

BEFORE THE
STATE OF NEW YORK
PUBLIC SERVICE COMMISSION

In the Matter of

Fortis Inc. et al.

and

Ch Energy Group, Inc.

Case 12-M-0192

October 2012

Prepared Testimony of
Hieu T. Cam:

Office of Electric,
Gas, & Water

State of New York
Department of Public
Service
Three Empire State
Plaza
Albany, New York
12223-1350

1 Introduction and Qualifications

2 Q. Mr. Cam, please state your name, employer and
3 business address.

4 A. Hieu Cam. I am employed by the Department of
5 Public Service (Department). My business
6 address is Three Empire State Plaza, Albany, New
7 York 12223.

8 Q. Mr. Cam, what is your position at the
9 Department?

10 A. I am employed as a Utility Engineer 1 in the
11 Major Utility Rates Section of the Office of
12 Electric, Gas and Water.

13 Q. Mr. Cam, please state your educational
14 background and professional experience.

15 A. I received a Bachelor of Science Degree in Civil
16 Engineering from Clarkson University in 2007.
17 After graduating from Clarkson University, I
18 worked for The Whiting-Turner Contracting
19 Company where my responsibilities included
20 estimating projects, monitoring sub-contractors,
21 drafting bid documents and performing field

1 inspections to ensure work was done in
2 accordance with plans and specifications. In
3 2008, I returned to Clarkson University where I
4 obtained a Master of Science in Civil
5 Engineering. I joined the Department in 2010 as
6 a Junior Engineer.

7 Q. Have you previously testified before the Public
8 Service Commission?

9 A. Yes, I previously testified in Case 11-G-0280
10 and 12-G-0202 regarding loss and unaccounted for
11 gas, cost of service, rate design, merchant
12 function charges, site investigation and
13 remediation and sales forecast.

14 Scope of the Testimony

15 Q. What is the purpose of this testimony?

16 A. The purpose of this testimony is to standardize
17 the calculation of the fixed Lost and
18 Unaccounted for Gas (LAUF) factor and recommend
19 a more equitable way to charge/refund full
20 service and transportation customers.

21 Q. How is the fixed LAUF factor related to this

1 case?

2 A. The fixed LAUF factor is typically reviewed in
3 rate cases filed by New York local distribution
4 companies. Central Hudson Gas and Electric
5 Corporation (Central Hudson or the Company) has
6 proposed a rate freeze for at least one-year as
7 part of the proposed merger filing. The Company
8 was eligible to file in or around August 2012.
9 If approved as filed, the merger will cause a
10 delay in filing for rates where the fixed LAUF
11 factor would have been addressed. I believe that
12 the modifications to the fixed LAUF factor are
13 in the public interest and addressing them
14 should not be delayed.

15 Lost and Unaccounted For Gas

16 Q. When was the current fixed LAUF factor
17 established for Central Hudson, the major
18 subsidiary of CH Energy Group, Inc.?

19 A. The current fixed LAUF factor was established in
20 Central Hudson's last rate case, 09-G-0589, as
21 listed in response to Department Staff (Staff)

1 interrogatory (IR) DPS G-108 (see Exhibit
2 ____(HTC-1)).

3 Q. How was the current fixed LAUF factor set?

4 A. The current fixed LAUF factor of 1.0055 was
5 calculated using the latest three-year average
6 of actual loss percentages, with some minor
7 adjustments, converted to the LAUF factor.

8 Q. Please explain the difference between the
9 percentage of gas lost, or LAUF percentage, and
10 the LAUF factor?

11 A. The percentage of gas lost is used as an
12 indicator of the system's performance and is
13 determined by first taking the difference
14 between the amount of gas delivered to the
15 system and the amount of gas metered out of the
16 system, then dividing that difference by the
17 amount of gas delivered to the system. The LAUF
18 factor, which is often used interchangeably with
19 factor of adjustment (FOA), is used to determine
20 how much gas the Company needs to deliver into
21 the system by "grossing up" or multiplying the

1 FOA by its forecast sales. The FOA is developed
2 using the following formula: $1/(1-\text{loss}$
3 percentage). The FOA is a ratio between the
4 amount of gas entering the system and the amount
5 of gas metered out of the system.

6 Q. Please describe how the current LAUF incentive
7 mechanism operates.

8 A. The Company currently has a fixed FOA of 1.0055
9 which means it is allowed to recover no more
10 than 0.55% of the total full service commodity
11 sales to compensate for system losses. If the
12 Company's actual system loss is above 0.55%, the
13 Company is not allowed to recover commodity
14 costs associated with the lost gas above the
15 target. If the Company's actual losses are
16 below the 0.55%, the Company is allowed to
17 retain the commodity cost savings associated
18 with the reduction in lost gas.

19 Q. Did Staff conduct a study regarding the LAUF
20 incentive mechanism?

1 A. Yes. Staff conducted an internal study in
2 September of 2011 regarding the LAUF incentive
3 mechanism and developed several recommendations,
4 as shown in Exhibit ____ (HTC-4).

5 Q. Please describe the study's recommendations.

6 A. The study recommended: (1) the LAUF factor
7 calculation and incentive should be standardized
8 based on total city gate receipts and total
9 system deliveries with no adjustments except for
10 dedicated lines, (2) the establishment of a dead
11 band around the FOA, and (3) the institution of
12 a System Performance Adjustment Clause (SPAC) to
13 both full service and transportation customers.

14 Q. Does the Panel recommend the Company to adopt
15 these changes?

16 A. Yes, I recommend: (1) standardizing the fixed
17 FOA by removing "line pack" and having the FOA
18 set at 1.0057 beginning September 1, 2013, (2)
19 establishing a dead band of 1.0000 to 1.0140
20 around the fixed FOA, and (3) having any
21 differences between the actual LAUF factor and

1 the fixed FOA be refunded or surcharged to all
2 firm customers via the System Performance
3 Adjustment Clause (SPAC).

4 Q. Please explain why Staff recommends the Company
5 adopt these changes.

6 A. As discussed in the Staff's September 2011
7 report, the current LAUF incentive was initially
8 designed to provide the Company with an
9 incentive to improve the efficiency and the
10 performance of the distribution system. The
11 efficiency of the system increases as gas losses
12 are reduced as older pipes are replaced with
13 newer pipes. There is a point in which the
14 system reaches its equilibrium and further
15 reduction in lost gas is minimal and not easily
16 measured. A dead band is an appropriate way to
17 acknowledge the arrival of the equilibrium point
18 while still maintaining the improvements in the
19 distribution system.

20 In addition, as discussed in further detail in
21 the September 2011 report, the current LAUF

1 incentive mechanism does not treat full service
2 and transportation customers equally. The
3 energy supply companies (ESCOs) are required to
4 deliver transportation customer's sales grossed
5 up for the fixed FOA. The LAUF incentive is
6 only applied to any savings resulting from the
7 differences between actual and tariff LAUF
8 percentage to full service customers. Because
9 the transportation customers did also contribute
10 to the costs associated with the lost gas, these
11 customers should be able to share the LAUF
12 incentive if there are any costs savings.
13 Therefore, the proposed dead band will equally
14 surcharge and refund to both full service and
15 transportation customers when there are any
16 differences in actual LAUF and fixed LAUF
17 factor. Adopting the recommendations from
18 Staff's September 2011 report would ensure both
19 transportation customers and full service
20 customers are treated fairly.

1 Q. Does the Panel recommend resetting the current
2 fixed FOA after the end of the current rate
3 plan?

4 A. Yes, I recommend adopting the fixed FOA of
5 1.0057 on September 1st, 2013 using the latest
6 three-year average of the actual system loss
7 performance with no other adjustments.

8 Q. Please explain how Staff developed the fixed FOA
9 of 1.0057.

10 A. Staff used the latest three years of data to
11 calculate the FOA and made adjustments to total
12 receipts to reflect gas used for "line packing"
13 the system. Staff's proposal is to adopt the
14 recommendation from the study to exclude any
15 adjustments from the FOA calculation. For state
16 wide consistency and simplicity, the September
17 2011 report recommended the FOA or LAUF
18 percentage be determined from using total system
19 receipts and total deliveries with no other
20 adjustments.

1 Q. Did excluding the adjustments to total system
2 receipts have any impacts on the calculated FOA
3 or the dead band?

4 A. The impacts were insignificant and negligible
5 since the "linepack" adjustments accounted for
6 less than 0.017% of total system receipts. To
7 be consistent with the recommendations from the
8 report, I proposed to exclude the linepack
9 adjustment.

10 Q. Why does Panel propose using a three year
11 average opposed to the five year average, as
12 recommended in Staff's study?

13 A. A three year average is more reflective of the
14 current condition of the Central Hudson's
15 distribution system. This method is also
16 consistent with the most recent gas rate order
17 (09-G-0589) which requires the Company to use
18 the latest three years of data to determine the
19 fixed FOA. As shown in Exhibit ____ (HTC-2), the
20 LAUF percentage or FOA of the distribution
21 system has been steadily declining due to

1 constant upgrades, repairs of known leaks and
2 replacement of the older leak prone pipes, thus
3 using the latest three years is more reflective
4 of the actual performance and efficiency of the
5 distribution system.

6 Q. Please explain why you recommend resetting the
7 fixed LAUF factor on September 1, 2013 and not
8 at the beginning of the stay out, July 1, 2013.

9 A. The current incentive mechanism is reconciled in
10 conjunction with the annual gas cost
11 reconciliation filing due October 15th of every
12 year. The filing reconciles the Company's gas
13 purchases for the twelve month period ending
14 August 31st. The LAUF incentive is determined
15 with the annual gas costs, and therefore, for
16 ease of calculating the LAUF benefit, the dead
17 band should not be implemented until the next
18 Gas Adjustment Clause (GAC) reconciliation
19 period which begins on September 1st, 2013 and
20 will continue until changed by the Commission.

1 Q. Please describe the development of the dead
2 band.

3 A. Following the recommendations in the Staff
4 report, I propose modifying the current LAUF
5 incentive mechanism to a dead band equal to two
6 standard deviations as determined from using the
7 previous three years of actual system-wide FOA
8 experienced. However, the maximum standard
9 deviation is limited to 0.5% and a limit of
10 1.0000 for the bottom of the dead band. If the
11 bottom of the dead band is at the 1.0000 limit,
12 the top of the dead band will be set at one plus
13 four standard deviations.

14 Q. Using the new fixed FOA of 1.0057, what are the
15 upper and lower dead band limits for the
16 incentive mechanism?

17 A. For the Central Hudson system, the calculated
18 minimum dead band is 0.9987 below the 1.0000
19 limit established in the report. However, I
20 recommend a lower dead band of 1.0000 because
21 this represents the system operation at 100%

1 efficiency - the amount of gas that comes in
2 equals the amount of gas comes out of the
3 system. The upper dead band calculated using
4 four standard deviations, as recommended in the
5 report is 1.0140.

6 Q. Please explain how the establishment of a dead
7 band will work with the LAUF incentive
8 mechanism.

9 A. For Central Hudson, the top and the bottom of
10 the dead band is 1.0140 and 1.0000,
11 respectively. The target factor of adjustment
12 is 1.0057. For any given year, if the actual
13 FOA is within the dead band, the difference in
14 the FOA between the target and the actual is
15 surcharged or refunded to both full service and
16 transportation customers based on their previous
17 year's usage. If the actual FOA exceeds the
18 dead band, the Company cannot recover any
19 portion that exceeds the dead band and if the
20 actual FOA is below the dead band of 1.0000 it

1 must refund any portion that exceeds the dead
2 band.

3 Q. Has the Commission previously adopted a dead
4 band to replace the current LAUF incentive?

5 A. Yes, in Case 11-G-0280, the Commission adopted a
6 LAUF mechanism for Corning Natural Gas Corp.
7 identical to what Staff is proposed in this
8 case. That LAUF mechanism consists of a dead
9 band using two standard deviations around a
10 fixed FOA determined from using the latest three
11 years of data. The Commission is currently
12 reviewing a similar LAUF mechanism proposal in
13 Case 12-G-0202 for National Grid.

14 Q. How are the customers surcharged or refunded for
15 the difference between the actual LAUF factor
16 and the fix FOA?

17 A. Full service customers paid actual gas costs
18 grossed up to the target factor of adjustment in
19 the Gas Supply Charge (GSC). During the GAC
20 reconciliation period, the LAUF incentive is
21 determined, the differences in FOA will be

1 grossed up using average commodity cost of gas
2 and allocated to both full service and
3 transportation customers. Full service
4 customers will be surcharged/refund through a
5 newly created SPAC that will be added to the
6 GSC. Similarly, transportation customers will
7 be surcharged or refunded through a SPAC in the
8 Firm Transportation Rates (FTR).

9 Q. Please provide a sample calculation showing how
10 customers will be surcharged or refunded?

11 A. There are three examples in Exhibit ____ (HTC-3)
12 showing how to calculate the surcharge or refund
13 when (1) the actual LAUF is beyond the top of
14 the dead band, (2) the actual LAUF is higher
15 than the FOA but still inside the dead band, and
16 (3) the actual LAUF is lower than the fixed FOA.

17 Q. Please describe Exhibit ____ (HTC-3).

18 A. On page 3 of 4, this particular example assumes
19 an actual LAUF of 1.0098 which is inside the
20 dead band of 1.0000 to 1.0146. The fixed FOA is
21 set at 1.0057. The average commodity cost of

1 gas is assumed at \$6.11. The amount to be
2 refunded/surcharged to full service customers
3 can be calculated by first multiplying the
4 difference between the actual LAUF and fixed FOA
5 with the average commodity cost of gas, then
6 that quantity is multiplied by the volumes that
7 were delivered to the full service sales
8 customers. Likewise, the amount to be refunded
9 or surcharged to transportation customers can be
10 calculated by first, multiplying the difference
11 between the actual LAUF and the fixed FOA with
12 the average commodity cost of gas, then that
13 quantity is multiplied by the volumes that were
14 delivered to the transportation customers. Full
15 service customers and transportation customers
16 will be surcharged or refunded through the GSC
17 and the FTR, respectively. The surcharge rate
18 will be determined by dividing the amount to be
19 surcharged or refunded by the forecast sales for
20 those customers.

21 Q. Does this conclude your testimony?

1 A. Yes, at this time.