



November 15, 2010

**VIA EMAIL**

Honorable Jaclyn A. Brilling  
Secretary  
New York State Public Service Commission  
Three Empire State Plaza  
Albany, New York 12223

Re: Case 07-M-0548 – Proceeding on Motion of the Commission Regarding  
an Energy Efficiency Portfolio Standard

Case 08-G-1012 – Petition of New York State Electric & Gas Corporation  
for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast  
Track” Utility – Administered Gas Energy Efficiency Program

Case 08-G-1013 – Petition of Rochester Gas and Electric Corporation for  
Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track”  
Utility – Administered Gas Energy Efficiency Program

Dear Secretary Brilling:

Pursuant to the New York State Public Service Commission’s Order Approving “Fast Track” Utility – Administered Gas Energy Efficiency Programs with Modifications, in Cases 08-G-1012 and 08-G-1013,<sup>1</sup> New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation hereby files the “Monthly Scorecard Report” of key Residential Gas HVAC Program achievements for the month ending October 31, 2010.

Please direct any questions to me at telephone number 607-725-3936 or via email at [jjfishgertz@nyseg.com](mailto:jjfishgertz@nyseg.com).

Respectfully Submitted,

Joni Fish-Gertz  
Manager, Programs

Enclosure

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<sup>1</sup> Cases 08-G-1012 and 08-G-1013 - Petitions of New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Gas Energy Efficiency Program, Order Approving “Fast Track” Utility-Administered Gas Energy Efficiency Programs with Modifications, at 23 (April 9, 2009).

**Combined Report for  
New York State Electric & Gas Corporation  
&  
Rochester Gas and Electric Corporation**

Residential Gas HVAC Program

**Savings from New York Standard Approach for Estimating  
Energy Savings from Energy Efficiency Programs**

Monthly Program Report

**November 15, 2010**

Prepared for

**New York State Department of Public Service**

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## **Introduction**

No changes since January 2010 Scorecard.

## **Section I. Basic Program Information**

No changes since January 2010 Scorecard.

## **Section II. Evaluation Support Information**

No changes since January 2010 Scorecard.

## **Section III. Reporting Template for Monthly Residential Gas HVAC Program Report**

Table 2a represents RG&E's Monthly Program Statistics for October 2010.

**Table 2a.** Variables Reported Monthly for October 2010 (Month 16) refer to Attachment 1

Table 2b represents NYSEG's Monthly Program Statistics for October 2010 (Month 16).

**Table 2b.** Variables Reported Monthly for October 2010 (Month 16) refer to Attachment 1

## **Section IV. Narrative Report to be Included with Spreadsheet**

Program Administrator: NYSEG/RG&E  
Program/Project: Residential Gas HVAC Program  
Reporting Period: September 2010  
Report Contact Person: Kevin Schmalz

### **1. Program Status**

#### **Program Performance Goals**

**(a) Describe and discuss circumstances that may have an impact on the achievement of project performance goals (positive or negative).**

As of October 1, 2010, monthly and annual goals and budgets include additional amounts authorized in the Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs, (June 24, 2010), (the "June 24 Order"). This Scorecard reflects the updated goals and budgets as

presented in the June 24 Order, as well as additional modifications to the program contained in that Order or subsequently requested and approved for implementation. Program modifications include reduced rebate levels designed to reach a greater number of participants, and a rebate reservation system, as required in the June 24 Order.

The reduced rebate levels should enable the Companies to reach more of the savings target from the June 24 Order, but the Companies do not expect to reach the entire target at NYSEG, as described in the Companies' communications with Staff on August 23, 2010 as well as the Companies' Residential Gas HVAC Program Implementation Plan, filed on August 24, 2010.

The Companies have chosen to implement an online Rebate Reservation system to comply with the June 24 Order and to provide prompt notification to the Companies and to customers of the status of remaining incentive funds in the program. The design of the reservation system has also eliminated the cost of printing and mailing rebate forms, because each customer can now reserve their rebate online and print a uniquely numbered rebate form for their use.

The Companies began accepting rebate reservations effective October 1, 2010. To date, a large amount of rebates have been reserved. The reservation process requires each individual rebate reservation to be followed with a valid application and supporting documents, and reviewed for compliance with program rules prior to payment.

As described in the Companies Implementation Plan, due to the influence of the program on trade ally and customer behavior, the Companies expected to accept a limited number of interim rebate applications (according to the guidelines presented in the Implementation Plan). At the request of Staff, the Companies stopped accepting interim rebate reservations on October 18, 2010.

Additionally, RG&E and NYSEG continue to facilitate customer support of the Red Cross Heating Fund, with a total of \$7,250 contributed by RG&E customers and \$3,680 contributed by NYSEG customers through this program since July 1, 2009.

**(b) Describe and discuss other key aspects of program performance goals that were not discussed in (a).**

The Companies forecast that NYSEG's available incentives budget may be completely reserved by mid December 2010, and the RG&E incentives budget may be completely reserved by mid February 2011. The programs will be closed to new reservations on the dates that all funds are reserved in the system, but customers will have the opportunity to enter reservations after the closure dates, with notification that these post-closure reservations are not guaranteed rebates, and may be honored on a first reserved, first paid basis if any previously reserved funds go unclaimed after 60 days.

The approximate program closure dates will be announced two weeks beforehand on the Companies web sites, by the EEPs hotline, and via e-mail blasts to trade allies.

Through October 31, 2010, 13,516 rebates have been provided to RG&E customers and over 500 RG&E trade allies have participated in the program. The RG&E rebate program was closed to new rebate applications on March 1, 2010 and reopened on October 1, 2010.

Through October 31, 2010, 6,929 rebates have been provided to NYSEG customers and over 600 NYSEG trade allies have participated in the program. The NYSEG rebate program was closed to new rebate applications effective April 1, 2010 and reopened October 1, 2010.

**(c) Forecast of net energy impacts.**

Annual Energy Savings		
Year	RG&E Savings – in Dth	NYSEG Savings – in Dth
2009 Actual	84,505	40,113
2010 Forecast	242,233	120,105
2011 Forecast	78,000	28,000

RG&E's new savings goal is 404,738 Dth and NYSEG's new goal is 188,218 Dth. The targets above reflect a distribution of the June 24 Order targets, not the expected savings achievement for the program. As stated above, the Companies do not expect to achieve the entire target at NYSEG due to the amount of incentive dollars available and the projected mix of rebate measures projected to be chosen by NYSEG customers.

## **2. Program Implementation Activities**

### **(a) Marketing Activities**

The October 1, 2010 reopening of the program was announced during September on the companies' web sites, and specific information was provided to highlight important program changes including the new rebate reservation system and revised rebate levels. Additionally, letters were mailed to approximately 1,100 participating trade allies to announce the reopening of the program and listing important program changes. .

### **(b) Evaluation Activities**

The evaluation contractor for this program, KEMA, has begun trade ally telephone interviews. It is anticipated that these interviews will conclude in the next month.

### **(c) Other Activities**

The Companies have assessed required and allowable program modifications presented in the June 24 Order. An Implementation Plan describing the revised program was filed on August 23, 2010.

### **3. Customer Complaints and/or Disputes**

One NYPSC inquiry and no chargeable complaints have been reported through October 2010. Customer disputes are handled as they occur.

### **4. Changes to Subcontractors or Staffing**

None at this time.

### **5. Additional Issues**

Monthly and annual goals and budgets now include additional amounts authorized in the June 24<sup>th</sup> Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs (June 24, 2010). The Companies have adopted the total annual goals and budgets authorized in the June 24<sup>th</sup> Order commencing with the reopening of the Enhanced Residential Gas HVAC program, on October 1, 2010. The October Scorecard reflects the June 24, 2010 Order and results for the cumulative program, including activity after the program reopening.

<b>Program Administrator(PA) and Program ID<sup>1</sup></b>	RG&E Residential Gas HVAC Program
<b>Program Name</b>	RG&E Residential Gas HVAC Program
<b>Program Type<sup>2</sup></b>	
<b>Total Acquired First-Year Impacts This Month<sup>3,16</sup></b>	
Net first-year annual kWh acquired this month <sup>4</sup>	N/A
Monthly Net kWh Goal (based on net first-year annual <sup>5</sup> kWh Goal)	N/A
Percent of Monthly Net kWh Goal Acquired	N/A
Net Peak <sup>6</sup> kW acquired this month	N/A
Monthly Net Peak kW Goal	N/A
Percent of Monthly Peak kW Goal Acquired	N/A
Net First-year annual therms acquired this month	21,109.6
Monthly Net Therm Goal for 2010 <sup>22</sup>	134,913
Percent of Monthly Therm Goal Acquired	15.6
Net Lifecycle kWh acquired this month	N/A
Net Lifecycle therms acquired this month	404,793.7
<b>Total Acquired Net First-Year Impacts To Date<sup>16,19</sup></b>	
Net first-year annual kWh acquired to date	N/A
Net first-year annual kWh acquired to date as a percent of annual goal	N/A
Net first-year annual kWh acquired to date as a percent of 8-year goal	N/A
Net cumulative kWh acquired to date	N/A
Net utility peak kW reductions acquired to date	N/A
Net utility peak kW reductions acquired to date as a percent of utility annual goal	N/A
Net utility peak kW reductions acquired to date as a percent of 8-year goal	N/A
Net NYISO peak kW reductions acquired to date	N/A
Net first-year annual therms acquired to date	2,507,734.6
Net first-year annual therms acquired to date as a percent of annual goal <sup>22</sup>	154.9
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	2,507,734.6
<b>Total Acquired Lifecycle Impacts To Date<sup>7,16,19</sup></b>	
Net Lifecycle kWh acquired to date	N/A
Net Lifecycle therms acquired to date	50,460,745.7
<b>Committed<sup>8</sup> Impacts (not yet acquired) This Month<sup>16</sup></b>	
Net First-year annual kWh committed this month	N/A
Net Lifecycle kWh committed this month	N/A
Net Utility Peak kW committed this month	N/A
Net first-year annual therms committed this month <sup>24</sup>	0
Net Lifecycle therms committed this month <sup>24</sup>	0
Funds committed at this point in time	\$767,487
<b>Overall Impacts (Acquired &amp; Committed)<sup>16</sup></b>	



Net first-year annual kWh acquired & committed this month	N/A
Net utility peak kW acquired & committed this month	N/A
Net First-year annual therms acquired & committed this month	21,109.6
<b>Costs<sup>9,18</sup></b>	
Total program budget <sup>13, 22</sup>	\$7,708,100
General Administration	Portfolio <sup>14</sup>
Program Planning	Portfolio <sup>14</sup>
Program Marketing <sup>20</sup>	\$314
Trade Ally Training <sup>20</sup>	\$0
Incentives and Services <sup>15, 21</sup>	\$0
Direct Program Implementation <sup>20,21</sup>	\$672
Program Evaluation <sup>20</sup>	\$8,695
Total expenditures to date <sup>13, 23</sup>	\$4,720,838
Percent of total budget spent to date <sup>22</sup>	61.2
<b>Participation<sup>17,19</sup></b>	
Number of program applications received to date	15,009
Number of program applications processed to date <sup>10</sup>	14,316
Number of processed applications approved to date <sup>11</sup>	13,651
Percent of applications received to date that have been processed	95.4

**DPS Staff Notes:**

<sup>1</sup> DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first reports. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

<sup>2</sup> There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

<sup>3</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. Acquired kWh savings are defined as those savings that are reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

<sup>4</sup> Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

<sup>5</sup> Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the monthly goals but does not want to mandate monthly goals, at least initially.

<sup>6</sup> Peak is defined uniquely for each utility.

<sup>7</sup> The lifecycle savings are tracked beginning in the year in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

<sup>8</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best estimate of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

<sup>9</sup> These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans. Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

<sup>10</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>11</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which an application could be received, processed, and approved all in one day, a "1" would be counted for each step in the tracking lifecycle.

<sup>12</sup> See CO2 Reduction Values tab in Data Reporting Template 6-26-09.Xls (quarterly and annual reports only).

#### Utility Notes:

<sup>13</sup> Start-up costs are not included in the program budget or actual costs. These costs were deferred as specified on p. 13 of the April 9, 2009 Order Approving "Fast Track" Utility-Administered Gas Energy Efficiency Programs With Modifications in Cases 08-G-1012 et al, and as noted in the June 8, 2009 New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan. A summary of deferred costs to date is shown below:

Maximum Deferral (p. 13, April 9, 2009 Order)	\$155,880
Deferred costs	
Program marketing	\$8,009
Trade ally training	\$0
Direct program implementation	\$1,478
Evaluation	\$1,850
Total deferred costs	\$11,337
Remaining deferral allowance	\$144,543

<sup>14</sup> Portfolio Costs are not included in the program budget or actual costs. Consistent with the Companies' July 9, 2009 letter to the Secretary in Cases 07-M-0548 et al. ("July 9 letter") and the Companies' prior energy efficiency program submittals, Portfolio Costs are incremental and are incurred as a result of the Companies' ongoing active participation in the New York State Public Service Commission's ("Commission") energy efficiency proceedings. Portfolio Costs allow the Companies to jointly provide efficient support for the complete suite of specific energy efficiency programs ultimately approved by the Commission. Although an estimate of the total Portfolio Costs was provided to the Commission on June 8, 2009 in the New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan, these costs were not included in the program budget, and are not included in this report of actual program expenditures.

<sup>15</sup> Incentives and services costs are reported based on Company payment of invoices received from program implementation contractors for incentive payments made to program participants. They will thus lag the actual issuance of incentive payments to program participants.

<sup>16</sup> Impacts are calculated using actual installed measures information instead of deemed savings based calculations for all measures except indirect water heaters. Impacts for indirect water heater measures will continue to be based on deemed savings until an approved formula to calculate actual installed measure based impacts is available.

<sup>17</sup> Since an application with multiple measures is separated into multiple rebates, participation reflects the number of installed measures. Applications that are identified as incomplete, erroneous, or ineligible during processing are considered "flawed". For participation counts, it is assumed that each flawed application has one measure. Measure data is not collected on flawed applications; rather, it is collected only from applications that have been determined to be eligible and complete.

<sup>18</sup> All program costs identified in this section are recovered through the SBC surcharge unless otherwise noted.

<sup>19</sup> Program to date information may include changes to prior period data received from the implementation contractor based on additional review and/or reconsideration of rebate eligibility decisions made in prior periods. Additional information regarding such changes is available upon request.

<sup>20</sup> Per request from DPS Staff during December 7, 2009 conference call, the data contained in these fields reflects the most recent month's expenditures in the respective category, not "to date" information.

<sup>21</sup> Includes program true-ups due to timing.

<sup>22</sup> Monthly and annual goals and budgets include additional amounts authorized in the Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs, (June 24, 2010), (the "June 24 Order").

<sup>23</sup> Previous PSC Scorecard expense reporting for the residential natural gas HVAC program was based on expenditures as received on invoices from the implementation contractor. Beginning with the August 2010 scorecard, expenditures will be reported in accordance with normal accounting practice to recognize expenses in the month recorded to the general ledger.

<sup>24</sup> Net first-year therms and net annual therms committed this month are undetermined at this time pending actual installed equipment capacity and efficiency.

<b>Program Administrator(PA) and Program ID<sup>1</sup></b>	NYSEG Residential Gas HVAC Program
<b>Program Name</b>	NYSEG Residential Gas HVAC Program
<b>Program Type<sup>2</sup></b>	
<b>Total Acquired First-Year Impacts This Month<sup>3,16</sup></b>	
Net first-year annual kWh acquired this month <sup>4</sup>	N/A
Monthly Net kWh Goal (based on net first-year annual <sup>5</sup> kWh Goal)	N/A
Percent of Monthly Net kWh Goal Acquired	N/A
Net Peak <sup>6</sup> kW acquired this month	N/A
Monthly Net Peak kW Goal	N/A
Percent of Monthly Peak kW Goal Acquired	N/A
Net First-year annual therms acquired this month	9,428.0
Monthly Net Therm Goal for 2010 <sup>22</sup>	62,739
Percent of Monthly Therm Goal Acquired	15.0
Net Lifecycle kWh acquired this month	N/A
Net Lifecycle therms acquired this month	193,328.2
<b>Total Acquired Net First-Year Impacts To Date<sup>16,19</sup></b>	
Net first-year annual kWh acquired to date	N/A
Net first-year annual kWh acquired to date as a percent of annual goal	N/A
Net first-year annual kWh acquired to date as a percent of 8-year goal	N/A
Net cumulative kWh acquired to date	N/A
Net utility peak kW reductions acquired to date	N/A
Net utility peak kW reductions acquired to date as a percent of utility annual goal	N/A
Net utility peak kW reductions acquired to date as a percent of 8-year goal	N/A
Net NYISO peak kW reductions acquired to date	N/A
Net first-year annual therms acquired to date	1,052,161.0
Net first-year annual therms acquired to date as a percent of annual goal <sup>22</sup>	139.8
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	1,052,161.0
<b>Total Acquired Lifecycle Impacts To Date<sup>7,16,19</sup></b>	
Net Lifecycle kWh acquired to date	N/A
Net Lifecycle therms acquired to date	20,394,504.2
<b>Committed<sup>8</sup> Impacts (not yet acquired) This Month<sup>16</sup></b>	
Net First-year annual kWh committed this month	N/A
Net Lifecycle kWh committed this month	N/A
Net Utility Peak kW committed this month	N/A
Net first-year annual therms committed this month <sup>24</sup>	0
Net Lifecycle therms committed this month <sup>24</sup>	0
Funds committed at this point in time	\$527,128
<b>Overall Impacts (Acquired &amp; Committed)<sup>16</sup></b>	

Net first-year annual kWh acquired & committed this month	N/A
Net utility peak kW acquired & committed this month	N/A
Net First-year annual therms acquired & committed this month	9,428.0
<b>Costs<sup>9,18</sup></b>	
Total program budget <sup>13, 22</sup>	\$3,897,053
General Administration	Portfolio <sup>14</sup>
Program Planning	Portfolio <sup>14</sup>
Program Marketing <sup>20</sup>	\$573
Trade Ally Training <sup>20</sup>	\$0
Incentives and Services <sup>15, 21</sup>	\$0
Direct Program Implementation <sup>20,21</sup>	\$18
Program Evaluation <sup>20</sup>	\$18,500
Total expenditures to date <sup>13, 23</sup>	\$2,694,664
Percent of total budget spent to date <sup>22</sup>	69.1
<b>Participation<sup>17,19</sup></b>	
Number of program applications received to date	8,353
Number of program applications processed to date <sup>10</sup>	7,748
Number of processed applications approved to date <sup>11</sup>	6,985
Percent of applications received to date that have been processed	92.8

**DPS Staff Notes:**

<sup>1</sup> DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first reports. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

<sup>2</sup> There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

<sup>3</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. Acquired kWh savings are defined as those savings that are reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

<sup>4</sup> Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

<sup>5</sup> Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the monthly goals but does not want to mandate monthly goals, at least initially.

<sup>6</sup> Peak is defined uniquely for each utility.

<sup>7</sup> The lifecycle savings are tracked beginning in the year in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

<sup>8</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best estimate of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

<sup>9</sup> These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans. Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

<sup>10</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>11</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which an application could be received, processed, and approved all in one day, a "1" would be counted for each step in the tracking lifecycle.

<sup>12</sup> See CO2 Reduction Values tab in Data Reporting Template 6-26-09.Xls (quarterly and annual reports only)

#### Utility Notes:

<sup>13</sup> Start-up costs are not included in the program budget or actual costs. These costs were deferred as specified on p. 13 of the April 9, 2009 Order Approving "Fast Track" Utility-Administered Gas Energy Efficiency Programs With Modifications in Cases 08-G-1012 et al, and as noted in the June 8, 2009 New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan. A summary of deferred costs to date is shown below:

Maximum Deferral (p. 13, April 9, 2009 Order)	\$150,518
Deferred costs	
Program marketing	\$8,301
Trade ally training	\$0
Direct program implementation	\$3,745
Evaluation	\$3,150
Total deferred costs	\$15,196
Remaining deferral allowance	\$135,322

<sup>14</sup> Portfolio Costs are not included in the program budget or actual costs. Consistent with the Companies' July 9, 2009 letter to the Secretary in Cases 07-M-0548 et al. ("July 9 letter") and the Companies' prior energy efficiency program submittals, Portfolio Costs are incremental and are incurred as a result of the Companies' ongoing active participation in the New York State Public Service Commission's ("Commission") energy efficiency proceedings. Portfolio Costs allow the Companies to jointly provide efficient support for the complete suite of specific energy efficiency programs ultimately approved by the Commission. Although an estimate of the total Portfolio Costs was provided to the Commission on June 8, 2009 in the New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation Residential Gas HVAC Program Implementation Plan, these costs were not included in the program budget, and are not included in this report of actual program expenditures.

<sup>15</sup> Incentives and services costs are reported based on Company payment of invoices received from program implementation contractors for incentive payments made to program participants. They will thus lag the actual issuance of incentive payments to program participants.

<sup>16</sup> Impacts are calculated using actual installed measures information instead of deemed savings based calculations for all measures except indirect water heaters. Impacts for indirect water heater measures will continue to be based on deemed savings until an approved formula to calculate actual installed measure based impacts is available.

<sup>17</sup> Since an application with multiple measures is separated into multiple rebates, participation reflects the number of installed measures. Applications that are identified as incomplete, erroneous, or ineligible during processing are considered "flawed". For participation counts, it is assumed that each flawed application has one measure. Measure data is not collected on flawed applications; rather, it is collected only from applications that have been determined to be eligible and complete.

<sup>18</sup> All program costs identified in this section are recovered through the SBC surcharge unless otherwise noted.

<sup>19</sup> Program to date information may include changes to prior period data received from the implementation contractor based on additional review and/or reconsideration of rebate eligibility decisions made in prior periods. Additional information regarding such changes is available upon request.

<sup>20</sup> Per request from DPS Staff during December 7, 2009 conference call, the data contained in these fields reflects the most recent month's expenditures in the respective category, not "to date" information.

<sup>21</sup> Includes program true-ups due to timing.

<sup>22</sup> Monthly and annual goals and budgets include additional amounts authorized in the Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs, (June 24, 2010), (the "June 24 Order").

<sup>23</sup> Previous PSC Scorecard expense reporting for the residential natural gas HVAC program was based on expenditures as received on invoices from the implementation contractor. Beginning with the August 2010 scorecard, expenditures will be reported in accordance with normal accounting practice to recognize expenses in the month recorded to the general ledger.

<sup>24</sup> Net first-year therms and net annual therms committed this month are undetermined at this time pending actual installed equipment capacity and efficiency.