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October 31, 2018

Honorable Kathleen H. Burgess Secretary State of New York Public Service Commission Three Empire State Plaza Albany, NY 12223-1350

CC: Ted Kelly, Assistant Counsel, Dept. of Public Service
Kelly Strait, Office of Markets and Innovation, Dept. of Public Service
Adrianne Bletz, Office of Markets and Innovation, Dept. of Public Service

Re: Case 14-M-0564: Petition of Sustainable Westchester for Expedited Approval for the Implementation of a Pilot Community Choice Aggregation Program within the County of Westchester.

Case 14-M-0224: Proceeding on Motion of the Commission to Enable Community Choice Aggregation

Westchester Power Implementation Plan Update

Secretary Burgess:

Accompanying this letter please find a revised update of the Implementation Plan for the Westchester Power Community Choice Aggregation, reorganized and edited in response to DPS feedback to our August submission.

Thank you for your attention,

Dan Webly

Dan Welsh

Westchester Power Program Director

COMMUNITY CHOICE AGGREGATION

MASTER IMPLEMENTATION PLAN

SUSTAINABLE WESTCHESTER, INC. REVISED OCTOBER 2018

| INTRODUCTION | 3 |
|--|----|
| PROGRAM OVERVIEW | 4 |
| Communities Served | 4 |
| Electricity Supply | 4 |
| Program Operations | 5 |
| Goals and Value-added Services | 6 |
| Advancing REV | 6 |
| Cost Savings | 10 |
| Increase Access and Participation in Energy Sourcing Decisions | 11 |
| TIMELINES | 13 |
| PUBLIC OUTREACH PLAN | 15 |
| Purpose | 15 |
| Written Correspondence | 16 |
| Online Presence | 16 |
| Events | 17 |
| Media Presence | 18 |

APPENDIX A - Westchester Power Program Renewal in Con Ed Territory

INTRODUCTION

Sustainable Westchester, Inc. ("Sustainable Westchester" or "SW") was granted permission by the New York State Public Service Commission ("PSC") to create and administer New York's first Community Choice Aggregation ("CCA") program with the issuance of the *Order Granting Petition in Part* (Case 14-M-0564, Petition of Sustainable Westchester for Expedited Approval for the Implementation of a Pilot Community Choice Aggregation Program within the County of Westchester) ("CCA Pilot Order") on February 26, 2015. The pilot program, entitled Westchester Power, was launched in April 2016 and has approximately 100,000 customers as of this writing. The *Order Authorizing Framework for Community Choice Aggregation Opt-Out Program* (Case 14-M-0224, Proceeding on Motion Confirm program customer participation number of the Commission to Enable Community Choice Aggregation) ("CCA Framework Order") became effective that same month, and extended CCA eligibility to the rest of New York State (NYS). The CCA Framework Order, and all subsequent related Orders, now govern Westchester Power.

The objectives of the Westchester Power ("CCA Program" or "Program") are consistent with New York State's Reforming the Energy Vision (REV), including but not limited to, the reduction of greenhouse gas emissions, a decline in energy usage in buildings, an increase in electricity sourcing from renewable resources and promotion of distributed energy resources (DER). The CCA Program is structured to provide safe and convenient energy choices and and increased access and participation in enhanced DER and efficiency opportunities .

Pursuant to the governing orders, this Implementation Plan captures the current state of operations and lays out the approach for new community onboarding for the CCA Program, including its goals and plans for value-added services, a plan for public outreach, a list of municipal contacts, and examples of the mailings sent out to the participants of the CCA. Westchester Power will file its updated Data Protection Plan and certification of local approvals separately.

PROGRAM OVERVIEW

Sustainable Westchester acts as both the Program Organizer and the CCA Administrator, and as such, is tasked with recruiting eligible municipalities, conducting outreach, and overseeing the administration of the CCA, including the obtainment and continued management of a contract with an external energy services company ("ESCO").

Program Organizer/CCA Administrator: Sustainable Westchester

Mailing Address: 55 Maple Avenue, Mount Kisco, NY 10549

Point of Contact: Dan Welsh

Title: Program Director, Westchester Power

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Sustainable Westchester also acts as the CCA Liaison on behalf of the municipal members of the CCA Program and is available to respond to questions and comments by residents. In addition, municipal contacts have been established for each of the communities in the CCA Program.

Communities Served

Pursuant to the CCA Pilot Order, Westchester Power was permitted to serve residential and small commercial accounts in municipalities in Westchester County that received PSC authorization for CCA. This includes municipalities in both Con Ed and NYSEG utility territories.

The subsequent CCA Framework Order expanded the eligibility standards, so that any village, town, or city "at the lowest level of the village/town/city hierarchy of municipal government in an area" within New York State ("Eligible Municipality") is now eligible to participate in a CCA once approved by the PSC.

As of July 2018, there are 21 municipalities currently participating in the Program ("Participating Municipalities"), 3 municipalities that have received PSC approval to participate in the Program ("Approved Municipalities"). Sustainable Westchester seeks to achieve full participation of the remaining 20 Eligible Municipalities in Westchester County ("Prospective Municipalities") and is actively supporting their efforts to satisfy the prerequisites for entry.

Electricity Supply

The Program has two options for a municipality's default electricity supply.

- 1. A standard grid supply with mixed energy sourcing that is largely non-renewable ("Basic Supply").
- 2. A green option of supply matched 100% with Renewable Energy Certificates ("Green Supply").

Either supply option is subject to the same terms, namely, a fixed rate for the length of the contract.

Program Operations

Staff and Operations

The Sustainable Westchester office is located in Mount Kisco and has four full-time and three part-time staff. Office hours are 9am - 5pm. In addition, we utilize contractors for select program management.

CCA customer service calls average 10-15 per week, but this typically increases to 15-30 when additional enrollments are sent out on a quarterly basis ("Customer Refresh") or when a Program mailing is sent out. These calls are recorded in a digital customer relationship management ("CRM") system to track the types of inquiries that are received.

Data Security & Technology Infrastructure

Westchester Power data security requirements are determined primarily in the CCA Framework Order and the data security agreements (DSAs) with Con Ed and NYSEG. Sustainable Westchester's systems and policies have been established to ensure the secure maintenance of utility data. We anticipate that with the new contracts the existing DSA may be replaced with the updated Joint Utility Data Security Agreement model. In order to prepare for this, we have entered into a contract with the consulting firm NYSTEC to perform vulnerability testing, gap analyses, and develop prescriptions for any upgrades suggested by this review.

While the CCA data security requirements are limited to data obtained from the utilities, Sustainable Westchester's policy is to subject all personal identifiable information to the same rigorous level of care regardless of the source.

Sustainable Westchester will be migrating the storage and handling of utility data to a leading technology firm, Ampion. This will provide for an enhanced level of security in storage, access, and transmission. Ampion has signed a DSA in order ensure proper handling of all data. Access to the data for customer service purposes will be controlled through a dedicated interface with role-based authentication. Once constructed, the same system will enable the presentation of municipal aggregate performance figures without having to manually manipulate spreadsheets - a highly anticipated boost to efficiency, as well as a security upgrade. The aggregate figures will

be served up in individual dashboards for each Participating Municipality (as well as a program-wide version), the first iteration of which is expected in the fourth quarter of 2018. All information made available to the public will meet privacy standards established by the Commission.

Walking the Talk - Green Business Certification

Sustainable Westchester has achieved Certified Green Business status under the Business Council of Westchester's Westchester Green Business Challenge program (recently renamed the "Green Business Partnership"). All program operations undertaken by staff must adhere to comprehensive environmental policies that are designed to minimize the environmental impact of the organization. The consistency of internal operations with external mission helps to reinforce Sustainable Westchester outreach work.

Goals and Value-added Services

The goals of the CCA Program are centered on three core ideals:

- 1. Advancing REV goals
- 2. Achieving and/or increasing cost savings
- 3. Increasing access and participation in energy sourcing decision-making

In the first 28 months of operation, Westchester Power has demonstrated that the structure of CCA serves as an excellent vehicle for achieving these goals. Westchester Power has been able to engage roughly 100,000 customers that would have otherwise been enrolled with the utility, approximately 70,000 of which are enrolled in the Green Supply option.

In addition, we have successfully demonstrated the value of the CCA platform for promoting REV-related initiatives. It is our intent to deepen and expand these positive environmental and economic impacts via the following strategies.

Advancing REV

CCA programs rely largely on the procurement of renewable energy to fulfill their mandate to promote the NYS REV goals, however, these programs are also encouraged to find other creative ways to advance REV. Key strategies for this purpose are:

Through the supply contract:

- Promote opting up to the green option
- Incorporate NYS RECs

Through outreach and education:

• Use public outreach to decrease energy consumption in households

Through opt-in enhancements:

- Community Solar
- Demand Response
- Solar + Battery Storage

Through Sustainable Westchester program synergies:

- Clean Transportation Program
- Solarize and Community Solar
- HeatSmart

Promote opting up to the green option

Throughout 2018, Westchester Power has worked to increase the number of individual residential and small commercial customers that opt into the Green Supply through public outreach. In municipalities with the Basic Supply, the public outreach efforts highlight the benefits of renewable energy, and the relative ease and low marginal cost of switching.

We believe the stability and success of the CCA so far may entice more municipalities to switch to the green option in future contracts.

Incorporate NYS RECs

As of July 2018, the Green-E RECs purchased for the Green Supply customers represent over 300,000 metric tons of CO₂ avoided. In the interest of supporting local renewable energy, Westchester Power will modify its green power supply to utilize NYS RECs

Use public outreach to decrease energy consumption in households

Westchester Power, through its parent organization, Sustainable Westchester, will continue to contribute to lessening energy consumption in households through its public outreach campaign and through partnerships with community organizations addressing residential energy efficiency. In doing so, the Program's outreach efforts will emphasize the importance and benefits of household energy efficiency upgrades and energy reduction measures to consumers across Westchester County, whether or not they are in the CCA Program. It is important for outreach efforts to encourage both large-scale home improvements and quick, affordable first steps for homeowners. The CCA Program is able to use this education and outreach to further connect consumers to organizations that can help complete medium and large-scale energy efficiency upgrades, such as Energize New York.

Incorporate distributed energy resource (DER) options

DER initiatives – such as community solar, demand response, smart thermostats, and battery storage - have immediate potential to bring economic benefits and localized environmental benefits to participating residents and small businesses. All of these options must be promoted through opt-in mechanisms that essentially utilize the CCA as a marketing platform, but result in separate contracts and billing for the account-holder. In the case of thermostats and batteries, the

initiative involves a physical installation, another obstacle to a seamless integration into the CCA Program.

Community Solar

Community solar is widely recognized as a key tool to meet climate and energy goals, and especially so in Westchester, where wind power is not feasible and individual residential rooftops are not sufficient to meet the demand. Sustainable Westchester has partnered with Ampion, which provides comprehensive project support to community solar developers. The first project to avail itself of these services has completed construction in Montrose, NY and been fully subscribed by Sustainable Westchester.

Although not "integrated" into CCA Program in the sense of being a part of the supply contract, the subscription opportunity is presented as one of the Westchester Power opt-in options. When selected, the subscriber is guided through the subscription signup process, and completion results in a separate CDG subscription contract with the project. The subscriber receives a monetary credit for the value of the solar allocation, but remains a Program participant.

If we choose to pursue opt-out community solar at a future date, Sustainable Westchester would submit an updated Implementation Plan.

Sustainable Westchester will continue to promote community solar as an opt-in option, work to educate customers and potential hosts, and facilitate project development with our service offerings, thereby expanding the opportunity for participation and the utilization of this powerful tool in the promotion of REV goals.

Demand Response

Sustainable Westchester will continue to explore the possibilities of demand response ("DR") as a way to lower energy usage during peak times and to provide an income-generating opportunity for customers. Although in the exploratory stage, there have been promising discussions with vendors to find a suitable platform for this program.

Two primary DR methods are being considered as an opt-in enhancement for individual Program participants: smart thermostats and batteries. Customers who choose to opt-in to the demand response program would use Wi-Fi-operated smart thermostats that allow their energy usage to be minimized when demand is too high, or alternatively, install a battery and volunteer a percentage of their battery capacity during critical loads. This type of program would monetarily reward participants who choose to limit, or contribute to, electricity outputs when needed, thereby making it an environmentally and economically beneficial program for all.

Sustainable Westchester is currently scoping out a battery-oriented DR program with Tesla Corporation, whereby Powerwall home storage battery products could be aggregated into a "Virtual Power Plant," which could initiate larger-scale DR as an aggregation when necessary. In addition to the monetary benefits for participants, the installation of battery storage products in homes across Westchester would enhance local resilience to extreme weather events and subsequent service disruptions.

Solar + Battery Storage

It is now consensus in the renewable energy sector that future progress will lean heavily on the expansion of storage technology. The New York State Energy Research and Development Authority ("NYSERDA") and the New York State Department of Public Service ("DPS"), with significant engagement and input from stakeholders has released the New York Energy Storage Roadmap. The Roadmap charts the path to achieving Governor Cuomo's target of 1,500 MW of storage deployed on New York's electric grid by 2025 and forms the basis for the PSC to adopt a more aggressive 2030 storage target before the end of the year.

Sustainable Westchester is working to promote this REV goal by collaborating with its members to develop projects that will combine both community solar and battery storage elements to optimize the project economics. To this end, we have submitted a project concept to NYSERDA under a Program Opportunity Notice which they have accepted. This project, sited at a Westchester County school district, is designed to exploit multiple value stack elements, reduce demand charges and provide the local community with access to solar PV energy generation. Sustainable Westchester, acting as an agent for the school, issued the Request for Qualifications on behalf of the school district and will be managing the Community Distributed Generation for the developer through the aforementioned Ampion platform. The replication of this model will provide much more local renewable capacity to be incorporated into opt-up offerings.

Leverage synergies between Sustainable Westchester programs

Sustainable Westchester has found that the synergies between its programs have been very helpful in advancing sustainability goals. For example, the CCA Program has significantly increased the market clout of Sustainable Westchester and its initiatives, including the Clean Transportation Program (CTP), which provides aggregated discounts on electric vehicles (EVs).

Integrated marketing between the CTP and Westchester Power has provided two-way value. On one hand, the EV discounts appeal to a wider audience, which magnifies and diversifies circles of engagement with participating and prospective customers of the CCA Program; and on the other, Westchester Power is able to pass on information about EV discounts to its customers, which benefits the CTP. In both instances, the unification of messaging promotes electrification as a necessary strategy in transitioning away from fossil fuels. To further increase the reach, the CTP is actively engaged with partners such as Westchester County and the League of

Conservation voters to broaden the installment and uptake of EV charging strategies. We will continue to look to leverage the CCA education function in support of the expansion of EVs.

Since the CCA Program is currently limited to electricity, Sustainable Westchester has launched "Heat Smart Westchester," a public outreach campaign to increase public knowledge and usage of geothermal energy as an alternative heating source to traditional fossil fuels. Additionally, SW has partnered with Dandelion, a manufacturing company for geothermal heating and cooling technology, to allow residents in any of Sustainable Westchester's 43 member municipalities to easily, efficiently, and affordably make the switch to geothermal heating.

Sustainable Westchester's popular Solarize program is another notable example of the synergies that exist between SW programs and their subsequent marketing, participation, and growth. Solarize provides an important channel for introducing subscribers to SW's opt-in community solar projects; many homeowners find that solar installation is unfeasible once reviewed by the campaign installer, and therefore they become natural prospects for community solar. In addition, the subscribers get coaching through the contracting period by a trusted entity – the same organization that brought them the Community Choice Aggregation Program – Solarize Westchester.

Cost Savings

Modest, but important

Westchester Power and most other CCAs that we have encountered are primarily driven by the aspiration for environmental improvements, however, program economics are still crucial to its long-term viability. The concept of savings is muddied by the fact that we are often comparing a green product with RECs to utility power, but even so, the program has demonstrated that aggregated supply bidding can successfully achieve cost savings. These savings have been modest on a per account basis, but important, as they open the door to the other benefits that the Program brings. As of July 2018, Westchester Power has saved over \$12 million across all participating customers in both utility territories.

Energy procurement cost savings

While the market largely dictates whether cost savings can be achieved through energy procurement, setting target "not to exceed" pricing (the 12-month trailing average for the utility in the original RFP) may have helped to ensure that the bids were competitive. SW will continue to utilize this mechanism in future solicitations

Having a healthy set of qualified and interested bidders is perhaps even more important. To this end, SW surveys and corresponds with firms on the NYS-qualified ESCO list and makes it a practice to issue a Request for Information (RFI) from Suppliers ahead of new RFPs.

There has been much discussion of what might be the minimum size of a CCA bid to ensure good pricing. At our current size, we don't have this issue, but neither do we anticipate significant additional price reductions to come from expansion of the membership in the county. There is value in such expansion, however, in that the additional administrative fees can help support additional promotion of money-saving DER options.

Savings through DER initiatives

Opt-in DER initiatives, such as battery storage, smart thermostats, and demand response, will allow access to additional income streams from the utilities and NYISO, which will flow through to the participants. Sustainable Westchester has also achieved some initial success in Community Solar, as noted above in "Advancing REV." Those customers are now enjoying a 10% discount on their community solar credits, thereby reducing their monthly energy bill. We will be working to bring together developers and hosts to create more community solar projects, providing additional opportunities for cost savings to our customers.

Leveraging regulatory mechanisms

Sustainable Westchester continues to research and pursue opportunities that may arise with new regulatory constructs and rules in order to save CCA participants money. For example, the recent *Order Adopting Low-Income Community Distributed Generation Initiatives* ("Low Income Order") on July 12, 2018 is offering cost reductions through NYS programmatic support, which would be channeled to CDG projects that facilitate the participation of low-income participants specifically. SW will take advantage of any regulatory mechanisms that can enhance cost savings for participants, especially those who qualify as low-to-moderate income.

Other value creation

With the maturing of the program, we find that, whether through our outreach and education activity, or the general societal trend, there is greater understanding and support for the non-cash value created by the program. There seems to be a significant appreciation for the price stabilization that the fixed price format brings and the economic benefit of large-scale carbon mitigation through aggregated purchasing of green power, even if it does not evidence itself in bill reductions. As we move towards the localization of renewables, the health benefits of a greener grid will be even more tangible and will result in real cost savings, though again, not accounted for on the bill.

Increase Access and Participation in Energy Sourcing Decisions

CCAs were designed to provide a simple, reliable, and cost-effective means for individuals to participate in the deregulated energy market. Despite the ability for individuals to privately contract with an ESCO for their electricity supply, many people do not take advantage of this opportunity. The municipally-vetted CCA Program provides a safe avenue for market participation. The opt-out format is necessary to provide a sufficient customer base for the CCA

and makes participation easy. Residents receive communications through multiple mediums, which explains the program details in order for them to make an informed decision. Participants retain full freedom of choice and can switch among options or opt out at any time for no cost.

Consult with Participating Municipalities prior to new contracts

Westchester Power is committed to engaging with its Participating Municipalities and their residents to ensure that their interests are being heard and represented. Sustainable Westchester brings together municipal leaders from Participating Municipalities and Approved Municipalities for in-person group meetings to consider environmental and cost characteristics associated with the MOU criteria and energy sourcing options prior to new solicitations for an energy supplier.

Serve low-to-moderate income (LMI) customers/Assistance Program Participants (APPs) through opt-in community solar

DPS Staff have clarified that CCAs may only serve low-income customers (defined as those coded in the utility data as participating in energy assistance programs) if they are guaranteed savings over the utility rate on an annualized basis. At this time, Sustainable Westchester has not yet determined the feasibility or likelihood of obtaining supply meeting this requirement. While we will continue to explore this, we will not include APPs in the program until such time as we are able to offer a guaranteed savings product.

The successful launch of the first Sustainable Westchester community solar project has demonstrated that such projects can yield a guaranteed savings against utility rates. Sustainable Westchester hopes to replicate this model and make community solar available to low-to-moderate income communities, with the intent to provide a guaranteed savings product for APPs who want to join the CCA. The key challenge to this goal is perceived risk and willingness of developers to participate in these projects. SW has active discussions with municipal housing authorities, the LMI Working Group, financing organizations, and other public sector entities to generate solutions to these challenges.

Sustainable Westchester was pleased to learn of the new support structures offered through the promulgation of the Low Income Order and seeks to take advantage of these structures to expedite our LMI initiatives.

Provide comprehensive translation services to potential and participating limited English proficiency (LEP) customers

In order to ensure access and participation in energy sourcing decision making for all Westchester residents, special care must be taken in order to include community members with limited English proficiency. Pursuant to the CCA Framework Order, "all communications with customers must be provided in the individual customer's native language to the extent that such information is available from the utility or in municipal records." Currently, there is no comprehensive database with this

information, however, when LEP customers inquire about the Program, translation services are offered through the current supplier, Constellation New Energy, Inc. ("Constellation").

Identified LEP Populations

At least 95% of LEP customers that reach out to Sustainable Westchester for translation services are Spanish-speaking.

Telephone Communications

Currently, when LEP customers call the Sustainable Westchester office, they are redirected to Constellation for translation services. In future RFPs and subsequent contracts, Westchester Power will request that suppliers demonstrate translation capabilities. If these capabilities do not exist, Westchester Power will add bilingual staff or engage a consulting service.

Written Communications

Sustainable Westchester will request information from Participating Municipalities and utilities regarding the presence of limited English proficiency residents. Based on the records provided, notification letters to prospective LEP customers will be provided in their native language. Since the vast majority of LEP Program participants have been identified as Spanish-speaking, Westchester Power has produced a Spanish version of the notification letter to send out when applicable. This will be filed with the PSC, along with the English version, at least 5 business days prior to the notification letters being mailed out.

TIMELINES

The following timelines set forth the steps for Prospective Municipalities to join the CCA by sliding into an existing contract (Table 1) and for Participating and Approved Municipalities to participate in contract renewals prior to the expiration of an existing contract (Table 2).

Table 1. Timeline for Prospective Municipalities

| Task | Start Date | Duration |
|--|------------|--------------|
| CCA Enabling Law Passed | Week 1 | 14 – 21 days |
| Outreach Period | Week 1 | 60 days |
| Local Authorization Package Submitted to PSC | Week 9 | 1 day |

| Approval of Local Authorization Package Returned by PSC | Week 10 | 14 – 28 days |
|---|---------|---|
| Sign Memorandum of Understanding and/or Electric Service Agreement | Week 14 | 1 day |
| Utility Data Request(s) for Approved Municipalities | Week 14 | 10 days |
| Post-Contract Meeting | Week 14 | 1 day |
| Submit Proof of Post-Contract Meeting to DPS | Week 15 | 1 day |
| Notification Letter Filed to DPS At Least 5 Days Prior to Mailing | Week 14 | 1 day |
| Notification Letter Mailed | Week 15 | 1 day |
| 30-Day Opt Out Period | Week 16 | 30 days |
| Enrollments Sent | Week 20 | 10 days |
| CCA Service Begins | Week 21 | Continuous; depends on meter- read date of customers |

Table 2. Timeline for Participating Municipalities and Approved Municipalities

| Task | Start Date | Duration |
|--|------------|------------|
| Outreach Period | Continuous | Continuous |
| Updated Implementation Plan Filed with PSC | Week 1 | 1 day |
| Updated Data Protection Plan Filed with PSC | Week 1 | 1 day |
| Request for Information (RFI) for Supplier Issued and Return | Week 2 | 21 days |

| MOUs/IMAs Approved | Week 1 | 35 days |
|---|---------|------------|
| Request for Proposals (RFP) for Supplier Filed with PSC | Week 5 | 1 day |
| Request for Proposals (RFP) for Supplier Issued | Week 5 | 21 days |
| Contract Award | Week 8 | 1 day |
| Additional Outreach Meeting | Week 8 | 28 days |
| Submit Proof of Additional Outreach Meetings to DPS | Week 12 | 1 day |
| Notification Letter Filed to DPS At Least 5 Days Prior to Mailing | Week 11 | 1 day |
| Notification Letter Mailed | Week 13 | 1 day |
| 30-Day Opt Out Period | Week 14 | 30 days |
| Enrollments Sent | Week 18 | 10 days |
| CCA Service Begins | Week 20 | Continuous |

PUBLIC OUTREACH PLAN

Westchester Power has engaged in comprehensive community outreach since the inception of the CCA Program. In the following sections, the general structure of Westchester Power's Public Outreach Plan is described.

Purpose

The purpose of the Public Outreach Plan is to ensure that residents and small businesses in Westchester County are adequately educated about the features and benefits of the CCA Program. When performing ongoing outreach in Participating Municipalities, communications are focused on providing updates on the progress of the CCA Program to its participants. Prior to the renewal of a Participating Municipality or a new municipality's enrollment, Westchester

Power launches a two-month educational program in order to empower potential customers to make an informed decision about their participation in the CCA Program. This requires providing prospective participants with information on the following:

- The importance and benefits of renewable energy;
- The ways in which CCA advances REV and benefits participants;
- What the contract terms are, including what type of energy supply options are available and what the rates are:
- How the enrollment process is structured, with an emphasis on the opt-out nature of the program;
- How to change your energy supply by opting up or down, or how to opt-out of the program altogether; and
- How to reach Westchester Power for any assistance or customer service needs.

In order to disseminate program information to diverse individuals across Westchester County, a variety of outreach tactics are used. These fall within four overarching categories:

- 1. Written Correspondence
- 2. Online Presence
- 3. Events
- 4. Media Presence

Written Correspondence

Mailings

As mandated by the PSC in the CCA Framework Order, the CCA Program sends out a notification letter, which is pre-approved by the Department of Public Service. In order to receive approval, notification letters will be filed with the PSC at least 5 business days prior to being mailed out. Additional mailings are used to circulate important program information, and have proven effective at communicating with participants; once a mailing is sent out, the number of customer service calls typically doubles for approximately two weeks.

E-Newsletters

Online newsletters have been used to disseminate general information to customers about the Program in its earliest stages. In addition to a Program-specific newsletter in the past, currently and moving forward, Sustainable Westchester distributes a quarterly newsletter that provides information and updates on the CCA Program, as well as incorporating REV-related topics that the CCA Program supports.

Online Presence

Social Media

Social media has proved to be a critical medium in publicizing information on the CCA Program, and particularly, in regards to increasing public turnout at the events that Westchester Power hosts, sponsors, and attends. Additionally, Sustainable Westchester staff coordinates with community organizations to publicize local events via their email distribution lists, social media outlets, etc. This has proven to be a significant contributor to greater communications reach.

Websites

It is important for Participating Municipalities to provide information on their municipal websites about the Program in order to separate Westchester Power from other ESCOs and direct eligible customers to the website for more information about the Program. Some towns and non-profit partners provide information on their websites about the Program and Sustainable Westchester will continue to develop materials and postings, and urge our municipal members to make these available on their websites.

Events

Meetings with Municipal Boards, Board Members, Staff

Sustainable Westchester staff regularly attends municipal board meetings and meets with board members and staff in order to update Participating Municipalities on the progress of the Program. Additionally, representatives visit the Boards of Prospective Municipalities that are not yet enrolled in the Program to explain CCA, provide updates, and inform the Boards on the process to join the Program if they are interested in doing so.

Sustainability, Energy, or Conservation Committees/Advisory Councils

Meeting with the environmentally-focused Advisory Councils and/or Committees has proven to be an important tool in providing information on the CCA Program, which the committee members can then circulate further within their own community groups. Additionally, it allows Sustainable Westchester to learn about the sustainability efforts of various groups and support these groups in initiatives that enhance REV goals.

Community Events

Community events are the most hands-on way to reach community members and explain the CCA Program. Sustainable Westchester participates in community events in municipalities that are already enrolled in the CCA, as well as municipalities that are not yet in the Program. Often times, municipal governments want to ensure that their residents are aware and willing to join the CCA Program prior to passing a resolution. To enhance communications, Sustainable Westchester can provide outreach at community events in any Prospective Municipality.

Media Presence

Press Releases

Westchester Power has increased its media presence by publishing several press releases in regards to program enhancements and REV-related initiatives.

Press Coverage

Third-party press coverage has proven to be extremely effective in publicizing the CCA Program to eligible and prospective customers and differentiating the Program from ESCOs. There are two types of media coverage that the Westchester Power CCA usually receives: 1) targeted coverage of the Program, including general information on the program structure, goals, and benefits, and 2) REV-related CCA coverage, which focuses on a topic, initiative, or event that enhances REV goals and is also related to the CCA.

APPENDIX A

Westchester Power Program Renewal in Con Ed Territory

The 2016 contracts for municipalities in Con Edison utility territory expire December 31, 2018. Westchester Power has begun the process of preparing its municipalities to participate in the solicitation for the supplier for the 2019 Con Ed territory contracts.

Communities Served

Participating Municipalities

Currently, there are 18 municipalities participating in the CCA Program that fall within Con Ed territory. These municipalities are listed below:

| City of New Rochelle | Town of Ossining | Village of Mount Kisco |
|----------------------|-------------------------------|--------------------------|
| City of White Plains | Village of Croton-on-Hudson | Village of Ossining |
| Town of Bedford | Village of Hastings-on-Hudson | Village of Pelham |
| Town of Greenburgh | Village of Irvington | Village of Pleasantville |
| Town of Mamaroneck | Village of Larchmont | Village of Rye Brook |
| Town of New Castle | Village of Mamaroneck | Village of Tarrytown |

Approved Municipalities

As of July 2018, there are 2 additional municipalities in Con Ed territory that have been approved, but are not yet enrolled in the Program. Both municipalities have signed the MOU for the 2019 Con Ed contract and intend to participate in the next round of CCA. These municipalities are:

Village of Ardsley Village of Sleepy Hollow

Prospective Municipalities

There are 19 additional municipalities that are eligible to join the Con Ed contract once they complete the requirements set forth in the CCA Framework Order and receive PSC approval on their Local Authorization Package. These municipalities are listed below:

| City of Mount Vernon | Town of North Castle | Village of Harrison |
|------------------------|-----------------------------|-------------------------|
| City of Peekskill | Town of Rye | Village of Pelham Manor |
| City of Rye | Village of Briarcliff Manor | Village of Port Chester |
| City of Yonkers | Village of Bronxville | Village of Scarsdale |
| Town of Cortlandt* | Village of Buchanan | Village of Tuckahoe |
| Town of Eastchester* | Village of Dobbs Ferry | |
| Town of Mount Pleasant | Village of Elmsford | |

^{*}passed the enabling law

Electricity Supply

In the 2016 Con Ed contract, 4 municipalities chose the Basic Supply and 14 municipalities chose the Green Supply.

The 2019 contracts will again have standard and renewable offerings. The consensus of our membership is that we will migrate to NYS-qualified Renewable Energy Certificates ("RECs") for the renewable option.

The supplier for the 2019 Con Ed contract has been chosen as of October 5, 2018. Beginning January 1, 2019, Constellation NewEnergy, Inc. will supply the 20 Participating Municipalities in Con Ed territory with a Basic Supply and a Green Supply, which is backed by 100% NYS hydropower RECs. The contract length is 24 months and the pricing for both residential and small commercials accounts is as follows:

Basic Supply: 7.709 cents per kWhGreen Supply: 7.959 cents per kWh

2019 Con Ed Contract Timeline

The current Con Ed territory contracts expire December 31, 2018. The following timelines set forth the steps for Prospective Municipalities to qualify to participate in the solicitation for the 2019 Con Ed territory contract (Table 1) and Participating and Approved Municipalities to participate in the new contract solicitation and execution (Table 2). Any municipality that would like to join the 2019 Con Ed contract after the completed RFP process will follow the *Timeline for Prospective Municipalities* set forth in the Master Implementation Plan.

Table 1. Timeline for Prospective Municipalities* - Con Ed Territory

| Task | Date Completed |
|------|----------------|
| | |

| CCA Enabling Law Passed | January 2018 - June 2018 |
|---|--------------------------|
| Outreach Period | January 2018 - June 2018 |
| Local Authorization Package Submitted to PSC | By end of June 2018 |
| Approval of Local Authorization Package Returned by PSC | July 2018 |
| Utility Data Request(s) for Approved Municipalities | July 2018 |

^{*} Two communities – Village of Ardsley and Village of Sleepy Hollow – fall into this category.

Table 2. Timeline for Participating Municipalities and Approved Municipalities - Con Ed Territory

| Task | Date Completed |
|---|---------------------|
| Outreach Period | Continuous |
| Updated Implementation Plan Filed with PSC | July 2018 |
| Updated Data Protection Plan Filed with PSC | Early August 2018 |
| Request for Information (RFI) for Supplier Issued | Early August 2018 |
| MOUs/IMAs Approved | Late August 2018 |
| Request for Proposals (RFP) for Supplier Filed with PSC | August 2018 |
| Request for Proposals (RFP) for Supplier Issued | September 2018 |
| Contract Award | October 2018 |
| Additional Outreach Meeting | October 2018 |
| Submit Proof of Additional Outreach Meetings to DPS | Early November 2018 |

| Notification Letter Filed to DPS At Least 5 Days Prior to Mailing | Early November 2018 |
|---|---|
| Notification Letter Mailed | Mid November 2018 |
| 30-Day Opt Out Period | Mid-November 2018 to Mid- December 2018 |
| Enrollments Sent | Late December 2019 |
| CCA Service Begins | After first meter read date in January 2019 |

Public Outreach Plan

The purpose of the Public Outreach Plan is to ensure that residents and small businesses in Westchester County are adequately educated about the features and benefits of the CCA Program. When performing ongoing outreach in Participating Municipalities, communications are focused on providing updates on the progress of the CCA Program to its participants.

Public outreach falls under four categories:

- 1. Written Correspondence (i.e. mailings, e-newsletters)
- 2. Online Presence (i.e. social media, websites)
- 3. Events (i.e. meeting with municipal boards, board members, staff, and sustainability committees; community events)
- 4. Media Presence (i.e. press releases, press coverage)

Westchester Power has engaged in comprehensive community outreach since the inception of the CCA Program, however, outreach activities have been undergone since Fall 2017 to prepare Participating Municipalities for the new contract. In the following section, outreach for each Participating Municipality is itemized.

Village of Ardsley

| Outreach Type | Description | Date | Time |
|----------------------------------|--|---------|---------|
| _ | Info about CCA program, updates, and process for joining | 6/19/17 | 8:00 PM |
| Presentation to Village Board | Info about CCA program, updates, and process for joining | 2/5/18 | 8:00 PM |

| Presentation to Village Board | Info about CCA program, updates, and process for joining | 3/6/18 | 8:00 PM |
|--|---|------------|------------------|
| Article: "Village Solicits Input on Energy Options" | In <i>The Rivertowns Enterprise</i> . Information on CCA & Ardsley considering joining the program | 3/16/18 | N/A |
| Website | Info about CCA on municipal website | April 2018 | N/A |
| CCA Information Session | Information Session on CCA at Library | 4/25/18 | 4:00 PM |
| CCA Information Session | Information Session on CCA at Village Hall | 5/1/18 | 4:00 - 5:30pm |
| Presentation to Village Board | CCA update, discussion with board | 5/7/18 | 8:00 PM |
| Rivertowns Sustainability Committee | Consortium of sustainability committees; discussed solutions of sustainability, including CCA participation | 6/14/18 | 7:00 PM |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/15/2018 | 8:00 PM |

Town of Bedford

| Outreach Type | Description | Date | Time |
|--|---|----------|-------------------------|
| Local organization website - Bedford 2020 | Post about CCA launch and program description | May 2016 | N/A |
| Town of Bedford website | Post about CCA launch and program description | May 2016 | N/A |
| Meeting with local environmental org - Bedford 2020 | CCA update, meeting, discussion | 2/14/17 | 10:30 AM |
| Bedford 2020 Food Forum | Multi-municipality sustainability and CCA event | 3/4/17 | 9:00 AM - 5:00 PM |
| Presentation to Town Board | CCA update to Town Board, program presentation | 6/20/17 | 7:00 PM |
| Meeting with local environmental org - Bedford 2020 | Discussion, community outreach | 7/13/17 | 9:30 AM |
| Westchester Power and Sustainable Westchester Sponsor Carbon Tax Forums | On website <i>American Towns</i> . Briefly describes CCA in conjunction with Carbon Tax Events being held by SW | 7/17/17 | N/A |

| Forum Seeks to Foster Dialogue on Carbon Tax | In The Bedford/ Pound Ridge Record Review. Describes WP CCA | 7/21/17 | N/A |
|---|--|----------------|-------------------------|
| Presentation to Town Board | Community outreach, Carbon Tax, | 7/26/17 | 8:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Tips for Keeping Energy Bills Down this Summer | In The Bedford/ Pound Ridge Record Review. Describes WP CCA; recommends participation | 8/11/17 | N/A |
| Contract Non-Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Bedford 2020 Climate Change Summit | Multi-municipality sustainability event; tabled with information on CCA, WP staff sat on panel discussions about CCA | 2/6/18 | 9:00 AM - 4:00 PM |
| Presentation to Town Board | Presentation to Town Board | 7/17/18 | 8:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/16/18 | 7:00 PM |

Village of Croton-on-Hudson

| Outreach Type | Description | Date | Time |
|--|---|----------------------|----------------------|
| Presentation to Village Board | CCA update, information | 5/22/17 | 7:30 PM - 9:00 PM |
| Clearwater Festival | Tabled at this event and discussed with attendees the WP CCA | 6/17/17 - 6/18/17 | 8:00 PM - 8:00 PM |
| Meeting with Conservation Advisory Committee | Roundtable discussion with sustainability members and others | 7/27/17 | 7:00 PM - 8:30 PM |
| Meeting with Mothers Out Front | Community education | 9/28/17 | 7:30 PM - 8:30 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Information on Village website | WP program information and Q&A | December 2017 | N/A |
| CCA ForumLibrary | Presentation on WP CCA program benefits and environmental impact | 1/25/18 | 7:00 PM - 8:30 PM |
| CCA ForumLibrary | Presentation on WP CCA program benefits and environmental impact | 2/6/18 | 7:00 PM - 8:30 PM |

| Teatown Solar Energy Panel | Renewable energy presentation by SW program managers, inc. how CCA compliments solar initiatives | 5/17/18 | 6:00 PM - 7:30 PM |
|---|--|----------|----------------------|
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/15/18 | 8:00 PM |

Town of Greenburgh

| Outreach Type | Description | Date | Time |
|--|---|----------------|-------------------|
| Greenburgh Nature Center | Public outreach, CCA program educational information | 9/22/16 | 7:00 - 9:00 PM |
| Greenburgh Nature Center | "Energy: Climate Culprit to Atmospheric Hero" - presented on CCA & other SW programs | 2/8/17 | 7:00 - 8:00 PM |
| Presentation to Town Board | Presentation on CCA program, updates, enhancements | 3/7/17 | 10:00 AM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Greenburgh Public Library | "CCA for Beginners." How to Read Your Bill, environment impacts of renewable energy and potential cost savings. | 1/26/18 | 2:00 - 4:30 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Presentation to Town Board | CCA presentation, discussion | 8/28/18 | 10:00 AM |
| Presentation to Town Board | CCA presentation, discussion | 9/12/18 | 7:30 PM |
| Presentation to Town Board | CCA presentation, discussion | 9/18/18 | 10:00 AM |
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/16/18 | 10:00 AM |

Village of Hastings-on-Hudson

| Outreach Type | Description | Date | Time |
|-----------------|--|-----------|------|
| Village website | WP program information and update/impact/results | June 2017 | N/A |

| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
|--|--|----------------|-----------------------------|
| Presentation to Village Board | CCA update and discussion | 8/22/17 | 7:30 PM |
| Celebrate Aging Fair- -sponsored by Westchester County | Focus on enhancements for senior citizens, WP tabled, speaking with residents from multiple communities about the benefits of CCA and the results of the WP program to date. | 9/19/17 | 10:00 AM - 2:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Rivertowns Sustainability Committee | Consortium of sustainability committees; discussed solutions of sustainability, including CCA participation | 6/14/18 | 7:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Presentation to Village Board | CCA update and discussion | 8/7/18 | 7:30 PM |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/16/18 | 7:30 PM |

Village of Irvington

| Outreach Type | Description | Date | Time |
|---|---|----------------|------------|
| Village website | WP program launch information | May 2016 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Town Board Meeting | CCA program presentation, update | 8/21/17 | 7:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Rivertowns Sustainability Committee | Consortium of sustainability committees; discussed solutions of sustainability, including CCA participation | 6/14/18 | 7:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/10/18 | 7:00 PM |

Village of Larchmont

| Outreach Type | Description | Date | Time |
|---|--|----------------|--------------------------|
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Presentation to Village Board | CCA program information and updates provided | 8/21/17 | 6:45 PM |
| CCA Community Outreach | Mamaroneck (Larchmont is a Village in M'neck) Senior Day Event; Tabled and made a presentation to a group of about 60 attendees | 9/19/17 | 10:00 AM - 2:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| "Going Green at HomeGood for Planet & Wallet" | Mamaroneck Public Libraryfocus on sustainable living, understand renewable energy, what is CCA and how to read your CCA/ConEd bill | 1/8/18 | 6:30 PM - 8:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/15/18 | 7:30 PM |

Town of Mamaroneck

| Outreach Type | Description | Date | Time |
|---|--|----------------|--------------------------|
| Town website | WP program launch information-CCA Update- Notification to residents | March 2016 | N/A |
| Town website | WP program update | March 2017 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Presentation to Town Board | CCA presentation | 8/23/17 | 8:00 PM |
| CCA Community Outreach | Mamaroneck Senior Day Event; Tabled and made a presentation to a group of about 60 attendees | 9/19/17 | 10:00 AM - 2:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| "Going Green at HomeGood for Planet & Wallet" | Mamaroneck Public Libraryfocus on sustainable living, understand renewable energy, what is CCA and how to read your CCA/ConEd bill | 1/8/18 | 6:30-8 p.m. |

| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
|--|---|----------------|---------|
| | Presentation on everything you need to know about CCA and its renewal; 15+ staff from Mamaroneck Town/Village | 9/13/18 | 7:30 PM |
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/17/18 | 8:30 PM |

Village of Mamaroneck

| Outreach Type | Description | Date | Time |
|---|--|----------------|--------------------------|
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Presentation to Village Board | CCA presentation | 8/14/17 | 7:30 PM |
| Community Outreach | Mamaroneck Senior Day Event; Tabled and made a presentation about CCA and how to read your bill to a group of about 60 attendees | 9/19/17 | 10:00 AM - 2:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| "Going Green at HomeGood for Planet & Wallet" | Mamaroneck Public Libraryfocus on sustainable living, understand renewable energy, what is CCA and how to read your CCA/ConEd bill | 1/8/18 | 6:30 - 8:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Village board work session | CCA presentation | 8/27/18 | 5:00 PM - 6:00 PM |
| Westchester Municipal Officials Association | Presentation on everything you need to know about CCA and its renewal; 15+ staff from Mamaroneck Town/Village | 9/13/18 | 7:30 PM |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/22/18 | 5:00 PM |

Village of Mount Kisco

| Outreach Type | Description | Date | Time | |
|-------------------|-------------|------|------|--|
| <i>v</i> 1 | * | | | |

| Press Coverage: "Know Your Neighbor: Dan Welsh, Program Director, Westchester Power" | In <i>The Examiner News</i> . Explained CCA and gave info on WP program director. | 4/24/17 | N/A |
|--|--|---------------------|-----------------------------------|
| Community Outreach | Chamber of Commerce meeting: introducing CCA to local small businesses in informal discussion | 4/26/17 | 5:30 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Muni board meeting | CCA presentation | 9/5/17 | 7:45 PM |
| Mount Kisco Sales Days | Tabling at community event, sharing information about WP CCA program and impact. | 9/16/17- 9/17/17 | 10:00 AM - 8:00 PM each day |
| Contract Non-Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Community Outreach | Chamber of Commerce - general informational meeting,CCA intro | 3/26/18 | 5:30 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| September Fest | Tabling at community event, sharing information about WP CCA program and impact. | 9/14/18 | 10:00 AM - 8:00 PM |
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/22/18 | TBD |

Town of New Castle

| Outreach Type | Description | Date | Time |
|----------------------------------|---|-------------|------------|
| Town website | WP CCA information sheet | 04/05/16 | N/A |
| Town website | WP CCA FAQs | 04/05/16 | N/A |
| Town website | CCA Sign up and Opt-Out instructions | 10/2016 | N/A |
| Sustainability Committee meeting | Roundtable discussion regarding CCA, Energy, sustainability | 6/28/17 | 7:30 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Muni board meeting | CCA presentation | 9/26/17 | 8:00 PM |

| Millwood 200 th Anniversary Celebration | Tabled on CCA and sustainability programs. | 10/28/17 | 10:00 - 5:00 PM |
|--|--|--|-----------------------|
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Teatown Solar Energy Panel | Renewable energy presentation by SW program managers, inc. how CCA compliments solar initiatives | 5/17/18 | 6:00 - 7:30 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Article: "Downsize Your Energy Bills" | In Westchester Rising. Westchester Power gives energy savings tips and CCA info | Westchester Rising (Vol. 14, No. 26-27); Chappaqua Patch (online) | N/A |
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | TBD | TBD |

City of New Rochelle

| Outreach Type | Description | Date | Time |
|--|--|----------------|----------------------------|
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Press Coverage: Rochelle Hosts Forum to Spotlight Issue of Carbon Tax; Talk of the Sound (online) | Mayor opening remarks highlight participation in CCA program; program director introduces what the CCA is and how fits in to subject | 8/2/17 | City of New Rochelle |
| City Council Meeting | CCA program update, discussion | 9/19/17 | 7:00 - 9:00 PM |
| Contract Non-Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| City website | WP program update information and alerts | 4/4/18 | N/A |
| Energize New Rochelle | Tabled for CCA in public square. | 6/4/18 | 11:30 AM - 1:30 PM |
| EV Event New Rochelle | CCA, Electric Vehicles, Drive green | 6/20/18 | 10:00 AM - 2:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |

| Post Contract Presentation to | Info about new contract's terms and conditions, including products offered, | 10/9/18 | 3:45 PM |
|-------------------------------|---|---------|---------|
| | pricing, and opt-out process | | |

Town of Ossining

| Outreach Type | Description | Date | Time |
|--|--|----------------|-----------------------|
| Town website | CCA Powerpoint presentation | 6/25/15 | 7:30 PM |
| Ossining Village Fair | Ossining Village and Town, educational outreach, tabling | 6/10/17 | 10:00 AM - 5:00 PM |
| Town Board Meeting | CCA program update and presentation | 7/18/17 | 7:30 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Town Board | CCA Renewal presentation | 3/20/18 | 7:30 PM |
| Teatown Solar Energy Panel | Renewable energy presentation by SW program managers, inc. how CCA compliments solar initiatives | 5/17/18 | 6:00 - 7:30 p.m. |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Town Board | Program renewal presentation, discussion | 8/7/18 | 8:30 PM |
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/16/18 | 7:30 PM |

Village of Ossining

| Outreach Type | Description | Date | Time |
|---|--|---------------|-----------------------|
| Teatown Solar Energy Panel | Renewable energy presentation by SW program managers, inc. how CCA compliments solar initiatives | 5/17/18 | 6:00 - 7:30 PM |
| CCA Program Update | Town Hall presentation | 7/5/17 | 7:30 PM |
| Ossining Village Fair | Ossining Village and Town, educational outreach, tabling | 6/10/17 | 10:00 AM - 5:00 PM |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/10/18 | 7:30 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2018 | N/A |

| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
|-------------------|--|-------------|-----|
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |

Village of Pelham

| Outreach Type | Description | Date | Time |
|---|--|----------------|-------------------|
| Village website | CCA explained | May 2016 | N/A |
| Village website | WP update | August 2017 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Muni board meeting | CCA presentation | 9/12/17 | 8:30 - 9:30 PM |
| Pelham Seniors Event | CCA presentation and "How to Read Your Bill" | 10/2/17 | 1:00 - 2:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Village board meeting | CCA results and new contract presentation | 8/14/18 | 7:30 PM |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/23/18 | 7:00 PM |

Village of Pleasantville

| Outreach Type | Description | Date | Time |
|--|---|----------------|--------------------------|
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Mt Pleasant Day | Tabled – informed visitors about the CCA program and other sustainability initiatives. | 8/20/2017 | |
| Celebrate Aging Fair sponsored by Westchester County | Tabled, spoke with residents from multiple communities about the benefits of CCA and the results of the WP program to date. | 9/19/17 | 10:00 AM - 2:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |

| Village Board presentation | Presented WP impact and results to village board | 10/1/10 | 8:00 PM - 9:00 PM |
|--|--|------------|----------------------|
| Post Contract Presentation to Town Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 1111/22/10 | 8:00 PM - 9:00 PM |

Village of Rye Brook

| Outreach Type | Description | Date | Tim e |
|---|---|-------------------|------------|
| Village Website | Information on CCA | April 2016 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Muni board meeting | CCA presentation (Video: http://ryebrook.granicus.com/MediaPlayer.php?view_id=2&clip_id =1357) | 8/22/17 | 7:30 PM |
| Contract Non- Terminatio n Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | Novemb er 2017 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Village board meeting | CCA results and new contract presentation Video: http://ryebrook.granicus.com/MediaPlayer.php?view_id=2&clip_id=1462) | 8/14/18 | 7:30 PM |
| Post Contract Presentatio n to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/9/18 | 7:30 PM |

Village of Sleepy Hollow

| Outreach Type Description Date Tin | Outreach Type | Description | Date | Time | |
|------------------------------------|----------------------|-------------|------|------|--|
|------------------------------------|----------------------|-------------|------|------|--|

| Village board | CCA presentation to the board | | |
|---|---|----------|--------------------------|
| meeting | (https://www.sleepyhollowny.gov/board-of-trustees/pages/02-21-2017-worksession-video) | 2/21/17 | 4:00 PM |
| Celebrate Aging Fairsponsored by Westchester County | Focus on enhancements for senior citizens, WP tabled, speaking with residents from multiple communities about the benefits of CCA and the results of the WP program to date. | 9/19/17 | 10:00 AM - 2:00 PM |
| Environmental Advisory Committee | Program presentation, community information, round table discussion | 10/13/17 | 7:00 - 8:00 PM |
| Village board meeting | CCA presentation by Sustainability Committee with SW support. Explained basics, opt-out, impact, reqt for local law. (Video: https://www.sleepyhollowny.gov/board-of-trustees/pages/01-09-2018-board-of-trustees-meeting) | 1/9/18 | 7:00 PM |
| Tarrytown/Sleepy Hollow Seniors Luncheon. | Explained WP CCA basics and via "How to Read Your Bill" presentation to over 100 Tarrytown/Sleepy Hollow senior citizens. Reviewed individual bills after presentation. | 2/6/18 | 12:30 - 2:30 PM |
| Committee Meeting | CCA Public Hearing (Video: https://www.sleepyhollowny.gov/board-of-trustees/pages/04-10-2018-board-of-trustees-meeting) | 4/10/18 | 6:30 - 8:30 PM |
| CCA Information Session at Senior Center | Discuss WP program, benefits, etc. in advance of muni joining CCA. | 6/11/18 | 7:00 - 9:00PM |
| Article: "Sleepy Hollow Looks to Join Westchester Power" | On <i>News 12</i> . Information about CCA/Sleepy Hollow joining | 6/12/18 | N/A |
| Farmers Market | TaSH Farmers Market, info for public re CCA, enrollments, program update, how to read your Con Ed bill | 6/23/18 | 8:00 AM - 3:00 PM |
| Town board meeting | Update on schedule for Village entry, q&a re results - carbon mitigation, how it supports REV e.g. community solar. (Video: https://www.sleepyhollowny.gov/board-of-trustees/pages/08-07-2018-worksession-video) | 8/7/18 | 7:00 PM |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/23/18 | 7:00 PM |

Village of Tarrytown

| Outreach Type | Description | Date | Time | |
|----------------------|-------------|------|------|--|
|----------------------|-------------|------|------|--|

| Village website | WP CCA program information | 3/21/16 | N/A |
|---|---|----------------|--------------------------|
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Municipal Board meeting | Presentation of CCA basics, results to-date to village board in televised sesson | 9/5/17 | 8:00 PM |
| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
| Tarrytown Seniors Luncheon. | Explained WP CCA basics and via "How to Read Your Bill" presentation to over 100 Tarrytown/Sleepy Hollow senior citizens. Reviewed individual bills after presentation. | 2/6/18 | 12:30 AM - 2:30 PM |
| Farmers Market | TaSH Farmers Market, info for public re CCA, enrollments, program update, how to read your Con Ed bill | 6/23/18 | 8:00 AM - 3:00 PM |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| Post Contract Presentation to Village Board | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 10/30/18 | 8:00 PM |

City of White Plains

| Outreach Type | Description | Date | Time |
|---|---|----------------|--------------------------|
| City website | Green initiatives page featuring WP CCA info | April 2016 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2017 | N/A |
| Article: White Plains & CountyMayor Roach Announces Support for 100% Clean Energy | In <i>Hudson Valley New Network</i> . Describes White Plains' energy goals and CCA participation (https://hudsonvalleynewsnetwork.com/2017/08/02/mayor-roach-announces-support-100-clean-energy/) | 8/2/17 | N/A |
| Article: White Plains Targets 100 percent Clean Energy by 2035 | In Westfair online. Describes White Plains' energy goals and CCA participation | 8/3/17 | N/A |
| Celebrate Aging Fairsponsored by Westchester County | Focus on enhancements for senior citizens, WP tabled, speaking with residents from multiple communities about the benefits of CCA and the results of the WP program to date. | 9/19/17 | 10:00 AM - 2:00 PM |

| Contract Non- Termination Letter | Informed customers of 8-month contract extension and unchanged terms, pricing, etc. | November 2017 | N/A |
|--|---|----------------|-------------|
| TV Interview: Dan Welsh, Westchester Power Program Director | White Plains Community Media | 4/7/18 | N/A |
| Wind Power Report | Mailing with information about CCA and green supply impact | August 2018 | N/A |
| City Council Meeting | Presentation on CCA, updates, and program renewal | 8/7/18 | 10:00 AM |
| City Council Meeting | Communication from Mayor in public sesson about the MOU of participation for upcoming new RFP for Westchester Power CCA | 9/4/18 | 7:30 PM |
| Post Contract Presentation to City Council | Info about new contract's terms and conditions, including products offered, pricing, and opt-out process | 11/5/18 | TBD |

Countywide Media and Web Coverage

| Type of Media/Web Coverage | URL/Publication Info | Publisher | Date |
|--|--|---|---------------|
| CCA Facebook | https://www.facebook.com/westchester power | Facebook | April 2016 |
| CCA Twitter | https://twitter.com/westchesterpwr | Twitter | April 2016 |
| CCA Instagram | https://www.instagram.com/westchester power/ | Instagram | April 2016 |
| CCA Website | http://www.westchesterpower.org/ | Westchester Power | April 2016 |
| Sustainable Westchester Facebook | https://www.facebook.com/sustainable westchester | Facebook | April 2016 |
| Westchester Power Newsletter | https://community.westchesterpower.or g/civicrm/mailing/view?id=4&reset=1 | Westchester Power | November 2016 |
| Illuminating Information on Electric Service | Westchester & Fairfield County Business Journal (Vol. 53, No. 9) | Westchester County Business Journal | 2/27/17 |
| Westchester Power Launches "emPowering Green Energy" | http://www.prweb.com/releases/2017/0 4/prweb14199968.htm | Westchester Power | 4/3/17 |

| Westchester Power Helps the County Go Green with Expansive Program | http://www.westchestermagazine.com/ Blogs/914INC-Incoming/April- 2017/Westchester-Power-Expansive- Program/ | Westchester Magazine | 4/25/17 |
|---|--|---|---------|
| County Joins Sustainable Westchester Consortium | http://www.westchesterpower.org/wp-content/uploads/2017/06/PR-County-Joins-Sustainable-Westchester-Consortium.pdf | Westchester Power | 5/23/17 |
| Westchester Joins Energy Alliance | https://westfaironline.com/89687/westc hester-county-joins-sustainable- westchester-consortium/ | Westchester County Business Journal | 6/5/17 |
| One Year In, Westchester Power Pushes a New Era of Clean Energy | https://westfaironline.com/90137/one- year-in-westchester-power-pushes-a- new-era-of-clean-energy/ | Westchester County Business Journal | 6/9/17 |
| Westchester Power Provides Tips on "Downsizing" Energy Bill Costs | http://www.prweb.com/releases/2017/0 6/prweb14409872.htm | Westchester Power | 7/7/17 |
| Westchester Power and Sustainable Westchester Sponsor Carbon Tax Forums | http://www.prweb.com/releases/2017/07/prweb14516149.htm | Westchester Power | 7/18/17 |
| Nearby Events: A Panel Discussion on Carbon Tax | http://www.westmorenews.com/Content/Calendars/Calendars-subsection/Article/Nearby-Events/39/144/33173 | Westmore News (online) | 7/20/17 |
| Westchester Power and Sustainable Westchester Sponsor Carbon Tax Forums | http://www.nysac.org/blog_home.asp? Display=451 | New York State Association of Counties (online) | 7/20/17 |
| Mayor Roach Announces Support for 100% Clean Energy | http://hudsonvalleynewsnetwork.com/2 017/08/02/mayor-roach-announces- support-100-clean-energy/ | Hudson Valley News Network (online) | 8/2/17 |
| Dan Welsh, Westchester Power Program Director radio interview | Video interview. Discussed Westchester Power program and CCAs in general | "Westchester Means Business" | 9/11/17 |
| Westchester Power Engages Ampion, Software Leader in Energy Arena | http://www.prweb.com/releases/2017/0 9/prweb14681394.htm | Westchester Power | 9/11/17 |

| Local Organizations Participate in Eastchester Green Festival | Print Issue. Westchester Power recognized for tabling at Green Festival | LoHud | 9/12/17 |
|--|---|-------------------|---------------|
| Westchester Power Newsletter | https://community.westchesterpower.or g/civicrm/mailing/view?id=154&reset= 1 | Westchester Power | December 2017 |
| Sustainable Westchester Launches Community Solar Program in Cooperation with Abundant Efficiency | http://www.westchesterpower.org/sustai nable-westchester-lau nches-community-solar-program/ | Westchester Power | 4/23/18 |
| Westchester Power Newsletter | http://sustainablewestchester.org/wp-content/uploads/2018/07/2018-SpringNewsletter.pdf | Westchester Power | Spring 2018 |

Municipal Contacts

| NAME & | NAME & CONTACT INFORMATION FOR CHIEF ELECTEDS, MANAGERS AND | | | | | |
|------------|---|------------------------------------|------------------------------------|-------------------------------|--------------|--|
| ADMINIS' | ADMINISTRATORS - CON EDISON TERRITORY | | | | | |
| First Name | Last Name | Position | Municipality | Email | Phone # | |
| Nancy | Kaboolian | Mayor | Village of Ardsley | nkaboolian@ardsleyvillage.com | 914-693-1550 | |
| Meredith | Robson | Village Manager | Village of Ardsley | mrobson@ardsleyvillage.com | 914-693-1550 | |
| Chris | Burdick | Supervisor | Town of Bedford | supervisor@bedfordny.gov | 914-666-6530 | |
| Janine | King | Village Manager | Village of Croton-on- Hudson | jking@crotononhudson-ny.gov | 914-271-4848 | |
| Bryan | Healy | Secretary to Village Manager | Village of Croton-on- Hudson | bhealy@crotononhudson-ny.gov | 914-271-4848 | |
| Brian | Pugh | Mayor | Village of Croton-on- Hudson | bpugh@crotononhudson-ny.gov | 914-271-4848 | |
| Paul | Feiner | Supervisor | Town of Greenburgh | pfeiner@greenburghny.com | 914-989-1540 | |

Westchester Power Implementation Plan Appendix A

| Francis | Frobel | Village Manager | Village of Hastings-on- Hudson | villagemanager@hastingsgov.org | 914-478-3400 |
|----------|------------|--------------------------|---------------------------------------|--------------------------------------|--------------|
| Peter | Swiderski | Mayor | Village of Hastings-on- Hudson | mayor@hastingsgov.org | 914-478-3400 |
| Brian C. | Smith | Mayor | Village of Irvington-on- Hudson | bsmith@irvingtonny.gov | 914-591-7070 |
| Lawrence | Schopfer | Village Administrator | Village of Irvington-on- Hudson | lschopfer@irvingtonny.gov | 914-591-4358 |
| Lorraine | Walsh | Mayor | Village of Larchmont | mayor@villageoflarchmont.org | 914-834-6230 |
| Justin | Datino | Administrator/ Clerk | Village of Larchmont | administrator@villageoflarchmont.org | 914-834-6230 |
| Nancy | Seligson | Supervisor | Town of Mamaroneck | supervisor@townofmamaroneckny.org | 914-381-7805 |
| Robert | Yamuder | Village Manager | Village of Mamaroneck | ryamuder@vomny.org | 914-777-7703 |
| Thomas | Murphy | Mayor | Village of Mamaroneck | tmurphy@vomny.org | 914-777-7722 |
| Stephen | Altieri | Town Administrator | Town of Mamaroneck | saltieri@townofmamaroneckny.org | 914-381-7810 |
| Edward | Brancati | Village Manager | Village of Mount Kisco | ebrancati@mountkiscony.gov | 914-864-0001 |
| Gina | Picinich | Mayor | Village of Mount Kisco | mayorginapicinich@mountkiscony.gov | 914-241-0500 |
| Robert | Greenstein | Town Supervisor | Town of New Castle | rgreenstein@mynewcastle.org | 914-238-4771 |
| Jill | Shapiro | Town Administrator | Town of New Castle | jshapiro@mynewcastle.org | 914-238-4742 |
| Noam | Bramson | Mayor | City of New Rochelle | nbramson@newrochelleny.com | 914-654-2150 |
| Charles | Strome | City Manager | City of New Rochelle | cstrome@newrochelleny.com | 914-654-2140 |
| Victoria | Gearity | Mayor | Village of Ossining | gearity@villageofossining.org | 914-941-3554 |
| | | | | · · | |

Westchester Power Implementation Plan Appendix A

| Dana | Levenberg | Supervisor | Town of Ossining | dlevenberg@townofossining.com | 914-762-6001 |
|-------------|-------------|---------------------------------|-----------------------------|----------------------------------|--------------|
| Debbie | McDonnell | Village Manager | Village of Ossining | dmcdonnell@villageofossining.org | 914-941-3554 |
| Michael | Volpe | Mayor | Village of Pelham | michael.volpe@pelhamgov.com | 914-738-2015 |
| John | Gallagher | Village Administrator | Village of Pelham | administrator@pelhamgov.com | 914-231-3318 |
| Patricia | Dwyer | Village Administrator | Village of Pleasantville | pdwyer@pleasantville-ny.gov | 914-769-1940 |
| Peter | Scherer | Mayor | Village of Pleasantville | pscherer@pleasantville-ny.gov | 914-769-1975 |
| Christopher | Bradbury | Village Clerk/ Administrator | Village of Rye Brook | cbradbury@ryebrook.org | 914-939-1121 |
| Paul S. | Rosenberg | Mayor | Village of Rye Brook | mayor@ryebrook.org | 914-939-1121 |
| Kenneth | Wray | Mayor | Village of Sleepy Hollow | kwray@sleepyhollow.org | 914-366-5100 |
| Anthony | Giaccio | Village Administrator | Village of Sleepy Hollow | agiaccio@sleepyhollow.org | 914-366-5105 |
| Richard | Slingerland | Village Administrator | Village of Tarrytown | rslingerland@tarrytowngov.com | 914-631-1785 |
| Drew | Fixell | Mayor | Village of Tarrytown | dfixell@tarrytowngov.com | 914-631-1785 |
| Thomas | Roach | Mayor | City of White Plains | troach@whiteplainsny.gov | 914-422-1411 |
| Karen | Pasquale | Chief of Staff | City of White Plains | kpasquale@whiteplainsny.gov | 914-422-1411 |
| Mariam | Elgueta | Office of the Mayor | City of White Plains | melgueta@whiteplainsny.gov | 914-422-1412 |
| | | l . | 1 | | |

Notification Letter



Municipality's Logo

[Date]

Welcome to Westchester Power!

The [municipality] has joined with [number] other municipalities in a bulk-purchasing program for electricity known as Westchester Power. We provide [number] Westchester residents and small businesses with low-cost, fixed rates for electricity supply.

[Supplier] was the lowest bidder for our bulk purchase, and they will now be your supplier, beginning on your first meter-read date after [Start Date] and until your meter-read date in [End Date]. The power lines that deliver your electricity remain the responsibility of [Utility], and they will continue to bill you in the exact same way. You will continue to contact [Utility] in the event of any problem with your electricity service.

For translation services please call our office at (914) 242-4725.

Para acceder a nuestros servicios de traducción, llame a nuestras oficinas, al (914) 242-4725.

For more information on the Westchester Power program, please see the enclosed FAQ or call the office at (914) 242-4725.

Enrollment

[Municipality] residents and small businesses who currently receive their supply from [Utility] are automatically enrolled, unless you choose to opt out within 30 days of receiving this letter. If you would like to stay with us, you will be seamlessly enrolled after the 30-day opt-out period, but you still have the ability to opt out at any time thereafter with no penalty.

To opt out, you can:

Return the enclosed opt out postcard, <u>OR</u> call the Westchester Power office at (914) 242-4725, <u>OR</u> go to www.westchesterpower.org and submit the Opt Out Form under "Energy Choices."

Supply Options

There are two supply options under our program: basic and green.

- Green Option: Your electricity supply is [Green Supply Option]
- Basic Option: Your electricity supply is a [Basic Supply Option]

[Municipality] has chosen [Supply type] as the default in which you will be enrolled; however, you have the ability to switch to [Other supply type].

To switch between supply choices: Visit our website www.westchesterpower.org and click on "Energy Choices" for the appropriate form, or call our office at (914) 242-4725.

| Rate Class | Green Supply* | Basic Supply |
|------------|---------------|--------------|
| | | |

| Residential (EL1) | [Insert Price] | [Insert Price] |
|-------------------|----------------|----------------|
| Small Commercial | [Insert Price] | [Insert Price] |
| (EL2) | | |

*Electricity Supply backed by [REC Type]

Note: Above rates may be subject to a municipal Gross Receipt Tax (GRT).

What we've accomplished as of [Month] 2018 ...



...thanks to our participating municipalities!

City of New Rochelle City of White Plains Town of Bedford Town of Greenburgh Town of Lewisboro Town of Mamaroneck Town of New Castle Town of North Salem Town of Ossining Town of Somers Village of Croton-on-Hudson Village of Hastings-on-Hudson Village of Irvington Village of Larchmont Village of Mamaroneck Village of Ossining Village of Mount Kisco Village of Pelham Village of Pleasantville Village of Rye Brook Village of Tarrytown

Additional Questions? Give our office a call at (914) 242-4725.





Municipality's Logo



Frequently Asked Questions

Q: What is Westchester Power?

A: Westchester Power is a program that enables participating Westchester communities to join together and purchase electricity supply in bulk. Aggregating consumers on a large scale creates the buying power necessary to dictate the terms of our energy purchasing. Westchester Power has secured low fixed electric supply rates for [Insert Number] Westchester municipalities, representing about [Insert Number] households and small businesses.

Q: Who administers Westchester Power?

A: Westchester Power is a partnership program of Sustainable Westchester and participating Westchester County municipalities. Sustainable Westchester is a non-profit 501 (c) (3) consortium of Westchester County local governments - in effect, owned by you. Sustainable Westchester has been authorized by the New York State Public Service Commission as the pilot CCA program in New York State, and your municipality has chosen Westchester Power to act as the manager, coordinator, and administrator of the program.

Q: Does Westchester Power replace my utility?

A: No. Your existing utility (Con Edison or New York State Electric & Gas, depending on where you live) will continue to deliver reliable power, maintain power lines, and respond to service outages. They will still provide the same customer service to all residents regardless of whether they are in the program. They are required by law to do so. Customers will still receive only one bill each month and it will still come directly from your utility. The new bill will reflect the change in supplier and new supply rate.

Q: How does Westchester Power procure power?

A: Westchester Power administered a competitive bidding process, soliciting responses from all registered New York suppliers. [Insert Supplier] is the supplier under the current contract.

Q: How can I be sure Westchester Power will provide energy consistently?

A: Electricity is a highly regulated industry and there are many safeguards against service interruption from supplier error. There is a "grid operator" (called the NYISO) that monitors the grid at the high-voltage level to ensure the proper power is flowing at all times. In addition, the utility remains the "provider of last resort," which means they are obligated to serve any customers whose supplier has failed to buy the requisite power for those customers.

Q: Will I save money by participating in Westchester Power?

A: Westchester Power rates are fixed at a price lower than the average utility rate between [Insert pricing target depending on utility zone]. Over the first 2 years of the program, Westchester Power's rates have outperformed the utility and saved customers money. Our large customer base assures us of attracting competitive bids from suppliers; however, it is the nature of a fixed price contract that there is no guarantee that Westchester Power rates will be lower in any given month, or save money through the end of the contract period.

Q: How does the enrollment process work?

A: Residential and small commercial (those not charged for their peak demand) customers that currently receive electric supply from the utility are automatically enrolled. Residents or small businesses that are presently under contract with a third party electricity supply company (ESCo) are not enrolled. If you are already signed up with an ESCo, but want to switch to Westchester Power, look at the terms of your existing contract to see when it expires and what (if any) penalties apply for early termination. If you choose to terminate your contract with the ESCo, you can then Opt-In to join the program.

Q: What if I don't want to participate?

A: It is absolutely your choice. Every household and small business that currently receives its energy supply from the utility can opt out at any time by filling out an online form at www.westchesterpower.org under "Energy Choices," or by calling Westchester Power directly at 914-242-4725. They will ask you for the same information seen on that form: name of your utility, name on the account, account number, email, phone, service address, and your city, state, and zip code.

Q: Is there a fee for opting out of Westchester Power?

A: No, there is never a fee or penalty for opting out.

Q: If I opt out after the contract has taken effect, how will that affect my service?

A: Service will not be interrupted whatsoever. The account will be transferred back to the utility at the end of the following billing period.

Q: Does Westchester Power supply "green" power?

A: Yes. In fact, [Number] of the [Number] participating municipalities have set [Green Supply Offering] as the default option for their residents and small businesses. Your municipality choose either standard power or green power as the default supply, but residents/small businesses can freely choose to switch supply options at any time.

Q: What is the 100% Renewable Energy Option?

A: The Westchester Power renewable energy option is currently [Green Supply Option]. No coal. No gas. No oil. No nuclear. It is clean energy, plain and simple. No fossil fuels. As a consequence, greenhouse gas emissions are dramatically reduced. We can celebrate our contribution to cleaner air and cleaner water. It is the right choice for our planet, for future generations, for all who care about climate change.

For additional information, email <u>info@westchesterpower.org</u> or call (914) 242-4725.

For questions regarding municipal participation: [Name, title, email, phone]



Notification Letter in Spanish

[ONCE THE CONTENT OF THE OPT OUT LETTER ABOVE IS FINALIZED/APPROVED, THE SPANISH VERSION WILL BE UPDATED TO REFLECT ANY CHANGES]



Municipality's Logo

[Date]

¡Bienvenido a Westchester Power!

La [municipality] se ha unido con [number] municipalidades en un programa para comprar grandes cantidades de energía eléctrica denominado Westchester Power. Ofrecemos a los [number] residentes y pequeñas empresas de Westchester tarifas fijas y de bajo costo para el suministro eléctrico.

[Supplier] fue la empresa que ofertó el menor precio para nuestra compra de grandes cantidades de electricidad, por lo cual, ahora, será su proveedor. La red eléctrica que entrega la electricidad sigue siendo responsabilidad de [Utility] quienes continuarán facturándole de la misma manera. Asimismo, en caso de que tenga algún problema con el servicio de electricidad, deberá contactar a [Utility].

Para más información sobre el programa de Electricidad de Westchester, consulte las Preguntas Frecuentes adjuntas o llame a la oficina al (914) 242-4725.

For translation services please call our office at (914) 242-4725.

Para acceder a nuestros servicios de traducción, llame a nuestras oficinas, al (914) 242-4725.

Registro

Los residentes y pequeñas empresas de [Municipality] que, actualmente, reciben el suministro eléctrico de [Utility] están registrados automáticamente, salvo que decida excluirse dentro de los 30 días de haber recibido esta carta. Si desea permanecer con nosotros, quedará registrado sin inconvenientes, una vez transcurrido el período de exclusión de 30 días, pero aún tiene la posibilidad de excluirse en cualquier momento después de dicho período sin sanción alguna.

Para excluirse, usted puede:

Enviar la tarjeta de exclusión adjunta \underline{O} llamar a la oficina de Westchester Power, al (914) 242-4725, \underline{O}

visitar www.westchesterpower.org y enviar el Formulario de Exclusión que se encuentra en la sección "Energy Choices" (Opciones de energía).

Opciones de suministro

Existen dos opciones de suministro en nuestro programa: básico y verde.

- Opción verde: Su suministro eléctrico es [Green Supply Option].
- Opción básica: Su suministro eléctrico es [Basic Supply Option].

[Municipality] ha elegido [Supply type] como predeterminado, en el que será registrado; sin embargo, tiene la posibilidad de cambiar a [other supply type].

Para cambiar de opción de suministro: Visite nuestro sitio web www.westchesterpower.org y haga clic en "Energy Choices" para obtener el formulario correspondiente o llame a nuestra oficina al (914) 242-4725.

| Clase de tarifa | Suministro verde* | Suministro básico |
|-------------------------|-------------------|-------------------|
| Residencial (EL1) | [Insert Price] | [Insert Price] |
| Pequeñas empresas (EL2) | [Insert Price] | [Insert Price] |

*Suministro de electricidad respaldado por [REC Type]

Nota: Las tarifas que figuran más arriba podrían estar sujetas al impuesto municipal de ingresos brutos (GRT, por su sigla inglés).

Lo que hemos logrado hasta [Month] de 2018...



... ¡gracias a las municipalidades que participan!

City of New Rochelle City of White Plains Town of Bedford Town of Greenburgh Town of Lewisboro Town of Mamaroneck Town of New Castle Town of North Salem Town of Ossining Town of Somers Village of Croton-on-Hudson Village of Hastings-on-Hudson Village of Irvington Village of Larchmont Village of Mamaroneck Village of Ossining Village of Mount Kisco Village of Pelham Village of Pleasantville Village of Rye Brook Village of Tarrytown

¿Otras preguntas? Llame a nuestra oficina al (914) 242-4725.





Municipality's Logo



Preguntas frecuentes

P: ¿Qué es Westchester Power?

R: Westchester Power es un programa que permite a las comunidades participantes de Westchester unirse y comprar suministro de electricidad en grandes cantidades. La cantidad total de consumidores a gran escala crea el poder de compra necesario para dictar los términos de nuestra compra de electricidad. Westchester Power tiene tarifas fijas bajas de suministro eléctrico para [Insert Number] municipalidades de Westchester, lo que representa cerca de [Insert Number] hogares y pequeñas empresas.

P: ¿Quién administra Westchester Power?

R: Westchester Power es un programa de colaboración de Sustainable Westchester y de las municipalidades participantes del condado de Westchester. Sustainable Westchester es un consorcio sin ánimo de lucro de acuerdo con el artículo 501 (c) (3) conformado por los gobiernos locales del condado de Westchester, en efecto, es suyo. Sustainable Westchester ha sido autorizada por la Comisión de Servicio Público del estado de Nueva York para actuar como el gestor, coordinador y administrador de Westchester Power en nombre de cualquiera de las municipalidades miembro.

P: ¿Reemplaza Westchester Power a mi compañía de servicios públicos?

R: No. Su compañía de servicios públicos existente (Con Edison o New York State Electric & Gas, según en dónde viva) continuará entregando electricidad confiable, manteniendo redes eléctricas y responderá ante cortes de energía. Seguirá suministrando el mismo servicio al cliente a todos los residentes independientemente de si forman parte del programa. La ley les exige que lo hagan. Los clientes recibirán una sola factura por mes que provendrá directamente de su compañía de servicios públicos. La nueva factura reflejará el cambio de proveedor y la tarifa nueva de suministro.

P: ¿Cómo obtiene Westchester Power la electricidad?

R: Westchester Power realizó un proceso de licitación competitivo y solicitó respuestas a todos los proveedores registrados de Nueva York. [Insert Supplier] es el proveedor que figura en el contrato actual.

P: ¿Cómo puedo estar seguro de que Westchester Power suministrará la energía de manera constante?

R: El sector de la energía eléctrica está muy regulado, y existen muchas protecciones contra una interrupción del servicio por un error del proveedor. Existe un "operador de red" (denominado NYISO) que controla la red de alto voltaje para garantizar que la electricidad fluya en todo momento. Además, la compañía de servicios públicos continúa siendo el "proveedor de última instancia", lo que significa que están obligados a atender a los clientes cuyo proveedor haya omitido comprar la electricidad necesaria para dichos clientes.

P: ¿Voy a ahorrar dinero al participar en Westchester Power?

R: Las tarifas de Westchester Power son fijas y a un precio más bajo que la tarifa promedio de servicios públicos entre [Insert pricing target depending on utility zone]. Durante los primeros dos años del programa, las tarifas de Westchester Power han superado a las de la compañía de servicios públicos y han hecho ahorrar dinero a los clientes. Si bien nuestra gran base de clientes nos asegura que atraeremos ofertas competitivas de parte de los proveedores, es la naturaleza de un contrato con precio fijo que no exista garantía de que las tarifas de Westchester Power serán más bajas en un mes dado o que se ahorrará dinero hasta la finalización del plazo del contrato.

P: ¿Cómo funciona el proceso de registro?

R: Están registrados automáticamente los clientes residenciales y las pequeñas empresas (aquellos que no son responsables de la demanda punta) que actualmente reciben el suministro eléctrico de parte de la compañía de servicios públicos. Los residentes o empresas pequeñas que actualmente tienen un contrato con otra compañía de servicios de electricidad (ESCo por su sigla en inglés) no están registrados. Si está registrado en una ESCo, pero desea cambiar a Westchester Power, revise los términos de su contrato actual para verificar cuándo vence y qué sanciones (si las hubiera) se aplican por rescisión anticipada. Si decide rescindir el contrato con la ESCo, usted puede excluirse para unirse al programa.

P: ¿Qué sucedería si no deseo participar?

R: La elección es exclusivamente suya. Cada hogar y pequeña empresa que actualmente recibe su suministro eléctrico de parte de la compañía de servicios públicos puede excluirse en cualquier momento completando un formulario en línea en www.westchesterpower.org en la sección "Energy Choices" [Opciones de energía] o llamando a Westchester Power al 914-242-4725. Le solicitarán la misma información que figura en ese formulario: nombre de la empresa de servicios públicos, nombre la cuenta, número de cuenta, correo electrónico, teléfono, dirección del servicio y la ciudad, estado y código postal.

P: ¿Se cobra algún cargo por excluirse de Westchester Power?

R: No, no se cobra ningún arancel o multa por excluirse.

P: Si me excluyo después de que el contrato está vigente, ¿cómo afectará eso al servicio?

R: El servicio no será interrumpido. La cuenta será transferida de vuelta a la compañía de servicios públicos al finalizar el período de facturación siguiente.

P: ¿Suministra Westchester Power energía "verde"?

R: Sí. De hecho, [Number] de [Number] municipalidades que participan han establecido [Green Supply Offering] como la opción predeterminada para sus residentes y pequeñas empresas. Su municipalidad elegirá la energía estándar o la verde como suministro predeterminado, pero los residentes/pequeñas empresas pueden elegir libremente cambiar las opciones de suministro en cualquier momento.

P: ¿Cuál es la opción de energía 100 % renovable?

R: La opción de energía renovable de Westchester Power actualmente es [Green Supply Option]. Sin carbón. Sin gas. Sin petróleo. No es nuclear. Se trata de energía limpia, pura y simple. Sin combustibles fósiles. En consecuencia, las emisiones de gas de efecto invernadero se reducen en gran medida. Celebramos nuestro aporte a lograr aire y agua más limpios. Es la elección correcta para el planeta, para las generaciones futuras, para a quienes les importa el cambio climático.

Para mayor información, envíe un correo electrónico a info@westchesterpower.org o llame al (914) 242-4725.

Para preguntas relacionadas con participación municipal: [Nombre, titulo, email, teléfono]

