

List of Current Energy Efficiency Partners Engaged in Co-Marketing March 7, 2024

Niagara Mohawk

Program	Sub Initiative	Lead Vendor	Partner Network
Electric Commercial & Industrial	Benchmarking (Energy Plan Rewards)	n/a	Y ¹
Electric and Gas Small Business Services	Direct Install	Wildan Energy	
Electric Small Business Services	Customer Directed Option	TRC	Y ²
Gas Commercial & Industrial	Prescriptive	n/a	
Electric Consumer Products	Electric Consumer Products	TRC	
Gas Residential Engagement	Home Energy Reports	Oracle	
Gas Residential Engagement	Video Home Energy Reports	Oracle	
Gas Residential Engagement	High Usage Alerts	Oracle	
Electric and Gas Residential Online Marketplace	Marketplace	Franklin Energy ³	
Electric and Gas Residential Online Marketplace	Residential Online Assessment	Oracle	
Gas Residential	Prescriptive	Program Paused	
Low Moderate Income (LMI)	AMEEP	RISE	
Clean Heat	Prescriptive	ICF Resources	Y ⁴

¹ The Benchmarking (Energy Plan Rewards) program is an audit service that results in a co-branded energy report. We have approximately 18 partners that are listed in Appendix A.

² This sub-initiative is comprised of 20 partners who are not actively engaged in co-marketing, however, may be identified as a partner.

³ Gas Residential Online Marketplace closed 12/31/23. No change to the Electric Residential Online Marketplace.

⁴ NY Clean Heat is a statewide program administered by the Joint Utilities. A statewide participating contractor network is maintained by the program administrators at <https://nyscleanheat-findcontractor.icfwebservices.com/>

Electric and Gas Commercial & Industrial	Professional Network (ProNet)	n/a	Y ⁵
Real Time Energy Management (RTEM) and Retro-commissioning (RCx)	Real Time Energy Management (RTEM) and Retro-commissioning (RCx0	Resource Innovations	y ⁶

⁵ Professional Network (ProNet) partners are independent energy efficiency vendors that are not contracted to carry out programs; their role may include co-marketing with National Grid to assist commercial and industrial customers in using available rebates and incentives. The network consists of 69 partners. However, Integra Energy, Eastern Energy Solutions, Potentia Management Group LLC and Right Light are the only partners authorized by National Grid to utilize co-branded materials or communications at this time.

⁶ The RTEM and Retro Commissioning programs combine facility monitoring and technical services that results in a customized energy plan. We have approximately 23 Qualified Service and System Providers (QSP) that are listed in Appendix B.

KEDNY and KEDLI

Program	Sub Initiative	Lead Vendor	Partner Network
Gas Commercial &Industrial	Prescriptive	n/a	
Gas Commercial &Industrial	Direct Install	Rise Engineering	
Gas Non- Residential Weatherization	Small Building C&I and MF	Leidos	Y ⁷
Gas Multifamily	Prescriptive	n/a	
Gas Multifamily	Direct Install	Association for Energy Affordability, Inc	
Gas Residential	Direct Install	Franklin Energy	
Gas Residential Weatherization	Weatherization	Program Paused	Y ⁸
Low Moderate Income (LMI)	Multifamily	Wildan Energy	
Low Moderate Income (LMI)	HEAT	ClearResult	
Electric and Gas Commercial & Industrial	Professional Network (ProNet)	n/a	Y ⁹

⁷ A Commercial and Multifamily Weatherization network is in development. Partners of the Residential Weatherization network may also assist with commercial incentives. These contractors may represent that they are program partners, but none are currently authorized by National Grid to utilize co-branded materials or communications. (See footnote 8, below).

⁸ This sub-initiative is comprised of 125 partners who are not actively engaged in co-marketing, however, may be identified as a partner.

⁹ Professional Network (ProNet) partners are independent energy efficiency vendors that are not contracted to carry out programs; these providers may engage in co-marketing with National Grid to assist commercial and industrial customers in using available rebates and incentives. The network consists of 65 partners. However, Integra Energy is the only partner authorized by National Grid to use co-branded materials or communications at this time.

Appendix A

Niagara Mohawk
Benchmarking (Energy Plan Rewards)
Technical Assistance Partners

No	
1	Antares
2	Arcadis
3	APM
4	CHA
5	CJBrown
6	Data Power
7	D.L Thurrott
8	DMI
9	DNV
10	EcoPlant
11	EME
12	enviEnergy
13	JK Muir
14	L&S
15	Leidos
16	M/E
17	Shafer Consulting
18	TRC

Appendix B
Niagara Mohawk
Real Time Energy Management (RTEM) and Retro-commissioning (RCx)
Qualified Service and System Providers (QSP)

No	
1	American Energy Assets, LLC
2	B2Q Associates
3	BaselineES LLC
4	Burton Energy Group, LLC
5	C.J. Brown Energy & Engineering, P.C.
6	Cimetrics Inc.
7	Control Technologies, Inc
8	CopperTree Analytics Inc.
9	Cortex Sustainability Intelligence
10	Cyclone Energy Group
11	DLR Group
12	Environmental Systems Design
13	FacilityConneX, LLC
14	Grumman Butkus Associates
15	Johnson Controls Inc
16	L&S Energy Services, Inc.
17	Siemens SI
18	Stark Tech Operating Company
19	Trane (Greater Northeast Region)

20	Arcadis
21	McKinstry
22	Commercial Green Solutions
23	Aero Performance Group