

BEFORE THE  
STATE OF NEW YORK  
PUBLIC SERVICE COMMISSION

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In the Matter of  
LONG ISLAND WATER CORPORATION

Case 11-W-0020

OCTOBER 2011

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Revised Exhibits 2, 7, 9 and 15  
of:

Kwaku Duah  
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Analyst

Office of Accounting & Finance  
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Albany, New York 12223-1350

**LONG ISLAND AMERICAN WATER**  
**Summary of Staff's Rate of Return**

Proposed Capital Structure and Costs For Rate Year Ending March 31, 2013

	<u>Percent of Capital</u>	<u>Cost Rate</u>	<u>Weighted Cost</u>
Long Term Debt	55.35%	5.92%	3.28%
Preferred Stock	0.89%	4.50%	0.04%
Common Equity	<u>43.76%</u>	8.90%	3.89%
	<u>100.0%</u>		<u>7.21%</u>

Capital Structure Of American Water Works Less Goodwill

	<u>Amount (\$000)</u>	<u>Percent of Capital</u>	<u>Cost Rate</u>	<u>Weighted Cost</u>
Long Term Debt	\$ 5,478,302	65.53%	5.93%	3.89%
Preferred Stock	\$ 4,547	0.05%	4.93%	0.00%
Goodwill	\$ 1,250,692			
Common Equity with Goodwill	\$ 4,127,725			
Common Equity less Goodwill	<u>\$ 2,877,033</u>	<u>34.41%</u>	0.00%	0.00%
	<u>\$ 8,359,882</u>	<u>100.0%</u>		<u>3.89%</u>

Item	<sup>1</sup> Per Company(x1000)	Ratings Category	Per Staff (x1000)	Ratings Category
Net income from continuing operations	\$6,335		\$5,170	
+ Depreciation and amortization	4,373		4,367	
<sup>2</sup> Deferred Tax	2,193		2,370	
<b>Funds From Operations (FFO)</b>	<b>\$12,901</b>		<b>\$11,907</b>	
Net income from continuing operations	\$6,335		\$5,170	
+ Interest	4,278		4,050	
+ Income taxes	4,660		3,348	
+ Depreciation and amortization	4,373		4,367	
<b>EBITDA</b>	<b>\$19,646</b>		<b>\$16,935</b>	
CAPEX	\$13,682		\$13,382	
Dividend Payments	\$2,208		\$2,208	
Debt	\$71,874		\$70,749	
<b>Adjusted Debt</b>	<b>\$71,874</b>		<b>\$70,749</b>	
Equity	\$55,076		\$55,076	
<b>Total Capital</b>	<b>\$126,950</b>		<b>\$126,950</b>	
<b>Standard &amp; Poor's Credit Metrics</b>				
Funds from Operations/Debt	17.9%	Aggressive	16.8%	Aggressive
Debt/EBITDA	3.7x	Significant	4.2x	Aggressive
Debt/Capitalization	56.62%	Aggressive	55.73%	Aggressive
Business Risk Profile		Excellent		Excellent
Financial Risk Profile	Aggressive		Aggressive	Aggressive
Implied Rating <sup>3</sup>				<b>BBB</b>
<b>Moody's Credit Metrics</b>				
Cash Flow Interest Coverage (x)	4.0x	Baa	3.9x	Baa
Cash Flow/Debt	17.9%	A	16.8%	A
Retained Cash Flow/CAPEX	0.782	Ba	0.725	Ba
Debt/Capital	56.62%	Baa	55.73%	Baa
Implied Rating				<b>Baa</b>

**S&P's Credit Metrics Guidelines**

Business And Financial Risk Profile Matrix						
Business Risk Profile	--Financial Risk Profile--					
	Minimal	Modest	Intermediate	Significant	Aggressive	Highly Leveraged
Excellent	AAA	AA	A	A-	BBB	--
Strong	AA	A	A-	BBB	BB	BB-
Satisfactory	A-	BBB+	BBB	BB+	BB-	B+
Fair	--	BBB-	BB+	BB	BB-	B
Weak	--	--	BB	BB-	B+	B-
Vulnerable	--	--	--	B+	B	CCC+

**Financial Risk Indicative Ratios (Corporates)**

	FFO/Debt (%)	Debt/EBITDA (x)	Debt/Capital (%)
Minimal	greater than 60	less than 1.5	less than 25
Modest	45-60	1.5-2	25-35
Intermediate	30-45	2-3	35-45
Significant	20-30	3-4	45-50
Aggressive	12-20	4-5	50-60
Highly Leveraged	less than 12	greater than 5	greater than 60

**Moody's Credit Metrics Guidelines**Case 11-W-0020 Exhibit\_\_(KXD-7)  
(Corrected on 10/3/2011)

Page 2 of 2

	<b>Aaa</b>	<b>Aa</b>	<b>A</b>	<b>Baa</b>	<b>Ba</b>
Cash Flow Interest Coverage (x)	> 10.0	7.0 - 10.0	4.5 - 7.0	2.5 - 4.5	1.8 - 2.5
Cash Flow/Debt	> 40%	25% - 40%	15% - 25%	10% - 15%	6% - 10%
Retained Cash Flow/Capex (x)	> 3.5	3.5 - 2.5	1.5 - 2.5	1.0 - 1.5	0.5 - 1.0
Debt/Capital	<25%	25% - 40%	40% - 55%	55% -70%	70% -85%

<sup>1</sup>Since the Company's ROR witness did not provide Moody's financial ratios for LIWC, Staff used data in the filing to derive those ratios

<sup>2</sup>Since the Company's ROR witness did not include deferred taxes in the FFO calculation. Therefore, Staff used data in the filing to derive those numbers for the company

<sup>3</sup>Actual rating can be one notch above or below the Implied Rating

Based on Company's numbers in the filing, the parent's implied rating is BBB. However, the parent's actual rating is BBB+

**LONG ISLAND AMERICAN WATER**  
 Cost Rate of Long-Term Debt for the Rate Year

Exhibit\_\_(KXD-9) (Revised on 10/3/2011)

	1	2	3	4	5	6 C2xC5	7	8	9	10 C6 +C8	11 C10/C5-C9)	12 C10*(C5/L8C5)
Line #	General Mortgage Bonds:	Stated Interest Rate	Date of Issue	Date of Maturity	Principal Amt	Yearly Interest Expense	Unamortized Issuance Expense	Yearly Amortization of Issuance Expense	Rate Year Average Balance of Unamrtzd Debt Exp.	Interest & Issuance Expense Amortization	Effective Rate	Weighted Cost Rate
1	5.25 % Series Due 08/01/2027	5.25%	12/15/1992	12/1/2022	\$13,930,000	\$731,325	\$619,944	\$53,850	\$548,144	\$785,175	5.87%	1.15%
2	4.9% Series Due 10/01/2034	4.90%	10/28/2004	10/1/2034	\$16,000,000	\$784,000	\$955,634	\$40,921	\$901,074	\$824,921	5.46%	1.23%
3	6.0% Series Due 12/31/39	6.00%	12/4/2009	12/1/2039	\$10,000,000	\$600,000	\$337,005	\$11,815	\$321,251	\$611,815	6.32%	0.89%
4	6.0% Series Due 12/31/40	6.00%	12/15/2010	12/1/2040	\$10,000,000	\$600,000	\$416,387	\$14,102	\$397,583	\$614,102	6.40%	0.90%
5	5.90% Series Due 6/30/2041	5.90%	5/1/2011	10/15/2037	\$9,000,000	\$531,000	\$208,794	\$7,911	\$198,247	\$538,911	6.12%	0.78%
6	6.6% Series Due 10/31/2041	5.68%	11/1/2011	10/16/2037	\$6,000,000	\$340,800	\$0	\$0	\$0	\$340,800	5.68%	0.48%
7	7.0% Series Due 10/31/2042	5.68%	11/1/2012	10/17/2037	\$6,000,000	\$340,800	\$0	\$0	\$0	\$340,800	5.68%	0.48%
8	<b>Total</b>				<b>\$70,930,000</b>		<b>\$2,537,764</b>		<b>\$2,366,299</b>	<b>\$4,056,524</b>	<b>5.92%</b>	<b>5.92%</b>

Case 11-W-0020

Exhibit\_\_(KXD-9) (Revised on 10/3/2011)

**Corporate Bond Yield Averages**

**Public Utility Bond Yield Averages By Ratings Categories**

	Moody's: S&P:	Aa2 AA	Aa3 AA-	A1 A+	A2 A	A3 A-	Baa1 BBB+	Baa2 BBB
1	Jan-11	5.29	5.38	5.48	5.57	5.73	5.90	6.06
2	Feb-11	5.42	5.51	5.59	5.68	5.82	5.96	6.10
3	Mar-11	5.33	5.41	5.48	5.56	5.70	5.83	5.97
4	Apr-11	5.32	5.40	5.47	5.55	5.69	5.84	5.98
5	May-11	5.08	5.16	5.24	5.32	5.46	5.60	5.74
6	Jun-11	5.04	5.11	5.19	5.26	5.40	5.53	5.67
7	Jul-11	5.05	5.12	5.20	5.27	5.41	5.56	5.70

Estimated Issuance Expense 0.05  
 Yield on Baa2/BBB+ (%) 5.63  
 Marginal Cost of Debt for AWW (%) 5.68

**LONG ISLAND AMERICAN WATER**  
**STAFF DCF APPROACH - GENERIC FINANCE METHOD**

Company	Beta	Price	EPS	DPS			BPS			# of Shares		DPS
			2014-16	2011	2012	2014-16	2011	2012	2014-16	2011	2014-16	Growth
ALLETE	0.70	\$40.02	3.00	1.78	1.80	1.95	28.08	28.75	31.50	36.50	38.50	2.70%
Alliant Energy Corp.	0.70	\$40.38	3.60	1.70	1.80	2.10	26.80	27.90	30.60	112.00	116.00	5.27%
Ameren Corp	0.80	\$29.12	2.50	1.54	1.54	1.54	32.80	33.55	36.00	244.00	256.00	0.00%
American Electric Power	0.70	\$37.65	3.75	1.84	1.90	2.10	29.55	31.00	36.00	485.00	500.00	3.39%
American States Water	0.75	\$34.18	2.60	1.08	1.12	1.25	20.80	20.50	20.75	19.25	20.00	3.73%
Avista Corp	0.70	\$25.13	2.00	1.10	1.18	1.40	20.40	21.00	23.00	58.50	60.50	5.86%
Black Hills Corp	0.80	\$30.80	2.25	1.46	1.48	1.55	28.25	28.75	31.00	44.00	45.00	1.55%
CenterPoint Energy Inc.	0.80	\$19.21	1.35	0.79	0.80	0.90	9.85	10.30	11.75	426.00	430.00	4.00%
Cleco Corp.	0.65	\$34.78	2.75	1.09	1.22	1.60	23.50	24.70	28.00	60.70	60.70	9.46%
Con Edison Inc	0.60	\$52.99	3.95	2.40	2.42	2.48	38.45	40.95	42.60	294.00	310.00	0.82%
DTE Energy	0.75	\$50.76	4.25	2.32	2.42	2.70	40.85	42.05	46.00	169.50	174.00	3.72%
Edison International	0.80	\$38.90	3.25	1.29	1.31	1.40	33.85	35.40	40.50	325.81	325.81	2.24%
Entergy Corporation	0.70	\$67.99	7.00	3.32	3.40	3.70	50.65	53.35	64.00	178.00	172.00	2.86%
Great Plains Energy	0.75	\$20.63	1.75	0.86	0.91	1.20	21.70	21.60	23.23	136.00	155.00	9.66%
Hawaiian Electric	0.70	\$24.51	2.00	1.24	1.24	1.30	16.00	16.40	18.75	96.50	110.00	1.59%
IDACORP, Inc.	0.70	\$39.28	3.30	1.20	1.20	1.50	32.50	33.65	39.20	50.00	51.00	7.72%
MG&E Company	0.60	\$41.22	3.00	1.52	1.55	1.64	25.10	27.65	26.30	23.20	23.50	1.90%
Pepco Holdings Inc.	0.80	\$19.51	1.65	1.08	1.08	1.16	18.95	20.00	21.20	227.00	250.00	2.41%
PG&E Corp	0.55	\$43.10	4.25	1.82	1.82	2.20	29.60	31.85	37.75	405.00	425.00	6.52%
Portland General Electric Company	0.75	\$25.36	2.25	1.06	1.08	1.20	22.05	22.95	25.75	75.50	76.50	3.57%
SCANA Corp.	0.65	\$40.20	3.50	1.94	1.98	2.10	30.45	32.50	37.25	129.50	150.00	1.98%
Sempra Energy	0.80	\$53.45	5.50	1.92	2.08	2.50	39.75	42.25	50.75	239.00	245.00	6.32%
Southern Co.(The)	0.55	\$39.91	3.25	1.87	1.94	2.20	20.10	21.20	25.00	857.00	910.00	4.28%
TECO Energy Inc.	0.85	\$18.87	1.75	0.85	0.89	1.05	10.55	11.10	13.00	216.00	220.00	5.67%
UIL Holdings Corp.	0.70	\$32.59	2.35	1.73	1.73	1.73	24.00	24.60	27.00	50.00	50.00	0.00%
Vectren Corp	0.70	\$27.78	2.25	1.39	1.41	1.60	18.20	18.80	21.75	82.50	85.00	4.30%
Westar Energy Inc.	0.75	\$26.80	2.40	1.28	1.32	1.44	21.50	21.60	24.00	115.00	125.00	2.94%
Wisconsin Energy	0.65	\$31.21	2.75	1.04	1.14	1.60	16.95	17.50	19.50	232.00	224.00	11.96%
Xcel Energy	0.65	\$24.40	2.00	1.03	1.06	1.15	17.50	18.35	21.25	486.00	498.00	2.75%

Median Beta 0.70

Data Source Value Line Investment Survey for May 27, June 24 &amp; August 5, 2011 Editions

Average 0.71

## STAFF DCF APPROACH - GENERIC FINANCE METHOD

Company	Retention Return on		Increase in B x R Shares	PBR 2015	S Factor	V Factor	S x V	Sustainable Growth	Long-Form ROE		
	Rate 2015	Equity 2015									
ALLETE	35.00%	9.67%	3.38%	1.34%	1.43	0.02	0.30	0.57%	3.95%	8.30%	1
Alliant Energy Corp.	41.67%	11.95%	4.98%	0.88%	1.51	0.01	0.34	0.45%	5.42%	9.86%	2
Ameren Corp	38.40%	7.03%	2.70%	1.21%	0.89	0.01	-0.13	-0.14%	2.56%	7.50%	3
American Electric Power	44.00%	10.68%	4.70%	0.76%	1.27	0.01	0.22	0.21%	4.91%	9.76%	4
American States Water	51.92%	12.56%	6.52%	0.96%	1.64	0.02	0.39	0.62%	7.14%	10.11%	5
Avista Corp	30.00%	8.83%	2.65%	0.84%	1.23	0.01	0.19	0.20%	2.84%	7.93%	6
Black HillsCorp	31.11%	7.35%	2.29%	0.56%	1.09	0.01	0.08	0.05%	2.34%	7.04%	7
CenterPoint Energy Inc.	33.33%	11.74%	3.91%	0.23%	1.95	0.00	0.49	0.22%	4.14%	8.28%	8
Cleco Corp.	41.82%	10.03%	4.19%	0.00%	1.48	0.00	0.32	0.00%	4.19%	8.22%	9
Con Edison Inc	37.22%	9.33%	3.47%	1.33%	1.38	0.02	0.27	0.50%	3.98%	8.17%	10
DTE Energy	36.47%	9.38%	3.42%	0.66%	1.24	0.01	0.20	0.16%	3.58%	8.36%	11
Edison International	56.92%	8.20%	4.67%	0.00%	1.15	0.00	0.13	0.00%	4.67%	7.81%	12
Entergy Corporation	47.14%	11.27%	5.31%	-0.85%	1.34	-0.01	0.26	-0.29%	5.02%	9.74%	13
Great Plains Energy	31.43%	7.62%	2.40%	3.32%	0.95	0.03	-0.05	-0.16%	2.23%	7.58%	14
Hawaiian Electric	35.00%	10.90%	3.82%	3.33%	1.53	0.05	0.35	1.77%	5.59%	10.14%	15
IDACORP, Inc.	54.55%	8.63%	4.71%	0.50%	1.21	0.01	0.17	0.10%	4.81%	8.11%	16
MG&E Company	45.33%	11.31%	5.13%	0.32%	1.64	0.01	0.39	0.21%	5.33%	8.75%	17
Pepco Holdings Inc.	29.70%	7.86%	2.33%	2.44%	1.03	0.03	0.03	0.07%	2.41%	7.94%	18
PG&E Corp	48.24%	11.58%	5.58%	1.21%	1.46	0.02	0.31	0.55%	6.14%	10.40%	19
Portland General Electric Company	46.67%	8.91%	4.16%	0.33%	1.15	0.00	0.13	0.05%	4.21%	8.39%	20
SCANA Corp.	40.00%	9.61%	3.84%	3.74%	1.32	0.05	0.24	1.20%	5.04%	9.58%	21
Sempra Energy	54.55%	11.17%	6.09%	0.62%	1.34	0.01	0.26	0.21%	6.31%	10.20%	22
Southern Co.(The)	32.31%	13.36%	4.32%	1.51%	1.99	0.03	0.50	1.49%	5.81%	10.47%	23
TECO Energy Inc.	40.00%	13.82%	5.53%	0.46%	1.79	0.01	0.44	0.36%	5.89%	10.58%	24
UIL Holdings Corp.	26.38%	8.84%	2.33%	0.00%	1.36	0.00	0.26	0.00%	2.33%	7.32%	25
Vectren Corp	28.89%	10.60%	3.06%	0.75%	1.53	0.01	0.34	0.39%	3.46%	8.64%	26
Westar Energy Inc.	40.00%	10.18%	4.07%	2.11%	1.25	0.03	0.20	0.52%	4.59%	9.30%	27
Wisconsin Energy	41.82%	14.36%	6.00%	-0.87%	1.84	-0.02	0.46	-0.73%	5.27%	9.60%	28
Xcel Energy	42.50%	9.64%	4.10%	0.61%	1.39	0.01	0.28	0.24%	4.34%	8.50%	29
<b>Average</b>									<b>4.43%</b>	<b>8.85%</b>	
<b>Median</b>									<b>4.59%</b>	<b>8.50%</b>	