

# **NYSERDA Low to Moderate Income Proposal**

2026-2030 Energy Efficiency/Building Electrification  
Ratepayer Funded Programs

Downstate Technical Conference  
February 2, 2024

## Objectives

- Provide information on NYSERDA's LMI proposal for 2026-2030 ratepayer-funded EE/BE programs
- Receive stakeholder input and answer questions

## • Agenda

- LMI Portfolio Overview and Strategic Framework Application
- Budget Summary and Key Outcomes and Metrics
- Program Proposals:
  - Single Family LMI
  - Awareness and Education
  - Workforce Development

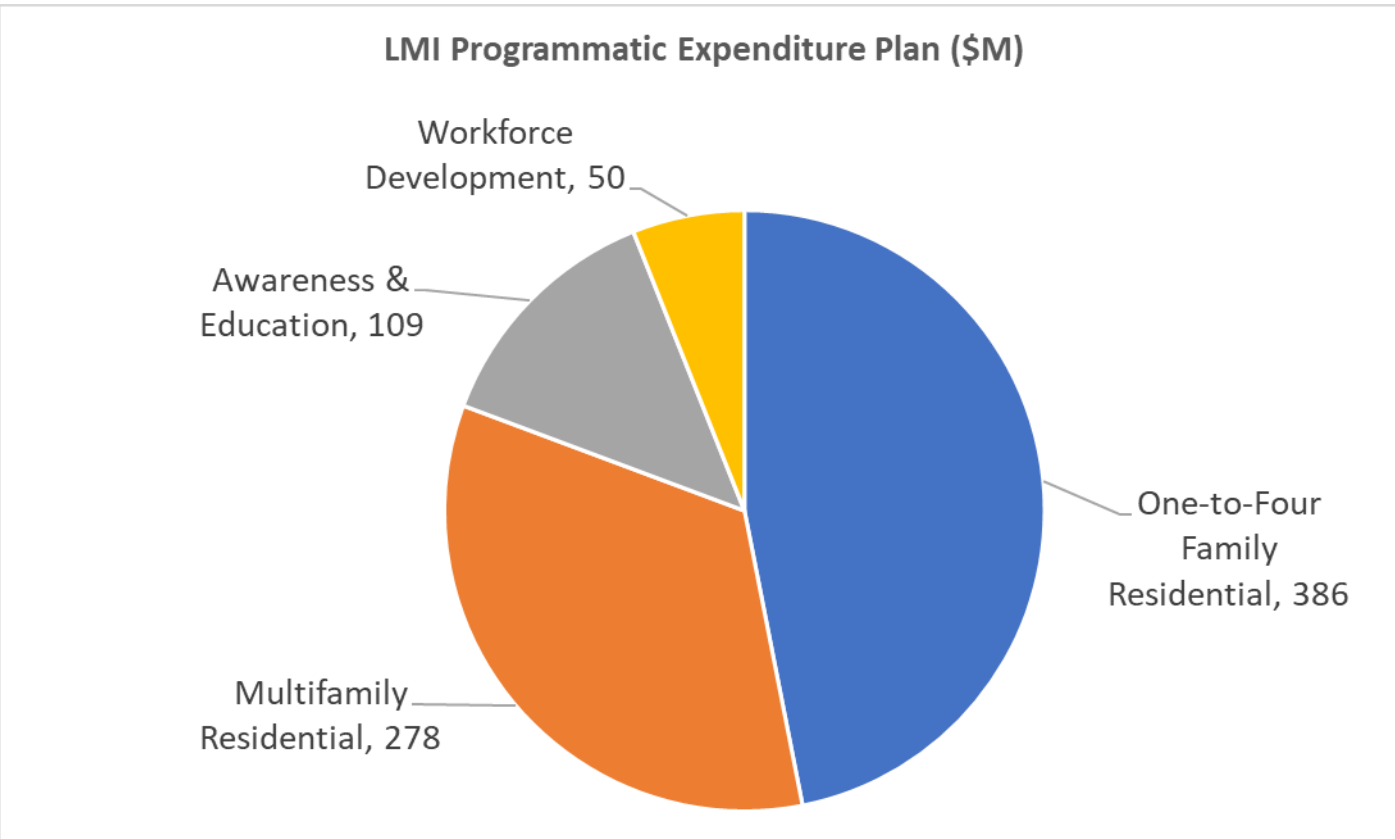
# Low to Moderate Income Proposal

## Key Portfolio Themes

- 1. Build the Foundation to Scale:**
  - Take what has worked well and apply it going forward
  - Streamline and consolidate activities to improve administrative processes and customer experience
  - Strategic integration of other funding sources to expand reach and undertake more comprehensive projects
- 2. Coordination to Make the Whole Work:**
  - Enhance coordination with utilities, State agencies and other stakeholders
- 3. Be responsive to evolving market needs and conditions**

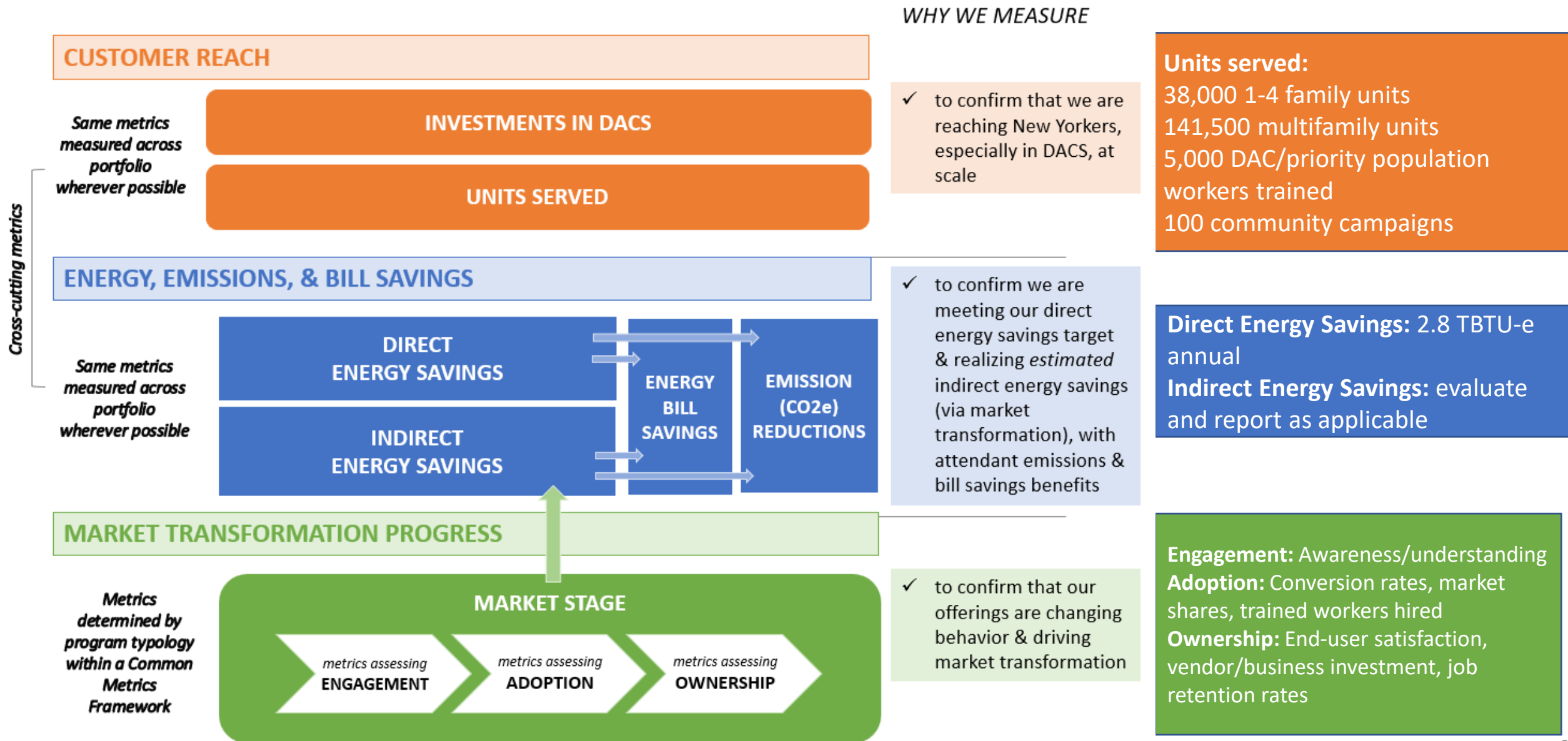
## Guiding Principles for LMI program delivery

- **Efficiency-first** approach
- **Improve the customer experience:** Provide simple clear resident touchpoints and a streamlined resident journey
- **Deliver high-quality projects statewide**
- **Maintain flexibility to meet residents where they are** while striving for replicability
- **Sufficient incentive support** to shape decision-making
- **Share meaningful and relatable success stories**



- \$1B total portfolio funding over 5 years (2026-2030)
- 82% toward programmatic areas
  - One-to-Four Family Residential
  - Multifamily Residential
  - Awareness & Education
  - Workforce Development
- Remainder includes Administration and EM&V costs

# LMI Key Outcomes and Metrics Framework



# Program Proposals

# LMI Portfolio: Strategic Framework Application



Proposed reclassification	NYSERDA Proposal
<b>Non-strategic to neutral</b>	<ul style="list-style-type: none"> <li>• Wall air conditioner covers</li> <li>• Furnace and boiler tune ups</li> <li>• Steam traps</li> </ul>
<b>Unspecified to neutral</b>	<ul style="list-style-type: none"> <li>• Health and safety upgrades, such as ventilation measures, gas leak repairs, smoke and carbon dioxide monitors, and domestic hot water safety discharge pipes, that may be necessary to pursue more comprehensive strategic measures</li> <li>• Low-flow shower heads, advanced power strips, thermostats, pipe insulation</li> </ul>
<b>Prohibited to strategic</b>	<ul style="list-style-type: none"> <li>• Lighting should be considered strategic for LMI projects pursuing a comprehensive track, of which lighting is a small and limited portion of the overall project spend</li> <li>• Refrigerators should be considered strategic when they meaningfully contribute to LMI energy affordability.</li> </ul>
<b>New Classification to Strategic</b>	<ul style="list-style-type: none"> <li>• Partial Electrification: When heat pumps provide more than 50% of a building’s space heating and/or domestic hot water load OR when heat pumps are displacing less than 50% of a building’s heating load but heating equipment has reached the end of its useful life and the choice is between partial electrification or further investment in fossil fuel systems</li> </ul>

# Single Family LMI – Proposal Summary (1/2)

**Program Objective:** EmPower+ helps low- and moderate-income households save energy and improve comfort by providing a no-cost home energy assessment, no-cost direct install improvements, and significant financial discounts toward the cost of efficiency, weatherization and electrification improvements

Key Program Components	Program Changes	Description
<b>EmPower+ Direct Install</b>	<b>Continue</b> but measures supported to align with Strategic Framework	<ul style="list-style-type: none"> <li>Continue offering Direct Install options, but with (1) proposed elimination of certain measures (e.g., standalone lighting) and (2) ongoing monitoring regarding when specific other measures may no longer need support.</li> </ul>
<b>EmPower+ Comprehensive Track</b>	<b>Continue</b> , but with improvements that align with the Strategic Framework and help streamline project delivery	<ul style="list-style-type: none"> <li>Continue weatherization focus for key measures (e.g., air sealing, insulation, etc.)</li> <li>Shift to integrate “efficiency-first” affordable electrification, including strategic partial electrification</li> <li>Add measure packages based upon Comfort Home experience to streamline customer and contractor experience</li> <li>Layer IRA rebates with available ratepayer funding to enable completion of more comprehensive projects</li> </ul>
<b>EmPower+ Enhanced Referrals and Customer Intake / Engagement</b>	<b>Continue with enhancements</b> , including a new engagement system	<ul style="list-style-type: none"> <li>Develop improved utility referral process and invest in improved resident intake and new engagement platform.</li> </ul>

## Key Activities

### Utility Coordination Priorities

#### Marketing/Outreach

- Ensure utility-specific and NYSERDA campaigns are complementary and not duplicative
- Align and amplify messaging where needed (e.g., program-specific messaging, support through Call Centers or Clean Energy Hubs)
- Set up marketing-specific working group comprised of marketing professionals across PAs to streamline decision-making

#### Referrals

- Improve consistency and quality of referral data
- Define and identify priority customer types for referral
- Regular meetings to discuss improvements in targeting and uptake of utility referrals

### Investing in DACs

- **Continue significant investments in low-income households** for Empower+ services, including maintaining 100% cost share.
- **Leverage Clean Energy Hubs, utility and NYSERDA messaging** to effectively promote program across DACs statewide, as well as help residents enroll in the program

# Awareness/Education– Proposal Summary (1/2)

**Program Objective:** Advance awareness and outreach about the broader benefits of clean building technologies and weatherization to help drive interest and uptake of EE/BE measures and utility and NYSERDA EE/BE programs, with a specific focus on DAC engagement

Program offering	Changes	Description
<b>Statewide Consumer and Awareness Efforts</b>	<b>Continue &amp; build on NYS Clean Heat effort,</b> but with shift in focus	<ul style="list-style-type: none"> <li>Reach NY residents through broad-based campaigns and targeted marketing channels</li> <li>Expand focus on weatherization and electrification-readiness benefits and options</li> <li>Highlight comprehensive set of funding opportunities available to New Yorkers (including federal funds)</li> <li>Drive residents to resources that support them along their home upgrade journey</li> <li>Improve tracking of additionality for efforts</li> </ul>
<b>Statewide Residential Engagement Website</b>	<b>New initiative</b> responsive to July 2023 Order guidance	<ul style="list-style-type: none"> <li>Will include “one-stop” intake website for residents interested in enrolling in EE/BE program</li> <li>Maintain NY Energy Advisor as a “front door” for homeowners/renters looking for relevant information and resources</li> </ul>
<b>Regional Clean Energy Hubs</b>	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>Hubs connect residents with building electrification/energy efficiency solutions and clean energy opportunities offered by NYSERDA, utilities, and State entities</li> <li>Expand reach to businesses, linkages to workforce development, and network depth within local communities.</li> </ul>
<b>Energy Equity Collaborative</b>	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>Continue to bring state agencies and authorities together with DAC Community-Based Organizations to hear firsthand community needs and improve deployment outcomes.</li> </ul>
<b>Compensation to Value DAC Lived Experience</b>	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>Compensate DAC residents and Community Based Organizations for their time and expertise when providing input on needs, program design and implementation.</li> </ul>
<b>Decarbonization Opportunity Prizes</b>	<b>New initiative</b>	<ul style="list-style-type: none"> <li>Multi-phase initiative to further DAC engagement and ownership in planning neighborhood- and community-level building decarbonization.</li> </ul>

## Key Activities

### Utility Coordination Priorities

**Outreach/Marketing:** Coordinate on messaging and campaigns for general awareness, and provide feedback/input on specific regional messaging, including building on what’s worked / what’s effective

**Engagement System and related resources:** Provide input and feedback on design of residential and multifamily systems and related “learning” resources; identify and discuss utility integration needs

#### **Regional Clean Energy Hubs/DAC engagement:**

- Coordinate on timing and duration of utility and NYSERDA BE/EE campaigns to plan for increased resident attention/interest regarding programs. In addition to referrals to utility programs, Hubs will provide utility bill guidance and assistance services for customers.
- Coordination with utilities will include frequent individualized meetings in respective Hub service territories to strategize coordination and improve program data sharing, development and execution.

### Investing in DACs

- Continue a dedicated Energy and Climate Equity team that manages DAC relationships and engagement and helps NYSERDA teams understand and adjust offerings to be more responsive to DAC needs.
- Leverage Regional Clean Energy Hubs, Energy Equity Collaborative, and compensate DAC residents and Community Based Organizations for time providing input in program design and implementation.
- NYSERDA is refining ways to target outreach and education to residents in DACs.

# Workforce Development– Proposal Summary (1/2)

**Program Objective:** Increase opportunities for all New Yorkers, especially those in DACS or Priority Populations, to build a successful clean energy career deploying BE/EE solutions that achieve State goals.

Program offering	Change to offering vs. CEF	Brief summary
Clean Energy Career Pathways Training	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>• Provide new workers with core transferrable skills for a clean energy career</li> <li>• Job placement support, mentoring and ongoing coaching</li> <li>• Wraparound services to support individuals with barriers to employment will be pursued by local case managers and funded from non-ratepayer sources.</li> <li>• Strong emphasis on job placement in addition to training and serving DAC residents and Priority Populations.</li> </ul>
Targeted Skills Training and Upskilling	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>• Skills upskilling and training existing clean energy workers including transitioning fossil fuel workers</li> <li>• Provided through trade unions, Registered Apprenticeships, manufacturers, trade associations, and non-profits and coordinated with NYS DOL</li> <li>• Typical training formats include webinars, multi-hour courses, workshops, clean energy modules integrated into pre-apprenticeship and apprenticeship, certificate, and continuing education curriculum</li> <li>• Leverage construction trade unions and focus on serving members of DACs and Priority Populations</li> </ul>
“Earn as You Learn” Wage Reimbursement and Retention Incentives	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>• Wage reimbursement and retention incentives to hire individuals with barriers to employment, reduce attrition and expand training</li> <li>• Newly revised OJT program will only support businesses that hire from a DAC or a Priority Populator and will provide special consideration for NYS MWBE/SDVOB</li> </ul>

## Key Activities

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### Utility Coordination Priorities

Workforce development activities provide an opportunity for the utilities to promote these offerings to BE/EE contractors within their programs. As an example, NYSERDA is working with National Grid on their Grid for Good program providing young adults from DACs with core math, communication and teamwork skills coupled with clean energy 101 training to prepare them for clean energy jobs within contractors that install energy efficiency and building electrification solutions under National Grid's incentive programs. This model could be replicated across other investor-owned utilities.

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### Investing in DACs

- All served and placed will be residents of DACs or Priority Populations
- Greater support will be provided as needed to ensure individuals are well equipped for their long-term success in a clean energy career. This may include a modest technical stipend in the \$500-\$750 range, when needed, so new workers can purchase necessary personal safety gear and tools.
- Wrap-around services which include healthcare, housing, childcare and transportation will be provided through local service providers and NYSERDA will look to supplement those resources using federal and other non-ratepayer sources.

# Questions ?

# **NYSERDA non-Low to Moderate Income Proposal**

2026-2030 Energy Efficiency/Building Electrification  
Rate-payer Funded Programs

Downstate Technical Conference  
February 2, 2024

## Objectives

- Provide information on NYSERDA's non-LMI proposal for 2026-2030 ratepayer-funded EE/BE programs
- Receive stakeholder input and answer questions

## Agenda

- Non-LMI Portfolio Overview and Strategic Framework Application
- Budget Summary and Key Outcomes and Metrics
- Program Proposals:
  - Technical Assistance
  - Purposeful Demonstrations
  - Codes & Standards
  - Awareness/Education
  - Workforce Development

# Non Low to Moderate Income Proposal

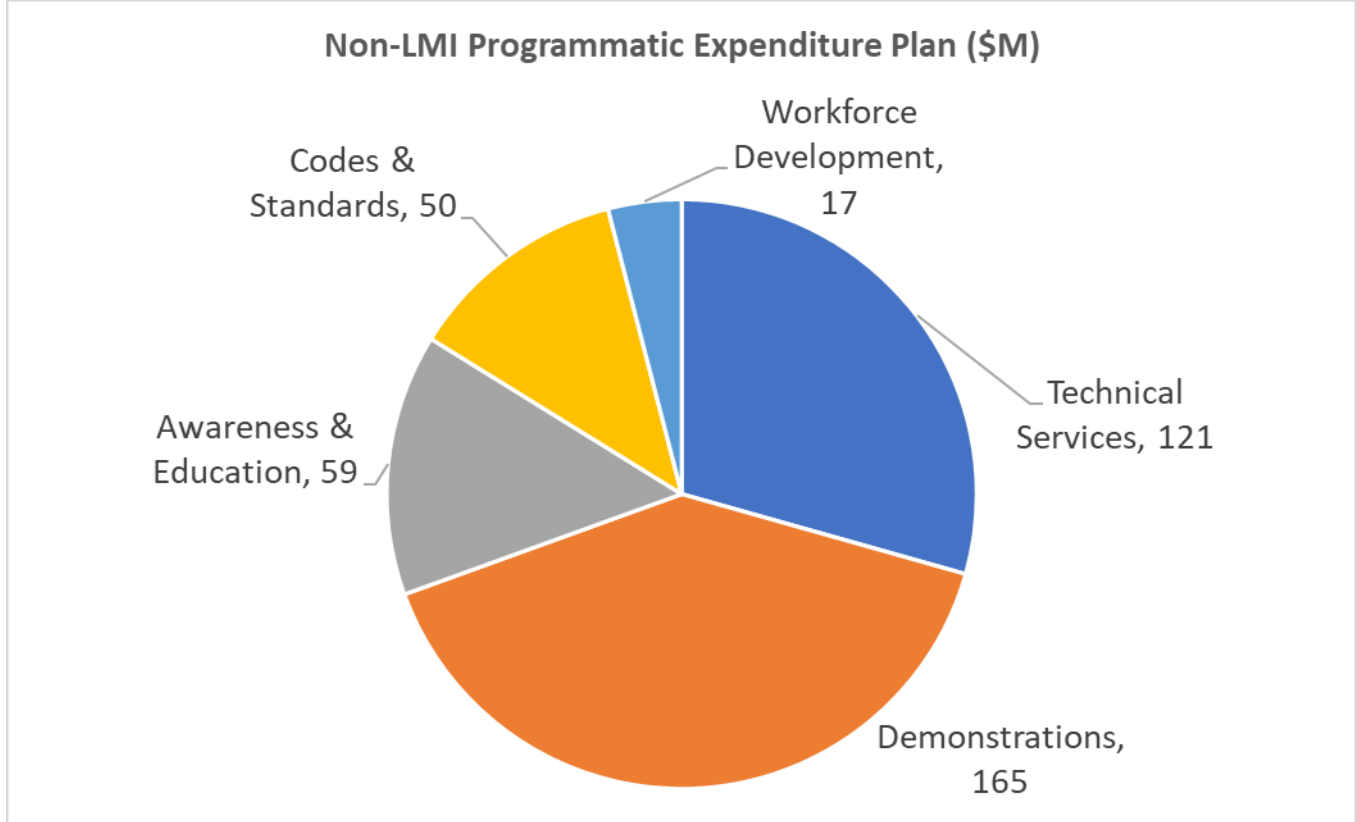
## Key Portfolio Themes

- **Evolve program design and delivery to expand reach and improve efficiency**
  - Take what has worked well, and apply it going forward.
  - Streamline and consolidate activities to improve administrative processes and customer experience
- **Coordination to make the whole work:**
  - Enhance coordination with utilities, State agencies and other stakeholders
  - Improve linkage of NYSERDA non LMI portfolio activities to uptake and adoption of utility incentives
- **Be Responsive to evolving market needs and conditions**

## Strategic Framework Application

Recommended re-classification	NYSERDA Proposal
<p><u>Unspecified</u> to <u>strategic</u> for technical services and demonstrations</p>	<p><b>Investments analyzing or supporting installation of partial electrification strategies</b> as part of a longer-term phased approach to decarbonizing multifamily, commercial, institutional, and industrial buildings would qualify as strategic</p>

# Non-LMI Portfolio Budget Summary



- \$500M total portfolio funding over 5 years (2026-2030)
- 82% toward programmatic areas
  - Demonstrations
  - Tech Services
  - Awareness & Education
  - Codes & Standards
  - Workforce Development
- Remainder includes Administration and EM&V costs

# Non-LMI Key Outcomes and Metrics Framework

## WHY WE MEASURE

### CUSTOMER REACH

Same metrics measured across portfolio wherever possible

INVESTMENTS IN DACS

UNITS SERVED

✓ to confirm that we are reaching New Yorkers, especially in DACS, at scale

### Units served:

Demos: 17K resi/30 non-resi  
 Tech Services: 155K resi/1,600 non-resi  
 Workforce: 750 workers trained  
 Codes/Standards: 25K training seats

### ENERGY, EMISSIONS, & BILL SAVINGS

Same metrics measured across portfolio wherever possible

DIRECT ENERGY SAVINGS

INDIRECT ENERGY SAVINGS

ENERGY BILL SAVINGS

EMISSION (CO<sub>2</sub>e) REDUCTIONS

✓ to confirm we are meeting our direct energy savings target & realizing *estimated* indirect energy savings (via market transformation), with attendant emissions & bill savings benefits

**Direct Energy Savings:** 7.0 TBTU-e annual  
**Indirect Energy Savings:** 3-5 TBTU-e annual

### MARKET TRANSFORMATION PROGRESS

Metrics determined by program typology within a Common Metrics Framework

#### MARKET STAGE

metrics assessing ENGAGEMENT

metrics assessing ADOPTION

metrics assessing OWNERSHIP

✓ to confirm that our offerings are changing behavior & driving market transformation

**Engagement:** Awareness and understanding of EE/BE options  
**Adoption:** Conversion rates, market shares, trained workers hired  
**Ownership:** End-user satisfaction, vendor/business investment, job retention rates

Cross-cutting metrics

# Non LMI Program Proposals

# Technical Assistance– Proposal Summary (1/2)

**Program Objective:** Support services and activities that increase building owner confidence and likelihood to adopt EE/BE measures, including driving uptake of utility end-use EE/BE incentives

Program offering	Changes	Description
<b>1-4 Family Residential Audits</b>	<b>Continue</b> , with focus on accessibility	<ul style="list-style-type: none"> <li>Incorporate robust virtual audit option to streamline process and make more accessible.</li> </ul>
<b>Master Planning for Decarbonization &amp; Energy Efficiency Measure Package Development</b>	<b>Continue</b> , with focus on streamlining activities and process to help drive uptake of utility incentives	<ul style="list-style-type: none"> <li>Incorporate focus on phased electrification approaches for large buildings</li> <li>Align and right-size scope of activities to building needs, with a priority focus on planning activities that support uptake of utility end-use incentives</li> <li>Consolidate various planning programs under the Flextech umbrella to streamline program delivery, reduce administrative burden, minimize customer confusion, and increase shared learning across TA activities</li> </ul>
<b>Design and Construction Support</b>	<b>Continue &amp; expand with new services</b>	<ul style="list-style-type: none"> <li>Expand level of support provided in this area and offer new services, including cost referencing and cost validation, and construction management</li> </ul>
<b>Vetting of Technologies and Vendors</b>	<b>Continue &amp; build on success</b>	<ul style="list-style-type: none"> <li>Shift focus to emerging promising technology solutions and vendors (e.g., heat recovery)</li> </ul>
<b>Technical Capacity Building and Vendor Tools</b>	<b>Continue</b> , with modifications	<ul style="list-style-type: none"> <li>Continue supply chain capacity-building support, working with contractors, manufacturers and design vendors</li> <li>Identify and develop new TA tools to help streamline decision making.</li> </ul>
<b>Energy Management Services</b>	<b>Consolidate &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>Consolidate existing programs where feasible (Strategic Energy Management and Onsite Energy Management Programs) and close out Real Time Energy Management.</li> </ul>

## Key Activities

### Utility Coordination Priorities

- **“Right-sizing” scope of TA studies to meet market needs and increase utility end-use incentive adoption:** Better align TA study scopes relative to building’s priorities and end-use incentives offered by the utilities
- **Streamlining TA activities and requirements:** With utilities and market actors, identify ways to streamline TA activities while continuing to provide decision-quality information (“spur action”) about EE/BE measures
- **Sharing project data:** improve data sharing to help with tracking/reporting and utility outreach

### Investing in DACs

- Understand what barriers inhibit access to clean energy TA services in DACs and **conduct more targeted outreach to DACs and institutions in DACs**, with focus on place-based strategies (e.g., Clean Energy Hubs)
- **Learn from newly in-market DAC-specific programs** such as Clean Green Schools
- **Explore higher cost-share** amounts for DAC-eligible entities

# Purposeful Demonstrations– Proposal Summary (1/2)

**Program Objective:** Demonstrate performance of commercialized but unproven technologies and build customer experience utilizing these new solutions and pathways

Program offering	Changes	Description
<b>Comfort Home</b>	<b>Continue &amp; build</b> on existing success; integration of IRA rebates	<ul style="list-style-type: none"> <li>Streamline ways to integrate IRA rebates for income-eligible residents (80% to 150% AMI)</li> <li>Examine opportunities to provide efficiency and electrification retrofits during emergency equipment replacements and major home renovations</li> </ul>
<b>Buildings of Excellence</b>	<b>Continue &amp; adapt</b> to needs beyond zero-emissions new construction	<ul style="list-style-type: none"> <li>Reduce size of program and focus on cutting-edge grid-interactive, resilient buildings.</li> </ul>
<b>Large Buildings/ Industrial Challenge</b>	<b>Continue &amp; build</b> on existing successes (Empire Buildings Challenge) , with modifications	<ul style="list-style-type: none"> <li>Incorporate new technology focus areas and market sub-segments (ie process loads)</li> <li>Concentrate on thermal load re-engineering and phased electrification pathways, and identify opportunities to integrate resiliency</li> <li>Increase co-benefits to DAC communities</li> </ul>
<b>DAC-Focused Subsector Demo</b>	<b>Continue &amp; build</b> on existing success, with modifications	<ul style="list-style-type: none"> <li>Continue demonstration efforts connected to P-12 schools and evaluate opportunities / funding for other DAC sub-sectors (e.g., anchor institutions) that also incorporate resiliency</li> </ul>
<b>Dissemination of Market Insights</b>	<b>Continue</b> , with improvements	<ul style="list-style-type: none"> <li>Continue production of market insights, but standardize to enable comparative analysis and improve utility</li> <li>Expand efforts to focus on tracking key market indicators</li> </ul>
<b>Thermal Energy Networks</b>	<b>Consolidate / integrate with other continuing activities</b>	<ul style="list-style-type: none"> <li>Integrate program with other continuing technical assistance and demonstration programs, and other funding sources.</li> </ul>

## Key Activities

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### Utility Coordination Priorities

- **Identifying common needs and approaches:** Work together and share insights to identify demo needs and opportunities; explore potential demo partnerships
- **Delivering market insights:** Standardize existing insights, expand supply chain insights and explore delivery of key, standardized market information to the public (e.g., costs)
- **Sharing project data:** improve tracking and data sharing to avoid layering with other ratepayer programs; regular updates on insights from demonstration activities

### Investing in DACs

- **Better characterize building stock within DACs to inform a demonstration program** focused on modernizing/upgrading buildings with community benefits
- Continue to learn from existing DAC-focused demonstrations such as Clean, Green Schools and **evaluate replicability across other community building types**
- **Test design of industrial programs in DACs in a way that maximizes community benefits,** including pollution reduction, workforce training, and land-use opportunities.

# Codes & Standards– Proposal Summary (1/2)

**Program Objective:** Develop building codes and standards, as well as product and appliance standards, that help advance energy efficiency and decarbonization to meet Climate Act requirements while supporting training and capacity building to increase compliance.

Program offering	Changes	Description
Building Codes	<b>Continue</b> with modifications given progress-to-date	Shift focus to new initiatives given both building code updates and relevant Scoping Plan requirements (zero emissions new construction, including): <ul style="list-style-type: none"> <li>• Expand focus on supporting compliance, especially as zero-emissions construction codes take effect</li> <li>• Develop codes and regulations in support of Scoping Plan requirements</li> <li>• Conduct research and development of next-generation building codes that incorporate grid-interactive load flexibility, distributed resources, and resiliency</li> </ul>
Product Standards	<b>Continue</b> with modifications given progress-to-date	Continue and expand work on product standards, including relevant Scoping Plan recommendations: <ul style="list-style-type: none"> <li>• Continue compliance and market support activities, including for NYS product standards that took effect in June 2023.</li> <li>• Continue support for federal appliance standard development and advancement</li> <li>• Evaluate and advance next set of NYS product standards</li> <li>• Advance work toward emissions-based appliance standards</li> </ul>

## Key Activities

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### Utility Coordination Priorities

- **Development and review of future codes:** work with PAs and other stakeholders to continue new codes and standards development
  - **Alignment of new codes with utility incentives:** Code changes, including new baselines, will impact what measures can be incentivized by PAs
  - **Grid-interactivity and load management:** new codes and appliance standards will need to align with utility infrastructure and programs
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### Investing in DACs

- **Expand investment in compliance and enforcement resources** for DACs
- **Expand and refine tools and engagement strategies** to better understand, estimate, and measure the impacts of codes & standards on DACs

# Awareness/Education– Proposal Summary (1/2)

**Program Objective:** Advance awareness and outreach about the broader benefits of clean building technologies and weatherization to help drive interest and uptake of EE/BE measures and utility and NYSERDA EE/BE programs//

	Changes	Description
<b>Statewide Consumer and Awareness Efforts</b> (through broad-based campaigns and targeted marketing channels)	<b>Continue &amp; build on NYS Clean Heat effort,</b> but with shift in focus	<ul style="list-style-type: none"> <li>Expand focus on weatherization and electrification-readiness benefits and options</li> <li>Highlight comprehensive set of funding opportunities available to New Yorkers via not only ratepayer programs, but also other sources (IRA, etc.);</li> <li>Drive residents to other Awareness resources, including Learning Center, Residential Engagement Website, and Customer Engagement Platform</li> <li>Improve tracking of additionality for efforts.</li> </ul>
<b>Statewide Residential Engagement Website</b>	<b>New initiative</b> responsive to July 2023 Order guidance	<ul style="list-style-type: none"> <li>Serve as “one-stop” intake website for residents interested in enrolling in EE/BE program.</li> <li>Includes maintaining NY Energy Advisor as a “front door” for homeowners/renters looking for relevant information and resources</li> </ul>
<b>Local Government Engagement</b>	Focus on municipalities with high potential to decarbonize buildings	<ul style="list-style-type: none"> <li>Clean Energy Communities high impact actions will be integrated with DEC’s Climate Smart Communities</li> <li>Focus on broader decarbonization strategies with local municipalities and assemble lessons learned from Clean Energy Leadership Cohorts into toolkits and guidebooks for use by all municipalities pursuing EE/BE solutions</li> </ul>

## Key Activities

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### Utility Coordination Priorities

- **Outreach/Marketing:** Coordinate on messaging and campaigns for general awareness, and provide feedback/input on specific regional messaging, including building on what’s worked / what’s effective
- **Engagement System and related resources:** Provide input and feedback on design of residential and multifamily systems and related “learning” resources; identify and discuss utility integration needs
- **Regional Clean Energy Hubs/DAC engagement:** Coordinate about timing and duration of utility and NYSERDA BE/EE campaigns to plan for increased resident attention/interest regarding programs. In addition to referrals to utility administered programs, Hubs will provide utility bill guidance and assistance services for customers. Coordination with utilities will include frequent individualized meetings in respective Hub service territories to strategize coordination and improve program data sharing, development and execution.

### Investing in DACs

- Continue a dedicated Energy and Climate Equity team that manages DAC relationships and engagement and helps internal NYSERDA teams understand and adjust offerings responding to DAC needs.
- Leverage Regional Clean Energy Hubs, Energy Equity Collaborative, and compensate DAC residents and Community Based Organizations for time providing input in program design and implementation.
- NYSERDA is refining ways to target outreach and education to residents in DACs.

# Workforce Development– Proposal Summary (1/2)

**Program Objective:** Increase opportunities for all New Yorkers to build a successful clean energy career deploying BE/EE solutions that achieve State goals.

Program offering	Change to offering vs. CEF	Brief summary
Clean Energy Career Pathways Training	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>• Provide new workers with core transferrable skills for a clean energy career</li> <li>• Job placement support, mentoring and ongoing coaching</li> <li>• Wraparound services to support individuals with barriers to employment will be pursued by local case managers and funded from non-ratepayer sources.</li> <li>• Strong emphasis on job placement in addition to training and serving DAC residents and Priority Populations.</li> </ul>
Targeted Skills Training and Upskilling	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>• Skills upskilling and training existing clean energy workers including transitioning fossil fuel workers</li> <li>• Provided through trade unions, Registered Apprenticeships, manufacturers, trade associations, and non-profits and coordinated with NYS DOL</li> <li>• Typical training formats include webinars, multi-hour courses, workshops, clean energy modules integrated into pre-apprenticeship and apprenticeship, certificate, and continuing education curriculum</li> <li>• Leverage construction trade unions and focus on serving members of DACs and Priority Populations</li> </ul>
“Earn as You Learn” Wage Reimbursement and Retention Incentives	<b>Continue &amp; build on existing success</b>	<ul style="list-style-type: none"> <li>• Wage reimbursement and retention incentives to hire individuals with barriers to employment, reduce attrition and expand training</li> <li>• Newly revised OJT program will only support businesses that hire from a DAC or a Priority Populator and will provide special consideration for NYS MWBE/SDVOB</li> </ul>

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### Utility Coordination Priorities

Workforce development activities provide an opportunity for the utilities to promote these offerings to BE/EE contractors within their programs. As an example, NYSERDA is working with National Grid on their Grid for Good program providing young adults from DACs with core math, communication and teamwork skills coupled with clean energy 101 training to prepare them for clean energy jobs within contractors that install energy efficiency and building electrification solutions under National Grid's incentive programs. This model could be replicated across other investor-owned utilities.

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### Investing in DACs

- All served and placed will be residents of DACs or Priority Populations
- Greater support will be provided as needed to ensure individuals are well equipped for their long-term success in a clean energy career. This may include a modest technical stipend in the \$500-\$750 range, when needed, so new workers can purchase necessary personal safety gear and tools.
- Wrap-around services which include healthcare, housing, childcare and transportation will be provided through local service providers and NYSERDA will look to supplement those resources using federal and other non-ratepayer sources.


# **Downstate Energy Efficiency & Building Electrification Programs for Multifamily Low- and Moderate-Income Buildings**

**February 2, 2024**

# EE/BE Programs for Downstate Multifamily LMI Buildings


Administrator	Program	Description	Eligibility
NYSERDA	Direct Injection	<ul style="list-style-type: none"> <li>Offers EE/BE incentives to buildings going through refinancing cycle with NYC Housing Preservation and Development (HPD) and NYS Division of Housing and Community Renewal (HCR)</li> <li>Buildings can access capital up-front</li> </ul>	<ul style="list-style-type: none"> <li>Regulated affordable multifamily (5+ unit) housing undergoing refinancing with sponsor agency</li> </ul>
	FlexTech	<ul style="list-style-type: none"> <li>Targeted or comprehensive technical analysis including energy studies and/or planning</li> <li>Statewide program with subsidies available for affordable buildings</li> </ul>	<ul style="list-style-type: none"> <li>Multisector</li> <li>Verification process consistent with AMEEP</li> </ul>
Con Edison & National Grid	Affordable Multifamily Energy Efficiency Program (AMEEP)	<ul style="list-style-type: none"> <li>Offers EE incentives to all other affordable buildings through measure specific or \$ per dwelling unit incentives</li> <li>Jointly administered with a single program structure and related documentation</li> <li>Buildings can access capital through mid- and post-project payment</li> </ul>	<ul style="list-style-type: none"> <li>Existing affordable multifamily buildings</li> <li>Mid-finance cycle regulated/subsidized, and all rent-regulated and naturally occurring affordable housing</li> </ul>

# DNY Affordable Multifamily Program Changes – NYSERDA

 Continuing program

Program Offering	Change	Description
Statewide Direct Injection Program	<b>Continue and evolve</b> based upon lessons learned to date	<ul style="list-style-type: none"> <li>• Continue Direct Injection in coordination with NYS Homes and Community Renewal (HCR) and NYC Housing Preservation Department (HPD)</li> <li>• Focus on comprehensive weatherization and electrification retrofit projects at time of re-financing</li> <li>• Share project data with utilities to avoid prospective double-dipping of ratepayer incentives</li> <li>• Leverage common intake system to assign buildings to the "right" program</li> </ul>
Technical Assistance Multifamily LMI	<b>Continue and evolve</b> based upon lessons learned	<ul style="list-style-type: none"> <li>• Provide a range of targeted and comprehensive technical assistance services (e.g., decarbonization plans, measure package analysis) but adjust/streamline services to best meet the needs of building owners and drive greater uptake of utility end-use incentives</li> <li>• Consolidate TA activities under the Flextech program umbrella to streamline and standardize program delivery.</li> </ul>
	<b>Improve coordination with utilities and market actors</b>	<ul style="list-style-type: none"> <li>• Align savings estimates from TA studies with utility methodologies (e.g., Technical Resource Manual)</li> <li>• Coordinate with utilities to "right-size" TA scopes with program needs</li> <li>• Data sharing to support tracking /reporting of TA activities in driving uptake of utility end-use incentives</li> </ul>

# AMEEP Program Changes – Con Edison and National Grid

 Continuing program

Change	Description
Transition from lighter touch toward deeper EE measures and incorporate electrification	<ul style="list-style-type: none"> <li>• Measures currently include roof or wall insulation, energy management systems, air sealing, HVAC controls, window replacement, among others</li> <li>• Future incentives to encourage weatherization, facilitate longer-lived savings and prepare buildings for electrification</li> <li>• Incentives for full-load and supplemental/hybrid projects in Con Edison territory</li> </ul>
Deliver seamless customer experience by enhancing coordination with NYSERDA and PSEG-LI	<ul style="list-style-type: none"> <li>• Streamline and align AMEEP and FlexTech program requirements</li> <li>• Explore feasibility of a common intake process and project management system</li> <li>• Co-develop and implement pilot initiatives</li> <li>• Coordinate with additional support available through NYSERDA (<i>e.g.</i>, federal programs &amp; financing)</li> </ul>
Enhance program design by engaging customers, contractors, and stakeholders	<ul style="list-style-type: none"> <li>• Expand and diversify participating contractor and industry partner network</li> <li>• Improve digital and language accessibility for programs based on community need</li> <li>• Improve community partnerships, including Regional Clean Energy Hubs, to bolster customer awareness and education</li> </ul>

# NYSERDA Proposed Budget & Savings

Multifamily Residential (*Statewide*): \$278M (2025-2034)

Energy Savings (*Statewide*): ~29,000,000 MMBtu-e lifetime savings<sup>1</sup>

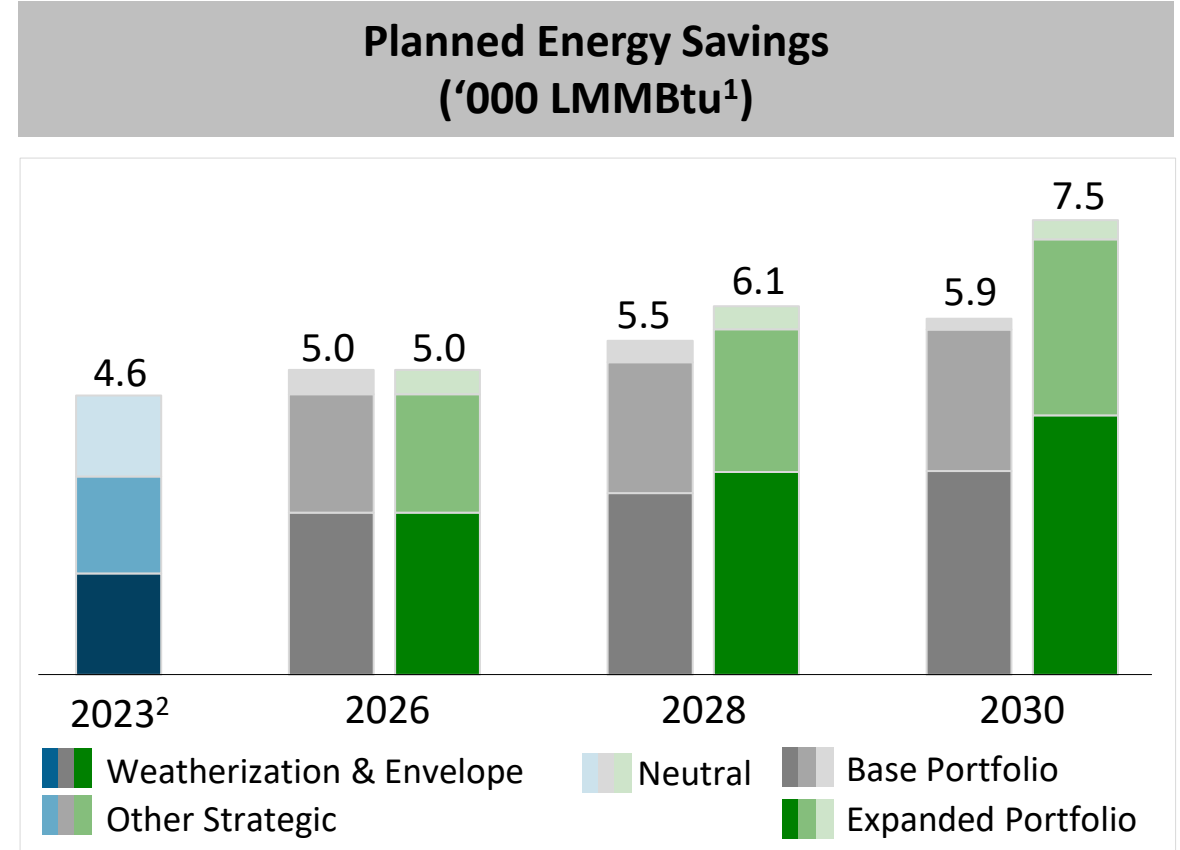
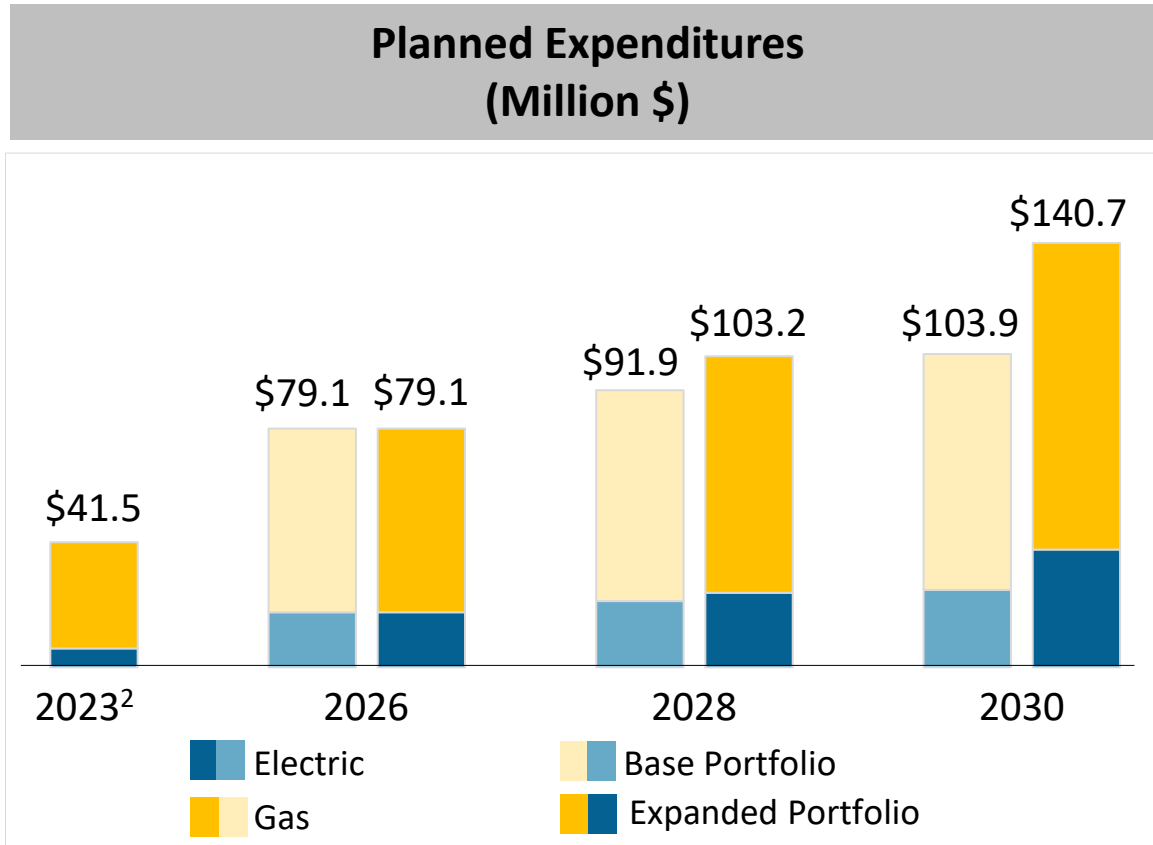
Units Served (*Statewide*):

- Technical Assistance: 141,500 units
- End-use incentives: 45,500

<sup>1</sup> Includes estimated electricity consumption from projected heat pump adoption

# Con Edison Proposed LMI Expenditures and Energy Savings

Proposed *Expanded Portfolio Plan* goes beyond PSC plan to assist more customers in participating in the clean energy transition.



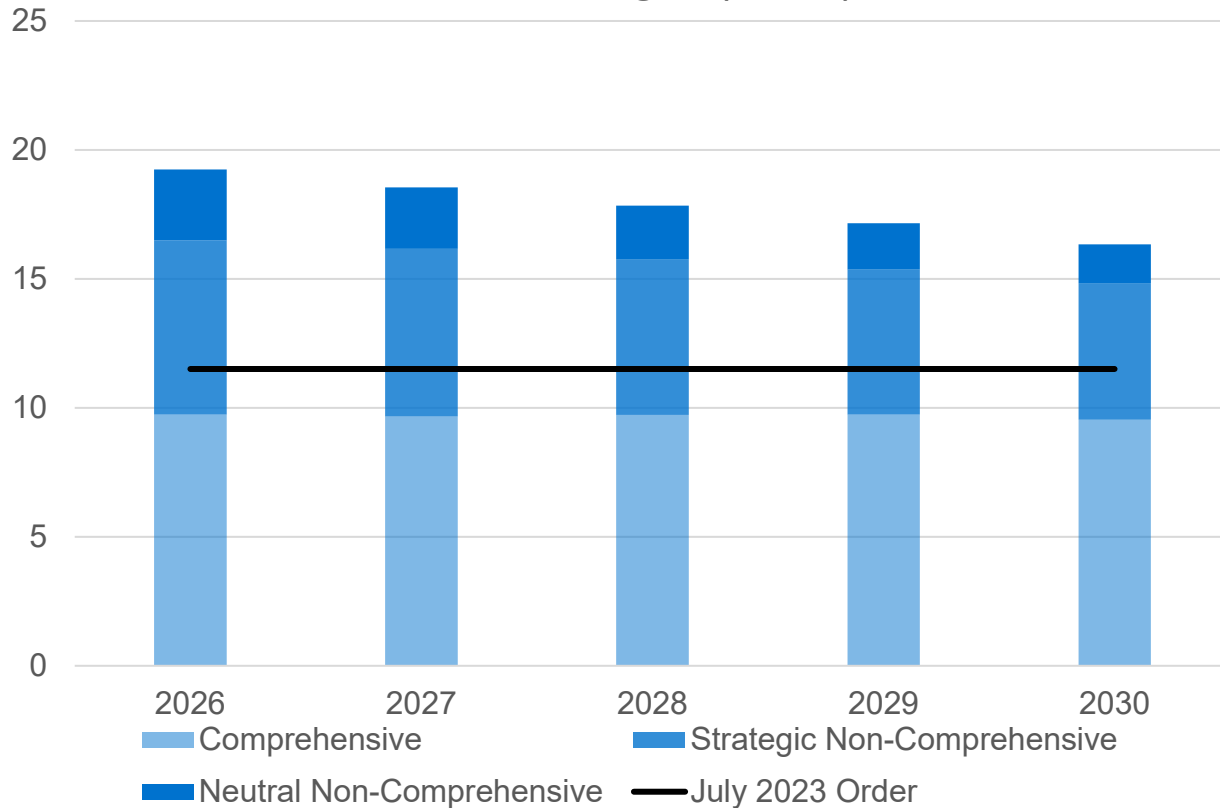
<sup>1</sup> Lifetime Millions of British Thermal Units ("LMMBtu") refers to the total savings of an EE or BE measure over that measure's Expected Useful Life

<sup>2</sup> 2023 amounts were forecasted at the time of original NENY submission and include labor expenses. Actual 2023 amounts are still being finalized.

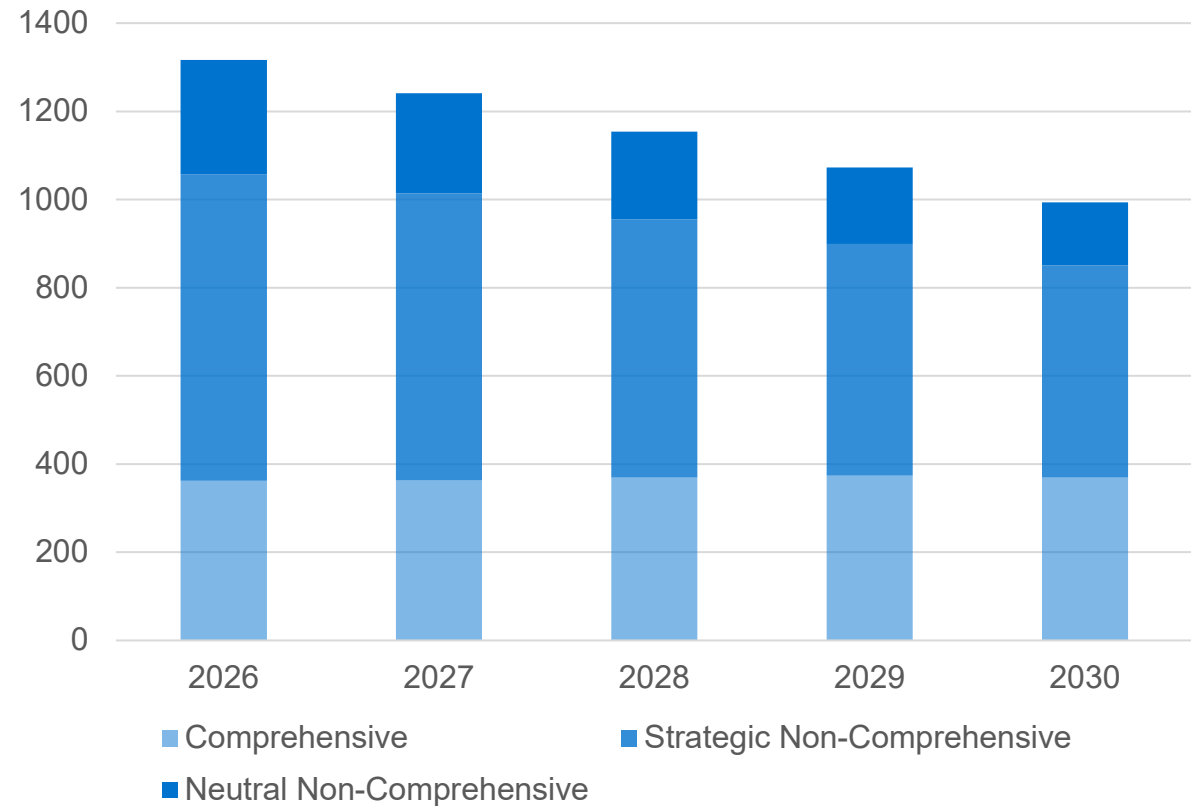
# National Grid Proposed Budget & Savings - KEDNY

National Grid's filed proposal allocates an alternative funding split between KEDNY and KEDLI to account for multifamily market size and market potential, while keeping the total annual funding consistent with the sum allocated to KEDNY and KEDLI in Appendix A from the July 2023 Order. Estimated units to served: 155,200

Annual Budget (\$MM)\*



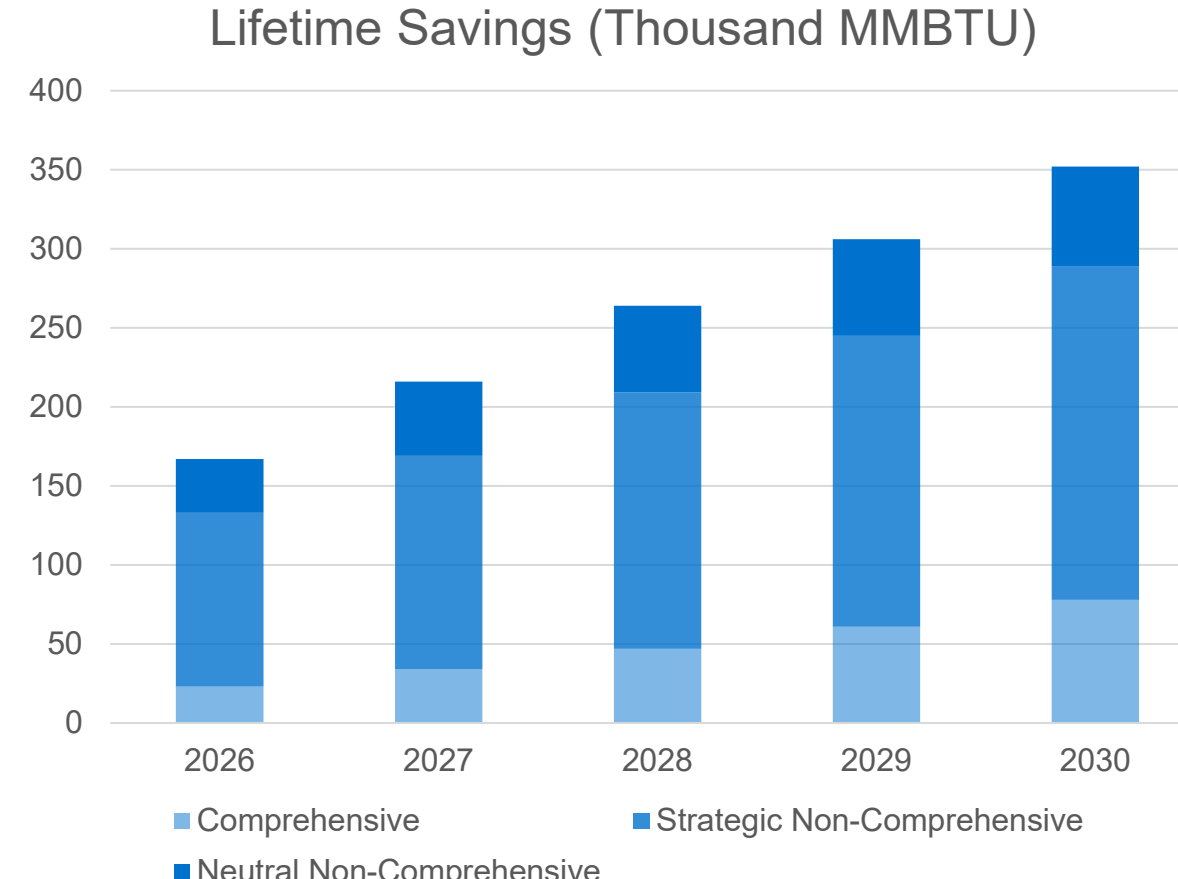
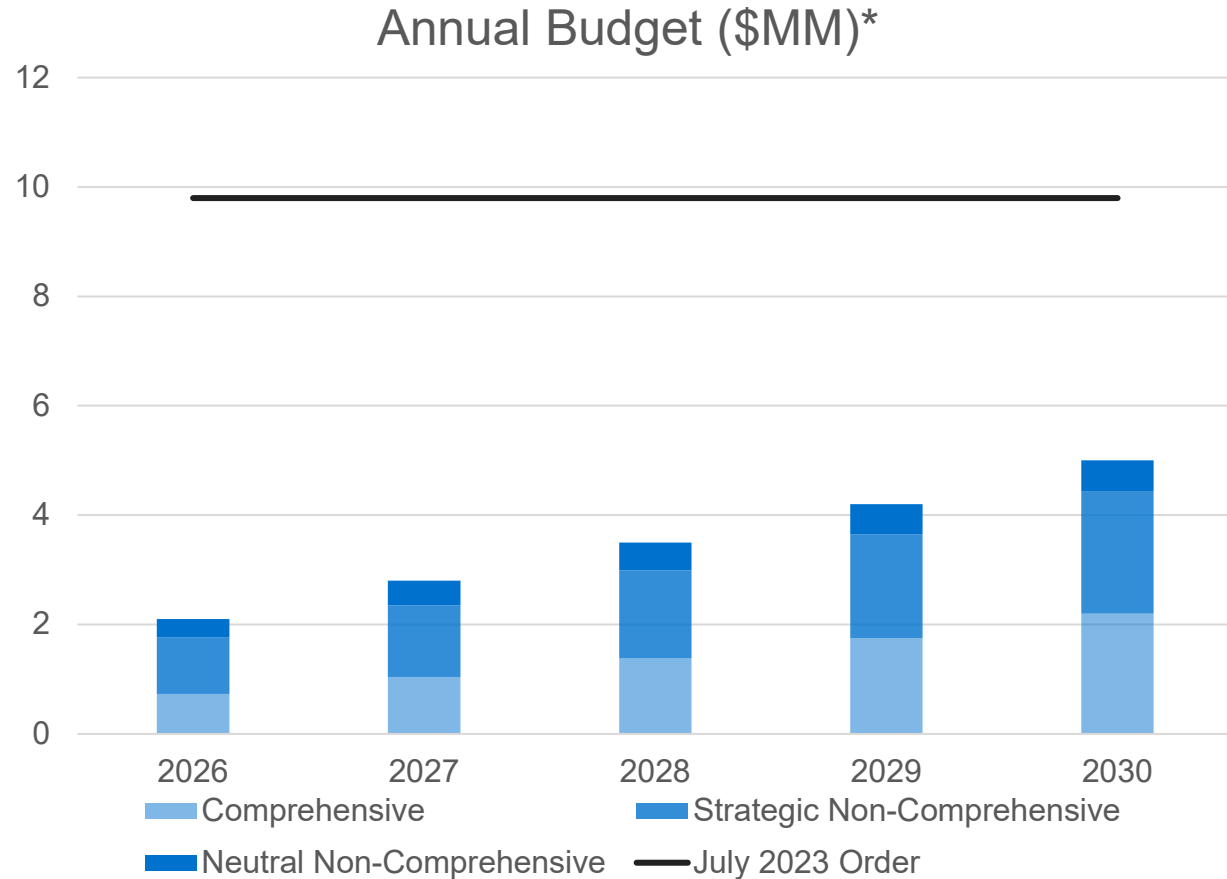
Lifetime Savings (Thousand MMBTU)



\*Budgets are inclusive of all budget categories

# National Grid Proposed Budget & Savings - KEDLI

National Grid's filed proposal allocates an alternative funding split between KEDNY and KEDLI to account for multifamily market size and market potential, while keeping the total annual funding consistent with the sum allocated to KEDNY and KEDLI in Appendix A from the July 2023 Order. Estimated units to served: 39,800



\*Budgets are inclusive of all budget categories

# Question & Answer

# Appendix

# AMEEP Overview

- Provides incentives to 5+ unit buildings for energy efficiency (EE) measures such as:
  - Roof or wall insulation
  - Energy Management Systems
  - Air sealing
  - HVAC controls
  - Window replacement
  - Plan to expand to offer BE incentives
- Eligibility determination:
  - Building with housing agency regulatory agreement or in which at least 25% of units are occupied by households earning not more than 80% of Area Median Income or State Median Income, whichever is greater
- Flexible program structure with both measure-specific and \$/dwelling unit incentives

Two Program Pathways	
Comprehensive	Non-Comprehensive
<ul style="list-style-type: none"><li>• Large projects, whole building energy retrofits</li><li>• Point-based, \$/dwelling unit incentive structure; 100-point minimum</li><li>• Audit requirement with incentives available from NYSERDA to offset cost</li></ul>	<ul style="list-style-type: none"><li>• Smaller projects with prescriptive upgrades</li><li>• Projects that won't hit the 100-point threshold</li><li>• Incentive determined by equipment installed and/or energy savings</li></ul>

# National Grid LMI EE/BE Proposed Program Budgets for 2026-2030

		TABLE 5a: PROPOSED PROGRAMMATIC AREA/PROGRAM LEVEL BUDGET - LMI						
	Programmatic Area/Program	2026	2027	2028	2029	2030	Total 2026-2030	Average Annual
KEDNY Gas	<i>AMEEP</i>							
	Incentives & Services	\$15,008,315	\$14,462,315	\$13,916,315	\$13,370,315	\$12,746,315	\$ 69,503,573	\$ 13,900,715
	Implementation	\$3,222,939	\$3,105,689	\$2,988,439	\$2,871,189	\$2,737,189	\$ 14,925,447	\$ 2,985,089
	Marketing	\$384,829	\$370,829	\$356,829	\$342,829	\$326,829	\$ 1,782,143	\$ 356,429
	Total	<b>\$ 18,616,083</b>	<b>\$ 17,938,833</b>	<b>\$ 17,261,583</b>	<b>\$ 16,584,333</b>	<b>\$ 15,810,333</b>	<b>\$ 86,211,163</b>	<b>\$ 17,242,233</b>
<b>Gas Total</b>		<b>\$ 18,616,083</b>	<b>\$ 17,938,833</b>	<b>\$ 17,261,583</b>	<b>\$ 16,584,333</b>	<b>\$ 15,810,333</b>	<b>\$ 86,211,163</b>	<b>\$ 17,242,233</b>

		TABLE 5b: PROPOSED PROGRAMMATIC AREA/PROGRAM LEVEL BUDGET - LMI						
	Programmatic Area/Program	2026	2027	2028	2029	2030	Total 2026-2030	Average Annual
KEDLI Gas	<i>AMEEP</i>							
	Incentives & Services	\$1,617,000	\$2,156,000	\$2,695,000	\$3,234,000	\$3,850,000	\$13,552,000	\$ 2,710,400
	Implementation	\$351,750	\$469,000	\$586,250	\$703,500	\$837,500	\$2,948,000	\$ 589,600
	Marketing	\$63,000	\$84,000	\$105,000	\$126,000	\$150,000	\$528,000	\$ 105,600
	Total	<b>\$ 2,031,750</b>	<b>\$ 2,709,000</b>	<b>\$ 3,386,250</b>	<b>\$ 4,063,500</b>	<b>\$ 4,837,500</b>	<b>\$ 17,028,000</b>	<b>\$ 3,405,600</b>
<b>Gas Total</b>		<b>\$ 2,031,750</b>	<b>\$ 2,709,000</b>	<b>\$ 3,386,250</b>	<b>\$ 4,063,500</b>	<b>\$ 4,837,500</b>	<b>\$ 17,028,000</b>	<b>\$ 3,405,600</b>

# National Grid LMI EE/BE Proposed Program Lifetime MMBTU Savings for 2026-2030

		TABLE 7a: PROGRAMMATIC AREA/PROGRAM LEVEL LIFETIME SAVINGS (MMBtu) - LMI KEDNY						
Programmatic Area/Program		2026	2027	2028	2029	2030	Total 2026-2030	Average Annual
KEDNY Gas	AMEEP	1,317,710	1,240,117	1,154,933	1,072,830	993,442	5,779,033	1,155,807
<b>Gas Total</b>		<b>1,317,710</b>	<b>1,240,117</b>	<b>1,154,933</b>	<b>1,072,830</b>	<b>993,442</b>	<b>5,779,033</b>	<b>1,155,807</b>

		TABLE 7a: PROGRAMMATIC AREA/PROGRAM LEVEL LIFETIME SAVINGS (MMBtu) - LMI KEDLI						
Programmatic Area/Program		2026	2027	2028	2029	2030	Total 2026-2030	Average Annual
KEDLI Gas	AMEEP	166,951	216,900	263,227	306,339	351,556	1,304,973	260,995
<b>Gas Total</b>		<b>166,951</b>	<b>216,900</b>	<b>263,227</b>	<b>306,339</b>	<b>351,556</b>	<b>1,304,973</b>	<b>260,995</b>

# **Con Edison's Non- Low- and Moderate- Income Customer Portfolio Proposal**

Energy Efficiency & Building Electrification Technical Conference

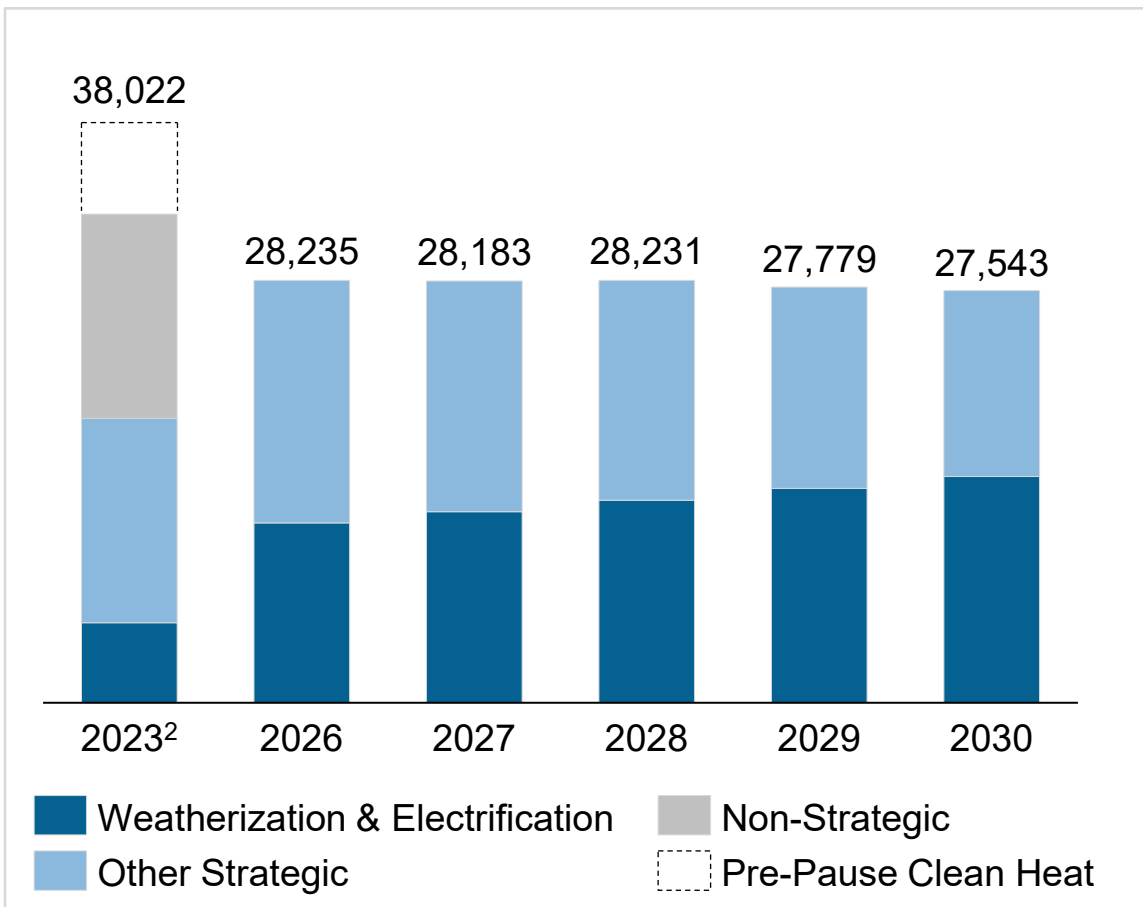
February 2, 2024

# Energy Efficiency & Building Electrification

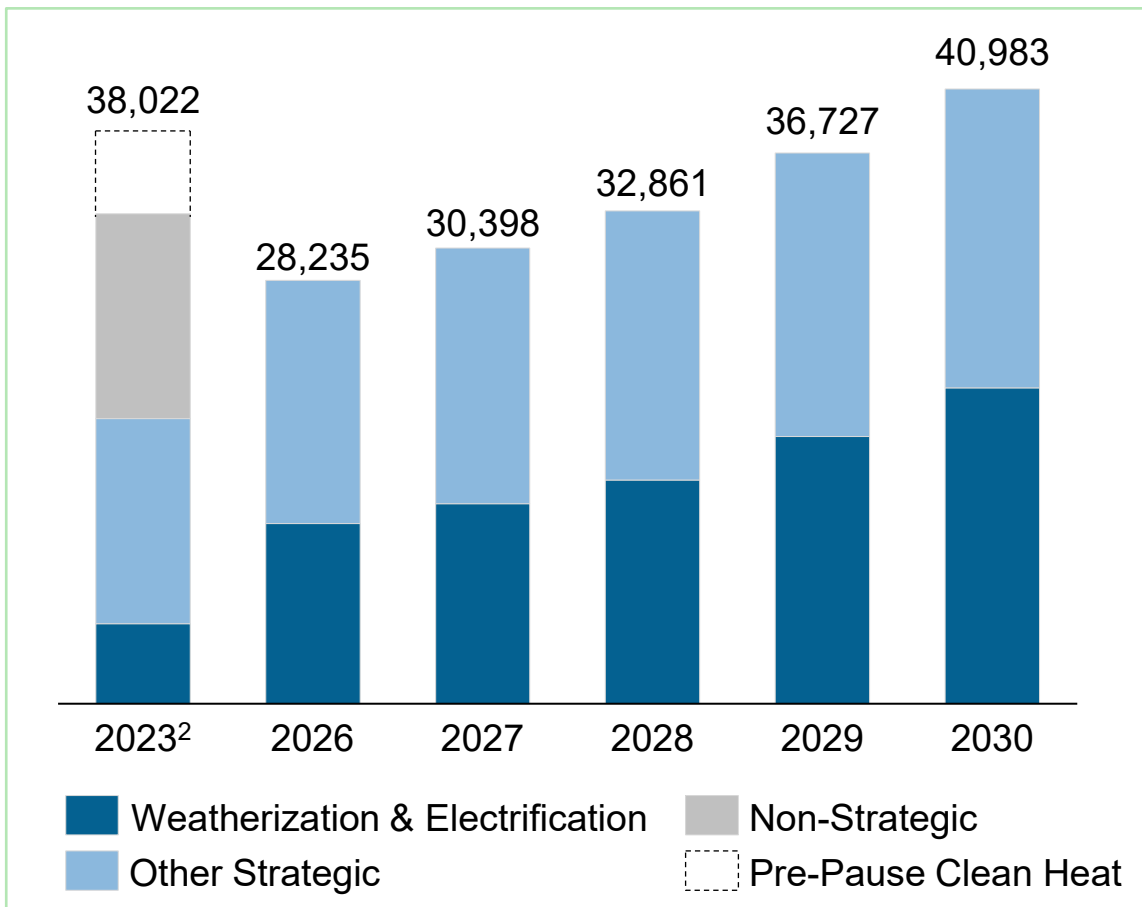
- Energy efficiency and building electrification programs are cornerstones of the State's progress toward CLCPA goals
- These programs provide necessary support to our customers seeking to take part in the clean energy transition, especially including customers in Disadvantaged Communities
- Our plan:
  1. Fully transitions to the strategic measures identified by the Commission and prioritizes growth in electrification and building envelope
  2. Proposes to go beyond PSC projections to bring clean energy investments into reach for more customers, including steam customers, multifamily buildings and commercial properties facing Local Law 97 compliance obligations
  3. Simplifies and streamlines program requirements to make it easier to participate – including by enhancing coordination with NYSERDA for coordinated offerings
  4. Expands accessibility for customers and contractors working in DACs
  5. Narrows and preserves implementation flexibility to allow programs to meet changing customer needs

# Projected Energy Savings

**Base Portfolio Plan Energy Savings**  
(‘000 LMMBtu<sup>1</sup>)



**Expanded Portfolio Plan Energy Savings**  
(‘000 LMMBtu)

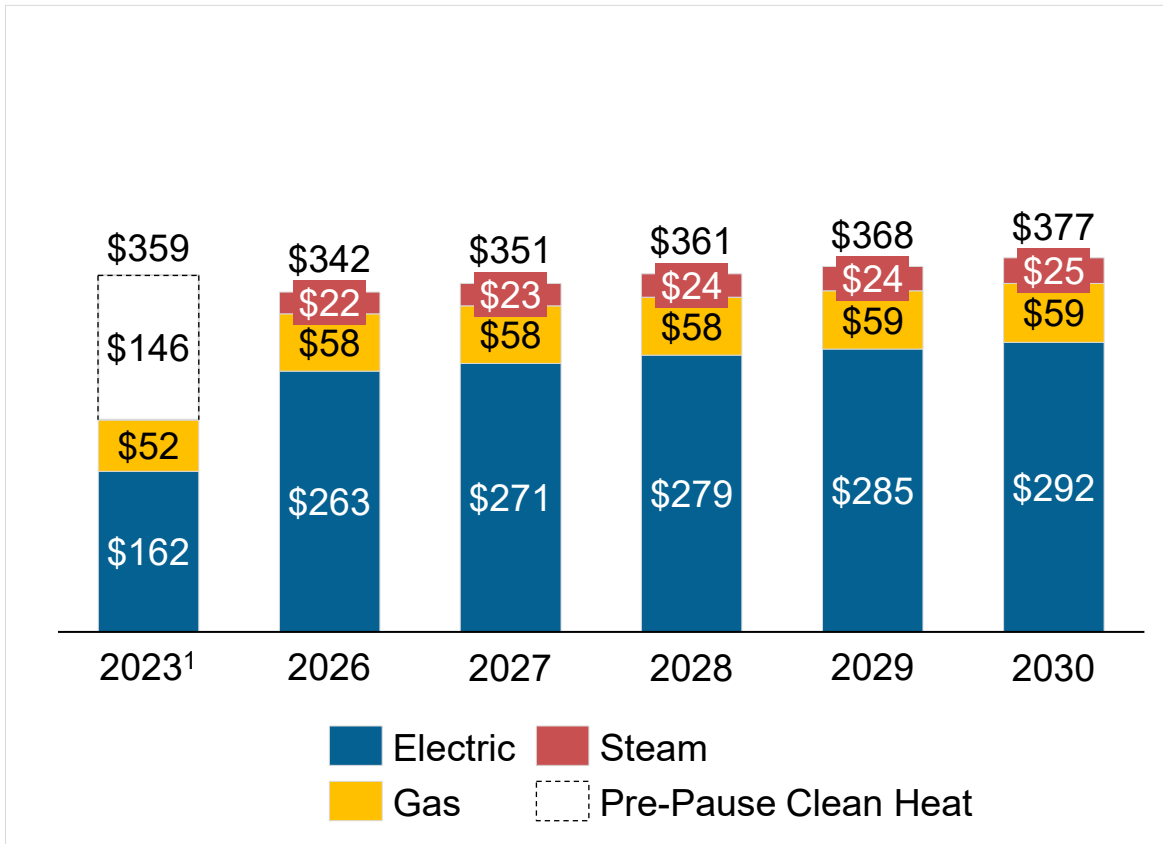


<sup>1</sup> Lifetime Millions of British Thermal Units (“LMMBtu”) refers to the total savings of an EE or BE measure over that measure’s Expected Useful Life

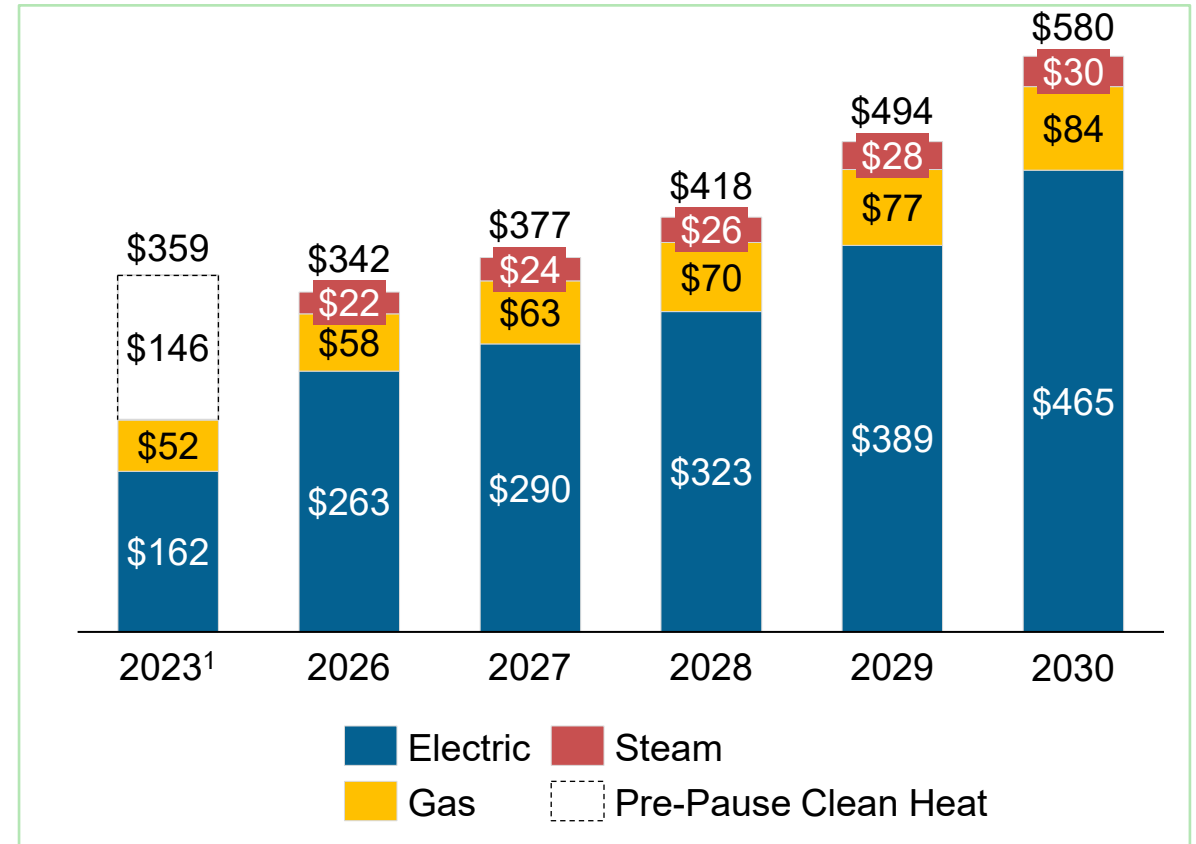
<sup>2</sup> 2023 amounts were forecasted at the time of original NENY submission. Actual 2023 amounts are still being finalized.

# Projected Expenditures by Commodity

Base Portfolio Plan Expenditures  
(Million \$)



Expanded Portfolio Plan Expenditures  
(Million \$)



<sup>1</sup> 2023 amounts were forecasted at the time of original NENY submission and include labor expenses. Actual 2023 amounts are still being finalized.

# Expanded Portfolio Plan Will Reach More Customers

Category	2023 <sup>2</sup>	2030 Base Portfolio Plan	2030 Expanded Portfolio Plan
<b>Expenditures<sup>1</sup></b>	\$359 million	\$377 million	\$580 million
<b>Energy Savings (LMMBtu)</b>	38 million	28 million	41 million
<b>Homes Electrified</b>	16,000	11,000	18,000
<b>Commercial Sq. Ft. Electrified</b>	6.3 million	11.9 million	15.4 million
<b>Homes Electrification-Ready</b>	12,000	27,000	33,000
<b>Cars Off the Road for One Year</b>	449,000	325,000	484,000

<sup>1</sup> Includes all program costs (Incentives, Implementation, EM&V, Admin & Labor)

<sup>2</sup> 2023 amounts were forecasted at the time of original NENY submission. Actual 2023 amounts are still being finalized.

# Residential Sector

**Eligibility:** 1-4 unit residential homes

## Planned Program Activity – Base Portfolio Plan

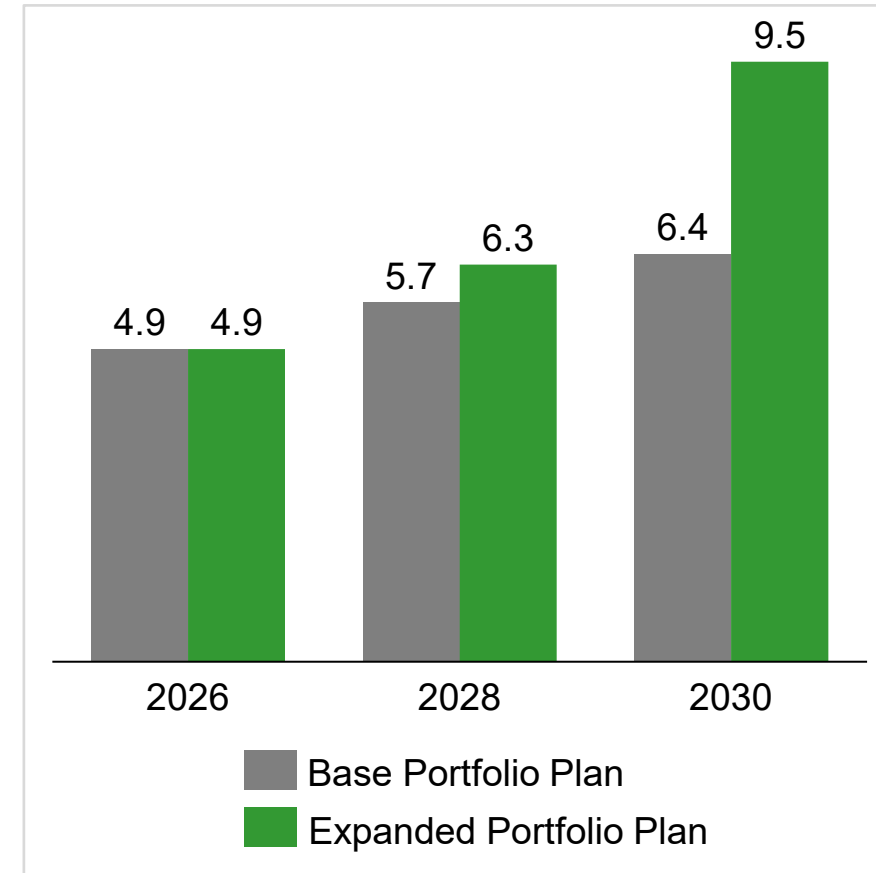
- Heating Electrification (**84%** of incentive spend)
- Building Weatherization (**11%** of incentive spend)
- Heat Pump Hot Water Heating (**5%** of incentive spend)

## Planned Program Enhancements

- Launch new weatherization incentives for 2 – 4 family homes
- Expand in-store rebates for windows and insulation at large retailers
- Provide a joint weatherization & heating electrification package
- Continue to improve EE/BE awareness & language accessibility
- Identify geographic gaps in contractor coverage and target contractor recruitment in those areas, with emphasis on Disadvantaged Communities

## Building Electrification & Weatherization

*Million LMMBtu of Energy Savings*



# Multifamily Sector

**Eligibility:** 5+ unit residential homes

## Planned Program Activity – Base Portfolio Plan

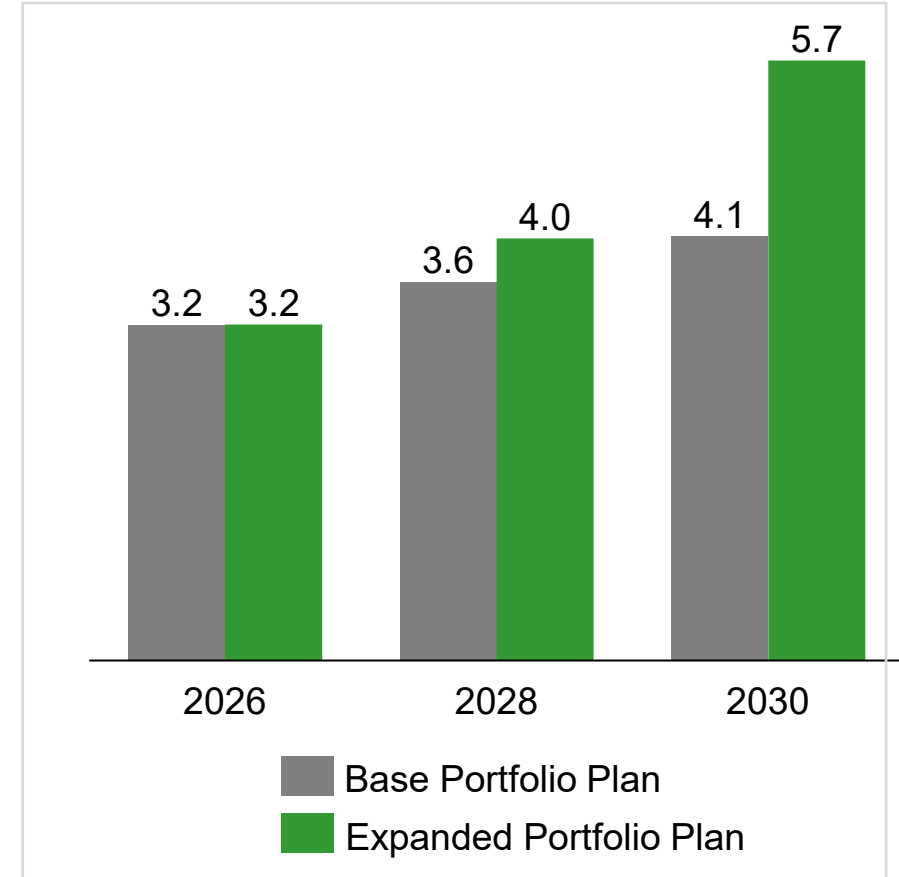
- Heating Electrification (**52%** of incentive spend)
- Building Weatherization (**28%** of incentive spend)
- Controls (**9%** of incentive spend)
- Heat Pump Hot Water Heaters (**5%** of incentive spend)

## Planned Program Enhancements

- Simplify and streamline programs to make it easier to participate
- Offer multi-year incentive agreements to support phased projects
- Increase engagement with customers in Disadvantaged Communities
- Prioritize outreach to buildings facing LL97 compliance obligations
- Expand incentives for partial heating electrification solutions
- Enhance coordination with NYSERDA to provide a seamless experience for customers
- Launch new offering for steam customers

## Building Electrification & Weatherization

*Million LMMBtu of Energy Savings*



# Commercial and Industrial Sector

**Eligibility:** Non-residential properties

## Planned Program Activity – Base Portfolio Plan

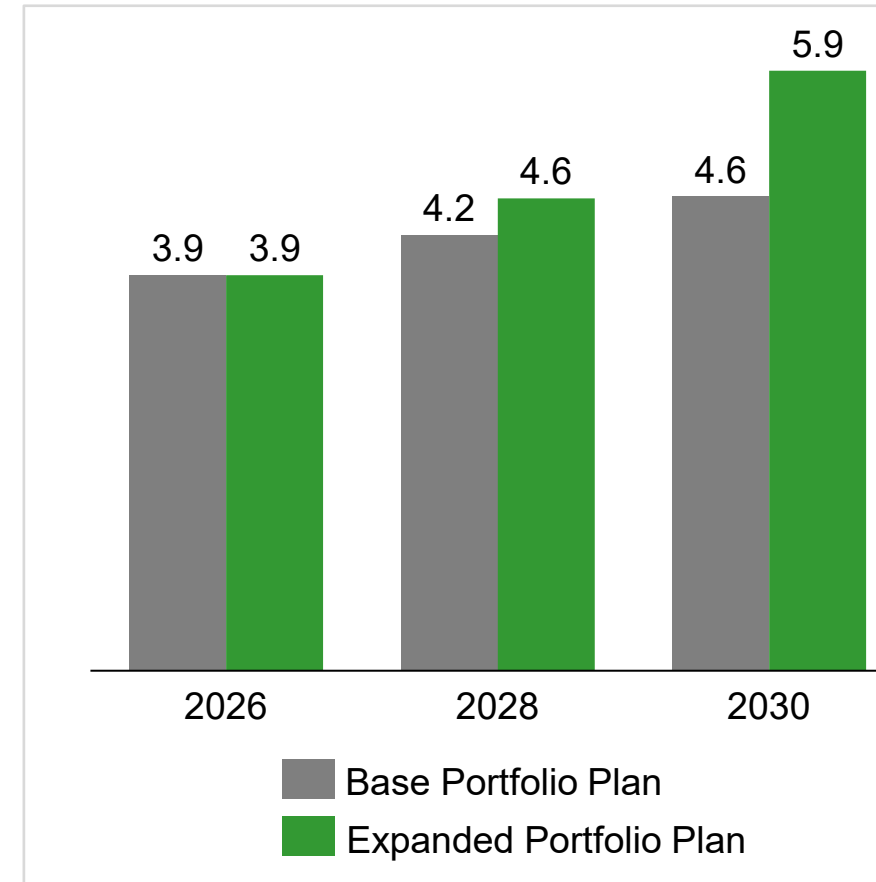
- Heating Electrification (**52%** of incentive spend)
- Controls (**29%** of incentive spend)
- Building Weatherization (**18%** of incentive spend)
- Heat Pump Hot Water Heaters (**3%** of incentive spend)

## Planned Program Enhancements

- Simplify and streamline programs to make it easier to participate
- Offer multi-year incentive agreements to support phased projects
- Increase engagement with customers in Disadvantaged Communities
- Prioritize outreach to buildings facing LL97 compliance obligations
- Expand incentives for partial heating electrification solutions
- Enhance coordination with NYSERDA to provide a seamless experience for customers
- Launch new offering for steam customers

## Building Electrification & Weatherization

*Million LMMBtu of Energy Savings*



# Measuring Success

- Set targets that measure only savings from weatherization and building electrification – the two top CLCPA priorities – to fully direct program activity toward these efforts
  - Overall energy savings should become a guardrail so that overall program is well-managed
- Limit year-to-year flexibility so that allotted funding remains available through 2030
- Improve transparency of total program costs by including utility labor expenses in program budgets
- Maintain current approach to recovering costs so that impact of investments is spread out over time



# **Question & Answer**

# 2026-2030 Energy Efficiency/Building Electrification Market Rate and Low to Moderate Income programs

## Technical Conference

February 2024

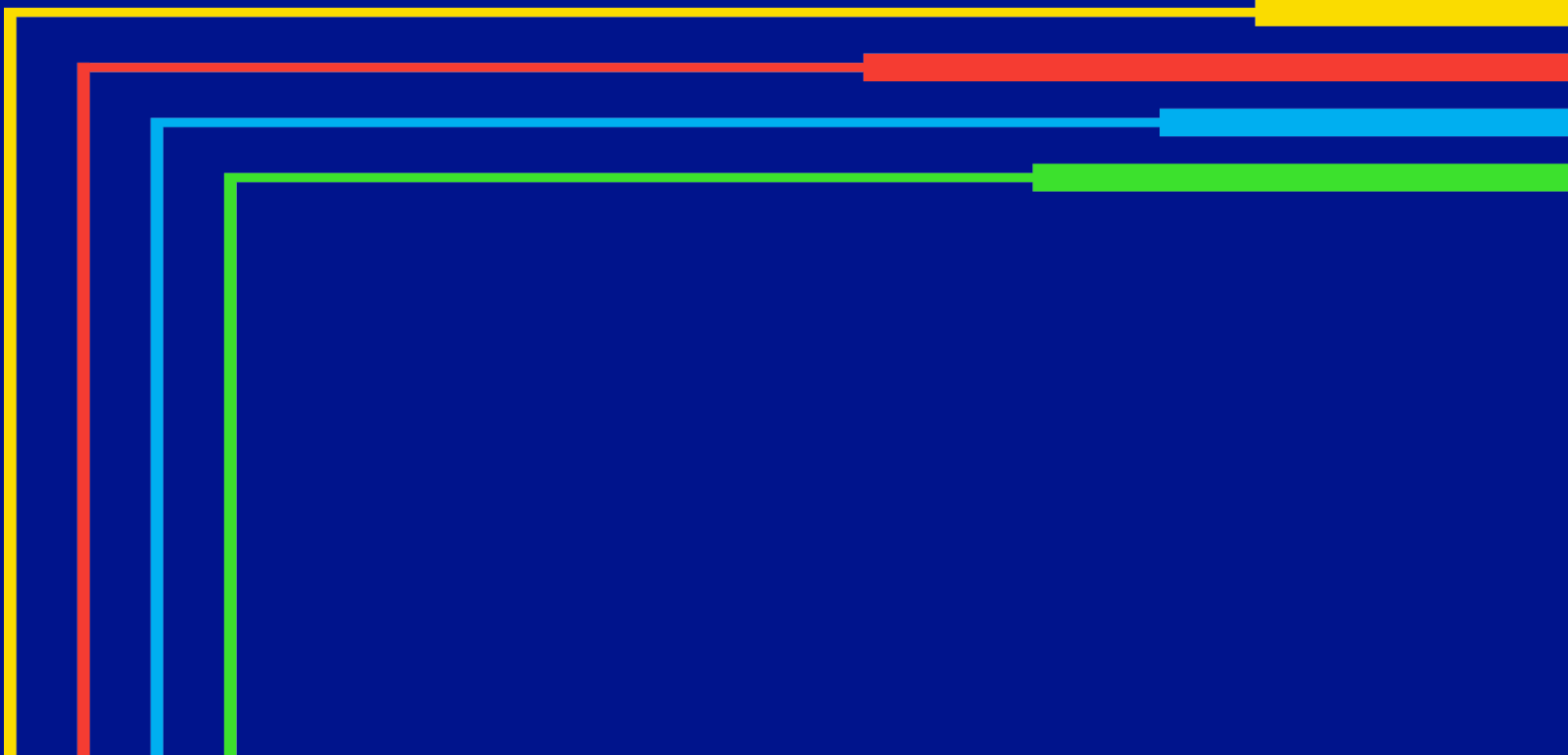
**nationalgrid**



# 01

Introduction

nationalgrid



# Objectives & Agenda

## Objectives

- Provide information on National Grid's Market-Rate, and Equity focused proposal for 2026-2030 customer-funded EE/BE programs.
- Elicit stakeholder input on key questions to shape National Grid's program design, development and transition for 2026-2030.

## Agenda

- Introduction
- Market Rate Residential Portfolio Proposal
- Market Rate Commercial Industrial Portfolio Proposal
- Equity Specific Initiatives Proposal

# National Grid: Service Territory Downstate

**We are a gas-only utility in the Downstate region.**

- NYC Gas Customers: 1.2M
- LI Gas Customers: 590,000

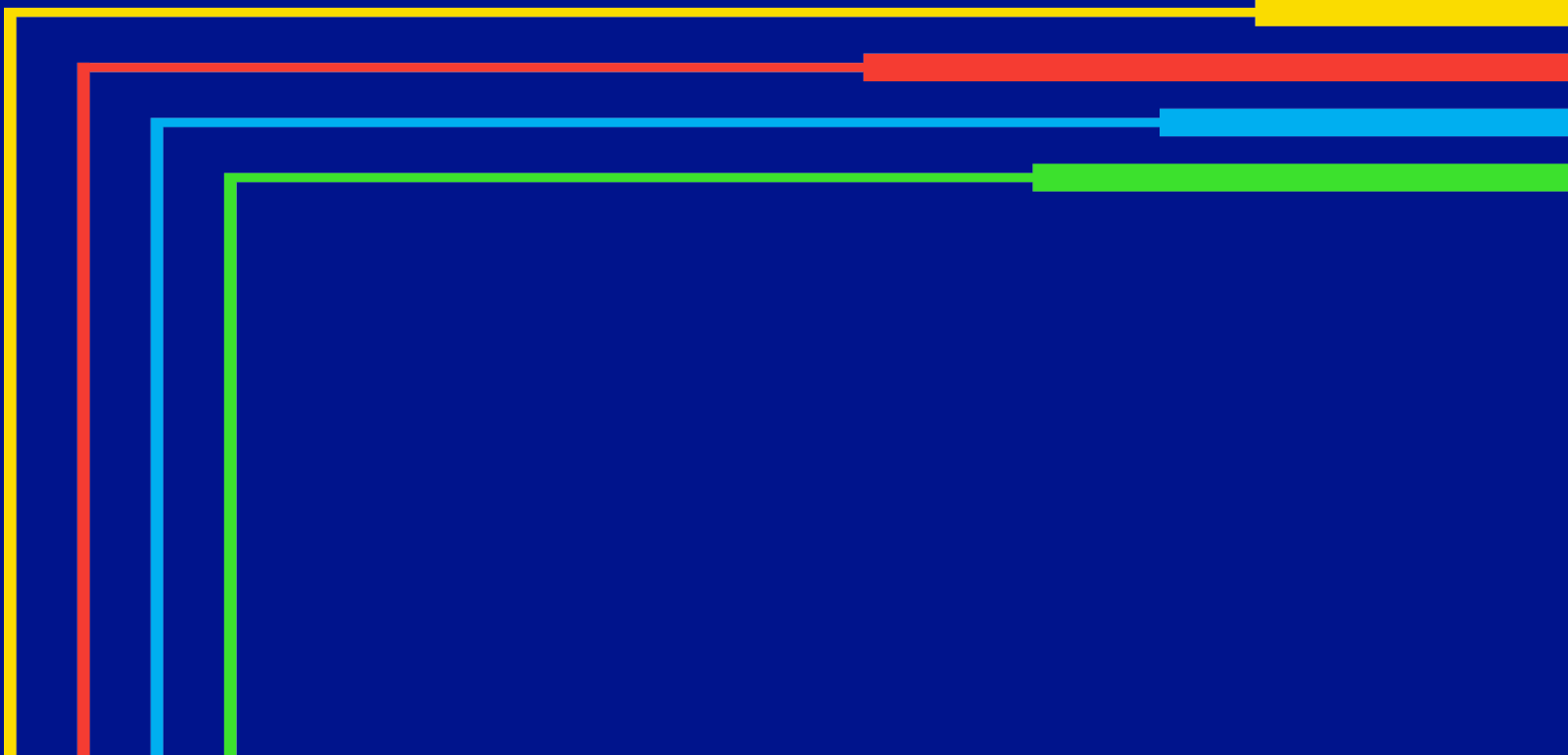
**44% of the NYC territory and 14% of the LI territory are considered part of an underserved and overburdened community.**



# 02

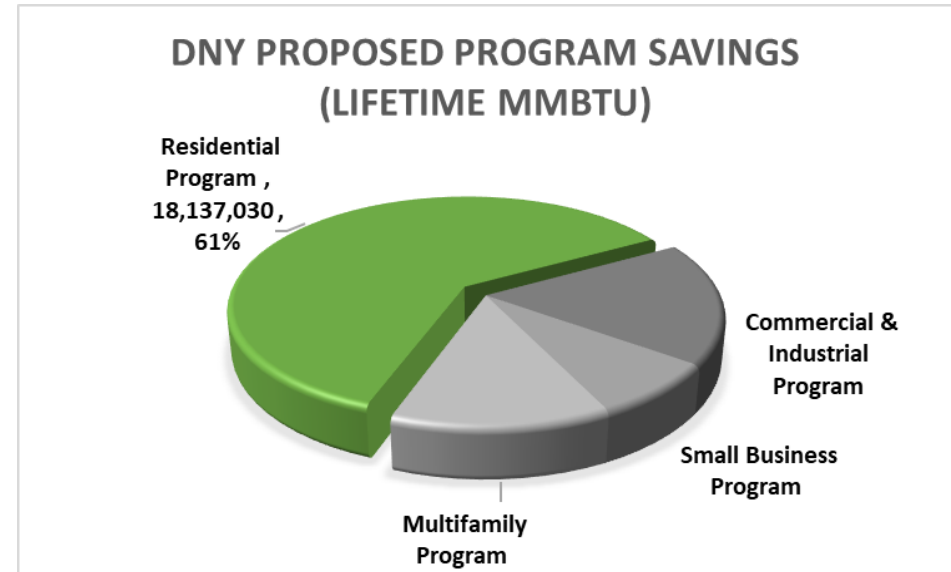
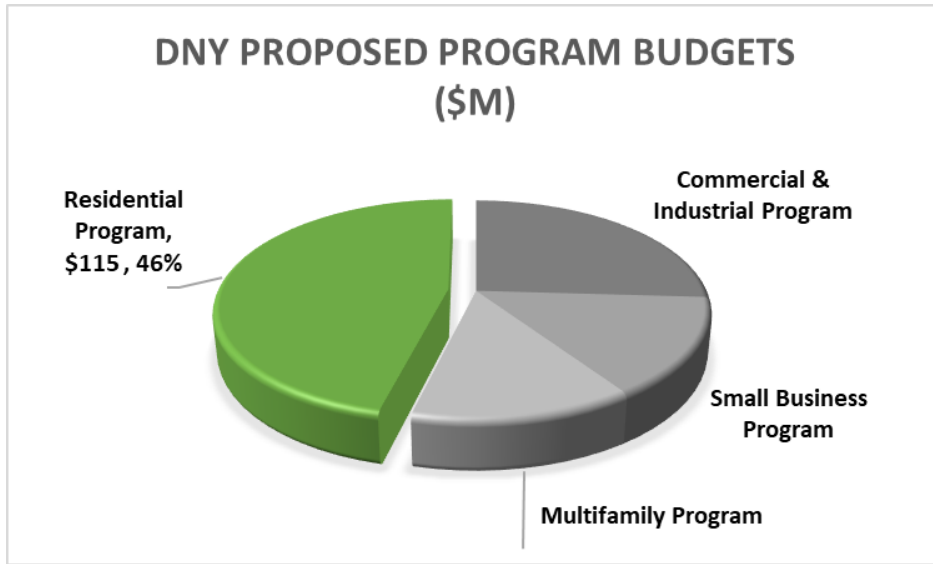
## Market Rate EE/BE Portfolio Overview

nationalgrid

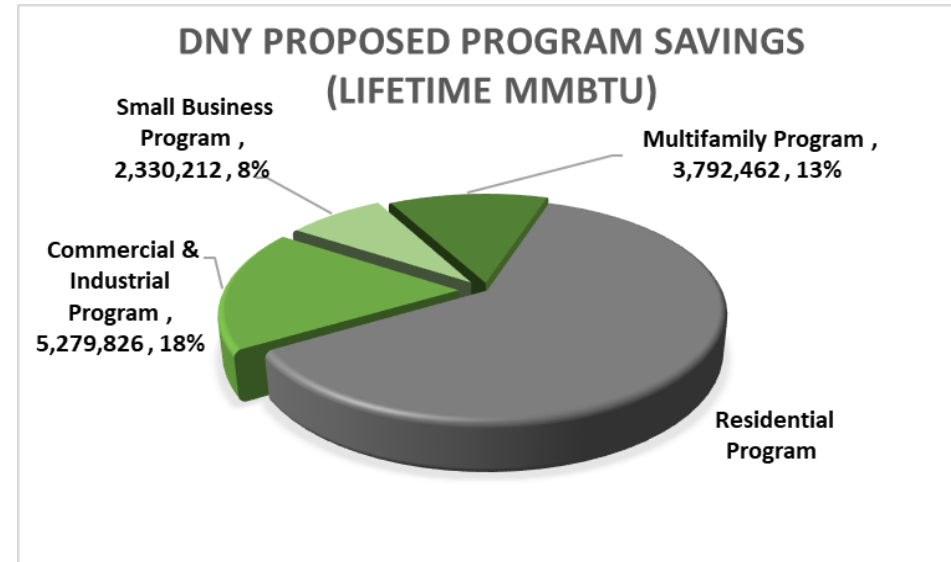
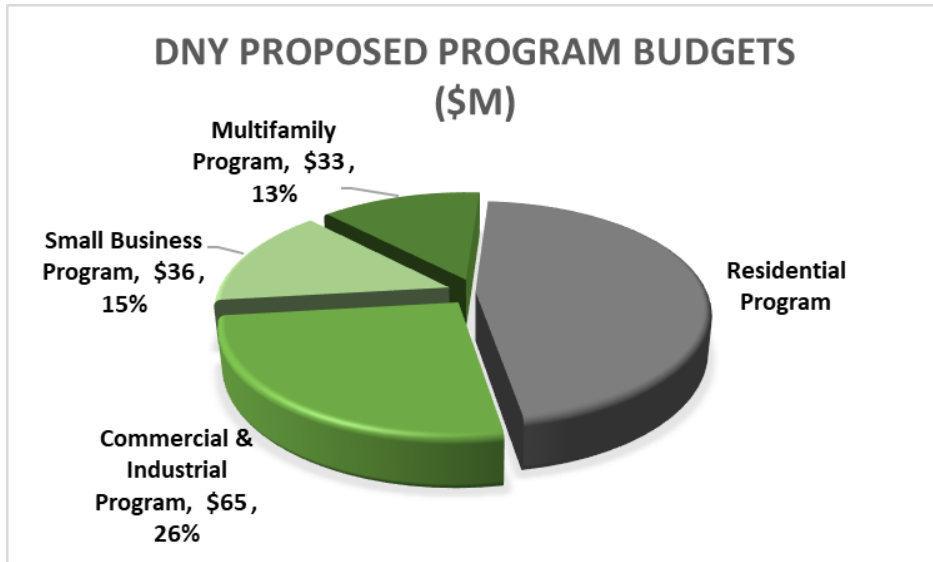


# Market Rate EE/BE Portfolio Summary for 2026-2030 Downstate New York

Residential



Commercial & Industrial



# Market Rate Portfolio Key Policy Proposals for 2026-2030

- **Weatherization**

- The customer's heating utility should fund and administer weatherization programs
  - Gas heating customers to be weatherized by gas utilities
  - Electric heating customers to be weatherized by electric utilities
  - To prepare for future heat electrification, customers who heat with delivered fuels (e.g., oil, propane, etc.) to be weatherized by electric utilities

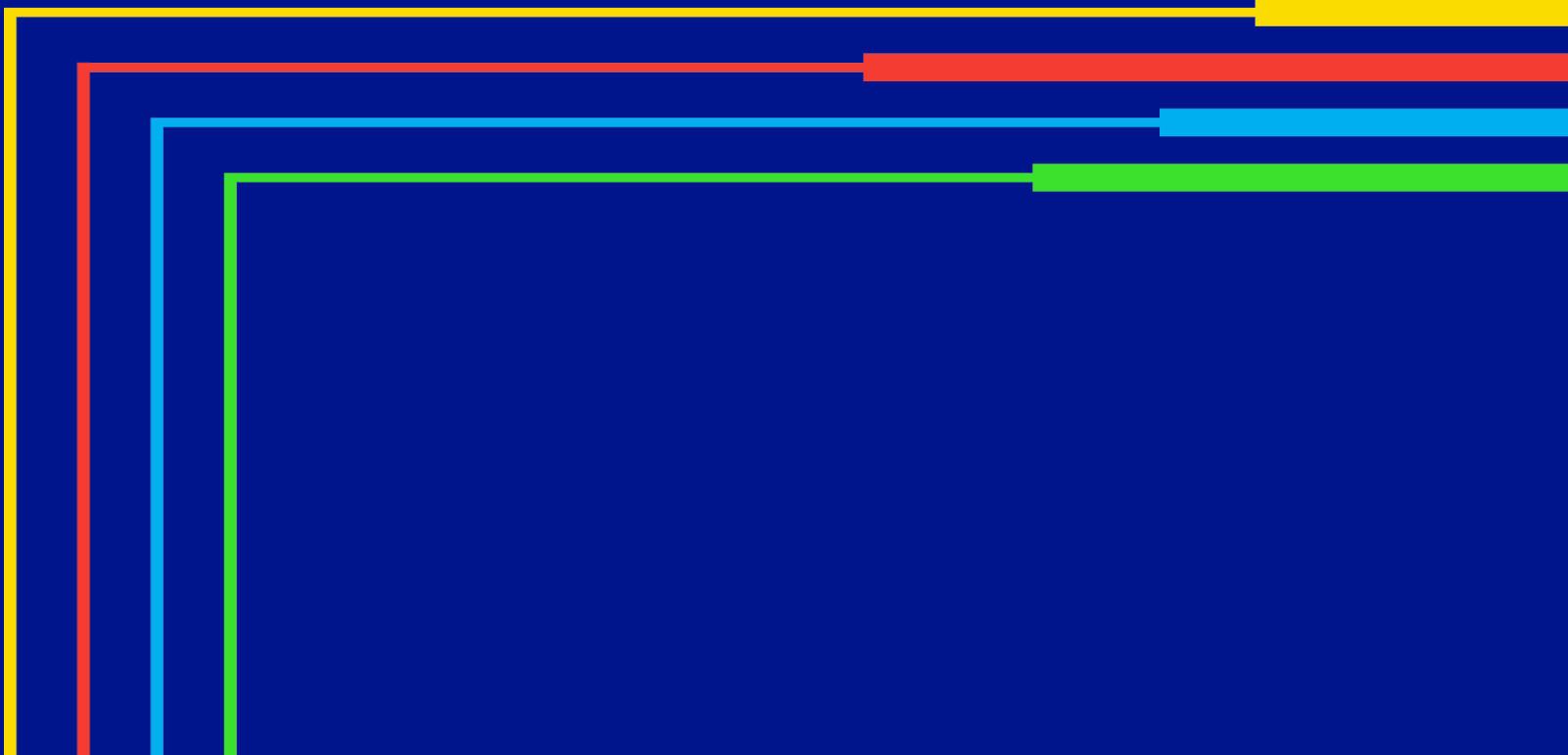
- **Heat Electrification**

- Electric utilities should continue funding and administering heat electrification programs for electric customers
  - Continue the statewide Clean Heat program and Joint Management Committee governance for Residential offerings
  - Incorporate C&I and Multifamily heat pump offerings into each electric utility's programs for these customers
- Gas utilities should fund weatherization and other Strategic measures for gas customers

# 03

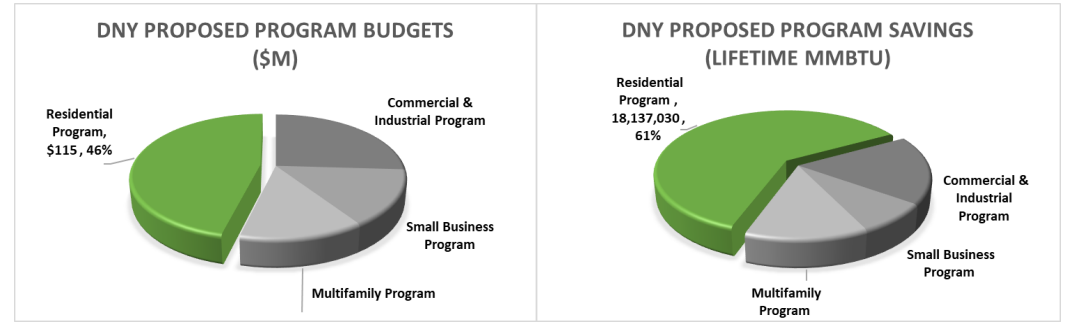
## Market Rate Residential Proposal

nationalgrid



# DNY Market Rate Residential Portfolio Overview

**Portfolio Objective:** Support market rate residential customer adoption of weatherization improvements to reduce peak and annual gas consumption, lower customer bills, make customer homes more comfortable, and improve equity.



Residential Program	KEDLI	KEDNY
Proposed 2026-2030 Budget <sup>1</sup> (\$M)	\$54.4M	\$60.9M
Proposed 2026-2030 Energy Savings <sup>2</sup> (LMMBTU)	10.9M	7.1M

Key Program Components	Program Changes	Description
Prescriptive Subprogram: Contractor-installed Weatherization Projects	<b>Continue</b> with improvements based on learnings from previous program years	<ul style="list-style-type: none"> <li>Eligible Customers: Market rate residential gas heating customers in 1-4 unit dwellings</li> <li>Eligible Measures: Air sealing and insulation (attic, wall, floor/ceiling and rim joist)</li> <li>Planned Incentives: Dollar/therm of savings up to \$5,000 or 50% of the project cost</li> <li>Improving Equity: Contractor-led engagement with underserved communities to identify and remove participation barriers</li> <li>Leveraging Federal Funding: Working with NYSERDA to explore program coordination and incentive stacking opportunities</li> </ul>
In-Store Subprogram: Point-of-Purchase Rebates for Weatherization and other Strategic Measures	<b>Transition</b> from the Residential Gas Program into the Residential Program for CY2026	<ul style="list-style-type: none"> <li>Eligible Customers: Market rate residential gas heating customers</li> <li>Eligible Measures: Building envelope and other Strategic and Neutral measures that are not eligible for the Prescriptive Subprogram such as pipe insulation and water saving measures (e.g., aerators, etc.)</li> </ul>
Equity Direct Install	<b>Launch</b> in CY2026	<ul style="list-style-type: none"> <li>Refer to Direct Install Programs slide for details</li> </ul>

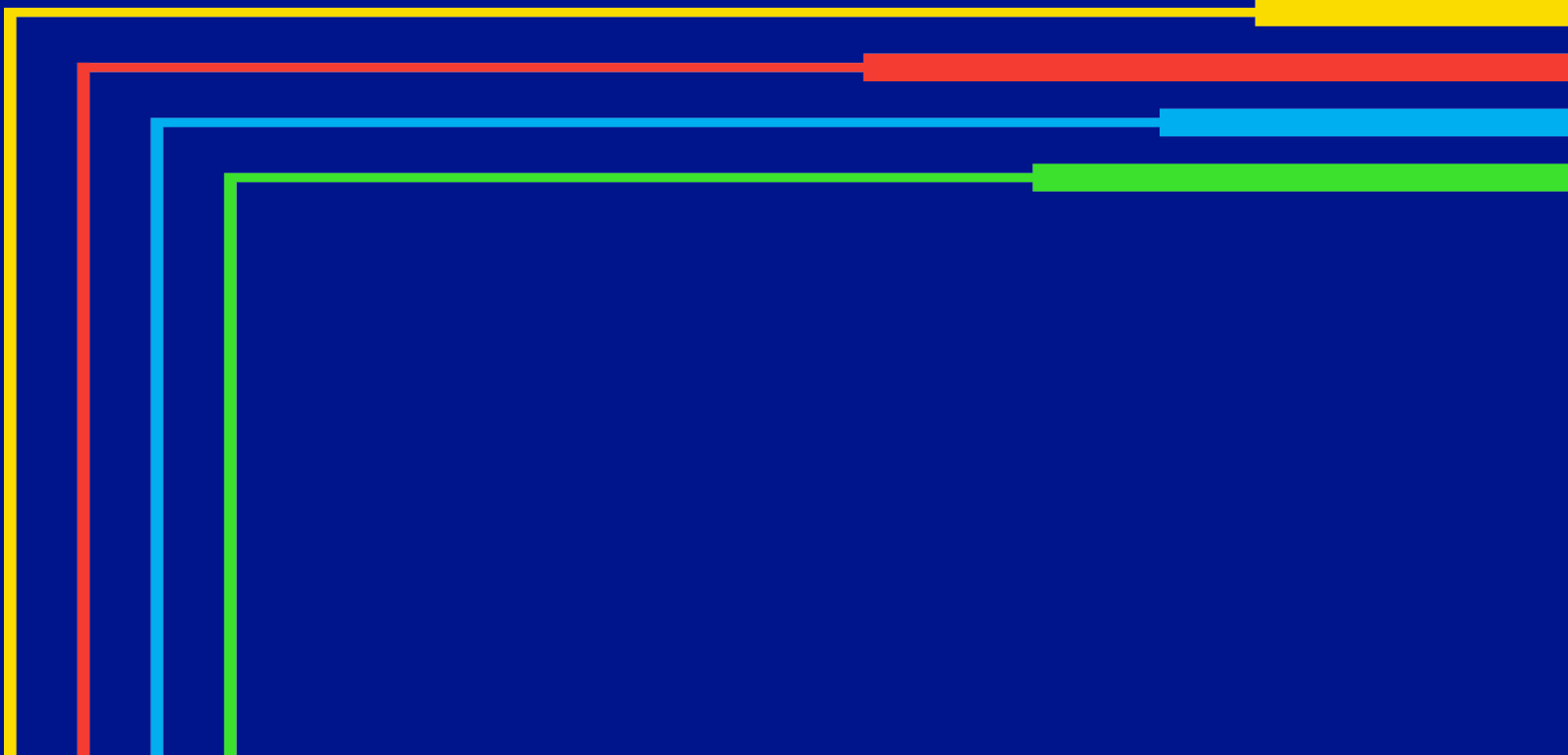
<sup>1</sup> Proposed 2026-2030 budgets are based on Table 5 Program Level Budgets, which exclude non-labor administration and evaluation costs, in the Non-LMI EE/BE Supplemental Filings for KEDLI and KEDNY.

<sup>2</sup> Proposed 2026-2030 energy savings in Lifetime MMBtu are based on Table 7 Program Level Lifetime Savings in the Non-LMI EE/BE Supplemental Filings for KEDLI and KEDNY.

# 04

## Market Rate Commercial and Industrial Proposal

nationalgrid



# DNY Market Rate Commercial and Industrial (C&I) Portfolio Overview

## 1. Key portfolio themes:

National Grid intends to serve C&I customers in a much more holistic way. The Company intends to do this by:

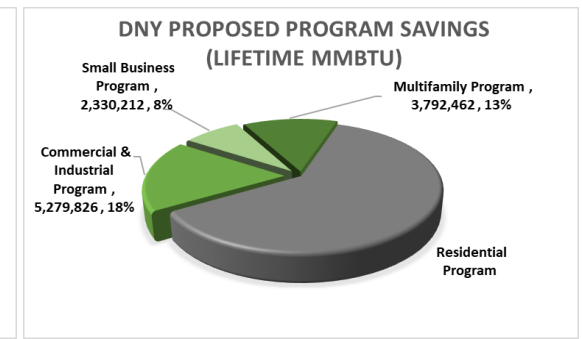
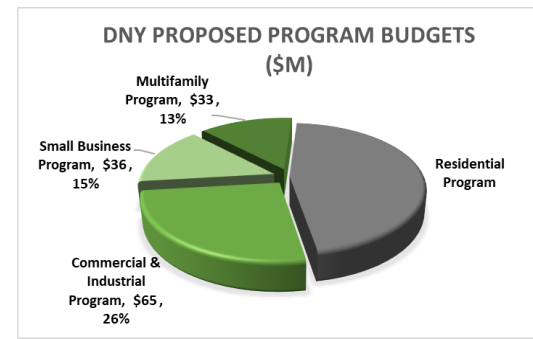
- Organizing offerings targeted to customers
- Having core programs where strategic initiatives can be a component of the entire program
- Utilizing advanced delivery and technology methods to make engagement easier for customers and market actors

## 2. Guiding principles

- Consider the customer first
- Provide clear pathways for journey and enable simplified application processes
- Offer Strategic measures in a way that complement each other and fit to the customer

# DNY C&I Proposal Summary (1/4)

**Portfolio Objective:** Support Market-Rate Customers in all sectors for C&I with their energy efficiency projects. Tailor offerings to subsets of customers so that programs are more accessible.



Commercial and Industrial Program		
Key Program Components	Program Changes	Description
<b>Custom and Prescriptive Measures</b>	<b>Continue</b> but measures supported shifted to align with Strategic Framework	National Grid will continue to offer a variety of custom and prescriptive measures that serve the C&I segments. These may be tailored to segments and the company may leverage a variety of delivery methods. National Grid plans to offer only strategic measures through this key offering.
<b>Weatherization</b>	<b>Continue</b> , but with improvements that align with the Strategic Framework and help streamline project delivery	National Grid continues to investigate best paths for customers to engage in Weatherization projects. Within the C&I sector, there may be a variety of delivery methods explored and analyzed along with a variety of types of incentive setting.
<b>Real-Time Energy Management ("RTEM")</b>	<b>New initiative</b>	The RTEM program is currently running in National Grid's UNY territory. The Company intends to work with EDCs downstate to collaborate on this type of offering for our gas customers to further maximize the types of savings that can be recognized to support state goals.
Multifamily Program* (*Direct Install offerings will be covered in the Equity section)		
Key Program Components	Program Changes	Description
<b>Custom and Prescriptive Measures</b>	<b>Continue</b> but measures supported shifted to align with Strategic Framework	National Grid will continue to offer a variety of custom and prescriptive measures that serve the Multifamily segment. The Company will tailor the measures within this portfolio to multifamily applications so that they are relevant and useful for these types of customers.
<b>Weatherization</b>	<b>Continue</b> , but with improvements that align with the Strategic Framework and help streamline project delivery	National Grid will continue to offer Weatherization measures that serve the Multifamily segment. The Company will tailor the measures within this portfolio to multifamily applications so that they are relevant and useful for these types of customers.
<b>Real-Time Energy Management ("RTEM")</b>	<b>New initiative</b>	The RTEM program is currently running in National Grid's UNY territory. The Company intends to work with EDCs downstate to collaborate on this type of offering for our gas customers to further maximize the types of savings that can be recognized to support state goals.

# DNY C&I Proposal Summary (2/4)

**Portfolio Objective:** Support Market-Rate Customers in all sectors for C&I with their energy efficiency projects. Tailor offerings to subsets of customers so that programs are more accessible.

Small Business Program* (*Direct Install offerings will be covered in the Equity section)		
Key Program Components	Program Changes	Description
<b>Custom and Prescriptive Measures</b>	<b>Continue</b> but measures supported shifted to align with Strategic Framework	National Grid will continue to offer a variety of custom and prescriptive measures that serve the Small Business segment. The Company will tailor the measures within this portfolio to Small Businesses and perhaps segments within Small Businesses so that they are relevant and useful for these types of customers. The path for engagement will be simplified as much as possible.
<b>Weatherization</b>	<b>New initiative</b>	National Grid will work to set up a Weatherization offering that is specific to Small Businesses. This may include prescriptive and custom pathways, as well as differences in incentive levels and delivery methods.

Program	KEDLI		KEDNY	
	Proposed 2026-2030 Budget <sup>1</sup> (\$M)	Proposed 2026-2030 Energy Savings <sup>2</sup> (LMMBtu)	Proposed 2026-2030 Budget <sup>1</sup> (\$M)	Proposed 2026-2030 Energy Savings <sup>2</sup> (LMMBtu)
Commercial and Industrial Program	\$22.7	1.9M	\$42	3.4M
Multifamily Program	\$11.7	500K	\$21.4	3.3M
Small Business Program	\$17	1M	\$19.4	1.3M

<sup>1</sup> Proposed 2026-2030 budgets are based on Table 5 Program Level Budgets, which exclude non-labor administration and evaluation costs, in the Non-LMI EE/BE Supplemental Filings for KEDLI and KEDNY.

<sup>2</sup> Proposed 2026-2030 energy savings in Lifetime MMBtu are based on Table 7 Program Level Lifetime Savings in the Non-LMI EE/BE Supplemental Filings for KEDLI and KEDNY.

# DNY C&I Proposal Summary (3/4)

**Portfolio Objective:** Support Market-Rate Customers in all sectors for C&I with their energy efficiency projects. Tailor offerings to subsets of customers so that programs are more accessible.

Enablers for Customers		
Components	Program Changes	Description
Financing	Continue to allow more customers to engage with programs	<ul style="list-style-type: none"> <li>National Grid will continue to offer a financing offering to customers via a third-party vendor. The Company offers this pathway to help customers take on projects that they otherwise would not be able to due to capital constraints.</li> </ul>
Contractor Network	Continue, but with improvements that support the market	<ul style="list-style-type: none"> <li>National Grid plans to build a robust network of market actors to help customers engage in all of the programs that are offered. Training will be available as well as support for customers who may not know how to take the next step with a project.</li> </ul>
Online Project Management Portal	New initiative	<ul style="list-style-type: none"> <li>The Company is working through enhancements in program delivery in order to simplify the process for EE projects for both customers and market actors. This online tool will be able to quickly react to the Company's updates with programs, and dynamically suggest measures that fit a customer's profile.</li> </ul>
NYSERDA Technical Assistance Partnership Funds	New initiative	<ul style="list-style-type: none"> <li>National Grid wants to layer complementary offerings for customers who may be eligible for technical assistance through NYSERDA's programs.</li> </ul>

# DNY C&I Proposal Summary (4/4)

## Coordination with other PAs

Referrals

Marketing/Outreach

Complementary Programs and Design collaboration

NYSERDA layering of offerings to more holistically engage customers

## Budget and Key Outcomes

### KEDNY

- Budget (incentives + implem): \$76,114,203
- TOTAL Budgets: \$82,735,057
- Energy savings 523,329 MMBtu
- Lifetime Savings: 7,934,147 MMBtu
- Integrating Equity initiatives

### KEDLI

- Budget (incentives + implem): \$45,921,681
- TOTAL Budgets: \$51,512,157
- Energy Savings: 221,113 MMBtu
- Lifetime Savings: 3,468,354 MMBtu
- Integrating Equity initiatives

## Improving Equity within the C&I Portfolio

The C&I Portfolio will work to increase contributions made in historically underserved and overburdened communities (Legal Term: "Disadvantaged Communities" or "DACs"). This will be covered in more detail in our DAC section.

To serve customers more easily and holistically, NG is developing a Customer Online Project Management Portal. NG also plans to continue the existing financing offering for C&I and MF participants.

## Priority Topics for Feedback

What delivery models work best for what customers?

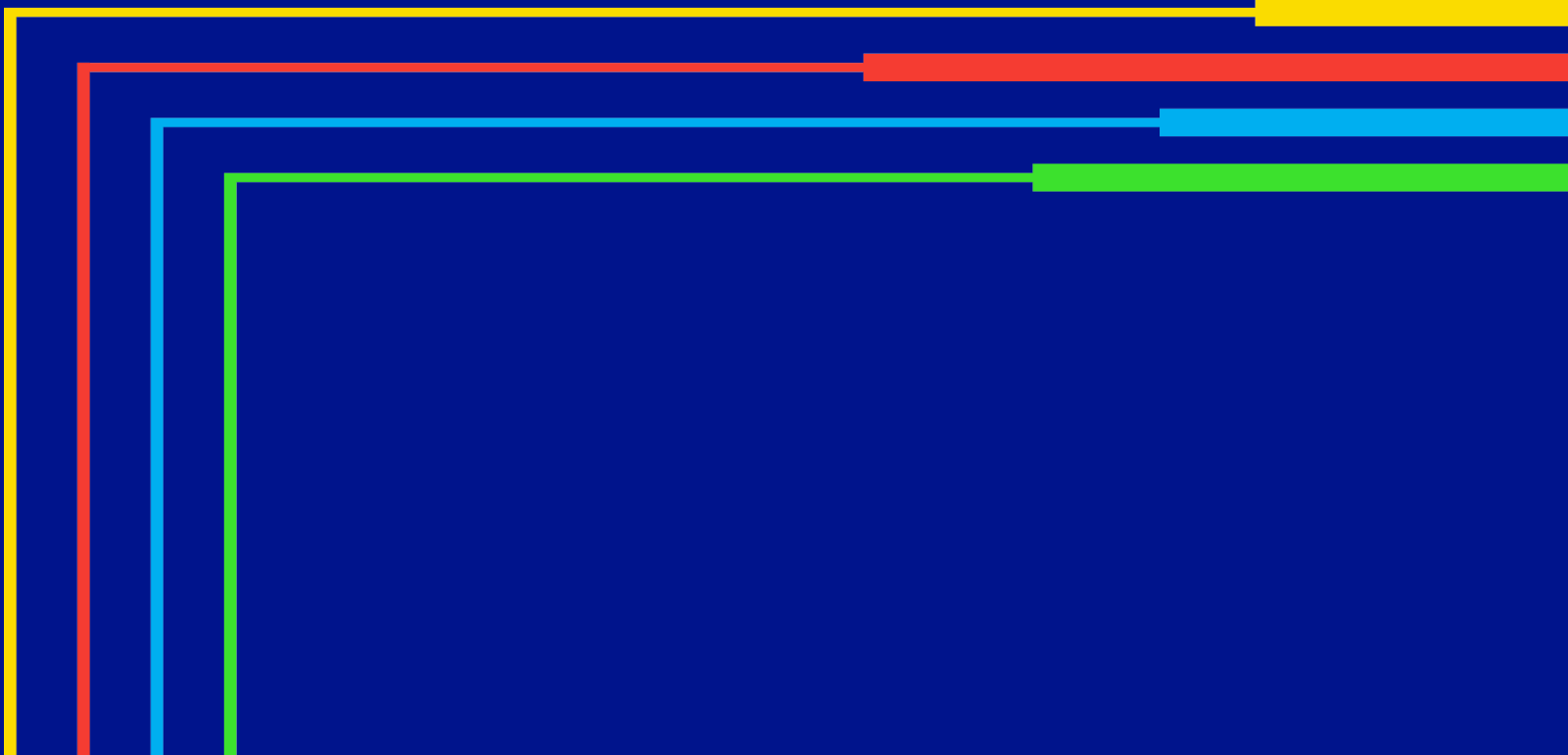
What do you as stakeholders want to see in the portfolio that is not already there?

What non-incentive factors are most important to program design or customer experience from your perspective?

# 05

## Improving Equity within the EE/BE Portfolio

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# Approach to Improving Equity within EE/BE Portfolios

## 1. Guiding principles

- Improvements in Language Accessibility
  - Culturally responsive and in-language marketing campaigns
  - Translation of EE/BE Program Materials
- Leverage Research and Utilize Customer Insights
  - More to come as barriers and opportunities reports offer new geography specific customer insights in conjunction with the NYS Clean Energy Hubs
  - National Grid has Customer Strategy & Digital Delivery Teams, Market Intelligence and Customer Experience Planning Teams to support Equity in EE/BE
- Building Equity into Program Design and Delivery
  - Planning to perform Equity Focused Evaluation Studies for continuous improvement
  - Customer Focused Ideation Sessions around removal of Barriers to Participation
- Community Outreach & Engagement
  - Collaboration with Community Affairs and Consumer Advocate Teams
  - Support and Coordination with the NYS Clean Energy Hubs

Proposed re-classification	Description
<b><u>Non-strategic to strategic</u></b> for one-to-four family, multifamily residential and small business	National Grid proposes change to measure classifications from non-strategic due to having an expected useful life (“EUL”) of less than 6 years National Grid proposes be considered strategic: <ul style="list-style-type: none"> <li>• hot water spray valves</li> <li>• steam trap replacements</li> <li>• temperature setback controls</li> <li>• furnace and boiler tune ups</li> </ul>

## 2. Program examples

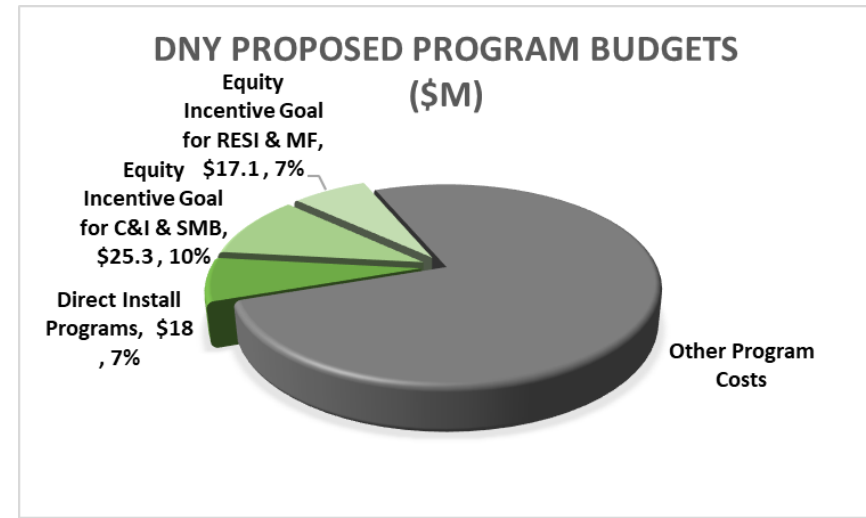
- Enhanced Resources and/or Incentives for EE/BE Measures in each Program
- Proposed Direct Install Programs for Residential, Multifamily and Small Businesses within communities that have historically been underserved and overburdened

## 3. Feedback:

- What do you as stakeholders want to see in the programs and portfolio?
- What energy efficiency offerings are considered the most valuable to stakeholders?
- What recommendations do stakeholders have for National Grid to improve the equity of our EE/BE Portfolios?

# DNY Direct Install Programs

**Portfolio Objective:** Provide an energy efficiency program that is simplified and streamlined for the customer and includes cost coverage for measures. These programs are only for customers within underserved and overburdened communities and support EE/BE program awareness and building trust.



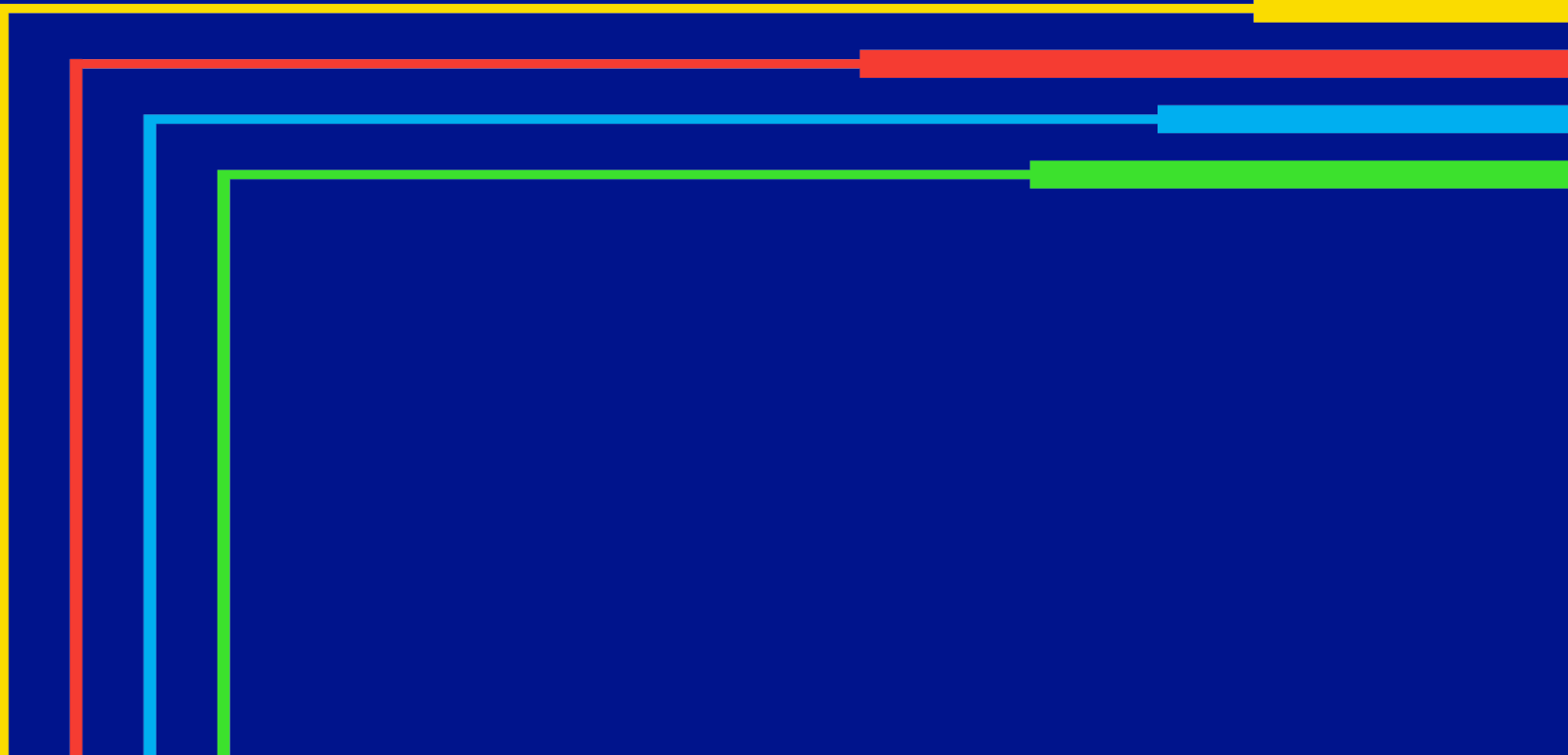
Note: Above does not include admin or evaluation for a more direct comparison of program budgets

Components	Initiative	Description
Direct Install Program for Residential Customers	New	National Grid proposes the Direct Install Program includes the following measures and will continue to investigate other opportunities that can be implemented in a day on site. <ul style="list-style-type: none"> <li>Low Flow Faucet Aerators and Showerheads, Wi-Fi Thermostats, HVAC Duct Sealing and Insulation, Pipe Insulation with potential to include Thermostatic Radiator Enclosures</li> </ul>
Direct Install Program for Multifamily Customers	New	Outdoor Temperature Setback Control for Hydronic Boilers, Steam Trap Replacements, Boiler / Furnace Tune-Ups with potential to include In Unit Low Flow Devices, Central Domestic Hot Water (DHW) Control and/or Drain Water Heat Recovery
Direct Install Program for Small Business Customers	New	Low Flow Devices to conserve water heating use including Pre-Rinse Spray Valves (PRSV) and Salon Valves, Wi-Fi Thermostats, Outdoor Temperature Setback Control for Hydronic Boilers, Central Domestic Hot Water (DHW) Controls with potential to include Steam Trap Replacements and/or Drain Water Heat Recovery

Note: It's assumed that Low-Moderate-Income Residential Customers will be served through the 1-4 Family LMI Program and this program will serve Market Rate Residential Customers

# APPENDIX

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# KEDLI Supplemental Filing – Additional 2025 Funding Request for Market Rate Programs

- In National Grid’s Downstate NY EE/BE Supplemental Filing on January 16, 2024, the Company requested \$9.3M of additional funding for KEDLI EE market rate programs in 2025.<sup>1</sup>
- This funding will be used to continue offering Weatherization programs for all market rate segments and to add strategic measures to existing programs to support the transition to the Strategic framework in 2025.
- The Company proposes to spend this additional funding only on Strategic measures.
- Approving this additional funding would effectively replenish the NE:NY funds that the Commission authorized the Company to spend in 2022 and collect on an accelerated basis through the Demand Capacity Surcharge Mechanism to introduce Weatherization programs in KEDLI.
- The following table shows the proposed funding request by program:

KEDLI EE Market Rate Programs	2025 Funding Request
Gas Residential Program	\$500,000
Gas Residential Weatherization Program	\$2,900,000
Gas Commercial & Industrial Program	\$3,200,000
Gas Non-Residential Weatherization (Commercial & Industrial)	\$2,500,000
Gas Non-Residential Weatherization (Multifamily)	\$200,000
<b>Grand Total</b>	<b>\$9,300,000</b>

<sup>1</sup> Based on current estimates, no additional funding is requested for KEDNY as the Company’s remaining NE:NY budget is sufficient to fund all programs, including Weatherization, and transition programs to the Strategic framework in 2024 and 2025.

# Approach to Budget Flexibility and Cost Recovery

## Budget Flexibility

- Shifting budgets between years may be necessary for utilities to effectively manage their portfolios to achieve annual targets and respond to market changes.
- National Grid proposes that utilities be permitted to shift up to 20 percent of each year's annual portfolio budgets to be issued by the Commission in this proceeding between years without further Commission approval for each individual budget shift.

## Cost Recovery

- The Company proposes that NE:NY costs continue to be recovered through base rates and opposes the recovery of NE:NY EE/BE budgets solely through a surcharge mechanism.
- The Company would have the ability to level out costs through a multi-year rate plan settlement to mitigate customer bill impacts if necessary. If program costs were recovered through a surcharge, the Company may not have the flexibility to mitigate customers' bill impacts year over year.

# Collaboration

**National Grid intends on the following in collaboration with NYSERDA and PA's as applicable:**

- Identify common approaches with incentivization to ensure there are complimentary efforts with other customer programs;
- Coordinate on alignment of utility savings methodology, end-use incentives, midstream activities and sharing of project data through regular JMC meetings;
- Use utility-specific marketing channels to consistently spread awareness of programs to customers who may be eligible;
- Collaborate on job skills training for the clean energy workforce;
- Collaborate on newer demonstration projects and programs;
- Collaborate on customer projects where layered incentives can provide a better benefit for the end use customer, consistent with guidance;
- Refer customers to other utility and NYSERDA programs that may be applicable; and
- Refer customers applying for new gas heating service to electrification programs.

# Overview of EE/BE Equity Efforts to Date

**Portfolio Objective:** Improve Equity by removing barriers to weatherization for LMI Customers, support small businesses and improve language accessibility. Utilized share-holder funds for the majority of the items below. Moving forward, we assume equity within workforce development and enablement funding such as health and safety remediation costs be supported by the state, federal or NYSERDA funding based on type of functions outlined through this NENY Interim Review Process.

Components	Program Changes	Description
<b>MWBE Contractor Support</b>	<b>Close</b>	National Grid Collaborated with NYSERDA to support Building Performance Institute (BPI) Training for minority and/or women-owned business enterprise (MWBE) contractors in preparing for the opportunities within Weatherization Projects
<b>Health &amp; Safety Remediation Pilot Program</b>	<b>Close – Open to Collaborating with State Partners</b>	In Downstate New York, National Grid pursued a shareholder-funded pilot Weatherization Health and Safety program serving primarily LMI customers (homeowners and renters in 1-4 family homes). Found huge success where 100% of the customers who were offered remediation services, chose to move forward with their EE or Weatherization Projects.
<b>Small Business Services (SBS) Pilot Program</b>	<b>Close – Incorporate into New Program Design</b>	In Upstate New York, National Grid pursued a pilot to support small businesses with participating in energy efficiency upgrades where they were eligible for up to 100% of the costs of these projects. NE:NY Funds were dedicated to support these enhanced incentives.
<b>In-Language, In-Culture Hispanic Awareness Campaign</b>	<b>Close – Incorporate into ongoing Marketing</b>	In Upstate New York and Long Island, National Grid worked with a multicultural agency to develop a creative content campaign for Hispanic and Latinx customers to understand perceptions and reactions to National Grid’s EE Marketing.

Note: National Grid has pursued many other equity focused initiatives tangential to EE/BE such as Supplier Diversity Program.

# Approach to Improving Equity within EE/BE Portfolios

## Themes from the Opportunities & Barriers Report:

### Ensure Processes are Inclusive

- Address challenges and meet needs holistically
- Provide meaningful opportunities for community input

### Streamline Program Access

- Use program models that require little or no effort to participate
- Establish people centered policies and programs

### Address Emerging Issues

- Improve Housing Conditions and Building Stock that is in Disrepair
- Address Infrastructure deficiencies and limitations that affect access

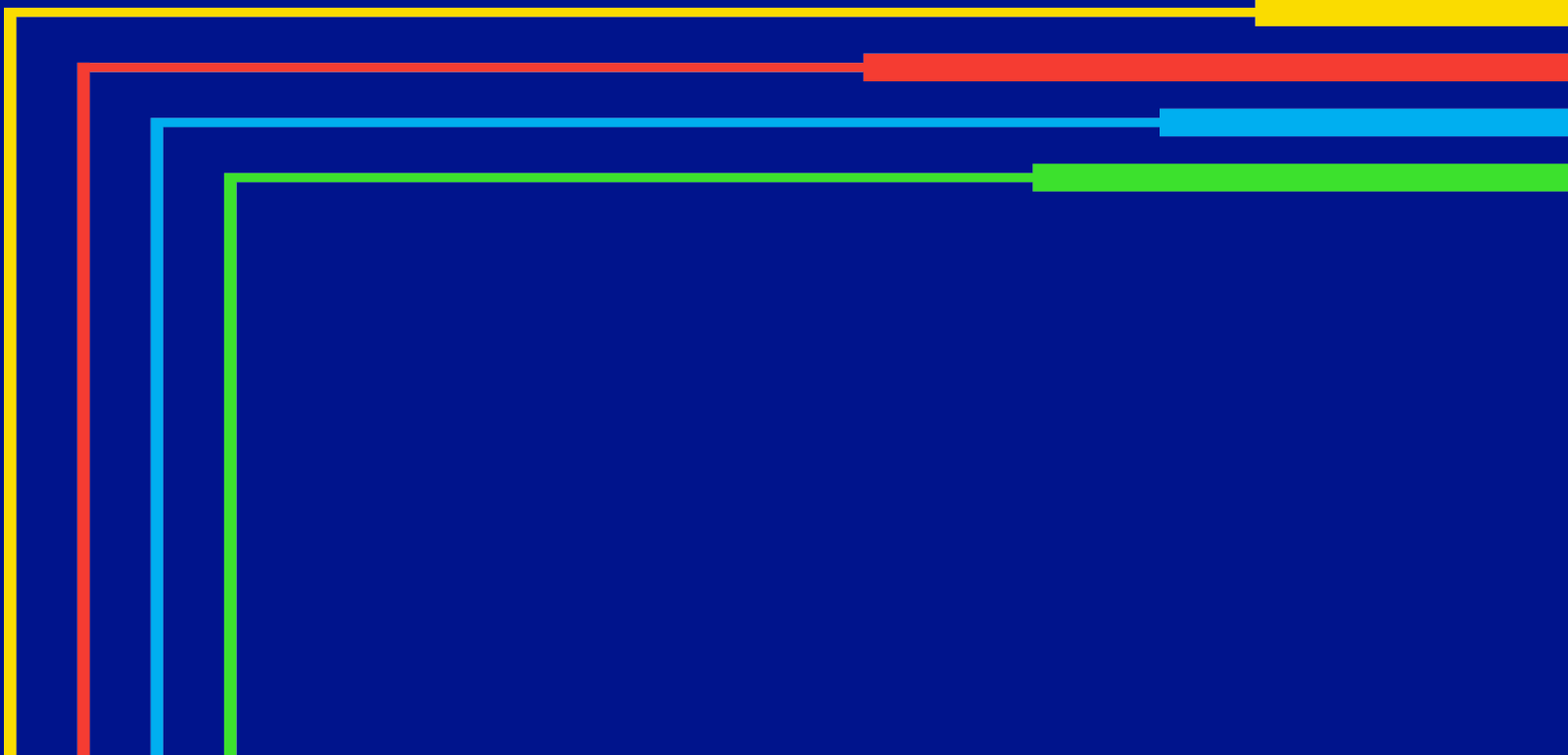
### Information and Resources

- Solution to relieve constraints in Community Resources and Workforce
- Improve Program Awareness and build trust

### Community Outreach & Engagement

- Improve Program Outreach and be consistent with Program Resources
- Outreach at Community Events and Festivals culturally specific to groups

**Market Rate  
EE/BE Program  
Budgets and  
Targets**



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# KEDLI Market Rate EE/BE Proposed Program Budgets for 2026-2030<sup>1</sup>

		TABLE 5: PROPOSED PROGRAMMATIC AREA/PROGRAM LEVEL BUDGE - Non-LMI						
	Programmatic Area/Program	2026	2027	2028	2029	2030	Total 2026-2030	Average Annual
Gas	<i>Commercial &amp; Industrial Program</i>							
	Incentives & Services	\$ 4,981,038	\$ 5,244,626	\$ 7,005,947	\$ 7,063,564	\$ 8,858,910	\$ 33,154,085	\$ 6,630,817
	Implementation	\$ 983,284	\$ 995,006	\$ 1,134,025	\$ 1,156,741	\$ 1,304,225	\$ 5,573,281	\$ 1,114,656
	Marketing	\$ 568,524	\$ 585,924	\$ 665,424	\$ 686,389	\$ 769,801	\$ 3,276,062	\$ 655,212
	Total	\$ 6,532,846	\$ 6,825,556	\$ 8,805,396	\$ 8,906,694	\$ 10,932,937	\$ 42,003,428	\$ 8,400,686
Gas	<i>Small Business Program</i>							
	Incentives & Services	\$ 1,295,300	\$ 1,942,950	\$ 2,590,600	\$ 3,238,250	\$ 3,885,900	\$ 12,953,000	\$ 2,590,600
	Implementation	\$ 836,903	\$ 943,375	\$ 1,029,898	\$ 1,117,432	\$ 1,203,295	\$ 5,130,903	\$ 1,026,181
	Marketing	\$ 226,200	\$ 239,250	\$ 252,350	\$ 265,450	\$ 278,500	\$ 1,261,750	\$ 252,350
	Total	\$ 2,358,403	\$ 3,125,575	\$ 3,872,848	\$ 4,621,132	\$ 5,367,695	\$ 19,345,653	\$ 3,869,131
Gas	<i>Multifamily Program</i>							
	Incentives & Services	\$ 2,108,880	\$ 2,435,556	\$ 2,764,361	\$ 3,109,721	\$ 3,459,533	\$ 13,878,050	\$ 2,775,610
	Implementation	\$ 747,752	\$ 919,837	\$ 1,082,460	\$ 1,254,700	\$ 1,420,135	\$ 5,424,884	\$ 1,084,977
	Marketing	\$ 339,650	\$ 376,300	\$ 414,800	\$ 455,015	\$ 497,277	\$ 2,083,042	\$ 416,608
	Total	\$ 3,196,282	\$ 3,731,693	\$ 4,261,621	\$ 4,819,436	\$ 5,376,946	\$ 21,385,976	\$ 4,277,195
Gas	<i>Residential Program</i>							
	Incentives & Services	\$ 4,529,873	\$ 6,678,976	\$ 6,850,382	\$ 8,028,206	\$ 8,757,594	\$ 34,845,032	\$ 6,969,006
	Implementation	\$ 3,580,132	\$ 3,600,510	\$ 3,627,572	\$ 3,651,351	\$ 3,669,366	\$ 18,128,930	\$ 3,625,786
	Marketing	\$ 1,552,110	\$ 1,555,410	\$ 1,558,760	\$ 1,567,660	\$ 1,681,010	\$ 7,914,948	\$ 1,582,990
	Total	\$ 9,662,115	\$ 11,834,896	\$ 12,036,714	\$ 13,247,216	\$ 14,107,969	\$ 60,888,910	\$ 12,177,782
All Gas Programs	<i>Equity Marketing Program</i>							
	Incentives & Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Implementation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Marketing	\$ 454,070	\$ 262,070	\$ 256,070	\$ 202,070	\$ 40,070	\$ 1,214,351	\$ 242,870
	Total	\$ 454,070	\$ 262,070	\$ 256,070	\$ 202,070	\$ 40,070	\$ 1,214,351	\$ 242,870
<b>Gas Total</b>		<b>\$ 22,203,715</b>	<b>\$ 25,779,790</b>	<b>\$ 29,232,648</b>	<b>\$ 31,796,548</b>	<b>\$ 35,825,616</b>	<b>\$ 144,838,318</b>	<b>\$ 28,967,664</b>

<sup>1</sup> This table is copied from Table 5 Program Level Budgets, which exclude non-labor administration and evaluation costs, in the Non-LMI EE/BE Supplemental Filing for KEDLI.

# KEDNY Market Rate EE/BE Proposed Program Budgets for 2026-2030<sup>1</sup>

		TABLE 5: PROPOSED PROGRAMMATIC AREA/PROGRAM LEVEL BUDGET - Non-LMI						
	Programmatic Area/Program	2026	2027	2028	2029	2030	Total 2026-2030	Average Annual
Gas	<i>Commercial &amp; Industrial Program</i>							
	Incentives & Services	\$ 2,771,449	\$ 2,667,588	\$ 2,261,269	\$ 3,169,600	\$ 3,675,668	\$ 14,545,575	\$ 2,909,115
	Implementation	\$ 802,731	\$ 1,067,962	\$ 845,867	\$ 952,636	\$ 1,363,281	\$ 5,032,478	\$ 1,006,496
	Marketing	\$ 397,287	\$ 359,687	\$ 1,267,422	\$ 406,932	\$ 685,930	\$ 3,117,258	\$ 623,452
	Total	\$ 3,971,467	\$ 4,095,237	\$ 4,374,558	\$ 4,529,168	\$ 5,724,880	\$ 22,695,310	\$ 4,539,062
Gas	<i>Small Business Program</i>							
	Incentives & Services	\$ 1,248,427	\$ 1,789,077	\$ 2,329,727	\$ 2,870,377	\$ 3,411,027	\$ 11,648,637	\$ 2,329,727
	Implementation	\$ 802,531	\$ 850,547	\$ 887,071	\$ 919,622	\$ 940,517	\$ 4,400,288	\$ 880,058
	Marketing	\$ 212,796	\$ 215,286	\$ 217,776	\$ 220,296	\$ 222,786	\$ 1,088,941	\$ 217,788
	Total	\$ 2,263,755	\$ 2,854,911	\$ 3,434,574	\$ 4,010,295	\$ 4,574,330	\$ 17,137,866	\$ 3,427,573
Gas	<i>Multifamily Program</i>							
	Incentives & Services	\$ 1,097,392	\$ 1,253,245	\$ 1,422,722	\$ 1,572,122	\$ 1,739,547	\$ 7,085,029	\$ 1,417,006
	Implementation	\$ 408,382	\$ 468,225	\$ 577,838	\$ 654,873	\$ 1,100,356	\$ 3,209,674	\$ 641,935
	Marketing	\$ 183,610	\$ 204,260	\$ 226,720	\$ 250,935	\$ 518,753	\$ 1,384,278	\$ 276,856
	Total	\$ 1,689,385	\$ 1,925,730	\$ 2,227,281	\$ 2,477,930	\$ 3,358,656	\$ 11,678,981	\$ 2,335,796
Gas	<i>Residential Program</i>							
	Incentives & Services	\$ 5,252,301	\$ 5,917,768	\$ 6,071,757	\$ 7,237,606	\$ 7,984,376	\$ 32,463,807	\$ 6,492,761
	Implementation	\$ 3,468,039	\$ 3,464,122	\$ 3,503,378	\$ 3,511,402	\$ 3,479,913	\$ 17,426,855	\$ 3,485,371
	Marketing	\$ 926,590	\$ 906,430	\$ 906,970	\$ 907,510	\$ 908,080	\$ 4,555,579	\$ 911,116
	Total	\$ 9,646,929	\$ 10,288,320	\$ 10,482,105	\$ 11,656,518	\$ 12,372,369	\$ 54,446,241	\$ 10,889,248
All Gas Programs	<i>Equity Marketing Program</i>							
	Incentives & Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Implementation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Marketing	\$ 305,092	\$ 177,092	\$ 173,092	\$ 197,092	\$ 29,092	\$ 881,460	\$ 176,292
	Total	\$ 305,092	\$ 177,092	\$ 173,092	\$ 197,092	\$ 29,092	\$ 881,460	\$ 176,292
<b>Gas Total</b>		<b>\$ 17,876,627</b>	<b>\$ 19,341,290</b>	<b>\$ 20,691,610</b>	<b>\$ 22,871,003</b>	<b>\$ 26,059,326</b>	<b>\$ 106,839,858</b>	<b>\$ 21,367,972</b>

<sup>1</sup> This table is copied from Table 5 Program Level Budgets, which exclude non-labor administration and evaluation costs, in the Non-LMI EE/BE Supplemental Filing for KEDNY.

# KEDLI and KEDNY Market Rate EE/BE Proposed Program Lifetime MMBtu Savings for 2026-2030<sup>1</sup>

<b>KEDLI</b>		<b>TABLE 7: PROGRAMMATIC AREA/PROGRAM LEVEL LIFETIME SAVINGS (MMBtu) - Non-LMI</b>						
<b>Programmatic Area/Program</b>		<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>	<b>Total 2026-2030</b>	<b>Average Annual</b>
Gas	<i>Commercial &amp; Industrial Program</i>	347,699	344,720	378,999	378,582	451,668	1,901,667	380,333
Gas	<i>Small Business Program</i>	93,946	172,531	215,656	258,781	301,906	1,042,822	208,564
Gas	<i>Multifamily Program</i>	83,149	93,283	104,115	115,607	127,711	523,865	104,773
Gas	<i>Residential Program</i>	1,980,955	2,126,797	2,147,518	2,286,564	2,446,284	10,988,118	2,197,624
<b>Gas Total</b>		<b>2,505,748</b>	<b>2,737,331</b>	<b>2,846,288</b>	<b>3,039,535</b>	<b>3,327,569</b>	<b>14,456,471</b>	<b>2,891,294</b>

<b>KEDNY</b>		<b>TABLE 7: PROGRAMMATIC AREA/PROGRAM LEVEL LIFETIME SAVINGS (MMBtu) - Non-LMI</b>						
<b>Programmatic Area/Program</b>		<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>	<b>Total 2026-2030</b>	<b>Average Annual</b>
Gas	<i>Commercial &amp; Industrial Program</i>	641,273	627,767	686,781	678,843	743,496	3,378,159	675,632
Gas	<i>Small Business Program</i>	102,735	201,383	264,570	327,758	390,945	1,287,390	257,478
Gas	<i>Multifamily Program</i>	611,408	631,713	652,948	674,869	697,660	3,268,598	653,720
Gas	<i>Residential Program</i>	1,215,927	1,339,878	1,366,004	1,544,607	1,682,495	7,148,912	1,429,782
<b>Gas Total</b>		<b>2,571,343</b>	<b>2,800,740</b>	<b>2,970,303</b>	<b>3,226,077</b>	<b>3,514,596</b>	<b>15,083,059</b>	<b>3,016,612</b>

<sup>1</sup> These tables are copied from Table 7 Program Level Lifetime Savings in the Non-LMI EE/BE Supplemental Filings for KEDLI and KEDNY respectively.

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# Program Administrator Contacts

## NYSERDA Questions:

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## Con Edison Questions:

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