



PowerTel Utilities Contractors Limited

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November 2, 2012

Long Island Power Authority
NEW YORK

Quote #12-2918

Attention: Mr. Ronald J. Macklin
Vice President

Subject: **Storm Response
Labour & Equipment Rental Rates**

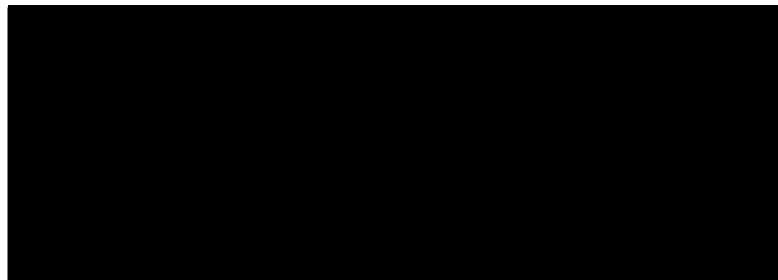
Dear Mr. Macklin:

Per Long Island Power Authority's (LIPA) request, PowerTel provides the following rates for labour and equipment rentals available for storm damage response to assist LIPA work crews with storm damage repairs throughout the LIPA service area as directed by LIPA.

All work will be completed on a 'time and material' basis at the following hourly rates:

<u>Labour Classification</u>	<u>Regular Time</u>	<u>Overtime x 1.5</u>	<u>Overtime x 2</u>
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General Foreman			
Foreman			
Sub-Foreman			
Journeyman Lineman			
Apprentice Lineman			
Equipment Operator			
Groundman			
Mechanic			



Please note the following regarding the above rates:

- ✓ Rates include contributions for wages, vacation pay, union benefits package, health & welfare, worker's personal tools, safety supplies, contractor's general liability, payroll burden and profit.
- ✓ Work hours (including mob / demob) will be invoiced as per the local IBEW Agreement being worked in.
- ✓ Room and Board will be charged in addition to the above at the rate of \$ [redacted] / man-day worked for mob / demob to / from the reporting point.
- ✓ R & B during project work to be provided by LIPA.
- ✓ Indoctrination or training time, if required, will be billed additional at above rates.

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Equipment Classification **Hourly Rates** **Unit No.'s**

The following equipment rates include fuel, oil, grease, maintenance and insurance.

Road Units

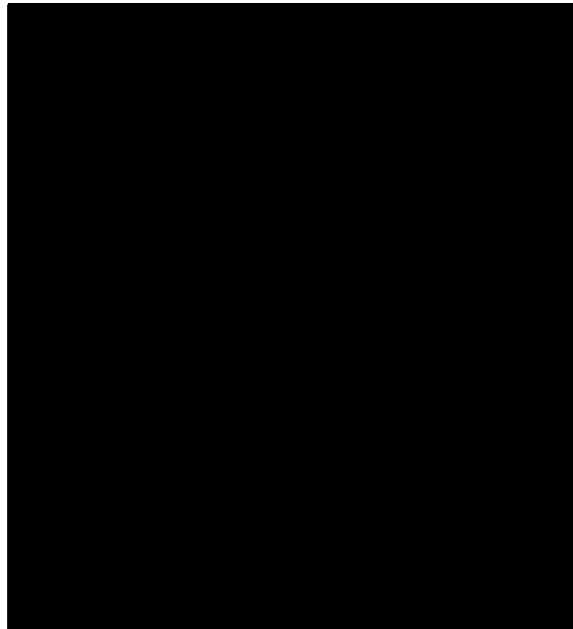
Crewcab Pickup Truck – 4 x 4
Mechanic Service Truck
Line Truck c/w Digger Derrick

Bucket Truck – 36ft Telescopic Bucket
Bucket Truck – 50ft or 55ft M. H.
Bucket Truck – Lift-All 55 / 70 M. H.
Bucket Truck – Terex 65 / 90 M. H.

Off-Road Units

Tracked RTV c/w Bucket – Terex 55ft M. H.
Tracked RTV c/w Bucket – Lift-All 65ft M.H.
Tracked RTV c/w Bucket – Terex RM-85 or RM-75/88 M.H.
Tracked RTV c/w Bucket – Terex TM-105 M.H.
Tracked RTV c/w Bucket – Terex TM-125 M.H.

Tracked RTV c/w Digger Derrick – Terex Commander 4050
Tracked RTV c/w Digger Derrick – Terex Commander 6000
Tracked RTV c/w Digger Derrick – Terex General 65
Tracked RTV c/w Digger Derrick – Terex General 80



Note – Minimum 1 crewcab pickup is required per rental crew to provide daily transportation.

Additional costs for labour or equipment to cross the US border crossing (if any) will be charged at cost plus % markup.

PowerTel will include several mechanics and service trucks in the crew / fleet compliment mobilizing which will be billed at the above rates.

PowerTel's General Foreman will make a daily time sheet out each day with the total hours that were worked for labour and equipment and have it signed by a LIPA representative for billing purposes. Billings will be weekly and be due in 30 days.

All rates are in US Dollars.

PowerTel will require a Purchase Order or signed letter from LIPA authorizing go ahead prior to mobilization of manpower and equipment to LIPA work areas.

Please do not hesitate to contact PowerTel with any questions or concerns regarding the above or if any other information is required.

Yours truly,
POWERTEL UTILITIES CONTRACTORS LIMITED

Chris Krueger
Director of Business Development