

January 14, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brillling, Secretary
New York State Public Service Commission
Three Empire State Plaza
Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-E-1014 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Electric Energy Efficiency Program

Case 08-E-1133 – Petition of Niagara Mohawk Power Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) Utility-Administered Electric Energy Efficiency Program

DECEMBER 2010 SCORECARD REPORTS

Dear Secretary Brillling:

Pursuant to the Commission’s orders in the above captioned proceedings and the Department of Public Service Staff guidelines issued September 13, 2010, attached please find the December 2010 scorecard reports for Niagara Mohawk Power Corporation d/b/a National Grid electric energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High Efficiency Central Air Conditioning Program;
- Small Business Services Energy Efficiency Program;
- EnergyWise Electric Program;
- Energy Initiative – Large Industrial Electric Program;
- Energy Initiative – Mid-Sized Electric Program;
- Electric Enhanced Home Sealing Incentives Program;

- Residential ENERGY STAR® Electric Products and Recycling Program; and
- Residential Building Practices and Demonstration Program.

Respectfully submitted,

/s/ Catherine L. Nesser

Catherine L. Nesser

Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)
Steven Keller, DPS Staff (via electronic mail)
William Saxonis, DPS Staff (via electronic mail)
Kathryn Mammen, DPS Staff (via electronic mail)
Robert Visalli, DPS Staff (via electronic mail)
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Cathy Hughto-Delzer (via electronic mail)
Janet Audunson
Active Parties in Case 07-M-0548 via EEPS listserv

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential High Efficiency Central Air Conditioning Program (electric HVAC program) closed on March 31, 2010 as the Company's proposal for a modified electric HVAC program in 2010-2011 was rejected by the Commission. National Grid communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application was updated on the website, www.powerofaction.com.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

There are no activities to report since the program is closed.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Small Business Services Energy Efficiency Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) Through December 2010, National Grid has achieved 74% of the cumulative 2009-2010 goal as established by the Commission's January 16, 2009 order for the Small Business Services Energy Efficiency Program. Through December 2010, National Grid has achieved 48% of the cumulative 2009-2011 goal.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company performed 7,644 audits through December 31, 2010, totaling \$56.6 million worth of potential projects eligible for National Grid incentives of \$36.9 million. The average project cost to date is \$7,400.

(a) Marketing Activities

National Grid continues an aggressive marketing campaign with direct mailings of postcards and case study letters along with ads placed in strategic chamber of commerce newsletters.

Vendors also continue telemarketing efforts and door-to-door canvassing.

(b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

(c) Other Activities:

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: EnergyWise Electric Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) The EnergyWise Electric Program is being managed by RISE Engineering who is partnering with ICF. Audits are being performed and projects completed to achieve the savings target by year-end. Project proposals have been designed and presented to building owners with good results. Additional audits are being scheduled and completed. RISE Engineering has trained additional auditors to meet the anticipated demand for customer audits. Savings goals have been exceeded for performance through year-end 2010 but the budget goals were not exceeded. The electric measures were very successful in 2010. As of January 14th, cumulative performance is approximately 75% of the cumulative 2011 savings goal.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Rise Engineering, with ICF, is the program vendor of choice for the EnergyWise Electric Program. Phone calls and meetings continue to take place with interested parties. The National Grid website has been updated with program information. Color flyers were printed to hand out and/or mail with program information. Customer contracts along with other forms for data collection have been developed. Completed projects will get a seal to advertise they participated in the National Grid EnergyWise Program.

(b) Evaluation Activities

A draft program evaluation plan was submitted to the DPS Staff on November 23, 2010 for review. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: EnergyWise Electric Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Large Industrial Electric Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Commercial Energy Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for both customers and suppliers.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 18 trade allies across National Grid's upstate New York service territory.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Large Industrial Electric Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Mid-Sized Electric Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the service territory as part of the Energy Initiative - Mid-Sized Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for a customer.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory promoting the “*Energy Efficiency for Health*” program.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 18 trade allies across National Grid’s upstate New York service territory.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Mid-Sized Electric Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Corporate Marketing continues to promote electric and gas energy efficiency programs for the retrofit market. Leads generated from the campaign are passed along to the appropriate individuals in the region for personal follow-up. The campaign employs a variety of tactics including the following:

- 1) Telemarketing
- 2) Web Business Reply Forms
- 3) Banner Ads
- 4 Print advertisements in selected Business Journals

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Electric Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services and secure and train contractors to deliver energy saving measures to customers.

(b) National Grid received the first invoice for 20 program participants. It should be noted that there were 13 instances of health and safety issues involving improperly vented dryers, 11 improperly vented bath fans, and one improperly vented range hood. There were 4 reports of instances where air sealing could not be done because of hazardous materials such as mold, asbestos, unvented space heaters and an unvented fuel oil tank.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

CSG call center representatives reported that as of December 2010, out of a total of 803 applicants from upstate New York surveyed, 711 applicants reported they had heard of the program through National Grid's marketing efforts. The break-out is as follows: bill insert (63), the direct mail piece (392), the e-mail blast (220) and the powerofaction.com website (36). National Grid will continue to feature information on the Power of Action website and will continue to promote the program at events and with the BPI contractor network.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Electric Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid has been working with interested parties such as the Building Performance Contractors Association and providing information at Upstate New York Trade Ally Meetings.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

4. Changes to Subcontractors or Staffing

The Company has solicited contractors to implement the program through our lead vendor, CSG. Contractors have signed onto the program and contractor training continues to take place.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Electric Products and Recycling Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Electric Products and Recycling Program. The Company is working with two vendors to implement the program; JACO Environmental serves customers for the refrigerator recycling component of the program and EFI provides rebate processing services for the ENERGY STAR® Products component of the program. The Company began accepting orders for the refrigerator recycling component on July 1, 2010.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Promotional e-mails were distributed to residential customers who heat their homes with natural gas or electricity. These customers can qualify for rebates upon installation of programmable thermostats and ENERGY STAR® replacement windows. E-mails were distributed to customers within our “EcoWarrior” segment (*i.e.*, customers that are environmentally focused and motivated) and our “ROIer” segment (*i.e.*, customers that want to save money and identify benefits from their financial investments).

(b) Evaluation Activities

The evaluation vendor, TetraTech, began the process evaluation for the refrigerator and freezer recycling portion of the program. All key National Grid and JACO Environmental staff have completed the in-depth qualitative survey. The participant telephone surveys have also been completed. The evaluation vendor has begun analyzing the results and has also begun the impact portion of the evaluation in order to determine a realization rate, which is based on the collection of data from the metering of refrigerators before they are recycled. The first refrigerators in this portion of the study have been metered. However, the on-site metering of appliances to be recycled has been placed on hold until the holiday season has passed.

(c) Other Activities

There are no other activities to report.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Electric Products and Recycling Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential Building Practices and Demonstration Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

(b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.

(c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched by April 1, 2011. As such, there will be no savings generated by the program in 2010.

2. Program Implementation Activities

(a) Marketing Activities

National Grid worked closely with the vendor to create and approve the Home Energy Reports for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These types of materials will be used when the Program launches in early 2011.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

(c) Other Activities

Due to an issue that arose in regard to certain confidential customer data, National Grid had suspended activity on the program in 2010.

National Grid issued an RFI to learn more about behavioral marketing programs and potential vendors. This information was intended to inform National Grid about various industry solutions and program models that could be employed anywhere in National Grid affiliates' service territories. However, the results of this RFI are independent of the implementation of the program as approved by the Commission's December 3, 2010 Order.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential Building Practices and Demonstration Program
Reporting period: December 2010
Report Contact person: Lynn Westerlind

There are no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	1,583,923
Net first-year annual kWh acquired to date as a percent of annual goal	972%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	747%
Net cumulative kWh acquired to date	1,583,923
Net utility peak kW reductions acquired to date	887
Net utility peak kW reductions acquired to date as a percent of utility annual goal	740%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	201%
Net NYISO peak kW reductions acquired to date	887
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	22,337,826
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 768,600
Administrative costs	\$ 958
Program Planning	\$ -
Marketing costs	\$ 177
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ (93)
Direct Program Implementation	\$ 2
Evaluation	\$ -
Total expenditures to date	\$ 2,258,478
Percent of total budget spent to date	294%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	5,988
Number of program applications <i>processed</i> to date ⁴	5,988
Number of processed applications <i>approved</i> to date ⁵	5,988
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	18,256,508
Monthly net first-year annual kWh Goal	21,905,333
Percent of Monthly Net kWh Goal Acquired	83%
Net Peak ² kW acquired this month	5,872
Monthly Utility Net Peak kW Goal	3,927
Percent of Monthly Peak kW Goal Acquired	150%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	225,898,222
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	121,318,727
Net first-year annual kWh acquired to date as a percent of annual goal	175%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	48%
Net cumulative kWh acquired to date	121,318,727
Net utility peak kW reductions acquired to date	40,274
Net utility peak kW reductions acquired to date as a percent of utility annual goal	250%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	68%
Net NYISO peak kW reductions acquired to date	40,274
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	1,563,878,160
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	18,256,508
Net utility peak kW acquired & committed this month	5,872
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 43,068,703
Administrative costs	\$ 4,194,115
Program Planning	\$ -
Marketing costs	\$ (1,494)
Trade Ally Training	\$ (874)
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 7,563,147
Direct Program Implementation	\$ -
Evaluation	\$ 22,010
Total expenditures to date	\$ 44,084,244
Percent of total budget spent to date	102%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	7,644
Number of program applications <i>processed</i> to date ⁴	2,412
Number of processed applications <i>approved</i> to date ⁵	5,232
Percent of applications received to date that have been processed	32%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	108,582
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	54
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	172,576
Net first-year annual kWh acquired to date as a percent of annual goal	11%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	6%
Net cumulative kWh acquired to date	172,576
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	0%
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	2,070,911
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	2,588,014
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	528,877
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	2,588,014
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,269,183
Administrative costs	\$ 9,216
Program Planning	\$ -
Marketing costs	\$ 26,602
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 279,982
Direct Program Implementation	\$ 76,473
Evaluation	\$ 2,764
Total expenditures to date	\$ 562,946
Percent of total budget spent to date	44%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Participation	
Number of program applications received to date	3
Number of program applications <i>processed</i> to date ⁴	3
Number of processed applications <i>approved</i> to date ⁵	3
Percent of applications received to date that have been processed	100%

NOTES:

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⁶ See *CO₂ Reduction Values* tab.

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¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRDEC02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	1,869,901
Monthly net first-year annual kWh Goal	3,695,000
Percent of Monthly Net kWh Goal Acquired	51%
Net Peak ² kW acquired this month	1,203
Monthly Utility Net Peak kW Goal	612
Percent of Monthly Peak kW Goal Acquired	197%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	25,070,169
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	4,532,557
Net first-year annual kWh acquired to date as a percent of annual goal	20%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	10%
Net cumulative kWh acquired to date	4,532,557
Net utility peak kW reductions acquired to date	2937
Net utility peak kW reductions acquired to date as a percent of utility annual goal	77%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	39%
Net NYISO peak kW reductions acquired to date	2937
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	64,631,648
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	4,993,000
Net Lifecycle kWh committed this month	59,916,000
Net Utility Peak kW committed this month	3,282
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 602,356
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	6,862,901
Net utility peak kW acquired & committed this month	4,485
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 6,578,312
Administrative costs	\$ 104,123
Program Planning	\$ -
Marketing costs	\$ 1,837
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 164,762
Direct Program Implementation	\$ -
Evaluation	\$ 12,949
Total expenditures to date	\$ 1,615,238
Percent of total budget spent to date	25%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRDEC02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	16
Number of program applications <i>processed</i> to date ⁴	15
Number of processed applications <i>approved</i> to date ⁵	12
Percent of applications received to date that have been processed	94%

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¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRDEC03
Program Name	Energy Initiative - Mid Sized Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	5,478,415
Monthly net first-year annual kWh Goal	17,059,000
Percent of Monthly Net kWh Goal Acquired	32%
Net Peak ² kW acquired this month	2,597
Monthly Utility Net Peak kW Goal	1,947
Percent of Monthly Peak kW Goal Acquired	133%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	71,473,412
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	15,819,558
Net first-year annual kWh acquired to date as a percent of annual goal	16%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	8%
Net cumulative kWh acquired to date	15,819,558
Net utility peak kW reductions acquired to date	5946
Net utility peak kW reductions acquired to date as a percent of utility annual goal	52%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	26%
Net NYISO peak kW reductions acquired to date	5946
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	206,531,430
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	16,232,000
Net Lifecycle kWh committed this month	194,784,000
Net Utility Peak kW committed this month	6,142
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 2,393,466
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	21,710,415
Net utility peak kW acquired & committed this month	8,739
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 16,664,684
Administrative costs	\$ 165,626
Program Planning	\$ -
Marketing costs	\$ (7,776)
Trade Ally Training	\$ 84
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 801,188
Direct Program Implementation	\$ 500
Evaluation	\$ 27,323
Total expenditures to date	\$ 3,841,204
Percent of total budget spent to date	23%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRDEC03
Program Name	Energy Initiative - Mid Sized Electric Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	180
Number of program applications <i>processed</i> to date ⁴	162
Number of processed applications <i>approved</i> to date ⁵	140
Percent of applications received to date that have been processed	90%

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	340,837
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	0
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,880,400
Administrative costs	\$ 9,172
Program Planning	\$ -
Marketing costs	\$ 12,431
Trade Ally Training	\$ (1,248)
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 89,215
Evaluation	\$ 111
Total expenditures to date	\$ 184,961
Percent of total budget spent to date	10%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	694,702
Monthly net first-year annual kWh Goal	1,040,902
Percent of Monthly Net kWh Goal Acquired	67%
Net Peak ² kW acquired this month	84
Monthly Utility Net Peak kW Goal	112
Percent of Monthly Peak kW Goal Acquired	75%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	5,699,268
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	7,155,544
Net first-year annual kWh acquired to date as a percent of annual goal	76%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	31%
Net cumulative kWh acquired to date	7,155,544
Net utility peak kW reductions acquired to date	617
Net utility peak kW reductions acquired to date as a percent of utility annual goal	61%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	617
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	57,795,844
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	694,702
Net utility peak kW acquired & committed this month	84
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,870,000
Administrative costs	\$ 15
Program Planning	\$ -
Marketing costs	\$ 38,672
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 142,551
Direct Program Implementation	\$ 101,856
Evaluation	\$ 92,820
Total expenditures to date	\$ 1,295,568
Percent of total budget spent to date	33%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	5,039
Number of program applications <i>processed</i> to date ⁴	5,039
Number of processed applications <i>approved</i> to date ⁵	5,039
Percent of applications received to date that have been processed	100%

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	1,080,000
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	15
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	-
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 541,981
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 41,900
Direct Program Implementation	\$ -
Evaluation	\$ 43
Total expenditures to date	\$ 101,701
Percent of total budget spent to date	19%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	December 2010
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

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