### ATTACHMENT D

### DOCUMENTS SUBMITTED BY VERIZON AS PART OF, OR IN SUPPORT OF, ITS APPLICATION

- 1. 9/26/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, enclosing (i) Verizon's application for a cable television franchise, (ii) a copy of the letter transmitting to Cablevision a copy of Verizon's application, and (iii) Verizon's proposed franchise agreement
- 2. 10/9/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, requesting newspaper's affidavit of publication of public hearing notice
- 3. 10/9/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, enclosing franchise agreement with updated Service Area Map
- 4. 10/10/07 Correspondence from Verizon's Senior Vice President, Monica Azare, to Town Supervisor, Wayne Booth, regarding the October 15 public hearing and enclosing an information sheet outlining the benefits of Verizon FiOS TV service
- 5. 10/11/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, enclosing revised franchise agreement
- 6. 10/17/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, requesting newspaper's affidavit of publication of public hearing notice
- 7. 10/30/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, enclosing comments on proposed resolution
- 8. 10/30/07 Correspondence from Verizon's outside counsel, Jeremy Schofer of Wiley Rein LLP, to Town Attorney, Mark Taylor, requesting newspaper's affidavit of publication of public hearing notice

### Tab 1

From: Schofer, Jeremy

Sent: Wednesday, September 26, 2007 10:06 AM

To: 'Mark Taylor'

Cc: Janus, Linc (lincoln.v.janus@verizon.com)

Subject: Verizon: Town of Newburgh, NY Cable Franchise Application

Mark - attached you will find the following documents: (i) Verizon's cable franchise agreement with the Town of Newburgh (which you should receive today), (ii) a copy of Verizon's cover letter to Time Warner regarding sending Time Warner a copy of the application, and (iii) a copy of the current final cable franchise agreement between the Town of Newburgh and Verizon with a map inserted (we understand that you may have changes in the future which is fine but the regulations require you to have a copy on file and so I wanted to send that to you as well for your files).

Let me know if you have any questions or comments.

Regards - Jeremy



**Jeremy J. Schofer** Attorney At Law Wiley Rein LLP

1776 K Street NW Washington, DC 20006 Tel: 202.719.4646 | Fax: 202.719.7049 Email: jschofer@wileyrein.com www.wileyrein.com

### APPLICATION FOR A CABLE TELEVISION FRANCHISE BY VERIZON NEW YORK INC.

Verizon New York Inc. ("Verizon NY") respectfully submits this application form ("Application") and requests the award of a cable television franchise from the Town of Newburgh ("Municipality"). In this application, Verizon NY answers the questions set forth in Title 16, Chapter VIII, Part 894, Section 894.5, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended.

(1) A description of the cable television system proposed to be constructed including information regarding (a) channel capacity, including both the total capability of the proposed system and the number of channels to be energized immediately; (b) television and radio broadcast signals which Verizon NY intends to carry on its system initially; (c) the extent and type of any origination cable casting to be undertaken, and the facilities, equipment and staff to be employed therein; and (d) the system layout or design, including where applicable: (i) location of antennae and headends; (ii) plans for a two-way capability including a proposed schedule indication when two-way capability will become available from particular points; (iii) location or origination points and origination facilities; (iv) extent and type of automated services to be provided; and (v) number of channels to be utilized for access cablecasting and the facilities, equipment, staff and other support to be available to access users including access utilization or production costs.

In response to the information requested in subsections 1(a) and (d)(i-ii), please see attached Exhibit 1, "Proposed Service Overview, Product Offers and Architecture." In response to question 1(b), please see the sample channel line up set forth in Exhibit 2, "Verizon FiOS TV – New York Area Sample Channel Lineup."

In response to the information requested in subsection 1(c) and 1(d)(iii), Verizon NY does not currently plan to engage in origination cable casting.

In response to the information sought in subsection 1(d)(v), upon request of the Municipality, Verizon NY intends to provide capacity on its basic service tier for up to one (1) dedicated Public Access Channel, one (1) dedicated Educational Access Channel, and up to one (1) dedicated Government Access Channel.

(2) The terms and conditions under which service is to be provided to educational and governmental entities.

Verizon NY will provide channel capacity to educational and governmental entities under terms and conditions consistent with applicable law, and as may be required by the Municipality.

(3) The terms concerning rates and construction schedules.

Verizon NY's current cable television service rates and available packages are attached as Exhibit 3.

Verizon NY has completed the construction of its fiber to the premises ("FTTP") network to approximately 45% of the households in the Municipality. A full discussion of the construction requirements and central office conversion requirements to bring FTTP and cable television service to the Municipality is contained in Exhibit 1.

On June 15, 2005, the New York Public Service Commission ("NY PSC") "declared that Verizon NY's FTTP upgrade is authorized under its existing state telephone rights because the upgrade furthers the deployment of telecommunications and broadband services, and is consistent with state and federal law and in the public interest." The NY PSC determined that, unlike a company seeking to build an unfranchised cable television system, Verizon NY already has the necessary authority to use the rights-of-way to provide telecommunications service over its existing network. See <u>Declaratory Ruling on Verizon</u> Communication, Inc.'s Built-Out of its Fiber to the Premises Network, NY Public Service Commission, Case 05-M-0520/05-M-0247, June 15, 2005 at 4.

Verizon NY will continue to adhere to applicable lawful customary time, place and manner permitting requirements of the Municipality.

(4) An indication of whether Verizon NY will provide service on the same terms and conditions as contained in the existing franchise in effect.

Verizon NY will provide service on terms and conditions consistent with the needs and interests of the Municipality and the level playing field requirement set forth in Title 16, Chapter VIII, Part 895, Section 895.3, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended, in that the Verizon NY proposed franchise is comparable in its totality with the incumbent cable television provider's agreement. Verizon NY is applying for a cable television franchise in the Municipality in order to provide the residents of the Municipality with competitive choice.

As more fully described in Exhibit 1, Verizon NY is constructing its FTTP network pursuant to its authority as a common carrier under Title II of the Communications Act of 1934, as amended, and Section 27 of the New York Transportation Corporations Law. For this reason and others, certain terms and conditions may differ between the incumbent cable provider's franchise and Verizon NY's franchise.

(5) A statement of Verizon NY's experience in the cable television field including, if applicable, the names and professional experience of the persons or organizations who will be responsible for the construction, installation and operation of the proposed system.

Verizon NY and its predecessor entities have provided telecommunications services in the State of New York for over one hundred years. Consequently, Verizon NY has extensive experience and expertise in the telecommunications field. Generally, the current cable service operation of Verizon NY is similarly based on an extensive history. Specifically, Verizon NY has applied the comprehensive knowledge of current Verizon NY employees in the provision of telecommunications service, including in-depth knowledge and experience of employees who were involved in affiliated enterprises.

Verizon NY was awarded cable television franchise by the following municipalities: (1) Village of Massapequa Park (Nassau County); (2) Village of Nyack (Rockland County); (3) Village of South Nyack (Rockland County); (4) Village of Upper Nyack (Rockland County); (5) Town of Hempstead (Nassau County); (6) Village of Cedarhurst (Nassau County); (7) Town of Oyster Bay (Nassau County); (8) Village of Laurel Hollow (Nassau County); (9) Village of Grand View-on-Hudson (Rockland County); (10) Village of Lynbrook (Nassau County); (11) Town of Clarkstown (Rockland County); (12) Village of Mineola (Nassau County); (13) Village of East Rockaway (Nassau County); (14) Town of Greenburgh (Westchester County); (15) Town of Smithtown (Suffolk County); (16) Village of Irvington (Westchester County); (17) Village of Valley Stream (Nassau County); (18) Town of Huntington (Suffolk County); (19) Village of Farmingdale (Nassau County); (20) Village of Ardsley (Westchester County); (21) Village of Freeport (Nassau County); (22) Village of Dobbs Ferry (Westchester County); (23) Village of Tarrytown (Westchester County); (24) Town of Eastchester (Westchester County); (25) Town of Mount Kisco (Westchester County); (26) Village of Elmsford (Westchester County); (27) Village of Port Chester (Westchester County); (28) Village of Tuckahoe (Westchester County); (29) Town of Orangetown (Rockland County); (30) Village of Piermont (Rockland County); (31) City of White Plains (Westchester County); (32) Village of Airmont (Rockland County); (33) Village of Williston Park (Nassau County); (34) Town of North Hempstead (Nassau County); (35) Village of Rye Brook (Westchester County); (36) Town of Haverstraw (Rockland County); (37) Village of New Hyde Park (Nassau County); (38) Village of West Haverstraw (Rockland County); (39) Town of North Castle (Westchester County); (40) Village of Chestnut Ridge (Rockland County); (41) Village of Bayville (Nassau County); (42) Village of Sands Point (Nassau County); (43) Town of Mount Pleasant (Westchester County); (44) Village of Old Field (Suffolk County); (45) City of Mount Vernon (Westchester County); (46) Village of Spring Valley (Rockland County); (47) Village of Suffern (Rockland County); (48) Village of Scarsdale (Westchester County); (49) Village of Bronxville (Westchester County); (50) City of Yonkers (Westchester County); (51) Village of Floral Park (Nassau County) (52) Town of Islip (Suffolk County); (53) Village of South Floral Park (Nassau County); (54) City of New Rochelle (Westchester County); (55) Village of Haverstraw

(Rockland County); (56) Town of Cortlandt (Westchester County); (57) Village of Garden City (Nassau County); (58) Village of Nissequogue (Suffolk County); (59) Village of Poquott (Suffolk County); (60) City of Peekskill (Westchester County); (61) Village of East Williston (Nassau County); and (62) Village of Head of the Harbor (Suffolk County).

The NY PSC granted the following Orders and Certificates of Confirmation for Verizon NY's approved franchises: (1) Massapequa Park - December 14, 2005; (2) Nyack – February 8, 2006; (3) South Nyack – February 8, 2006; (4) Upper Nyack - May 18, 2006; (5) Hempstead - May 18, 2006; (6) Cedarhurst - June 22, 2006; (7) Ovster Bay – June 23, 2006; (8) Laurel Hollow – August 24, 2006; (9) Grand Viewon-Hudson – August 24, 2006; (10) Lynbrook – September 21, 2006; (11) Clarkstown – September 21, 2006; (12) Mineola – September 21, 2006; (13) East Rockaway – October 19, 2006; (14) Greenburgh – October 19, 2006; (15) Smithtown - November 10, 2006; (16) Irvington - November 10, 2006; (17) Valley Stream -November 10, 2006; (18) Huntington – November 10, 2006; (19) Farmingdale – November 10, 2006; (20) Ardsley – December 15, 2006; (21) Dobbs Ferry – December 15, 2006; (22) Freeport – December 15, 2006; (23) Tarrytown – December 15, 2006; (24) Eastchester – January 19, 2007; (25) Mount Kisco – January 19, 2007; (26) Elmsford – February 16, 2007; (27) Port Chester – March 23, 2007; (28) Tuckahoe – March 23, 2007; (29) Orangetown – April 20, 2007; (30) Piermont – April 20, 2007; (31) White Plains – May 17, 2007; (32) Airmont – May 17, 2007; (33) Williston Park - May 17, 2007; (34) Rye Brook - May 17, 2007; (35) North Hempstead – June 22, 2007; (36) West Haverstraw – June 22, 2007; (37) Town of Haverstraw – June 22, 2007; (38) New Hyde Park – June 22, 2007; (39) North Castle - June 22, 2007; (40) Bayville - June 22, 2007; (41) Chestnut Ridge - June 22, 2007; (42) Sands Point – June 22, 2007; (43) Mount Pleasant – July 19, 2007; (44) Mount Vernon – July 19, 2007; (45) Old Field – July 19, 2007; (46) Spring Valley – July 19, 2007; (47) Scarsdale – August 22, 2007; (48) Yonkers – August 22, 2007; (49) Bronxville – August 22, 2007; (50) Floral Park – August 22, 2007; (51) Islip – August 22, 2007; (52) South Floral Park – August 22, 2007; (53) Suffern – September 21 2007; (54) New Rochelle – September 21, 2007, (55) Village of Haverstraw – September 21, 2007; (56) Cortlandt – September 21, 2007; (57) Garden City – September 21, 2007; (58) Nissequogue – September 21, 2007; and (59) Poquott – September 21, 2007.

Furthermore, other subsidiaries of Verizon Communications Inc. were awarded cable television franchises by 809 franchising authorities in California, Delaware, Florida, Maryland, Massachusetts, New Jersey, Pennsylvania, Texas, and Virginia.

(6) A statement indicating whether Verizon NY or any of its principals owns or operates any other cable television system, directly or indirectly, and a statement indicating the name of any such operations and the name and address of the chief executive officer of the franchising authority in which such system or station is located.

Verizon NY does not own or operate any other cable television system, directly or indirectly.

(7) A documented plan for financing the proposed system, which plan shall indicate specifically every significant anticipated source of capital and any and all limitations or conditions with respect to the availability of the indicated sources of capital.

Verizon NY intends to finance the construction of the FTTP system and the provision of cable services over the FTTP system through a variety of internally and externally generated funds. Verizon NY is a financially stable company which has provided telecommunications services in New York State for more than a century. Its parent company, Verizon Communications Inc., is a Fortune 20 company, a Dow 30 Industrials company, and had 2006 revenues in excess of \$88 billion. A copy of The 2006 Form 10-K of Verizon Communications Inc. can be accessed via the following internet address:

http://investor.verizon.com/sec/sec frame.aspx?FilingID=5002107

A copy of the Verizon Communications Inc. 2006 Annual Report to Shareholders can be accessed via the following internet address:

http://investor.verizon.com/financial/quarterly/pdf/06 annual report.pdf

(8) A statement indicating whether Verizon NY or any of its officers, directors and persons having a legal or equitable interest in 10% or more of the voting stock: (a) has ever been convicted of a crime involving moral turpitude (including criminal fraud) or is presently under indictment charging such a crime; (b) has ever been held liable by any court of competent jurisdiction in any civil action based on fraud, deceit or misrepresentation; or (c) has ever been punished or censured in any jurisdiction for any violation or attempted violation of any law, rule or order relating to cable television operations.

Verizon NY has no knowledge of any such finding of guilt toward Verizon NY, any person controlling Verizon NY, or any officer, director or major stockholder of Verizon NY.

### PROPOSED SERVICE OVERVIEW, PRODUCT OFFERS AND ARCHITECTURE

- Overview of Fiber to the Premises (FTTP) Deployment
- Service Overview
  - Product Offer
  - Service Delivery/Connection Method
- FTTP System Architecture
  - o End-to-End Architecture
  - Wide Area Transport

### Overview of Fiber To The Premises (FTTP) Deployment

Fiber to the Premises (FTTP) is a key Verizon corporate initiative to provide voice, cable television and very high speed data services. FTTP uses fiber-optic cable and optical electronics to directly link homes and many businesses to the Verizon network. The fiber network being deployed can support cable television and, where appropriate, Verizon will seek to provide cable service to customers. Key objectives include, but are not limited to, the delivery of higher customer satisfaction, superior performance (network, applications & technical support), and an installation process that surpasses the Cable, DBS and DSL experience today.

- Verizon Communications companies began deploying FTTP in twelve states in 2004. Verizon passed six million homes with FTTP in sixteen states by the end of 2006.
- Cable television services deployment will be a subset that is ancillary to the voice and data FTTP services. Select FTTP-enabled wire centers will be deployed for cable service in the first instance.

### Service Overview

The FTTP Network will enable provision of a feature rich and fully competitive cable television offering. The major components of the cable television services which Verizon will offer to consumers will include:

- Basic tier, including local and Educational and Government (EG) channels as requested by and as negotiated with the community
- Expanded Service tiers
- Premium channel tiers
- Pay Per View (PPV)
- HDTV channels

- Digital music channels
- Digital Video Recorder (DVR)
- Interactive programming guide (IPG)
- Inside coax cable wire installation

### **Product Offers**

For residential customers, Verizon will initially offer Broadcast Television, High Definition TV (HDTV), Digital Video Recorders (DVR), Interactive Programming Guide (IPG) and Pay Per View (PPV) Movies and Events. The Broadcast Television offering will consist of both a Basic Service tier and an Expanded Service tier. The Basic Service tier will include local, educational/government (EG) channels and select cable channels. The Expanded Service tier will include all channels carried on the Basic Service tier as well as additional cable channels, premium cable channels, Spanish language channels, international channels, digital music channels, an interactive program guide (IPG), HDTV programming (for subscribers with an HD STB) and PPV programming. Customers will be charged a monthly recurring fee for each set top box (STB) based upon model. The customer will be offered the option to upgrade STBs to include support for HDTV, or a combined HD DVR STB for additional monthly fees.

In addition to organizing and informing the customer of the programming line-up, the system is designed from its outset to be an active two-way system for subscriber interaction, if any, required for the selection or use of cable service. The IPG will support on-screen program control, parental controls, timers, search, and ordering of PPV services. Pay Per View allows subscribers to pay for and watch prescheduled programming events on an on-demand basis. PPV movies or events will be selected from the IPG. Authorization for billing will occur at the time of purchase. Events begin at pre-scheduled intervals (*i.e.*, programming is not immediately available). Customers will purchase PPV either as discrete events or in pre-defined packages.

### Service Delivery/Connection Method

#### **Connection Method**

At initial deployment, an installation and maintenance (I&M) technician will connect the Optical Network Terminal (ONT) to a central point of demarcation where a cable television I&M technician will make final connections to provide the cable television service. After the installation of the ONT, a cable television field technician will test the existing in-home coaxial cable to determine if it is technically acceptable and will connect the service. If no coaxial cable exists or the coaxial cable is unacceptable, the technician will install wiring to the first cable outlet, and will install new coaxial wiring to other locations identified by the customer at the customer's request and expense. The customer may choose to self-install such wiring, or to obtain inside wiring installation service from a third party or Verizon.

### **Connection Method – Set Top Box**

The technician will have a set top box that will need to be installed near the TV. The technician will connect a coaxial cable from the wall outlet to the set top and another coaxial cable from the set top box to the TV. The technician will also connect the customer's VCR and/or DVD device and check for proper operation. A fee may be charged for non-standard installations involving multiple components such as surround sound systems or other electronic equipment. This process will be followed for any boxes installed.

When a set top box is installed the technician will call the service center at which point certain services previously ordered by the customer will be activated. A remote command will be issued to the set top box in real time to turn the purchased service(s) on.

### **Connection Method: - PPV**

The set top box provides access to the service. Customers will use their remote control to purchase the programming they desire. Purchases will appear on the monthly bill.

### **Equipment Changes and Re-Configurations**

When a customer changes the in-home configuration (e.g., moving a set top box from one TV to another), the customer will be able to accomplish this change without reconfiguring the set top box.

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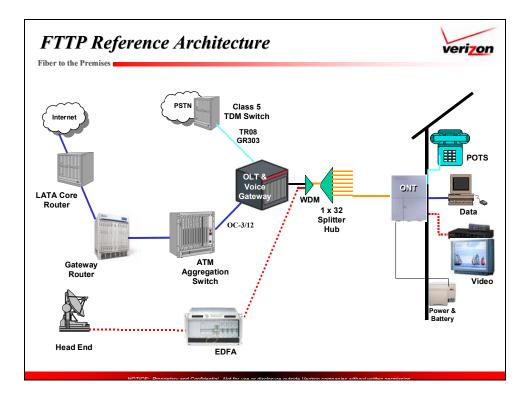
### FTTP System Architecture

### End-to-End Architecture

Figure 1 shows the architecture topology for supporting service across multiple market areas. A brief summary of the end-to-end architecture follows. Subsequent sections provide more information on each major component within the planned Verizon FTTP overlay architecture.

Figure 2 shows full build and overlay architecture. FTTP will be built instead of copper facilities in new communities. In existing communities, the existing copper network will continue to serve those customers who have not migrated to the FTTP network. The fiber is deployed from a Central Office location within a wire center area.

Figure 1-High Level End to End Architecture



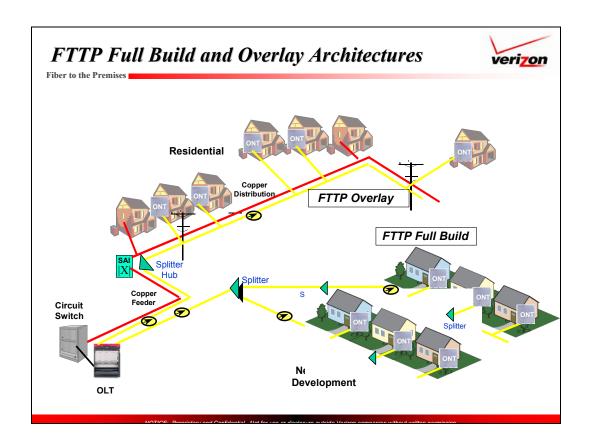


Figure 2-FTTP Full Build and Overlay Architectures

At the national or regional level, a "super" headend (SHE) (Temple Terrace, Florida with a backup in Bloomington, Illinois) shall serve as the single point of national content aggregation (see Figure 1). All content shall be encoded into MPEG2 streams and transported over nationwide SONET services. In each market where Verizon seeks to offer service, the broadcast cable television traffic is off loaded from the long haul network and terminated at a Video Hub Office (VHO). Network redundancy and route diversity shall extend from the SHE to the VHO.

The VHO serves as the metro or local point of aggregation. It is here that off-air and public, educational, and government (PEG) channels (where appropriate) are combined with the broadcast cable television coming from the SHE. Interactive Program Guides (IPG) shall be controlled from this site, also. The service that exits the VHO shall look like the final product viewed by the end user subscriber.

Cable television traffic is converted to optical signals at the VHO and transported over Verizon's metro area, inter-office facilities (IOF) to Video Serving Offices (VSOs). Voice

and high-speed data signals are combined with the cable television at this location for final transport to the subscriber premises over Verizon's FTTP Passive Optical Network (PON).

At the premise, the optical cable television signal is de-multiplexed and converted to an electrical signal, which meets cable television industry standards for cable services. Standard home wiring practices, using coaxial cables, as well as alternative media, shall distribute the signal to cable ready TVs and standard set top boxes.

There will be 24x7 control and surveillance of the cable television platform from a remote location. This Network Operations Center (NOC) will be centrally located and shall be responsible for the operation and maintenance of the Conditional Access System (CAS), which directs the encryption functions performed back at the VHO.

### **Super Headend (SHE)**

A "super" headend (SHE) shall serve as the single point of national content aggregation. At general service availability, Verizon shall deploy a primary SHE and an additional SHE for redundancy.

Both the primary and redundant SHEs will be strategically located to ensure technical and environmental requirements are met.

The key functions of the SHE include:

**Content Reception** 

**Signal Processing** 

**Encoding** 

**Network Interface** 

The majority of cable television sources shall be individual content provider programming. A mix of standard and high definition formats shall be supported. All content shall be encoded into MPEG2 streams, formatted for SONET, and transported via an OC48c to a local point-of-presence (POP) for wide area (national) transport.

### Wide Area Transport

In support of the cable television service, Verizon will use OC48c SONET facilities in the POPs serving target cable markets. Where multiple POPs exist within a market, redundancy options shall dictate if a single or multiple POPs shall be designated for supporting the cable television traffic.

In most cases, it is expected that the cable television traffic shall traverse multiple interconnected rings between the SHE and the destination market. Once the cable traffic reaches a POP located in a target market, it will be forwarded to an OC48c SONET interface connected to metro/local SONET facilities. These facilities shall connect the POP to a Video Hub Office (VHO). VHOs are capable of serving multiple communities within a

target market. If more than one VHO is required, the metro SONET ring(s) would be deployed to cover multiple sites.

### **Video Hub Office (VHO)**

The VHO serves as the metro or local point of aggregation. The VHO location (Queens, NY) is based on a combination of technical factors, metro fiber/IOF availability, local channel reception characteristics, and municipal regulations (e.g., zoning ordinances).

Under current network design plans, the anticipated functions of the VHO include:

**WAN Interface for Cable television Transport** 

Ad Insertion

**PEG Content** 

**Signal Grooming and Multiplexing** 

**Emergency Alert Service** 

**Interactive Program Guide** 

**Conditional Access** 

**Local Content** 

The VHO shall aggregate three basic sources of content: national broadcast channels, local broadcast channels, and public, educational, & government (PEG) channels. The national content is the traffic sent from the SHE and is delivered via an OC48c SONET interface from the SONETPOP. The local broadcast channels shall be received off-air via antennas or terrestrial fiber transport located at the VHO site. The PEG channels shall be collected via terrestrial connections from each local franchising area (LFA) served by the VHO.

The final collection of content is placed into the RF spectrum between 50 – 870 MHz as either an analog AM-VSB signal or, as part of a digital multiplex, into a 256-QAM modulated carrier. Digital content requiring encryption by the CAS shall also be multiplexed into QAM modulators and combined with other analog and digital carriers. In addition, an out-of-band downstream channel is generated which carries the Interactive Program Guide (IPG), provisioning, and management messages to STBs. The combined RF signal is converted to optics and fed into erbium-doped fiber amplifers (EDFAs) at egress from the VHO. These optical cable television signals are transported on the 1550 nm wavelength of the G.983-specified Enhancement band to Verizon Video Serving Offices (VSOs).

As noted previously, it is intended that the broadcast cable television traffic/service that exits the VHO shall look like the final product viewed by the end user subscriber.

### **Metro Area Transport**

The optical cable television signals coming from the VHO are transported on the 1550 nm wavelength over fiber available within Verizon's inter-office facilities (IOF).

### Video Serving Office (VSO) & Passive Optical Network (PON)

The Video Serving Office (VSO) is a location within the central office containing FTTP equipment. The Town of Newburgh is served by three VSOs located in the Town of Newburgh, the City of Newburgh, and the Town of New Windsor. If technically feasible or otherwise appropriate, PEG insertion may occur at these locations in the network.

The key function of the VSO is to combine Broadcast Cable television into the Voice and High Speed Data FTTP Network.

Once in the VSO, the optical cable television signal is sent through an EDFA and then to a Wave Division Multiplexer (WDM) combiner and splitter, which is used to add the cable signal to the voice and high-speed data signals' wavelength (1490nm) – coming from the Optical Line Terminal (OLT) – together with the cable wavelength onto a single optical source. This optical signal is then sent towards the subscriber premises via a PON. The VSO will also play a role in supporting upstream signals from the customer premises for pay-per-view services. Pay-per-view usage data uses the data service's 1310nm upstream wavelength. The upstream data communications shall be sent back to a subscriber database located in the Operations Center located in the VHO.

### **Customer Premises**

At the premise, an Optical Network Terminal (ONT) de-multiplexes the 1550nm optical signal and simply converts it to a voice, data and cable television electrical signal, which meets cable television industry standards for cable services.

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### LEGAL AUTHORITY TO CONSTRUCT FIBER TO THE PREMISES

Verizon New York Inc. ("Verizon"), as a common carrier under Title II of the Communications Act of 1934 (the "Act"), is constructing its Fiber To The Premises (FTTP) network as an upgrade to its existing telecommunications network. Verizon has the requisite authority to upgrade its network for enhanced voice and broadband services for the reasons discussed, in part, below.

Verizon has the necessary Federal, state and local authorizations to upgrade its Title II telecommunications network, subject to customary time, place and manner permitting requirements. Specifically, Section 27 of the New York Transportation Corporations Law ("New York Telecom Law") grants Verizon the right to place its facilities upon, over or under any public streets within the State of New York. See New York Tel. Co. v. Town of North Hempstead, 41 N.Y.2d 691, 363 N.E.2d 694 (1977); New York Tel. Co. v. City of Amsterdam, 613 N.Y.S.2d 993, 994 (App. Div. 1994) (stating that Section 27 grants "an unconditional privilege to install, maintain and repair" telephone facilities in public streets).

The Title II services to be provided over Verizon's FTTP network are not subject to Title VI of the Act or Article 11 of the New York State Public Service Law ("New York Cable Law"), which regulate cable television service. Verizon plans to utilize FTTP to offer its customers enhanced voice and broadband data services. While FTTP may give Verizon the future capability of providing video service, the network is not subject to Title VI of the Act or the New York Cable Law (including any construction requirements that may be set forth therein) unless and until the network constitutes a "cable system" as defined in Section 602(7) of the Act or a "cable television system" as defined in Section 212(2) of the New York Cable Law. This is triggered only when cable services, such as video programming, are provided to multiple subscribers within a community. As stated in Section 602(7) the Act, "the term 'cable system' ... does not include ... (C) a facility of a common carrier which is subject, in whole or in part, to the provisions of title II of this Act, except ... to the extent that such facility is used in the transmission of video programming directly to subscribers..." (emphasis added) 47 U.S.C. § 522(7)(C). See Nat'l Cable Television Ass'n v. FCC, 33 F.3d 66 (D.C. Cir. 1994) (concluding that the FCC "reasonably interpreted the Act to require that an entity obtain a cable franchise only when that entity selects or provides the video programming to be offered.") Moreover, Section 621(b)(3) of the Act (47 U.S.C. § 541(b)(3)) further specifically prohibits franchising authorities from requiring cable franchises for the provision of telecommunications service or in any way restricting or impeding the provision of such service.

Verizon has the requisite authority as a common carrier under Title II of the Act and Section 27 of the NY Telecom Law to construct its FTTP network. It need not seek supplemental authority to construct the network. However, as provided in Title VI of the Act and the New York Cable Law, a cable franchise would be required prior to Verizon using the FTTP network to provide video programming to multiple subscribers in a local franchise area.

Furthermore, on June 15, 2005, the New York Public Service Commission ruled that Verizon does not need to obtain a cable franchise before constructing its FTTP network. The Commission found that unlike cable companies, Verizon already has the necessary authority under state law to use the public rights-of-way. Thus, the Commission concluded that Verizon has the right to upgrade its telecommunications network to make it capable of providing cable service. See Declaratory Ruling on Verizon Communication, Inc.'s Built-Out of its Fiber to the Premises Network, NY Public Service Commission, Case 05-M-0520/05-M-0247, June 15, 2005.

### VERIZON NEW YORK INC.

### VERIZON FIOS TV – NEW YORK AREA SAMPLE CHANNEL LINEUP



702-707 ESPN-NCAA Sports/ GamePlan/Full Court

×

860 NBC Weather Plus 861 The Tube Music Netw 864 WNBC 4.4 866 WRNN-Rise 870 WLIW 21 871 WLIW Create 872 13 Kids 873 WLIW World

### 

801 CW — WPIX HD 802 CBS — WCBS HD 803 PBS — WNET HD 804 NBC — WNBC HD 805 FOX — WNW HD 807 ABC — WABC HD HD Broadcas

809 My WWOR HD

900 FiOS On Demand

Home & Leisure Info & Education

▼ VIDEO ON DEMAND\*\*

825 TNT HD
826 ESPN HD
827 ESPN 2 HD
828 NFL Nework HD
830 YES HD
831 SportsNet New York HD
833 HD Net
834 HD Net Movies
835 Universal HD
836 Discovery HD
837 Wealth TV HD **HD National** 

Movies International Films

Library

En Español

Women

Sports

838 National Geographic Channel HD

839 MTV HD 840 Food Network HD 841 HGTV HD

New Releases Movie Trailers

En Español

Subscriptions

845 Lifetime Movie Network HD

HD Premium 851 HBO HD

852 Cinemax HD 853 Showtime HD 854 TMC HD 855 Starz HD

×

The Movie Channel

Playboy

Sundance

Starz

Showtime Cinemax

HBO

WWE 24-7 Sports

Karaoke Channel

Uncensored En Español

FIOS TV Help

×



### PUBLIC/EDUCATION/ GOVERNMENT\*\*\*

Ardsley/Greenburgh/Irvingtor Tarrytown

The Tube Music Network

LOCAL PLUS

Government Access Channel 2 Government Access Channel Public Access Channel 1

Government Access Channel Educational Access Channel Dobbs Ferry 46

Eastchester

×

40 Eastchester Town Gov. Access

30 Public Access

Lynbrook

Lynbrook Government 1 32 Lynbrook Education 33 Lynbrook Governmer 34

Lynbrook Government 2

40 Mineola Education & Government Access

Port Chester

Public Access/Local Programming

42

Governmnet Access Educational Access 44

People & Culture

Pop Culture

Marketplace

Music

News

Smithtown

27 Smithtown Government

×

\*Subscription to corresponding premium \*\*\*Not all local public, educational and governmental (PEG) channels may be available at the time of installation. channels and packages required.

Programming services offered within each package are subject to change, and not all programming services will be available at all times. Blackout restrictions also apply.

**New York Channel Lineup Verizon Fios TV EFFECTIVE JULY 2007** 

### 80 83 83 86 86 88 89 89 89 89 ABC — WABC-TV 7 Superstation — WGN-TV **FIOS TV LOCAL** NBC — WNBC-TV 4 FOX — WNYW-TV 5 WRNN-TV 62 CBS — WCBS-TV 2 My WWOR-TV 9 WLNY-TV 55 2 CBS — WC 4 NBC — WN 5 FOW — WN 7 ABC — WA 10 WLNY:TV 5 11 CW — WPI 11 CW — WPI 11 CW — WPI 11 CW — WPI 12 PBS — WL 23 PBS — WL 23 PBS — WL 24 Local Prog 25 PBS — WL 37 Local Prog 37 Local Prog 37 Local Prog 37 Local Prog 48 Local Prog 49 Local Prog 44 Local Prog 44 Local Prog 45 Local Prog 46 Local Prog 47 Local Prog 48 Telemundo PBS — WN WFTY-TV 6 WMBC-TV PBS — WL PBS — WN NYC-TV Local Progr Public Acce Public Acce Local Progr

PIX-TV 11	6	C-SPAN 3
o — WNJU-TV 47	92	BBC World
/NET-TV 13	66	The Weather Channel
29	Inform	Information
V 63	ç	Diccom, Change
/LIW-TV 21		Discovery Criainitei National Geographic Char
NJN-TV 50		Science Channel
-	103	Discovery Times
gramming	104	Pentagon Channel
/FME-1V 66	105	Military Channel
gramming	106	Military History Channel
	107	History Channel Internatic
rogramming	108	History Channel
cess	109	Biography Channel
cess	110	Animal Planet
gramming	E	TV Info
— WXTV-TV 41	119	TLC (The Learning Chanr
Programming	Women	
gramming	120	Lifetime
n	121	Lifetime Movie Network
can Local	122	Lifetime Real Women
	123	SoapNet
×	124	Oxygen
	129	Women's Entertainment

130 QVC 131 HSN	135 Jewelry	137 Shop NBC	Home & Leisure	140 Style	141 Discovery He	143 FitTV	144 Food Networ	145 HGTV (Home		146 Fine Living	147 DIY (Do It Yo		149 Wealth TV	150 Travel Chann		×N				
FIOS TV PREMIER	ertainment	USA Network	TNT	TBS	X	Spike TV	orts	ESPN	ESPN Classic Sports	ESPNews	ESPNU	ESPN 2	YES	SportsNet NY	MSG	Fox Sports Net NY	Speed Channel	NFL Network	VERSUS	

550 551 552 553 553 661 661 662 663 663 664 667 677 772 772 775 775 775

DIY (Do It Yourself)

Discovery Home Wealth TV Travel Channel

223 Nick Too 224 Nick Toons 225 GAS 226 Noggin 227 Cartoon Network (ESP)\* 229 Discovery Kids 230 Varsity 231 FUNimation 232 PBS KIDS Sprout

	Pop Culture
ONN	160 Sci-Fi Channel
CNN Headline News	
Fox News	
CNBC	163 CourtTV
Bloomberg TV	
CNN International	
CNBC World	166 Sleuth
ABC News Now	
C-SPAN	
C-SPAN 2	
C-SPAN 3	170 Comedy Central
BBC World	
The Weather Channel	
ation	
Discovery Channel	_
National Geographic Channel	1/9 ABC Family
Science Channel	Music
Discovery Times	180 MTV
Pentagon Channel	<b>181</b> MTV2
Military Channel	
Military History Channel	
History Channel International	
History Channel	
Biography Channel	
Animal Planet	ΥH
TV Info	
TLC (The Learning Channel)	
nen	
Lifetime	
Lifetime Movie Network	
Lifetime Real Women	194 Gospel Music Channel
SoapNet	
Oxygen Women's Entertainment	۳. و
poing	200 Turner Classic Movies
QVC	
HSN	202 Fox Movie Channel
Jewelry	Family
Shop NBC	
& Leisure	
Style	
Discovery Health	<b>214</b> TV Land
Fit TV	Children
Food Network	
HGTV (Home & Garden	
lelevision)	222 Nickelodeon
Fine living	F

ic Feed)

FIOS TV is frequently changing its channel offerings. To view our latest published channel lineup, please visit verizonflos.com/tv.















verizon



# SPORTS\*\*

Fox College Sports — Atlantic Fox College Sports — Central Fox College Sports — Pacific The Sportsman Channel Fox Sports en Español TVG (Horse Racing) 311 Fox Sports en Espa 313 GoTV 315 TVG (Horse Racing) 316 Horse Racing TV 318 May TV 319 Blackbelt TV 321 MSG 2 322 Fox Sports Net NV 2 Outdoor Channel Tennis Channel 305 Golf Channel 307 Outdoor Chan 302 308

### **MOVIES**\*\*

Starz in Black Starz Kids & Family **Encore Love West** Starz Edge Starz Edge West 343 Starz Edge West 344 Starz in Black 345 Starz Kids & Far 346 Starz Cinema 347 Starz Comedy **348** Encore **349** Encore West **350** Encore Love Starz West 341

PREMIUMS\*\*

**404** HBO Signature **405** HBO Signature West 408 HBO Comedy 409 HBO Comedy West 407 HBO Family West 414 HBO Latino West **HBO Zone West** 403 HBO 2 West HBO Latino 406 HBO Family HBO Zone **HBO West** 402 HBO 2 410 412 413

×

Fox Sports Net NY 2

Thriller Max
Thriller Max West 420 Action Max West More Max West Cinemax West 423 Women's Max 424 At Max 425 Five Star Max Action Max More Max Cinemax 415 416 418 419

× 431 Playboy TV en Español 435 here! SPANISH 430 Playboy TV

356 Encore Drama 357 Encore Drama West 358 Encore Action 359 Encore Action West 355 Encore Mystery West

**Encore Westerns West** 

**Encore Mystery** 

## LANGUAGE\*\*

360 Encore WAMI 361 Showtime 362 Showtime West 363 Showtime Showcase 364 Showtime Showcase West

443 Fox Sports en Español 442 ESPN Deportes 440 Galavisión

365 Showtime Too 366 Showtime Too West 367 Showtime Beyond 368 Showtime Beyond West 369 Showtime Extreme

**370** Showtime Extreme West **371** Showtime Women

372 Showtime Women West

448 TVE Internacional 446 CNN en Español Canal SUR

452 History Español 453 Discovery en Español 454 Viajar y Vivir

518 CNN en Español519 CNN520 CNN Headline News

Fox News

517 Fox Sports Net NY

516 GolTV

MSG

MTV Trás VH Uno 458 457 159

376 Showtime Family Zone West

The Movie Channel

377

375 Showtime Family Zone

Showtime Next West

Showtime Next

373

463 De Película Clásico De Película 462

380 The Movie Channel Xtra West

The Movie Channel West

378

The Movie Channel Xtra

382 Flix West 384 Sundance 385 Independent Film Channel

Cine Mexicano 464 Cine Latino La Familia 465 468 469

Toon Disney Español 470 TV Colombia TV Chile

×

Discovery Kids en Español Boomerang (ESP)\* 178 EWTN Español TBN Enlace

×

SBTN (Vietnamese) CCTV-4 (Mandarin Chinese) CTI — Zhong Tian Channel INTERNATIONAL PREMIUMS\*\* TV Japan Chinese) 483

The Filipino Channel MBC (Korean) TV Asia

555 E! Entertainment Television

551 HGTV (Home & Garden Television)

550 Food Network

549 Infinito

552 Travel Channel

TVP Polonia (Polish) TV 5 (French) ART (Arabic) RAI (Italian) 485 486 488 487

× Channel 1 Russian **RTN Russian** 

Rang A Rang (Farsi)

× 586 Discovery Kids en Español Cartoon Network (ESP)\* 581 Disney en Español582 Toon Disney Español583 Boomerang (ESP)\* De Película De Película Clásico **EWTN Español** Cine Mexicano 577 TV Colombia 580 Nickelodeon 588 TBN Enlace Cine Latino 574 ABC Family La Familia **578** TV Land Sorpresa **576** TV Chile

**513** Fox Sports en Español **514** Fox Soccer Channel

SportsNet NY

508 ESPN Deportes

×

URGE RADIO

638 Gospel 639 Radio Disney 640 Sounds of the Seasons **637** Contemporary Christian

▶ LA CONEXIÓN

500 USA Network

503 Galavisión

504 FX

TBS

505 Spike TV

641 Música Urbana 642 Salsa y Merengue 643 Rock en Español 644 Pop Latiro 645 Mexicana 646 Americana

# MUSIC CHOICE

654 Voice Box 655 Vinyl 656 Dope 657 Hip-nod-ics 658 Celebration 659 Unforgettable 660 Manteca Unforgettable

651 CMT Radio 652 Diner 653 Wide Open Country

650 Cover 2 Cover

Blues Part 2

347 Crunch

R&B and Hip-Hop Today's Country Classic Country Classic R&B Smooth R&B Showcase Bluegrass R&B Hits Metal Rap 609

535 TLC (The Learning Channel)

532 Discovery en Español

534 Animal Planet

**530** History Español **531** Discovery Channel

529 TVE Internacional

525 Canal SUR

524 C-SPAN

522 CNBC

538 Lifetime Movie Network

537 Lifetime

I Love the 90s I Love the 70s I Love the 80s

661 TRL662 Pegao663 I Love th

Reunion

999 664 665

668 Rocks

Arena Rock Classic Rock Alternative Retro-Active 612

Dream Sequence

669 Axis 670 Opera Babylon 671 Dream Sequence 672 Crescendo 673 Bluegrass Radio Bluegrass Radio

> Adult Alternative Electronica Soft Rock Dance 614 615 616 617 618

> > 545 Discovery Health

**541** HSN **543** Shop NBC

540 QVC

546 Viajar y Vivir

674 Plush 675 Zen 676 Discotech 677 Ultrasound 678 Praise Ultrasound

> **320** Party Favorites Hit List

**679** Smoke **680** Oasis Smoke

681 Swing 682 Radio Alterna 683 MTV2 Headbangers Ball 684 Blast 685 Gold

**624** Solid Gold Oldies **625** Singers & Standards **626** Big Band & Swing Easy Listening Smooth Jazz

558 Mun2 559 Comedy Central

Sí TV

556 A&E

560 Sci-Fi Channel

562 MTV Trás

**565** VH Uno **566** CMT

564 Telehit

**563** MTV2

**686** MTV Trás **687** NuGroove NuGroove

688 Soul City

Classical Masterpieces Soundscapes Reggae **634** Opera **330** Blues **629** Jazz 631

335 Light Classical

636 Show Tunes

× Jazzup Broadway 691 Jazzup Bro692 Big World693 Ragga694 Comedy VH1 Soul

\*A Spanish-language Secondary Audio Program (SAP) is available for selection.

O Premiums

Arts & Entertainment Music Choice/URGE Radio

O Sports

Lifestyle

O News & Information

426 OuterMax

**Encore Westerns** 

\*\*Subscription to corresponding premium channels and packages required.

Programming services offered within each package are subject to change, and not all programming services will be available at all times. Blackout restrictions also apply,

### VERIZON NEW YORK INC.

### VERIZON FIOS TV – NEW YORK AREA SAMPLE RATES & PACKAGES

### **Verizon FiOS TV**

Here's everything you need to create your perfect FiOS TV package. First, choose your service. Then, add to it from our selection of digital packages and premium channels below.

Refer to the Channel Lineup for a complete listing of the channels included in each package.

Service	Number of Channels	Monthly Price
FiOS TV Local <sup>1</sup>	15–35	\$12.99
Digital Service (Requires Set Top Box [STB] and	d Router²)	
FiOS TV Premier <sup>3</sup>	228 + FiOS TV Local	\$42.99
La Conexión <sup>4</sup>	162 + FiOS TV Local	\$32.99
Now, add more channels for just a few dollars more.		
Packages <sup>5</sup> (Requires STB)	Number of Channels	Monthly Price
Sports	13	\$7.99
Movies	45	\$12.99
Sports/Movies Combination	58	\$15.99
Spanish Language	25	\$11.99
Premiums (Requires STB)	Number of Channels	Monthly Price
HBO®	14	\$15.99
Cinemax®	12	\$15.99
HBO/Cinemax Combination	26	\$25.99
Playboy TV®/Playboy TV en Español	2	\$15.99
here!	1	\$7.99
International Premiums <sup>6</sup> (Requires STB)	Number of Channels	Monthly Price
International Premium Channels	14 Ir	ndividually Priced
Video On Demand (VOD) and Pay Per View (PP	V) (Requires STB)	Price
On Demand Movies		
New Releases		\$3.99
Library		\$2.99
On Demand Subscriptions		
WWE		\$7.99/mo.
Karaoke		\$7.99/mo.
On Demand Adult		\$14.99/each

Set Top Box (STB)	Monthly Price
Digital Adapter**	\$3.99
Standard Definition (SD)	\$4.99
High Definition (includes HD channels)	\$9.99
Standard Definition Digital Video Recorder**	\$12.99
High Definition Digital Video Recorder (includes HD channels)	\$15.99
SD Home Media DVR (features Multi-Room DVR & Media Manager)**	\$17.99
HD Home Media DVR (features Multi-Room DVR & Media Manager)	\$19.99
Initial Installation	ne-Time Charges
Existing Outlet Hookup (up to 3)	No Charge
Additional Outlet/Set Top Box Hookup (existing outlet)	\$19.99
New Outlet Install/Existing Outlet Rewire (per outlet)	\$54.99
Outlet Relocation	\$54.99
FiOS TV Activation Fee with FiOS TV/Internet/Voice Bundle	Free
FiOS TV Activation Fee with FiOS Internet	\$19.99
FiOS TV Activation Fee without FiOS Internet	\$29.99
Subsequent Installations/Charges C	ne-Time Charges
Subsequent Installations/Charges C  Premise Visit <sup>7</sup>	ne-Time Charges \$49.99
Premise Visit <sup>7</sup>	\$49.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)	\$49.99 \$54.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)  Outlet Relocation (per outlet)	\$49.99 \$54.99 \$54.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)	\$49.99 \$54.99 \$54.99 \$49.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog	\$49.99 \$54.99 \$54.99 \$49.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog  Set Top Box Addition or Upgrade (requiring Technician visit)  Set Top Box Return or Downgrade with equipment drop off	\$49.99 \$54.99 \$54.99 \$49.99 \$49.99 \$24.99
Premise Visit 7  New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog  Set Top Box Addition or Upgrade (requiring Technician visit)  Set Top Box Return or Downgrade with equipment drop off at Verizon authorized locations	\$49.99 \$54.99 \$54.99 \$49.99 \$49.99 \$24.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog  Set Top Box Addition or Upgrade (requiring Technician visit)  Set Top Box Return or Downgrade with equipment drop off at Verizon authorized locations  Set Top Box Return or Downgrade (requiring Technician visit)  FiOS TV Full Service Disconnect with equipment drop off	\$49.99 \$54.99 \$54.99 \$49.99 \$49.99 \$24.99 Free \$29.99
Premise Visit   New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog  Set Top Box Addition or Upgrade (requiring Technician visit)  Set Top Box Return or Downgrade with equipment drop off at Verizon authorized locations  Set Top Box Return or Downgrade (requiring Technician visit)  FiOS TV Full Service Disconnect with equipment drop off at Verizon authorized locations  FiOS TV Full Service Disconnect with Technician visit for equipment retrieven	\$49.99 \$54.99 \$54.99 \$49.99 \$49.99 \$24.99 Free \$29.99
Premise Visit   New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog  Set Top Box Addition or Upgrade (requiring Technician visit)  Set Top Box Return or Downgrade with equipment drop off at Verizon authorized locations  Set Top Box Return or Downgrade (requiring Technician visit)  FiOS TV Full Service Disconnect with equipment drop off at Verizon authorized locations  FiOS TV Full Service Disconnect with Technician visit for equipment retriev	\$49.99 \$54.99 \$54.99 \$49.99 \$49.99 \$24.99  Free \$29.99  Free al \$74.99
Premise Visit <sup>7</sup> New Outlet Installation (per outlet)  Outlet Relocation (per outlet)  Setup of TV Equipment (new TV with existing STB)  Downgrade of Service from Digital to Analog  Set Top Box Addition or Upgrade (requiring Technician visit)  Set Top Box Return or Downgrade with equipment drop off at Verizon authorized locations  Set Top Box Return or Downgrade (requiring Technician visit)  FiOS TV Full Service Disconnect with equipment drop off at Verizon authorized locations  FiOS TV Full Service Disconnect with Technician visit for equipment retriev  Other Services and Charges  Seasonal Service Suspension (charged at initiation, 1–6 months) <sup>8</sup>	\$49.99 \$54.99 \$54.99 \$49.99 \$49.99 \$24.99 Free \$29.99

Ŀ	Offici ocivioco and offarges		One-fille Onlarges
	Seasonal Service Suspension (charged at initiation, 1–6 r	months) <sup>8</sup>	\$24.99
	Replacement Remote — Verizon FiOS TV RC144	\$6.99 +	Shipping & Handling
	Replacement Remote — Motorola DRC800	\$5.00 +	Shipping & Handling
	Unreturned/Damaged STB — Digital Adapter		\$175.00
	Unreturned/Damaged STB — Standard Definition		\$240.00
	Unreturned/Damaged STB — High Definition		\$350.00
	Unreturned/Damaged STB — SD Digital Video Recorder	(DVR)	\$475.00
	Unreturned/Damaged STB — HD Digital Video Recorder	(DVR)	\$550.00

<sup>\*</sup>In addition, early subscription and half season prices are available.

<sup>\*\*</sup>Available Fall 2007.



Varies

\$21.99/daily, \$129.99 season\*

\$14.99/daily, \$109.99 season\*

Service/program availability varies by location and the number of channels within each package are approximations. Pricing applies to residential use only within the United States and is subject to change. Taxes, franchise fees and other

PPV Events PPV Sports

ESPN GamePlan — NCAA Football

ESPN FullCourt — NCAA Basketball

<sup>1</sup> The Spanish Language package may be added to FiOS TV Local service, but requires a Set Top Box for access. The addition of a Set Top Box with FiOS TV Local service provides access to Video On Demand (VOD) and Pay Per View (PPV), as well as the ability to order Premiums and International Premiums.

2 If service is cancelled within the first 12 months, router must be returned or \$99.99 equipment fee applies.

<sup>3</sup> FIOS TV Premier includes all FIOS TV Local channels, additional all-digital programming, digital music channels and access to Pay Per View and Video On Demand.
4 La Conexión includes all FIOS TV Local channels, digital programming including popular English-language networks and Spanish-language networks, digital music channels, and access to PPV and VOD. La Conexión cannot be combined with the Spanish Language package.

5 In order to be eligible for Movies or Sports, FiOS TV Premier or La Conexión is required. 30-day minimum billing period required for all digital packages.

<sup>6</sup> Subscription VOD is included with all Premiums at no extra charge (where applicable). 30-day minimum billing period required for all Premiums.

7 A premise visit charge is assessed when a technician installation is required to set up a new or additional TV with an existing FiOS TV Set Top Box. A premise visit charge is not assessed when adding new, upgrading/downgrading existing, or disconnecting Set Top Box receivers.

<sup>8</sup> Seasonal service suspension requires a minimum suspension of one month and a maximum suspension of six months.

Maria Silveira
Assistant General Counsel
Video Franchising
703-351-3102 office
703-351-3652 facsimile
maria.d.silveira@verizon.com



1515 N. Courthouse Road Suite 500 Arlington, VA 22201

### VIA OVERNIGHT DELIVERY

September 25, 2007

Gary Matz Group Vice President & Chief Counsel, Regulatory Time Warner Cable 290 Harbor Drive Stamford, CT 06902

Re: Verizon New York Inc.-Town of Newburgh, NY Application for an Initial Cable Television Franchise

Dear Mr. Matz:

Pursuant to the requirement of 16 NYCRR Section 894.5(i), please find enclosed a copy of the application for an initial cable television franchise that Verizon New York Inc. submitted to the Town of Newburgh, Orange County, New York.

Sincerely,

Maria Silveira

Enclosure: Application

cc (w/o enclosure): Mark Taylor, Town Counsel

# Cable Franchise Agreement By and Between The Town of Newburgh And

Verizon New York Inc.

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### **EXHIBITS**

Exhibit A: Municipal Buildings to be Provided Free Cable Service

Exhibit B: Service Area

THIS CABLE FRANCHISE AGREEMENT (the "Franchise" or "Agreement") is entered into by and between the Town of Newburgh, a validly organized and existing political subdivision of the State of New York (the "Local Franchising Authority" or "LFA") and Verizon New York Inc., a corporation duly organized under the applicable laws of the State of New York (the "Franchisee").

WHEREAS, the LFA wishes to grant Franchisee a nonexclusive franchise to construct, install, maintain, extend and operate a cable system in the Franchise Area as designated in this Franchise;

WHEREAS, the LFA is a "franchising authority" in accordance with Title VI of the Communications Act, (see 47 U.S.C. §522(10)) and is authorized to grant one or more nonexclusive cable franchises pursuant to Article 11 of the New York Public Service Law, as amended, and Title 16, Chapter VIII, Parts 890.60 through 899, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended;

WHEREAS, Franchisee is upgrading its existing telecommunications and information services network through the installation of a Fiber to the Premise Telecommunications Network ("FTTP Network") in the Franchise Area which transmits the Non-Cable Services pursuant to authority granted by Section 27 of the New York Transportation Corporations Law, as amended, and Title II of the Communications Act, which Non-Cable Services are not subject to the Cable Law or Title VI of the Communications Act;

WHEREAS, the FTTP Network occupies the Public Rights-of-Way within the LFA, and Franchisee desires to use portions of the FTTP Network to provide Cable Services (as hereinafter defined) in the Franchise Area;

WHEREAS, the LFA has identified the future cable-related needs and interests of the LFA and its community, has considered and approved the financial, technical and legal qualifications of Franchisee, and has determined that Franchisee's plans for its Cable System are adequate and feasible in a full public proceeding affording due process to all parties;

WHEREAS, the LFA has found Franchisee to be financially, technically and legally qualified to operate the Cable System;

WHEREAS, the LFA has determined that in accordance with the provisions of the Cable Law, this Franchise complies with NY PSC's franchise standards and the grant of a nonexclusive franchise to Franchisee is consistent with the public interest; and

WHEREAS, the LFA and Franchisee have reached agreement on the terms and conditions set forth herein and the parties have agreed to be bound by those terms and conditions.

NOW, THEREFORE, in consideration of the LFA's grant of a franchise to Franchisee, Franchisee's promise to provide Cable Service to residents of the Franchise/Service Area of the LFA pursuant to and consistent with the Cable Law (as hereinafter defined), pursuant to the terms and conditions set forth herein, the promises and undertakings herein, and other good and valuable consideration, the receipt and the adequacy of which are hereby acknowledged,

#### THE SIGNATORIES DO HEREBY AGREE AS FOLLOWS:

### 1. **DEFINITIONS**

Except as otherwise provided herein, the definitions and word usages set forth in the Cable Law are incorporated herein and shall apply in this Agreement. In addition, the following definitions shall apply:

- 1.1. *Access Channel*: A video Channel, which Franchisee shall make available to the LFA without charge for Public, Educational, or Governmental noncommercial use for the transmission of video programming as directed by the LFA.
- 1.2. *Affiliate:* Any Person who, directly or indirectly, owns or controls, is owned or controlled by, or is under common ownership or control with, the Franchisee.
- 1.3. *Basic Service:* Any service tier, which includes the retransmission of local television broadcast signals as well as the PEG Channels required by this Franchise.
- 1.4. Cable Law: Article 11 of the New York Public Service Law, as amended, and Title 16, Chapter VIII, Parts 890.60 through 899, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended, to the extent authorized under and consistent with federal law.
- 1.5. Cable Service or Cable Services: Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(6), as amended.
- 1.6. *Cable System* or *System*: Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(7), as amended.
- 1.7. *Channel:* Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(4), as amended.
  - 1.8. *Communications Act*: The Communications Act of 1934, as amended.
- 1.9. *Control:* The ability to exercise *de facto* or *de jure* control over day-to-day policies and operations or the management of Franchisee's affairs.
- 1.10. Educational Access Channel: An Access Channel available for noncommercial use solely by local public schools and public school districts in the Franchise Area and other not-for-profit educational institutions chartered or licensed by the New York State Department of Education or Board of Regents in the Franchise Area as specified by the LFA.
- 1.11. FCC: The United States Federal Communications Commission, or successor governmental entity thereto.
- 1.12. Force Majeure: An event or events reasonably beyond the ability of Franchisee to anticipate and control. This includes, but is not limited to, severe or unusual

weather conditions, strikes, labor disturbances and disputes, war or act of war (whether an actual declaration of war is made or not), insurrection, riots, act of public enemy, incidences of terrorism, acts of vandalism, actions or inactions of any government instrumentality or public utility including condemnation, accidents for which the Franchisee is not primarily responsible, fire, flood, or other acts of God, or work delays caused by waiting for utility providers to service or monitor utility poles to which Franchisee's FTTP Network is attached, and unavailability of materials and/or qualified labor to perform the work necessary.

- 1.13. *Franchise Area*: The incorporated area (entire existing territorial limits) of the LFA, and such additional areas as may be annexed or acquired.
- 1.14. *Franchisee:* Verizon New York Inc. and its lawful and permitted successors, assigns and transferees.
- 1.15. *Government Access Channel*: An Access Channel available for the sole noncommercial use of the LFA.
- 1.16. *Gross Revenue*: All revenue, as determined in accordance with generally accepted accounting principles, which is derived by Franchisee from the operation of the Cable System to provide Cable Service in the Service Area.
- 1.16.1. Gross Revenue includes, without limitation: all Subscriber and customer revenues earned or accrued net of bad debts including revenue for: (i) Basic Service; (ii) all fees charged to any Subscribers for any and all Cable Service provided by Franchisee over the Cable System in the Service Area, including without limitation Cable Service related program guides, the installation, disconnection or reconnection of Cable Service; revenues from late or delinquent charge fees; Cable Service related or repair calls; the provision of converters, remote controls, additional outlets and/or other Cable Service related Subscriber premises equipment, whether by lease or fee; (iii) revenues from the sale or lease of access channel(s) or channel capacity; (iv) fees from video on demand and pay-per-view; and (v) compensation received by Franchisee that is derived from the operation of Franchisee's Cable System to provide Cable Service with respect to commissions that are paid to Franchisee as compensation for promotion or exhibition of any products or services on the Cable System, such as "home shopping" or a similar channel, subject to the exceptions below. Gross Revenue includes a pro rata portion of all revenue derived by Franchisee pursuant to compensation arrangements for advertising derived from the operation of Franchisee's Cable System to provide Cable Service within the Service Area, subject to the exceptions below. The allocation shall be based on the number of Subscribers in the Service Area divided by the total number of subscribers in relation to the relevant local, regional or national compensation arrangement. Advertising commissions paid to third parties shall not be netted against advertising revenue included in Gross Revenue.
  - 1.16.2. Gross Revenue shall not include
- 1.16.2.1. revenues received by any Affiliate or other Person in exchange for supplying goods or services used by Franchisee to provide Cable Service over the Cable System; bad debts written off by Franchisee in the normal course of its business (provided, however, that bad debt recoveries shall be included in Gross Revenue during the period collected); refunds, rebates or discounts made to Subscribers or other third parties; any

revenue of Franchisee or any other Person which is received directly from the sale of merchandise through any Cable Service distributed over the Cable System, however, that portion of such revenue which represents or can be attributed to a Subscriber fee or a payment for the use of the Cable System for the sale of such merchandise shall be included in Gross Revenue; the sale of Cable Services on the Cable System for resale in which the purchaser is required to collect cable Franchise Fees from purchaser's customer; the sale of Cable Services to customers, which are exempt, as required or allowed by the LFA including, without limitation, the provision of Cable Services to public institutions as required or permitted herein; any tax of general applicability imposed upon Franchisee or upon Subscribers by a town, state, federal or any other governmental entity and required to be collected by Franchisee and remitted to the taxing entity (including, but not limited to, sales/use tax, gross receipts tax, excise tax, utility users tax, public service tax, communication taxes and non-cable franchise fees); any foregone revenue which Franchisee chooses not to receive in exchange for its provision of free or reduced cost cable or other communications services to any Person, including without limitation, employees of Franchisee and public institutions or other institutions designated in the Franchise (provided, however, that such foregone revenue which Franchisee chooses not to receive in exchange for trades, barters, services or other items of value shall be included in Gross Revenue); sales of capital assets or sales of surplus equipment; program launch fees, i.e., reimbursement by programmers to Franchisee of marketing costs incurred by Franchisee for the introduction of new programming; directory or Internet advertising revenue including, but not limited to, yellow page, white page, banner advertisement and electronic publishing; any fees or charges collected from Subscribers or other third parties for any PEG and Franchise Grant payments; and

1.16.2.2. except as otherwise provided in Subsection 1.16.1, any revenues classified, in whole or in part, as Non-Cable Services revenue under federal or state law including, without limitation, revenue received from Telecommunications Services; revenue received from Information Services, including, without limitation, Internet Access service, electronic mail service, electronic bulletin board service, or similar online computer services; charges made to the public for commercial or cable television that is used for two-way communication; and any other revenues attributed by Franchisee to Non-Cable Services in accordance with federal law, rules, regulations, standards or orders. Should revenue from any service provided by Franchisee over the Cable System be classified as a Cable Service by a final determination or ruling of any agency or court having jurisdiction, after the exhaustion of all appeals related thereto, the LFA shall be entitled, after notification to Franchisee, to amend this Agreement in the manner prescribed under applicable state law or this Franchise to include revenue from Franchisee's provision of such service as Gross Revenue, and Franchisee shall include revenue from such service as Gross Revenue on a going forward basis commencing with the next available billing cycle following the date of issuance of an order from the NY PSC approving such amendment.

- 1.17. *Information Services*: Shall be defined herein as it is defined under Section 3 of the Communications Act, 47 U.S.C. §153(20), as amended.
- 1.18. *Internet Access*: Dial-up or broadband access service that enables Subscribers to access the Internet.

- 1.19. *Local Franchise Authority (LFA)*: The Town of Newburgh, New York, or the lawful successor, transferee, or assignee thereof.
- 1.20. *Non-Cable Services*: Any service that does not constitute the provision of Video Programming directly to multiple Subscribers in the Franchise Area including, but not limited to, Information Services and Telecommunications Services.
- 1.21. *Normal Business Hours:* Those hours during which most similar businesses in the community are open to serve customers. In all cases, "normal business hours" must include some evening hours at least one night per week and/or some weekend hours.
  - 1.22. NY PSC: The New York Public Service Commission.
  - 1.23. *PEG*: Public, Educational, and Governmental.
- 1.24. *Person*: An individual, partnership, association, joint stock company, trust, corporation, or governmental entity.
- 1.25. *Public Access Channel*: An Access Channel available for noncommercial use solely by the residents in the Franchise Area on a first-come, first-served, nondiscriminatory basis.
- 1.26. Public Rights-of-Way: The surface and the area across, in, over, along, upon and below the surface of the public streets, roads, bridges, sidewalks, lanes, courts, ways, alleys, and boulevards, including, public utility easements and public lands and waterways which are Public Rights-of-Way, as the same now or may thereafter exist, which are under the jurisdiction or control of the LFA. Public Rights-of-Way do not include the airwaves above a right-of-way with regard to cellular or other nonwire communications or broadcast services.
- 1.27. *Service Area*: All portions of the Franchise Area where Cable Service is being offered, as described in **Exhibit B** attached hereto.
- 1.28. *Subscriber*: A Person who lawfully receives Cable Service over the Cable System with Franchisee's express permission.
- 1.29. *Telecommunication Services:* Shall be defined herein as it is defined under Section 3 of the Communications Act, 47 U.S.C. § 153(46), as amended.
- 1.30. *Title VI*: Title VI of the Communications Act, Cable Communications, as amended.
  - 1.31. Transfer of the Franchise:
    - 1.31.1. Any transaction in which:
- 1.31.1.1. a fifty percent ownership or other interest in Franchisee is transferred, directly or indirectly, from one Person or group of Persons to another Person or group of Persons, so that Control of Franchisee is transferred; or

- 1.31.1.2. the rights held by Franchisee under the Franchise and the certificate of confirmation issued therefor by the NY PSC are transferred or assigned to another Person or group of Persons.
- 1.31.2. However, notwithstanding Sub-subsections 1.31.1.1 and 1.31.1.2 above, a *Transfer of the Franchise* shall not include transfer of an ownership or other interest in Franchisee to the parent of Franchisee or to another Affiliate of Franchisee; transfer of an interest in the Franchise or the rights held by the Franchisee under the Franchise to the parent of Franchisee or to another Affiliate of Franchisee; any action which is the result of a merger of the parent of the Franchisee; or any action which is the result of a merger of another Affiliate of the Franchisee.
- 1.32. *Video Programming:* Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(20), as amended.

### 2. **GRANT OF AUTHORITY; LIMITS AND RESERVATIONS**

- 2.1. *Grant of Authority*: Subject to the terms and conditions of this Agreement and the Cable Law, the LFA hereby grants the Franchisee the right to own, construct, operate and maintain a Cable System along the Public Rights-of-Way within the Franchise Area, in order to provide Cable Service. No privilege or power of eminent domain is bestowed by this grant; nor is such a privilege or power bestowed by this Agreement.
- 2.2. *The FTTP Network:* Upon delivery of Cable Service, by subjecting Franchisee's mixed-use facilities to the NY PSC's minimum franchise standards and the LFA's police power, the LFA has not been granted broad new authority over the construction, placement and operation of Franchisee's mixed-use facilities.
- 2.3. Effective Date and Term: This Franchise shall become effective on the date that the NY PSC issues a certificate of confirmation for this Franchise (the "Effective Date"), following its approval by the LFA's governing authority authorized to grant franchises and its acceptance by the Franchisee. The term of this Franchise shall be ten (10) years from the Effective Date unless the Franchise is earlier revoked as provided herein. The Franchisee shall memorialize the Effective Date by notifying the LFA in writing of the same, which notification shall become a part of this Franchise.
- 2.4. *Grant Not Exclusive:* The Franchise and the rights granted herein to use and occupy the Public Rights-of-Way to provide Cable Services shall not be exclusive, and the LFA reserves the right to grant other franchises for similar uses or for other uses of the Public Rights-of-Way, or any portions thereof, to any Person, or to make any such use itself, at any time during the term of this Franchise. Any such rights which are granted shall not adversely impact the authority as granted under this Franchise and shall not interfere with existing facilities of the Cable System or Franchisee's FTTP Network.
- 2.5. Franchise Subject to Federal Law: Notwithstanding any provision to the contrary herein, this Franchise is subject to and shall be governed by all applicable provisions of federal law as it may be amended, including but not limited to the Communications Act.

#### 2.6. No Waiver:

- 2.6.1. The failure of the LFA on one or more occasions to exercise a right under this Franchise, the Cable Law or other applicable state or federal law, or to require compliance or performance under this Franchise, shall not be deemed to constitute a waiver of such right or a waiver of compliance or performance of this Agreement, nor shall it excuse Franchisee from compliance or performance, unless such right or such compliance or performance has been specifically waived in writing.
- 2.6.2. The failure of the Franchisee on one or more occasions to exercise a right under this Franchise, the Cable Law or other applicable state or federal law, or to require performance under this Franchise, shall not be deemed to constitute a waiver of such right or a waiver of performance of this Agreement, nor shall it excuse the LFA from performance, unless such right or such performance has been specifically waived in writing.

### 2.7. *Construction of Agreement:*

- 2.7.1. The provisions of this Franchise shall be liberally construed to effectuate their objectives.
- 2.7.2. Nothing herein shall be construed to limit the scope or applicability of Section 625 of the Communications Act, 47 U.S.C. § 545, as amended.
- 2.7.3. Should any change to state law, rules or regulations have the lawful effect of materially altering the terms and conditions of this Franchise, then the parties shall modify this Franchise to the mutual satisfaction of both parties to ameliorate the negative effects on the Franchisee of the material alteration. Any modification to this Franchise shall be in writing and shall be subject to Section 222 of the New York Public Service Law and Title 16, Chapter VIII, Part 892, Subpart 892-1, Section 892-1.4 of the Official Compilation of Codes, Rules and Regulations of the State of New York requiring application to the NY PSC and approval of any modification. If the parties cannot reach agreement on the above-referenced modification to the Franchise, then Franchisee may terminate this Agreement without further obligation to the LFA or, at Franchisee's option, the parties agree to submit the matter to binding arbitration in accordance with the commercial arbitration rules of the American Arbitration Association.
- 2.8. *Police Powers*: The LFA shall not enact any local laws that are inconsistent with this Franchise, provided, however, that nothing in this Franchise shall be construed to prohibit the reasonable, necessary and lawful exercise of the police powers of the LFA in a manner not materially in conflict with the privileges granted in this Franchise and consistent with all federal and state laws, regulations and orders.
- 2.9. Restoration of Municipal Property: Any municipal property damaged or destroyed shall be repaired or replaced by the Franchisee and restored to its pre-existing condition.
- 2.10. Restoration of Subscriber Premises: The Franchisee shall ensure that Subscriber's premises are restored to their pre-existing condition if damaged by the Franchisee's

employees or agents in any respect in connection with the installation, repair, or disconnection of Cable Service.

### 3. **PROVISION OF CABLE SERVICE**

- 3.1. Service Area: Subject to the issuance of all necessary permits by the LFA, Franchisee shall offer Cable Service to significant numbers of Subscribers within residential areas of the Service Area and may make Cable Service available to businesses in the Service Area, within twelve (12) months and shall offer Cable Service to all residential areas of the Service Area within five (5) years, of the Effective Date of this Franchise, or, in both instances, such longer period as may be permitted by the Cable Law, except, in accordance with NY PSC rules and regulations: (A) for periods of Force Majeure; (B) for periods of delay caused by the LFA; (C) for periods of delay resulting from Franchisee's inability to obtain authority to access rights-of-way in the Service Area; (D) in areas where developments or buildings are subject to claimed exclusive arrangements with other providers; (E) in areas, developments or buildings where Franchisee cannot gain access after good faith efforts; (F) in areas, developments or buildings where the provision of Cable Service is economically infeasible because such provision requires nonstandard facilities which are not available on a commercially reasonable basis; and (G) in areas where the occupied residential household density does not meet the density and other requirements set forth in Sub-Subsection 3.1.1 and Section 3.2.
- 3.1.1. Density Requirement: Franchisee shall make Cable Services available to residential dwelling units in all areas of the Service Area where the average density is equal to or greater than twenty five (25) occupied residential dwelling units per mile as measured in strand footage from the nearest technically feasible point on the active FTTP Network trunk or feeder line. Should, through new construction, an area within the Service Area meet the density requirements after the time stated for providing Cable Service as set forth in Subsection 3.1.1 respectively, Franchisee shall provide Cable Service to such area within twelve (12) months of receiving notice from the LFA that the density requirements have been met.
- Availability of Cable Service: Franchisee shall make Cable Service 3 2 available to all residential dwelling units and may make Cable Service available to businesses within the Service Area in conformance with Section 3.1, and Franchisee shall not discriminate between or among any individuals in the availability of Cable Service or based upon the income in a local area. In the areas in which Franchisee shall provide Cable Service, Franchisee shall be required to connect, at Franchisee's expense, other than a standard installation charge, all residential dwelling units that are within three hundred (300) feet of aerial trunk or feeder lines not otherwise already served by Franchisee's FTTP Network. Franchisee shall be allowed to recover, from a Subscriber that requests such connection, the actual costs incurred for residential dwelling unit connections that exceed three hundred (300) aerial feet or are in an area with a density of less than twenty five (25) occupied residential dwelling units per mile and the actual costs incurred to connect any non-residential dwelling unit Subscriber, provided, however, that Franchisee may seek a waiver of any requirement that it extend service to any party requesting the same in an area with a density of less than twenty five (25) occupied residential dwelling units per mile if such would not be possible within the limitations of economic feasibility. For underground installations, Franchisee shall charge the recipient Franchisee's actual cost. Such costs shall be submitted to said recipient in writing, before installation is begun.

- 3.3. Cable Service to Public Buildings: Subject to Section 3.1, Franchisee shall provide, without charge within the Service Area, one service outlet activated for Basic Service to each public school and public library, and such other buildings used for municipal purposes as may be designated by the LFA as provided in **Exhibit A** attached hereto; provided, however, that if it is necessary to extend Franchisee's aerial trunk or feeder lines more than five hundred (500) feet solely to provide service to any such school or public building, the LFA shall have the option either of paying Franchisee's direct costs for such extension in excess of five hundred (500) aerial feet, or of releasing Franchisee from the obligation to provide service to such school or public building. Furthermore, Franchisee shall be permitted to recover, from any school or public building owner entitled to free service, the direct cost of installing, when requested to do so, more than one outlet, or concealed inside wiring, or a service outlet requiring more than five hundred (500) aerial feet of drop cable; provided, however, that Franchisee shall not charge for the provision of Basic Service to the additional service outlets once installed. Cable Service may not be resold or otherwise used in contravention of Franchisee's rights with third parties respecting programming. Equipment provided by Franchisee, if any, shall be replaced at retail rates if lost, stolen or damaged.
- 3.4. *Contribution in Aid:* Notwithstanding the foregoing, Franchisee shall comply at all times, with the requirements of Section 895.5 of NY PSC rules and regulations.
- 3.5. The LFA shall impose an equivalent obligation of the Franchisee's residential connection requirement of three hundred (300) aerial feet in Section 3.2 and the Franchisee's public building connection requirement of five hundred (500) aerial feet contained in Section 3.3 on all providers of Cable Service in the Service Area. In any event, if any new or renewed franchise agreement contains lower aerial connection feet requirements for residential Subscribers or public buildings than those required by the Franchisee in Sections 3.2 and 3.3, the Franchisee's obligation to connect residential Subscribers and public buildings shall be reduced to the lesser aerial connection feet requirements.

### 4. **SYSTEM FACILITIES**

- 4.1. Quality of Materials and Work: Franchisee shall construct and maintain its System using materials of good and durable quality, and all work involved in the construction, installation, maintenance and repair of the Cable System shall be performed in a safe, thorough and reliable manner.
- 4.2. *System Characteristics:* During the term hereof Franchisee's Cable System shall meet or exceed the following requirements:
- 4.2.1. The System shall be designed and operated with an initial analog and digital carrier passband between 50 and 860 MHz and shall provide for a minimum channel capacity of not less than 77 channels on the Effective Date.
- 4.2.2. The System shall be designed to be an active two-way plant for subscriber interaction, if any, required for the selection or use of Cable Service.
- 4.3. *Interconnection:* The Franchisee shall design its Cable System so that it may be interconnected with other cable systems in the Franchise Area. Interconnection of

systems may be made by direct cable connection, microwave link, satellite, or other appropriate methods.

4.4. *Emergency Alert System:* Franchisee shall comply with the Emergency Alert System ("EAS") requirements of the FCC and the State of New York, including the NY PSC's rules and regulations and the current New York EAS Plan, in order that emergency messages may be distributed over the System.

# 5. **PEG SERVICES**

# 5.1. *PEG Set Aside:*

- 5.1.1. In order to ensure universal availability of public, educational, and government programming, the Franchisee shall provide the LFA with access to PEG services pursuant to applicable NY PSC rules and regulations.
- 5.1.2. The LFA hereby authorizes Franchisee to transmit such programming within and without LFA jurisdictional boundaries. Franchisee specifically reserves the right to make or change channel assignments in its sole discretion. If a PEG Channel provided under this Article is not being utilized by the LFA, Franchisee may utilize such PEG Channel, in its sole discretion, until such time as the LFA elects to utilize the PEG Channel for its intended purpose. In the event that the LFA determines to use PEG capacity, the LFA shall provide Franchisee with prior written notice of such request in accordance with NY PSC rules and regulations.
- 5.1.3. Franchisee shall provide the technical ability to play back prerecorded programming provided to Franchisee consistent with this Section. Franchisee shall transmit programming consistent with the dedicated uses of PEG Access Channels. Franchisee shall comply at all times with the requirements of Section 895.4 of the NY PSC rules and regulations.
- 5.2. *Franchise Grant*: In lieu of and in satisfaction for the obligation to provide a service outlet and free cable service to certain public buildings, the Franchisee shall pay the LFA a Franchise Grant in the sum of Five Thousand Two Hundred Fifty Dollars (\$5,250) within ninety (90) days of the Effective Date.
- 5.3. Indemnity for PEG: The LFA shall require all local producers and users of any of the PEG facilities or Channels to agree in writing to authorize Franchisee to transmit programming consistent with this Agreement and to defend and hold harmless Franchisee and the LFA from and against any and all liability or other injury, including the reasonable cost of defending claims or litigation, arising from or in connection with claims for failure to comply with applicable federal laws, rules, regulations or other requirements of local, state or federal authorities; for claims of libel, slander, invasion of privacy, or the infringement of common law or statutory copyright; for unauthorized use of any trademark, trade name or service mark; for breach of contractual or other obligations owing to third parties by the producer or user; and for any other injury or damage in law or equity, which result from the use of a PEG facility or Channel.

5.4. Recovery of Costs: To the extent permitted by federal law, the Franchisee shall be allowed to recover the costs arising from the provision of PEG services from Subscribers and to include such costs as a separately billed line item on each Subscriber's bill. Without limiting the forgoing, if allowed under state and federal laws, Franchisee may externalize, lineitem, or otherwise pass-through interconnection and any franchise-related costs to Subscribers, including, but not limited to, the Franchise Grant in Section 5.2.

# 6. FRANCHISE FEES

- 6.1. Payment to LFA: Franchisee shall pay to the LFA a Franchise Fee of three percent (3%) of annual Gross Revenue (the "Franchise Fee"); provided, however, that at such time as the LFA requires all Cable Service providers in the Service Area to pay a higher Franchise Fee, as permitted by law, the LFA shall be entitled, upon ninety (90) days' written notice to the Franchisee, to amend this Franchise in the manner prescribed herein to require Franchisee to pay such higher amount and Franchisee agrees to pay such higher amount on going forward basis, following the issuance of an order from the NY PSC approving such amendment. The LFA shall not change the Franchise Fee more than once annually. Such payments shall be made no later than forty-five (45) days following the end of each calendar quarter. Franchisee shall be allowed to submit or correct any payments that were incorrectly omitted, and shall be refunded any payments that were incorrectly submitted, in connection with the quarterly Franchise Fee remittances within ninety (90) days following the close of the calendar year for which such payments were applicable. Late payments for Franchise Fees shall be subject to interest charges computed from the due date, at the then-current rate set forth in Section 5004 of Article 50 of the New York Civil Practice Law and Rules (which as of the date of execution of this Agreement is nine percent (9%) per annum) during the period such unpaid amount is owed.
- 6.2. Supporting Information: Each Franchise Fee payment shall be accompanied by a brief report prepared by a representative of Franchisee showing the basis for the computation.
- 6.3. Limitation on Franchise Fee Actions: The parties agree that the period of limitation for recovery of any Franchise Fee payable hereunder shall be six (6) years from the date on which payment by Franchisee is due, but cannot exceed the date of records retention reflected in Section 7.
- 6.4. *Bundled Services*: If Cable Services subject to the Franchise Fee required under this Article 6 are provided to Subscribers in conjunction with Non-Cable Services, the Franchise Fee shall be applied only to the value of the Cable Services, as reflected on the books and records of Franchisee in accordance with FCC or state public utility regulatory commission rules, regulations, standards or orders.

# 7. **REPORTS AND RECORDS**

7.1. Open Books and Records: Upon reasonable written notice to the Franchisee and with no less than thirty (30) business days written notice to the Franchisee, the LFA or its authorized agents shall have the right to inspect Franchisee's books and records pertaining to Franchisee's provision of Cable Service in the Franchise Area at any time during

Normal Business Hours and on a nondisruptive basis, as are reasonably necessary to ensure compliance with the terms of this Franchise. Such notice shall specifically reference the section or subsection of the Franchise which is under review, so that Franchisee may organize the necessary books and records for appropriate access by the LFA. Franchisee shall not be required to maintain any books and records for Franchise compliance purposes longer than six (6) years. Notwithstanding anything to the contrary set forth herein, Franchisee shall not be required to disclose information that it reasonably deems to be proprietary or confidential in nature, nor disclose any of its or an Affiliate's books and records not relating to the provision of Cable Service in the Service Area. The LFA shall treat any information disclosed by Franchisee as confidential and shall only disclose it to employees, representatives, and agents thereof who have a need to know, or in order to enforce the provisions hereof. Franchisee shall not be required to provide Subscriber information in violation of Section 631 of the Communications Act, 47 U.S.C. §551.

# 7.2. *Records Required*: Franchisee shall at all times maintain:

- 7.2.1. Records of all written complaints for a period of three (3) years after receipt by Franchisee. The term "complaint" as used herein refers to complaints about any aspect of the Cable System or Franchisee's cable operations, including, without limitation, complaints about employee courtesy. Complaints recorded will not be limited to complaints requiring an employee service call;
- 7.2.2. Records of outages for a period of three (3) years after occurrence, indicating date, duration, area, and the number of Subscribers affected, type of outage, and cause;
- 7.2.3. Records of service calls for repair and maintenance for a period of [three (3) years after resolution by Franchisee, indicating the date and time service was required, the date of acknowledgment and date and time service was scheduled (if it was scheduled), and the date and time service was provided, and (if different) the date and time the problem was resolved:
- 7.2.4. Records of installation/reconnection and requests for service extension for a period of three (3) years after the request was fulfilled by Franchisee, indicating the date of request, date of acknowledgment, and the date and time service was extended; and
- 7.2.5. A map showing the area of coverage for the provisioning of Cable Services and estimated timetable to commence providing Cable Service.
- 7.3. *System-Wide Statistics*: Any valid reporting requirement in the Franchise may be satisfied with system-wide statistics, except those related to Franchise Fees and consumer complaints.

# 8. <u>INSURANCE AND INDEMNIFICATION</u>

# 8.1. *Insurance*:

- 8.1.1. Franchisee shall maintain in full force and effect, at its own cost and expense, during the Franchise Term, the following insurance coverage:
- 8.1.1.1. Commercial General Liability Insurance in the amount of one million dollars (\$1,000,000) combined single limit for property damage and bodily injury. Such insurance shall cover the construction, operation and maintenance of the Cable System, and the conduct of Franchisee's Cable Service business in the LFA.
- 8.1.1.2. Automobile Liability Insurance in the amount of one million dollars (\$1,000,000) combined single limit for bodily injury and property damage coverage.
- 8.1.1.3. Workers' Compensation Insurance meeting all legal requirements of the State of New York.
- 8.1.1.4. Employers' Liability Insurance in the following amounts: (A) Bodily Injury by Accident: \$100,000; and (B) Bodily Injury by Disease: \$100,000 employee limit; \$500,000 policy limit.
- 8.1.1.5. Excess liability or umbrella coverage of not less than five million dollars (\$5,000,000). The LFA shall impose an equivalent obligation of the Franchisee's requirement in this Subsection on all providers of Cable Service in the Service Area. In any event, if any new or renewed franchise agreement requires a lower amount of excess liability or umbrella coverage than required by the Franchisee in this Subsection, the Franchisee's amount of excess liability or umbrella coverage shall be reduced to the lesser coverage requirements.
- 8.1.2. The LFA shall be designated as an additional insured under each of the insurance policies required in this Article 8 except Worker's Compensation Insurance and Employer's Liability Insurance.
- 8.1.3. Each of the required insurance policies shall be noncancellable except upon thirty (30) days prior written notice to the LFA. Franchisee shall not cancel any required insurance policy without submitting documentation to the LFA verifying that the Franchisee has obtained alternative insurance in conformance with this Agreement.
- 8.1.4. Each of the required insurance policies shall be with sureties qualified to do business in the State of New York, with an A- or better rating for financial condition and financial performance by Best's Key Rating Guide, Property/Casualty Edition.
- 8.1.5. Upon written request, Franchisee shall deliver to the LFA Certificates of Insurance showing evidence of the required coverage.

# 8.2. *Indemnification*:

8.2.1. Franchisee agrees to indemnify the LFA, and its officers, agents, boards, elected officials and employees for, and hold them harmless from, all liability, damage, cost or expense arising from claims of injury to persons or damage to property occasioned by

reason of any conduct undertaken pursuant to the Franchise, provided that the LFA shall give Franchisee timely written notice of a claim or action for which it seeks indemnification pursuant to this Subsection; and in any event the LFA shall provide Franchisee with such written notice within a period of time that allows Franchisee to take action to avoid entry of a default judgment and does not prejudice Franchisee's ability to defend the claim or action. Notwithstanding the foregoing, Franchisee shall not indemnify the LFA for any damages, liability or claims resulting from the willful misconduct or negligence of the LFA, its officers, agents, employees, attorneys, consultants, independent contractors or third parties or for any activity or function conducted by any Person other than Franchisee in connection with PEG Access or EAS.

- 8.2.2. With respect to Franchisee's indemnity obligations set forth in Subsection 8.2.1, Franchisee shall provide the defense of any claims brought against the LFA by selecting counsel of Franchisee's choice to defend the claim, subject to the consent of the LFA, which shall not be unreasonably withheld. Nothing herein shall be deemed to prevent the LFA from cooperating with the Franchisee and participating in the defense of any litigation by its own counsel at its own cost and expense, provided however, that after consultation with the LFA, Franchisee shall have the right to defend, settle or compromise any claim or action arising hereunder, and Franchisee shall have the authority to decide the appropriateness and the amount of any such settlement. In the event that the terms of any such proposed settlement includes the release of the LFA and the LFA does not consent to the terms of any such settlement or compromise, Franchisee shall not settle the claim or action but its obligation to indemnify the LFA shall in no event exceed the amount of such settlement.
- 8.2.3. The LFA shall hold harmless and defend Franchisee from and against and shall be responsible for damages, liability or claims resulting from or arising out of the willful misconduct or negligence of the LFA.
- 8.2.4. The LFA shall be responsible for its own acts of willful misconduct, negligence, or breach, subject to any and all defenses and limitations of liability provided by law. The Franchisee shall not be required to indemnify the LFA for acts of the LFA which constitute willful misconduct or negligence on the part of the LFA, its officers, employees, agents, attorneys, consultants, independent contractors or third parties.

# 9. TRANSFER OF FRANCHISE

9.1. *Transfer:* Subject to Section 617 of the Communications Act, 47 U.S.C. § 537, as amended, no Transfer of the Franchise shall occur without the prior consent of the LFA, provided that such consent shall not be unreasonably withheld, delayed or conditioned. In considering an application for the Transfer of the Franchise, the LFA may consider the applicant's: (i) technical ability; (ii) financial ability; (iii) good character; and (iv) other qualifications necessary to continue to operate the Cable System consistent with the terms of the Franchise. No such consent shall be required, however, for a transfer in trust, by mortgage, by other hypothecation, by assignment of any rights, title, or interest of the Franchisee in the Franchise or Cable System in order to secure indebtedness, or for transactions otherwise excluded under Section 1.31 above.

# 10. RENEWAL OF FRANCHISE

- 10.1. *Governing Law:* The LFA and Franchisee agree that any proceedings undertaken by the LFA that relate to the renewal of this Franchise shall be governed by and comply with the provisions of Section 12.11 below, the Cable Law and Section 626 of the Communications Act, 47 U.S.C. § 546, as amended.
- 10.2. Needs Assessment: In addition to the procedures set forth in Section 626 of the Communications Act, the LFA shall notify Franchisee of all of its assessments regarding the identity of future cable-related community needs and interests, as well as the past performance of Franchisee under the then current Franchise term. Such assessments shall be provided to Franchisee by the LFA promptly so that Franchisee will have adequate time to submit a proposal under Section 626 of the Communications Act and complete renewal of the Franchise prior to expiration of its term.
- 10.3. *Informal Negotiations:* Notwithstanding anything to the contrary set forth herein, Franchisee and the LFA agree that at any time during the term of the then current Franchise, while affording the public appropriate notice and opportunity to comment, the LFA and Franchisee may agree to undertake and finalize informal negotiations regarding renewal of the then current Franchise and the LFA may grant a renewal thereof.
- 10.4. Consistent Terms: Franchisee and the LFA consider the terms set forth in this Article 10 to be consistent with the express provisions of Section 626 of the Communications Act and the Cable Law.

# 11. ENFORCEMENT AND TERMINATION OF FRANCHISE

- 11.1. *Notice of Violation*: If at any time the LFA believes that Franchisee has not complied with the terms of the Franchise, the LFA shall informally discuss the matter with Franchisee. If these discussions do not lead to resolution of the problem in a reasonable time, the LFA shall then notify Franchisee in writing of the exact nature of the alleged noncompliance in a reasonable time (for purposes of this Article, the "Noncompliance Notice").
- 11.2. Franchisee's Right to Cure or Respond: Franchisee shall have sixty (60) days from receipt of the Noncompliance Notice to: (i) respond to the LFA, if Franchisee contests (in whole or in part) the assertion of noncompliance; (ii) cure such noncompliance; or (iii) in the event that, by its nature, such noncompliance cannot be cured within such sixty (60) day period, initiate reasonable steps to remedy such noncompliance and notify the LFA of the steps being taken and the date by which Franchisee projects that it will complete cure of such noncompliance. Upon cure of any noncompliance, the LFA shall provide written confirmation that such cure has been effected.
- 11.3. *Public Hearing*: The LFA shall schedule a public hearing if the LFA seeks to continue its investigation into the alleged noncompliance (i) if Franchisee fails to respond to the Noncompliance Notice pursuant to the procedures required by this Article, or (ii) if Franchisee has not remedied the alleged noncompliance within sixty (60) days or the date projected pursuant to Section 11.2(iii) above. The LFA shall provide Franchisee at least sixty

- (60) business days prior written notice of such public hearing, which will specify the time, place and purpose of such public hearing, and provide Franchisee the opportunity to be heard.
- 11.4. *Enforcement*: Subject to Section 12.11 below and applicable federal and state law, in the event the LFA, after the public hearing set forth in Section 11.3, determines that Franchisee is in default of any provision of this Franchise, the LFA may:
- 11.4.1. Seek specific performance of any provision, which reasonably lends itself to such remedy, as an alternative to damages; or
- 11.4.2. Commence an action at law for monetary damages or seek other equitable relief; or
- 11.4.3. In the case of a substantial noncompliance with a material provision of this Franchise, seek to revoke the Franchise in accordance with Section 11.5.
- 11.5. Revocation: Should the LFA seek to revoke this Franchise after following the procedures set forth above in this Article, including the public hearing described in Section 11.3, the LFA shall give written notice to Franchisee of such intent. The notice shall set forth the specific nature of the noncompliance. The Franchisee shall have ninety (90) days from receipt of such notice to object in writing and to state its reasons for such objection. In the event the LFA has not received a satisfactory response from Franchisee, it may then seek termination of the Franchise at a second public hearing. The LFA shall cause to be served upon the Franchisee, at least thirty (30) business days prior to such public hearing, a written notice specifying the time and place of such hearing and stating its intent to revoke the Franchise.
- 11.5.1. At the designated public hearing, Franchisee shall be provided a fair opportunity for full participation, including the rights to be represented by legal counsel, to introduce relevant evidence, to require the production of evidence, to compel the relevant testimony of the officials, agents, employees or consultants of the LFA, to compel the testimony of other persons as permitted by law, and to question and/or cross examine witnesses. A complete verbatim record and transcript shall be made of such hearing.
- 11.5.2. Following the second public hearing, Franchisee shall be provided up to thirty (30) days to submit its proposed findings and conclusions to the LFA in writing and thereafter the LFA shall determine (i) whether an event of default has occurred under this Franchise; (ii) whether such event of default is excusable; and (iii) whether such event of default has been cured or will be cured by the Franchisee. The LFA shall also determine whether it will revoke the Franchise based on the information presented, or, where applicable, grant additional time to the Franchisee to effect any cure. If the LFA determines that it will revoke the Franchise, the LFA shall promptly provide Franchisee with a written determination setting forth the LFA's reasoning for such revocation. Franchisee may appeal such written determination of the LFA to an appropriate court, which shall have the power to review the decision of the LFA de novo. Franchisee shall be entitled to such relief as the court finds appropriate. Such appeal must be taken within sixty (60) days of Franchisee's receipt of the written determination of the LFA.

- 11.5.3. The LFA may, at its sole discretion, take any lawful action that it deems appropriate to enforce the LFA's rights under the Franchise in lieu of revocation of the Franchise.
- 11.6. *Abandonment of Service:* Franchisee shall not abandon any Cable Service or portion thereof without the LFA's prior written consent as provided in the Cable Law.

# 12. <u>MISCELLANEOUS PROVISIONS</u>

- 12.1. Actions of Parties: In any action by the LFA or Franchisee that is mandated or permitted under the terms hereof, such party shall act in a reasonable, expeditious, and timely manner. Furthermore, in any instance where approval or consent is required under the terms hereof, such approval or consent shall not be unreasonably withheld, delayed or conditioned.
- 12.2. *Binding Acceptance*: This Agreement shall bind and benefit the parties hereto and their respective heirs, beneficiaries, administrators, executors, receivers, trustees, successors and assigns, and the promises and obligations herein shall survive the expiration date hereof.
- 12.3. *Preemption:* In the event that federal or state law, rules, or regulations preempt a provision or limit the enforceability of a provision of this Agreement, the provision shall be read to be preempted to the extent, and for the time, but only to the extent and for the time, required by law. In the event such federal or state law, rule or regulation is subsequently repealed, rescinded, amended or otherwise changed so that the provision hereof that had been preempted is no longer preempted, such provision shall thereupon return to full force and effect, and shall thereafter be binding on the parties hereto, without the requirement of further action on the part of the LFA.
- 12.4. *Force Majeure*: Franchisee shall not be held in default under, or in noncompliance with, the provisions of the Franchise, nor suffer any enforcement or penalty relating to noncompliance or default, where such noncompliance or alleged defaults occurred or were caused by a Force Majeure.
- 12.4.1. Furthermore, the parties hereby agree that it is not the LFA's intention to subject Franchisee to penalties, fines, forfeitures or revocation of the Franchise for violations of the Franchise where the violation was a good faith error that resulted in no or minimal negative impact on Subscribers, or where strict performance would result in practical difficulties and hardship being placed upon Franchisee that outweigh the benefit to be derived by the LFA and/or Subscribers.
- 12.5. *Notices:* Unless otherwise expressly stated herein, notices required under the Franchise shall be mailed first class, postage prepaid, to the addressees below. Each party may change its designee by providing written notice to the other party.

# 12.5.1. Notices to Franchisee shall be mailed to:

Verizon New York Inc. Jack White, Senior Vice President and General Counsel Verizon Telecom One Verizon Way Room VC43E010 Basking Ridge, NJ 07920-1097

# 12.5.2. Notices to the LFA shall be mailed to:

**Town Supervisor** 

Town of Newburgh 1496 Route 300 Newburgh, NY 12550

# 12.5.3. with a copy to:

Town Council Town of Newburgh 1496 Route 300 Newburgh, NY 12550

- 12.6. Entire Agreement: This Franchise and the Exhibits hereto constitute the entire agreement between Franchisee and the LFA and they supersede all prior or contemporaneous agreements, representations or understandings (whether written or oral) of the parties regarding the subject matter hereof. Any local laws or parts of local laws that materially conflict with the provisions of this Agreement are superseded by this Agreement.
- 12.7. Amendments and Modifications: Amendments and/or modifications to this Franchise shall be mutually agreed to in writing by the parties and subject to the approval of the NY PSC, pursuant to the Cable Law.
- 12.8. *Captions:* The captions and headings of articles and sections throughout this Agreement are intended solely to facilitate reading and reference to the articles, sections and provisions of this Agreement. Such captions shall not affect the meaning or interpretation of this Agreement.
- 12.9. Severability: If any section, subsection, sub-subsection, sentence, paragraph, term, or provision hereof is determined to be illegal, invalid, or unconstitutional by any court of competent jurisdiction or by any state or federal regulatory authority having jurisdiction thereof, such determination shall have no effect on the validity of any other section, subsection, sentence, paragraph, term or provision hereof, all of which will remain in full force and effect for the term of the Franchise.

- 12.10. *Recitals:* The recitals set forth in this Agreement are incorporated into the body of this Agreement as if they had been originally set forth herein.
- 12.11. FTTP Network Transfer Prohibition: Under no circumstance including, without limitation, upon expiration, revocation, termination, denial of renewal of the Franchise or any other action to forbid or disallow Franchisee from providing Cable Services, shall Franchisee or its assignees be required to sell any right, title, interest, use or control of any portion of Franchisee's FTTP Network including, without limitation, the Cable System and any capacity used for Cable Service or otherwise, to the LFA or any third party. Franchisee shall not be required to remove the FTTP Network or to relocate the FTTP Network or any portion thereof as a result of revocation, expiration, termination, denial of renewal or any other action to forbid or disallow Franchisee from providing Cable Services. This provision is not intended to contravene leased access requirements under Title VI or PEG requirements set out in this Agreement.
- 12.12. *NY PSC Approval*: This Franchise is subject to the approval of the NY PSC. Franchisee shall file an application for such approval with the NY PSC within sixty (60) days after the date hereof. Franchisee shall also file any necessary notices with the FCC.
- 12.13. *Rates and Charges:* The rates and charges for Cable Service provided pursuant to this Franchise shall be subject to regulation in accordance with federal law.
- 12.14. *Publishing Information:* LFA hereby requests that Franchisee omit publishing information specified in 47 C.F.R. § 76.952 from Subscriber bills.
- 12.15. Employment Practices: Franchisee will not refuse to hire, nor will it bar or discharge from employment, nor discriminate against any person in compensation or in terms, conditions, or privileges of employment because of age, race, creed, color, national origin, or sex.
- 12.16. Customer Service: Franchisee shall comply with the consumer protection and customer service standards set forth in Parts 890 and 896 of the NY PSC rules and regulations.
- 12.17. No Third Party Beneficiaries: Except as expressly provided in this Agreement, this Agreement is not intended to, and does not, create any rights or benefits on behalf of any Person other than the parties to this Agreement.
- 12.18. *LFA Official*: The Town Supervisor of the LFA, or other person as designated by the LFA, is the LFA official that is responsible for the continuing administration of this Agreement.
- 12.19. *No Waiver of LFA's Rights:* Notwithstanding anything to the contrary in this Agreement, no provision of this Agreement shall be construed as a waiver of the LFA's rights under applicable federal and state law.
- 12.20. Performance Review: The LFA may, at its discretion but not more than once per twelve-month period, hold an informal performance evaluation session (the

"Performance Review") that is not open to the public to review Franchisee's compliance with the terms and conditions of this Franchise. The information disclosed to the LFA by the Franchisee at the Performance Review shall be treated by the LFA as confidential. The LFA shall provide Franchisee with at least thirty (30) days prior written notice of the Performance Review to be held at a mutually agreeable time. Franchisee shall have the opportunity to participate in and be heard at the Performance Review. Within thirty (30) days after the conclusion of the Performance Review, the LFA shall provide Franchisee written documentation ("Performance Review Report") setting forth its determinations regarding Franchisee's compliance with the terms and conditions of this Franchise. The Performance Review Report shall not contain any confidential information disclosed by the Franchisee during the Performance Review.

[SIGNATURE PAGE FOLLOWS]

AGREED TO THIS DAY OF	, 2007.
Town of Newburgh:	
By: Wayne Booth, Supervisor	
Verizon New York Inc.	
By:Tracey Edwards, Vice President	

# **EXHIBITS**

Exhibit A: Municipal Buildings to be Provided Free Cable Service

Exhibit B: Service Area

# **EXHIBIT A**

# MUNICIPAL BUILDINGS TO BE PROVIDED FREE CABLE SERVICE

Town Hall 1496 Route 300 Newburgh, New York 12550

Town of Newburgh Police 300 Gardnertown Road Newburgh, New York 12550

Town Public Service Building 311 Route 32 Newburgh, New York 12550

Highway Department Building 90 Gardnertown Road Newburgh, New York 12550

Cronomer Valley Fire Department 296 North Plank Road Newburgh, New York 12550

Goodwill Fire Department 1 South Plank Road Newburgh, New York 12550

Middlehope Fire Department 5172 Route 9W Newburgh, New York 12550

Orange Lake Fire Department 160 South Plank Road Newburgh, New York 12550

Plattekill Fire Department 262 Forest Road P.O. BOX 75 Plattekill, New York 12568

Winona Lake Fire Department 160 South Plank Road Newburgh, New York 12550

Town of Newburgh Volunteer Ambulance Corps

97 South Plank Road Newburgh, New York 12550

Balmville Elementary School 5144 Route 9W Newburgh, New York 12550

East Coldenham Elementary School 286 Route 17K Newburgh, New York 12550

Fostertown Elementary School 364 Fostertown Road Newburgh, New York 12550

Gardnertown Elementary School 6 Plattekill Turnpike Newburgh, New York 12550

Leptondale Elementary School 48 Mill Street Wallkill, New York 12589

Meadow Hill Elementary School 124 Meadow Hill Road Newburgh, New York 12550

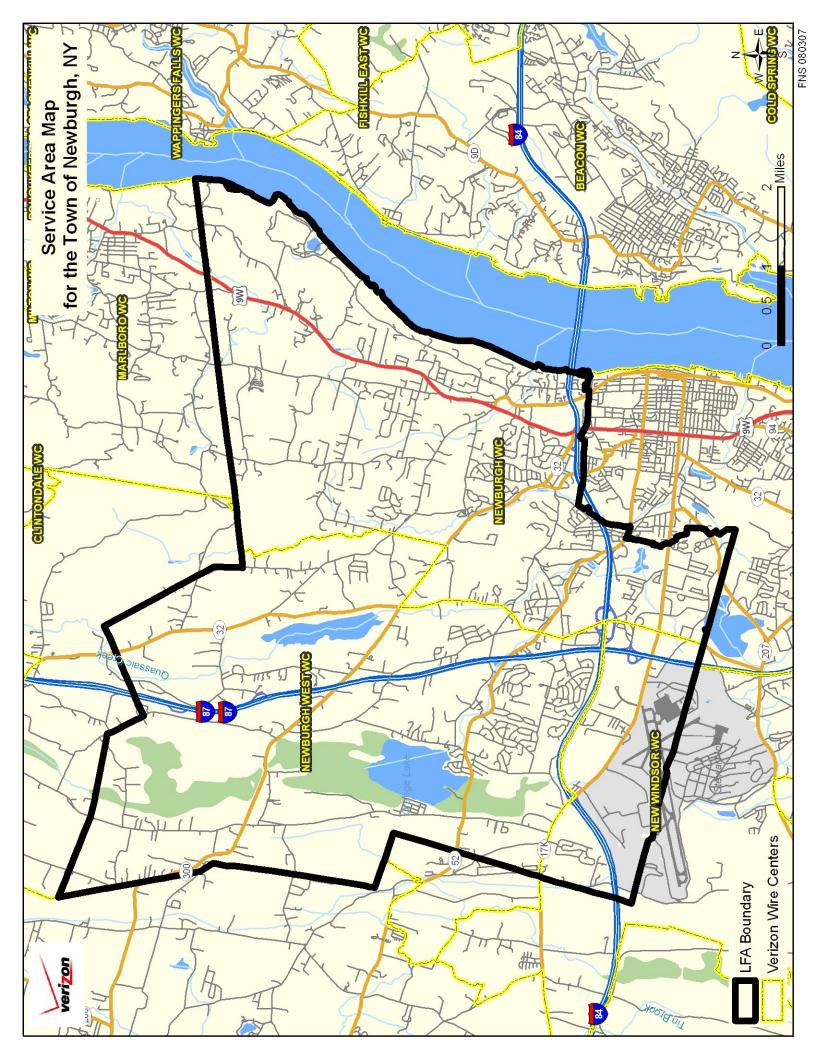
Middlehope Elementary School 62 Overlook Drive Newburgh, New York 12550

# **EXHIBIT B**

# **SERVICE AREA**

The Service Area shall be the Franchise Area. A map of the Service Area is attached hereto.

The construction of the Franchisee's FTTP Network has been completed to approximately 45% of the current households in the Franchise Area. At present, Franchisee's anticipated schedule (with schedule dates measured from the month that the NY PSC issues the confirmation order approving this Franchise) calls for 50% deployment at 6 months, 55% deployment at 12 months, 61% deployment at 18 months, 67% deployment at 24 months, 81% deployment at 30 months, 87% deployment at 36 months, 93% deployment at 42 months, 95% deployment at 48 months, 97% deployment at 54 months, and 100% deployment at 60 months. This schedule is subject to further review and modification by the Franchisee consistent with Section 895.5(b)(1) of the NY PSC rules and regulations; provided, however, that Franchisee shall provide notice to the LFA and the NY PSC of any material change in this schedule.



# Tab 2

From: Schofer, Jeremy

Sent: Tuesday, October 09, 2007 11:06 AM

To: 'Mark Taylor'

**Cc:** Janus, Linc (lincoln.v.janus@verizon.com) **Subject:** Town of Newburgh Public Hearing Notice

Mark - When you get a chance can you send me a copy of the newspaper's affidavit certifying publication of the public hearing notice for the hearing on 10/15? We need this to file with the PSC when we eventually seek a confirmation of the approved franchise agreement.

Here is an example of the Affidavit of Publication for Bronxville, NY.

Thanks.



Jeremy J. Schofer Attorney At Law Wiley Rein LLP

1776 K Street NW Washington, DC 20006 Tel: 202.719.4646 | Fax: 202.719.7049 Email: jschofer@wileyrein.com www.wileyrein.com

EASE TAKE NOTICE

# AFFIDAVIT OF PUBLICATION from The Journal News

Fiorence Bonlila being duly sworn says principal clerk of The Journal News, a newspaper published in the County of West of New York, and the notice of which the annexed is a printed copy, was published ate area(s) on the date(s) below: per Note: The two-character code to the left of the run dates indicates the zone(s) that the run dates indicates the zone(s) that the run dates indicates the zone (s) the run dates (s) the published. (See Legend below) AS 06/28/07 BVW 06/28/07 Signed

Sworn to before me

JACK L SHARP Notary Public, State of New York No. 015H6019087 **Cualified** in Rockland County Term Expires Feb. 1 2011

Notary Public, Westchester County

Legend:

Northern Area (AN):

Amawalk, Armonk, Baldwin Place, Bedford, Bedford Hills, Briarcliff Manor, Buchanan, Chappaqua, Crompond, Cross River, Croton Falls, Croton on Hudson, Goldens Bridge, Granite Springs, Jefferson Valley, Katonah, Lincolndalo, Millwood, Mohegan Lake, Montrose, Mount Kisco, North Salem, Ossining, Peekskill, Pound Ridge, Purdys, Shenorock, Shrub Oak, Somers, South Salem, Verplanck, Waccabuc, Yorktown Heights, Brewster, Carmel, Cold Spring, Garrison, Lake Peekskill, Mahopac, Mahopac Falls, Putnam Valley, Patterson

Ardsley, Ardsley on Hudson, Dobbs Ferry, Elmsford, Harrison, Hartsdale, Hastings, Hastings on Hudson, Hawthorne, Irvington, Larchmont, Mamaroneck, Pleasantville, Port Chester, Purchase, Rye, Scarsdale, Tarrytown, Thornwood, Valhalla, White Plains, Greenburgh

Bronxville, Eastchester, Mount Vernon, New Rochelle, Pelham, Tuckahoe, Yonkers

Greater Westchester (GW):

Includes Northern, Central and Southern Areas

Rockland Area (JN or RK):

Blauvelt, Congors, Gamerville, Haverstraw, Hillburn, Monsey, Nanuet, New City, Nyack, Orangeburg, Palisades, Sloatsburg, Sparkill, Spring Valley, Stony Point, Suffern, Tallman, Tappan, Thiells, Tomkins Cove, West Haverstraw, West Nyack, Pearl River, Piermont,

Northern Westchester Express (XNW):

Armonk, Bedford Bedford Hills, Chappaqua, Katonah, Mount Kisco, Pleasantville, Thornwood.

Review Press (BVW):

Bronxville, Eastchester, Scarsdale, Tuckahoe

# Tab 3

**From:** Schofer, Jeremy [mailto:JSchofer@wileyrein.com]

**Sent:** Tuesday, October 09, 2007 1:33 PM **To:** Mark Taylor; Janus, Lincoln V. (Linc)

**Subject:** Town of Newburgh: Update to Ex B (Service Area Map)

Mark - I have an updated Map for the Agreement. We inadvertently left out of the legend the label for "Stewart International Airport" so I am attaching a new Service Area map for the agreement. This is the only change to the map. I have also attached an updated cable franchise agreement with this map placed in the appropriate place (after Exhibit B). Let me know if this is a problem.

Also, if you have any questions or concerns prior to the hearing on 10/15, let Linc or myself know.

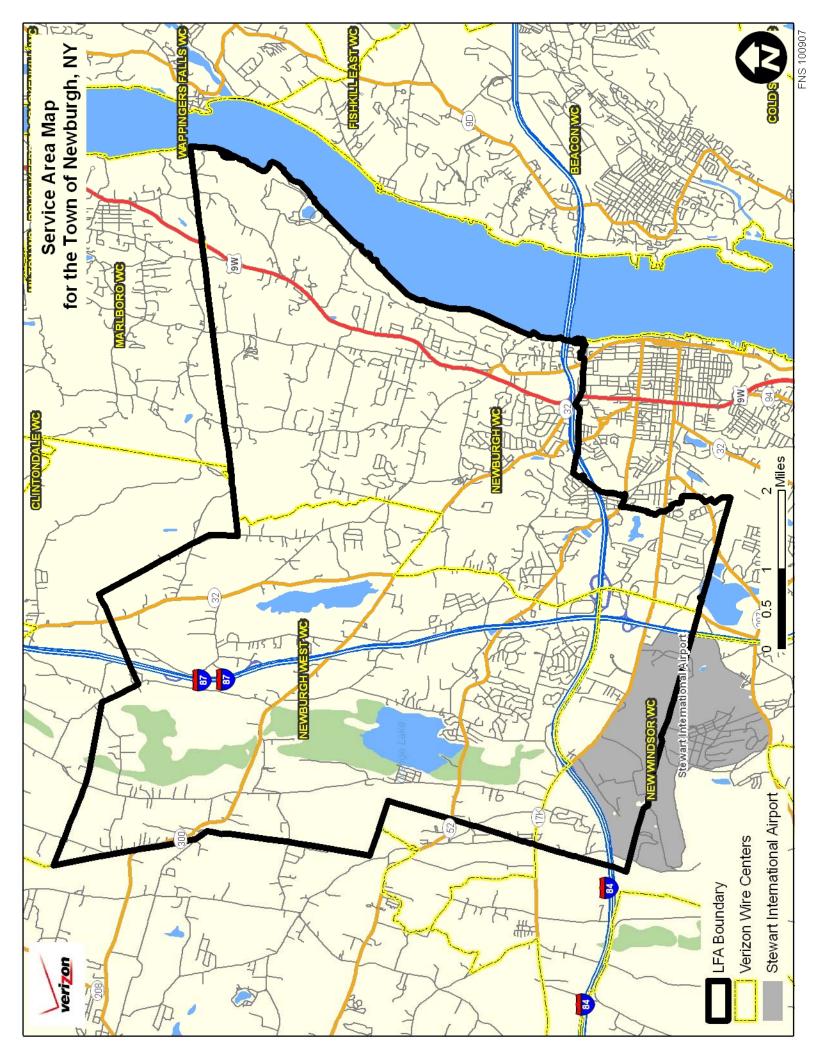
Regards - Jeremy



Jeremy J. Schofer Attorney At Law Wiley Rein LLP

1776 K Street NW Washington, DC 20006 Tel: 202.719.4646 | Fax: 202.719.7049 Email: jschofer@wileyrein.com www.wileyrein.com

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# Cable Franchise Agreement By and Between The Town of Newburgh And

Verizon New York Inc.

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# **EXHIBITS**

Exhibit A: Municipal Buildings to be Provided Free Cable Service

Exhibit B: Service Area

THIS CABLE FRANCHISE AGREEMENT (the "Franchise" or "Agreement") is entered into by and between the Town of Newburgh, a validly organized and existing political subdivision of the State of New York (the "Local Franchising Authority" or "LFA") and Verizon New York Inc., a corporation duly organized under the applicable laws of the State of New York (the "Franchisee").

WHEREAS, the LFA wishes to grant Franchisee a nonexclusive franchise to construct, install, maintain, extend and operate a cable system in the Franchise Area as designated in this Franchise;

WHEREAS, the LFA is a "franchising authority" in accordance with Title VI of the Communications Act, (see 47 U.S.C. §522(10)) and is authorized to grant one or more nonexclusive cable franchises pursuant to Article 11 of the New York Public Service Law, as amended, and Title 16, Chapter VIII, Parts 890.60 through 899, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended;

WHEREAS, Franchisee is upgrading its existing telecommunications and information services network through the installation of a Fiber to the Premise Telecommunications Network ("FTTP Network") in the Franchise Area which transmits the Non-Cable Services pursuant to authority granted by Section 27 of the New York Transportation Corporations Law, as amended, and Title II of the Communications Act, which Non-Cable Services are not subject to the Cable Law or Title VI of the Communications Act;

WHEREAS, the FTTP Network occupies the Public Rights-of-Way within the LFA, and Franchisee desires to use portions of the FTTP Network to provide Cable Services (as hereinafter defined) in the Franchise Area;

WHEREAS, the LFA has identified the future cable-related needs and interests of the LFA and its community, has considered and approved the financial, technical and legal qualifications of Franchisee, and has determined that Franchisee's plans for its Cable System are adequate and feasible in a full public proceeding affording due process to all parties;

WHEREAS, the LFA has found Franchisee to be financially, technically and legally qualified to operate the Cable System;

WHEREAS, the LFA has determined that in accordance with the provisions of the Cable Law, this Franchise complies with NY PSC's franchise standards and the grant of a nonexclusive franchise to Franchisee is consistent with the public interest; and

WHEREAS, the LFA and Franchisee have reached agreement on the terms and conditions set forth herein and the parties have agreed to be bound by those terms and conditions.

NOW, THEREFORE, in consideration of the LFA's grant of a franchise to Franchisee, Franchisee's promise to provide Cable Service to residents of the Franchise/Service Area of the LFA pursuant to and consistent with the Cable Law (as hereinafter defined), pursuant to the terms and conditions set forth herein, the promises and undertakings herein, and other good and valuable consideration, the receipt and the adequacy of which are hereby acknowledged,

## THE SIGNATORIES DO HEREBY AGREE AS FOLLOWS:

# 1. **DEFINITIONS**

Except as otherwise provided herein, the definitions and word usages set forth in the Cable Law are incorporated herein and shall apply in this Agreement. In addition, the following definitions shall apply:

- 1.1. *Access Channel*: A video Channel, which Franchisee shall make available to the LFA without charge for Public, Educational, or Governmental noncommercial use for the transmission of video programming as directed by the LFA.
- 1.2. *Affiliate:* Any Person who, directly or indirectly, owns or controls, is owned or controlled by, or is under common ownership or control with, the Franchisee.
- 1.3. *Basic Service:* Any service tier, which includes the retransmission of local television broadcast signals as well as the PEG Channels required by this Franchise.
- 1.4. Cable Law: Article 11 of the New York Public Service Law, as amended, and Title 16, Chapter VIII, Parts 890.60 through 899, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended, to the extent authorized under and consistent with federal law.
- 1.5. Cable Service or Cable Services: Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(6), as amended.
- 1.6. *Cable System* or *System*: Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(7), as amended.
- 1.7. *Channel:* Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(4), as amended.
  - 1.8. *Communications Act*: The Communications Act of 1934, as amended.
- 1.9. *Control:* The ability to exercise *de facto* or *de jure* control over day-to-day policies and operations or the management of Franchisee's affairs.
- 1.10. Educational Access Channel: An Access Channel available for noncommercial use solely by local public schools and public school districts in the Franchise Area and other not-for-profit educational institutions chartered or licensed by the New York State Department of Education or Board of Regents in the Franchise Area as specified by the LFA.
- 1.11. FCC: The United States Federal Communications Commission, or successor governmental entity thereto.
- 1.12. Force Majeure: An event or events reasonably beyond the ability of Franchisee to anticipate and control. This includes, but is not limited to, severe or unusual

weather conditions, strikes, labor disturbances and disputes, war or act of war (whether an actual declaration of war is made or not), insurrection, riots, act of public enemy, incidences of terrorism, acts of vandalism, actions or inactions of any government instrumentality or public utility including condemnation, accidents for which the Franchisee is not primarily responsible, fire, flood, or other acts of God, or work delays caused by waiting for utility providers to service or monitor utility poles to which Franchisee's FTTP Network is attached, and unavailability of materials and/or qualified labor to perform the work necessary.

- 1.13. *Franchise Area*: The incorporated area (entire existing territorial limits) of the LFA, and such additional areas as may be annexed or acquired.
- 1.14. *Franchisee:* Verizon New York Inc. and its lawful and permitted successors, assigns and transferees.
- 1.15. *Government Access Channel*: An Access Channel available for the sole noncommercial use of the LFA.
- 1.16. *Gross Revenue*: All revenue, as determined in accordance with generally accepted accounting principles, which is derived by Franchisee from the operation of the Cable System to provide Cable Service in the Service Area.
- 1.16.1. Gross Revenue includes, without limitation: all Subscriber and customer revenues earned or accrued net of bad debts including revenue for: (i) Basic Service; (ii) all fees charged to any Subscribers for any and all Cable Service provided by Franchisee over the Cable System in the Service Area, including without limitation Cable Service related program guides, the installation, disconnection or reconnection of Cable Service; revenues from late or delinquent charge fees; Cable Service related or repair calls; the provision of converters, remote controls, additional outlets and/or other Cable Service related Subscriber premises equipment, whether by lease or fee; (iii) revenues from the sale or lease of access channel(s) or channel capacity; (iv) fees from video on demand and pay-per-view; and (v) compensation received by Franchisee that is derived from the operation of Franchisee's Cable System to provide Cable Service with respect to commissions that are paid to Franchisee as compensation for promotion or exhibition of any products or services on the Cable System, such as "home shopping" or a similar channel, subject to the exceptions below. Gross Revenue includes a pro rata portion of all revenue derived by Franchisee pursuant to compensation arrangements for advertising derived from the operation of Franchisee's Cable System to provide Cable Service within the Service Area, subject to the exceptions below. The allocation shall be based on the number of Subscribers in the Service Area divided by the total number of subscribers in relation to the relevant local, regional or national compensation arrangement. Advertising commissions paid to third parties shall not be netted against advertising revenue included in Gross Revenue.
  - 1.16.2. Gross Revenue shall not include
- 1.16.2.1. revenues received by any Affiliate or other Person in exchange for supplying goods or services used by Franchisee to provide Cable Service over the Cable System; bad debts written off by Franchisee in the normal course of its business (provided, however, that bad debt recoveries shall be included in Gross Revenue during the period collected); refunds, rebates or discounts made to Subscribers or other third parties; any

revenue of Franchisee or any other Person which is received directly from the sale of merchandise through any Cable Service distributed over the Cable System, however, that portion of such revenue which represents or can be attributed to a Subscriber fee or a payment for the use of the Cable System for the sale of such merchandise shall be included in Gross Revenue; the sale of Cable Services on the Cable System for resale in which the purchaser is required to collect cable Franchise Fees from purchaser's customer; the sale of Cable Services to customers, which are exempt, as required or allowed by the LFA including, without limitation, the provision of Cable Services to public institutions as required or permitted herein; any tax of general applicability imposed upon Franchisee or upon Subscribers by a town, state, federal or any other governmental entity and required to be collected by Franchisee and remitted to the taxing entity (including, but not limited to, sales/use tax, gross receipts tax, excise tax, utility users tax, public service tax, communication taxes and non-cable franchise fees); any foregone revenue which Franchisee chooses not to receive in exchange for its provision of free or reduced cost cable or other communications services to any Person, including without limitation, employees of Franchisee and public institutions or other institutions designated in the Franchise (provided, however, that such foregone revenue which Franchisee chooses not to receive in exchange for trades, barters, services or other items of value shall be included in Gross Revenue); sales of capital assets or sales of surplus equipment; program launch fees, i.e., reimbursement by programmers to Franchisee of marketing costs incurred by Franchisee for the introduction of new programming; directory or Internet advertising revenue including, but not limited to, yellow page, white page, banner advertisement and electronic publishing; any fees or charges collected from Subscribers or other third parties for any PEG and Franchise Grant payments; and

1.16.2.2. except as otherwise provided in Subsection 1.16.1, any revenues classified, in whole or in part, as Non-Cable Services revenue under federal or state law including, without limitation, revenue received from Telecommunications Services; revenue received from Information Services, including, without limitation, Internet Access service, electronic mail service, electronic bulletin board service, or similar online computer services; charges made to the public for commercial or cable television that is used for two-way communication; and any other revenues attributed by Franchisee to Non-Cable Services in accordance with federal law, rules, regulations, standards or orders. Should revenue from any service provided by Franchisee over the Cable System be classified as a Cable Service by a final determination or ruling of any agency or court having jurisdiction, after the exhaustion of all appeals related thereto, the LFA shall be entitled, after notification to Franchisee, to amend this Agreement in the manner prescribed under applicable state law or this Franchise to include revenue from Franchisee's provision of such service as Gross Revenue, and Franchisee shall include revenue from such service as Gross Revenue on a going forward basis commencing with the next available billing cycle following the date of issuance of an order from the NY PSC approving such amendment.

- 1.17. *Information Services*: Shall be defined herein as it is defined under Section 3 of the Communications Act, 47 U.S.C. §153(20), as amended.
- 1.18. *Internet Access*: Dial-up or broadband access service that enables Subscribers to access the Internet.

- 1.19. *Local Franchise Authority (LFA)*: The Town of Newburgh, New York, or the lawful successor, transferee, or assignee thereof.
- 1.20. *Non-Cable Services*: Any service that does not constitute the provision of Video Programming directly to multiple Subscribers in the Franchise Area including, but not limited to, Information Services and Telecommunications Services.
- 1.21. *Normal Business Hours:* Those hours during which most similar businesses in the community are open to serve customers. In all cases, "normal business hours" must include some evening hours at least one night per week and/or some weekend hours.
  - 1.22. NY PSC: The New York Public Service Commission.
  - 1.23. *PEG*: Public, Educational, and Governmental.
- 1.24. *Person*: An individual, partnership, association, joint stock company, trust, corporation, or governmental entity.
- 1.25. *Public Access Channel*: An Access Channel available for noncommercial use solely by the residents in the Franchise Area on a first-come, first-served, nondiscriminatory basis.
- 1.26. Public Rights-of-Way: The surface and the area across, in, over, along, upon and below the surface of the public streets, roads, bridges, sidewalks, lanes, courts, ways, alleys, and boulevards, including, public utility easements and public lands and waterways which are Public Rights-of-Way, as the same now or may thereafter exist, which are under the jurisdiction or control of the LFA. Public Rights-of-Way do not include the airwaves above a right-of-way with regard to cellular or other nonwire communications or broadcast services.
- 1.27. *Service Area*: All portions of the Franchise Area where Cable Service is being offered, as described in **Exhibit B** attached hereto.
- 1.28. *Subscriber*: A Person who lawfully receives Cable Service over the Cable System with Franchisee's express permission.
- 1.29. *Telecommunication Services:* Shall be defined herein as it is defined under Section 3 of the Communications Act, 47 U.S.C. § 153(46), as amended.
- 1.30. *Title VI*: Title VI of the Communications Act, Cable Communications, as amended.
  - 1.31. Transfer of the Franchise:
    - 1.31.1. Any transaction in which:
- 1.31.1.1. a fifty percent ownership or other interest in Franchisee is transferred, directly or indirectly, from one Person or group of Persons to another Person or group of Persons, so that Control of Franchisee is transferred; or

- 1.31.1.2. the rights held by Franchisee under the Franchise and the certificate of confirmation issued therefor by the NY PSC are transferred or assigned to another Person or group of Persons.
- 1.31.2. However, notwithstanding Sub-subsections 1.31.1.1 and 1.31.1.2 above, a *Transfer of the Franchise* shall not include transfer of an ownership or other interest in Franchisee to the parent of Franchisee or to another Affiliate of Franchisee; transfer of an interest in the Franchise or the rights held by the Franchisee under the Franchise to the parent of Franchisee or to another Affiliate of Franchisee; any action which is the result of a merger of the parent of the Franchisee; or any action which is the result of a merger of another Affiliate of the Franchisee.
- 1.32. *Video Programming:* Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(20), as amended.

# 2. **GRANT OF AUTHORITY; LIMITS AND RESERVATIONS**

- 2.1. *Grant of Authority*: Subject to the terms and conditions of this Agreement and the Cable Law, the LFA hereby grants the Franchisee the right to own, construct, operate and maintain a Cable System along the Public Rights-of-Way within the Franchise Area, in order to provide Cable Service. No privilege or power of eminent domain is bestowed by this grant; nor is such a privilege or power bestowed by this Agreement.
- 2.2. *The FTTP Network:* Upon delivery of Cable Service, by subjecting Franchisee's mixed-use facilities to the NY PSC's minimum franchise standards and the LFA's police power, the LFA has not been granted broad new authority over the construction, placement and operation of Franchisee's mixed-use facilities.
- 2.3. Effective Date and Term: This Franchise shall become effective on the date that the NY PSC issues a certificate of confirmation for this Franchise (the "Effective Date"), following its approval by the LFA's governing authority authorized to grant franchises and its acceptance by the Franchisee. The term of this Franchise shall be ten (10) years from the Effective Date unless the Franchise is earlier revoked as provided herein. The Franchisee shall memorialize the Effective Date by notifying the LFA in writing of the same, which notification shall become a part of this Franchise.
- 2.4. *Grant Not Exclusive:* The Franchise and the rights granted herein to use and occupy the Public Rights-of-Way to provide Cable Services shall not be exclusive, and the LFA reserves the right to grant other franchises for similar uses or for other uses of the Public Rights-of-Way, or any portions thereof, to any Person, or to make any such use itself, at any time during the term of this Franchise. Any such rights which are granted shall not adversely impact the authority as granted under this Franchise and shall not interfere with existing facilities of the Cable System or Franchisee's FTTP Network.
- 2.5. Franchise Subject to Federal Law: Notwithstanding any provision to the contrary herein, this Franchise is subject to and shall be governed by all applicable provisions of federal law as it may be amended, including but not limited to the Communications Act.

## 2.6. No Waiver:

- 2.6.1. The failure of the LFA on one or more occasions to exercise a right under this Franchise, the Cable Law or other applicable state or federal law, or to require compliance or performance under this Franchise, shall not be deemed to constitute a waiver of such right or a waiver of compliance or performance of this Agreement, nor shall it excuse Franchisee from compliance or performance, unless such right or such compliance or performance has been specifically waived in writing.
- 2.6.2. The failure of the Franchisee on one or more occasions to exercise a right under this Franchise, the Cable Law or other applicable state or federal law, or to require performance under this Franchise, shall not be deemed to constitute a waiver of such right or a waiver of performance of this Agreement, nor shall it excuse the LFA from performance, unless such right or such performance has been specifically waived in writing.

# 2.7. *Construction of Agreement:*

- 2.7.1. The provisions of this Franchise shall be liberally construed to effectuate their objectives.
- 2.7.2. Nothing herein shall be construed to limit the scope or applicability of Section 625 of the Communications Act, 47 U.S.C. § 545, as amended.
- 2.7.3. Should any change to state law, rules or regulations have the lawful effect of materially altering the terms and conditions of this Franchise, then the parties shall modify this Franchise to the mutual satisfaction of both parties to ameliorate the negative effects on the Franchisee of the material alteration. Any modification to this Franchise shall be in writing and shall be subject to Section 222 of the New York Public Service Law and Title 16, Chapter VIII, Part 892, Subpart 892-1, Section 892-1.4 of the Official Compilation of Codes, Rules and Regulations of the State of New York requiring application to the NY PSC and approval of any modification. If the parties cannot reach agreement on the above-referenced modification to the Franchise, then Franchisee may terminate this Agreement without further obligation to the LFA or, at Franchisee's option, the parties agree to submit the matter to binding arbitration in accordance with the commercial arbitration rules of the American Arbitration Association.
- 2.8. *Police Powers*: The LFA shall not enact any local laws that are inconsistent with this Franchise, provided, however, that nothing in this Franchise shall be construed to prohibit the reasonable, necessary and lawful exercise of the police powers of the LFA in a manner not materially in conflict with the privileges granted in this Franchise and consistent with all federal and state laws, regulations and orders.
- 2.9. Restoration of Municipal Property: Any municipal property damaged or destroyed shall be repaired or replaced by the Franchisee and restored to its pre-existing condition.
- 2.10. Restoration of Subscriber Premises: The Franchisee shall ensure that Subscriber's premises are restored to their pre-existing condition if damaged by the Franchisee's

employees or agents in any respect in connection with the installation, repair, or disconnection of Cable Service.

# 3. **PROVISION OF CABLE SERVICE**

- 3.1. Service Area: Subject to the issuance of all necessary permits by the LFA, Franchisee shall offer Cable Service to significant numbers of Subscribers within residential areas of the Service Area and may make Cable Service available to businesses in the Service Area, within twelve (12) months and shall offer Cable Service to all residential areas of the Service Area within five (5) years, of the Effective Date of this Franchise, or, in both instances, such longer period as may be permitted by the Cable Law, except, in accordance with NY PSC rules and regulations: (A) for periods of Force Majeure; (B) for periods of delay caused by the LFA; (C) for periods of delay resulting from Franchisee's inability to obtain authority to access rights-of-way in the Service Area; (D) in areas where developments or buildings are subject to claimed exclusive arrangements with other providers; (E) in areas, developments or buildings where Franchisee cannot gain access after good faith efforts; (F) in areas, developments or buildings where the provision of Cable Service is economically infeasible because such provision requires nonstandard facilities which are not available on a commercially reasonable basis; and (G) in areas where the occupied residential household density does not meet the density and other requirements set forth in Sub-Subsection 3.1.1 and Section 3.2.
- 3.1.1. Density Requirement: Franchisee shall make Cable Services available to residential dwelling units in all areas of the Service Area where the average density is equal to or greater than twenty five (25) occupied residential dwelling units per mile as measured in strand footage from the nearest technically feasible point on the active FTTP Network trunk or feeder line. Should, through new construction, an area within the Service Area meet the density requirements after the time stated for providing Cable Service as set forth in Subsection 3.1.1 respectively, Franchisee shall provide Cable Service to such area within twelve (12) months of receiving notice from the LFA that the density requirements have been met.
- Availability of Cable Service: Franchisee shall make Cable Service 3 2 available to all residential dwelling units and may make Cable Service available to businesses within the Service Area in conformance with Section 3.1, and Franchisee shall not discriminate between or among any individuals in the availability of Cable Service or based upon the income in a local area. In the areas in which Franchisee shall provide Cable Service, Franchisee shall be required to connect, at Franchisee's expense, other than a standard installation charge, all residential dwelling units that are within three hundred (300) feet of aerial trunk or feeder lines not otherwise already served by Franchisee's FTTP Network. Franchisee shall be allowed to recover, from a Subscriber that requests such connection, the actual costs incurred for residential dwelling unit connections that exceed three hundred (300) aerial feet or are in an area with a density of less than twenty five (25) occupied residential dwelling units per mile and the actual costs incurred to connect any non-residential dwelling unit Subscriber, provided, however, that Franchisee may seek a waiver of any requirement that it extend service to any party requesting the same in an area with a density of less than twenty five (25) occupied residential dwelling units per mile if such would not be possible within the limitations of economic feasibility. For underground installations, Franchisee shall charge the recipient Franchisee's actual cost. Such costs shall be submitted to said recipient in writing, before installation is begun.

- 3.3. Cable Service to Public Buildings: Subject to Section 3.1, Franchisee shall provide, without charge within the Service Area, one service outlet activated for Basic Service to each public school and public library, and such other buildings used for municipal purposes as may be designated by the LFA as provided in **Exhibit A** attached hereto; provided, however, that if it is necessary to extend Franchisee's aerial trunk or feeder lines more than five hundred (500) feet solely to provide service to any such school or public building, the LFA shall have the option either of paying Franchisee's direct costs for such extension in excess of five hundred (500) aerial feet, or of releasing Franchisee from the obligation to provide service to such school or public building. Furthermore, Franchisee shall be permitted to recover, from any school or public building owner entitled to free service, the direct cost of installing, when requested to do so, more than one outlet, or concealed inside wiring, or a service outlet requiring more than five hundred (500) aerial feet of drop cable; provided, however, that Franchisee shall not charge for the provision of Basic Service to the additional service outlets once installed. Cable Service may not be resold or otherwise used in contravention of Franchisee's rights with third parties respecting programming. Equipment provided by Franchisee, if any, shall be replaced at retail rates if lost, stolen or damaged.
- 3.4. *Contribution in Aid:* Notwithstanding the foregoing, Franchisee shall comply at all times, with the requirements of Section 895.5 of NY PSC rules and regulations.
- 3.5. The LFA shall impose an equivalent obligation of the Franchisee's residential connection requirement of three hundred (300) aerial feet in Section 3.2 and the Franchisee's public building connection requirement of five hundred (500) aerial feet contained in Section 3.3 on all providers of Cable Service in the Service Area. In any event, if any new or renewed franchise agreement contains lower aerial connection feet requirements for residential Subscribers or public buildings than those required by the Franchisee in Sections 3.2 and 3.3, the Franchisee's obligation to connect residential Subscribers and public buildings shall be reduced to the lesser aerial connection feet requirements.

# 4. **SYSTEM FACILITIES**

- 4.1. Quality of Materials and Work: Franchisee shall construct and maintain its System using materials of good and durable quality, and all work involved in the construction, installation, maintenance and repair of the Cable System shall be performed in a safe, thorough and reliable manner.
- 4.2. *System Characteristics:* During the term hereof Franchisee's Cable System shall meet or exceed the following requirements:
- 4.2.1. The System shall be designed and operated with an initial analog and digital carrier passband between 50 and 860 MHz and shall provide for a minimum channel capacity of not less than 77 channels on the Effective Date.
- 4.2.2. The System shall be designed to be an active two-way plant for subscriber interaction, if any, required for the selection or use of Cable Service.
- 4.3. *Interconnection:* The Franchisee shall design its Cable System so that it may be interconnected with other cable systems in the Franchise Area. Interconnection of

systems may be made by direct cable connection, microwave link, satellite, or other appropriate methods.

4.4. *Emergency Alert System:* Franchisee shall comply with the Emergency Alert System ("EAS") requirements of the FCC and the State of New York, including the NY PSC's rules and regulations and the current New York EAS Plan, in order that emergency messages may be distributed over the System.

# 5. **PEG SERVICES**

# 5.1. *PEG Set Aside:*

- 5.1.1. In order to ensure universal availability of public, educational, and government programming, the Franchisee shall provide the LFA with access to PEG services pursuant to applicable NY PSC rules and regulations.
- 5.1.2. The LFA hereby authorizes Franchisee to transmit such programming within and without LFA jurisdictional boundaries. Franchisee specifically reserves the right to make or change channel assignments in its sole discretion. If a PEG Channel provided under this Article is not being utilized by the LFA, Franchisee may utilize such PEG Channel, in its sole discretion, until such time as the LFA elects to utilize the PEG Channel for its intended purpose. In the event that the LFA determines to use PEG capacity, the LFA shall provide Franchisee with prior written notice of such request in accordance with NY PSC rules and regulations.
- 5.1.3. Franchisee shall provide the technical ability to play back prerecorded programming provided to Franchisee consistent with this Section. Franchisee shall transmit programming consistent with the dedicated uses of PEG Access Channels. Franchisee shall comply at all times with the requirements of Section 895.4 of the NY PSC rules and regulations.
- 5.2. *Franchise Grant*: In lieu of and in satisfaction for the obligation to provide a service outlet and free cable service to certain public buildings, the Franchisee shall pay the LFA a Franchise Grant in the sum of Five Thousand Two Hundred Fifty Dollars (\$5,250) within ninety (90) days of the Effective Date.
- 5.3. Indemnity for PEG: The LFA shall require all local producers and users of any of the PEG facilities or Channels to agree in writing to authorize Franchisee to transmit programming consistent with this Agreement and to defend and hold harmless Franchisee and the LFA from and against any and all liability or other injury, including the reasonable cost of defending claims or litigation, arising from or in connection with claims for failure to comply with applicable federal laws, rules, regulations or other requirements of local, state or federal authorities; for claims of libel, slander, invasion of privacy, or the infringement of common law or statutory copyright; for unauthorized use of any trademark, trade name or service mark; for breach of contractual or other obligations owing to third parties by the producer or user; and for any other injury or damage in law or equity, which result from the use of a PEG facility or Channel.

5.4. Recovery of Costs: To the extent permitted by federal law, the Franchisee shall be allowed to recover the costs arising from the provision of PEG services from Subscribers and to include such costs as a separately billed line item on each Subscriber's bill. Without limiting the forgoing, if allowed under state and federal laws, Franchisee may externalize, lineitem, or otherwise pass-through interconnection and any franchise-related costs to Subscribers, including, but not limited to, the Franchise Grant in Section 5.2.

# 6. FRANCHISE FEES

- 6.1. Payment to LFA: Franchisee shall pay to the LFA a Franchise Fee of three percent (3%) of annual Gross Revenue (the "Franchise Fee"); provided, however, that at such time as the LFA requires all Cable Service providers in the Service Area to pay a higher Franchise Fee, as permitted by law, the LFA shall be entitled, upon ninety (90) days' written notice to the Franchisee, to amend this Franchise in the manner prescribed herein to require Franchisee to pay such higher amount and Franchisee agrees to pay such higher amount on going forward basis, following the issuance of an order from the NY PSC approving such amendment. The LFA shall not change the Franchise Fee more than once annually. Such payments shall be made no later than forty-five (45) days following the end of each calendar quarter. Franchisee shall be allowed to submit or correct any payments that were incorrectly omitted, and shall be refunded any payments that were incorrectly submitted, in connection with the quarterly Franchise Fee remittances within ninety (90) days following the close of the calendar year for which such payments were applicable. Late payments for Franchise Fees shall be subject to interest charges computed from the due date, at the then-current rate set forth in Section 5004 of Article 50 of the New York Civil Practice Law and Rules (which as of the date of execution of this Agreement is nine percent (9%) per annum) during the period such unpaid amount is owed.
- 6.2. Supporting Information: Each Franchise Fee payment shall be accompanied by a brief report prepared by a representative of Franchisee showing the basis for the computation.
- 6.3. Limitation on Franchise Fee Actions: The parties agree that the period of limitation for recovery of any Franchise Fee payable hereunder shall be six (6) years from the date on which payment by Franchisee is due, but cannot exceed the date of records retention reflected in Section 7.
- 6.4. *Bundled Services*: If Cable Services subject to the Franchise Fee required under this Article 6 are provided to Subscribers in conjunction with Non-Cable Services, the Franchise Fee shall be applied only to the value of the Cable Services, as reflected on the books and records of Franchisee in accordance with FCC or state public utility regulatory commission rules, regulations, standards or orders.

# 7. **REPORTS AND RECORDS**

7.1. Open Books and Records: Upon reasonable written notice to the Franchisee and with no less than thirty (30) business days written notice to the Franchisee, the LFA or its authorized agents shall have the right to inspect Franchisee's books and records pertaining to Franchisee's provision of Cable Service in the Franchise Area at any time during

Normal Business Hours and on a nondisruptive basis, as are reasonably necessary to ensure compliance with the terms of this Franchise. Such notice shall specifically reference the section or subsection of the Franchise which is under review, so that Franchisee may organize the necessary books and records for appropriate access by the LFA. Franchisee shall not be required to maintain any books and records for Franchise compliance purposes longer than six (6) years. Notwithstanding anything to the contrary set forth herein, Franchisee shall not be required to disclose information that it reasonably deems to be proprietary or confidential in nature, nor disclose any of its or an Affiliate's books and records not relating to the provision of Cable Service in the Service Area. The LFA shall treat any information disclosed by Franchisee as confidential and shall only disclose it to employees, representatives, and agents thereof who have a need to know, or in order to enforce the provisions hereof. Franchisee shall not be required to provide Subscriber information in violation of Section 631 of the Communications Act, 47 U.S.C. §551.

# 7.2. *Records Required*: Franchisee shall at all times maintain:

- 7.2.1. Records of all written complaints for a period of three (3) years after receipt by Franchisee. The term "complaint" as used herein refers to complaints about any aspect of the Cable System or Franchisee's cable operations, including, without limitation, complaints about employee courtesy. Complaints recorded will not be limited to complaints requiring an employee service call;
- 7.2.2. Records of outages for a period of three (3) years after occurrence, indicating date, duration, area, and the number of Subscribers affected, type of outage, and cause;
- 7.2.3. Records of service calls for repair and maintenance for a period of [three (3) years after resolution by Franchisee, indicating the date and time service was required, the date of acknowledgment and date and time service was scheduled (if it was scheduled), and the date and time service was provided, and (if different) the date and time the problem was resolved;
- 7.2.4. Records of installation/reconnection and requests for service extension for a period of three (3) years after the request was fulfilled by Franchisee, indicating the date of request, date of acknowledgment, and the date and time service was extended; and
- 7.2.5. A map showing the area of coverage for the provisioning of Cable Services and estimated timetable to commence providing Cable Service.
- 7.3. *System-Wide Statistics*: Any valid reporting requirement in the Franchise may be satisfied with system-wide statistics, except those related to Franchise Fees and consumer complaints.

# 8. <u>INSURANCE AND INDEMNIFICATION</u>

# 8.1. *Insurance*:

- 8.1.1. Franchisee shall maintain in full force and effect, at its own cost and expense, during the Franchise Term, the following insurance coverage:
- 8.1.1.1. Commercial General Liability Insurance in the amount of one million dollars (\$1,000,000) combined single limit for property damage and bodily injury. Such insurance shall cover the construction, operation and maintenance of the Cable System, and the conduct of Franchisee's Cable Service business in the LFA.
- 8.1.1.2. Automobile Liability Insurance in the amount of one million dollars (\$1,000,000) combined single limit for bodily injury and property damage coverage.
- 8.1.1.3. Workers' Compensation Insurance meeting all legal requirements of the State of New York.
- 8.1.1.4. Employers' Liability Insurance in the following amounts: (A) Bodily Injury by Accident: \$100,000; and (B) Bodily Injury by Disease: \$100,000 employee limit; \$500,000 policy limit.
- 8.1.1.5. Excess liability or umbrella coverage of not less than five million dollars (\$5,000,000). The LFA shall impose an equivalent obligation of the Franchisee's requirement in this Subsection on all providers of Cable Service in the Service Area. In any event, if any new or renewed franchise agreement requires a lower amount of excess liability or umbrella coverage than required by the Franchisee in this Subsection, the Franchisee's amount of excess liability or umbrella coverage shall be reduced to the lesser coverage requirements.
- 8.1.2. The LFA shall be designated as an additional insured under each of the insurance policies required in this Article 8 except Worker's Compensation Insurance and Employer's Liability Insurance.
- 8.1.3. Each of the required insurance policies shall be noncancellable except upon thirty (30) days prior written notice to the LFA. Franchisee shall not cancel any required insurance policy without submitting documentation to the LFA verifying that the Franchisee has obtained alternative insurance in conformance with this Agreement.
- 8.1.4. Each of the required insurance policies shall be with sureties qualified to do business in the State of New York, with an A- or better rating for financial condition and financial performance by Best's Key Rating Guide, Property/Casualty Edition.
- 8.1.5. Upon written request, Franchisee shall deliver to the LFA Certificates of Insurance showing evidence of the required coverage.

## 8.2. *Indemnification*:

8.2.1. Franchisee agrees to indemnify the LFA, and its officers, agents, boards, elected officials and employees for, and hold them harmless from, all liability, damage, cost or expense arising from claims of injury to persons or damage to property occasioned by

reason of any conduct undertaken pursuant to the Franchise, provided that the LFA shall give Franchisee timely written notice of a claim or action for which it seeks indemnification pursuant to this Subsection; and in any event the LFA shall provide Franchisee with such written notice within a period of time that allows Franchisee to take action to avoid entry of a default judgment and does not prejudice Franchisee's ability to defend the claim or action. Notwithstanding the foregoing, Franchisee shall not indemnify the LFA for any damages, liability or claims resulting from the willful misconduct or negligence of the LFA, its officers, agents, employees, attorneys, consultants, independent contractors or third parties or for any activity or function conducted by any Person other than Franchisee in connection with PEG Access or EAS.

- 8.2.2. With respect to Franchisee's indemnity obligations set forth in Subsection 8.2.1, Franchisee shall provide the defense of any claims brought against the LFA by selecting counsel of Franchisee's choice to defend the claim, subject to the consent of the LFA, which shall not be unreasonably withheld. Nothing herein shall be deemed to prevent the LFA from cooperating with the Franchisee and participating in the defense of any litigation by its own counsel at its own cost and expense, provided however, that after consultation with the LFA, Franchisee shall have the right to defend, settle or compromise any claim or action arising hereunder, and Franchisee shall have the authority to decide the appropriateness and the amount of any such settlement. In the event that the terms of any such proposed settlement includes the release of the LFA and the LFA does not consent to the terms of any such settlement or compromise, Franchisee shall not settle the claim or action but its obligation to indemnify the LFA shall in no event exceed the amount of such settlement.
- 8.2.3. The LFA shall hold harmless and defend Franchisee from and against and shall be responsible for damages, liability or claims resulting from or arising out of the willful misconduct or negligence of the LFA.
- 8.2.4. The LFA shall be responsible for its own acts of willful misconduct, negligence, or breach, subject to any and all defenses and limitations of liability provided by law. The Franchisee shall not be required to indemnify the LFA for acts of the LFA which constitute willful misconduct or negligence on the part of the LFA, its officers, employees, agents, attorneys, consultants, independent contractors or third parties.

## 9. TRANSFER OF FRANCHISE

9.1. *Transfer:* Subject to Section 617 of the Communications Act, 47 U.S.C. § 537, as amended, no Transfer of the Franchise shall occur without the prior consent of the LFA, provided that such consent shall not be unreasonably withheld, delayed or conditioned. In considering an application for the Transfer of the Franchise, the LFA may consider the applicant's: (i) technical ability; (ii) financial ability; (iii) good character; and (iv) other qualifications necessary to continue to operate the Cable System consistent with the terms of the Franchise. No such consent shall be required, however, for a transfer in trust, by mortgage, by other hypothecation, by assignment of any rights, title, or interest of the Franchisee in the Franchise or Cable System in order to secure indebtedness, or for transactions otherwise excluded under Section 1.31 above.

## 10. RENEWAL OF FRANCHISE

- 10.1. *Governing Law:* The LFA and Franchisee agree that any proceedings undertaken by the LFA that relate to the renewal of this Franchise shall be governed by and comply with the provisions of Section 12.11 below, the Cable Law and Section 626 of the Communications Act, 47 U.S.C. § 546, as amended.
- 10.2. Needs Assessment: In addition to the procedures set forth in Section 626 of the Communications Act, the LFA shall notify Franchisee of all of its assessments regarding the identity of future cable-related community needs and interests, as well as the past performance of Franchisee under the then current Franchise term. Such assessments shall be provided to Franchisee by the LFA promptly so that Franchisee will have adequate time to submit a proposal under Section 626 of the Communications Act and complete renewal of the Franchise prior to expiration of its term.
- 10.3. *Informal Negotiations:* Notwithstanding anything to the contrary set forth herein, Franchisee and the LFA agree that at any time during the term of the then current Franchise, while affording the public appropriate notice and opportunity to comment, the LFA and Franchisee may agree to undertake and finalize informal negotiations regarding renewal of the then current Franchise and the LFA may grant a renewal thereof.
- 10.4. Consistent Terms: Franchisee and the LFA consider the terms set forth in this Article 10 to be consistent with the express provisions of Section 626 of the Communications Act and the Cable Law.

## 11. ENFORCEMENT AND TERMINATION OF FRANCHISE

- 11.1. *Notice of Violation*: If at any time the LFA believes that Franchisee has not complied with the terms of the Franchise, the LFA shall informally discuss the matter with Franchisee. If these discussions do not lead to resolution of the problem in a reasonable time, the LFA shall then notify Franchisee in writing of the exact nature of the alleged noncompliance in a reasonable time (for purposes of this Article, the "Noncompliance Notice").
- 11.2. Franchisee's Right to Cure or Respond: Franchisee shall have sixty (60) days from receipt of the Noncompliance Notice to: (i) respond to the LFA, if Franchisee contests (in whole or in part) the assertion of noncompliance; (ii) cure such noncompliance; or (iii) in the event that, by its nature, such noncompliance cannot be cured within such sixty (60) day period, initiate reasonable steps to remedy such noncompliance and notify the LFA of the steps being taken and the date by which Franchisee projects that it will complete cure of such noncompliance. Upon cure of any noncompliance, the LFA shall provide written confirmation that such cure has been effected.
- 11.3. *Public Hearing*: The LFA shall schedule a public hearing if the LFA seeks to continue its investigation into the alleged noncompliance (i) if Franchisee fails to respond to the Noncompliance Notice pursuant to the procedures required by this Article, or (ii) if Franchisee has not remedied the alleged noncompliance within sixty (60) days or the date projected pursuant to Section 11.2(iii) above. The LFA shall provide Franchisee at least sixty

- (60) business days prior written notice of such public hearing, which will specify the time, place and purpose of such public hearing, and provide Franchisee the opportunity to be heard.
- 11.4. *Enforcement*: Subject to Section 12.11 below and applicable federal and state law, in the event the LFA, after the public hearing set forth in Section 11.3, determines that Franchisee is in default of any provision of this Franchise, the LFA may:
- 11.4.1. Seek specific performance of any provision, which reasonably lends itself to such remedy, as an alternative to damages; or
- 11.4.2. Commence an action at law for monetary damages or seek other equitable relief; or
- 11.4.3. In the case of a substantial noncompliance with a material provision of this Franchise, seek to revoke the Franchise in accordance with Section 11.5.
- 11.5. Revocation: Should the LFA seek to revoke this Franchise after following the procedures set forth above in this Article, including the public hearing described in Section 11.3, the LFA shall give written notice to Franchisee of such intent. The notice shall set forth the specific nature of the noncompliance. The Franchisee shall have ninety (90) days from receipt of such notice to object in writing and to state its reasons for such objection. In the event the LFA has not received a satisfactory response from Franchisee, it may then seek termination of the Franchise at a second public hearing. The LFA shall cause to be served upon the Franchisee, at least thirty (30) business days prior to such public hearing, a written notice specifying the time and place of such hearing and stating its intent to revoke the Franchise.
- 11.5.1. At the designated public hearing, Franchisee shall be provided a fair opportunity for full participation, including the rights to be represented by legal counsel, to introduce relevant evidence, to require the production of evidence, to compel the relevant testimony of the officials, agents, employees or consultants of the LFA, to compel the testimony of other persons as permitted by law, and to question and/or cross examine witnesses. A complete verbatim record and transcript shall be made of such hearing.
- 11.5.2. Following the second public hearing, Franchisee shall be provided up to thirty (30) days to submit its proposed findings and conclusions to the LFA in writing and thereafter the LFA shall determine (i) whether an event of default has occurred under this Franchise; (ii) whether such event of default is excusable; and (iii) whether such event of default has been cured or will be cured by the Franchisee. The LFA shall also determine whether it will revoke the Franchise based on the information presented, or, where applicable, grant additional time to the Franchisee to effect any cure. If the LFA determines that it will revoke the Franchise, the LFA shall promptly provide Franchisee with a written determination setting forth the LFA's reasoning for such revocation. Franchisee may appeal such written determination of the LFA to an appropriate court, which shall have the power to review the decision of the LFA de novo. Franchisee shall be entitled to such relief as the court finds appropriate. Such appeal must be taken within sixty (60) days of Franchisee's receipt of the written determination of the LFA.

- 11.5.3. The LFA may, at its sole discretion, take any lawful action that it deems appropriate to enforce the LFA's rights under the Franchise in lieu of revocation of the Franchise.
- 11.6. *Abandonment of Service:* Franchisee shall not abandon any Cable Service or portion thereof without the LFA's prior written consent as provided in the Cable Law.

## 12. <u>MISCELLANEOUS PROVISIONS</u>

- 12.1. Actions of Parties: In any action by the LFA or Franchisee that is mandated or permitted under the terms hereof, such party shall act in a reasonable, expeditious, and timely manner. Furthermore, in any instance where approval or consent is required under the terms hereof, such approval or consent shall not be unreasonably withheld, delayed or conditioned.
- 12.2. *Binding Acceptance*: This Agreement shall bind and benefit the parties hereto and their respective heirs, beneficiaries, administrators, executors, receivers, trustees, successors and assigns, and the promises and obligations herein shall survive the expiration date hereof.
- 12.3. *Preemption:* In the event that federal or state law, rules, or regulations preempt a provision or limit the enforceability of a provision of this Agreement, the provision shall be read to be preempted to the extent, and for the time, but only to the extent and for the time, required by law. In the event such federal or state law, rule or regulation is subsequently repealed, rescinded, amended or otherwise changed so that the provision hereof that had been preempted is no longer preempted, such provision shall thereupon return to full force and effect, and shall thereafter be binding on the parties hereto, without the requirement of further action on the part of the LFA.
- 12.4. *Force Majeure*: Franchisee shall not be held in default under, or in noncompliance with, the provisions of the Franchise, nor suffer any enforcement or penalty relating to noncompliance or default, where such noncompliance or alleged defaults occurred or were caused by a Force Majeure.
- 12.4.1. Furthermore, the parties hereby agree that it is not the LFA's intention to subject Franchisee to penalties, fines, forfeitures or revocation of the Franchise for violations of the Franchise where the violation was a good faith error that resulted in no or minimal negative impact on Subscribers, or where strict performance would result in practical difficulties and hardship being placed upon Franchisee that outweigh the benefit to be derived by the LFA and/or Subscribers.
- 12.5. *Notices:* Unless otherwise expressly stated herein, notices required under the Franchise shall be mailed first class, postage prepaid, to the addressees below. Each party may change its designee by providing written notice to the other party.

## 12.5.1. Notices to Franchisee shall be mailed to:

Verizon New York Inc. Jack White, Senior Vice President and General Counsel Verizon Telecom One Verizon Way Room VC43E010 Basking Ridge, NJ 07920-1097

## 12.5.2. Notices to the LFA shall be mailed to:

**Town Supervisor** 

Town of Newburgh 1496 Route 300 Newburgh, NY 12550

## 12.5.3. with a copy to:

Town Council Town of Newburgh 1496 Route 300 Newburgh, NY 12550

- 12.6. Entire Agreement: This Franchise and the Exhibits hereto constitute the entire agreement between Franchisee and the LFA and they supersede all prior or contemporaneous agreements, representations or understandings (whether written or oral) of the parties regarding the subject matter hereof. Any local laws or parts of local laws that materially conflict with the provisions of this Agreement are superseded by this Agreement.
- 12.7. Amendments and Modifications: Amendments and/or modifications to this Franchise shall be mutually agreed to in writing by the parties and subject to the approval of the NY PSC, pursuant to the Cable Law.
- 12.8. *Captions:* The captions and headings of articles and sections throughout this Agreement are intended solely to facilitate reading and reference to the articles, sections and provisions of this Agreement. Such captions shall not affect the meaning or interpretation of this Agreement.
- 12.9. Severability: If any section, subsection, sub-subsection, sentence, paragraph, term, or provision hereof is determined to be illegal, invalid, or unconstitutional by any court of competent jurisdiction or by any state or federal regulatory authority having jurisdiction thereof, such determination shall have no effect on the validity of any other section, subsection, sentence, paragraph, term or provision hereof, all of which will remain in full force and effect for the term of the Franchise.

- 12.10. *Recitals:* The recitals set forth in this Agreement are incorporated into the body of this Agreement as if they had been originally set forth herein.
- 12.11. FTTP Network Transfer Prohibition: Under no circumstance including, without limitation, upon expiration, revocation, termination, denial of renewal of the Franchise or any other action to forbid or disallow Franchisee from providing Cable Services, shall Franchisee or its assignees be required to sell any right, title, interest, use or control of any portion of Franchisee's FTTP Network including, without limitation, the Cable System and any capacity used for Cable Service or otherwise, to the LFA or any third party. Franchisee shall not be required to remove the FTTP Network or to relocate the FTTP Network or any portion thereof as a result of revocation, expiration, termination, denial of renewal or any other action to forbid or disallow Franchisee from providing Cable Services. This provision is not intended to contravene leased access requirements under Title VI or PEG requirements set out in this Agreement.
- 12.12. *NY PSC Approval*: This Franchise is subject to the approval of the NY PSC. Franchisee shall file an application for such approval with the NY PSC within sixty (60) days after the date hereof. Franchisee shall also file any necessary notices with the FCC.
- 12.13. *Rates and Charges:* The rates and charges for Cable Service provided pursuant to this Franchise shall be subject to regulation in accordance with federal law.
- 12.14. *Publishing Information:* LFA hereby requests that Franchisee omit publishing information specified in 47 C.F.R. § 76.952 from Subscriber bills.
- 12.15. Employment Practices: Franchisee will not refuse to hire, nor will it bar or discharge from employment, nor discriminate against any person in compensation or in terms, conditions, or privileges of employment because of age, race, creed, color, national origin, or sex.
- 12.16. Customer Service: Franchisee shall comply with the consumer protection and customer service standards set forth in Parts 890 and 896 of the NY PSC rules and regulations.
- 12.17. No Third Party Beneficiaries: Except as expressly provided in this Agreement, this Agreement is not intended to, and does not, create any rights or benefits on behalf of any Person other than the parties to this Agreement.
- 12.18. *LFA Official*: The Town Supervisor of the LFA, or other person as designated by the LFA, is the LFA official that is responsible for the continuing administration of this Agreement.
- 12.19. *No Waiver of LFA's Rights:* Notwithstanding anything to the contrary in this Agreement, no provision of this Agreement shall be construed as a waiver of the LFA's rights under applicable federal and state law.
- 12.20. Performance Review: The LFA may, at its discretion but not more than once per twelve-month period, hold an informal performance evaluation session (the

"Performance Review") that is not open to the public to review Franchisee's compliance with the terms and conditions of this Franchise. The information disclosed to the LFA by the Franchisee at the Performance Review shall be treated by the LFA as confidential. The LFA shall provide Franchisee with at least thirty (30) days prior written notice of the Performance Review to be held at a mutually agreeable time. Franchisee shall have the opportunity to participate in and be heard at the Performance Review. Within thirty (30) days after the conclusion of the Performance Review, the LFA shall provide Franchisee written documentation ("Performance Review Report") setting forth its determinations regarding Franchisee's compliance with the terms and conditions of this Franchise. The Performance Review Report shall not contain any confidential information disclosed by the Franchisee during the Performance Review.

[SIGNATURE PAGE FOLLOWS]

AGREED TO THIS DAY OF	, 2007.
Town of Newburgh:	
By: Wayne Booth, Supervisor	
Verizon New York Inc.	
By: Tracey Edwards, Vice President	

## **EXHIBITS**

Exhibit A: Municipal Buildings to be Provided Free Cable Service

Exhibit B: Service Area

## **EXHIBIT A**

## MUNICIPAL BUILDINGS TO BE PROVIDED FREE CABLE SERVICE

Town Hall 1496 Route 300 Newburgh, New York 12550

Town of Newburgh Police 300 Gardnertown Road Newburgh, New York 12550

Town Public Service Building 311 Route 32 Newburgh, New York 12550

Highway Department Building 90 Gardnertown Road Newburgh, New York 12550

Cronomer Valley Fire Department 296 North Plank Road Newburgh, New York 12550

Goodwill Fire Department 1 South Plank Road Newburgh, New York 12550

Middlehope Fire Department 5172 Route 9W Newburgh, New York 12550

Orange Lake Fire Department 160 South Plank Road Newburgh, New York 12550

Plattekill Fire Department 262 Forest Road P.O. BOX 75 Plattekill, New York 12568

Winona Lake Fire Department 160 South Plank Road Newburgh, New York 12550

Town of Newburgh Volunteer Ambulance Corps

97 South Plank Road Newburgh, New York 12550

Balmville Elementary School 5144 Route 9W Newburgh, New York 12550

East Coldenham Elementary School 286 Route 17K Newburgh, New York 12550

Fostertown Elementary School 364 Fostertown Road Newburgh, New York 12550

Gardnertown Elementary School 6 Plattekill Turnpike Newburgh, New York 12550

Leptondale Elementary School 48 Mill Street Wallkill, New York 12589

Meadow Hill Elementary School 124 Meadow Hill Road Newburgh, New York 12550

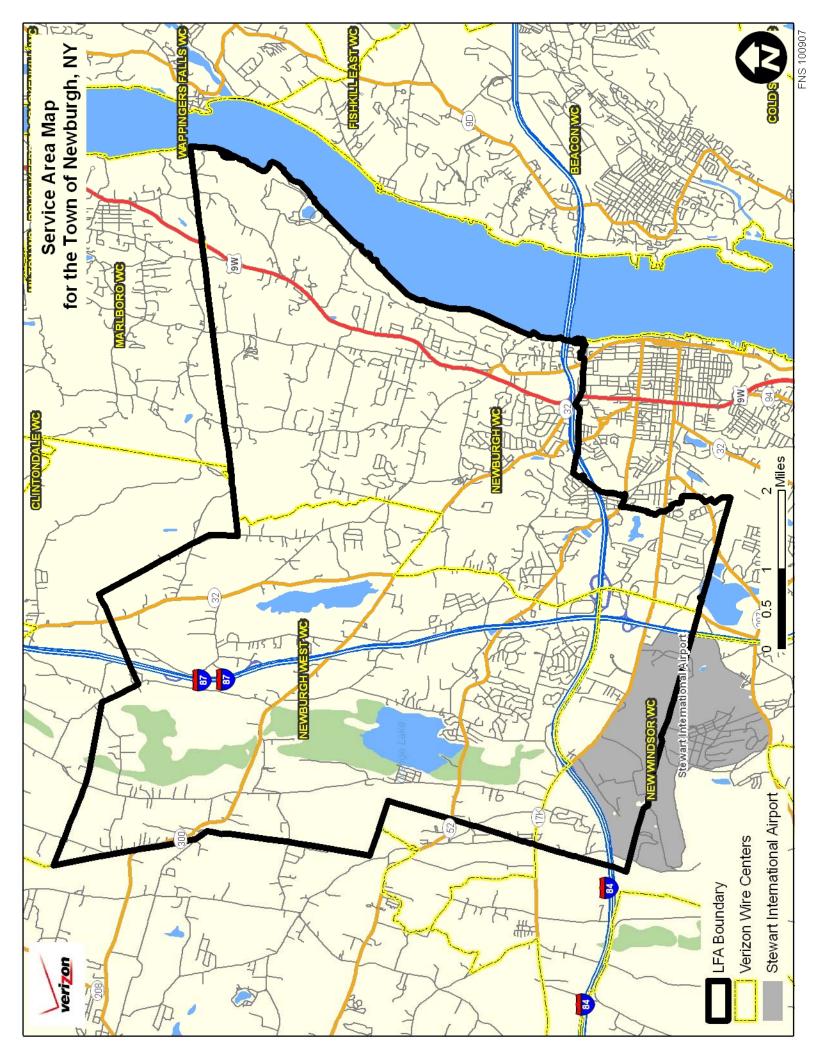
Middlehope Elementary School 62 Overlook Drive Newburgh, New York 12550

## **EXHIBIT B**

## **SERVICE AREA**

The Service Area shall be the Franchise Area. A map of the Service Area is attached hereto.

The construction of the Franchisee's FTTP Network has been completed to approximately 45% of the current households in the Franchise Area. At present, Franchisee's anticipated schedule (with schedule dates measured from the month that the NY PSC issues the confirmation order approving this Franchise) calls for 50% deployment at 6 months, 55% deployment at 12 months, 61% deployment at 18 months, 67% deployment at 24 months, 81% deployment at 30 months, 87% deployment at 36 months, 93% deployment at 42 months, 95% deployment at 48 months, 97% deployment at 54 months, and 100% deployment at 60 months. This schedule is subject to further review and modification by the Franchisee consistent with Section 895.5(b)(1) of the NY PSC rules and regulations; provided, however, that Franchisee shall provide notice to the LFA and the NY PSC of any material change in this schedule.



## Tab 4



Monica F. Azare
Senior Vice President
State Public Policy and Government Affairs – NY/CT

140 West Street, 30<sup>th</sup> Floor New York, NY 10007

Phone 212 321-8140 Fax 212 791-0526 monica.f.azare@verizon.com

October 10, 2007

The Honorable Wayne Booth Town Hall 1496 Route 300 Newburgh, New York 12550

Dear Supervisor Booth:

Verizon is looking forward to the public hearing on October 15 in the Town of Newburgh to consider approval of Verizon's video franchise application. It is a step in a comprehensive review process that will open the door to cable choice and advanced video technology for the residents of Newburgh.

I respect and thank you and those who negotiated on behalf of the Town of Newburgh for your determined efforts in reaching this high point in the franchise process. The results are commendable. Together, we have crafted a franchise agreement that is fair and equitable, competitively neutral, and consistent with Public Service Commission rulings as well as all state and federal laws and regulations.

As you prepare for the upcoming hearing, please know that Verizon is committed to meeting the needs of the community and, more importantly, to delivering a competitive, next-generation cable technology and entertainment platform to the residents of Newburgh. I trust that the franchising team has answered all of your questions. Please feel free to contact me at the number above if there is additional information that you need.

I have enclosed information outlining the extraordinary benefits of Verizon FiOS TV - the service that awaits the approval of you and your Council Members.

Again, thank you for your commitment to bringing cable choice and a new video technology to the Town of Newburgh:

Sincerely,

Mohica Azare

cc: The Honorable Derek Benedict
The Honorable George Woolsey

The Honorable Gil Piaquadio The Honorable Betty Greene

## **Verizon FiOS TV**

Town of Newburgh, NY





The Town of Newburgh Can Advance New York's Broadband Revolution.

Favorable action on Verizon's proposed cable franchise agreement positions Newburgh to be among the first group of communities in New York to open the doors to the robust competition underway in New York's television and video marketplace.

A win for the community -- and its residents.

**Benefits to the community:** The competitive cable TV franchise agreement under consideration will deliver:

- Homebuyers who actively seek out Newburgh Fiber to the home has become an important criterion to customers in the housing market. In communities where Verizon has deployed its fiber optic network, homebuyers favor properties served by it.
- Competitive Consumer Prices Cable rates increase less in places where cable operators face real wireline competition.
  - According to the FCC, rates for basic and expanded basic cable TV service rose by about 5% in 2005, to \$43. Those rates are up 93% over the past decade.
  - The remedy? Competition! The FCC's December 2006 report shows that in areas where there is land-based competition like Verizon FiOS TV, prices are 17% below average.
  - And in areas where Verizon is offering FiOS TV, Cablevision has offered freebies, like free DVR service or free HBO, and steep discounts to keep customers from disconnecting. And they're offering new customers the triple play bundle for \$89.95 monthly with a one year contract. It's amazing what a little competition can do for consumers!

The Town of Newburgh is among the first.

**Deployment Commitment: Newburgh** is among the first communities in New York to benefit from Verizon's fiber-to-the-premises (FTTP) initiative. Today, this network offers Newburgh the largest ever voice, data, and video pipeline into the home, resulting in clearer, more reliable voice connections and lightning-fast Internet connections - far faster than the most powerful cable modem connections.

**Personnel and Resource Commitment:** Verizon has hired new full-time employees and contractors to deliver fiber to the home in the area.

**Quality Commitment:** Verizon is delivering the best video offering on the market to downstate New York – and intends to do the same for the residents of Newburgh.

Broadband. The Town of Newburgh has a lot riding on it.



## More Choices. Right Before Your Eyes.

## Top 10 Reasons Why New Yorkers Want FiOS TV

- 10 It's affordable. FiOS TV is priced to compete. And that's important. The FCC has found that cable television rates have increased 93 percent over the last decade.
  - **9** It's state-of-the-art. Verizon's programming rides over an all-digital fiber-optic network to the home with the fastest connections available in the industry.
  - **8 It's in demand.** FiOS TV was available to about 2.4 million homes at the end of 2006, and the company expects to attract 3-4 million customers by 2010.
  - 7 It comes with other great services. Customers in parts of our service territory are surfing the web at up to 50 Mbps using FiOS Internet Service. Customers also tell us that phone calls placed over our FiOS fiber optic network are clearer than ever.
  - 6 It's future proof. The network has enough capacity for the most demanding consumers today and plenty more for applications still on the drawing board.
  - 5 Lots of HDTV. There's nearly unlimited highdefinition channel capacity on the FiOS TV network. FiOS TV customers today have access to twice as many HD channels as many cable providers.
  - 4 It's diverse. FiOS TV offers one of the most diverse and exciting multicultural channel lineups in the industry.
  - 3 Lots of channels. Verizon's channel lineup offers more than 400 total channels, with more on the way.
  - 2 It's better. Our analog and digital television signals travel over a pipeline far more robust than cable's. Cablevision and other providers must add voice and data service to their pipeline too, leading to a tradeoff between Internet speeds or enhancing cable TV service.
  - 1 It's from Verizon. We offer the most advanced and reliable network in the country along with a legacy of providing outstanding service in New York for more than a century.

## **Competition Works!**

You get to choose which company to use for your wireline or wireless phone service. You get to choose your Internet Service Provider. You should have the same freedom of choice for cable TV. It's choice and competition that benefit you the most.

When a true wireline television competitor challenges cable, prices for basic and expanded basic cable TV service are 17% below average. (Source: FCC Report on Cable Industry Prices, Dec 2006)

Delaying video entry by one year would cost New Yorkers \$458 million in lost consumer savings from video services alone, and these losses increase with each year of delay. (Source: Phoenix Center Policy Bulletin No. 13, Jan 2006)

Incumbent cable companies have responded with service price cuts of 28 - 42% in some areas where FiOS TV is available.

(Source: Bank of America Equity Research: Consumer Wireline Services Pricing, Jan 2006)

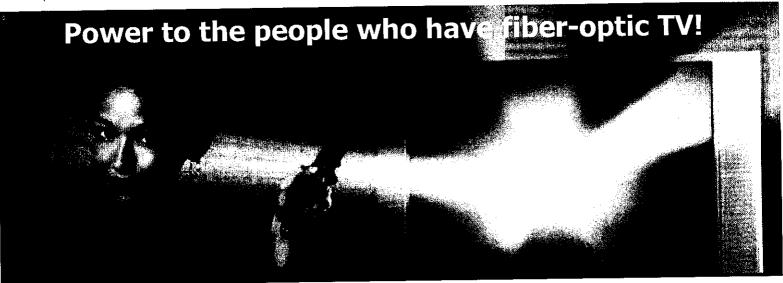
Support change. Let's bring true cable TV competition to New York now – not years from now. Let your voice be heard. Urge your local elected officials to vote "YES" in favor of TV choice and competition!

For more information, visit: www.verizon.com/ny









## Verizon FiOS TV takes entertainment to a level you never imagined.

## **More Value**

FiOS TV is all about simple packages and competitive prices. FiOS TV Premier delivers an unmatched lineup with more than 200 channels of television and music entertainment. It's an even better value when bundled with our FiOS Internet Service.

## A Superior Network

Our 100% fiber optic network delivers an all digital experience with better picture and sound quality, more choices and more control. The FiOS network has far more capacity than cable's and is less vulnerable to weather outages and electrical interference - advantages that add up to a vast new dimension of bandwidth, speed and power.

## On Demand

With FiOS TV, you have instant access to a library of approximately 8,600 of the latest titles; blockbuster movies, kids' shows, sporting events and much more, all at a touch of a button.

## **HDTV**

FiOS TV offers more than two dozen high definition channels, with all of your favorite channels like ESPN, Discovery, HD Net and more!

## **More Control**

Parental Controls allow you to block access to shows either by channel, rating or category. You can also selectively block Pay Per View and On Demand purchases, and choose to show or hide programs from the TV Listings. And these easy to use features come at no additional charge to digital service customers.

## Dual-tuner, Home Media DVRs, and FiOS TV Widgets

FiOS TV gives you the freedom to pause and rewind live TV, record one show while watching another - and fast forward to your favorite part - all without a VCR, tapes or DVDs. And our Home Media DVR allows you to view recorded programs from any room in the house with a television and set-top box and easily access photos and music from your personal computer and play them on your entertainment center. FiOS TV Widgets gives you local weather and traffic on your TV screen at the touch of a button, without interrupting what you're watching.

## **Global Reach**

FiOS TV's multicultural lineup is unmatched in the industry. Whether you choose our Spanish language tier, La Conexión, or any of the popular international premium channels, you stay connected to the world.

## More channels. More choices. Verizon FiOS TV.

<sup>\*</sup> Programming and prices are subject to change. Applicable franchise fees, regulatory fees and taxes apply. Other terms and conditions apply.

## PAY PER VIEW

► LOCAL PLUS

ESPN-NCAA Sports/ GamePlan/Full Court

801 CW — WPIX HD
802 CSS — WCBS HD
803 PSS — WCBS HD
804 NBC — WNBC HD
805 FCX — WNBY HD
805 FCX — WASC HD
809 My WWCH HD
HD NBYON E BE ESPN HD
826 ESPN HD
826 ESPN HD
827 ESPN 2 HD
828 NFL Network HD
837 FS HD
833 HD NBY
833 HD NBY
834 HD NBY
835 UNIVERSIAL
835 UNIVERSIAL
836 UNIVERSIAL
836 UNIVERSIAL
837 Wealth TY HD
837 Wealth TY HD
838 Wadth TY HD
838 Wadth TY HD
838 Wadth TY HD

People & Culture

Pop Culture

Movies International Films

En Español

Movie Trailers New Releases

En Español

840 Food Network HD 841 HGTV HD B39 MTV HD

845 Lifetime Movie Network HD HD Premium

851 HBO HD 852 Cinemax HD 853 Showtine HD 854 TMC HD 855 Starz HD

Showtime Sundance

8

Playboy

The Movie Channel

Karaoke Channel

En Español Sports

FIOS TV Help

7/07 VRZNFIFFC0997 ©2007 Verizon. All Rights Reserved.

O Local Public/Education/Government

O VOD

Local Plus

₽ **O** 

Pay Per View

# PUBLIC/EDUCATION/ GOVERNMENT\*\*\*

# Ardsley/Greenburgh/Irvingtor Tarrytown

Government Access Channel Government Access Channel Public Access Channel 1

880 NBC Weather Plus 861 The Tube Music Network 884 WNBC 4.4 886 WRNN-Rise 870 WLIW 21 871 WLIW Create 873 WLIW World

8

Government Access Channel Educational Access Channel

8

40 Eastchester Town Gov. Acces

30 Public Access
Lynbrook Elmsford

Lynbrook Education 32 Lynb 33 Lynb 34 Lynb Mineola

900 FOS Os Designed

Home & Leisure Info & Education

Marketplace

VIDEO ON DEWAND™

Lynbrook Government 1 Lynbrook Government 2

40 Mineola Education & Government Access

42 Public Access/Local Programming Port Chester

Governmnet Access Educational Access 43

27 Smithtown Governmen

\*Subscription to corresponding premiun  $\otimes$ channels and packages required.

Programming services offered within each package are subject to change, and not all programming services will be available at all times. Blackout restrictions also apply. governmental (PEG) channels may be available at the time of installation. \*\*\*Not all local public, educational and

# New York Channel Lineup **Verizon FiOS TV**

EFFECTIVE JULY 2007

## **FIOS TV LOCAL**

CBS - WCBS-TV 2 NBC - WNBC-TV 4

Superstation — WGN-TV My WWOR-TV 9

5 FOX — WNYW-TV 5

8 Superstation — WGN-TV
9 My WWOR-TV 95
11 CW — WRDC-TV 11
12 Telemundo — WNUU-TV-11
12 Telemundo — WNUU-TV-11
13 PES — WNUE-TV 13
14 WMBC-TV 67
18 WMBC-TV 67
18 WMBC-TV 67
18 WMBC-TV 67
21 PES — WLLW-TV 21
22 Local Programming 25
10 NYC-TV
27 Local Programming 36
29 PES — WFME-TV 66
30 Local Programming 37
30 Local Programming 37
42 — 44 Local Programming 48
50 Local Programming 48
50 Local Programming 48
51 Local Programming 48
52 Local Programming 48
53 Local Programming 48
54 Local Programming 48
55 Local Programming 48
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56 Local Programming 48
57 Local Programming 48
58 RY Gude 60

WLNY-TV 55 CW — WPIX-TV 11 Telemundo — WNJU-TV 47 PBS — WNET-TV 13

Univision — WXTV-TV 41

8

# FIOS TV PREMIER

USA Network Entertainment 20

53 FX 54 Spike TV

8

**ESPN Classic Sports** ESPNews ESPNU ESPN 2 8 2

SportsNet NY

Fox Sports Net NY Speed Channel

NFL Network VERSUS Fox Soccer Channel 

CNN Headline News Fox News

162 Crime & Investigation Network

ISO Sci-Fi Channel

Bloomberg TV CNN International CNBC World

ABC News Now

The Weather Channel C-SPAN 2 C-SPAN 3 BBC World

El Entertainment Television Fox Reality

167 Logo 168 Ovation 169 BBC America 170 Comedy Central

179 ABC Family Music 180 MTV

161 MTV2
163 MTV Jams
164 MTV Hits
185 IMF (International Music Feed)

100 Discovery Channel
101 National Geographic Channel
102 Science Channel
103 Discovery Times
104 Pertagon Channel
105 Military Channel
107 History Channel
108 History Channel
109 Biography Channel
110 Animal Planet
111 TV Info

186 FUSE 187 WH 188 WH Classic 189 WH Soul 190 BET Jazz 191 CMT 192 CMT Pure Country

TLC (The Learning Channel)

120 Lifetime 121 Lifetime Movie Network 122 Lifetime Real Women 123 SoapNet

193 Great American Country 194 Gospel Music Channel 195 BET Gospel 199 Soundtack Channel Wowles

200 Turner Classic Movies

201 AMC 202 Fox Movie Channel

124 Oxygen 129 Women's Entertainment

137 Shop NBC Shopping 130 QVC 4 SN

Discovery Health Fit TV Home & Leisure 140 Style

Family 210 Hallmark Channel (East) 212 Family Net 213 AmericanLife TV 214 TV Land

144 Food Netwons 145 HGTV (Home & Garden Television) DIY (Do It Yourself) 146 Fine Living

Discovery Home

227 Cartoon Network (ESP)\* 221 Toon Disney 222 Nickelodeon 224 Nick Toons 223 Nick Too

228 Boomerang (ESP)\* 229 Discovery Kids

231 FUNimation 232 PBS KIDS Sprout

FIOS TV is frequently changing its channel offerings. To view our latest published channel lineup, please visit verizontios.com/tv.

O Lifestyle

© Sports

O Arts & Entertainment

FIOS TV Local

News & Information

Other Premiums	430 Playboy TV	431 Playboy TV en Español	435 herel		•		たがあるよう		Si En Español			443 Fox Sports en Español	446	447	448 TVE Internacional	454	456	457	t 458 VH Uno	462	463	_	_	el total Tamma 469 TV Obite	•	472	473 Toon Disney Español 474 Boomerang (ESP)*	475	478 EWTN Españoi	8			3	PREMICING	480 SBTN (Vietnamese)		<b>482</b> CT — Zhong Tian Channel (Chinese)		484 MBC (Korean)	485 TV Asia	487 AFT (Arabic)		489 1V 5 (French)		_	<b>*</b>		
353 Encore Westerns West	_				350 Encore Action Most	 361 Showtime				366 Showline Too West				371 Showfine Externe west			375 Showtime Family Zone West				380 The Movie Channel Xtra West	SOUT TIX		385 Independent Film Channel				PREMIUMS**	400 HBO		유	403 HBO 2 West				406 HBC Comedy			413 HBO Latino West		415 Cinemax		417 More Max	 _	•	422 Thriller Max West	4.25 Mullens Max	
	FIOS TV PREMIER	(солинива)	People & Culture	_	0.40 TELEGO			247 AZN Television	248 Bridges TV		260 EWTN				265 BYU 268 Three Arrels			270 Trinity Broadcast Network	<b>8</b>	The second secon				Fox College Sports	301 Fox College Sports — Central 302 Fox College Sports — Pacific	Tennis Channel	305 Golf Channel			315 TVG (Horse Racing)				Net NY 2	<b>3</b>			(e) MOVIES"	340 Starz			344 Starz in Black			444 Encore West			352 Encore Westerns

569 De Pelicula 570 De Pelicula 571 Cine Mexicano 572 Cine Latino 572 La Family 575 La Famila 577 TV Chiele 577 TV Chiele 577 TV Challe	Children 580 Nickelodeon 581 Disney en Español 582 Toon Disney Español 583 Boomeang (ESP)* 584 Cartoon Network (ESP)* 585 Sorpress 586 Discovery Kids en Español 13150	The State of the Control of the Cont	610 Rock 611 Arena Rock 613 Atternative 613 Atternative 614 Patro-Active 615 Dance 616 Dance 617 Adult Atternative 618 Soft Rock 619 Hit List 620 Party Favorites 621 805 622 805 622 805 622 805 622 805 622 805 623 705 624 Soft Gold Oldies 625 Singers & Standards 626 Singers & Standards 627 Easy Listening 628 Smooth Jazz 639 Blues 632 Soundscapes 632 Soundscapes 633 Classical Masterpieces 634 Opera 636 Light Classical
	Deportes Let NY orts en Esp coer Chann orts Net NN orts Net NN orts Net NN eadline Ne		540 OVC 541 HSN 543 Shop NBC Floore Catagora 545 Discovery Health 549 Infinito 550 Food Network 551 Harry (Home & Carden Floore Culture) 552 Travel Channel 605 Coulture 555 El Entertainment Television 556 A&E 557 Si TV 558 AMP 559 Comedy Central 560 Sci-Fi Channel 605 Comedy Central 560 Sci-Fi Channel 605 Comedy Central 560 Sci-Fi Channel 605 Comedy Central 560 Comedy Central

662 Pegao 663 Love the 80s 664 Love the 90s 665 Love the 70s 666 Neon 667 Reunion 669 Rocks 669 Axis

Opera Babylon Dream Sequence Crescendo Bluegrass Radio

674 Plush 675 Zen 676 Discotech 677 Ultrasound

8

637 Contemporary Christian
638 Gospel
639 Radio Disney
640 Sounds of the Seasons
641 Música Urbana
642 Salsa y Merengue
643 Rock en Español
644 Pop Latiro
644 Pop Latiro
645 Mexicana
645 Americana

(E) URGE FADIO

647 Crunch
648 MTV2
649 Bluse Part 2
650 Cover 2 Cover
651 CMT Radio
652 Dine
653 Wide Open County
654 Vinyl
656 Dope
657 Vinyl
656 Open
658 Celebration
658 Uningertable
660 Mannicca
661 TRL

\*A Spanish-language Secondary Audio Program (SAP) is available for selection.

O Premiums

O Arts & Entertainment O Music Choice/URGE Radio

Sports

O Lifestyle

News & Information

8

6851 Swing
6825 Radio Alterna
6835 MTV2 Headbangers Ball
684 Blaxt
6855 Gold
6866 MTV Tide
686 MTV Tide
689 Soul City
689 Soul City
689 Units Soul
690 Cinema
691 Jazzup Broadway
692 Big Word
693 Ragga

"Subscription to corresponding premium channels and packages required.

Programming services offered within each package are subject to change, and not all programming services will be available at all times. Blackout restrictions also apply.

## Why stroll through a video store when you can scroll through one?

Scroll through a library of approximately 8,600 movies and shows that are waiting for you to watch. Use your remote and the Interactive Programming Guide to browse, then make your selection - it's that easy. Need to pause to get more popcorn? Fast forward to skip the scary part or rewind to see it again? No problem! You can do it all from your remote any time you want, day or night.

Free On Demand Choose from a selection of free programming -- sports, home & leisure, music,

pop culture and more - from our FiOS TV library. Channels include Disney,

Discovery, ESPN, Home & Garden, MTV and many others.

Movies On Demand Find the blockbuster movies and your old favorites at the press of a button for a

fraction of the cost of a movie ticket.

Premium On Demand When you subscribe to HBO, Cinemax or the Movie Package, you

automatically have access to original programming and shows. Not to mention,

the hottest movie releases - anytime you want.

Pay Per View Get a front row seat (your couch) to the most anticipated sporting events,

concerts, movies and much more in entertainment with our Pay Per View

listings.

### You got the killer high def TV. Now get the killer high def channels to go with it.

Brilliant picture. Room-shaking sound. Abundance of HD choices. The stunning capacity of fiber optic cable delivers more of the high def programming you love, with spectacular picture, hyper-real color, and amazing clear sound. Watch your favorite sports, movies, and TV shows come alive on your screen.

### FiOS TV with HDTV programming offers:

- Images up to 5x sharper than regular TV
- · Unparalleled picture/sound quality and a wide-screen format
- An expansive and growing list of HDTV channels
- Easy installation from the FiOS TV HD Set Top Box
- Dolby 5.1 digital surround sound

To get started with HDTV, you'll need a HD ready television and a FiOS TV HD Set Top Box.

## Finally, regularly scheduled programs for your irregularly scheduled life.

FiOS TV brings you so many choices, you'll probably find yourself wanting to watch more than one show at a time. Or you might have seen something so incredible, you just have to hit instant replay to see it again. (Sports fans take note.) No tapes. No discs. No hassle. The days of waiting for a commercial break to get a snack are long gone with the FiOS TV DVR.

## With a FiOS TV DVR you can:

- Rewind, pause or record live TV
- Record up to 85 hours of standard definition programming
- Record one show while watching another or record two shows at the same time while watching a third recorded show

## Home Media DVR with Media Manager

- Lets customers view recorded programs from any room in the house with a television and set-top box
- Supports up to six additional televisions, with simultaneous viewing of up to three recorded shows
- Easily access photos and music from your personal computer and play them on your entertainment center where they look and sound the best



## **Verizon FiOS TV**

Here's everything you need to create your perfect FiOS TV package. First, choose your service. Then, add to it from our selection of digital packages and premium channels below.

Refer to the Channel Lineup for a complete listing of the channels included in each package.

Service	Number of Channels	Monthly Price
FiOS TV Local <sup>1</sup>	15–35	\$12.99
Digital Service (Requires Set Top Box	([STB] and Router <sup>2</sup> )	
FiOS TV Premier <sup>3</sup>	228 + FiOS TV Local	\$42.99
La Conexión <sup>4</sup>	162 + FiOS TV Local	\$32.99

Packages (Requires STB)	Number of Channels	Monthly Price
Sports	13	\$7.99
Movies	45	\$12.99
Sports/Movies Combination	58	\$15.99
Spanish Language	25	\$11.99

Premiums* (Requires STB)	Number of Channels	Monthly Price
HBO*	14	\$15.99
Cinemax*	12	\$15.99
HBO/Cinemax Combination	26	\$25.99
Playboy TV*/Playboy TV en Español	2	\$15.99
herel	1	\$7.99

International Premiums* (Requires STB)	Monthly Price
International Premium Channels	ndividually Priced

Video On Demand (VOD) and Pay Per View (PPV) (Require	es ST8) Price
On Demand Movies	
New Releases	\$3.99
Library	\$2.99
On Demand Subscriptions	
wwe	\$7.99/mo.
Karaoke	\$7.99/mo.
On Demand Adult	\$14.99/each
PPV Events	Varies
PPV Sports	Varies
ESPN GamePlan - NCAA Football	\$21.99/daily, \$129.99 season*
ESPN FullCourt — NCAA Basketball	\$14.99/daily, \$109.99 season*

Set Top Box (STB)	Monthly Price
Digital Adapter**	\$3.99
Standard Definition (SD)	\$4.99
High Definition (includes HD channels)	\$9.99
Standard Definition Digital Video Recorder**	\$12.99
High Definition Digital Video Recorder (includes HD channels)	\$15.99
SD Home Media DVR (features Multi-Room DVR & Media Manager)**	\$17.99
HD Home Media DVR (features Multi-Room DVR & Media Manager)	 \$19.99

Initial Installation	One-Time Charges
Existing Outlet Hookup (up to 3)	No Charge
Additional Outlet/Set Top Box Hookup (existing outlet)	\$19.99
New Outlet Install/Existing Outlet Rewire (per outlet)	\$54.99
Outlet Relocation	\$54.99
FiOS TV Activation Fee with FiOS TV/Internet/Voice Bundle	Free
FiOS TV Activation Fee with FiOS Internet	\$19.99
FiOS TV Activation Fee without FiOS Internet	\$29.99

	One-Time Charges
Premise Visit'	\$49.99
New Outlet Installation (per outlet)	\$54.99
Outlet Relocation (per outlet)	\$54.99
Setup of TV Equipment (new TV with existing STB)	\$49.99
Downgrade of Service from Digital to Analog	\$49.99
Set Top Box Addition or Upgrade (requiring Technician visit)	\$24.99
Set Top Box Return or Downgrade with equipment drop off at Verizon authorized locations	Fre <u>e</u>
Set Top Box Return or Downgrade (requiring Technician visit)	\$29.99
FiOS TV Full Service Disconnect with equipment drop off at Verizon authorized locations	Free
FiOS TV Full Service Disconnect with Technician visit for equipment retrie	eval \$74.99
and the control of th	Constitution of a control of the file and the control

Other Services and Charges	One-Time Charges
Seasonal Service Suspension (charged at initiation, 1-6 mo	inths) <sup>6</sup> \$24.99
Replacement Remote — Verizon FiOS TV RC144 \$6	6.99 + Shipping & Handling
Replacement Remote — Motorola DRC800 \$	5.00 + Shipping & Handling
Unreturned/Damaged STB — Digital Adapter	\$175.00
Unreturned/Damaged STB — Standard Definition	\$240.00
Unreturned/Damaged STB — High Definition	\$350.00
Unreturned/Damaged STB — SD Digital Video Recorder (D	VR) \$475.00
Unreturned/Damaged STB — HD Digital Video Recorder (D	

'In addition, early subscription and half season prices are available Fall 2007.



<sup>1</sup> The Spanish Language package may be added to FIOS TV Local service, but requires a Set Top Box for access. The addition of a Set Top Box with FIOS TV Local service provides access to Video On Demand (VOD) and Pay Per View (PPV), as well as the ability to order Premiums and International Premiums.

2 If service is cancelled within the first 12 months, router must be returned or \$99.99 equipment fee applies.

<sup>2</sup> in service is cancelled within the tirst 12 minitus, router must be returned or as 3.35 equipment be applied.

3 FIOS TV Premier includes all FIOS TV Local channels, additional all-digital programming, digital music channels and access to Pay Per View and Video On Demand.

4 La Conexión includes all FIOS TV Local channels, digital programming including popular English-language networks and Spanish-language networks, digital music channels, and access to PPV and VOD. La Conexión cannot

<sup>4</sup> La Conexion includes an FIOS IV Document Claimbers, digital programming instruction in programming the combined with the Spanish Language package.

5 In order to be eligible for Movies or Sports, FIOS TV Premier or La Conexión is required. 30-day minimum billing period required for all digital packages.

5 In order to be eligible for Movies or Sports, FIOS TV Premier or La Conexión is required. 30-day minimum billing period required for all digital packages.

6 Subscription VOD is included with all Premiums at no extra charge (where applicable), 30-day minimum billing period required for all Premiums.

7 A premise visit charge is assessed when a technician installation is required to set up a new or additional TV with an existing FIOS TV Set Top Box. A premise visit charge is not assessed when adding new, upgrading/downgrading existing, or disconnecting Set Top Box receivers.

<sup>8</sup> Seasonal service suspension requires a minimum suspension of one month and a maximum suspension of six months.

## Tab 5

**From:** Schofer, Jeremy [mailto:JSchofer@wileyrein.com]

**Sent:** Thursday, October 11, 2007 10:35 AM **To:** Mark Taylor; Janus, Lincoln V. (Linc)

Subject: Verizon-Town of Newburgh Franchise Agreement

Mark - I just noticed that the footnotes still had "Draft #4" in them and so I took this out of the attached draft. I also reduced the page numbers from 21 to 20 in the footnote. Attached is an updated final agreement between the Town of Newburgh and Verizon reflecting these changes.

Regards - Jeremy



Jeremy J. Schofer Attorney At Law Wilev Rein LLP

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# Cable Franchise Agreement By and Between The Town of Newburgh And

Verizon New York Inc.

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## **EXHIBITS**

Exhibit A: Municipal Buildings to be Provided Free Cable Service

Exhibit B: Service Area

THIS CABLE FRANCHISE AGREEMENT (the "Franchise" or "Agreement") is entered into by and between the Town of Newburgh, a validly organized and existing political subdivision of the State of New York (the "Local Franchising Authority" or "LFA") and Verizon New York Inc., a corporation duly organized under the applicable laws of the State of New York (the "Franchisee").

WHEREAS, the LFA wishes to grant Franchisee a nonexclusive franchise to construct, install, maintain, extend and operate a cable system in the Franchise Area as designated in this Franchise;

WHEREAS, the LFA is a "franchising authority" in accordance with Title VI of the Communications Act, (see 47 U.S.C. §522(10)) and is authorized to grant one or more nonexclusive cable franchises pursuant to Article 11 of the New York Public Service Law, as amended, and Title 16, Chapter VIII, Parts 890.60 through 899, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended;

WHEREAS, Franchisee is upgrading its existing telecommunications and information services network through the installation of a Fiber to the Premise Telecommunications Network ("FTTP Network") in the Franchise Area which transmits the Non-Cable Services pursuant to authority granted by Section 27 of the New York Transportation Corporations Law, as amended, and Title II of the Communications Act, which Non-Cable Services are not subject to the Cable Law or Title VI of the Communications Act;

WHEREAS, the FTTP Network occupies the Public Rights-of-Way within the LFA, and Franchisee desires to use portions of the FTTP Network to provide Cable Services (as hereinafter defined) in the Franchise Area;

WHEREAS, the LFA has identified the future cable-related needs and interests of the LFA and its community, has considered and approved the financial, technical and legal qualifications of Franchisee, and has determined that Franchisee's plans for its Cable System are adequate and feasible in a full public proceeding affording due process to all parties;

WHEREAS, the LFA has found Franchisee to be financially, technically and legally qualified to operate the Cable System;

WHEREAS, the LFA has determined that in accordance with the provisions of the Cable Law, this Franchise complies with NY PSC's franchise standards and the grant of a nonexclusive franchise to Franchisee is consistent with the public interest; and

WHEREAS, the LFA and Franchisee have reached agreement on the terms and conditions set forth herein and the parties have agreed to be bound by those terms and conditions.

NOW, THEREFORE, in consideration of the LFA's grant of a franchise to Franchisee, Franchisee's promise to provide Cable Service to residents of the Franchise/Service Area of the LFA pursuant to and consistent with the Cable Law (as hereinafter defined), pursuant to the terms and conditions set forth herein, the promises and undertakings herein, and other good and valuable consideration, the receipt and the adequacy of which are hereby acknowledged,

## THE SIGNATORIES DO HEREBY AGREE AS FOLLOWS:

## 1. **DEFINITIONS**

Except as otherwise provided herein, the definitions and word usages set forth in the Cable Law are incorporated herein and shall apply in this Agreement. In addition, the following definitions shall apply:

- 1.1. *Access Channel*: A video Channel, which Franchisee shall make available to the LFA without charge for Public, Educational, or Governmental noncommercial use for the transmission of video programming as directed by the LFA.
- 1.2. *Affiliate:* Any Person who, directly or indirectly, owns or controls, is owned or controlled by, or is under common ownership or control with, the Franchisee.
- 1.3. *Basic Service:* Any service tier, which includes the retransmission of local television broadcast signals as well as the PEG Channels required by this Franchise.
- 1.4. Cable Law: Article 11 of the New York Public Service Law, as amended, and Title 16, Chapter VIII, Parts 890.60 through 899, of the Official Compilation of Codes, Rules and Regulations of the State of New York, as amended, to the extent authorized under and consistent with federal law.
- 1.5. Cable Service or Cable Services: Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(6), as amended.
- 1.6. *Cable System* or *System*: Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(7), as amended.
- 1.7. *Channel:* Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(4), as amended.
  - 1.8. *Communications Act*: The Communications Act of 1934, as amended.
- 1.9. *Control:* The ability to exercise *de facto* or *de jure* control over day-to-day policies and operations or the management of Franchisee's affairs.
- 1.10. Educational Access Channel: An Access Channel available for noncommercial use solely by local public schools and public school districts in the Franchise Area and other not-for-profit educational institutions chartered or licensed by the New York State Department of Education or Board of Regents in the Franchise Area as specified by the LFA.
- 1.11. FCC: The United States Federal Communications Commission, or successor governmental entity thereto.
- 1.12. Force Majeure: An event or events reasonably beyond the ability of Franchisee to anticipate and control. This includes, but is not limited to, severe or unusual

weather conditions, strikes, labor disturbances and disputes, war or act of war (whether an actual declaration of war is made or not), insurrection, riots, act of public enemy, incidences of terrorism, acts of vandalism, actions or inactions of any government instrumentality or public utility including condemnation, accidents for which the Franchisee is not primarily responsible, fire, flood, or other acts of God, or work delays caused by waiting for utility providers to service or monitor utility poles to which Franchisee's FTTP Network is attached, and unavailability of materials and/or qualified labor to perform the work necessary.

- 1.13. *Franchise Area*: The incorporated area (entire existing territorial limits) of the LFA, and such additional areas as may be annexed or acquired.
- 1.14. *Franchisee:* Verizon New York Inc. and its lawful and permitted successors, assigns and transferees.
- 1.15. *Government Access Channel*: An Access Channel available for the sole noncommercial use of the LFA.
- 1.16. *Gross Revenue*: All revenue, as determined in accordance with generally accepted accounting principles, which is derived by Franchisee from the operation of the Cable System to provide Cable Service in the Service Area.
- 1.16.1. Gross Revenue includes, without limitation: all Subscriber and customer revenues earned or accrued net of bad debts including revenue for: (i) Basic Service; (ii) all fees charged to any Subscribers for any and all Cable Service provided by Franchisee over the Cable System in the Service Area, including without limitation Cable Service related program guides, the installation, disconnection or reconnection of Cable Service; revenues from late or delinquent charge fees; Cable Service related or repair calls; the provision of converters, remote controls, additional outlets and/or other Cable Service related Subscriber premises equipment, whether by lease or fee; (iii) revenues from the sale or lease of access channel(s) or channel capacity; (iv) fees from video on demand and pay-per-view; and (v) compensation received by Franchisee that is derived from the operation of Franchisee's Cable System to provide Cable Service with respect to commissions that are paid to Franchisee as compensation for promotion or exhibition of any products or services on the Cable System, such as "home shopping" or a similar channel, subject to the exceptions below. Gross Revenue includes a pro rata portion of all revenue derived by Franchisee pursuant to compensation arrangements for advertising derived from the operation of Franchisee's Cable System to provide Cable Service within the Service Area, subject to the exceptions below. The allocation shall be based on the number of Subscribers in the Service Area divided by the total number of subscribers in relation to the relevant local, regional or national compensation arrangement. Advertising commissions paid to third parties shall not be netted against advertising revenue included in Gross Revenue.
  - 1.16.2. Gross Revenue shall not include
- 1.16.2.1. revenues received by any Affiliate or other Person in exchange for supplying goods or services used by Franchisee to provide Cable Service over the Cable System; bad debts written off by Franchisee in the normal course of its business (provided, however, that bad debt recoveries shall be included in Gross Revenue during the period collected); refunds, rebates or discounts made to Subscribers or other third parties; any

revenue of Franchisee or any other Person which is received directly from the sale of merchandise through any Cable Service distributed over the Cable System, however, that portion of such revenue which represents or can be attributed to a Subscriber fee or a payment for the use of the Cable System for the sale of such merchandise shall be included in Gross Revenue; the sale of Cable Services on the Cable System for resale in which the purchaser is required to collect cable Franchise Fees from purchaser's customer; the sale of Cable Services to customers, which are exempt, as required or allowed by the LFA including, without limitation, the provision of Cable Services to public institutions as required or permitted herein; any tax of general applicability imposed upon Franchisee or upon Subscribers by a town, state, federal or any other governmental entity and required to be collected by Franchisee and remitted to the taxing entity (including, but not limited to, sales/use tax, gross receipts tax, excise tax, utility users tax, public service tax, communication taxes and non-cable franchise fees); any foregone revenue which Franchisee chooses not to receive in exchange for its provision of free or reduced cost cable or other communications services to any Person, including without limitation, employees of Franchisee and public institutions or other institutions designated in the Franchise (provided, however, that such foregone revenue which Franchisee chooses not to receive in exchange for trades, barters, services or other items of value shall be included in Gross Revenue); sales of capital assets or sales of surplus equipment; program launch fees, i.e., reimbursement by programmers to Franchisee of marketing costs incurred by Franchisee for the introduction of new programming; directory or Internet advertising revenue including, but not limited to, yellow page, white page, banner advertisement and electronic publishing; any fees or charges collected from Subscribers or other third parties for any PEG and Franchise Grant payments; and

1.16.2.2. except as otherwise provided in Subsection 1.16.1, any revenues classified, in whole or in part, as Non-Cable Services revenue under federal or state law including, without limitation, revenue received from Telecommunications Services; revenue received from Information Services, including, without limitation, Internet Access service, electronic mail service, electronic bulletin board service, or similar online computer services; charges made to the public for commercial or cable television that is used for two-way communication; and any other revenues attributed by Franchisee to Non-Cable Services in accordance with federal law, rules, regulations, standards or orders. Should revenue from any service provided by Franchisee over the Cable System be classified as a Cable Service by a final determination or ruling of any agency or court having jurisdiction, after the exhaustion of all appeals related thereto, the LFA shall be entitled, after notification to Franchisee, to amend this Agreement in the manner prescribed under applicable state law or this Franchise to include revenue from Franchisee's provision of such service as Gross Revenue, and Franchisee shall include revenue from such service as Gross Revenue on a going forward basis commencing with the next available billing cycle following the date of issuance of an order from the NY PSC approving such amendment.

- 1.17. *Information Services*: Shall be defined herein as it is defined under Section 3 of the Communications Act, 47 U.S.C. §153(20), as amended.
- 1.18. *Internet Access*: Dial-up or broadband access service that enables Subscribers to access the Internet.

- 1.19. *Local Franchise Authority (LFA)*: The Town of Newburgh, New York, or the lawful successor, transferee, or assignee thereof.
- 1.20. *Non-Cable Services*: Any service that does not constitute the provision of Video Programming directly to multiple Subscribers in the Franchise Area including, but not limited to, Information Services and Telecommunications Services.
- 1.21. *Normal Business Hours:* Those hours during which most similar businesses in the community are open to serve customers. In all cases, "normal business hours" must include some evening hours at least one night per week and/or some weekend hours.
  - 1.22. NY PSC: The New York Public Service Commission.
  - 1.23. *PEG*: Public, Educational, and Governmental.
- 1.24. *Person*: An individual, partnership, association, joint stock company, trust, corporation, or governmental entity.
- 1.25. *Public Access Channel*: An Access Channel available for noncommercial use solely by the residents in the Franchise Area on a first-come, first-served, nondiscriminatory basis.
- 1.26. Public Rights-of-Way: The surface and the area across, in, over, along, upon and below the surface of the public streets, roads, bridges, sidewalks, lanes, courts, ways, alleys, and boulevards, including, public utility easements and public lands and waterways which are Public Rights-of-Way, as the same now or may thereafter exist, which are under the jurisdiction or control of the LFA. Public Rights-of-Way do not include the airwaves above a right-of-way with regard to cellular or other nonwire communications or broadcast services.
- 1.27. *Service Area*: All portions of the Franchise Area where Cable Service is being offered, as described in **Exhibit B** attached hereto.
- 1.28. *Subscriber*: A Person who lawfully receives Cable Service over the Cable System with Franchisee's express permission.
- 1.29. *Telecommunication Services:* Shall be defined herein as it is defined under Section 3 of the Communications Act, 47 U.S.C. § 153(46), as amended.
- 1.30. *Title VI*: Title VI of the Communications Act, Cable Communications, as amended.
  - 1.31. Transfer of the Franchise:
    - 1.31.1. Any transaction in which:
- 1.31.1.1. a fifty percent ownership or other interest in Franchisee is transferred, directly or indirectly, from one Person or group of Persons to another Person or group of Persons, so that Control of Franchisee is transferred; or

- 1.31.1.2. the rights held by Franchisee under the Franchise and the certificate of confirmation issued therefor by the NY PSC are transferred or assigned to another Person or group of Persons.
- 1.31.2. However, notwithstanding Sub-subsections 1.31.1.1 and 1.31.1.2 above, a *Transfer of the Franchise* shall not include transfer of an ownership or other interest in Franchisee to the parent of Franchisee or to another Affiliate of Franchisee; transfer of an interest in the Franchise or the rights held by the Franchisee under the Franchise to the parent of Franchisee or to another Affiliate of Franchisee; any action which is the result of a merger of the parent of the Franchisee; or any action which is the result of a merger of another Affiliate of the Franchisee.
- 1.32. *Video Programming:* Shall be defined herein as it is defined under Section 602 of the Communications Act, 47 U.S.C. § 522(20), as amended.

## 2. **GRANT OF AUTHORITY; LIMITS AND RESERVATIONS**

- 2.1. *Grant of Authority*: Subject to the terms and conditions of this Agreement and the Cable Law, the LFA hereby grants the Franchisee the right to own, construct, operate and maintain a Cable System along the Public Rights-of-Way within the Franchise Area, in order to provide Cable Service. No privilege or power of eminent domain is bestowed by this grant; nor is such a privilege or power bestowed by this Agreement.
- 2.2. *The FTTP Network:* Upon delivery of Cable Service, by subjecting Franchisee's mixed-use facilities to the NY PSC's minimum franchise standards and the LFA's police power, the LFA has not been granted broad new authority over the construction, placement and operation of Franchisee's mixed-use facilities.
- 2.3. Effective Date and Term: This Franchise shall become effective on the date that the NY PSC issues a certificate of confirmation for this Franchise (the "Effective Date"), following its approval by the LFA's governing authority authorized to grant franchises and its acceptance by the Franchisee. The term of this Franchise shall be ten (10) years from the Effective Date unless the Franchise is earlier revoked as provided herein. The Franchisee shall memorialize the Effective Date by notifying the LFA in writing of the same, which notification shall become a part of this Franchise.
- 2.4. *Grant Not Exclusive:* The Franchise and the rights granted herein to use and occupy the Public Rights-of-Way to provide Cable Services shall not be exclusive, and the LFA reserves the right to grant other franchises for similar uses or for other uses of the Public Rights-of-Way, or any portions thereof, to any Person, or to make any such use itself, at any time during the term of this Franchise. Any such rights which are granted shall not adversely impact the authority as granted under this Franchise and shall not interfere with existing facilities of the Cable System or Franchisee's FTTP Network.
- 2.5. Franchise Subject to Federal Law: Notwithstanding any provision to the contrary herein, this Franchise is subject to and shall be governed by all applicable provisions of federal law as it may be amended, including but not limited to the Communications Act.

## 2.6. No Waiver:

- 2.6.1. The failure of the LFA on one or more occasions to exercise a right under this Franchise, the Cable Law or other applicable state or federal law, or to require compliance or performance under this Franchise, shall not be deemed to constitute a waiver of such right or a waiver of compliance or performance of this Agreement, nor shall it excuse Franchisee from compliance or performance, unless such right or such compliance or performance has been specifically waived in writing.
- 2.6.2. The failure of the Franchisee on one or more occasions to exercise a right under this Franchise, the Cable Law or other applicable state or federal law, or to require performance under this Franchise, shall not be deemed to constitute a waiver of such right or a waiver of performance of this Agreement, nor shall it excuse the LFA from performance, unless such right or such performance has been specifically waived in writing.

## 2.7. *Construction of Agreement:*

- 2.7.1. The provisions of this Franchise shall be liberally construed to effectuate their objectives.
- 2.7.2. Nothing herein shall be construed to limit the scope or applicability of Section 625 of the Communications Act, 47 U.S.C. § 545, as amended.
- 2.7.3. Should any change to state law, rules or regulations have the lawful effect of materially altering the terms and conditions of this Franchise, then the parties shall modify this Franchise to the mutual satisfaction of both parties to ameliorate the negative effects on the Franchisee of the material alteration. Any modification to this Franchise shall be in writing and shall be subject to Section 222 of the New York Public Service Law and Title 16, Chapter VIII, Part 892, Subpart 892-1, Section 892-1.4 of the Official Compilation of Codes, Rules and Regulations of the State of New York requiring application to the NY PSC and approval of any modification. If the parties cannot reach agreement on the above-referenced modification to the Franchise, then Franchisee may terminate this Agreement without further obligation to the LFA or, at Franchisee's option, the parties agree to submit the matter to binding arbitration in accordance with the commercial arbitration rules of the American Arbitration Association.
- 2.8. *Police Powers*: The LFA shall not enact any local laws that are inconsistent with this Franchise, provided, however, that nothing in this Franchise shall be construed to prohibit the reasonable, necessary and lawful exercise of the police powers of the LFA in a manner not materially in conflict with the privileges granted in this Franchise and consistent with all federal and state laws, regulations and orders.
- 2.9. Restoration of Municipal Property: Any municipal property damaged or destroyed shall be repaired or replaced by the Franchisee and restored to its pre-existing condition.
- 2.10. Restoration of Subscriber Premises: The Franchisee shall ensure that Subscriber's premises are restored to their pre-existing condition if damaged by the Franchisee's

employees or agents in any respect in connection with the installation, repair, or disconnection of Cable Service.

## 3. **PROVISION OF CABLE SERVICE**

- 3.1. Service Area: Subject to the issuance of all necessary permits by the LFA, Franchisee shall offer Cable Service to significant numbers of Subscribers within residential areas of the Service Area and may make Cable Service available to businesses in the Service Area, within twelve (12) months and shall offer Cable Service to all residential areas of the Service Area within five (5) years, of the Effective Date of this Franchise, or, in both instances, such longer period as may be permitted by the Cable Law, except, in accordance with NY PSC rules and regulations: (A) for periods of Force Majeure; (B) for periods of delay caused by the LFA; (C) for periods of delay resulting from Franchisee's inability to obtain authority to access rights-of-way in the Service Area; (D) in areas where developments or buildings are subject to claimed exclusive arrangements with other providers; (E) in areas, developments or buildings where Franchisee cannot gain access after good faith efforts; (F) in areas, developments or buildings where the provision of Cable Service is economically infeasible because such provision requires nonstandard facilities which are not available on a commercially reasonable basis; and (G) in areas where the occupied residential household density does not meet the density and other requirements set forth in Sub-Subsection 3.1.1 and Section 3.2.
- 3.1.1. Density Requirement: Franchisee shall make Cable Services available to residential dwelling units in all areas of the Service Area where the average density is equal to or greater than twenty five (25) occupied residential dwelling units per mile as measured in strand footage from the nearest technically feasible point on the active FTTP Network trunk or feeder line. Should, through new construction, an area within the Service Area meet the density requirements after the time stated for providing Cable Service as set forth in Subsection 3.1.1 respectively, Franchisee shall provide Cable Service to such area within twelve (12) months of receiving notice from the LFA that the density requirements have been met.
- Availability of Cable Service: Franchisee shall make Cable Service 3 2 available to all residential dwelling units and may make Cable Service available to businesses within the Service Area in conformance with Section 3.1, and Franchisee shall not discriminate between or among any individuals in the availability of Cable Service or based upon the income in a local area. In the areas in which Franchisee shall provide Cable Service, Franchisee shall be required to connect, at Franchisee's expense, other than a standard installation charge, all residential dwelling units that are within three hundred (300) feet of aerial trunk or feeder lines not otherwise already served by Franchisee's FTTP Network. Franchisee shall be allowed to recover, from a Subscriber that requests such connection, the actual costs incurred for residential dwelling unit connections that exceed three hundred (300) aerial feet or are in an area with a density of less than twenty five (25) occupied residential dwelling units per mile and the actual costs incurred to connect any non-residential dwelling unit Subscriber, provided, however, that Franchisee may seek a waiver of any requirement that it extend service to any party requesting the same in an area with a density of less than twenty five (25) occupied residential dwelling units per mile if such would not be possible within the limitations of economic feasibility. For underground installations, Franchisee shall charge the recipient Franchisee's actual cost. Such costs shall be submitted to said recipient in writing, before installation is begun.

- 3.3. Cable Service to Public Buildings: Subject to Section 3.1, Franchisee shall provide, without charge within the Service Area, one service outlet activated for Basic Service to each public school and public library, and such other buildings used for municipal purposes as may be designated by the LFA as provided in **Exhibit A** attached hereto; provided, however, that if it is necessary to extend Franchisee's aerial trunk or feeder lines more than five hundred (500) feet solely to provide service to any such school or public building, the LFA shall have the option either of paying Franchisee's direct costs for such extension in excess of five hundred (500) aerial feet, or of releasing Franchisee from the obligation to provide service to such school or public building. Furthermore, Franchisee shall be permitted to recover, from any school or public building owner entitled to free service, the direct cost of installing, when requested to do so, more than one outlet, or concealed inside wiring, or a service outlet requiring more than five hundred (500) aerial feet of drop cable; provided, however, that Franchisee shall not charge for the provision of Basic Service to the additional service outlets once installed. Cable Service may not be resold or otherwise used in contravention of Franchisee's rights with third parties respecting programming. Equipment provided by Franchisee, if any, shall be replaced at retail rates if lost, stolen or damaged.
- 3.4. *Contribution in Aid:* Notwithstanding the foregoing, Franchisee shall comply at all times, with the requirements of Section 895.5 of NY PSC rules and regulations.
- 3.5. The LFA shall impose an equivalent obligation of the Franchisee's residential connection requirement of three hundred (300) aerial feet in Section 3.2 and the Franchisee's public building connection requirement of five hundred (500) aerial feet contained in Section 3.3 on all providers of Cable Service in the Service Area. In any event, if any new or renewed franchise agreement contains lower aerial connection feet requirements for residential Subscribers or public buildings than those required by the Franchisee in Sections 3.2 and 3.3, the Franchisee's obligation to connect residential Subscribers and public buildings shall be reduced to the lesser aerial connection feet requirements.

## 4. **SYSTEM FACILITIES**

- 4.1. Quality of Materials and Work: Franchisee shall construct and maintain its System using materials of good and durable quality, and all work involved in the construction, installation, maintenance and repair of the Cable System shall be performed in a safe, thorough and reliable manner.
- 4.2. *System Characteristics:* During the term hereof Franchisee's Cable System shall meet or exceed the following requirements:
- 4.2.1. The System shall be designed and operated with an initial analog and digital carrier passband between 50 and 860 MHz and shall provide for a minimum channel capacity of not less than 77 channels on the Effective Date.
- 4.2.2. The System shall be designed to be an active two-way plant for subscriber interaction, if any, required for the selection or use of Cable Service.
- 4.3. *Interconnection:* The Franchisee shall design its Cable System so that it may be interconnected with other cable systems in the Franchise Area. Interconnection of

systems may be made by direct cable connection, microwave link, satellite, or other appropriate methods.

4.4. *Emergency Alert System:* Franchisee shall comply with the Emergency Alert System ("EAS") requirements of the FCC and the State of New York, including the NY PSC's rules and regulations and the current New York EAS Plan, in order that emergency messages may be distributed over the System.

### 5. **PEG SERVICES**

#### 5.1. *PEG Set Aside:*

- 5.1.1. In order to ensure universal availability of public, educational, and government programming, the Franchisee shall provide the LFA with access to PEG services pursuant to applicable NY PSC rules and regulations.
- 5.1.2. The LFA hereby authorizes Franchisee to transmit such programming within and without LFA jurisdictional boundaries. Franchisee specifically reserves the right to make or change channel assignments in its sole discretion. If a PEG Channel provided under this Article is not being utilized by the LFA, Franchisee may utilize such PEG Channel, in its sole discretion, until such time as the LFA elects to utilize the PEG Channel for its intended purpose. In the event that the LFA determines to use PEG capacity, the LFA shall provide Franchisee with prior written notice of such request in accordance with NY PSC rules and regulations.
- 5.1.3. Franchisee shall provide the technical ability to play back prerecorded programming provided to Franchisee consistent with this Section. Franchisee shall transmit programming consistent with the dedicated uses of PEG Access Channels. Franchisee shall comply at all times with the requirements of Section 895.4 of the NY PSC rules and regulations.
- 5.2. *Franchise Grant*: In lieu of and in satisfaction for the obligation to provide a service outlet and free cable service to certain public buildings, the Franchisee shall pay the LFA a Franchise Grant in the sum of Five Thousand Two Hundred Fifty Dollars (\$5,250) within ninety (90) days of the Effective Date.
- 5.3. Indemnity for PEG: The LFA shall require all local producers and users of any of the PEG facilities or Channels to agree in writing to authorize Franchisee to transmit programming consistent with this Agreement and to defend and hold harmless Franchisee and the LFA from and against any and all liability or other injury, including the reasonable cost of defending claims or litigation, arising from or in connection with claims for failure to comply with applicable federal laws, rules, regulations or other requirements of local, state or federal authorities; for claims of libel, slander, invasion of privacy, or the infringement of common law or statutory copyright; for unauthorized use of any trademark, trade name or service mark; for breach of contractual or other obligations owing to third parties by the producer or user; and for any other injury or damage in law or equity, which result from the use of a PEG facility or Channel.

5.4. Recovery of Costs: To the extent permitted by federal law, the Franchisee shall be allowed to recover the costs arising from the provision of PEG services from Subscribers and to include such costs as a separately billed line item on each Subscriber's bill. Without limiting the forgoing, if allowed under state and federal laws, Franchisee may externalize, lineitem, or otherwise pass-through interconnection and any franchise-related costs to Subscribers, including, but not limited to, the Franchise Grant in Section 5.2.

# 6. FRANCHISE FEES

- 6.1. Payment to LFA: Franchisee shall pay to the LFA a Franchise Fee of three percent (3%) of annual Gross Revenue (the "Franchise Fee"); provided, however, that at such time as the LFA requires all Cable Service providers in the Service Area to pay a higher Franchise Fee, as permitted by law, the LFA shall be entitled, upon ninety (90) days' written notice to the Franchisee, to amend this Franchise in the manner prescribed herein to require Franchisee to pay such higher amount and Franchisee agrees to pay such higher amount on going forward basis, following the issuance of an order from the NY PSC approving such amendment. The LFA shall not change the Franchise Fee more than once annually. Such payments shall be made no later than forty-five (45) days following the end of each calendar quarter. Franchisee shall be allowed to submit or correct any payments that were incorrectly omitted, and shall be refunded any payments that were incorrectly submitted, in connection with the quarterly Franchise Fee remittances within ninety (90) days following the close of the calendar year for which such payments were applicable. Late payments for Franchise Fees shall be subject to interest charges computed from the due date, at the then-current rate set forth in Section 5004 of Article 50 of the New York Civil Practice Law and Rules (which as of the date of execution of this Agreement is nine percent (9%) per annum) during the period such unpaid amount is owed.
- 6.2. Supporting Information: Each Franchise Fee payment shall be accompanied by a brief report prepared by a representative of Franchisee showing the basis for the computation.
- 6.3. Limitation on Franchise Fee Actions: The parties agree that the period of limitation for recovery of any Franchise Fee payable hereunder shall be six (6) years from the date on which payment by Franchisee is due, but cannot exceed the date of records retention reflected in Section 7.
- 6.4. Bundled Services: If Cable Services subject to the Franchise Fee required under this Article 6 are provided to Subscribers in conjunction with Non-Cable Services, the Franchise Fee shall be applied only to the value of the Cable Services, as reflected on the books and records of Franchisee in accordance with FCC or state public utility regulatory commission rules, regulations, standards or orders.

# 7. **REPORTS AND RECORDS**

7.1. Open Books and Records: Upon reasonable written notice to the Franchisee and with no less than thirty (30) business days written notice to the Franchisee, the LFA or its authorized agents shall have the right to inspect Franchisee's books and records pertaining to Franchisee's provision of Cable Service in the Franchise Area at any time during

Normal Business Hours and on a nondisruptive basis, as are reasonably necessary to ensure compliance with the terms of this Franchise. Such notice shall specifically reference the section or subsection of the Franchise which is under review, so that Franchisee may organize the necessary books and records for appropriate access by the LFA. Franchisee shall not be required to maintain any books and records for Franchise compliance purposes longer than six (6) years. Notwithstanding anything to the contrary set forth herein, Franchisee shall not be required to disclose information that it reasonably deems to be proprietary or confidential in nature, nor disclose any of its or an Affiliate's books and records not relating to the provision of Cable Service in the Service Area. The LFA shall treat any information disclosed by Franchisee as confidential and shall only disclose it to employees, representatives, and agents thereof who have a need to know, or in order to enforce the provisions hereof. Franchisee shall not be required to provide Subscriber information in violation of Section 631 of the Communications Act, 47 U.S.C. §551.

# 7.2. *Records Required*: Franchisee shall at all times maintain:

- 7.2.1. Records of all written complaints for a period of three (3) years after receipt by Franchisee. The term "complaint" as used herein refers to complaints about any aspect of the Cable System or Franchisee's cable operations, including, without limitation, complaints about employee courtesy. Complaints recorded will not be limited to complaints requiring an employee service call;
- 7.2.2. Records of outages for a period of three (3) years after occurrence, indicating date, duration, area, and the number of Subscribers affected, type of outage, and cause;
- 7.2.3. Records of service calls for repair and maintenance for a period of [three (3) years after resolution by Franchisee, indicating the date and time service was required, the date of acknowledgment and date and time service was scheduled (if it was scheduled), and the date and time service was provided, and (if different) the date and time the problem was resolved;
- 7.2.4. Records of installation/reconnection and requests for service extension for a period of three (3) years after the request was fulfilled by Franchisee, indicating the date of request, date of acknowledgment, and the date and time service was extended; and
- 7.2.5. A map showing the area of coverage for the provisioning of Cable Services and estimated timetable to commence providing Cable Service.
- 7.3. *System-Wide Statistics*: Any valid reporting requirement in the Franchise may be satisfied with system-wide statistics, except those related to Franchise Fees and consumer complaints.

# 8. <u>INSURANCE AND INDEMNIFICATION</u>

#### 8.1. *Insurance*:

- 8.1.1. Franchisee shall maintain in full force and effect, at its own cost and expense, during the Franchise Term, the following insurance coverage:
- 8.1.1.1. Commercial General Liability Insurance in the amount of one million dollars (\$1,000,000) combined single limit for property damage and bodily injury. Such insurance shall cover the construction, operation and maintenance of the Cable System, and the conduct of Franchisee's Cable Service business in the LFA.
- 8.1.1.2. Automobile Liability Insurance in the amount of one million dollars (\$1,000,000) combined single limit for bodily injury and property damage coverage.
- 8.1.1.3. Workers' Compensation Insurance meeting all legal requirements of the State of New York.
- 8.1.1.4. Employers' Liability Insurance in the following amounts: (A) Bodily Injury by Accident: \$100,000; and (B) Bodily Injury by Disease: \$100,000 employee limit; \$500,000 policy limit.
- 8.1.1.5. Excess liability or umbrella coverage of not less than five million dollars (\$5,000,000). The LFA shall impose an equivalent obligation of the Franchisee's requirement in this Subsection on all providers of Cable Service in the Service Area. In any event, if any new or renewed franchise agreement requires a lower amount of excess liability or umbrella coverage than required by the Franchisee in this Subsection, the Franchisee's amount of excess liability or umbrella coverage shall be reduced to the lesser coverage requirements.
- 8.1.2. The LFA shall be designated as an additional insured under each of the insurance policies required in this Article 8 except Worker's Compensation Insurance and Employer's Liability Insurance.
- 8.1.3. Each of the required insurance policies shall be noncancellable except upon thirty (30) days prior written notice to the LFA. Franchisee shall not cancel any required insurance policy without submitting documentation to the LFA verifying that the Franchisee has obtained alternative insurance in conformance with this Agreement.
- 8.1.4. Each of the required insurance policies shall be with sureties qualified to do business in the State of New York, with an A- or better rating for financial condition and financial performance by Best's Key Rating Guide, Property/Casualty Edition.
- 8.1.5. Upon written request, Franchisee shall deliver to the LFA Certificates of Insurance showing evidence of the required coverage.

# 8.2. *Indemnification*:

8.2.1. Franchisee agrees to indemnify the LFA, and its officers, agents, boards, elected officials and employees for, and hold them harmless from, all liability, damage, cost or expense arising from claims of injury to persons or damage to property occasioned by

reason of any conduct undertaken pursuant to the Franchise, provided that the LFA shall give Franchisee timely written notice of a claim or action for which it seeks indemnification pursuant to this Subsection; and in any event the LFA shall provide Franchisee with such written notice within a period of time that allows Franchisee to take action to avoid entry of a default judgment and does not prejudice Franchisee's ability to defend the claim or action. Notwithstanding the foregoing, Franchisee shall not indemnify the LFA for any damages, liability or claims resulting from the willful misconduct or negligence of the LFA, its officers, agents, employees, attorneys, consultants, independent contractors or third parties or for any activity or function conducted by any Person other than Franchisee in connection with PEG Access or EAS.

- 8.2.2. With respect to Franchisee's indemnity obligations set forth in Subsection 8.2.1, Franchisee shall provide the defense of any claims brought against the LFA by selecting counsel of Franchisee's choice to defend the claim, subject to the consent of the LFA, which shall not be unreasonably withheld. Nothing herein shall be deemed to prevent the LFA from cooperating with the Franchisee and participating in the defense of any litigation by its own counsel at its own cost and expense, provided however, that after consultation with the LFA, Franchisee shall have the right to defend, settle or compromise any claim or action arising hereunder, and Franchisee shall have the authority to decide the appropriateness and the amount of any such settlement. In the event that the terms of any such proposed settlement includes the release of the LFA and the LFA does not consent to the terms of any such settlement or compromise, Franchisee shall not settle the claim or action but its obligation to indemnify the LFA shall in no event exceed the amount of such settlement.
- 8.2.3. The LFA shall hold harmless and defend Franchisee from and against and shall be responsible for damages, liability or claims resulting from or arising out of the willful misconduct or negligence of the LFA.
- 8.2.4. The LFA shall be responsible for its own acts of willful misconduct, negligence, or breach, subject to any and all defenses and limitations of liability provided by law. The Franchisee shall not be required to indemnify the LFA for acts of the LFA which constitute willful misconduct or negligence on the part of the LFA, its officers, employees, agents, attorneys, consultants, independent contractors or third parties.

# 9. TRANSFER OF FRANCHISE

9.1. *Transfer:* Subject to Section 617 of the Communications Act, 47 U.S.C. § 537, as amended, no Transfer of the Franchise shall occur without the prior consent of the LFA, provided that such consent shall not be unreasonably withheld, delayed or conditioned. In considering an application for the Transfer of the Franchise, the LFA may consider the applicant's: (i) technical ability; (ii) financial ability; (iii) good character; and (iv) other qualifications necessary to continue to operate the Cable System consistent with the terms of the Franchise. No such consent shall be required, however, for a transfer in trust, by mortgage, by other hypothecation, by assignment of any rights, title, or interest of the Franchisee in the Franchise or Cable System in order to secure indebtedness, or for transactions otherwise excluded under Section 1.31 above.

# 10. **RENEWAL OF FRANCHISE**

- 10.1. *Governing Law:* The LFA and Franchisee agree that any proceedings undertaken by the LFA that relate to the renewal of this Franchise shall be governed by and comply with the provisions of Section 12.11 below, the Cable Law and Section 626 of the Communications Act, 47 U.S.C. § 546, as amended.
- 10.2. Needs Assessment: In addition to the procedures set forth in Section 626 of the Communications Act, the LFA shall notify Franchisee of all of its assessments regarding the identity of future cable-related community needs and interests, as well as the past performance of Franchisee under the then current Franchise term. Such assessments shall be provided to Franchisee by the LFA promptly so that Franchisee will have adequate time to submit a proposal under Section 626 of the Communications Act and complete renewal of the Franchise prior to expiration of its term.
- 10.3. *Informal Negotiations:* Notwithstanding anything to the contrary set forth herein, Franchisee and the LFA agree that at any time during the term of the then current Franchise, while affording the public appropriate notice and opportunity to comment, the LFA and Franchisee may agree to undertake and finalize informal negotiations regarding renewal of the then current Franchise and the LFA may grant a renewal thereof.
- 10.4. Consistent Terms: Franchisee and the LFA consider the terms set forth in this Article 10 to be consistent with the express provisions of Section 626 of the Communications Act and the Cable Law.

# 11. ENFORCEMENT AND TERMINATION OF FRANCHISE

- 11.1. *Notice of Violation*: If at any time the LFA believes that Franchisee has not complied with the terms of the Franchise, the LFA shall informally discuss the matter with Franchisee. If these discussions do not lead to resolution of the problem in a reasonable time, the LFA shall then notify Franchisee in writing of the exact nature of the alleged noncompliance in a reasonable time (for purposes of this Article, the "Noncompliance Notice").
- 11.2. Franchisee's Right to Cure or Respond: Franchisee shall have sixty (60) days from receipt of the Noncompliance Notice to: (i) respond to the LFA, if Franchisee contests (in whole or in part) the assertion of noncompliance; (ii) cure such noncompliance; or (iii) in the event that, by its nature, such noncompliance cannot be cured within such sixty (60) day period, initiate reasonable steps to remedy such noncompliance and notify the LFA of the steps being taken and the date by which Franchisee projects that it will complete cure of such noncompliance. Upon cure of any noncompliance, the LFA shall provide written confirmation that such cure has been effected.
- 11.3. *Public Hearing*: The LFA shall schedule a public hearing if the LFA seeks to continue its investigation into the alleged noncompliance (i) if Franchisee fails to respond to the Noncompliance Notice pursuant to the procedures required by this Article, or (ii) if Franchisee has not remedied the alleged noncompliance within sixty (60) days or the date projected pursuant to Section 11.2(iii) above. The LFA shall provide Franchisee at least sixty

- (60) business days prior written notice of such public hearing, which will specify the time, place and purpose of such public hearing, and provide Franchisee the opportunity to be heard.
- 11.4. *Enforcement*: Subject to Section 12.11 below and applicable federal and state law, in the event the LFA, after the public hearing set forth in Section 11.3, determines that Franchisee is in default of any provision of this Franchise, the LFA may:
- 11.4.1. Seek specific performance of any provision, which reasonably lends itself to such remedy, as an alternative to damages; or
- 11.4.2. Commence an action at law for monetary damages or seek other equitable relief; or
- 11.4.3. In the case of a substantial noncompliance with a material provision of this Franchise, seek to revoke the Franchise in accordance with Section 11.5.
- 11.5. Revocation: Should the LFA seek to revoke this Franchise after following the procedures set forth above in this Article, including the public hearing described in Section 11.3, the LFA shall give written notice to Franchisee of such intent. The notice shall set forth the specific nature of the noncompliance. The Franchisee shall have ninety (90) days from receipt of such notice to object in writing and to state its reasons for such objection. In the event the LFA has not received a satisfactory response from Franchisee, it may then seek termination of the Franchise at a second public hearing. The LFA shall cause to be served upon the Franchisee, at least thirty (30) business days prior to such public hearing, a written notice specifying the time and place of such hearing and stating its intent to revoke the Franchise.
- 11.5.1. At the designated public hearing, Franchisee shall be provided a fair opportunity for full participation, including the rights to be represented by legal counsel, to introduce relevant evidence, to require the production of evidence, to compel the relevant testimony of the officials, agents, employees or consultants of the LFA, to compel the testimony of other persons as permitted by law, and to question and/or cross examine witnesses. A complete verbatim record and transcript shall be made of such hearing.
- 11.5.2. Following the second public hearing, Franchisee shall be provided up to thirty (30) days to submit its proposed findings and conclusions to the LFA in writing and thereafter the LFA shall determine (i) whether an event of default has occurred under this Franchise; (ii) whether such event of default is excusable; and (iii) whether such event of default has been cured or will be cured by the Franchisee. The LFA shall also determine whether it will revoke the Franchise based on the information presented, or, where applicable, grant additional time to the Franchisee to effect any cure. If the LFA determines that it will revoke the Franchise, the LFA shall promptly provide Franchisee with a written determination setting forth the LFA's reasoning for such revocation. Franchisee may appeal such written determination of the LFA to an appropriate court, which shall have the power to review the decision of the LFA de novo. Franchisee shall be entitled to such relief as the court finds appropriate. Such appeal must be taken within sixty (60) days of Franchisee's receipt of the written determination of the LFA.

- 11.5.3. The LFA may, at its sole discretion, take any lawful action that it deems appropriate to enforce the LFA's rights under the Franchise in lieu of revocation of the Franchise.
- 11.6. *Abandonment of Service*: Franchisee shall not abandon any Cable Service or portion thereof without the LFA's prior written consent as provided in the Cable Law.

# 12. <u>MISCELLANEOUS PROVISIONS</u>

- 12.1. Actions of Parties: In any action by the LFA or Franchisee that is mandated or permitted under the terms hereof, such party shall act in a reasonable, expeditious, and timely manner. Furthermore, in any instance where approval or consent is required under the terms hereof, such approval or consent shall not be unreasonably withheld, delayed or conditioned.
- 12.2. *Binding Acceptance*: This Agreement shall bind and benefit the parties hereto and their respective heirs, beneficiaries, administrators, executors, receivers, trustees, successors and assigns, and the promises and obligations herein shall survive the expiration date hereof.
- 12.3. *Preemption:* In the event that federal or state law, rules, or regulations preempt a provision or limit the enforceability of a provision of this Agreement, the provision shall be read to be preempted to the extent, and for the time, but only to the extent and for the time, required by law. In the event such federal or state law, rule or regulation is subsequently repealed, rescinded, amended or otherwise changed so that the provision hereof that had been preempted is no longer preempted, such provision shall thereupon return to full force and effect, and shall thereafter be binding on the parties hereto, without the requirement of further action on the part of the LFA.
- 12.4. *Force Majeure*: Franchisee shall not be held in default under, or in noncompliance with, the provisions of the Franchise, nor suffer any enforcement or penalty relating to noncompliance or default, where such noncompliance or alleged defaults occurred or were caused by a Force Majeure.
- 12.4.1. Furthermore, the parties hereby agree that it is not the LFA's intention to subject Franchisee to penalties, fines, forfeitures or revocation of the Franchise for violations of the Franchise where the violation was a good faith error that resulted in no or minimal negative impact on Subscribers, or where strict performance would result in practical difficulties and hardship being placed upon Franchisee that outweigh the benefit to be derived by the LFA and/or Subscribers.
- 12.5. *Notices:* Unless otherwise expressly stated herein, notices required under the Franchise shall be mailed first class, postage prepaid, to the addressees below. Each party may change its designee by providing written notice to the other party.

#### 12.5.1. Notices to Franchisee shall be mailed to:

Verizon New York Inc. Jack White, Senior Vice President and General Counsel Verizon Telecom One Verizon Way Room VC43E010 Basking Ridge, NJ 07920-1097

#### 12.5.2. Notices to the LFA shall be mailed to:

Town Supervisor Town of Newburgh 1496 Route 300 Newburgh, NY 12550

# 12.5.3. with a copy to:

Town Council Town of Newburgh 1496 Route 300 Newburgh, NY 12550

- 12.6. *Entire Agreement*: This Franchise and the Exhibits hereto constitute the entire agreement between Franchisee and the LFA and they supersede all prior or contemporaneous agreements, representations or understandings (whether written or oral) of the parties regarding the subject matter hereof. Any local laws or parts of local laws that materially conflict with the provisions of this Agreement are superseded by this Agreement.
- 12.7. Amendments and Modifications: Amendments and/or modifications to this Franchise shall be mutually agreed to in writing by the parties and subject to the approval of the NY PSC, pursuant to the Cable Law.
- 12.8. *Captions:* The captions and headings of articles and sections throughout this Agreement are intended solely to facilitate reading and reference to the articles, sections and provisions of this Agreement. Such captions shall not affect the meaning or interpretation of this Agreement.
- 12.9. Severability: If any section, subsection, sub-subsection, sentence, paragraph, term, or provision hereof is determined to be illegal, invalid, or unconstitutional by any court of competent jurisdiction or by any state or federal regulatory authority having jurisdiction thereof, such determination shall have no effect on the validity of any other section, subsection, sentence, paragraph, term or provision hereof, all of which will remain in full force and effect for the term of the Franchise.
- 12.10. *Recitals:* The recitals set forth in this Agreement are incorporated into the body of this Agreement as if they had been originally set forth herein.

- 12.11. FTTP Network Transfer Prohibition: Under no circumstance including, without limitation, upon expiration, revocation, termination, denial of renewal of the Franchise or any other action to forbid or disallow Franchisee from providing Cable Services, shall Franchisee or its assignees be required to sell any right, title, interest, use or control of any portion of Franchisee's FTTP Network including, without limitation, the Cable System and any capacity used for Cable Service or otherwise, to the LFA or any third party. Franchisee shall not be required to remove the FTTP Network or to relocate the FTTP Network or any portion thereof as a result of revocation, expiration, termination, denial of renewal or any other action to forbid or disallow Franchisee from providing Cable Services. This provision is not intended to contravene leased access requirements under Title VI or PEG requirements set out in this Agreement.
- 12.12. *NY PSC Approval*: This Franchise is subject to the approval of the NY PSC. Franchisee shall file an application for such approval with the NY PSC within sixty (60) days after the date hereof. Franchisee shall also file any necessary notices with the FCC.
- 12.13. *Rates and Charges:* The rates and charges for Cable Service provided pursuant to this Franchise shall be subject to regulation in accordance with federal law.
- 12.14. *Publishing Information:* LFA hereby requests that Franchisee omit publishing information specified in 47 C.F.R. § 76.952 from Subscriber bills.
- 12.15. Employment Practices: Franchisee will not refuse to hire, nor will it bar or discharge from employment, nor discriminate against any person in compensation or in terms, conditions, or privileges of employment because of age, race, creed, color, national origin, or sex.
- 12.16. Customer Service: Franchisee shall comply with the consumer protection and customer service standards set forth in Parts 890 and 896 of the NY PSC rules and regulations.
- 12.17. *No Third Party Beneficiaries:* Except as expressly provided in this Agreement, this Agreement is not intended to, and does not, create any rights or benefits on behalf of any Person other than the parties to this Agreement.
- 12.18. *LFA Official*: The Town Supervisor of the LFA, or other person as designated by the LFA, is the LFA official that is responsible for the continuing administration of this Agreement.
- 12.19. *No Waiver of LFA's Rights:* Notwithstanding anything to the contrary in this Agreement, no provision of this Agreement shall be construed as a waiver of the LFA's rights under applicable federal and state law.
- 12.20. *Performance Review:* The LFA may, at its discretion but not more than once per twelve-month period, hold an informal performance evaluation session (the "Performance Review") that is not open to the public to review Franchisee's compliance with the terms and conditions of this Franchise. The information disclosed to the LFA by the Franchisee at the Performance Review shall be treated by the LFA as confidential. The LFA shall provide

Franchisee with at least thirty (30) days prior written notice of the Performance Review to be held at a mutually agreeable time. Franchisee shall have the opportunity to participate in and be heard at the Performance Review. Within thirty (30) days after the conclusion of the Performance Review, the LFA shall provide Franchisee written documentation ("Performance Review Report") setting forth its determinations regarding Franchisee's compliance with the terms and conditions of this Franchise. The Performance Review Report shall not contain any confidential information disclosed by the Franchisee during the Performance Review.

[SIGNATURE PAGE FOLLOWS]

AGREED TO THIS DAY OF	, 2007.
Town of Newburgh:	
By: Wayne Booth, Supervisor	
Verizon New York Inc.	
By: Tracey Edwards, Vice President	

# **EXHIBITS**

Exhibit A: Municipal Buildings to be Provided Free Cable Service

Exhibit B: Service Area

# **EXHIBIT A**

# MUNICIPAL BUILDINGS TO BE PROVIDED FREE CABLE SERVICE

Town Hall 1496 Route 300 Newburgh, New York 12550

Town of Newburgh Police 300 Gardnertown Road Newburgh, New York 12550

Town Public Service Building 311 Route 32 Newburgh, New York 12550

Highway Department Building 90 Gardnertown Road Newburgh, New York 12550

Cronomer Valley Fire Department 296 North Plank Road Newburgh, New York 12550

Goodwill Fire Department 1 South Plank Road Newburgh, New York 12550

Middlehope Fire Department 5172 Route 9W Newburgh, New York 12550

Orange Lake Fire Department 160 South Plank Road Newburgh, New York 12550

Plattekill Fire Department 262 Forest Road P.O. BOX 75 Plattekill, New York 12568

Winona Lake Fire Department 160 South Plank Road Newburgh, New York 12550 Town of Newburgh Volunteer Ambulance Corps 97 South Plank Road Newburgh, New York 12550

Balmville Elementary School 5144 Route 9W Newburgh, New York 12550

East Coldenham Elementary School 286 Route 17K Newburgh, New York 12550

Fostertown Elementary School 364 Fostertown Road Newburgh, New York 12550

Gardnertown Elementary School 6 Plattekill Turnpike Newburgh, New York 12550

Leptondale Elementary School 48 Mill Street Wallkill, New York 12589

Meadow Hill Elementary School 124 Meadow Hill Road Newburgh, New York 12550

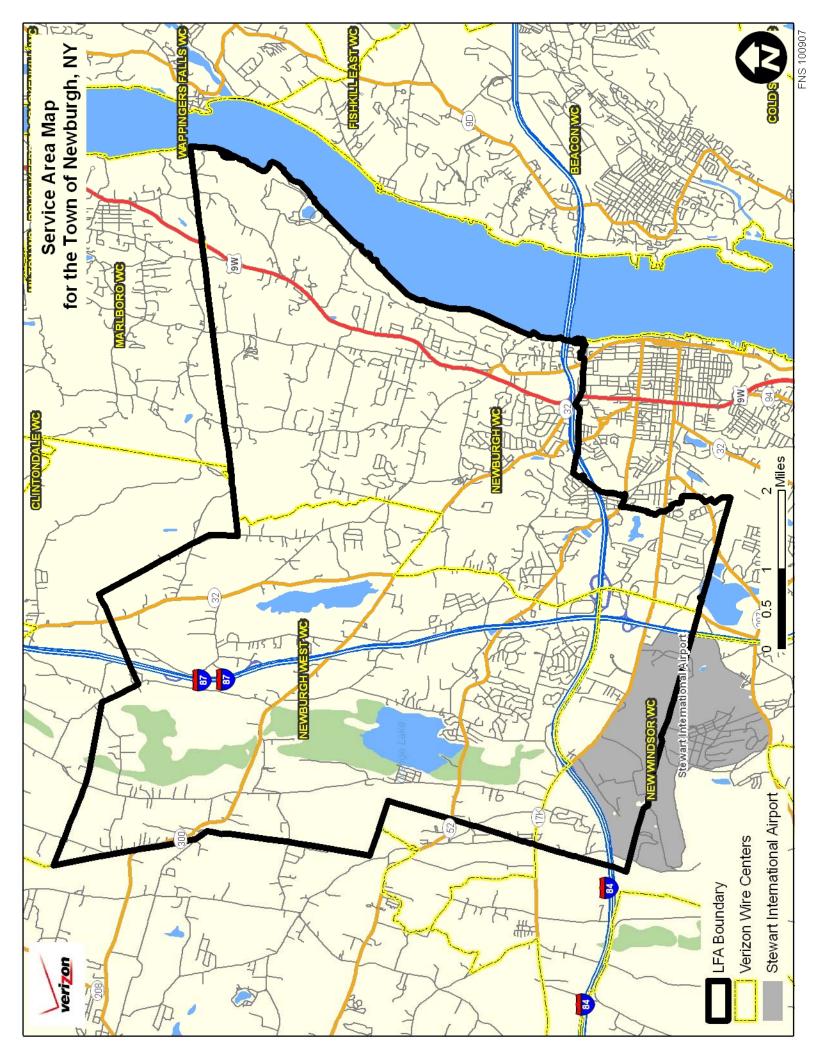
Middlehope Elementary School 62 Overlook Drive Newburgh, New York 12550

# **EXHIBIT B**

# **SERVICE AREA**

The Service Area shall be the Franchise Area. A map of the Service Area is attached hereto.

The construction of the Franchisee's FTTP Network has been completed to approximately 45% of the current households in the Franchise Area. At present, Franchisee's anticipated schedule (with schedule dates measured from the month that the NY PSC issues the confirmation order approving this Franchise) calls for 50% deployment at 6 months, 55% deployment at 12 months, 61% deployment at 18 months, 67% deployment at 24 months, 81% deployment at 30 months, 87% deployment at 36 months, 93% deployment at 42 months, 95% deployment at 48 months, 97% deployment at 54 months, and 100% deployment at 60 months. This schedule is subject to further review and modification by the Franchisee consistent with Section 895.5(b)(1) of the NY PSC rules and regulations; provided, however, that Franchisee shall provide notice to the LFA and the NY PSC of any material change in this schedule.



# Tab 6

**From:** Schofer, Jeremy [mailto:JSchofer@wileyrein.com]

Sent: Wednesday, October 17, 2007 2:19 PM

To: mtaylor@rwfc.com
Cc: Janus, Lincoln V. (Linc)
Subject: Affidavit of Public Notice

Mark - Do you have an affidavit from the newspaper regarding the publication of the notice of our public hearing held this past Monday? We need this for when we go the the PSC for confirmation so no rush if you need to request it from the newspaper.



Jeremy J. Schofer Attorney At Law Wiley Rein LLP

1776 K Street NW Washington, DC 20006 Tel: 202.719.4646 | Fax: 202.719.7049 Email: jschofer@wileyrein.com www.wileyrein.com

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# Tab 7

**From:** Schofer, Jeremy [mailto:JSchofer@wileyrein.com]

Sent: Tuesday, October 30, 2007 10:05 AM

To: Mark Taylor

Cc: Janus, Lincoln V. (Linc); Schofer, Jeremy

Subject: RE: Town of Newburgh - Verizon Franchise Agreement

Mark - Attached are my comments to the proposed resolution. I have also attached a clean copy for your convenience. Please let me know if any of these changes are problematic or if you have any comments/questions. We look forward to the vote tomorrow night.

Regards - Jeremy



Jeremy J. Schofer Attorney At Law Wiley Rein LLP

1776 K Street NW Washington, DC 20006 Tel: 202.719.4646 | Fax: 202.719.7049 Email: jschofer@wileyrein.com www.wileyrein.com

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**From:** Mark Taylor [mailto:mtaylor@riderweiner.com]

Sent: Monday, October 29, 2007 4:22 PM

To: Schofer, Jeremy

Subject: Town of Newburgh - Verizon Franchise Agreement

Dear Jeremy,

Attached is a draft of the resolution the Town Board will be considering Wednesday evening.

Please advise of any comments or concerns.

Sincerely,

Mark Taylor

At a meeting of the Town Board of the Town of Newburgh held at the Town Hall, 1496 Route 300, in the Town of Newburgh, Orange County, New York, on the 31st day of October, 2007 at 7:00 o'clock p.m.

PRESENT:								
Wayne C. Booth, Supervisor	RESOLUTION OF							
George Woolsey, Councilman				APPROVAL OF A FRANCHISE AGREEMENT WITH VERIZON NEW YORK, INC. TO PROVIDE				
Derek N. Benedict, Councilman				CABLE T SERVICE	ELEVI	SION	1	
Gilbert J. Piaquadio, Councilma	n			OF NEWI			THE TOV	VIN
Elizabeth J. Greene, Councilwo	<u>oman</u>							
Councilman	presented	the	following	resolution	which	was	seconded	by
Councilman								

WHEREAS, the Town of Newburgh (the "TOWN") is a "franchising authority" in accordance with Title <a href="VVI">IVVI</a> of the Communications Act of 1934 (the "Communications Act") and is authorized to grant one or more cable television franchises pursuant to Article 11 of the New York State Public Service Law (the "Cable Laws"); and

WHEREAS, Verizon New York, Inc. ("VERIZON") is upgrading its existing telecommunications and information services network through the installation of what VERIZON refers to as "Fiber to the Premises Telecommunication Network" (the "FTTP Network") within the TOWN and elsewhere, which existing network transmits Non-Cable Services as defined in the proposed Verizon Franchise Agreement (the "AGREEMENT") pursuant to the authority granted by Section 27 of the New York Transportation Corporations Law, and Title II of the Telecommunications Act, which Non-Cable Services are not subject to the Cable Laws or to Title VI of the Communications Act; and

**WHEREAS**, the FTTP Network occupies Public Rights-of-Way as defined in the AGREEMENT within the TOWN and VERIZON desires to use portions of the FTTP Network now or hereinafter installed within the TOWN to provide Cable Service as defined in the AGREEMENT; and

**WHEREAS**, VERIZON has submitted a written application for a cable television franchise to the TOWN on September \_\_\_\_,27, 2007 (the "Verizon Application"), which the TOWN has had an opportunity to thoroughly review; and

**WHEREAS**, negotiations between the TOWN and VERIZON have resulted in the agreement entitled "Cable Franchise Agreement by and between the Town of Newburgh and Verizon New York, Inc.", which said AGREEMENT was filed with the TOWN on September \_\_\_, 2007; and

WHEREAS, on \_\_\_\_\_\_, August 20, 2007, at a special meeting of the Town Board of the Town of Newburgh (the "TOWN BOARD") that was duly and reasonably advertised to the public, VERIZON made a presentation to the TOWN BOARD in favor of the proposed AGREEMENT, including an outline of the cable television services proposed to be provided to the TOWN pursuant thereto, and members of the TOWN BOARD, and the public; and

**WHEREAS,** a duly noticed public hearing was held before the Town Board on October 15, 2007 2007, and members of the TOWN BOARD, and the public had the opportunity to comment on the Verizon Application and the AGREEMENT; and

**WHEREAS**, the TOWN BOARD has identified the <u>Cable\_cable\_related</u> needs and interests of the residents of the TOWN and has exercised due diligence in considering the technical ability, financial conditions, character and legal qualifications of VERIZON to meet such needs and interests.

**NOW, THEREFORE, BE IT RESOLVED**, that the TOWN BOARD hereby establishes itself as the lead agency for the purpose of review of the proposed action under the provisions of the State Environmental Quality Review Act (SEQRA), and makes the following finding, and alternative determination with respect to the environmental impact of the proposed AGREEMENT:

a. In order to provide the equipment necessary to support its proposed Cable Franchise Service in the TOWN, VERIZON will complete the installation of a fiber optic network, which work is already in progress. Even without the proposed use for Cable Television Transmissionscable television transmissions, this ongoing network conversion would continue to occur so as to serve VERIZON'S existing telecommunications operations, although the pace of the conversion is expected to be accelerated if the pending application is approved.

b. That the TOWN BOARD'S execution of the AGREEMENT is a Type II Action under the State Environmental Quality Review Act (SEQRA). Specifically, this action is covered under 6 NYCRR §617.5(20): "routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment". Accordingly, it has been pre-determined that adoption of the AGREEMENT will not result in a significant impact on the environment, and no further action is required relative to this matter under SEQRA.

c. That notwithstanding that the TOWN BOARD'S finding that the grant of a Cable Television Franchise is a Type II action not subject to the requirements of SEQRA, the Town Board is in possession of all information reasonably necessary to make the determination as to the environmental significance of the proposed AGREEMENT; and be it further

**RESOLVED**, that the TOWN approves the character of VERIZON; and be it further

**RESOLVED**, that the TOWN concludes that VERIZON is legally (under Public Service Commission Rules and other statutory requirements), technically, and financially qualified to meet the cable-related needs and interests of the TOWN, which needs and interests were ascertained by the TOWN; and be it further

**RESOLVED**, that the TOWN concludes that VERIZON will be required to provide adequate public, educational, governmental access capacity, either through channels dedicated to same, or through interconnection between cable operators as permitted by law <u>pursuant to the terms of the AGREEMENT</u>; and be it further

**RESOLVED**, that the TOWN concludes that VERIZON will meet statutory and regulatory non-discrimination requirements; and be it further

**RESOLVED**, that the TOWN concludes, based on the presentation by VERIZON, that the cable service offered by VERIZON will include competitive offerings with its existing competition; and be it further

**RESOLVED**, that the TOWN concludes that although the terms of the AGREEMENT <u>are</u> not identical to those of the existing Time Warner Cable franchise agreements, they are reasonably comparable in their totality to the terms of the franchise agreements with Time Warner Cable and contain <u>nosimilar</u> economic or regulatory burdens <u>as those</u> placed upon <u>anotherother</u> cable television <u>franchisefranchisee's</u> operating in the same franchise area, therefore neither agreement provides either <u>franchisefranchisee</u> with any unfair competitive advantage, or subjects either <u>franchisefranchisee</u> to any unfair competitive disadvantage; and be it further

**RESOLVED**, that the TOWN determines that it serves the public interest to award VERIZON a franchise to own, construct, operate and maintain a cable system along the public Rights-of-Way within the TOWN in order to provide cable service; and be it further

**RESOLVED**, that the TOWN authorizes the award of a non-exclusive franchise to VERIZON to own, construct, operate and maintain a cable system along the public Rights-of-Way within the TOWN in order to provide cable service in accordance with the AGREEMENT which authorization is made in accordance with the applicable provisions of Title <u>IVVI</u> of the Communications Act and the Cable Laws; and be it further

**RESOLVED**, that the AGREEMENT is hereby approved, and the TOWN SUPERVISOR is hereby authorized and directed to execute it and any other documents necessary to effectuate the granting of the franchise on behalf of the TOWN.

The foregoing resolution was duly put to a vote on roll call which resulted as follows:

George Woolsey, Councilman voting
Derek N. Benedict, Councilman voting
Gilbert J. Piaquadio, Councilman voting
Elizabeth J. Greene, Councilwoman voting
Wayne C. Booth, Supervisorvoting

The resolution was thereupon declared duly adopted.

Document comparison done by DeltaView on Tuesday, October 30, 2007 10:01:29 AM

Input:	
Document 1	PowerDocs://WRFMAIN/12730215/1
Document 2	PowerDocs://WRFMAIN/12730215/2
Rendering set	Standard

Legend:					
Insertion					
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Style change					
Format change					
Moved deletion					
Inserted cell					
Deleted cell					
Moved cell					
Split/Merged cell					
Padding cell					

Statistics:		
	Count	
Insertions		16
Deletions		19
Moved from		1
Moved to		1
Style change		0
Format changed		0
Total changes		37

At a meeting of the Town Board of the Town of Newburgh held at the Town Hall, 1496 Route 300, in the Town of Newburgh, Orange County, New York, on the 31st day of October, 2007 at 7:00 o'clock p.m.

PRESENT:						
Wayne C. Booth, Supervisor	RESOLUTION OF					
George Woolsey, Councilman	APPROVAL OF A FRANCHISE AGREEMENT WITH VERIZON					
Derek N. Benedict, Councilman	NEW YORK INC. TO PROVIDE CABLE TELEVISION SERVICES WITHIN THE TOWN					
Gilbert J. Piaquadio, Councilman	OF NEWBURGH					
Elizabeth J. Greene, Councilwoman						
Councilman presented the following	g resolution which was seconded by					
Councilman						

**WHEREAS**, the Town of Newburgh (the "TOWN") is a "franchising authority" in accordance with Title VI of the Communications Act of 1934 (the "Communications Act") and is authorized to grant one or more cable television franchises pursuant to Article 11 of the New York State Public Service Law (the "Cable Laws"); and

WHEREAS, Verizon New York Inc. ("VERIZON") is upgrading its existing telecommunications and information services network through the installation of what VERIZON refers to as "Fiber to the Premises Telecommunication Network" (the "FTTP Network") within the TOWN and elsewhere, which existing network transmits Non-Cable Services as defined in the proposed Verizon Franchise Agreement (the "AGREEMENT") pursuant to the authority granted by Section 27 of the New York Transportation Corporations Law, and Title II of the Telecommunications Act, which Non-Cable Services are not subject to the Cable Laws or to Title VI of the Communications Act; and

**WHEREAS**, the FTTP Network occupies Public Rights-of-Way as defined in the AGREEMENT within the TOWN and VERIZON desires to use portions of the FTTP Network now or hereinafter installed within the TOWN to provide Cable Service as defined in the AGREEMENT; and

**WHEREAS**, VERIZON has submitted a written application for a cable television franchise to the TOWN on September 27, 2007 (the "Verizon Application"), which the TOWN has had an opportunity to thoroughly review; and

**WHEREAS**, negotiations between the TOWN and VERIZON have resulted in the agreement entitled "Cable Franchise Agreement by and between the Town of Newburgh and Verizon New York, Inc.", which said AGREEMENT was filed with the TOWN on September \_\_\_, 2007; and

WHEREAS, on August 20, 2007, at a special meeting of the Town Board of the Town of Newburgh (the "TOWN BOARD") that was duly and reasonably advertised to the public, VERIZON made a presentation to the TOWN BOARD in favor of the proposed AGREEMENT, including an outline of the cable television services proposed to be provided to the TOWN pursuant thereto; and

**WHEREAS**, a duly noticed public hearing was held before the Town Board on October 15, 2007, and members of the TOWN BOARD, and the public had the opportunity to comment on the Verizon Application and the AGREEMENT; and

**WHEREAS**, the TOWN BOARD has identified the cable-related needs and interests of the residents of the TOWN and has exercised due diligence in considering the technical ability, financial conditions, character and legal qualifications of VERIZON to meet such needs and interests.

- **NOW, THEREFORE, BE IT RESOLVED**, that the TOWN BOARD hereby establishes itself as the lead agency for the purpose of review of the proposed action under the provisions of the State Environmental Quality Review Act (SEQRA), and makes the following finding, and alternative determination with respect to the environmental impact of the AGREEMENT:
- a. In order to provide the equipment necessary to support its proposed Cable Franchise Service in the TOWN, VERIZON will complete the installation of a fiber optic network, which work is already in progress. Even without the proposed use for cable television transmissions, this ongoing network conversion would continue to occur so as to serve VERIZON'S existing telecommunications operations.
- b. That the TOWN BOARD'S execution of the AGREEMENT is a Type II Action under the State Environmental Quality Review Act (SEQRA). Specifically, this action is covered under 6 NYCRR §617.5(20): "routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment". Accordingly, it has been pre-determined that adoption of the AGREEMENT will not result in a significant impact on the environment, and no further action is required relative to this matter under SEQRA.
- c. That notwithstanding that the TOWN BOARD'S finding that the grant of a Cable Television Franchise is a Type II action not subject to the requirements of SEQRA, the Town Board is in possession of all information reasonably necessary to make the determination as to the environmental significance of the AGREEMENT; and be it further

**RESOLVED**, that the TOWN approves the character of VERIZON; and be it further

**RESOLVED**, that the TOWN concludes that VERIZON is legally (under Public Service Commission Rules and other statutory requirements), technically, and financially qualified to meet the cable-related needs and interests of the TOWN, which needs and interests were ascertained by the TOWN; and be it further

**RESOLVED**, that the TOWN concludes that VERIZON will be required to provide adequate public, educational, governmental access capacity pursuant to the terms of the AGREEMENT; and be it further

**RESOLVED**, that the TOWN concludes that VERIZON will meet statutory and regulatory non-discrimination requirements; and be it further

**RESOLVED**, that the TOWN concludes, based on the presentation by VERIZON, that the cable service offered by VERIZON will include competitive offerings with its existing competition; and be it further

**RESOLVED**, that the TOWN concludes that although the terms of the AGREEMENT are not identical to those of the existing Time Warner Cable franchise agreements, they are reasonably comparable in their totality to the terms of the franchise agreements with Time Warner Cable and contain similar economic or regulatory burdens as those placed upon other cable television franchisee's operating in the same franchise area, therefore neither agreement provides either franchisee with any unfair competitive advantage, or subjects either franchisee to any unfair competitive disadvantage; and be it further

**RESOLVED**, that the TOWN determines that it serves the public interest to award VERIZON a franchise to own, construct, operate and maintain a cable system along the public Rights-of-Way within the TOWN in order to provide cable service; and be it further

**RESOLVED**, that the TOWN authorizes the award of a non-exclusive franchise to VERIZON to own, construct, operate and maintain a cable system along the public Rights-of-Way within the TOWN in order to provide cable service in accordance with the AGREEMENT which authorization is made in accordance with the applicable provisions of Title VI of the Communications Act and the Cable Laws; and be it further

**RESOLVED**, that the AGREEMENT is hereby approved, and the TOWN SUPERVISOR is hereby authorized and directed to execute it and any other documents necessary to effectuate the granting of the franchise on behalf of the TOWN.

The	foregoing	resolution	was duly	put to a	vote on re	oll call	which	resulted	as fo	llows:
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George Woolsey, Councilman voting voting
Derek N. Benedict, Councilman voting
Gilbert J. Piaquadio, Councilman voting
Elizabeth J. Greene, Councilwoman voting
Wayne C. Booth, Supervisorvoting

The resolution was thereupon declared duly adopted.

# Tab 8

**From:** Schofer, Jeremy [mailto:JSchofer@wileyrein.com]

Sent: Tuesday, October 30, 2007 10:47 AM

To: Mark Taylor

Cc: Janus, Lincoln V. (Linc); Windram, Richard

Subject: Affidavit of Publication for public hearing with Town of Newburgh

Mark - I had asked you for this before but wanted to remind you that I also need the newspaper's affidavit of publication regarding our October 15th public hearing. The PSC requires that we file this with them when we seek confirmation of the agreement. Thanks

Regards - Jeremy



Jeremy J. Schofer Attorney At Law Wiley Rein LLP

1776 K Street NW Washington, DC 20006 Tel: 202.719.4646 | Fax: 202.719.7049 Email: jschofer@wileyrein.com www.wileyrein.com

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