

April 14, 2011

**VIA ELECTRONIC DELIVERY**

Honorable Jaclyn A. Brilling, Secretary  
New York State Public Service Commission  
Three Empire State Plaza  
Albany, New York 12223-1350

**Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard**

**Case 08-E-1014 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Electric Energy Efficiency Program**

**Case 08-E-1133 – Petition of Niagara Mohawk Power Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) Utility-Administered Electric Energy Efficiency Program**

**MARCH 2011 SCORECARD REPORTS**

Dear Secretary Brilling:

Pursuant to the Commission’s orders in the above captioned proceedings and the Department of Public Service Staff guidelines issued September 13, 2010, attached please find the March 2011 scorecard reports for Niagara Mohawk Power Corporation d/b/a National Grid electric energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High Efficiency Central Air Conditioning Program;
- Small Business Services Energy Efficiency Program;
- EnergyWise Electric Program;
- Energy Initiative – Large Industrial Electric Program;
- Energy Initiative – Mid-Sized Electric Program;
- Electric Enhanced Home Sealing Incentives Program;

- Residential ENERGY STAR® Electric Products and Recycling Program; and
- Residential Building Practices and Demonstration Program.

Respectfully submitted,

/s/ Catherine L. Nesser

Catherine L. Nesser

Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)  
Steven Keller, DPS Staff (via electronic mail)  
William Saxonis, DPS Staff (via electronic mail)  
Kathryn Mammen, DPS Staff (via electronic mail)  
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Cathy Hughto-Delzer (via electronic mail)  
Janet Audunson  
Active Parties in Case 07-M-0548 via EEPS listserv

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Residential High Efficiency Central Air Conditioning Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) The Residential High Efficiency Central Air Conditioning Program (electric HVAC program) closed on March 31, 2010 as the Company's proposal for a modified electric HVAC program in 2010-2011 was rejected by the Commission. National Grid communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application was updated on the website, [www.powerofaction.com](http://www.powerofaction.com).

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

There are no activities to report since the program is closed.

## **3. Customer Complaints and/or Disputes**

National Grid was the defendant in two Small Claims Court cases in the Buffalo area. The cases were heard in February and March. In both cases, the courts ruled for the plaintiff – granting the full amount of the rebates claimed (\$4,050 and \$825, respectively). National Grid is considering whether to appeal.

Both cases involve customers who installed ground-source (geothermal) cooling equipment that was not eligible for a rebate under the Company's Residential Electric HVAC Program that ended March 31, 2010. The Residential Electric HVAC Program was intended for air-source equipment only.

## **4. Changes to Subcontractors or Staffing**

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Small Business Services Energy Efficiency Program  
**Reporting period:** March, 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) The Small Business Services Energy Efficiency Program (“SBS Program”) is on goal after the first quarter. Lead flow activity and reports from the implementing vendors indicate the second quarter should also be strong.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

The Company has performed 10,261 audits since the inception of the SBS Program, totaling \$79 million worth of potential projects eligible for National Grid incentives of \$51 million. The average project cost to date is \$7,700.00.

### **(a) Marketing Activities**

National Grid continues an aggressive marketing campaign with direct mailings of postcards and case study letters along with ads placed in strategic chamber of commerce newsletters.

### **(b) Evaluation Activities**

Tetra Tech completed the process evaluation for this program.

### **(c) Other Activities:**

Various manufacturers and distributors (trade allies) have expressed their dissatisfaction that they were unable to participate in the SBS Program. As a result they have indicated they are inclined to drive projects through NYSERDA’s competing energy efficiency programs rather than the Company’s Energy Initiative – Mid-Sized Electric Program (“EI Program”) which will impact National Grid’s ability to achieve the EI Program savings goal. These trade allies were provided the opportunity to participate in the vendor selection RFP process for the SBS Program and although some did submit bids, none were successful.

Further discussions led to EI Program staff suggesting that the SBS Program be opened to all vendors in order to foster goodwill towards the Company. However, due to the contractual relationship with existing SBS Program vendors and the resulting disruption and subsequent contract restructuring that would be required in regard to these existing vendors, who are currently on track to reach the savings goal, SBS Program staff believed that should any change be made, they be of a minimal nature.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Small Business Services Energy Efficiency Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

As such, the Company is investigating the implementation of a pilot where two new trade allies for each current SBS Program lighting vendor up to a total of 10 projects per existing vendor would be allowed (for a total of up to 30 projects overall) to participate in the SBS Program. The pilot would be driven by customers who would choose to use a participant in the pilot program to supply materials rather than the established material supplier.

No determination has yet to be made as to how trade allies will be selected to participate or how this would be implemented in the middle of the final program year and further internal discussions are necessary. However, any proposed changes to the SBS Program will be communicated to DPS Staff and no changes will be made unless there is concurrence from DPS Staff.

### **3. Customer Complaints and/or Disputes**

There are no customer complaints or disputes to report.

### **4. Changes to Subcontractors or Staffing**

There have been no changes to staff, subcontractors or consultants.

### **5. Additional Issues**

There are no additional issues

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** EnergyWise Electric Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) The EnergyWise Electric Program is being managed by RISE Engineering who is partnering with ICF. Audits are being performed and projects completed to achieve the savings target by year-end. Project proposals have been designed and presented to building owners with good results. Savings goals are close to being met. Future action plans are being discussed regarding how to proceed with leads.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

No marketing activities are needed at this time.

### **(b) Evaluation Activities**

Tetra Tech has begun program staff interviews to gain insight into how the program is performing.

### **(c) Other Activities**

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

## **3. Customer Complaints and/or Disputes**

There are no customer complaints or disputes to report.

## **4. Changes to Subcontractors or Staffing**

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Energy Initiative – Large Industrial Electric Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) National Grid’s Energy Initiative – Large Industrial Electric Program is showing continued progress in cultivating project leads and actual project implementation. This is a result of the strong relationships between National Grid and its customers and Energy Solutions Delivery’s efforts to continue to foster and build trade ally relationships through one-on-one meetings and the launch of the Energy Solutions Partner Program (as discussed in the ‘Other Activities’ section below). These relationships serve to enhance and augment the Company’s own implementation efforts. Despite the progress being made, the Company still experiences challenges related to goal attainment, which include but are not limited to, customers’ lack of capital in the current economic climate of New York State, customers’ short project payback requirements, and the confusion created for customers by the plethora of offerings in the energy efficiency marketplace.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

National Grid Account Managers and Commercial Energy Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits their businesses and National Grid customers.

#### **March Events**

<b>Date</b>	<b>Event</b>	<b>Location</b>
03/01/2011	Hosted a Municipal Commercial & Industrial Customer Breakfast Meeting	Syracuse, NY
03/22/2011	Presentation to Amherst Chamber of Commerce	Amherst, NY
03/22/2011	Presentation to Association of Energy Engineers	Rochester, NY
03/24/2011	Center State CEO Business Show	State Fairgrounds-Syracuse, NY
03/24/2011	Center for Economic Growth’s Chief Executives Network Group Meeting	Albany, NY
03/28/2011	1300 AM Talk Radio – Chamber Chat	Albany, NY

National Grid launched an aggressive marketing campaign for 2011 to promote the Energy Initiative – Large Industrial Electric Program. In March 2011, the Company

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Energy Initiative – Large Industrial Electric Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

began a paid search campaign that will run until June 2011. A digital banner ad campaign began in mid-March for placement on various websites that business owners' visit. National Grid is also combining large and small business messaging for ad campaigns with many Chambers of Commerce across upstate New York. These campaigns include direct mail, website banner ads and articles in newsletters. Corporate Marketing is also finalizing the launch of additional tactics such as direct mail, email blasts to customers and trade allies and telemarketing.

The Energy Products and Energy Solutions Delivery groups met with 35 trade allies across National Grid's upstate New York service territory during the month.

### **(b) Evaluation Activities**

After thorough review from National Grid and DPS staff, the customer survey has been finalized. The finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

### **(c) Other Activities**

A new marketing collaborative was developed in March to engage trade allies in the promotion of National Grid's energy efficiency programs. The collaborative "Energy Solutions Partner Program," will engage lighting, HVAC, mechanical contractors, equipment installers, architects and engineers, to name a few. These marketing partners will receive training on energy efficiency programs and new technologies, be listed on National Grid's website, provide feedback on incentive programs, and use National Grid incentives to promote the sale of energy-efficient equipment. In March, a series of e-mail blasts were sent to nearly 700 trade allies announcing the April 1 introduction of the Energy Solutions Partner Program.

## **3. Customer Complaints and/or Disputes**

There are no customer complaints or disputes to report.

## **4. Changes to Subcontractors or Staffing**

There were no changes to subcontractors or staffing.

## **5. Additional Issues**

There are no additional issues.



**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Energy Initiative – Mid-Sized Electric Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) National Grid's Energy Initiative - Mid-Sized Electric Program is showing continued progress in generating project leads and actual project implementation. This is a result of strong relationships between National Grid and its customers and Energy Solutions Delivery's efforts to continue to foster and build trade ally relationships through one-on-one meetings and the launch of the Energy Solutions Partner Program (as discussed in the 'Other Activities' section below). These relationships serve to enhance and augment the Company's own implementation efforts. Despite the progress being made, the Company still experiences challenges related to goal attainment, which include but are not limited to, customers' lack of capital in the current economic climate of New York State, customers' short project payback requirements, and the confusion created for customers by the plethora of offerings in the energy efficiency marketplace.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

#### **March Events**

<b>Date</b>	<b>Event</b>	<b>Location</b>
03/01/2011	Hosted a Municipal Commercial & Industrial Customer Breakfast Meeting	Syracuse, NY
03/22/2011	Presentation to Amherst Chamber of Commerce	Amherst, NY
03/22/2011	Presentation to Association of Energy Engineers	Rochester, NY
03/24/2011	Center State CEO Business Show	State Fairgrounds-Syracuse, NY
03/24/2011	Center for Economic Growth's Chief Executives Network Group Meeting	Albany, NY
03/28/2011	1300 AM Talk Radio – Chamber Chat	Albany, NY

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Energy Initiative – Mid-Sized Electric Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

National Grid launched an aggressive marketing campaign for 2011 to promote the Energy Initiative – Mid-Sized Electric Program. In March 2011, the Company began a paid search campaign that will run until June 2011. A digital banner ad campaign began in mid-March with placement on various websites that business owners' visit. National Grid is also combining large and small business messaging for ad campaigns with many Chambers of Commerce across upstate New York. These campaigns include direct mail, website banner ads and articles in newsletters. Corporate Marketing is also finalizing the launch of additional tactics such as direct mail, email blasts to customers and trade allies and telemarketing.

The Energy Products and Energy Solutions Delivery groups met with 35 trade allies across National Grid's upstate New York service territory during the month.

#### **(b) Evaluation Activities**

After thorough review from National Grid and DPS staff, the customer survey has been finalized. The finalized survey was administered to program participants, which, in turn, will be used to inform the final process evaluation report.

#### **(c) Other Activities**

A new marketing collaborative was developed in March to engage trade allies in the promotion of National Grid's energy efficiency program. The collaborative "Energy Solutions Partner Program," will engage lighting, HVAC, mechanical contractors, equipment installers, architects and engineers, to name a few. These marketing partners will receive training on energy efficiency programs and new technologies, be listed on National Grid's website, provide feedback on incentive programs, and use National Grid incentives to promote the sale of energy-efficient equipment. In March, a series of e-mail blasts were sent to nearly 700 trade allies announcing the April 1 introduction of the Energy Solutions Partner Program.

### **3. Customer Complaints and/or Disputes**

There are no customer complaints or disputes to report.

### **4. Changes to Subcontractors or Staffing**

There were no changes to subcontractors or staffing.

### **5. Additional Issues**

There are no additional issues.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Electric Enhanced Home Sealing Incentives Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) The Electric Enhanced Home Sealing Incentive Program (“EHSIP”) offers customers with electric heated homes an energy assessment with air sealing and attic insulation incentives. Conservation Services Group, Inc. (“CSG”) is the lead program implementation vendor for the program. National Grid is working closely with the vendor for implementation of the program, including, securing and training contractors, conducting field quality assurance visits, and post-completion quality control evaluations to help ensure the proper deliver of energy saving measures to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

National Grid’s Marketing Department has developed a marketing plan using direct mail (a self-mailer), email blasts and print ads that are bundled with our other residential programs and will be distributed in April.

The EHSIP program manager has participated in trade and home shows and made presentations to neighborhood associations in an effort to support contractors and generate program interest. The program manager continues to distribute program flyers to contractors in the course of the on-site quality assurance and quality control visits. Contractors have been encouraged to use marketing collateral to support outreach efforts to customers.

### **(b) Evaluation Activities**

National Grid anticipates that it will initiate a process evaluation of the Electric Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

### **(c) Other Activities**

Work continues with internal government relations and trade ally departments for help in promoting EHSIP. National Grid continues to interact with various community agencies and with NYSERDA to deliver effective programs meeting customers’ needs.

The Company and CSG have initiated an effort in upstate New York to streamline the application process and alleviate the dissonance in the marketplace.

## **3. Customer Complaints and/or Disputes**

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Electric Enhanced Home Sealing Incentives Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

There are no customer complaints or disputes to report.

#### **4. Changes to Subcontractors or Staffing**

National Grid continues to seek upgrades to the contractor list with viable accredited companies through various resources that include NYSERDA and Building Performance Contractors Association (“BPCA”).

#### **5. Additional Issues**

EHSIP participating contractors continue to find a high percentage of health and safety (“H&S”) issues in customers’ homes. These H&S issues are in violation of BPI policies and include improperly vented bathroom and kitchen fans, improperly vented dryers, carbon monoxide, gas leaks, asbestos and mold-like substances. National Grid has aggressively worked with BPI, BPCA, EHSIP contractors and CSG for clarification of Health and Safety policies so that contractors may safely proceed with audits while ensuring that the proper corrective actions are taken to mitigate unsafe conditions in the customer’s home.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Residential ENERGY STAR® Electric Products and Recycling Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Electric Products and Recycling Program. The Company is working with two vendors to implement the program; JACO Environmental serves customers for the refrigerator recycling component of the program and EFI provides rebate processing services for the ENERGY STAR® Products component of the program. The ENERGY STAR® Products component started accepting applications on May 1, 2010 while the Company began accepting orders for the refrigerator recycling component on July 1, 2010.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

Bill inserts and email blasts were developed and will be used to promote this program in the upcoming months.

### **(b) Evaluation Activities**

Tetra Tech has submitted a second draft report of a process evaluation of the Recycling Program.

### **(c) Other Activities**

There are no other activities to report.

## **3. Customer Complaints and/or Disputes**

There are no customer complaints or disputes to report.

## **4. Changes to Subcontractors or Staffing**

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Residential Building Practices and Demonstration Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

## **1. Program Status**

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

(b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.

(c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program and the Company filed a revised implementation plan on January 21, 2011. The program is scheduled to be launched at the end of April 2011.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

National Grid worked closely with the vendor, OPOWER, Inc. (“OPOWER”) to create and approve the Home Energy Reports and “Welcome” inserts for mailing to participants and the FAQ’s and Tip content accessible on OPOWER’s Energy Insider website. These materials will be used when the program launches at the end of April 2011.

### **(b) Evaluation Activities**

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

### **(c) Other Activities**

As per the Commission’s Order of December 3<sup>rd</sup> 2010, National Grid has filed the following documents on the dates noted:

- Program Implementation Plan – Filed on 01/21/11 with the Commission.
- Agreement between National Grid and OPOWER – Filed on 02/16/11 with Director of Office of Consumer Policy.
- Copies of Contracts between OPOWER and their subcontractor for printing services (RR Donnelley & Sons Co.) and their contractor for data storage services (SoftLayer Technologies, Inc.) – Filed on 02/16/11 with Director of Office of Consumer Policy.

## **3. Customer Complaints and/or Disputes**

There are no customer complaints or disputes to report.

**Program Administrator:** Niagara Mohawk Power Corporation d/b/a National Grid  
**Program/Project:** Residential Building Practices and Demonstration Program  
**Reporting period:** March 2011  
**Report Contact person:** Lynn Westerlind

#### **4. Changes to Subcontractors or Staffing**

There are no changes to subcontractors or staffing.

#### **5. Additional Issues**

There are no additional issues.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	Expedited Fast Track Electric Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA01
<b>Program Name</b>	Residential High Efficiency Central Air Conditioning Program
<b>Program Type</b>	Residential Rebate
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	1,345,246
Net first-year annual kWh acquired to date as a percent of annual goal	634%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	634%
Net cumulative kWh acquired to date	1,345,246
Net utility peak kW reductions acquired to date	1035
Net utility peak kW reductions acquired to date as a percent of utility annual goal	648%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	648%
Net NYISO peak kW reductions acquired to date	1035
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	13,550,365
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 768,600
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 2,257,279
Percent of total budget spent to date	294%



<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	Expedited Fast Track Electric Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA01
<b>Program Name</b>	Residential High Efficiency Central Air Conditioning Program
<b>Program Type</b>	Residential Rebate
<b>Participation</b>	
Number of program applications received to date	6,228
Number of program applications <i>processed</i> to date <sup>4</sup>	6,228
Number of processed applications <i>approved</i> to date <sup>5</sup>	6,228
Percent of applications received to date that have been processed	100%

#### NOTES:

<sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>2</sup> Peak is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	Expedited Fast Track Electric Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRDEC01
<b>Program Name</b>	Small Business Services Energy Efficiency Program
<b>Program Type</b>	Commercial Retrofit
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	12,113,536
Monthly net first-year annual kWh Goal	7,689,513
Percent of Monthly Net kWh Goal Acquired	158%
Net Peak <sup>2</sup> kW acquired this month	4,328
Monthly Utility Net Peak kW Goal	1,789
Percent of Monthly Peak kW Goal Acquired	242%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	168,991,876
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	144,629,573
Net first-year annual kWh acquired to date as a percent of annual goal	57%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	57%
Net cumulative kWh acquired to date	144,629,573
Net utility peak kW reductions acquired to date	44,876
Net utility peak kW reductions acquired to date as a percent of utility annual goal	76%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	76%
Net NYISO peak kW reductions acquired to date	44,876
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	1,998,154,276
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	12,113,536
Net utility peak kW acquired & committed this month	4,328
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 67,679,390
Administrative costs	\$ 4,149
Program Planning	\$ -
Marketing costs	\$ 15,813
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 1,813,380
Direct Program Implementation	\$ 9,241
Evaluation	\$ 8,075
Total expenditures to date	\$ 51,093,506
Percent of total budget spent to date	75%

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	Expedited Fast Track Electric Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRIDE01
<b>Program Name</b>	Small Business Services Energy Efficiency Program
<b>Program Type</b>	Commercial Retrofit
<b>Participation</b>	
Number of program applications received to date	10,261
Number of program applications <i>processed</i> to date <sup>4</sup>	10,261
Number of processed applications <i>approved</i> to date <sup>5</sup>	8,306
Percent of applications received to date that have been processed	100%

#### NOTES:

<sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>2</sup> Peak is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRIDEA02
<b>Program Name</b>	EnergyWise Electric Program
<b>Program Type</b>	Multifamily Retrofit
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	1,124,168
Monthly net first-year annual kWh Goal	108,582
Percent of Monthly Net kWh Goal Acquired	1035%
Net Peak <sup>2</sup> kW acquired this month	196
Monthly Utility Net Peak kW Goal	54
Percent of Monthly Peak kW Goal Acquired	364%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	10,037,526
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	3,398,286
Net first-year annual kWh acquired to date as a percent of annual goal	116%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	116%
Net cumulative kWh acquired to date	3,398,286
Net utility peak kW reductions acquired to date	681
Net utility peak kW reductions acquired to date as a percent of utility annual goal	47%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	47%
Net NYISO peak kW reductions acquired to date	681
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	27,604,275
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	1,124,168
Net utility peak kW acquired & committed this month	196
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 2,284,529
Administrative costs	\$ 12,537
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 176,599
Direct Program Implementation	\$ 11,143
Evaluation	\$ 418
Total expenditures to date	\$ 1,005,339
Percent of total budget spent to date	44%

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRIDEA02
<b>Program Name</b>	EnergyWise Electric Program
<b>Program Type</b>	Multifamily Retrofit
<b>Participation</b>	
Number of program applications received to date	5,153
Number of program applications <i>processed</i> to date <sup>4</sup>	5,153
Number of processed applications <i>approved</i> to date <sup>5</sup>	5,153
Percent of applications received to date that have been processed	100%

**NOTES:**

<sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>2</sup> Peak is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRDEC02
<b>Program Name</b>	Energy Initiative - Large Industrial Electric Program
<b>Program Type</b>	Commercial Retrofit
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	1,195,209
Monthly net first-year annual kWh Goal	1,910,837
Percent of Monthly Net kWh Goal Acquired	63%
Net Peak <sup>2</sup> kW acquired this month	753
Monthly Utility Net Peak kW Goal	316
Percent of Monthly Peak kW Goal Acquired	238%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	15,666,942
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	7,470,980
Net first-year annual kWh acquired to date as a percent of annual goal	16%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	16%
Net cumulative kWh acquired to date	7,470,980
Net utility peak kW reductions acquired to date	5402
Net utility peak kW reductions acquired to date as a percent of utility annual goal	71%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	71%
Net NYISO peak kW reductions acquired to date	5402
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	106,745,529
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	6,620,000
Net Lifecycle kWh committed this month	79,440,000
Net Utility Peak kW committed this month	4,666
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 751,519
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	7,815,209
Net utility peak kW acquired & committed this month	5,419
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 13,156,624
Administrative costs	\$ 65,923
Program Planning	\$ -
Marketing costs	\$ 1,617
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 165,225
Direct Program Implementation	\$ 129,766
Evaluation	\$ 5,939
Total expenditures to date	\$ 2,749,638
Percent of total budget spent to date	21%

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRDEC02
<b>Program Name</b>	Energy Initiative - Large Industrial Electric Program
<b>Program Type</b>	Commercial Retrofit
<b>Participation</b>	
Number of program applications received to date	83
Number of program applications <i>processed</i> to date <sup>4</sup>	46
Number of processed applications <i>approved</i> to date <sup>5</sup>	22
Percent of applications received to date that have been processed	55%

#### NOTES:

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<sup>2</sup> Peak is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRDEC03
<b>Program Name</b>	Energy Initiative - Mid-Sized Electric Program
<b>Program Type</b>	Commercial Retrofit
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	9,789,265
Monthly net first-year annual kWh Goal	8,423,583
Percent of Monthly Net kWh Goal Acquired	116%
Net Peak <sup>2</sup> kW acquired this month	3,436
Monthly Utility Net Peak kW Goal	962
Percent of Monthly Peak kW Goal Acquired	357%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	126,641,975
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	28,700,664
Net first-year annual kWh acquired to date as a percent of annual goal	14%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	14%
Net cumulative kWh acquired to date	28,700,664
Net utility peak kW reductions acquired to date	10809
Net utility peak kW reductions acquired to date as a percent of utility annual goal	47%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	47%
Net NYISO peak kW reductions acquired to date	10809
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	390,987,743
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	25,045,000
Net Lifecycle kWh committed this month	300,540,000
Net Utility Peak kW committed this month	10,660
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 2,556,623
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	34,834,265
Net utility peak kW acquired & committed this month	14,096
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 33,329,368
Administrative costs	\$ 75,964
Program Planning	\$ -
Marketing costs	\$ 4,110
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 926,403
Direct Program Implementation	\$ 152,444
Evaluation	\$ 9,335
Total expenditures to date	\$ 6,208,862
Percent of total budget spent to date	19%



<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID<sup>7</sup></b>	NGRDEC03
<b>Program Name</b>	Energy Initiative - Mid-Sized Electric Program
<b>Program Type</b>	Commercial Retrofit
<b>Participation</b>	
Number of program applications received to date	777
Number of program applications <i>processed</i> to date <sup>4</sup>	479
Number of processed applications <i>approved</i> to date <sup>5</sup>	282
Percent of applications received to date that have been processed	62%

**NOTES:**

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<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

<sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA03
<b>Program Name</b>	Electric Enhanced Home Sealing Incentives Program
<b>Program Type</b>	Residential Rebate
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	365,845
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	0
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 4,437,000
Administrative costs	\$ 4,941
Program Planning	\$ -
Marketing costs	\$ 6,255
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 5,320
Evaluation	\$ 147
Total expenditures to date	\$ 266,785
Percent of total budget spent to date	6%

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA03
<b>Program Name</b>	Electric Enhanced Home Sealing Incentives Program
<b>Program Type</b>	Residential Rebate
<b>Participation</b>	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date <sup>4</sup>	-
Number of processed applications <i>approved</i> to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

#### NOTES:

<sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>2</sup> Peak is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

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<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA05
<b>Program Name</b>	Residential ENERGY STAR® Electric Products and Recycling Program
<b>Program Type</b>	Residential Rebate
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	665,255
Monthly net first-year annual kWh Goal	1,116,620
Percent of Monthly Net kWh Goal Acquired	60%
Net Peak <sup>2</sup> kW acquired this month	18
Monthly Utility Net Peak kW Goal	120
Percent of Monthly Peak kW Goal Acquired	15%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	5,361,039
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	8,552,805
Net first-year annual kWh acquired to date as a percent of annual goal	38%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	38%
Net cumulative kWh acquired to date	8,552,805
Net utility peak kW reductions acquired to date	1009
Net utility peak kW reductions acquired to date as a percent of utility annual goal	41%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	1009
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	68,935,974
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	665,255
Net utility peak kW acquired & committed this month	18
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 9,502,500
Administrative costs	\$ 7,085
Program Planning	\$ -
Marketing costs	\$ 11,172
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 60,164
Direct Program Implementation	\$ 10,485
Evaluation	\$ 147
Total expenditures to date	\$ 1,466,694
Percent of total budget spent to date	15%

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA05
<b>Program Name</b>	Residential ENERGY STAR® Electric Products and Recycling Program
<b>Program Type</b>	Residential Rebate
<b>Participation</b>	
Number of program applications received to date	8,624
Number of program applications <i>processed</i> to date <sup>4</sup>	8,624
Number of processed applications <i>approved</i> to date <sup>5</sup>	8,624
Percent of applications received to date that have been processed	100%

#### NOTES:

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<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

<sup>9</sup> This report includes preliminary information that is subject to change.

<sup>10</sup> 3-year goal represents goal through 2011.

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA04
<b>Program Name</b>	Residential Building Practices and Demonstration Program
<b>Program Type</b>	Residential Rebate
<b>Acquired Impacts This Month</b>	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
<b>Total Acquired Net First-Year Impacts To Date</b>	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative therms acquired to date	-
<b>Total Acquired Lifecycle Impacts To Date</b>	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
<b>Committed<sup>3</sup> Impacts (not yet acquired) This Month</b>	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<b>Overall Impacts (Achieved &amp; Committed)</b>	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
<b>Costs</b>	
Total program budget	\$ 1,330,845
Administrative costs	\$ 6,518
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 241,625
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 382,322
Percent of total budget spent to date	29%

<b>Program Administrator</b>	Niagara Mohawk Power Corporation d/b/a National Grid
<b>Month</b>	March 2011
<b>Filing</b>	90 Day Energy Efficiency Programs
<b>Program Administrator (PA) and Program ID</b>	NGRIDEA04
<b>Program Name</b>	Residential Building Practices and Demonstration Program
<b>Program Type</b>	Residential Rebate
<b>Participation</b>	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date <sup>4</sup>	-
Number of processed applications <i>approved</i> to date <sup>5</sup>	-
Percent of applications received to date that have been processed	

#### NOTES:

<sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>2</sup> Peak is defined uniquely for each utility.

<sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>6</sup> See *CO<sub>2</sub> Reduction Values* tab.

<sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

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