

**Central Hudson Gas & Electric Corp.
Residential Electric HVAC
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving ‘Fast Track’ Utility-Administered Electric Energy Efficiency Programs with Modifications” (Issued and Effective January 16, 2009), as directed in Ordering Paragraph #17, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Residential Electric HVAC Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson offers its residential electric HVAC program to its customers under the umbrella name “Home Energy SavingsCentral.” This name is used for marketing purposes to eliminate customer confusion. This program has been operational since May 18, 2009. Central Hudson contracted Honeywell Utility Solutions as the implementation contractor for this program. Central Hudson is offering this electric energy efficiency program as detailed below:

➤ **Home Energy SavingsCentral**

Under the Residential Electric HVAC program, Central Hudson residential electric customers can receive equipment rebates for eligible energy efficiency equipment and measures to existing homes including eligible: central air conditioners (\$400 - \$600), central air source heat pumps (\$400 - \$600), ECM furnace fans (\$200), heat pump water heaters (\$400), programmable thermostats (\$25) and duct and air sealing (up to \$600).

All efficiency eligibility levels and rebate levels are as detailed in the above referenced order.

Funding approved for 2009 and 2010 will be expended into 2011 for this program to attain cumulative 2009-2011 program goals.

2. Performance Relative to Key Goals

During the month of June 41,842 kWh were acquired under this program. To date, this program has achieved 823,520 kWh of annual electric savings, approximately 41% of the cumulative program goal.

3. Program Implementation Activities

(a) Marketing Activities

During the month of June, marketing activities included Internet, bill inserts, Trade Ally outreach, social media, direct mail, email, store advertising, internal communications, and video channels.

Internet

There were 2,319 unique visitors to SavingsCentral.com in June. New pages and features were added to SavingsCentral.com and CentralHudson.com.

As part of the “Energy Efficiency Pays Off with Central Hudson” satisfied residential customer campaign, Central Hudson ran banner ads and advertorials on the web site www.newyorkhousemagazine.com.

Bill inserts

There were two energy efficiency bill inserts included in customer bills during June: 1) photos and quotes of satisfied customers as part of the “Energy Efficiency Pays Off with Central Hudson” satisfied residential customer campaign, and 2) cooling season rebates.

Trade Ally outreach

Central Hudson had four dealer events to promote several energy efficient HVAC items. The Energy Efficiency team met with BPI-certified Trade Allies regarding home sealing and the potential of the program. Central Hudson also sent out a Trade Ally e-newsletter during the first week of June.

Social media

Central Hudson posted information about energy efficiency programs on Facebook and Twitter on June 7, June 14, and June 16.

Direct Mail

Postcards were sent to electric heating customers about the heat pump water heater promotion with Sears and General Electric.

Email

An email blast was sent to electric heating customers about the heat pump water heating promotion with Sears and General Electric.

Store Advertising

Posters and price cards for the General Electric GeoSpring heat pump water heater were on display at Sears during the promotion.

Internal Communications

A front-page article in the Central Hudson employee newsletter ran in June regarding the heat pump water heater promotion at Sears.

Video channels

Central Hudson continued its 30-second television commercial on cable networks and four web videos on Youtube during June. These videos are part of the “Energy Efficiency Pays Off with Central Hudson” satisfied residential customer campaign. This commercial and the four satisfied customer web videos continue to be viewed through the Energy Efficiency Video Channel on CentralHudson.com and through Youtube.com.

Events for April, May, and June are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

April- June 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community
May 4	Dealer Day – Security Supply	Poughkeepsie	Trade Allies
May 4	Manufacturers Symposium	Poughkeepsie	manufacturers
May 10	Dealer Day – Yuan Co.	New Paltz	Trade Allies
May 11	F.W. Webb	Newburgh	Trade Allies
May 17	R.E. Michel	Newburgh	Trade Allies
May 17	Ulster Co. Fireman’s Assoc	Rosendale	Fire houses
May 18-20	Kingston outreach/audits	Kingston	Small businesses
May 24	R.A.L. Supply	Fishkill	Trade Allies
May 27	Orange Co. Sustainability Summit	Newburgh	Business community
Jun 10	Meet with Home Energy Consultants	Poughkeepsie	Trade Allies
Jun 14	N&S Supply heat pump water heater	Fishkill	Trade Allies
Jun 18	Top Flight Trade Ally phone outreach	Hudson Valley	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Kingston	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Poughkeepsie	Trade Allies

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, and collaborative outreach.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Residential Natural Gas HVAC
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving ‘Fast Track’ Utility-Administered Gas Energy Efficiency Programs with Modifications” (Issued and Effective April 9, 2009), as directed in Ordering Paragraph #14, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Residential Natural Gas HVAC Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering its residential natural gas program to its customers under the umbrella name “Home Energy SavingsCentral.” This name is being used for marketing purposes to eliminate customer confusion. This program has been operational since July 1, 2009. Central Hudson has contracted Honeywell Utility as the implementation contractor for this program. Central Hudson is offering this natural gas energy efficiency program as detailed below:

➤ **Home Energy SavingsCentral**

Under the Residential Natural Gas HVAC Program, Central Hudson residential natural gas customers can receive rebates for the installation of energy efficient natural gas equipment including efficient furnaces (\$140), furnaces with ECM fans (\$280 - \$420), steam and water boilers (\$350 to \$700), indirect water heaters (\$210), programmable thermostats (\$18), and duct and air sealing (up to \$420). All efficiency eligibility levels and rebate levels are as ordered in the “Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs” (issued and effective June 24, 2010.)

The enhanced funding portion of this program has been operational since October 1, 2010.

2. Performance Relative to Key Goals

During the month of June, 3,384 Therms were acquired under this program. To date the program has acquired 114,656 Therms, or approximately 60% of the program's cumulative natural gas savings goal.

The program has also acquired 94,252 kWh of annual electrical savings to date. This program has no electrical savings goal.

3. Program Implementation Activities

(a) Marketing Activities

During the month of June, marketing activities included Internet, bill inserts, Trade Ally outreach, and video channels.

Internet

There were 2,319 unique visitors to SavingsCentral.com in June. New pages and features were added to SavingsCentral.com and CentralHudson.com.

As part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer campaign, CentralHudson ran banner ads and advertorials on the web site www.newyorkhousemagazine.com.

Bill inserts

Included in customer bills during June were photos and quotes of satisfied customers as part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer campaign.

Trade Ally outreach

Central Hudson had four dealer events to promote several energy efficient HVAC items. The Energy Efficiency team met with BPI-certified Trade Allies regarding home sealing and the potential of the program. Central Hudson also sent out a Trade Ally e-newsletter during the first week of June.

Video channels

Central Hudson continued its 30-second television commercial on cable networks and four web videos on Youtube during June. These videos are part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer campaign. This commercial and the four satisfied customer web videos continue to be viewed through the Energy Efficiency Video Channel on CentralHudson.com and through Youtube.com.

Events for April, May, and June are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

April- June 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community
May 4	Dealer Day – Security Supply	Poughkeepsie	Trade Allies
May 4	Manufacturers Symposium	Poughkeepsie	manufacturers
May 10	Dealer Day – Yuan Co.	New Paltz	Trade Allies
May 11	F.W. Webb	Newburgh	Trade Allies
May 17	R.E. Michel	Newburgh	Trade Allies
May 17	Ulster Co. Fireman's Assoc	Rosendale	Fire houses
May 18-20	Kingston outreach/audits	Kingston	Small businesses
May 24	R.A.L. Supply	Fishkill	Trade Allies
May 27	Orange Co. Sustainability Summit	Newburgh	Business community
Jun 10	Meet with Home Energy Consultants	Poughkeepsie	Trade Allies
Jun 14	N&S Supply heat pump water heater	Fishkill	Trade Allies
Jun 18	Top Flight Trade Ally phone outreach	Hudson Valley	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Kingston	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Poughkeepsie	Trade Allies

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

Central Hudson plans to perform a joint impact evaluation for this program with other program administrators in New York. This will leverage the benefit of having similar programs throughout the state and ensure the highest quality evaluation possible under the program budget.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Small Business Electric
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving ‘Fast Track’ Utility-Administered Electric Energy Efficiency Programs with Modifications” (Issued and Effective January 16, 2009), as directed in Ordering Paragraph #17, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Small Business Electric Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering its electric energy efficiency program to its eligible small business customers as detailed below. This program has been operational since May 18, 2009.

➤ **Small Business Program**

As of November 1, 2010, Central Hudson’s Business energy savings program is being delivered under a Direct Install model. The customer receives a free energy audit, followed by a comprehensive proposal for an energy efficient lighting solution, and turn-key project services such that 70% of the total project cost is covered by Central Hudson incentives. Central Hudson has contracted with Alliance Energy Solutions to act as the program’s direct installer. Eligible customers include all non-residential customers below 100kW on demand¹. Eligible measures include interior lighting and lighting controls.

Funding approved for 2009 and 2010 will be expended into 2011 for this program to attain cumulative 2009-2011 program goals.

¹ Based on the most recent 12-month demand average on a rolling basis.

2. Performance Relative to Key Goals

During the month of June, 3,025.520 kWh of annual energy savings were acquired under this program. To date, 21,597.808 kWh of electrical savings have been achieved under this program, or approximately 54% of the program's cumulative savings target.

3. Program Implementation Activities

a) Marketing Activities

There were no marketing activities for this program during June.

Events for April, May, and June are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

April- June 2011 OUTREACH AND EVENTS CALENDAR

<u>Date</u>	<u>Event/meeting</u>	<u>Location</u>	<u>Audience</u>
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community
May 4	Dealer Day – Security Supply	Poughkeepsie	Trade Allies
May 4	Manufacturers Symposium	Poughkeepsie	manufacturers
May 10	Dealer Day – Yuan Co.	New Paltz	Trade Allies
May 11	F.W. Webb	Newburgh	Trade Allies
May 17	R.E. Michel	Newburgh	Trade Allies
May 17	Ulster Co. Fireman's Assoc	Rosendale	Fire houses
May 18-20	Kingston outreach/audits	Kingston	Small businesses
May 24	R.A.L. Supply	Fishkill	Trade Allies
May 27	Orange Co. Sustainability Summit	Newburgh	Business community
Jun 10	Meet with Home Energy Consultants	Poughkeepsie	Trade Allies
Jun 14	N&S Supply heat pump water heater	Fishkill	Trade Allies
Jun 18	Top Flight Trade Ally phone outreach	Hudson Valley	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Kingston	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Poughkeepsie	Trade Allies

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the

other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the "Joint Utility" operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

Central Hudson has contracted with Alliance Energy Solutions to deliver this program as the commercial Direct Installer.

6. Additional Issues

There are no additional issues.

**Central Hudson Gas & Electric Corp.
Mid-Size Commercial Business Electric
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving Certain Commercial and Industrial Customer Energy Efficiency Programs with Modifications” (Issued and Effective October 23, 2009), as directed in Ordering Paragraph #4, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Mid-Size Commercial Business Electric Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering its electric energy efficiency program to its eligible mid-size commercial customers as detailed below. This program has been operational since January 1, 2010.

➤ **Mid-Size Business Program**

As of November 1, 2010, Central Hudson’s Business energy savings program is being delivered under a Direct Install model. The customer receives a free energy audit, followed by a comprehensive proposal for an energy efficient lighting solution, and turn-key project services such that 70% of the total project cost is covered by Central Hudson incentives. Central Hudson has contracted with Alliance Energy Solutions to act as the program’s direct installer. Eligible customers include all non-residential customers below 100kW on demand². Eligible measures include interior lighting and lighting controls.

Funding approved for 2009 and 2010 will be expended into 2011 for this program to attain cumulative 2009-2011 program goals.

² Based on the most recent 12-month demand average on a rolling basis.

2. Performance Relative to Key Goals

During the month of June, 1,534,430 kWh of annual energy savings were acquired under this program. To date, 8,751,529 kWh of electrical savings have been achieved under this program, or approximately 82% of the program's cumulative savings target.

3. Program Implementation Activities

a) Marketing Activities

There were no marketing activities for this program during June.

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the "Joint Utility" operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

Central Hudson has contracted with Alliance Energy Solutions to deliver this program as the commercial Direct Installer.

6. Additional Issues

There are no additional issues.

**Central Hudson Gas & Electric Corp.
Residential Appliance Recycling
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving Certain Commercial and Industrial; Residential; and Low-Income Residential Customer Energy Efficiency Programs with Modifications” (Issued and Effective January 4, 2010), as directed in Ordering Paragraph #4, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Residential Appliance Recycling Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering the Residential Appliance Recycling program to customers. The room air conditioner portion of this program became operational May 15, 2010 and concluded on September 15, 2010. The refrigerator/freezer portion has been operational since June 21, 2010. Central Hudson is offering this electric energy efficiency program as detailed below:

- **Residential Appliance Recycling** has offered two types of incentives:

1) Room Air Conditioners. Residential customers turned in their old, operational window or through-the-wall air conditioner at a participating retailer and had it recycled at no cost. After receiving a proof of recycling certificate, they qualified for a rebate toward the purchase of a new, ENERGY STAR® air conditioner from any retailer. This is a mail-in rebate. The air conditioner part of this program concluded on Sept. 15, 2010. This portion of the program will not be offered in 2011.

2) Refrigerators and Freezers. Central Hudson is offering a \$50 incentive to residential customers to pick up their old, working refrigerator or freezer (sized between 10 and 30 cubic feet). Customers schedule pick-ups by phone or online at www.SavingsCentral.com or www.recyclemyappliance.com. All equipment will be properly and responsibly recycled.

2. Performance Relative to Key Goals

During the month of June, 407,011 kWh were acquired under this program. To date, this program has acquired 4,415,635 kWh of annual electrical savings, approximately 113% of the program's cumulative energy savings goal.

3. Program Implementation Activities

a) Marketing Activities

During June, Central Hudson promoted appliance recycling through Internet, bill inserts, social media posts, video channels, gas station ads, newspaper ads, mall ads, direct mail, and radio.

Internet

There were 720 visits to www.RecycleMyAppliance.com during June.

As part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer campaign, Central Hudson ran banner ads and advertorials on the web site www.newyorkhousemagazine.com. Included were ads for refrigerator/freezer recycling.

Bill inserts

Included in customer bills during June were photos and quotes of satisfied customers (including a customer satisfied with refrigerator/freezer recycling) as part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer campaign.

Social Media

Central Hudson posted information about energy efficiency programs on Facebook and Twitter on June 29 regarding room air conditioner recycling.

Video channels

Central Hudson continued its 30-second television commercial on cable networks and four web videos on Youtube during June. These videos are part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer campaign. This commercial and the satisfied customer web video (featuring a customer satisfied with refrigerator/freezer recycling) continue to be viewed through the Energy Efficiency Video Channel on CentralHudson.com and through Youtube.com.

Gas station ads

Central Hudson ran ads above pumps at nine gas stations throughout the Central Hudson service area.

Newspaper advertising

Central Hudson continued to publish advertisements about recycling refrigerators and freezers in the daily newspapers in Central Hudson's service area.

Mall advertising

Central Hudson ran ads on refrigerator/freezer recycling and room air conditioner recycling at the Hudson Valley Mall in Kingston and Poughkeepsie Galleria Mall.

Direct mail

Central Hudson sent direct mail postcards about refrigerator/freezer recycling to 25,000 residential customers and 20,000 postcards about room air conditioner recycling to residential customers in June.

Radio

Central Hudson has 60-second ads running on three FM local stations promoting room air conditioner recycling.

Events for April, May, and June are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

April- June 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community
May 4	Dealer Day – Security Supply	Poughkeepsie	Trade Allies
May 4	Manufacturers Symposium	Poughkeepsie	manufacturers
May 10	Dealer Day – Yuan Co.	New Paltz	Trade Allies
May 11	F.W. Webb	Newburgh	Trade Allies
May 17	R.E. Michel	Newburgh	Trade Allies
May 17	Ulster Co. Fireman's Assoc	Rosendale	Fire houses
May 18-20	Kingston outreach/audits	Kingston	Small businesses
May 24	R.A.L. Supply	Fishkill	Trade Allies
May 27	Orange Co. Sustainability Summit	Newburgh	Business community
Jun 10	Meet with Home Energy Consultants	Poughkeepsie	Trade Allies
Jun 14	N&S Supply heat pump water heater	Fishkill	Trade Allies
Jun 18	Top Flight Trade Ally phone outreach	Hudson Valley	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Kingston	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Poughkeepsie	Trade Allies

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the "Joint Utility" operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues

**Central Hudson Gas & Electric Corp.
Commercial Gas Program
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs Enhancing Funding and Making Other Modifications for Other EEPS Programs” (Issued and Effective June 24, 2009), as directed in Ordering Paragraph #7, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Commercial Natural Gas Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering this commercial natural gas energy efficiency program as detailed below:

➤ **Commercial Natural Gas Program**

Under the Residential Natural Gas HVAC Program, Central Hudson residential natural gas customers can receive rebates for the installation of energy efficient natural gas equipment including efficient furnaces (\$140), furnaces with ECM fans (\$500 - \$900), steam and water boilers (\$800 to \$1,200), indirect water heaters (\$300), and programmable thermostats (\$25). All efficiency eligibility levels and rebate levels are as ordered in the “Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs” (issued and effective June 24, 2010.)

This program has been operational since October 1, 2010.

2. Performance Relative to Key Goals

During the month of June, 164 therms of natural gas savings were acquired under this program. To date, this program has acquired 12,756 Therms of natural gas savings, or 39% of the cumulative program goal.

The program has also acquired 1,233 kWh of annual electrical savings to date. This program has no electrical savings goal.

3. Program Implementation Activities

(a) Marketing Activities

During the month of June, marketing activities included Trade Ally outreach.

Trade Ally outreach

Central Hudson participated in four “Dealer Day” and similar promotional events at HVAC distributors throughout the service area.

Events For April, May, and June are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

April- June 2011 OUTREACH AND EVENTS CALENDAR

<u>Date</u>	<u>Event/meeting</u>	<u>Location</u>	<u>Audience</u>
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community
May 4	Dealer Day – Security Supply	Poughkeepsie	Trade Allies
May 4	Manufacturers Symposium	Poughkeepsie	manufacturers
May 10	Dealer Day – Yuan Co.	New Paltz	Trade Allies
May 11	F.W. Webb	Newburgh	Trade Allies
May 17	R.E. Michel	Newburgh	Trade Allies
May 17	Ulster Co. Fireman’s Assoc	Rosendale	Fire houses
May 18-20	Kingston outreach/audits	Kingston	Small businesses
May 24	R.A.L. Supply	Fishkill	Trade Allies
May 27	Orange Co. Sustainability Summit	Newburgh	Business community
Jun 10	Meet with Home Energy Consultants	Poughkeepsie	Trade Allies
Jun 14	N&S Supply heat pump water heater	Fishkill	Trade Allies
Jun 18	Top Flight Trade Ally phone outreach	Hudson Valley	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Kingston	Trade Allies
Jun 29	A.O.Smith heat pump wh demo	Poughkeepsie	Trade Allies

(b) Evaluation Activities

No evaluation activities have begun for this program.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no complaints or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Home Energy Reports Program
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order on Rehearing Granting Petition for Rehearing” (Issued and Effective December 3, 2010), as directed in Ordering Paragraph #3, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Hone Energy Reports Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering this commercial natural gas energy efficiency program as detailed below:

➤ **Home Energy Reports Program**

The purpose of the Home Energy Reporting Program is to help Central Hudson’s residential customers make behavioral changes in regards to energy usage when seeing how they compare to that of their “neighbors.” The targeted 110,000 customers to receive the home energy reports during the 15-month duration will be based on energy consumption patterns, housing data, past program participation, and demographic area.

This program has been operational since May, 2011.

2. Performance Relative to Key Goals

Home Energy Reports have been sent out to approximately 110,000 customers in May & June. Energy savings for this program will be reported as measurement and verification are performed by Central Hudson’s program delivery contractor.

3. Program Implementation Activities

(a) Marketing Activities

During the month of June, there were no marketing activities for this program

(b) Evaluation Activities

No evaluation activities have begun for this program.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the "Joint Utility" operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no complaints or disputes.

5. Changes to Subcontractors or Staffing

Central Hudson has contracted with Opower to implement this program.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Commercial Financing Program
Energy Efficiency Program
Monthly Scorecard Report**

July 15, 2011

In compliance with the “Order Approving A Petition to Provide 0% Financing as Part of Small Commercial and Mid-Size Commercial Business Programs” (Issued and Effective October 14, 2010), as directed in Ordering Paragraph #1, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Commercial Financing Program
Reporting period:	June 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status:

Beginning November 1, 2010 Central Hudson began offering utility based financing to all customers participating in the Small or Mid Size Commercial Electric Programs. This financing is available for the 30% cost portion of projects not covered by Central Hudson incentives. Financing dollars are recovered through Sundry Billing, administered by Central Hudson

Central Hudson has issued 339 loans to date, totaling \$1,005,230. A total of \$901,234 is outstanding.

Utility based financing has proven to be an essential tool in generating participation in Central Hudson’s Small & Mid-Size Commercial Electric Programs. However, the company has recognized the need to maximize the incentive funding available for the commercial programs in order to generate the highest possible savings under the program budget. The company is currently implementing a process by which funding to be loaned to customers is provided by the Small & Mid Size Commercial Electric Programs’ Direct Installer so that Central Hudson’s program funds may be reserved for the payment of incentives. Under this new approach, SBC funds will no longer be used for financing projects and all SBC funds that were allocated for financing in 2011 will be used for customer incentives.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Residential Electric HVAC
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	41,842
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	64,548
Percent of Monthly Net kWh Goal Acquired	64.8%
Net Peak ⁶ kW acquired this month	13.2
Monthly Net Peak kW Goal	17.8
Percent of Monthly Peak kW Goal Acquired	74.1%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	752,900.00
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	823,520
Net first-year annual kWh acquired to date as a percent of annual goal	41.16%
Net first-year annual kWh acquired to date as a percent of 8-year goal	41.16%
Net cumulative kWh acquired to date	823,520
Net utility peak kW reductions acquired to date	263.5
Net utility peak kW reductions acquired to date as a percent of utility annual goal	47.7%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	47.7%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	6,207,306.00
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	58,026
Net Lifecycle kWh committed this month	696,312
Net Utility Peak kW committed this month	13.5
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$21,425.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	99,868
Net utility peak kW acquired & committed this month	26.70
Net First-year annual therms acquired & committed this month	N/A
Costs⁹	
Total program budget	\$2,330,505.00
General Administration	\$869.00
Program Planning	\$0.00
Program Marketing	\$15,247.00
Trade Ally Training	\$7,647.00
Incentives and Services	\$31,775.00
Direct Program Implementation	\$21,212.00
Program Evaluation	\$0.00
Total expenditures to date	\$1,729,337.00
Percent of total budget spent to date	74.20%

Participation	
Number of program applications received to date	2243
Number of program applications <i>processed</i> to date ¹⁰	2175
Number of processed applications <i>approved</i> to date ¹¹	2019
Percent of applications received to date that have been processed	96.97%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans.

Companies should include a "description of expenditures within each category" (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11) and separately quantify each item within each category. These expenditures must include and identify all direct and indirect costs attributable to each program category. Companies must provide the basis of allocation for all indirect costs.

Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

¹⁰An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which there are ases in which an application could be received, processed, and approved all in one day, then a "1" would be counted for each step in the tracking lifecycle.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Residential Gas HVAC
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	659
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	
Percent of Monthly Net kWh Goal Acquired	
Net Peak ⁶ kW acquired this month	0.00
Monthly Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	3,384
Monthly Net Therm Goal	6,404
Percent of Monthly Therm Goal Acquired	52.8%
Net Lifecycle kWh acquired this month	14,660
Net Lifecycle therms acquired this month	52,847
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	94,252
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 8-year goal	
Net cumulative kWh acquired to date	94,252
Net utility peak kW reductions acquired to date	3.46
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 8-year goal	
Net NYISO peak kW reductions acquired to date	3.46
Net first-year annual therms acquired to date	114,656
Net first-year annual therms acquired to date as a percent of annual goal	59.7%
Net first-year annual therms acquired to date as a percent of 8-year goal	59.7%
Net cumulative therms acquired to date	114,656
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	490,557
Net Lifecycle therms acquired to date	639,972
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	1,319
Net Lifecycle kWh committed this month	19,785
Net Utility Peak kW committed this month	0.0
Net first-year annual therms committed this month	4,996
Net Lifecycle therms committed this month	74,940
Funds committed at this point in time	\$33,782.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	1,978
Net utility peak kW acquired & committed this month	0.00
Net First-year annual therms acquired & committed this month	8,380
Costs⁹	
Total program budget	\$662,426.00
General Administration	\$750.00
Program Planning	\$0.00
Program Marketing	\$4,377.00
Trade Ally Training	\$750.00
Incentives and Services	\$7,844.00
Direct Program Implementation	\$1,670.00
Program Evaluation	\$1,031.00
Total expenditures to date	\$355,997.00
Percent of total budget spent to date	53.74%

Participation	
Number of program applications received to date	927
Number of program applications <i>processed</i> to date ¹⁰	829
Number of processed applications <i>approved</i> to date ¹¹	779
Percent of applications received to date that have been processed	89.4%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans.

Companies should include a "description of expenditures within each category" (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11) and separately quantify each item within each category. These expenditures must include and identify all direct and indirect costs attributable to each program category. Companies must provide the basis of allocation for all indirect costs.

Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

¹⁰An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which there are ases in which an application could be received, processed, and approved all in one day, then a "1" would be counted for each step in the tracking lifecycle.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Small Business Electric Program
Program Type²	Commercial Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	3,025,520
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	1,388,483
Percent of Monthly Net kWh Goal Acquired	217.90%
Net Peak ⁶ kW acquired this month	832.5
Monthly Net Peak kW Goal	436
Percent of Monthly Peak kW Goal Acquired	190.94%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	15,127,600
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	21,597,808
Net first-year annual kWh acquired to date as a percent of annual goal	53.64%
Net first-year annual kWh acquired to date as a percent of 8-year goal	53.64%
Net cumulative kWh acquired to date	21,597,808
Net utility peak kW reductions acquired to date	6801.5
Net utility peak kW reductions acquired to date as a percent of utility annual goal	68.21%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	68.21%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	107,989,039
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	3,101,895
Net Lifecycle kWh committed this month	15,509,475
Net Utility Peak kW committed this month	853
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$3,121,668.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	6,127,415.00
Net utility peak kW acquired & committed this month	1,685.50
Net First-year annual therms acquired & committed this month	N/A
Costs⁹	
Total program budget	\$10,889,441.00
General Administration	(\$4,272.00)
Program Planning	\$0.00
Program Marketing	\$5,698.00
Trade Ally Training	\$3,159.00
Incentives and Services	\$1,086,071.00
Direct Program Implementation	\$46,960.00
Program Evaluation	\$20,850.00
Total expenditures to date	\$7,334,805.00
Percent of total budget spent to date	67.36%

Participation	
Number of program applications received to date	1163
Number of program applications <i>processed</i> to date ¹⁰	1163
Number of processed applications <i>approved</i> to date ¹¹	1163
Percent of applications received to date that have been processed	100.00%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans.

Companies should include a "description of expenditures within each category" (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11) and separately quantify each item within each category. These expenditures must include and identify all direct and indirect costs attributable to each program category. Companies must provide the basis of allocation for all indirect costs.

Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

¹⁰An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which there are ases in which an application could be received, processed, and approved all in one day, then a "1" would be counted for each step in the tracking lifecycle.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Mid-Size Commercial Electric
Program Type²	Commercial Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	1,534,430
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	444,833
Percent of Monthly Net kWh Goal Acquired	344.94%
Net Peak ⁶ kW acquired this month	363.2
Monthly Net Peak kW Goal	115
Percent of Monthly Peak kW Goal Acquired	316.28%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	7,672,150
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	8,751,529
Net first-year annual kWh acquired to date as a percent of annual goal	81.97%
Net first-year annual kWh acquired to date as a percent of 8-year goal	81.97%
Net cumulative kWh acquired to date	8,751,529
Net utility peak kW reductions acquired to date	2,572.6
Net utility peak kW reductions acquired to date as a percent of utility annual goal	93.28%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	93.28%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	44,956,901
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	1,393,605.00
Net Lifecycle kWh committed this month	6,968,025.00
Net Utility Peak kW committed this month	63.22
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$1,555,755.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	2,928,035.00
Net utility peak kW acquired & committed this month	426.42
Net First-year annual therms acquired & committed this month	N/A
Costs⁹	
Total program budget	\$3,916,451.00
General Administration	\$5,995.00
Program Planning	\$791.00
Program Marketing	\$5,968.00
Trade Ally Training	(\$5,756.00)
Incentives and Services	\$563,339.00
Direct Program Implementation	\$5,978.00
Program Evaluation	\$7,378.00
Total expenditures to date	\$2,559,006.00
Percent of total budget spent to date	65.34%

Participation	
Number of program applications received to date	127
Number of program applications <i>processed</i> to date ¹⁰	127
Number of processed applications <i>approved</i> to date ¹¹	127
Percent of applications received to date that have been processed	100.00%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

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Companies should include a "description of expenditures within each category" (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11) and separately quantify each item within each category. These expenditures must include and identify all direct and indirect costs attributable to each program category. Companies must provide the basis of allocation for all indirect costs.

Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Residential Appliance Recycling
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	407,011
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	185,524
Percent of Monthly Net kWh Goal Acquired	219.4%
Net Peak ⁶ kW acquired this month	21.69
Monthly Net Peak kW Goal	28.4
Percent of Monthly Peak kW Goal Acquired	76.3%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	2,035,055
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	4,415,635
Net first-year annual kWh acquired to date as a percent of annual goal	113.34%
Net first-year annual kWh acquired to date as a percent of 8-year goal	113.34%
Net cumulative kWh acquired to date	4,415,635
Net utility peak kW reductions acquired to date	448.0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	75.0%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	75.0%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	22,078,175.00
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	576,928
Net Lifecycle kWh committed this month	2,884,640
Net Utility Peak kW committed this month	26.42
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$2,650.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	983,939
Net utility peak kW acquired & committed this month	48.11
Net First-year annual therms acquired & committed this month	N/A
Costs⁹	
Total program budget	\$1,779,000.00
General Administration	(\$478.00)
Program Planning	\$0.00
Program Marketing	\$33,210.00
Trade Ally Training	\$0.00
Incentives and Services	\$24,550.00
Direct Program Implementation	\$37,576.00
Program Evaluation	\$3,833.00
Total expenditures to date	\$923,682.00
Percent of total budget spent to date	51.92%

Participation	
Number of program applications received to date	5762
Number of program applications <i>processed</i> to date ¹⁰	5709
Number of processed applications <i>approved</i> to date ¹¹	5655
Percent of applications received to date that have been processed	99.08%

NOTES:

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⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

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Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Commercial Gas
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	0
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	
Percent of Monthly Net kWh Goal Acquired	
Net Peak ⁶ kW acquired this month	0
Monthly Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	164
Monthly Net Therm Goal	2,356
Percent of Monthly Therm Goal Acquired	7.0%
Net Lifecycle kWh acquired this month	0
Net Lifecycle therms acquired this month	3639
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	1,233
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 8-year goal	
Net cumulative kWh acquired to date	1,233
Net utility peak kW reductions acquired to date	0.0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 8-year goal	
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	12,756
Net first-year annual therms acquired to date as a percent of annual goal	39%
Net first-year annual therms acquired to date as a percent of 8-year goal	39%
Net cumulative therms acquired to date	12,756
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	24,648
Net Lifecycle therms acquired to date	194,867
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	0
Net Lifecycle kWh committed this month	0
Net Utility Peak kW committed this month	0
Net first-year annual therms committed this month	246
Net Lifecycle therms committed this month	3,690
Funds committed at this point in time	\$12,300.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	N/A
Costs⁹	
Total program budget	\$235,350.00
General Administration	\$615.00
Program Planning	\$0.00
Program Marketing	\$0.00
Trade Ally Training	\$1,003.00
Incentives and Services	\$1,000.00
Direct Program Implementation	\$2,232.00
Program Evaluation	\$0.00
Total expenditures to date	\$57,973.00
Percent of total budget spent to date	24.63%

Participation	
Number of program applications received to date	72
Number of program applications <i>processed</i> to date ¹⁰	76
Number of processed applications <i>approved</i> to date ¹¹	76
Percent of applications received to date that have been processed	105.56%

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Home Energy Reports
Program Type²	
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	1,000,000
Percent of Monthly Net kWh Goal Acquired	
Net Peak ⁶ kW acquired this month	
Monthly Net Peak kW Goal	0.00
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	
Monthly Net Therm Goal	100,000
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	0
Net first-year annual kWh acquired to date as a percent of annual goal	0.0%
Net first-year annual kWh acquired to date as a percent of 8-year goal	0.0%
Net cumulative kWh acquired to date	0
Net utility peak kW reductions acquired to date	0.00
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 8-year goal	
Net NYISO peak kW reductions acquired to date	0.00
Net first-year annual therms acquired to date	0
Net first-year annual therms acquired to date as a percent of annual goal	0.0%
Net first-year annual therms acquired to date as a percent of 8-year goal	0.0%
Net cumulative therms acquired to date	0
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	
Net Lifecycle kWh committed this month	
Net Utility Peak kW committed this month	
Net first-year annual therms committed this month	
Net Lifecycle therms committed this month	
Funds committed at this point in time	
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	0
Net utility peak kW acquired & committed this month	0
Net First-year annual therms acquired & committed this month	0
Costs⁹	
Total program budget	\$1,385,001.00
General Administration	\$39,011.00
Program Planning	
Program Marketing	
Trade Ally Training	
Incentives and Services	
Direct Program Implementation	\$591,333.00
Program Evaluation	
Total expenditures to date	\$630,344.00
Percent of total budget spent to date	45.51%

Participation	
Number of program applications received to date	N/A
Number of program applications <i>processed</i> to date ¹⁰	N/A
Number of processed applications <i>approved</i> to date ¹¹	N/A
Percent of applications received to date that have been processed	
NOTES:	
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Program Administrator (PA) and Program ID	Central Hudson Gas & Electric
Program Name	Commercial Electric Financing
Program Type	Utility Based Financing
Small Commercial Program	
Number of 12-Month Term Loans Issued this Month	132
Number of 24-Month Term Loans Issued this Month	12
Total Number of Loans Issued this Month	144
Total Amount of Outstanding Financing Issued this Month	\$ 340,759.00
Number of 12-Month Term Loans Issued to Date	172
Number of 24-Month Term Loans Issued to Date	138
Total Number of Loans Issued to Date	310
Total Amount of Financing Outstanding	\$ 662,095.00
Total Number of Loans in Arrears	34
Total Amount of Financing in Arrears	\$ 6,488.00
Mid Size Commercial Program	
Number of 12-Month Term Loans Issued this Month	9
Number of 24-Month Term Loans Issued this Month	6
Total Number of Loans Issued this Month	15
Total Amount of Outstanding Financing Issued this Month	\$ 115,115.00
Number of 12-Month Term Loans Issued to Date	11
Number of 24-Month Term Loans Issued to Date	18
Total Number of Loans Issued to Date	29
Total Amount of Financing Outstanding	\$ 239,139.00
Total Number of Loans in Arrears	4
Total Amount of Financing in Arrears	\$ 6,752.00
Overall Commercial Programs	
Number of 12-Month Term Loans Issued this Month	141
Number of 24-Month Term Loans Issued this Month	18
Total Number of Loans Issued this Month	159
Total Amount of Outstanding Financing Issued this Month	\$ 455,874.00
Number of 12-Month Term Loans Issued to Date	183
Number of 24-Month Term Loans Issued to Date	156
Total Number of Loans Issued to Date	339
Total Amount of Financing Outstanding	\$ 901,234.00
Total Number of Loans in Arrears	38
Total Amount of Financing in Arrears	\$ 13,240.00