



Prepared by: James Ammon
518-354-8446
adksolarllc@gmail.com

For: Test
1692 State Rte 3, Bloomingdale

Quote #: 4714717
Valid until: Jul 19 2024



Solar Energy System Proposal

Dear Test,

Thank you for the opportunity to present your Solar Energy System Proposal.

Best Regards,
James Ammon
ADK Solar LLC

ADK Solar- *Introducing Clean Power to the Adirondack Region Since 2014.* We have made a name for ourselves through balancing functionality with aesthetic. The Adirondacks are our home too, and we take pride in helping our community move towards a more sustainable and independent future. Please see our initial recommendations below and we look forward to the opportunity to work with you on this project!

Recommended System Option

68 %

Consumption Offset

\$49,414

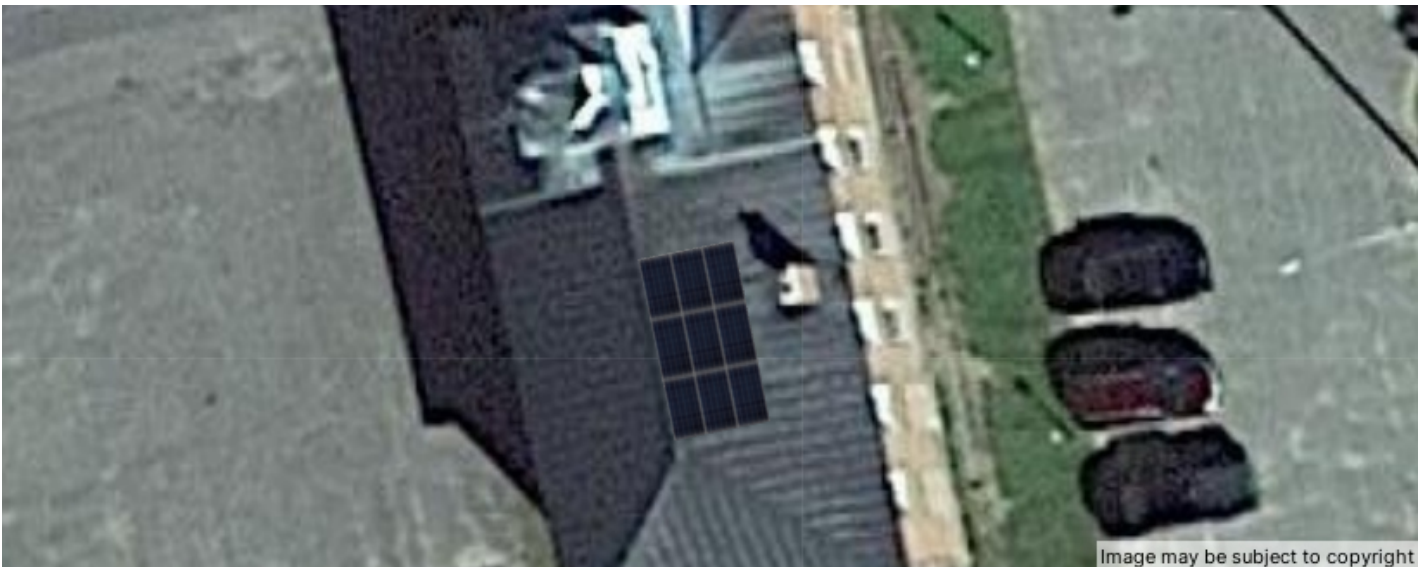
Lifetime Electricity Bill
Savings

\$20,025

Net Cost of this solar
system

\$29,389

Estimated net savings
over system lifetime



Your Solution

Solar Panels

Canadian Solar

4.005 kW Total Solar Power

9 x 445 Watt Panels (CS3W-445MS)

4,930 kWh per year

Inverter

SolarEdge Technologies Ltd.

3 kW Total Inverter Rating

1 x Energy Hub SE3000H-US [240V]

P320 Power Optimizer

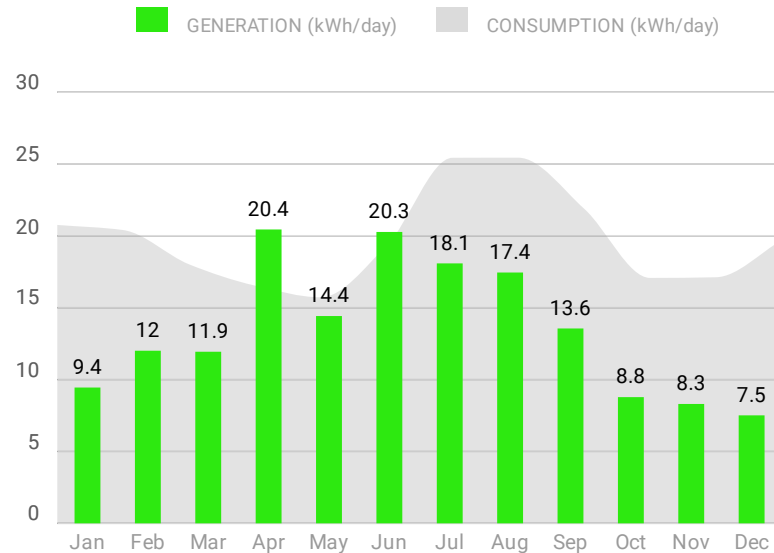
SolarEdge P320 Power Optimizer for 60 cell modules

9 x P320

Warranties: 12 Year Panel Product Warranty, 25 Year Panel Performance Warranty, 12 Year Inverter Product Warranty

System Performance

68%
Energy From Solar



System Performance Assumptions: System Total losses: 13.4%, Inverter losses: 1.0%, Optimizer losses: 1.2%, Shading losses: 0%, Performance Adjustment: 0%, Output Calculator: System Advisor Model 2020.02.29.r2. Panel Orientations: 9 panels with Azimuth 169 and Slope 20.

The solar system(s) quoted in this proposal are not intended to be portable.

Environmental Benefits

Solar has no emissions. It just silently generates pure, clean energy.



Each Year

68%
Of CO₂, SO_x & NO_x

984 kg
Avoided CO₂ per year

Over System Lifetime

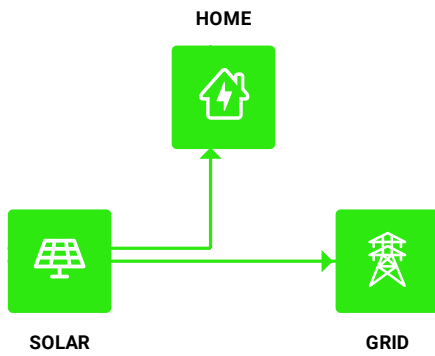
17,764
Car miles avoided

184
Trees planted

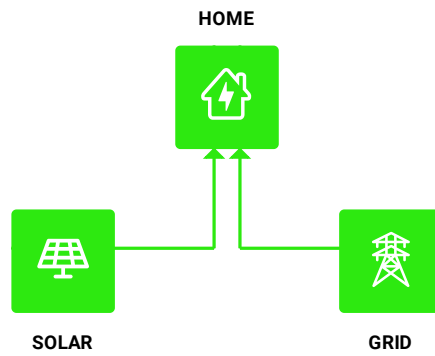
20
Long haul flights
avoided

How your system works

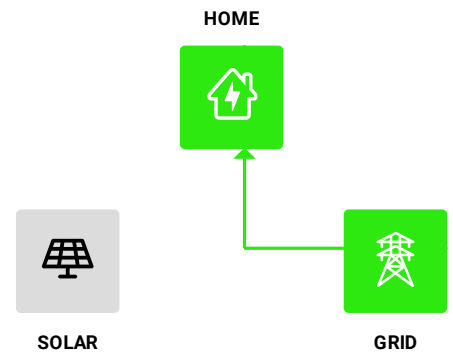
Generating Excess Solar



Partially Offset Usage



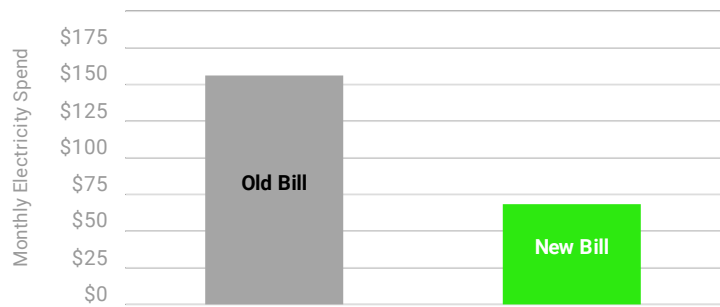
Night



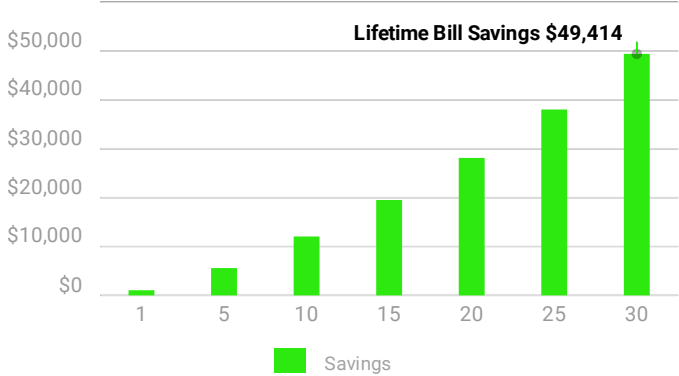


Electricity Bill Savings

First Year Monthly Bill Savings



Cumulative Bill Savings



Month	Solar Generation (kWh)	Electricity Consumption before solar (kWh)	Electricity Consumption after solar (kWh)	Utility Bill before solar (\$)	Utility Bill after solar (\$)	Cumulative Energy Credit (\$)	Estimated Savings (\$)
Jan	293	644	351	166	105	0	61
Feb	336	571	235	149	78	0	71
Mar	370	559	189	146	68	0	78
Apr	613	496	(117)	132	25	0	107
May	447	488	40	130	25	0	105
Jun	608	580	(28)	151	25	0	126
Jul	561	788	228	198	53	0	146
Aug	541	789	248	199	81	0	117
Sep	407	657	250	169	82	0	87
Oct	272	529	257	140	83	0	56
Nov	249	514	264	136	85	0	51
Dec	233	611	378	158	111	0	47

Rate not specified specified, using Residential Service based on location.

Your projected energy cost is calculated by considering a 3.75% increase in energy cost each year, due to trends in the raising cost of energy. This estimate is based on your selected preferences, current energy costs and the position and orientation of your roof to calculate the efficiency of the system. Projections are based on estimated usage of 7224 kWh per year, assuming Residential Service Electricity Tariff.

Your electricity tariff rates may change as a result of installing the system. You should contact your electricity retailer for further information.

Proposed Tariff Details - Central Hudson Gas & Electric Corp Rate 1	
Energy Charges	
Usage Charge <i>All Day</i>	\$0.23 / kWh
Fixed Charges	
Fixed Charge	\$19.50 / month



PV Capacity Charge	\$1.37 / month/kW
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Net Financial Impact Cash

\$49,414

Utility Bill Savings

-

\$20,025

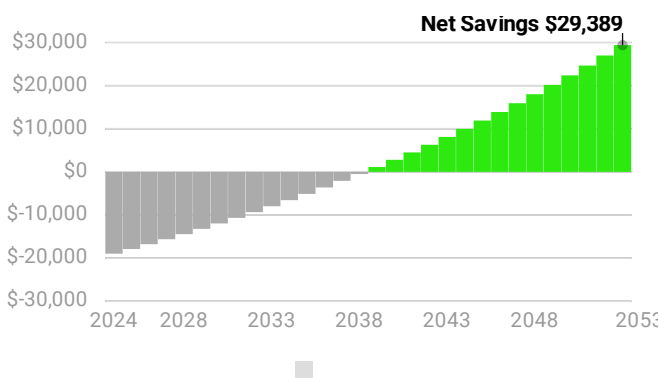
Net System Cost

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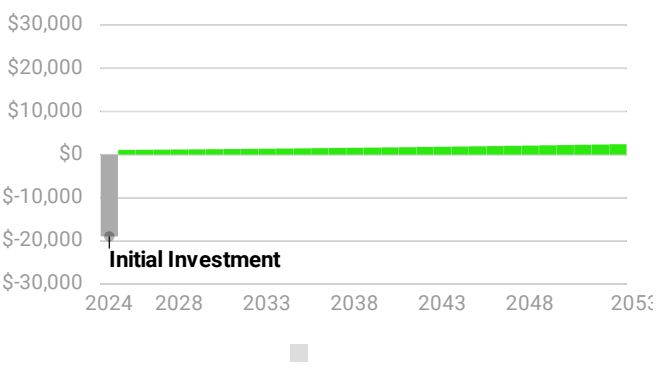
\$29,389

Estimated Net Savings

Cumulative Savings From Going Solar



Annual Savings From Going Solar



Estimates do not include replacement costs of equipment not covered by a warranty. Components may need replacement after their warranty period. Financial discount rate assumed: 5.0%



Quotation

Payment Option: Cash

9 x Canadian Solar 445 Watt Panels (CS3W-445MS) 1 x Energy Hub SE3000H-US [240V] (SolarEdge Technologies Ltd.) 9 x P320	
Total System Price	\$20,025.00
Purchase Price	\$20,025.00

Price excludes Retailer Smart Meter should you want us to install your Smart Meter it will be an additional cost.
This proposal is valid until Jul 19 2024.

Payment Milestones

Upon Acceptance of Proposal and Down Payment	2,002.50
Execution of Document Obligation and Materials Acquisition	12,015.00
Upon Delivery of Major Components	3,003.75
Upon System Testing	2,002.50
Final Payment due Upon Completion	1,001.25
Total	20,025.00



Case Studies

Tammara V.

"It was great to have the opportunity to work with ADK Solar, a local business in the Tri-Lakes region committed to safeguarding our environment. If I ever need service, they are close by and can respond immediately." ~Tammara V.

Chris M.

"Best all around solar guys in the North Country called on a Thursday there on a Thursday. Very professional and knew their stuff." ~Chris M.

Darrin S.

"Outstanding and very professional. Best of the best." ~Darrin S.



Sales and Service Contract

Contractor Information

ADK Solar LLC
258 Broadway Suite 3
Saranac Lake, NY
12983
518-354-8446

Customer Information

Test
1692 State Rte 3
Bloomingdale, NY
12913

1. AGREEMENT. This 'Agreement' is made between Test ('Customer') and ADK Solar LLC with Licenses: NABCEP Certification #PV-102117-014154 (Contractor), effective Jun 24 2024 (Agreement Effective Date). ADK Solar LLC and Customer may individually be referenced herein as a 'Party', or collectively, as the 'Parties'. Any arrangement between the Customer and any external financing party is independent of, and outside the scope of this Agreement.
2. SCOPE OF WORK. ADK Solar LLC will provide the services, materials and labor described herein, for the installation of a Solar Photovoltaic Grid-Tied System ('System') at the property located at 1692 State Rte 3, Bloomingdale, NY 12913 (the 'Site'). This includes building and construction materials, necessary labor and site security, and the required tools and machinery needed for completion of construction. Key components to include:

Modules	9	Canadian Solar CS3W-445MS
Inverters	1	SolarEdge Technologies Ltd. 1 x Energy Hub SE3000H-US [240V]
Batteries	-	-
Other Components	9 x P320	

* With Customer's consent, module brand and size may be changed, subject to the constraint that total System wattage must not decrease, due to unforeseeable supply constraints. The Contractor and Customer recognize that Contractor's original cost and time estimates may prove too low due to unforeseen events, or to factors unknown to the Contractor when the contract was made; Customer may desire a mid-job change in the specifications that would add time and cost; These or other events beyond the control of the parties may require adjustments to this contract.

3. DESCRIPTION OF SERVICES. ADK Solar LLC will provide to the customer the following services for the installation of the System (collectively, the 'Service'):
- Conduct site assessment
 - Engineer and design System
 - Obtain building and electrical permits
 - Reserve state-based incentive and submit application for incentive monitoring (if applicable)
 - Facilitate interconnection approval with utility and post-installation meter exchange(if applicable)
 - Install System
 - Test System to ensure it is operational
 - Obtain Inspection Approvals

4. TOTAL PRICE:

Total Price of the System and Services	\$ 20025.00
Expected Value of Upfront Financial Incentives to be paid directly to ADK Solar LLC from state, local or utility sources	\$ 0.00
Remaining Balance to be Paid by Customer*	\$ 20025.00



*Note that if actual Upfront Financial Incentives are different from Expected Value of Upfront Financial Incentives, the Customer will be responsible for paying the difference.	
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5. PAYMENTS

- a. An initial payment of \$ 2,002.50 is due at the time of execution of this Agreement.
- b. Payments will be made on a Milestone basis as the project progresses.
- c. The final payment is due upon completion.
- d. If payments are to be made through a Company-approved third-party financing company, these payment terms will be replaced by those offered by the third-party financing company.

6. ACCESS. Customer agrees to cooperate fully in the performance of the work performed by ADK Solar LLC and shall provide safe and convenient access to the roof or other areas upon which the System is to be installed. Customer is responsible for removing or covering items inside or outside the structure that might be soiled or damaged by the performance of the Services. Customer represents and warrants that there are no restrictions or covenants of which it should reasonably be aware that would prevent the installation of the System.

TIME. Contract Work shall commence approximately one (1) week after all permits and approvals have been obtained, at a time mutually agreeable between Customer and ADK Solar LLC. ADK Solar LLC estimates that the Contract Work will be substantially completed approximately one (1) week after commencement, notwithstanding that which is beyond ADK Solar LLC's control. ADK Solar LLC makes no explicit claim regarding timeliness in which utility may complete required system interconnection. All timeframes in this Section 7 are targets. Actual timelines may vary.

7. EARLY TERMINATION. Either Party may terminate this Agreement if the other Party defaults on any of its material obligations under this Agreement, and fails to remedy or take bona fide actions to commence the remediation of such default within five (5) days after receipt of written notice of default. In the event of such early termination, Test shall pay Contractor for any fees and costs associated with Services rendered prior to termination that conform with the Scope of Work. If the materials have already been purchased, customers will pay a 10% restocking fee.

8. ENTIRE AGREEMENT. This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes all other prior agreements and understandings, both written and oral, between the parties with respect to the subject matter hereof.

9. CHANGE ORDER. Customer may make changes to the scope of the work from time to time during the term of this Agreement. However, any such changes or modifications shall only be made in a written "Change Order", which is signed and dated by both parties. Such Change Orders shall become part of this Agreement. Customer agrees to pay any increase in cost as a result of any written, dated and signed Change Order. In the event that the cost of a Change Order is not known at the time a Change Order is executed, ADK Solar LLC shall estimate the cost thereof and the Customer shall pay the actual cost, whether or not this cost is in excess of the estimated cost. FORCE MAJEURE. ADK Solar LLC reserves the right to delay performance of the Services or cancel this Agreement in the event of Force Majeure. Force Majeure events include issues beyond the control of ADK Solar LLC, and/or those which ADK Solar LLC could not reasonably have been expected to avoid, including acts of God such as storms, fires, floods, lightning and earthquakes, sabotage or damage of the System by a third party, war, riot, action by a governmental authority, or changes in applicable law, or the failure of a third party (including a governmental authority) to grant or recognize a necessary permit, license, or approval.

10. LIMITATION OF LIABILITY. ADK Solar LLC shall be liable for damage to the System's installation area where such damage is caused by its negligence, but shall not be liable for damage to old, deteriorated or improperly installed roofing, sub-roofing, roof coverings or supports, siding, exterior covering or paint, or any other non-visible installations, deteriorated or improperly installed roofing, sub-roofing, roof coverings or supports, siding, exterior covering or paint, any other non-visible installations, electrical panel, or service entrance. ADK Solar LLC does not predict or project the viable life span of any roof or existing electrical equipment. ADK Solar LLC's aggregate liability shall be limited to amounts due to be paid to ADK Solar LLC under this Agreement. Unless otherwise indicated herein, ADK Solar LLC makes no guarantee regarding the System's output. Notwithstanding any provision of this Agreement and to the extent permitted by law, neither the Customer nor ADK Solar LLC, nor any of each of their subsidiaries, affiliates, directors, officers, employees or agents, be liable to the other party for any punitive, indirect, incidental, consequential, reliance or special damages or for lost revenues, lost savings or lost profits of any kind, regardless of the form of action.



11. **CONTRACTOR'S WARRANTY.** All Services performed by ADK Solar LLC under this Agreement shall be performed in a good and workmanlike manner in accordance with industry standards. ADK Solar LLC warrants its work to be free from material defects for a period of five (5) years from the date the Services are rendered. Labor or materials provided by other manufacturers is not included with ADK Solar LLC's warranty, except for the services provided by ADK Solar LLC to install, repair, or service non-contractor materials for up to (1) year from the date Services are rendered, after said date customer may incur labor charges. ADK Solar LLC's warranty does not cover damage typically covered by Customer's insurance, such as damage caused by falling trees or limbs, or normal wear and tear of the roof, substructure, siding or electrical system. ADK Solar LLC's warranty also does not cover issues caused by animals, weather-related events, improper maintenance of the System, the roof's underlying structure, or by any action of a party other than ADK Solar LLC or a ADK Solar LLC-authorized party. Internet connectivity for monitoring or data transmission / signal loss issues, and relocation or reconfiguring of the System are the responsibility of the Customer.
12. **MANUFACTURER WARRANTY.** For Customer's benefit, and to the extent any such warranties are actually obtained, ADK Solar LLC will pass through all relevant manufacturer's warranties, and on a best-efforts basis, interface with vendors to facilitate enforcement of any original equipment manufacturer (OEM) warranties. Customer must deliver written notification to ADK Solar LLC within thirty (30) days after the claimed defect is discovered. The warranty claim notification must detail a description of the reason for the claim, the operating hours on the affected unit and the date of the failure/incident.
13. ***For consumer complaints that cannot be resolved with the company, you may contact the New York State Department of Public Service (DPS). DPS complaints may be directed as follows: Website: www.dps.ny.gov/complaints, Phone: DPS Helpline at 1-800-342-3377 (M-F 8:30a -4:00p), or Mail: Office of Consumer Services, NYS Department of Public Service, 3 Empire State Plaza, Albany, NY 12223***

Signed By: _____

Date: Jun 24 2024



NOTICE TO CUSTOMER - THREE DAY RIGHT TO CANCEL - CUSTOMER COPY

Today's Date: _____

You may cancel this transaction, without any penalty or obligation, within three business days from the above date.

If you cancel, any property traded in, any payments made by you under the contract or sale, and any negotiable instrument executed by you will be returned within 10 days following receipt by the seller of your cancellation notice, and any security interest arising out of the transaction will be canceled. If you cancel, you must make available to the seller at your residence, in substantially as good condition as when received, any goods delivered to you under this contract or sale, or you may, if you wish, comply with the instructions of the seller regarding the return shipment of the goods at the seller's expense and risk. If you do make the goods available to the seller and the seller does not pick them up within 20 days of the date of your notice of cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the seller, or if you agree to return the goods to the seller and fail to do so, then you remain liable for performance of all obligations under the contract.

To cancel this transaction, mail or deliver a signed and dated copy of this cancellation notice, or any other written notice, or send a telegram to ADK Solar LLC, 258 Broadway Suite 3, Saranac Lake, NY 12983 not later than midnight of the third business day after {today's date}.

I hereby cancel this transaction.

(Date)

(Buyer's Signature)



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