Catherine L. Nesser Assistant General Counsel Legal Department

nationalgrid

February 15, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-E-1014 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Electric Energy Efficiency Program

Case 08-E-1133 – Petition of Niagara Mohawk Power Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) Utility-Administered Electric Energy Efficiency Program

JANUARY 2011 SCORECARD REPORTS

Dear Secretary Brilling:

Pursuant to the Commission's orders in the above captioned proceedings and the Department of Public Service Staff guidelines issued September 13, 2010, attached please find the January 2011 scorecard reports for Niagara Mohawk Power Corporation d/b/a National Grid electric energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High Efficiency Central Air Conditioning Program;
- Small Business Services Energy Efficiency Program;
- Energy*Wise* Electric Program;
- Energy Initiative Large Industrial Electric Program;
- Energy Initiative Mid-Sized Electric Program;
- Electric Enhanced Home Sealing Incentives Program;

- Residential ENERGY STAR® Electric Products and Recycling Program; and
- Residential Building Practices and Demonstration Program.

Respectfully submitted,

<u>/s/ Catherine L. Nesser</u> Catherine L. Nesser Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail) Steven Keller, DPS Staff (via electronic mail) William Saxonis, DPS Staff (via electronic mail) Kathryn Mammen, DPS Staff (via electronic mail) Robert Visalli, DPS Staff (via electronic mail) Edward White (via electronic mail) Janet Gail Besser (via electronic mail) Cathy Hughto-Delzer (via electronic mail) Janet Audunson Active Parties in Case 07-M-0548 via EEPS listserv

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Residential High Efficiency Central Air Conditioning ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

1. Program Status

(a) The Residential High Efficiency Central Air Conditioning Program (electric HVAC program) closed on March 31, 2010 as the Company's proposal for a modified electric HVAC program in 2010-2011 was rejected by the Commission. National Grid communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application was updated on the website, www.powerofaction.com.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

There are no activities to report since the program is closed.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Small Business Services Energy Efficiency ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

1. Program Status

- (a) There are no circumstances that may have an impact on the achievement of project performance goals.
- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company performed 7,977 audits through January 31, 2011, totaling \$58.5 million worth of potential projects eligible for National Grid incentives of \$38.1 million. The average project cost to date is \$7,300.

(a) Marketing Activities

National Grid continues an aggressive marketing campaign with direct mailings of postcards and case study letters along with ads placed in strategic chamber of commerce newsletters.

(b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

(c) Other Activities:

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Electric ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

1. Program Status

(a) The Energy*Wise* Electric Program is being managed by RISE Engineering who is partnering with ICF. Audits are being performed and projects completed to achieve the savings target by year-end. Project proposals have been designed and presented to building owners with good results. Additional audits are being scheduled and completed. RISE Engineering has trained additional auditors to meet the anticipated demand for customer audits.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

A draft program evaluation plan was submitted on November 23, 2010 to DPS Staff for review. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Energy Initiative – Large Industrial Electric ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Commercial Energy Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for both customers and suppliers.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 46 trade allies across National Grid's upstate New York service territory during the month of January.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Energy Initiative – Large Industrial Electric ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Energy Initiative – Mid-Sized Electric ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the service territory as part of the Energy Initiative - Mid-Sized Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for a customer.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory promoting the "*Energy Efficiency for Health*" program.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 46 trade allies across National Grid's upstate New York service territory during the month of January.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Energy Initiative – Mid-Sized Electric ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

| Program Administrator: | Niagara Mohawk Power Corporation d/b/a National Grid |
|-------------------------------|--|
| Program/Project: | Electric Enhanced Home Sealing Incentives Program |
| Reporting period: | January 2011 |
| Report Contact person: | Lynn Westerlind |

1. Program Status

a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Electric Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services and support BPI accredited contractors to deliver energy saving measures to customers.

| b) | Production report from CSG | |
|----|----------------------------|--|
|----|----------------------------|--|

| Upstate Week Ending: | 1/1 | 1/8 | 1/15 | 1/22 | 1/29 | Totals |
|------------------------------|-----|-----|------|------|------|--------|
| Field; Audit/Air Sealing | | | | | | |
| Audit/Air Sealing Completes | 6 | 6 | 13 | 10 | 22 | 57 |
| H&S term | 30 | 9 | 25 | 14 | 22 | 100 |
| Follow On Work | | | | | | |
| Follow On Projects Submitted | 1 | 3 | 6 | 2 | 6 | 18 |
| Follow On Projects Approved | | 1 | 1 | 3 | 8 | 13 |
| Follow On Projects Rejected | | 1 | 1 | | 1 | 3 |
| Follow On Projects Completed | | | 1 | | 4 | 5 |
| Follow On Projects Pending | | | | | | |

c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

CSG has initiated a "How Heard" report to show call center activity in relation to the marketing activities. The table below is an example of the weekly report that will be issued to National Grid. It should be noted that for the week of January 27, 2011, Customer service representatives reported 131 calls.

| Region | Source | # of Calls |
|---------|---------------------------|------------|
| UPSTATE | Contractor | 12 |
| UPSTATE | Newspaper Ad | 49 |
| UPSTATE | Word of Mouth | 26 |
| UPSTATE | Other - Please Specify | 3 |
| UPSTATE | Employee Newsletter | 1 |
| UPSTATE | National Grid Bill Insert | 15 |
| UPSTATE | National Grid Direct Mail | 20 |
| UPSTATE | E-Action Newsletter | 1 |
| UPSTATE | National Grid Website | 2 |
| UPSTATE | National Grid Email | 2 |
| | Total # Calls | 131 |

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Electric Enhanced Home Sealing Incentives ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

National Grid has published program notices in the National Grid employee publication "At a Glance" and will continue to feature information on the Power of Action website.

The Company will also continue to promote the program at events and with the BPI contractor network.

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Electric Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid has been conducting site visits to participating contractors and providing information at Upstate New York Trade Ally Meetings.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

The Company has solicited contractors to implement the program through the lead vendor, CSG. Contractors have signed onto the program and contractor training continues to take place.

5. Additional Issues

| Program Administrator: | Niagara Mohawk Power Corporation d/b/a National Grid |
|-------------------------------|--|
| Program/Project: | Residential ENERGY STAR® Electric Products and Recycling |
| | Program |
| Reporting period: | January 2011 |
| Report Contact person: | Lynn Westerlind |

1. Program Status

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Electric Products and Recycling Program. The Company is working with two vendors to implement the program; JACO Environmental serves customers for the refrigerator recycling component of the program and EFI provides rebate processing services for the ENERGY STAR® Products component of the program. The ENERGY STAR® Products component started accepting applications on May 1, 2010 while the Company began accepting orders for the refrigerator recycling component on July 1, 2010.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

For the refrigerator recycling component, Tech, compiled draft interim findings and recommendations and submitted same to National Grid staff for review. These were a result of in-depth program staff interviews and telephone surveys conducted with program participants. Tetra Tech also presented preliminary findings on the initial free ridership analysis and preliminary onsite analysis. These findings will be combined with the findings of the upcoming onsite data collection to help determine net savings for the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

| Program Administrator: | Niagara Mohawk Power Corporation d/b/a National Grid |
|-------------------------------|--|
| Program/Project: | Residential ENERGY STAR® Electric Products and Recycling |
| | Program |
| Reporting period: | January 2011 |
| Report Contact person: | Lynn Westerlind |

5. Additional Issues

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Residential Building Practices and Demonstration ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

(b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.

(c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched by April 1, 2011. As such, there were no savings generated by the program in 2010.

2. Program Implementation Activities

(a) Marketing Activities

National Grid worked closely with the vendor to create and approve the Home Energy Reports for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These types of materials will be used when the Program launches in early 2011.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

(c) Other Activities

Due to an issue that arose in regard to certain confidential customer data, National Grid had suspended activity on the program in 2010.

National Grid issued an RFI to learn more about behavioral marketing programs and potential vendors. This information was intended to inform National Grid about various industry solutions and program models that could be employed anywhere in National Grid affiliates' service territories. However, the results of this RFI are independent of the implementation of the program as approved by the Commission's December 3, 2010 Order.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

Program Administrator:Niagara Mohawk Power Corporation d/b/a National GridProgram/Project:Residential Building Practices and Demonstration ProgramReporting period:January 2011Report Contact person:Lynn Westerlind

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | Expedited Fast Track Electric Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDEA01 |
| Program Name | Residential High Efficiency Central Air Conditioning Program |
| Program Type | Residential Rebate |
| Acquired Impacts This Month | |
| | |
| Net first-year annual kWh ¹ acquired this month | |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| Net I (fermile 1-100) comming dations and | |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| | |
| Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date | 1,583,923 |
| Net first-year annual kWh acquired to date as a percent of annual goal | 1,383,923 |
| Net first-year annual kWh acquired to date as a percent of annual goal | /+//0 |
| Net cumulative kWh acquired to date | 1,583,923 |
| | 1,003,725 |
| Net utility peak kW reductions acquired to date | 887 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | 555% |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | 201% |
| Net NYISO peak kW reductions acquired to date | 887 |
| | |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ⁴⁰ Net cumulative therms acquired to date | |
| Net cumulative merinis acquired to date | - |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | 22,337,826 |
| Net Lifecycle therms acquired to date | - |
| | |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | |
| Net Utility Peak kW committed this month | |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month | |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 768,600 |
| Administrative costs | \$ - |
| Program Planning | \$ |
| Marketing costs | \$ |
| Trade Ally Training | \$ - |
| | |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - |
| Direct Program Implementation | \$ - |
| Evaluation | \$ - |
| Total expenditures to date | \$ 2,258,478 |
| * | |
| Percent of total budget spent to date | 294% |
| | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | Expedited Fast Track Electric Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDEA01 |
| Program Name | Residential High Efficiency Central Air Conditioning Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | 5,988 |
| Number of program applications processed to date ⁴ | 5,988 |
| Number of processed applications approved to date ⁵ | 5,988 |
| Percent of applications received to date that have been processed | 100% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

6 See CO 2 Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

| Program Administrator Month | Niagara Mohawk Power Corporation d/b/a National Grid January 2011 |
|---|---|
| Filing | Expedited Fast Track Electric Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID ⁷ | NGRIDEC01 |
| Program Name | Small Business Services Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | 7,689,513 |
| Percent of Monthly Net kWh Goal Acquired | 0% |
| referit of Monthly Net Kwil Odal Acquired | 0/0 |
| Net Peak ² kW acquired this month | |
| Monthly Utility Net Peak kW Goal | 1,789 |
| Percent of Monthly Peak kW Goal Acquired | 0% |
| | |
| Net First-year annual therms acquired this month | |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| | _ |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | 121,318,727 |
| Net first-year annual kWh acquired to date as a percent of annual goal | 48% |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ | 48% |
| Net cumulative kWh acquired to date | 121,318,727 |
| Net utility peak kW reductions acquired to date | 40,274 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | 68% |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | 68% |
| Net NYISO peak kW reductions acquired to date | 40,274 |
| | |
| Net first-year annual therms acquired to date | |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date | - |
| | |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | 1,563,878,160 |
| Net Lifecycle therms acquired to date | - |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month | |
| Net tirst-year annual kwn acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 67,679,390 |
| Administrative costs | \$ - |
| Program Planning | \$ |
| Marketing costs | \$ |
| Trade Ally Training | \$ - |
| Incentives we have awarts direct install sector and other and sector sector sector to the section is | ¢. |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | |
| Direct Program Implementation | \$ - \$ - |
| Evaluation | |
| Total expenditures to date Percent of total budget sport to date | |
| Percent of total budget spent to date | 65% |
| | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | Expedited Fast Track Electric Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID ⁷ | NGRIDEC01 |
| Program Name | Small Business Services Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 7,977 |
| Number of program applications processed to date ⁴ | 2,189 |
| Number of processed applications approved to date ⁵ | 5,788 |
| Percent of applications received to date that have been processed | 27% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

| Numb Filing Durp Graps (Exhicine) Program (C) Durp Graps (Exhicine) Program (C) Program Administrator (PA) and Program (D) Program Name | Program Administrator | Nie owe Maharda Damar Comparation 4/6/2 National Caid |
|--|---|---|
| File 90 Dpc Energy Efficiency Program. Program Administrator (PA) and Program II ³ SCREENAUD. Program Name Program Versite (Series Yorgam. Program Name Program Versite (Series Yorgam. Variant Ingest: This Manh Impact The Series Yorgam. Nothing Series Yorgam. Impact The Series Yorgam. Model program Series Yorgam. Impact The Series Yorgam. Nothing Yorgam Series Yorgam. Impact The Series Yorgam. Nothing Yorgam Yorgam. Impact Yorgam. | | |
| Victor Victor Program Name Freegwiths Electric Program Program Name Freegwiths Electric Program Program Name Freegwiths Electric Program Program Type Multiamily Retroft Acquired Impacts This Manth Impact Name Net first year annual WN Ecol Impact Name Net Free/year annual WN Ecol Impact Name Net Program Year Impact Name Net Program Name Impact Name Net Program Name Impact Name Net Free/year annual dems sequence duis month Impact Name Net Lifecycle Merms Sequence duis month Impact Name | | |
| Program Name Energy Wus Electric Program Program Type Multizamity Renofit Acquired Ingrets This Month Image: Statistic Statiste Statis Statis Statistic Statistic Statis Statistic Statistic S | | |
| Program Type Multifamily Renoff Acquired Impacts This Month | Program Administrator (PA) and Program ID ⁷ | NGRIDEA02 |
| Activity James Tile Month Image: Sile Month Net first-year annal WN activity for Cod If Precent of Monthy Net XWN Goal Acquired If Monthy Net XWN Goal Acquired Image: Sile Sile Sile Sile Sile Sile Sile Sile | | |
| Net first-year annual kWb ¹ acquired this nomh 11 Monkly na first-year annual kWb ¹ Coal 11 Peerent of Monkly Net KWb Coal 11 Peerent of Monkly Net KWb Coal 11 Peerent of Monkly Net KWb Coal 11 Peerent of Monkly Net Net Net KW Coal 11 Peerent of Monkly Peak KW Coal Acquired 11 Perent of Monkly Peak KW Coal 11 Perent of Monkly Peak KW Coal Acquired 11 Perent of Monkly Peak KW Coal Acquired 11 Perent of Monkly Peak KW Coal Acquired 11 Net Lifecycle KW nacquired to fits month 11 Net Lifecycle KW nacquired to date as a percent of annual goal 11 Net first-year annual KW nacquired to date as a percent of annual goal 11 Net attility peak KW nedictions acquired to take as a percent of 3-year goal ¹⁰ 11 Net attility peak KW nedictions acquired to take as a percent of 3-year goal ¹⁰ 11 Net attility peak KW nediction | Program Type | Multifamily Retrofit |
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| Precent of Monity Net RWh Goal Acquired Image: Control of Monity Net RWh Goal Acquired Net Peak ¹ kW acquired this month Image: Control of Monity Peak KW Goal Precent of Monity Peak KW Goal Acquired Image: Control of Monity Peak KW Goal Acquired Net First-year annual therms acquired this month Image: Control of Cont | Net first-year annual kWh ¹ acquired this month | - |
| Net Pok2 We cognited this month | Monthly net first-year annual kWh Goal | 108,582 |
| Monthly Utility Net Peak kW Goal Precent of Monthly Peak kW Goal Acquired Net First-year annual therms acquired this month Monthly KT Iterm Goal Percent of Monthly Term Goal Acquired Net Lifescyle KM acquired this month Net Lifescyle KM acquired this month Net Lifescyle KM acquired to due as a percent of annual goal Net first-year annual KM acquired to due as a percent of 3-year goal ⁰ Net first-year annual KM acquired to due as a percent of 3-year goal ⁰ Net first-year annual KM acquired to due as a percent of 3-year goal ⁰ Net utility peak W reductions acquired to due as a percent of annual goal Net utility peak W reductions acquired to due as a percent of annual goal Net utility peak W reductions acquired to due as a percent of annual goal Net first-year annual therms acquired to due as a percent of annual goal Net first-year annual therms acquired to due as a percent of annual goal Net first-year annual therms acquired to due as a percent of annual goal Net first-year annual therms acquired to due as a percent of annual goal Net | Percent of Monthly Net kWh Goal Acquired | 0% |
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| Net First-year annual herms acquired his month | Monthly Utility Net Peak kW Goal | 54 |
| Net First-year annual herms acquired his month | Percent of Monthly Peak kW Goal Acquired | 0% |
| Monthly Net Therm Goal Percent of Monthly Therm Goal Acquired Percent of Monthly Therm Goal Acquired | | |
| Monthly Net Therm Goal Percent of Monthly Therm Goal Acquired Percent of Monthly Therm Goal Acquired | Net First-year annual therms acquired this month | - |
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| Total Acquired Net First-Year Impacts To Date Image: Comparison of C | Net Lifecycle kWh acquired this month | - |
| Total Acquired Net First-Year Impacts To Date Image: Comparison of C | Net Lifecycle therms acquired this month | - |
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| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ I Net utility peak kW reductions acquired to date I Net utility peak kW reductions acquired to date as a percent of utility annual goal I Net utility peak kW reductions acquired to date as a percent of utility annual goal I Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰⁰ I Net first-year annual herms acquired to date as a percent of annual goal I Net first-year annual herms acquired to date as a percent of 3-year goal ¹⁰⁰ I Net first-year annual herms acquired to date as a percent of 3-year goal ¹⁰⁰ I Net first-year annual herms acquired to date as a percent of 3-year goal ¹⁰⁰ I Net first-year annual herms acquired to date I Net first-year annual herms acquired to date I Net first-year annual herms acquired to date 2,00 Net Lifecycle Impacts 10 Date I Onmitted Inspects (not yet acquired) This Month I Net Lifecycle KWn committed this month I Net Lifecycle KWn committed this month I Net Lifecycle KWn committed this month I Net first-year annual kWn acquired & committed this month I Net first-year annual kWn a | | 172,576 |
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| Net utility peak kW reductions acquired to date Image: Construction of the second of | | 6% |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ⁰⁰ Image: Construct of the second | Net cumulative kWh acquired to date | 172,576 |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ⁰⁰ Image: Construct of the second | Net utility neak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ Net NYISO peak kW reductions acquired to date Net first-year annual therms acquired to date as a percent of annual goal Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date Total Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date Committed Impacts (not yet acquired) This Month Net Lifecycle therms acquired to date Committed Impacts (not yet acquired) This Month Net Lifecycle kWh committed this month Net Lifecycle kWh committed this month Net Lifecycle therms committed this month Net Lifecycle kWh committed this month Net Lifecycle kWh committed this month Net Lifecycle kWh committed this month Net Lifecycle therms committed this month Net Lifecycle kWh committed this month Net Lifecycle therms committed this month Net first-year annual kWh acquired & committed this month Net first-year annual therms acquired & committed this month Net first-year annual kWh acquired & committed this month <td></td> <td>0%</td> | | 0% |
| Net NYISO peak kW reductions acquired to date | | 0% |
| Net first-year annual therms acquired to date Image: Constraint of the serve | | 0% |
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| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date Total Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date Net Lifecycle kWh acquired to date Committed ¹ Impacts (not yet acquired) This Month Net Lifecycle kWh committed this month Net Lifecycle kWh committed this month Net Uifty Peak kW committed this month Net Uifty Peak kW committed this month Net Lifecycle therms committed this month Net first-year annual therms committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-ye | | |
| Net cumulative therms acquired to date 70tal Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date 2.0° Net Lifecycle therms acquired to date 2.0° Committed ¹ Impacts (not yet acquired) This Month 0 Net First-year annual kWh committed this month 0 Net Lifecycle therms acquired & committed this month 0 Net First-year ann | | |
| Net Lifecycle kWh acquired to date 2,0" Net Lifecycle therms acquired to date 0 Committed ¹ Inpacts (not yet acquired) This Month 0 Net First-year annual kWh committed this month 0 Net Lifecycle kWh committed this month 0 Net Utility Peak kW committed this month 0 Net Utility Peak kW committed this month 0 Net Lifecycle therms committed this month 0 Funds committed at this point in time 0 Overall Inpacts (Achieved & Committed this month 0 Net first-year annual kWh acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this mont | | - |
| Net Lifecycle kWh acquired to date 2,0" Net Lifecycle therms acquired to date 0 Committed ¹ Inpacts (not yet acquired) This Month 0 Net First-year annual kWh committed this month 0 Net Lifecycle kWh committed this month 0 Net Utility Peak kW committed this month 0 Net Utility Peak kW committed this month 0 Net Lifecycle therms committed this month 0 Funds committed at this point in time 0 Overall Inpacts (Achieved & Committed this month 0 Net first-year annual kWh acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this month 0 Net First-year annual therms acquired & committed this mont | | |
| Net Lifecycle therms acquired to date | Total Acquired Lifecycle Impacts To Date | |
| Committed ³ Impacts (not yet acquired) This Month Net First-year annual kWh committed this month Net Lifecycle kWh committed this month Net Utility Peak kW committed this month Net Lifecycle kWh committed this month Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed this month Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net utility peak kW acquired & committed this month Net first-year annual therms acquired this month Net still peak kW acquired & committed this month Net utility peak kW acquired & committed this month Net Jirst-year annual therms acquired this month <tr< td=""><td>Net Lifecycle kWh acquired to date</td><td>2,070,911</td></tr<> | Net Lifecycle kWh acquired to date | 2,070,911 |
| Net First-year annual kWh committed this month Net Lifecycle kWh committed this month Net Utility Peak kW committed this month Net Lifecycle therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net First-year annual herms acquired & committed this month Net First-year annual herms acquired & committed this month Net First-year annual herms acquired & committed this month Total program budget \$ | Net Lifecycle therms acquired to date | - |
| Net First-year annual kWh committed this month Net Lifecycle kWh committed this month Net Utility Peak kW committed this month Net Lifecycle therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net First-year annual herms acquired & committed this month Net First-year annual herms acquired & committed this month Net First-year annual herms acquired & committed this month Total program budget \$ | an an America a summa na s | |
| Net Lifecycle kWh committed this month Net Utility Peak kW committed this month Net Tirst-year annual therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed this month Net first-year annual kWh acquired & committed this month Net first-year annual kWh acquired & committed this month Net first-year annual herms acquired & committed this month Net First-year annual herms acquired & committed this month Net first-year annual herms acquired & committed this month Net first-gear annual therms acquired & committed this month Net first-gear annual therms acquired & committed this month Net first-gear annual therms acquired & committed this month Net first-gear annual therms acquired & committed this month Net first-gear annual therms acquired & committed this month S 2,21 | | |
| Net Utility Peak kW committed this month Net Lifecycle therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed this month Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net first-year annual herms acquired & committed this month Net first-year annual herms acquired & committed this month Net first-year annual herms acquired & committed this month Costs Total program budget | | - |
| Net first-year annual therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net first-year annual therms acquired this month Costs Total program budget \$ | | - |
| Net Lifecycle therms committed this month Funds committed at this point in time Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month Costs Total program budget \$ | | - |
| Funds committed at this point in time Image: Committed at this point in time Overall Impacts (Achieved & Committed this month Image: Committed this month Net First-year annual kWh acquired & committed this month Image: Context and the month Net First-year annual therms acquired & committed this month Image: Context and the month Costs Image: Context and the month Total program budget \$ 2,21 | | - |
| Overall Impacts (Achieved & Committed) | | - |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month Costs Total program budget \$ 2,21 | Funds committed at this point in time | - |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month Costs Total program budget \$ 2,21 | | |
| Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month Costs Total program budget \$ | | |
| Net First-year annual therms acquired & committed this month Costs Total program budget \$ | | - |
| Costs | | - |
| Total program budget \$ 2,20 | | |
| Total program budget \$ 2,20 | Costs | |
| | | \$ 2,284,529 |
| Administrative costs \$ | | |
| Program Planning \$ | | |
| Marketing costs \$ | | |
| Trade Ally Training \$ | | |
| | ridde rang riddhing | Ψ = |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ | Incentives, relates, grants, direct install costs, and other program costs going to the participant | \$ |
| | | |
| Direct Program Implementation \$ | | |
| Evaluation S | | |
| | | |
| Percent of total budget spent to date | Percent of total budget spent to date | 25% |
| | | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID ⁷ | NGRIDEA02 |
| Program Name | EnergyWise Electric Program |
| Program Type | Multifamily Retrofit |
| Participation | |
| Number of program applications received to date | 3 |
| Number of program applications processed to date ⁴ | 3 |
| Number of processed applications approved to date ⁵ | 3 |
| Percent of applications received to date that have been processed | 100% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

| Program Administrator | Niesen Mehande Demos Gemennetien d/k/z Netional Grid |
|---|---|
| Month | Niagara Mohawk Power Corporation d/b/a National Grid January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID' | NGRIDEC02 |
| Program Name | Energy Initiative - Large Industrial Electric Program |
| Program Type | Commercial Retrofit |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | 1,910,837 |
| Percent of Monthly Net kWh Goal Acquired | 0% |
| recent of Monthly Net Kwill Goal Acquired | 070 |
| Net Peak ² kW acquired this month | |
| Monthly Utility Net Peak kW Goal | 316 |
| Percent of Monthly Peak kW Goal Acquired | 0% |
| Terent of Monthly Feak kir Obar required | 0/1 |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| | |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| | |
| Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date | 1.500.553 |
| Net first-year annual kWh acquired to date as a percent of annual goal | 4,532,557 |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ | 10% |
| Net cumulative kWh acquired to date | 4,532,557 |
| | |
| Net utility peak kW reductions acquired to date | 2937 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | 39% |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ Net NYISO peak kW reductions acquired to date | 39% 2937 |
| Net N 1150 peak k w reductions acquired to date | 2931 |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | |
| Net cumulative therms acquired to date | - |
| | |
| Total Acquired Lifecycle Impacts To Date | 64,631,648 |
| Net Lifecycle kWh acquired to date | 04,031,048 |
| Net Lifecycle therms acquired to date | |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | |
| Net first-year annual therms committed this month Net Lifecycle therms committed this month | - |
| | |
| Funds committed at this point in time | ۵ |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 13,156,624 |
| Administrative costs | \$ |
| Program Planning | |
| Marketing costs | \$ \$ |
| Marketing costs | - |
| Marketing costs Trade Ally Training | · · |
| Trade Ally Training | |
| Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant | s |
| Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation | s - s - |
| Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation | \$ - \$ - \$ - \$ - |
| Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation | \$ - \$ - |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|---|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID ⁷ | NGRIDEC02 |
| Program Name | Energy Initiative - Large Industrial Electric Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 50 |
| Number of program applications processed to date ⁴ | 20 |
| Number of processed applications approved to date ⁵ | 12 |
| Percent of applications received to date that have been processed | 40% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{9}\,$ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

| Program Administrator Month | Niagara Mohawk Power Corporation d/b/a National Grid January 2011 |
|--|---|
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID ⁷ | NGRIDEC03 |
| Program Name | Energy Initiative - Mid Sized Electric Program |
| Program Type | Commercial Retrofit |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | 8,423,583 |
| Percent of Monthly Net kWh Goal Acquired | 0% |
| recent of Monthly Net Kwil Obal Acquired | 070 |
| Net Peak ² kW acquired this month | |
| Monthly Utility Net Peak kW Goal | 962 |
| Percent of Monthly Peak kW Goal Acquired | 0% |
| Televit of Monthly Feak kir oblit Acquired | 0/0 |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| | |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | 15,819,558 |
| Net first-year annual kWh acquired to date as a percent of annual goal | 8% |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ | 8% |
| Net cumulative kWh acquired to date | 15,819,558 |
| Net utility peak kW reductions acquired to date | 5946 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | 26% |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | 26% |
| Net NYISO peak kW reductions acquired to date | 5946 |
| | |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date | - |
| | - |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | 206,531,430 |
| Net Lifecycle therms acquired to date | - |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | \$ - |
| | |
| Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month | |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 33,329,368 |
| Administrative costs | \$ - |
| Program Planning | \$ - |
| Marketing costs | \$ - |
| Trade Ally Training | \$ - |
| Incentives whether amounts direct install costs and there are served and the service of the serv | \$ |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | |
| Direct Program Implementation | \$ - \$ - |
| Evaluation | |
| Total expenditures to date Percent of total budget spent to date | \$ <u>3,841,204</u> 12% |
| Percent of total budget spent to date | 12% |
| | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID ⁷ | NGRIDEC03 |
| Program Name | Energy Initiative - Mid Sized Electric Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 302 |
| Number of program applications processed to date ⁴ | 108 |
| Number of processed applications approved to date ⁵ | 140 |
| Percent of applications received to date that have been processed | 36% |

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² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

| Dur man Adulation for | Niesen Mahard Barren Commentian 1/1/2 National Crid |
|---|---|
| Program Administrator Month | Niagara Mohawk Power Corporation d/b/a National Grid January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDEA03 |
| Program Name | Electric Enhanced Home Sealing Incentives Program |
| Program Type | Residential Rebate |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | 365,845 |
| Percent of Monthly Net kWh Goal Acquired | 0% |
| | |
| Net Peak ² kW acquired this month | - 0 |
| Monthly Utility Net Peak kW Goal | 0% |
| Percent of Monthly Peak kW Goal Acquired | 0% |
| Net First-year annual therms acquired this month | |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| | |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | 0% |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ Net cumulative kWh acquired to date | |
| | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | 0% |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| Net first-year annual therms acquired to date | |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | |
| Net cumulative therms acquired to date | - |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | |
| Net Lifecycle therms acquired to date | - |
| | |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month | - |
| iver rust-year annuar merrus acquireu & committed this month | - |
| Costs | |
| Total program budget | \$ 4,437,000 |
| Administrative costs | \$ |
| Program Planning | \$ |
| Marketing costs | \$ |
| Trade Ally Training | |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | s - |
| Direct Program Implementation | \$ - |
| Evaluation | \$ - |
| Total expenditures to date | \$ 184,961 |
| Percent of total budget spent to date | 4% |
| | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDEA03 |
| Program Name | Electric Enhanced Home Sealing Incentives Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | - |
| Number of program applications processed to date ⁴ | - |
| Number of processed applications approved to date ⁵ | - |
| Percent of applications received to date that have been processed | |
| | |

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⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

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 $^{10}\,$ 3-year goal represents goal through 2011.

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|--|---|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID Program Name | NGRIDEA05 Residential ENERGY STAR® Electric Products and Recycling Program |
| Program Type | Residential ENERGY STAR® Electric Floducts and Recycling Flogram |
| | |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | 1,116,620 |
| Percent of Monthly Net kWh Goal Acquired | 0% |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | 120 |
| Percent of Monthly Peak kW Goal Acquired | 0% |
| | |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| | |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | 7,155,544 |
| Net first-year annual kWh acquired to date as a percent of annual goal | 31% |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ | 31% |
| Net cumulative kWh acquired to date | 7,155,544 |
| | (17 |
| Net utility peak kW reductions acquired to date | 617 25% |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | 25% |
| Net NYISO peak kW reductions acquired to date as a percent of 5-year goar | 617 |
| | 017 |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | |
| Net cumulative therms acquired to date | - |
| | |
| Total Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date | 57,795,844 |
| Net Lifecycle twin acquired to date | |
| | |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 9,502,500 |
| Administrative costs | \$ |
| Program Planning | \$ |
| Marketing costs | \$ |
| Trade Ally Training | \$ |
| Incentives schotes agents direct install sector and other processory sector size to the section of | ¢ |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ |
| Direct Program Implementation | \$ |
| Evaluation | \$ |
| Total expenditures to date | |
| Percent of total budget spent to date | 14% |
| | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|--|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDEA05 |
| Program Name | Residential ENERGY STAR® Electric Products and Recycling Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | 5,039 |
| Number of program applications processed to date ⁴ | 5,039 |
| Number of processed applications approved to date ⁵ | 5,039 |
| Percent of applications received to date that have been processed | 100% |

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 $^{10}\,$ 3-year goal represents goal through 2011.

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|---|---|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID Program Name | NGRIDEA04 Residential Building Practices and Demonstration Program |
| Program Type | Residential Bunding Fractices and Demonstration Program |
| | |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | |
| Percent of Monthly Net kWh Goal Acquired | #DIV/0! |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | |
| Percent of Monthly Peak kW Goal Acquired | #DIV/0! |
| | |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | - |
| Percent of Monthly Therm Goal Acquired | |
| Net Lifecycle kWh acquired this month | |
| | - |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | |
| Net first-year annual kWh acquired to date as a percent of annual goal | 0% |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ | 0% |
| Net cumulative kWh acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date | 0% |
| Net utility peak kW reductions acquired to date as a percent of durity annual goal | 0/0 |
| Net NYISO peak kW reductions acquired to date as a percent of 5 year goar | 0 |
| | |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal | |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | |
| Net cumulative therms acquired to date | - |
| Tetel A service J I iferende Terresete Te Dete | |
| Total Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date | |
| Net Lifecycle therms acquired to date | |
| | |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | |
| | |
| Costs | |
| Total program budget | \$ 1,330,845 |
| Administrative costs Program Planning | s - s - |
| Marketing costs | \$ |
| Trade Ally Training | s |
| | φ - |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - |
| Direct Program Implementation | \$ - |
| Evaluation | s |
| Total expenditures to date | \$ 101,701 |
| Percent of total budget spent to date | 8% |
| | 870 |
| | |

| Program Administrator | Niagara Mohawk Power Corporation d/b/a National Grid |
|--|--|
| Month | January 2011 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDEA04 |
| Program Name | Residential Building Practices and Demonstration Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | - |
| Number of program applications <i>processed</i> to date ⁴ | - |
| Number of processed applications approved to date ⁵ | - |
| Percent of applications received to date that have been processed | |
| | |

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