



Town of Dryden
93 E. Main Street
Dryden, NY 13053
607-844-7800
DrydenFiber.com

Subject: Dryden Fiber, Waiver with regard to CASE 21-M-0290

To Whom it May Concern:

On behalf of the Town of Dryden, DBA at Dryden Fiber, we are requesting a waiver to our required participation in the ABA per CASE 21-M-0290. We are a new and growing ISP based in the Town of Dryden with just over 70 miles of rural fiber optic broadband and just over 300 active customers. We expect our full capacity to be approximately 225 miles of fiber, service for 7,200 households, and 3,600 active customers on the platform.

In lieu of the minimum requirements described in “24-M-0255 January 9, 2025 One Commissioner Order.pdf” we would like to elect to share the alternative information/support to demonstrate that Dryden Fiber will face undue economic hardship due to the implementation of the ABA.

Our customer base as of 12/31/24 was 232 customers. The lowest tier (“silver”) is \$45 per month and 80% of our customers (186 customers) are on this tier. We estimate 35% of these customers (65 customers) would qualify for the ABA given the low-income nature of much of our community.

Our revenue from these customers today is \$2925 (\$45 x 65). The implementation of ABA would drive down this revenue to \$1300 (\$20 x 65), a loss of \$1625 in our monthly operating revenue. Our total residential operating revenue in December 2024 was \$12,095. The ABA implementation would remove 13% of our income.

This would be an undue hardship on our fledgling program. We believe that in the future, Dryden Fiber, a municipal broadband enterprise, could successfully participate in the ABA. This is something we support and would like to visit each year going forward.

Thank you,

David Makar, Executive Director, dave@drydenfiber.com

Dryden Fiber is a Municipal Internet Service Provider operated by the Town of Dryden, New York. The mission of Dryden Fiber is to provide reliable, affordable, high-speed, fiber-based internet access for residents and businesses. Dryden Fiber offers state-of-the-art technology and unmatched customer service. Launched in the spring of 2023, Dryden Fiber is now constructing the network across the towns of Dryden and Caroline and is adding new homes and businesses customers to the platform every day. Customers have no long-term contract and will find speeds to be 5x to 10x of other providers. For more information, visit www.drydenfiber.com.