

Resume of Dr. John Chamberlin

Dr. Chamberlin is a Principal at The Cadmus Group (formerly Quantec, LLC). He directs several practice areas including IRP strategy, cost-of-service analysis, rate design, retail market strategy, resource procurement strategy, and expert witness and litigation support. He leads the development of tools and procedures to assist utilities and unregulated energy companies in the evaluation and understanding of product and market costs, valuation, profitability and performance. He also leads the evaluation of regulatory and market rules, market pricing and strategy.

Dr. Chamberlin has been a leader in the development and application of innovative electric pricing strategies for almost 3 decades. He authored portions of the federal PURPA pricing guidelines in the early 1980s, wrote many of the EPRI/EEI Rate Design Study "grey books" including the development of marginal cost pricing methods, wrote three innovative pricing guidebooks, developed and taught pricing courses for EPRI, EEI and APPA, and has developed numerous demand response rates over the past decade. He is currently leading a study for a mid-western utility of all US demand response rates.

Prior to joining Quantec, Dr. Chamberlin was Vice President, Strategic Services, at Xenergy, and Vice President, Strategy and Planning at PG&E Energy Services. While at PG&E ES, he led the development of the company's market entry and evaluation models and processes, product profitability analysis, and long range planning and budgeting. He was also responsible for the company's product development, market assessment, customer targeting, market planning, the economic and financial aspects of regulatory strategy, and the financial evaluation of a variety of new initiatives.

Dr. Chamberlin joined PG&E ES through the sale of the consulting company he cofounded: Barakat and Chamberlin (BCI). BCI was a national leader in the utility consulting business, providing services in the areas of valuation, energy efficiency and demand-side management, rates and pricing, forecasting, market planning and assessment, organizational planning, cost of service and revenue requirements, and related areas. As Executive Vice President of BCI, Dr. Chamberlin directed most of the electric utility practice throughout North America.

Dr. Chamberlin has co-authored several books, including Demand-side Management: Concepts and Methods, and Demand-side Management Planning. He is the author of dozens of published articles, numerous monographs and has been invited to present more than a hundred speeches at industry conferences on a variety of energy related topics. He has also taught at numerous workshops on topics including energy efficiency, rates and pricing, planning, forecasting, and competitive policies. He has been widely recognized as a pioneer in the development of methods to plan and evaluate energy efficiency programs, and was an early leader in the development of innovative energy pricing methods. He has testified numerous times before state regulatory commissions and legislatures on matters including rates, pricing policy, resource planning, competitive market policy issues, and energy efficiency.

Prior to cofounding BCI, Dr. Chamberlin was employed by the Electric Power Research Institute, ICF Incorporated, and Westinghouse Hanford. He earned a BA in Economics at California State University (Chico) in 1972, and the MA(1975) and PhD(1976) in Economics at Washington State University. He has been a member of numerous industry organizations, and served as a founding board member of the Association of Energy Service Professionals.

Resume of Mr. Don Bennett

Don Bennett is a senior executive management consultant who provides financial and strategic management consulting services to the energy utilities industry and other infrastructure businesses. He has served the industry for 36 years, first as a financial executive and, for the last 14 years, as a consultant. Mr. Bennett was a partner at Arthur Andersen, serving as the head of its National Utility Consulting Group before departing in 1997. Prior to entering consulting, Mr. Bennett had served in various financial management positions with The Southern Company, the electric holding company in Atlanta, Georgia.

Mr. Bennett's consulting practice focuses primarily on assisting clients with economic decision-making, financial management and rate and regulatory issues. Mr. Bennett has consulted with clients world-wide, including over 40 companies in the United States and Canada. Clients have included major investor-owned companies such as FirstEnergy, Entergy, Northern States Power, Florida Power Corporation, The Southern Company, United Illuminating, Bangor Hydro, PEPCO, Consumers Gas (subsidiary of Enbridge, Inc.) and Central and South West, as well as large public companies, including the Orlando (Florida) Utilities Commission, the Tennessee Valley Authority, Ontario Hydro, BC Hydro, Public Power of Greece and ESKOM (South Africa).

Mr. Bennett is national thought leader in utility performance management and has assisted many companies in implementing improved management reporting, planning and decision-making based upon the use of the Balanced Scorecard and Shareholder Value concepts. He is a financial expert who has worked with numerous financial managers and executives in developing financial analytical processes and performing valuation analyses, with a particular emphasis on the financial planning and resource allocation processes. He has led many projects involving the use of advanced costing tools and techniques in all aspects of utility operations.

Don Bennett has a Bachelor of Science degree in Industrial Management from the Georgia Institute of Technology (Atlanta, Georgia) and an MBA from the University of North Carolina. He resides in Arlington, Virginia.

Resume of Mr. Brian K. Hedman

Mr. Hedman has more than 20 years experience in a major investor-owned utility in the Northwest with experience including:

- Revenue Requirements, Cost of Service and Pricing
- Regulatory support, testimony and analysis
- Restructuring policy and implementation
- Program design and development
- System benefits charge policy, structure and implementation
- Integrated resource planning
- Environmental policy

Prior to joining Quantec in 2002, Mr. Hedman was employed at PacifiCorp for 20 years, where he held a variety of regulatory and demand side management-related positions, including Manager of Rates and Regulation, Manager of Demand Side Management Policy and Manager of Integrated Resource Planning. He led the development of PacifiCorp's 6th IRP, RAMPP-6.

Mr. Hedman has testified on utility revenue requirements, DSM policy, integrated resource planning, renewable resource development and environmental mitigation before the Federal Energy Regulatory Commission, various state legislative committees and utility regulatory commissions in Montana, Oregon, Washington, Idaho, Wyoming and Utah.

Mr. Hedman holds a Bachelor degree in Business Administration from the University of Washington and Masters degree in Economics from Portland State University.