



HANCOCK TELEPHONE

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Reports

June 12, 2007

Honorable Jaclyn A. Brilling  
Secretary  
State of New York  
Public Service Commission  
Three Empire State Plaza  
Albany, New York 12223

**Re: Case 07-C-0349 – Independent Benchmark Survey Update  
(revised)**

Dear Secretary Brilling:

This letter is to inform you that, under separate cover and consistent with the Commission Notice in the above-referenced proceeding and Staff's July 10, 2006 request, Hancock Telephone Company's confidential and proprietary updated Independent Benchmark survey has been provided to Steven Blow, the Commission's Records Access Officer. This revised update supersedes the original filing dated May 23, 2007, as information concerning Cable Telephone was incorrectly stated. I ask that you replace our original submission with this filing. Please time-stamp one copy of this letter and return it to me in the enclosed postage-paid envelope for my records.

Should you have any questions regarding this request, please do not hesitate to contact me.

Respectfully submitted,

Bethany J. Millar  
General Manager

cc: Bruce Miller



2) Please indicate with a checkmark which of the following businesses your telephone company or a separate affiliate are involved in and whether this business operates inside, outside, or both inside and outside your service territory. If a business activity is not listed please add it to the list:

<u>BUSINESS</u>	<u>TELCO</u>		<u>AFFILIATE</u>		<u>NO INVOLVEMENT</u>
	<u>Inside</u>	<u>Outside</u>	<u>Inside</u>	<u>Outside</u>	
Cable Television			X	X	
Cable Modem Service					X
DSL – Wholesale	X				
DSL – Retail			X		
Wireless/Paging			X		
Internet Service Provider (ISP)			X	X	
CLEC – Resale					X
CLEC – Facilities Based					X
Long Distance - IntraLATA	X				
Long Distance - InterLATA	X				
Long Distance - Interstate	X				
Empire State Independent Network (ESIN)			X		
Access Billing	X				
IPTV					X
Print Directory	X	X			
Wire Maintenance & Installation	X				
High Capacity Special Access Service	X				
IP Soft Switches to Process Calls					X
Other _____					
Other _____					
Other _____					

3) Does your company have or plan to provide the following products or services in the next 2-5 years?

PRODUCT OR SERVICE	Yes	No
a) On-Line Billing to Retail Customers?	X	
b) Fiber-to-the-Node?	X	
c) Plans for DSL – Wholesale?	Available	
d) Plans for DSL – Retail?	Available	
e) Plans to Provide IP Soft Switches?	X	
f) Plans to Provide IPTV?		X

4) Please provide the top five telecommunications business revenue sources for your company (e.g., intrastate access, interstate access, USF, local service, specific non-regulated revenues, etc.).

- 1) Interstate Access
- 2) Pronet - ISP
- 3) - Hancock Video
- 4) Intrastate Access
- 5) Local Service

5) Please indicate your interstate, intrastate and total access minutes of use (MOU) and reciprocal compensation minutes from 2000 to 2005:

<u>Year</u>	<u>Interstate MOU</u>	<u>Intrastate MOU</u>	<u>Total Access MOU</u>	<u>Reciprocal Compensation MOU</u>	<u>Local MOU</u>
2000	5,642,241	5,635,890	11,278,131	N/A	N/A
2001	5,572,026	5,305,346	11,877,372	N/A	N/A
2002	5,641,290	5,590,135	11,231,425	N/A	N/A
2003	5,875,606	5,278,539	11,154,145	473,180	N/A
2004	5,819,449	5,589,695	11,409,144	616,990	N/A
2005	5,366,044	5,939,477	11,305,521	874,667	N/A
2006	4,843,937	5,754,134	10,598,071	1,084,073	N/A

6) Approximately what percentage of the residences in your telephone service territory have competitive cable television service available to them?

0 %

7) Approximately what percentage of customers in your telephone service territory has non-affiliate wireless telephone service available to them?

100 %

8) Would you summarize wireless phone service coverage across your telephone service territory as?  
         At or near 100%          75-90 %   X   50-75 % or          less than 50 % coverage

9) Please provide a breakdown of your average residential bill as close to the following as possible:

Basic Service	<u>\$11.57</u>
Advanced Services	<u>\$ 4.03*</u>
Intrastate Toll	<u>\$ N/A</u>
Interstate Toll	<u>\$ N/A</u>
Subscriber Line Charge	<u>\$ 6.50</u>
Taxes	<u>\$ 4.29</u>
Total	<u>\$26.39</u>

\*Average includes non-recurring charges.

10) Does your company offer DSL service of any kind? (ADSL, HDSL, VDSL, etc?)

ADSL / SDSL

a) Please describe the type of DSL service (and the data rates) offered and what services it is capable of providing. For example a VDSL system might be capable of simultaneously providing 3 SDTV channels, 1.5 Mbps of data and a voice channel.

Data only @ 256/128; 512/256; 768/512

11) Please indicate how many numbers your company has ported to other carriers during the year ending 2005.

0

12a) Are any packaged telephone services offered in New York State by your company?

NO

12b) If YES, indicate the rate and services that are included:

Plan Name:
Monthly Rate:
Local Calls:
Regional Calls:
Toll Calls – Description:
Other:

Plan Name:
Monthly Rate:
Local Calls:
Regional Calls:
Toll Calls – Description:
Other:

13a) Does your company offer a "triple play" or "quadruple play"?

NO

13b) If YES, indicate the rate and services that are included:

Plan Name:
Monthly Rate:
Services Included:

Plan Name:
Monthly Rate:
Services Included:

14) What are the top 3 competitive concerns faced by your company in order of priority?

1) Wireless

2) VOIP

3) Satellite

15) In the space below, please provide a list of any other competitive concerns your company is experiencing which were not addressed in this questionnaire?

The cost of doing business in a fully regulated environment creates an advantage for any potential competitor.

Those additional costs impact our ability to offer the technologies that customers want and expect.

With more and more cell coverage, new customers sometimes never have a land line telephone service installed;

DSL customers have removed 2nd lines; and our second home population rely on their cell phones only. All of these

factors contribute to loss of access lines and the revenue associated with that loss.

Mail responses by July 21, 2006 to the following: **Mr. STEVEN BLOW**

NYS Department of Public Service  
3 Empire State Plaza  
Floor 5  
Albany, New York 12223-1000