

February 14, 2011

VIA EMAIL

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223

> Re: <u>Case 07-M-0548 – Proceeding on Motion of the Commission Regarding an</u> Energy Efficiency Portfolio Standard

<u>Case 08-G-1012 – Petition of New York State Electric & Gas Corporation</u> <u>for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast</u> <u>Track" Utility – Administered Gas Energy Efficiency Program</u>

<u>Case 08-G-1013 – Petition of Rochester Gas and Electric Corporation for</u> <u>Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track"</u> <u>Utility – Administered Gas Energy Efficiency Program</u>

Dear Secretary Brilling:

Pursuant to the New York State Public Service Commission's Order Approving "Fast Track" Utility – Administered Gas Energy Efficiency Programs with Modifications, in Cases 08-G-1012 and 08-G-1013,¹ New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation hereby files the "Monthly Scorecard Report" of key Residential Gas HVAC Program achievements for the month ending January 31, 2011.

Please direct any questions to me at telephone number 607-725-3936 or via email at jjfishgertz@nyseg.com.

Respectfully Submitted,

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Joni Fish-Gertz Manager, EEPS Programs

Enclosure



¹ Cases 08-G-1012 and 08-G-1013 - Petitions of New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program, Order Approving "Fast Track" Utility-Administered Gas Energy Efficiency Programs with Modifications, at 23 (April 9, 2009).

Combined Report for New York State Electric & Gas Corporation & Rochester Gas and Electric Corporation

Residential Gas HVAC Program

Savings from New York Standard Approach for Estimating Energy Savings from Energy Efficiency Programs

Monthly Program Report

February 14, 2011

Prepared for

New York State Department of Public Service

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Introduction

Minor modifications were made to the program effective October 1, 2010, and included changes to rebate amounts, implementation of a rebate reservation system, and other adjustments discussed further in Section IV.

Section I. Basic Program Information

Minor modifications including changes to rebate amounts, rebate reservation system, and other adjustments are discussed further in Section IV of each monthly scorecard.

Section II. Evaluation Support Information

No changes since December 2010 Scorecard.

Section III. Reporting Template for Monthly Residential Gas HVAC Program Report

Table 2a represents RG&E's Monthly Program Statistics for January 2011.

Table 2a. Variables Reported Monthly for January 2011 (Month 19) refer to Attachment 1

Table 2b represents NYSEG's Monthly Program Statistics for January 2011 (Month 19).

Table 2b. Variables Reported Monthly for January 2011 (Month 19) refer to Attachment 1

Section IV. Narrative Report to be Included with Spreadsheet

Program Administrator:	NYSEG/RG&E
Program/Project:	Residential Gas HVAC Program
Reporting Period:	January 2011
Report Contact Person:	Kevin Schmalz

1. Program Status

Program Performance Goals

(a) Describe and discuss circumstances that may have an impact on the achievement of project performance goals (positive or negative).

As of October 1, 2010, monthly and annual goals and budgets include additional amounts authorized in the <u>Order Approving Three New Energy Efficiency Portfolio Standard (EEPS)</u> <u>Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs</u>, (June 24, 2010), (the "June 24 Order"). This Scorecard reflects the updated goals and budgets as presented in the June 24 Order, as well as additional modifications to the program contained in that Order or subsequently requested and approved for implementation. Program modifications include reduced rebate levels designed to reach a greater number of participants, and a rebate reservation system, as required in the June 24 Order.

The reduced rebate levels should enable the Companies to reach more of the savings target from the June 24 Order, but the Companies do not expect to reach the entire target at NYSEG, as described in the Companies' communications with Staff on August 23, 2010 as well as the Companies' Residential Gas HVAC Program Implementation Plan, filed on August 24, 2010.

The Companies have chosen to implement an online Rebate Reservation system to comply with the June 24 Order and to provide prompt notification to the Companies and to customers of the status of remaining incentive funds in the program. The design of the reservation system has also reduced the cost of printing and mailing rebate forms, because each customer can now reserve their rebate online and print a uniquely numbered rebate form for their use.

The Companies began accepting rebate reservations effective October 1, 2010. To date, a large amount of rebate funds have been reserved. The reservation process requires each individual rebate reservation to be followed with a valid application and supporting documents, and reviewed for compliance with program rules prior to payment.

As described in the Companies Implementation Plan, due to the influence of the program on trade ally and customer behavior, the Companies expected to accept a limited number of interim rebate applications (according to the guidelines presented in the Implementation Plan). At the request of Staff, the Companies stopped accepting interim rebate reservations on October 18, 2010.

Additionally, RG&E and NYSEG continue to facilitate customer support of the Red Cross Heating Fund, with a total of \$7,860 contributed by RG&E customers and \$4,130 contributed by NYSEG customers through this program since July 1, 2009.

(b) Describe and discuss other key aspects of program performance goals that were not discussed in (a).

The NYSEG incentives budget was completely reserved by November 29 2010, and the RG&E incentives budget is forecasted to be completely reserved by May 2011. Therefore, the NYSEG program was closed on November 29, 2010 and the RG&E program will be closed on the date that all funds are reserved in the system. NYSEG customers had the opportunity to enter reservations after the November 29, 2010 closure date, until December 31, 2010. Customers entering reservations after the closure date have been notified that these post-closure reservations are not guaranteed rebates and may be honored on a first reserved, first paid basis if any previously reserved funds go unclaimed after 60 days. In addition, if more reserved funds go unclaimed than previously expected, the Companies plan to re-open the NYSEG rebate reservation system.

The approximate RG&E program closure date was announced December 27, 2010 on the Companies web sites, by the EEPS hotline, and via e-mail blasts to trade allies Additional announcements have since been made to reflect the revised May 2011 closing date. PSC Staff was also notified of the approximate closure date and will be notified of the actual closure date when it occurs. A similar communication plan was followed to announce NYSEG's program closure.

Through January 31, 2011, 16,831 rebates have been provided to RG&E customers and over 500 RG&E trade allies have participated in the program.

Through January 31, 2011, 8,226 rebates have been provided to NYSEG customers and over 600 NYSEG trade allies have participated in the program.

Annual Energy Savings

Year	RG&E Savings – in Dth	NYSEG Savings – in Dth
2009 Actual	84,505	40,113
2010 Actual	194,527	77,977
2011 Forecast	125,706	70,128

(c) Forecast of net energy impacts.

RG&E's new savings goal is 404,738 Dth and NYSEG's new goal is 188,218 Dth. The targets above reflect a distribution of the June 24 Order targets, not the expected savings achievement for the program. As stated above, the Companies do not expect to achieve the entire target at NYSEG due to the amount of incentive dollars available and the projected mix of rebate measures projected to be chosen by NYSEG customers.

2. Program Implementation Activities

(a) Marketing Activities

The November 29, 2010 closure of the NYSEG program was announced beforehand on the companies' web sites, via e-mail to trade allies and via the NYSEG / RG&E EEPS hotline. Important closure information was highlighted, including the opportunity for customers to enter reservations during December for possible future rebate payment from unclaimed reservation funds. Similar outreach communications were provided on December 27, 2010 to announce the expected closure date of the RG&E rebate program, and were later changed to reflect a revised closure date occurring in May 2011.

(b) Evaluation Activities

The evaluation contractor for this program, KEMA, has completed trade ally telephone interviews. A draft report has been developed and is currently being reviewed by DPS staff and the Companies. It is anticipated that the final report will be made available in March.

(c) Other Activities

Due to the excellent customer participation levels experienced in both the RG&E and NYSEG Residential Gas HVAC programs, the cumulative amounts budgeted in Table 8, appendix 2 of the June 24, 2010 Order for 2009 and 2010 have already been exceeded. The companies are currently using funds budgeted for 2011 to continue program activities.

3. Customer Complaints and/or Disputes

One NYPSC inquiry and no chargeable complaints have been reported through January 2011. Customer disputes are handled as they occur.

4. Changes to Subcontractors or Staffing

None at this time.

5. Additional Issues

Monthly and annual goals and budgets include additional amounts authorized in the June 24th Order. The Companies adopted the total annual goals and budgets authorized in the June 24th Order commencing with the reopening of the Enhanced Residential Gas HVAC program, on October 1, 2010. The December Scorecard reflects the June 24, 2010 Order and results for the cumulative program, including activity after the program reopening.

Attachment 1 Table 2a

Program Administrator (PA) and Program ID ¹	RG&E Residential Gas HVAC
Program Name	RG&E Residential Gas HVAC
Program Type ²	
Tetal Assumed First Man Lungate This Manth 3,16	
Total Acquired First-Year Impacts This Month ^{3,16} Net first-year annual kWh acquired this month ⁴	N/A
Monthly Net kWh Goal (based on net first-year annual ⁵ kWh Goal)	N/A
Percent of Monthly Net kWh Goal Acquired	N/A
referit of Wohany Net Kwil Goal Acquired	
Net Peak ⁶ kW acquired this month	N/A
Monthly Net Peak kW Goal	N/A
Percent of Monthly Peak kW Goal Acquired	N/A
Net First-year annual therms acquired this month ²⁵	211,945.7
Monthly Net Therm Goal for 2011 ²²	134,913
Percent of Monthly Therm Goal Acquired	157.1
Net Lifecycle kWh acquired this month	N/A
Net Lifecycle therms acquired this month ²⁵	3,917,211.8
Total Acquired Net First-Year Impacts To Date ^{16,19} Net first-year annual kWh acquired to date	N/A
Net first-year annual kWh acquired to date as a percent of annual goal	N/A N/A
Net first-year annual kWh acquired to date as a percent of annual goal	N/A N/A
Net cumulative kWh acquired to date	N/A N/A
Net utility peak kW reductions acquired to date	N/A
Net utility peak kW reductions acquired to date as a percent of utility annual goal	N/A
Net utility peak kW reductions acquired to date as a percent of 8-year goal	N/A
Net NYISO peak kW reductions acquired to date	N/A
Net first-year annual therms acquired to date	2,982,205.8
Net first-year annual therms acquired to date as a percent of program goal ²²	73.7
Net first-year annual therms acquired to date as a percent of program goal	N/A
Net cumulative therms acquired to date	2,982,205.8
	2,702,203.0
Total Acquired Lifecycle Impacts To Date ^{7,16,19}	
Net Lifecycle kWh acquired to date	N/A
Net Lifecycle therms acquired to date	59,246,008.8
Committed ⁸ Impacts (not yet acquired) This Month ¹⁶	
Net First-year annual kWh committed this month	N/A
Net Lifecycle kWh committed this month	N/A
Net Utility Peak kW committed this month	N/A
Net first-year annual therms committed this month ²⁴	0
Net Lifecycle therms committed this month ²⁴	0
	-

Overall Impacts (Acquired & Committed) ¹⁶	
Net first-year annual kWh acquired & committed this month	N/A
Net utility peak kW acquired & committed this month	N/A
Net First-year annual therms acquired & committed this month	211,945.7
Costs ^{9,18}	
Total program budget ^{13, 22}	\$7,708,100
General Administration	Portfolio ¹⁴
Program Planning	Portfolio ¹⁴
Program Marketing ²⁰	\$0
Trade Ally Training ²⁰	\$360
Incentives and Services ^{15, 21}	\$132,191
Direct Program Implementation ^{20,21}	\$9,096
Program Evaluation ²⁰	\$0
Total expenditures to date ^{13, 23}	\$5,248,124
Percent of total budget spent to date ²²	68.1
Participation ^{17,19}	
Number of program applications received to date	18,983
Number of program applications processed to date ¹⁰	17,572
Number of processed applications approved to date ¹¹	16,831
Percent of applications received to date that have been processed	92.6

DPS Staff Notes:

¹ DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first reports. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

² There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. Acquired kWh savings are defined as those savings that are reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵ Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the monthly goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷ The lifecycle savings are tracked beginning in the year in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best estimate of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹ These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans <u>(See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification</u>, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans. Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (<u>e.g.</u>, monthly adjustment charges).

¹⁰ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which an application could be received, processed, and approved all in one day, a "1" would be counted for each step in the tracking lifecycle.

¹² See CO2 Reduction Values tab in Data Reporting Template 6-26-09.Xls (quarterly and annual reports only).

Utility Notes:

¹³ Start-up costs are not included in the program budget or actual costs. These costs were deferred as specified on p. 13 of the April 9, 2009 <u>Order Approving "Fast Track" Utility-Administered Gas Energy Efficiency Programs With Modifications</u> in Cases 08-G-1012 et al, and as noted in the June 8, 2009 <u>New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan.</u> A summary of deferred costs to date is shown below:

\$155,880
\$8,009
\$0
\$1,478
\$1,850
\$11,337
\$144,543

¹⁴ Portfolio Costs are not included in the program budget or actual costs. Consistent with the Companies' July 9, 2009 letter to the Secretary in Cases 07-M-0548 et al. ("July 9 letter") and the Companies' prior energy efficiency program submittals, Portfolio Costs are incremental and are incurred as a result of the Companies' ongoing active participation in the New York State Public Service Commission's ("Commission") energy efficiency proceedings. Portfolio Costs allow the Companies to jointly provide efficient support for the complete suite of specific energy efficiency programs ultimately approved by the Commission. Although an estimate of the total Portfolio Costs was provided to the Commission on June 8, 2009 in the <u>New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan,</u> these costs were not included in the program budget, and are not included in this report of actual program expenditures.

¹⁵ Incentives and services costs are reported based on Company payment of invoices received from program implementation contractors for incentive payments made to program participants. They will thus lag the actual issuance of incentive payments to program participants.

¹⁶ Impacts are calculated using actual installed measures information instead of deemed savings based calculations for all measures except indirect water heaters. Impacts for indirect water heater measures will continue to be based on deemed savings until an approved formula to calculate actual installed measure based impacts is available.

¹⁷ Since an application with multiple measures is separated into multiple rebates, participation reflects the number of installed measures. Applications that are identified as incomplete, erroneous, or ineligible during processing are considered "flawed". For participation counts, it is assumed that each flawed application has one measure. Measure data is not collected on flawed applications; rather, it is collected only from applications that have been determined to be eligible and complete.

¹⁸ All program costs identified in this section are recovered through the SBC surcharge unless otherwise noted.

¹⁹ Program to date information may include changes to prior period data received from the implementation contractor based on additional review and/or reconsideration of rebate eligibility decisions made in prior periods. Additional information regarding such changes is available upon request.

²⁰ Per request from DPS Staff during December 7, 2009 conference call, the data contained in these fields reflects the most recent month's expenditures in the respective category, not "to date" information.

²¹ Includes program true-ups due to timing.

²² Monthly and program goals and budgets include additional amounts authorized in the <u>Order Approving Three New Energy</u> <u>Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS</u> <u>Programs</u>, (June 24, 2010), (the "June 24 Order").

²³ Previous PSC Scorecard expense reporting for the residential natural gas HVAC program was based on expenditures as received on invoices from the implementation contractor. Beginning with the August 2010 scorecard, expenditures will be reported in accordance with normal accounting practice to recognize expenses in the month recorded to the general ledger.

²⁴ Net first-year annual therms and net lifecycle therms committed this month are undetermined at this time pending actual installed equipment capacity and efficiency.

²⁵ Total acquired first-year impacts reported on the October 2010 Scorecard included rebates that were processed during October, but not actually paid until November. Therefore, Total acquired first-year impacts reported on the November 2010 Scorecard also include all of the savings reported on the October Scorecard in this category. October 2010 savings are adjusted downward by the corresponding amount. There is no effect on Program-To-Date totals.

Other Fuels Conversion Participation To Date ⁴	Number of Measures	EEPS Incentive Amounts Paid ²	Other Incentive Amounts Paid
Conversion space heating measures approved to date ¹	271	\$144,195	\$0
Conversion water heating measures approved to date	9	\$2,700	\$0
Conversion thermostat measures approved to date	205	\$4,735	\$0
Conversion duct sealing measures approved to date	2	\$1,200	\$0
Total conversion measures approved to date	487	\$152,830	\$0

Table 2A Notes:

¹ Includes furnaces, boilers, and boiler reset controls

 2 Based on invoices received from program implementation contractors for incentive payments made to program participants. Due to possible lag between receipt of invoices and Company payment, some incentives included herein may not yet be reflected in the Incentives and Services amounts reported.

³ Estimated by prorating the non-incentive expenditures to date reported in the Cost section by the ratio of fuels conversion measure incentives paid to program participants to date compared to the total of all measure incentives paid to program participants to date as invoiced by the program implementation contractors. The data was derived from information customers provided on rebate applications. No funds have been expended marketing directly to potential fuels conversion customers nor have any special incentives been offered or given to these customers.

⁴ Program to date information may include changes to prior period data received from the implementation contractor based on additional review and/or reconsideration of rebate eligibility decisions made in prior periods. Additional information regarding such changes is available upon request.

Program Administrator (PA) and Program ID ¹	NYSEG Residential Gas HVAC Program
Program Name	NYSEG Residential Gas HVAC Program
Program Type ²	6
Total Acquired First-Year Impacts This Month ^{3,16}	
Net first-year annual kWh acquired this month ⁴	N/A
Monthly Net kWh Goal (based on net first-year annual ⁵ kWh Goal)	N/A
Percent of Monthly Net kWh Goal Acquired	N/A
Net Peak ⁶ kW acquired this month	N/A
Monthly Net Peak kW Goal	N/A N/A
Percent of Monthly Peak kW Goal Acquired	N/A N/A
Net First-year annual therms acquired this month ²⁵	70,064.9
Monthly Net Therm Goal for 2011 ²²	62,739
Percent of Monthly Therm Goal Acquired	111.7
Net Lifecycle kWh acquired this month	N/A
	1 250 259 1
Net Lifecycle therms acquired this month ²⁵	1,350,358.1
Total Acquired Net First-Year Impacts To Date ^{16,19}	
Net first-year annual kWh acquired to date	N/A
Net first-year annual kWh acquired to date as a percent of annual goal	N/A
Net first-year annual kWh acquired to date as a percent of 8-year goal	N/A
Net cumulative kWh acquired to date	N/A
Net utility peak kW reductions acquired to date	N/A
Net utility peak kW reductions acquired to date as a percent of utility annual goal	N/A
Net utility peak kW reductions acquired to date as a percent of 8-year goal	N/A
Net NYISO peak kW reductions acquired to date	N/A
Net first-year annual therms acquired to date	1,250,961.9
Net first-year annual therms acquired to date as a percent of program goal^{22}	66.5
Net first-year annual therms acquired to date as a percent of program goar Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	1,250,961.9
	1,200,901.9
Total Acquired Lifecycle Impacts To Date ^{7,16,19}	
Net Lifecycle kWh acquired to date	N/A
Net Lifecycle therms acquired to date	24,246,607.0
Committed ⁸ Impacts (not yet acquired) This Month ¹⁶	
Net First-year annual kWh committed this month	N/A
Net Lifecycle kWh committed this month	N/A
Net Utility Peak kW committed this month	N/A
Net first-year annual therms committed this month ²⁴	0
Net Lifecycle therms committed this month ²⁴	0
Funds committed at this point in time	\$809,278
Overall Impacts (Acquired & Committed) ¹⁶	
Net first-year annual kWh acquired & committed this month	N/A
Net utility peak kW acquired & committed this month	N/A
Net First-year annual therms acquired & committed this month	70,064.9

Costs ^{9,18}		
Total program budget ^{13, 22}	\$3,897,053	
General Administration	Portfolio ¹⁴	
Program Planning	Portfolio ¹⁴	
Program Marketing ²⁰	\$0	
Trade Ally Training ²⁰	\$0	
Incentives and Services ^{15, 21}	\$52,317	
Direct Program Implementation ^{20,21}	\$4,698	
Program Evaluation ²⁰	\$0	
Total expenditures to date ^{13, 23}	\$2,939,460	
Percent of total budget spent to date ²²	75.4	
Participation ^{17,19}		
Number of program applications received to date	9,981	
Number of program applications processed to date ¹⁰	9,080	
Number of processed applications approved to date ¹¹	8,226	
Percent of applications received to date that have been processed	91.0	

DPS Staff Notes:

¹ DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first reports. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

² There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. Acquired kWh savings are defined as those savings that are reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴ Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵ Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the monthly goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷ The lifecycle savings are tracked beginning in the year in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best estimate of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹ These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans. Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

¹⁰ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which an application could be received, processed, and approved all in one day, a "1" would be counted for each step in the tracking lifecycle.

¹² See CO2 Reduction Values tab in Data Reporting Template 6-26-09.Xls (quarterly and annual reports only)

Utility Notes:

¹³ Start-up costs are not included in the program budget or actual costs. These costs were deferred as specified on p. 13 of the April 9, 2009 <u>Order Approving "Fast Track" Utility-Administered Gas Energy Efficiency Programs With Modifications</u> in Cases 08-G-1012 et al, and as noted in the June 8, 2009 <u>New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan.</u> A summary of deferred costs to date is shown below:

\$150,518
\$8,301
\$0
\$3,745
\$3,150
\$15,196
\$135,322

¹⁴ Portfolio Costs are not included in the program budget or actual costs. Consistent with the Companies' July 9, 2009 letter to the Secretary in Cases 07-M-0548 et al. ("July 9 letter") and the Companies' prior energy efficiency program submittals, Portfolio Costs are incremental and are incurred as a result of the Companies' ongoing active participation in the New York State Public Service Commission's ("Commission") energy efficiency proceedings. Portfolio Costs allow the Companies to jointly provide efficient support for the complete suite of specific energy efficiency programs ultimately approved by the Commission. Although an estimate of the total Portfolio Costs was provided to the Commission on June 8, 2009 in the <u>New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan</u>, these costs were not included in the program budget, and are not included in this report of actual program expenditures.

¹⁵ Incentives and services costs are reported based on Company payment of invoices received from program implementation contractors for incentive payments made to program participants. They will thus lag the actual issuance of incentive payments to program participants.

¹⁶ Impacts are calculated using actual installed measures information instead of deemed savings based calculations for all measures except indirect water heaters. Impacts for indirect water heater measures will continue to be based on deemed savings until an approved formula to calculate actual installed measure based impacts is available.

¹⁷ Since an application with multiple measures is separated into multiple rebates, participation reflects the number of installed measures. Applications that are identified as incomplete, erroneous, or ineligible during processing are considered "flawed". For participation counts, it is assumed that each flawed application has one measure. Measure data is not collected on flawed applications; rather, it is collected only from applications that have been determined to be eligible and complete.

¹⁸ All program costs identified in this section are recovered through the SBC surcharge unless otherwise noted.

¹⁹ Program to date information may include changes to prior period data received from the implementation contractor based on additional review and/or reconsideration of rebate eligibility decisions made in prior periods. Additional information regarding such changes is available upon request.

²⁰ Per request from DPS Staff during December 7, 2009 conference call, the data contained in these fields reflects the most recent month's expenditures in the respective category, not "to date" information.

²¹ Includes program true-ups due to timing.

²² Monthly and program goals and budgets include additional amounts authorized in the <u>Order Approving Three New Energy</u> <u>Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS</u> <u>Programs</u>, (June 24, 2010), (the "June 24 Order").

²³ Previous PSC Scorecard expense reporting for the residential natural gas HVAC program was based on expenditures as received on invoices from the implementation contractor. Beginning with the August 2010 scorecard, expenditures will be reported in accordance with normal accounting practice to recognize expenses in the month recorded to the general ledger.

²⁴ Net first-year annual therms and net lifecycle therms committed this month are undetermined at this time pending actual installed equipment capacity and efficiency.

²⁵ Total acquired first-year impacts reported on the October 2010 Scorecard included rebates that were processed during October, but not actually paid until November. Therefore, Total acquired first-year impacts reported on the November 2010 Scorecard also include all of the savings reported on the October Scorecard in this category. October 2010 savings are adjusted downward by the corresponding amount. There is no effect on Program-To-Date totals.

ther Fuels Conversion Participation To Date ⁴	Number of Measures	EEPS Incentive Amounts Paid ²	Other Incentive Amounts Paid
Conversion space heating measures approved to date ¹	385	\$264,265	\$0
Conversion water heating measures approved to date	91	\$26,520	\$0 \$0
Conversion thermostat measures approved to date	187	\$4,535	\$0
Conversion duct sealing measures approved to date	0	\$O	\$0
Fotal conversion measures approved to date	663	\$295,320	\$0

Table 2A Notes:

¹ Includes furnaces, boilers, and boiler reset controls

 2 Based on invoices received from program implementation contractors for incentive payments made to program participants. Due to possible lag between receipt of invoices and Company payment, some incentives included herein may not yet be reflected in the Incentives and Services amounts reported.

³ Estimated by prorating the non-incentive expenditures to date reported in the Cost section by the ratio of fuels conversion measure incentives paid to program participants to date compared to the total of all measure incentives paid to program participants to date as invoiced by the program implementation contractors. The data was derived from information customers provided on rebate applications. No funds have been expended marketing directly to potential fuels conversion customers nor have any special incentives been offered or given to these customers.

⁴ Program to date information may include changes to prior period data received from the implementation contractor based on additional review and/or reconsideration of rebate eligibility decisions made in prior periods. Additional information regarding such changes is available upon request.