Catherine L. Nesser Assistant General Counsel Legal Department



April 14, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-G-1015 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program

Case 09-G-0363 – Petitions for Approval of Energy Efficiency Portfolio Standard (EEPS) Gas Energy Efficiency Programs

MARCH 2011 SCORECARD REPORTS

Dear Secretary Brilling:

Pursuant to the Commission's orders in the above captioned proceedings and the Department of Public Service Staff guidelines issued September 13, 2010, attached please find the March 2011 scorecard reports for Niagara Mohawk Power Corporation d/b/a National Grid gas energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High-Efficiency Heating and Water Heating and Controls Program;
- Energy *Wise* Gas Program;
- Energy Initiative Large Industrial Gas Program;
- Energy Initiative Mid-Sized Gas Program;
- Gas Enhanced Home Sealing Incentives Program;

- Residential ENERGY STAR® Gas Products Program;
- Residential Building Practices and Demonstration Program;
- Commercial High-Efficiency Heating and Water Heating Program; and
- Residential High-Efficiency Heating and Water Heating and Controls Program Incremental.

Respectfully submitted,

/s/ Catherine L. Nesser
Catherine L. Nesser
Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)
Steven Keller, DPS Staff (via electronic mail)
William Saxonis, DPS Staff (via electronic mail)
Kathryn Mammen, DPS Staff (via electronic mail)
Robert Visalli, DPS Staff (via electronic mail)
Edward White (via electronic mail)
Janet Gail Besser (via electronic mail)
Cathy Hughto-Delzer (via electronic mail)
Janet Audunson

Active Parties in Case 07-M-0548 via EEPS listserv

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The initial Residential High-Efficiency Heating and Water Heating and Controls Program funding was exhausted as of approximately mid-January 2010. The program was overwhelmingly successful, achieving over 250,000 Dekatherms in energy savings from 13,822 program participants since the program was launched in June 2009, in contrast to the cumulative approved program target of 75,793 Dekatherms for 2009-2011.

The Residential High-Efficiency Heating and Water Heating and Controls Program was suspended effective April 6, 2010 for new customer applications. The Company communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application has been updated on the website, www.powerofaction.com.

The Residential High-Efficiency Heating and Water Heating and Controls Program received incremental funding in the Commission's June 24, 2010 order and the program was re-opened in October 2010. The Company is tracking incremental activity for 2010 and 2011 separately for the Residential High-Efficiency Heating and Water Heating and Controls Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

There are no marketing activities to report.

(b) Evaluation Activities

Tetra Tech completed the process evaluation for this program

(c) Other Activities

The Company re-opened the Residential High-Efficiency Heating and Water Heating and Controls Program on October 1, 2010. The Company is tracking activity separately under the Residential High-Efficiency Heating and Water Heating and Controls Program - Incremental.

3. Customer Complaints and/or Disputes

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

Reporting period: March 2011

Report Contact person: Lynn Westerlind

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program/Project: Energy Wise Gas Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The EnergyWise Gas Program is being managed by RISE Engineering who is partnering with ICF. Achievement of gas savings goals is below target, which National Grid attributes to the reluctance of property managers to invest in units where they do not pay the utility bill. New project proposals have been developed and are being presented to building owners. Additional audits are being scheduled and completed. All efforts have been put towards gaining more gas savings. The Company has completed a mailing advertising campaign to target units that are individually metered and has seen few results. The Company does not expect to achieve 100% of the cumulative 2011 program savings goals. The Company is putting forth extra effort to identify potential residential customers in multifamily buildings.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

A direct mail piece was developed and will be distributed next month to promote this program.

(b) Evaluation Activities.

Tetra Tech has began program staff interviews to gain insight into how the program is performing.

(c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program/Project: Energy *Wise* Gas Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

The Company submitted a request to Department of Public Service ("DPS") Staff on March 7, 2011 seeking approval to increase the gas rebates that National Grid's program will pay for building shell measures from 25% to 45%. It is anticipated that this will help close the sale of a project since the market is so limited.

Program/Project: Energy Initiative – Large Industrial Gas Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Energy Initiative – Large Industrial Gas Program is gaining momentum. The first industrial incentive for the combined 2010-2011 program period was paid in March 2011, and two additional industrial projects are under construction. This activity is consistent with program managers' expectation given that industrial gas projects take longer to implement due to lead times of 12-18 months for equipment delivery and installation.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

The Energy Products and Energy Solutions Delivery groups met with 14 trade allies, and participated in the events listed below.

March Events

Date	Event	Location
03/01/2011	Hosted a Municipal Commercial & Industrial Customer Breakfast Meeting	Syracuse, NY
03/24/2011	Center State CEO Business Show	State Fairgrounds- Syracuse, NY
03/24/2011	Center for Economic Growth's Chief Executives Network Group Meeting	Albany, NY
03/28/2011	1300 AM Talk Radio – Chamber Chat	Albany, NY

National Grid launched an aggressive marketing campaign for 2011 to promote the Energy Initiative – Large Industrial Gas Program. In March 2011, the Company began a

Program/Project: Energy Initiative – Large Industrial Gas Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

paid search campaign that will run until June 2011. A digital banner ad campaign began in mid-March that will place ads on various websites that business owners' visit. National Grid is also combining large and small business messaging for ad campaigns with many Chambers of Commerce across upstate New York. These campaigns include direct mail, website banner ads and articles in newsletters. Corporate Marketing is also finalizing the launch of additional tactics such as direct mail, email blasts to customers and trade allies and telemarketing.

(b) Evaluation Activities

After thorough review from National Grid and DPS Staff, the customer survey has been finalized. The finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

(c) Other Activities

A new marketing collaborative was developed in March to engage trade allies in the promotion of National Grid's energy efficiency program. The collaborative "Energy Solutions Partner Program" will engage lighting, HVAC, mechanical contractors, equipment installers, architects and engineers, to name a few. These marketing partners will receive training on energy efficiency programs and new technologies, be listed on National Grid's website, provide feedback on incentive programs, and use National Grid incentives to promote the sale of energy-efficient equipment. In March, a series of e-mail blasts were sent to nearly 700 trade allies announcing the April 1 introduction of the Energy Solutions Partner Program.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

Program/Project: Energy Initiative - Mid-Sized Gas Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) National Grid's Energy Initiative – Mid-Sized Gas Program is showing continued progress in generating project leads and actual project implementation. This is a result of strong relationships that National Grid has with its customers and Energy Solutions Delivery's efforts to continue to foster and build trade ally relationships through one-on-one meetings and the launch of the Energy Solutions Partner Program (as discussed in the 'Other Activities' section below). These relationships serve to enhance and augment the Company's own implementation efforts.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

The Energy Products and Energy Solutions Delivery groups met with 14 trade allies, and participated in the events listed below.

March Events

Date	Event	Location
03/01/2011	Hosted a Municipal Commercial & Industrial Customer Breakfast Meeting	Syracuse, NY
03/24/2011	Center State CEO Business Show	State Fairgrounds- Syracuse, NY
03/24/2011	Center for Economic Growth's Chief Executives Network Group Meeting	Albany, NY
03/28/2011	1300 AM Talk Radio – Chamber Chat	Albany, NY

National Grid launched an aggressive marketing campaign for 2011 to promote the Energy Initiative – Mid-Sized Gas Program. In March 2011, the Company began a paid search campaign that will run until June 2011. A digital banner ad campaign began in

Program/Project: Energy Initiative - Mid-Sized Gas Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

mid-March that will place ads on various websites that business owners' visit. National Grid is also combining large and small business messaging for ad campaigns with many Chambers of Commerce across upstate New York. These campaigns include direct mail, website banner ads and articles in newsletters. Corporate Marketing is also finalizing the launch of additional tactics such as direct mail, email blasts to customers and trade allies and telemarketing.

(b) Evaluation Activities

After thorough review from National Grid and DPS staff, the customer survey has been finalized. The finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

(c) Other Activities

A new marketing collaborative was developed in March to engage trade allies in the promotion of National Grid's energy efficiency program. The collaborative "Energy Solutions Partner Program" will engage lighting, HVAC, mechanical contractors, equipment installers, architects and engineers, to name a few. These marketing partners will receive training on energy efficiency programs and new technologies, be listed on National Grid's website, provide feedback on incentive programs, and use National Grid incentives to promote the sale of energy efficient equipment. In March, a series of e-mail blasts were sent to nearly 700 trade allies announcing the April 1 introduction of the Energy Solutions Partner Program.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

Program/Project: Gas Enhanced Home Sealing Incentives Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Gas Enhanced Home Sealing Incentive Program ("EHSIP") offers customers with gas heated homes an energy assessment with air sealing and attic insulation incentives. Conservation Services Group, Inc. ("CSG") is the lead program implementation vendor for the program. National Grid is working closely with the vendor in implementation of the program, including, securing and training contractors, conducting field quality assurance visits, and post-completion quality control evaluations to help ensure the proper deliver of energy saving measures to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department has developed a marketing plan using direct mail (a self mailer), email blasts and print ads that are bundled with our other residential programs and will be distributed in April.

The EHSIP program manager has participated in trade shows, home shows, and made presentations to neighborhood associations in an effort to support contractors and generate program interest. The program manager continues to distribute program flyers to contractors in the course of the on-site quality assurance and quality control visits. Contractors have been encouraged to use marketing collateral to support outreach efforts to customers.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

Work continues with internal government relations and trade ally departments for help in promoting EHSIP. National Grid continues to interact with various community agencies and with NYSERDA to deliver effective programs meeting customers' needs.

The Company and CSG have initiated an effort in upstate New York to streamline the application process and alleviate the dissonance in the marketplace.

Program/Project: Gas Enhanced Home Sealing Incentives Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

National Grid continues to seek upgrades to the contractor list with viable accredited companies through various resources that include NYSERDA and Building Performance Contractors Association ("BPCA").

5. Additional Issues

EHSIP participating contractors continue to find a high percentage of health and safety ("H&S") issues in customers' homes. These H&S issues are in violation of BPI policies and include improperly vented bathroom and kitchen fans, improperly vented dryers, carbon monoxide, gas leaks, asbestos and mold-like substances. National Grid has aggressively worked with BPI, BPCA, EHSIP contractors and CSG for clarification of Health and Safety policies so that contractors may safely proceed with audits while ensuring that the proper corrective actions are taken to mitigate unsafe conditions in the customer's home.

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Program/Project: Residential ENERGY STAR® Gas Products Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

- (a) National Grid is currently accepting rebate applications for the Residential ENERGY STAR® Gas Products Program.
 - (b) There are no additional key aspects of program performance goals.
 - (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department has developed a marketing plan using direct mail (a self mailer), email blasts and print ads that are bundled with our other residential programs and will be distributed in April.

(b) Evaluation Activities

No evaluation activities are planned at this time.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program/Project: Residential Building Practices and Demonstration Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

- (b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.
- (c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched at the end of April 2011.

2. Program Implementation Activities

(a) Marketing Activities

National Grid worked closely with OPOWER, Inc. ("OPOWER") to create and approve the Home Energy Reports and "Welcome" inserts for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These materials will be used when the program launches at the end of April 2011.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

(c) Other Activities

As per the Commission's Order of December 3rd 2010, National Grid has filed the following documents on the dates noted:

- Program Implementation Plan Filed on 01/21/11 with the Commission.
- Agreement between National Grid and OPOWER Filed on 02/16/11 with Director of Office of Consumer Policy.
- Copies of Contracts between OPOWER and their subcontractor for printing services (RR Donnelley & Sons Co.) and their contractor for data storage services (SoftLayer Technologies, Inc.) – Filed on 02/16/11 with Director of Office of Consumer Policy.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

Program/Project: Residential Building Practices and Demonstration Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

Program/Project: Commercial High-Efficiency Heating and Water Heating

Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Commercial High-Efficiency Heating and Water Heating Program opened on March 1, 2011 with new incentive levels that are 20% lower than those offered in 2010.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

The Energy Products and Energy Solutions Delivery groups continue to promote the Commercial High-Efficiency Heating and Water Heating Program's incentives to commercial customers and trade allies.

The Energy Products and Energy Solutions Delivery groups met with 14 trade allies and participated in the events listed below.

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March Events

Date	Event	Location
03/01/2011	Hosted a Municipal Commercial & Industrial Customer	Syracuse, NY
	Breakfast Meeting	
03/24/2011	Center State CEO Business Show	State Fairgrounds-
		Syracuse, NY
03/24/2011	Center for Economic Growth's Chief Executives Network Group Meeting	Albany, NY
03/28/2011	1300 AM Talk Radio – Chamber Chat	Albany, NY

National Grid launched an aggressive marketing campaign for 2011 to promote the Commercial High-Efficiency Heating and Water Heating Program. In mid-March, the Company began a paid search campaign that will run until June 2011. A digital banner ad campaign began in mid-March that will place ads on various websites that business owners' visit. National Grid is also combining large and small business messaging for ad campaigns with many Chambers of Commerce across upstate New York. These campaigns include direct mail, website banner ads and articles in newsletters. Corporate

Program/Project: Commercial High-Efficiency Heating and Water Heating

Program

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

Marketing is also finalizing the launch of additional tactics such as direct mail, email blasts to customers and trade allies and telemarketing.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the National Grid staff have been completed. These comprehensive interviews provide the evaluation team with an in-depth understanding of the program's inner workings.

(c) Other Activities

A new marketing collaborative was developed in March to engage trade allies in the promotion of National Grid's energy efficiency program. The collaborative "Energy Solutions Partner Program" will engage lighting, HVAC, mechanical contractors, equipment installers, architects and engineers, to name a few. These marketing partners will receive training on energy efficiency programs and new technologies, be listed on National Grid's website, provide feedback on incentive programs, and use National Grid incentives to promote the sale of energy efficient equipment. In March, a series of e-mail blasts were sent to nearly 700 trade allies announcing the April 1 introduction of the Energy Solutions Partner Program.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program - Incremental

Reporting period: March 2011 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Residential High-Efficiency Heating and Water Heating and Controls Program received incremental funding in the Commission's June 24, 2010 order directing the Company to re-open the program in October 2010. The Company is tracking activities separately from the initial program under the title of Residential High-Efficiency Heating and Water Heating and Controls Program - Incremental.

- (b) The Company is receiving a steady stream of reservations and rebate applications in 2011 and remains on target to hit its 2011 energy savings goal for this program.
 - (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

No marketing activities are planned at this time.

(b) Evaluation Activities

No evaluation activities are planned at this time.

(c) Other Activities

Customers are using the rebate reservation system and we have not had any issues. In fact, the rebate reservation system has been a helpful tool to National Grid in managing the incentive budget and forecasting when the budget may be exhausted.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

D., A J.,	Niagara Mohawk Power Corporation d/b/a National Grid
Program Administrator Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
T ming	Expedited Last Track das Energy Efficiency Frograms
Program Administrator (PA) and Program ID	NGRIDGA01
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh1 acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	
Monthly Net Therm Goal	25,321
,	
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
	2 200 005
Net first-year annual therms acquired to date	2,309,895
Net first-year annual therms acquired to date as a percent of annual goal	304%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date	304%
Net cumulative therms acquired to date	2,309,893
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	46,615,940
Net Energie therms acquired to date	10,013,740
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
•	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,098,356
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ 464
Total expenditures to date	\$ 5,215,353
•	
Percent of total budget spent to date	249%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA01
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	9,657
Number of program applications processed to date ⁴	9,657
Number of processed applications approved to date ⁵	9,657
Percent of applications received to date that have been processed	100%

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{\}rm 9}\,$ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA04
Program Name	EnergyWise Gas Program
Program Type	Multifamily Retrofit
Acquired Impacts This Month	
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Net first-year annual kWh¹ acquired this month Monthly net first-year annual kWh Goal	
Percent of Monthly Net kWh Goal Acquired	
recent of Montany Net kwil Goal Acquired	
Net Peak ² kW acquired this month	_
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	6,889
Monthly Net Therm Goal	13,230
Percent of Monthly Therm Goal Acquired	52%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	69,694
	02,024
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
	0
Net utility peak kW reductions acquired to date Net utility peak kW reductions acquired to date as a percent of utility annual goal	0
Net utility peak kW reductions acquired to date as a percent of drifty annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
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Net first-year annual therms acquired to date	41,632
Net first-year annual therms acquired to date as a percent of annual goal	11%
Net first-year annual therms acquired to date as a percent of 3-year goal Net cumulative therms acquired to date	11% 41,632
Net cumulative therms acquired to date	41,032
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	468,301
Committed Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
runus committed at uns point in unie	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	6,889
Costs	
Total program budget	\$ 2,434,329
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	-
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 19,981
Evaluation	\$ -
Total expenditures to date	\$ 221,601
Percent of total budget spent to date	9%

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821
821
821
100%
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¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{\}rm 9}\,$ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC01
Program Name	Energy Initiative - Large Industrial Gas Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
	_
Net first-year annual kWh acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
N . D . (2) W	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	121,545
Monthly Net Therm Goal	14,682
Percent of Monthly Therm Goal Acquired	828%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	1,215,450
Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date	_
Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	=
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	0
The 111150 peak k w reductions acquired to date	
Net first-year annual therms acquired to date	121,545
Net first-year annual therms acquired to date as a percent of annual goal	34%
Net first-year annual therms acquired to date as a percent of 3-year goal ⁰	34%
Net cumulative therms acquired to date	121,545
Total Assuinal Lifewale Investe To Date	
Total Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date	_
Net Lifecycle therms acquired to date	1,215,450
Not Energic dicinis acquired to date	1,210,100
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	
Funds committed at this point in time	=
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	121.545
Net First-year annual therms acquired & committed this month	121,545
Costs	
Total program budget	\$ 1,569,468
Administrative costs	\$ 24,318
Program Planning	\$ -
Marketing costs	\$ 270
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 45,509
Direct Program Implementation	\$ (5,143)
Evaluation	\$ -
Total expenditures to date	\$ 363,947
Percent of total budget spent to date	23%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC01
Program Name	Energy Initiative - Large Industrial Gas Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	1
Number of program applications processed to date ⁴	1
Number of processed applications approved to date ⁵	1
Percent of applications received to date that have been processed	100%

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $^{^6}$ See CO $_2$ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

^{10 3-}year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NCDIDCCOA
Program Name	NGRIDGC04 Energy Initiative - Mid-Sized Gas Program
Program Type	Commercial Retrofit
Togram Type	Commodulated
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
1 Greent of Monany Net KWII Goal Acquired	
Net Peak ² kW acquired this month	
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Telecit of Monthly Feak kw Goal Acquired	
Net First-year annual therms acquired this month	10,620
Monthly Net Therm Goal	34,063
Percent of Monthly Therm Goal Acquired	31%
1 Green of Monthly Flictili Goal Acquired	31%
Net Lifecycle kWh acquired this month	-
Nat Lifecycle therms acquired this month	187,689
Net Lifecycle therms acquired this month	187,089
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	306,107
Net first-year annual therms acquired to date as a percent of annual goal	41%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	41%
Net cumulative therms acquired to date	306,107
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	_
Net Lifecycle therms acquired to date	7,058,266
Not Enceyole therms acquired to date	1,000,200
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
O H (A.11	
Overall Impacts (Achieved & Committed) Not first year annual lyth acquired & committed this month	
Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committee this month	10,620
	10,020
Costs	
Total program budget	\$ 2,521,416
Administrative costs	\$ 33,840
Program Planning	\$ -
Marketing costs	\$ 202
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 33,407
Direct Program Implementation	\$ 26,769
Evaluation	\$ -
Total expenditures to date	\$ 859,986
Percent of total budget spent to date	34%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC04
Program Name	Energy Initiative - Mid-Sized Gas Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	24
Number of program applications processed to date ⁴	24
Number of processed applications approved to date ⁵	24
Percent of applications received to date that have been processed	100%

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired"

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{9}\,}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA05
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	13,802
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	0%
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	
The Effective definition and the date	
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month Net Lifecycle therms committed this month	<u> </u>
Funds committed at this point in time	
1 and communed at this point in time	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,745,385
Administrative costs	
Program Planning Marketing costs	\$ - \$ 1,240
Marketing costs	\$ 1,240 \$
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 555
Evaluation	\$ -
Total expenditures to date	\$ 194,321
Percent of total budget spent to date	11%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA05
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	_
Number of program applications processed to date ⁴	-
Number of processed applications approved to date ⁵	-
Percent of applications received to date that have been processed	

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

^{10 3-}year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA07
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
	_
Net first-year annual kWh ¹ acquired this month Monthly net first-year annual kWh Goal	_
Percent of Monthly Net kWh Goal Acquired	-
referred of Monthly Net Kwii Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
·	
Net First-year annual therms acquired this month	8,150
Monthly Net Therm Goal	4,095
Percent of Monthly Therm Goal Acquired	199%
Net Lifecycle kWh acquired this month	-
	100,141
Net Lifecycle therms acquired this month	100,141
Total Acquired Net First-Year Impacts To Date	
Net first year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date Net cumulative kWh acquired to date	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date Net NYISO peak kW reductions acquired to date	0
Tech 11150 peak k w reductions acquired to date	·
Net first-year annual therms acquired to date	22,401
Net first-year annual therms acquired to date as a percent of annual goal	27%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	27%
Net cumulative therms acquired to date	22,401
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	319,977
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	_
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	8,150
Costs Total program budget	\$ 215.837
Total program budget Administrative costs	\$ 215,837
Program Planning	\$ -
Marketing costs	\$ 248
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 34,369
Direct Program Implementation	\$ 10,663
Evaluation	-
Total expenditures to date	\$ 93,611
Percent of total budget spent to date	43%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA07
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	2,077
Number of program applications processed to date ⁴	2,077
Number of processed applications approved to date ⁵	2,077
Percent of applications received to date that have been processed	100%

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $^{^6}$ See CO $_2$ Reduction Values $\,$ tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

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 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA06
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
No. 10 10 10 10 10 10 10 10 10 10 10 10 10	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	_
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ Net cumulative kWh acquired to date	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ Net NYISO peak kW reductions acquired to date	0
Net N 118O peak kw reductions acquired to date	0
Net first-year annual therms acquired to date	_
Net first-year annual therms acquired to date Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal 10	0%
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	_
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,267,553
Administrative costs	\$ 6,360 \$ -
Program Planning Marketing costs	\$ - \$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 216,625
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 338,791
Percent of total budget spent to date	27%
or compet open to date	2770

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA06
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications processed to date ⁴	-
Number of processed applications approved to date ⁵	-
Percent of applications received to date that have been processed	

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acouired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

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See CO₂ Reduction Values tab.

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 $^{^{\}rm 9}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC07
Program Name	Commercial High Efficiency Heating and Water Heating Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
	_
Net first-year annual kWh ¹ acquired this month	
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	_
Monthly Utility Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	21,758
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	_
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
N.C. 1d. 1d. 1d.	161,085
Net first-year annual therms acquired to date Net first-year annual therms acquired to date as a percent of annual goal	31%
Net first-year annual therms acquired to date as a percent of annual goal Net first-year annual therms acquired to date as a percent of 3-year goal 10	31%
Net cumulative therms acquired to date	161,085
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	2 000 240
Net Lifecycle therms acquired to date	3,929,349
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month Net Lifecycle therms committed this month	
Funds committed at this point in time	
runds communed at this point in time	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs Total program hydrot	\$ 2,037,184
Total program budget Administrative costs	\$ 2,037,184
Program Planning	\$ -
Marketing costs	\$ 539
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$
Direct Program Implementation	\$ (9,256)
Evaluation	\$ -
Total expenditures to date	\$ 777,607
Percent of total budget spent to date	38%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC07
Program Name	Commercial High Efficiency Heating and Water Heating Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	69
Number of program applications processed to date ⁴	69
Number of processed applications approved to date ⁵	69
Percent of applications received to date that have been processed	100%

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

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 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA12
110gram Administrator (174) and 110gram 10	Residential High-Efficiency Heating and Water Heating and Controls Program -
Program Name	Incremental
Program Type	Residential Rebate
A	
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
·	
Net First-year annual therms acquired this month	160,169
Monthly Net Therm Goal	151,376
Percent of Monthly Therm Goal Acquired	106%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	2,982,284
Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date as a percent of 3-year goal	_
Not cumulative a win acquired to date	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal 10	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	986,565
Net first-year annual therms acquired to date as a percent of annual goal	36%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date	36% 986,565
Not cumulative therms acquired to date	760,303
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	18,497,755
Committed ³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	<u>-</u>
Funds committed at this point in time	-
O III	
Overall Impacts (Achieved & Committed) Nat first year annual kWh acquired & committed this month	_
Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month	-
Net Grist-year annual therms acquired & committed this month	160,169
and the month	100,107
Costs	
Total program budget	\$ 5,280,523
Administrative costs	\$ 24,986
Program Planning	\$ -
Marketing costs	\$ -
	\$ 3,306
	- 5,500
Trade Ally Training	\$ 259.890
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 259,890 \$ 4390
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation	\$ 4,390
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation	\$ 4,390 \$ -
Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation	\$ 4,390

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA12
	Residential High-Efficiency Heating and Water Heating and Controls Program -
Program Name	Incremental
Program Type	Residential Rebate
Participation	
Number of program applications received to date	3,786
Number of program applications processed to date ⁴	3,786
Number of processed applications approved to date ⁵	3,786
Percent of applications received to date that have been processed	100%

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $^{^{2}\,\}mathrm{Peak}$ is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{^{\}rm 9}\,$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.