

April 14, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary
New York State Public Service Commission
Three Empire State Plaza
Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-G-1016 – Petition of The Brooklyn Union Gas Company for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Gas Energy Efficiency Program

Case 08-G-1017 – Petition of KeySpan Energy of Long Island for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Gas Energy Efficiency Program

Case 09-G-0363 – Petitions for Approval of Energy Efficiency Portfolio Standard (EEPS) Gas Energy Efficiency Programs

MARCH 2011 SCORECARD REPORTS

Dear Secretary Brilling:

Pursuant to the Commission’s orders in the above captioned proceedings and the Department of Public Service Staff guidelines issued September 13, 2010, attached please find the March 2011 scorecard reports for The Brooklyn Union Gas Company d/b/a National Grid NY and KeySpan Gas East Corporation d/b/a National Grid gas energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High-Efficiency Heating and Water Heating and Controls Programs;
- Industrial Programs;
- Commercial Energy Efficiency Programs;

- Gas Enhanced Home Sealing Incentives Programs;
- Residential ENERGY STAR® Gas Products Programs; and
- Multifamily Energy Efficiency Programs.

Respectfully submitted,

/s/ Catherine L. Nesser

Catherine L. Nesser

Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)
Steven Keller, DPS Staff (via electronic mail)
William Saxonis, DPS Staff (via electronic mail)
Kathryn Mammen, DPS Staff (via electronic mail)
Edward White (via electronic mail)
Janet Gail Besser (via electronic mail)
Cathy Hughto-Delzer (via electronic mail)
Janet Audunson
Active Parties in Case 07-M-0548 via EEPS listserv

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in New York City is continuing to show signs of steady participation levels in March 2011. The NYC rebate reservation system that the Company implemented in January 2011 has been very successful. Through March 2011, the Company received approximately 700 customer rebate reservations equaling approximately \$511,000 in potential committed rebate incentives.

The Company will continue leveraging its existing relationships with heating contractors, builders, developers, consumer advocacy groups and other trade partners to help achieve cumulative 2009–2011 therm savings goal in the New York City service territory. The Company is also exploring ways to further collaborate with Con Edison and NYSERDA to promote all the energy efficiency programs in the New York City area.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

The Company's initial marketing campaigns that started in February 2011 to announce the 2011 heating program ended in early March 2011. National Grid's Marketing Department is in the process of implementing second phase of the marketing campaigns scheduled to start at the beginning of April 2011.

(b) Evaluation Activities

Tetra Tech completed the process evaluation of this program.

(c) Other Activities

Contractor Events

Date	Topic	Location	Audience Type
03/02/2011	Applied Technologies 2011 Energy Expo.	NYC, NY	Heating Contractors
03/02/2011	Master Plumbers Council Meeting	Queens, NY	Heating Contractors
03/30/2011 & 3/31/2011	NYC Builder Expo	NYC, NY	Builders and Developers

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Industrial Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery, with Energy Products support, continues to conduct meetings with industrial customers and to build inventory towards the 2011 savings goal for the Industrial Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

The Industrial Energy Efficiency program was presented to an audience representing the industrial segment on March 2nd.

The Company's energy efficiency website continues to be updated with current information.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. After thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

(c) Other Activities

A meeting of Con Edison and National Grid Account Executives occurred on March 18th with follow-up customer meetings being scheduled.

A presentation representing all Energy Efficiency Programs within the Portfolio was given at the Staten Island Economic Development Corporation on March 10th.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Industrial Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Commercial Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery team, with Energy Products support, continues to conduct meetings with commercial customers and to build inventory towards the 2011 savings goal for the Commercial Energy Efficiency Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. The Commercial Energy Efficiency program was presented to an audience representing the governmental segment on March 3rd. Targeted direct mailings began mid-March followed by an e-alert and telemarketing.

The Company's energy efficiency website continues to be updated with current information.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. After thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

(c) Other Activities

A meeting of the Account Executives from Con Edison and National Grid occurred on March 18th with follow-up customer meetings being scheduled.

A presentation representing all of the Energy Efficiency Programs within the portfolio was given at the Staten Island Economic Development Corporation on March 10th.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Commercial Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Gas Enhanced Home Sealing Incentive Program (“EHSIP”) offers customers with gas heated homes an energy assessment with air sealing and attic insulation rebates. Conservation Services Group, Inc. (“CSG”) is the lead program implementation vendor for the EHSIP. National Grid is working closely with the vendor in implementation of the program including, securing and training contractors, and conducting field quality assurance visits to help ensure the proper deliver of energy saving measures to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid’s Marketing Department has developed a marketing plan using direct mail (a self-mailer) and email blasts that are bundled with our other residential programs that will be sent out in April.

EHSIP program updates were presented at the monthly dinner meeting for the Building Performance Contractors Association (“BPCA”).

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid attended the Long Island meeting of Efficiency First. In attendance were representatives from the BPCA, Community Development Corporation, local townships, LIPA, NYSERDA and National Grid. The goal of these types of meetings is to maximize the delivery of all energy efficiency programs and to resolve any barriers to participation.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

EHSIP participating contractors continue to find a high percentage of health and safety (“H&S”) issues in customers’ homes. These H&S issues are in violation of BPI policies and include improperly vented bathroom and kitchen fans, improperly vented dryers, carbon monoxide, gas leaks, asbestos and mold-like substances. National Grid has aggressively worked with BPI, BPCA, EHSIP contractors and CSG for clarification of Health and Safety policies so that contractors may safely proceed with audits while ensuring that the proper corrective actions are taken to mitigate unsafe conditions in the customer’s home.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Residential ENERGY STAR® Gas Products Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department has developed a marketing plan using direct mail (a self-mailer) and email blasts that are bundled with our other residential programs. They have co-branded an email blast in conjunction with the New Jersey Nets that will be mailed to NYC area customers next month.

(b) Evaluation Activities

No evaluation activities are planned at this time.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Multifamily Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was submitted on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials are being used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing have resulted in strategic marketing plans towards increased activities. The Multifamily Energy Efficiency program was presented to an audience representing the multifamily segment on March 1st.

The Company's energy efficiency website continues to be updated with current information.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

(c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA").

A meeting of the Account Executives from Con Edison and National Grid occurred on March 18th with follow-up customer meetings being scheduled.

A presentation representing all of the Energy Efficiency Programs within the portfolio was given at the Staten Island Economic Development Corporation on March 10th.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Multifamily Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	21,784
Monthly Net Therm Goal	30,944
Percent of Monthly Therm Goal Acquired	70%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	472,928
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	253,574
Net first-year annual therms acquired to date as a percent of annual goal	27%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	27%
Net cumulative therms acquired to date	253,574
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	8,396,380
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	21,784
Costs	
Total program budget	\$ 5,702,862
Administrative costs	\$ 50,648
Program Planning	\$ 841
Marketing costs	\$ 10,400
Trade Ally Training	\$ 12,000
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 100,875
Direct Program Implementation	\$ 8,597
Evaluation	\$ 4,785
Total expenditures to date	\$ 2,779,729
Percent of total budget spent to date	49%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	2,124
Number of program applications <i>processed</i> to date ⁴	2,124
Number of processed applications <i>approved</i> to date ⁵	2,124
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC03
Program Name	Industrial Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	65,250
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	769,959
Net first-year annual therms acquired to date as a percent of annual goal	49%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	49%
Net cumulative therms acquired to date	769,959
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	13,426,678
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 7,147,544
Administrative costs	\$ 25,155
Program Planning	\$ 1,485
Marketing costs	\$ 7,003
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 9,218
Evaluation	\$ 4,631
Total expenditures to date	\$ 1,081,910
Percent of total budget spent to date	15%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC03
Program Name	Industrial Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	44
Number of program applications <i>processed</i> to date ⁴	44
Number of processed applications <i>approved</i> to date ⁵	44
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	42,834
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	191,087
Net first-year annual therms acquired to date as a percent of annual goal	20%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	20%
Net cumulative therms acquired to date	191,087
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	3,350,438
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,988,919
Administrative costs	\$ 21,317
Program Planning	\$ 843
Marketing costs	\$ 5,187
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 15,628
Evaluation	\$ 3,468
Total expenditures to date	\$ 834,693
Percent of total budget spent to date	21%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	73
Number of program applications <i>processed</i> to date ⁴	73
Number of processed applications <i>approved</i> to date ⁵	73
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA09
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	22,667
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	305
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative therms acquired to date	305
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	4,575
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,826,704
Administrative costs	\$ 22,123
Program Planning	\$ 470
Marketing costs	\$ 20,880
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 61,726
Evaluation	\$ 2,712
Total expenditures to date	\$ 661,473
Percent of total budget spent to date	17%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA09
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	8
Number of program applications <i>processed</i> to date ⁴	8
Number of processed applications <i>approved</i> to date ⁵	8
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	631
Monthly Net Therm Goal	1,993
Percent of Monthly Therm Goal Acquired	32%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	7,067
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	6,930
Net first-year annual therms acquired to date as a percent of annual goal	17%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	17%
Net cumulative therms acquired to date	6,930
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	81,827
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	631
Costs	
Total program budget	\$ 138,250
Administrative costs	\$ 1,300
Program Planning	\$ 20
Marketing costs	\$ 709
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 960
Direct Program Implementation	\$ 866
Evaluation	\$ 106
Total expenditures to date	\$ 56,347
Percent of total budget spent to date	41%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	353
Number of program applications <i>processed</i> to date ⁴	353
Number of processed applications <i>approved</i> to date ⁵	353
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC09
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	640
Monthly Net Therm Goal	48,479
Percent of Monthly Therm Goal Acquired	1%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	12,798
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	748
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative therms acquired to date	748
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	15,506
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	640
Costs	
Total program budget	\$ 5,293,458
Administrative costs	\$ 19,274
Program Planning	\$ 993
Marketing costs	\$ 4,170
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 273
Direct Program Implementation	\$ 3,908
Evaluation	\$ 3,097
Total expenditures to date	\$ 215,919
Percent of total budget spent to date	4%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC09
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	2
Number of program applications <i>processed</i> to date ⁴	2
Number of processed applications <i>approved</i> to date ⁵	2
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island is showing solid signs of participation levels in March 2011. The LI rebate reservation system that the Company implemented in January 2011 has been a great success. Through March 2011, the Company received about 1,280 customer rebate reservations requests equaling around \$800,000 in potential committed rebate incentives. Due to the high volume of rebate reservation requests, the Company has stop offering rebate reservations and implemented a waiting list process. As the Company reconciles its committed funds we will be reallocating unclaimed funds to customers on the waiting list. However, based on the current forecast the Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island will be suspended by the end of Q2 or the beginning of Q3, due to funding constraints.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

There are no marketing activities planned at this time.

(b) Evaluation Activities

Tetra Tech completed the process evaluation of this program.

(c) Other Activities

Events			
Date	Topic	Location	Audience Type
03/17/2011	Efficiency First Committee Meeting - Topic: Improving Energy Efficiency programs in LI region	Uniondale, NY	National Grid, LIPA, NYSERDA, LI Townships and residential contractors

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Industrial Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery, with Energy Products support, continues to conduct meetings with industrial customers and to build inventory towards the 2011 energy savings goals for the Industrial Program.

(b) Based on the current inventory, approximately 83% of the energy savings goal is being forecasted as attainable by year-end.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing have resulted in strategic marketing plans towards increased activities. The energy efficiency program was presented to an audience representing the industrial segment on March 2nd.

The Company's energy efficiency website continues to be updated with current program information.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. After thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

(c) Other Activities

Presentations on available energy efficiency programs, in conjunction with LIPA and NYPA for Long Island businesses were conducted on March 10th, 15th and the 22nd.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Industrial Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Commercial Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

Program Status

(a) The success of the Commercial Energy Efficiency Program has resulted in 42% of the remaining cumulative therm savings goal being achieved within the first quarter of 2011. In conjunction with the savings goal, the incentive budget is at 56%. Discussions were initiated within National Grid on whether this program should be suspended. The process of shifting available funds within the program and/or portfolio will be reviewed.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

The Commercial Energy Efficiency program was presented to an audience representing the governmental segment on March 3rd.

All marketing efforts have been suspended within this program. Marketing literature is still available for long term custom projects that would require approval and would also be scheduled for completion in 2012. The Company's energy efficiency website continues to be updated with current program information.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. After thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

(c) Other Activities

Presentations in conjunction with LIPA and NYPA for Long Island Business were conducted on March 10th, 15th and the 22nd.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Commercial Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Gas Enhanced Home Sealing Incentive Program (EHSIP) offers customers with gas heated homes an energy assessment with air sealing and attic insulation rebates. Conservation Services Group, Inc. (“CSG”) is the lead program implementation vendor for the EHSIP. National Grid is working closely with the vendor in implementation of the program, including, securing and training contractors, and conducting field quality assurance visits to help ensure the proper deliver of energy saving measures to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

A targeted e-mail blast was sent out to eight specific customer markets during March. These marketing efforts resulted in an increase of customer inquiries by phone and electronic communications. Additional marketing efforts include a direct mail campaign and bill inserts to be sent in April.

National Grid is working with the United Way on a joint e-mail campaign to offer EHSIP to United Way’s clients.

EHSIP was represented at the Energy Innovation Exchange at Stony Brook’s Advanced Energy Research and Technology Center. Topics included innovations in marketing and financing.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

EHSIP program updates were presented at the monthly dinner meeting for the Building Performance Contractors Association (“BPCA”).

The EHSIP program manager presented to Nassau Community College’s Environmental group. This presentation included all of National Grid’s energy efficiency programs.

The EHSIP program manager testified at the Suffolk County Energy Efficiency Task Force providing information on EHSIP.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

A component of EHSIP is to identify health and safety measures in customers homes. During a home visit, five gas leaks were identified in a home. National Grid attempted to complete the repairs within policy guidelines. The repairs required were beyond what National Grid is able to provide. The customer was advised to secure the repairs necessary on the equipment, which the customer did. We also offered information about assistance programs that may be able to help the customer with reimbursement for these repairs. The customer has been advised that National Grid cannot pay for customer owned heating equipment repairs.

The customer is seeking reimbursement from National Grid for the equipment repairs. A formal company response has been sent to the customer explaining the need for safety regarding gas leaks and National Grid's policy of dealing with safety issues such as gas leaks.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Gas Products Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department has developed a marketing plan using direct mail (a self-mailer) and email blasts that are bundled with our other residential programs. These will be released next month.

(b) Evaluation Activities

No evaluation activities are planned at this time.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Multifamily Energy Efficiency Program
Reporting period: March 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Products and Energy Solutions Delivery continue to schedule meetings with multifamily customers with the intent of building inventory towards the 2011 savings goal.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing have resulted in strategic marketing plans towards increased activities. The Multifamily Energy Efficiency program was presented to an audience representing the multifamily segment on March 1st.

The Company's energy efficiency website continues to be updated with current program information.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA02
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	28,079
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	611,004
Net first-year annual therms acquired to date as a percent of annual goal	73%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	73%
Net cumulative therms acquired to date	611,004
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	28,400,905
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 5,258,413
Administrative costs	\$ 36,011
Program Planning	\$ 460
Marketing costs	\$ 1,425
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 18,710
Direct Program Implementation	\$ 6,688
Evaluation	\$ 1,203
Total expenditures to date	\$ 4,148,108
Percent of total budget spent to date	79%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA02
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	5,271
Number of program applications <i>processed</i> to date ⁴	5,271
Number of processed applications <i>approved</i> to date ⁵	5,271
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	33,750
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	419,363
Net first-year annual therms acquired to date as a percent of annual goal	52%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	52%
Net cumulative therms acquired to date	419,363
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	6,172,480
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,930,955
Administrative costs	\$ 15,848
Program Planning	\$ 886
Marketing costs	\$ 3,359
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 31,212
Direct Program Implementation	\$ 11,402
Evaluation	\$ 2,349
Total expenditures to date	\$ 772,241
Percent of total budget spent to date	20%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	59
Number of program applications <i>processed</i> to date ⁴	59
Number of processed applications <i>approved</i> to date ⁵	59
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	39,468
Monthly Net Therm Goal	34,928
Percent of Monthly Therm Goal Acquired	113%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	744,423
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	0
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	475,819
Net first-year annual therms acquired to date as a percent of annual goal	65%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	65%
Net cumulative therms acquired to date	475,819
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	8,831,771
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	39,468
Costs	
Total program budget	\$ 2,783,453
Administrative costs	\$ 21,942
Program Planning	\$ 1,373
Marketing costs	\$ 2,799
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 277,542
Direct Program Implementation	\$ 17,469
Evaluation	\$ 3,603
Total expenditures to date	\$ 1,603,991
Percent of total budget spent to date	58%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	349
Number of program applications <i>processed</i> to date ⁴	349
Number of processed applications <i>approved</i> to date ⁵	349
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial).

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	22
Monthly Net Therm Goal	18,155
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	333
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	4,446
Net first-year annual therms acquired to date as a percent of annual goal	1%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	1%
Net cumulative therms acquired to date	4,446
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	66,693
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	22
Costs	
Total program budget	\$ 3,168,010
Administrative costs	\$ 13,776
Program Planning	\$ 333
Marketing costs	\$ 7,078
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 38,745
Direct Program Implementation	\$ 18,786
Evaluation	\$ 854
Total expenditures to date	\$ 411,122
Percent of total budget spent to date	13%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	124
Number of program applications <i>processed</i> to date ⁴	124
Number of processed applications <i>approved</i> to date ⁵	124
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	1,885
Monthly Net Therm Goal	1,993
Percent of Monthly Therm Goal Acquired	95%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	20,920
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹¹	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	10,210
Net first-year annual therms acquired to date as a percent of annual goal	24%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹²	24%
Net cumulative therms acquired to date	10,210
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	130,245
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	1,885
Costs	
Total program budget	\$ 138,250
Administrative costs	\$ 188
Program Planning	\$ 16
Marketing costs	\$ 622
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 3,360
Direct Program Implementation	\$ 1,282
Evaluation	\$ 39
Total expenditures to date	\$ 39,933
Percent of total budget spent to date	29%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	674
Number of program applications <i>processed</i> to date ⁴	674
Number of processed applications <i>approved</i> to date ⁵	674
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	9,375
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹¹	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	8,668
Net first-year annual therms acquired to date as a percent of annual goal	4%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹²	4%
Net cumulative therms acquired to date	8,668
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	22,312
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 871,723
Administrative costs	\$ 10,635
Program Planning	\$ 200
Marketing costs	\$ 847
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 1,357
Evaluation	\$ 530
Total expenditures to date	\$ 182,438
Percent of total budget spent to date	21%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	March 2011
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	1
Number of program applications <i>processed</i> to date ⁴	1
Number of processed applications <i>approved</i> to date ⁵	1
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.