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ACCOUNTING PANEL - STEAM

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I. INTRODUCTION

1

2 Q. Would the members of the Accounting Panel please state
3 your names and business address?

4 A. Joseph Miller, Richard A. Kane and Stephen Prager.
5 Our business address is Consolidated Edison Company of
6 New York, Inc. ("Con Edison," the "Company" or
7 "CECONY"), 4 Irving Place, New York, NY 10003.

8 Q. What are your current positions with Con Edison?

9 A. **(Miller)** I am the Assistant Controller responsible for
10 the Regulatory Accounting & Filings, Accounts Payable,
11 Payroll and Account Reconciliation sections.

12 **(Kane)** I am the Department Manager of Regulatory
13 Accounting & Filings.

14 **(Prager)** I hold the position of Senior Accountant in
15 Regulatory Accounting & Filings.

16 Q. Please explain your educational background, work
17 experience, and current general responsibilities.

18 A. **(Miller)** In June 1984, I received a Bachelor of
19 Business Administration Degree in Accounting from
20 Baruch College and in January 1990, I received a
21 Masters of Business Administration in Finance from
22 Baruch College. I began my employment with Con Edison
23 in July 1984 as a Management Intern. I worked in the

Corporate Accounting Department from July 1985 until January 2001 primarily between Accounting Research and Procedures (ARP) and the General Accounts (GA) sections starting as a Staff Accountant, then Supervisor and ultimately reaching the Department Manager level in both sections. In 2001, I worked as a Department Manager within the Corporate Planning Department and then in 2002, I became the Department Manager of our Financial Reporting section. In 2004, I became an Assistant Controller and then a Director of Treasury's Risk Management section. From 2006 through 2012, I was an Assistant Controller for the Financial Reporting Sections which ultimately included ARP, GA, Commodity and Derivative Accounting, Account Reconciliations and Financial Reporting.

(Kane) In May 1976, I received a Bachelor of Science degree in Accounting from Manhattan College. I worked for Con Edison from August 1976 until January 1978 as a staff accountant. I then joined Orange & Rockland Utilities, Inc ("O&R") and became Supervisor - Facility Accounting. In 1980, I became Manager - Budgets. In 1989, I became Manager - General Accounting and in 1996, the Accounts Payable Section

1 was added to my responsibilities. As a result of
2 O&R's merger with Con Edison, the two Accounting
3 Departments were combined. After the merger, I
4 continued to be responsible for overseeing O&R's
5 General Accounting Section and Financial Reporting
6 area until March 2003. At that time, I assumed my
7 current position as Department Manager of Regulatory
8 Accounting & Filings. The primary responsibility of
9 the section is to coordinate as well as participate in
10 rate filings before regulatory agencies.

11 **(Prager)** I received a Bachelor of Science degree in
12 Accounting from Yeshiva University in 1988. I started
13 my career at Con Edison in July 1988 as a management
14 intern. From July 1989 through September 1998, I
15 worked in Accounting Research and Procedures. From
16 October 1998 through March 2000, I worked in General
17 Accounts. Since April 2000, I have been working in
18 Regulatory Filings, coordinating the rate cases of Con
19 Edison and Orange and Rockland and its subsidiaries.

20 Q. Have any members of the Accounting Panel previously
21 testified before the New York State Public Service
22 Commission ("PSC" or the "Commission")?

1 A. **(Kane)** Yes, I have previously testified before the
2 Commission in numerous proceedings.

3 **(Prager)** I have previously testified before the
4 Commission as well.

5

6 **II. PURPOSE OF TESTIMONY**

7 Q. Please summarize your testimony.

8 A. The Accounting Panel primarily explains and details:

- 9 • Historic financial statements and statistical
10 data, including balance sheets, income
11 statements, unappropriated retained earnings,
12 state and federal income taxes, utility plant and
13 depreciation reserves (Exhibit __ (AP-1) to
14 Exhibit __ (AP-4);
- 15 • Revenues, Operation and Maintenance ("O&M")
16 expenses and Other Operating Deductions from the
17 historic period of the twelve months ended June
18 30, 2012 ("Historic Year") through the twelve
19 months ending December 31, 2014 ("Rate Year") are
20 presented in Exhibit __ (AP-5); a summary of
21 normalizing adjustments to the Historic Year and

- 1 various program changes are also presented in
2 Exhibit ____ (AP-5);
- 3 • The book cost of utility plant, the accrued
4 depreciation reserve and the construction work in
5 progress for steam utility plant for the Historic
6 Year through the Rate Year are presented in
7 Exhibit ____ (AP-6).
 - 8 • Exhibit ____ (AP-7) - Production Expenses - Steam;
 - 9 • The average rate base for the Historic Year
10 through the Rate Year, including normalization
11 adjustments, is presented in Exhibit ____ (AP-8);
 - 12 • Various accounting changes, adjustments,
13 amortizations of deferred charges and the
14 resultant rate decrease of \$5.4 million for the
15 Rate Year at proposed rates and based upon an
16 overall rate of return of 7.69 percent is
17 presented in Exhibit ____ (AP-9);
 - 18 • The overall rate of return of 7.69 percent and
19 the capital structure for the Rate Year (Exhibit
20 ____ (AP-10);
 - 21 • Fund requirements and sources of funds for the
22 Rate Year (Exhibit ____ (AP-11);

- Interest coverage on the SEC basis including the actual for the calendar years 2007 through 2011 and as forecasted for the Rate Year (Exhibit ____ (AP-12)); and
- Cost Allocations.

III. HISTORIC FINANCIAL AND STATISTICAL DATA -- (AP-1)

Q. Are you sponsoring exhibits containing historical financial and statistical data as required by the Commission?

A. We are sponsoring several for that purpose. The first, which was prepared under our direction and supervision, is entitled "CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. - FINANCIAL AND STATISTICAL DATA - INDEX TO SCHEDULES," and is set forth as Exhibit ____ (AP-1).

Q. What information is contained in Exhibit ____ (AP-1)?

A. The Exhibit consists of an index and eight separate schedules containing financial data and the results of operations with particular reference to the Company's steam operations. The balance sheets are shown as of December 31 for the years 2008 through 2011, and as of

June 30, 2012, the end of the Historic Year. Details of the income accounts are shown for the calendar years 2009 through 2011 and the Historic Year. The arrangement of the schedules is as follows:

- Schedule 1 - Balance Sheets;
- Schedule 2 - Income Statements;
- Schedule 3 - Unappropriated Retained Earnings;
- Schedule 4 - Steam Utility Operating Income before and after income taxes;
- Schedule 5 - Steam Operating Revenues by Amount and Equivalent Cents per MLBS Sold;
- Schedule 6- Statement of MMLBS of Steam Supplied and Revenue Billed by Classification of Service. This schedule also reflects revenue per MLBS sold;
- Schedule 7 - Steam Operation and Maintenance Expenses. Schedule 7 consists of eight pages. Page 1 is a summary statement, which shows the O&M expenses on a functional basis, both in dollar amounts and equivalent cents per MLBS sold. Pages 2 through 8 show the details of the various functional groups by account number, in dollar amounts and in equivalent cents per MLBS sold;

- Schedule 8 - Taxes Other Than Income Taxes - Steam.
- All of the information in Exhibit ____ (AP-1) comes from the books and records of the Company except revenues and expenses stated in cents per MLBS sold or produced which were computed.

IV. CALCULATION OF FEDERAL AND STATE INCOME TAXES -

(AP-2)

Q. Was the document entitled "CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. - CALCULATION OF FEDERAL AND STATE INCOME TAXES - STEAM - FOR THE TWELVE MONTHS ENDED JUNE 30, 2012 " consisting of 6 pages, set forth as Exhibit ____ (AP-2), prepared under your direction and supervision?

A. Yes, it was.

Q. Please describe Exhibit ____ (AP-2).

A. Pages 1 through 3 set forth the calculation of federal income tax for steam operations, including accruals, deferrals and amortizations of deferrals for the Historic Year. Pages 4 through 6 show the calculation of New York State income tax for steam operations for

1 the same twelve month period. These amounts are also
2 included on Exhibit ____ (AP-1), Schedule 2, page 4.

3 **V. BOOK COST OF UTILITY PLANT -- (AP-3)**

4 Q. Was the document entitled "CONSOLIDATED EDISON COMPANY
5 OF NEW YORK, INC. - BOOK COST OF UTILITY PLANT - STEAM
6 - AS OF DECEMBER 31, 2008, 2009, 2010, 2011 AND JUNE
7 30, 2012," set forth as Exhibit ____ (AP-3), prepared
8 under your direction and supervision?

9 A. Yes, it was.

10 Q. What is shown on Exhibit ____ (AP-3)?

11 A. This exhibit shows the book cost of Utility Plant -
12 STEAM - by utility plant account at December 31, 2008,
13 2009, 2010, 2011 and June 30, 2012. The amounts shown
14 for Steam Plant in Service and Construction Work in
15 Progress were taken directly from the books and
16 records of the Company.

17 Q. Do the figures shown for Steam Plant in Service on
18 Exhibit ____ (AP-3) represent the original cost of
19 existing property, which is used and useful as of the
20 dates indicated?

21 A. To the best of our knowledge and belief, they do. The
22 plant accounts are maintained in balance with the
23 continuing property records which show the original

1 cost of the existing property classified in accordance
2 with established continuing property record units.

3 **VI. DEPRECIATION OF STEAM PLANT -- (AP-4)**

4 Q. Was the document entitled "CONSOLIDATED EDISON COMPANY
5 OF NEW YORK, INC. - ACCUMULATED PROVISION FOR
6 DEPRECIATION OF STEAM PLANT AS OF DECEMBER 31, 2008,
7 2009, 2010, 2011 AND JUNE 30, 2012," set forth as
8 Exhibit ____ (AP-4), prepared under your direction and
9 supervision?

10 A. Yes, it was.

11 Q. Please describe Exhibit ____ (AP-4).

12 A. This exhibit shows the accumulated provision for
13 depreciation of Steam Plant in Service as of December
14 31, 2008, 2009, 2010, 2011 and June 30, 2012. The
15 amounts shown on this exhibit were taken from the
16 books and records of the Company.

17
18 **VII. REVENUES AND OPERATING EXPENSE DATA -- (AP-5)**

19 Q. Was the document entitled "CONSOLIDATED EDISON COMPANY
20 OF NEW YORK, INC. - REVENUES AND OPERATING EXPENSE
21 DATA," set forth as Exhibit ____ (AP-5) prepared under
22 your direction and supervision.

23 A. Yes, it was.

1 Q. Please describe Exhibit __ (AP-5)

2 A. Generally speaking, Exhibit __ (AP-5) contains
3 extensive detail regarding elements or components of
4 revenue and expense on which the Company's rate
5 request is based. The first page of Exhibit __ (AP-5)
6 contains an index of the 10 schedules included in the
7 exhibit.

8 Q. Please describe Schedule 1 of Exhibit __ (AP-5).

9 A. Schedule 1, page 1 is a statement of Steam Operating
10 Income before income taxes by component for the
11 Historic Year and the Rate Year. Column 1 shows the
12 data as recorded on the Company's books of account for
13 the Historic Year. Column 2 reflects the changes made
14 to normalize the Historic Year costs and to provide
15 for increased or decreased costs and activity levels
16 or other linkage to arrive at the Rate Year estimate
17 shown in Column 3. The Historic Year revenues and
18 costs were developed from various schedules from
19 Exhibit ____ (AP-1). Total Steam Other Operating
20 Revenues are shown on page 2 of Schedule 1 of Exhibit
21 ____ (AP-5). We will address them in greater detail
22 later in our testimony. O&M expenses by cost element
23 are summarized on page 1 of Schedule 1 and are

1 detailed on Schedule 1, page 3. The O&M expense
2 amounts were developed from various other schedules in
3 the exhibits we are presenting. Pages 4a, 4b, 5a and
4 5b of Schedule 1 detail the Steam depreciation and
5 amortization expenses. Page 6 details the costs
6 classified as taxes other than income taxes.

7 Q. How were sales revenues and associated fuel costs for
8 the Rate Year shown on Schedule 1 of Exhibit __ (AP-5)
9 developed?

10 A. The Company's Steam Forecasting Panel provided us with
11 the sales revenue forecast and it is addressed in
12 their testimony. Fuel costs were developed by the
13 Steam Fuel Panel. We adjusted the fuel costs to an
14 accounting basis to reflect the deferred accounting
15 for these costs prescribed by the Commission as
16 implemented through Steam's Fuel Adjustment Clause
17 (FAC) .

18 Q. How were Other Operating Revenues, and Other Operating
19 Income Deductions, as shown on line 2 and lines 6 - 9
20 of page 1 of Schedule 1 of Exhibit __ (AP-5)
21 determined?

22 A. The Historic Year levels are from Exhibit ____ (AP-1).
23 We developed the Rate Year forecasts for Other

Operating Revenues and Taxes Other than Income Taxes except property taxes which were provided to us by the Company's Property Tax and Depreciation Panel. These items are shown on Schedule 1, pages 2 and 6, respectively. Development of Depreciation and Amortization expense is shown on Schedule 1, pages 4a, 4b, 5a and 5b. Underlying depreciation rates are addressed in the testimony of the Company's Property Tax and Depreciation Panel.

Q. Please explain the derivation of the O&M expenses for the Rate Year shown on page 3 of Schedule 1 of Exhibit ___ (AP-1).

A. This page shows the derivation of the projected expense in the Rate Year from the Historic Year expense. Sources of the changes in expense level such as normalization adjustments, program changes, labor cost escalation and general inflation escalation are identified. We note that in this filing we have made a change from past filings regarding the presentation of O&M expenses. On page 3 there are 6 new categories of expenses. We added Bargaining Unit Contract Cost (line 5), Austerity (line 8), Company Labor - Fringe Benefit Adjustment (line 11), and Uncollectible

Expenses - Sundry (line 59) in order to show the Rate Year amounts for these items with better clarity. We added RCA - Levelization of Rate Increase (line 43) and Regulatory Commission Expense - 18-a Assessment (line 51) to segregate this item that we excluded from the Revenue Requirement, as explained below.

Various Company witnesses, including the Accounting Panel, will explain the normalizing adjustments and program changes.

Q. Please describe the remaining schedules in Exhibit __ (AP-5).

A. Schedule 2 is our development of the projection of labor costs from the Historic Year to the Rate Year and Schedule 3 of Exhibit __ (AP-5) presents the projected employee levels reflected in that projection. Schedule 4 summarizes the Historic Year and Rate Year O&M expenses by Major Account Group ("MAG") function and the changes between the two periods. The totals correspond to Schedule 1, page 3. Schedule 5 shows the Historic Year elements of expense by MAG.

Schedule 6 shows a summary by function of the O&M expenses for the Historic Year by MAG and the changes

1 in the forecast to the Rate Year. Schedule 6 also
2 includes a summary (pages 2 - 4) of the normalizations
3 and program changes by projects within categories and
4 the allocation to steam, where appropriate.

5 These normalizations and program changes are also
6 reflected in Schedules 7 and 8, respectively, by cost
7 element. When a normalizing adjustment or program
8 change affects an individual element of expense, it is
9 shown as an addition or subtraction from the Historic
10 Year, at the Historic Year price level. The business
11 need for the specific normalizations and program
12 changes are discussed by various Company witnesses in
13 their testimony.

14 Schedule 9 of Exhibit __ (AP-5) shows the Company's
15 Steam O&M expenses subject to general escalation.

16 Finally, Schedule 10 lists cost elements that the
17 Company expects to update during this proceeding and
18 the witnesses sponsoring the cost elements. However,
19 there may be other cost elements that should be
20 updated as well, and if so, the Company will provide
21 notification of these updates as appropriate.

A. OTHER OPERATING REVENUES

1

2 Q. Does Exhibit ____ (AP-5) show the details of Other
3 Operating Revenues?

4 A. Yes. Schedule 1, page 2 of Exhibit ____ (AP-5) shows
5 the detail of Other Operating Revenues in the Historic
6 Year and Rate Year. The Historic Year level of \$67.3
7 million is forecast to increase by \$13.2 million for a
8 Rate Year level of \$80.5 million.

9 Q. Please describe each item of Other Operating Revenues
10 shown on page 2 of Schedule 1 of Exhibit ____ (AP-5).

11 A. We will do so addressing each item in sequence. There
12 are 21 items.

13 **Line 1, Interdepartmental Rents - ERRP and Line 2,**
14 **Interdepartmental Rents - Hudson Avenue Tunnel:** These
15 revenues represent carrying charges that the steam
16 department charges the electric department for
17 facilities it uses jointly with steam. Carrying
18 charges on shared facilities include components for
19 rate of return, depreciation and taxes. The carrying
20 charges are applied to the book cost of the facility.
21 For the Rate Year, revenue includes a \$71,890,000
22 charge to the electric department for ERRP, which
23 represents 2/3 of the total annual carrying charges

for the Rate Year of \$108,173,000. Interdepartmental rent revenue for the Historic Year for the joint usage of the Hudson Avenue Tunnel continues in the Rate Year at an increased level of \$0.2 million, which equates to a Rate Year level of \$2.3 million.

Line 3, 74th/59th Streets: This item also relates to Interdepartmental Rents. The \$1.5 million decrease in the revenues related to the 74th and 59th Street Generating stations is discussed by the Steam Infrastructure and Operations Panel.

Line 4, Fuel Management Program: This represents the steam department's allocation of revenues related to fuel oil exchange transactions by the Company's steam operations. The Rate Year forecast is zero as explained by the Company's Steam Fuel Panel.

Line 5, Late Payment Charges: The Rate Year estimate was based on the Historic Year ratio of late payment charges to sales revenues. The factor of 0.080% was then applied to the Rate Year sales revenue forecast to arrive at late payment charges of \$0.524 million.

Line 6, Special Services Repair Program: This program provides steam repairs and other special services, such as investigations of leaks and turn-ons/turn-

1 offs. The Company estimates the Rate Year level for
2 such activity at \$671,000 based on a historic three-
3 year average for the period July 2009 through June
4 2012.

5 **Line 7, Real Estate Rents:** This revenue, projected to
6 be \$78,000 in the Rate Year, represents rental income
7 from Verizon Wireless related to the lease of a cell
8 tower at 506 East 75th Street.

9 **Line 8, Net Unbilled Revenues:** This item represents
10 the deferral of the difference between the unbilled
11 revenue level reflected in rates and the actual
12 unbilled revenues. As such, the Rate Year projection
13 is zero.

14 **Line 9, Rider F Revenues:** This line reflects the
15 accounting entries to record the steam rider F program
16 credit deferral and collection through the FAC.

17 **Line 10, Hedging Program Interest:** This line reflects
18 a reclassification of interest assessed on funds
19 advanced for the program to Interest and Dividend
20 Income.

21 **Line 11, Preferred Stock Redemption:** This represents
22 the deferral of cost savings realized by the Company
23 by redeeming its outstanding preferred stock and

1 issuing long term debt in its place. Such deferral
2 was required by the Commission's January 19, 2012
3 order in Case 08-M-1244.

4 **Line 12, Auction Rate Miscellaneous Revenues:** This
5 line represents the reconciliation of actual auction
6 rate interest expense of variable rate bonds to the
7 targeted amounts per Case 09-S-0794.

8 **Line 13, Interest Revenues:** This line includes
9 reductions to revenues for interest the Company owes
10 its customers for the cash flow benefits related to
11 Bonus Depreciation and for the settlement related to
12 employee / contractor misconduct.

13 **Line 14, SO2 Allowances:** For the reasons explained in
14 the testimony of Company witness Price, no sales of
15 SO2 allowances are projected for the Rate Year.

16 **Line 15, Property Taxes:** This line represents the
17 deferral of property tax expense under runs as
18 compared to the target levels reflected in rates in
19 Case 09-S-0794. The amortization of the forecast
20 deferred balance at December 31, 2013 is shown on
21 Exhibit___(AP-9), Schedule 4.

22 **Line 16, Local Law 11:** Pursuant to Case 07-S-1315,
23 the Company was allowed to recover \$4.9 million of

1 Local Law 11 costs over the thirty-six month period
2 from October 2008 through September 2011. This line
3 contains the amortization of deferred costs recorded
4 during the period from July 1, 2011 through September
5 30, 2011.

6 **Line 17, WTC Carrying Costs:** This line represents the
7 net amount of carrying charges accrued on the average
8 deferred World Trade Center cost balance during the
9 Historic Year.

10 **Line 18, Carrying Charges on Plant Balances:** This
11 line represents the reconciliation of production and
12 distribution plant additions under the current rate
13 plan. The Company defers the revenue requirement
14 impact of the amount by which the Company's actual
15 capital program expenditures result in average net
16 plant balances below the targets approved under the
17 current rate plan.

18 **Line 19, Rate Case Amortizations:** This line
19 represents the amortization of various previously
20 deferred amounts being amortized over the term of the
21 current rate plan.

22 **Line 20, Interest on Steam Deferrals:** This line
23 reflects interest collected from customers on the

under-collection of reconcilable deferred fuel items such as the steam variance, water and water chemicals which are recoverable through the FAC.

Line 21, Steam Interference Reconciliation: This line reflects the accounting entries booked to reconcile actual interference expenses, excluding labor, with the targets established under the current rate plan.

B. DEPRECIATION AND AMORTIZATION

Q. Please explain Depreciation and Amortization shown on Exhibit ____ (AP-5), Schedule 1, page 1.

A. The depreciation and amortization expense of \$71.526 million for the Rate Year was calculated based on projected plant balances through the Rate Year and composite depreciation rates based on currently effective depreciation rates by plant account. The composite depreciation rates were provided to us by the Company's Property Tax and Depreciation Panel. The currently effective depreciation rates as well as those proposed to be effective at the start of the Rate Year as reflected in the revenue requirement are discussed in that Panel's testimony. Details of the calculation of the depreciation and amortization amounts are shown in Exhibit ____ (AP-5), Schedule 1,

1 pages 4a, 4b and 5a. Exhibit ____ (AP-5), Schedule 1,
2 pages 5b shows the calculation of depreciation at
3 proposed rates. We would note that the proposed
4 changes in depreciation rates if adopted by the
5 Commission, would increase the annual depreciation
6 expense by \$9,484,000 as reflected on Exhibit__ (AP-9),
7 Schedule 1 and 3, which we will discuss later.

8 **C. TAXES OTHER THAN INCOME TAXES**

9 Q. Please explain the first three line items on Schedule
10 1, page 6, of Exhibit ____ (AP-5) named Taxes Other than
11 Income Taxes.

12 A. The first item is Property Taxes (lines 1 and 2)
13 consisting of New York City property taxes for the
14 Historic Year applicable to Steam operations of
15 \$84,957,000. The Rate Year forecast totaling
16 \$101,187,000 was provided to us by the Company's
17 Property Tax and Depreciation Panel and is described
18 in their testimony. Line 2 represents the
19 reconciliation of actual property taxes to the levels
20 established in base rates in Case 09-S-0974 in
21 accordance with the reconciliation mechanism adopted
22 by the Commission in that case. There is no Rate Year
23 forecast for items of this nature.

1 Q. How did you calculate Revenue Taxes for the Rate Year
2 on line 4 of Schedule 1, page 5, of Exhibit __ (AP-5)?

3 A. Revenue taxes derived from revenues included in the
4 Steam Forecasting Panel's sales revenue forecast are
5 \$17,922,000. To this, we added revenue taxes
6 applicable to Other Operating Revenues, such as late
7 payment charge revenues and others, in the amount of
8 \$34,000 for a total of \$17,956,000.

9 Q. Please describe the increase in Payroll Taxes from the
10 Historic Year to the Rate Year indicated on Schedule
11 1, page 6, of Exhibit __ (AP-5).

12 A. The increase in payroll taxes is due principally to
13 the increase in base wages subject to FICA. A
14 normalization adjustment was required to reclassify
15 payroll tax recoveries from the A&G Credit element of
16 expense to payroll taxes. Under the Company's new
17 accounting system, the manner in which this credit is
18 recorded has changed. Effective July 1, 2012, this
19 credit is now reflected as a reduction to payroll
20 taxes rather than included in the A&G Credit. The
21 forecast of payroll taxes was developed by dividing
22 the historic level of payroll taxes by the historic
23 payroll applicable to steam operations. This factor

1 was then applied to the projected level of payroll to
2 arrive at the Rate Year level of payroll tax expense
3 of \$4,102,000.

4 The Company will revise payroll taxes for known
5 changes, if any, in the FICA rate and base in the
6 update stage of this proceeding. Any change in
7 payroll taxes resulting from action by any taxing
8 authority as well as any revisions related to changes
9 in forecasted employee levels will also be reflected
10 in the update stage of this proceeding.

11 Q. Please explain the Sales and Compensating Use Tax on
12 line 6.

13 A. These are the state and local sales and use taxes paid
14 by the Company when acquiring a broad range of goods
15 and services. The amount shown is the portion of such
16 taxes chargeable to expense as opposed to being
17 capitalized. We have escalated the Historic Year
18 level to recognize general inflationary increases in
19 the cost of goods and services. The forecast did not
20 assume any change in the current sales tax rates.

21 Q. Please explain the Subsidiary Capital Tax item on line
22 7 on Page 6 of Schedule 1 of Exhibit __ (AP-5).

1 A. Subsidiary capital tax is a tax imposed by the City of
2 New York on the Company. The Rate Year forecast of
3 this tax was based on the average historic growth in
4 the Company's capitalization from 2005 through 2010
5 and the allocation of the tax to Steam operations is
6 \$467,000.

7 Q. Please describe All Other Taxes on line 8.

8 A. All Other Taxes represents minor taxes such as
9 commercial rent and occupancy tax, motor vehicle
10 taxes, state gasoline tax, state highway use tax,
11 federal diesel and gasoline taxes, the New York State
12 tax on insurance premiums and hazardous waste. The
13 Company estimated the Rate Year level for such taxes
14 at \$61,000 based on a historic three-year average for
15 the period July 2009 through June 2012.

16 Q. Does this conclude your explanation of page 6 of
17 Schedule 1 of Exhibit __ (AP-5) regarding taxes other
18 than income taxes?

19 A. Yes.

20 **D. NORMALIZING ADJUSTMENTS**

21 Q. Please explain what is shown on and the purpose of
22 Schedule 7 of Exhibit __ (AP-5).

1 A. The purpose of this schedule is to eliminate from the
2 elements of expense those amounts that are either
3 nonrecurring, out of period, or for which the Company
4 has decided to not seek recovery in this proceeding
5 and also to annualize amounts that were not fully
6 recognized in the Historic Year.

7 Q. For which normalization adjustments shown in Exhibit
8 ____ (AP-5), Schedule 6, Page 1 are you responsible?

9 A. We are responsible for several which we will identify
10 and explain.

11 **Line 1, Water Treatment:** This \$615,000 reduction to
12 expense represents the accounting entries recorded on
13 the Company's books relating to the reconciliation of
14 water treatment expense. Per the rate plan effective
15 in Case 07-S-1315 the Company was authorized to
16 amortize \$2.46 million of water treatment expenses
17 over four years (October 2008 through September 2012),
18 or \$615,000 per rate year. Since, this amortization
19 ceased prior to the Rate Year, we are normalizing the
20 \$615,000 out of expense.

21 **Line 7, Interference Reconciliation:** This
22 normalization adjustment of \$1,874,000 in the Historic
23 Year represents accounting entries to true-up actual

1 interference expense with the target established under
2 the current rate plan.

3 **Line 9, Customer Uncollectibles:** The uncollectible
4 accounts expense in the Historic Year was negative
5 \$206,000, due to an out of period adjustment. This
6 normalizing adjustment removes the out of period
7 adjustment. We will explain the development of
8 uncollectible accounts expense for the Rate Year later
9 in our testimony.

10 **Line 11, Fringe Benefit Adjustment:** This adjustment
11 represents the increase in pensions and OPEBs,
12 employee welfare expenses, and workers' compensation
13 cost related to the increase in employees, through
14 normalization adjustments, as sponsored by various
15 Company witnesses, including the Accounting Panel.

16 **Line 12, Employee Welfare Expenses:** The total
17 normalization for this element of expense is a
18 decrease of \$246,000. As shown on Exhibit CBP-11,
19 sponsored by the Compensation and Benefits Panel, this
20 normalization has several components; the largest is
21 reclassification recovered benefit costs from the
22 shared services EOE to employee welfare expense. With
23 the new accounting system put into place in July 2012,

these recoveries will be more appropriately reflected as credits against employee welfare costs going forward. The Benefits and Compensation Panel discusses all of the components, except for the \$43,000 increase related to the Deferred Income Plan, which we will explain. We are normalizing out of historic expenses, the administrative fee related to the administrative costs and losses on participants' accounts under the Deferred Income Plan. The Rate Year costs to administer these programs are projected to be offset by the investment gains generated by the trust funds.

Line 13, Long Term Equity Grants: This adjustment eliminates from the revenue requirement in this proceeding, the expense for the Company's long-term equity grant compensation program, for both officers and non-officer management employees, but without prejudice to the Company's right to seek the recovery of such costs in future rate proceedings.

Line 14, Executive Annual Variable Pay: This normalization adjustment eliminates the cost of the executive variable pay. The Company is not seeking to recover the cost of this plan through rates in this

proceeding, but without prejudice to the Company's right to seek the recovery of such costs in future rate proceedings.

Line 15; SIR Reconciliation: This adjustment resets the amortization of Site Investigation and Remediation ("SIR") costs during the Historic Year to zero which is replaced in the Rate Year by the level of SIR cost amortization as addressed later in our testimony.

Line 16, Pension & Medicare Part D Reconciliation: This adjustment eliminates the effect of accounting for the reconciliation of the Company's pension, OPEB and Medicare Part D expenses during the Historic Year. This adjustment also includes an accounting reclassification of recovered retirement-related expenses from the Shared Services EOE to pension/OPEB expense.

Line 17, Levelization of Rate Increase: This normalization adjustment eliminates the effect during the Historic Year of accounting for the levelization of the three annual rate increases under the Company's current steam rate plan.

Line 18, Business Ethics and Compliance: As discussed more fully below, the Company created the Business

1 Ethics and Compliance department ("BEC") in January
2 2012. This adjustment reflects the annualization of
3 salaries for the three new positions which were
4 created and staffed during the creation of the group
5 in 2012. This adjustment does not include an
6 annualization of salaries for nine positions in the
7 BEC that were transfers from Auditing at the end of
8 2011, and were not replaced in Auditing.

9 **Line 19, P-Card Signing Bonus:** The adjustment removes
10 the effect of a non-recurring Historic Year credit
11 from the card-issuing bank with respect to
12 renegotiation of the terms of service of the Company's
13 "P-Card" purchasing process due to the implementation
14 of the Oracle ERP system. Prior to those changes, the
15 contract with the card issuing bank was renegotiated
16 and a signing bonus was received as a commitment to
17 meet specific spending amounts in the future. This
18 was a one-time credit that will not be received in
19 future years.

20 **Line 20, Ghost Card Early Payment:** This adjustment is
21 to reflect in the Rate Year the effect on early
22 payment discounts or rebates of the slightly later in
23 the month payment schedule under Project One than our

1 previous processing schedule (8th vs. 1st. of the
2 month). This will essentially reduce the level of
3 early payment discounts by half.

4 **Line 21, Project One:** During the historic period many
5 employees were working on Project One, and
6 consequently their labor costs were capitalized. Most
7 employees are returning to their old positions or
8 filling vacancies. No normalization is needed or made
9 for any of these returning employees. The \$98,000
10 normalization on this line applies to employees who
11 are leaving Project One for newly created positions;
12 twelve employees in a new organization, Finance and
13 Supply Chain, five employees in a new department,
14 Project Accounting, and two buyers in the Purchasing
15 Department. We explain these changes more fully
16 below.

17 **Line 22; Water Accrual:** At the end of 2011, the
18 Company's review of the liability on its books for
19 water (mostly used for generation) showed an over
20 accrual related to a prior period. This normalization
21 eliminates the out of period adjustment during the
22 Historic Year to the water accrual.

1 **Line 23, 18-a Assessment:** This adjustment is to
2 normalize the 18-a Surcharge Assessment during the
3 Historic Year. Since the 18-a Surcharge Assessment
4 includes a return on the average prepaid balance at
5 the Company's authorized rate of return, we have
6 excluded the annual assessment from operating
7 revenues, operating expenses and rate base in order to
8 eliminate any potential impact on the revenue
9 requirement that would result from using a rate of
10 return in this filing that is different from that
11 currently authorized.

12 **Line 24, Austerity:** This adjustment removes the
13 Historic Year effect of the austerity imputations
14 reflected in the revenue requirements under the
15 Company's current steam rate plan.

16 **Line 26, Insurance:** This adjustment is to eliminate
17 an out of period life insurance premium payment.

18 **Line 27, Shared Services:** This item reflects an
19 accounting reclassification. The Historic Year level
20 of shared service costs for the 12 months ended June
21 30, 2012 includes \$23.1 million of combined pension
22 and other post-retirement benefits that were charged
23 to PSC account 922 under the accounting system in

1 place prior to implementation of Project One.

2 Effective July 1, 2012 pension, OPEB and health
3 insurance costs will be included under PSC account
4 926, while the payroll tax costs will be included in
5 PSC account 408. The \$1.2 million adjustment reflects
6 the portion allocated to steam.

7 **Line 29; M&S Write-off:** In conjunction with the
8 implementation of Project One, the Company changed its
9 policy regarding the accrual for unpaid receipts for
10 material and supplies. Due to this policy change, the
11 June 2012 accrual was \$1.2 million lower than it would
12 have been under the old policy. This normalizing
13 adjustment for \$67,000 removes the steam portion of
14 this non-recurring event.

15 **Finance and Supply Chain Organization**

16 Q. Please describe the newly formed Finance and Supply
17 Chain organization.

18 A. We would first like to provide some relevant
19 background information regarding system changes as a
20 result of implementing Project One. Starting in
21 November 2009, the Company undertook a three-year
22 project to develop and implement a new integrated
23 system for its finance, supply chain and management

1 reporting activities. The new system, which is known
2 as Project One, was the largest technology investment
3 in the Company's history. Project One replaced 61
4 existing systems at CECONY and O&R with Oracle
5 Enterprise Resource Planning (ERP), Business
6 Intelligence, and Hyperion Planning and Budgeting
7 systems. The scope of Project One included
8 integrating Procurement, Inventory Management,
9 Accounts Payable, Miscellaneous Accounts Receivable,
10 Projects Accounting, Treasury, General Ledger,
11 Consolidations, Budgeting and Financial Forecasting,
12 and Management Reporting systems onto one common
13 platform. In addition, the Company also implemented a
14 new multi-segment account structure for capturing and
15 reporting all financial data.

16 The overall objective of Project One was to strengthen
17 and improve our financial, purchasing and operational
18 activities through an integrated information system.

19 The design of the new structure reduces the risk of
20 error in the financial reporting process through more
21 automation of processes and controls.

22 As a result of the implementation of Oracle Finance,
23 Supply Chain and Business Intelligence systems in July

1 2012, additional staffing will be required to provide
2 ongoing support for the new systems. A new
3 organization consisting of 15 positions was created in
4 Corporate Accounting headed by an Assistant
5 Controller. Out of the 15 positions, 12 were staffed
6 by individuals who worked on the development and
7 implementation of Project One and, up until June 30,
8 2012, the cost of their labor was capitalized as part
9 of the project cost. The organization has three
10 sections: Finance, Supply Chain, and User
11 Provisioning.

12 Q. Please describe the work that the new organization is
13 performing?

14 A. The staff is providing ongoing support relating to the
15 Oracle Finance, Supply Chain, and Business
16 Intelligence system modules. The primary support
17 activities include: (i) troubleshooting and defect
18 resolution, (ii) management and reconciliation with
19 other interfacing systems, (iii) configuration support
20 and maintenance, (iv) analysis, design, and testing of
21 enhancements, upgrades and patches, and (v) business
22 user support and training.

1 The Finance section will be performing the above
2 functions relative to the General Ledger and Accounts
3 Receivable modules. The section will manage and
4 support the interfaces between these modules and other
5 Con Edison applications (e.g., the Customer Service
6 System, the Allegro energy management system). In
7 addition, the section will also be responsible for
8 maintenance of the chart of accounts. This includes
9 processing requests for additions, deletions, and
10 changes to the chart of account values; synchronizing
11 the changes across all Oracle applications;
12 maintaining the parent-child hierarchical structure
13 for each chart of accounts segment; and maintaining
14 cross-validation rules. The section will also be
15 responsible for creating new financial reports as the
16 need arises.

17 The Supply Chain section will perform support
18 activities for the Procurement, Inventory Management,
19 Accounts Payable, and Employee Expense Reimbursement
20 modules. They will manage and support the integration
21 with other Con Edison applications, such as the
22 Construction payment system (COMPASS), and Cable
23 inventory system, and Logica, when implemented. They

1 will also support the external interfaces with the
2 Company's banks and suppliers.

3 The User Provisioning section is responsible for the
4 creation and maintenance of user accounts, and
5 granting users role-based access to the Oracle
6 systems.

7 Q. What are the projected O&M projected costs related to
8 this new organization?

9 A. The Company is projecting a total cost of \$1.33
10 million for the Rate Year (\$972,000 for electric,
11 \$200,000 for gas, and \$63,000 for steam with the
12 remaining \$95,000 applicable to O&R) for the 12
13 individuals whose labor costs were capitalized during
14 the Historic Year, due to their work on Project One.

15 **Project Accounting Organization**

16 Q. Please describe the newly formed Project Accounting
17 organization.

18 A. We would first like to provide some relevant
19 background information regarding system changes as a
20 result of implementing Project One. As part of the
21 implementation of Oracle Finance, Supply Chain and
22 Business Intelligence systems in July 2012, Con Edison
23 implemented the Oracle Projects module. Oracle

1 Projects is a suite of Oracle modules which forms the
2 central part of the software solution for a project-
3 oriented company. It provides an integrated cost
4 management solution for all projects and activities
5 across the company. It enables the collection of
6 costs at a granular level of detail, the application
7 of overhead costs, and the timely and accurate
8 accounting of such costs. Oracle Projects integrates
9 with all Con Edison's work management systems, as well
10 as its payroll, fixed assets and other systems to
11 collect, classify, report and monitor costs.

12 A new Project Accounting section was created
13 comprising a section manager, five senior analysts and
14 four junior accountants. Out of the 10 positions,
15 five were staffed by individuals who worked on the
16 development and implementation of Project One and, up
17 until June 30, 2012, their labor was capitalized as
18 part of the project cost and five positions were
19 transfers from the Property Record section. The key
20 functions of the new organization include: (i) setup
21 and maintenance of new projects and tasks; (ii) master
22 data maintenance; (iii) management and reconciliation
23 with work management and other interfacing systems;

- 1 (iv) management of the labor distribution process; and
2 (v) accounting transfers and corrections.

3 Q. What are the O&M costs that are included in the filing
4 for the new Project Accounting organization?

5 A. The Company is projecting a total cost of \$547,000 for
6 the Rate Year (\$400,000 for electric, \$82,000 for gas,
7 and \$26,000 for steam with the remaining \$39,000
8 applicable to O&R) for the five individuals whose
9 labor costs were capitalized during the Historic Year,
10 due to their work on Project One.

11 **E. PROGRAM CHANGES**

12 Q. Please explain what is shown on and the purpose of
13 Schedule 8 of Exhibit __ (AP-5).

14 A. The purpose of this schedule is to detail all the new
15 programs and any other changes to the elements of
16 expense, other than escalation that are not shown on
17 Schedule 7.

18 Q. For which program changes shown in Exhibit ____ (AP-5),
19 Schedule 8, are you responsible?

20 A. We are responsible for several which we will identify
21 and explain.

22 **Lines 3, 11, and 29, Interdepartmental Rents:** The
23 \$4.224 million increase shown for Interdepartmental

1 Rents is due to a \$2.018 million increase in the
2 carrying costs resulting from increases in property
3 taxes and increases in capital investment at East
4 River Station and the Ravenswood tunnel. As shown on
5 line 29, MAG 49 - Administrative and General Expense,
6 \$2.206 million is attributable the increased cost for
7 common capital expenditures for such items as
8 computers, mobile equipment, communication equipment,
9 etc.

10 **Line 15, Uncollectibles:** The Rate Year level of
11 uncollectible accounts expense is estimated to be
12 \$425,000, based on the three-year average for the
13 period October 2009 through September 2012.

14 **Line 20, Financial Services:** The increase of \$196,000
15 represents the increase in miscellaneous financing
16 costs, fees and services for the Company's expected
17 increase in financing needs to support its increased
18 capital and operating costs as testified to by various
19 witnesses in this proceeding, as well as various fees
20 paid to the rating agencies. The largest component of
21 the increase is for the cost of a Letter of Credit to
22 support new financings. Fees paid to banks and other
23 financial institutions to service the Company's

1 outstanding debt have also been increasing
2 significantly.

3 **Line 23, Consultants:** Consultants are hired by the
4 Company to assist on subject matters about which the
5 Company does not possess sufficient expertise.

6 Additionally, services provided by
7 PricewaterhouseCoopers ("PwC"), such as auditing,
8 research, and accounting advice are also included.

9 The forecast was based on a three-year (July 2009
10 through June 2012) average of historic costs,
11 excluding PwC. The PwC audit portion was based on a
12 2.0 percent increase of the 2011 audit fees for 2012
13 as agreed to by the Board of Directors. This rate of
14 increase was projected forward for the Rate Year.

15 **Line 24, Business Ethics and Compliance:** As we
16 discuss below, the Company created the Business Ethics
17 and Compliance Department in January 2012. This
18 adjustment reflects the salaries for four positions
19 that were filled after the end of the Historic Year
20 and the four new positions which will be filled by the
21 beginning of the Rate Year.

22 **Line 25, Law:** As discussed below, the Company's Law
23 Department is seeking to upgrade its Case Management

1 System and its Document Imaging System. This
2 adjustment reflects the salaries for two new positions
3 which will be filled during the first quarter of 2013.

4 **Line 26, Outside Legal:** This adjustment of \$4,000 is
5 to reflect a three-year (July 2009 through June 2012)
6 average cost for use of outside legal services.

7 **Line 28, Fringe Benefits:** This adjustment represents
8 the increase in pensions and OPEBs, employee welfare
9 expenses, and workers' compensation related to the
10 increase in employees through program changes as
11 sponsored by various Company witnesses, including the
12 Accounting Panel.

13 **Line 30, Injuries and Damages:** In accordance with
14 prior practice in rate case filings, the Rate Year
15 level of injuries and damages was forecasted based on
16 the average net claim payments for the most recent
17 three-year period. In accordance with Case 08-S-0153,
18 the Company excluded liability claims in excess of \$5
19 million up through April 30, 2012. The adjusted
20 three-year average, for the period July 2009 through
21 June 2012 results in annual claims payments of \$55.6
22 million, of which the allocation to steam is \$2.835

1 million. With escalation, the Rate Year amount for
2 injuries and damages is \$2.976 million.

3 **Line 31, Institutional Dues and Subscriptions:** This
4 increase of \$5,000 is to reflect the three-year (July
5 2009 through June 2012) average of this element of
6 expense.

7 **Line 32, Insurance:** The increase of \$282,000
8 primarily represents increases in premiums for
9 liability insurance (\$192,000) and in the Workers
10 Compensation Board assessment charge (\$40,200). The
11 information regarding actual premiums was provided to
12 us by the Company's insurance department. Some
13 policies will expire before the beginning of the Rate
14 Year and in those instances we used general escalation
15 factors of 1.9 percent for 2013 and 2.0 percent for
16 2014 to project insurance costs for the Rate Year.
17 The increase in liability insurance is primarily in
18 the excess liability insurance category, where the
19 premium costs increased by 14.8% at the last policy
20 renewal in May 2012. These increases are due to the
21 Company's own adverse loss experience, increasing
22 underwriting scrutiny by insurers of utilities with
23 gas pipeline services, and the San Bruno explosion,

1 which is having adverse ramifications for all
2 utilities in terms of both limited capacity and higher
3 pricing. The Company will update for the latest
4 insurance premiums at a later time in this proceeding.

5 **Line 33, A&S Transfer Credit:** A&S Transfer Credit,
6 relates to capitalization of administrative function
7 costs as those administrative functions relate to
8 capital spending. This filing reflects the Company's
9 plans to spend \$37.029 million more on capital
10 projects in the Rate Year than such expenditures on
11 which the Historic Year A&S Transfer Credit was based.
12 As a result, more of the administrative function
13 costs, primarily salary related, will be capitalized.
14 This credit (decrease) to expense is estimated to be
15 \$853,000.

16 **Line 34, Employee Pensions / OPEBS:** This line
17 reflects the actuarially determined level of expenses
18 for employee pensions and other post employment
19 benefits ("OPEBs"), which was based on two studies
20 performed by the Company's actuary, Buck Consultants,
21 dated September 24, 2012 for pensions and October 5,
22 2012 for OPEBs. Supplemental Retirement Income Plan
23 ("SRIP") projections were obtained from a study dated

1 May 18, 2012. The studies were based on the Company's
2 actual 2011 experience. Assumptions used in the
3 forecast of pensions were a discount rate of 4.0
4 percent and an expected return on plan assets of 8.0
5 percent. Assumptions for OPEBs were equivalent to
6 those used for pensions, plus a health care cost trend
7 rate of 6.0 percent for 2012 with the rate decreasing
8 gradually by 0.25 percent per year to 4.5 percent in
9 2018. The OPEB actuary forecast reflects similar
10 assumptions. In addition the actuary projections
11 reflects a switch in the Companies' financing
12 mechanism of the post-65 retiree drug plan to an
13 Employer Group Waiver Plan ("EGWP/Wrap") in lieu of
14 the Medicare Part D retiree drug subsidy (RDS) plan
15 effective January 1, 2013. This change in the retiree
16 drug plan contributed to a \$1.6 million decrease in
17 OPEB expense.

18 Q. Please summarize the estimate of the Rate Year
19 employee pensions/OPEBs expense that is allocated to
20 steam.

21 A. The net amount of the actuarially determined level of
22 expense for employee pensions/OPEBs and other
23 payments, net of capitalization, allocable to steam

1 for the Historic Year is \$27.058 million. The
2 estimated cost allocated to steam for the Rate Year is
3 \$28.044 million. This \$986,000 increase consists of a
4 program change increase of \$1.827 million offset by a
5 normalization adjustment decrease of \$840,000
6 discussed previously in the normalization section of
7 our testimony. The \$1.827 million increase is driven
8 by the use of a lower discount rate of 4% in actuarial
9 projections compared to 4.7% in 2012 offset by the
10 implementation of Total Rewards and adoption of
11 EGWP/WRAP plan effective January 1, 2013.

12 At the time we prepared our testimony, a preliminary
13 estimate indicated the value of the assets held by the
14 Pension trust at the end of 2012 to be approximately
15 \$8.7 billion. By comparison, at the end of calendar
16 year 2008 the pension assets were valued at less than
17 \$6 billion. Gains and losses from the pension assets
18 in any one year are recognized in expense over time to
19 smooth out extreme fluctuations. As a result, market
20 gains in recent years are being credited to expense
21 over fifteen years and serve to moderate the net
22 increase in this expense.

23 Q. Please continue.

1 A. **Line 35, Project One:** The Company implemented
2 Oracle's Finance and Supply Chain Enterprise Resource
3 Planning system, and Oracle's Business Intelligence
4 system in July 2012. The annual support fees payable
5 to Oracle provides for priority technical support
6 services. It allows Con Edison to receive software
7 fixes and enhancements. Additionally, it provides
8 access to Oracle's support teams to resolve Con Edison
9 specific issues and questions. It also grants Con
10 Edison access to Oracle's online knowledge base. The
11 \$158,000 increase to expense represents the steam
12 allocation of the fees.

13 **Line 37, Shared Services:** The projection of shared
14 service billings is based on the historic costs,
15 adjusted for the post-retirement benefits
16 normalization described in the related section of this
17 testimony. The remaining costs were apportioned to
18 labor and non-labor related costs, escalated
19 accordingly and allocated amongst the services to
20 arrive at the \$26,000 program change for Steam.

21 **Line 38, Sundry Uncollectibles:** This \$66,000 decrease
22 to Sundry Uncollectibles expense results in a Rate
23 Year amount of \$31,000. The Rate Year amount is based

1 on a five-year average for the period July 2007
2 through June 2012.

3 **Line 39, Business Finance and Quality Assurance:** This
4 adjustment includes the salaries for three positions,
5 filled after the end of the Historic Year in the
6 Business Finance department that the Company
7 established in 2012. Also included are the salaries
8 for seven positions that will be filled in 2013 and
9 2014 in connection with the creation of the Quality
10 Assurance department in the Company's finance area.
11 We provide further explanation of these departments
12 later in our testimony.

13 **Line 40, Regulatory Commission Expenses:** The increase
14 of \$343,000 is comprised of a \$296,000 increase
15 related to the PSC Assessment and a \$47,000 increase
16 related to all other expenses included in this element
17 of expense. The Rate Year PSC Assessment was
18 forecasted based on the latest PSC Assessment letter
19 dated August 10, 2012, excluding refunds, for the
20 2012-2013 State fiscal year ending March 31, 2013.
21 The PSC's calculation of the assessment is based on
22 intrastate revenue from 2011. The other expenses are
23 estimated based on the use of a three-year (July 2009

1 through June 2012) average of historic costs. The
2 Company will update this element of expense based on
3 the PSC Assessment letter for the 2013-2014 State
4 fiscal year.

5 **Business Finance and Quality Assurance**

6 Q. You mentioned earlier that the Company formed a
7 Business Finance organization during 2012. Please
8 explain the Company's objective in doing so.

9 A. The Company established the Business Finance
10 organization, under a new officer level position of
11 Vice President of Business Finance, filled in August
12 2012, in furtherance of implementing the element the
13 Cultural Imperatives, as described by the Management
14 Audit Panel, to reinforce cost management
15 consciousness. Establishing the Business Finance
16 organization follows the Company having established
17 its Cost Management organization.

18 The Company established the Cost Management
19 organization to centralize and sharpen focus on cost
20 management by replacing the previous more parochial
21 approach to budgeting and cost analysis. The Cost
22 Management organization began the process of
23 centralizing cost management by bringing the cost

1 analysts and managers in the operating areas together
2 in an organization charged to stress the importance of
3 cost management to operating the Company and to
4 improve the quality, consistency and cohesiveness of
5 cost planning and analysis.

6 The Business Finance organization will further promote
7 cost management and a cost consciousness mindset
8 through further consolidation by bringing financial
9 planning, budgeting, and forecasting functions under
10 one organization. This consolidation will create a
11 greater alignment in the Company's short and long
12 range plans, promote best practices in cost management
13 and improve financial performance. This
14 centralization promotes the continued high priority of
15 cost management and consistency of communication
16 across all organizations, greater integration of input
17 from all areas of the Company, and responsiveness to
18 the needs from all business units and levels of
19 management.

20 The new organization is being formed to explicitly
21 drive the reinforcement of cost management throughout
22 CECONY and O&R and provide a platform and more
23 prominent role for cost management, financial planning

1 and financial analysis within the Company. In
2 addition, the Business Finance organization is
3 expected to help reduce corporate risk through
4 increased financial transparency; drive efficiency
5 within operating and support organizations; and
6 identify and drive cost-savings opportunities across
7 the Company.

8 Other benefits will include standardization of
9 financial reporting available via Project One and
10 Business Intelligence and the development of new
11 employee competencies, focusing on improved financial
12 analytics. In addition, the recent consolidation of
13 systems and reporting due to Project One will enable
14 Business Finance to more efficiently achieve its
15 objectives.

16 Q. How will the Company staff the Business Finance
17 organization?

18 A. The new organization will merge existing personnel
19 from Company operating areas and Shared Services, O&R
20 Operations and Financial Services, as well as
21 personnel from Business Improvement Services,
22 Financial Forecasting and Revenue and Volume
23 Forecasting. Additional personnel include the new

1 vice president and associated executive assistant as
2 well as a new director at an estimated labor-related
3 O&M cost during the Rate Year of \$575,000 (\$420,000
4 for electric, \$86,000 for gas, and \$27,000 for steam
5 with the remaining \$42,000 applicable to O&R). The
6 new vice president was hired from outside the Company
7 in August 2012. The new director position will
8 oversee the consolidated financial forecasting and
9 Business Intelligence functions and is expected to be
10 filled in January 2013. The new executive assistant
11 position was filled in August of 2012.

12 Q. Please describe the new Quality Assurance department
13 you mentioned earlier in your testimony.

14 A. The Quality Assurance department's objective will be
15 to become an integral part of Company's Finance
16 department. Its focus will be to improve key Finance
17 processes by strengthening internal controls and
18 reducing the frequency of internal control
19 deficiencies. The Quality Assurance function will
20 develop and coordinate plans to improve work practices
21 in Corporate Accounting, Treasury, Tax, and Rate
22 Engineering. The department will conduct quality
23 assurance reviews that will evaluate the effectiveness

1 of internal controls and the current processes. It
2 will also conduct benchmarking initiatives to maintain
3 an understanding of the best practices in these areas.
4 A curriculum of training and industry knowledge will
5 be created from inside and outside the Company. The
6 Quality Assurance department will participate in
7 periodic meetings with similar organizations to share
8 experiences and to maximize the effectiveness of the
9 reviews.

10 The Quality Assurance department's focus on improving
11 key processes within the Finance function will help
12 improve Finance's performance and its ability to help
13 the Company meet its goals. Some examples of these
14 processes include analyzing the closing of the books
15 and bill payment processes in Corporate Accounting as
16 well as the cash payment process in Treasury. Having
17 skilled professionals review these key processes would
18 lead to improvements in controls and efficiencies.

19 Improving the overall effectiveness of the Finance
20 function is the objective.

21 The Quality Assurance team will collectively possess
22 the requisite education and experience enabling them
23 to analyze and evaluate the financial and operational

1 issues in Finance or between Finance and other
2 departments. The team will foster the environment of
3 continuous process improvement by providing
4 comprehensive analysis of post process and in-process
5 reviews. An annual coordinated risk assessment
6 discussion among senior management, Auditing and PwC
7 (external auditor) will provide the topics that the
8 Quality Assurance team will address within the next
9 planning cycle. The Quality Assurance team will
10 operate independently providing senior management with
11 a fair and objective appraisal of the effectiveness of
12 process controls and efficiency of operational
13 performance. The team will establish a data
14 management system to collect data from quality
15 assurance reviews to share with organizations within
16 Finance; identify trends and perform analyses to
17 identify areas of concern; formulate short, mid and
18 long-term plans for compliance with approved
19 procedures; prepare reports that evaluate the
20 effectiveness of processes used within all areas of
21 Finance, including recommendations for improvement.
22 The Quality Assurance methodology will be to measure,
23 inspect or observe processes and compare them to

1 approved criteria (e.g., GAPs). Standardizing work
2 practices, where appropriate, will be a focus across
3 all process reviews.

4 Q. How will the Company staff the Quality Assurance
5 organization?

6 A. The Company is requesting funding for seven employees
7 to staff this new function. The Company plans to
8 phase-in this program over a two-year period with a
9 Section Manager and the three Senior Analysts during
10 2013 and an additional three Senior Analysts during
11 2014.

12 Q. Will these positions be filled from outside the
13 Company?

14 A. A mix of outside hires and inside transfers would be
15 optimal. Outside employees can come with different
16 perspectives and experience. The Company would look
17 for individuals with quality assurance or audit
18 experience. Employees from inside the Company could
19 come from Auditing Operations or within Finance.
20 Their positions would need to be backfilled. We
21 estimate a labor-related O&M cost during the Rate Year
22 of \$665,000 (\$486,000 for electric, \$100,000 for gas,

1 and \$32,000 for steam with the remaining \$47,000
2 applicable to O&R).

3 **Business Ethics and Compliance**

4 Q. Turning now to the Business Ethics and Compliance
5 department you mentioned earlier, what was Con
6 Edison's process for managing business ethics and
7 compliance issues at the beginning of the current rate
8 plan?

9 A. The Auditing Department was charged with the
10 administration of the Ethics and Compliance program at
11 Con Edison since the 1980s. At the beginning of the
12 current rate plan, three employees (one director and
13 two section managers) were responsible for maintaining
14 and providing guidance on the Standards of Business
15 Conduct; business ethics and compliance training and
16 communications; administering the ethics helpline;
17 reviewing and maintaining policies and procedures;
18 reviewing conflict of interest disclosures; and
19 leveraging internal staff to perform investigations of
20 allegations of employee misconduct. An additional
21 section manager was solely dedicated to creating and
22 administering FERC compliance and training program to
23 oversee FERC standards of conduct and NERC

1 requirements for all Consolidated Edison, Inc. ("CEI")
2 affiliate companies.

3 In 2010, four auditor/investigators were hired to
4 consolidate all investigations of employee misconduct
5 under the Director.

6 In 2011, a system analyst was hired to assist with
7 compliance issues in the group. The system analyst
8 assisted the FERC Compliance and Training section
9 manager to set up and test a new database for
10 regulatory compliance issues.

11 Q. What factors led to the Company reassessing this
12 process?

13 A. In the wake of three separate federal prosecutions of
14 Con Edison employees and contractors from 2009 through
15 2011, Con Edison hired organizational consultants to
16 review the Company's controls and provide
17 recommendations regarding the best ethics and
18 compliance governance structure to protect our
19 stakeholders' interests. As a result of this review,
20 Con Edison's Board approved the creation of a separate
21 organization to increase focus on ethics and
22 compliance.

1 Q. Has the Company changed any processes to improve the
2 management of ethics and compliance?

3 A. Yes. In response to the consultants' recommendations,
4 a Vice President and Chief Ethics and Compliance
5 Officer ("CECO") was appointed on January 1, 2012, and
6 a separate Business Ethics and Compliance department
7 ("BEC") was created. The CECO is designated as the
8 person with day-to-day responsibility for the Ethics
9 and Compliance Program for all of CEI, including Con
10 Edison. The CECO reports administratively to the
11 General Counsel, and maintains a direct line of
12 communication to the CEO and Audit Committee of the
13 Board of Directors. The CECO restructured the
14 organization and added staffing, as described more
15 fully below. One of the goals of the restructuring
16 and increased staffing is to better align the BEC with
17 the requirements of the U.S. Sentencing Guidelines for
18 Organizations.

19 Q. Please describe Con Edison's current BEC structure and
20 resources.

21 A. The BEC is divided into three functional groups:
22 Investigations; Training and Communications; and FERC

1 Training and Compliance. Currently, the BEC is
2 staffed with 16 employees.

3 Q. Do you have an organizational chart of the BEC?

4 A. Yes, it is Schedule 1 of the document entitled
5 "Personnel Requested For The Law Department"
6 designated as EXHIBIT __ (AP-13) which was prepared
7 under our supervision and direction.

8 Q. Of the 16 positions currently in the BEC, how many are
9 positions that were formerly part of Auditing and how
10 many are new positions that were added after the BEC
11 was established?

12 A. Nine positions (the Investigations Director, three
13 section manager positions, four investigators, and the
14 system analyst) were transferred from Auditing at the
15 end of 2011, and were not replaced in Auditing. An
16 additional seven positions (the CECO, Training and
17 Communications Director, four project specialists, and
18 an analyst) were created and staffed during the
19 creation and restructuring of the group in 2012.

20 These are new, permanent positions filled during the
21 Historic Year, which were normalized to reflect a full
22 year of service in the Rate Year.

1 Q. Do you anticipate adding any more positions to the
2 BEC?

3 A. Yes. We expect to add four more positions: a project
4 specialist for communications; a third project
5 specialist for FERC Compliance and Training; an
6 attorney; and an additional investigator.

7 The ethics and compliance function is closely related
8 to the cultural imperatives of openness, fairness and
9 trust to which the Company has committed itself.

10 Change management is a long and complicated process
11 that must be closely tended to be successful in a
12 large organization. As we will explain, these
13 staffing requirements are established to meet the
14 projected increased demands of the employee population
15 as the program grows in breadth and visibility.

16 Q. Do you have a list of current BEC positions and
17 anticipated positions; the date the position was
18 filled or is planned to be filled; and the annual
19 salary or salary range associated with each position?

20 A. Yes. That information is on Schedule 2 of Exhibit 13.

21 Q. Please describe each of the functional groups under
22 the BEC.

- 1 A. The Investigations group focuses on investigating
2 allegations of employee misconduct. The group has
3 focused on identifying trends and leveraging
4 technology and data to perform its investigations, and
5 the team is comprised of individuals with both law
6 enforcement and utility industry expertise.
- 7 The Training and Communications group is responsible
8 for developing and executing all ethics training and
9 communications; administering the ethics helpline;
10 providing guidance on issues relating to the Standards
11 of Business Conduct; reviewing conflicts of interest
12 disclosures; conducting outreach relating to ethics
13 and compliance with all employees, vendors and third
14 parties; performing issue and trends tracking in
15 collaboration with the investigations group;
16 developing enhanced background check processes; and
17 preparing reports for the Audit Committee.
- 18 The FERC Compliance and Training group handles the
19 oversight of all FERC compliance and training issues.
- 20 Q. Please discuss some of the positive results of the
21 restructuring effort?
- 22 A. The BEC has commenced a communications campaign that
23 has raised awareness of the department's functions,

1 objectives and services. We have increased visibility
2 of the program through in-person and electronic
3 communications. The team has also presented to
4 management at staff meetings throughout the Company to
5 introduce the BEC's mission and objectives. These
6 staff meetings have resulted in positive feedback
7 about the organization, and increased communications
8 from employees seeking guidance on various ethical
9 issues.

10 We revised our new employee and new management ethics
11 training to allow more discussion of real-world
12 scenarios and present the BEC as a resource and
13 partner for employees to seek advice and raise
14 concerns about ethical issues.

15 We also recently consolidated the helpline phone
16 numbers for all subsidiaries into one, easy to
17 remember phone number and email address (1-855-FOR-
18 ETHX; FORETHX@coned.com) to further facilitate
19 reporting.

20 We developed a tracking system to assist in tracking
21 and coordinating investigative efforts among the BEC,
22 Security Departments of Con Edison and O&R, Human
23 Resources, Equal Employment Opportunity Affairs, and

1 the O&R Ethics office. The tracking system will also
2 permit BEC to further identify and report on trends
3 within the operating organizations. We have issued a
4 Request for Proposals to obtain even more robust case
5 management capabilities with vendors who are
6 experienced helpline and case management providers.
7 In addition, the BEC obtained commitment from Human
8 Resources to integrate ethical awareness as an element
9 in evaluating employee performance in the 2013
10 performance review cycle for management employees.
11 Human Resources also has agreed to expand its pre-
12 employment criminal background checks to improve our
13 due diligence processes. The BEC also worked with
14 Human Resources to revise the portion of its
15 Behavioral Events Interview that focuses on ethics and
16 integrity to update the examples and scenarios used to
17 assess candidates for employment.
18 The creation of the FERC program in 2009-2010 has led
19 to a greater awareness and a better understanding of
20 FERC, NERC, anti-market manipulation, accounting,
21 reporting and oversight. New centralized elements of
22 the FERC program include new and updated procedures

1 and training, a formalized FERC audit program, and
2 greater attention to FERC risk management.

3 Q. Why are additional resources required in order for the
4 BEC Group to accomplish its objectives?

5 A. Section 8 of the United States Sentencing Guidelines
6 for Organizations sets the baseline requirements for
7 an effective ethics and compliance program. Over the
8 last 15 years or so, industry best practices have been
9 established for such programs. The BEC seeks to
10 enhance its program to align itself with those
11 industry standards. To accomplish this goal,
12 additional resources with expertise in the areas of
13 investigations, compliance, training, and
14 communications are necessary.
15 The current resources are inadequate to continue to
16 meet the ethics and compliance needs of a publicly
17 traded company like Con Edison in a complicated legal,
18 regulatory, and compliance landscape that is
19 constantly changing and expanding. In addition, many
20 of the initiatives launched this year need additional
21 resources and support to maintain and manage for long-
22 term success.

1 The BEC intends to have all employees participate in
2 regular annual ethics training. The BEC plans to
3 supplement annual mandatory e-learning with manager-
4 led training. This will, by necessity, include in-
5 person, tailored training designed to teach managers
6 how to reach employees in the various business units,
7 who perform diverse tasks on a daily basis.

8 In conjunction with our Public Affairs Department, the
9 BEC has developed a communications plan for 2013,
10 which includes electronic and hard copy communications
11 to employees around the Company, on a quarterly basis,
12 focused on relevant and timely themes to educate and
13 raise awareness. Currently, the majority of employee
14 communications are disseminated electronically through
15 our Postmaster system. Significantly, a large part of
16 our employee base is comprised of field workers who
17 are not accustomed to acquiring information about
18 their work through electronic means. To be most
19 effective in our communications mission, a network of
20 resources is needed to develop and manage the
21 communications that must be disseminated in ways that
22 will increase engagement.

1 Con Edison is a major user of contractor services
2 within the City and State of New York. Therefore, the
3 BEC is developing a vendor outreach program to develop
4 partnerships with vendors with whom we do business to
5 assess and promote ethics and compliance. This will
6 allow us to improve our vendor due diligence by
7 confirming that those parties with whom we do business
8 have adequate ethics and compliance programs, and if
9 they do not, to assist in developing them as an
10 incentive to continue their business relationships
11 with Con Edison. One of the project specialists for
12 training is currently working on this effort.

13 We are in the process of securing an outside vendor to
14 provide non-business hours and web-based reporting, to
15 give an additional level of assurance for those who
16 desire to report anonymously, as well as more robust
17 case management capabilities. Increased regulatory
18 frameworks, such as the Dodd-Frank Act, compel
19 companies to maintain robust internal reporting
20 systems for reported concerns of misconduct.

21 Employees who contact the BEC through the Helpline
22 during business hours will continue to have the option
23 to speak to an in-house resource. Those within the

BEC who take calls are able to leverage their knowledge of the Company and the Standards of Business Conduct during their interactions with callers to more quickly 1) respond to requests for advice and guidance, and/or 2) refer reports of suspected misconduct to the correct organization for follow up. Increased awareness, integration and visibility of the program will result in increased requests for advice and guidance.

Q. Please describe the additional resources required in the BEC group.

A. The BEC intends to add a project specialist during Q1 2013 to support the communications function. This person will be responsible for maintaining the internal website to keep employees informed about BEC initiatives; assisting the section manager to develop the annual communications plan; and creating and disseminating communications. Among the responsibilities of the communications project specialist will be to assist the manager to develop, coordinate, and manage a network of employees in each business unit who will serve as advisors or liaisons to their colleagues on ethical issues.

1 The BEC plans to add an attorney to the team during Q2
2 2013 to provide advice and counsel to the
3 investigations, training, and communications teams
4 regarding compliance issues. Currently, the Law
5 Department assigns an attorney to provide services as
6 a part-time function, but the rapid expansion of laws
7 and regulations, as well as increased scrutiny of
8 ethics and compliance functions by regulators and
9 stakeholders, demands a full time position dedicated
10 to Ethics and Compliance matters.

11 We will perform periodic enhanced background and asset
12 checks of employees in sensitive positions. Enhanced
13 background and asset checks routinely reveal
14 information that requires further review. The BEC
15 plans to increase its investigations staff by one
16 position in the Rate Year to conduct the necessary
17 follow up when issues are identified.

18 The FERC group intends to further develop and expand
19 its centralized compliance oversight of FERC
20 regulatory and legal issues. These issues cover, for
21 example, interlocking directorates, standards of
22 conduct, reliability, interconnection of generation
23 and transmission, price reporting, electronic and gas

1 quarterly reporting, natural gas capacity-related
2 transactions, anti-market manipulation, market-based
3 rate authority, filing of contracts and tariffs and
4 PSC affiliate issues. The BEC plans to add a third
5 Project Specialist in the Rate Year, who would mainly
6 focus on Affiliate transactions and billing, PSC
7 market-based requirements, energy trading code of
8 conduct, interlocking directorates, market-behavior
9 requirements, regulatory monitoring, case tracking and
10 settlement monitoring.

11 Q. What is the projected increase in labor-related O&M
12 costs for the Rate Year associated with (1)
13 normalizing new positions established during the test
14 year for a full year, and (2) new positions that have
15 been or will be filled during the linking period and
16 the Rate Year?

17 A. The projected Rate Year increase in O&M costs
18 associated with these eleven positions is \$1.176
19 million of which \$60,000 is allocated to steam.

20 Q. Are there any projected program changes for BEC for
21 the twelve-month periods ending December 31, 2015 and
22 December 31, 2016?

23 A. Not at this time.

1 Law Department System Upgrades and Labor

2 Q. Please describe the Law Department system upgrades and
3 two new positions you mentioned earlier.

4 A. As we mentioned above, the Company's Law Department is
5 seeking to upgrade its Case Management System and its
6 Document Imaging System. We will first explain the
7 capital funding required for the Case Management
8 System and then explain the need for the new
9 associated position.

10 The Law Department has a Case Management System that
11 was developed in-house approximately sixteen years
12 ago. The system is comprised of the following
13 components: Docket Management (developed in 1996),
14 Case Tracking & Case Notes (developed in 1999), File
15 Management (developed in 1997), Time Management
16 (developed in 1991), Process Service (developed in
17 1999), and Outside Legal (developed in 1994). Each of
18 these components is critical to the administration and
19 operation of the Law Department and enables the
20 department to promptly respond to claims, litigation
21 discovery demands, and pleadings in addition to
22 tracking all activity associated with claims or
23 litigation. The system also provides a mechanism to

1 manage case files and track attorney, paralegal and
2 investigator activity on these matters.

3 Q. Why does the Law Department need to replace its
4 current system?

5 A. One reason is a change in legal reporting
6 requirements. The Medicare, Medicaid and SCHIP
7 Extension Act of 2007 ("MMSEA" or "the Act") imposes a
8 new duty on companies identified as "primary payers,"
9 which includes any entity with liability for medical
10 payments. The Act requires primary payers to provide
11 the government with information regarding all
12 settlements, awards, judgments, or other payments for
13 personal injury cases involving a Medicare beneficiary
14 and gives Medicare the right to recover payments made
15 to Medicare beneficiaries. As of January 2011, Con
16 Edison has been required to report all workers'
17 compensation and no-fault automobile injury cases
18 opened on or after January 1, 2010. Beginning in
19 January 2012, there was an added requirement to
20 electronically submit quarterly reports of total
21 payments for personal injury matters paid on or after
22 October 1, 2011. Failure to comply with these

1 reporting requirements will result in a penalty of
2 \$1,000 per day, per claim.

3 We are currently partnering with our Workers'
4 Compensation third-party administrator to self-
5 administer mandatory reporting using a software
6 product that the administrator has developed.

7 However, because of the nature of our current Case
8 Management System, it cannot communicate with our
9 administrator's system. Accordingly, we must manually
10 enter data separately into both systems and monitor
11 compliance without using data in the Case Management
12 System. The possibility of failing to enter a case or
13 monitor it up until the time to report is a
14 significant concern.

15 The purchase of a new case management system with the
16 capability of transmitting the data directly to
17 Medicare will eliminate the duplication of entering
18 data and reduce the possibility of missing reportable
19 cases.

20 In addition, the Case Management System's technology
21 is obsolete and uses development language and
22 communications gateways that are no longer supported
23 by the vendor. The system requires frequent

1 modification to accommodate claims involving major
2 incidents and litigation involving multiple parties.
3 We are frequently asked to provide reports of data and
4 must turn to Information Resources to create these
5 reports. Moreover, the system has not kept pace with
6 the significant changes in technology that have
7 occurred since it was created and therefore lacks
8 basic capabilities such as remote access, ad-hoc user
9 reporting, integration with other Law Department
10 systems, or attaching supporting documents such as
11 photographs, medical records, or company records.

12 Q. What are the funding requirements for a new Case
13 Management System?

14 A. The projected funding is \$1.5 million in 2014 to
15 install and implement a new system. A major part of
16 the implementation will involve developing and
17 implementing process changes, and converting
18 significant amounts of current and historical data.
19 We are projecting an additional \$500,000 in 2015 to
20 integrate the Case Management System with our existing
21 document and litigation management systems. The Law
22 Department intends to add a Litigation Support
23 position to manage and administer the new system.

1 The department does not have a dedicated employee who
2 could assume the responsibilities for database and
3 application support; database management; preparation
4 of electronic data for document review and production;
5 script creation; vendor management, and quality
6 control. Our current system, developed internally,
7 relies on Information Resources programming expertise
8 for modifications, enhancements and reporting. We
9 have benchmarked our staffing levels with the City of
10 New York, the New York Power Authority, and Public
11 Service Electric & Gas and found that a dedicated
12 system administrator is critical to the success of
13 this type of project.

14 Q. What are the projected increases in labor-related O&M
15 costs associated with filling the Litigation Support
16 position during the linking period or in the Rate
17 Year?

18 A. The projected increases in labor-related O&M costs
19 associated with filling the Litigation Support
20 position is approximately \$133,000, of which \$6,780 is
21 allocated to steam.

1 Q. Please explain the capital funding required for the
2 Document Imaging System and the need for the new
3 associated position.

4 A. The Law Department is planning to develop and
5 implement a Document Imaging System to enable us to
6 electronically manage claims and litigation documents.
7 The system will allow us to receive paper documents
8 from external sources (e.g., legal proceedings and
9 discovery requests) and existing documents (e.g.,
10 company records) and convert them to an electronic
11 format.

12 Q. Why is the Document Imaging System needed?

13 A. Con Edison's litigation attorneys defend the Company
14 in approximately 3,000 pending personal injury and
15 property damage lawsuits. Accessing, searching, and
16 presenting supporting documents is critical to the
17 defense of these cases. Documents in legal cases
18 include court pleadings, transcripts, and discovery
19 materials. Our attorneys, investigators, paralegals,
20 and support staff currently access, search, retrieve,
21 and use hard-copy documents because most of the
22 documents exist only as paper.

1 The Law Department's Document Imaging system would
2 enable the attorneys, investigators, paralegals and
3 support staff to work with documents in electronic
4 format rather than paper format, allow work on matters
5 from court or other remote locations, and allow
6 greater and more efficient access to all case-related
7 documents. Implementation of a document imaging
8 system will provide our attorneys, investigators and
9 paralegals with the ability to search materials
10 electronically rather than manually, and provide
11 immediate access to case-related documents while in
12 court or at other remote locations. Without such a
13 system, the department lacks the ability to access
14 critical documents during examinations before trial,
15 settlement negotiations, and trial. Our extensive
16 dependency on paper also places severe limitations on
17 the department's ability to function from remote
18 locations or during potentially catastrophic events.
19 In addition, the New York State court system has a
20 stated goal of moving to electronic filing of
21 documents and has already implemented this process in
22 many cases. The electronic filing of documents will
23 only become more widespread in the future and we run

1 the potential risk of being unable to comply with
2 court rules.

3 Q. What is the projected funding for the Document Imaging
4 System?

5 A. The Law Department is projecting funding for the
6 Document Imaging System in the amount of \$1.5 million
7 in 2014. Additional funding of \$750,000 is projected
8 for 2015, \$500,000 for 2016, and \$500,000 for 2017.
9 The funding is required to integrate the Document
10 Imaging System with our case management, document
11 management and litigation support systems. The
12 department intends to add a Specialist during the
13 linking period or in the Rate Year to manage the
14 process and administer the system. A successful
15 document imaging system requires a controlled process
16 to make sure that documents are properly identified
17 and coded for scanning. The Specialist will provide
18 support to our legal staff to ensure system and data
19 integrity. The department's staff is otherwise
20 occupied with managing the day-to-day activities
21 associated with a caseload of approximately 3,000
22 active lawsuits and approximately 1,000 active claims.
23 We do not have a dedicated employee who can assume the

1 responsibilities of overseeing the daily activities of
2 the document imaging system.

3 Q. What is the projected O&M labor-related cost
4 associated with filling the position during the
5 linking period or in the Rate Year?

6 A. The projected O&M labor-related cost associated with
7 filling this position is \$69,200, of which \$3,530 is
8 allocated to steam.

9 Q. Are there any projected program changes for the Law
10 Department for the twelve-month periods ending
11 December 31, 2015 and December 31, 2016?

12 A. Not at this time.

13 **F. GENERAL ESCALATION**

14 Q. Please describe how you escalated certain costs and
15 the general escalation rate you used.

16 A. The general escalation rate is applied to costs
17 anticipated to increase at the rate of inflation as
18 measured by the Gross Domestic Product ("GDP") price
19 deflator. The labor component was removed from each
20 element of expense and then the residual amounts were
21 escalated using the GDP price deflator for most
22 elements of expense subject to escalation. For
23 certain expenses the escalation factor is specifically

1 tailored to the particular expense item such as
2 medical insurance costs as addressed by the Company's
3 Compensation and Benefits Panel.

4 Q. Please describe the general escalation rate you used.

5 A. The actual GDP deflator used was published as of
6 October 10, 2012 by the U.S. Department of Commerce.
7 The quarterly forecasts for 2012 and 2013 are from the
8 Blue Chip Economic Indicators, dated November 10,
9 2012. The annual forecast for 2014 is from the Blue
10 Chip Economic Indicators, dated October 10, 2012.
11 Utilizing these forecasts, we calculated the increase
12 from the average of the Historic Year through the
13 average of the Rate Year to be 4.96%. As with past
14 practice in the Company's rate cases, we will update
15 the inflation factors to reflect the latest available
16 inflation forecasts later in this proceeding.

17 **G. LABOR ESCALATION**

18 Q. What escalation factor did you use to project Steam
19 labor costs from the Historic Year to the Rate Year?

20 A. We used an escalation factor of 6.43 percent.

21 Q. Please explain the derivation of the 6.43 percent
22 escalation factor you used to escalate the Historic
23 Year labor expense level to the Rate Year.

1 A. As shown on Exhibit ____ (AP-5), Schedule 2, page 1,
2 column 1, total Company salaries and wages for the
3 Historic Year amounted to \$1,376,299,000. Straight-
4 time union labor shown includes temporary summer
5 employees. For the Rate Year, total Company salaries
6 and wages, as shown in column 3, amount to
7 \$1,464,750,000. The increase of \$88,451,000 in total
8 Company labor dollars from the Historic Year level to
9 the Rate Year level equates to a 6.43 percent increase
10 after reflecting the 1% annual productivity adjustment
11 discussed later in our testimony. We assumed the same
12 total labor escalation factor would apply to
13 escalation of the Historic Year labor amount for Steam
14 operations to arrive at the Rate Year level of labor
15 expense.

16 Q. Please describe the development of the total Company
17 Rate Year labor cost forecast that equates to a 6.43
18 percent increase over the Historic Year.

19 A. As shown on Exhibit __ (AP-5), Schedule 3, starting
20 with the average number of employees during the
21 Historic Year of 13,716, we assumed a one percent
22 annual productivity reduction from June 30, 2012
23 through December 31, 2014 to arrive at the

1 productivity-adjusted average number of employees
2 during the Rate Year of 13,443, a reduction of 273
3 employees from the average number of actual employees
4 during the Historic Year. That one percent
5 productivity-based employee reduction has lowered the
6 labor escalation factor by approximately 2 percent
7 from 8.66 percent to 6.43 percent as shown on Schedule
8 2 of this exhibit. The Company's labor and labor-
9 related forecasts for the Rate Year were developed
10 based on the 6.43 percent productivity-based factor.

11 Q. Does the method you used regarding employee level
12 recognize that there will not at all times be a full
13 complement of employees on the Company's payroll?

14 A. Yes. By starting with the average number of employees
15 during the Historic Year and not normalizing the
16 Historic Year labor cost to reflect what it would have
17 been at a full complement of employees, our forecast
18 reflects the fact that vacancies do occur.

19 Q. Please explain the remainder of the approach you used
20 to forecast labor costs.

21 A. Exhibit __ (AP-5), Schedule 2, page 4, shows the
22 computation of the average wages and salaries in the
23 Rate Year for weekly and management employees. For

1 weekly employees, we included a general wage increase
2 of 2.0 percent effective in July of 2012, 2.5% in July
3 of 2013 and 3.0% for each remaining year starting in
4 July 2014. Semi-annual progression increases of 0.7
5 percent in October and February of each year are also
6 included but applied to only 60 percent of total
7 weekly employees. The 60 percent figure is based on a
8 three-year (2009-2012) average of the actual number of
9 weekly employees that received progression increases.
10 The annual and progression wage increase rates are all
11 pursuant to the collective bargaining agreements with
12 the unions representing the weekly employees. For
13 management employees, we assumed annual 3.0 percent
14 merit increases in April each year. That rate was
15 used in order to approximate the rates applicable to
16 union employees. We then used the Rate Year average
17 staffing levels and average rates of pay to develop
18 the total Company Rate Year straight-time wages and
19 salaries as shown on Schedule 2, page 2 of Exhibit __
20 (AP-5).

21 Page 3 of Schedule 2 of Exhibit __ (AP-5) shows the
22 calculation of salaries and wages other than straight-
23 time payrolls. In the Historic Year, actual weekly

1 premium time and overtime payrolls were \$34,737,000
2 and \$110,308,000, respectively. We increased these
3 Historic Year amounts by the wage escalation rates
4 contained in the current bargaining unit contracts.
5 Management compensatory wages were developed by
6 starting with the Historic Year level of \$30,197,000
7 and then applying the average rate of increase, as
8 previously mentioned, to arrive at the Rate Year
9 amount.

10 Q. Has the Commission previously rejected progression
11 increases for weekly employees as a part of the
12 Company's labor expense?

13 A. Yes. However, the calculation of progression
14 increases in this filing addresses the Commission's
15 reasons for rejecting progression increases in the
16 2008 rate proceeding.

17 Q. Please explain.

18 A. In Case 08-E-0539, the Commission disallowed the
19 progression increases for the following reasons:

20 1. The progression increases were calculated for all
21 union employees.

1 2. One-third of the Company's employees were
2 eligible for retirement and assumed to be at the
3 top of their pay grade.

4 3. The Company would experience savings from higher
5 paid employees leaving the Company that would
6 more than offset the costs of wage progressions

7 Q. Are these assumptions true for the current rate
8 filing?

9 A. No. As we noted above, in this case, the Company
10 applied wage progressions to only 60 percent of total
11 weekly employees, based on a three-year (2009-2012)
12 average of the actual number of weekly employee that
13 received progression increases.

14 Second, we reviewed the actual number of union
15 employees that may be eligible for retirement (55 and
16 older). We found that this equates to roughly 20% of
17 all weekly employees and not one-third of weekly
18 employees as indicated in the 2008 order.

19 Moreover, the Company has not experienced a greater
20 decrease in the number of employees over 55 retiring or
21 leaving the Company than it has for all union
22 employees. The turnover or attrition for both groups

1 of union employees (those over and under 55 years of
2 age) is equivalent.

3 In terms of actual increases in base wages paid to
4 union employees over the last three years, the average
5 annual increase for union employees under 55, which
6 make up 80% of the union population, has been 1.65%
7 higher than for those over 55. The largest portion of
8 this differential is attributable to employee wage
9 progressions of 1.3%. Other factors that account for
10 this differential are increased shift differentials for
11 employees assigned to evening and night time work-
12 shifts, which the Company has not requested in the
13 filing, and for promotional or other changes in job
14 titles of employees.

15 Accordingly, considering (1) the lower percentage of
16 weekly employees eligible for retirement than assumed
17 in the 2008 case, (2) an attrition rate for above- and
18 below-55 that is equivalent, (3) the application of
19 progression increases for purposes of this rate filing
20 to only 60 percent of weekly employees, (4) the
21 Company's nonrecovery of shift differential expenses,
22 and (5) higher average annual increases for below-55
23 employees, it is not reasonable to assume that savings

1 from higher-paid employees leaving the Company will
2 offset the costs of wage progressions.

3 Q. Do your labor cost projections include the variable
4 portion of the non-officer management labor cost?

5 A. Yes. The Company's Compensation and Benefits Panel
6 demonstrates the reasonableness of the Company's
7 compensation of its management, and weekly, employees.

8 Q. Does the Company's rate filing reflect a productivity
9 imputation?

10 A. Yes. The Company's filing reflects a one percent
11 productivity imputation.

12 Q. Does the Company's rate filing anticipate productivity
13 from Company initiatives?

14 A. Yes. Various Company efforts serve to avoid
15 unnecessary costs and result in this rate request
16 being lower than it would otherwise be. They are
17 described by various witnesses, including the Steam
18 Infrastructure and Operations Panel, the Shared
19 Services Panel, the Municipal Infrastructure Support
20 Panel, the Compensation and Benefits Panel, the
21 Property Tax and Depreciation Panel, Company witness
22 Price as to environmental costs, and the Steam Fuel
23 Panel as to fuel costs.

1 In addition, the Management Audit Panel discusses
2 efficiencies and savings associated with the Company's
3 implementation of Management Audit recommendations.

4 Q. Why did the Company nonetheless apply a one percent
5 productivity adjustment?

6 A. We applied the one percent to minimize the number of
7 issues to be addressed in this proceeding. The
8 Company recognizes that a one percent imputation is
9 common practice. However, we would emphasize that
10 there is nothing in the Commission's rules that
11 require the Company to reflect a productivity
12 imputation in its rate filings. Nor does it otherwise
13 seem reasonable that the Company's expense forecast,
14 which reflects expected costs in the Rate Year, should
15 effectively be subject to automatic reduction of one
16 percent before the costs are even examined in this
17 case. Accordingly, we would add that the Company's
18 decision to reflect this mitigation measure in this
19 case is without prejudice to its right to not continue
20 this practice in future rate filings.

21

VIII. AVERAGE PLANT BALANCES -- (AP-6)

1
2 Q. Has the Accounting Panel prepared projections of net
3 plant balances for the linking period from June 30,
4 2012 through December 31, 2013 and for the Rate Year
5 appraising the impact of the current construction and
6 retirement programs on the Steam department's average
7 rate base?

8 A. Yes, we have.

9 Q. Was the three page tabulation, the first entitled
10 "ESTIMATED NET PLANT - STEAM - TWELVE MONTH AVERAGE
11 ENDING DECEMBER 31, 2014, AT CURRENT DEPRECIATION
12 RATES", a second entitled "ESTIMATED NET PLANT - STEAM
13 - TWELVE MONTH AVERAGE ENDING DECEMBER 31, 2014, AT
14 PROPOSED DEPRECIATION RATES", and the third "ESTIMATED
15 NET PLANT - STEAM - JUNE 30, 2012 - DECEMBER 31,
16 2013," and designated as EXHIBIT __ (AP-6) prepared
17 under your supervision and direction?

18 A. Yes, it was.

19 Q. What does this exhibit show?

20 A. There are two schedules. The first relates to the
21 average net plant in rate base. The second schedule
22 relates to the average construction work in progress
23 ("CWIP") balance in rate base (i.e., non-interest

bearing CWIP) and the balance subject to Allowance for Funds Used During Construction ("AFUDC") (i.e., interest bearing CWIP) which is not included in rate base.

Q. Please continue and describe those two schedules.

A. Page 1 of Schedule 1 of the exhibit shows the projected average net plant for the twelve months ending December 31, 2014 at current depreciation rates. Page 2 of the schedule shows projected average net plant for the twelve months ending December 31, 2014 at proposed depreciation rates. Page 3 of the schedule shows the estimated monthly balances from June 30, 2012 through December 31, 2013 that served as a basis for our Rate Year projections. The first column shows the book cost of plant; the second column shows the accumulated provision for depreciation and the third column shows the resulting net plant. Schedule 2 shows the average estimated balance for CWIP, both interest bearing and non-interest bearing. The schedule shows the data for the same time periods as Schedule 1. Page 1 shows the data for the twelve months ended December 31, 2014. Page 2 shows the data for the linking period. Page 1 of Schedule 1 ties

1 into the average rate base Exhibit ____ (AP-8), lines 1
2 through 4, discussed later in our testimony. Page 2
3 of Schedule 1 ties into the last column of Exhibit ____
4 (AP-8) lines 1 through 4. Non-Interest bearing CWIP
5 on Page 1 of Schedule 2 ties into the average rate
6 base Exhibit ____ (AP-8), line 5.

7 Q. Please describe the development of the projections
8 contained in Exhibits 6 and 8.

9 A. Using estimated capital expenditures provided to us by
10 the various witnesses in this proceeding and the
11 Company's books and records for CWIP balances as of
12 June 30, 2012, we developed estimated transfers to
13 plant in service, and CWIP balances. We then added
14 the estimated transfers to plant in service to the
15 actual plant in service account balances at June 30,
16 2012 and deducted the book cost of plant for
17 retirements. In addition, we calculated the
18 accumulated provision for depreciation in order to
19 develop net plant balances. Included in this
20 calculation is the forecasted depreciation accruals
21 based on current depreciation rates, and net removal
22 costs provided by the Company's Property Tax and
23 Depreciation Panel. The details of the average net

1 plant balances are included in the first four lines of
2 the average rate base which is included in Exhibit __
3 (AP-8), columns 1 through 3, for the Rate Year. We
4 will update for any significant changes later in this
5 proceeding.

6 Q. Does the net plant rate base include the Steam
7 department's share of common capital costs including
8 general equipment?

9 A. Yes

10 Q. How is the cost of common general equipment or plant
11 allocated?

12 A Overall, the Company's common plant expenditures are
13 allocated to the operations that benefit from the
14 projects. A reasonable basis for the allocation is
15 used. For example, if the cost driver is the number
16 of employees or the number of units, costs will be
17 allocated accordingly. If a common plant project
18 benefits O&R, the portion of the project applicable to
19 O&R will be charged to an O&R capital account through
20 the affiliate billing process. If there is not
21 another basis to allocate costs, the shared services
22 percentage will be used. This rate is currently 7.1
23 percent.

1 Q. How does the Company allocate costs among electric,
2 gas and steam operations?

3 A. Generally, the portion of common plant allocated to
4 Con Edison is allocated 83 percent to Electric
5 operations and 17 percent to Gas operations. Steam
6 operations is charged an interdepartmental rent charge
7 for common plant used in steam operations. That
8 charge to steam operations is credited to the electric
9 and gas departments.

10

11 **IX. STEAM PRODUCTION EXPENSES -- (AP-7)**

12 Q. Have you prepared an exhibit, which shows the
13 breakdown of steam production costs by station for the
14 twelve months ended June 30, 2012.

15 A. Yes. It is the document entitled "CONSOLIDATED EDISON
16 COMPANY OF NEW YORK, INC. - PRODUCTION EXPENSES -
17 STEAM (INDIVIDUAL STATIONS) - TWELVE MONTHS ENDED JUNE
18 30, 2012, set forth as Exhibit ____ (AP-7) and which
19 was prepared under our supervision and direction.

20 Q. Please describe Exhibit ____ (AP-7).

21 A. This exhibit consists of two pages and shows the
22 allocation by station of steam production expenses in
23 the Historic Year. Included on the second page of the

1 exhibit are the production costs as shown on page 1
2 expressed in terms of equivalent cents per MLBS
3 produced.

4 Q. Are generating stations classified as electric plant
5 also used in the production of steam for delivery to
6 the Company's steam customers?

7 A. Yes. Steam was produced at East River.

8 Q. Please explain the accounting for electric production
9 expenses chargeable to steam operations.

10 A. The production of steam at this electric generating
11 station involves charges for the fuel used to produce
12 steam, plus processing charges for water, labor, and
13 chemicals. The charges for the fuel used to produce
14 steam are made directly to steam production expense
15 and are included in Account 703, Fuel, whereas the
16 processing charges for such steam are charged to Steam
17 Production Expenses, Station Supplies and Expenses,
18 Account 705.2, and credited to Electric Production
19 Expenses.

20 Q. How are the charges to the steam department determined
21 for steam produced at these electric stations?

1 A. The Steam Fuel Panel discusses in their testimony the
2 computations of quantities of fuel used to produce
3 steam for steam operations.
4

5 **X. AVERAGE RATE BASE - (AP-8)**

6 Q. Turning to average rate base, was the document
7 entitled "CONSOLIDATED EDISON COMPANY OF NEW YORK,
8 INC. - RATE BASE - STEAM - AVERAGE TWELVE MONTHS ENDED
9 JUNE 30, 2012 AND AVERAGE TWELVE MONTHS ENDING
10 DECEMBER 31, 2014" and designated as Exhibit __ (AP-8)
11 prepared under your direction and supervision?

12 A. Yes, it was.

13 Q. Please describe the exhibit.

14 A. The first page shows the average rate base for the
15 actual twelve months ended June 30, 2012 in column 1;
16 the adjustment to the Historic Year to reflect
17 conditions in the Rate Year absent a rate filing in
18 column 2; the average rate base for the Rate Year
19 absent a rate filing in column 3; the adjustments to
20 the average rate base in the Rate Year as a result of
21 this filing in column 4; and the fully adjusted
22 average rate base for the Rate Year upon which the
23 proposed rate increase is based in column 5. Page 2

1 details the items in working capital as shown on page
2 1, line 6. Page 3 shows the net deferrals from
3 reconciliation mechanisms as shown on page 1, line 13.

4 Q. Please describe the various rate base items that are
5 listed in the first three columns of page 1.

6 A. Lines 1 through 4 show the average book cost of plant,
7 accumulated provision for depreciation and net plant
8 balance and line 5 shows the average balance for Non-
9 interest bearing CWIP. Historic Year levels on lines
10 1, 3, and 5 were developed from the books and records
11 of the Company. The Rate Year levels were previously
12 discussed. Line 2 relates to the Hudson Avenue
13 Generating Station ("Hudson Avenue"). The adjustment
14 of \$92.288 million in column 2 reflects the
15 undepreciated cost of structures and equipment that is
16 proposed to be transferred from the Steam depreciation
17 reserve to the Electric depreciation reserve in this
18 proceeding as discussed by Company witness Muccilo and
19 others. The adjustment on line 3, column 4, of
20 (\$14.1) million, reflects the change in the average
21 accumulated depreciation reserve resulting from the
22 proposed changes in depreciation rates. Those changes

1 are discussed in the testimony of the Company's
2 Property Tax and Depreciation Panel.

3 Q. Is the rate base forecast for plant subject to update
4 to reflect steam system storm hardening projects?

5 A. Yes. The Company's storm hardening proposals are
6 discussed by the Steam Infrastructure and Operations
7 Panel and Company witness Muccilo. Planned
8 expenditures for storm hardening in 2014 of \$26.5
9 million were finalized too late to be reflected in the
10 revenue requirement. We estimate at this time that
11 the associated revenue requirement would be
12 approximately \$2.2 million. We will reflect an
13 appropriate adjustment at the time of the update.

14 Q. Please explain the remaining rate base items on
15 EXHIBIT ____ (AP-8).

16 A. **Line 6** shows the level of the working capital included
17 in rate base. We will explain the details of working
18 capital later in our testimony.

19 **Line 7**, Deferred Fuel, represents the average balance
20 of deferred fuel, net of federal income tax. This
21 amount represents 30 days of recoverable fuel costs.
22 Deferred fuel is the amount of fuel, above the base

1 cost of fuel that will be recovered in the following
2 month.

3 **Line 8** represents the average balance of the
4 Metropolitan Transportation Authority ("MTA")
5 surcharge paid but not yet collected from customers,
6 net of income taxes.

7 **Lines 9 and 10** reflect the steam portion of the
8 unamortized balance of debt discount, premium and
9 expense; and preferred stock expense, respectively, as
10 additions to rate base. This rate base treatment was
11 directed by the Commission's Order on Rehearing in
12 Electric Case 27353.

13 **Line 11** represents the Mount Vernon properties that
14 the Company purchased as part of the environmental
15 remediation.

16 **Line 12** shows the balance of customer advances for
17 construction, net of income tax. These are funds
18 provided by customers for the construction of utility
19 services on their premises.

20 **line 13**, these items in general represent the
21 estimated average rate base impacts of the various
22 reconciliation provisions of the 2007 and 2009 rate
23 cases and any remaining balances from prior rate plans

1 that were not reflected in the current rate plan. The
2 detail supporting the net balance is shown on page 3.
3 We will discuss the derivations and disposition of
4 these items in the Revenue Requirement and Accounting
5 Adjustments section of this testimony. Lines 14
6 through 27 reflect the accumulated deferred federal
7 and State income taxes for various items.

8 **Line 14** represents the taxes resulting from the
9 normalization of federal tax depreciation. The
10 average balance of accumulated deferred taxes for the
11 Rate Year was developed by starting with the June 30,
12 2012 actual balance and was increased each month,
13 through the Rate Year, to the extent of tax
14 depreciation normalized for book purposes offset in
15 part by the flow-back of tax depreciation previously
16 deferred.

17 Q. Does this filing reflect the continuation of the 50%
18 bonus depreciation for 2013 as provided for in the
19 American Tax Payer Relief Act of 2012?

20 A. No. The Company was not in a position to reflect the
21 impacts of the new law in this filing. Internal
22 Revenue Service regulations have not been issued and
23 the Company has not had an opportunity to evaluate the

best tax strategy to apply for 2013 and 2014 to minimize its current tax payments. The Company will update this filing at an appropriate time to reflect the impact of the extension of Bonus Depreciation along with other factors to be considered when developing tax strategy.

Q. Please continue with line 15.

Line 15 relates to repair allowance and the accelerated deduction of plant service costs computed under the Simplified Service Cost Method.

Line 16 relates to capitalized overheads (Section 263A of the IRS Code).

Line 17 is the accumulated federal income tax related to the capitalization of computer software costs.

Line 18 reflects excess deferred state income taxes resulting from changes in statutory tax rates.

Lines 19 and 20 reflect the amount of accumulated deferred Federal income taxes on Vested Vacation and Prepaid Insurance Expenses.

Line 21 represents deferred balance of taxes paid on unbilled revenues. The Commission, in its Statement of Policy on Accounting and Ratemaking Procedures to Implement Requirements of the Tax Reform Act of 1986

1 ("TRA-86"), issued July 8, 1989, in Case 29465,
2 directed utilities to normalize the effect of unbilled
3 revenues in taxable income.

4 **Line 22** reflects the accumulated deferred federal
5 income taxes associated with Contributions in Aid of
6 Construction, which are reflected as taxable income
7 and for which the Commission also mandated tax
8 normalization since TRA-86.

9 **Line 23** is the deferred federal income tax for the MTA
10 taxes.

11 **Line 24** reports the deferred federal income taxes on
12 Capitalized Interest. The Commission, also in Case
13 29456, concluded that utilities should normalize the
14 income tax expense for additional interest required to
15 be capitalized for tax purposes under TRA-86.

16 **Line 25** reflects accumulated deferred federal income
17 tax associated with the repair and maintenance
18 allowance.

19 **Line 26** is the deferred federal income tax effect
20 resulting from the payment of Call Premiums when
21 redeeming long-term debt issues prior to their
22 maturity dates. The Call Premiums paid are a current
23 deduction for federal income tax purposes, but

1 amortized over the remaining lives of the redeemed
2 issues, in accordance with prior Commission policy.

3 **Line 27** reflects the deferred balance of New York
4 State income taxes on various items.

5 Q. Please explain Line 29, Rate base over/under
6 capitalization adjustment.

7 A. This reflects the required adjustment to make earnings
8 base equal to capitalization. The Company's
9 adjustment is a relatively small positive amount and
10 has been for the last several years.

11 Q. You previously indicated that line 29 of the Rate Base
12 Exhibit reflects a requirement to make earnings base
13 equal to capitalization. Would this represent the
14 Earnings Base Capitalization or "EB/Cap" Adjustment
15 the Commission has adopted in numerous prior rate
16 proceedings?

17 A. Yes. This adjustment has been required by the
18 Commission to synchronize rate base plus interest
19 bearing items (what is often referred to as the
20 "Earnings Base") with the total capitalization
21 employed in utility service

1 Q. Did the Company adjust its EB/Cap calculation in this
2 case to include an adjustment for prepaid pension
3 expenses?

4 A. Yes, without prejudicing our position in future rate
5 proceedings, the Company made an adjustment for
6 prepaid pensions of approximately \$20 million as shown
7 on Exhibit ___ (AP-8), page 1 of 3.

8 Q. Please turn to page 2 of Exhibit ___ (AP-8) and
9 explain the items of Working Capital.

10 A. Working Capital is comprised of three categories:
11 Materials and Supplies, including Liquid Fuel
12 Inventory, Prepayments, and Cash Working Capital.

13 Q. How did you determine the average balance of liquid
14 fuel inventory and other materials and supplies for
15 the rate year as reflected in column 5 of page 2?

16 A. To develop the rate year amount of liquid fuel
17 inventory and other materials and supplies, excluding
18 fuel, we took the average balance for the Historic
19 Year and escalated it using the general escalation
20 factor of 4.96 percent, which we discussed previously,
21 to arrive at the increase of \$1.75 million as shown in
22 column 2.

1 Q. Please continue with an explanation and description of
2 the components in Prepayments.

3 A. Steam prepayments, lines 4-10, consist of the steam
4 department's allocation of insurance premiums,
5 property taxes, the PSC assessment, the new 18-a
6 assessment to be collected through a surcharge,
7 software and maintenance contracts, interference, and
8 other.

9 Q. How did you develop the level of prepaid insurance and
10 property taxes?

11 A. Prepaid insurance for the Rate Year was forecasted by
12 assuming that 25 percent of insurance premiums are
13 prepaid. This factor was developed by dividing the
14 prepaid insurance balance at June 30, 2012 by the
15 steam portion of the insurance premiums at June 30,
16 2012. We applied this factor to our estimate for
17 steam insurance premiums in the Rate Year of \$3.594
18 million to arrive at the rate year level for insurance
19 prepayments of \$910,000. This treatment is consistent
20 with the Commission's determination in the Company's
21 prior rate cases. Prepayments for New York City
22 property taxes were forecasted based on the Company's
23 actual level of steam property taxes for fiscal year

1 2011/2012 and the estimated levels for fiscal year
2 2013/2014. Payments for property taxes are currently
3 made to New York City in July and January of each
4 year. Based on the forecast level of expense,
5 prepayment for New York City property taxes in the
6 rate year is estimated to be \$21.081 million.

7 Q. Please continue with the prepayment for the PSC
8 Assessment.

9 A. We developed the amount for the PSC assessment, line
10 6, by taking the latest known steam assessment of
11 \$938,000 for the fiscal year ending September 30,
12 2012. This amount is then escalated to the Rate Year
13 and reflected payments on a semi-annual basis in March
14 and September. As indicated above, if a revised
15 assessment is received during the course of this
16 proceeding, we will update the PSC Assessment, as
17 appropriate.

18 Q. Please explain the prepayment for Regulatory
19 Assessment - 18-a Legislation.

20 A. The prepayment amount for regulatory assessment
21 relating to the 18-a Legislation represents the
22 temporary State Energy and Utility Service
23 Conservation Assessment imposed on public utility

1 companies from April 1, 2009 to September 30 2014 as
2 a result of Public Service Law 18-a. The average
3 prepaid assessment for the Rate Year is \$16.726
4 million.

5 Q. How have you handled the 18-a assessment in the Rate
6 Year?

7 A. The current surcharge mechanism provides for a full
8 return on the average prepaid balance. In order to
9 eliminate any revenue requirement impact for this
10 item, we have eliminated this balance along with the
11 associated revenue and test year level of expense
12 consistent in the manner this item was treated in Case
13 09-E-0428.

14 Q. Please explain the prepayment for Software and
15 Maintenance Contracts and Interference.

16 A. The prepayment amounts for Software and Maintenance
17 Contracts, Interference, and Other were developed by
18 utilizing the average balance at June 30, 2012 and
19 escalating at 4.96 percent inflation factor to arrive
20 at a Rate Year level of \$144,000 and \$42,000, 597,000
21 respectively.

22 Q. Please explain the last item of working capital.

1 A. Line 22 is the allowance for cash working capital.
2 The historic year calculation was described earlier in
3 our testimony. For the Rate Year, we started with
4 operation and maintenance expenses of \$385.427
5 million. From this amount we eliminated purchased
6 steam and fuel expenses, interdepartmental rents, and
7 uncollectibles to arrive at the level of operating
8 expenses that would be subject to the 1/8 FERC Working
9 Capital Formula that the Commission has applied for
10 many years. The total cash working capital allowance
11 is \$28.479 million as shown in column 3, line 22.

12

13 **XI. REVENUE REQUIREMENT AND ACCOUNTING ADJUSTMENTS -- (AP-**

14 **9)**

15 **A. SUMMARY OF REVENUE REQUIREMENT**

16 Q. Please describe the basis for the revenue requirement
17 in this filing.

18 A. The revenue requirement is based upon our forecast of
19 steam operations for the Rate Year, and an overall
20 rate of return requirement of 7.69 percent. The
21 decrease in the Company's revenue requirement is
22 \$5,431,000, inclusive of gross receipts taxes.

1 Q. I show you a document, the first page of which is
2 entitled, "OPERATING INCOME, RATE BASE AND RATE OF
3 RETURN FOR STEAM OPERATIONS SHOWING THE EFFECT OF THE
4 PROPOSED INCREASE IN RATES - TWELVE MONTHS ENDING
5 DECEMBER 31, 2014" and designated as Exhibit ____ (AP-9)
6 and ask if it was prepared under your direction and
7 supervision?

8 A. Yes, it was.

9 Q. Please describe Exhibit ____ (AP-9).

10 A. Exhibit ____ (AP-9) consists of four schedules.
11 Schedule 1 summarizes the development of operating
12 income, average rate base and rate of return for the
13 Rate Year as adjusted for the rate increase. Column 1
14 shows operating income and rate of return unadjusted,
15 or as it would be reflected in the books of account,
16 for the Rate Year. The operating income before income
17 taxes is as shown on Exhibit ____ (AP-5), Schedule 1,
18 page 1, column 3. The New York State and federal
19 income tax computations in this column are detailed on
20 Schedule 2, pages 1 and 2, respectively, and the
21 average rate base in this column is based on Exhibit
22 ____ (AP-8). Column 2 summarizes certain adjustments
23 to operating income that are detailed on Schedule 3.

1 The adjustments to average rate base in this column
2 are also reflected on Exhibit ____ (AP-8). Column 3 is
3 the summation of columns 1 and 2. Column 4 shows the
4 effect of the \$5,431,000 rate decrease. Column 5,
5 which is a summation of columns 3 and 4, shows
6 operating income, average rate base and rate of return
7 for the Rate Year after factoring in the rate
8 increase. Schedule 4 summarizes the Regulatory
9 Liabilities due customers and the Regulatory Assets to
10 be recovered from customers that are reflected on
11 Schedule 3 and included in the calculation of the
12 revenue requirement.

13 Q. What rate of return does Schedule 1 of Exhibit ____ (AP-
14 9) show?

15 A. The unadjusted rate of return in column 1 is 7.7
16 percent. After factoring in the adjustments to
17 operating income, rate base but not the proposed rate
18 increase, the rate of return on average rate base is
19 7.91 percent.

20 Q. What was the steam department's actual rate of return
21 for the Historic Year of the twelve-months ended June
22 30, 2012?

1 A. As shown on Exhibit ____ (AP-1), Schedule 2, page 4,
2 steam operating income for the Historic Year was
3 \$92,283,000. The steam department's average rate base
4 for the Historic Year, as shown on Exhibit ____ (AP-8),
5 was \$1,512,862,000 producing an actual rate of return
6 for the Historic Year of 6.10 percent. For the reasons
7 explained throughout this filing, absent a rate
8 reduction, the Company is projecting the higher return
9 of 7.91 percent for the Rate Year.

10 Q. Please explain Schedule 2, page 1 of Exhibit ____ (AP-
11 9).

12 A. Schedule 2, page 1 details the New York State income
13 tax computation for each of the 5 columns shown on
14 Schedule 1. Column 1 of Schedule 2, page 1 is the
15 calculation of New York State income tax expense for
16 Steam operations. Starting with book operating income
17 before income taxes as shown on line 1, we then set
18 forth on lines 2-37 the various required tax
19 adjustments to book operating income to determine
20 taxable income as shown on line 38. We then compute
21 on line 39 the amount of New York State income tax
22 payable using the statutory rate applicable to such
23 taxable income. From the New York State income tax

1 payable so calculated, we reflect on line 40
2 normalizations for certain items reflected as
3 adjustments to taxable income and other tax credits to
4 arrive at New York State income tax expense as shown
5 on line 41. The items detailed on column 2 of this
6 schedule, which reflect rate case adjustments, are
7 more fully detailed on Schedule 3 of this Exhibit __
8 (AP-9) and are discussed later. Column 3 is the sum
9 of columns 1 and 2. Column 4 is the additional New
10 York State income tax to be paid as a result of the
11 additional revenue requirement and column 5 is the sum
12 of columns 3 and 4.

13 Q. Please explain Schedule 2, page 2 of Exhibit __ (AP-
14 9).

15 A. Schedule 2, page 2 details the federal income tax
16 computation for each of the 5 columns shown on
17 Schedule 1. Column 1 of Schedule 2, page 2 is the
18 calculation of federal income tax expense for Steam
19 operations. Starting with book operating income before
20 income taxes as shown on line 1, we deducted on line 2
21 the amount of New York State income tax previously
22 determined on Schedule 2, page 1 to arrive at book
23 operating income before federal income tax on line 3.

1 We then set forth on lines 4-47 the various required
2 tax adjustments to book operating income to determine
3 taxable income as shown on line 48. We then compute
4 the amount of federal income tax payable on line 49
5 using the statutory rate applicable to such taxable
6 income. From the federal income tax payable so
7 calculated, we reflect on lines 50-55 normalizations
8 for certain items reflected as adjustments to taxable
9 income as well as amortizations for items normalized
10 in the Rate Year or in prior periods to arrive at
11 federal income tax expense as shown on line 56. The
12 items detailed on column 2 of this schedule, which
13 reflect rate case adjustments, are more fully detailed
14 on Schedule 3 of this exhibit and will be discussed
15 later. Column 3 is the sum of columns 1 and 2.
16 Column 4 is the additional federal income tax to be
17 paid as a result of the additional revenue requirement
18 and column 5 is the sum of columns 3 and 4.

19 **B. OTHER OPERATING REVENUES - PASSBACK OF DEFERRED**

20 **CREDITS**

- 21 Q. Please explain the adjustments to other operating
22 revenues as shown on Schedule 3 of Exhibit __ (AP-9).
23 A. Schedule 3 details the adjustments to operating income

1 as shown on Schedule 1, column 2 by major income
2 statement category.

3 Q. Please discuss the deferred credit items included in
4 Other Operating Revenues on Schedule 3 of Exhibit ____
5 (AP-9) that the Company is now proposing to refund to
6 customers according to that Schedule.

7 A. Adjustments 1(a) through 1(m) reflect items for which
8 there are deferred credit balances on the books of
9 account that the Company is proposing to refund to
10 customers. The proposed refund period for each item
11 listed is three-years starting at the beginning of the
12 Rate Year. The total amount of the credits for the
13 Rate Year is \$18.274 million.

14 Q. Please discuss the origin of the accounting credits to
15 be refunded to customers as listed on Schedule 3 of
16 Exhibit ____ (AP-9).

17 A. There are several and we will address them in the
18 order they appear. It should be noted that the
19 amounts shown on Schedule 3 of Exhibit ____ (AP-9) are
20 based on projected credit balances as of the start of
21 the Rate Year and, because they result from
22 reconciliation mechanisms, the balances should be
23 updated to actual, later known amounts.

Adjustment 1(a) reflects a refund over three years of the amount of Property Tax expense provided for in Case 09-S-0794 in excess of the actual expense incurred as determined by applying the property tax sharing mechanism under the current rate plan.

Adjustment 1(b) proposes to refund over a three-year period the estimated deferred pension and OPEB credit balance of \$1,644,000 at December 31, 2013. We project that the deferred pension and OPEB costs of \$16,624,000 at June 30, 2012 will be offset by \$18,268,000 of credits to the deferral through December 31, 2013. Thus the deferred amount at the start of the Rate Year is estimated to be a credit of \$1,644,000. A three-year amortization would be \$548,000 per year. Deferral accounting for pension and OPEB costs is provided for by the Commission's Statement of Policy and Order Concerning the Accounting and Ratemaking Treatment for Pensions and Postretirement Benefits Other Than Pensions issued September 7, 1993 in Case 91-M-0890.

Adjustment 1(c) represents the refund over three years of the over recovery of long term debt interest costs. The over collection resulted from lower income tax

1 payments that resulted from new tax legislation (i.e.,
2 Bonus Depreciation) that reduced the Company's debt
3 financing requirements and, more notably, the collapse
4 of the variable rate tax exempt bond market which
5 reduced the interest rate paid on this debt during the
6 Historic Year to less than 1% as shown on Exhibit __
7 (AP-10), Schedule 5 that will be adopted later in our
8 testimony.

9 **Adjustment 1(d)** reflects a refund over three years of
10 estimated deferred carrying charges on net plant under
11 runs during the current rate plan. The under run is
12 attributable to projects not completed during the term
13 of the rate plan approved in Case 07-S-1315. For the
14 current rate plan approved in Case 09-S-0794, actual
15 net plant additions are above the targets.

16 **Adjustment 1(e)** reflects the refund over a three-year
17 period of the amount of restitution and recoveries
18 received in connection with criminal activities
19 committed by several former employees and contractors
20 against the Company, plus interest.

21 **Adjustments 1(f) and 1(g)** are to pass-back to
22 customers over three years rate base carrying charges
23 avoided as a result of additional income tax

deductions the Company was able to secure for (bonus) depreciation and the repair allowance deduction.

Adjustment 1(h) reflects the refund over a three-year period of carrying charges accrued on the variation between the forecasted Deferred Income Tax balance related to the Section 263A-1(a)(3)- Simplified Service Cost Method (SSCM) tax benefits included in rate base under the current steam rate plan and the actual net balance. There was an issue between the Company and the IRS regarding the acceptable method for calculating the SSCM deduction. That issue has been resolved and the Company proposes that the necessary reconciliations be resolved in this proceeding rather than in Case 04-M-0026, which the Commission instituted for that purpose. The actual deductions allowed by the IRS were significantly less than the Company originally deducted on its tax returns and the final deduction allowed and adjustments to resolve this matter with the IRS for tax years up through 2008 are now complete.

The Company has reflected a credit to customers of \$4.9 million over three years in the revenue requirement in this filing based on the projected

1 amount as of the beginning of the Rate Year. The
2 Company will update that amount if necessary based on
3 later known information.

4 Q. Returning to the other deferred credits on Schedule 3
5 of Exhibit __ (AP-9), please continue addressing the
6 items in turn beginning with adjustment 1(i) related
7 to interest on deferred balances.

8 A. **Adjustment 1(i)** refunds to customers over three years
9 carrying charges accrued on the variation between the
10 forecasted balance of deferred SIR costs reflected in
11 rate base under the current steam rate plan and the
12 actual deferred balance.

13 **Adjustment 1(j)** reflects a refund over three years of
14 insurance and other recoveries in excess of the World
15 Trade Center related costs and interest on those
16 costs.

17 **Adjustment 1(k)** relates to the redemption of all
18 outstanding shares of the Company's preferred stock on
19 May 1, 2012. There is a net financing saving to the
20 Company related to the redemption of the preferred
21 stock. In an order dated January 19, 2012 in Case 08-
22 M-1244, the Commission directed the Company to defer
23 the net savings in total financing costs for the

benefit of customers until base rates were reset.

This adjustment reflects the refund to customers over a three-year period of these net savings.

Adjustment 1(1) reflects the refund over a three-year period of steam interference under-spending of \$53,000, or \$18,000 per year.

Adjustment 1(m) reflects the crediting to customers of the regulatory liability that Company witness Muccilo explains will be recorded due to over recovery of costs being amortized under the current rate plan.

The amount shown of \$0.988 million represents three monthly accruals, for the period October 1, 2013 through December 31, 2013, based on the \$3.951 million annual amount developed in Mr. Muccilo's testimony.

C. OTHER OPERATING REVENUES-RECOVERY OF DEFERRED CHARGES

Q. Please discuss the deferred charge items included in Other Operating Revenues on Schedule 3 of Exhibit __ (AP-9) that the Company is proposing to recover from customers.

A. There are several and we will address them in the order they appear. In each case the Company is proposing to recover the deferred charge over three years effective at the start of the Rate Year, except

for adjustment 2(a) related to the amortization of environmental costs for which the Company proposes a five-year amortization. It should be noted that the amounts shown on Schedule 3 of Exhibit ___ (AP-9) are based on projected deferred charge balances as of the start of the Rate Year and, because they result from reconciliation mechanisms, the balances should be updated to actual, later known amounts. The total amount of the charges for the Rate Year is \$8.136 million.

Adjustment 2(a) reflects the five-year amortization of SIR costs estimated through the end of the Rate Year netted against the recoveries approved under the current rate plan. The amortization amount is \$1.997 million. The use of a five-year amortization period is explained by Company witness Muccilo.

Adjustment 2(b) proposes to recover over a three-year period, deferred Medicare Part D costs of \$1,470,000 at June 30, 2012, plus \$241,000 of estimated increases to the deferral through December 31, 2013. Thus the deferred amount is estimated to be \$1,711,000 at the start of the Rate Year. A three-year amortization would be \$570,000 per year. The deferral represents

1 the variation between the actual Medicare Part D tax
2 deduction reflected in rates and the tax deduction
3 permitted. Recent federal legislation eliminated the
4 earlier exclusion of projected retiree reimbursements
5 for prescription drug coverage from taxable income.

6 **Adjustment 2(c)** reflects the recovery over a three-
7 year period of variations between the level of SO2
8 Allowances projected to be sold during the current
9 rate plan and the actual revenues received. As
10 discussed in the testimony of Company witness Price,
11 the market for SO2 allowances has significantly
12 diminished and for the foreseeable future, we do not
13 anticipate there will be any significant revenue
14 contribution from the sale of these allowances.
15 Consequently, we recommend that the target amount of
16 revenues currently reflected in rates be eliminated
17 (i.e., be set at zero) but that the reconciliation of
18 target and actual revenues continue.

19 **Adjustment 2(d)** proposes to recover over a three-year
20 period the interest deferred as a result of various
21 reconciliation mechanisms]under the current rate plan.

22 **Adjustment 2(e)** proposes to recover over a three-year
23 period \$100,000 of deferred consulting costs related

1 to the Steam Peak Reduction Collaborative, as provided
2 for under the current rate plan.

3 **Adjustment 2(f)** relates to Superstorm Sandy and
4 represents the amortization over three years of
5 incremental costs incurred in response to the storm.
6 The costs remain subject to update. The storm
7 affected 48 steam main segments (approximately 30
8 miles of steam pipe), caused the preemptive shutdown
9 of the East River and Brooklyn Navy Cogeneration
10 Partners Generating Stations and forced shutdown of
11 the 59th and 74th Street Generating Stations (making
12 nearly 90% of total steam generating capacity
13 unavailable) and flooded a portion the First Avenue
14 Steam Tunnel, among other consequences. The storm
15 affected 561 customers, approximately one-third of all
16 steam customers.

17 These incremental costs relate to, among other items,
18 Company overtime labor, contract services for pumping
19 flooded generating stations and steam main structures,
20 equipment repairs including replacement parts from
21 inventory or purchased as required, and hazardous
22 waste disposal.

23 The costs reflected in the rate request will form the

1 basis of a Company petition to the Commission for
2 authorization to defer incremental costs of responding
3 to Superstorm Sandy.

4 **Adjustment 2(g)** relates to the recovery of carrying
5 charges associated with the gas addition projects at
6 the 59th Street and 74th Street steam production plants.

7 The Company's Steam Infrastructure and Operations
8 Panel and Steam Fuel Panel explain the need for and
9 other aspects of this project. The projected in-
10 service dates are June 2013 for the 59th Street project
11 and December 2013 for the 74th Street project. The
12 Company intends to defer the recovery of and return on
13 these investments and incremental depreciation from
14 the in-service dates through December 31, 2013. The
15 estimated deferral amounts to \$1.7 million which the
16 Company proposes to recover over three years. The
17 basis for this deferral is that the current steam rate
18 plan provides:

19 The net plant targets do not include
20 any costs associated with the 59th
21 Street or 74th Street gas addition
22 projects proposed by the Company in its
23 initial filing. If, during the term of
24 the Steam Rate Plan, the Company needs
25 to install gas-burning capability (or
26 implement other measures) at either or
27 both stations in order to comply with a

1 change in rule, law and/or regulation
2 (e.g., a change in the environmental
3 laws relating to permissible levels of
4 emissions from the Stations), the
5 Company's recovery of and a return on
6 these investments, incremental O&M
7 expenses, if any, and incremental
8 property taxes, if any, will commence
9 on the date that such equipment is
10 placed in service, subject to
11 Commission approval of the petition
12 described below. [emphasis added]
13

14 The Company submitted a petition for recovery of the
15 gas additions in July 2011, explaining that the
16 facilities were required to comply with new
17 environmental regulations. The Company also requested
18 accelerated recovery through the Fuel Adjustment
19 Clause (FAC). The Commission rejected the request for
20 accelerated recovery and advised the Company to seek
21 recovery of prudently incurred costs associated with
22 the projects through traditional base rate recovery in
23 the Company's next steam filing.

24 **D. DEPRECIATION AND AMORTIZATION EXPENSES**

25 Q. Please explain the adjustment to depreciation expenses
26 as shown on Schedule 3 of Exhibit __ (AP-9).

27 A. We are increasing depreciation expense by \$9.484
28 million due to the proposed changes in steam
29 depreciation rates, as discussed in the testimony of

1 the Steam Property Tax and Depreciation Panel.

2

3 **XII. RATE OF RETURN -- (AP-10)**

4 Q. Is the Accounting Panel sponsoring an exhibit
5 regarding the required rate of return?

6 A. Yes, we are sponsoring the document entitled
7 "CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. - RATE
8 OF RETURN REQUIRED FOR THE RATE YEAR - TWELVE MONTHS
9 ENDING DECEMBER 31, 2014," set forth as Exhibit ____
10 (AP-10), which was prepared under our direction and
11 supervision for that purpose?

12 Q. Please describe Exhibit ____ (AP-10), Schedule 1.

13 A. Exhibit ____ (AP-10), Schedule 1 shows the actual
14 capital structure for the Company as of June 30, 2012,
15 the average cost rate for each component of the
16 capital structure and the related cost of capital.
17 The Company's overall weighted cost of capital at June
18 30, 2012 was 7.64 percent.

19 Q. Please describe Exhibit ____ (AP-10), Schedules 2, 3,
20 and 4.

21 A. These schedules show the projected average capital
22 structure, the average cost rate for each component of
23 the capital structure and the related cost of capital

1 for the Rate Year and the two following twelve-month
2 periods ending December 31, 2015 and December 31,
3 2016. The Company's overall weighted cost of capital
4 for the Rate Year is projected to be 7.69 percent.

5 Q. How did you derive the amount of average long-term
6 debt for each period?

7 A. To derive the average long-term debt for the Rate
8 Year, we determined the amount of long-term debt
9 outstanding at the end of each month from June 2012
10 through December 2014. We then utilized these amounts
11 to calculate the average of long-term debt
12 outstanding. We followed the same methodology for
13 each subsequent period.

14 Q. How was the amount of long-term debt outstanding each
15 month determined?

16 A. We estimated changes in the outstanding amount of debt
17 from month to month during the linkage period from
18 June 30, 2012 forward based on the funding
19 requirements forecasted. Exhibit__ (AP-10), Schedules
20 5, 6, 7, and 8 list the actual and projected long term
21 debt balance as of June 30, 2012 and forward. This
22 resulted in the Company's forecasted issuances and
23 scheduled maturities as follows:

1 The issuance of \$900 million, 4.15 percent Series
2 2013A debentures on June 3, 2013;
3 The issuance of \$420 million, 4.15 percent Series
4 2013B debentures on December 2, 2013;
5 The forecasted issuance of \$530 million, 4.70 percent
6 Series 2014A debentures on April 1, 2014;
7 The forecasted issuance of \$600 million, 4.70 percent
8 Series 2014B debentures on June 2, 2014;
9 The forecasted issuance of \$470 million, 5.40 percent
10 Series 2015A debentures on June 1, 2015;
11 The forecasted issuance of \$560 million, 5.40 percent
12 Series 2015B debentures on December 1, 2015;
13 The forecasted issuance of \$500 million, 6.10 percent
14 Series 2016A debentures on September 1, 2016;
15 The forecasted issuance of \$500 million, 6.10 percent
16 Series 2016B debentures on December 1, 2016;
17 The maturity of the \$300 million, 5.625 percent Series
18 2002a debentures on July 1, 2012;
19 The maturity of the \$500 million, 4.875 percent Series
20 2002B debentures on February 1, 2013;
21 The maturity of the \$200 million, 3.85 percent Series
22 2003B debentures on June 15, 2013;

1 The maturity of the \$200 million, 4.70 percent Series
2 2004A debentures on February 1, 2014;
3 The maturity of the \$275 million, 5.55 percent Series
4 2009A debentures on April 1, 2014;
5 The maturity of the \$350 million, 5.375 percent Series
6 2005C debentures on December 1, 2015;
7 The maturity of the \$400 million, 5.50 percent Series
8 2006C debentures on September 15, 2016; and
9 The maturity of the \$250 million, 5.30 percent Series
10 2006D debentures on December 1, 2016.
11 The forecasted amount of average long-term debt for
12 the Rate Year is \$10,839 million as shown on Schedule
13 6 of Exhibit ____ (AP-10).
14 Q. Does this forecast of debt issuances take into account
15 the impact of the tax law changes enacted by the
16 American Taxpayer Relief Act of 2012?
17 A. No. The Company was not in a position to take the
18 potential impacts of the new law into account when the
19 debt financing plan was developed. The Company will
20 update its financing plan once the Company's income
21 tax strategy for 2013 and 2014 is developed and the
22 related cash flow impact can be determined.

1 Q. Does the Company's capitalization as filed in this
2 proceeding include Preferred Stock?

3 A. No. During 2012 the Company redeemed all of its
4 outstanding Preferred Stock and replaced it with long
5 term debt. Debt Series 2012A was issued to provide
6 the funds necessary to redeem the outstanding
7 preferred stock. This matter was reviewed by the
8 Commission in Case 08-M-1244.

9 Q. Please explain how you derived the average customer
10 deposits, set forth on Exhibit ____ (AP-10), Schedules
11 2 - 4.

12 A. With respect to customer deposits, we started with the
13 average balance outstanding at June 30, 2012 of \$291
14 million. The balance is expected to grow by
15 approximately 0.3% a month making the average of
16 customer deposit balance for the Rate Year \$317.8
17 million. The 0.3% monthly growth rate is based on the
18 general rate of inflation.

19 Q. Please explain the change in Common Equity during the
20 linking period from June 30, 2012 to the beginning of
21 the Rate Year.

22 A. During the linking period from June 30, 2012 to the
23 beginning of the Rate Year, we increased common equity

1 for net income of \$1.962 million and decreased it for
2 common dividends of \$1.249 million to the parent
3 company.

4 Q. What is the average cost rate of CECONY's long-term
5 debt?

6 A. CECONY's long-term debt is comprised of tax-exempt
7 debt issued through NYSERDA and debenture bonds. The
8 average annual cost rate of this debt is calculated by
9 dividing the average annual interest requirements for
10 all long-term debt issues, including the average
11 annual amortization of the net amount of any premiums
12 or discounts realized when the securities were sold
13 and the cost and expense of issuance, by the amount of
14 long-term debt outstanding. As shown on Schedules 6
15 through 8 of Exhibit ____ (AP-10), the average cost of
16 long-term debt for the Rate Year is 5.18 percent, 5.26
17 percent for the twelve months ending December 31, 2015
18 and 5.40 percent for the twelve months ending December
19 31, 2016.

20 Q. What cost rate was assigned to customer deposits?

21 A. We reflected the current 1.65 percent cost rate, as
22 mandated by the Commission. The Commission reviews
23 this rate annually. We will update this rate for any

1 change the Commission may decide with respect to
2 customer deposits, at the appropriate time.

3 Q. What cost rate has the Company reflected as the rate
4 of return for common equity?

5 A. We have utilized a return on common equity of 10.35
6 percent to calculate an overall rate of return of
7 7.6974 percent, which we used in determining the
8 revenue requirement for the rate year. The return on
9 common equity is based on Company witness Hevert's
10 testimony.

11 Q. Will the Accounting Panel update the rate of return at
12 the appropriate time in this proceeding?

13 A. The rate of return may be updated as part of the
14 Company's rebuttal and update testimony if financial
15 conditions at that time indicate a significant change.

16 Q. Is it your decision or do you participate in any
17 decision making as to what CECONY's dividend funding
18 requirements to CEI will be?

19 A. No. The Board of Directors makes the dividend
20 decision for CEI. We are not members of the Board of
21 Directors nor are we participants in its meetings or
22 meetings of the Finance Committee of the Board.

1 Q. Does that mean that your assumption of an estimated
2 per annum dividend increase is not based upon any
3 projections that the Board of Trustees may have made?

4 A. That is correct.

5 **XIII. FUND REQUIREMENTS AND SOURCES -- (AP-11)**

6 Q. Was the document entitled "CONSOLIDATED EDISON COMPANY
7 OF NEW YORK, INC. - FUND REQUIREMENTS AND SOURCES -
8 TWELVE MONTHS ENDING DECEMBER 31, 2014," set forth as
9 Exhibit ____ (AP-11), prepared under your direction and
10 supervision?

11 A. Yes, it was.

12 Q. What does Exhibit ____ (AP-11) reflect?

13 A. This exhibit reflects the Company's forecast of
14 capital fund requirements and sources of capital
15 funds, as well as certain financial statistics, for
16 the Rate Year. Exhibit ____ (AP-11) shows that capital
17 funds required during the Rate Year will exceed
18 internal sources by \$1,210 million.

19 Q. Please describe the items contained in the exhibit
20 under the heading "INTERNAL SOURCES OF FUNDS."

21 A. The first item is retained earnings of \$433 million.
22 This estimate includes certain earnings and common
23 dividend assumptions. For the Rate Year, net income

1 for common stock is projected at \$1,154 million,
2 offset by projected common stock dividends of \$721
3 million. The second item is depreciation. The third
4 item is the amortization of net accounting credits.
5 The forth item is net working capital requirements.
6 The fifth item is deferred tax accruals, are funds
7 provided principally by the use of tax depreciation
8 subject to normalization. As we stated previously,
9 the Board of Trustees makes the dividend decision for
10 CECONY. We are not members of the Board of Trustees
11 nor are we participants in its meetings or meetings of
12 the Finance Committee of the Board and our assumption
13 of an estimated per annum dividend increase is not
14 based upon any projections that the Board of Trustees
15 may have made.

16 Q. Please describe the next section of Exhibit ____ (AP-
17 11).

18 A. The next section shows the projected debt issuances
19 and changes to short-term borrowings for the Rate
20 Year. Our projections show internal sources of funds
21 will provide \$1,466 million. External sources of
22 funds from proceeds will provide \$1,210 million. As a
23 result the outstanding balance of commercial paper and

1 temporary investments will be increased by \$1,210
2 million at December 31, 2014.

3 Q. Please describe the items contained in this exhibit
4 under the heading "USE OF FUNDS".

5 A. The first item, requiring the largest amount of
6 capital funds, is Construction Expenditures of \$2,182
7 million. This amount is consistent with the Company's
8 five-year forecast of construction expenditures.
9 The second item shows the long term debt maturities
10 during the rate year.

11 **XIV. INTEREST COVERAGE - S.E.C. BASIS PER BOOKS - (AP-12)**

12 Q. Was the document entitled "CONSOLIDATED EDISON COMPANY
13 OF NEW YORK, INC. - INTEREST COVERAGE - S.E.C. BASIS -
14 PER BOOKS," set forth as Exhibit ____ (AP-12), prepared
15 under your direction and supervision?

16 A. Yes, it was.

17 Q. Does your calculation of interest coverage only
18 include the interest paid on long-term debt?

19 A. No. As shown in Exhibit ____ (AP-12), the interest
20 coverage calculation also includes "other" interest.

21 Q. Please explain what is included in "other" interest.

1 A. "Other" interest is comprised of interest on the
2 following items: customer deposits, commercial paper,
3 customer overpayments and other miscellaneous items.

4 Q. Does the Company currently have lines of credit
5 available to it?

6 A. Yes. The Company, along with CEI and O&R, has
7 agreements with various banks for revolving credit
8 lines of \$2,250 million. However, assuming that CEI
9 and O&R have not used their assigned portions of this
10 credit, \$1,000 million and \$200 million, respectively,
11 the Company can utilize the entire \$2,250 million.

12 **XV. COST ALLOCATIONS**

13 Q. How did you allocate CECONY's common costs between
14 electric, gas and steam services?

15 A. We used the same allocations that have been effect
16 since 1999. These percentages have been approved in
17 every rate plan since 1999. Customer Operations and
18 Customer Services costs were allocated electric (82%)
19 / gas (18%). Administrative & General labor expenses
20 were allocated electric (78.7%) / gas (16.2%) / steam
21 (5.1%). Administrative & General non-labor expenses
22 were allocated electric (81.14%) / gas (13.21%) /
23 steam (5.65%).

- 1 Q. How did you allocate common costs between electric,
2 gas and steam services, if they applied to O&R, as
3 well as CECONY?
- 4 A. Administrative & General labor expenses were allocated
5 electric (73.07%) / gas (15.04%) / steam (4.74%), with
6 the remaining 7.15% pertaining to O&R. Administrative
7 & General non-labor expenses were allocated electric
8 (75.34%) / gas (12.26%) / steam (5.25%), with the
9 remaining 7.15% pertaining to O&R.
- 10 Q. Does this conclude your testimony?
- 11 A. Yes, it does.