Catherine L. Nesser Assistant General Counsel Legal Department



April 26, 2011

#### VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-G-1015 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program

Case 09-G-0363 – Petitions for Approval of Energy Efficiency Portfolio Standard (EEPS) Gas Energy Efficiency Programs

# <u>REVISED JANUARY AND FEBRUARY 2011 SCORECARD</u> REPORTS – GAS ENERGY EFFICIENCY PROGRAMS

# Dear Secretary Brilling:

I am writing in connection with the March 1, 2011 filing of the revised January 2011 Scorecard Reports and the March 14, 2011 filing of the February 2011 Scorecard Reports made by Niagara Mohawk Power Corporation d/b/a National Grid ("National Grid" or the "Company") for the Company's gas energy efficiency programs as per the Commission's orders in the above-captioned proceedings. The cumulative savings and expenditures have been updated to properly reflect actual 2010 results consistent with National Grid's 2010 Gas Efficiency Programs Annual Report filed with the Commission on March 15, 2011. As such, attached please find revised January and February 2011

Scorecard Reports. Please discard the Company's March 1, and March 14, 2011 submissions.

Respectfully submitted,

/s/ Catherine L. Nesser Catherine L. Nesser Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)

Steven Keller, DPS Staff (via electronic mail) William Saxonis, DPS Staff (via electronic mail) Kathryn Mammen, DPS Staff (via electronic mail) Robert Visalli, DPS Staff (via electronic mail)

Edward White (via electronic mail)

Cathy Hughto-Delzer (via electronic mail)

Janet Audunson

Active Parties in Case 07-M-0548 via EEPS listserv

# Revised JANUARY 2011

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) The Residential High-Efficiency Heating and Water Heating and Controls Program funding was exhausted as of approximately mid-January 2010. The program has been overwhelmingly successful, achieving over 250,000 Dekatherms in energy savings from 13,822 program participants since the program was launched in June 2009, in contrast to the cumulative approved program target of 75,793 Dekatherms for 2009-2011.

The Residential High-Efficiency Heating and Water Heating and Controls Program was suspended effective April 6, 2010 for new customer applications. The Company communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application has been updated on the website, www.powerofaction.com.

The Residential High-Efficiency Heating and Water Heating and Controls Program received incremental funding in the Commission's June 24, 2010 order and the program was re-opened in October 2010. The Company will track incremental activity for 2010 and 2011 separately for the Residential High-Efficiency Heating and Water Heating and Controls Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

There are no marketing activities to report.

#### (b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

#### (c) Other Activities

The Company re-opened the Residential High-Efficiency Heating and Water Heating and Controls Program on October 1, 2010. The Company will track activity separately under the Residential High-Efficiency Heating and Water Heating and Controls Program - Incremental.

Program/Project: Residential High-Efficiency Heating and Water Heating and

**Controls Program** 

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

# **5. Additional Issues**

**Program/Project:** Energy *Wise* Gas Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) The EnergyWise Gas Program is being managed by RISE Engineering who is partnering with ICF. Achievement of gas savings goals is below target, which National Grid attributes to the reluctance of property managers to invest in units where they do not pay the utility bill. New project proposals have been developed and are being presented to building owners. Additional audits are being scheduled and completed. All efforts have been put towards gaining more gas savings. The Company has completed a mailing advertising campaign to target units that are individually metered and has seen few results. The Company does not expect to achieve 100% of the cumulative 2011 program savings goals. The Company is putting forth extra effort to identify potential residential customers in multifamily buildings.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

# (a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

#### (b) Evaluation Activities.

A draft program evaluation plan was submitted on November 23, 2010 to DPS Staff for review. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

# (c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

# 3. Customer Complaints and/or Disputes

No customer complaints have been received.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

**Program/Project:** Energy Wise Gas Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 5. Additional Issues

**Program/Project:** Energy Initiative – Large Industrial Gas Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Gas Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

# (a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 29 trade allies across National Grid's upstate New York service territory during the month of January.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

# (c) Other Activities

**Program/Project:** Energy Initiative – Large Industrial Gas Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

There are no other activities to report.

# 3. Customer Complaints and/or Disputes

No customer complaints have been received.

# 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

# 5. Additional Issues

**Program/Project:** Energy Initiative - Mid-Sized Gas Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative - Mid-Sized Gas Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

# (a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory for the "Energy Efficiency for Health" program.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 29 trade allies across National Grid's upstate New York service territory during the month of January.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA

**Program/Project:** Energy Initiative - Mid-Sized Gas Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

# (c) Other Activities

There are no other activities to report.

# 3. Customer Complaints and/or Disputes

No customer complaints have been received.

# 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

# **5. Additional Issues**

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services, secure contractors, and train contractors to deliver energy saving measures to customers.

# (b) Production report from CSG

<b>Upstate Week Ending:</b>	1/1	1/8	1/15	1/22	1/29	Totals
Field; Audit/Air Sealing						
Audit/Air Sealing Completes	6	6	13	10	22	57
H&S term	30	9	25	14	22	100
Follow On Work						
Follow On Projects Submitted	1	3	6	2	6	18
Follow On Projects Approved		1	1	3	8	13
Follow On Projects Rejected		1	1		1	3
Follow On Projects Completed			1		4	5
Follow On Projects Pending						

(c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

# (a) Marketing Activities

CSG has initiated a "How Heard" report to show call center activity in relation to the marketing activities. The table below is an example of the weekly report that will be issued to National Grid. It should be noted that for the week of January 27, 2011, Customer service representatives reported 131 calls.

Region	Source	# of Calls
UPSTATE	Contractor	12
UPSTATE	Newspaper Ad	49
UPSTATE	Word of Mouth	26
UPSTATE	Other - Please Specify	3
UPSTATE	Employee Newsletter	1
UPSTATE	National Grid Bill Insert	15
UPSTATE	National Grid Direct Mail	20
UPSTATE	E-Action Newsletter	1
UPSTATE	National Grid Website	2
UPSTATE	National Grid Email	2
	Total # Calls	131

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

National Grid has published program notices in the National Grid employee publication "At a Glance" and will continue to feature information on the Power of Action website. The Company will also continue to promote the program at events and with the BPI contractor network.

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

# (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

# (c) Other Activities

National Grid has been conducting site visits to participating contractors and providing information at Upstate New York Trade Ally Meetings.

# 3. Customer Complaints and/or Disputes

No customer complaints have been received.

# 4. Changes to Subcontractors or Staffing

The Company has solicited contractors to implement the program through the lead vendor, CSG. Contractors have signed onto the program and contractor training continues to take place.

# 5. Additional Issues

**Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

- (a) National Grid is currently accepting rebate applications for the Residential ENERGY STAR® Gas Products Program.
  - (b) There are no additional key aspects of program performance goals.
  - (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

# (a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

# (b) Evaluation Activities

There are no evaluation activities to report.

# (c) Other Activities

There are no other activities to report.

# 3. Customer Complaints and/or Disputes

No customer complaints have been received.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

**Program/Project:** Residential Building Practices and Demonstration Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

- (b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.
- (c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched by April 1, 2011.

# 2. Program Implementation Activities

# (a) Marketing Activities

National Grid worked closely with the vendor to create and approve the Home Energy Reports for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These types of materials will be used when the Program launches in early 2011.

# (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

# (c) Other Activities

There are no other activities to report.

# 3. Customer Complaints and/or Disputes

No customer complaints have been received.

# 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

#### 5. Additional Issues

**Program/Project:** Commercial High-Efficiency Heating and Water Heating

Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) On January 21, 2011, DPS staff approved National Grid's November 19, 2010, request to lower Commercial High-Efficiency Heating and Water Heating incentives by 20% for 2011. The Company will re-start the program March 1, 2011 with the new incentive levels.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

# (a) Marketing Activities

The Energy Products and Energy Solutions Delivery groups continue to promote the Commercial High-Efficiency Heating and Water Heating incentive to commercial customers and trade allies.

Corporate marketing staff is developing implementation tactics for the 2011 campaign to promote electric and gas energy efficiency programs to commercial customers.

# (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews are underway.

#### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

No customer complaints have been received.

#### 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

**Program/Project:** Commercial High-Efficiency Heating and Water Heating

Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 5. Additional Issues

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program - Incremental

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) The Residential High-Efficiency Heating and Water Heating and Controls Program received incremental funding in the Commission's June 24, 2010 order directing the Company to re-open the program in October 2010. The Company is tracking activities separately from the initial program under the title of Residential High-Efficiency Heating and Water Heating and Controls Program - Incremental.

- (b) We are receiving a steady stream of reservations and rebate applications in 2011 and remain on target to hit our 2011 goal.
  - (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

#### (a) Marketing Activities

No marketing activities are planned at this time.

# (b) Evaluation Activities

No evaluation activities are planned at this time.

#### (c) Other Activities

Customers are using the rebate reservation system and we have not had any issues. In fact, the rebate reservation system has been a helpful tool to National Grid in managing the incentive budget and forecasting when the budget may be exhausted.

The Company started a waiting list on November 16, 2010 because all of the 2010 funding has been committed through the rebate reservation system. The intent of the waiting list is to first allocate 2011 funds to those on the waiting list before processing 2011 program rebates.

# 3. Customer Complaints and/or Disputes

The Company has received complaints from contractors about the itemized invoice requirement. Many contractors use a "lump sum" price and are unable or unwilling to break out materials and labor on the customer invoice. National Grid is tracking the number of contractor complaints and the volume of customer rebate applications which are received without an itemized invoice. The Company is planning contractor meetings in February 2011 to maintain communication on all of the requirements for the program with an emphasis on the itemized invoice.

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program - Incremental

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

# **5.** Additional Issues

Ducanon Administrator	Nicona Maharuk Dayran Composition d/h/a Nicional Caid
Program Administrator Month	Niagara Mohawk Power Corporation d/b/a National Grid  January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Gas Energy Efficiency Programs
T ming	Expedited Last Flack das Elicigy Efficiency Flograms
Program Administrator (PA) and Program ID	NGRIDGA01
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	25,321
Percent of Monthly Therm Goal Acquired	0%
1	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date  Not first year annual kWh acquired to data	
Net first-year annual kWh acquired to date  Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of annual goal  Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	
The cumulative with acquired to date	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
	2 200 005
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	2,309,895
Net first-year annual therms acquired to date as a percent of annual goal  Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	304%
Net cumulative therms acquired to date	2,309,895
The cumulative mermy acquired to date	2,307,073
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	46,615,940
Committed' Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
	_
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,098,356
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ (317,242)
Evaluation	\$ -
Total expenditures to date	\$ 5,214,768
Percent of total budget spent to date	249%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA01
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	9,657
Number of program applications processed to date <sup>4</sup>	9,657
Number of processed applications approved to date <sup>5</sup>	9,657
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

<sup>&</sup>lt;sup>10</sup> 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA04
Program Name	EnergyWise Gas Program
Program Type	Multifamily Retrofit
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
recent of Monthly Feak kw Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	13,230
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>0</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	10,152
Net first-year annual therms acquired to date as a percent of annual goal  Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	3% 3%
Net cumulative therms acquired to date  Net cumulative therms acquired to date	10,152
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	127,620
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,434,329
Administrative costs Program Planning	\$ - \$
	\$ -
Marketing costs Trade Ally Training	\$ -
Trace rary Training	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$
Direct Program Implementation	\$ 6,006
Evaluation	\$
Total expenditures to date	\$ 180,162
Percent of total budget spent to date	7%
en egin i promonent	170

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA04
Program Name	EnergyWise Gas Program
Program Type	Multifamily Retrofit
Participation	
Number of program applications received to date	61
Number of program applications processed to date <sup>4</sup>	61
Number of processed applications approved to date <sup>5</sup>	61
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

<sup>&</sup>lt;sup>10</sup> 3-year goal represents goal through 2011.

Program Administrator  Month Filing  Program Administrator (PA) and Program ID  Program Name  Program Type  Acquired Impacts This Month  Net first-year annual kWl¹ acquired this month	Niagara Mohawk Power Corporation d/b/a National Grid January 2011 - REVISED 04/15/11 90 Day Energy Efficiency Programs  NGRIDGC01 Energy Initiative - Large Industrial Gas Program  Commercial Retrofit
Filing Program Administrator (PA) and Program ID Program Name Program Type Acquired Impacts This Month	90 Day Energy Efficiency Programs  NGRIDGC01  Energy Initiative - Large Industrial Gas Program
Program Administrator (PA) and Program ID Program Name Program Type Acquired Impacts This Month	NGRIDGC01 Energy Initiative - Large Industrial Gas Program
Program Name Program Type Acquired Impacts This Month	Energy Initiative - Large Industrial Gas Program
Program Type Acquired Impacts This Month	
Acquired Impacts This Month	
Net first-year annual kWh acquired this month	
Net first-year annual kWf acquired this month	_
·	
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	14,682
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	
FOR EMOCYCIC & WII ACQUITED BIIS HIOHUI	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	_
Net first-year annual kWh acquired to date as a percent of annual goal	<u> </u>
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>0</sup>	
Net cumulative kWh acquired to date	_
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>40</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>0</sup> Net cumulative therms acquired to date	0%
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	_
Net Lifecycle therms acquired to date	_
The Breefeld Melling and to date	
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	=
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	
Net utility peak kW acquired & committed this month	<u> </u>
Net First-year annual therms acquired & committed this month	-
Costs	
Custs	\$ 1,569,468
Total program budget Administrative costs	\$ 1,569,468 \$
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	-
Direct Program Implementation	\$ 13,906
Evaluation	\$ 878
Total expenditures to date	\$ 282,344
Percent of total budget spent to date	18%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC01
Program Name	Energy Initiative - Large Industrial Gas Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	=
Number of program applications processed to date <sup>4</sup>	-
Number of processed applications approved to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $<sup>^6</sup>$  See CO  $_2$  Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10 3-</sup>year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC04
Program Name	Energy Initiative - Mid-Sized Gas Program
Program Type	Commercial Retrofit
And the Property of the Alexander	
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
W.W.	444
Net First-year annual therms acquired this month	446
Monthly Net Therm Goal	34,063
Percent of Monthly Therm Goal Acquired	1%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	5,357
	3,331
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date  Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of annual goal  Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative kWh acquired to date as a percent of 3-year goar	
	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	0
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	295,487
Net first-year annual therms acquired to date as a percent of annual goal	39%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	39%
Net cumulative therms acquired to date	295,487
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	
Net Lifecycle kwii acquired to date  Net Lifecycle therms acquired to date	6,870,577
Net Energete therms acquired to date	0,070,377
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month  Net Lifecycle therms committed this month	-
Funds committed at this point in time	_
1 tilles committee at tills point in tille	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	446
Costs	\$ 2501.416
Total program budget  Administrative costs	\$ 2,521,416 \$
Program Planning	\$ -
Marketing costs	\$ 120
Trade Ally Training	\$ -
, <u> </u>	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 5,525
Direct Program Implementation	\$ 22,320
Evaluation	\$ -
Total expenditures to date	\$ 738,177
Percent of total budget spent to date	
1 creent of total budget spent to date	29%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC04
Program Name	Energy Initiative - Mid-Sized Gas Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	12
Number of program applications processed to date <sup>4</sup>	12
Number of processed applications approved to date <sup>5</sup>	12
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired"

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA05
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
	_
Net first-year annual kWh <sup>1</sup> acquired this month  Monthly net first-year annual kWh Goal	_
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	_
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
- Transfer of the control of the con	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	13,802
Percent of Monthly Therm Goal Acquired	0%
Nat Lifacycla kWh acquired this month	_
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	- 0%
Net first-year annual therms acquired to date as a percent of annual goal  Net first-year annual therms acquired to date as a percent of 3-year goal 10	0%
Net cumulative therms acquired to date	-
and the same of the same	
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,745,385
Administrative costs Program Planning	S
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation Evaluation	\$ -
Total expenditures to date	\$ 177,812
Percent of total budget spent to date	10%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA05
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications processed to date <sup>4</sup>	-
Number of processed applications approved to date <sup>5</sup>	-
Percent of applications received to date that have been processed	
•	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10 3-</sup>year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA07
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh¹ acquired this month  Monthly net first-year annual kWh Goal	-
	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	4,095
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
• •	
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	=
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Not Sent annual sharms are similar day	14,251
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	17%
Net first-year annual therms acquired to date as a percent of almada goal <sup>10</sup>	17%
Net cumulative therms acquired to date	14,251
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	
Net Lifecycle kwir acquired to date  Net Lifecycle therms acquired to date	219,836
ivet Enceyere therms acquired to date	217,000
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month	-
A Thirty can annual merins acquired & committeed this month	
Costs	
Total program budget	\$ 215,837
Administrative costs	\$ -
Program Planning	-
Marketing costs	-
Trade Ally Training	\$ - \$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	
Direct Program Implementation	\$ (3,484)
Evaluation Table and district to the second	\$ - \$ 47.914
Total expenditures to date  Percent of total hydret count to date	\$ 47,914 22%
Percent of total budget spent to date	22%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA07
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	1,627
Number of program applications processed to date <sup>4</sup>	1,627
Number of processed applications approved to date <sup>5</sup>	1,627
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $<sup>^6</sup>$  See CO  $_2$  Reduction Values  $\,$  tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

 $<sup>^{10}</sup>$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA06
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Month	
	_
Net first-year annual kWh <sup>1</sup> acquired this month  Monthly net first-year annual kWh Goal	
	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	_
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Nat Lifacycla kWh acquired this month	_
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
	_
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of annual goal  Net first-year annual therms acquired to date as a percent of 3-year goal 10	0%
Net cumulative therms acquired to date	=
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month  Net Lifecycle therms committed this month	-
Funds committed at this point in time	
1 and committee at any point in time	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Contra	
Costs Total program budget	\$ 1,267,553
Administrative costs	\$ 1,207,333
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 108,223
Percent of total budget spent to date	9%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA06
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications processed to date <sup>4</sup>	-
Number of processed applications approved to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired"

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See CO , Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC07
Program Name	Commercial High Efficiency Heating and Water Heating Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	
Percent of Monthly Net kWh Goal Acquired	
1 Clean of Montany Net k will don't Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	433
Monthly Net Therm Goal	21,758
Percent of Monthly Therm Goal Acquired	2%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	8,669
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup> Net NYISO peak kW reductions acquired to date	0
Net N 115O peak kw reductions acquired to date	Ü
Net first-year annual therms acquired to date	161,085
Net first-year annual therms acquired to date as a percent of annual goal	31%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	31%
Net cumulative therms acquired to date	161,085
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	3,929,349
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month	
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	433
Costs	
Total program budget	\$ 2,037,184
Administrative costs	-
Program Planning Madating costs	S -
Marketing costs	\$ - \$ -
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 600
Direct Program Implementation	\$ 11,107
Evaluation	\$ -
Total expenditures to date	\$ 750,387
Percent of total budget spent to date	37%
- Control of the cont	3770

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC07
Program Name	Commercial High Efficiency Heating and Water Heating Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	69
Number of program applications processed to date <sup>4</sup>	69
Number of processed applications approved to date <sup>5</sup>	69
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Membly Utility Net Peak kW Goal Acquired	Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Program Administrator (PA) and Program ID  Nonlinear Name  Program Name  Residential Replace (PA) and Program ID  Residential Replace (PA) (Pa) (Pa) (Pa) (Pa) (Pa) (Pa) (Pa) (Pa	Month	January 2011 - REVISED 04/15/11
Residential High-Efficiency Relating and Water Hearing and Controls Program-Program Type Residential Rebate  Residential Rebat	Filing	Expedited Fast Track Gas Energy Efficiency Programs
Residential High-Efficiency Heating and Controls Program-Program Type Residential Rebuse  Residential Rebu	Duognam Administrator (DA) and Duognam ID	NCDIDGA12
Program Type Residental Rebuse  Auguited Impacts This Menth  Menth of the Sear annual EVPL Acquired this month  Menthly set first year annual EVPL Could Acquired  Processed Abounky Set RN Good Acquired  Processed Abounky Set RN Good Acquired  Menthly Utility Net Peak W Good Acquired  Menthly Utility Net Peak W Good Acquired  Processed Abounky Peak W Good Acquired  Set First year annual thems acquired this month  Menthly Utility Net Peak W Good Acquired  Set First year annual thems acquired this month  Processed Abounky Peak W Good Acquired  Set Lifecycle RNPs acquired dist month  Net Lifecycle RNPs acquired dist month  Net Lifecycle Remarks acquired this month  Net Lifecycle Remarks acquired this month  Net Lifecycle RNPs acquired dist month  Net Lifecycle RNPs acquired with month  Net Interpret RNPs acquired annual RNPs acquired to other as percent of annual goal  Net Interpret RNPs acquired the set as percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as a percent of annual goal  Net Interpret RNPs acquired to date as acquired to date acquired RNPs acquire	Frogram Administrator (FA) and Frogram 1D	
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Percent of total budget spent to date		
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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA12
	Residential High-Efficiency Heating and Water Heating and Controls Program -
Program Name	Incremental
Program Type	Residential Rebate
Participation	
Number of program applications received to date	2,824
Number of program applications processed to date <sup>4</sup>	2,824
Number of processed applications approved to date <sup>5</sup>	2,824
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $<sup>^{2}\,\</sup>mathrm{Peak}$  is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired"

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

# Revised FEBRUARY 2011

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

# 1. Program Status

(a) The initial Residential High-Efficiency Heating and Water Heating and Controls Program funding was exhausted as of approximately mid-January 2010. The program was overwhelmingly successful, achieving over 250,000 Dekatherms in energy savings from 13,822 program participants since the program was launched in June 2009, in contrast to the cumulative approved program target of 75,793 Dekatherms for 2009-2011.

The Residential High-Efficiency Heating and Water Heating and Controls Program was suspended effective April 6, 2010 for new customer applications. The Company communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application has been updated on the website, <a href="https://www.powerofaction.com">www.powerofaction.com</a>.

The Residential High-Efficiency Heating and Water Heating and Controls Program received incremental funding in the Commission's June 24, 2010 order and the program was re-opened in October 2010. The Company is tracking incremental activity for 2010 and 2011 separately for the Residential High-Efficiency Heating and Water Heating and Controls Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

There are no marketing activities to report.

# (b) Evaluation Activities

Tetra Tech completed the process evaluation for this program

## (c) Other Activities

The Company re-opened the Residential High-Efficiency Heating and Water Heating and Controls Program on October 1, 2010. The Company is tracking activity separately under the Residential High-Efficiency Heating and Water Heating and Controls Program - Incremental.

#### 3. Customer Complaints and/or Disputes

Program/Project: Residential High-Efficiency Heating and Water Heating and

**Controls Program** 

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

# **5. Additional Issues**

**Program/Project:** Energy Wise Gas Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) The EnergyWise Gas Program is being managed by RISE Engineering who is partnering with ICF. Achievement of gas savings goals is below target, which National Grid attributes to the reluctance of property managers to invest in units where they do not pay the utility bill. New project proposals have been developed and are being presented to building owners. Additional audits are being scheduled and completed. All efforts have been put towards gaining more gas savings. The Company has completed a mailing advertising campaign to target units that are individually metered and has seen few results. The Company does not expect to achieve 100% of the cumulative 2011 program savings goals. The Company is putting forth extra effort to identify potential residential customers in multifamily buildings.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

National Grid's Marketing Department, along with RISE Engineering, is currently developing a marketing plan for Calendar Year 2011 to target this market base, especially condominiums.

#### (b) Evaluation Activities.

Tetra Tech is preparing to begin program staff interviews to gain insight into how the program is performing.

#### (c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

## 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

**Program/Project:** Energy *Wise* Gas Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

## 5. Additional Issues

The Company submitted a request to Department of Public Service ("DPS") Staff on March 7, 2011 seeking approval to increase the gas rebates that National Grid's program will pay for building shell measures from 25% to 45%. It is anticipated that this will help close the sale of a project since the market is so limited.

**Program/Project:** Energy Initiative – Large Industrial Gas Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Gas Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

Corporate marketing staff completed the 2011 marketing plan and will start implementing tactics in March to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 17 trade allies across National Grid's upstate New York service territory during the month of February.

# (b) Evaluation Activities

After thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey will be administered to program participants, which, in turn, will inform the process evaluation findings.

#### (c) Other Activities

There are no other activities to report.

**Program/Project:** Energy Initiative – Large Industrial Gas Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

# 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

#### **5. Additional Issues**

**Program/Project:** Energy Initiative - Mid-Sized Gas Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative - Mid-Sized Gas Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory for the "Energy Efficiency for Health" program.

Corporate marketing staff completed the 2011 marketing plan and will start implementing tactics in March to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 17 trade allies across National Grid's upstate New York service territory during the month of February.

#### (b) Evaluation Activities

After thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey will be administered to program participants, which, in turn, will inform the process evaluation findings.

**Program/Project:** Energy Initiative - Mid-Sized Gas Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

# (c) Other Activities

There are no other activities to report.

# 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

## 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

## **5. Additional Issues**

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) The Gas Enhanced Home Sealing Incentive Program ("EHSIP") offers customers with gas heated homes an energy assessment with air sealing and attic insulation incentives. Conservation Services Group, Inc. ("CSG") is the lead program implementation vendor for the program. National Grid is working closely with the vendor for implementation of the program, including, securing and training contractors, conducting field quality assurance visits, and post-completion quality control evaluations to help ensure the proper deliver of energy saving measures to customers.

Upstate Week Ending:	2/5	2/12	2/16	2/23	Totals
Field; Audit/Air Sealing					
Audit/Air Sealing Completed	16	11	17	24	68
Health & Safety Termination*	19	38	29	24	110
Follow On Work					
Follow-On Projects Submitted	13	7	3	3	26
Follow-On Projects Approved	11	6	2	4	23
Follow-On Projects Rejected	1	2			3
Follow-On Projects Completed	1	3		1	5
Follow-On Projects Pending					0

<sup>\*</sup>Audits terminated in accordance with established BPI health and Safety protocols for Building Analyst I and Shell Specialist

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

A targeted e-mail blast was sent out to customers with gas heat coded accounts during February. These efforts resulted in customer inquiries by phone and electronic communications. The schedule is listed in the table below:

		UNY Gas Heating: Watertown, Utica, Syracuse & Rome Inquiries
E-Mail #1	Drop Date: 2/22/11	17,786
		UNY Gas Heating:
		Albany, Schenectady & Glen
		Falls Inquiries
E-Mail #2	Drop Date: 2/24/11	17,631

An internal meeting was held to plan for additional marketing efforts for 2011. These future efforts include direct mail, bill inserts, electronic outreach and print media and email blasts to an expanded targeted customer base.

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

The EHSIP program manager distributed flyers to National Grid consumer advocates for distribution to customers. Additional program collateral was distributed to the contractors in the course of the on-site visits.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

#### (c) Other Activities

Work continues with National Grid's Media Relations, Government Relations and Trade Ally departments for help in promoting EHSIP. National Grid continues to interact with various community agencies.

National Grid representatives Upstate New York group participated in the first Long Island meeting of Efficiency First. In attendance were representatives from the BPCA, Community Development Corporation, local townships, LIPA, NYSERDA and National Grid. The goal of this meeting was to maximize the delivery of these programs and to identify the barriers and solutions in achieving these results. The Company has submitted a request to the Green Jobs/Green New York program manager at NYSERDA and to their lead implementing contractor, CSG, to initiate a similar effort in Upstate New York in order to streamline the delivery path for the customers.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

National Grid continues to seek upgrades to the contractor list with viable accredited companies through various resources that include NYSERDA, ACCA and Building Performance Contractors Association (BPCA).

#### 5. Additional Issues

EHSIP participating contractors are finding a high percentage of health and safety ("H&S") issues in customers' homes. These H&S issues are in violation of BPI policies and include improperly vented bathroom and kitchen fans, improperly vented dryers, carbon monoxide, gas leaks, asbestos and mold like substances. National Grid has aggressively worked with BPI, BPCA, EHSIP contractors and CSG for policy refinement and action to ensure corrections are completed with minimal impact to the program.

**Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

- (a) National Grid is currently accepting rebate applications for the Residential ENERGY STAR® Gas Products Program.
  - (b) There are no additional key aspects of program performance goals.
  - (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

# (a) Marketing Activities

National Grid's Marketing Department developed a marketing plan for Calendar Year 2011 for this program.

#### (b) Evaluation Activities

There are no evaluation activities to report.

#### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

**Program/Project:** Residential Building Practices and Demonstration Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

- (b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.
- (c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched at the end of April 1, 2011.

# 2. Program Implementation Activities

#### (a) Marketing Activities

National Grid worked closely with OPOWER, Inc. ("OPOWER") to create and approve the Home Energy Reports and "Welcome" inserts for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These materials will be used when the program launches in at the end of April 2011.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

#### (c) Other Activities

As per the Commission's Order of December 3<sup>rd</sup> 2010, National Grid has filed the following documents on the dates noted:

- Program Implementation Plan Filed on 01/21/11 with the Commission.
- Agreement between National Grid and OPOWER Filed on 02/16/11 with Director of Office of Consumer Policy.
- Copies of Contracts between OPOWER and their subcontractor for printing services (RR Donnelley & Sons Co.) and their contractor for data storage services (SoftLayer Technologies, Inc.) – Filed on 02/16/11 with Director of Office of Consumer Policy.

# 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

**Program/Project:** Residential Building Practices and Demonstration Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

# 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

# 5. Additional Issues

**Program/Project:** Commercial High-Efficiency Heating and Water Heating

Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) The Commercial High-Efficiency Heating and Water Heating program will restart on March 1, 2011 with new incentive levels that are 20% lower than 2010 levels. The lower incentives for the 2011 program year were approved by DPS staff on 1/21/2011.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

# (a) Marketing Activities

The Energy Products and Energy Solutions Delivery groups continue to promote the Commercial High-Efficiency Heating and Water Heating incentive to commercial customers and trade allies.

Corporate marketing staff completed the 2011 marketing plan and will start implementing tactics in March to promote electric and gas energy efficiency programs to commercial customers.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the National Grid staff have been completed. These comprehensive interviews provide the evaluation team with an in-depth understanding of the program's inner workings.

#### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

Program/Project: Commercial High-Efficiency Heating and Water Heating

Program

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

# 5. Additional Issues

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program - Incremental

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) The Residential High-Efficiency Heating and Water Heating and Controls Program received incremental funding in the Commission's June 24, 2010 order directing the Company to re-open the program in October 2010. The Company is tracking activities separately from the initial program under the title of Residential High-Efficiency Heating and Water Heating and Controls Program - Incremental.

- (b) The Company is receiving a steady stream of reservations and rebate applications in 2011 and remains on target to hit its 2011 energy savings goal for this program.
  - (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

No marketing activities are planned at this time.

#### (b) Evaluation Activities

No evaluation activities are planned at this time.

#### (c) Other Activities

Customers are using the rebate reservation system and we have not had any issues. In fact, the rebate reservation system has been a helpful tool to National Grid in managing the incentive budget and forecasting when the budget may be exhausted.

#### 3. Customer Complaints and/or Disputes

The Company has received complaints from contractors about the itemized invoice requirement. Many contractors use a "lump sum" price and are unable or unwilling to break out materials and labor on the customer invoice. National Grid is tracking the number of contractor complaints and the volume of customer rebate applications which are received without an itemized invoice. The Company held contractor meetings in February 2011 to maintain communication on all of the requirements for the program with an emphasis on the itemized invoice.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program - Incremental

**Reporting period:** February 2011 **Report Contact person:** Lynn Westerlind

# **5. Additional Issues**

December 4 decisions of the control	Nicesan Mahamb Danier Communication 4/6/2 Not 11 C 11
Program Administrator Month	Niagara Mohawk Power Corporation d/b/a National Grid February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Gas Energy Efficiency Programs
T MILE	Expedited Fast Track Gas Energy Efficiency Frograms
Program Administrator (PA) and Program ID	NGRIDGA01
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh1 acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	
Monthly Net Therm Goal	25,321
•	
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
No. 200 at 1 Windows at 1 to 1 to	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
	2 200 005
Net first-year annual therms acquired to date	2,309,895
Net first-year annual therms acquired to date as a percent of annual goal	304%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup> Net cumulative therms acquired to date	304%
Net cumulative therms acquired to date	2,309,893
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	46,615,940
Net Energie therms acquired to date	10,012,740
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,098,356
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ 121
Total expenditures to date	
Percent of total budget spent to date	249%
* 1	the control of the co

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA01
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	9,657
Number of program applications processed to date <sup>4</sup>	9,657
Number of processed applications approved to date <sup>5</sup>	9,657
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

<sup>&</sup>lt;sup>10</sup> 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA04
Program Name	EnergyWise Gas Program
Program Type	Multifamily Retrofit
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Net first-year annual kWh acquired this month  Monthly net first-year annual kWh Goal	_
Percent of Monthly Net kWh Goal Acquired	
Teresis of Monany Net xwii doar Nequinea	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	24,590
Monthly Net Therm Goal	13,230
Percent of Monthly Therm Goal Acquired	186%
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	270,987
	210,901
Total Acquired Net First-Year Impacts To Date	_
Net first-year annual kWh acquired to date  Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of annual goal  Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
	0
Net utility peak kW reductions acquired to date  Net utility peak kW reductions acquired to date as a percent of utility annual goal	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal  Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	34,742
Net first-year annual therms acquired to date as a percent of annual goal	9%
Net first-year annual therms acquired to date as a percent of 3-year goal	9%
Net cumulative therms acquired to date	34,742
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	398,607
C 14 St 4 ( 4 4 1 NT) NT A	
Committed Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month	_
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	24,590
·	
Costs	
Total program budget	\$ 2,434,329
Administrative costs	-
Program Planning	-
Marketing costs Trade Ally Training	\$ - \$ -
Trade Ally Training	φ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 15,283
Direct Program Implementation	\$ 5,912
Evaluation	\$ 263
Total expenditures to date	\$ 201,620
Percent of total budget spent to date	8%
	0,0

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA04
Program Name	EnergyWise Gas Program
Program Type	Multifamily Retrofit
Participation	
Number of program applications received to date	694
Number of program applications processed to date <sup>4</sup>	694
Number of processed applications approved to date <sup>5</sup>	694
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

<sup>&</sup>lt;sup>10</sup> 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC01
Program Name Program Type	Energy Initiative - Large Industrial Gas Program  Commercial Retrofit
Program Type	Commercial Religit
Acquired Impacts This Month	
Net first-year annual kWh acquired this month	-
Monthly net first-year annual kWh Goal	_
Percent of Monthly Net kWh Goal Acquired	
refeelt of Monthly Net kwil Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	_
Monthly Utility Net Peak kW Goal	_
Percent of Monthly Peak kW Goal Acquired	
Telectic of Worlding Teak KW Goal Acquired	
Net First-year annual therms acquired this month	_
Monthly Net Therm Goal	14,682
Percent of Monthly Therm Goal Acquired	0%
	070
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date  Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date  Net first-year annual kWh acquired to date as a percent of annual goal	=
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>0</sup>	
Net cumulative kWh acquired to date	_
•	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	0
Net NYISO peak kW reductions acquired to date	U
Net first-year annual therms acquired to date	_
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>0</sup>	0%
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	=
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	=
Occupil Tomo etc (Achieved & Committed)	
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month	
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,569,468
Administrative costs	\$ 8,577
Program Planning	-
Marketing costs	\$ -
Trade Ally Training	-
The second secon	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 8,072
Evaluation	\$ -
Total expenditures to date	\$ 298,993
Percent of total budget spent to date	19%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC01
Program Name	Energy Initiative - Large Industrial Gas Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	÷
Number of program applications processed to date <sup>4</sup>	-
Number of processed applications approved to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $<sup>^6</sup>$  See CO  $_2$  Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10 3-</sup>year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC04
Program Name	Energy Initiative - Mid-Sized Gas Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh1 acquired this month	=
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	34,063
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	295,487
Net first-year annual therms acquired to date as a percent of annual goal	39%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	39% 295,487
Net cumulative therms acquired to date	293,467
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	6,870,577
Committed Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
•	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Contr	
Costs Total program budget	\$ 2,521,416
Administrative costs	\$ 2,321,416 \$ 10,155
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 2,060
Direct Program Implementation	\$ 15,223
Evaluation	\$ 154
Total expenditures to date	\$ 765,768
Total expenditures to date  Percent of total budget spent to date	\$ 765,768 30%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC04
Program Name	Energy Initiative - Mid-Sized Gas Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	12
Number of program applications processed to date <sup>4</sup>	12
Number of processed applications approved to date <sup>5</sup>	12
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}\,$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA05
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month  Monthly net first-year annual kWh Goal	
Percent of Monthly Net kWh Goal Acquired	
reteem of monthly Net k wil Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	_
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
The state of the s	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	13,802
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	0
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	0%
Net cumulative therms acquired to date	-
Total Associand Lifewoods Tomoreto To Date	
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	
Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,745,385
Administrative costs	\$ -
Program Planning	-
Marketing costs	-
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 14,714
Evaluation	\$ -
Total expenditures to date	\$ 192,527
Percent of total budget spent to date	11%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA05
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications processed to date <sup>4</sup>	-
Number of processed applications approved to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10 3-</sup>year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA07
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
	_
Net first-year annual kWh <sup>1</sup> acquired this month	
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
2 Order of Frontally Leak RV Court required	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	4,095
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
• •	
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	14,251
Net first-year annual therms acquired to date as a percent of annual goal	17%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	17%
Net cumulative therms acquired to date	14,251
Total Associand Lifework Laws at To Date	
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	_
Net Lifecycle therms acquired to date	219,836
	7,777
Committed Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)  Not first year annual LWIs acquired & committed this month	-
Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committee this month	-
Costs	
Total program budget	\$ 215,837
Administrative costs Program Planning	\$ - \$
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation Evaluation	\$ 417
Total expenditures to date	\$ 48,331
Percent of total budget spent to date	22%
	•

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA07
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	1,627
Number of program applications processed to date <sup>4</sup>	1,627
Number of processed applications approved to date <sup>5</sup>	1,627
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $<sup>^6</sup>$  See CO  $_2$  Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA06
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	_
Percent of Monthly Net kWh Goal Acquired	
Total of Monany Fee a will add Fee quite	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date  Net first-year annual kWh acquired to date	_
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
	_
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	- 0%
Net first-year annual therms acquired to date as a percent of annual goal  Net first-year annual therms acquired to date as a percent of 3-year goal 10	0%
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month	_
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget  Administrative costs	\$ 1,267,553 \$ 5,213
Program Planning	\$ 5,215
Marketing costs	\$ -
Trade Ally Training	s -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	-
Direct Program Implementation	\$ 2,108
Evaluation	\$ 263
Total expenditures to date	\$ 115,806
Percent of total budget spent to date	9%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA06
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications processed to date <sup>4</sup>	-
Number of processed applications approved to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired"

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See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

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 $<sup>^{\</sup>rm 10}\,$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC07
Program Name	Commercial High Efficiency Heating and Water Heating Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
	_
Net first-year annual kWh¹ acquired this month  Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Percent of Monthly Net kwil Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	21,758
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	_
	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	161,085
Net first-year annual therms acquired to date as a percent of annual goal	31% 31%
Net first-year annual therms acquired to date as a percent of 3-year goal 10  Net cumulative therms acquired to date	161,085
The cumulative therms acquired to date	101,005
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	3,929,349
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	_
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month	_
Net trist-year annual kwir acquired & committed this month  Net utility peak kW acquired & committed this month	
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,037,184
Administrative costs	\$ 7,770
Program Planning	\$ -
Marketing costs	-
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ - \$
Direct Program Implementation	\$ 4,844 \$
Evaluation Text I was a date	
Total expenditures to date	\$ 763,001
Percent of total budget spent to date	37%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC07
Program Name	Commercial High Efficiency Heating and Water Heating Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	69
Number of program applications processed to date <sup>4</sup>	69
Number of processed applications approved to date <sup>5</sup>	69
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA12
110gram Nummerator (11) and 110gram 1D	Residential High-Efficiency Heating and Water Heating and Controls Program -
Program Name	Incremental
Program Type	Residential Rebate
Aid Td. This Month	
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	61,732
Monthly Net Therm Goal	151,376
Percent of Monthly Therm Goal Acquired	41%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	1,136,259
	3,700,007
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	826,396
Net first-year annual therms acquired to date as a percent of annual goal	30%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	30%
Net cumulative therms acquired to date	826,396
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	15,515,471
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	_
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	61,732
Costs	
Total program budget	\$ 5,280,523
Administrative costs	\$ 13,415
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ 482
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 532,293
Direct Program Implementation	\$ 4,683
Evaluation	-
Total expenditures to date	\$ 1,358,458
Percent of total budget spent to date	26%

February 2011 - REVISED 4/15/11 Expedited Fast Track Gas Energy Efficiency Programs
Expedited Fast Track Gas Energy Efficiency Programs
NGRIDGA12
Residential High-Efficiency Heating and Water Heating and Controls Program -
Incremental
Residential Rebate
3,091
3,091
3,091
100%

<sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $^{2}\ \mathrm{Peak}$  is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired"

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{\rm 9}\,$  This report includes preliminary information that is subject to change.

 $^{\rm 10}$  3-year goal represents goal through 2011.