

PENDING PETITION MEMO

Date: 10/31/2008

TO :       OAF  
          OGC  
          OT  
          OCS

FROM:       CENTRAL OPERATIONS

UTILITY:    COMCAST OF NEW YORK, LLC

SUBJECT:    08-V-1291

Petition of Comcast of New York, LLC for Approval of FCC Form 1205.  
10/31/08.

**COMCAST CABLE COMMUNICATIONS, LLC  
COMCAST CABLE COMMUNICATIONS HOLDINGS, INC.  
2007 ANNUAL FILING - FCC FORM 1205  
PREPARATION DOCUMENTATION**

This memo will serve to document, in general terms, the steps and methodologies behind the preparation of FCC Form 1205 for systems owned and managed by Comcast Cable Communications, LLC and Comcast Cable Communications Holdings, Inc. ("Comcast"). Comcast has chosen to aggregate its equipment costs at the company level as provided by the Federal Communication Commission's Report and Order released June 7, 1997 (DA 96-57). The cost data included in the 2007 Form 1205 was obtained from the books and records at the company level of Comcast as of December 31, 2007. The average hours per installation, costs and hours of installation and maintenance of customer equipment were estimated based upon a sample of Comcast's cable systems. Please see the enclosed "Sampling Plan & Analysis for Comcast Cable System Rates" for more details.

**SCHEDULE A – CAPITAL COSTS OF SERVICE INSTALLATION  
AND MAINTENANCE OF EQUIPMENT AND PLANT**

- Line A Represents the types of equipment necessary for installation and maintenance of cable facilities such as vehicles and tools.
- Line B Gross book value was taken from the books and records of Comcast at December 31, 2007.
- Line C Accumulated depreciation was taken from the books and records of Comcast at December 31, 2007.
- Line D Deferred tax balances were calculated by multiplying the difference between the net book value and the net tax value by the sum of the Federal income tax rate (35%) and the applicable state income tax rate (net of the Federal income tax benefit). Assets identified at the company level use a weighted average state tax rate (6.77%) for this calculation. Net tax value was calculated using gross tax value minus accumulated tax depreciation. The net tax balances for 2001 through 2004 were adjusted to account for tax basis bonus depreciation.
- Line G4a Represents interest expense for Comcast Corporation taken from the company's 10K for the year ended December 31, 2007.
- Line G4b Represents total net assets of Comcast Corporation taken from the company's 10K for the year ended December 31, 2007. Total net assets equal total assets less total current assets and goodwill.
- Line J Represents annual depreciation expense. Depreciation expense was taken from the books and records of Comcast at December 31, 2007.

## **SCHEDULE B – ANNUAL OPERATING EXPENSES FOR SERVICE INSTALLATION AND MAINTENANCE OF EQUIPMENT AND PLANT**

Schedule B lists annual operating expenses (excluding depreciation) for installation and maintenance of all cable facilities for the year ended December 31, 2007. Such expenses were obtained from the books and records of Comcast at December 31, 2007 and are summarized as follows:

### **Schedule B**

Salaries & Benefits

Supplies

Other 1

Other 2

### **Schedule B Analysis**

Salaries, Commissions, Employee Benefits, and Payroll Taxes

Operating Supplies

Contract Labor, Converter Maintenance and Repair

Vehicle Expense Gas and Oil, Vehicle Expense

Maintenance and Rentals/Lease Expense

## **SCHEDULE C -- CAPITAL COSTS OF LEASED CUSTOMER EQUIPMENT**

- Line A Represents customer equipment for which there is a separately calculated charge. The following items of equipment will have a separately calculated charge: converters for “basic-only” customers, converters for customers receiving a level of service above the basic tier (except HDTV-capable and DVR-capable converters), HDTV-capable and DVR-capable converters, CableCARDS and remotes.
- Line B Represents total maintenance and service hours for remotes and converters. Hours were obtained from system personnel based on service call reports and the system management’s experience in performing various maintenance/service activities. If the system utilized contract labor, those hours were included. Such hours were then allocated 5% to remotes and 95% to converters. Please refer to Schedule C Attachment for actual calculation.
- Line D Gross book value was taken from the books and records of Comcast at December 31, 2007. Items such as non-addressable converters, addressable converters, remotes, digital converters, digital video recorders, HDTV-capable converters, and CableCARDS are included on this line.
- Line E Accumulated depreciation was taken from the books and records of Comcast at December 31, 2007.
- Line F Deferred tax balances were calculated by multiplying the difference between the net book value and the net tax value by the sum of the Federal income tax rate (35%) and the applicable state income tax rate (net of the Federal income tax benefit). Assets identified at the company level use a weighted average state tax rate (6.77%) for this calculation. Net tax value was calculated using gross tax value minus accumulated tax depreciation. The net tax balances for 2001 through 2004 were adjusted to account for tax basis bonus depreciation.

Line J Current provision for depreciation was taken from the books and records of Comcast at December 31, 2007.

#### **SCHEDULE D – AVERAGE HOURS PER INSTALLATION**

Schedule D includes the average hours for installations. The average times were based on the sample systems' experience in actually performing such activities in 2007 and represent a weighted average time that includes both in-house and contractor installation times.

#### **WORKSHEET FOR CALCULATING PERMITTED EQUIPMENT AND INSTALLATION CHARGES STEP A – HOURLY SERVICE CHARGE**

- Line 4 Represents the estimated percentage of the costs reported on Schedules A and B that relate directly to installation and maintenance of customer equipment.
- Line 5 Represents the estimated amount of costs related to installation and maintenance of customer equipment.
- Line 6 Represents an estimate of the total number of person hours that were spent on maintenance of regulated customer equipment and service installation in 2007, including contract labor.

#### **STEP F -- CHARGES FOR CHANGING SERVICE TIERS OR EQUIPMENT**

- Line 36b Represents the average hours for changing service tiers or equipment and equals the same number of hours listed for upgrade of service (requiring service call) at Schedule D, Item 2.

#### **WORKSHEET FOR CALCULATING TOTAL EQUIPMENT AND INSTALLATION COSTS**

This worksheet has not been completed since this is the annual filing of Form 1205, and not a Form 1205 being filed in conjunction with FCC Form 1200, 1220, or 1225 for the purpose of establishing cable service rates. Please refer to the instructions to FCC Form 1205, page 21.

**FORM 1205**  
**DETERMINING REGULATED EQUIPMENT AND INSTALLATION COSTS**  
**"EQUIPMENT FORM"**

|   |                         |          |
|---|-------------------------|----------|
| Comcast   |                         |          |
| Community Unit Identifier (CUID) of cable system                                  | Date of Form Submission |          |
| SEE FCC FORM 1240 FILING  | 03/01/08                |          |
| Name of Cable Operator  |                         |          |
| COMCAST CABLE COMMUNICATIONS, LLC and COMCAST CABLE COMMUNICATIONS HOLDINGS, INC. |                         |          |
| Mailing Address of Cable Operator   |                         |          |
| City  | State                   | ZIP Code |
| Name and Title of person completing this form:                                    |                         |          |
| Telephone number  | Fax Number              |          |

|   |       |          |
|---|-------|----------|
| Name of Local Franchising Authority                                       |       |          |
| PLEASE SEE FRANCHISE AUTHORITY LISTING PROVIDED WITH FCC FORM 1240 FILING |       |          |
| Mailing Address of Local Franchising Authority                            |       |          |
| City  | State | ZIP Code |

1. This form is being filed: [Enter an "x" in the appropriate box]

☐ In conjunction with FCC Form 1200, FCC Form 1220, or FCC Form 1225.

Attach the completed FCC Form 1200, FCC Form 1220, or FCC Form 1225 to the front of this form.

OR

☒ In order to fulfill FCC rules requiring an annual filing of this form

Enter the date on which you last filed this form

03/01/07

(mm/dd/yy)

Note: This should be the date on which the rates last justified, by using either FCC Form 393 or the prior filing of this form, were in effect.

2. Enter the date on which you closed your books for the fiscal year reflected in this form:

12/31/07

(mm/dd/yy)

Note: This will indicate the end of the 12-month fiscal year for which you are filing this form.

3. Indicate the corporate status of your cable system [Enter an "x" in the correct box]

- ☒ C-Corporation  
☐ Subchapter S corporation  
☐ Partnership  
☐ Sole Proprietorship  
☐ Other [Please explain below]

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| SCHEDULE A: CAPITAL COSTS OF SERVICE INSTALLATION AND MAINTENANCE OF EQUIPMENT AND PLANT |   |                     |                   |                        |                             |                             |
|--|---|---------------------|-------------------|------------------------|-----------------------------|-----------------------------|
| A  | Equipment and Plant                                       | Vehicles            | Tools             | Maintenance Facilities | Other 1.<br>(Specify below) | Other 2.<br>(Specify below) |
| B  | Gross Book Value  | \$973,299,082.00    | \$584,239,310.00  | \$0.00                 |                             |                             |
| C  | Accumulated Depreciation                                  | \$688,244,233.00    | \$421,273,306.00  | \$0.00                 |                             |                             |
| D  | Deferred Taxes  | \$13,222,574.00     | \$22,065,410.00   | \$0.00                 |                             |                             |
| E  | Net Book Value [B-(C+D)]                                  | \$271,832,275.00    | \$140,900,594.00  | \$0.00                 | \$0.00                      | \$0.00                      |
| F  | Rate of Return  | 0.1125              |                   |                        |                             |                             |
| G  | Calculation of Gross-up Rate                              |                     |                   |                        |                             |                             |
| G1   | Federal Income Tax Rate                                   | 0.35                |                   |                        |                             |                             |
| G2   | State Income Tax Rate                                     | 0.0677              |                   |                        |                             |                             |
| G3   | Net Total Income Tax Rate [(G1+G2)-(G1 x G2)]             | 0.394               |                   |                        |                             |                             |
| G4   | Adjustment to Reflect Interest Deductibility              |                     |                   |                        |                             |                             |
| G4a  | Actual Interest Amount                                    | \$2,289,000,000.00  |                   |                        |                             |                             |
| G4b  | Total Net Assets  | \$95,045,000,000.00 |                   |                        |                             |                             |
| G4c  | Base Return on Investment Amount (G4b x F)                | \$10,692,562,500.00 |                   |                        |                             |                             |
| G4d  | Interest Deductibility Factor [G4a/G4c]                   | 0.2141              |                   |                        |                             |                             |
| G5   | Effective Tax Rate [G3 x (1-G4d)] [C-Corps skip to G7]    | 0.3097              |                   |                        |                             |                             |
| G6   | Adjustments for Non-C Corporations                        |                     |                   |                        |                             |                             |
| G6a  | Base Return on Investment Amount [G4c]                    | n/a                 |                   |                        |                             |                             |
| G6b  | Distributions   | \$0.00              |                   |                        |                             |                             |
| G6c  | Contributions (may not exceed G6b)                        |                     |                   |                        |                             |                             |
| G6d  | Returns Subject to Income Tax [G6a-G6b+G6c]               | n/a                 |                   |                        |                             |                             |
| G6e  | Returns Percentage Subject to Income Tax [G6d/G6a]        | n/a                 |                   |                        |                             |                             |
| G7   | Gross-Up Rate [C-Corps: 1/(1-G5) Other: 1/(1-(G5 x G6e))] | 1.4486              |                   |                        |                             |                             |
| H  | Grossed-Up Rate of Return [F x G7]                        | 0.163               |                   |                        |                             |                             |
| I  | Return on Investment Grossed-Up for Taxes [E x H]         | \$44,298,571.7159   | \$22,961,567.2683 | \$0.00                 | \$0.00                      | \$0.00                      |
| J  | Current Provision for Depreciation                        | \$99,393,723.00     | \$40,932,798.00   | \$0.00                 |                             |                             |
| K  | Annual Capital Costs [I+J]                                | \$143,604,294.7159  | \$63,894,365.2683 | \$0.00                 | \$0.00                      | \$0.00                      |
| L  | GRAND TOTAL [sum of Line K entries]                       | \$287,498,659.9842  |                   |                        |                             |                             |

Box 1.

Specify: Other 1. \_\_\_\_\_

Specify: Other 2. \_\_\_\_\_

| SCHEDULE B: ANNUAL OPERATING EXPENSES FOR SERVICE INSTALLATION AND MAINTENANCE OF EQUIPMENT |  |                     |                 |           |             |                             |                             |
|---|--|---------------------|-----------------|-----------|-------------|-----------------------------|-----------------------------|
|   |  | Salaries & Benefits | Supplies        | Utilities | Other Taxes | Other 1.<br>(Specify below) | Other 2.<br>(Specify below) |
| A   | Annual Op. Expenses for Svc. Install. and Maint. of Equip. | \$4,572,888,664.07  | \$13,626,057.04 | \$0.00    | \$0.00      | \$334,952,564.53            | \$313,193,229.28            |
| B   | GRAND TOTAL [sum of Line A entries]                        | \$4,234,660,514.92  |                 |           |             |                             |                             |

Box 2.

Specify: Other 1. Contract Labor / Converter Maintenance

Specify: Other 2. Vehicle Expenses / Rentals and Lease Expense

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**SCHEDULE C: CAPITAL COSTS OF LEASED CUSTOMER EQUIPMENT**

| A | Equipment  | Remote 1             | Remote 2 | CableCARD        | Converter 1  | Converter 2        | Converter 3        |
|---|--|----------------------|----------|------------------|--------------|--------------------|--------------------|
| B | Total Maintenance/Service Hours (Attach Explanation) | 540,055              |          | 13,981           | 75,135       | 7,126,912          | 3,045,017          |
| C | Total # of Units in Service                          | 25,229,930           |          | 167,772          | 184,995      | 17,547,645         | 7,497,290          |
| D | Gross Book Value                                     | \$296,679,999.00     |          | \$14,261,711.00  | \$212,161.00 | \$3,716,559,253.00 | \$2,996,673,905.00 |
| E | Accumulated Depreciation                             | \$236,439,590.00     |          | \$4,024,700.00   | \$211,163.00 | \$2,833,919,100.00 | \$918,341,886.00   |
| F | Deferred Taxes                                       | (\$23,559,162.00)    |          | \$1,245,207.00   | (\$377.00)   | \$150,142,975.00   | \$261,832,796.00   |
| G | Net Book Value [D-(E+F)]                             | \$83,799,571.00      | \$0.00   | \$8,991,804.00   | \$1,375.00   | \$732,497,178.00   | \$1,816,499,223.00 |
| H | Grossed-Up Rate of Return [From Sched. A, Line H]    | 0.163                |          |                  |              |                    |                    |
| I | Return on Investment Grossed-Up for Taxes [G x H]    | \$13,656,219.8352    | \$0.00   | \$1,465,330.3194 | \$224.074    | \$119,369,853.235  | \$296,021,953.6178 |
| J | Current Provision for Depreciation                   | \$62,291,530.00      |          | \$2,188,646.00   | \$946.96     | \$362,670,908.16   | \$483,650,026.13   |
| K | Annual Capital Costs [I + J]                         | \$75,947,749.8352    | \$0.00   | \$3,653,976.3194 | \$1,171.034  | \$482,040,761.395  | \$779,671,979.7478 |
| L | GRAND TOTAL [sum of Line K entries]                  | \$1,341,315,638.3313 |          |                  |              |                    |                    |

Box 3.

**SCHEDULE D: AVERAGE HOURS PER INSTALLATION**

|    |  |        |
|----|--|--------|
| A. | Average Hours per Unwired Home Installation (attach an explanation)  | 1.3939 |
| B. | Average Hours per Pre-Wired Home Installation (attach an explanation)  | 0.9603 |
| C. | Average Hours per Additional Connection Installation at Time of Initial Installation (attach an explanation) | 0.5252 |
| D. | Average Hours per Additional Connection Installation Requiring Separate Installation (attach an explanation) | 0.82   |
| E  | Other Installation (by Item Type):   |        |
|    | Item 1. Relocate Outlet  |        |
|    | Average Hours per Installation (attach an explanation)   | 0.6948 |
|    | Item 2. Upgrade Non-Addressable  |        |
|    | Average Hours per Installation (attach an explanation)   | 0.5244 |
|    | Item 3. Downgrade Non-Addressable  |        |
|    | Average Hours per Installation (attach an explanation)   | 0.3532 |

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| WORKSHEET FOR CALCULATING PERMITTED EQUIPMENT AND INSTALLATION CHARGES |   |                      |
|--|---|----------------------|
| STEP A. Hourly Service Charge  |   |                      |
| 1  | Total Capital Costs of Installation and Maintenance [Schedule A, Box 1]   | \$207,498,659.9842   |
| 2  | Total Annual Operating Expenses for Installation and Maintenance [Schedule B, Box 2]                                | \$5,234,660,514.92   |
| 3  | Total Capital Costs and Operating Expenses for Installation and Maintenance [Line 1 + Line 2]                       | \$5,442,159,174.9042 |
| 4  | Customer Equipment and Installation Percentage (attach an explanation)  | 0.1670               |
| 5  | Annual Customer Equipment Maintenance and Installation Costs, Excluding Costs of Leased Equipment [Line 3 x Line 4] | \$908,814,582.00     |
| 6  | Total Labor Hours for Maintenance and Installation of Customer Equipment and Services (attach explanation)          | 26,883,497.00        |
| 7  | Hourly Service Charge (HSC) (Line 5/Line 6)   | \$33.8057            |

**METHOD OF BILLING FOR INSTALLATIONS (place an "x" in the appropriate box)**

- ☐ Installations billed by the hour based on the HSC calculated in Line 7.
- ☒ Installations billed as a standard charge.

| STEP B. Installation Charge   |   |           |
|---|---|-----------|
| 8   | Uniform HSC for all installations (From Step A, line 7)   | n/a       |
| OR  |   |           |
| 9   | Average Charge for Installation Types   |           |
| a. Unwired Home Installation  |   |           |
| a1  | HSC [Line 7]  | \$33.8057 |
| a2  | Average Hours per Unwired Home Installation (Schedule D, Line A)                                    | 1.3939    |
| a3  | Charge per Unwired Home Installation [a1 x a2]  | \$47.1217 |
| b. Pre-wired Home Installation  |   |           |
| b1  | HSC [Line 7]  | \$33.8057 |
| b2  | Average Hours per Pre-wired Home Installation (Schedule D, Line B)                                  | 0.9603    |
| b3  | Charge per Pre-wired Home Installation [b1 x b2]  | \$32.4636 |
| c. Additional Connection Installation at Time of Initial Installation |   |           |
| c1  | HSC [Line 7]  | \$33.8057 |
| c2  | Average Hours per Additional Connection Installation at Time of Init. Install. [Schedule D, Line C] | 0.5252    |
| c3  | Charge per Additional Connection Installation at Time of Initial Installation [c1 x c2]             | \$17.7547 |
| d. Additional Connection Installation Requiring Separate Installation |   |           |
| d1  | HSC [Line 7]  | \$33.8057 |
| d2  | Avg. Hours per Additional Connection Installation Req. Sep. Install. [Schedule D, Line D]           | 0.82      |
| d3  | Charge per Additional Connection Installation Requiring Separate Installation [d1 x d2]             | \$27.7206 |
| e. Other Installations (As specified in Schedule D, Line E)           |   |           |
| e1  | HSC [Line 7]  | \$33.8057 |
| e2  | Average Hours per Installation of Item 1 [Relocate Outlet]  | 0.6948    |
| e3  | Charge per Installation of Item 1 [e1 x e2]   | \$23.4882 |
| e4  | HSC [Line 7]  | \$33.8057 |
| e5  | Average Hours per Installation of Item 2 [Upgrade Non-Addressable]                                  | 0.5244    |
| e6  | Charge per Installation of Item 2 [e4 x e5]   | \$17.7277 |
| e7  | HSC [Line 7]  | \$33.8057 |
| e8  | Average Hours per Installation of Item 3 [Downgrade Non-Addressable]                                | 0.3532    |
| e9  | Charge per Installation of Item 3 [e7 x e8]   | \$11.9402 |

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| STEP C. Charges for leased Remotes<br>(Calculate separately for each significantly different type) |                   |               |                  |
|--|-------------------|---------------|------------------|
|  | a<br>Remote 1     | b<br>Remote 2 | c<br>Cable Card  |
| 10. Total Maintenance/Service Hours [Corresponding column from Schedule C, Line B]                 | 540,055           | 0.            | 13,981           |
| 11. HSC [Line 7]   | \$33.8057         | \$33.8057     | \$33.8057        |
| 12. Total Maintenance/Service Cost [Line 10 x Line 11]   | \$18,256,920.1872 | \$0.00        | \$472,637.0483   |
| 13. Annual Capital Costs [Corresponding column from Schedule C, Line K]                            | \$75,947,749.8352 | \$0.00        | \$3,653,976.3194 |
| 14. Total Cost of Remote [Line 12 + Line 13]   | \$94,204,670.0224 | \$0.00        | \$4,126,613.3677 |
| 15. Number of Units in Service [Corresponding column from Schedule C, Line C]                      | 25,229,930        | 0.            | 167,772          |
| 16. Unit Cost [Line 14/Line 15]  | \$3.7338          | \$0.00        | \$24.5966        |
| 17. Rate per Month [Line 16/(12)]  | \$0.3112          | \$0.00        | \$2.0497         |

| STEP D. Charges for leased Converter Boxes<br>(Calculate separately for each significantly different type) |                  |                    |                    |
|--|------------------|--------------------|--------------------|
|  | a<br>Converter 1 | b<br>Converter 2   | c<br>Converter 3   |
| 18. Total Maintenance/Service Hours [Corresponding column from Schedule C, Line B]                         | 75,135           | 7,126,912          | 3,045,017          |
| 19. HSC [Line 7]   | \$33.8057        | \$33.8057          | \$33.8057          |
| 20. Total Maintenance/Service Cost [Line 18 x Line 19]   | \$2,539,988.8868 | \$240,930,022.9889 | \$102,938,834.6329 |
| 21. Annual Capital Costs [Corresponding column from Schedule C, Line K]                                    | \$1,171,034      | \$482,040,761.395  | \$779,671,979.7478 |
| 22. Total Cost of Converter [Line 20+ Line 21]   | \$2,541,159.9208 | \$722,970,784.3839 | \$882,610,814.3807 |
| 23. Number of Units in Service [Corresponding column from Schedule C, Line C]                              | 184,995          | 17,547,645         | 7,497,290          |
| 24. Unit Cost [Line 22/Line 23]  | \$13.7364        | \$41.2004          | \$117.724          |
| 25. Rate per Month [Line 24/(12)]  | \$1.1447         | \$3.4334           | \$9.8103           |

| STEP E. Charges for Other Leased Equipment   |           |
|--|-----------|
| 26. Total Maintenance/Service Hours [Corresponding column from Schedule C, Line B] | 0.        |
| 27. HSC [Line 7]   | \$33.8057 |
| 28. Total Maintenance/Service Cost [Line 26 x Line 27]                             | \$0.00    |
| 29. Annual Capital Costs [Corresponding column from Schedule C, Line K]            | \$0.00    |
| 30. Total Cost of Equipment [Line 28+Line 29]                                      | \$0.00    |
| 31. Number of Units in Service [Corresponding column from Schedule C, Line C]      | 0.        |
| 32. Unit Cost [Line 30/Line 31]  | \$0.00    |
| 33. Rate per Month [Line 32/(12)]  | \$0.00    |

## METHOD OF BILLING FOR CHANGING SERVICE TIERS OR EQUIPMENT [place an "x" in the appropriate box]

- ☐ as a Nominal Charge (Enter the nominal charge in Line 34)
- ☐ as a Uniform Hourly Service Charge
- ☒ as an Average Charge (Enter the Average Hours for Changing Service Tiers in Line 36b.)

| STEP F. Charges for Changing Service Tiers or Equipment                          |           |           |
|--|-----------|-----------|
| 34. Nominal Charge for Changing Service Tiers                                    |           |           |
| If you use an escalating scale of charges, place an "x" in the box at the right. |           |           |
| OR   |           |           |
| 35. Uniform Hourly Service Charge  |           | n/a       |
| OR   |           |           |
| 36. Average Charge for Changing Service Tiers                                    |           |           |
| 36a. HSC [Line 7]  | \$33.8057 |           |
| 36b. Average Hours to Change Service Tiers                                       | 0.5244    |           |
| 36c. Average Charge for Changing Service Tiers [Line 36a x Line 36b]             |           | \$17.7277 |

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| WORKSHEET FOR CALCULATING TOTAL EQUIPMENT AND INSTALLATION COSTS  |                      |
|---|----------------------|
| 1. Total Capital Costs of Installation and Maintenance [Schedule A, Box 1]  | \$207,498,659.9842   |
| 2. Total Annual Operating Expenses for Installation and Maintenance [Schedule B, Box 2]                                   | \$5,234,660,514.92   |
| 3. Total Annual Capital Costs of Installation and Maintenance [Line 1 + Line 2]   | \$5,442,159,174.9042 |
| 4. Customer Equipment and Installation Percentage (attach explanation).   |                      |
| 5. Annual Customer Equipment Maintenance and Installation Costs, Excluding Costs of Leased Equipment<br>[Line 3 x Line 4] | \$0.00               |
| 6. Total Capital Costs of Leased Customer Equipment [Schedule C, Box 3]   | \$1,341,315,638.3313 |
| 7. Annual Customer Equipment and Installation Costs [Line 5 + Line 6]   | \$1,341,315,638.3313 |
| 8. Percentage Allocation to Franchise Area (see instructions)   |                      |
| 9. Allocated Annual Equipment and Installation Cost [Line 7 x Line 8]   | \$0.00               |
| 10. Monthly Equipment and Installation Cost [Line 9 / (12)]   | \$0.00               |
| 11. Number of Basic Subscribers in Franchise  |                      |
| 12. Monthly Equipment and Installation Cost per Subscriber [Line 10 / Line 11]  | \$0.00               |
| 13. Inflation Adjustment Factor [See Instructions]  |                      |
| 14. Adjusted Monthly Equipment and Installation Cost per Subscriber [Line 12 x Line 13]                                   | \$0.00               |

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## SUMMARY SCHEDULE

| Current Equipment and Installation Rates   | Permitted | Actual |
|--|-----------|--------|
| <b>1. Charges for Cable Service Installations</b>  |           |        |
| a. Hourly Rate [Step A, Line 7]  | n/a       |        |
| <b>b. Average Installation Charges:</b>  |           |        |
| 1. Installation of Unwired Homes [Step B, Line 9a3]  | \$47.12   | *      |
| 2. Installation of Prewired Homes [Step B, Line 9b3]   | \$32.46   | *      |
| 3. Installation of Additional Connections at Time of Initial Installation [Step B, Line 9c3] | \$17.75   | *      |
| 4. Installation of Additional Connections Requiring Separate Install [Step B, Line 9d3]      | \$27.72   | *      |
| 5. Other Installations (specify) [Step B, Lines 9e3, 9e6, 9e9]                               |           |        |
| a. Relocate Outlets  | \$23.49   | *      |
| b. Upgrade Non-Addressable   | \$17.73   | *      |
| c. Downgrade Non-Addressable   | \$11.94   | *      |
| <b>2. Monthly Charge for Lease of Remote Controls [Step C, Line 17, columns a-c]</b>         |           |        |
| Remote Control Type 1: All Units   | \$0.31    | *      |
| Remote Control Type 2:   | \$0.00    |        |
| Remote Control Type 3: CableCARD   | \$2.05    | *      |
| <b>3. Monthly Charge for Lease of Converter Boxes [Step D, Line 25, columns a-c]</b>         |           |        |
| Converter Box Type 1: (Basic Only Units)   | \$1.14    | *      |
| Converter Box Type 2: (All Other Units Excluding HD and DVR)                                 | \$3.43    | *      |
| Converter Box Type 3: (High Definition and Digital Video Recorder)                           | \$9.81    | *      |
| <b>4. Monthly Charge for Lease of Other Equipment [Step E, Line 33]</b>                      |           |        |
| Other Equipment (Specify)  | \$0.00    |        |
| 5. Charge for Changing Tiers (if any) [Step F, Line 34, 35 or 36e]                           | \$17.73   | *      |

## LABOR COST AND POLICY CHANGES

Indicate your answer to the following three questions by placing an "x" in the appropriate box.

1. Have you included the labor costs associated with subscriber cable drops in your charges for initial installation?

☒ YES  
☐ NO

2. Have you capitalized the labor costs associated with subscriber cable drops?

☒ YES  
☐ NO

3. If you have filed this form before, have you changed any policy, e.g., cost accounting or cost allocation that causes an increase in the costs included in the computation of equipment and installations charges?

☐ YES (You must attach a full explanation)  
☒ NO

## CERTIFICATION STATEMENT

WILLFUL FALSE STATEMENTS MADE ON THIS FORM ARE PUNISHABLE BY FINE AND/OR IMPRISONMENT  
(U.S. CODE TITLE 18, SECTION 1001), AND/OR FORFEITURE (U.S. CODE, TITLE 47, SECTION 503).

I certify that the statements made in this form are true and correct to the best of my knowledge and belief, and are made in good faith.

|   |                                       |
|---|---------------------------------------|
| Name of the Cable Operator<br>Comcast Cable Communications, LLC and Comcast Cable Communications Holdings, Inc. | Signature<br><i>Warren D. F. King</i> |
| Date<br>03/01/08  | Title<br>Director of Rate Regulation  |

\*See 2008 Equipment and Installation Rates Sheet.

**FCC FORM 1205**

**SCHEDULE D: AVERAGE HOURS PER INSTALLATION**

Comcast

|  |        |
|--|--------|
| <b>Item 4. Upgrade/Downgrade Addressable</b>           |        |
| Average Hours per Installation (Attach an Explanation) |        |
| <b>Item 5. Connect VCR - Connect Initial</b>           |        |
| Average Hours per Installation (Attach an Explanation) | 0.2365 |
| <b>Item 6. Connect VCR - Connect Seperate</b>          |        |
| Average Hours per Installation (Attach an Explanation) | 0.4315 |
| <b>Item 7. Customer Trouble Call</b>                   |        |
| Average Hours per Installation (Attach an Explanation) | 0.8786 |
| <b>Item 8. Activate Pre-Existing Outlet</b>            |        |
| Average Hours per Installation (Attach an Explanation) | 0.3195 |
| <b>Item 9. (Specify)</b>                               |        |
| Average Hours per Installation (Attach an Explanation) |        |
| <b>Item 10. (Specify)</b>                              |        |
| Average Hours per Installation (Attach an Explanation) |        |

**FCC FORM 1205**  
**STEP B. INSTALLATION CHARGE**

Comcast

|   |           |           |
|---|-----------|-----------|
| e10. HSC [Line 7]   | N/A       |           |
| e11. Average Hours per Installation of Item 4 [Addressable Upgrade/Downgrade] | N/A       |           |
| e12. Charge per Installation of Item 4 [e10 x e11]                            |           | \$1.9900  |
| e13. HSC [Line 7]   | \$33.8057 |           |
| e14. Average Hours per Installation of Item 5 [VCR Connect-Initial]           | 0.2365    |           |
| e15. Charge per Installation of Item 5 [e13 x e14]                            |           | \$7.9950  |
| e16. HSC [Line 7]   | \$33.8057 |           |
| e17. Average Hours per Installation of Item 6 [VCR Connect-Separate]          | 0.4315    |           |
| e18. Charge per Installation of Item 6 [e16 x e17]                            |           | \$14.5871 |
| e19. HSC [Line 7]   | \$33.8057 |           |
| e20. Average Hours per Installation of Item 7 [Customer Trouble Call]         | 0.8786    |           |
| e21. Charge per Installation of Item 7 [e19 x e20]                            |           | \$29.7017 |
| e22. HSC [Line 7]   | \$33.8057 |           |
| e23. Average Hours per Installation of Item 8 [Activate Pre-Existing Outlet]  | 0.3195    |           |
| e24. Charge per Installation of Item 8 [e22 x e23]                            |           | \$10.8009 |
| e25. HSC [Line 7]   | \$33.8057 |           |
| e26. Average Hours per Installation of Item 9 [Schedule D, Line E, Item 9]    |           |           |
| e27. Charge per Installation of Item 9 [e25 x e26]                            |           |           |
| e28. HSC [Line 7]   | \$33.8057 |           |
| e29. Average Hours per Installation of Item 10 [Schedule D, Line E, Item 10]  |           |           |
| e30. Charge per Installation of Item 10 [e28 x e29]                           |           |           |

**FCC FORM 1205  
SUMMARY SCHEDULE**

Comcast

| Current Equipment and Installation Rates |                                | Permitted | Actual |
|--|--------------------------------|-----------|--------|
| d.                                       | Upgrade/Downgrade Addressable  | \$1.99    | *      |
| e.                                       | Connect VCR - Connect Initial  | \$8.00    | *      |
| f.                                       | Connect VCR - Connect Separate | \$14.59   | *      |
| g.                                       | Customer Trouble Call          | \$29.70   | *      |
| h.                                       | Activate Pre-Existing Outlet   | \$10.80   |        |
| i.                                       |                                |           |        |
| j.                                       |                                |           |        |

\* See 2008 Installation and Equipment Rates Sheet

**FCC FORM 1205  
SCHEDULE C**

Comcast

**SCHEDULE C, LINE B - REMOTE 1**

|         |  |                 |
|---------|--|-----------------|
| LINE 1. | Total Labor Hours for Maintenance / Service of Remotes and Converters      | 10,801,099 hrs. |
| LINE 2. | Percentage of Line 1 Allocated to Remotes                                  | 0.0500          |
| LINE 3. | Total Maintenance / Service Hours Allocated to Remotes                     | 540,055         |
| LINE 4. | Schedule C, Line C - Total Units in Service-Remote 1                       | 25,229,930      |
| LINE 5. | Number of Units-Remote 1 / Total Remote Units [Line 4 / (Line 4 + Line 8)] | 1.0000          |
| LINE 6. | Total Maintenance / Service Hours Allocated to Remote 1 (Line 3 x Line 5)  | 540,055 hrs.    |

**SCHEDULE C, LINE B - REMOTE 2**

|          |  |              |
|----------|--|--------------|
| LINE 7.  | Total Maintenance / Service Hours Allocated to Remotes (Line 3)            | 540,055 hrs. |
| LINE 8.  | Schedule C, Line C - Total Units in Service-Remote 2                       |              |
| LINE 9.  | Number of Units-Remote 2 / Total Remote Units [Line 8 / (Line 4 + Line 8)] |              |
| LINE 10. | Total Maintenance / Service Hours Allocated to Remote 2 (Line 7 x Line 9)  | hrs.         |

**SCHEDULE C, LINE B - CABLE CARD**

|          |   |             |
|----------|---|-------------|
| LINE 11. | Total Maintenance / Service Hours Allocate to Cable Card                      | 13,981 hrs. |
| LINE 12. | Schedule C, Line C - Total Units in Service-Cable Card                        | 167,772     |
| LINE 13. | Allocation Percentage   | 1.0000      |
| LINE 14. | Total Maintenance / Service Hours Allocated to Cable Card (Line 11 x Line 13) | 13,981 hrs. |

**SCHEDULE C, LINE B - CONVERTER 1**

|          |   |                 |
|----------|---|-----------------|
| LINE 15. | Line 1 above  | 10,801,099 hrs. |
| LINE 16. | Total Labor Hours Allocated to Converters (Line 1 - Line 3 - Line 12)                         | 10,247,063 hrs. |
| LINE 17. | Schedule C, Line C - Total Units in Service-Converter 1                                       | 184,995         |
| LINE 18. | Number of Units-Converter 1 / Total Converter Units [Line 17 / (Line 17 + Line 21 + Line 25)] | 0.0073324       |
| LINE 19. | Total Maintenance / Service Hours Allocated to Converter 1 (Line 16 x Line 18)                | 75,135 hrs.     |

**SCHEDULE C, LINE B - CONVERTER 2**

|          |   |                 |
|----------|---|-----------------|
| LINE 20. | Total Labor Hours Allocated to Converters (Line 16)   | 10,247,063 hrs. |
| LINE 21. | Schedule C, Line C - Total Units in Service-Converter 2                                       | 17,547,645      |
| LINE 22. | Number of Units-Converter 2 / Total Converter Units [Line 21 / (Line 17 + Line 21 + Line 25)] | 0.69551         |
| LINE 23. | Total Maintenance / Service Hours Allocated to Converter 2 (Line 20 x Line 22)                | 7,126,912 hrs.  |

**SCHEDULE C, LINE B - CONVERTER 3**

|          |   |                 |
|----------|---|-----------------|
| LINE 24. | Total Labor Hours Allocated to Converters (Line 16)   | 10,247,063 hrs. |
| LINE 25. | Schedule C, Line C - Total Units in Service-Converter 3                                       | 7,497,290       |
| LINE 26. | Number of Units-Converter 3 / Total Converter Units [Line 25 / (Line 17 + Line 21 + line 25)] | 0.29716         |
| LINE 27. | Total Maintenance / Service Hours Allocated to Converter 3 (Line 24 x Line 26)                | 3,045,017 hrs.  |

**SAMPLING PLAN & ANALYSIS FOR COMCAST CABLE SYSTEM RATES**  
**– Year 2007 Data –**

*Prepared for:*  
COMCAST CABLE COMMUNICATIONS

*Prepared by:*  
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Denver, Colorado 80208

February 10, 2008

**SAMPLING PLAN & ANALYSIS FOR COMCAST CABLE SYSTEM RATES**  
**– Year 2007 Data –**

**Introduction**

The primary purpose of this project is to provide estimates of the company-wide total and/or average for the following variables in the population of cable management entities owned and/or managed at or near year-end 2007 by Comcast Cable Communications (hereinafter Comcast):

*Primary Variables*

1. Customer Equipment Maintenance and Installation Costs (End Amount)
2. Labor Hours for Maintenance and Installation of Customer Equipment and Services (Total Hours)

*Secondary Variable*

3. Converter Maintenance Hours (Converter Hours)

*Installation Time Variables (Other Secondary)*

4. Unwired Home
5. Pre-Wired Home
6. Activate Pre-Existing Outlet
7. AO Same
8. AO Separate
9. Move Outlet
10. Upgrade
11. Downgrade
12. VCR Same
13. VCR Separate
14. Trouble Calls

The estimates derived through the sampling plan described herein are used for regulatory requirements, specifically FCC Form 1205. Values for the two primary variables are used to obtain an estimate of the Hourly Service Charge (HSC).

For Installation Time variables 4 through 11, estimates of the population total hours spent on installation and the population number of installations (activity levels) are used to acquire an estimate of the mean time per installation.<sup>1</sup> This latter estimate incorporates both the average time per install for each sampled entity and the installation activity level for each entity. For the VCR Same, VCR Separate, and Trouble Call Time<sup>2</sup> variables, installation activity levels were

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<sup>1</sup> Installation time data for these variables was obtained for In-House and Contractor installs, with final estimates based on a weighted average of the two types. For the Unwired variable, the estimate is a weighted average of Unwired-Aerial and Unwired-Underground installations (with each of these latter variables incorporating both In-House and Contractor installs).

<sup>2</sup> The Trouble Call Time is based on the average of inside wire service calls, customer-owned equipment calls and customer education calls, assuming equal activity levels for each.

not available and estimates for these variables are provided based only on the average time per install for each sampled entity.

In addition to the above-mentioned estimates, maximum permitted rates and associated margins of error at 95 percent confidence are derived for each of the installation type variables.

A further description of the sampling design and a summary of the statistical analyses conducted are given below. Relevant formulas are provided in a separate section below entitled "Formulas for Estimates and Standard Errors." Final estimates of the population mean and total for each variable, the standard errors for these estimates, and the corresponding coefficients of variation are given in the Appendix.

### **Sampling Plan**

The population consists of 123 management entities managed by Comcast at year-end 2007. These entities vary widely in size, as evidenced by the variation in the number of subscribers, a measure of the entity size (Appendix, page A1). In addition, the principal study variables are closely related to the size of the entities. It is well known<sup>3</sup> that stratified sampling can give large gains in precision when these conditions are satisfied, with stratification resulting in a smaller variance for the estimated mean or total than would result from a comparable simple random sample.

#### *Available Prior Data*

Several sets of reference data from previous years were available to assist in determining the strata, the sample size, the allocation of the sample to the strata, and the entities to be included in the sample. These data included:

- The number of subscribers (basic) for each of 422 systems as of October 1996.
- Year-end values for the two primary study variables, End Amount (customer equipment cost) and Total (labor) Hours, for each of 236 regulated systems from the 1995 population.
- Sample data from previous years (1996 – 2006).

The 1995 data yielded Spearman correlation coefficients of .92 and .92 between number of subscribers and each of the two primary study variables. The Pearson correlation coefficients were .93 between number of subscribers and Total Hours and .94 between number of subscribers and End Amount. These high correlations suggest the use of number of subscribers as an appropriate stratification variable for estimating the company-wide End Amount and Total Hours. Additionally, sample data collected each year from 1996 to present also support this approach, with the analogous correlations similarly large. Finally, the 20 areas included the 2007 sample yielded Spearman correlation coefficients of .986 and .986 between number of subscribers and each of the two primary study variables. The analogous Pearson correlations

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<sup>3</sup> See, for example, Cochran (1977), p. 101.

were .957 and .945. There is no reason to believe that these correlations would be much different for the entire population.

### *Sample Allocation*

Strata and sample allocation were determined to minimize the variance of the estimated totals. Optimal allocation was chosen over proportional allocation due to the previously mentioned wide variation in area sizes. When the population consists of large and small institutions stratified by some measure of size, variances are typically much greater for the larger institutions, making proportional allocation inefficient. In this case, optimal allocation will result in a smaller variance for the estimated total than proportional allocation. Generally optimal allocation will require a larger sample size in a given stratum if the stratum is larger, the stratum is more variable internally, or sampling is cheaper in the stratum.

An optimal allocation (assuming equal sampling cost per unit for all strata) was determined using customer equipment cost and labor hour variance estimates from prior data. The sampled areas were selected randomly within each stratum from the August 2007 population frame of all areas.<sup>4</sup> The sample sizes and final stratum sizes are as follows:

| <i>Stratum</i> | <i>Number of Subscribers</i> | <i>Stratum Size</i> | <i>Sample Size</i> |
|----------------|------------------------------|---------------------|--------------------|
| 1              | Less than 150,000            | 60                  | 9                  |
| 2              | 150,000 to < 300,000         | 28                  | 5                  |
| 3              | 300,000 to < 400,000         | 25                  | 3                  |
| 4              | 400,000 to < 600,000         | 8                   | 2                  |
| 5              | 600,000 and more             | 2                   | 1                  |
|                | TOTAL                        | 123                 | 20                 |

This author selected a stratified random sample of twenty areas, data was collected and recorded by Comcast, and the author performed the statistical analysis.

### **Summary of Results**

The twenty systems sampled in 2007 covered approximately 4.3 million of the 24.1 million subscribers (17.8%). The complete analysis included calculation of the desired estimates and their standard errors for each of the fourteen study variables, including three analyses – average time per install, activity levels (number of installs), and total hours of install activity – for each of the eight Installation Time variables 4 through 11 (see page 2). As mentioned previously, both In-House and Contractor installs were taken into consideration for these Installation Time variables and the final Unwired Time variable is a weighted average of Unwired-Aerial and

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<sup>4</sup> Although there were minor changes in the population between the date the sample was selected and the last day of 2007, there is no reason to believe the final set of population entities is not representative with respect to the study variables of the set of entities at the time of sample selection. The sample of twenty can be considered a random sample from the relevant population.

Unwired-Underground. Also mentioned previously, installation activity levels were not available for the three remaining installation related variables, VCR Same, VCR Separate, and Trouble Call Time, and estimates for these variables are provided based only on the average time per install for each sampled area. For the Trouble Call Time variable, inside wire service calls, customer-owned equipment calls, and customer education calls were averaged, assuming equal activity levels, to obtain an estimate and standard error for the combined average Trouble Call Time (per call).

### *Primary Estimates and Precision*

The sample data, estimates, associated standard errors, and coefficients of variation are contained in the Appendix. The coefficient of variation (CV) reflects the relative precision of the estimate. For the two primary study variables, the CV values are 6.0% and 5.9% (Appendix, page A6). These values are quite satisfactory. The U.S. Bureau of the Census typically seeks a CV of 15%, while the Consumer Products Safety Commission requires a CV of 33% or less in its estimates of the number of accidents (Gastwirth, page 494).

The final estimates for the two primary variables and the HSC are:

END AMOUNT: Estimated Total = \$908,814,582

TOTAL HOURS: Estimated Total = 26,883,497

HOURLY SERVICE CHARGE: \$33.81

Given Total Costs of \$5,442,159,175, the estimated End Amount equates to a Customer Equipment and Installation Percentage of 16.7%.

### *Combined Ratio Estimate and Margin of Error for Hourly Service Charge*

Hourly Service Charge (HSC) is the ratio of End Amount divided by Labor Hours. The estimate of the company-wide HSC derived in the Comcast sampling study (\$33.81) is a *combined ratio estimator* based on a stratified random sample. Formulas and other technical details regarding the calculation of this estimate and the associated margin of error are given in a separate section below entitled "Formulas and Calculations for the Combined Ratio Estimate of Hourly Service Charge and Associated Margin of Error."

### *Margin of Error and Confidence for Estimated Rates*

The table below summarizes the 95% confidence level margins of error for the installation and equipment maximum permitted rates for 2008, based on the estimates from the 2007 Comcast data and sampling study. Two methods were used to estimate the margin of error for these rates, one based on the hourly service charges for each of the systems in the sample, the second based on the company-wide hourly service charge. The values listed below represent the conservative of the two resulting values from each of these methods.

| Installation Type  | Estimated Permitted Rate <sup>1</sup> | 95% Margin of Error <sup>2</sup> |
|--|---------------------------------------|----------------------------------|
| Unwired  | \$47.12                               | ± \$4.58                         |
| Pre-wired  | \$32.46                               | ± \$4.24                         |
| Activate Pre-Existing Outlet   | \$10.80                               | ± \$2.76                         |
| AO Same  | \$17.75                               | ± \$1.58                         |
| AO Separate  | \$27.72                               | ± \$2.20                         |
| Move Outlet  | \$23.49                               | ± \$3.88                         |
| Upgrade  | \$17.73                               | ± \$2.57                         |
| Downgrade  | \$11.94                               | ± \$2.44                         |
| VCR Same   | \$7.99                                | ± \$1.15                         |
| VCR Separate   | \$14.59                               | ± \$1.92                         |
| Combine Trouble Calls  | \$29.70                               | ± \$2.18                         |
| <sup>1</sup> Computed as (Combined Ratio Estimate of HSC x Estimated mean time per install).   |                                       |                                  |
| <sup>2</sup> The 95% represents the confidence level associated with this margin error. The margin of error is equal to (1.96 × standard error). |                                       |                                  |

### References

- Cochran, W.G. (1977). *Sampling Techniques*, 3rd ed. New York: Wiley.
- Gastwirth, J.L. (1988). *Statistical Reasoning in Law and Public Policy*, Vol. II. San Diego, CA: Academic Press.
- Govindarajulu, Z. (1999). *Elements of Sampling Theory and Methods*. Upper Saddle River, NJ: Prentice Hall.
- Lohr, S.L. (1999). *Sampling: Design and Analysis*. Pacific Grove, CA: Duxbury (Brooks/Cole).
- Scheaffer, R.L., Mendenhall, W., and Ott, R.L. (2006). *Elementary Survey Sampling*, 6th ed. Belmont, CA: Duxbury (Thomson, Brooks/Cole).

### Formulas for Estimates and Standard Errors

$N_i$  = size of stratum  $i$  (# of areas in stratum  $i$ )

$n_i$  = sample size for stratum  $i$

$N = \sum N_i$  = population size (here  $N = 123$ )

$n = \sum n_i$  = overall sample size (here  $n = 20$ )

$\bar{y}_i$  = sample mean for stratum  $i$

$s_i$  = sample standard deviation for stratum  $i$

$s_i^2$  = sample variance for stratum  $i$

Estimated Population Total:  $\hat{Y} = \sum N_i \bar{y}_i$

Standard Error of Estimated Total:  $\sqrt{\sum \frac{N_i(N_i - n_i)s_i^2}{n_i}}$

Estimated Population Mean:  $\bar{y} = \frac{\sum N_i \bar{y}_i}{N}$

Standard Error of Estimated Mean:  $\sqrt{\frac{1}{N^2} \sum \frac{N_i(N_i - n_i)s_i^2}{n_i}}$

Allocation:  $n_i = n \left( \frac{N_i S_i}{\sum N_i S_i} \right)$  where  $S_i$  = true standard deviation for stratum  $i$

## Formulas and Calculations for the Combined Ratio Estimate of Hourly Service Charge and Associated Margin of Error

Hourly Service Charge (HSC) is the ratio of End Amount divided by Labor Hours. The estimate of the company-wide HSC derived in the Comcast sampling study is a *combined ratio estimator* based on a stratified random sample and can be defined as follows.

Let  $Y$  = End Amount

$X$  = Labor Hours

$\mu_y$  = population mean End Amount

$\mu_x$  = population mean Labor hours

$N_i$  = size of stratum  $i$  (# of areas in stratum  $i$ )

$n_i$  = sample size for stratum  $i$

$N = \sum N_i$  = population size (here  $N = 123$ )

$n = \sum n_i$  = overall sample size (here  $n = 20$ )

$\bar{y}_i$  = sample mean End Amount for stratum  $i$

$\bar{x}_i$  = sample mean Labor Hours for stratum  $i$

$\hat{Y} = \sum N_i \bar{y}_i$  = estimated population total End Amount

$\hat{X} = \sum N_i \bar{x}_i$  = estimated population total Labor Hours

$\bar{y} = \frac{\sum N_i \bar{y}_i}{N}$  = estimated population mean End Amount

$\bar{x} = \frac{\sum N_i \bar{x}_i}{N}$  = estimated population mean Labor Hours

$R = \frac{\mu_y}{\mu_x}$  = population ratio of mean End Amount to mean labor Hours

Then the combined ratio estimator of  $R$  and its estimated variance are given, respectively, by:

$$r_c = \frac{\bar{y}}{\bar{x}}$$

and

$$\hat{V}(r_c) = \sum \left( \frac{N_i}{N} \right)^2 \left( \frac{N_i - n_i}{n_i N_i} \right) \left( \frac{s_{ri}^2}{\bar{x}_i^2} \right),$$

where  $s_{ri}^2 = \frac{\sum (y - r_c x)^2}{n_i - 1}$  = sample variance of the  $(y - r_c x)$  terms within stratum  $i$ .

To see the contribution from each stratum to the overall variance of the estimator  $r_c$ , write the within-stratum variance component for stratum  $i$  as:

$$\hat{V}(r_{ic}) = \left( \frac{N_i - n_i}{n_i N_i} \right) \left( \frac{1}{\bar{x}_i} \right)^2 s_{ri}^2.$$

The estimated variance of the combined ratio estimator can then be written as:

$$\hat{V}(r_c) = \sum \left( \frac{N_i}{N} \right)^2 \hat{V}(r_{ic}).$$

The following table summarizes the within-stratum components for the 2007 Comcast data:

| Stratum | $n_i$ | $N_i$ | $\bar{y}_i$  | $\bar{x}_i$ | $s_{ri}$  | $\hat{V}(r_{ic})$ |
|---------|-------|-------|--------------|-------------|-----------|-------------------|
| 1       | 9     | 60    | \$1,913,446  | 56,131      | 180,431   | 0.98              |
| 2       | 5     | 28    | \$6,903,247  | 213,890     | 967,552   | 3.36              |
| 3       | 3     | 25    | \$14,991,072 | 427,926     | 716,192   | 0.82              |
| 4       | 2     | 8     | \$17,434,091 | 500,330     | 6,216     | 0.00              |
| 5       | 1     | 2     | \$43,233,683 | 1,412,969   | 7,422,896 | 13.80             |
|         | 20    | 123   |              |             |           |                   |

The combined ratio estimator is:

$$r_c = \frac{908,814,582}{26,883,497} = 33.81.$$

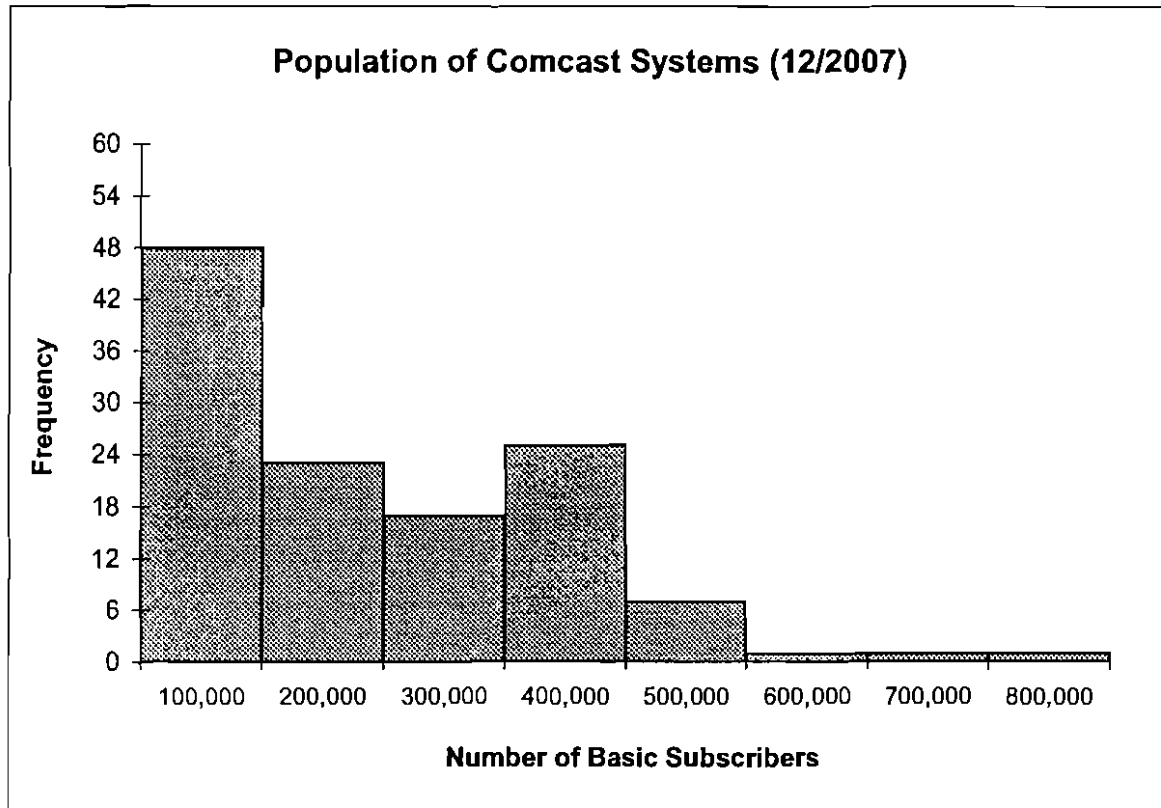
The estimated variance of this estimator is:

$$\hat{V}(r_c) = \left( \frac{60}{123} \right)^2 (0.98) + \left( \frac{28}{123} \right)^2 (3.36) + \left( \frac{25}{123} \right)^2 (0.82) + \left( \frac{8}{123} \right)^2 (0.00) + \left( \frac{2}{123} \right)^2 (13.80) = 0.44.$$

The estimated standard deviation of the combined ratio estimator is  $\sqrt{0.44} = 0.67$  providing a 95% confidence level margin of error of  $1.96(0.67) = 1.31$ . In summary, the combined ratio estimate for the HSC is \$33.81, with a 95% confidence level margin of error of  $\pm \$1.31$ , yielding a 95% confidence interval of (\$32.50, \$35.11).<sup>5</sup>

<sup>5</sup> Slight differences are due to round-off error.

## 2007 POPULATION (123 Entities)



# 2007 SAMPLE SYSTEM VARIABLES BY STRATA

| GL NUMBER       | SYSTEM NAME           | STRATA | SUBS      | End Amount     | Total Hours   | Converter Hours |
|-----------------|-----------------------|--------|-----------|----------------|---------------|-----------------|
| E000385         | SANTA BARBARA         | 1      | 32,397    | \$ 1,258,668   | 32,899        | 13,049          |
| E000128         | KEY WEST              | 1      | 34,680    | \$ 1,012,682   | 29,964        | 14,642          |
| E003106         | ORLANDO               | 1      | 36,028    | \$ 1,399,565   | 35,146        | 16,195          |
| E000278         | SANTA FE              | 1      | 49,266    | \$ 1,274,293   | 35,199        | 11,870          |
| E000615         | TUCSON                | 1      | 77,370    | \$ 1,762,899   | 53,026        | 17,651          |
| E000550         | LITTLE ROCK           | 1      | 79,076    | \$ 2,235,135   | 75,941        | 20,035          |
| E003193         | SCRANTON              | 1      | 82,917    | \$ 1,956,271   | 50,844        | 14,127          |
| E000250         | FORT WAYNE            | 1      | 94,152    | \$ 2,990,787   | 89,343        | 30,667          |
| E000485         | CHARLESTON            | 1      | 121,466   | \$ 3,330,716   | 102,813       | 23,811          |
| TOTAL           |                       |        | MEAN(M)   | \$ 1,913,446   | 56,131        | 18,005          |
|                 |                       |        | SD        | \$ 807,001     | 26,961        | 6,022           |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS (N) | 60     | (M*N)     | \$ 114,806,773 | 3,367,838     | 1,080,306       |
| E000762         | WILLIAMETTE VALLEY    | 2      | 165,732   | \$ 7,345,291   | 215,188       | 94,121          |
| E000420         | KNOXVILLE             | 2      | 168,833   | \$ 4,002,705   | 132,842       | 67,387          |
| E000150         | EASTERN SHORE         | 2      | 169,245   | \$ 6,133,860   | 193,664       | 96,568          |
| E000742         | DENVER METRO SOUTH    | 2      | 252,775   | \$ 9,299,523   | 247,658       | 53,164          |
| NNA000          | ATLANTA NORTH         | 2      | 282,714   | \$ 7,734,858   | 280,099       | 80,584          |
| TOTAL           |                       |        | MEAN(M)   | \$ 6,903,247   | 213,890       | 78,365          |
|                 |                       |        | SD        | \$ 1,977,006   | 55,909        | 18,304          |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS (N) | 28     | (M*N)     | \$ 193,290,927 | 5,988,928     | 2,194,219       |
| PHL000          | PHILADELPHIA          | 3      | 301,199   | \$ 15,980,690  | 432,752       | 236,043         |
| HAR001          | HARTFORD/SPRINGFIELD  | 3      | 344,352   | \$ 11,230,682  | 328,162       | 81,183          |
| E000700         | CHERRY HILL           | 3      | 347,519   | \$ 17,761,843  | 522,864       | 188,976         |
| TOTAL           |                       |        | MEAN(M)   | \$ 14,991,072  | 427,926       | 168,734         |
|                 |                       |        | SD        | \$ 3,376,170   | 97,440        | 79,390          |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS (N) | 25     | (M*N)     | \$ 374,776,792 | 10,698,153    | 4,218,351       |
| E000205         | SE MICHIGAN           | 4      | 454,149   | \$ 16,430,244  | 470,765       | 234,416         |
| BMC000          | BALTIMORE METRO       | 4      | 467,383   | \$ 18,437,937  | 529,895       | 311,299         |
| TOTAL           |                       |        | MEAN(M)   | \$ 17,434,091  | 500,330       | 272,857         |
|                 |                       |        | SD        | \$ 1,419,653   | 41,811        | 54,364          |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS (N) | 8      | (M*N)     | \$ 139,472,724 | 4,002,640     | 2,182,858       |
| E003715         | HOUSTON               | 5      | 731,613   | \$ 43,233,683  | 1,412,969     | 562,683         |
| TOTAL           |                       |        | MEAN(M)   | \$ 43,233,683  | 1,412,969     | 562,683         |
|                 |                       |        | SD        | \$ -           | -             | -               |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS (N) | 2      | (M*N)     | \$ 86,467,366  | 2,825,937     | 1,125,365       |
| GRAND TOTAL     |                       | 123    | 4,292,866 | \$ 908,814,582 | \$ 26,883,497 | \$ 10,801,099   |

Estimated HSC \$ 33.81

# 2007 SAMPLE SYSTEM AVERAGE INSTALLATION TIMES BY STRATA

|                 |                      |        |         | Weighted Average of In-House & Contractor Install Times <sup>1</sup> |                       |  |                      |                          |                           |                      |                        |          |              |                       |                         |                       |                                     |
|-----------------|----------------------|--------|---------|--|-----------------------|--|----------------------|--------------------------|---------------------------|----------------------|------------------------|----------|--------------|-----------------------|-------------------------|-----------------------|-------------------------------------|
| GL NUMBER       | SYSTEM NAME          | STRATA | SUBS    | Unwired <sup>2</sup>   | Prewired <sup>1</sup> | Active Pre-Existing Outlets <sup>1</sup> | AO Same <sup>1</sup> | AO Separate <sup>1</sup> | Move Outlets <sup>1</sup> | Upgrade <sup>1</sup> | Downgrade <sup>1</sup> | VCR Same | VCR Separate | Inside Wire Serv Call | TC Customer Owned Equip | TC Customer Education | Combined Trouble Calls <sup>3</sup> |
| E000385         | SANTA BARBARA        | 1      | 32,397  | 1.5000   | 1.0000                | -  | 0.5000               | 0.7500                   | 0.7500                    | 0.5000               | 0.3333                 | 0.2500   | 0.5000       | 1.0000                | 0.7500                  | 1.0000                | 0.9167                              |
| E000128         | KEY WEST             | 1      | 34,680  | 1.2018   | 0.8949                | 0.2677                                   | 0.4406               | 0.5219                   | -                         | 0.6536               | 0.4687                 | 0.2633   | 0.5500       | 1.3333                | 0.8833                  | 0.5833                | 0.9333                              |
| E003106         | ORLANDO              | 1      | 36,026  | 1.3333   | 0.6667                | 0.1667                                   | 0.5000               | 0.8333                   | 0.5000                    | 0.3333               | 0.3333                 | 0.1667   | 0.3333       | 0.7500                | 0.7500                  | 0.7500                | 0.7500                              |
| E000278         | SANTA FE             | 1      | 49,286  | 1.3750   | 0.8333                | 0.3333                                   | 0.6667               | 0.8333                   | 0.6667                    | 0.6667               | 0.2500                 | 0.2500   | 0.4167       | 1.0000                | 1.0000                  | 1.0000                | 1.0000                              |
| E000615         | TUCSON               | 1      | 77,370  | 1.2500   | 0.6667                | 0.5500                                   | 0.3333               | 0.7500                   | 0.5500                    | 0.5833               | 0.2500                 | 0.2500   | 0.4167       | 1.0000                | 0.8333                  | 0.4167                | 0.7500                              |
| E000550         | LITTLE ROCK          | 1      | 79,076  | 1.2687   | 0.6781                | 0.4643                                   | 0.4432               | 0.7422                   | 0.6683                    | 0.2400               | 0.1733                 | 0.0633   | 0.2500       | 0.7500                | 0.7500                  | 0.7500                | 0.7500                              |
| E003193         | SCRANTON             | 1      | 82,917  | 1.0622   | 0.9206                | 0.4200                                   | 0.5565               | 0.7826                   | 0.7654                    | 0.7228               | 0.5990                 | 0.2500   | 0.5000       | 0.8000                | 0.8333                  | 0.6667                | 0.7667                              |
| E000250         | FORT WAYNE           | 1      | 94,152  | 1.3167   | 1.0667                | 0.1667                                   | 0.5000               | 0.8833                   | 0.5000                    | 0.5833               | 0.5633                 | -        | -            | 1.0000                | 1.0000                  | 1.0000                | 1.0000                              |
| E000485         | CHARLESTON           | 1      | 121,488 | 1.0833   | 0.6667                | -  | 0.5000               | 0.6667                   | -                         | 0.5000               | 0.5000                 | 0.2500   | 0.4167       | 0.8333                | 0.8333                  | 0.8333                | 0.8333                              |
| TOTAL           |                      |        |         | MEAN(M)  | 1.2679                | 0.7993                                   | 0.2632               | 0.4934                   | 0.7515                    | 0.4889               | 0.5315                 | 0.3879   | 0.2229       | 0.9407                | 0.8481                  | 0.7778                | 0.8556                              |
|                 |                      |        |         | SD   | 0.1347                | 0.1605                                   | 0.1967               | 0.0902                   | 0.1071                    | 0.2938               | 0.1587                 | 0.1549   | 0.0654       | 0.1845                | 0.0981                  | 0.2041                | 0.1080                              |
| ESTIMATED TOTAL |                      |        |         | NUMBER OF SYSTEMS(N)   | 60                    | (M/N)                                    | 76.0734              | 47.9570                  | 15.7915                   | 29.6019              | 45.0902                | 29.3352  | 31.8883      | 56.4444               | 50.8889                 | 46.6667               | 51.3333                             |
| E000762         | WILLIAMETTE VALLEY   | 2      | 165,732 | 1.5000   | 1.0331                | 0.2500                                   | 0.6667               | 0.7500                   | 0.7500                    | 0.3333               | 0.3333                 | 0.1667   | 0.3333       | 1.1167                | 0.9000                  | 0.3500                | 0.7889                              |
| E000420         | KNOXVILLE            | 2      | 168,833 | 1.4500   | 0.9833                | 0.3975                                   | 0.6000               | 0.9500                   | 0.4000                    | 0.4500               | 0.3633                 | 0.1333   | 0.3333       | 0.8500                | 0.8500                  | 0.7833                | 0.7611                              |
| E000150         | EASTERN SHORE        | 2      | 189,245 | 1.4328   | 1.2396                | 0.2500                                   | 0.3619               | 0.7104                   | 0.7500                    | 0.7020               | 0.4341                 | 0.2500   | 0.4167       | 1.5000                | 0.7500                  | 0.5000                | 0.9167                              |
| E000742         | DENVER METRO SOUTH   | 2      | 252,775 | 1.2500   | 0.9000                | 0.2500                                   | 0.4167               | 0.7500                   | -                         | 0.6000               | 0.3333                 | 0.2667   | 0.3333       | 1.0000                | 1.0000                  | 1.0000                | 1.0000                              |
| NNA000          | ATLANTA NORTH        | 2      | 282,714 | 1.3333   | 1.2500                | 0.3333                                   | 0.4167               | 0.7500                   | -                         | 0.6333               | 0.1667                 | 0.2500   | 0.3333       | 0.6333                | 0.6333                  | 0.2500                | 0.8389                              |
| TOTAL           |                      |        |         | MEAN(M)  | 1.3932                | 1.0612                                   | 0.2962               | 0.4964                   | 0.7621                    | 0.3800               | 0.5437                 | 0.3302   | 0.2133       | 1.0600                | 0.8267                  | 0.5767                | 0.8211                              |
|                 |                      |        |         | SD   | 0.1003                | 0.1566                                   | 0.0672               | 0.1260                   | 0.0954                    | 0.3752               | 0.1494                 | 0.1005   | 0.0594       | 0.2720                | 0.1347                  | 0.3106                | 0.1405                              |
| ESTIMATED TOTAL |                      |        |         | NUMBER OF SYSTEMS(N)   | 28                    | (M/N)                                    | 39.0093              | 30.2738                  | 8.2928                    | 13.8984              | 21.8985                | 10.6400  | 15.2245      | 29.6800               | 23.1487                 | 16.1467               | 22.9811                             |
| PHL000          | PHILADELPHIA         | 3      | 301,199 | 1.1867   | 0.4867                | 0.4867                                   | 0.6000               | 0.9333                   | 0.7867                    | 0.7000               | 0.3500                 | 0.3667   | 0.7000       | 1.0500                | 0.7000                  | 0.7000                | 0.8187                              |
| HAR000          | HARTFORD/SPRINGFIELD | 3      | 344,352 | 1.3333   | 1.0000                | -  | 0.5000               | 0.8633                   | 0.6000                    | 0.5000               | 0.5000                 | 0.3333   | 0.5000       | 1.0000                | 1.0000                  | 1.0000                | 1.0000                              |
| E000700         | CHERRY HILL          | 3      | 347,519 | 2.2187   | 1.5000                | 0.3000                                   | 0.5500               | 1.0333                   | 0.7000                    | 0.6000               | 0.3333                 | 0.2167   | 0.4167       | 1.5833                | 0.8687                  | 1.0333                | 1.1611                              |
| TOTAL           |                      |        |         | MEAN(M)  | 1.5722                | 0.9869                                   | 0.2558               | 0.5500                   | 0.8833                    | 0.6889               | 0.6000                 | 0.3944   | 0.3056       | 1.2111                | 0.8556                  | 0.9111                | 0.9926                              |
|                 |                      |        |         | SD   | 0.5543                | 0.5166                                   | 0.2365               | 0.0500                   | 0.1803                    | 0.0639               | 0.1000                 | 0.0916   | 0.0788       | 0.3233                | 0.1503                  | 0.1836                | 0.1723                              |
| ESTIMATED TOTAL |                      |        |         | NUMBER OF SYSTEMS(N)   | 25                    | (M/N)                                    | 39.3056              | 24.7222                  | 6.3888                    | 13.7500              | 22.0833                | 17.2222  | 15.0000      | 30.2778               | 21.3889                 | 22.7778               | 24.6148                             |
| E000205         | SE MICHIGAN          | 4      | 454,149 | 1.0833   | 0.8333                | -  | 0.5000               | 0.9167                   | 0.7083                    | 0.9167               | 0.6667                 | -        | -            | 1.0000                | 0.8333                  | 0.7833                | 1.0000                              |
| BMC000          | BALTIMORE METRO      | 4      | 467,383 | 1.3724   | 1.0318                | -  | 0.5039               | 0.7500                   | 0.7411                    | 0.2503               | -                      | 0.2000   | 0.4500       | 1.0833                | 0.8333                  | 0.7833                | 0.9000                              |
| TOTAL           |                      |        |         | MEAN(M)  | 1.2279                | 0.9325                                   | -                    | 0.5020                   | 0.8334                    | 0.7247               | 0.5835                 | 0.3333   | 0.2000       | 1.0417                | 0.8333                  | 0.7833                | 0.9500                              |
|                 |                      |        |         | SD   | 0.2044                | 0.1403                                   | -                    | 0.0026                   | 0.1176                    | 0.0232               | 0.4712                 | 0.4714   | -            | 0.0589                | -                       | -                     | 0.0707                              |
| ESTIMATED TOTAL |                      |        |         | NUMBER OF SYSTEMS(N)   | 8                     | (M/N)                                    | 9.8229               | 7.4804                   | 4.0158                    | 6.6688               | 5.7977                 | 4.6880   | 2.6867       | 8.3333                | 8.8667                  | 8.2667                | 7.6000                              |
| E003715         | HOUSTON              | 5      | 731,613 | 1.4000   | 1.3000                | -  | 0.5000               | 0.6333                   | -                         | 0.5000               | 0.5000                 | 0.2500   | 0.4167       | 0.6667                | 0.6667                  | 0.6667                | 0.6667                              |
| TOTAL           |                      |        |         | MEAN(M)  | 1.4000                | 1.3000                                   | -                    | 0.5000                   | 0.6333                    | -                    | 0.5000                 | 0.5000   | 0.2500       | 0.6667                | 0.6667                  | 0.6667                | 0.6667                              |
|                 |                      |        |         | SD   | -                     | -  | -                    | -                        | -                         | -                    | -                      | -        | -            | -                     | -                       | -                     | -                                   |
| ESTIMATED TOTAL |                      |        |         | NUMBER OF SYSTEMS (N)  | 2                     | (M/N)                                    | 2.8000               | 2.6000                   | -                         | 1.0000               | 1.6667                 | -        | 0.8333       | 1.3333                | 1.3333                  | 1.3333                | 1.3333                              |
| GRAND TOTAL     |                      |        |         | 123  | 4,292,886             | 1.3578                                   | 0.9188               | 0.2477                   | 0.5062                    | 0.7919               | 0.5122                 | 0.5511   | 0.3744       | 1.0250                | 0.8408                  | 0.7577                | 0.8786                              |

1 Weighted average of In-House and Contractor Install Times, with weights equal to activity levels for each type.

2 Average of Unwired Aerial and Unwired Underground (equal weights)

3 Average of Inside Wire Service Calls, Customer-Owned Equipment Calls, and Customer Education Calls, with equal weights for each type.

# 2007 SAMPLE SYSTEM INSTALLATION ACTIVITY BY STRATA

| GL NUMBER       | SYSTEM NAME          | STRATA | SUBS                 | # of Unwired<br>Installs <sup>1,2</sup> | # of Prewired<br>Installs <sup>1</sup> | # of Activate Pre-<br>Existing Outlet <sup>1</sup> | # of AO Same<br>Installs <sup>1</sup> | # of AO Separate<br>Installs <sup>1</sup> | # of Move<br>Outlet Installs <sup>1</sup> | # of Upgrade<br>Installs <sup>1</sup> | # of Downgrade<br>Installs <sup>1</sup> |           |           |
|-----------------|----------------------|--------|----------------------|---|--|--|---------------------------------------|---|---|---------------------------------------|---|-----------|-----------|
| E000385         | SANTA BARBARA        | 1      | 32,397               | 31.17                                   | 861.00                                 | -  | 537.58                                | 68.50                                     | 3.00                                      | 171.00                                | 29.58                                   |           |           |
| E000128         | KEY WEST             | 1      | 34,680               | 98.58                                   | 446.00                                 | 127.50   | 718.50                                | 14.25                                     | -   | 105.67                                | 39.17                                   |           |           |
| E003106         | ORLANDO              | 1      | 36,028               | 86.08                                   | 627.33                                 | 771.50   | 329.08                                | 8.17                                      | 2.67                                      | 203.17                                | 52.67                                   |           |           |
| E000278         | SANTA FE             | 1      | 49,266               | 390.92                                  | 583.00                                 | 839.42   | 367.67                                | 204.50                                    | 5.08                                      | 153.58                                | 84.33                                   |           |           |
| E000615         | TUCSON               | 1      | 77,370               | 461.17                                  | 728.00                                 | 1,402.67   | 592.67                                | 96.08                                     | 0.67                                      | 250.75                                | 148.92                                  |           |           |
| E000550         | LITTLE ROCK          | 1      | 79,076               | 105.33                                  | 2,033.58                               | 1,696.75   | 541.00                                | 178.75                                    | 28.00                                     | 793.67                                | 522.92                                  |           |           |
| E003193         | SCRANTON             | 1      | 82,917               | 75.75                                   | 1,272.00                               | 902.92   | 543.08                                | 74.92                                     | 44.75                                     | 347.58                                | 25.25                                   |           |           |
| E000250         | FORT WAYNE           | 1      | 94,152               | 125.58                                  | 2,973.50                               | 186.50   | 1,360.83                              | 228.33                                    | 1.92                                      | 568.75                                | 88.75                                   |           |           |
| E000485         | CHARLESTON           | 1      | 121,466              | 449.83                                  | 4,085.33                               | -  | 4,317.08                              | 1,280.17                                  | -   | 425.08                                | 181.33                                  |           |           |
| TOTAL           |                      |        | MEAN(M)              | 202.71                                  | 1,512.19                               | 658.58   | 1,034.17                              | 239.07                                    | 9.56                                      | 335.47                                | 130.32                                  |           |           |
|                 |                      |        | SD                   | 176.32                                  | 1,270.24                               | 623.40   | 1,267.44                              | 398.31                                    | 15.85                                     | 226.43                                | 156.70                                  |           |           |
| ESTIMATED TOTAL |                      |        | NUMBER OF SYSTEMS(N) | 60                                      | (M*N)                                  | 12,162.78  | 90,731.67                             | 39,515.00                                 | 62,050.00                                 | 14,344.44                             | 573.89                                  | 20,128.33 | 7,819.44  |
| E000762         | WILLIAMETTE VALLEY   | 2      | 165,732              | 263.75                                  | 4,098.50                               | 2,824.50   | 2,571.67                              | 285.33                                    | 41.67                                     | 395.83                                | 160.75                                  |           |           |
| E000420         | KNOXVILLE            | 2      | 168,833              | 435.75                                  | 3,343.67                               | 1,816.17   | 737.58                                | 216.42                                    | 58.00                                     | 682.75                                | 172.17                                  |           |           |
| E000150         | EASTERN SHORE        | 2      | 169,245              | 494.50                                  | 3,145.92                               | 1,059.33   | 507.00                                | 75.87                                     | 4.75                                      | 914.42                                | 186.75                                  |           |           |
| E000742         | DENVER METRO SOUTH   | 2      | 252,775              | 469.08                                  | 6,569.67                               | 12,307.83  | 1,026.08                              | 43.08                                     | -   | 3,225.50                              | 649.00                                  |           |           |
| NNA000          | ATLANTA NORTH        | 2      | 282,714              | 372.25                                  | 6,705.17                               | 13,152.25  | 3,779.83                              | 649.58                                    | -   | 1,040.25                              | 332.33                                  |           |           |
| TOTAL           |                      |        | MEAN(M)              | 407.07                                  | 4,772.58                               | 6,232.02   | 1,724.43                              | 254.02                                    | 20.88                                     | 1,251.75                              | 300.20                                  |           |           |
|                 |                      |        | SD                   | 92.28                                   | 1,739.73                               | 5,972.28   | 1,404.12                              | 242.47                                    | 27.12                                     | 1,130.33                              | 207.00                                  |           |           |
| ESTIMATED TOTAL |                      |        | NUMBER OF SYSTEMS(N) | 28                                      | (M*N)                                  | 11,397.87  | 133,632.33                            | 174,496.47                                | 48,284.13                                 | 7,112.47                              | 584.73                                  | 35,049.00 | 8,405.60  |
| PHL000          | PHILADELPHIA         | 3      | 301,199              | 717.83                                  | 11,215.83                              | 1,081.50   | 8,968.17                              | 904.08                                    | 131.67                                    | 1,171.87                              | 743.33                                  |           |           |
| HAR001          | HARTFORD/SPRINGFIELD | 3      | 344,352              | 677.25                                  | 8,673.67                               | -  | 5,391.33                              | 4,085.75                                  | 111.42                                    | 777.33                                | 352.08                                  |           |           |
| E000700         | CHERRY HILL          | 3      | 347,519              | 540.50                                  | 5,799.50                               | 1,745.92   | 9,986.08                              | 3,100.08                                  | 1,202.67                                  | 1,113.25                              | 2,766.17                                |           |           |
| TOTAL           |                      |        | MEAN(M)              | 645.19                                  | 8,563.00                               | 942.47   | 8,115.19                              | 2,696.64                                  | 481.92                                    | 1,020.75                              | 1,287.19                                |           |           |
|                 |                      |        | SD                   | 92.91                                   | 2,709.86                               | 881.22   | 2,413.21                              | 1,628.75                                  | 624.27                                    | 212.82                                | 1,295.68                                |           |           |
| ESTIMATED TOTAL |                      |        | NUMBER OF SYSTEMS(N) | 25                                      | (M*N)                                  | 16,129.86  | 214,075.00                            | 23,561.81                                 | 202,879.86                                | 67,415.97                             | 12,047.92                               | 25,518.75 | 32,179.86 |
| E000205         | SE MICHIGAN          | 4      | 454,149              | 741.92                                  | 9,129.67                               | -  | 11,897.92                             | 790.42                                    | 21.67                                     | 821.83                                | 260.92                                  |           |           |
| BMC000          | BALTIMORE METRO      | 4      | 467,383              | 760.75                                  | 7,134.08                               | -  | 10,727.08                             | 1,431.92                                  | 151.58                                    | 4,298.75                              | -                                       |           |           |
| TOTAL           |                      |        | MEAN(M)              | 751.33                                  | 8,131.88                               | -  | 11,312.50                             | 1,111.17                                  | 86.63                                     | 2,560.29                              | 130.46                                  |           |           |
|                 |                      |        | SD                   | 13.32                                   | 1,411.09                               | -  | 827.90                                | 453.61                                    | 91.86                                     | 2,458.55                              | 184.50                                  |           |           |
| ESTIMATED TOTAL |                      |        | NUMBER OF SYSTEMS(N) | 8                                       | (M*N)                                  | 6,010.67   | 65,055.00                             | -   | 90,500.00                                 | 8,889.33                              | 693.00                                  | 20,482.33 | 1,043.67  |
| E003715         | HOUSTON              | 5      | 731,613              | 1,940.67                                | 26,300.58                              | -  | 26,445.83                             | 2,372.25                                  | -   | 4,035.33                              | 1,549.50                                |           |           |
| TOTAL           |                      |        | MEAN(M)              | 1,940.67                                | 26,300.58                              | -  | 26,445.83                             | 2,372.25                                  | -   | 4,035.33                              | 1,549.50                                |           |           |
|                 |                      |        | SD                   | -                                       | -                                      | -  | -                                     | -   | -   | -                                     | -                                       |           |           |
| ESTIMATED TOTAL |                      |        | NUMBER OF SYSTEMS(N) | 2                                       | (M*N)                                  | 3,881.33   | 52,601.17                             | -   | 52,891.67                                 | 4,744.50                              | -                                       | 8,070.67  | 3,099.00  |
| GRAND TOTAL     |                      |        | 123                  | 4,292,866                               | 403.11                                 | 4,521.10   | 1,931.49                              | 3,712.24                                  | 833.39                                    | 113.00                                | 866.20                                  | 427.22    |           |

1 Sum of In-House and Contractor Installs.

2 Sum of Unwired Aerial Installs and Unwired Underground Installs.

# 2007 SAMPLE SYSTEM TOTAL INSTALLATION HOURS BY STRATA

| GL NUMBER       | SYSTEM NAME          | STRATA | SUBS    | Unwired <sup>1,2</sup> | Prewired <sup>1</sup> | Activate Pre-Existing Outlet <sup>1</sup> | AO Same <sup>1</sup> | AO Separate <sup>1</sup> | Move Outlet <sup>1</sup> | Upgrade <sup>1</sup> | Downgrade <sup>1</sup> |        |
|-----------------|----------------------|--------|---------|------------------------|-----------------------|---|----------------------|--------------------------|--------------------------|----------------------|------------------------|--------|
| E000385         | SANTA BARBARA        | 1      | 32,397  | 46.75                  | 861.00                | -   | 268.79               | 51.38                    | 2.25                     | 85.50                | 9.86                   |        |
| E000128         | KEY WEST             | 1      | 34,680  | 104.76                 | 309.90                | 34.13                                     | 316.54               | 7.44                     | -                        | 69.08                | 18.36                  |        |
| E003106         | ORLANDO              | 1      | 36,028  | 122.85                 | 418.22                | 128.58                                    | 164.54               | 6.81                     | 1.33                     | 67.72                | 17.56                  |        |
| E000278         | SANTA FE             | 1      | 49,266  | 530.92                 | 485.83                | 279.81                                    | 245.11               | 170.42                   | 3.39                     | 102.39               | 21.08                  |        |
| E000615         | TUCSON               | 1      | 77,370  | 557.29                 | 485.33                | 771.47                                    | 197.56               | 72.06                    | 0.37                     | 146.27               | 37.23                  |        |
| E000550         | LITTLE ROCK          | 1      | 79,076  | 132.63                 | 1,378.98              | 787.85                                    | 239.78               | 132.66                   | 18.71                    | 190.46               | 90.64                  |        |
| E003193         | SCRANTON             | 1      | 82,917  | 90.32                  | 1,171.00              | 379.25                                    | 302.24               | 58.64                    | 34.25                    | 251.24               | 15.13                  |        |
| E000250         | FORT WAYNE           | 1      | 94,152  | 165.59                 | 3,171.73              | 31.08                                     | 680.42               | 199.93                   | 0.96                     | 331.77               | 51.77                  |        |
| E000485         | CHARLESTON           | 1      | 121,466 | 465.58                 | 2,723.56              | -   | 2,158.54             | 853.44                   | -                        | 212.54               | 90.67                  |        |
| TOTAL           |                      |        | MEAN(M) | 246.30                 | 1,222.84              | 268.02                                    | 508.17               | 172.53                   | 6.81                     | 161.89               | 39.14                  |        |
|                 |                      |        | SD      | 207.57                 | 1,047.39              | 318.23                                    | 638.95               | 264.21                   | 11.86                    | 91.74                | 31.88                  |        |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS(N) | 60     | (M*N)   | 14,777.95              | 73,370.41             | 16,081.11                                 | 30,490.09            | 10,351.83                | 408.39                   | 9,713.16             | 2,348.58               |        |
| E000762         | WILLIAMETTE VALLEY   | 2      | 165,732 | 395.63                 | 4,234.02              | 706.13                                    | 1,714.44             | 214.00                   | 31.25                    | 131.94               | 53.58                  |        |
| E000420         | KNOXVILLE            | 2      | 168,833 | 631.84                 | 3,287.94              | 721.96                                    | 442.55               | 205.60                   | 23.20                    | 307.24               | 66.00                  |        |
| E000150         | EASTERN SHORE        | 2      | 169,245 | 694.73                 | 3,899.79              | 264.83                                    | 193.60               | 53.76                    | 3.56                     | 641.91               | 81.07                  |        |
| E000742         | DENVER METRO SOUTH   | 2      | 252,775 | 586.35                 | 5,912.70              | 3,076.96                                  | 427.53               | 32.31                    | -                        | 1,935.30             | 216.33                 |        |
| NNA000          | ATLANTA NORTH        | 2      | 282,714 | 496.33                 | 8,381.46              | 4,384.08                                  | 1,574.93             | 487.19                   | -                        | 658.83               | 55.39                  |        |
| TOTAL           |                      |        | MEAN(M) | 560.98                 | 5,143.18              | 1,830.79                                  | 870.61               | 198.57                   | 11.60                    | 735.04               | 94.47                  |        |
|                 |                      |        | SD      | 117.34                 | 2,055.06              | 1,804.08                                  | 715.19               | 181.80                   | 14.62                    | 707.43               | 68.99                  |        |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS(N) | 28     | (M*N)   | 15,707.30              | 144,009.09            | 51,262.18                                 | 24,377.16            | 5,559.98                 | 324.87                   | 20,581.21            | 2,645.28               |        |
| PHL000          | PHILADELPHIA         | 3      | 301,199 | 990.85                 | 5,234.06              | 504.70                                    | 5,380.90             | 843.81                   | 100.94                   | 820.17               | 260.17                 |        |
| HAR001          | HARTFORD/SPRINGFIELD | 3      | 344,352 | 903.00                 | 8,673.67              | -   | 2,695.67             | 2,791.93                 | 66.85                    | 388.67               | 176.04                 |        |
| E000700         | CHERRY HILL          | 3      | 347,519 | 1,150.03               | 8,699.25              | 523.78                                    | 5,492.35             | 3,203.42                 | 841.87                   | 667.95               | 922.06                 |        |
| TOTAL           |                      |        | MEAN(M) | 1,014.63               | 7,535.66              | 342.83                                    | 4,522.97             | 2,279.72                 | 336.55                   | 625.59               | 452.75                 |        |
|                 |                      |        | SD      | 125.22                 | 1,993.29              | 297.05                                    | 1,583.47             | 1,260.44                 | 437.95                   | 218.85               | 408.60                 |        |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS(N) | 25     | (M*N)   | 25,365.63              | 188,391.44            | 8,570.63                                  | 113,074.27           | 56,993.00                | 8,413.84                 | 15,639.86            | 11,318.87              |        |
| E000205         | SE MICHIGAN          | 4      | 454,149 | 826.40                 | 7,608.06              | -   | 5,948.96             | 724.55                   | 15.35                    | 753.35               | 173.94                 |        |
| BMC000          | BALTIMORE METRO      | 4      | 467,383 | 1,080.73               | 7,360.63              | -   | 5,405.85             | 1,073.99                 | 112.34                   | 1,076.15             | -                      |        |
| TOTAL           |                      |        | MEAN(M) | 953.57                 | 7,484.34              | -   | 5,677.41             | 899.27                   | 63.84                    | 914.75               | 86.97                  |        |
|                 |                      |        | SD      | 179.84                 | 174.96                | -   | 384.03               | 247.09                   | 68.58                    | 228.25               | 123.00                 |        |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS(N) | 8      | (M*N)   | 7,628.54               | 59,874.73             | -   | 45,419.25            | 7,194.17                 | 510.74                   | 7,317.97             | 695.78                 |        |
| E003715         | HOUSTON              | 5      | 731,613 | 2,817.57               | 34,190.76             | -   | 13,222.92            | 1,976.88                 | -                        | 2,017.67             | 774.75                 |        |
| TOTAL           |                      |        | MEAN(M) | 2,817.57               | 34,190.76             | -   | 13,222.92            | 1,976.88                 | -                        | 2,017.67             | 774.75                 |        |
|                 |                      |        | SD      | -                      | -                     | -   | -                    | -                        | -                        | -                    | -                      |        |
| ESTIMATED TOTAL | NUMBER OF SYSTEMS(N) | 2      | (M*N)   | 5,635.13               | 68,381.52             | -   | 26,445.83            | 3,953.75                 | -                        | 4,035.33             | 1,549.50               |        |
| GRAND TOTAL     |                      |        | 123     | 4,292,866              | 561.91                | 4,341.68                                  | 617.19               | 1,949.65                 | 683.36                   | 78.52                | 465.75                 | 150.88 |

1 Weighted average of In-House and Contractor Install Times.

2 Based on the weighted average of Aerial and Underground Install Times, with weights equal to Activity Levels for each install time type.

## 2007 Estimates and Standard Errors

### PRIMARY VARIABLE 1: END AMOUNT (CUSTOMER EQUIP. & INSTALL COSTS)

| Stratum | N   | n  | Mean                        | N*Mean      | s                     | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|-----------------------------|-------------|-----------------------|-------------------------|
| 1       | 60  | 9  | 1,913,446.22                | 114,806,773 | 807,001               | 221,425,013,952,136     |
| 2       | 28  | 5  | 6,903,247.40                | 193,290,927 | 1,977,006             | 503,421,841,205,079     |
| 3       | 25  | 3  | 14,991,071.67               | 374,776,792 | 3,376,170             | 2,089,729,461,642,590   |
| 4       | 8   | 2  | 17,434,090.50               | 139,472,724 | 1,419,653             | 48,369,974,186,988      |
| 5*      | 2   | 1  | 43,233,683.00               | 86,467,366  | 7,133,423             | 101,771,450,103,954     |
|         | 123 | 20 |                             | 908,814,582 |                       | 2,984,717,741,090,750   |
|         |     |    | <b>Estimated Total = \$</b> |             | <b>908,814,582.20</b> |                         |
|         |     |    | Std. Error = \$             |             | 54,449,221.68         |                         |
|         |     |    | Estimated Mean = \$         |             | 7,388,736.44          |                         |
|         |     |    | Std. Error = \$             |             | 442,676.50            |                         |
|         |     |    | COEFFICIENT OF VARIATION =  |             | 5.99%                 |                         |

\* Variance for stratum 5 imputed by regression methods.

### PRIMARY VARIABLE 2: TOTAL HOURS (RE: CUSTOMER EQUIP. & INSTALL)

| Stratum | N   | n  | Mean                       | N*Mean     | s                    | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|----------------------------|------------|----------------------|-------------------------|
| 1       | 60  | 9  | 56,130.63                  | 3,367,838  | 26,961               | 247,147,956,765         |
| 2       | 28  | 5  | 213,890.30                 | 5,988,928  | 55,909               | 402,609,005,028         |
| 3       | 25  | 3  | 427,926.14                 | 10,698,153 | 97,440               | 1,740,685,083,452       |
| 4       | 8   | 2  | 500,329.96                 | 4,002,640  | 41,811               | 41,955,141,459          |
| 5*      | 2   | 1  | 1,412,968.54               | 2,825,937  | 220,701              | 97,418,282,539          |
|         | 123 | 20 |                            | 26,883,497 |                      | 2,529,815,469,242       |
|         |     |    | <b>Estimated Total =</b>   |            | <b>26,883,496.63</b> |                         |
|         |     |    | Std. Error =               |            | 1,590,539.36         |                         |
|         |     |    | Estimated Mean =           |            | 218,565.01           |                         |
|         |     |    | Std. Error =               |            | 12,931.21            |                         |
|         |     |    | COEFFICIENT OF VARIATION = |            | 5.92%                |                         |

\* Variance for stratum 5 imputed by regression methods.

### SECONDARY VARIABLE: CONVERTER HOURS

| Stratum | N   | n  | Mean                       | N*Mean     | s                    | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|----------------------------|------------|----------------------|-------------------------|
| 1       | 60  | 9  | 18,005.10                  | 1,080,306  | 6,022                | 12,328,939,155          |
| 2       | 28  | 5  | 78,364.95                  | 2,194,219  | 18,304               | 43,153,221,618          |
| 3       | 25  | 3  | 168,734.06                 | 4,218,351  | 79,390               | 1,155,497,507,295       |
| 4       | 8   | 2  | 272,857.27                 | 2,182,858  | 54,364               | 70,931,173,289          |
| 5*      | 2   | 1  | 562,682.53                 | 1,125,365  | 59,363               | 7,047,869,805           |
|         | 123 | 20 |                            | 10,801,099 |                      | 1,288,958,711,163       |
|         |     |    | <b>Estimated Total =</b>   |            | <b>10,801,098.98</b> |                         |
|         |     |    | Std. Error =               |            | 1,135,323.17         |                         |
|         |     |    | Estimated Mean =           |            | 87,813.81            |                         |
|         |     |    | Std. Error =               |            | 9,230.27             |                         |
|         |     |    | COEFFICIENT OF VARIATION = |            | 10.51%               |                         |

\* Variance for stratum 5 imputed by regression methods.

# 2007 Estimates and Standard Errors

## AVG. INSTALL TIME - UNWIRED<sup>1</sup>

| Stratum | N   | n  | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|--------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 1.2679 | 76.07                      | 0.1347 | 6.17                    |
| 2       | 28  | 5  | 1.3932 | 39.01                      | 0.1003 | 1.30                    |
| 3       | 25  | 3  | 1.5722 | 39.31                      | 0.5643 | 58.38                   |
| 4       | 8   | 2  | 1.2279 | 9.82                       | 0.2044 | 1.00                    |
| 5*      | 2   | 1  | 1.4000 | 2.80                       | 0.3116 | 0.19                    |
| 123     | 123 | 20 |        | 167.01                     |        | 67.04                   |
|         |     |    |        | Estimated Total =          |        | 167.01                  |
|         |     |    |        | Std. Error =               |        | 8.19                    |
|         |     |    |        | Estimated Mean =           |        | 1.3578                  |
|         |     |    |        | Std. Error =               |        | 0.0666                  |
|         |     |    |        | COEFFICIENT OF VARIATION = |        | 4.80%                   |

<sup>1</sup> Average of Aerial and Underground (equal weights).

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## INSTALL ACTIVITY - UNWIRED<sup>2</sup>

| Stratum | N   | n  | Mean     | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|----------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 202.71   | 12,162.78                  | 176.32 | 10,570,278.00           |
| 2       | 28  | 5  | 407.07   | 11,397.87                  | 92.28  | 1,096,901.23            |
| 3       | 25  | 3  | 645.19   | 16,129.86                  | 92.91  | 1,582,615.24            |
| 4       | 8   | 2  | 751.33   | 6,010.67                   | 13.32  | 4,256.33                |
| 5*      | 2   | 1  | 1,940.67 | 3,881.33                   | 110.02 | 24,207.58               |
| 123     | 123 | 20 |          | 49,582.51                  |        | 13278256.38             |
|         |     |    |          | Estimated Total =          |        | 49,582.51               |
|         |     |    |          | Std. Error =               |        | 3,643.93                |
|         |     |    |          | Estimated Mean =           |        | 403.1098                |
|         |     |    |          | Std. Error =               |        | 29.6255                 |
|         |     |    |          | COEFFICIENT OF VARIATION = |        | 7.35%                   |

<sup>2</sup> Aerial and Underground combined.

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## INSTALL TOTAL HOURS - UNWIRED<sup>3</sup>

| Stratum | N   | n  | Mean     | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|----------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 246.30   | 14,777.95                  | 207.57 | 14,648,317.99           |
| 2       | 28  | 5  | 560.88   | 15,707.30                  | 117.34 | 1,773,377.20            |
| 3       | 25  | 3  | 1,014.63 | 25,366.63                  | 125.22 | 2,874,533.86            |
| 4       | 8   | 2  | 953.57   | 7,628.54                   | 179.84 | 776,206.38              |
| 5*      | 2   | 1  | 2,817.57 | 5,635.13                   | 161.92 | 52,436.52               |
| 123     | 123 | 20 |          | 69,114.56                  |        | 20124873.95             |
|         |     |    |          | Estimated Total =          |        | 69,114.56               |
|         |     |    |          | Std. Error =               |        | 4,486.08                |
|         |     |    |          | Estimated Mean =           |        | 561.9070                |
|         |     |    |          | Std. Error =               |        | 36.4722                 |
|         |     |    |          | COEFFICIENT OF VARIATION = |        | 6.49%                   |

UNWIRED

Estimated Population Mean Time per Install = 1.3939

<sup>3</sup> Weighted average of Aerial and Underground (weights = activity levels).

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## AVG. INSTALL TIME - PREWIRED

| Stratum | N   | n  | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|--------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 0.7993 | 47.96                      | 0.1605 | 8.76                    |
| 2       | 28  | 5  | 1.0812 | 30.27                      | 0.1568 | 3.17                    |
| 3       | 25  | 3  | 0.9889 | 24.72                      | 0.5168 | 48.96                   |
| 4       | 8   | 2  | 0.9325 | 7.46                       | 0.1403 | 0.47                    |
| 5*      | 2   | 1  | 1.3000 | 2.60                       | 0.2903 | 0.17                    |
| 123     | 123 | 20 |        | 113.01                     |        | 61.52                   |
|         |     |    |        | Estimated Total =          |        | 113.01                  |
|         |     |    |        | Std. Error =               |        | 7.84                    |
|         |     |    |        | Estimated Mean =           |        | 0.9188                  |
|         |     |    |        | Std. Error =               |        | 0.0638                  |
|         |     |    |        | COEFFICIENT OF VARIATION = |        | 6.94%                   |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## INSTALL ACTIVITY - PREWIRED

| Stratum | N   | n  | Mean      | N*Mean                     | s        | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|-----------|----------------------------|----------|-------------------------|
| 1       | 60  | 9  | 1,512.19  | 90,731.67                  | 1,270.24 | 548,596,997.15          |
| 2       | 28  | 5  | 4,772.58  | 133,632.33                 | 1,738.73 | 389,833,243.61          |
| 3       | 25  | 3  | 8,563.00  | 214,075.00                 | 2,709.86 | 1,346,281,205.09        |
| 4       | 8   | 2  | 6,131.86  | 65,055.00                  | 1,411.09 | 47,788,234.08           |
| 5*      | 2   | 1  | 26,300.58 | 52,601.17                  | 1,869.14 | 6,987,352.32            |
| 123     | 123 | 20 |           | 556,095.17                 |          | 2339487032.26           |
|         |     |    |           | Estimated Total =          |          | 556,095.17              |
|         |     |    |           | Std. Error =               |          | 48,368.24               |
|         |     |    |           | Estimated Mean =           |          | 4,521.0989              |
|         |     |    |           | Std. Error =               |          | 393.2378                |
|         |     |    |           | COEFFICIENT OF VARIATION = |          | 8.70%                   |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## INSTALL TOTAL HOURS - PREWIRED

| Stratum | N   | n  | Mean      | N*Mean                     | s        | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|-----------|----------------------------|----------|-------------------------|
| 1       | 60  | 9  | 1,222.84  | 73,370.41                  | 1,047.39 | 372,992,066.95          |
| 2       | 28  | 5  | 5,143.18  | 144,009.09                 | 2,055.06 | 543,958,210.03          |
| 3       | 25  | 3  | 7,535.68  | 166,391.44                 | 1,993.29 | 728,418,522.35          |
| 4       | 8   | 2  | 7,484.34  | 59,874.73                  | 174.96   | 734,646.06              |
| 5*      | 2   | 1  | 34,190.76 | 68,381.52                  | 1,526.77 | 4,662,057.66            |
| 123     | 123 | 20 |           | 534,027.19                 |          | 1650765503.24           |
|         |     |    |           | Estimated Total =          |          | 534,027.19              |
|         |     |    |           | Std. Error =               |          | 40,629.61               |
|         |     |    |           | Estimated Mean =           |          | 4,341.6844              |
|         |     |    |           | Std. Error =               |          | 330.3221                |
|         |     |    |           | COEFFICIENT OF VARIATION = |          | 7.61%                   |

PREWIRED

Estimated Population Mean Time per Install = 0.9603

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## 2007 Estimates and Standard Errors

### AVG. INSTALL TIME - ACTIVATE PRE-EXISTING OUTLET

| Stratum | N  | n | Mean                       | N*Mean | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------------------------|--------|--------|-------------------------|
| 1       | 60 | 9 | 0.2632                     | 15.79  | 0.1967 | 13.15                   |
| 2       | 28 | 5 | 0.2962                     | 8.29   | 0.0672 | 0.58                    |
| 3       | 25 | 3 | 0.2556                     | 6.39   | 0.2365 | 10.25                   |
| 4*      | 8  | 2 | -                          | -      | 0.1818 | 0.79                    |
| 5*      | 2  | 1 | -                          | -      | 0.1818 | 0.07                    |
| 123     | 20 |   |                            | 30.47  |        | 24.84                   |
|         |    |   | Estimated Total =          | 30.47  |        |                         |
|         |    |   | Std. Error =               | 4.98   |        |                         |
|         |    |   | Estimated Mean =           | 0.2477 |        |                         |
|         |    |   | Std. Error =               | 0.0405 |        |                         |
|         |    |   | COEFFICIENT OF VARIATION = | 16.36% |        |                         |

\* Variances for strata 4 & 5 imputed by averaging variances for strata 1-3.

### INSTALL ACTIVITY - ACTIVATE PRE-EXISTING OUTLET

| Stratum | N  | n | Mean                       | N*Mean     | s        | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------------------------|------------|----------|-------------------------|
| 1       | 60 | 9 | 658.58                     | 39,515.00  | 623.40   | 132,131,474.69          |
| 2       | 28 | 5 | 6,232.02                   | 174,496.47 | 5,972.28 | 4,594,061,853.58        |
| 3       | 25 | 3 | 942.47                     | 23,561.81  | 881.22   | 142,368,012.23          |
| 4*      | 8  | 2 | -                          | -          | 3,503.97 | 294,666,861.18          |
| 5*      | 2  | 1 | -                          | -          | 3,503.97 | 24,555,571.77           |
| 123     | 20 |   |                            | 237,573.27 |          | 5187783873.45           |
|         |    |   | Estimated Total =          | 237,573.27 |          |                         |
|         |    |   | Std. Error =               | 72,026.27  |          |                         |
|         |    |   | Estimated Mean =           | 1,931.4900 |          |                         |
|         |    |   | Std. Error =               | 585.5794   |          |                         |
|         |    |   | COEFFICIENT OF VARIATION = | 30.32%     |          |                         |

\* Variances for strata 4 & 5 imputed by averaging variances for strata 1-3.

### INSTALL TOTAL HOURS - ACTIVATE PRE-EXISTING OUTLET

| Stratum | N  | n | Mean                       | N*Mean    | s        | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------------------------|-----------|----------|-------------------------|
| 1       | 60 | 9 | 268.02                     | 16,081.11 | 318.23   | 34,431,129.42           |
| 2       | 26 | 5 | 1,830.79                   | 51,262.18 | 1,604.08 | 419,206,503.42          |
| 3       | 25 | 3 | 342.83                     | 8,570.63  | 297.05   | 16,178,911.55           |
| 4*      | 8  | 2 | -                          | -         | 1,071.48 | 27,553,716.84           |
| 5*      | 2  | 1 | -                          | -         | 1,071.48 | 2,296,143.07            |
| 123     | 20 |   |                            | 75,913.92 |          | 499664404.30            |
|         |    |   | Estimated Total =          | 75,913.92 |          |                         |
|         |    |   | Std. Error =               | 22,353.17 |          |                         |
|         |    |   | Estimated Mean =           | 617.1863  |          |                         |
|         |    |   | Std. Error =               | 181.7331  |          |                         |
|         |    |   | COEFFICIENT OF VARIATION = | 29.45%    |          |                         |

### ACTIVATE PREWIRED OUTLET

|  |        |
|--|--------|
| Estimated Population Mean Time per Install = | 0.3185 |
|--|--------|

\* Variances for strata 4 & 5 imputed by averaging variances for strata 1-3.

### AVG. INSTALL TIME - AO SAME

| Stratum | N  | n | Mean                       | N*Mean | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------------------------|--------|--------|-------------------------|
| 1       | 60 | 9 | 0.4934                     | 29.60  | 0.0902 | 2.77                    |
| 2       | 28 | 5 | 0.4964                     | 13.90  | 0.1280 | 2.11                    |
| 3       | 25 | 3 | 0.5500                     | 13.75  | 0.0500 | 0.46                    |
| 4       | 8  | 2 | 0.5020                     | 4.02   | 0.0028 | 0.00                    |
| 5*      | 2  | 1 | 0.5000                     | 1.00   | 0.0822 | 0.01                    |
| 123     | 20 |   |                            | 62.27  |        | 5.35                    |
|         |    |   | Estimated Total =          | 62.27  |        |                         |
|         |    |   | Std. Error =               | 2.31   |        |                         |
|         |    |   | Estimated Mean =           | 0.5062 |        |                         |
|         |    |   | Std. Error =               | 0.0188 |        |                         |
|         |    |   | COEFFICIENT OF VARIATION = | 3.71%  |        |                         |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL ACTIVITY - AO SAME

| Stratum | N  | n | Mean                       | N*Mean     | s        | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------------------------|------------|----------|-------------------------|
| 1       | 60 | 9 | 1,034.17                   | 62,050.00  | 1,267.44 | 546,174,155.97          |
| 2       | 28 | 5 | 1,724.43                   | 48,284.13  | 1,404.12 | 253,935,094.12          |
| 3       | 25 | 3 | 8,115.19                   | 202,879.86 | 2,413.21 | 1,067,660,588.25        |
| 4       | 8  | 2 | 11,312.50                  | 90,500.00  | 827.90   | 18,450,208.33           |
| 5*      | 2  | 1 | 26,445.83                  | 52,891.67  | 1,588.00 | 5,043,484.39            |
| 123     | 20 |   |                            | 456,605.66 |          | 1889263511.07           |
|         |    |   | Estimated Total =          | 456,605.66 |          |                         |
|         |    |   | Std. Error =               | 43,465.66  |          |                         |
|         |    |   | Estimated Mean =           | 3,712.2411 |          |                         |
|         |    |   | Std. Error =               | 353.3793   |          |                         |
|         |    |   | COEFFICIENT OF VARIATION = | 9.52%      |          |                         |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL TOTAL HOURS - AO SAME

| Stratum | N  | n | Mean                       | N*Mean     | s        | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------------------------|------------|----------|-------------------------|
| 1       | 60 | 9 | 508.17                     | 30,490.09  | 836.95   | 137,939,013.71          |
| 2       | 28 | 5 | 870.81                     | 24,377.18  | 715.19   | 65,881,585.70           |
| 3       | 25 | 3 | 4,522.97                   | 113,074.27 | 1,583.47 | 459,687,329.12          |
| 4       | 8  | 2 | 5,877.41                   | 45,419.25  | 384.03   | 3,538,545.63            |
| 5*      | 2  | 1 | 13,222.92                  | 26,445.83  | 945.00   | 1,786,036.24            |
| 123     | 20 |   |                            | 239,806.60 |          | 668833510.40            |
|         |    |   | Estimated Total =          | 239,806.60 |          |                         |
|         |    |   | Std. Error =               | 25,861.82  |          |                         |
|         |    |   | Estimated Mean =           | 1,949.6472 |          |                         |
|         |    |   | Std. Error =               | 210.2587   |          |                         |
|         |    |   | COEFFICIENT OF VARIATION = | 10.78%     |          |                         |

### AO SAME

|  |        |
|--|--------|
| Estimated Population Mean Time per Install = | 0.6262 |
|--|--------|

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## 2007 Estimates and Standard Errors

### AVG. INSTALL TIME - AO SEPARATE

| Stratum | N   | n  | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|--------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 0.7515 | 45.09                      | 0.1071 | 3.90                    |
| 2       | 28  | 5  | 0.7821 | 21.90                      | 0.0954 | 1.17                    |
| 3       | 25  | 3  | 0.8633 | 22.08                      | 0.1803 | 5.96                    |
| 4       | 8   | 2  | 0.8334 | 6.87                       | 0.1178 | 0.33                    |
| 5*      | 2   | 1  | 0.8333 | 1.67                       | 0.1294 | 0.03                    |
| 123     | 123 | 20 |        | 97.41                      |        | 11.40                   |
|         |     |    |        | Estimated Total =          |        | 97.41                   |
|         |     |    |        | Std. Error =               |        | 3.38                    |
|         |     |    |        | Estimated Mean =           |        | 0.7919                  |
|         |     |    |        | Std. Error =               |        | 0.0274                  |
|         |     |    |        | COEFFICIENT OF VARIATION = |        | 3.47%                   |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL ACTIVITY - AO SEPARATE

| Stratum | N   | n  | Mean     | N*Mean                     | s        | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|----------|----------------------------|----------|-------------------------|
| 1       | 60  | 9  | 239.07   | 14,344.44                  | 398.31   | 53,942,023.80           |
| 2       | 28  | 5  | 254.02   | 7,112.47                   | 242.47   | 7,572,444.22            |
| 3       | 25  | 3  | 2,896.84 | 67,415.97                  | 1,826.75 | 486,351,480.86          |
| 4       | 8   | 2  | 1,111.17 | 8,889.33                   | 453.61   | 4,938,267.00            |
| 5*      | 2   | 1  | 2,372.25 | 4,744.50                   | 676.93   | 1,538,016.33            |
| 123     | 123 | 20 |          | 102,506.72                 |          | 554342232.22            |
|         |     |    |          | Estimated Total =          |          | 102,506.72              |
|         |     |    |          | Std. Error =               |          | 23,544.47               |
|         |     |    |          | Estimated Mean =           |          | 833.3879                |
|         |     |    |          | Std. Error =               |          | 191.4165                |
|         |     |    |          | COEFFICIENT OF VARIATION = |          | 22.97%                  |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL TOTAL HOURS - AO SEPARATE

| Stratum | N   | n  | Mean     | N*Mean                     | s        | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|----------|----------------------------|----------|-------------------------|
| 1       | 60  | 9  | 172.53   | 10,351.83                  | 264.21   | 23,734,202.43           |
| 2       | 28  | 5  | 198.57   | 5,559.98                   | 181.80   | 4,256,836.33            |
| 3       | 25  | 3  | 2,279.72 | 56,993.00                  | 1,260.44 | 291,262,879.53          |
| 4       | 8   | 2  | 899.27   | 7,194.17                   | 247.09   | 1,465,337.04            |
| 5*      | 2   | 1  | 1,976.88 | 3,953.75                   | 661.93   | 876,309.39              |
| 123     | 123 | 20 |          | 84,052.72                  |          | 321595564.72            |
|         |     |    |          | Estimated Total =          |          | 84,052.72               |
|         |     |    |          | Std. Error =               |          | 17,933.09               |
|         |     |    |          | Estimated Mean =           |          | 683.3555                |
|         |     |    |          | Std. Error =               |          | 145.7974                |
|         |     |    |          | COEFFICIENT OF VARIATION = |          | 21.34%                  |

### AO SEPARATE

|  |        |
|--|--------|
| Estimated Population Mean Time per Install = | 0.8200 |
|--|--------|

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### AVG. INSTALL TIME - MOVE OUTLET

| Stratum | N   | n  | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|--------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 0.4889 | 29.34                      | 0.2938 | 29.34                   |
| 2       | 28  | 5  | 0.3800 | 10.64                      | 0.3752 | 18.13                   |
| 3       | 25  | 3  | 0.8889 | 17.22                      | 0.0839 | 1.29                    |
| 4       | 8   | 2  | 0.7247 | 5.80                       | 0.0232 | 0.01                    |
| 5*      | 2   | 1  | -      | -                          | 0.2422 | 0.12                    |
| 123     | 123 | 20 |        | 63.00                      |        | 48.89                   |
|         |     |    |        | Estimated Total =          |        | 63.00                   |
|         |     |    |        | Std. Error =               |        | 8.99                    |
|         |     |    |        | Estimated Mean =           |        | 0.5122                  |
|         |     |    |        | Std. Error =               |        | 0.0568                  |
|         |     |    |        | COEFFICIENT OF VARIATION = |        | 11.10%                  |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL ACTIVITY - MOVE OUTLET

| Stratum | N   | n  | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|--------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 9.56   | 573.89                     | 15.85  | 85,393.58               |
| 2       | 28  | 5  | 20.86  | 584.73                     | 27.12  | 94,735.80               |
| 3       | 25  | 3  | 481.92 | 12,047.92                  | 824.27 | 71,447,371.88           |
| 4       | 8   | 2  | 86.63  | 693.00                     | 91.88  | 202,540.08              |
| 5*      | 2   | 1  | -      | -                          | 315.89 | 199,569.40              |
| 123     | 123 | 20 |        | 13,899.54                  |        | 72029610.74             |
|         |     |    |        | Estimated Total =          |        | 13,899.54               |
|         |     |    |        | Std. Error =               |        | 8,487.03                |
|         |     |    |        | Estimated Mean =           |        | 113.0044                |
|         |     |    |        | Std. Error =               |        | 69.0002                 |
|         |     |    |        | COEFFICIENT OF VARIATION = |        | 61.06%                  |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL TOTAL HOURS - MOVE OUTLET

| Stratum | N   | n  | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|-----|----|--------|----------------------------|--------|-------------------------|
| 1       | 60  | 9  | 6.81   | 408.39                     | 11.86  | 47,837.67               |
| 2       | 28  | 5  | 11.60  | 324.67                     | 14.62  | 27,511.80               |
| 3       | 25  | 3  | 336.55 | 8,413.84                   | 437.95 | 35,182,891.79           |
| 4       | 8   | 2  | 63.84  | 510.74                     | 68.58  | 112,885.37              |
| 5*      | 2   | 1  | -      | -                          | 221.84 | 98,427.18               |
| 123     | 123 | 20 |        | 9,657.84                   |        | 35449353.81             |
|         |     |    |        | Estimated Total =          |        | 9,657.84                |
|         |     |    |        | Std. Error =               |        | 5,953.94                |
|         |     |    |        | Estimated Mean =           |        | 78.5190                 |
|         |     |    |        | Std. Error =               |        | 48.4060                 |
|         |     |    |        | COEFFICIENT OF VARIATION = |        | 61.65%                  |

### MOVE OUTLET

|  |        |
|--|--------|
| Estimated Population Mean Time per Install = | 0.8948 |
|--|--------|

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## 2007 Estimates and Standard Errors

### AVG. INSTALL TIME - UPGRADE

| Stratum | N  | n | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|--------|----------------------------|--------|-------------------------|
| 1       | 60 | 9 | 0.5315 | 31.89                      | 0.1587 | 6.56                    |
| 2       | 28 | 5 | 0.5437 | 15.22                      | 0.1494 | 2.88                    |
| 3       | 25 | 3 | 0.8000 | 15.00                      | 0.1000 | 1.83                    |
| 4       | 8  | 2 | 0.5835 | 4.67                       | 0.4712 | 5.33                    |
| 5*      | 2  | 1 | 0.5000 | 1.00                       | 0.2643 | 0.14                    |
| 123     | 20 |   |        | 67.78                      |        | 18.74                   |
|         |    |   |        | Estimated Total =          |        | 67.78                   |
|         |    |   |        | Std. Error =               |        | 4.33                    |
|         |    |   |        | Estimated Mean =           |        | 0.5511                  |
|         |    |   |        | Std. Error =               |        | 0.0352                  |
|         |    |   |        | COEFFICIENT OF VARIATION = |        | 6.39%                   |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL ACTIVITY - UPGRADE

| Stratum | N  | n | Mean     | N*Mean                     | s        | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------|----------------------------|----------|-------------------------|
| 1       | 60 | 9 | 335.47   | 20,128.33                  | 226.43   | 17,432,029.03           |
| 2       | 28 | 5 | 1,251.75 | 35,049.00                  | 1,130.33 | 164,560,335.68          |
| 3       | 25 | 3 | 1,020.75 | 25,518.75                  | 212.82   | 8,303,511.89            |
| 4       | 8  | 2 | 2,560.29 | 20,482.33                  | 2,458.55 | 145,087,394.08          |
| 5*      | 2  | 1 | 4,035.33 | 8,070.67                   | 1,361.88 | 3,709,339.83            |
| 123     | 20 |   |          | 109,249.08                 |          | 339072810.30            |
|         |    |   |          | Estimated Total =          |          | 109,249.08              |
|         |    |   |          | Std. Error =               |          | 18,413.92               |
|         |    |   |          | Estimated Mean =           |          | 888.2039                |
|         |    |   |          | Std. Error =               |          | 149.7067                |
|         |    |   |          | COEFFICIENT OF VARIATION = |          | 16.85%                  |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL TOTAL HOURS - UPGRADE

| Stratum | N  | n | Mean     | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------|----------------------------|--------|-------------------------|
| 1       | 60 | 9 | 161.89   | 9,713.18                   | 91.74  | 2,861,311.32            |
| 2       | 28 | 5 | 735.04   | 20,581.21                  | 707.43 | 64,459,417.71           |
| 3       | 25 | 3 | 625.59   | 15,639.86                  | 218.85 | 8,780,485.51            |
| 4       | 8  | 2 | 914.75   | 7,317.97                   | 228.25 | 1,250,387.32            |
| 5*      | 2  | 1 | 2,017.67 | 4,035.33                   | 390.15 | 304,434.98              |
| 123     | 20 |   |          | 57,287.54                  |        | 77656038.84             |
|         |    |   |          | Estimated Total =          |        | 57,287.54               |
|         |    |   |          | Std. Error =               |        | 8,612.27                |
|         |    |   |          | Estimated Mean =           |        | 485.7523                |
|         |    |   |          | Std. Error =               |        | 71.6444                 |
|         |    |   |          | COEFFICIENT OF VARIATION = |        | 15.38%                  |

### UPGRADE

Estimated Population Mean Time per Install = 0.5244

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### AVG. INSTALL TIME - DOWNGRADE

| Stratum | N  | n | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|--------|----------------------------|--------|-------------------------|
| 1       | 60 | 9 | 0.3879 | 23.27                      | 0.1549 | 8.15                    |
| 2       | 28 | 5 | 0.3302 | 9.24                       | 0.1005 | 1.30                    |
| 3       | 25 | 3 | 0.3944 | 9.86                       | 0.0918 | 1.54                    |
| 4       | 8  | 2 | 0.3333 | 2.87                       | 0.4714 | 5.33                    |
| 5*      | 2  | 1 | 0.5000 | 1.00                       | 0.2573 | 0.13                    |
| 123     | 20 |   |        | 48.05                      |        | 18.47                   |
|         |    |   |        | Estimated Total =          |        | 48.05                   |
|         |    |   |        | Std. Error =               |        | 4.08                    |
|         |    |   |        | Estimated Mean =           |        | 0.3744                  |
|         |    |   |        | Std. Error =               |        | 0.0330                  |
|         |    |   |        | COEFFICIENT OF VARIATION = |        | 8.81%                   |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL ACTIVITY - DOWNGRADE

| Stratum | N  | n | Mean     | N*Mean                     | s        | N(N-n)s <sup>2</sup> /n |
|---------|----|---|----------|----------------------------|----------|-------------------------|
| 1       | 60 | 9 | 130.32   | 7,819.44                   | 156.70   | 8,349,113.46            |
| 2       | 28 | 5 | 300.20   | 8,405.60                   | 207.00   | 5,519,200.12            |
| 3       | 25 | 3 | 1,267.19 | 32,179.88                  | 1,295.88 | 307,777,848.80          |
| 4       | 8  | 2 | 130.46   | 1,043.67                   | 164.50   | 816,930.08              |
| 5*      | 2  | 1 | 1,549.50 | 3,099.00                   | 667.13   | 890,117.08              |
| 123     | 20 |   |          | 52,547.57                  |          | 323353209.55            |
|         |    |   |          | Estimated Total =          |          | 52,547.57               |
|         |    |   |          | Std. Error =               |          | 17,982.02               |
|         |    |   |          | Estimated Mean =           |          | 427.2180                |
|         |    |   |          | Std. Error =               |          | 146.1953                |
|         |    |   |          | COEFFICIENT OF VARIATION = |          | 34.22%                  |

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

### INSTALL TOTAL HOURS - DOWNGRADE

| Stratum | N  | n | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|--------|----------------------------|--------|-------------------------|
| 1       | 60 | 9 | 39.14  | 2,348.58                   | 31.88  | 345,455.44              |
| 2       | 28 | 5 | 94.47  | 2,645.28                   | 68.99  | 613,087.96              |
| 3       | 25 | 3 | 452.75 | 11,318.87                  | 408.80 | 30,607,825.09           |
| 4       | 8  | 2 | 86.97  | 695.78                     | 123.00 | 363,080.04              |
| 5*      | 2  | 1 | 774.75 | 1,549.50                   | 216.71 | 93,928.08               |
| 123     | 20 |   |        | 18,558.01                  |        | 32023378.60             |
|         |    |   |        | Estimated Total =          |        | 18,558.01               |
|         |    |   |        | Std. Error =               |        | 5,658.92                |
|         |    |   |        | Estimated Mean =           |        | 150.8781                |
|         |    |   |        | Std. Error =               |        | 46.0075                 |
|         |    |   |        | COEFFICIENT OF VARIATION = |        | 30.49%                  |

### DOWNGRADE

Estimated Population Mean Time per Install = 0.3532

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## 2007 Estimates and Standard Errors

AVG. INSTALL TIME - VCR SAME

| Stratum | N  | n** | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|-----|--------|----------------------------|--------|-------------------------|
| 1       | 60 | 8   | 0.2229 | 13.38                      | 0.0654 | 1.67                    |
| 2       | 28 | 5   | 0.2133 | 5.97                       | 0.0594 | 0.45                    |
| 3       | 25 | 3   | 0.3056 | 7.64                       | 0.0788 | 1.14                    |
| 4*      | 8  | 1   | 0.2000 | 1.60                       | 0.0683 | 0.28                    |
| 5*      | 2  | 1   | 0.2500 | 0.50                       | 0.0683 | 0.01                    |
| 123     | 18 |     |        | 29.09                      |        | 3.53                    |
|         |    |     |        | Estimated Total =          |        | 29.09                   |
|         |    |     |        | Std. Error =               |        | 1.88                    |
|         |    |     |        | Estimated Mean =           |        | 0.2265                  |
|         |    |     |        | Std. Error =               |        | 0.0153                  |
|         |    |     |        | COEFFICIENT OF VARIATION = |        | 6.46%                   |

\* Variance for strata 4 & 5 imputed by averaging variances for strata 1-3.

\*\* One missing value in stratum 1; one missing value in stratum 4.

AVG. INSTALL TIME - VCR SEPARATE

| Stratum | N  | n** | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|-----|--------|----------------------------|--------|-------------------------|
| 1       | 60 | 8   | 0.4229 | 25.38                      | 0.0972 | 3.68                    |
| 2       | 28 | 5   | 0.3500 | 9.80                       | 0.0373 | 0.18                    |
| 3       | 25 | 3   | 0.5389 | 13.47                      | 0.1456 | 3.89                    |
| 4*      | 8  | 1   | 0.4500 | 3.60                       | 0.1033 | 0.60                    |
| 5*      | 2  | 1   | 0.4187 | 0.83                       | 0.1033 | 0.02                    |
| 123     | 18 |     |        | 53.08                      |        | 8.37                    |
|         |    |     |        | Estimated Total =          |        | 53.08                   |
|         |    |     |        | Std. Error =               |        | 2.89                    |
|         |    |     |        | Estimated Mean =           |        | 0.4315                  |
|         |    |     |        | Std. Error =               |        | 0.0235                  |
|         |    |     |        | COEFFICIENT OF VARIATION = |        | 5.45%                   |

\* Variance for strata 4 & 5 imputed by averaging variances for strata 1-3.

\*\* One missing value in stratum 1; one missing value in stratum 4.

AVG. INSTALL TIME - TROUBLE CALLS<sup>4</sup>

| Stratum | N  | n | Mean   | N*Mean                     | s      | N(N-n)s <sup>2</sup> /n |
|---------|----|---|--------|----------------------------|--------|-------------------------|
| 1       | 80 | 9 | 0.8556 | 51.33                      | 0.1080 | 3.97                    |
| 2       | 28 | 5 | 0.8211 | 22.99                      | 0.1405 | 2.54                    |
| 3       | 25 | 3 | 0.9926 | 24.81                      | 0.1723 | 5.45                    |
| 4       | 8  | 2 | 0.9500 | 7.60                       | 0.0707 | 0.12                    |
| 5*      | 2  | 1 | 0.6667 | 1.33                       | 0.1288 | 0.03                    |
| 123     | 20 |   |        | 108.07                     |        | 12.11                   |
|         |    |   |        | Estimated Total =          |        | 108.07                  |
|         |    |   |        | Std. Error =               |        | 3.48                    |
|         |    |   |        | Estimated Mean =           |        | 0.8786                  |
|         |    |   |        | Std. Error =               |        | 0.0283                  |
|         |    |   |        | COEFFICIENT OF VARIATION = |        | 3.22%                   |

<sup>4</sup> Average of Inside Wire Service Calls, Customer-Owned Equipment Calls, and Customer Education Calls, assuming equal activity weights.

\* Variance for stratum 5 imputed by averaging variances for strata 1-4.

## 2007 SAMPLE DATA SUMMARY STATISTICS

End Amount, Total Hours, Converter Hours

| STRATUM          |      | END AMOUNT        | TOTAL HOURS   | CONVERTER HOURS |
|------------------|------|-------------------|---------------|-----------------|
| (Total n = 20)   |      |                   |               |                 |
| 1<br>(n=9)       | MEAN | \$ 1,913,446.22   | 56,130.63     | 18,005.10       |
|                  | SD   | \$ 807,000.65     | 26,961.19     | 6,021.76        |
| 2<br>(n=5)       | MEAN | \$ 6,903,247.40   | 213,890.30    | 78,364.95       |
|                  | SD   | \$ 1,977,006.49   | 55,909.27     | 18,304.11       |
| 3<br>(n=3)       | MEAN | \$ 14,991,071.67  | 427,926.14    | 168,734.06      |
|                  | SD   | \$ 3,376,170.07   | 97,440.47     | 79,389.63       |
| 4<br>(n=2)       | MEAN | \$ 17,434,090.50  | 500,329.96    | 272,857.27      |
|                  | SD   | \$ 1,419,653.33   | 41,810.66     | 54,364.19       |
| 5<br>(n=1)       | MEAN | \$ 43,233,683.00  | 1,412,968.54  | 562,682.53      |
|                  | SD   | \$ -              | -             | -               |
| Overall Estimate |      | \$ 908,814,582.20 | 26,883,496.63 | 10,801,098.98   |

HSC \$ 33.81

## 2007 SAMPLE DATA SUMMARY STATISTICS - Installation Times

### Average Installation Times

| STRATUM                       |      | Unwired <sup>1,2</sup> | Prewired <sup>1</sup> | Activate Pre-Existing Outlet <sup>1</sup> | AO Same <sup>1</sup> | AO Separate <sup>1</sup> | Move Outlet <sup>1</sup> | Upgrade <sup>1</sup> | Downgrade <sup>1</sup> | VCR Same | VCR Separate | Combined Trouble Calls <sup>3</sup> |
|-------------------------------|------|------------------------|-----------------------|---|----------------------|--------------------------|--------------------------|----------------------|------------------------|----------|--------------|-------------------------------------|
| (Total n = 20)                |      |                        |                       |   |                      |                          |                          |                      |                        |          |              |                                     |
| 1<br>(n=9)                    | MEAN | 1.2679                 | 0.7993                | 0.2632                                    | 0.4934               | 0.7515                   | 0.4889                   | 0.5315               | 0.3879                 | 0.2229   | 0.4229       | 0.8556                              |
|                               | SD   | 0.1347                 | 0.1605                | 0.1967                                    | 0.0902               | 0.1071                   | 0.2938                   | 0.1587               | 0.1549                 | 0.0654   | 0.0972       | 0.1080                              |
| 2<br>(n=5)                    | MEAN | 1.3932                 | 1.0812                | 0.2982                                    | 0.4964               | 0.7821                   | 0.3800                   | 0.5437               | 0.3302                 | 0.2133   | 0.3500       | 0.8211                              |
|                               | SD   | 0.1003                 | 0.1568                | 0.0672                                    | 0.1280               | 0.0954                   | 0.3752                   | 0.1494               | 0.1005                 | 0.0594   | 0.0373       | 0.1405                              |
| 3<br>(n=3)                    | MEAN | 1.5722                 | 0.9889                | 0.2556                                    | 0.5500               | 0.8833                   | 0.6889                   | 0.6000               | 0.3944                 | 0.3058   | 0.5389       | 0.9926                              |
|                               | SD   | 0.5643                 | 0.5168                | 0.2365                                    | 0.0500               | 0.1803                   | 0.0839                   | 0.1000               | 0.0918                 | 0.0788   | 0.1456       | 0.1723                              |
| 4<br>(n=2)                    | MEAN | 1.2279                 | 0.9325                | -   | 0.5020               | 0.8334                   | 0.7247                   | 0.5835               | 0.3333                 | 0.2000   | 0.4500       | 0.9500                              |
|                               | SD   | 0.2044                 | 0.1403                | -   | 0.0028               | 0.1178                   | 0.0232                   | 0.4712               | 0.4714                 | -        | -            | 0.0707                              |
| 5<br>(n=1)                    | MEAN | 1.4000                 | 1.3000                | -   | 0.5000               | 0.8333                   | -                        | 0.5000               | 0.5000                 | 0.2500   | 0.4167       | 0.6667                              |
|                               | SD   | -                      | -                     | -   | -                    | -                        | -                        | -                    | -                      | -        | -            | -                                   |
| Overall Estimate <sup>4</sup> |      | 1.3578                 | 0.9188                | 0.2477                                    | 0.5082               | 0.7919                   | 0.5122                   | 0.5511               | 0.3744                 | 0.2365   | 0.4315       | 0.8786                              |

<sup>1</sup> Weighted average of In-House and Contractor Install Times, with weights equal to activity levels for each type.

<sup>2</sup> Average of Unwired Aerial and Unwired Underground, with equal weights for each type.

<sup>3</sup> Average of Inside Wire Service Calls, Customer-Owned Equipment Calls, and Customer Education Calls, with equal weights for each type.

<sup>4</sup> These values do not take into account activity levels.

### Install Activity (Average # of Installs per month)

| STRATUM          |      | Unwired <sup>5,6</sup> | Prewired <sup>6</sup> | Activate Pre-Existing Outlet <sup>6</sup> | AO Same <sup>6</sup> | AO Separate <sup>6</sup> | Move Outlet <sup>6</sup> | Upgrade <sup>6</sup> | Downgrade <sup>6</sup> |
|------------------|------|------------------------|-----------------------|---|----------------------|--------------------------|--------------------------|----------------------|------------------------|
| (Total n = 20)   |      |                        |                       |   |                      |                          |                          |                      |                        |
| 1<br>(n=9)       | MEAN | 202.71                 | 1,512.19              | 658.58                                    | 1,034.17             | 239.07                   | 9.56                     | 335.47               | 130.32                 |
|                  | SD   | 176.32                 | 1,270.24              | 623.40                                    | 1,267.44             | 398.31                   | 15.85                    | 226.43               | 158.70                 |
| 2<br>(n=5)       | MEAN | 407.07                 | 4,772.58              | 6,232.02                                  | 1,724.43             | 254.02                   | 20.88                    | 1,251.75             | 300.20                 |
|                  | SD   | 92.28                  | 1,739.73              | 5,972.28                                  | 1,404.12             | 242.47                   | 27.12                    | 1,130.33             | 207.00                 |
| 3<br>(n=3)       | MEAN | 845.19                 | 8,563.00              | 942.47                                    | 8,115.19             | 2,696.84                 | 481.92                   | 1,020.75             | 1,287.19               |
|                  | SD   | 92.91                  | 2,709.88              | 881.22                                    | 2,413.21             | 1,628.75                 | 624.27                   | 212.82               | 1,295.68               |
| 4<br>(n=2)       | MEAN | 751.33                 | 8,131.88              | -   | 11,312.50            | 1,111.17                 | 88.63                    | 2,560.29             | 130.48                 |
|                  | SD   | 13.32                  | 1,411.09              | -   | 827.90               | 453.61                   | 91.86                    | 2,458.55             | 184.50                 |
| 5<br>(n=1)       | MEAN | 1,940.67               | 26,300.58             | -   | 26,445.83            | 2,372.25                 | -                        | 4,035.33             | 1,549.50               |
|                  | SD   | -                      | -                     | -   | -                    | -                        | -                        | -                    | -                      |
| Overall Estimate |      | 403.11                 | 4,521.10              | 1,931.49                                  | 3,712.24             | 833.39                   | 113.00                   | 888.20               | 427.22                 |

<sup>5</sup> Combined (sum of) In-House and Contractor Installs.

<sup>6</sup> Average of # of Unwired Aerial Installs and # of Unwired Underground Installs, with equal weights for each type.

### Total Install Hours

| STRATUM          |      | Unwired <sup>7,8</sup> | Prewired <sup>7</sup> | Activate Pre-Existing Outlet <sup>7</sup> | AO Same <sup>7</sup> | AO Separate <sup>7</sup> | Move Outlet <sup>7</sup> | Upgrade <sup>7</sup> | Downgrade <sup>7</sup> |
|------------------|------|------------------------|-----------------------|---|----------------------|--------------------------|--------------------------|----------------------|------------------------|
| (Total n = 20)   |      |                        |                       |   |                      |                          |                          |                      |                        |
| 1<br>(n=9)       | MEAN | 248.30                 | 1,222.84              | 268.02                                    | 508.17               | 172.53                   | 6.81                     | 181.89               | 39.14                  |
|                  | SD   | 207.57                 | 1,047.39              | 318.23                                    | 636.95               | 264.21                   | 11.86                    | 91.74                | 31.88                  |
| 2<br>(n=5)       | MEAN | 560.98                 | 5,143.18              | 1,830.79                                  | 870.61               | 198.57                   | 11.60                    | 735.04               | 94.47                  |
|                  | SD   | 117.34                 | 2,055.06              | 1,804.08                                  | 715.19               | 181.80                   | 14.62                    | 707.43               | 68.99                  |
| 3<br>(n=3)       | MEAN | 1,014.83               | 7,535.66              | 342.83                                    | 4,522.97             | 2,279.72                 | 336.55                   | 625.59               | 452.75                 |
|                  | SD   | 125.22                 | 1,993.29              | 297.05                                    | 1,583.47             | 1,280.44                 | 437.95                   | 218.85               | 408.80                 |
| 4<br>(n=2)       | MEAN | 953.57                 | 7,484.34              | -   | 5,677.41             | 899.27                   | 63.84                    | 914.75               | 88.97                  |
|                  | SD   | 179.84                 | 174.96                | -   | 384.03               | 247.09                   | 68.58                    | 228.25               | 123.00                 |
| 5<br>(n=1)       | MEAN | 2,817.57               | 34,190.78             | -   | 13,222.92            | 1,978.88                 | -                        | 2,017.87             | 774.75                 |
|                  | SD   | -                      | -                     | -   | -                    | -                        | -                        | -                    | -                      |
| Overall Estimate |      | 561.91                 | 4,341.68              | 617.19                                    | 1,949.65             | 683.36                   | 78.52                    | 465.75               | 150.88                 |

<sup>7</sup> Weighted average of In-House and Contractor Install Times.

<sup>8</sup> Based on the weighted average of Aerial and Underground Install Times, with weights equal to Activity Levels for each install time type.

### Estimated Population Average Time per Install<sup>9</sup>

| Unwired | Prewired | Activate Pre-Existing Outlet | AO Same | AO Separate | Move Outlet | Upgrade | Downgrade | VCR Same | VCR Separate | Combined Trouble Calls |
|---------|----------|------------------------------|---------|-------------|-------------|---------|-----------|----------|--------------|------------------------|
| 1.3939  | 0.9881   | 0.3195                       | 0.5252  | 0.8200      | 0.6948      | 0.5244  | 0.3532    | 0.2365   | 0.4316       | 0.8786                 |

<sup>9</sup> These values take into account activity levels where available (all except VCR Same and VCR Separate).

### 2007 Maximum Permitted Rates

| HSC                 | Unwired | Prewired | Activate Pre-Existing Outlet | AO Same | AO Separate | Move Outlet | Upgrade | Downgrade | VCR Same | VCR Separate | Combined Trouble Calls |
|---------------------|---------|----------|------------------------------|---------|-------------|-------------|---------|-----------|----------|--------------|------------------------|
| \$33.81             | \$47.12 | \$32.46  | \$10.80                      | \$17.75 | \$27.72     | \$23.49     | \$17.73 | \$11.94   | \$7.39   | \$14.99      | \$29.70                |
| 95% Margin of Error | \$4.68  | \$4.24   | \$2.76                       | \$1.58  | \$2.20      | \$3.98      | \$2.87  | \$2.44    | \$1.15   | \$1.92       | \$2.18                 |

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| SCHEDULE A INFORMATION           | GROSS BOOK    | ACCUMULATED DEPRECIATION | DEFERRED TAXES | NET BOOK    | CURRENT PROVISION |
|----------------------------------|---------------|--------------------------|----------------|-------------|-------------------|
| VEHICLES                         | 973,299,082   | 688,244,233              | 13,222,574     | 271,832,275 | 99,305,723        |
| TOOLS                            | 584,239,310   | 421,273,306              | 22,065,410     | 140,900,594 | 40,932,798        |
| MAINTENANCE FACILITIES           | -             | -                        | -              | -           | -                 |
| OTHER 1                          | -             | -                        | -              | -           | -                 |
| OTHER 2                          | -             | -                        | -              | -           | -                 |
| SCHEDULE A - TOTAL CAPITAL COSTS | 1,557,538,392 | 1,109,517,539            | 35,287,984     | 412,732,869 | 140,238,521       |

| SCHEDULE B INFORMATION                | TOTAL AMOUNT  |
|---------------------------------------|---------------|
| SALARIES & BENEFITS                   | 4,572,888,664 |
| SUPPLIES                              | 13,626,057    |
| UTILITIES                             | -             |
| OTHER TAXES                           | -             |
| OTHER 1                               | 334,952,565   |
| OTHER 2                               | 313,193,229   |
| SCHEDULE B - ANNUAL OPERATING EXPENSE | 5,234,660,515 |

| SCHEDULE C INFORMATION          | UNITS      | GROSS BOOK    | ACCUMULATED DEPRECIATION | DEFERRED TAXES | NET BOOK      | CURRENT PROVISION |
|---------------------------------|------------|---------------|--------------------------|----------------|---------------|-------------------|
| REMOTE 1                        | 25,229,930 | 296,679,999   | 236,439,590              | (23,559,162)   | 83,799,571    | 62,291,530        |
| CABLE CARD                      | 167,772    | 14,261,711    | 4,024,700                | 1,245,207      | 8,991,804     | 2,188,646         |
| CONVERTER 1 (BASIC ONLY UNITS)  | 184,995    | 212,161       | 211,163                  | (377)          | 1,375         | 947               |
| CONVERTER 2 (ALL OTHER)         | 17,547,645 | 3,716,559,253 | 2,833,919,100            | 150,142,975    | 732,497,178   | 362,670,908       |
| CONVERTER 3 (HD & HDDVR)        | 7,497,290  | 2,996,673,905 | 918,341,886              | 261,832,796    | 1,816,499,223 | 483,650,026       |
| SCHEDULE C - TOTAL CAPITAL COST | 50,627,632 | 7,024,387,029 | 3,992,936,439            | 389,661,439    | 2,641,789,151 | 910,802,057       |

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**SCHEDULE A BREAKDOWN**

| SCHEDULE A - COMMON ASSETS | GROSS BOOK | ACCUMULATED DEPRECIATION | DEFERRED TAXES | NET BOOK | CURRENT PROVISION |
|----------------------------|------------|--------------------------|----------------|----------|-------------------|
| VEHICLES                   |            |                          |                | -        |                   |
| TOOLS                      |            |                          |                | -        |                   |
| MAINTENANCE FACILITIES     |            |                          |                | -        |                   |
| OTHER 1                    |            |                          |                | -        |                   |
| OTHER 2                    |            |                          |                | -        |                   |
| SCHEDULE A - TOTAL AMOUNTS | -          | -                        | -              | -        | -                 |

| SCHEDULE A - COMCAST SYSTEM ASSETS | GROSS BOOK       | ACCUMULATED DEPRECIATION | DEFERRED TAXES | NET BOOK       | CURRENT PROVISION |
|------------------------------------|------------------|--------------------------|----------------|----------------|-------------------|
| VEHICLES                           | 973,299,082      | 688,244,233              | 13,222,574     | 271,832,275    | 99,305,723        |
| TOOLS                              | 584,239,310      | 421,273,306              | 22,065,410     | 140,900,594    | 40,932,798        |
| MAINTENANCE FACILITIES             | -                | -                        | -              | -              | -                 |
| OTHER 1                            | -                | -                        | -              | -              | -                 |
| OTHER 2                            | -                | -                        | -              | -              | -                 |
| SCHEDULE A - TOTAL AMOUNTS         | 1,557,538,392    | 1,109,517,539            | 35,287,984     | 412,732,869    | 140,238,521       |
| GRAND TOTAL SCHEDULE A             | 1,557,538,392.00 | 1,109,517,539.00         | 35,287,984.00  | 412,732,869.00 | 140,238,521.00    |

| SCHEDULE A - COMCAST SYSTEM ASSETS | BOOK COST     | BOOK ACCUM    | NET BOOK    | BOOK PROVISION | TAX COST      | TAX ACCUM     | NET TAX     | DEF TAXES  |
|------------------------------------|---------------|---------------|-------------|----------------|---------------|---------------|-------------|------------|
| TOOLS                              | 584,239,310   | 421,273,306   | 162,966,004 | 40,932,798     | 584,239,310   | 477,276,885   | 106,962,425 | 22,065,410 |
| VEHICLES                           | 973,299,082   | 688,244,233   | 285,054,849 | 99,305,723     | 973,299,082   | 721,804,066   | 251,495,016 | 13,222,574 |
| CAPITALIZED VEHICLE LEASES         | -             | -             | -           | -              | -             | -             | -           | -          |
| TOTAL SYSTEM ASSETS                | 1,557,538,392 | 1,109,517,539 | 448,020,853 | 140,238,521    | 1,557,538,392 | 1,199,080,951 | 358,457,441 | 35,287,984 |

| DEFERRED TAX CALCULATION   | NET BOOK    | NET TAX     | BOOK LESS TAX | NET TAX RATE | DEF TAXES  |
|----------------------------|-------------|-------------|---------------|--------------|------------|
| TOOLS                      | 162,966,004 | 106,962,425 | 56,003,579    | 0.3940       | 22,065,410 |
| VEHICLES                   | 285,054,849 | 251,495,016 | 33,559,833    | 0.3940       | 13,222,574 |
| CAPITALIZED VEHICLE LEASES | -           | -           | -             | -            | -          |
| TOTALS                     | 448,020,853 | 358,457,441 | 89,563,412    | 0.3940       | 35,287,984 |

NET TAX RATE CALCULATION = [(FEDERAL TAX + STATE TAX) - (FEDERAL TAX \* STATE TAX)]      FEDERAL TAX: 0.3500      STATE TAX: 0.0677      NET TAX RATE: 0.3940

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**SCHEDULE B BREAKDOWN**

| <b>SCHEDULE B - COMMON EXPENSES</b>       | <b>TOTAL AMOUNT</b> |
|---|---------------------|
| SALARIES & BENEFITS                       | -                   |
| SUPPLIES                                  | -                   |
| UTILITIES                                 | -                   |
| OTHER TAXES                               | -                   |
| OTHER 1                                   | -                   |
| OTHER 2                                   | -                   |
| <b>SCHEDULE B TOTAL - COMMON EXPENSES</b> | <b>-</b>            |

| <b>SCHEDULE B - COMCAST SYSTEM EXPENSES</b>        | <b>TOTAL AMOUNT</b>  |
|--|----------------------|
| SALARIES & BENEFITS                                | 4,572,888,664        |
| SUPPLIES   | 13,626,057           |
| UTILITIES  | -                    |
| OTHER TAXES  | -                    |
| OTHER 1  | 334,952,565          |
| OTHER 2  | 313,193,229          |
| <b>SCHEDULE B TOTALS - COMCAST SYSTEM EXPENSES</b> | <b>5,234,660,515</b> |
| <b>GRAND TOTAL SCHEDULE B - OPERATING EXPENSE</b>  | <b>5,234,660,515</b> |

| <b>SCHEDULE B - COMCAST SYSTEM EXPENSES</b> | <b>TOTAL AMOUNT</b>  | <b>Schedule B, Line A Descriptions</b> |
|---|----------------------|--|
| SALARIES-REGULAR                            | 2,777,610,925        | SALARIES AND BENEFITS                  |
| SALARIES-OVERTIME                           | 248,202,358          | SALARIES AND BENEFITS                  |
| SALARIES-BONUSES                            | 107,943,081          | SALARIES AND BENEFITS                  |
| SALARIES-VACATION                           | 181,544,593          | SALARIES AND BENEFITS                  |
| COMMISSIONS                                 | 358,739,201          | SALARIES AND BENEFITS                  |
| UTILITIES                                   | -                    | UTILITIES                              |
| CONTRACT LABOR                              | 279,491,292          | OTHER1                                 |
| BUILDING MAINTENANCE                        | -                    | SUPPLIES                               |
| M & R-CONVERTER                             | 55,461,273           | OTHER1                                 |
| RENTALS/LEASE EXPENSE                       | 117,919,374          | OTHER2                                 |
| VEHICLES-GAS & OIL                          | 121,513,388          | OTHER2                                 |
| VEHICLES-REPAIRS & MAINTENANCE              | 73,760,468           | OTHER2                                 |
| EMPLOYEE BENEFITS                           | 595,677,967          | SALARIES AND BENEFITS                  |
| PAYROLL TAXES                               | 303,170,539          | SALARIES AND BENEFITS                  |
| M & R-EQUIPMENT                             | -                    | SUPPLIES                               |
| PARTS SUPPLIES SMALL TOOLS                  | 13,626,057           | SUPPLIES                               |
| PROPERTY TAXES                              | -                    | OTHER TAXES                            |
| INSURANCE                                   | -                    | OTHER2                                 |
| <b>TOTAL COMCAST CABLE SYSTEMS</b>          | <b>5,234,660,515</b> |  |

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**SCHEDULE C BREAKDOWN**

**SCHEDULE C - COMMON ASSETS**

REMOTE 1  
REMOTE 2  
REMOTE 3  
CONVERTER 1 (BASIC ONLY UNITS)  
CONVERTER 2 (ALL OTHER EXCLUDING HD)  
CONVERTER 3 (HD)  
CONVERTER 4 (DVR)  
SCHEDULE C - TOTAL AMOUNTS

| GROSS BOOK | ACCUMULATED DEPRECIATION | DEFERRED TAXES | NET BOOK | CURRENT PROVISION |
|------------|--------------------------|----------------|----------|-------------------|
|------------|--------------------------|----------------|----------|-------------------|

**SCHEDULE C - COMCAST SYSTEM ASSETS**

REMOTE 1  
CABLE CARD  
CONVERTER 1 (BASIC ONLY UNITS)  
CONVERTER 2 (ALL OTHER EXCLUDING HD)  
CONVERTER 3 (HD/HDDVR)  
SCHEDULE C - TOTAL AMOUNTS  
GRAND TOTAL SCHEDULE C - TOTAL AMOUNTS

| UNITS      | GROSS BOOK    | ACCUMULATED DEPRECIATION | DEFERRED TAXES | NET BOOK      | CURRENT PROVISION |
|------------|---------------|--------------------------|----------------|---------------|-------------------|
| 25,229,930 | 296,679,999   | 236,439,590              | (23,559,162)   | 83,799,571    | 62,291,530        |
| 167,772    | 14,261,711    | 4,024,700                | 1,245,207      | 8,991,804     | 2,188,646         |
| 184,995    | 212,161       | 211,163                  | (377)          | 1,375         | 907               |
| 17,547,645 | 3,716,559,253 | 2,833,919,100            | 150,142,975    | 732,497,178   | 341,481,369       |
| 7,497,290  | 2,996,673,905 | 918,341,886              | 261,832,796    | 1,816,499,223 | 431,213,392       |
| 50,627,632 | 7,024,387,029 | 3,992,936,439            | 389,661,439    | 2,641,789,151 | 837,175,844       |
| 50,627,632 | 7,024,387,029 | 3,992,936,439            | 389,661,439    | 2,641,789,151 | 837,175,844       |

**SCHEDULE C - COMCAST SYSTEM ASSETS**

REMOTES  
HD/DVR CONVERTERS  
CABLE CARD  
NON-ADDRESSABLE CONVERTERS  
    CONVERTER 1 1.04%  
    CONVERTER 2 98.96%  
ADDRESSABLE CONVERTERS  
HD CONVERTERS  
DIGITAL CONVERTERS  
DVR  
TOTAL COMCAST CABLE SYSTEMS

| BOOK COST     | BOOK ACCUM    | NET BOOK      | BOOK PROVISION | TAX COST      | TAX ACCUM     | NET TAX       | DEF TAXES    |
|---------------|---------------|---------------|----------------|---------------|---------------|---------------|--------------|
| 296,679,999   | 236,439,590   | 60,240,409    | 62,291,530     | 296,679,999   | 176,644,762   | 120,035,237   | (23,559,162) |
| 2,034,006,170 | 563,117,082   | 1,470,889,088 | 291,297,813    | 2,034,006,170 | 1,015,580,796 | 1,018,425,374 | 178,270,703  |
| 14,261,711    | 4,024,700     | 10,237,011    | 2,188,646      | 14,261,711    | 7,185,125     | 7,076,586     | 1,245,207    |
| 20,400,061    | 20,304,100    | 95,961        | 87,167         | 20,400,061    | 20,212,052    | 188,009       | (36,267)     |
| 212,161       | 211,163       | 998           | 907            | 212,161       | 210,205       | 1,956         | (377)        |
| 20,187,900    | 20,092,937    | 94,963        | 86,260         | 20,187,900    | 20,001,847    | 186,053       | (35,890)     |
| 145,933,995   | 145,287,047   | 646,948       | 1,407,272      | 145,933,995   | 155,631,447   | (9,717,452)   | 4,083,574    |
| 821,025,751   | 295,103,959   | 525,921,792   | 118,041,693    | 821,025,751   | 480,148,769   | 340,876,982   | 72,907,655   |
| 3,550,437,358 | 2,668,539,116 | 881,898,242   | 339,987,837    | 3,550,437,358 | 3,039,339,347 | 511,098,011   | 146,095,291  |
| 141,641,984   | 60,120,845    | 81,521,139    | 21,873,886     | 141,641,984   | 87,162,565    | 54,479,419    | 10,654,438   |
| 7,024,387,029 | 3,992,936,439 | 3,031,450,590 | 837,175,844    | 7,024,387,029 | 4,981,924,863 | 2,042,462,166 | 389,661,439  |

**SCHEDULE C - DEFERRED TAX CALCULATION**

REMOTES  
HD/DVR CONVERTERS  
CABLE CARD  
NON-ADDRESSABLE CONVERTERS  
ADDRESSABLE CONVERTERS  
HD CONVERTERS  
DIGITAL CONVERTERS  
DVR  
TOTALS

| NET BOOK      | NET TAX       | BOOK LESS TAX | NET TAX RATE | DEF TAXES    |
|---------------|---------------|---------------|--------------|--------------|
| 60,240,409    | 120,035,237   | (59,794,828)  | 0.3940       | (23,559,162) |
| 1,470,889,088 | 1,018,425,374 | 452,463,714   | 0.3940       | 178,270,703  |
| 10,237,011    | 7,076,586     | 3,160,425     | 0.3940       | 1,245,207    |
| 95,961        | 188,009       | (92,048)      | 0.3940       | (36,267)     |
| 646,948       | (9,717,452)   | 10,364,400    | 0.3940       | 4,083,574    |
| 525,921,792   | 340,876,982   | 185,044,810   | 0.3940       | 72,907,655   |
| 881,898,242   | 511,098,011   | 370,800,231   | 0.3940       | 146,095,291  |
| 81,521,139    | 54,479,419    | 27,041,720    | 0.3940       | 10,654,438   |
| 3,031,450,590 | 2,042,462,166 | 988,988,424   | 0.3940       | 389,661,439  |

NET TAX RATE CALCULATION = [(FEDERAL TAX + STATE TAX) - (FEDERAL TAX \* STATE TAX)]

FEDERAL TAX: 0.3500

STATE TAX: 0.0677

NET TAX RATE: 0.3940