

Catherine L. Nesser
Assistant General Counsel
Legal Department



April 26, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brillling, Secretary
New York State Public Service Commission
Three Empire State Plaza
Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-E-1014 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Electric Energy Efficiency Program

Case 08-E-1133 – Petition of Niagara Mohawk Power Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) Utility-Administered Electric Energy Efficiency Program

REVISED JANUARY AND FEBRUARY 2011 SCORECARD REPORTS – ELECTRIC ENERGY EFFICIENCY PROGRAMS

Dear Secretary Brillling:

I am writing in connection with the March 1, 2011 filing of the revised January 2011 Scorecard Reports and the March 14, 2011 filing of the February 2011 Scorecard Reports made by Niagara Mohawk Power Corporation d/b/a National Grid (“National Grid” or the “Company”) for the Company’s electric energy efficiency programs as per the Commission’s orders in the above-captioned proceedings. The cumulative savings and expenditures have been updated to properly reflect actual 2010 results consistent with National Grid’s 2010 Electric Efficiency Programs Annual Report filed with the Commission on March 15, 2011. As such, attached please find revised January and

February 2011 Scorecard Reports. Please discard the Company's March 1 and March 14, 2011 Scorecard Report submissions.

Respectfully submitted,

/s/ Catherine L. Nesser
Catherine L. Nesser
Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)
Steven Keller, DPS Staff (via electronic mail)
William Saxonis, DPS Staff (via electronic mail)
Kathryn Mammen, DPS Staff (via electronic mail)
Robert Visalli, DPS Staff (via electronic mail)
Edward White (via electronic mail)
Cathy Hughto-Delzer (via electronic mail)
Janet Audunson
Active Parties in Case 07-M-0548 via EEPS listserv

Revised
JANUARY 2011

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential High Efficiency Central Air Conditioning Program (electric HVAC program) closed on March 31, 2010 as the Company's proposal for a modified electric HVAC program in 2010-2011 was rejected by the Commission. National Grid communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application was updated on the website, www.powerofaction.com.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

There are no activities to report since the program is closed.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Small Business Services Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

- (a) There are no circumstances that may have an impact on the achievement of project performance goals.
- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company performed 7,977 audits through January 31, 2011, totaling \$58.5 million worth of potential projects eligible for National Grid incentives of \$38.1 million. The average project cost to date is \$7,300.

(a) Marketing Activities

National Grid continues an aggressive marketing campaign with direct mailings of postcards and case study letters along with ads placed in strategic chamber of commerce newsletters.

(b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

(c) Other Activities:

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: EnergyWise Electric Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The EnergyWise Electric Program is being managed by RISE Engineering who is partnering with ICF. Audits are being performed and projects completed to achieve the savings target by year-end. Project proposals have been designed and presented to building owners with good results. Additional audits are being scheduled and completed. RISE Engineering has trained additional auditors to meet the anticipated demand for customer audits.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

A draft program evaluation plan was submitted on November 23, 2010 to DPS Staff for review. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Large Industrial Electric Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Commercial Energy Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for both customers and suppliers.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 46 trade allies across National Grid's upstate New York service territory during the month of January.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Large Industrial Electric Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Mid-Sized Electric Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the service territory as part of the Energy Initiative - Mid-Sized Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for a customer.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory promoting the “*Energy Efficiency for Health*” program.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 46 trade allies across National Grid’s upstate New York service territory during the month of January.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Mid-Sized Electric Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Electric Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services and support BPI accredited contractors to deliver energy saving measures to customers.

b) Production report from CSG

Upstate Week Ending:	1/1	1/8	1/15	1/22	1/29	Totals
Field; Audit/Air Sealing						
Audit/Air Sealing Completes	6	6	13	10	22	57
H&S term	30	9	25	14	22	100
Follow On Work						
Follow On Projects Submitted	1	3	6	2	6	18
Follow On Projects Approved		1	1	3	8	13
Follow On Projects Rejected		1	1		1	3
Follow On Projects Completed			1		4	5
Follow On Projects Pending						

c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

CSG has initiated a “How Heard” report to show call center activity in relation to the marketing activities. The table below is an example of the weekly report that will be issued to National Grid. It should be noted that for the week of January 27, 2011, Customer service representatives reported 131 calls.

Region	Source	# of Calls
UPSTATE	Contractor	12
UPSTATE	Newspaper Ad	49
UPSTATE	Word of Mouth	26
UPSTATE	Other - Please Specify	3
UPSTATE	Employee Newsletter	1
UPSTATE	National Grid Bill Insert	15
UPSTATE	National Grid Direct Mail	20
UPSTATE	E-Action Newsletter	1
UPSTATE	National Grid Website	2
UPSTATE	National Grid Email	2
Total # Calls		131

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

National Grid has published program notices in the National Grid employee publication “At a Glance” and will continue to feature information on the Power of Action website .

The Company will also continue to promote the program at events and with the BPI contractor network.

National Grid’s Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Electric Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid has been conducting site visits to participating contractors and providing information at Upstate New York Trade Ally Meetings.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

The Company has solicited contractors to implement the program through the lead vendor, CSG. Contractors have signed onto the program and contractor training continues to take place.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Electric Products and Recycling Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Electric Products and Recycling Program. The Company is working with two vendors to implement the program; JACO Environmental serves customers for the refrigerator recycling component of the program and EFI provides rebate processing services for the ENERGY STAR® Products component of the program. The ENERGY STAR® Products component started accepting applications on May 1, 2010 while the Company began accepting orders for the refrigerator recycling component on July 1, 2010.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

For the refrigerator recycling component, Tech, compiled draft interim findings and recommendations and submitted same to National Grid staff for review. These were a result of in-depth program staff interviews and telephone surveys conducted with program participants. Tetra Tech also presented preliminary findings on the initial free ridership analysis and preliminary onsite analysis. These findings will be combined with the findings of the upcoming onsite data collection to help determine net savings for the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Electric Products and Recycling Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential Building Practices and Demonstration Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

(b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.

(c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched by April 1, 2011. As such, there were no savings generated by the program in 2010.

2. Program Implementation Activities

(a) Marketing Activities

National Grid worked closely with the vendor to create and approve the Home Energy Reports for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These types of materials will be used when the Program launches in early 2011.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

(c) Other Activities

Due to an issue that arose in regard to certain confidential customer data, National Grid had suspended activity on the program in 2010.

National Grid issued an RFI to learn more about behavioral marketing programs and potential vendors. This information was intended to inform National Grid about various industry solutions and program models that could be employed anywhere in National Grid affiliates' service territories. However, the results of this RFI are independent of the implementation of the program as approved by the Commission's December 3, 2010 Order.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential Building Practices and Demonstration Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	1,345,246
Net first-year annual kWh acquired to date as a percent of annual goal	634%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	634%
Net cumulative kWh acquired to date	1,345,246
Net utility peak kW reductions acquired to date	1035
Net utility peak kW reductions acquired to date as a percent of utility annual goal	648%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	648%
Net NYISO peak kW reductions acquired to date	1035
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	13,550,365
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 768,600
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 2,257,279
Percent of total budget spent to date	294%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	6,228
Number of program applications <i>processed</i> to date ⁴	6,228
Number of processed applications <i>approved</i> to date ⁵	6,228
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	11,296,231
Monthly net first-year annual kWh Goal	7,689,513
Percent of Monthly Net kWh Goal Acquired	147%
Net Peak ² kW acquired this month	4,085
Monthly Utility Net Peak kW Goal	1,789
Percent of Monthly Peak kW Goal Acquired	228%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	152,198,731
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	125,357,755
Net first-year annual kWh acquired to date as a percent of annual goal	49%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	49%
Net cumulative kWh acquired to date	125,357,755
Net utility peak kW reductions acquired to date	38,101
Net utility peak kW reductions acquired to date as a percent of utility annual goal	65%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	65%
Net NYISO peak kW reductions acquired to date	38,101
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	1,731,290,326
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	11,296,231
Net utility peak kW acquired & committed this month	4,085
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 67,679,390
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 447,578
Direct Program Implementation	\$ 108,396
Evaluation	\$ 4,842
Total expenditures to date	\$ 44,894,544
Percent of total budget spent to date	66%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	7,977
Number of program applications <i>processed</i> to date ⁴	7,977
Number of processed applications <i>approved</i> to date ⁵	7,361
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	108,582
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	54
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	1,493,456
Net first-year annual kWh acquired to date as a percent of annual goal	51%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	51%
Net cumulative kWh acquired to date	1,493,456
Net utility peak kW reductions acquired to date	299
Net utility peak kW reductions acquired to date as a percent of utility annual goal	21%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	21%
Net NYISO peak kW reductions acquired to date	299
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	11,679,531
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,284,529
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 5,807
Evaluation	\$ 219
Total expenditures to date	\$ 616,485
Percent of total budget spent to date	27%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Participation	
Number of program applications received to date	3,429
Number of program applications <i>processed</i> to date ⁴	3,429
Number of processed applications <i>approved</i> to date ⁵	3,429
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	296,095
Monthly net first-year annual kWh Goal	1,910,837
Percent of Monthly Net kWh Goal Acquired	15%
Net Peak ² kW acquired this month	210
Monthly Utility Net Peak kW Goal	316
Percent of Monthly Peak kW Goal Acquired	66%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	3,722,533
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	4,799,072
Net first-year annual kWh acquired to date as a percent of annual goal	10%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	10%
Net cumulative kWh acquired to date	4,799,072
Net utility peak kW reductions acquired to date	3262
Net utility peak kW reductions acquired to date as a percent of utility annual goal	43%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	43%
Net NYISO peak kW reductions acquired to date	3262
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	68,928,111
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	5,455,000
Net Lifecycle kWh committed this month	65,460,000
Net Utility Peak kW committed this month	4,201
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 636,283
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	5,751,095
Net utility peak kW acquired & committed this month	4,411
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 13,156,624
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ 2,365
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 253,090
Direct Program Implementation	\$ 71,873
Evaluation	\$ 4,414
Total expenditures to date	\$ 2,118,403
Percent of total budget spent to date	16%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	64
Number of program applications <i>processed</i> to date ⁴	34
Number of processed applications <i>approved</i> to date ⁵	14
Percent of applications received to date that have been processed	53%

NOTES:

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¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRDEC03
Program Name	Energy Initiative - Mid-Sized Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	2,626,901
Monthly net first-year annual kWh Goal	8,423,583
Percent of Monthly Net kWh Goal Acquired	31%
Net Peak ² kW acquired this month	1,587
Monthly Utility Net Peak kW Goal	962
Percent of Monthly Peak kW Goal Acquired	165%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	37,434,964
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	17,719,138
Net first-year annual kWh acquired to date as a percent of annual goal	9%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	9%
Net cumulative kWh acquired to date	17,719,138
Net utility peak kW reductions acquired to date	7058
Net utility peak kW reductions acquired to date as a percent of utility annual goal	31%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	31%
Net NYISO peak kW reductions acquired to date	7058
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	247,697,073
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	8,693,000
Net Lifecycle kWh committed this month	104,316,000
Net Utility Peak kW committed this month	5,196
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 1,180,392
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	11,319,901
Net utility peak kW acquired & committed this month	6,783
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 33,329,368
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ 2,848
Trade Ally Training	\$ 125
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 340,133
Direct Program Implementation	\$ 162,814
Evaluation	\$ 11,513
Total expenditures to date	\$ 4,599,480
Percent of total budget spent to date	14%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE03
Program Name	Energy Initiative - Mid-Sized Electric Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	487
Number of program applications <i>processed</i> to date ⁴	293
Number of processed applications <i>approved</i> to date ⁵	185
Percent of applications received to date that have been processed	60%

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³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	365,845
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	0
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	0
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 4,437,000
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ 52
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 9,232
Evaluation	\$ -
Total expenditures to date	\$ 212,258
Percent of total budget spent to date	5%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	1,116,620
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	120
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	7,887,549
Net first-year annual kWh acquired to date as a percent of annual goal	35%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	35%
Net cumulative kWh acquired to date	7,887,549
Net utility peak kW reductions acquired to date	990
Net utility peak kW reductions acquired to date as a percent of utility annual goal	40%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	990
Net NYISO peak kW reductions acquired to date	990
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	63,574,936
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 9,502,500
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ 322
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 136
Direct Program Implementation	\$ 1,000
Evaluation	\$ -
Total expenditures to date	\$ 1,369,923
Percent of total budget spent to date	14%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	8,115
Number of program applications <i>processed</i> to date ⁴	8,115
Number of processed applications <i>approved</i> to date ⁵	8,115
Percent of applications received to date that have been processed	100%

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,330,845
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 125,797
Percent of total budget spent to date	9%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	January 2011 - REVISED 04/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

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Revised
FEBRUARY 2011

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential High Efficiency Central Air Conditioning Program (electric HVAC program) closed on March 31, 2010 as the Company's proposal for a modified electric HVAC program in 2010-2011 was rejected by the Commission. National Grid communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application was updated on the website, www.powerofaction.com.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

There are no activities to report since the program is closed.

3. Customer Complaints and/or Disputes

National Grid is a defendant in a Small Claims Court case in Buffalo. The case was heard two weeks ago and a ruling is pending. National Grid has also been subpoenaed in another similar case to be heard at the end of the month. Both cases involve customers who installed ground-source (geothermal) cooling equipment that was not eligible for rebate under the Company's Residential Electric HVAC Program that ended March 31, 2010.

The Residential Electric HVAC Program was intended for air-source equipment. Both of the customers suing National Grid have taken their complaints to the NY PSC as well as the State Attorney General. Both of these entities have sided with National Grid.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Small Business Services Energy Efficiency Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) There are no circumstances that may have an impact on the achievement of project performance goals for the Small Business Services Energy Efficiency Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company has performed 8,864 audits since the inception of the program, totaling \$70 million worth of potential projects eligible for National Grid incentives of \$45.4 million. The average project cost to date is \$7,800.00.

(a) Marketing Activities

National Grid continues an aggressive marketing campaign with direct mailings of postcards and case study letters along with ads placed in strategic chamber of commerce newsletters. Direct mailings were sent out on February 15 followed by an email blast to eligible customers.

(b) Evaluation Activities

Tetra Tech completed the process evaluation for this program.

(c) Other Activities:

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: EnergyWise Electric Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The EnergyWise Electric Program is being managed by RISE Engineering who is partnering with ICF. Audits are being performed and projects completed to achieve the savings target by year-end. Project proposals have been designed and presented to building owners with good results. Additional audits are being scheduled and completed. RISE Engineering has trained additional auditors to meet the anticipated demand for customer audits.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

No marketing activities are planned at this time.

(b) Evaluation Activities

Tetra Tech is preparing to begin program staff interviews to gain insight into how the program is performing.

(c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Large Industrial Electric Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Commercial Energy Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits their businesses and National Grid customers..

Corporate marketing staff completed the 2011 marketing plan and will start implementing tactics in March to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 27 trade allies across National Grid's upstate New York service territory during the month of February.

(b) Evaluation Activities

After thorough review from National Grid and DPS staff, the customer survey has been finalized. This finalized survey will be administered to program participants, which, in turn, will inform the process evaluation findings.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Large Industrial Electric Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Mid-Sized Electric Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the service territory as part of the Energy Initiative - Mid-Sized Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for a customer.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for their businesses and National Grid customers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory promoting the “*Energy Efficiency for Health*” program.

Corporate marketing staff completed the 2011 marketing plan and will start implementing tactics in March to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 27 trade allies across National Grid’s upstate New York service territory during the month of February.

(b) Evaluation Activities

After a thorough review from National Grid and DPS Staff, the customer survey has been finalized. This finalized survey will be administered to program participants, which, in turn, will inform the process evaluation findings.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Energy Initiative – Mid-Sized Electric Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There were no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Electric Enhanced Home Sealing Incentive Program (“EHSIP”) offers customers with electric heated homes an energy assessment with air sealing and attic insulation incentives. Conservation Services Group, Inc. (“CSG”) is the lead program implementation vendor for the program. National Grid is working closely with the vendor on implementation of the program, including, securing and training contractors, conducting field quality assurance visits, and post-completion quality control evaluations to help ensure the proper deliver of energy saving measures to customers.

Upstate Week Ending:	2/5	2/12	2/16	2/23	Totals
Field; Audit/Air Sealing					
Audit/Air Sealing Completes	16	11	17	24	68
Health & Safety Terminations*	19	38	29	24	110
Follow On Work					
Follow-On Projects Submitted	13	7	3	3	26
Follow-On Projects Approved	11	6	2	4	23
Follow-On Projects Rejected	1	2			3
Follow-On Projects Completed	1	3		1	5
Follow-On Projects Pending					0

*Audits are terminated in accordance with established BPI health and safety protocols for Building Analyst I and Shell Specialist

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

A targeted e-mail blast was sent out to customers with electric heat coded accounts during February. These efforts resulted in customer inquiries by phone and electronic communications. The schedule is listed in the table below:

UNY Electric Heating:

		Buffalo, Niagara Falls & Dunkirk Inquiries
E-Mail #1	Drop Date: 2/22/11	4,864
		Watertown, Utica, Syracuse & Rome
E-Mail #2	Drop Date: 2/24/11	7,430
		Albany, Schenectady & Glen Falls
E-Mail #3	Drop Date: 2/28/11	9,571

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

An internal meeting was held to plan for additional marketing efforts for 2011. These future efforts include direct mail, bill inserts, electronic outreach and print media and e-mail blasts to an expanded targeted customer base.

The EHSIP program manager distributed flyers to National Grid consumer advocates for distribution to customers. Additional program collateral was distributed to the contractors in the course of the on-site visits.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Electric Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

Work continues with National Grid's Media Relations, Government Relations and Trade Ally departments for help in promoting EHSIP. National Grid continues to interact with various community agencies.

National Grid representatives from Upstate New York participated in the first Long Island meeting of Efficiency First. In attendance were representatives from the BPCA, Community Development Corporation, local townships, LIPA, NYSERDA and National Grid. The goal of this meeting was to maximize the delivery of these programs and to identify the barriers and solutions in achieving these results. The Company has submitted a request to the Green Jobs/Green New York program manager at NYSERDA and to their lead implementing contractor, CSG, to initiate a similar effort in Upstate New York in order to streamline the delivery path for the Company's upstate customers.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

National Grid continues to seek upgrades to the contractor list with viable accredited companies through various resources that include NYSERDA, ACCA and Building Performance Contractors Association (BPCA)

5. Additional Issues

EHSIP participating contractors are finding a high percentage of health and safety ("H&S") issues in customers' homes. These H&S issues are in violation of BPI policies and include improperly vented bathroom and kitchen fans, improperly vented dryers, carbon monoxide, gas leaks, asbestos and mold-like substances. National Grid has

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Electric Enhanced Home Sealing Incentives Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

aggressively worked with BPI, BPCA, EHSIP contractors and CSG for policy refinement and action to ensure corrections are completed with minimal impact to the program.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Electric Products and Recycling Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Electric Products and Recycling Program. The Company is working with two vendors to implement the program; JACO Environmental serves customers for the refrigerator recycling component of the program and EFI provides rebate processing services for the ENERGY STAR® Products component of the program. The ENERGY STAR® Products component started accepting applications on May 1, 2010 while the Company began accepting orders for the refrigerator recycling component on July 1, 2010.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department developed a marketing plan for Calendar Year 2011 for this program. Emails totaling 58,391 were sent featuring the recycling program to two targeted customers within our "EcoWarrior" customer segment (*i.e.*, customers that are environmentally focused and motivated) and "ROIer" customer segment (*i.e.*, customers that want to save money and identify benefits from their financial investments)

(b) Evaluation Activities

For the refrigerator recycling component, Tetra Tech provided a revised work plan and schedule for spring on-site recruiting to National Grid for approval. This will outline the manner in which on-site data collection is implemented, as well as provide the spring schedule. Tetra Tech also presented preliminary findings on the initial free ridership analysis and preliminary onsite analysis. These findings will be combined with the findings of the upcoming on-site data collection to help determine net savings for the program.

(c) Other Activities

There are no other activities to report.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Electric Products and Recycling Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential Building Practices and Demonstration Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

(b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.

(c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. The Company filed a revised implementation plan for the program on January 21, 2011 and is awaiting DPS approval of the marketing plan. The program is scheduled to be launched at the end of April 2011.

2. Program Implementation Activities

(a) Marketing Activities

National Grid worked closely with the vendor, OPOWER, Inc. (“OPOWER”) to create and approve the Home Energy Reports and “Welcome” inserts for mailing to participants and the FAQ’s and Tip content accessible on OPOWER’s Energy Insider website. These materials will be used when the program launches at the end of April 2011.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

(c) Other Activities

As per the Commission’s Order of December 3rd 2010, National Grid has filed the following documents on the dates noted:

- Program Implementation Plan – Filed on 01/21/11 with the Commission.
- Agreement between National Grid and OPOWER – Filed on 02/16/11 with Director of Office of Consumer Policy.
- Copies of Contracts between OPOWER and their subcontractor for printing services (RR Donnelley & Sons Co.) and their contractor for data storage services (SoftLayer Technologies, Inc.) – Filed on 02/16/11 with Director of Office of Consumer Policy.

3. Customer Complaints and/or Disputes

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential Building Practices and Demonstration Program
Reporting period: February 2011
Report Contact person: Lynn Westerlind

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

There are no additional issues.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	1,345,246
Net first-year annual kWh acquired to date as a percent of annual goal	634%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	634%
Net cumulative kWh acquired to date	1,345,246
Net utility peak kW reductions acquired to date	1035
Net utility peak kW reductions acquired to date as a percent of utility annual goal	648%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	648%
Net NYISO peak kW reductions acquired to date	1035
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	13,550,365
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 768,600
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ -
Total expenditures to date	\$ 2,257,279
Percent of total budget spent to date	294%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	6,228
Number of program applications <i>processed</i> to date ⁴	6,228
Number of processed applications <i>approved</i> to date ⁵	6,228
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	7,158,282
Monthly net first-year annual kWh Goal	7,689,513
Percent of Monthly Net kWh Goal Acquired	93%
Net Peak ² kW acquired this month	2,447
Monthly Utility Net Peak kW Goal	1,789
Percent of Monthly Peak kW Goal Acquired	137%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	97,872,074
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	132,516,037
Net first-year annual kWh acquired to date as a percent of annual goal	52%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	52%
Net cumulative kWh acquired to date	132,516,037
Net utility peak kW reductions acquired to date	40,549
Net utility peak kW reductions acquired to date as a percent of utility annual goal	69%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	69%
Net NYISO peak kW reductions acquired to date	40,549
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	1,829,162,400
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	7,158,282
Net utility peak kW acquired & committed this month	2,447
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 67,679,390
Administrative costs	\$ 2,159
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 3,584,036
Direct Program Implementation	\$ 755,096
Evaluation	\$ 7,011
Total expenditures to date	\$ 49,242,847
Percent of total budget spent to date	73%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	7,977
Number of program applications <i>processed</i> to date ⁴	7,977
Number of processed applications <i>approved</i> to date ⁵	7,703
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	780,663
Monthly net first-year annual kWh Goal	108,582
Percent of Monthly Net kWh Goal Acquired	719%
Net Peak ² kW acquired this month	185
Monthly Utility Net Peak kW Goal	54
Percent of Monthly Peak kW Goal Acquired	343%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	5,887,217
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	2,274,119
Net first-year annual kWh acquired to date as a percent of annual goal	78%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	78%
Net cumulative kWh acquired to date	2,274,119
Net utility peak kW reductions acquired to date	484
Net utility peak kW reductions acquired to date as a percent of utility annual goal	33%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	33%
Net NYISO peak kW reductions acquired to date	484
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	17,566,748
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	780,663
Net utility peak kW acquired & committed this month	185
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,284,529
Administrative costs	\$ -
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 167,450
Direct Program Implementation	\$ 20,443
Evaluation	\$ 263
Total expenditures to date	\$ 804,641
Percent of total budget spent to date	35%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Participation	
Number of program applications received to date	4,433
Number of program applications <i>processed</i> to date ⁴	4,433
Number of processed applications <i>approved</i> to date ⁵	4,433
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	1,476,698
Monthly net first-year annual kWh Goal	1,910,837
Percent of Monthly Net kWh Goal Acquired	77%
Net Peak ² kW acquired this month	1,387
Monthly Utility Net Peak kW Goal	316
Percent of Monthly Peak kW Goal Acquired	438%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	
Net Lifecycle kWh acquired this month	22,150,476
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	6,275,770
Net first-year annual kWh acquired to date as a percent of annual goal	14%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	14%
Net cumulative kWh acquired to date	6,275,770
Net utility peak kW reductions acquired to date	4649
Net utility peak kW reductions acquired to date as a percent of utility annual goal	61%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	61%
Net NYISO peak kW reductions acquired to date	4649
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	91,078,587
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	5,486,000
Net Lifecycle kWh committed this month	65,832,000
Net Utility Peak kW committed this month	4,287
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 650,820
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	6,962,698
Net utility peak kW acquired & committed this month	5,674
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 13,156,624
Administrative costs	\$ 32,610
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 171,571
Direct Program Implementation	\$ 55,315
Evaluation	\$ 3,270
Total expenditures to date	\$ 2,381,169
Percent of total budget spent to date	18%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	72
Number of program applications <i>processed</i> to date ⁴	37
Number of processed applications <i>approved</i> to date ⁵	15
Percent of applications received to date that have been processed	51%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

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⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE03
Program Name	Energy Initiative - Mid Sized Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	1,192,261
Monthly net first-year annual kWh Goal	8,423,583
Percent of Monthly Net kWh Goal Acquired	14%
Net Peak ² kW acquired this month	315
Monthly Utility Net Peak kW Goal	962
Percent of Monthly Peak kW Goal Acquired	33%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	16,648,696
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	18,911,399
Net first-year annual kWh acquired to date as a percent of annual goal	9%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	9%
Net cumulative kWh acquired to date	18,911,399
Net utility peak kW reductions acquired to date	7373
Net utility peak kW reductions acquired to date as a percent of utility annual goal	32%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	32%
Net NYISO peak kW reductions acquired to date	7373
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	264,345,769
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	15,990,000
Net Lifecycle kWh committed this month	191,880,000
Net Utility Peak kW committed this month	8,770
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	\$ 1,895,258
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	17,182,261
Net utility peak kW acquired & committed this month	9,085
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 33,329,368
Administrative costs	\$ 39,163
Program Planning	\$ -
Marketing costs	\$ 1,363
Trade Ally Training	\$ 542
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 242,069
Direct Program Implementation	\$ 144,167
Evaluation	\$ 13,822
Total expenditures to date	\$ 5,040,606
Percent of total budget spent to date	15%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID⁷	NGRIDE03
Program Name	Energy Initiative - Mid Sized Electric Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	595
Number of program applications <i>processed</i> to date ⁴	363
Number of processed applications <i>approved</i> to date ⁵	214
Percent of applications received to date that have been processed	61%

NOTES:

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² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	365,845
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	0
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	0
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 4,437,000
Administrative costs	\$ 7,942
Program Planning	\$ -
Marketing costs	\$ 18
Trade Ally Training	\$ 29
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 29,874
Evaluation	\$ -
Total expenditures to date	\$ 250,121
Percent of total budget spent to date	6%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	1,116,620
Percent of Monthly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	120
Percent of Monthly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	7,887,549
Net first-year annual kWh acquired to date as a percent of annual goal	35%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	35%
Net cumulative kWh acquired to date	7,887,549
Net utility peak kW reductions acquired to date	990
Net utility peak kW reductions acquired to date as a percent of utility annual goal	40%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	-
Net NYISO peak kW reductions acquired to date	990
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	63,574,936
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 9,502,500
Administrative costs	\$ 5,991
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ -
Evaluation	\$ 1,726
Total expenditures to date	\$ 1,377,641
Percent of total budget spent to date	14%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	8,115
Number of program applications <i>processed</i> to date ⁴	8,115
Number of processed applications <i>approved</i> to date ⁵	8,115
Percent of applications received to date that have been processed	100%

NOTES:

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	#DIV/0!
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	#DIV/0!
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	-
Percent of Monthly Therm Goal Acquired	-
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	-
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 1,330,845
Administrative costs	\$ 6,012
Program Planning	\$ -
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 2,108
Evaluation	\$ 263
Total expenditures to date	\$ 134,180
Percent of total budget spent to date	10%

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Month	February 2011 - REVISED 4/15/11
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

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