

BEFORE THE
STATE OF NEW YORK
PUBLIC SERVICE COMMISSION

In the Matter of
Central Hudson Gas and Electric Corporation
CASES 17-0459 and 17-G-0460
November 2017

Prepared Testimony of:
Accounting Operating Expense and
Payroll Tax Panel

Daniel Pohorecky
Public Utility Auditor 2

Pooja Oberoi
Senior Auditor

Nicholas Turan
Auditor Trainee 2

Sean Malpezzi
Public Utility Auditor 3

Office of Accounting, Audits &
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State of New York
Department of Public Service
Three Empire State Plaza
Albany, New York 12223-1350

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Payroll Tax Expense

1 Q. Please state your names and business address.

2 A. Our names are Daniel Pohoreckyj, Pooja Oberoi, Nicholas
3 Turan, and Sean Malpezzi. Mr. Pohoreckyj's and Ms.
4 Oberoi's business address is 125 E Bethpage Rd,
5 Plainview, NY 11803. Mr. Turan's business address is 89
6 East Ave, Rochester, New York 14649. Mr. Malpezzi's
7 business address is Three Empire State Plaza, Albany, New
8 York 12223.

9 Q. Mr. Pohoreckyj, by whom are you employed and in what
10 capacity?

11 A. I am employed by the New York State Department of Public
12 Service (Department) as a Public Utility Auditor 2.

13 Q. Please summarize your education and work experience.

14 A. I possess a bachelor's degree from the State University
15 of New York-College at Old Westbury specializing in
16 Accounting and a Masters of Business Administration
17 specializing in Finance from Dowling College. I have 23
18 years of utility experience with LILCO, Keyspan Energy,
19 and National Grid, including nine years in Customer
20 Relations, five years in Corporate Regulatory and
21 Financial Reporting, five years as a Fixed Asset
22 Accounting Supervisor, and four years as a Budget Analyst
23 in Electric Generation Finance.

24 Q. Have you previously testified before the New York State

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1 Public Service Commission (Commission)?

2 A. Yes, I testified before the Commission in PSEGLI/LIPA
3 Matter Number 15-E-0262.

4 Q. Ms. Oberoi, what is your position in the Department?

5 A. I am employed as a Senior Auditor in the Office of
6 Accounting, Audits and Finance.

7 Q. Ms. Oberoi, please describe your educational background
8 and experience.

9 A. I graduated from the University of Delhi in Delhi, India
10 with a Master degree in Commerce. I received a Master of
11 Science degree in Accounting and Finance from Keller
12 Graduate School of Management of DeVry University in New
13 York. Previously, I was working as a Staff
14 Accountant/Auditor with Dean Archer CPA's & Co. I have
15 been employed by the Department since October 2016.

16 Q. Have you previously testified before the Commission?

17 A. No, I have not.

18 Q. Mr. Turan, by whom are you employed and in what capacity?

19 A. I am employed by the Department in the Office of
20 Accounting, Audits and Finance as an Auditor Trainee 2.

21 Q. What is your educational background and experience?

22 A. I graduated from the State University of New York at
23 Geneseo in December 2014 with a Bachelor of Science
24 degree in Accounting. I have been employed by the

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1 Department of Public Service since May of 2016 as an
2 Auditor Trainee. Since joining the Department, my work
3 has involved examinations in telephone proceedings,
4 compliance filing audits and other general accounting
5 matters.

6 Q. Have you previously testified before the New York State
7 Public Service Commission?

8 A. No, I have not.

9 Q. Mr. Malpezzi, by whom are you employed and in what
10 capacity?

11 A. I am employed by the Department in the Office of
12 Accounting, Audits and Finance as a Public Utility
13 Auditor 3.

14 Q. Mr. Malpezzi, please describe your educational background
15 and professional experience.

16 A. I graduated from Siena College, Loudonville, New York and
17 have a B.B.A. degree with an Accounting Major. I have
18 been employed by the Department since September of 2005.
19 Previously, I was employed as an Auditor for the NYS
20 Credit Union League.

21 Q. Mr. Malpezzi, have you previously testified before the
22 Commission?

23 A. Yes, I have testified in several rate proceedings before
24 the Commission including Con Edison Company of New York,

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1 Inc., Case 07-E-0523; Village of Freeport, Case 06-E-
2 0911; Plattsburgh Municipal Lighting Department, Cases
3 05-E-1496 and 08-E-1227; New York State Electric & Gas
4 Corporation for Electric Service, Case 15-E-0283; New
5 York State Electric & Gas Corporation for Gas Service,
6 Case 15-E-0284; Rochester Gas and Electric Corporation
7 for Electric Service, Case 15-E-0285; and, Rochester Gas
8 and Electric Corporation for Gas Service Case 15-E-0285.

9 Q. Panel, please generally describe your responsibilities
10 within the Department.

11 A. Our responsibilities include examination of accounts,
12 records, documentation, policies and procedures of
13 utilities that are regulated by the Commission and the
14 development from that information of various analyses and
15 recommendations to the Commission.

16 Q. What is the purpose of your testimony in this proceeding?

17 A. We are testifying to the projections and related
18 proposals made by Central Hudson Gas and Electric
19 Corporation (Central Hudson or the Company) in these
20 proceedings for certain operating expenses and payroll
21 taxes.

22 Q. Which Company Operating Expenses are you recommending
23 adjustments to?

24 A. Labor expense, Employee Benefits, Major Storm Reserve

1 funding, Non-Major Storm Restoration, Maintenance of
2 Buildings and Grounds, Uncollectible accounts expense and
3 Fees for Payment by Debit/Credit cards.

4 Q. In your testimony, will you refer to, or otherwise rely
5 upon, information produced during the discovery phase of
6 these proceedings?

7 A. Yes. We relied upon a number of the Company's responses
8 to Staff Interrogatories (IRs). These are attached as
9 Exhibit___(AOEPT-1).

10 Q. Are you sponsoring any other exhibits in this proceeding?

11 A. Yes. Exhibit___(AOEPT-2) contains a summary of our
12 adjustments related to the 12 month period of July 1,
13 2018 to June 30, 2019 (Rate Year) labor expense and a
14 Workpaper showing Staff's positions on the Company's
15 requested incremental employees.

16 **Labor Expense**

17 Q. Briefly describe how Central Hudson developed its
18 projected labor expense for the Rate Year in these
19 proceedings.

20 A. As discussed in the pre-filed Direct Testimony of the
21 Company's Revenue Requirements Panel, beginning at page
22 16, and in the pre-filed Direct Testimony of Sharon A.
23 McGinnis, beginning at page 6, the Company developed its
24 projected Rate Year labor expense by annualizing its

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1 known base wages for the last pay period of the historic
2 test year (the 12 months ended March 31, 2017) for its
3 1,009 permanent employees. The Company then increased
4 the annualized payroll by the average premium pay
5 (overtime, unused vacation, educational reimbursement and
6 various other employee payments) percentages experienced
7 during the historic test year. To this amount, the
8 Company added wages for temporary employees.

9 The result was then increased by contractual wage
10 increases of 2.75% in 2018 and 3.0% in 2019 for Union
11 employees, and increased by 3.2% for executives and non-
12 union non-executive employees, to develop a Rate Year
13 projection of gross wages for permanent and temporary
14 employees.

15 Q. Is the Company proposing to hire additional employees?

16 A. Yes, the Company added the costs of 68 full time
17 equivalent (FTE) incremental employees between April 1,
18 2017 and June 30, 2018, for a total Rate Year headcount
19 of 1,077.

20 Q. How did the Company forecast the gross payroll costs of
21 these incremental employees?

22 A. The Company projected the gross payroll costs of these
23 new employees using a similar methodology to the one it
24 used for its current employees. Central Hudson assumed

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1 all new employees would be hired before the start of the
2 Rate Year. The Company took estimated annual base wages
3 for each category of employee (i.e., Officers, Foreman,
4 Semi-monthly and Union) and increased them by premium pay
5 and estimated wage increases for each category as
6 described above.

7 Q. How did the Company allocate its total forecasted gross
8 payroll to expense, capital (plant), affiliates and
9 others?

10 A. The Company used the actual historic test year
11 allocations and modified them for various normalizing
12 adjustments and the effect of clearing accounts. The
13 Company's normalizing adjustments had an overall effect
14 of raising the percentage expensed in the Rate Year and
15 lowered the amount forecasted to be charged to
16 construction.

17 Q. Are you proposing any adjustments to the Company's
18 projection of labor expense?

19 A. Yes, we are proposing and/or quantifying the following
20 five adjustments: 1) revise the Company's historic test
21 year normalization to reclassify labor for additional
22 training, 2) reduce the wage increase for management, as
23 referenced in the Direct Testimony of Staff witness
24 Daniel Gadomski, 3) reduce the number of incremental

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1 employees requested by the Company, 4) reflect the
2 Company's latest employee count, and 5) revise the
3 allocation of total labor payroll to electric & gas
4 expense, construction, affiliates and others.

5 Q. What is your first adjustment to labor expense?

6 A. Our first adjustment to labor expense is to correct a
7 normalization adjustment the Company made.

8 Q. Explain Central Hudson's normalization adjustment.

9 A. The Company adjusted the actual historic test year
10 allocation percentages of labor to expense and
11 construction accounts for various forecasted changes in
12 its labor allocations. The adjusted expense/capital
13 percentages were then applied to forecasted gross labor
14 for the Rate Year. One of the numerous normalizing
15 adjustments the Company made was to reclassify labor from
16 construction to expense in an attempt to account for
17 additional employee training expected, an expense
18 activity to occur during the Rate Year, which effectively
19 raised the percentage of forecasted labor being allocated
20 to expense.

21 Q. Did the Company explain the purpose of its adjustment?

22 A. Yes, in response to DPS-601 (Exhibit__ (AOEPT-1)), the
23 Company explained it had to make some assumptions to
24 quantify the labor hours and financial impacts of the

1 planned increase in training during the Rate Year. The
2 Company made a series of broad assumptions regarding the
3 increased projected training hours for various personnel.
4 Based on these broad assumptions, Central Hudson
5 attempted to quantify the financial impact on expense of
6 increased training labor hours. The purpose of the
7 adjustment is to move a larger portion of these salaries
8 assumed to be primarily construction to expense (electric
9 and gas), since it is expected that during the Rate Year
10 these employees will be in more training (time charged to
11 expense) instead of working on capital projects (time
12 charged to construction).

13 Q. How did the Company calculate the adjustment?

14 A. Central Hudson calculated projected new training hours by
15 employee position/group, and divided the new hours by the
16 total work hours in one year, to calculate what it calls
17 a "full time equivalent." The Company then multiplied
18 the "full time equivalent" by the average salary per
19 employee position/group, and added the results together
20 to determine the amount of salary that should be
21 reclassified from construction to expense.

22 Q. Do you agree with Central Hudson's training normalization
23 concept?

24 A. Yes, but we believe the Company made an error in the

1 calculation. When calculating the average salary per
2 employee position/group, Central Hudson's calculation
3 assumes that all the employees taking the additional
4 training are charging 100% of their time to construction
5 and does not reflect that a portion of the salaries is
6 already expensed to electric and/or gas operations. The
7 portion already charged to expense does not need to be
8 reallocated.

9 Q. How do you know that the employees taking this new
10 training have salaries that are not 100% capitalized?

11 A. The Company's response to DPS-554, Attachment 1
12 (Exhibit__ (AOEPT-1)) shows a listing of incremental
13 employees by position/group and how their salaries are
14 allocated between expense and construction. Some of the
15 position titles in this response, which have time charged
16 to both expense and capital, directly align with the
17 position titles that will be getting increased training
18 during the Rate Year.

19 Q. How did you calculate your proposed adjustment?

20 A. We used the historic test year percentage of labor
21 charged to construction of 33.04% and applied it to the
22 salaries the Company included in its calculation. We did
23 not change any other assumptions regarding expected
24 training time in the Company's calculation. By first

1 determining the amount of salaries actually charged to
2 construction, we then determined the amount of that
3 portion that should be reallocated to electric and gas
4 expense.

5 Q. What is your proposed adjustment to total labor expense
6 to correct the Company's normalization adjustment?

7 A. Our adjustment results in a reduction to electric Rate
8 Year labor expense of about \$380,000 and \$101,000 for
9 gas.

10 Q. Explain your second adjustment to labor expense.

11 A. Our second adjustment to labor expense reflects the
12 adjustment to management wage increases made by Staff
13 Witness Daniel Gadomski. As recommended in the testimony
14 of Staff Witness Gadomski, we applied a 3.0% salary rate
15 increase, effective January 1, 2018, for management and
16 temporary employees to develop a Rate Year projection.

17 Q. What is your proposed adjustment to labor expense for the
18 revision to the management wage increases?

19 A. The lower wage increase results in a \$74,000 reduction in
20 electric labor expense and a \$22,000 reduction in gas
21 expense.

22 Q. What is your third adjustment to labor expense?

23 A. We are providing the dollar quantification of the
24 reduction to labor expense for incremental employees that

1 the Company requested that various Staff panels are
2 disallowing.

3 Q. Which Staff Panels are reviewing the 68 incremental
4 positions?

5 A. Exhibit__ (AOEPT-2) details the Company's requested
6 positions, the Staff witness reviewing the position, and
7 Staff's allowances. The various Staff panels identified
8 on the exhibit recommend disallowance of 15 of the 68
9 FTEs.

10 Q. What specific positions is this Panel responsible for
11 reviewing?

12 A. The seven positions we are reviewing include four to be
13 hired in 2017: one Accountant, one Director of Plant and
14 Taxes, one Accounting Technician, and one Tax Analyst; as
15 well as three positions to be filled in 2018: one
16 Accounting Technician, one Junior Treasury & Risk Analyst
17 and one Cleaning Worker.

18 Q. To date, has the Company filled any of these positions?

19 A. Yes, to date, the Company has hired one, a Tax Analyst.

20 Q. Has the Company provided internal documentation showing
21 management approval for any of the other positions?

22 A. In response to DPS-538 (Exhibit__ (AOEPT-1)), the Company
23 provided a personnel requisition for an accountant
24 position dated March 23, 2017. However, over six months

1 later, the position remains vacant.

2 Q. Has the Company demonstrated a need for the other
3 positions, which are currently vacant?

4 A. No. The Company states which areas the new employees
5 will support, but does not specify how workload has grown
6 or what specifically necessitates the incremental
7 position.

8 Q. What is the Panel's recommendation for the seven
9 positions it is reviewing?

10 A. Since the Tax Analyst position was filled, this position
11 will be included in our adjusted Rate Year labor
12 forecast. The Accountant position has an internal
13 personnel requisition that was approved in March. Since
14 the requisition was approved over six months ago, and the
15 position has yet to be filled, we recommend that this
16 position be removed from Rate Year labor expense. We
17 propose that the other five positions also be removed
18 from Rate Year labor expense. These positions have not
19 been filled and Central Hudson has not provided internal
20 personnel requisitions or other documentation to support
21 the need for these additional positions.

22 Q. Have you calculated the adjustment to labor expense for
23 the 15 disallowed employees?

24 A. Yes. The decreased level of incremental employees

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1 results in a reduction of electric labor expense of about
2 \$676,000 and a reduction to gas expense of about
3 \$204,000.

4 Q. What is your next adjustment?

5 A. We propose to reflect an updated actual labor count as of
6 October 31, 2017.

7 Q. What is Central Hudson's current employee count?

8 A. In response to DPS-537 Updated November 3, 2017, the
9 Company's current labor count as of October 31, 2017, was
10 1,004 FTEs. This is less than the 1,009 it had in the
11 historic test year ended March 31, 2017.

12 Q. Explain your proposed adjustment.

13 A. Central Hudson has hired 17 of the 68 incremental
14 employees that it proposed to hire in 2017 and 2018,
15 however the Company's headcount is currently 1,004, which
16 is five less than the 1,009 employees they had in March
17 2017. Presumably, the Company has experienced employee
18 losses and not replaced those losses, and the 17
19 employees they have hired have only replaced some of the
20 employees who have left the Company between April 2017
21 and October 2017.

22 Q. What has the Company assumed about losses from attrition?

23 A. The Company has assumed that any employees lost from
24 retirement, or for other reasons, will be replaced.

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1 Q. What is the Panel proposing?

2 A. The starting FTE count of 1,009 has gradually decreased
3 to 1,004 during a period of seven months, despite the
4 Company hiring 17 new employees. Therefore, we propose
5 to reduce the Company's Rate Year forecast by the 17 FTEs
6 who have been hired during the seven-month period because
7 we assume their salaries are adequately reflected in
8 Central Hudson's base of 1,009 FTEs.

9 Q. Have you quantified your proposed adjustment?

10 A. Yes. Our proposal to remove their salaries from the
11 incremental base wages results in an adjustment to Labor
12 expense of about \$834,000 for electric and \$251,000 for
13 gas.

14 Q. What is your final adjustment to labor expense?

15 A. We propose to revise the allocation of total labor costs
16 to electric, gas, construction and others.

17 Q. Describe the allocation used by the Company.

18 A. To calculate the Rate Year allocation percentages for
19 total payroll, the Company used its normalized and
20 adjusted historic payroll amounts for electric and gas
21 expense, construction, and other, divided by total labor
22 expense. This methodology does not consider the effect
23 of the incremental employees that are projected to be
24 hired before the Rate Year and how their expected wage

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1 distributions will change the overall allocation
2 percentages.

3 Q. What is the Panel proposing?

4 A. We propose that the allocation percentages be updated to
5 reflect the expected work of the incremental employees.

6 Q. Has the Company provided its expected labor distribution
7 changes?

8 A. Yes, in response to DPS-554 (Exhibit__ (AOEPT-1)), the
9 Company showed a revised labor distribution of 51.24%
10 Electric, 15.27% Gas, 33.40% Construction, 0.04%
11 Allocation to affiliates and 0.05% disability benefits.

12 Q. Have you quantified the adjustment?

13 A. Yes. Changing the allocation percentage to include the
14 incremental employees that Staff proposes be allowed in
15 rates and removing those which have already been hired or
16 recommended to be denied by Staff results in a decrease
17 to total labor expense of \$152,000 for electric and
18 \$241,000 for gas.

19 Q. How much is your total adjustment to labor expense.

20 A. As shown in Exhibit__ (AOEPT-2), our adjustments to labor
21 expense are a decrease of about \$2.1 million for electric
22 expense and a decrease of about \$819,000 for gas expense.

23 Q. How many employees is Staff proposing be allowed for the
24 Rate Year, compared to Central Hudson's request of 1,077?

1 A. We started with the Company's base employee FTE count of
2 1,009, and added salaries for 36 additional employees,
3 for a total of 1,045 FTEs. Our recommendation is
4 reasonable, given that Central Hudson's FTE headcount at
5 October 31, 2017 was 1,004. As discussed in the various
6 Staff Panels' testimony, the 36 additional employees
7 above the base employee FTE count are necessary during
8 the Rate Year for additional workload needs.

9 **Employee Benefits**

10 Q. What is included within Central Hudson's Employee
11 Benefits Operating Expense category?

12 A. As discussed in the pre-filed Direct Testimony of the
13 Company's Revenue Requirements Panel, beginning at page
14 20, and in the pre-filed Direct Testimony of Sharon A.
15 McGinnis, beginning at page 3, Employee Benefits are
16 comprised of Medical Insurance (Health, Dental, Long term
17 disability, Vision, Employee Contributions net of COBRA
18 fees and credits), Group Life Insurance, Savings
19 Incentive Plan (SIP), Employee Stock Purchase Plan (ESPP)
20 and Other Fringe Benefits. The Company's SIP plan is a
21 defined contribution savings plan, made up of a voluntary
22 employee contribution plan and a non-elective
23 contribution plan, which the Company makes for all
24 management employees hired after January 1, 2008 and all

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1 union employees hired after May 1, 2008. The ESPP is a
2 new voluntary benefit, which began in May 2017, that
3 allows employees to purchase shares of Fortis Inc. common
4 stock on the Toronto Stock Exchange.

5 Q. Briefly describe how Central Hudson developed its
6 projected Employee Benefits expense.

7 A. The Company calculated its projected employee benefit
8 expense using annualized actual costs for each component
9 from the historic test year ending March 31, 2017. The
10 Company then applied gross domestic product (GDP)
11 inflation factors to each component's annualized cost,
12 except for SIP and ESPP, to arrive at the cost
13 projections for the Rate Year. The projection also
14 reflects the increase in staffing levels and salary and
15 wage increases. The SIP Rate Year projection is the sum
16 of the Company's contribution to employees voluntary and
17 non-voluntary contributions. Projected voluntary
18 contributions for existing employees are based on
19 historical expenses multiplied by the projected wage
20 growth rate. For incremental employees', the Company's
21 projected contribution rate is applied to the estimated
22 base pay for those employees. The non-elective portion
23 of SIP was calculated using a total estimated salary
24 multiplied by the contribution rate and added to the

1 previous year's payout which was increased by wage growth
2 rates. The ESPP is a new program at Central Hudson, and
3 therefore, the Company based its projection on the
4 experienced average contribution and participation levels
5 at Fortis subsidiaries in Canada, who have similar
6 programs. Employees are allowed to enroll and make stock
7 purchases on a quarterly basis (on the first day of
8 March, June, September and December). Central Hudson
9 matches 10% of the cost for its employee's stock
10 purchases. They also pay 10% on all dividends paid to
11 employees, if they stay in the program. Central Hudson
12 applied the average participation and contribution levels
13 from its subsidiaries to its headcount to develop its
14 Rate Year forecast.

15 Q. Are you proposing any adjustments to Central Hudson's
16 Rate Year Employee Benefits expense forecast?

17 A. Yes. We are proposing four adjustments: 1) an adjustment
18 to track Staff's adjustments to employee head count, 2)
19 an adjustment to SIP for an update the Company mentioned
20 in its direct testimony but did not include in its
21 revenue requirements, 3) an adjustment to ESPP, and 4) an
22 adjustment to track the change to the allocation of
23 benefits expense to electric, gas, construction and other
24 to match the distribution of labor.

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1 Q. Explain your adjustment related to the Rate Year employee
2 count.

3 A. Central Hudson's forecasted Rate Year Fringe Benefits
4 expense reflects an employee headcount of 1,077. As
5 stated above, staff has proposed an employee headcount of
6 1,045. Therefore, we are updating the fringe benefits
7 forecast to reflect Staff's headcount projections.

8 Q. What is your proposed adjustment to total Fringe Benefits
9 expense?

10 A. Tracking our adjustment to employee headcount results in
11 a reduction to Fringe Benefits expense of about \$259,000
12 for electric expense and \$78,000 for gas expense.

13 Q. Explain your adjustment related to the Savings Incentive
14 Plan.

15 A. The pre-filed Direct Testimony of Sharon A. McGinnis, at
16 page 4, states that the Company's new collective
17 bargaining agreement modified the matching contribution
18 that Central Hudson makes to the defined contribution
19 plan and that this change is not reflected in the revenue
20 requirements. In response to DPS-555, (Exhibit__ (AOEPT-
21 1)), the Company estimates that the incremental cost due
22 to the change in contribution would be about \$33,000 in
23 the Rate Year. This amount is allocated based on the
24 distribution of labor using labor expense allocation

1 rates of 51.42% for electric and 15.47% for gas.

2 Q. Have you quantified the impact of your adjustment on
3 electric and gas operations?

4 A. Yes. The estimated incremental contribution rate results
5 in an increase in Fringe Benefits expense for electric of
6 about \$17,000 and for gas expense of about \$5,000.

7 Q. Explain your adjustment relating to the Employee Stock
8 Purchase Plan.

9 A. Central Hudson projected its Rate Year expense for ESPP
10 based on the average participation and contribution rates
11 of Fortis subsidiaries located in Canada because this
12 program began at Central Hudson in May 2017. The
13 Company's response to DPS-371, Exhibit__ (AOEPT-1), shows
14 that the actual amount of participation and the
15 percentage of employee contributions experienced at
16 Central Hudson between June 2017 and September 2017 are
17 lower than the amounts used to project the Rate Year
18 expense for ESPP. Since the Company's actual
19 contributions and participation are lower than its
20 projected expense, the Company is over estimating the
21 ESPP expense included in Employee Benefits for the Rate
22 Year projection. Staff uses the actual contribution
23 percentage and participation rates, using the same
24 Company methodology, to calculate a more accurate ESPP

1 expense. We agree with the Company's request to update
2 the ESPP expense to the latest levels for the Company's
3 contribution to ESPP, as requested in Company
4 Exhibit__ (RRP-8), as long as this update includes changes
5 for the latest known level of participation and
6 contribution percentage.

7 Q. What is your proposed adjustment to Fringe Benefits
8 expense for the ESPP?

9 A. Our adjustment results in a reduction in electric Fringe
10 Benefits expense of \$137,000 and a reduction to gas
11 Fringe Benefits expense of \$41,000.

12 Q. Explain your adjustment to Fringe Benefits expense for
13 the change in allocation percentages for electric, gas,
14 construction and other.

15 A. Following the adjustment to expense distribution
16 percentages made in the labor adjustments, Fringe
17 benefits expense will need to be adjusted to reflect the
18 change in distribution of labor to electric and gas
19 expense.

20 Q. How much is your proposed adjustment to Fringe Benefits
21 expense for the change in allocation rates?

22 A. Our adjustment results in a reduction to fringe benefits
23 electric expense of about \$81,000 and a reduction to gas
24 expense of about \$50,000.

1 **Storm Restoration Costs**

2 Q. What accounting and ratemaking treatment is Central
3 Hudson currently afforded regarding storms costs?

4 A. For electric operations, Central Hudson recovers two
5 amounts through its base rates related to storm
6 restoration - one for non-major storm O&M expense and one
7 to fund a major storm reserve. For routine costs
8 incurred in restoration efforts from non-major storm
9 events, the Company records actual costs incurred to O&M
10 expense. For major storm events, which meet specific
11 criteria, Central Hudson was granted approval to use
12 reserve accounting beginning in July 2015, in Case 14-E-
13 0318. Prior to that, if an individual storm event
14 required significant restoration costs, the Company could
15 petition the Commission for permission to defer material
16 incremental costs not recovered in rates. For gas
17 operations, the Company does not recover costs through
18 base rates, but can petition the Commission for
19 permission to defer material storm restoration costs.

20 **Major Storm Reserve - Electric Operations**

21 Q. Generally, describe how Central Hudson's Major Storm
22 Reserve operates.

23 A. The Company receives a fixed dollar amount through base
24 rates, which it credits to the reserve as received. If

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1 the Company incurs storm restoration expenses that meet
2 the established criteria, the Company debits the reserve
3 for those actual expenses incurred. Based on actual
4 storm restoration costs and funding, the storm reserve
5 could be overfunded, with the monies deferred until
6 offset by future storm restoration expenses, or
7 underfunded, with the monies deferred until the
8 Commission approves future recovery. Variances between
9 the accruals and actual expenditures creates a regulatory
10 asset or liability. The disposition of these regulatory
11 assets or liabilities is usually adjudicated in the next
12 rate case.

13 Q. Is Central Hudson's Major Storm Reserve currently
14 overfunded or underfunded?

15 A. The Company collected \$1.4 million through rates between
16 July 1, 2015 and June 30, 2017, and charged restoration
17 costs from two storm events to its storm reserve during
18 that time, totaling approximately \$3.6 million per DPS-
19 498, Attachment 1 (Exhibit__ (AOEPT-1)). As of June 30,
20 2017, Central Hudson's storm reserve was underfunded by
21 approximately \$2.2 million. The Company has proposed
22 that this balance be included in the regulatory
23 asset/regulatory liability offset list. This offset is
24 addressed by the Staff Accounting Policy and Revenue

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1 Requirements Panel.

2 Q. Is the Company requesting any changes to its existing
3 rate allowance, major storm threshold or criteria
4 surrounding the use of the Major Storm Reserve in this
5 case?

6 A. No. As discussed on page 50 of the Revenue Requirement
7 Panel's pre-filed Direct Testimony, the Company is
8 proposing to continue reserve accounting for major storms
9 with the same provisions and expense amount of \$700,000
10 per year, consistent with Case 14-E-0318.

11 Q. Has Staff determined this to be reasonable?

12 A. Partially. Staff agrees with continuing the existing
13 threshold and criteria for qualifying costs to be charged
14 to the Major Storm Reserve, but has determined that the
15 allowance to fund the reserve should increase to about
16 \$1.6 million.

17 Q. Why does Staff believe the rate allowance for the Major
18 Storm Reserve should be increased?

19 A. Major storms are volatile and unpredictable, but over
20 time, the Company should not be left with a storm reserve
21 that is significantly over or under funded. The
22 Commission generally adopts an averaging approach of
23 historic actual costs to determine a reasonable rate
24 allowance. A historical average approach is a reasonable

1 way to allow customers to fund unpredictable future
2 expenses in a more predictable manner. Although Central
3 Hudson has only had a storm reserve for just over two
4 years, it has actual cost information for previous large
5 storms for which the Company filed deferral petitions.
6 Based on this historic actual cost information, as
7 provided in response to DPS-499 (Exhibit__ (AOEPT-1)), the
8 Company has incurred ten major storms over the last ten
9 winter seasons. Beginning with the total restoration
10 costs, we removed four anomaly storms costs for Hurricane
11 Lee, Tropical Storm Irene, Hurricane Sandy and the
12 October 2011 snow storm, and averaged the remaining costs
13 during the number of years they occurred.

14 Q. Explain why the four anomaly amounts were removed from
15 the calculation.

16 A. Storms of this magnitude are not expected to occur on a
17 yearly basis, and therefore, including them in the
18 average would potentially overfund the storm reserve. If
19 a storm of similar magnitude did occur, the Company would
20 charge the costs incurred to the reserve, and recovery of
21 the underfunded reserve would be dealt with in a future
22 rate proceeding.

23 Q. Why is it important to set rates based on a reasonable
24 allowance for the Major Storm Reserve?

1 A. Since the Company could request recovery of the
2 regulatory asset, if approved by the Commission, the
3 Company would recover any under-collection in future
4 rates. A reasonable amount should be built into base
5 rates to avoid pushing expected costs into the future.

6 **Non-Major Storm Restoration Expense**

7 Q. Briefly describe how Central Hudson developed its Rate
8 Year projection for non-major storm restoration expense.

9 A. As discussed on page 51 of the Direct Testimony of the
10 Company's Revenue Requirements Panel, the Company is
11 requesting a Rate Year allowance of about \$5 million,
12 based on a three-year average of non-major storm
13 expenditures, inflated by the projected GDP factor.

14 Q. Is the Company's methodology for forecasting non-major
15 storm costs in this rate case consistent with the
16 methodology it has used in prior rate cases?

17 A. No. Non-major storm expense has been forecast since 2008
18 using a four-year average of historic costs. This was
19 the methodology used in previous rate proceedings, Cases
20 08-E-0887, 09-E-0588 and 14-E-0318.

21 Q. Has the Company offered any explanation for changing to a
22 three-year average in this rate case?

23 A. Yes. The Company's response to DPS-632 (Exhibit__ (AOEPT-
24 1)) stated that the three-year average was proposed to

Cases 17-E-0459 and 17-G-0460 Accounting Operating Expense and
Payroll Tax Expense

1 provide a consistent method of averaging all elements of
2 expenses where an averaging technique was employed. The
3 Company also referred to the Staff Accounting Panel
4 Testimony in Case 08-E-0887 where, conversely, Staff was
5 supporting use of a three-year average and the Company
6 was proposing a four-year average.

7 Q. What was the outcome for that issue?

8 A. The Commission ruled in Central Hudson's favor and used a
9 four-year average in computing non-major storm costs in
10 the revenue requirement.

11 Q. Has this issue been discussed in subsequent Central
12 Hudson rate proceedings?

13 A. No.

14 Q. Does the Panel agree with changing the methodology for
15 determining non-major storm expense at this time?

16 A. No, we do not. Non-major storm restoration costs have
17 been forecast using a four-year average for at least the
18 past eight years. A consistent averaging approach in an
19 expense item allows the Company to reasonably recover its
20 costs. Changing forecast methodologies from case-to-case
21 can cause over- or under-recovery of historic costs.

22 Q. Is there another reason to not change methodology of
23 projecting non-major storm expenses at this time?

24 A. Yes. The Major Storm Reserve and non-major storm

1 expenses are interrelated. Storm restoration costs are
2 charged to non-major storm expense, unless they are large
3 enough to meet specific defined criteria, and then they
4 are charged to the Major Storm Reserve. Changing
5 methodologies of forecasting non-major storm expense or
6 major storm reserve can impact one another. As discussed
7 previously, Central Hudson has had a storm reserve in
8 place for just over two years. Central Hudson and Staff
9 are not proposing changes to the major storm reserve
10 threshold or criteria at this time, and therefore, we see
11 no need to use a different forecasting methodology for
12 non-major storms at this time.

13 Q. Based on the four-year average adjusted for inflation for
14 non-major storm expense, what do you recommend to be a
15 reasonable amount for the revenue requirement in this
16 proceeding?

17 A. The amount we are proposing for non-major storm expense
18 is about \$4.5 million, which is a reduction of about
19 \$720,000 to Central Hudson's request.

20 **Maintenance of Buildings and Grounds**

21 Q. How much has the Company forecasted for the Maintenance
22 of Buildings & Grounds expense?

23 A. About \$1.6 million for electric and \$300,000 for gas, or
24 a total of about \$1.9 million.

Cases 17-E-0459 and 17-G-0460 Accounting Operating Expense and
Payroll Tax Expense

1 Q. Does Central Hudson's forecast include the impact of any
2 programs?

3 A. Yes, a new five-year Preventative Maintenance Program at
4 Central Hudson's district offices costing a total of
5 \$100,000.

6 Q. Did the Company explain its basis for the \$100,000
7 forecast?

8 A. In response to DPS-586, Question 1 (Exhibit__(AOEPT-1))
9 the Company responded that, "[t]he incremental
10 maintenance to accomplish the listed work functions such
11 as painting and masonry sealing, ductwork cleaning,
12 carpet and tile cleaning, etc. at the various facilities
13 is needed since historically there have been minimal
14 amounts of these activities performed at our facilities."

15 Q. Has Central Hudson performed these activities as part of
16 routine operations?

17 A. Yes. In response to DPS-586, Question 1
18 (Exhibit__(AOEPT-1)), the Company provided specific
19 examples of the maintenance performed at its district
20 offices.

21 Q. Are the work functions similar to the activities the
22 Company is requesting the \$100 thousand for?

23 A. Yes.

24 Q. Are you proposing an adjustment to the Company's Rate

1 Year forecast of Maintenance of Buildings and Grounds?

2 A. Yes, the Company's proposed incremental preventative
3 maintenance program includes costs that have been
4 historically performed as a function of routine
5 operations. We propose the removal of the \$100,000 for
6 the five-year Preventative Maintenance Program. The
7 adjustment should be allocated to electric and gas using
8 the 80%/20% electric/gas common allocation ratio proposed
9 by Central Hudson.

10 **Uncollectible Expense**

11 Q. Please describe the Company's method of forecasting
12 uncollectible accounts expense.

13 A. Central Hudson's projection for uncollectible expense is
14 based on the net-charge off amount as a percentage of
15 revenues subject to bad debts. The ratio for the historic
16 year was 0.83% for electric and 0.99% for gas. These
17 ratios were applied to projected total delivery revenues
18 subject to bad debt to arrive at the Rate Year expense of
19 about \$2.5 million for electric and \$961,000 for gas.
20 Consistent with prior cases, the Company is seeking to
21 update at the time of Brief on Exceptions to reflect the
22 latest known twelve months of information to develop the
23 ratios.

24 Q. Do you propose any adjustments to the Company's Rate Year

1 uncollectible expenses?

2 A. Yes. We are proposing to increase the Company's Rate
3 Year uncollectible expense by \$139,000 for Electric and
4 \$65,000 for Gas to track the staff Electric and Gas Rates
5 Panels purposed Rate Year total delivery revenues,
6 subject to bad debt.

7 Q. Has Central Hudson proposed a deferral request for
8 uncollectible write-offs?

9 A. Yes.

10 Q. Briefly describe the Company's proposed deferral request
11 for uncollectible write-offs.

12 A. The Customer Services Panel on pages 22-25 of its
13 testimony is requesting a deferral of costs over/under
14 rate allowance exceeding five basis points.
15 Specifically, the Company is proposing that a dead band
16 of five basis points on common equity be established as
17 the maximum amount of pretax loss or gain to be realized
18 when comparing the amount of actual net write-offs to the
19 rate allowance. The amount in excess of the dead band
20 would be deferred for future pass back to or collection
21 from customers.

22 Q. Do you agree with Central Hudson's proposal?

23 A. No. In a one-year rate case, the Commission adopts a
24 rate allowance based on the record for that proceeding.

1 If the Company incurs additional costs in the Rate Year,
2 it can file a deferral petition for any extraordinary
3 incremental and material amounts not allowed in rates.
4 Moreover, automatic deferral of uncollectible write-off
5 costs over/under the rate allowance exceeding five basis
6 points would create a disincentive to collect
7 uncollectible amounts once the amount has exceeded five
8 basis points over the rate allowance.

9 **Payment by Debit/Credit Card Fees**

10 Q. Are you familiar with the Staff Consumer Policy Panel's
11 testimony recommending the Commission adopt the Company's
12 proposal to allow customers to pay their bill by
13 debit/credit card at no additional fee?

14 A. Yes.

15 Q. Does Central Hudson's request have an accounting element?

16 A. Yes. The Company request includes being allowed to apply
17 deferral accounting for the credit/debit card program,
18 "...since both the volume of use and cost for the program
19 are currently being forecasted based on the best
20 information available but could ultimately be impacted by
21 many variables."

22 Q. Do you agree with that element of Central Hudson's
23 request?

24 A. Given the Company has no previous experience with a such

1 a program, we agree applying deferral accounting
2 treatment for these costs is appropriate in this instance
3 even though the amounts involved don't otherwise qualify
4 for deferral accounting treatment under the criteria
5 generally applied by the Commission for receiving such
6 treatment. Therefore, while this program is in its
7 infancy, we agree with the proposal to apply deferral
8 accounting.

9 **Payroll Taxes**

10 Q. Briefly describe how Central Hudson developed its Payroll
11 Taxes projection.

12 A. As discussed in the pre-filed Direct Testimony of the
13 Revenue Requirements Panel, beginning at page 66, the
14 Company projected Payroll Taxes by applying the
15 appropriate tax rates for State Unemployment Tax
16 Assessment (SUTA), Federal Unemployment Tax Act (FUTA),
17 Medicare and Federal Insurance Contribution Act (FICA) to
18 the related taxable wages projected for the period.

19 Q. Do you agree with the Company's methodology?

20 A. Yes.

21 Q. Are you proposing any adjustments to Payroll Taxes
22 expense?

23 A. Yes. An adjustment is needed to track the decrease in
24 total labor expense and headcount relating to the

1 adjustments described earlier in this testimony.

2 Q. How much is your total proposed adjustment to Payroll Tax
3 expense?

4 A. The adjustment results in a decrease in electric payroll
5 tax expense of about \$144,000 and a reduction in gas
6 payroll tax expense of about \$55,000.

7 Q. Does the Company propose any new deferrals for payroll
8 taxes?

9 A. Yes, on page 21 of its testimony, the Accounting and Tax
10 Panel requests that the Company be allowed to
11 automatically defer for future rate recovery any amounts
12 it may owe New York State as a result of the State not
13 repaying its outstanding Federal Unemployment Insurance
14 loan in a timely manner.

15 Q. Do you agree with Central Hudson's proposal?

16 A. No. In a one-year rate case, the Commission adopts the
17 best projections on the record to set rates but the
18 additional payroll tax at issue is uncertain at this time
19 and the Company did not explain when the additional tax
20 may be incurred. If Central Hudson incurs these costs in
21 the future, it can file a deferral petition if the amount
22 involved is material. Additionally, as shown on the
23 Revenue Requirement Panel's Exhibit__ (RRP-8), the Company
24 proposes to update payroll taxes to reflect the latest

1 known additional taxes at the time of Briefs on
2 Exception. As discussed above, we agree with this
3 proposal. If the additional paid taxes at issue are
4 known by the time of that update, they can be reflected
5 in the Rate Year revenue requirement.

6 Q. Does this conclude your testimony?

7 A. Yes, at this time.