

Catherine L. Nesser
Assistant General Counsel
Legal Department



March 1, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brillling, Secretary
New York State Public Service Commission
Three Empire State Plaza
Albany, New York 12223-1350

Re: Case 07-M-0548 – Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-G-1016 – Petition of The Brooklyn Union Gas Company for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Gas Energy Efficiency Program

Case 08-G-1017 – Petition of KeySpan Energy of Long Island for Approval of an Energy Efficiency Portfolio Standard (EEPS) “Fast Track” Utility-Administered Gas Energy Efficiency Program

Case 09-G-0363 – Petitions for Approval of Energy Efficiency Portfolio Standard (EEPS) Gas Energy Efficiency Programs

REVISED JANUARY 2011 SCORECARD REPORTS

Dear Secretary Brillling:

I am writing in connection with the February 15, 2011 filing of the January 2011 Scorecard Reports made by The Brooklyn Union Gas Company d/b/a National Grid NY and KeySpan Gas East Corporation d/b/a National Grid (collectively, “National Grid” or the “Companies”) for the Companies’ gas energy efficiency programs as per the Commission’s orders in the above-captioned proceedings. The savings and expenses for January 2011 were omitted from those reports. As such, attached please find revised January 2011 Scorecard Reports complete with the savings and expenses data. Please discard the Companies’ February 15, 2011 submission.

Respectfully submitted,

/s/ Catherine L. Nesser
Catherine L. Nesser
Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)
Steven Keller, DPS Staff (via electronic mail)
William Saxonis, DPS Staff (via electronic mail)
Kathryn Mammen, DPS Staff (via electronic mail)
Edward White (via electronic mail)
Janet Gail Besser (via electronic mail)
Cathy Hughto-Delzer (via electronic mail)
Janet Audunson
Active Parties in Case 07-M-0548 via EEPS listserv

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid’s Residential High-Efficiency Heating, Water Heating and Controls Program in New York City is showing signs of favorable participation levels in January 2011. The Company has implemented a voluntary operational change to help control program spending and maximize participation levels by executing a rebate reservation process. Throughout the 2011 program year, the program manager will assess program spending and participation levels to determine if additional changes are required.

The Company will continue leveraging its existing relationships with the heating contractors, builders, developers, consumer advocacy groups and other trade partners to help achieve 2009–2011 therm saving goals in the New York City region. The Company is also exploring ways to further collaborate with Con Edison and NYSERDA to promote all the energy efficiency programs in the Downstate New York City region.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid’s Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

(c) Other Activities

Contractor Events

Date	Topic	Location	Audience Type
01/11/2011	Master Plumber Council Meeting	Queens, NY	Heating Contractors

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Industrial Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery along with Energy Products support, continue to conduct meetings with industrial customers and to build inventory towards the 2011 savings goals for the Industrial Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Industrial Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1_Industrial_Program_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Application are also being incorporated into the website. Please see Attachment 2_EE_Engineering_Study and Attachment 3_Steam_Survey.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA").

3. Customer Complaints and/or Disputes

No customer complaints have been received.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Industrial Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Commercial Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery team, along with Energy Products support, continues to conduct meetings with commercial customers and to build inventory towards the 2011 savings goals for the Commercial Energy Efficiency Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Commercial Energy Efficiency Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1_Commercial_Program_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Applications are being incorporated into the website. Please see Attachment 2_EE_Engineering_Study and Attachment 3_Steam_Survey.

A brochure strictly for heating and hot water rebates is near completion and will be posted on the Power of Action website as soon as it is complete. A commercial kitchen equipment brochure will be developed if approval from staff is given on the addition of Energy Star equipment.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as AEE, ASHRAE, USGBC and AIA.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY

Program/Project: Commercial Energy Efficiency Program

Reporting period: January 2011

Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program (EHSIP). National Grid is working closely with the vendor to develop the schedule of implementation services, secure and train contractors, and accompany the contractors on their initial visits to help ensure the proper deliver of energy saving measures to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

A press release about EHSIP resulted in various media outreach that included newspapers, local cable news segments and live call in cable show about energy efficiency.

National Grid's Marketing Department is currently developing a marketing plan for the remaining calendar year 2011 for this program.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid attends the Building Performance Contractors Association (BPCA) meetings for interaction with the contractors and to receive program updates. National Grid's Government Relations and Trade Ally departments have been informed about EHSIP for their assistance to promote the program. In addition, the Company is promoting the program with various community agencies that include Pratt Institute and local sustainability groups.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

National Grid continues to seek BPI accredited companies through various resources that include the Building Performance Contractors Association (BPCA). Currently for downstate New York, nineteen participating contractors have signed onto the program and contractor training and monitoring is taking place. Additionally, there are three contractors ready to join the program pending their background check approvals.

5. Additional Issues

EHSIP technicians are finding a high percentage of health and safety issues in customer's homes. These health and safety measures are in violation of BPI policies. The Company is aggressively working with the customers, BPI, BPCA, EHSIP contractors and our vendor (CSG) for corrective action. These health and safety measures include carbon monoxide, gas leaks, and improperly vented bathroom fans.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Residential ENERGY STAR® Gas Products Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

Tetra Tech submitted draft program evaluation plan to National Grid and DPS for approval. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Multifamily Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was submitted on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials are being used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Multifamily Energy Efficiency Program brochure is near completion and will be placed into the National Grid Power of Action website upon completion. Please see Attachment 4_Multifamily_Program_Brochure.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

(c) Other Activities

Energy Efficiency presentations are being scheduled with New York professional association chapters such as AEE, ASHRAE, USGBC and AIA.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program Administrator: The Brooklyn Union Gas Company d/b/a National Grid NY
Program/Project: Multifamily Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

5. Additional Issues

There are no additional issues.

nationalgrid

THE POWER OF ACTION

New York City and Long Island

Industrial Program from National Grid

National Grid provides technical assistance and incentives to new and existing industrial facilities to help you improve your bottom line.

The following energy efficiency approaches are available to qualifying customers:

- ▶ Upgraded efficiency in the design of new construction projects
- ▶ Envelope measures in existing buildings
- ▶ Controls and operating systems in existing buildings
- ▶ Efficiency improvements of existing industrial processes
- ▶ Support for efficiency in expansions of existing industrial facilities

Use this form to apply for any of the equipment rebates listed below.



Targeted end-uses addressed in this program include:

- ▶ Industrial process applications
- ▶ Pipe insulation and envelope improvements
- ▶ Steam traps
- ▶ Heat exchangers
- ▶ Heat recovery
- ▶ Boiler control systems and boiler upgrades
- ▶ Custom heating and water heating applications
- ▶ Other natural gas uses and applications

Energy savings will be achieved through upgrades of existing industrial end-uses or through the specification of high-efficiency equipment for new industrial expansion projects.

Qualifying Equipment and Measures

PRESCRIPTIVE INCENTIVES

Upon installation, businesses may be eligible for incentives to help cover the incremental cost of qualifying high-efficiency equipment and technologies, including:

- ▶ Heating and water heating equipment
- ▶ Insulation (wall, roof/attic and pipe)
- ▶ Controls – programmable thermostats and boiler reset controls
- ▶ Steam traps

Incentive amounts vary according to the size and type of the equipment or measure installed.

CUSTOM PROJECTS

For gas-saving measures not covered by prescriptive incentives, we offer custom incentives. Pre-approved projects receive a one-time incentive based on estimated first-year savings up to 50% of project costs to a maximum of \$250,000.

ENGINEERING STUDIES

National Grid offers financial assistance for engineering studies. Customers can take advantage of a technical analysis, which evaluates the savings associated with specialized applications. These technologies may include thermal oxidizers in manufacturing, infrared process heat applications, central plant system redesign and other complex efficiency measures. A financial incentive of up to \$10,000 is available to cover 50% of the cost of a pre-approved engineering study.

Who Qualifies?

- ▶ Manufacturing/Industrial customer in the National Grid territory
- ▶ Use at least 12,000 decatherms of natural gas annually
- ▶ Are on a firm gas rate

Industrial Program Incentive Application

Please review terms and conditions. Form must be completed entirely.



THE POWER OF ACTION

PROJECT INFORMATION

Name of Facility: _____ Type of Facility: _____

Street: _____ City: _____ State: _____ Zip: _____

Year of Construction _____ Type of Project: Renovation Addition New Construction

Heated Square Footage of Building: _____

Currently a National Grid natural gas customer? Yes No Gas Account Number: _____

CONTACT INFORMATION

Name: _____ Date: _____

Title: _____

Company Name: _____ Phone Number: _____

E-mail: _____ Fax Number: _____

PROPOSED MEASURES

Place an x next to the measures you are potentially interested in installing within your facility.

CONTROLS

- Boiler combustion controls
- Boiler reset controls
- Energy Management System (EMS) install
- Energy Management System (EMS) optimization
- Programmable thermostats
- Other, _____

COOLING

- Desiccant dehumidification
- Double effect gas-fired absorption
- Single effect gas-fired absorption
- Engine driven chiller
- Gas fired heat pump
- Micro channel heat exchangers (new units only)
- Small absorption units < 15 tons
- Other, _____

DOORS

- Air curtains
- Energy efficient door
- Insulated overhead doors
- Loading dock seals
- Storm door
- Other, _____

HEATING

- Boiler blow down heat exchanger (steam)
- Boiler tune-up
- Condensing boiler
- Furnace
- Hydronic boiler
- Steam boiler
- New steam traps
- Stack heat exchanger
- Other, _____

INSULATION

- Condensate tank insulation
- Duct insulation
- Duct sealing
- Floor insulation
- Pipe insulation
- Roof/attic insulation
- Tank insulation
- Wall insulation
- Other, _____

PROCESS

- Infrared ovens
- Performance optimization
- Process heat recovery
- Replace thermo oxidizers
- Waste water heat recovery
- Other, _____

VENTILATION

- Dedicated outdoor air systems (DOAS)
- High-efficiency diffuser
- Ventilation heat recovery
- Other, _____

WINDOWS

- Energy efficient skylights
- Energy efficient windows
- Interior windows
- Other, _____

OTHER

- Destratification fans
- Other, _____

Please mail this completed form to: National Grid Efficiency • 1341 Elmwood Avenue • Cranston, RI 02910

New York City/Long Island

National Grid Industrial Energy Efficiency Programs Terms & Conditions

- 1. Incentives** - Subject to these Terms and Conditions, this program is offered by KeySpan Gas(NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/products described in this literature and within this application.
- 2. Customer Eligibility** - Company customers living in New York City and Long Island are eligible for High-Efficiency Incentives listed within this application if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Gas customers must be on a firm gas rate to qualify for incentives. EEI installations must be completed between 1/1/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 3. Energy Efficiency Improvements (EEIs)** - (a) The Company will only pay incentives for the specific EEIs listed within this application. The Company does not endorse the products listed nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products. There will be no incentive payments for substitute EEIs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEI installations must be installed in conformance with state and local code requirements and by properly licensed contractors. All projects requiring 10 or more units must be pre-approved by National Grid.
- 4. Post-Installation Work Verification** - The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEIs were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements** - All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.
- 6. Incentive Amounts** - The Company will provide incentives for approved equipment up to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEIs. The Company will not provide incentives of more than 50% of the cost of equipment and installation and will limit the incentive amounts at \$250,000 per project.
- 7. Proof-of-Cost of Installation** - The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment** - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost** - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review** - The review of the equipment installation by the Company, Vendor, and inspector is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Savings Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

New York City and Long Island

Energy-Efficient Natural Gas Solutions for Commercial Buildings

This program provides technical assistance and incentives to commercial building owners and operators.

- ▶ High-efficiency natural gas heating and water heating
- ▶ Insulation—roof, wall and pipe
- ▶ Programmable thermostats
- ▶ Boiler reset controls
- ▶ Commercial Kitchen Equipment
- ▶ Custom efficiency measures



Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your commercial building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
 - a. type of equipment or measure installed
 - b. quantity installed
 - c. installer information
 - d. itemized measure and installation costs
 - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.



Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List

MEASURE	INCENTIVE	MEASURE	INCENTIVE
Commercial Kitchen Equipment		Controls	
Efficient Fryers	\$1,000	Programmable Thermostats (limit 5)	\$25 ea
Efficient Convection Ovens	\$1,000	Boiler Reset — One Stage (limit 2)	\$150 ea
Efficient Steamers	\$125	Boiler Reset — Multi Stage (limit 2)	\$250 ea
Insulation		Heating and Water Heating Equipment	
Pipe (limit 500 linear feet)	\$1.50/ft	For a full list of equipment and rebates, see section E of this brochure	
Roof/Attic	20% of installed cost of the Energy Efficiency Measure		
Wall	20% of installed cost of the Energy Efficiency Measure		

This program is available for installations completed between **01/01/2011** and **11/30/2011**. Applications must be postmarked by **12/10/2011**. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction.com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Multifamily buildings are not eligible to receive incentives through this program. Visit our website for more details on the multifamily program.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail save@us.ngrid.com.

Commercial Energy Efficiency Incentive Application

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

A Customer: _____
(Name and address of facility where equipment was installed)

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____

Please check one:

- I'm an existing natural gas heat customer.
 I'm converting from oil/propane to a natural gas heating system.

National Grid
Gas Account Number: _____

Primary use of this facility: (please check applicable)

- | | | |
|--|---|---|
| <input type="checkbox"/> Assembly | <input type="checkbox"/> Heavy Industrial | <input type="checkbox"/> Primary School |
| <input type="checkbox"/> Auto repair | <input type="checkbox"/> Hospital | <input type="checkbox"/> Religious |
| <input type="checkbox"/> Big Box Retail | <input type="checkbox"/> Hotel | <input type="checkbox"/> Secondary School |
| <input type="checkbox"/> Community College | <input type="checkbox"/> Industrial Refrigeration | <input type="checkbox"/> Small Office |
| <input type="checkbox"/> Dormitory | <input type="checkbox"/> Large Office | <input type="checkbox"/> Small Retail |
| <input type="checkbox"/> Fast Food | <input type="checkbox"/> Light Industrial | <input type="checkbox"/> University |
| <input type="checkbox"/> Full Service Restaurant | <input type="checkbox"/> Motel | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Grocery | <input type="checkbox"/> Multi Story Retail | <input type="checkbox"/> Other _____ |

Contact Name: _____ Email: _____

Payee Name: _____ Payee Tax ID Number: (must provide) _____

Street: _____ Attention: _____
(Where incentive will be mailed if different from above)

City: _____ State: _____ Zip: _____

National Grid Representative: _____

Equipment installed from 01/01/2011 to 11/30/2011 is eligible. Incentive form and required documentation must be postmarked by 12/10/2011. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.

Where did you hear about this program? Sales Rep/Account Executive Heating Contractor Energy Auditor Equipment Supplier
 Trade Show Print Advertising Internet Radio/TV Other

Work Completion and Incentive Validation

I hereby affirm the equipment and measures indicated within this application have been installed at my facility. I acknowledge that all work is subject to on-site work verification and inspection as may be required by state and local law and by National Grid. I am aware of and agree to the Terms & Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installation performed. Customers cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining eligibility and energy savings.

Customer Signature: _____ Date: _____

B HIGH-EFFICIENCY GAS-FIRED COMMERCIAL KITCHEN EQUIPMENT

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	MANUFACTURER	MODEL NUMBER	SERIAL NUMBER	NUMBER OF UNITS (OVER 5 UNITS REQUIRES PRE-APPROVAL)	INCENTIVE PER UNIT	ANTICIPATED INCENTIVE AMOUNT	REPLACED UNIT
Commercial Fryer					\$1,000		<input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> N/A
Commercial Convection Oven					\$1,000		<input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> N/A
Commercial Steamer					\$125		<input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> N/A
						TOTAL INCENTIVE	

For a list of energy efficient ENERGY STAR® equipment, refer to www.powerofaction.com/kitchen.

Insulation and Controls Equipment Incentives

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

C INSULATION INFORMATION

Insulation Contractor Name: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$	
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft (Also see below)	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
<input type="checkbox"/> Roof/Attic, sq ft	20% of the installed cost of the Energy Efficiency Improvement	_____ sq ft	Bat Blown-in Other					
<input type="checkbox"/> Wall Insulation, sq ft		_____ sq ft	Bat Blown-in Other					
*Maximum of \$10,000 insulation incentive per account ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.							TOTAL INCENTIVE	

Pipe Insulation – Additional information required:

Pipe diameter (nominal) _____ inches Piping material: Copper Steel Other

Application: Water Heating Steam Boiler Hot Water Boiler Process Boiler

Equipment Efficiency (Energy Factor, AFUE or Thermal Efficiency) _____

Pipe Insulation Thickness: 1/2 1" 1 1/2 2"

D CONTROLS INFORMATION

Controls Contractor Name: _____ Gas Fitter/Plumber License Number: _____
(optional)

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____
(optional)

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	ANTICIPATED INCENTIVE	
<input type="checkbox"/> Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
<input type="checkbox"/> Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
<input type="checkbox"/> Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factory install. Not eligible if part of the original boiler. ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.						TOTAL INCENTIVE	

Heating System Information:

Hot Water Boiler Steam Boiler Furnace

Input BTU (MBH) _____ Efficiency (AFUE or thermal efficiency) _____

High-Efficiency Heating and Water Heating Equipment Incentives

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.



THE POWER OF ACTION

E HEATING AND WATER HEATING INFORMATION

Heating Contractor Name: _____ Gas Fitter/Plumber License Number: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____
(required)

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

2011 Commercial High-Efficiency Heating and Water Heating Incentives

PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIVE
Furnaces			Condensing Boilers		
up to 300 MBH input	92% AFUE* or greater	\$200	up to 300 MBH	92% AFUE* or greater	\$2,000
	92% AFUE* or greater	\$400	301 to 499 MBH	92% Thermal Efficiency ¹	\$3,000
with Electronic Commutated Motor (or listed on www.ahridirectory.org as electronically efficient).			500 to 999 MBH	92% Thermal Efficiency ¹	\$5,000
Condensing Unit Heaters			1000 to 1700 MBH	92% Thermal Efficiency ¹	\$10,000
151 to 400 MBH	90% Thermal Efficiency ¹	\$500	1701 and larger MBH	92% Thermal Efficiency ¹	\$15,000
Infrared Heaters			Indirect Fired Water Heaters		
All sizes	Low Intensity	\$500	up to 50 gallon storage		\$100
Steam Boilers			Greater than 50 gallon storage		\$300
up to 300 MBH	82% AFUE* or greater	\$700	* AFUE = Annual Fuel Utilization Efficiency THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses. NOTE: All equipment must meet program guidelines. All incentives are given on a per-unit basis. All incentives are subject to change without notice. All MBH levels are based on the unit input		
Hydronic Boilers			SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE		
up to 300 MBH	85% AFUE* or greater	\$1,000			
301 to 499 MBH	85% Thermal Efficiency ¹	\$2,000			
500 to 999 MBH	85% Thermal Efficiency ¹	\$2,500			
1000 to 1700 MBH	85% Thermal Efficiency ¹	\$3,500			
1701 and larger MBH	85% Thermal Efficiency ¹	\$5,000			

HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
*Operating boiler generating hot water							TOTAL INCENTIVE FOR BOTH CHARTS	

Type of water heater replaced: Indirect Stand Alone

National Grid Commercial Energy Efficiency Programs Terms & Conditions

1. Incentives - Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.

2. Customer Eligibility - Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions

3. Energy Efficiency Improvements (EEMs) - (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.

4. Post-Installation Work Verification - The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.

5. Installation Requirements - All installations must be completed in conformance with local code requirements and by qualified contractors.* Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.

6. Incentive Amounts - The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.

7. Proof-of-Cost of Installation - The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.

8. Indemnification - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.

9. Payment - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.

10. Installation Service Cost - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.

11. No Warranties - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.

12. Limited Scope Review - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.

13. Changes in the Energy Efficiency Program - The Program and these Terms & Conditions may be changed by the Company at any time without notice.

14. Payments Assignable to a Third Party - (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.

15. No Tax Liability to the Company - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.

16. Contractor Insurance - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

*Used equipment is not eligible unless approved by a National Grid technical representative.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**.

New York City and Long Island

Energy Efficiency Engineering Study Application

for Business

50% of the cost of an engineering study is available for approved projects up to \$10,000 for eligible gas heating business customers.



1.800.843.3636



www.powerofaction.com/efficiency

Save on energy, save on operating costs, save the environment.



Follow these steps to participate:

- 1) The engineering study must be completed by either a certified energy manager (CEM) or a professional engineer (PE).
- 2) A complete application must be submitted for approval. All sections must be completed or included in an attachment.
- 3) The study results need to provide the following:
 - ▶ Engineer and customer contact information
 - ▶ Executive summary including proposed Energy Efficiency Measures (EEM) and interactive gas and electric savings
 - ▶ Description of the Existing Case and Proposed Case for each EEM.
 - ▶ Study process and methodology with detailed calculations and assumptions
 - ▶ Planned facility description and usage
 - ▶ Base case and incremental project cost
 - ▶ Individual savings associated with each upgrade
- 4) Applications must be received by 12/10/2011 for consideration under the current program year.
- 5) 50% of the cost of an engineering study is available for approved projects up to \$10,000 for gas heating business customers.
- 6) One-line process drawings or hand sketches are strongly recommended.

Example of acceptable energy study format

Example 1: Executive Summary Table (Recommended EEMs with interactive gas and electric savings)

EEM	EEM Name	Annual Savings		Total Cost Reduction	Incremental Cost	Simple Payback
		Electric (kWh)	Gas (Therms)			
Base Case	Annual Energy Usage	703,241	16,038	\$109,711		
EEM #1	Improved wall insulation	-4,131	1,172	\$1,166	\$13,161	11.3
EEM #2	Demand Control Ventilation	18,205	591	\$3,091	\$7,170	2.3
EEM #3	Heat recovery off process load	-8,341	7,543	\$9,757	\$37,500	3.8
Interactive Subtotal for all EEMs		5,733	9,306	\$14,014	\$57,831	4.1
Proposed Case Interactive Energy Use		697,468	6,732	\$95,697		

Example 2: Detail breakout of EEM #2

Base Case: Fixed ventilation based on estimated occupancy levels

Proposed Case: The installation of Demand Control Ventilation (DCV) will vary the amount of air delivered based on CO₂ levels in the space. Energy savings arise from the decrease in the amount of air handled by the HVAC units and fan boxes. By installing DCV, total air flow to the space can be reduced from 5,390 cfm to 4,353 cfm, yielding electrical savings of \$3,091/year and natural gas savings of 591 therms/year. Payback for this EEM is 2.3 years. The installation of this EEM involves installing CO₂ sensors that are tied into the controls for the HVAC units and fan boxes.

Energy Efficiency Engineering Study Application

Customer/Facility Name	Account Number
------------------------	----------------

Address	City	State	Zip
---------	------	-------	-----

Contact Name	Phone	Email Address
--------------	-------	---------------

New Construction National Grid Representative _____

Existing Construction

Project Description:

Project Scope: Identify gas-saving EEM(s) that will be evaluated. Attach supporting documents.

Engineering Firm (CEM/PE)	Estimated Study Cost
---------------------------	----------------------

Address	City	State	Zip
---------	------	-------	-----

Contact Name	Phone	Ext
--------------	-------	-----

Study Start Date	Study Completion Date
------------------	-----------------------

Please make copayment to: Tax ID Number must be provided for copayment.

Payee Name	Payee Tax ID Number
------------	---------------------

Address

City	State	Zip
------	-------	-----

Customer Signature	Customer Name (Please Print)	Date
--------------------	------------------------------	------

Where did you hear about this program?

- SALES REP/ACCOUNT EXECUTIVE
 HEATING CONTRACTOR
 ENERGY AUDITOR
 EQUIPMENT SUPPLIER
 TRADE SHOW
 PRINT ADVERTISING
 INTERNET
 RADIO/TV
 OTHER

Please send this completed application along with scope of work to:

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

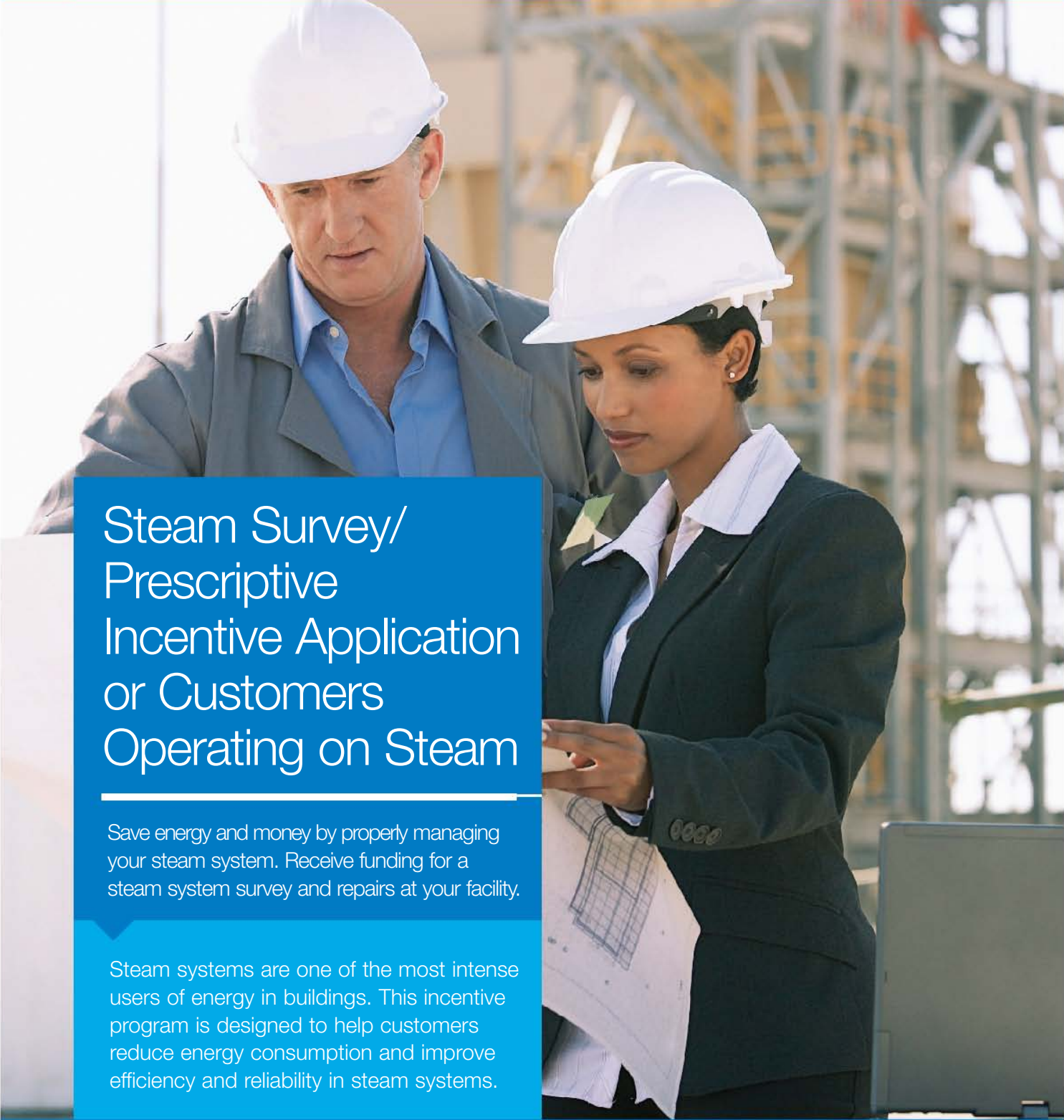
For more information, please e-mail save@us.ngrid.com, call **1-800-843-3636**, or visit www.powerofaction.com/efficiency

National Grid Energy Efficiency Engineering Co-Funding Application Terms & Conditions

1. **Funding for Engineering Studies** - Subject to these Terms & Conditions, this program is offered by KeySpan Gas (NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay grants to eligible customers in the Company's Service Territory when approved projects are completed. Funding for engineering studies cannot be provided to firms who have a vested interest in deploying energy efficiency technologies, measures or practices.
2. **Customer Eligibility** - Company customers located in New York City and Long Island are eligible for incentives if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Completed applications must be postmarked by 12/10/2011.
3. **Pre-Approval Process** - Funding for Engineering Studies must be approved, in writing, by National Grid and/or National Grid's representative in advance. Customers wishing to participate must complete and submit this Application Form along with a scope of work to the Program. Customers will be notified in writing via a commitment letter of the approved Engineering Study and the approved grant amounts.
4. **Participation in Other Energy Efficiency Programs** - Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA").
5. **Energy Efficiency Measures (EEMs)** - (a) The Program will only pay grants for the pre-approved studies specified within this Application. There will be no grant payments for substitute measures unless the substitute is approved by the Program in writing and in advance of installation. (b) All installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
6. **Post-Study Verification** - Grants for Engineering Studies completed will be paid at the sole discretion of the Company. National Grid requires two copies of the final report including supporting savings analysis. If the Company determines that the measure recommendations were not consistent with Program guidelines and applicable state and local code requirements, it may require that the Engineering Study be modified before making any grant payments. The cost of such modifications is the responsibility of the customer.
7. **Grant Amounts** - The Company will provide grants for approved Engineering Studies equal to as much as 50% of the cost of the Engineering Study up to a maximum grant of \$10,000.
8. **Proof-of-Cost of Engineering Studies** - The Customer must submit copies of all invoices itemizing all the costs of the Engineering Study. In addition, the Company may request any other reasonable documentation or verification of the date of completion or the cost to the customer of the Engineering Study. The documentation shall be provided with the submission of this application.
9. **Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
10. **Payment** - The Company, through the Vendor, expects to make grant payments to eligible customers within 45 days of satisfactory work verification. The customer must refund any grant made to the extent the Engineering Study does not satisfy program requirements.
11. **Engineering Study Cost** - The Company will recognize costs associated with engineering studies only to the extent that they are (i) reasonable, (ii) actually incurred by the Customer and (iii) fall within the guidelines for the Program.
12. **No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the recommended EEMs or the adequacy or safety of such measures.
13. **Limited Scope Review** - The scope of review by the Company, and of the measure recommendation, is limited solely to determine whether grants are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
14. **Changes in the Engineering Study Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice. National Grid reserves the right to close or alter the Program at any time. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
15. **Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program grant be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the customer directly at the address indicated in this Application.
16. **No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the grant by the customer.
15. **Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any recommended EEM. It is the responsibility of the customer to select qualified contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency

New York City and Long Island



Steam Survey/ Prescriptive Incentive Application or Customers Operating on Steam

Save energy and money by properly managing your steam system. Receive funding for a steam system survey and repairs at your facility.

Steam systems are one of the most intense users of energy in buildings. This incentive program is designed to help customers reduce energy consumption and improve efficiency and reliability in steam systems.

Steam System Survey Information

National Grid will fund 25% of the cost of a steam system survey, to a maximum of \$2,500 if recommended repairs are incented through the National Grid rebate program. A pre-approved surveyor will examine your facility's steam traps in order to uncover failed or nonoperating traps in addition to missing or damaged pipe insulation. The surveyor will recommend what measures are required to make your system more efficient.

If you opt to complete at least 50% of the recommended repairs, National Grid will pay an additional 25% of the survey cost (up to \$2,500). The maximum funding cap is \$5,000.

In return for funding from National Grid, you agree to start a comprehensive steam trap management plan following the Department of Energy's recommended steam trap management procedures at www1.eere.energy.gov/industry/bestpractices/pdfs/steam1_traps.pdf

Incentives are available for complete steam system replacements for industrial and multifamily customers only. Commercial customers should contact National Grid. Incentives are also available for the addition of pipe insulation. To download this rebate form, visit powerofaction.com/files/steamsystems.pdf

Customer Steps to Participate

- 1) For information on pre-approved vendors, contact National Grid at **1-800-843-3636** or visit our website at www.powerofaction.com/efficiency.
- 2) Contact a pre-approved vendor for a price quote on a steam system survey.
- 3) Submit price quote to National Grid for approval. E-mail it to save@us.ngrid.com or mail it to the National Grid address below.
- 4) Upon receiving the price quote, National Grid will supply you with an offer letter detailing the funding that can be provided upon completion of the survey. Offer letter must be signed and returned within stated time frame to ensure funding availability.
- 5) When the project is completed, send a copy of the survey invoice and repair invoice, if applicable, to National Grid at the e-mail address or the National Grid address listed below.
- 6) National Grid will send you a rebate check within 45 days upon receipt of these invoice(s).

Surveyor's Responsibilities

- 1) Locate, identify and tag all the steam traps located within the facility.
- 2) Provide a steam trap log including the following information:
 - ▶ operating status
 - ▶ model number
 - ▶ manufacturer
 - ▶ trap type
 - ▶ pressure/boiler plant description
 - ▶ a description of trap location

The surveyor(s) shall utilize a combination of testing methods including but not limited to: test valve method, listening device test, pyrometer method and visual observation.
- 3) Test all steam traps wherever possible and tag those traps that are not operating properly.
- 4) Instruct plant maintenance personnel in proper testing methods.
- 5) Note specific problems such as water hammer, improper sizing of condensate return systems, poorly designed piping configurations, improper or missing insulation, and any steam leaks.
- 6) Provide report of surveyed traps including: operating status, condition of each trap, those traps needing repair or replacement, and inlet and outlet pressures.
- 7) Report shall detail estimated therm losses for each trap and a cumulative site loss.
- 8) Please send a copy of the report to the customer and National Grid at the address below.

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

For more information, please e-mail save@us.ngrid.com, call **1-800-843-3636**, or visit www.powerofaction.com/efficiency

Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of the Steam System in your building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the measures listed below:

- 1) Have a qualified professional install qualifying measures.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
 - a. type of equipment or measure installed
 - b. quantity installed
 - c. installer information
 - d. itemized measure and installation costs
 - e. complete model number of equipment
- 4) For measures not listed in brochure or for Steam Trap replacements larger than 2", please contact National Grid Efficiency at **1-800-843-3636**

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List

MEASURE		INCENTIVE
Product	Rating	
Steam Boiler up to 300 MBH	82% AFUE* or greater	\$700
Insulation		
Pipe (limit 500 linear feet)		\$1.50/ft
Equipment		
Steam Traps (limit 100) (Both new and rebuilt Steam Traps are eligible)		\$25 ea

This program is available for installations completed between **01/01/2011** and **11/30/2011**. Applications must be postmarked by **12/10/2011**. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction.com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail save@us.ngrid.com.

Steam System Prescriptive Application

Incentives available to natural gas heating customers only. Please review terms and conditions.

Customer: _____ National Grid
(Name and address of facility where equipment was installed) Gas Account Number: _____

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____

Primary use of this facility:

- | | | | |
|--|---|---|---------------------------------------|
| <input type="checkbox"/> Assembly | <input type="checkbox"/> Grocery | <input type="checkbox"/> Motel | <input type="checkbox"/> Small Office |
| <input type="checkbox"/> Auto repair | <input type="checkbox"/> Heavy Industrial | <input type="checkbox"/> Multifamily low-rise (1 to 3 floors) | <input type="checkbox"/> Small Retail |
| <input type="checkbox"/> Big Box Retail | <input type="checkbox"/> Hotel | <input type="checkbox"/> Multifamily high-rise (4 + floors) | <input type="checkbox"/> University |
| <input type="checkbox"/> Community College | <input type="checkbox"/> Hospital | <input type="checkbox"/> Multi Story Retail | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Dormitory | <input type="checkbox"/> Industrial Refrigeration | <input type="checkbox"/> Primary School | <input type="checkbox"/> Other |
| <input type="checkbox"/> Fast Food | <input type="checkbox"/> Large Office | <input type="checkbox"/> Religious | |
| <input type="checkbox"/> Full Service Restaurant | <input type="checkbox"/> Light Industrial | <input type="checkbox"/> Secondary School | |

Please check one:

- I'm an existing natural gas heat customer. I'm converting from oil/propane to a natural gas heating system.

Contact Name: _____ Email: _____

Payee Name: _____ Payee Tax ID Number: (must provide) _____

Street: _____ Attention: _____
(Where incentive will be mailed if different from above)

City: _____ State: _____ Zip: _____

National Grid Representative: _____

Equipment installed from 01/01/2011 to 11/30/11 is eligible. Incentive form and required documentation must be postmarked by 12/10/11. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.

Where did you hear about this program? Sales Rep/Account Executive Heating Contractor Energy Auditor Equipment Supplier
 Trade Show Print Advertising Internet Radio/TV Other

Work Completion and Incentive Validation

I hereby affirm the equipment and measures indicated within this application have been installed at my facility. I acknowledge that all work is subject to on-site work verification and inspection as may be required by state and local law and by National Grid. I am aware of and agree to the Terms & Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installation performed. Customers cannot receive an incentive from National Grid and an incentive from NYSEERDA for the same equipment. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining eligibility and energy savings.

Customer Signature: _____ Date: _____

CONTRACTOR INFORMATION

Contractor Name: _____ Gas Fitter/Plumber License Number: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT (MBH)	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
Steam Boiler				82%		\$700		
							TOTAL INCENTIVE	

* AFUE = Annual Fuel Utilization Efficiency
 THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.
 NOTE: All equipment must meet program guidelines.
 All incentives are given on a per-unit basis.
 All incentives are subject to change without notice.
 All MBH levels are based on the unit input

SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE

INSULATION INFORMATION

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$	
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
							TOTAL INCENTIVE	

ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

Pipe Insulation — Additional information required:

Pipe diameter (nominal) _____ inches Piping material: Copper Steel Other

Application: Water Heating Steam Boiler Hot Water Boiler Process Boiler

Water Heater or Boiler Efficiency (Energy Factor, AFUE or Thermal Efficiency) _____

Pipe insulation thickness: 1/2 1" 1 1/2 2"

EQUIPMENT INFORMATION

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	MANUFACTURER	MODEL NUMBER	ANTICIPATED TOTAL INCENTIVE
<input type="checkbox"/> Steam Traps, limit 100	\$25.00/ea				
					TOTAL INCENTIVE

Steam trap incentives are available for industrial and multifamily customers only. Commercial customers should contact National Grid for more information.

National Grid Commercial Energy Efficiency Programs Terms & Conditions

1. **Program Rebates** - Subject to these Terms & Conditions, National Grid ("the Company"), through its contractual vendor, will pay rebates to eligible National Grid Gas Customers for the installation of specific Energy Efficiency Improvements ("EElis") described in the application.
2. **Customer Eligibility** - National Grid customers are eligible if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the National Grid energy bills for the facility in which they do business. EEl installations must be completed between 01/01/2011 and 11/30/2011. Applications must be received by 12/31/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
3. **Energy Efficiency Improvements (EElis)** - (a) The Company will only pay rebates for the specific EElis listed within the Application. There will be no rebate payments for substitute EElis unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEl installations must be installed in conformance with state and local code requirements and by properly licensed contractors.
4. **Post-Installation Work Verification** - The Company reserves the right to not pay any rebate until it has performed a verification of the specified installation. If the Company determines that the EElis were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company may require that the installation be modified before making any rebate payments. The cost of such modifications is the responsibility of the Customer. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
5. **Installation Requirements** - All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid technical representative.
6. **Rebate Amounts** - The Company will provide rebates for approved equipment, equal to the rebate amount indicated in the program literature and within this Application. Rebate for steam system survey shall not exceed \$5,000. The Company reserves the right to change its rebate amounts without notice in addition to negotiating a lower rebate amount on a per-unit basis in the case of multiple installations at the same site. The rebate may not exceed the installed cost of the EElis. For all energy efficiency projects at one site, the Company will not provide rebates of more than 50% of the cost of equipment and installation and will limit the rebate amounts at \$250,000 per project.
7. **Proof-of-Cost of Installation** - The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
8. **Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
9. **Payment** - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
10. **Installation Service Cost** - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
11. **No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
12. **Limited Scope Review** - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether rebates are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
13. **Changes in the Energy Savings Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice.
14. **Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program rebate be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
15. **No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the rebate by the Customer.
16. **Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency.

New York City and Long Island

Energy-Efficient Natural Gas Solutions for Multifamily Buildings

This program provides technical assistance and incentives to multifamily building owners and operators.

- ▶ High-efficiency natural gas heating and water heating
- ▶ Insulation—roof, wall and pipe
- ▶ Programmable thermostats
- ▶ Boiler reset controls
- ▶ Custom efficiency measures

Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your multifamily building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
 - a. type of equipment or measure installed
 - b. quantity installed
 - c. installer information
 - d. itemized measure and installation costs
 - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.



Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List

MEASURE	INCENTIVE	MEASURE	INCENTIVE
Insulation		Heating and Water Heating Equipment	
Pipe (limit 500 linear feet)	\$1.50/ft	For a full list of equipment and rebates, see section D of this brochure	
Roof/Attic	20% of installed cost of the Energy Efficiency Measure	Water Flow Control Devices	
Wall	20% of installed cost of the Energy Efficiency Measure	Low-flow Shower Heads - (limit 1 per unit)	100% of Cost
Controls		Aerators - (limit 2 per unit)	100% of Cost
Programmable Thermostats (limit 5)	\$25 ea		
Boiler Reset — One Stage (limit 2)	\$150 ea		
Boiler Reset — Multi Stage (limit 2)	\$250 ea		

This program is available for installations completed between **01/01/2011** and **11/30/2011**. Applications must be postmarked by **12/10/2011**. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction.com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm multifamily gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSEERDA for the same equipment.

Use multifamily brochure to find qualifying program details and rebate information for multifamily buildings with 5 or more units. Visit our website for details on the Multifamily Program.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail save@us.ngrid.com.

Multifamily Energy Efficiency Incentive Application

Incentives available to multifamily natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.

A CUSTOMER INFORMATION

Customer: _____
(Name and address of facility where equipment was installed)

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____

Please check one:

- I'm an existing natural gas heat customer.
 I'm converting from oil/propane to a natural gas heating system.

National Grid
 Gas Account Number: _____

Primary use of this facility: (please check one)

Multifamily high-rise (4+ floors)*

*Total Building Square Footage _____

Multifamily low-rise (1 to 3 floors)*

*Total Building Square Footage _____

Contact Name: _____ Email: _____

Payee Name: _____ Payee Tax ID Number: (must provide) _____

Street: _____ Attention: _____
(Where incentive will be mailed if different from above)

City: _____ State: _____ Zip: _____

National Grid Representative: _____

Where did you hear about this program?

- Sales Rep/Account Executive Heating Contractor Energy Auditor Equipment Supplier Trade Show Print Advertising
 Internet Radio/TV Other

Work Completion and Incentive Validation

I hereby affirm the equipment and measures indicated within this application have been installed at my facility. I acknowledge that all work is subject to on-site work verification and inspection as may be required by state and local law and by National Grid. I am aware of and agree to the Terms & Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installation performed. Customers cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining eligibility and energy savings.

Customer Signature: _____ Date: _____

Equipment installed from 01/01/2011 to 11/30/11 is eligible. Incentive form and required documentation must be postmarked by 12/10/11. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.

Insulation and Controls Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions.
Complete section A in its entirety and sections B, C and D as applicable.

B INSULATION INFORMATION

Insulation Contractor Name: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____

E-Mail Address: _____ BPI Contractor Number: _____ (optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other				
<input type="checkbox"/> Roof/Attic, sq ft (R-19 min)	20% of the installed cost of the Energy Efficiency Improvement	_____ sq ft	Bat Blown-in Other				
<input type="checkbox"/> Wall Insulation, sq ft		_____ sq ft	Bat Blown-in Other				
*Maximum of \$10,000 insulation incentive per account ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.						TOTAL INCENTIVE	

Pipe Insulation – Additional information required:Pipe diameter (nominal) _____ inches Piping material: Copper Steel OtherApplication: Water Heating Steam Boiler Hot Water Boiler Process Boiler

Water Heater or Boiler Efficiency (Energy Factor, AFUE or Thermal Efficiency) _____

Pipe Insulation Thickness: 1/2" 1" 1 1/2" 2"**C CONTROLS INFORMATION**

Controls Contractor Name: _____ Gas Fitter/Plumber License Number: _____ (optional)

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____ (optional)

E-Mail Address: _____ BPI Contractor Number: _____ (optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	ANTICIPATED INCENTIVE	
<input type="checkbox"/> Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
<input type="checkbox"/> Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
<input type="checkbox"/> Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factory install. Not eligible if part of the original boiler. ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.						TOTAL INCENTIVE	

Heating System Information: Hot Water Boiler Steam Boiler Furnace

Input BTU (MBH) _____ Efficiency (AFUE or thermal efficiency) _____

High-Efficiency Heating and Water Heating Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.



THE POWER OF ACTION

D HEATING AND WATER HEATING INFORMATION

Heating Contractor Name: _____ Gas Fitter/Plumber License Number: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____

E-Mail Address: _____ BPI Contractor Number: _____ (optional)

2011 Commercial High-Efficiency Heating and Water Heating Incentives

PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIVE
FURNACES			CONDENSING BOILERS		
up to 300 MBH input	92% AFUE* or greater	\$200	up to 300 MBH	92% AFUE* or greater	\$2,000
	92% AFUE* or greater	\$400	301 to 499 MBH	92% Thermal Efficiency ¹	\$3,000
with Electronic Commutated Motor (or listed on www.ahridirectory.org as electronically efficient).			500 to 999 MBH	92% Thermal Efficiency ¹	\$5,000
STEAM BOILERS			1000 to 1700 MBH	92% Thermal Efficiency ¹	\$10,000
up to 300 MBH	82% AFUE* or greater	\$700	1701 and larger MBH	92% Thermal Efficiency ¹	\$15,000
HYDRONIC BOILERS			INDIRECT FIRED WATER HEATERS		
up to 300 MBH	85% AFUE* or greater	\$1,000	up to 50 gallon storage		\$100
301 to 499 MBH	85% Thermal Efficiency ¹	\$2,000	Greater than 50 gallon storage		\$300
500 to 999 MBH	85% Thermal Efficiency ¹	\$2,500			
1000 to 1700 MBH	85% Thermal Efficiency ¹	\$3,500			
1701 and larger MBH	85% Thermal Efficiency ¹	\$5,000			

* AFUE = Annual Fuel Utilization Efficiency
 THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.
 NOTE: All equipment must meet program guidelines.
 All incentives are given on a per-unit basis.
 All incentives are subject to change without notice.
 All MBH levels are based on the unit input

SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE

HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

*Operating boiler generating hot water

Type of water heater replaced: Indirect Stand Alone

TOTAL INCENTIVE FOR BOTH CHARTS	
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National Grid Commercial Energy Efficiency Programs Terms & Conditions

- 1. Incentives** - Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.
- 2. Customer Eligibility** - Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying multifamily rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions
- 3. Energy Efficiency Improvements (EEl)s** - (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 4. Post-Installation Work Verification** - The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements** - All installations must be completed in conformance with local code requirements and by qualified contractors. Used equipment is not eligible unless approved by a National Grid technical representative.
- 6. Incentive Amounts** - The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.
- 7. Proof-of-Cost of Installation** - The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment** - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost** - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review** - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Efficiency Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	30,944
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	211,218
Net first-year annual therms acquired to date as a percent of annual goal	23%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	23%
Net cumulative therms acquired to date	211,218
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	372,608
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 5,702,862
Administrative costs	\$ 32,267
Program Planning	\$ 706
Marketing costs	\$ 204
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 1,565
Evaluation	\$ 761
Total expenditures to date	\$ 2,435,838
Percent of total budget spent to date	43%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	2,593
Number of program applications <i>processed</i> to date ⁴	2,593
Number of processed applications <i>approved</i> to date ⁵	2,593
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC03
Program Name	Industrial Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	65,250
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	769,959
Net first-year annual therms acquired to date as a percent of annual goal	49%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	49%
Net cumulative therms acquired to date	769,959
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	957,633
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 7,147,544
Administrative costs	\$ 19,609
Program Planning	\$ 2,640
Marketing costs	\$ 1,035
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 1,338
Evaluation	\$ 871
Total expenditures to date	\$ 1,036,172
Percent of total budget spent to date	14%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC03
Program Name	Industrial Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	9
Number of program applications <i>processed</i> to date ⁴	9
Number of processed applications <i>approved</i> to date ⁵	9
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	42,834
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	181,926
Net first-year annual therms acquired to date as a percent of annual goal	19%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	19%
Net cumulative therms acquired to date	181,926
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	2,089,282
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,988,919
Administrative costs	\$ 17,538
Program Planning	\$ 1,460
Marketing costs	\$ 541
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 2,240
Direct Program Implementation	\$ 1,962
Evaluation	\$ 2,313
Total expenditures to date	\$ 702,508
Percent of total budget spent to date	18%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	12
Number of program applications <i>processed</i> to date ⁴	12
Number of processed applications <i>approved</i> to date ⁵	12
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA09
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	22,667
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	184
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative therms acquired to date	184
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,826,704
Administrative costs	\$ 25,118
Program Planning	\$ 737
Marketing costs	\$ 10,828
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 39,503
Evaluation	\$ 1,543
Total expenditures to date	\$ 460,240
Percent of total budget spent to date	12%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA09
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	1
Number of program applications <i>processed</i> to date ⁴	1
Number of processed applications <i>approved</i> to date ⁵	1
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	1,993
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	3,333
Net first-year annual therms acquired to date as a percent of annual goal	8%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	8%
Net cumulative therms acquired to date	3,333
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	41,114
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 138,250
Administrative costs	\$ 2,155
Program Planning	\$ 56
Marketing costs	\$ 6
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 3,000
Direct Program Implementation	\$ 1,428
Evaluation	\$ 133
Total expenditures to date	\$ 47,667
Percent of total budget spent to date	34%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	72
Number of program applications <i>processed</i> to date ⁴	72
Number of processed applications <i>approved</i> to date ⁵	72
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC09
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	48,479
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	108
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative therms acquired to date	108
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	2,708
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 5,293,458
Administrative costs	\$ 14,795
Program Planning	\$ 1,772
Marketing costs	\$ 692
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 224
Evaluation	\$ 603
Total expenditures to date	\$ 169,014
Percent of total budget spent to date	3%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC09
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	-
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid’s Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island is showing initial signs of strong participation levels in January 2011. The Company has implemented voluntary operational changes to help control program spending and maximize participation levels by executing a rebate reservation process. Furthermore, the Company has reduced the prescriptive rebate amounts for eligible measures up to 20%. However, based on past Long Island program performance and current rebate reservations received, program funding is expected to be depleted before the end of the second quarter 2011.

The Company will continue leveraging its existing relationships with the heating contractors, builders, developers, consumer advocacy groups and other trade partners to help achieve the 2009–2011 therm saving goals in Long Island. The Company is also exploring ways to further collaborate with NYSERDA and LIPA to promote all the energy efficiency programs.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Due to high level of customer participation in the rebate reservation system the Company will be allocating the Marketing funds to customer rebate incentives.

There are no marketing activities planned at this time.

(b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

(c) Other Activities

Contractor Events

Date	Topic	Location	Audience Type
01/24/2011	Builder & Developers Meeting	Melville , NY	Builders and develops

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Residential High-Efficiency Heating and Water Heating and Controls Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Industrial Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery, along with Energy Products support, continues to conduct meetings with industrial customers and to build inventory towards the 2011 energy savings goals for the Industrial Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Industrial Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1_Industrial_Program_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Application are also being incorporated into the website. Please see Attachment 2_EE_Engineering_Study and Attachment 3_Steam_Survey.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA"). A presentation to the AIA LI chapter was delivered on January 20, 2011.

National Grid, LIPA, NYSERDA, Nassau and Suffolk Counties and SBDCA (Small Business Development Center) gave a joint presentation to both commercial and industrial customers on January 14, 2011.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Industrial Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Commercial Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Energy Solutions Delivery team, along with Energy Products support, continue to conduct meetings with commercial customers and to build inventory towards the 2011 energy savings goals for the Commercial Energy Efficiency Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Commercial Energy Efficiency Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1_Commercial_Program_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Applications are being incorporated into the website. Please see Attachment 2_EE_Engineering_Study and Attachment 3_Steam_Survey.

A brochure strictly for heating and hot water rebates is near completion and will be posted on the Power of Action website as soon as it is complete. A commercial kitchen equipment brochure will be developed if approval from DPS Staff is given on the addition of ENERGY STAR® equipment.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Energy efficiency presentations are being provided to various Long Island professional association chapters such as AEE, ASHRAE, USGBC and AIA. Presentations for the

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Commercial Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

AEE and ASHRAE Long Island chapters have been completed. A presentation to the AIA LI Chapter was delivered on January 20, 2011.

National Grid, LIPA, NYSERDA, Nassau and Suffolk Counties and SBDCA (Small Business Development Center) gave a joint presentation to both commercial and industrial customers on January 14, 2011

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program (EHSIP). National Grid is working closely with the vendor to develop the schedule of implementation services, secure and train contractors, and accompany the contractors on their initial visits to help ensure the proper deliver of energy saving measures to customers.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

A press release about EHSIP resulted in various media outreach that included newspapers, local cable news segments and live call in cable show about energy efficiency.

National Grid's Marketing Department is currently developing a marketing plan for the remaining calendar year 2011 for this program.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid attends the Building Performance Contractors Association (BPCA) meetings for interaction with the contractors and to receive program updates. National Grid's Government Relations and Trade Ally departments have been informed about EHSIP for their assistance to promote the program. In addition, the Company is promoting the program with various community agencies that include the United Way and local sustainability groups. The Company will continue to work with the Long Island Power Authority and New York State Energy Research Development Authority to deliver the most effective program(s) to the customer's needs.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Gas Enhanced Home Sealing Incentives Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

4. Changes to Subcontractors or Staffing

National Grid continues to seek BPI-accredited companies through various resources that include the Building Performance Contractors Association (BPCA). Currently, fourteen participating contractors have signed onto the program and contractor training has taken place. Additionally, there are five contractors ready to join the program pending their background check approvals.

5. Additional Issues

EHSIP technicians are finding a high percentage of health and safety issues in customer's homes. These health and safety measures are in violation of BPI policies. We are aggressively working with the customers, BPI, BPCA, EHSIP contractors and our vendor (CSG) for corrective action. These health and safety measures include carbon monoxide, gas leaks, and improperly vented bathroom fans.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Residential ENERGY STAR® Gas Products Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

(b) Evaluation Activities

Tetra Tech submitted draft program evaluation plan to National Grid and DPS for approval. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Multifamily Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was filed with the Commission on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan. Energy Products and Energy Solutions Delivery have initiated meetings with multifamily customers with the intent of building inventory towards the 2011 savings goal.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Multifamily brochure is near completion and will be placed into the National Grid Power of Action website upon completion. Please see Attachment 4_Multifamily_Program_Brochure.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

(c) Other Activities

Energy efficiency presentations are being provided to Long Island professional association chapters such as AEE, ASHRAE, USGBC and AIA. Presentations for the AEE and ASHRAE Long Island chapters have been completed. A presentation to the AIA LI Chapter was delivered on January 20, 2011.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid
Program/Project: Multifamily Energy Efficiency Program
Reporting period: January 2011
Report Contact person: Lynn Westerlind

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

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THE POWER OF ACTION

New York City and Long Island

Industrial Program from National Grid

National Grid provides technical assistance and incentives to new and existing industrial facilities to help you improve your bottom line.

The following energy efficiency approaches are available to qualifying customers:

- ▶ Upgraded efficiency in the design of new construction projects
- ▶ Envelope measures in existing buildings
- ▶ Controls and operating systems in existing buildings
- ▶ Efficiency improvements of existing industrial processes
- ▶ Support for efficiency in expansions of existing industrial facilities

Use this form to apply for any of the equipment rebates listed below.



Targeted end-uses addressed in this program include:

- ▶ Industrial process applications
- ▶ Pipe insulation and envelope improvements
- ▶ Steam traps
- ▶ Heat exchangers
- ▶ Heat recovery
- ▶ Boiler control systems and boiler upgrades
- ▶ Custom heating and water heating applications
- ▶ Other natural gas uses and applications

Energy savings will be achieved through upgrades of existing industrial end-uses or through the specification of high-efficiency equipment for new industrial expansion projects.

Qualifying Equipment and Measures

PRESCRIPTIVE INCENTIVES

Upon installation, businesses may be eligible for incentives to help cover the incremental cost of qualifying high-efficiency equipment and technologies, including:

- ▶ Heating and water heating equipment
- ▶ Insulation (wall, roof/attic and pipe)
- ▶ Controls – programmable thermostats and boiler reset controls
- ▶ Steam traps

Incentive amounts vary according to the size and type of the equipment or measure installed.

CUSTOM PROJECTS

For gas-saving measures not covered by prescriptive incentives, we offer custom incentives. Pre-approved projects receive a one-time incentive based on estimated first-year savings up to 50% of project costs to a maximum of \$250,000.

ENGINEERING STUDIES

National Grid offers financial assistance for engineering studies. Customers can take advantage of a technical analysis, which evaluates the savings associated with specialized applications. These technologies may include thermal oxidizers in manufacturing, infrared process heat applications, central plant system redesign and other complex efficiency measures. A financial incentive of up to \$10,000 is available to cover 50% of the cost of a pre-approved engineering study.

Who Qualifies?

- ▶ Manufacturing/Industrial customer in the National Grid territory
- ▶ Use at least 12,000 decatherms of natural gas annually
- ▶ Are on a firm gas rate

Industrial Program Incentive Application

Please review terms and conditions. Form must be completed entirely.

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PROJECT INFORMATION

Name of Facility: _____ Type of Facility: _____

Street: _____ City: _____ State: _____ Zip: _____

Year of Construction _____ Type of Project: Renovation Addition New Construction

Heated Square Footage of Building: _____

Currently a National Grid natural gas customer? Yes No Gas Account Number: _____

CONTACT INFORMATION

Name: _____ Date: _____

Title: _____

Company Name: _____ Phone Number: _____

E-mail: _____ Fax Number: _____

PROPOSED MEASURES

Place an x next to the measures you are potentially interested in installing within your facility.

CONTROLS

- Boiler combustion controls
- Boiler reset controls
- Energy Management System (EMS) install
- Energy Management System (EMS) optimization
- Programmable thermostats
- Other, _____

COOLING

- Desiccant dehumidification
- Double effect gas-fired absorption
- Single effect gas-fired absorption
- Engine driven chiller
- Gas fired heat pump
- Micro channel heat exchangers (new units only)
- Small absorption units < 15 tons
- Other, _____

DOORS

- Air curtains
- Energy efficient door
- Insulated overhead doors
- Loading dock seals
- Storm door
- Other, _____

HEATING

- Boiler blow down heat exchanger (steam)
- Boiler tune-up
- Condensing boiler
- Furnace
- Hydronic boiler
- Steam boiler
- New steam traps
- Stack heat exchanger
- Other, _____

INSULATION

- Condensate tank insulation
- Duct insulation
- Duct sealing
- Floor insulation
- Pipe insulation
- Roof/attic insulation
- Tank insulation
- Wall insulation
- Other, _____

PROCESS

- Infrared ovens
- Performance optimization
- Process heat recovery
- Replace thermo oxidizers
- Waste water heat recovery
- Other, _____

VENTILATION

- Dedicated outdoor air systems (DOAS)
- High-efficiency diffuser
- Ventilation heat recovery
- Other, _____

WINDOWS

- Energy efficient skylights
- Energy efficient windows
- Interior windows
- Other, _____

OTHER

- Destratification fans
- Other, _____

Please mail this completed form to: **National Grid Efficiency • 1341 Elmwood Avenue • Cranston, RI 02910**

New York City/Long Island

National Grid Industrial Energy Efficiency Programs Terms & Conditions

- 1. Incentives** - Subject to these Terms and Conditions, this program is offered by KeySpan Gas(NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/products described in this literature and within this application.
- 2. Customer Eligibility** - Company customers living in New York City and Long Island are eligible for High-Efficiency Incentives listed within this application if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Gas customers must be on a firm gas rate to qualify for incentives. EEI installations must be completed between 1/1/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 3. Energy Efficiency Improvements (EELs)** - (a) The Company will only pay incentives for the specific EELs listed within this application. The Company does not endorse the products listed nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products. There will be no incentive payments for substitute EELs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEI installations must be installed in conformance with state and local code requirements and by properly licensed contractors. All projects requiring 10 or more units must be pre-approved by National Grid.
- 4. Post-Installation Work Verification** - The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EELs were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements** - All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.
- 6. Incentive Amounts** - The Company will provide incentives for approved equipment up to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EELs. The Company will not provide incentives of more than 50% of the cost of equipment and installation and will limit the incentive amounts at \$250,000 per project.
- 7. Proof-of-Cost of Installation** - The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment** - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost** - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review** - The review of the equipment installation by the Company, Vendor, and inspector is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Savings Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

New York City and Long Island

Energy-Efficient Natural Gas Solutions for Commercial Buildings

This program provides technical assistance and incentives to commercial building owners and operators.

- ▶ High-efficiency natural gas heating and water heating
- ▶ Insulation—roof, wall and pipe
- ▶ Programmable thermostats
- ▶ Boiler reset controls
- ▶ Commercial Kitchen Equipment
- ▶ Custom efficiency measures



Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your commercial building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
 - a. type of equipment or measure installed
 - b. quantity installed
 - c. installer information
 - d. itemized measure and installation costs
 - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.



Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List

MEASURE	INCENTIVE	MEASURE	INCENTIVE
Commercial Kitchen Equipment		Controls	
Efficient Fryers	\$1,000	Programmable Thermostats (limit 5)	\$25 ea
Efficient Convection Ovens	\$1,000	Boiler Reset — One Stage (limit 2)	\$150 ea
Efficient Steamers	\$125	Boiler Reset — Multi Stage (limit 2)	\$250 ea
Insulation		Heating and Water Heating Equipment	
Pipe (limit 500 linear feet)	\$1.50/ft	For a full list of equipment and rebates, see section E of this brochure	
Roof/Attic	20% of installed cost of the Energy Efficiency Measure		
Wall	20% of installed cost of the Energy Efficiency Measure		

This program is available for installations completed between **01/01/2011** and **11/30/2011**. Applications must be postmarked by **12/10/2011**. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction.com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Multifamily buildings are not eligible to receive incentives through this program. Visit our website for more details on the multifamily program.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail save@us.ngrid.com.

Commercial Energy Efficiency Incentive Application

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

A Customer: _____
(Name and address of facility where equipment was installed)

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____

Please check one:

- I'm an existing natural gas heat customer.
 I'm converting from oil/propane to a natural gas heating system.

National Grid
Gas Account Number: _____

Primary use of this facility: (please check applicable)

- | | | |
|--|---|---|
| <input type="checkbox"/> Assembly | <input type="checkbox"/> Heavy Industrial | <input type="checkbox"/> Primary School |
| <input type="checkbox"/> Auto repair | <input type="checkbox"/> Hospital | <input type="checkbox"/> Religious |
| <input type="checkbox"/> Big Box Retail | <input type="checkbox"/> Hotel | <input type="checkbox"/> Secondary School |
| <input type="checkbox"/> Community College | <input type="checkbox"/> Industrial Refrigeration | <input type="checkbox"/> Small Office |
| <input type="checkbox"/> Dormitory | <input type="checkbox"/> Large Office | <input type="checkbox"/> Small Retail |
| <input type="checkbox"/> Fast Food | <input type="checkbox"/> Light Industrial | <input type="checkbox"/> University |
| <input type="checkbox"/> Full Service Restaurant | <input type="checkbox"/> Motel | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Grocery | <input type="checkbox"/> Multi Story Retail | <input type="checkbox"/> Other _____ |

Contact Name: _____ Email: _____

Payee Name: _____ Payee Tax ID Number: (must provide) _____

Street: _____ Attention: _____
(Where incentive will be mailed if different from above)

City: _____ State: _____ Zip: _____

National Grid Representative: _____

Equipment installed from 01/01/2011 to 11/30/2011 is eligible. Incentive form and required documentation must be postmarked by 12/10/2011. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.

Where did you hear about this program? Sales Rep/Account Executive Heating Contractor Energy Auditor Equipment Supplier
 Trade Show Print Advertising Internet Radio/TV Other

Work Completion and Incentive Validation

I hereby affirm the equipment and measures indicated within this application have been installed at my facility. I acknowledge that all work is subject to on-site work verification and inspection as may be required by state and local law and by National Grid. I am aware of and agree to the Terms & Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installation performed. Customers cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining eligibility and energy savings.

Customer Signature: _____ Date: _____

B HIGH-EFFICIENCY GAS-FIRED COMMERCIAL KITCHEN EQUIPMENT

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	MANUFACTURER	MODEL NUMBER	SERIAL NUMBER	NUMBER OF UNITS (OVER 5 UNITS REQUIRES PRE-APPROVAL)	INCENTIVE PER UNIT	ANTICIPATED INCENTIVE AMOUNT	REPLACED UNIT
Commercial Fryer					\$1,000		<input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> N/A
Commercial Convection Oven					\$1,000		<input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> N/A
Commercial Steamer					\$125		<input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> N/A
						TOTAL INCENTIVE	

For a list of energy efficient ENERGY STAR® equipment, refer to www.powerofaction.com/kitchen.

Insulation and Controls Equipment Incentives

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

C INSULATION INFORMATION

Insulation Contractor Name: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$	
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft (Also see below)	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
<input type="checkbox"/> Roof/Attic, sq ft	20% of the installed cost of the Energy Efficiency Improvement	_____ sq ft	Bat Blown-in Other					
<input type="checkbox"/> Wall Insulation, sq ft		_____ sq ft	Bat Blown-in Other					
*Maximum of \$10,000 insulation incentive per account ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.							TOTAL INCENTIVE	

Pipe Insulation – Additional information required:

Pipe diameter (nominal) _____ inches Piping material: Copper Steel Other

Application: Water Heating Steam Boiler Hot Water Boiler Process Boiler

Equipment Efficiency (Energy Factor, AFUE or Thermal Efficiency) _____

Pipe Insulation Thickness: 1/2" 1" 1 1/2" 2"

D CONTROLS INFORMATION

Controls Contractor Name: _____ Gas Fitter/Plumber License Number: _____
(optional)

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____
(optional)

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	ANTICIPATED INCENTIVE	
<input type="checkbox"/> Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
<input type="checkbox"/> Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
<input type="checkbox"/> Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factory install. Not eligible if part of the original boiler. ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.						TOTAL INCENTIVE	

Heating System Information:

Hot Water Boiler Steam Boiler Furnace

Input BTU (MBH) _____ Efficiency (AFUE or thermal efficiency) _____

High-Efficiency Heating and Water Heating Equipment Incentives

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.



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E HEATING AND WATER HEATING INFORMATION

Heating Contractor Name: _____ Gas Fitter/Plumber License Number: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____
(required)

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

2011 Commercial High-Efficiency Heating and Water Heating Incentives

PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIVE
Furnaces			Condensing Boilers		
up to 300 MBH input	92% AFUE* or greater	\$200	up to 300 MBH	92% AFUE* or greater	\$2,000
	92% AFUE* or greater	\$400	301 to 499 MBH	92% Thermal Efficiency ¹	\$3,000
with Electronic Commutated Motor (or listed on www.ahridirectory.org as electronically efficient).			500 to 999 MBH	92% Thermal Efficiency ¹	\$5,000
Condensing Unit Heaters			1000 to 1700 MBH	92% Thermal Efficiency ¹	\$10,000
151 to 400 MBH	90% Thermal Efficiency ¹	\$500	1701 and larger MBH	92% Thermal Efficiency ¹	\$15,000
Infrared Heaters			Indirect Fired Water Heaters		
All sizes	Low Intensity	\$500	up to 50 gallon storage		\$100
Steam Boilers			Greater than 50 gallon storage		\$300
up to 300 MBH	82% AFUE* or greater	\$700	* AFUE = Annual Fuel Utilization Efficiency THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses. NOTE: All equipment must meet program guidelines. All incentives are given on a per-unit basis. All incentives are subject to change without notice. All MBH levels are based on the unit input		
Hydronic Boilers			SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE		
up to 300 MBH	85% AFUE* or greater	\$1,000			
301 to 499 MBH	85% Thermal Efficiency ¹	\$2,000			
500 to 999 MBH	85% Thermal Efficiency ¹	\$2,500			
1000 to 1700 MBH	85% Thermal Efficiency ¹	\$3,500			
1701 and larger MBH	85% Thermal Efficiency ¹	\$5,000			

HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
*Operating boiler generating hot water							TOTAL INCENTIVE FOR BOTH CHARTS	

Type of water heater replaced: Indirect Stand Alone

National Grid Commercial Energy Efficiency Programs Terms & Conditions

1. Incentives - Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.

2. Customer Eligibility - Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions

3. Energy Efficiency Improvements (EEMs) - (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.

4. Post-Installation Work Verification - The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.

5. Installation Requirements - All installations must be completed in conformance with local code requirements and by qualified contractors.* Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.

6. Incentive Amounts - The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.

7. Proof-of-Cost of Installation - The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.

8. Indemnification - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.

9. Payment - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.

10. Installation Service Cost - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.

11. No Warranties - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.

12. Limited Scope Review - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.

13. Changes in the Energy Efficiency Program - The Program and these Terms & Conditions may be changed by the Company at any time without notice.

14. Payments Assignable to a Third Party - (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.

15. No Tax Liability to the Company - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.

16. Contractor Insurance - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

*Used equipment is not eligible unless approved by a National Grid technical representative.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**.

New York City and Long Island

Energy Efficiency Engineering Study Application

for Business

50% of the cost of an engineering study is available for approved projects up to \$10,000 for eligible gas heating business customers.



1.800.843.3636



www.powerofaction.com/efficiency

Save on energy, save on operating costs, save the environment.



Follow these steps to participate:

- 1) The engineering study must be completed by either a certified energy manager (CEM) or a professional engineer (PE).
- 2) A complete application must be submitted for approval. All sections must be completed or included in an attachment.
- 3) The study results need to provide the following:
 - ▶ Engineer and customer contact information
 - ▶ Executive summary including proposed Energy Efficiency Measures (EEM) and interactive gas and electric savings
 - ▶ Description of the Existing Case and Proposed Case for each EEM.
 - ▶ Study process and methodology with detailed calculations and assumptions
 - ▶ Planned facility description and usage
 - ▶ Base case and incremental project cost
 - ▶ Individual savings associated with each upgrade
- 4) Applications must be received by 12/10/2011 for consideration under the current program year.
- 5) 50% of the cost of an engineering study is available for approved projects up to \$10,000 for gas heating business customers.
- 6) One-line process drawings or hand sketches are strongly recommended.

Example of acceptable energy study format

Example 1: Executive Summary Table (Recommended EEMs with interactive gas and electric savings)

EEM	EEM Name	Annual Savings		Total Cost Reduction	Incremental Cost	Simple Payback
		Electric (kWh)	Gas (Therms)			
Base Case	Annual Energy Usage	703,241	16,038	\$109,711		
EEM #1	Improved wall insulation	-4,131	1,172	\$1,166	\$13,161	11.3
EEM #2	Demand Control Ventilation	18,205	591	\$3,091	\$7,170	2.3
EEM #3	Heat recovery off process load	-8,341	7,543	\$9,757	\$37,500	3.8
Interactive Subtotal for all EEMs		5,733	9,306	\$14,014	\$57,831	4.1
Proposed Case Interactive Energy Use		697,468	6,732	\$95,697		

Example 2: Detail breakout of EEM #2

Base Case: Fixed ventilation based on estimated occupancy levels

Proposed Case: The installation of Demand Control Ventilation (DCV) will vary the amount of air delivered based on CO₂ levels in the space. Energy savings arise from the decrease in the amount of air handled by the HVAC units and fan boxes. By installing DCV, total air flow to the space can be reduced from 5,390 cfm to 4,353 cfm, yielding electrical savings of \$3,091/year and natural gas savings of 591 therms/year. Payback for this EEM is 2.3 years. The installation of this EEM involves installing CO₂ sensors that are tied into the controls for the HVAC units and fan boxes.

Energy Efficiency Engineering Study Application

Customer/Facility Name	Account Number
------------------------	----------------

Address	City	State	Zip
---------	------	-------	-----

Contact Name	Phone	Email Address
--------------	-------	---------------

New Construction National Grid Representative _____

Existing Construction

Project Description:

Project Scope: Identify gas-saving EEM(s) that will be evaluated. Attach supporting documents.

Engineering Firm (CEM/PE)	Estimated Study Cost
---------------------------	----------------------

Address	City	State	Zip
---------	------	-------	-----

Contact Name	Phone	Ext
--------------	-------	-----

Study Start Date	Study Completion Date
------------------	-----------------------

Please make copayment to: Tax ID Number must be provided for copayment.

Payee Name	Payee Tax ID Number
------------	---------------------

Address

City	State	Zip
------	-------	-----

Customer Signature	Customer Name (Please Print)	Date
--------------------	------------------------------	------

Where did you hear about this program?

- SALES REP/ACCOUNT EXECUTIVE
 HEATING CONTRACTOR
 ENERGY AUDITOR
 EQUIPMENT SUPPLIER
 TRADE SHOW
 PRINT ADVERTISING
 INTERNET
 RADIO/TV
 OTHER

Please send this completed application along with scope of work to:

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

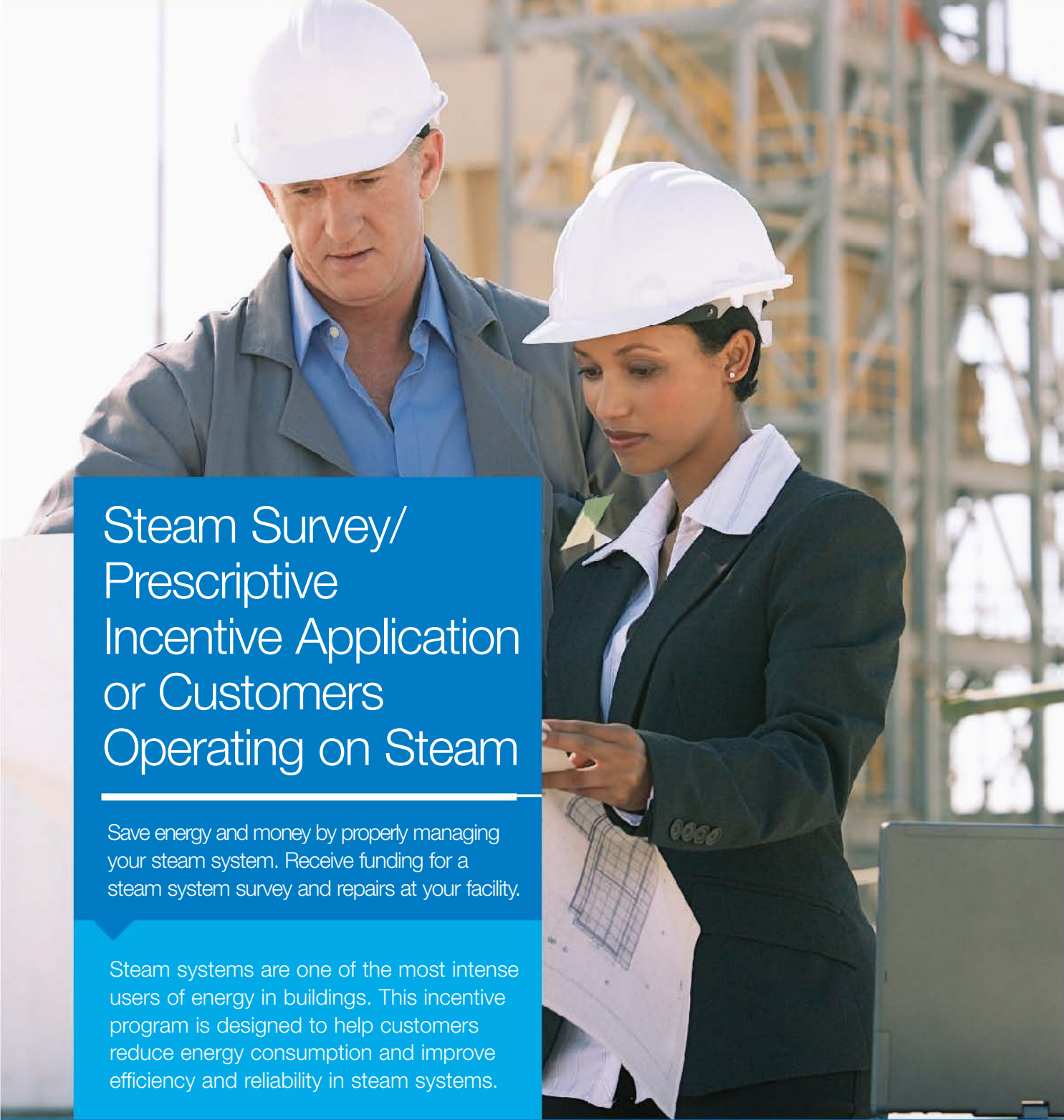
For more information, please e-mail save@us.ngrid.com, call **1-800-843-3636**, or visit www.powerofaction.com/efficiency

National Grid Energy Efficiency Engineering Co-Funding Application Terms & Conditions

1. **Funding for Engineering Studies** - Subject to these Terms & Conditions, this program is offered by KeySpan Gas (NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay grants to eligible customers in the Company's Service Territory when approved projects are completed. Funding for engineering studies cannot be provided to firms who have a vested interest in deploying energy efficiency technologies, measures or practices.
2. **Customer Eligibility** - Company customers located in New York City and Long Island are eligible for incentives if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Completed applications must be postmarked by 12/10/2011.
3. **Pre-Approval Process** - Funding for Engineering Studies must be approved, in writing, by National Grid and/or National Grid's representative in advance. Customers wishing to participate must complete and submit this Application Form along with a scope of work to the Program. Customers will be notified in writing via a commitment letter of the approved Engineering Study and the approved grant amounts.
4. **Participation in Other Energy Efficiency Programs** - Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA").
5. **Energy Efficiency Measures (EEMs)** - (a) The Program will only pay grants for the pre-approved studies specified within this Application. There will be no grant payments for substitute measures unless the substitute is approved by the Program in writing and in advance of installation. (b) All installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
6. **Post-Study Verification** - Grants for Engineering Studies completed will be paid at the sole discretion of the Company. National Grid requires two copies of the final report including supporting savings analysis. If the Company determines that the measure recommendations were not consistent with Program guidelines and applicable state and local code requirements, it may require that the Engineering Study be modified before making any grant payments. The cost of such modifications is the responsibility of the customer.
7. **Grant Amounts** - The Company will provide grants for approved Engineering Studies equal to as much as 50% of the cost of the Engineering Study up to a maximum grant of \$10,000.
8. **Proof-of-Cost of Engineering Studies** - The Customer must submit copies of all invoices itemizing all the costs of the Engineering Study. In addition, the Company may request any other reasonable documentation or verification of the date of completion or the cost to the customer of the Engineering Study. The documentation shall be provided with the submission of this application.
9. **Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
10. **Payment** - The Company, through the Vendor, expects to make grant payments to eligible customers within 45 days of satisfactory work verification. The customer must refund any grant made to the extent the Engineering Study does not satisfy program requirements.
11. **Engineering Study Cost** - The Company will recognize costs associated with engineering studies only to the extent that they are (i) reasonable, (ii) actually incurred by the Customer and (iii) fall within the guidelines for the Program.
12. **No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the recommended EEMs or the adequacy or safety of such measures.
13. **Limited Scope Review** - The scope of review by the Company, and of the measure recommendation, is limited solely to determine whether grants are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
14. **Changes in the Engineering Study Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice. National Grid reserves the right to close or alter the Program at any time. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
15. **Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program grant be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the customer directly at the address indicated in this Application.
16. **No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the grant by the customer.
15. **Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any recommended EEM. It is the responsibility of the customer to select qualified contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency

New York City and Long Island



Steam Survey/ Prescriptive Incentive Application or Customers Operating on Steam

Save energy and money by properly managing your steam system. Receive funding for a steam system survey and repairs at your facility.

Steam systems are one of the most intense users of energy in buildings. This incentive program is designed to help customers reduce energy consumption and improve efficiency and reliability in steam systems.

Steam System Survey Information

National Grid will fund 25% of the cost of a steam system survey, to a maximum of \$2,500 if recommended repairs are incented through the National Grid rebate program. A pre-approved surveyor will examine your facility's steam traps in order to uncover failed or nonoperating traps in addition to missing or damaged pipe insulation. The surveyor will recommend what measures are required to make your system more efficient.

If you opt to complete at least 50% of the recommended repairs, National Grid will pay an additional 25% of the survey cost (up to \$2,500). The maximum funding cap is \$5,000.

In return for funding from National Grid, you agree to start a comprehensive steam trap management plan following the Department of Energy's recommended steam trap management procedures at www1.eere.energy.gov/industry/bestpractices/pdfs/steam1_traps.pdf

Incentives are available for complete steam system replacements for industrial and multifamily customers only. Commercial customers should contact National Grid. Incentives are also available for the addition of pipe insulation. To download this rebate form, visit powerofaction.com/files/steamsystems.pdf

Customer Steps to Participate

- 1) For information on pre-approved vendors, contact National Grid at **1-800-843-3636** or visit our website at www.powerofaction.com/efficiency.
- 2) Contact a pre-approved vendor for a price quote on a steam system survey.
- 3) Submit price quote to National Grid for approval. E-mail it to save@us.ngrid.com or mail it to the National Grid address below.
- 4) Upon receiving the price quote, National Grid will supply you with an offer letter detailing the funding that can be provided upon completion of the survey. Offer letter must be signed and returned within stated time frame to ensure funding availability.
- 5) When the project is completed, send a copy of the survey invoice and repair invoice, if applicable, to National Grid at the e-mail address or the National Grid address listed below.
- 6) National Grid will send you a rebate check within 45 days upon receipt of these invoice(s).

Surveyor's Responsibilities

- 1) Locate, identify and tag all the steam traps located within the facility.
- 2) Provide a steam trap log including the following information:
 - ▶ operating status
 - ▶ model number
 - ▶ manufacturer
 - ▶ trap type
 - ▶ pressure/boiler plant description
 - ▶ a description of trap location

The surveyor(s) shall utilize a combination of testing methods including but not limited to: test valve method, listening device test, pyrometer method and visual observation.
- 3) Test all steam traps wherever possible and tag those traps that are not operating properly.
- 4) Instruct plant maintenance personnel in proper testing methods.
- 5) Note specific problems such as water hammer, improper sizing of condensate return systems, poorly designed piping configurations, improper or missing insulation, and any steam leaks.
- 6) Provide report of surveyed traps including: operating status, condition of each trap, those traps needing repair or replacement, and inlet and outlet pressures.
- 7) Report shall detail estimated therm losses for each trap and a cumulative site loss.
- 8) Please send a copy of the report to the customer and National Grid at the address below.

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

For more information, please e-mail save@us.ngrid.com, call **1-800-843-3636**, or visit www.powerofaction.com/efficiency

Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of the Steam System in your building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the measures listed below:

- 1) Have a qualified professional install qualifying measures.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
 - a. type of equipment or measure installed
 - b. quantity installed
 - c. installer information
 - d. itemized measure and installation costs
 - e. complete model number of equipment
- 4) For measures not listed in brochure or for Steam Trap replacements larger than 2", please contact National Grid Efficiency at **1-800-843-3636**

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List

MEASURE		INCENTIVE
Product	Rating	
Steam Boiler up to 300 MBH	82% AFUE* or greater	\$700
Insulation		
Pipe (limit 500 linear feet)		\$1.50/ft
Equipment		
Steam Traps (limit 100) (Both new and rebuilt Steam Traps are eligible)		\$25 ea

This program is available for installations completed between **01/01/2011** and **11/30/2011**. Applications must be postmarked by **12/10/2011**. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction.com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail save@us.ngrid.com.

Steam System Prescriptive Application

Incentives available to natural gas heating customers only. Please review terms and conditions.

Customer: _____ National Grid
(Name and address of facility where equipment was installed) Gas Account Number: _____

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____

Primary use of this facility:

- | | | | |
|--|---|---|---------------------------------------|
| <input type="checkbox"/> Assembly | <input type="checkbox"/> Grocery | <input type="checkbox"/> Motel | <input type="checkbox"/> Small Office |
| <input type="checkbox"/> Auto repair | <input type="checkbox"/> Heavy Industrial | <input type="checkbox"/> Multifamily low-rise (1 to 3 floors) | <input type="checkbox"/> Small Retail |
| <input type="checkbox"/> Big Box Retail | <input type="checkbox"/> Hotel | <input type="checkbox"/> Multifamily high-rise (4 + floors) | <input type="checkbox"/> University |
| <input type="checkbox"/> Community College | <input type="checkbox"/> Hospital | <input type="checkbox"/> Multi Story Retail | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Dormitory | <input type="checkbox"/> Industrial Refrigeration | <input type="checkbox"/> Primary School | <input type="checkbox"/> Other |
| <input type="checkbox"/> Fast Food | <input type="checkbox"/> Large Office | <input type="checkbox"/> Religious | |
| <input type="checkbox"/> Full Service Restaurant | <input type="checkbox"/> Light Industrial | <input type="checkbox"/> Secondary School | |

Please check one:

- I'm an existing natural gas heat customer. I'm converting from oil/propane to a natural gas heating system.

Contact Name: _____ Email: _____

Payee Name: _____ Payee Tax ID Number: (must provide) _____

Street: _____ Attention: _____
(Where incentive will be mailed if different from above)

City: _____ State: _____ Zip: _____

National Grid Representative: _____

Equipment installed from 01/01/2011 to 11/30/11 is eligible. Incentive form and required documentation must be postmarked by 12/10/11. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.

Where did you hear about this program? Sales Rep/Account Executive Heating Contractor Energy Auditor Equipment Supplier
 Trade Show Print Advertising Internet Radio/TV Other

Work Completion and Incentive Validation

I hereby affirm the equipment and measures indicated within this application have been installed at my facility. I acknowledge that all work is subject to on-site work verification and inspection as may be required by state and local law and by National Grid. I am aware of and agree to the Terms & Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installation performed. Customers cannot receive an incentive from National Grid and an incentive from NYSEERDA for the same equipment. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining eligibility and energy savings.

Customer Signature: _____ Date: _____

CONTRACTOR INFORMATION

Contractor Name: _____ Gas Fitter/Plumber License Number: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____

E-Mail Address: _____ BPI Contractor Number: _____
(optional)

HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT (MBH)	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
Steam Boiler				82%		\$700		
							TOTAL INCENTIVE	

* AFUE = Annual Fuel Utilization Efficiency
 THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.
 NOTE: All equipment must meet program guidelines.
 All incentives are given on a per-unit basis.
 All incentives are subject to change without notice.
 All MBH levels are based on the unit input

SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE

INSULATION INFORMATION

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$	
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other					
							TOTAL INCENTIVE	

ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

Pipe Insulation — Additional information required:

Pipe diameter (nominal) _____ inches Piping material: Copper Steel Other

Application: Water Heating Steam Boiler Hot Water Boiler Process Boiler

Water Heater or Boiler Efficiency (Energy Factor, AFUE or Thermal Efficiency) _____

Pipe insulation thickness: 1/2 1" 1 1/2 2"

EQUIPMENT INFORMATION

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	MANUFACTURER	MODEL NUMBER	ANTICIPATED TOTAL INCENTIVE
<input type="checkbox"/> Steam Traps, limit 100	\$25.00/ea				
					TOTAL INCENTIVE

Steam trap incentives are available for industrial and multifamily customers only. Commercial customers should contact National Grid for more information.

National Grid Commercial Energy Efficiency Programs Terms & Conditions

1. **Program Rebates** - Subject to these Terms & Conditions, National Grid ("the Company"), through its contractual vendor, will pay rebates to eligible National Grid Gas Customers for the installation of specific Energy Efficiency Improvements ("EElis") described in the application.
2. **Customer Eligibility** - National Grid customers are eligible if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the National Grid energy bills for the facility in which they do business. EEl installations must be completed between 01/01/2011 and 11/30/2011. Applications must be received by 12/31/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
3. **Energy Efficiency Improvements (EElis)** - (a) The Company will only pay rebates for the specific EElis listed within the Application. There will be no rebate payments for substitute EElis unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEl installations must be installed in conformance with state and local code requirements and by properly licensed contractors.
4. **Post-Installation Work Verification** - The Company reserves the right to not pay any rebate until it has performed a verification of the specified installation. If the Company determines that the EElis were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company may require that the installation be modified before making any rebate payments. The cost of such modifications is the responsibility of the Customer. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
5. **Installation Requirements** - All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid technical representative.
6. **Rebate Amounts** - The Company will provide rebates for approved equipment, equal to the rebate amount indicated in the program literature and within this Application. Rebate for steam system survey shall not exceed \$5,000. The Company reserves the right to change its rebate amounts without notice in addition to negotiating a lower rebate amount on a per-unit basis in the case of multiple installations at the same site. The rebate may not exceed the installed cost of the EElis. For all energy efficiency projects at one site, the Company will not provide rebates of more than 50% of the cost of equipment and installation and will limit the rebate amounts at \$250,000 per project.
7. **Proof-of-Cost of Installation** - The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
8. **Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
9. **Payment** - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
10. **Installation Service Cost** - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
11. **No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
12. **Limited Scope Review** - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether rebates are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
13. **Changes in the Energy Savings Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice.
14. **Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program rebate be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
15. **No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the rebate by the Customer.
16. **Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency.

New York City and Long Island

Energy-Efficient Natural Gas Solutions for Multifamily Buildings

This program provides technical assistance and incentives to multifamily building owners and operators.

- ▶ High-efficiency natural gas heating and water heating
- ▶ Insulation—roof, wall and pipe
- ▶ Programmable thermostats
- ▶ Boiler reset controls
- ▶ Custom efficiency measures

Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your multifamily building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
 - a. type of equipment or measure installed
 - b. quantity installed
 - c. installer information
 - d. itemized measure and installation costs
 - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.



Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call **1-800-843-3636**, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List

MEASURE	INCENTIVE	MEASURE	INCENTIVE
Insulation		Heating and Water Heating Equipment	
Pipe (limit 500 linear feet)	\$1.50/ft	For a full list of equipment and rebates, see section D of this brochure	
Roof/Attic	20% of installed cost of the Energy Efficiency Measure	Water Flow Control Devices	
Wall	20% of installed cost of the Energy Efficiency Measure	Low-flow Shower Heads - (limit 1 per unit)	100% of Cost
Controls		Aerators - (limit 2 per unit)	100% of Cost
Programmable Thermostats (limit 5)	\$25 ea		
Boiler Reset — One Stage (limit 2)	\$150 ea		
Boiler Reset — Multi Stage (limit 2)	\$250 ea		

This program is available for installations completed between **01/01/2011** and **11/30/2011**. Applications must be postmarked by **12/10/2011**. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction.com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm multifamily gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Use multifamily brochure to find qualifying program details and rebate information for multifamily buildings with 5 or more units. Visit our website for details on the Multifamily Program.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail save@us.ngrid.com.

Multifamily Energy Efficiency Incentive Application

Incentives available to multifamily natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.

A CUSTOMER INFORMATION

Customer: _____
(Name and address of facility where equipment was installed)

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____

Please check one:

- I'm an existing natural gas heat customer.
 I'm converting from oil/propane to a natural gas heating system.

National Grid
Gas Account Number: _____

Primary use of this facility: (please check one)

Multifamily high-rise (4+ floors)*

*Total Building Square Footage _____

Multifamily low-rise (1 to 3 floors)*

*Total Building Square Footage _____

Contact Name: _____ Email: _____

Payee Name: _____ Payee Tax ID Number: (must provide) _____

Street: _____ Attention: _____
(Where incentive will be mailed if different from above)

City: _____ State: _____ Zip: _____

National Grid Representative: _____

Where did you hear about this program?

- Sales Rep/Account Executive Heating Contractor Energy Auditor Equipment Supplier Trade Show Print Advertising
 Internet Radio/TV Other

Work Completion and Incentive Validation

I hereby affirm the equipment and measures indicated within this application have been installed at my facility. I acknowledge that all work is subject to on-site work verification and inspection as may be required by state and local law and by National Grid. I am aware of and agree to the Terms & Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installation performed. Customers cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining eligibility and energy savings.

Customer Signature: _____ Date: _____

Equipment installed from 01/01/2011 to 11/30/11 is eligible. Incentive form and required documentation must be postmarked by 12/10/11. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.

Insulation and Controls Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions.
Complete section A in its entirety and sections B, C and D as applicable.

B INSULATION INFORMATION

Insulation Contractor Name: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____

E-Mail Address: _____ BPI Contractor Number: _____ (optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$
<input type="checkbox"/> Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	_____ lin ft	Foam Fiberglass Other				
<input type="checkbox"/> Roof/Attic, sq ft (R-19 min)	20% of the installed cost of the Energy Efficiency Improvement	_____ sq ft	Bat Blown-in Other				
<input type="checkbox"/> Wall Insulation, sq ft		_____ sq ft	Bat Blown-in Other				
*Maximum of \$10,000 insulation incentive per account ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.						TOTAL INCENTIVE	

Pipe Insulation – Additional information required:Pipe diameter (nominal) _____ inches Piping material: Copper Steel OtherApplication: Water Heating Steam Boiler Hot Water Boiler Process Boiler

Water Heater or Boiler Efficiency (Energy Factor, AFUE or Thermal Efficiency) _____

Pipe Insulation Thickness: 1/2 1" 1 1/2 2"**C CONTROLS INFORMATION**

Controls Contractor Name: _____ Gas Fitter/Plumber License Number: _____ (optional)

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____ (optional)

E-Mail Address: _____ BPI Contractor Number: _____ (optional)

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	ANTICIPATED INCENTIVE	
<input type="checkbox"/> Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
<input type="checkbox"/> Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
<input type="checkbox"/> Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factory install. Not eligible if part of the original boiler. ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.						TOTAL INCENTIVE	

Heating System Information: Hot Water Boiler Steam Boiler Furnace

Input BTU (MBH) _____ Efficiency (AFUE or thermal efficiency) _____

High-Efficiency Heating and Water Heating Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.



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D HEATING AND WATER HEATING INFORMATION

Heating Contractor Name: _____ Gas Fitter/Plumber License Number: _____

Street: _____ City: _____ State: _____ Zip: _____

Business Phone: _____ Gas Permit Number: _____

E-Mail Address: _____ BPI Contractor Number: _____ (optional)

2011 Commercial High-Efficiency Heating and Water Heating Incentives

PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIVE
FURNACES			CONDENSING BOILERS		
up to 300 MBH input	92% AFUE* or greater	\$200	up to 300 MBH	92% AFUE* or greater	\$2,000
	92% AFUE* or greater	\$400	301 to 499 MBH	92% Thermal Efficiency ¹	\$3,000
with Electronic Commutated Motor (or listed on www.ahridirectory.org as electronically efficient).			500 to 999 MBH	92% Thermal Efficiency ¹	\$5,000
STEAM BOILERS			1000 to 1700 MBH	92% Thermal Efficiency ¹	\$10,000
up to 300 MBH	82% AFUE* or greater	\$700	1701 and larger MBH	92% Thermal Efficiency ¹	\$15,000
HYDRONIC BOILERS			INDIRECT FIRED WATER HEATERS		
up to 300 MBH	85% AFUE* or greater	\$1,000	up to 50 gallon storage		\$100
301 to 499 MBH	85% Thermal Efficiency ¹	\$2,000	Greater than 50 gallon storage		\$300
500 to 999 MBH	85% Thermal Efficiency ¹	\$2,500			
1000 to 1700 MBH	85% Thermal Efficiency ¹	\$3,500			
1701 and larger MBH	85% Thermal Efficiency ¹	\$5,000			

* AFUE = Annual Fuel Utilization Efficiency
 THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.
 NOTE: All equipment must meet program guidelines.
 All incentives are given on a per-unit basis.
 All incentives are subject to change without notice.
 All MBH levels are based on the unit input

SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE

HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
								TOTAL INCENTIVE FOR BOTH CHARTS

*Operating boiler generating hot water

Type of water heater replaced: Indirect Stand Alone

National Grid Commercial Energy Efficiency Programs Terms & Conditions

- 1. Incentives** - Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.
- 2. Customer Eligibility** - Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying multifamily rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions
- 3. Energy Efficiency Improvements (EEl)s** - (a) The Company will only pay incentives for the specific EEl)s listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEl)s unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEl)s installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 4. Post-Installation Work Verification** - The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEl)s were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements** - All installations must be completed in conformance with local code requirements and by qualified contractors. Used equipment is not eligible unless approved by a National Grid technical representative.
- 6. Incentive Amounts** - The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEl)s. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.
- 7. Proof-of-Cost of Installation** - The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment** - The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost** - The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review** - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Efficiency Program** - The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party** - (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company** - The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA02
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	28,079
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	545,096
Net first-year annual therms acquired to date as a percent of annual goal	65%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	65%
Net cumulative therms acquired to date	545,096
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	1,050,751
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 5,258,413
Administrative costs	\$ 25,078
Program Planning	\$ 1,199
Marketing costs	\$ 215
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 1,484
Evaluation	\$ 711
Total expenditures to date	\$ 3,996,173
Percent of total budget spent to date	76%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA02
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	6,251
Number of program applications <i>processed</i> to date ⁴	6,251
Number of processed applications <i>approved</i> to date ⁵	6,251
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	33,750
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	340,378
Net first-year annual therms acquired to date as a percent of annual goal	42%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	42%
Net cumulative therms acquired to date	340,378
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	870,853
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,930,955
Administrative costs	\$ 9,630
Program Planning	\$ 1,501
Marketing costs	\$ 543
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 2,904
Evaluation	\$ 528
Total expenditures to date	\$ 659,259
Percent of total budget spent to date	17%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	39
Number of program applications <i>processed</i> to date ⁴	39
Number of processed applications <i>approved</i> to date ⁵	39
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	34,928
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	343,170
Net first-year annual therms acquired to date as a percent of annual goal	47%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	47%
Net cumulative therms acquired to date	343,170
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	4,926,582
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 2,783,453
Administrative costs	\$ 11,222
Program Planning	\$ 892
Marketing costs	\$ 352
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 11,400
Direct Program Implementation	\$ 4,095
Evaluation	\$ 2,122
Total expenditures to date	\$ 1,213,261
Percent of total budget spent to date	44%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	46
Number of program applications <i>processed</i> to date ⁴	46
Number of processed applications <i>approved</i> to date ⁵	46
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy impacts become "Committed" once this decision is made.

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial).

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh ¹ acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	18,155
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	889
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰	0%
Net cumulative therms acquired to date	889
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,168,010
Administrative costs	\$ 8,133
Program Planning	\$ 236
Marketing costs	\$ 9,856
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 14,502
Evaluation	\$ 31
Total expenditures to date	\$ 252,726
Percent of total budget spent to date	8%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	5
Number of program applications <i>processed</i> to date ⁴	5
Number of processed applications <i>approved</i> to date ⁵	5
Percent of applications received to date that have been processed	100%

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

¹⁰ 3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	1,993
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹¹	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	5,161
Net first-year annual therms acquired to date as a percent of annual goal	12%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹¹	12%
Net cumulative therms acquired to date	5,161
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	74,225
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 138,250
Administrative costs	\$ 24
Program Planning	\$ 20
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 624
Evaluation	\$ 15
Total expenditures to date	\$ 15,154
Percent of total budget spent to date	11%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 – Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	115
Number of program applications <i>processed</i> to date ⁴	115
Number of processed applications <i>approved</i> to date ⁵	115
Percent of applications received to date that have been processed	100%

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Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak ² kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	9,375
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹¹	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	1,716
Net first-year annual therms acquired to date as a percent of annual goal	1%
Net first-year annual therms acquired to date as a percent of 3-year goal ¹¹	1%
Net cumulative therms acquired to date	1,716
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	1,716
Committed³ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 871,723
Administrative costs	\$ 7,070
Program Planning	\$ 300
Marketing costs	\$ 125
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 285
Evaluation	\$ 223
Total expenditures to date	\$ 155,228
Percent of total budget spent to date	18%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 – Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	1
Number of program applications <i>processed</i> to date ⁴	1
Number of processed applications <i>approved</i> to date ⁵	1
Percent of applications received to date that have been processed	100%

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