Application Form B For Certification as a Reseller

Complete this application to the best of your knowledge. Any inaccuracies or deficiencies will be promptly corrected or the application may be returned. The applicant must sign and date the application before mailing an original and three copies to: Honorable Debra Renner, Acting Secretary to the Commission, Three Empire State Plaza, Albany, NY 12223-1350. If this application is granted, the company must comply with all applicable rules and regulations of the Public Service Commission.

- 1. Identification of applicant and principal business office:
 - o Company Name
 - o Street Address (P.O. Box is not acceptable)
 - o City, State, Zip Code
 - o President and Telephone/Fax
 - o Other Officers and Telephone/Fax
- Provide a copy of the company's certificate of incorporation and, if not incorporated in New York State, a copy of the authority to transact business in New York State (foreign business authority). If not incorporated, attach a list of the names, addresses, and telephone numbers of the company's owners.
- 3. Include a general description of the services to be offered and how it would enhance competition in the area to be served.
- 4. If applying for authorization to resell local exchange service (residential and/or business dialtone) the applicant must comply with the requirements enumerated on pages 30-31 of the Commission's Order in Case 94-C-0095, issued May 22, 1996. Please describe briefly how you plan to comply with these requirements. If you do not plan to resell local exchange services, please state so.
- 5. A statement identifying whether the company has ever acquired a customer by switching it from another company without the customer's authorization? If so, please provide an explanation. (NOT Applicable New Company
- A statement identifying whether the company was ever the subject of a complaint and/or investigation for unauthorized switching of a customer's local or long distance service from one carrier to another? If so, please provide an explanation. NOT Applicable-New Company

This page (http://www.dps.state.ny.us/formb.htm)

was last modified: March 5, 1999

May 12, 1999

Honorable Debra Renner Acting Secretary to the Commission Three Empire State Plaza Albany, NY 12223-1350

Re: Intelcom, Inc.

Dear Sir or Madam:

Please find enclosed an original and 3 copies along with no application fee as requested.

If you have any questions or require any additional information or documentation, please do not hesitate to contact us at (614)791-9403 or fax us at (614)791-9321.

Thanks,

Chris Price

Administrative Assistant or

Kassi Avion President

Low Mices

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF NEW YORK

IN RE:

Application of INTELCOM, INC.
To operate as a reseller of
Interexchange services within
The state of New York

APPLICATION AND REQUEST FOR AUTHORITY

INTELCOM, INC. hereby files this verified application, before This Honorable Commission pursuant to its requirement for a Certificate of Public Convenience and Necessity to operate as a Reseller of the telecommunication service within the State of New York and in support thereof would state as follows:

- 1. Application's legal name is INTELCOM, INC. the name under which applicant will do business is BLEGBI.
- 2. Applicant Address 5945 Wilcox Place, Suite B Dublin, Ohio 43016-0205
- 3. Any questions, notices, orders, papers, correspondence, or Communications regarding this application should be directed to:

Chris Price OR Kassi Avion

Administrative Assistant President

Phone: (614)791-9403 Phone: (614)791-1365 Fax : (614)791-9321 Fax : (614)791-9321

E-mail: chris2intelcom@ee.net E-mail: kassi2intelcom@ee.net

4. INTELCOM, INC. D/B/A BLEGBI is a reseller of interexchange telecommunication.

- 5. By this application, applicant, INTELCOM, INC., D/B/A BLEGBI hereby asserts its willingness and ability to Comply with all the terms and conditions that the Commission may lawfully impose through it rules, Regulations and orders.
- 6. By this application and exhibits attached hereto INTELCOM, INC. D/B/A BLEGBI demonstrates that is has the technical and managerial ability, as well as the financial resources to conduct this business.
- 7. Upon Commission request applicant is prepared to answer questions or present additional testimony or other evidence about its services to telephone users within the state.

WHEREFORE, INTELCOM, INC. D/B/A BLEGBI hereby hopes that this Public Utilities Commission grant its authority to provide competitive telecommunication resale services within the State of New York.

Respectfully submitted this the 10 19 day of MAY, 1999.

Kassi Avion

President

5945 Wilcox Place, Suite B

Dublin, Ohio 43016-0205

Phone: (614)791-9403

Fax : (614)791-9321

VERIFICATION

This application shall be verified under oath.

OATH State of Club KASSI AVION makes oath and says that he is PRESIDENTE CFO (Insert here the name of affiant) INTELCOM, INC

(Insert here the exact legal title or name of the Applicant) that he has examined the foregoing application and that to the best of his knowledge, information. and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of the above-named applicant in respect to each and every matter set forth therein. Subscribed and sworn to before me, a Notary Public/ <u>BSA</u> TT
(Title of person authorized to administer oaths) n the State and County above named, this 5 day of May (Signature of person authorized to administer oath)

> DAWN R. RUSSELL NOTARY PUBLIC, STATE OF ONIO MY COMMISSION EXPIRES SEPT. 2, 2003

LIST OF EXHIBITS

EXHIBIT A LIST OF OFFICERS AND DIRECTORS

EXHIBIT B ARTICLES OF INCORPORATION &

CERTIFICATE OF AUTHORITY

EXHIBIT C FCC APPROVAL

EXHIBIT D SERVICE PROCEDURES

EXHIBIT E MANAGEMENT BACKGROUNDS

EXHIBIT F FINANCIAL INFORMATION

EXHIBIT G UNDERLINE CARRIER

A

LIST OF OFFICERS AND DIRECTORS



OFFICERS AND DIRECTORS

PRESIDENT:

Kassi Avion

5540 Medinah Dr Apt. J Hilliard, Ohio 43026-4330

VICE PRESIDENT: Leonard Uwiringiyimana

4956 Pennwood Dayton, Ohio 45424

SECRETARY:

Dr. Edward Fekpe

4868 Princess Diana Ct. Hilliard, Ohio 43026

TREASURER:

Kassi Avion

5540 Medinah Dr. Apt. J Hilliard, Ohio 43026-4330

DIRECTOR:

Dr. George Manyando

1256 Parmer Dr.

Florissant, MO 63031

DIRECTOR:

Dr. Joseph Frimpong 9 Morning View Circle

Canfield, Ohio 44406

DIRECTOR:

Dr. Simon Ntumy

1201 Colony Drive #44 Zanesville, Ohio 43701

B

ARTICLE OF INCORPORATION

&

CERTIFICATE OF AUTHORITY

State of Delaware

Office of the Secretary of State

PAGE 1

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "INTELCOM, INC.", FILED IN THIS OFFICE ON THE TWENTIETH DAY OF JANUARY, A.D. 1998, AT 9 O'CLOCK A.M.

Edward J. Freel, Secretary of State

AUTHENTICATION: 9554339

DATE: 02-02-99

2848514 8100

991036458

CERTIFICATE OF INCORPORATION OF

INTELCOM, INC. A CLOSE CORPORATION

FIRST: The name of this corporation is INTELCOM, INC.

SECOND: Its registered office in the State of Delaware is to be located at 1313 N. Market St., Wilmington, DE 19801-1151, County of New Castle. The registered agent in charge thereof is The Company Corporation, address "same as above".

THIRD: The nature of the business and the objects and purposes proposed to be transacted, promoted and carried on, are to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of Delaware.

POURTH: The amount of total authorized shares of stock of this corporation is 1,500 shares of NO par value.

FIFTH: The name and mailing address of the incorporator is: Regina Cephas, 1313 N. Market St., Wilmington DE 19801-1151

SDCTH: All of the corporation's issued stock, exclusive of treasury shares, shall be represented by certificates and shall be held of record by not more than thirty (30) persons.

SEVENTH: All of the issued stock of all classes shall be subject to one or more of the restrictions on transfer permitted by Section 202 of the General Corporation Law.

HIGHTH: The corporation shall make no offering of any of its stock of any class which would constitute a "public offering" within the meaning of the United States Securities Act of 1933 as it may be amended from time to time.

NINTH: Directors of the corporation shall not be liable to either the corporation or its stockholders for monetary damages for a breach of fiduciary duties unless the breach involves: (1) a director's duty of loyalty to the corporation or its stockholders; (2) acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law; (3) liability for unlawful payments of dividends or unlawful stock purchases or redemption by the corporation; or (4) a transaction from which the director derived an improper personal benefit.

I, THE UNDERSIGNED, for the purpose of forming a corporation under the laws of the State of Delaware, do make, file and record this Certificate and do certify that the facts herein are true, and I have accordingly hereunto set my hand.

DATED: JANUARY 20, 1998

Regina Cephas

N. Y. S. DEPARTMENT OF STATE DIVISION OF CORPORATIONS AND STATE RECORDS

ALBANY, NY 12231-0001

FILING RECEIPT

ENTITY NAME: INTELCOM, INC.

DOCUMENT TYPE: APPLICATION FOR AUTHORITY-FICTITIOUS

COUNTY: ALBA

SERVICE COMPANY: ** NO SERVICE COMPANY **

SERVICE CODE: 00

FILED:03/30/1999 DURATION:******* CASH#:990330001026 FILM #:990330000993

ADDRESS FOR PROCESS

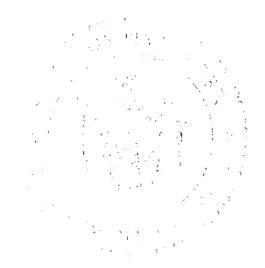
EXIST DATE

03/30/1999

THE CORPORATION
5945 WILCOX PLACE SUITE B

DUBLIN, OH 43016

REGISTERED AGENT



FICTITIOUS NAME: BLEGBI

FILER	FEES	225.00	PAYMENTS	225.00
• • • • • • • • • • • • • • • • • • • •	FILING	225.00	CASH	0.00
KASSI AVION 5945 WILCOX PLACE SUITE B	TAX CERT	0.00	CHECK CHARGE	225.00
DUBLIN, OH 43016	COPIES HANDLING	0.00	DRAWDOWN BILLED	0.00
,			REFUND	0.00

C

FCC APPROVAL

ITC-98-224 INTELCOM, INC. effective: 4/29/98 Global Facilities-based/Global Resale Services Application for authority to operate as facilities-based carrier in accordance with the provisions of Section 63.18(e)(1) of the rules and also to provide service in accordance with the provisions of Section 63.18(e)(2) of the rules.

http://www.fcc.gov/Bureaus/International/Public Notices/1998/pnin8111.txt

D

SERVICE PROCEDURES



General Description of the Services to be Offered and How it would enhance competition in the area to be served

INTELCOM, INC. D/B/A BLEGBI hereby applies for license to provide resale long distance telecommunications services throughout the State of New York.

INTELCOM, INC. D/B/A BLEGBI's application seeking entry into the New York telecommunications market is in the public interest because it will provide New York consumers with an enhanced range of Telecommunications services, will increase customer choice, will encourage carriers to provide more efficient services at lower prices, will provide users with greater reliability, and will create competitive pressure on carriers to provide more responsive customer service.

INTELCOM, INC. D/B/A BLEGBI Respectfully submits its entry will bolster competition for the provision of long distance telecommunications services, which is essential to the State's continued economic health and well-being. Approval of this application will further the purposes of New York State Telecommunications Act, as well as the Federal Telecommunications Act of 1996 ("Federal Act"). Therefore, Applicant respectfully request that the commission grant it a license to provide the long distance telecommunications services described herein. Both the New York legislature and the United States Congress have determined that it is in the public interest to promote competition in the provision of telecommunication services. As discussed above, the Federal Act was designed to promote increased competition in the telecommunications market. Moreover, the Commission has already determined that the grant of applications for competing licenses to provide long distance telecommunications services is in the public interest. The recent experience with the introduction of competition into other telecommunications markets, such as long distance, competitive access, and customer premises equipment, has led to public interest benefits in those markets.



INQUIRY PROCEDURE

All customers who wish to submit inquiries can call Intelcom, Inc. Customer Servive toll free number (800) 810-3133 or write to:

Intelcom, Inc.

Customer Service
OR
Customer Service
S945 Wilcox Place suite B
Dublin Ohio 43026

HBS Billing Services
Customer Service
4242 Medical Drive suite 2100,
San Antonio, Texas 78229

CREDIT PROCEDURE

All customer credits are handled by Intelcom, Inc,. Intelcom, Inc. if requested, adjusts all legitimate billing to its customers preferred carrier, redits legitimate claims for "denies all knowledge" calls, and refunds Monthly Service Fees when necessary. Issued credits are then forwarded to HBS Billing Services for billing.

SUSTAINED CHARGE PROCEDURE

All sustained customer credits for Intelcom, Inc. are handled by Intelcom, Inc. Intelcom, Inc. sustains customer credits according to guidelines set by Intelcom, Inc., Customer Service Department. Intelcom, Inc. does not sustain customer credits unless the request for credit is not legitimate or if customer credit has already been issued by some other means.



HOW TO ORDER SERVICE

Intelcom, Inc. Sale Agents will supply each customer request with an LOA(Letter Of Authorization) to complete, sign and return at which time Intelcom, Inc. will process the customer requests. All requests for Intelcom, Inc. will be routed to Intelcom, Inc. Customer Service Department on a daily basis.

HOW TO CANCEL SERVICE

All requests to cancel Intelcom, Inc. service can be done anytime by contacting the Primary Inter exchange Carrier of choice or the Local Exchange Carrier. However the customer will remains responsible for all charges incurred up to the time of cancellation.



LETTER OF AUTHORIZATION

Please check only one (1) t			
☐ NEW CUSTOMER	☐ EXISTING CUSTOMER		
1) Authorization Date:	······		
2) Customer first name:_			
Customer middle name	e:		
Customer last name: _			
3) Are you over 18 years	of age? YES \(\square\) NO \(\square\)		
Do you have the authori	ty to switch your current service(s)? YI	es 🗌 no 🗌	
4) Customer telephone nu	ımber(s):		
()		()	
()	()		
()	()		
5) Customer billing addre	ess:		
Street			
	State		
	State		
Authorization Statement In order to enroll in the distance carrier for all telefor a low monthly fee of company of this change.	State	reby select Intelcom, Inc. as my prim for intrastate, interstate and internation ize Intelcom, Inc. to notify my local tempany will charge me a one time fee for	ary lonal collephotes
Authorization Statements In order to enroll in the distance carrier for all telefor a low monthly fee of company of this change. I any later change. I certify	StateStateStateStateStateStateStateStateStateStateStateStateStateStateStateStateStateStateState	reby select Intelcom, Inc. as my prim for intrastate, interstate and internation ize Intelcom, Inc. to notify my local tempany will charge me a one time fee for	ary lonal collephotes
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Authorization Statement In order to enroll in the distance carrier for all telefor a low monthly fee of company of this change. I certify service for the above telefor the above teleformation. • Your service charges with the statement of the service of the ser	State "Africa Universal Service Plan", I he ephone numbers listed above on this form \$\foats3.00\$, and by signing below, I author. I understand that my local telephone contrat I am at least eighteen years of age, aphone numbers.	zip Code reby select Intelcom, Inc. as my prim n for intrastate, interstate and internation ize Intelcom, Inc. to notify my local tempany will charge me a one time fee for and that I am authorized to change long	ary lonal collephotes
Authorization Statement In order to enroll in the distance carrier for all telefor a low monthly fee of company of this change. I certify service for the above telefor the above teleform of the service charges with a Your customer service in the service of the service of the service charges with the service charges with the service charges with the service of the	"Africa Universal Service Plan", I he ephone numbers listed above on this form \$\frac{1}{3}.00\$, and by signing below, I author I understand that my local telephone contract I am at least eighteen years of age, aphone numbers. : ill appear on your local telephone companions for inquiries is (800) 810-3133.	reby select Intelcom, Inc. as my prim n for intrastate, interstate and internation ize Intelcom, Inc. to notify my local tempany will charge me a one time fee for and that I am authorized to change long any bill.	ary lonal collephological
Authorization Statement In order to enroll in the distance carrier for all telefor a low monthly fee of company of this change. I certify service for the above telefor the above teleform of the service charges with the Your customer service in the	"Africa Universal Service Plan", I he ephone numbers listed above on this form \$\frac{1}{3}.00\$, and by signing below, I author I understand that my local telephone contract I am at least eighteen years of age, aphone numbers. : ill appear on your local telephone companions for inquiries is (800) 810-3133.	reby select Intelcom, Inc. as my prim n for intrastate, interstate and internation ize Intelcom, Inc. to notify my local tempany will charge me a one time fee for and that I am authorized to change long any bill.	ary lo onal c elepho this a dista



Intelcom "Africa Universal Service Plan"

. It costs a lot to make phone calls from the U.S. A/Canada to Africa. Intelcom's primary goal is to bring down the African rates to more affordable ones... and provides support for a better opportunity.

USE THE SERVICE

- -----> GET DISCOUNT RATES
- ----→ GET CUSTOMER INCENTIVES
- ----→ GET JOB OPPORTUNITY

DISCOUNT RATES

When you choose Intelcom as your Long Distance Service Provider, you automatically get a discount flat rate of more than 50% off the current regular international rates to any country in Africa.

CUSTOMER INCENTIVES

Services Incentives

. You get the benefit and the advantage of speaking to Account Representatives in several languages including African main languages.

Personal/Business Incentives

- . You automatically get an additional discounts on your already discounted rates to any African country the DAY that country celebrates its Independence and the DAY the U.S.A celebrates its Independence.
- . You automatically get an additional discounts on your already discounted rates to Africa during the main holiday seasons of the year (Easter, Christmas, New Year, Ramadan, Kwanza, etc...).

Gift Certificate/Cash Back

. You automatically get a gift certificate/cash back for high volume usage the end of each quarter.

JOB OPPORTUNITY

Students/Non-Students/Professionals/Non-Professionals

As Intelcom grows and diversifies its services in Telecommunications, Finance, Consulting, Research, Development and Social Services, qualified students/non-students, and professionals/non-professionals will be given Practical Training Opportunities and Job Opportunities in their related disciplines.

E

MANAGEMENT BACKGROUNDS

Kassi Avion 4694 Cemetery Road, Suite 373 Hilliard, Ohio 43026 HOME (614) 527-8520 WORK (614) 791-9403

SUMMARY OF QUALIFICATIONS

- Record of achievement in undergraduate and graduate academic programs. Hold Master's degrees in Statistics, Computer science And Engineering from the University of Missouri.
- Fifteen years high level consulting experience in finance, education, manufacturing and telecommunications using Relational Database Systems products on mainframes and clients/Servers environments.

PROFESSIONAL EXPERIENCE

01/1998 to Present

Intelcom, Inc. Dublin Ohio

President/Owner

Activities involve setting up a Telecommunication Small Business to provide long distance for intrastate, interstate and international services.

PROFESSIONAL EXPERIENCE

01/1998 to 12/1998

Rubbermaid Inc., Wooster Ohio

Consultant (Lead Oracle DBA, Production DBA's Team Leader)

-- Rubbermaid Production Services Transition Project

PROFESSIONAL EXPERIENCE

03/1997 to 11/1997

Ameritech Communications Inc., Milwaukee WI

Consultant (Lead Oracle DBA, Production DBA's Team Leader)

-- Ameritech Production Services Transition Project

PROFESSIONAL EXPERIENCE

03/1996 to 03/1997

MasterCard International, St. Louis MO

Consultant (Lead Oracle DBA)

Market Tracker, Market Advisor, Frequency Rewards productions and development projects

PROFESSIONAL EXPERIENCE

03/1995to 01/1996

Consultant(Lead Oracle DBA) National Steel Corporation Mishawaka. IN

Kassi Avion 4694 Cemetery Road, Suite 373 Hilliard, Ohio 43026 HOME (614) 527-8520 WORK (614) 791-9403

PROFESSIONAL EXPERIENCE

07/1993 to 02/1995

ITT World Support Center - Hartford, CT Consultant(Database Administrator)

PROFESSIONAL EXPERIENCE

11/1990 to 06/1993

ITFFM/ITFCD (THE World Bank) – Washington, D.C. Consultant(Senior Information Specialist)

PROFESSIONAL EXPERIENCE

01/1988 to 11/1990

IBM SID (System Integration Division) – Hartford, CT/ Chicago, II. Consultant(Database Administrator)

PROFESSIONAL EXPERIENCE

01/1984 to 12/1988

Dynamic Data Processing - Silver Spring Md. Senior Analyst (Database Administrator)

RESUME OF MR. LEONARD UWIRINGIYIMANA, Vice-President of Intelcom

300 College Park Dayton, OH 45469-2230 Phone: (937) 229-3502 Pax: (937) 229-4044

EDUCATION

1993 Mississippi State University, Starkville, MS. MSBA, Information Systems

1984 University of Quebec, Chicoutimi, Quebec, Canada. M.S., Small Businesses Management

1982 National University of Rwanda, Butare, Rwanda. Management

ADVANCED TRAINING

1989 Standardization and Quality Control International Trade Centre, Geneva, Switzerland.

1983 Canadian International Development Agency (CIDA/ACDI) Scholar,

WORK HISTORY

1999 ... INTELCOM Inc., Columbus, OH Vice-President

1996-... University of Dayton, Dayton, OH Senior Systems Analyst, Office for Computing Activities.

1994-95 Mississippi State University, Starkville, MS System Specialist, Development Foundation and Alumni Association

1989-91 Ministry of Commerce, Republic of Rwanda, Kigali, Rwanda., Director General of Standards and Consumer Safety

1966-88 National University of Rwanda, Butere, Rwanda. Vice-Dean, Faculty of Economics and Business.

1984-89 National University of Rwanda, Butere, Rwanda. Assistant (1984-88) and then Associate Professor of Management.

LANGUAGES:

English, French, Kinyarwanda

Résumé

Edward S. FEKPE, Secretary

Intelcom Inc. 5945 Wilcox Place, Sidte B, Dublin OH 43016. Tel. (614) 791-9403: Fax (614) 791-9321

SUMMARY OF QUALIFICATIONS

- Over 17 years experience in Transportation Engineering education, research and practice
- Project and program management skills and experience
- Extensive research experience
- Excellent analytical, communicating and writing skills
- Excellent computing skills
- Ability to work with people with diverse skills and cultural backgrounds

EDUCATION

PhD Transportation Engineering, University of Manitoba, Canada 1994

Alsc (Eng.) Transport Planning & Engineering, University of Leeds, UK. 1988

Civil Engineering, University of Science & Technology, Chana, 1981

EXPERIENCE PROFILE

Dr. Fekpe has expertise and extensive experience in the following areas of Transportation Engineering:

- Transportation Technology Deployment
- Program Development and Implementation
- Highway Infrastructure Impact Analysis
- Transport Regulation and Enforcement.
- Pavement Performance, Design and Evaluation
- Transportation Engineering in Developing Countries
- Application of Higher Technologies to Transportation Engineering

COMPUTER SKILLS

Software - MS Windows 95/98, MS Word, WordPerfect, CorelDraw, FileMaker Pro, Dose, MS Access, MS Power Point, MS Excel, S-Plus, SAS, MS Project, Lotus 123, Paradox for Windows.

Nativerhing - installation and network administration.

PLOYMENT HISTORY

1995-date	Principal Research Scientist, Transportation Division, Battelle, Columbus OH, USA
1994-95	Associate Research Officer, Centre for Surface Transportation Technology, National
	Research Council of Canada, Ottawa, Canada.
1990-94:	Research Assistant/Instructor: Dept. of Civil Engineering, Univ. of Manitoba, Canada.
1985-90:	Lecturer, Department of Civil Engineering, Univ. of Science and Technology, Ghana.
1983-85:	Assistant Locturer, Department of Civil Engineering, Benue Polytochnic, Nigeria.
1981-82:	National Service Person, Department of Civil Engineering, University of Science and
	Technology, Ghana.

PROFESSIONAL AFFILIATIONS

Member, American Society for Civil Engineers, USA

Momber, Association of Professional Engineers of Manitoba, Canada

Member, Institution of Highways and Transportation, UK

PUBLICATIONS

Dr. Felipe has published over 55 professional papers in reputed journals and conference proceedings. List is available on request.

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FINANCIAL INFORMATION

Page 1

INTELCOM BALANCE SHEET AS OF MARCH 15th, 1999

ASSETS

1. Cash

AMOUNT \$100,000.00 TOTAL \$100,000.00

- 2. Trade notes & account receivable
- 3. Ineventories
- 4. Government obligations
- ther current assets
- 6. Loan to shareholders
- 7. Mortgage and real estate loans
- 8. Other investments
- 9. Buildings & other Fixed depreciable assets
- 10. Depletable assets
- 11. Land(net of any amortization)
- 12. Intangible assets(amortization only)



14. TOTAL ASSETS

\$100,000.00

Page 2

INTELCOM BALANCE SHEET AS OF MARCH 15th, 1999

LIABILITIES AND SHAREHOLDERS' EQUITY

AMOUNT

TOTAL

- 15. Account payable
- 16. Mortgages, notes, bonds payable inless than 1 year
- 17. Other current liabilities
- 18. Loan from shareholders

\$100,000.00

- 19. Mortgages, notes, bonds payable in 1 year or more
- 20. Other liabilities
- 21. Total liabilities
- 22. Capital stock
- 23. Paid-in or capital surplus
- 24. Retained earnings- appropriated
- 25. Retained earnings income
- 26. Less cost of treasury stock



28. TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

\$100,000.00



Month	1	2	3	4 1	5	6 1	7 1						
Total Net sales	9,500	19,000	38,000	53,200	74.480	104.272	130,340	1/2 024	9	10	11	12	Total
Cost of Sales	5,000	10,000	20,000	28,000	39,200	54.880	***************************************	162,925	95,000	254,570	318,213	397,766	1,657,266
GROSS PROFIT	4,500	9,000	18,000	25,200	35,280		68,600	85,750	50,000	133,984	167,480	209,351	872,245
Controllable Expenses - Salaries	8,064	8,064	8,064	8.064		49,392	61,740	77,175	45,000	120,586	150,732	188,416	785,02
Payroll taxes	2,688	2,688	2,688	2,688	8,064	8,064	11,814	11,814	11,814	11,814	11,814	11,814	119,269
Advertising	500	500	500	500	2,688	2,688	3,938	3,938	3,938	3,938	3,938	3,938	39,756
Automobile	0	0	0	0	500	500	500	500	500	500	500	500	6,000
Dues and subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	C
Legal and accounting	500	0	0	0		0	0	0	. 0	0	0	0	
Office supplies (+ equipment 1st mth)	7,800	100	50	50	50	0	0	0	0	0	0	500	1,000
reseptione (including installation)	850	400	400	400		50	50	50	50	50	50	50	8,400
Othines (electric and gas)	80	80	80	80	400	400	400	400	400	400	400	400	5,250
Sales commission	100	200	400	560	784	80	80	80	80	80	80	80	960
Miscellaneous	100	100	100	100	-	1,098	1,372	1,715	1,000	2,680	3,350	4,187	17,445
Cash back incentive (@ 1%)	100		665	100	100	100	100	100	100	100	100	100	1,200
Total Controllable expenses	20,682	12,132	12.282	12 142	10.000	2,320			3,883			9,705	
Fixed Expenses: Billing charges	6,100	1,500		12,442	12,666	12,980	18,254	18,597	17,882	19,562	20,232	21,569	199,279
Insurance	100	1,500	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	189,600
Rent (including deposit)	2,400	1,200	1 200	0	0	0	0	0	0	0	0	0	100
Taxes and licenses	2,400	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1.200	1,200	15,600
Interest Payment on loans	0	- 0	0	0	0	0	0	0	0	0	0	0	15,000
Total Fixed Expenses			0	0	0	0	0	0	0	0	0	0	
TOTAL E XPENSES	8,600	2,700	19,400	19,400	19,400	19,400	19,400	19,400	19,400	19,400	19,400	19,400	204 200
	29,282	14,832	31,682	31,842	32,066	32,380	37,654	37,9971	37,282	38,9621	39,632	40,969	205,300
NET PROFIT (LOSS) (before taxes)	-24,782	-5,832	-13,682	-6,642	3,214	17,012	24,086	39,178	7,718	81,624	111,101	147,447	404,579 380,442

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UNDERLINE CARRIER

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SPRINT COMMUNICATIONS COMPANY L.P. 7 PARKWAY CENTER, SUITE 810 PITTSBURGH, PA. 15220