



# Ecovis Inc

47 Tearose Meadow Lane, Brockport, NY 14420 877-59SOLAR kgolden@ecovisgroup.com

November 19, 2009

Dear PSC Board Member;

Our company, Ecovis Inc strongly urges the Commission to fund the Customers Distributed PV program at the level recommended by the New York Solar Energy Industries Association (NYSEIA) - of which we are a member. The proposed level of funding preferred by the PSC staff is wholly inadequate to support the market for customer-sited PV that the first phase of the RPS has done so much to create.

With \$24M per year, we are likely to see the market contract by as much as 50% - if not more. We believe that the decrease in module pricing - which has helped generate and sustain our market through this current recession - has reached its low point and that we for see a steady rise due to increased worldwide demand and a sharp reduction in the inventory manufactures have been carrying over the past year. With \$49M per year, we envision a flat or modest growth rate depending on the future price of equipment and the availability of incentives from other regions.

The effect of lowering funding levels made available for PV will have the following results for our company and probably applies to most businesses that have found RPS CST PV funding to play a vital role in building their business.

1. We will have to layoff recently hired installers two of which were previously unemployed until our hiring six months ago. This is clearly not the preference of our company like ours that has invested thousands in training its staff. If we do have to lay off employees, the talent we have assembled may leave the area and find work in other more profitable markets where state governments have committed to a higher level of funding with a clearer and more ambitious vision. It is unlikely that they will return.
2. The likelihood of the private investment have negotiated will not come to fruition due to the lack of government investment in the market. We could lose out on **estimated five** million in private investment and so will our local economy.
3. Our company, which has committed itself to building a market in New York for solar will have no alternative to look to neighboring state programs in order to drive any kind of corporate growth. As it is, many companies are looking toward New Jersey as a more profitable business environment for solar.

DBA Syracuse Solar and Wind,  
Buffalo Solar and Wind  
Rochester Solar and Wind.



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For all these reasons STRONGLY urge you re-evaluate the funding levels and adopt the increase levels supported by NYSEIA.

Sincerely;

A handwritten signature in black ink that reads "Kirk Golden". The signature is written in a cursive, flowing style.

Kirk Golden MA CAS  
President/CEO  
Ecovis Inc.

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Buffalo Solar and Wind  
Rochester Solar and Wind.