

**BLANKET CONTRACT AND
PURCHASE ORDER**

BETWEEN

NATIONAL GRID USA SERVICE COMPANY, INC

AND

**Echo Powerline, LLC
313 Walnut Street
Bunkie, LA 71322**

FOR

**OVERHEAD LINE EMERGENCY WORK
T&D Blanket Contract**

**PO No. 0000176083
PO No. 722098
July 1, 2012**

AGREEMENT

THIS AGREEMENT ("Agreement" or "Contract") is made and entered into on this 1st day of July, 2012, or on the date when signed by the party signing last in time, by and between **National Grid USA Service Company, Inc.**, a corporation organized and existing under the laws of the Commonwealth of Massachusetts, with its principal place of business at 40 Sylvan Road, Waltham, Massachusetts 02451 for and on behalf of its affiliate companies which may include the following entities: **Massachusetts Electric Company, Nantucket Electric Company, New England Power Company, The Narragansett Electric Company, Granite State Electric Company, Niagara Mohawk Power Corporation, and National Grid Electric Services, LLC**, (hereinafter collectively the "COMPANIES" and individually the "Company") ("Owner"), and Echo Powerline LLC ("Contractor"), a corporation organized and existing under the laws of the State Louisiana, with its principal place of business at 313 Walnut Street, Bunkie, LA 71322 (hereinafter each, individually, a "Party" and, collectively, the "Parties") for the Services identified hereafter as:

**Blanket Contract
Overhead Line Emergency Work
Transmission and Distribution
Various Locations
PO #0000176083& PO#722098**

ARTICLE 1 - SCOPE OF WORK

- 1.1 The Contractor hereby agrees to provide all materials, equipment, apparatus, tools, labor, Services, and facilities to perform all the Work and do all things necessary to safely complete the emergency electric transmission and distribution construction services as related to weather or natural disaster recovery work as assigned by authorized Owner representatives ("the Work"); all in accordance with this Agreement.
- 1.2 Owner shall, unless otherwise provided for in writing and agreed to by both parties, provide line materials for this Work. Contractor may be required to load, haul, handle and transport said materials from or to designated storage yards to or from assigned destinations or sites at which the Work is to be performed.
- 1.3 The Owner has categorized the projects or assignments that will be released under this blanket contract as having a "High Safety Risk".
 - 1.3.1 The Contractor shall comply with all applicable safety requirements set forth in Schedule B, Article 4, Schedule B, Article 32, and Schedule E, as well as complying with applicable requirements of the United States Occupational Safety and Health Administration (OSHA), and other Federal, state, and local laws or ordinances and permits, unless superseded by National Grid procedures.

- 1.3.2 Contractor shall provide for this "High Risk" Work, trained crews knowledgeable and skilled in identifying hazards associated with the Work in accordance with all applicable OSHA rules and regulations, using contractor-furnished personal protective equipment (PPE), enhanced fall protection measures, co-worker and self rescue, and communications systems appropriate to hazard avoidance.
 - 1.3.3 Contractors are not required, for the purposes of this Agreement only, to participate in the ISNetworld safety recordation program administered for National Grid.
 - 1.3.4 Contractor is required to have a corporate Health and Safety Plan (HASP) for this Work. Upon execution of this Agreement, Contractor shall submit, in accordance with Article 7 of this Agreement ("Notices"), a copy of the HASP for review and follow-up consultation (if appropriate) by Owner's Safety Department.
 - 1.3.5 Once arriving at the designated National Grid Work facility (staging site), Contractor is to participate in a storm briefing and orientation meeting with the Owner.
 - 1.3.6 Crews are to hold daily on-site 'tailboard' safety meetings. These meetings are to be held, and attended by all crew members and the Owner's Representative, if present, prior to beginning work each day, and before moving to each new assignment, if any, on a given day. These briefings are to cover the work plan, including, but not limited to, comprehensive hazard recognition and mitigation, equipment calibration and certification reviews, issues from prior documented job briefs, and situational-dependent consideration of climate, weather, road conditions, rural or urban influences, insects, poisonous plants, and affiliated crew member performance and crew integrity.
- 1.4 The scope of work to be performed under this Agreement is electric Transmission and Distribution (T&D) emergency response services including, but not limited to, storms and localized catastrophic damage to T&D facilities in the National Grid United States Service Territory. Requests for such services will be made by National Grid and/or its Affiliates in accordance with the Process described in Schedule C.
- 1.5 Time allowing, Work shall be authorized only upon receipt of a signed Work Authorization Form (WAF), a blank copy of which is set forth in Schedule C. The Work Authorization Form shall identify the National Grid Company for which the Work shall be performed and that National Grid Company shall be the "Owner", for purposes of this Agreement and of such Work. It is recognized by the parties to the Agreement that there may be times when urgent Work is done prior to the execution of a relevant Work Authorization Form. At such times, the parties agree to be bound to the terms and conditions contained in the Agreement, and further agree to sign within twelve (12) hours of completion of such Work, a relevant Work Authorization Form or other form ("alternative directive") of written Work assignment issued by the Owner's field representative pursuant to Schedules A and E of this Agreement.

- 1.6 The Contractor agrees that there is no obligation to award any Work or any specific quantity of Work to the Contractor.
- 1.7 The Owner requires that the Purchase Order(s) associated with this Agreement, which enable payment for invoices, only be used for emergency Work. If Contractor has other contracts, and associated purchase orders with the Owner for other non-emergency work, the Contractor shall not co-mingle work or invoicing, unless the Owner provides prior written instructions to authorize or limit said other scheduled work be paid under this emergency Agreement.

ARTICLE 2 - CONTRACT DOCUMENTS

- 2.1 The following documents, including all attached schedules, appendices, exhibits or other attachments thereto, are incorporated by reference as if fully set forth herein, and are hereinafter referred to collectively and individually as the "Contract Documents" or the "Agreement," the order of precedence shall be as follows:
 1. Agreement Change Orders, if any
 2. Agreement
 3. Schedule A, Special Conditions & General Pricing Guidelines
 4. Schedule B, Terms and Conditions for Construction 00700, *dated 11/11/11*
 5. Schedule C, Work Authorization
 6. Schedule D, Price Schedules
 7. Schedule E, Contracted Services Safety Requirements (latest revision)
 8. Schedule F, Environmental Requirements (latest revision)
 9. Schedule G, Contractor's Certificate of Insurance
 10. Schedule H, Engineering {Transmission and Distribution} Standards
- 2.1 The Contractor shall annually submit to the Owner, a current Certificate of Insurance (Schedule G) with minimum requirements as specified in Schedule A Terms and Conditions Article 25.
 - 2.2.1 The Certificate updates shall be submitted in accordance with Article 7.
 - 2.2.2 Contractors participating in the ISNetworld program shall also submit directly to ISN a Certificate update in accordance with the Owner's ISNetworld program requirements.

ARTICLE 3 - TERM

- 3.1 The term of this Agreement is commence services on or about July 1, 2012 and through March 31, 2015. This agreement shall automatically renew for additional one year terms, contingent upon Articles 36 and 37 of the Terms and Conditions regarding Owner's option to suspend or terminate.
- 3.2 Owner reserves the right to suspend or terminate this Agreement in accordance with Schedule B, Terms and Conditions.

ARTICLE 4 – SCHEDULE

- 4.1 Any Work to be performed under this Agreement shall commence on the date specified in the relevant Work Authorization Form, or alternative directive, and shall be completed in accordance with a schedule developed by the Contractor and accepted by the Owner. Schedules will vary depending on the particular project/assignment. The Contractor shall prepare updated schedules, forms, and reports as requested by the Owner
- 4.2 Work shall be assigned as set forth in the Specification and shall be authorized only upon receipt of a signed Work Authorization Form (WAF), a copy of which is set forth in Schedule C. The Work Authorization Form, or alternative directive, when fully executed shall become a Contract Document. Work Authorizations may be written for individual projects or for numerous projects for a specified Owner within a specified geographic area on an as needed basis. Owner will specify in each WAF the anticipated duration of the Work assignment.

ARTICLE 5 – CONTRACT PRICE

- 5.1 This is a Time and Expense Contract. Work shall be invoiced and paid in accordance with the rates set forth in Schedule D.
- 5.2 Contractors employing union labor shall enable the trades to work in harmony.
 - 5.2.1 Contractors working with a unionized labor force will follow the Local [104 (New England), 1049 (Long Island), 1249 (New York)] contract terms in effect at the time of the Work being performed.
 - OR
 - 5.2.2 Non-unionized Contractors will follow Special Pricing Provisions agreed to by the Owner and Contractor if and as set forth in Schedule A-1 of this Agreement.
- 5.3 In accordance with Schedule B, Article 6.5 the Contract Price and Purchase Order Payments for the Work required by this Agreement will be based on actual and verifiable time and equipment costs, and shall be in accordance with all Contract Documents, including but not limited to the Schedule B Terms and Conditions and the following:
 - 5.3.1 Reimbursement for all labor, based on the actual direct verifiable amount of time incurred in performing the Work, at the rates set forth in the Agreement. The rates shall include all indirect and overhead expenses. Labor not anticipated by or itemized in the Agreement shall not be utilized without the Owner's prior written approval.
 - 5.3.2 Reimbursement for equipment, based on the actual verifiable amount of time incurred in performing the Work, at the rates set forth in the Agreement. The equipment rates include costs for oil, grease, repair, parts, service and maintenance of any kind and, necessary attachments, insurance, profit and overhead. Fuel shall be billed separately and at cost with no markups.

- 5.3.3 Reimbursement for rental of equipment, not set forth in the Agreement, based on the actual verifiable cost for rental including necessary attachments, to the extent actually incurred in performing Work, plus the hourly operating cost found in the Rental Rate Blue Book for Construction Equipment.
 - 5.3.4 Reimbursement for all Subcontractor costs actually and reasonably incurred in performing Work absent mark-ups, as approved by the Owner. Applicable Subcontractor costs shall be subject to the same terms and conditions set forth in Schedule B, Article 6 Sections 6.5.4 and 6.5.5 of this Agreement.
 - 5.3.5 Reimbursement for the actual verifiable net (no mark-ups) cost of materials directly purchased in support of the Work as authorized by the Owner.
- 5.4 The Contractor shall, on a daily basis, furnish the Owner with Daily Work Reports (on forms furnished by the Owner included herein in Schedules A and E) which briefly describe the Work rendered during the preceding day and which are itemized to reflect: the names, titles and classes of all the Contractor's and the Subcontractor's personnel who performed Work, the individual and total number of hours worked, equipment used (including rented equipment), the individual and total hours worked and the total equipment hours of actual operation for the day; and quantity(ies) of Contractor furnished material(s) received and consumed for the day, and the cost thereof if requested by the Owner. All labor hours, equipment hours and material quantities shall be verified by signature of the Owner's Field Representative. A duplicate of the original signed Daily Work Report and receipts and invoices for Contractor furnished materials, rented equipment and Subcontractors shall accompany all invoices which the Contractor shall present for payment.
- 5.5 The Contract Price shall be all inclusive for the Work required by this Agreement in accordance with all the Contract Documents including, but not limited to, the Terms and Conditions.

ARTICLE 6 - PAYMENTS

- 6.1 Invoices are to be submitted no less than monthly. Each invoice shall include the actual verifiable quantity of labor (by classification) and equipment time (by type) expended in performing the Work (Daily Time Sheets), the actual verifiable (all receipts) quantity of materials or equipment supplied to the Project, and actual and verifiable costs for rented equipment (by type) and Subcontractors (by labor classification, equipment type, and list of materials). Each such invoice shall include attached copies of a Daily Work Report, as described in Section 5.4 herein, for each day worked.
- 6.2 All invoices shall be submitted and payments made in accordance with and subject to the Schedule B Terms and Conditions and paragraph 6.4 of this Agreement. The measurement and value of the invoiced quantities and costs shall be determined in accordance with Article 5 herein and Schedule D. The invoice shall reference the National Grid Company for whom the Work was

performed (as referenced on the WAF, if applicable), the Purchase Order Number and National Grid representative's name (responsible for authorizing the work) on the invoice.

6.4 During the life of this Agreement it is anticipated that the Owner will change its accounting and payment software application. Until that change is implemented, and made part of this Agreement by executed Change Order, National Grid will use a separate invoicing system for Work performed on Long Island and Staten Island. This system will be distinct from the system employed in upstate New York and New England.

6.4 Individual invoices shall be addressed as below, noting the National Grid affiliate company(ies) for whom the Work was performed, an appropriate Work description (e.g. Work Authorization Form number or circuit or name citation), and reference the name of the Owner's Representative monitoring the Contractor's Work performance.

6.4.1 All upstate New York and New England Work shall be invoiced as follows:

Send Original Invoice to: If Transmission	If Distribution
<i>{cite the specific, appropriate company}</i>	<i>{cite the specific, appropriate company}</i>
New England Power Company Granite State Electric Company Massachusetts Electric Company Nantucket Electric Company The Narragansett Electric Company New England Power Company Niagara Mohawk Power Corporation	New England Power Company Granite State Electric Company Massachusetts Electric Company Nantucket Electric Company The Narragansett Electric Company New England Power Company Niagara Mohawk Power Corporation
Accounts Payable Dept.- Building C-1	Accounts Payable Dept.- Building C-1
300 Erie Boulevard West	300 Erie Boulevard West
Syracuse, NY 13202	Syracuse, NY 13202
ATTN: Danielle Hilton PO# 0000176083	ATTN: Leonard Dietrich PO# 0000176083

6.4.2 Work performed on Long Island/metro NY for the Owner shall be separately mailed as follows:

Send Original Invoice to:
National Grid Electric Services, LLC

Accounts Payable, C-1
Department K

300 Erie Boulevard West

Syracuse, NY 13202
Attn: Ronald Kenehan
PO# 722098

6.5 Sales Tax: National Grid **will not pay sales tax** to vendors unless collection and payment of sales tax is required by law irrespective of the existence of a Direct Payment Permit, e.g., the purchase of motor fuel. Copies of our Direct Payment Permits are accessible online at www2.nationalgridus.com/corpinfo/purchasing/payment_all_all.jsp.

ARTICLE 7 - NOTICES

Notices required or permitted under this Agreement shall be addressed to:

Contractor:
Echo Powerline LLC

313 Walnut Street
Bunkie, LA 71322

Attn: Chad Lumeau

Owner:
Michael Occhipinti, Jr.

National Grid Global Procurement
Department

175 East Old County Road
Hicksville, NY 11801

A copy of any such notice shall also be forwarded to the appropriate Owner's Field Construction Supervisor and/or National Grid representative authorizing the Work.

ARTICLE 8 - ENTIRE AGREEMENT

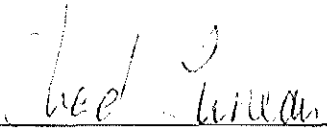
8.1 This Agreement, including all Contract Documents, constitutes the entire Agreement between the Owner and the Contractor, with respect to the Work specified, and all previous representations relative thereto, either written or oral are hereby annulled and superseded. No modification of any of the provisions of this Agreement shall be binding unless in writing and signed by a duly authorized representative of each party hereto.

8.2 The rights and obligations of each Affiliate utilizing or purchasing Services from Contractor under this agreement are several and not joint; to the extent any Affiliate is liable in connection herewith, such liability shall be borne only by that Affiliate for which the specific services giving rise to such liability were being provided or purchased.

IN WITNESS WHEREOF, each party hereto has caused this Agreement to be executed by its duly authorized representative on the day and year set forth below.

Echo Powerline, LLC

NATIONAL GRID USA SERVICE

By: 

By: 

Chad Luneau

Ross Turrini

Title: Operations Manager

Title: Vice President, US Procurement

Date: April 17, 2012

Date: 7/19/2012

Schedule "A"
Special Conditions & General Pricing Guidelines

Attached to RFP

Schedule "B"
Terms & Conditions for Construction 00700
Dated November 11, 2011

Attached

ACCEPTANCE OF CONDITIONS

The Contractor hereby agrees that any Work (as defined in the Agreement/Purchase Order) performed for Company in compliance with any order, written or verbal, shall be governed by the terms and conditions cited in the Agreement/Purchase Order whether or not specific reference is made to the below noted Terms and Conditions by the Agreement/Purchase Order unless the Agreement/Purchase Order specifically contains terms and conditions other than those contained in said Terms and Conditions; then those terms will apply to the extent that they are different.

Receipt of the below noted Terms and Conditions is hereby acknowledged on the date executed below, and the undersigned agrees to be bound to same and the signatory represents complete authority to sign on behalf of the Contractor.

Echo Powerline, LLC
Contractor

By Chad Lureau

Operations Manager
Title

Date 11/17/12

313 Walnut St
Street Address

Bunkie, LA 71322
City, State, Zip Code

Reference Terms and Conditions Document No.
00700

Revision Date 05/05/11

**Schedule "C"
Work Authorization**

Attached to RFP

**Schedule "D"
Price Schedules**

Attached

Contractor (name)	Union #	Classification	Straight Time	OT Premium Only	PT Premium Only	Billable Rate OT Overtime	Billable Rate PT Premium Time
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 1					
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 2					
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 3					
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 4					
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 5					
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 6					
Echo Powerline, LLC	Non-Union	APPRENTICE PERIOD 7					
Echo Powerline, LLC	Non-Union	EQUIPMENT OPERATOR					
Echo Powerline, LLC	Non-Union	FLAGMAN					
Echo Powerline, LLC	Non-Union	GENERAL FOREMAN					
Echo Powerline, LLC	Non-Union	GROUNDMAN					
Echo Powerline, LLC	Non-Union	JOURNEYMAN LINEMAN					
Echo Powerline, LLC	Non-Union	MATERIAL PERSON					
Echo Powerline, LLC	Non-Union	MECHANIC					
Echo Powerline, LLC	Non-Union	SAFETY PERSON					
Echo Powerline, LLC	Non-Union	WORKING FOREMAN					

Contractor Name	EQUIPMENT	Hourly Rate
Echo Powerline, LLC	4 Wheel Pick Up, 3/4 ton	\$
Echo Powerline, LLC	4 Wheel Pick Up, 3/4 ton crew cab	\$
Echo Powerline, LLC	Back Yard Mini-derrick (combo bucket and digger)	\$
Echo Powerline, LLC	Backhoe - 4WD 14' Case 580 or equal	\$
Echo Powerline, LLC	Backhoe with Truck & Trailer	\$
Echo Powerline, LLC	Bucket Truck 35' - 40'	\$
Echo Powerline, LLC	Bucket Truck 41' - 50'	\$
Echo Powerline, LLC	Bucket Truck 42' Material Handler	\$
Echo Powerline, LLC	Bucket Truck 50' Material Handler	\$
Echo Powerline, LLC	Bucket Truck 55'	\$
Echo Powerline, LLC	Bucket Truck 55' Material Handler	\$
Echo Powerline, LLC	Bucket Truck 65'	\$
Echo Powerline, LLC	Bucket Truck 75'	\$
Echo Powerline, LLC	Bucket Truck, 36-55' Personnel Lift (non material handler)	\$
Echo Powerline, LLC	Bucket Truck, 4X4 55' Material Handler	\$
Echo Powerline, LLC	Digger Derrick w/ flatbed, 6X2, 18" auger	\$
Echo Powerline, LLC	Digger Derrick w/ Line Body, 6X2, 18" auger	\$
Echo Powerline, LLC	Ledgerock Hammer (digger or hoeram attachment)	\$
Echo Powerline, LLC	Line Tensioner, Small (~2,700# Distribution w/ 8,500' 5/8 rope)	\$
Echo Powerline, LLC	Mechanic / Service Truck	\$
Echo Powerline, LLC	Pole Trailer - multiple pole capacity (not pole dinky)	\$
Echo Powerline, LLC	Pressure Digger Derrick Truck, 60' 6X4 or 6X6	\$
Echo Powerline, LLC	Pulling Machine - 10,000 # Drum V-Groove	\$
Echo Powerline, LLC	Reel Trailer, Double	\$
Echo Powerline, LLC	Reel Trailer, Single	\$
Echo Powerline, LLC	Track Digger	\$
Echo Powerline, LLC	Track Machine - 55' Material Handler	\$
Echo Powerline, LLC	Track Machine - 70' Material Handler	\$
Echo Powerline, LLC	Track Machine - Dump	\$
Echo Powerline, LLC	Track Machine Mini (i.e. Ranger Skylift)	\$

Schedule "E"
Contracted Services Safety Requirements
(latest revision)

Attached

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Bidder Safety Information Request

Safety Information

Attach separate pages if necessary to adequately respond

DATE:	4-17-2012			
COMPANY NAME and ADDRESS:	Echo Powerline LLC 313 Walnut St Bunkie, La 71322			
PRIMARY CONTACT and TITLE:	Michael Grouvillia Safety Manager			
PHONE #:	318-346-9568	FAX #:	318-346-9567	
EMAIL:	mikeg@echopowerline.com	WEBSITE:	echopowerline.com	
NAICS CODE:	238210	NOT APPLICABLE	<input type="checkbox"/>	
Safety Record				
1.	Provide your firm's Experience Modification Rate (EMR) for the three most recent years <u>on your insurance company's letterhead</u> .			
2.	Provide copies of your company's OSHA logs for the last full three years.			
3.	Summarize the last full three years of data from your OSHA logs to answer the questions below:			
		Last Year	2 Yrs Ago	3 Yrs Ago
a.	Total number of OSHA Recordable cases	1	1	82
b.	Number of cases that resulted in time off from work (Lost Time Incidents)	1	1	3
c.	Number of fatalities	0	0	0
d.	OSHA recordable case rate	1.48	1.89	4.55
e.	Lost Time Incident Rate	1.48	1.89	4.55
OSHA rates are calculated as follows: (Number of injuries & illnesses/total hours worked by all employees during calendar year) x 200,000				
Are you exempt from OSHA record keeping requirements? Yes <input type="checkbox"/> If yes, please explain:				

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4.	Employee hours worked each of last 3 years (do not include any non-work time, even if paid).		
	Last Year	2 Yrs Ago	3 Yrs Ago <i>2009</i>
	<i>175,772.75</i>	<i>105,836.17</i>	<i>87,928.5</i>
5.	List OSHA citations received for the past five years classified as serious, willful, or repeat. Please explain circumstances.		
	<i>None</i>		
6.	For any incidents that resulted in lost time from work or an OSHA citation, briefly describe the steps taken following the incident to prevent recurrence:		
	<i>accident investigation, root cause analysis, audits, company meeting to decide on changes</i>		
Safety Programs:			
7.	Do you have a written safety program? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
	If yes, please attach a table of contents for this program. <i>see attachment</i>		
8.	Do you have written safety procedures / methods of performing work?		
	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> If No, please explain how your company ensures safety.		
9.	Does your company have an approved anti-drug and alcohol program which meets the requirements set forth in Federal Department of Transportation regulations 49CFR Part 199? (required for natural gas construction projects)		
	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
10.	Do you hold safety meetings? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
	If yes, how often (<u>daily</u> , weekly, bi-weekly, monthly)?		<i>Daily or monthly</i>
11.	What do you see as the most frequent safety issues that need to be addressed during the performance of your work?		
	<i>pinch points</i>		
12.	What methods are used to ensure safety compliance?		
	<i>safety meeting, training, pre jobs briefing, working with risk management</i>		

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13.	Are site assessments performed to identify access issues and potential site hazards prior to starting a project? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Not Applicable <input type="checkbox"/> If No, please explain:	
14.	Are material delivery procedures outlined for each site location? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Not Applicable <input type="checkbox"/> If No, please explain:	
15.	(a) Are safety personnel typically assigned to a project?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Not Applicable <input type="checkbox"/>
	(b) Is safety the sole responsibility for personnel assigned project safety duties?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Not Applicable <input type="checkbox"/>
	If no for either (a) or (b), please explain:	
Accident Reporting / Prevention		
16.	How are accidents reported, documented and tracked? Please explain:	
<i>accidents policy an proce procedure</i>		
17.	What types of accidents are documented? Are "near misses" reported? Please explain:	
<i>near misses, injured, property an equipment damage, motor</i>		
18.	Do you have established accident investigation procedures? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	
19.	Please describe how your company would investigate a serious injury that would result in hospitalization.	
<i>Safety an supervisor accident procedures</i>		
20.	If your company does conduct accident investigations, how do you use the results? Please explain:	
<i>we use the results to better train</i>		

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Employee and Subcontractor Qualification Assurance	
21.	Attach resumes or other documents describing the background and qualifications of the management personnel who will work on National Grid Projects. National Grid may request interviews with these managers.
22.	Specifically describe how you qualify workers. Please supply information concerning the types of skills assessments performed, training programs (see below) and how you ensure that employees demonstrate competencies.
	<i>conduct performance evaluation, written test, safety and electrical training</i>
23.	What are the training requirements for each job classification in your company? (For Qualified Gas workers include, Plastic fusion, hot taps, welding and all elements of live gas work in relation to a Operator Qualified, OQ Plan).
	<i>See att. file</i>
24.	What are the training requirements for each job classification in your company? (For electrical workers include groundman, journeyman, apprentice, equipment operator, live line supervisor, live line lineman, bare hand lineman.)
	<i>see att. file</i>
25.	Describe how that training is provided and provide a list of major topics covered.
	<i>office, and on the job, training facility. Osha, powerline safety, cdl</i>
26.	Describe the progression requirements for "promotion" to the next worker level.
	<i>pass written and field exam,</i>
27.	Describe how you ensure employees demonstrate competencies.
	<i>evaluation in the field</i>
28.	Do you provide additional training to foremen, supervisors and other management personnel? If yes, describe the areas addressed in the program.
	<i>yes crew leader training, osha, electrical safety, accident</i>

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Management of Subcontractors	
29.	Describe how the company selects and qualifies subcontractors.
30.	List the information requested from subcontractors before the start of a job.
Accreditation and Licenses	
31.	Will the project require any accreditation and/or licenses to perform the work? Yes <input type="checkbox"/> No <input type="checkbox"/> If Yes, please list the accreditation and licenses requirements:

Vehicle Safety Record- Applies to those venders who require CDL license holders ONLY!				
32. Summarize the last full three years of driver and vehicle data to answer the questions below:				
Applicable Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> If Yes, please complete a-n		Last Year	2 Yrs Ago	3 Yrs Ago
<i>see attach file for last 24 months</i>				
a.	Total number of driver vehicle collisions (collision is an impact with another vehicle or object resulting in damage to either vehicle or other property)	1		
b.	Number of drivers or members of the public injured from all of the incidents above			
c.	Number of fatalities to drivers or members of the public injured from all of the incidents above			
d.	Total number of moving violations issued to drivers (submit summary of violations by type on separate sheet)			
e.	Total number of fleet driver inspections performed by DOT or other governing agencies			
f.	Total number of driver inspection violations from DOT or other governing bodies (submit summary			

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	of violations by type on separate sheet)			
g.	Total number of fleet vehicle inspections by DOT or other governing agencies			
h.	Total number of fleet vehicle inspection violations from DOT or other governing bodies (submit summary of violations by type on separate sheet)			
i.	Total # drivers per yr (if amount varies, use max amount)			
j.	Total # vehicles per yr (if amount varies, use max amount)			
l. DOT #: 1520567				
m. DOT Carrier Name: Echo Powerline LLC				
n. DOT Inspection Selection System (ISS-D) Recommendation:				

By signing below:

1. Your company provides assurance that the information completed in this document, along with any attachments, represents a full and accurate disclosure;
2. Your company agrees to allow National Grid to verify your statements and to review additional areas of your safety program upon request;
3. Your company provides assurance that, if awarded a contract, all contractor employees and subcontractors will be informed of National Grid safety requirements; that employees and subcontractors have the appropriate qualifications to perform the work, and that your company agrees to comply with all applicable safety requirements.

By: Name of Contractor Official:

Michael Grouvillia Safety Manager
Type Name and Title

Michael Grouvillia 4-17-12
Signature Date

**Schedule "F"
Environmental Requirements
(latest revision)**

Attached

BIDDER ENVIRONMENTAL INFORMATION REQUEST FORM

Contracted Services – Environmental Procedure No. 6 – Appendix A – Rev. No. 5

DATE: 4/17/12
BIDDER NAME: Echo Powerline LLC
PRIMARY PRODUCTS OR SERVICES: Electrical Utility Contractor – Distribution
ADDRESS: 313 Walnut St.
P.O. Box 539
Bunkie, LA 71322
PHONE #: 318 346 9466
FAX #: 318 346 9467
E-MAIL: Mike G @ echopowerline.com

<u>Officers and Contact Names</u>	<u>Degrees/ Licenses</u>	<u>Years w/ Contractor</u>	<u>Total Years Experience</u>
Environmental Coordinator <u>Mike Grouvillig</u>	<u>N/A</u>	<u>6</u>	<u>6</u>

1. Has the Bidder been cited by a Federal or state agency for any pollution or environmental regulation non-compliance activities within the past five (5) years?

Yes _____ No

If yes, please provide a detailed explanation on a separate sheet.

2. Does the Bidder currently possess its own hazardous waste generator or transporter identification number?

Yes _____ No

If yes, please list the number, generator status, and in what state it is issued.

3. Is the Bidder currently identified, or has previously been identified within the past five years as a Potentially Responsible Party (PRP) for contamination of a site?

Yes _____ No

If yes, please provide a detailed explanation on a separate sheet.

4. Has the Bidder ever provided the same or similar services under a different company name or names?

Yes _____ No

If yes, please provide answers to the following questions on a separate sheet:

- a. What were the previous company names?
- b. Why was the company name changed in each case?
- c. Please answer questions No. 1 through 3 above relative to each of the previous company names.

5. Does your company have a written environmental management program/system?

Yes _____ No

If yes, please attach a copy of the program.

6. Are supervisors and workers trained or otherwise made aware of environmental requirements specific to the particular jobs to which they are assigned?

Yes _____ No

If yes, please provide details below and attach any pertinent written materials.

_____ Materials attached.

7. How are environmental requirements enforced by the company at the job site? Please provide details below. Identify in your answer the person(s) with overall responsibility for environmental requirements at the site and confirm whether that individual has the authority to order a cessation of work where infractions occur or are imminent. Attach pertinent written materials or additional sheets, if necessary.

_____ Materials/sheet attached.

8. Please describe in detail below, attaching pertinent written materials or additional sheets where appropriate, how the company manages hazardous materials used and hazardous waste produced on a project.

_____ Materials/sheet attached.

9. Does the company conduct environmental audits?

Yes _____ No

If yes, please indicate below how often such audits are conducted.

_____ Weekly _____ Bi-weekly _____ Monthly _____ Other (_____)

Completed by: Michael Grouv. LLC

Date: 4-17-12

Schedule "G"
Contractor's Certificate of Insurance

Attached



CERTIFICATE OF LIABILITY INSURANCE

THSY

DATE (MM/DD/YYYY)

4/18/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER (225) 336-3200 Wright & Percy Insurance A Division of BancorpSouth Insurance Services P O Box 3809 Baton Rouge, LA 70821-3809		CONTACT NAME: Barbara Mowad PHONE (A/C, No, Ext): 225-336-3252 FAX (A/C, No): 225-490-9252 E-MAIL ADDRESS: barbara.mowad@bxsil.com PRODUCER CUSTOMER ID #: ECHOPOW-01	
INSURED Echo Powerline, LLC P.O. Box 539 Bunkie, LA 71322		INSURER(S) AFFORDING COVERAGE NAIC # INSURER A: Travelers Property Casualty Company of Am 25674 INSURER B: The Phoenix Insurance Company 25623 INSURER C: Charter Oak Fire Insurance Company 25615 INSURER D: INSURER E: INSURER F:	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL/SUBR INSR	WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC			CO8293B465	6/19/2011	6/19/2012	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			8108293B465	6/19/2011	6/19/2012	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Hired Car Phy Damage \$ 1,000,000 ACV \$ 1000 ded.
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP8293B465	6/19/2011	6/19/2012	EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) Y/N <input type="checkbox"/> If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	UB8293B465	6/19/2011	6/19/2012	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B	Equipment Floater			QT6603215R998PHX11	6/19/2011	6/19/2012	Leased/Rented \$316,000/1,000 ded.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

See attached page.

CERTIFICATE HOLDER**CANCELLATION**

National Grid
 Attn: Risk & Insurance, Bldg. A-4
 300 Erie Boulevard West
 Syracuse, NY 13202-

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Barbara Mowad

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DESCRIPTION OF OPERATIONS -

Echo Powerline, LLC
P.O. Box 539
Bunkie, LA 71322

National Grid
Attn: Risk & Insurance, Bldg. A-4
300 Erie Boulevard West
Syracuse, NY 13202-

Subject to policy term, conditions and exclusion certificate holder shall be included as an additional insured on the general liability, auto & umbrella policies if required by written contract.

Waiver of Subrogation in favor of certificate holder as respects to general liability, auto, umbrella & workers compensation policies if required by written contract.

Schedule "H"
Engineering {Transmission and Distribution} Standards

To Be Provided at Time of Work