

Initial report to be filed by February 15, 2012. Subsequent reports to be filed with quarterly reports.

2011 Commitment and Encumbrance Report

Program Administrator (PA):	Con Edison
Program Name:	Small Business Direct Install Program
Program Funding Fuel:	Electric

		Original PA Expectations		
No.	Project Name <sup>1</sup>	Committed MWh Savings (Net)	Dollars Encumbered	Estimated Project Completion
1	Small Business Direct Install Aggregate	31,328	\$ 6,051,657	
	Additional General Administration Encumbrances <sup>2,3</sup>		\$ 200,000	
	Additional Program Planning Encumbrances <sup>2</sup>			
	Additional Program Marketing Encumbrances <sup>2</sup>		\$ 45,615	
	Additional Trade Ally Training Encumbrances <sup>2</sup>			
	Additional Incentives and Services Encumbrances <sup>2</sup>			
	Additional Direct Program Implementation Encumbrances <sup>2</sup>		\$ 2,893,879	
	Additional Evaluation Encumbrances <sup>2,3</sup>		\$ 2,472,785	
TOTAL <sup>4</sup>		31,328	\$ 11,663,936	

Total Dollars Expended By Budget Category

General Administration Expenditures <sup>3</sup>	
Program Planning Expenditures	
Program Marketing Expenditures	
Trade Ally Training Expenditures	
Incentives and Services Expenditures	
Direct Program Implementation Expenditures	
Evaluation Expenditures <sup>3</sup>	

<sup>1</sup> If there is an extensive list of small projects underway, (such as residential single family or small business direct install) they may be reported in this form as aggregated dollars encumbered and MWh committed if a separate attachment is filed which lists the projects individually, with a proposed method of reporting project completions and estimated time frames for project completions. Staff access to program databases can also substitute for the list of individual projects.

<sup>2</sup> To the extent that encumbrances cannot be allocated to specific projects they should be reported here. We would not expect to see entries here for all budget categories.

<sup>3</sup> Administration and Evaluation dollars that have not been encumbered by 12/31/11 are not subject to be swept per the 10/25/11 order. Therefore, unspent and unencumbered Administration and Evaluation dollars will be rolled into EEPS II.

<sup>4</sup> Totals on this line should match the December 2011 scorecards. If necessary, revised scorecards should be filed that reflect the numbers reported here.