

CURRICULUM VITAE

Jennifer E. Ifft

Contact Information:

Department of
Agricultural Economics
Kansas State University
Manhattan, KS 66506

331J Waters Hall
Phone: (785) 532-4486
Email: jiff@ksu.edu

Education

- 2011 Ph.D. in Agricultural and Resource Economics, University of California Berkeley
- 2003 M.Phil. in Land Economy, University of Cambridge
- 2002 B.S. in International, Resource and Consumer Economics, University of Illinois at Urbana-Champaign

Areas of Expertise

Agricultural Policy, Agricultural Finance, Crop Insurance, Farmland Valuation

Current Academic Position

2020-present *Associate Professor*. Department of Agricultural Economics, Kansas State University.

Other Professional Experience

- 2014-2020 *Assistant Professor and Mueller Family Sesquicentennial Faculty Fellow in Agribusiness and Farm Management*. Charles H. Dyson School of Applied Economics and Management, Cornell University.
- 2010-2014 *Economist*. Farm and Rural Business Branch, Resource and Rural Economics Division, Economic Research Service, United States Department of Agriculture.
- 2007-2010 *Consultant*. Pro-Poor HPAI Risk Reduction Project, Viet Nam and Mekong Region. Food and Agricultural Organization of the United States.
- 2006-2011 *Graduate Research Assistant*. Department of Agricultural and Resource Economics, University of California Berkeley.
- 2009 *Graduate Student Instructor*. Upper-level Undergraduate Environmental Economics, Department of Agricultural and Resource Economics, University of California Berkeley.
- 2005-2006 *Business Analyst*. Strategic Consulting Department, The Agribusiness Group.
- 2005-2003 *Junior Professional Associate*. Rural Development and Natural Resource Sector Unit, East Asia and Pacific Region, World Bank Group.
- 2002 *Research Associate*. The Value Project, University of Illinois Cooperative Extension.
- 2001 *Research Intern*. The Centre for Civil Society, New Dehli.
- 2001 *Research Assistant*. University of Illinois, Department of Agricultural and Consumer Economics.

Publications –Journal Articles

1. Alfons Weersink, et al. "COVID-19 and the Agri-Food System in the United States and Canada," *Agricultural Systems*, forthcoming.
2. Turvey, Calum, Amy Carduner, and Jennifer Ifft. "Market microstructure and the historical relationship between the U.S. Farm Credit System, Farm Service Agency and commercial bank lending," *Agricultural Finance Review*, forthcoming.
3. Ifft, Jennifer and Ao Yu. "The Impact of the Shale Gas Moratorium on New York Farmland Values", *The Energy Journal*, forthcoming.
4. Bigelow, Daniel, Jennifer Ifft and Todd Kuethe. 2020. "Following the Market? Hedonic Valuation Using Sales Prices Versus Self-Reported Values", *Land Economics*, 96(3).
5. Fiechter, Chad and Jennifer Ifft. 2020. "Corn Maze: Navigating Seed Corn Discounts", *Journal of the American Society of Farm Managers and Rural Appraisers*, 116-121.
6. Yi, Jing and Jennifer Ifft. 2019. "Labor-Use Efficiency and New York Dairy Farm Financial Performance," *Agricultural Finance Review*, 79(5).
7. Bigelow, Daniel, Anita Chaudhry, Jennifer Ifft and Steven Wallander. 2019. "Agricultural Water Trading Restrictions and Drought Resilience, *Land Economics*, 95(4).
8. Ifft, Jennifer and Yawen Gao. 2019. "Old Order Amish Settlements and New York Farmland Markets," *Journal of the American Society of Farm Managers and Rural Appraisers*, 100-107.
9. Mao, Hui, Li Zhou, Jennifer Ifft, and Ruiyao Ying. 2019. "Risk Preferences, Contracts and Technology Adoption by Broiler Farmers in China," *China Economic Review*, 54(147-159).
10. Ifft, Jennifer, Deepak Rajagopal, and Ryan Weldzuis. 2019. "Ethanol Plant Location and Land Use: A Case Study of CRP and the Ethanol Mandate", *Applied Economic Perspectives and Policy*, 41(1).
11. Ifft, Jennifer, Kevin Patrick, and Ryan Kuhns. 2018. "Can machine learning improve prediction – an application with farm survey data", *International Food and Agribusiness Management Review*, 21(8).
12. Ifft, Jennifer, Daniel Bigelow and Jeffrey Savage. 2018. "The Impact of Irrigation Restrictions on Cropland Values in Nebraska", *Journal of Agricultural and Resource Economics*, 43(2).
13. Ho, S.-T., Jennifer Ifft, Bradley Rickard, and Calum Turvey. 2018. "Alternative strategies to manage weather risk in perennial fruit crop production", *Agricultural and Resource Economics Review*, forthcoming.
14. Du, Xiaoxue, Jennifer Ifft, Liang Lu and David Zilberman. 2015. "Marketing Contracts and Crop Insurance. Marketing Contracts and Crop Insurance." *American Journal of Agricultural Economics*, 97(5).
15. Ifft, Jennifer, Todd Kuethe and Mitch Morehart. 2015 "The Impact of Decoupled Payments on US Cropland Values". *Agricultural Economics*, 46(5).
16. Ifft, Jennifer, Todd Kuethe and Mitch Morehart. 2015 "Does Federal Crop Insurance Lead to Higher Farm Debt Use? Evidence from the Agricultural Resource Management Survey (ARMS)". *Agricultural Finance Review*, 75(3).
17. Ifft, Jennifer, Shang Wu and Todd Kuethe. 2014. "The Impact of Pasture Insurance on Farmland Values". *Agricultural and Resource Economics Review*, 43(3).
18. Borchers, Allison, Jennifer Ifft and Todd Kuethe. 2014. "Linking the Price of Agricultural Land to Use Values and Amenities". *American Journal of Agricultural Economics*, 96(5).
19. Ifft, Jennifer, Todd Kuethe, and Mitch Morehart. 2013. "Farm Debt Use by Farms with Crop Insurance". *Choices*, 28(3).
20. Kuethe, Todd and Jennifer Ifft. 2013. "The Information Content of Farmland Value Surveys". *Agricultural Finance Review*, 73(1).
21. Ifft, Jennifer, David Zilberman and David Roland-Holst. 2012. "Consumer Valuation of Safety-Labeled Free-Range Chicken: Results of a Field Experiment in Hanoi". *Agricultural Economics*, 43(6).

22. Kuethe, Todd, Jennifer Ifft, and Mitch Morehart. 2011. "The Influence of Urban Areas on Farmland Values". *Choices*, 26(2).
23. Ifft, Jennifer, David Roland-Holst and David Zilberman. 2011. "Production and Risk Prevention Response of Free Range Chicken Producers in Viet Nam to Highly Pathogenic Avian Influenza Outbreaks". *American Journal of Agricultural Economics*, 93(2). (not peer reviewed, invited conference paper)

Working Papers

1. Jeffery Sward, Roberta Nilson, Ventkesh Katkar, Richard Stedman, David Kay, Jennifer Ifft, and K. Max Zhang. "Integrating social considerations in multicriteria decision analysis for utility-scale solar photovoltaic siting", revise and resubmit, *Applied Energy*.
2. Travis Grout, Jennifer Ifft, and Anna Malinovskaya. "Energy income and farm viability: Evidence from USDA farm survey data," revise and resubmit, *Energy Policy*.
3. Jennifer Ifft and Margaret Jodlowski. "Is ICE Freezing US Agriculture? Farm-level Adjustment to Increased Local Immigration Enforcement," under review, *Journal of Labor Economics*.
4. Jason Troendle, Jie Li, Miguel, I. Gomez, and Jennifer Ifft. "Return to public investments in clean plant centers: The case of virus-tested grapevines," revise and resubmit, *American Journal of Enology and Viticulture*.
5. Jing Hou, Li Zhou, Jennifer Ifft and Ruiyao Ying. The role of time preferences in contract breach: Evidence from Chinese broiler farms participating in contract farming," revise and resubmit, *Agricultural Economics*.
6. Elizabeth Berger, Jennifer Ifft, Margaret Jodlowski, and Todd Kuethe. "Risk Management and Capital-Labor Substitution."
7. Jennifer Ifft and Dana Smith "Minimum Wage and Agricultural Employment of Locals and Guestworkers."
8. Chad Fiechter and Jennifer Ifft, "Is Trade Credit Use Countercyclical? Evidence from the Northeast Dairy Industry."
9. Jennifer Ifft, Todd Kuethe, Greg Lyons and Alexander Schultz, "Crop insurance's impact on agricultural lenders."
10. Jennifer Ifft, Margaret Jodlowski, and Todd Kuethe. "Federal Crop Insurance and Agricultural Credit Use."
11. Jennifer Ifft and Margaret Jodlowski. "Federal Crop Insurance Participation and Adoption of Sustainable Production Practices by U.S. Farms."
12. Jennifer Ifft, Pietro Spini, and Steve Wilcox. "Distributional Implications of Carbon Taxation for U.S. Agriculture."
13. Du, Xiaoxue, Jennifer Ifft, Liang Lu and David Zilberman. "Federal Crop Insurance and Credit Constraints: Theory and Evidence."
14. Joseph Cooper, Jennifer Ifft, Sarah Tulman and Todd Kuethe. "The Impact of Risk and Farm Program Design on Cash Rents."

Selected Work in Progress

1. Jennifer Ifft, Margaret Jodlowski, Maggie Monast, Ariel Ortiz-Bobea and Peter Woodbury, Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence.
2. Christopher Boone, Jennifer Ifft and Ejin Kim, "Local Labor Markets and Agricultural Guestworker Program Participation."

3. Jennifer Ifft and Youwei Yang "Plain Competition? Old Order Amish Population Growth and New York Farmland Markets."
4. Chad Fiechter, Jennifer Ifft and Jing Yi. "Predicting New York Dairy Farm Exits."
5. Li Zhou, Xinyue Liu, and Jennifer Ifft. "Contract Farming, Disease Outbreaks, and Inclusive Growth in Rural China."
6. Jennifer Ifft. "The 2014 Farm Act and U.S. Farm Debt Structure."
7. Jennifer Ifft. "The Impact of Nutrient Management Regulations on New York Farmland Values."
8. Howard Chong and Jennifer Ifft "Reacting to Bad Luck: Field Evidence from Decision Making Under Risk in Time-varying Business Insurance Decisions."

Publications – Book Chapters

1. Ifft, Jennifer and David Zilberman. 2012. "The Evolution of Animal Agricultural Systems and Supply Chains: Theory and Practice". *Health and Animal Agriculture in Developing Countries*, ed. Zilberman, David, et al. Natural Resource Management and Policy 36: Springer, New York.

Publications – Peer Reviewed Technical Reports

1. Ifft, Jennifer, Amirdara Novini, and Kevin Patrick. 2014. "Debt Use by U.S. Farm Businesses, 1992-2011". *Economic Information Bulletin*. EIB-122. U.S. Dept. of Agriculture, Econ Res. Serv.
2. Hinrichs, Jan, Jennifer Ifft, and Sam Heft-Neal. 2014. "Marketing and Value Chain Development". *Decision Tools for Family Poultry Development*, FAO Animal Production and Health Guidelines No. 16, Rome, Italy.
3. Ifft, Jennifer, Cynthia Nickerson, Todd Kuethe, and Chengxia You. 2012. "Potential Farm-Level Effects of Eliminating Direct Payments". *Economic Information Bulletin*. EIB-103. U.S. Dept. of Agriculture, Econ Res. Serv.
4. Nickerson, Cynthia, Mitch Morehart, Todd Kuethe, Jayson Beckman, Jennifer Ifft, and Ryan Williams. 2012. "Trends in U.S. Farmland Values and Ownership". *Economic Information Bulletin*. EIB-92. U.S. Dept. of Agriculture, Econ Res. Serv.

Publications – Extension and Outreach

1. Fiechter, Chad and Jennifer Ifft. 2020. "Vendor Finance in the Northeast Dairy Industry". *farmdoc Daily*, University of Illinois.
2. Fiechter, Chad and Jennifer Ifft. 2020. "How Big is Nontraditional Finance?". *farmdoc Daily*, University of Illinois.
3. Fiechter, Chad and Jennifer Ifft. 2020. "What Makes Nontraditional Finance Nontraditional?". *farmdoc Daily*, University of Illinois.
4. Fiechter, Chad and Jennifer Ifft. 2019. "Managing Seed Discounts and Financing". *Progressive Forage*.
5. Eiholzer, Libby, Jennifer Ifft, Jason Karszes, and Richard Stup. 2019. "Adapting Your Labor Strategies to New York's Revised Farm Employment Laws". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2019-06.
6. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Pricing: Cost of Seed Company Financing vs Traditional Financing". *farmdoc Daily*, University of Illinois.
7. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Costs: How Do Discounts Work with Seed Company Financing?". *farmdoc Daily*, University of Illinois.
8. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Costs: How Large and the Discounts?". *farmdoc Daily*, University of Illinois.

9. Stup, Richard, Jennifer Ifft and Thomas Maloney. 2019. "The State of the Agricultural Workforce in New York". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2019-01.
10. Grout, Travis and Jennifer Ifft. 2019. "Energy Production on Farms: What are the Impacts & Which Farms Participate in Energy Leases?" *CaRDI Research and Policy Brief Series* Issue 84.
11. O'Shea, Kelsey, Jennifer Ifft, and Robert Lynch. 2019. "Potential financial impacts of shortages of in-feed antibiotics on dairy operations". *Progressive Dairyman*. 7 Feb 2018.
12. Ifft, Jennifer, Robert Lynch, Kelsey O'Shea and Angelo Manzo. 2018. "Veterinary Feed Directive: A year in review". *Progressive Dairyman*. 14 Sept 2018.
13. Lynch, Robert, Jennifer Ifft and Kelsey O'Shea. 2018. "How farms have managed through the VFD rule change". *Progressive Dairyman*. 28 Sept 2018.
14. Grout, Travis and Jennifer Ifft. 2018. "Approaches to Balancing Solar Expansion and Farmland Preservation: A Comparison across Selected States". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2018-04.
15. Patrick, Kevin, Todd Kuethe, and Jennifer Ifft. 2018. "Implement Dealer Financing and Farm Financial Stress". *farmdoc Daily*, University of Illinois.
16. Ifft, Jennifer, Kevin Patrick and Todd Kuethe. 2018. "Farmers' Use of Implement Dealer Financing". *farmdoc Daily*, University of Illinois.
17. Kuethe, Todd, Jennifer Ifft and Kevin Patrick. 2018. "The Rise in Implement Dealer Financing". *farmdoc Daily*, University of Illinois.
18. Ifft, Jennifer, et al. 2018. "Achieving Large-Scale Solar in New York State: What are the Research & Information Needs?" *CaRDI Research and Policy Brief Series* Issue 80.
19. Ifft, Jennifer, et al. 2018. "Large-Scale Solar Information and Research Needs for New York State". *CaRDI Reports*, Issue 18.
20. Ifft, Jennifer and Travis Grout. 2017. "U.S. farms are facing farmworker shortages and increasing labor costs". *The Feed*, Farmer Mac.
21. Grout, Travis and Jennifer Ifft. 2017. "Higher Wages Don't Always Mean a Higher Standard of Living: Rural Cost-of-Living and Farmworker Wages". *farmdoc Daily*, University of Illinois.
22. Ifft, Jennifer and Travis Grout. 2017. "State Labor Regulations and Labor-Intensive Agriculture". *farmdoc Daily*, University of Illinois.
23. Wells, Matt and Jennifer Ifft. 2017. "The Impact of New York's Minimum Wage Rules and Overtime on New York Apple Growers". *New York Fruit Quarterly*. 25: 2.
24. Ifft, Jennifer, Jacob Freeland and Matt Wells. 2017. "Economic Benefits and Risks for Harvest Platform Adoption for NY Fruit Farms". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2017-02.
25. Wells, Matt, Jennifer Ifft and Jacob Freeland. 2017. "Apple Harvest Platforms: Quantifying Efficiency and Determining Economic Benefits". *New York Fruit Quarterly*. 25: 1.
26. Ifft, Jennifer and Todd Kuethe. 2017. "The Ongoing Debate over Farmland Taxation". *farmdoc Daily*, University of Illinois.
27. Ifft, Jennifer and Jason Karszes. 2017. "To Adopt or Not." *Dairybusiness East*.
28. Ifft, Jennifer. "Capital vs. labor: A historic tradeoff in perspective." *Dairybusiness East*, July 2016.
29. Ifft, Jennifer and Jason Karszes. 2016. "Potential Impacts of Minimum Wage Increases on New York Dairy Farms." Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2016-02.
30. Dunn, Jim and Jennifer Ifft. 2015. "Northeast land prices to remain highly variable". *American Agriculturist*, December 2015.

31. Ifft, Jennifer, Todd Kuethe, and Mitch Morehart. 2015. "Federal Crop Insurance is Associated with Higher Levels of Short-Term Farm Debt". *Amber Waves*. October. U.S. Dept. of Agriculture, Econ Res. Serv.
32. Ifft, Jennifer. 2015. "Preparing for Capital Investments". *DairyBusiness East*, October 2015.
33. Ifft, Jennifer and Todd Kuethe. 2015. "The Influence of Direct Payments on US Cropland Values". *farmdoc Daily*, University of Illinois.
34. Ifft, Jennifer and Todd Kuethe. 2014. "The Impacts of Insurance on Agricultural Land Values". *farmdoc Daily*, University of Illinois.
35. Kuethe, Todd, Jennifer Ifft and Allison Borchers. 2014. "Linking the Price of Agricultural Land to Use Values and Amenities". *farmdoc Daily*, University of Illinois.
36. Kuethe, Todd and Jennifer Ifft. 2014. "The Link between Farm Policy and Farmland Values". *Policy Matters*, University of Illinois.
37. Patrick, Kevin and Jennifer Ifft. 2014. "Farm Businesses Well-Positioned Financially, Despite Rising Debt". *Amber Waves*. April. U.S. Dept. of Agriculture, Econ Res. Serv.
38. Patrick, Kevin, Jennifer Ifft, and Mitch Morehart. 2014. "Farm Financial Position Expected to Remain Strong Despite a Forecast Drop in 2014 Income". *Amber Waves*. March. U.S. Dept. of Agriculture, Econ Res. Serv.
39. Patrick, Kevin, Jennifer Ifft and Todd Kuethe. 2013. "Debt Use by Farms with Crop Insurance". *farmdoc Daily*, University of Illinois. November 13, 2013.
40. Patrick, Kevin, Jennifer Ifft and Todd Kuethe. 2013. "Federal Crop Insurance's Role in Production Loans". *farmdoc Daily*, University of Illinois. December 12, 2013.
41. Ifft, Jennifer and Kevin Patrick. 2013. "Farm Income Forecast To Remain High in 2013". *Amber Waves*. March. U.S. Dept. of Agriculture, Econ Res. Serv.
42. Kuethe, Todd, Nicholas Walsh and Jennifer Ifft. 2013. "Farmland versus Alternative Investments Before and After the 2008 Financial Crisis". *2013 Journal of the ASFMRA*, 120-131.
43. Kuethe, Todd and Jennifer Ifft. 2013. "Landlord Characteristics in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 25, 2013
44. Kuethe, Todd and Jennifer Ifft. 2013. "Rental Agreements in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 24, 2013.
45. Kuethe, Todd and Jennifer Ifft. 2013. "Farmland Tenure in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 17, 2013.
46. Wallander, Steven and Jennifer Ifft. 2012. "The Changing Landscape of National-Scale Droughts". *Giannini Foundation Agricultural and Resource Economics Update*, 16(2)9-11.
47. Nickerson, Cynthia, Jennifer Ifft, Todd Kuethe, and Mitch Morehart. 2012. "Farmland Values on the Rise: 2000-2010". *Amber Waves*. September. U.S. Dept. of Agriculture, Econ Res. Serv.
48. Ifft, Jennifer and Todd Kuethe. 2011. "Why Are Outside Investors Suddenly Interested in Farmland?". *Giannini Foundation Agricultural and Resource Economics Update*, 15(1)9-11.
49. Ifft, Jennifer and Mitch Morehart. 2011. "Earnings Are Up Among Most Farm Businesses and Enterprises". *Agricultural Income and Finance Outlook AIS-91*. U.S. Dept. of Agriculture, Econ Res. Serv.
50. Ifft, Jennifer, David Zilberman and David Roland-Holst. 2009. "Impact of Quality Characteristics on Demand for Chicken in Viet Nam". *Giannini Foundation Agricultural and Resource Economics Update*, 12(4)9-11.

Summary of Presentations at Research Meetings

1. AAEE Preconference: Handbook of Agricultural Economics Volume 5 (Discussant): 2020
2. Agricultural Policy Research Group: 2017, 2020

3. American Agricultural Economics Association Annual Meetings: 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
4. European Association of Agricultural Economists Seminar - Agricultural Land Markets: 2019 (keynote speaker)
5. Agricultural and Rural Finance Markets in Transition Multistate Project Annual Meeting (NC-1177): 2015, 2016, 2017
6. European Association of Agricultural Economists General Meeting: 2017
7. Economics and Management of Risk in Agriculture and Natural Resources Group (SCC-76) Annual Meeting: 2013, 2014, 2016, 2017
8. Northeastern Agricultural and Resource Economics Association Annual Meeting: 2012, 2014, 2015, 2016
9. Allied Social Sciences Association Annual Meeting: 2014
10. National Small Farms Conference: 2012
11. University of California Global Health Day: 2010
12. International Society for Veterinary Economics and Epidemiology Conference: 2009

Summary of Extension and Other Professional Presentations

1. Kansas State University Agricultural Economics Agent Update: 2020
2. Kansas State University Crop Insurance Workshop: 2020
3. Kansas State University Agricultural Lenders Conference: 2020
4. Kansas State University Risk and Profit Conference: 2020
5. U.S. Dept of Agriculture Agricultural Outlook Forum: 2014, 2020
6. Dyson School Agricultural and Food Business Outlook Conference: 2016, 2017, 2018, 2019, 2020
7. Empire State Producers Expo, 2020(2)
8. New York State Assessor's Association Cornell Seminar on Appraising Advanced Farm Valuation Course: 2019
9. Cornell Cooperative Extension Agriculture and Food Systems In-Service: 2015, 2016, 2017, 2018
10. Northeast Agribusiness Seminar: 2014, 2015, 2018
11. C-FARE Summer Economics Webinar Series: 2018
12. Finger Lakes Workforce Investment Board Meeting: 2018
13. South Central New York Dairy and Field Crops Team Winter Crop Meeting: 2018
14. Briefings to U.S. Department of Agriculture Agency Heads and Officials: 2012(5), 2013(6), 2014(1), 2017(1)
15. Cornell New York FarmNet Farm Management Retreat: 2017
16. Eastern Agricultural Credit Group: 2015, 2017
17. South Central New York Dairy Manager Discussion Group: 2017
18. Cornell PRO-DAIRY Program Webinar Series: 2016, 2017
19. New York FarmNet Farm Transfer and Management Conference: 2017
20. New York FarmNet/FarmLink Consultant Training: 2015, 2016
21. ABA Agricultural and Rural Bankers Committee: 2016
22. Clean Energy Economy Conference: 2016
23. New York Land Conservation Summit: 2016
24. Farm Credit Administration Strategic Planning Meeting: 2015
25. International Farm Transition Network Annual Meeting: 2015
26. National Farm Business Management Conference: 2015
27. Informa Economics Agriculture Policy Roundtable: 2014
28. Vietnam Agriculture Outlook Conference: 2013
29. National Agricultural Credit Committee: 2012

30. North Central Regional Center for Rural Development Webinar Series: 2012
31. Rising Farmland Values: Causes and Cautions, Federal Reserve Bank of Chicago: 2011

Supervision of Graduate Students

Chair of Special Committee

Current:

1. Alexander Schultz (MS, Dyson School)
2. Tyler Shetler (MAB, KSU Agricultural Economics)
3. James Williamson (MAB, KSU Agricultural Economics)

Completed:

1. Libby Eiholzer (MPS, Dyson School; Placement: Cornell Cooperative Extension)
2. Chad Fiechter (MS, Dyson School; Placement: Purdue University Agricultural Economics PhD)
3. Travis Grout (MS, Dyson School; Placement: NYS Beekeeper Tech Team)
4. Margaret Jodlowski (PhD, Dyson School; Placement: Ohio State University AEDE Assistant Professor)
5. Ejin Kim (MS, Dyson School; Placement: Northwestern-Kellogg Global Poverty Research Lab)
6. Pietro Spini (MS, Dyson School; Placement: UC San Diego Economics PhD)
7. Xinyu Zhu (MPS, Dyson School; Placement: Dairy Farmers of America - DFA)
8. Yufei Zhang (MPS, Dyson School; Placement: Zhejiang State Capital Operation Co.)
9. Ao Yu (MS, Dyson School; Placement: Univ. of Maryland Agricultural and Resource Economics PhD)
10. Qingguo Zhang (MPS, Dyson School; Placement: PricewaterhouseCoopers)
11. Anika Zuber (MPS, Dyson School; Placement: Cornell Cooperative Extension)

Member of Special Committee

Current:

1. Timothy Engel (MAB, KSU Agricultural Economics)
2. Wen Li (PhD, Dyson School)
3. Elle Wood (MAB, KSU Agricultural Economics)
4. Youwei Yang (PhD, Dyson School)

Completed:

1. Yinuo An, (MS, Dyson School; Placement: PricewaterhouseCoopers)
2. Amy Carduner (MS, Dyson School; Placement: Farm Credit Canada)
3. Shichao Fang, (MS, Dyson School; Placement: GF Securities)
4. Shuay-Tsyr Ho (PhD, Dyson School; Placement: National Taiwan University Assistant Professor)
5. Wei Li (MS, Dyson School; Placement: Rice University Jones Graduate School of Business PhD)
6. Qi Liu (MS, Dyson School; Placement: University of Cambridge Land Economy PhD)
7. Angelo Manzo (MS, Dyson School; Placement: Stratas Advisors)
8. Nan Meng (MS, Dyson School)
9. Sarah Stutzman (PhD, Department of Agricultural Economics, Purdue University; Placement: Bureau of Economic Analysis)
10. Mingwei Sun (MS, Dyson School)
11. Jason Troendle (MS, Dyson School; Placement: The Context Network)
12. Matthew Utterback (MS, Dyson School; Placement: Transportation Security Administration Economic Analysis Branch)
13. Qinwen Wang, (MS, Dyson School; Placement: Industrial Securities Co.)
14. Jixuan Yao (MS, Dyson School; Placement: Purdue University Agricultural Economics PhD)

Honors and Awards

1. *Outstanding Research Award*, Agricultural and Applied Economics Association Agricultural Finance and Management Section, 2020, with Jing Yi
2. *Faculty Award for Outstanding Achievement in Engagement*, Charles H Dyson School of Applied Economics and Management, 2018
3. Chair of special committee of MS Thesis awarded first place in the *Northeast Agricultural and Resource Economic Association (NAREA) MS Thesis Awards* and honorable mention in the *Agricultural and Applied Economics Association (AAEA) MS Thesis Awards* (Pietro Spini), 2017
4. *Outstanding Paper*, Emerald Literati Network Awards for Excellence – Agricultural Finance Review, 2016
5. *Helios Awards 2011/2012 Honorable Mention*, USDA Economic Research Service, with the 2012 Drought Page Team
6. *Outstanding Choices Article Award*, Agricultural and Applied Economics Association, 2012, with Todd Kuethe and Mitch Morehart
7. *Giannini Foundation Mini-Grant*, 2009-2010, with Brian Wright
8. *Non-Resident Tuition Scholarship*, University of California Berkeley Department of Agricultural and Resource Economics, 2005-2006
9. *Gates Cambridge Scholar*, University of Cambridge, 2002-2003

Service

Professional

1. Agricultural Policy Topic Leader for AAEA Annual Meeting, Agricultural and Applied Economics Association, 2021-2022
2. Coordinator for New York State Assessor's Association Cornell Seminar, 2019 & 2020 (canceled due to COVID)
3. Expert testimony (written), New York Farm Laborers Wage Board Hearings (2020), New York State Assembly Committees on Labor and Agriculture (2019)
4. NIFA Grant Review Panel: Sustainable Agricultural Systems (2019); Economics, Markets and Trade (2020)
5. Economic, Statistic and Information Resources Committee, Agricultural and Applied Economics Association, 2019-2021
6. Expert Reviewer, National Young Farmer's Coalition Reports: "Growing Pennsylvania's Future- Challenges Facing Young Farmers and Recommendations to Address Them" (2019), "Farmland for Farmers" (2018)
7. Associate Editor, American Journal of Agricultural Economics, 2018-2021
8. New York Clean Energy for Agriculture Task Force (CEATF), 2015-present
9. Board Member, Northeastern Agricultural and Resource Economics Association, 2017-2020
10. Choices Magazine Editorial Council, 2017-2020
11. Local Food Safety Collaborative Steering Committee, National Farmers Union Food Safety Modernization Act Project, 2016-2019
12. Master's Thesis Awards Committee, Northeastern Agricultural and Resource Economics Association, 2015-19
13. Northeastern Extension Farm Management Committee, Northeastern Extension Risk Management Education Center, 2016-2018
14. National Young Farmer's Coalition Land Affordability Calculator Project Advisory Board, 2016-7

15. New York Farm Service Agency Farmland Market Advisory Committee, 2015-2019
16. New Business Models for Financing/Investment Workgroup, New York Clean Energy for Agriculture Task Force (CEATF), 2015
17. Secretary/Treasurer, Agribusiness Finance and Management Section, Agricultural and Applied Economics Association, 2012–15
18. Agricultural and Applied Economics Association Undergraduate Student Section Academic Bowl Competition, Economic Research Service Team Advisor, 2013
19. Proposal Reviewer, Leopold Center for Sustainable Agriculture, 2012
20. Membership Committee, Agricultural and Applied Economics Association, 2009–12

Cornell University

1. Undergraduate Social Science Research Honors Program – Dyson School Coordinator, 2019-2020; Faculty Committee, 2016-2019
2. Charles H. Dyson School of Applied Economics and Management: Seminar Committee (2017-20), Development Economics Search Committee (2016-18), MS Admissions Committee (2015-18), Ad-hoc Advisory Group, Dyson Brand Positioning (2016), Career Preparation and Placement Committee (2014-15)
3. Proposal Reviewer, David R Atkinson Center for A Sustainable Future, 2017-19.
4. Search Committee, Cornell Cooperative Extension Business Management Specialists, 2016-18
5. Undergraduate Advisor: Thesis Committee, Policy Analysis and Management Department (2018); Agricultural Science Major (2015)
6. Creative Dialogue Panel: Sustainability Learning & Innovation on Campus, Sustainability Leadership Summit, 2017
7. Cornell Institute for Climate Change and Agriculture Advisory Committee, 2016

Ad-Hoc Academic Reviewer

Agricultural and Applied Economics Association Annual Meeting Abstract Reviewer, Agricultural and Resource Economics Review, Agricultural Economics, Agricultural Finance Review, Agricultural Systems, Amber Waves, American Journal of Agricultural Economics, Applied Economic Perspectives and Policy, Canadian Journal of Agricultural Economics, Choices, Ecological Economics, Economic Inquiry, European Association of Agricultural Economists Congress Contributed Paper Reviewer, European Review of Agricultural Economics, Food Policy, Handbook of Agricultural Economics, International Food and Agribusiness Management Review, International Journal of Disaster Risk Reduction, Land Economics, Journal of Agricultural and Resource Economics, Journal of Environmental Planning and Management, Review of Regional Studies, Science, The Geneva Papers on Risk and Insurance, USDA Economic Research Service Economic Research Reports, USDA Office of the Chief Economist Technical Reports

Academic Memberships

Agricultural and Applied Economics Association

Research Grants

As Principal Investigator

1. *USDA-AFRI Economics, Markets and Trade*, “Evolving agricultural credit markets and the resilience of the U.S. farm sector.” 1/1/2021-12/31/2023, (\$499,901).
2. *USDA Economic Research Service Cooperative Agreement*, “Special Issue of the *Agricultural Finance Review* on Nontraditional Finance.” 9/1/2020-8/31/2021, (\$50,000).

3. *USDA Office of the Chief Economist Cooperative Agreement*, "Modern agricultural credit markets: exploring alternative data sources." 8/1/2020-7/31/2021, (\$77,361).
4. *USDA Hatch-Multistate and Smith-Lever*, Navigating New York's Diverse Farmland Markets." 10/1/2019-9/30/2020, (\$35,050).
5. *Atkinson Center for a Sustainable Future and Environmental Defense Fund Impact through Innovation RFP*, "Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence." 5/6/2019-5/31/2020, (\$60,307).
6. *USDA Office of the Chief Economist Cooperative Agreement*, "Crop Insurance's Impact on Agricultural Lenders." 1/1/2019-12/31/2019, (\$77,361).
7. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2018-4/31/2020, (\$441,000).
8. *USDA Hatch-Multistate*, "The Role of Nontraditional Lenders in the Farm Economy." 10/1/2018-9/30/2019, (\$29,500).
9. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2017-9/29/2018, (\$452,000).
10. *USDA Economic Research Service Cooperative Agreement*, "Risk Management for Organic Farmers: Theory and Experiments." 9/15/2017-9/15/2019, (\$50,000).
11. *Atkinson Center for a Sustainable Future Academic Venture Fund*, "New York's Renewable Energy Transition and Agricultural Sustainability: Recent Evidence and Potential Roadblocks." 7/15/2017-8/31/2018, (\$105,000).
12. *Environmental Defense Fund*, "Federal Crop Insurance Participation and Adoption of Sustainable Production Practices by U.S. Farms." 6/1/2017-12/31/2018, (\$50,000).
13. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2016-9/29/2017, (\$401,000).
14. *USDA Office of the Chief Economist Cooperative Agreement*, "Federal Crop Insurance and Agricultural Credit." 7/15/2016-12/31/2017, (\$91,818).
15. *USDA Economic Research Service Cooperative Agreement*, "Economic Impacts of Food and Drug Administration Veterinary Feed Directive Rules on the New York Dairy Sector." 9/30/2016-1/31/2018, (\$25,000).
16. *USDA Hatch*, "Returns to Capital and Human Resource Investments for New York Dairy Farms." 10/1/2016-9/30/2018, (\$18,000).
17. *Atkinson Center for a Sustainable Future Rapid Response Fund*, "Identifying and Anticipating the Key Issues Affecting the Transition to Large-Scale Solar in New York." 7/15/2016-7/14/2017, (\$20,900).
18. *NYS DAM Apple Research and Development Program*, "The Economic Feasibility of Labor Saving Mechanization." 04/01/2015-12/31/2016, (\$10,113).
19. *Citizen's Climate Lobby (gift)*, "Potential Farm-Level Effects of a Carbon Fee and Dividend Policy." 10/1/2015-7/31/2016. (\$8,000).
20. *USDA Hatch-Multistate and Smith-Lever*, "Farmland Markets and Farm Viability." 10/1/2015-9/30/2018, (\$90,000).

As Co-Principal Investigator

1. *USDA-AFRI Economics, Markets and Trade*, "Crop Insurance Policy Design and Program Participation: Conceptual and Empirical Analyses With Economic and Psychological Decision Paradigms." 1/1/2021-12/31/2023, (\$499,941).

1. *The Nature Conservancy*, "Do Conservation Practices Increase Resilience to Weather Shocks? Evidence from County-Level OpTIS Data." 5/15/2020-5/14/2021, (\$72,419).
2. *Northeast Extension Risk Management Education Center 2020 Risk Management Education for Producers Underserved by Crop Insurance*, "New York Dairy and Livestock Risk Management Education Project." 6/1/2020-11/30/2021, (\$100,000).
3. *USDA-AFRI Economics, Markets and Trade*, "Immigration Reform and Farm Labor Shortages." 7/1/2019-6/30/2021, (\$499,973).
4. *USDA-NIFA Farm Business Management and Benchmarking (FBMB) Competitive Grants Program*, "Competitive benchmarking: Assisting New York and Ohio livestock and crop producers to increase profitability and manage risk in a volatile environment-Renewal." 9/1/2015-8/31/2017, (\$181,638).
5. *USDA Hatch-Multistate and Smith-Lever*, "Understanding Barriers and Opportunities for Renewable Energy Transitions in New York State." 10/1/2017-9/30/2020, (\$124,000).