Catherine L. Nesser Assistant General Counsel Legal Department



March 1, 2011

#### VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223-1350

Re: Case 07-M-0548 – Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-G-1016 – Petition of The Brooklyn Union Gas Company for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program

Case 08-G-1017 – Petition of KeySpan Energy of Long Island for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program

Case 09-G-0363 – Petitions for Approval of Energy Efficiency Portfolio Standard (EEPS) Gas Energy Efficiency Programs

#### REVISED JANUARY 2011 SCORECARD REPORTS

Dear Secretary Brilling:

I am writing in connection with the February 15, 2011 filing of the January 2011 Scorecard Reports made by The Brooklyn Union Gas Company d/b/a National Grid NY and KeySpan Gas East Corporation d/b/a National Grid (collectively, "National Grid" or the "Companies") for the Companies' gas energy efficiency programs as per the Commission's orders in the above-captioned proceedings. The savings and expenses for January 2011 were omitted from those reports. As such, attached please find revised January 2011 Scorecard Reports complete with the savings and expenses data. Please discard the Companies' February 15, 2011 submission.

Respectfully submitted,

/s/ Catherine L. Nesser Catherine L. Nesser Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)

Steven Keller, DPS Staff (via electronic mail) William Saxonis, DPS Staff (via electronic mail)

Kathryn Mammen, DPS Staff (via electronic mail)

Edward White (via electronic mail)
Janet Gail Besser (via electronic mail)
Cathy Hughto-Delzer (via electronic mail)

Janet Audunson

Active Parties in Case 07-M-0548 via EEPS listsery

## THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in New York City is showing signs of favorable participation levels in January 2011. The Company has implemented a voluntary operational change to help control program spending and maximize participation levels by executing a rebate reservation process. Throughout the 2011 program year, the program manager will assess program spending and participation levels to determine if additional changes are required.

The Company will continue leveraging its existing relationships with the heating contractors, builders, developers, consumer advocacy groups and other trade partners to help achieve 2009–2011 therm saving goals in the New York City region. The Company is also exploring ways to further collaborate with Con Edison and NYSERDA to promote all the energy efficiency programs in the Downstate New York City region.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

#### (b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

#### (c) Other Activities

#### **Contractor Events**

Date	Topic	Location	Audience Type
01/11/2011	Master Plumber Council Meeting	Queens, NY	Heating Contractors

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### **5. Additional Issues**

There are no additional issues.

**Program/Project:** Industrial Program **Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) Energy Solutions Delivery along with Energy Products support, continue to conduct meetings with industrial customers and to build inventory towards the 2011 savings goals for the Industrial Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Industrial Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1\_Industrial\_Program\_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Application are also being incorporated into the website. Please see Attachment 2\_EE\_Engineering\_Study and Attachment 3 Steam Survey.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

#### (c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA").

#### 3. Customer Complaints and/or Disputes

No customer complaints have been received.

**Program/Project:** Industrial Program **Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

### **5.** Additional Issues

There are no additional issues.

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) Energy Solutions Delivery team, along with Energy Products support, continues to conduct meetings with commercial customers and to build inventory towards the 2011 savings goals for the Commercial Energy Efficiency Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Commercial Energy Efficiency Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1\_Commercial\_Program\_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Applications are being incorporated into the website. Please see Attachment 2\_EE\_Engineering\_Study and Attachment 3\_Steam\_Survey.

A brochure strictly for heating and hot water rebates is near completion and will be posted on the Power of Action website as soon as it is complete. A commercial kitchen equipment brochure will be developed if approval from staff is given on the addition of Energy Star equipment.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

#### (c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as AEE, ASHRAE, USGBC and AIA.

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## **3.** Customer Complaints and/or Disputes

No customer complaints have been received.

### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

### **5.** Additional Issues

There are no additional issues.

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program (EHSIP). National Grid is working closely with the vendor to develop the schedule of implementation services, secure and train contractors, and accompany the contractors on their initial visits to help ensure the proper deliver of energy saving measures to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

A press release about EHSIP resulted in various media outreach that included newspapers, local cable news segments and live call in cable show about energy efficiency.

National Grid's Marketing Department is currently developing a marketing plan for the remaining calendar year 2011 for this program.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

#### (c) Other Activities

National Grid attends the Building Performance Contractors Association (BPCA) meetings for interaction with the contractors and to receive program updates. National Grid's Government Relations and Trade Ally departments have been informed about EHSIP for their assistance to promote the program. In addition, the Company is promoting the program with various community agencies that include Pratt Institute and local sustainability groups.

#### 3. Customer Complaints and/or Disputes

No customer complaints have been received.

#### 4. Changes to Subcontractors or Staffing

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

National Grid continues to seek BPI accredited companies through various resources that include the Building Performance Contractors Association (BPCA). Currently for downstate New York, nineteen participating contractors have signed onto the program and contractor training and monitoring is taking place. Additionally, there are three contractors ready to join the program pending their background check approvals.

#### 5. Additional Issues

EHSIP technicians are finding a high percentage of health and safety issues in customer's homes. These health and safety measures are in violation of BPI policies. The Company is aggressively working with the customers, BPI, BPCA, EHSIP contractors and our vendor (CSG) for corrective action. These health and safety measures include carbon monoxide, gas leaks, and improperly vented bathroom fans.

**Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

#### (b) Evaluation Activities

Tetra Tech submitted draft program evaluation plan to National Grid and DPS for approval. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

#### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

No customer complaints have been received.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

There are no additional issues.

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

#### 1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was submitted on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

Program-specific promotional materials are being used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Multifamily Energy Efficiency Program brochure is near completion and will be placed into the National Grid Power of Action website upon completion. Please see Attachment 4\_Multifamily\_Program\_Brochure.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

#### (c) Other Activities

Energy Efficiency presentations are being scheduled with New York professional association chapters such as AEE, ASHRAE, USGBC and AIA.

#### 3. Customer Complaints and/or Disputes

No customer complaints have been received.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

### **5. Additional Issues**

There are no additional issues.

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New York City and Long Island



# Use this form to apply for any of the equipment rebates listed below.



#### Targeted end-uses addressed in this program include:

- Industrial process applications
- ▶ Pipe insulation and envelope improvements
- Steam traps
- Heat exchangers
- ▶ Heat recovery
- ▶ Boiler control systems and boiler upgrades
- Custom heating and water heating applications
- Other natural gas uses and applications

Energy savings will be achieved through upgrades of existing industrial end-uses or through the specification of high-efficiency equipment for new industrial expansion projects.

#### Qualifying Equipment and Measures

#### PRESCRIPTIVE INCENTIVES

Upon installation, businesses may be eligible for incentives to help cover the incremental cost of qualifying high-efficiency equipment and technologies, including:

- Heating and water heating equipment
- Insulation (wall, roof/attic and pipe)
- ▶ Controls programmable thermostats and boiler reset controls
- Steam traps

Incentive amounts vary according to the size and type of the equipment or measure installed.

#### **CUSTOM PROJECTS**

For gas-saving measures not covered by prescriptive incentives, we offer custom incentives. Pre-approved projects receive a one-time incentive based on estimated first-year savings up to 50% of project costs to a maximum of \$250,000.

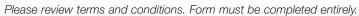
#### **ENGINEERING STUDIES**

National Grid offers financial assistance for engineering studies. Customers can take advantage of a technical analysis, which evaluates the savings associated with specialized applications. These technologies may include thermal oxidizers in manufacturing, infrared process heat applications, central plant system redesign and other complex efficiency measures. A financial incentive of up to \$10,000 is available to cover 50% of the cost of a pre-approved engineering study.

#### Who Qualifies?

- Manufacturing/Industrial customer in the National Grid territory
- Use at least 12,000 decatherms of natural gas annually
- Are on a firm gas rate

## Industrial Program Incentive Application





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PROJECT INFORMATION				
Name of Facility:		Type of Facility: _		
Street:	City:		State:	Zip:
Year of Construction	Type of Project:	□ Renovation	□ Addition	■ New Construction
Heated Square Footage of Building:				
Currently a National Grid natural gas cus				
CONTACT INFORMATION				
Name:		Date:		
Title:				
Company Name:			Phone Nur	mber:
E-mail:	Fa	x Number:		
PROPOSED MEASURES				
Place an x next to the measures you are potentially interested in installing within your facility.  CONTROLS  Boiler combustion controls  Boiler reset controls  Energy Management System (EMS) install  Energy Management System (EMS) optimization  Programmable thermostats  Other,  COOLING  Desiccant dehumidification  Double effect gas-fired absorption  Single effect gas-fired absorption  Engine driven chiller  Gas fired heat pump  Micro channel heat exchangers (new units only)  Small absorption units < 15 tons  Other,	DOORS  Air curtains Energy effici Insulated ov Loading doo Storm door Other,	down heat steam) up boiler biler r traps exchanger e tank insulation ion sulation ion	Perfo Proce Repla Waste Waste Other  VENTIL Dedic High- Ventil Other  WINDO Energ Interic Other  OTHER Destr	ed ovens rmance optimization ess heat recovery ace thermo oxidizers e water heat recovery  ATION cated outdoor air systems (DOAS) efficiency diffuser ation heat recovery   WS gy efficient skylights gy efficient windows or windows

# National Grid Industrial Energy Efficiency Programs **Terms & Conditions**

- 1. Incentives Subject to these Terms and Conditions, this program is offered by KeySpan Gas(NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/products described in this literature and within this application.
- 2. Customer Eligibility Company customers living in New York City and Long Island are eligible for High-Efficiency Incentives listed within this application if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Gas customers must be on a firm gas rate to qualify for incentives. EEI installations must be completed between 1/1/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay incentives for the specific EEIs listed within this application. The Company does not endorse the products listed nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products. There will be no incentive payments for substitute EEIs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEI installations must be installed in conformance with state and local code requirements and by properly licensed contractors. All projects requiring 10 or more units must be pre-approved by National Grid.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEIs were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.
- 6. Incentive Amounts The Company will provide incentives for approved equipment up to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEIs. The Company will not provide incentives of more than 50% of the cost of equipment and installation and will limit the incentive amounts at \$250,000 per project.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The review of the equipment installation by the Company, Vendor, and inspector is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Savings Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

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New York City and Long Island

# Energy-Efficient Natural Gas Solutions for Commercial Buildings

This program provides technical assistance and incentives to commercial building owners and operators.

- High-efficiency natural gas heating and water heating
- Insulation—roof, wall and pipe
- **Programmable thermostats**
- Boiler reset controls
- **Commercial Kitchen Equipment**
- **Custom efficiency measures**



# Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your commercial building and help ensure a cleaner environment with energy efficiency programs from National Grid.

#### Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
  - a. type of equipment or measure installed
  - b. quantity installed
  - c. installer information
  - d. itemized measure and installation costs
  - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.



For questions please call 1-800-843-3636, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.



Measure and Incentive List							
MEASURE	INCENTIVE	MEASURE	INCENTIVE				
Commercial Kitchen Equipment  Efficient Fryers  Efficient Convection Ovens  Efficient Steamers	\$1,000 \$1,000 \$125	Controls  Programmable Thermostats (limit 5)  Boiler Reset — One Stage (limit 2)  Boiler Reset — Multi Stage (limit 2)	\$25 ea \$150 ea \$250 ea				
Insulation Pipe (limit 500 linear feet) Roof/Attic 20% of installed cost of the Energy Wall 20% of installed cost of the Energy		Heating and Water Heating Equipment For a full list of equipment and rebates, so of this brochure					

This program is available for installations completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction. com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Multifamily buildings are not eligible to receive incentives through this program. Visit our website for more details on the multifamily program. National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail **save@us.ngrid.com**.



## Commercial Energy Efficiency Incentive Application

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

A Customer:			National Grid Gas Account Number:					
Street:	or facility where equipment was	installed)	Primary use of the	nis facility: (pl	ease check applic	cable)		
City:Phone:	State: Zip		☐ Assembly ☐ Auto repair ☐ Big Box Retail ☐ Community College	☐ Heav ☐ Hosp ☐ Hotel	y Industrial ital trial Refrigeratior	☐ Primary ☐ Religion ☐ Second	us dary School Office	
Please check one:  I'm an existing natural gas he I'm converting from oil/propa		iting system.	☐ Dormitory ☐ Fast Food ☐ Full Service Restau	<ul><li>University</li><li>Warehouse</li></ul>	☐ Small Retail ☐ University ☐ Warehouse ☐ Other			
Contact Name:								
Payee Name:		Pay	yee Tax ID Numbe	er: (must prov	ide)			
Street:			Attentio	n:				
(Where incentive will be mailed City:	if different from above)		State:		Zip:			
National Grid Representative								
Work Completion and Incel I hereby affirm the equipment and me work verification and inspection as non the reverse side of this application receive an incentive from National Ginformation to Energy Efficiency Prog such information will be kept confidence.  Customer Signature:	ntive Validation easures indicated within the nay be required by state a new an am attaching copies and an incentive from the gram Sponsors (EEPS) and ential and used only for the second control of	and local law and by Na s of itemized proofs of I NYSERDA for the same d System Benefit Char e purpose of determini	en installed at my facilit ational Grid. I am awai purchase and invoices e equipment. I hereby ge (SBC) program adr ng eligibility and energ	ty. I acknowledge re of and agree s for the installar authorize the C ministrators and y savings. Date:	je that all work i to the Terms & tion performed. Company to rele Vor its designee	Conditions sta Customers ca asse my energy e. I understand	nnot nse that	
B HIGH-EFFICIENCY GAS-F	IRED COMMERCIAL	KITCHEN EQUIPM	ENT	AULIMPED OF			1	
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	MANUFACTURER	MODEL NUMBER	SERIAL NUMBER	NUMBER OF UNITS (OVER 5 UNITS REQUIRES PRE-APPROVAL)	INCENTIVE PER UNIT	ANTICIPATED INCENTIVE AMOUNT	REPLACED UNIT	
Commercial Fryer					\$1,000		☐ Gas ☐ Electric ☐ N/A	
Commercial Convection Oven					\$1,000		☐ Gas ☐ Electric ☐ N/A	
Commercial Steamer					\$125		☐ Gas ☐ Electric ☐ N/A	
For a list of energy efficient ENERGY STAF	R® equipment, refer to <b>www.pc</b>	owerofaction.com/kitchen	1.		TOTAL INCENTIVE			



# Insulation and Controls Equipment Incentives

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

INSULATION INFORMAT Insulation Contractor Name:							
					7!		
Street:			ity:	State:	ZIP:		
Business Phone:							
E-Mail Address:			BPI Co	ntractor Number: (opt	tional)		
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE S
☐ Pipe Insulation, limit 500 lin ft (Also see below)	\$1.50/lin ft	lin ft	Foam Fiberglass Ot	her			
☐ Roof/Attic, sq ft	20% of the installed cost of the	sq ft	Bat Blown-in Othe	er			
☐ Wall Insulation, sq ft	Energy Efficiency Improvement	sq ft	Bat Blown-in Othe	er			
*Maximum of \$10,000 insulation incentiv	e per account			IM. SOME RESTRICTIONS MA BJECT TO CHANGE WITHOUT	····· IOIAI	L INCENTIVE	
Pipe Insulation - Additiona	l informati	on require	d:				
Pipe diameter (nominal)		_ inches	Piping mater	al: □ Copper □ S	Steel 🗖 Othe	er	
Application:   Water Heating	☐ Steam	Boiler <b>1</b> H	ot Water Boiler	Process Boiler			
Equipment Efficiency (Energy Fac	ctor, AFUE o	or Thermal Et	ficiency)				
Pipe Insulation Thickness:	1/2 🗖 1"	<b>1</b> 1 1/2	<b>1</b> 2"				
D CONTROLS INFORMATION	ON						
Controls Contractor Name:			Coo Fit	tor/Dlumbor Licopoo N	Mumbor		
Controls Contractor Name			Gas Fil	ter/Fluitiber Licerise i	(optional)	)	
Street:		C	ity:	State:	Zip:		
Business Phone:			Gas Pe	rmit Number:	-		
E-Mail Address:			RDI Co	(optional ntractor Number:	,		
L Mail Addicss.			Bi 100	(opti	onal)		
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMB		NTICIPATED NCENTIVE
☐ Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
☐ Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
☐ Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factor Not eligible if part of the original boiler.	ry install.			L ME RESTRICTIONS MAY APPL TO CHANGE WITHOUT NOTIC		NTIVE	
Heating System Information	:						
	ım Boiler	☐ Furnace	9				
Input BTU (MBH)		Efficiency	(AFUE or thermal	efficiency)			

## High-Efficiency Heating and Water Heating Equipment Incentives



Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

E HEATING AND WA	TER HEATII	NG INFORMATI	ION								
Heating Contractor Nan	ne:		G	as Fi	tter/Plumb	er L	License Nu	ımber:			
Street:			Dity:	State: Zip:							
Business Phone:			G	as Pe	ermit Num	ber:	(required)				
E-Mail Address:			B	PI Co	ontractor N	lum		)			
2011 (	Commer	cial High-Ef	ficiency H	leat	ing and	I W	Vater H	eating I	ncentive	!S	
PRODUCT	RATING		INCENTIVE	······	RODUCT			RATING		INCENTIVE	
Furnaces				Co	ondensing	Вс	oilers				
up to 300 MBH input	92% AFU	E* or greater	\$200		to 300 MB			2% AFUE*	or greater	\$2,000	
·		E* or greater	\$400	30	1 to 499 M	вн	9	2% Therma	al Efficiency <sup>1</sup>	\$3,000	
with Electronic Commuta	ated Motor (c	or listed on		50	0 to 999 M	вн	9	2% Therma	al Efficiency <sup>1</sup>	\$5,000	
www.ahridirectory.org				10	00 to 1700	МВ	8H 9	2% Therma	al Efficiency <sup>1</sup>	\$10,000	
Condensing Unit Hea	aters			17	01 and larg	er N	ивн 9	2% Therma	al Efficiency <sup>1</sup>	\$15,000	
151 to 400 MBH	90% The	rmal Efficiency <sup>1</sup>	\$500	Ind	direct Fire	d V	Vater Hea	ters			
Infrared Heaters				ир	to 50 gallo	n st	orage			\$100	
All sizes	Low Inter	nsity	\$500	Gr	eater than 5	50 g	allon storaç	ge		\$300	
Steam Boilers				* /	AFUE = Annu	ıal Fı	ual I Itilization	Efficiency			
up to 300 MBH	82% AFU	E* or greater	\$700	-	THERMAL EF	FICI	IENCY = Effic	ciency of hea	t transfer in a b	ooiler	
Hydronic Boilers				:	minus boiler r NOTE: All equ						
up to 300 MBH	85% AFU	E* or greater	\$1,000	·					n a per-unit basis.		
301 to 499 MBH	85% The	rmal Efficiency <sup>1</sup>	\$2,000					ct to change ed on the uni	without notice		
500 to 999 MBH	85% The	rmal Efficiency <sup>1</sup>	\$2,500						·		
1000 to 1700 MBH	85% The	rmal Efficiency <sup>1</sup>	\$3,500		ME RESTRICTIC CHANGE WITH			ENTIVE OFFERS	ARE SUBJECT		
1701 and larger MBH	85% The	rmal Efficiency <sup>1</sup>	\$5,000								
HIGH-EFFICIENCY HE	ATING EQ	JIPMENT INCE	NTIVE								
TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUME	3ER	AFUE RATII (OR THERM EFFICIENC	IAL	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE	
HIGH-EFFICIENCY WA	ATER HEAT	ING EQUIPME	NT INCENTIV	Έ							
TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMB	ER	CAPACITY (GALLONS)	CC	E RATING (OR OMBUSTION FICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE	
							,				
*Operating boiler generating I	not water		1					FOR	NCENTIVE BOTH		
		0.						CH	ARTS		

Type of water heater replaced: ☐ Indirect ☐ Stand Alone

# National Grid Commercial Energy Efficiency Programs **Terms & Conditions**

- 1. Incentives Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.
- 2. Customer Eligibility Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors.\* Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.
- 6. Incentive Amounts The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Efficiency Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

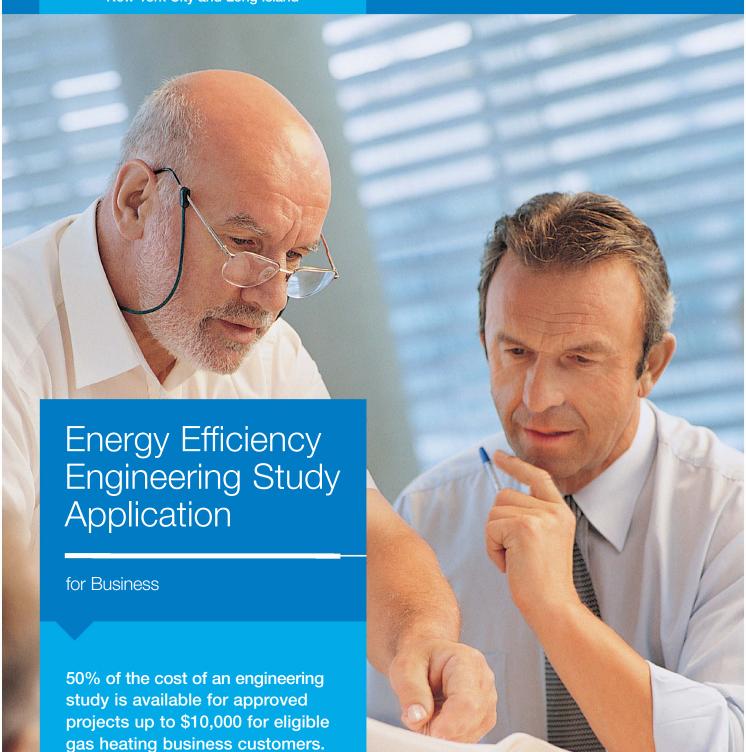
\*Used equipment is not eligible unless approved by a National Grid technical representative.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

# nationalgrid

HE POWER OF ACTION

New York City and Long Island



# Save on energy, save on operating costs, save the environment.



#### Follow these steps to participate:

- 1) The engineering study must be completed by either a certified energy manager (CEM) or a professional engineer (PE).
- A complete application must be submitted for approval. All sections must be completed or included in an attachment.
- 3) The study results need to provide the following:
  - ▶ Engineer and customer contact information
  - Executive summary including proposed Energy Efficiency Measures (EEM) and interactive gas and electric savings
  - Description of the Existing Case and Proposed Case for each EEM.
  - ▶ Study process and methodology with detailed calculations and assumptions
  - ▶ Planned facility description and usage
  - ▶ Base case and incremental project cost
  - Individual savings associated with each upgrade
- 4) Applications must be received by 12/10/2011 for consideration under the current program year.
- 5) 50% of the cost of an engineering study is available for approved projects up to \$10,000 for gas heating business customers.
- 6) One-line process drawings or hand sketches are strongly recommended.

## Example of acceptable energy study format

**Example 1:** Executive Summary Table (Recommended EEMs with interactive gas and electric savings)

\	==	Annual	Savings	Total Cost	Incremental	Simple
EEM	EEM Name	Electric (kWh)	Gas (Therms)	Reduction	Cost	Payback
Base Case	Annual Energy Usage	703,241	16,038	\$109,711		
EEM #1	Improved wall insulation	-4,131	1,172	\$1,166	\$13,161	11.3
EEM #2	Demand Control Ventilation	18,205	591	\$3,091	\$7,170	2.3
EEM #3	Heat recovery off process load	-8,341	7,543	\$9,757	\$37,500	3.8
Interactive Subtotal for all EEMs		5,733	9,306	\$14,014	\$57,831	4.1
Propose	ed Case Interactive Energy Use	697,468	6,732	\$95,697		

Example 2: Detail breakout of EEM #2

Base Case: Fixed ventilation based on estimated occupancy levels

**Proposed Case:** The installation of Demand Control Ventilation (DCV) will vary the amount of air delivered based on CO<sub>2</sub> levels in the space. Energy savings arise from the decrease in the amount of air handled by the HVAC units and fan boxes. By installing DCV, total air flow to the space can be reduced from 5,390 cfm to 4,353 cfm, yielding electrical savings of \$3,091/year and natural gas savings of 591 therms/year. Payback for this EEM is 2.3 years. The installation of this EEM involves installing CO<sub>2</sub> sensors that are tied into the controls for the HVAC units and fan boxes.



## Energy Efficiency Engineering Study Application

Customer/Facility Name	,	Account Number				
Address	City	State	Zip			
Contact Name	Phone	Email Addr	ess			
New Construction	National Grid Representative					
Existing Construction						
Project Description:						
Project Scope: Identify ga	ıs-saving EEM(s) that will be evaluated. Attach su	pporting documents.				
Engineering Firm (CEM/PE)	Estimated Study Co	st				
Address	City	State	Zip			
Contact Name	Phone	Ext				
Study Start Date	Study Completion D	ate				
Please make copayment	to: Tax ID Number must be provided for copayme	ent.				
Payee Name	Payee Tax ID Number	er				
Address						
City	State	Zip				
Customer Signature	Customer Name (Ple	ease Print)	Date			
Where did you hear abo	out this program?					
	ECUTIVE		Γ SUPPLIER			
Please send this completed	application along with scope of work to:					

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

# National Grid Energy Efficiency Engineering Co-Funding Application Terms & Conditions

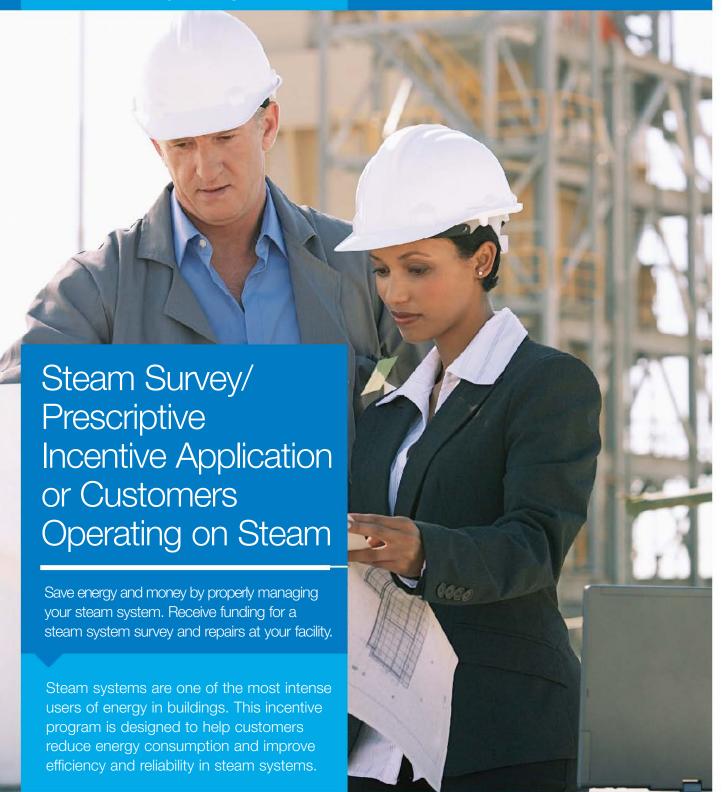
- 1. Funding for Engineering Studies Subject to these Terms & Conditions, this program is offered by KeySpan Gas (NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay grants to eligible customers in the Company's Service Territory when approved projects are completed. Funding for engineering studies cannot be provided to firms who have a vested interest in deploying energy efficiency technologies, measures or practices.
- Customer Eligibility Company customers located in New York City and Long Island are eligible for incentives if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Completed applications must be postmarked by 12/10/2011.
- 3. Pre-Approval Process Funding for Engineering Studies must be approved, in writing, by National Grid and/or National Grid's representative in advance. Customers wishing to participate must complete and submit this Application Form along with a scope of work to the Program. Customers will be notified in writing via a commitment letter of the approved Engineering Study and the approved grant amounts.
- 4. Participation in Other Energy Efficiency Programs Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA").
- 5. Energy Efficiency Measures (EEMs) (a) The Program will only pay grants for the pre-approved studies specified within this Application. There will be no grant payments for substitute measures unless the substitute is approved by the Program in writing and in advance of installation. (b) All installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 6. Post-Study Verification Grants for Engineering Studies completed will be paid at the sole discretion of the Company. National Grid requires two copies of the final report including supporting savings analysis. If the Company determines that the measure recommendations were not consistent with Program guidelines and applicable state and local code requirements, it may require that the Engineering Study be modified before making any grant payments. The cost of such modifications is the responsibility of the customer.
- 7. Grant Amounts The Company will provide grants for approved Engineering Studies equal to as much as 50% of the cost of the Engineering Study up to a maximum grant of \$10,000.
- 8. Proof-of-Cost of Engineering Studies The Customer must submit copies of all invoices itemizing all the costs of the Engineering Study. In addition, the Company may request any other reasonable documentation or verification of the date of completion or the cost to the customer of the Engineering Study. The documentation shall be provided with the submission of this application.
- 9. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 10. Payment The Company, through the Vendor, expects to make grant payments to eligible customers within 45 days of satisfactory work verification. The customer must refund any grant made to the extent the Engineering Study does not satisfy program requirements.
- 11. Engineering Study Cost The Company will recognize costs associated with engineering studies only to the extent that they are (i) reasonable, (ii) actually incurred by the Customer and (ii) fall within the guidelines for the Program.
- 12. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the recommended EEMs or the adequacy or safety of such measures.
- 13. Limited Scope Review The scope of review by the Company, and of the measure recommendation, is limited solely to determine whether grants are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 14. Changes in the Engineering Study Program The Program and these Terms & Conditions may be changed by the Company at any time without notice. National Grid reserves the right to close or alter the Program at any time. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 15. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program grant be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the customer directly at the address indicated in this Application.
- 16. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the grant by the customer.
- 15. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any recommended EEM. It is the responsibility of the customer to select qualified contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency

# nationalgrid

THE POWER OF ACTION

New York City and Long Island



# Steam System Survey Information

National Grid will fund 25% of the cost of a steam system survey, to a maximum of \$2,500 if recommended repairs are incented through the National Grid rebate program. A pre-approved surveyor will examine your facility's steam traps in order to uncover failed or nonoperating traps in addition to missing or damaged pipe insulation. The surveyor will recommend what measures are required to make your system more efficient.

If you opt to complete at least 50% of the recommended repairs, National Grid will pay an additional 25% of the survey cost (up to \$2,500). The maximum funding cap is \$5,000.

In return for funding from National Grid, you agree to start a comprehensive steam trap management plan following the Department of Energy's recommended steam trap management procedures at www1.eere.energy.gov/industry/bestpractices/pdfs/steam1\_traps.pdf

Incentives are available for complete steam system replacements for industrial and multifamily customers only. Commercial customers should contact National Grid. Incentives are also available for the addition of pipe insulation. To download this rebate form, visit **powerofaction.com/files/steamsystems.pdf** 

#### Customer Steps to Participate

- 1) For information on pre-approved vendors, contact National Grid at 1-800-843-3636 or visit our website at www.powerofaction.com/efficiency.
- 2) Contact a pre-approved vendor for a price quote on a steam system survey.
- 3) Submit price quote to National Grid for approval. E-mail it to save@us.ngrid.com or mail it to the National Grid address below.
- 4) Upon receiving the price quote, National Grid will supply you with an offer letter detailing the funding that can be provided upon completion of the survey. Offer letter must be signed and returned within stated time frame to ensure funding availability.
- 5) When the project is completed, send a copy of the survey invoice and repair invoice, if applicable, to National Grid at the e-mail address or the National Grid address listed below.
- 6) National Grid will send you a rebate check within 45 days upon receipt of these invoice(s).

#### Surveyor's Responsibilities

- 1) Locate, identify and tag all the steam traps located within the facility.
- 2) Provide a steam trap log including the following information:
  - operating status
- model number

manufacturer

- trap type
- pressure/boiler plant description
- a description of trap location

The surveyor(s) shall utilize a combination of testing methods including but not limited to: test valve method, listening device test, pyrometer method and visual observation.

- 3) Test all steam traps wherever possible and tag those traps that are not operating properly.
- 4) Instruct plant maintenance personnel in proper testing methods.
- 5) Note specific problems such as water hammer, improper sizing of condensate return systems, poorly designed piping configurations, improper or missing insulation, and any steam leaks.
- 6) Provide report of surveyed traps including: operating status, condition of each trap, those traps needing repair or replacement, and inlet and outlet pressures.
- 7) Report shall detail estimated therm losses for each trap and a cumulative site loss.
- 8) Please send a copy of the report to the customer and National Grid at the address below.

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

For more information, please e-mail save@us.ngrid.com, call 1-800-843-3636, or visit www.powerofaction.com/efficiency

# Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of the Steam System in your building and help ensure a cleaner environment with energy efficiency programs from National Grid.

Follow these steps to receive an incentive for the measures listed below:

- 1) Have a qualified professional install qualifying measures.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
  - a. type of equipment or measure installed
  - b. quantity installed
  - c. installer information
  - d. itemized measure and installation costs
  - e. complete model number of equipment
- 4) For measures not listed in brochure or for Steam Trap replacements larger than 2", please contact National Grid Efficiency at 1-800-843-3636

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call 1-800-843-3636, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List							
MEASURE		INCENTIVE					
Product	Rating						
Steam Boiler up to 300 MBH	82% AFUE* or greater	\$700					
Insulation							
Pipe (limit 500 linear feet)		\$1.50/ft					
Equipment							
Steam Traps (limit 100) (Both new and rebuilt Stea	ım Traps are eligible)	\$25 ea					

This program is available for installations completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction. com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail **save@us.ngrid.com**.



## Steam System Prescriptive Application

Incentives available to natural gas heating customers only. Please review terms and conditions.

Customer:		National Grid Gas Account Number:	
	facility where equipment was installed)		
		State:	Zip
Phone:			
Primary use of this facility:			
□ Assembly □ Auto repair □ Big Box Retail □ Community College □ Dormitory □ Fast Food □ Full Service Restaurant  Please check one: □ I'm an existing natural ga	Grocery Heavy Industrial Hotel Hospital Industrial Refrigeration Large Office Light Industrial	☐ Motel ☐ Multifamily low-rise (1 to 3 floors) ☐ Multifamily high-rise (4 + floors) ☐ Multi Story Retail ☐ Primary School ☐ Religious ☐ Secondary School	☐ Small Office ☐ Small Retail ☐ University ☐ Warehouse ☐ Other
		Email:	
		Payee Tax ID Number: (must prov	
Street:		Attention:	
(Where incentive will be maile City:	d if different from above)	State:	
Equipment installed from 01/01/20	011 to 11/30/11 is eligible. Incentive for	rm and required documentation must be postn fers are subject to change without notice.	
Where did you hear about	this program?   Sales Rep/Accour	nt Executive	auditor 🗖 Equipment Supplier
	☐ Trade Show ☐ P	rint Advertising 🗖 Internet 🗖 Radio/TV 🗖 Ot	her
work verification and inspection a the reverse side of this application receive an incentive from National information to Energy Efficiency P such information will be kept conf	I measures indicated within this applica is may be required by state and local la in and am attaching copies of itemized p I Grid and an incentive from NYSERDA Program Sponsors (EEPS) and System B	tion have been installed at my facility. I acknow w and by National Grid. I am aware of and agra- proofs of purchase and invoices for the installati for the same equipment. I hereby authorize the Benefit Charge (SBC) program administrators a of determining eligibility and energy savings.	ee to the Terms & Conditions stated on on performed. Customers cannot e Company to release my energy use nd/or its designee. I understand that
Customer Signature:		Date:	
CONTRACTOR INFORMA	TION		
Contractor Name:		Gas Fitter/Plumber License Num	ber:
Street:	City:	State:	Zip:
Business Phone:		Gas Permit Number:	
E-Mail Address:		BPI Contractor Number:	
		(optional)	

#### HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT (MBH)	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
Steam Boiler				82%		\$700		
* AFUE = Annual Fuel Utilization Efficiency THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.  SOME RESTRICTIONS MAY APPLY, INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE					TOTAL INCENTIVE			

NOTE: All equipment must meet program guidelines. All incentives are given on a per-unit basis. All incentives are subject to change without notice. All MBH levels are based on the unit input

#### INSULATION INFORMATION

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)		ALLED ALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass Other					
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass Other					
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass Other					
ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.					I	TOTAL	INCENTIVE	

Pipe Insulation — Additional information required: Pipe diameter (nominal) \_\_\_\_\_ inches Piping material: ☐ Copper ☐ Steel Other Application: ☐ Water Heating ☐ Steam Boiler ☐ Hot Water Boiler ☐ Process Boiler Water Heater or Boiler Efficiency (Energy Factor, AFUE or Thermal Efficiency) Pipe insulation thickness: □ 1/2 □ 1" □ 1 1/2 □ 2"

#### **EQUIPMENT INFORMATION**

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	MANUFACTURER	MODEL	NUMBER	ANTICIPATED TOTAL INCENTIVE
☐ Steam Traps, limit 100	\$25.00/ea					
Channe two incontings are qualished for industrial and multifornib a paternary only					TOTAL	

Steam trap incentives are available for industrial and multifamily customers only. Commercial customers should contact National Grid for more information.

TOTAL INCENTIVE	

# National Grid Commercial Energy Efficiency Programs Terms & Conditions

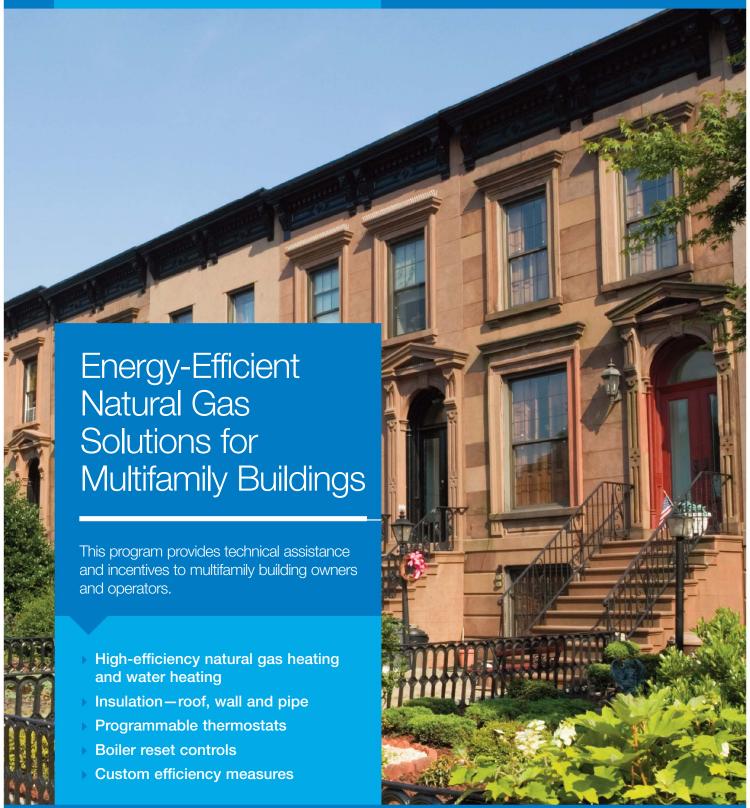
- Program Rebates Subject to these Terms & Conditions, National Grid ("the Company"), through its contractual vendor, will pay rebates
  to eligible National Grid Gas Customers for the installation of specific Energy Efficiency Improvements ("EEIs") described in the
  application.
- 2. Customer Eligibility National Grid customers are eligible if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the National Grid energy bills for the facility in which they do business. EEI installations must be completed between 01/01/2011 and 11/30/2011. Applications must be received by 12/31/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay rebates for the specific EEIs listed within the Application. There will be no rebate payments for substitute EEIs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEI installations must be installed in conformance with state and local code requirements and by properly licensed contractors.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any rebate until it has performed a verification of the specified installation. If the Company determines that the EEIs were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company may require that the installation be modified before making any rebate payments. The cost of such modifications is the responsibility of the Customer. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid technical representative.
- 6. Rebate Amounts The Company will provide rebates for approved equipment, equal to the rebate amount indicated in the program literature and within this Application. Rebate for steam system survey shall not exceed \$5,000. The Company reserves the right to change its rebate amounts without notice in addition to negotiating a lower rebate amount on a per-unit basis in the case of multiple installations at the same site. The rebate may not exceed the installed cost of the EEIs. For all energy efficiency projects at one site, the Company will not provide rebates of more than 50% of the cost of equipment and installation and will limit the rebate amounts at \$250,000 per project.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory
  work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program
  requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether rebates are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Savings Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program rebate be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the rebate by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency.

# national**grid**

THE POWER OF ACTION

New York City and Long Island



# Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your multifamily building and help ensure a cleaner environment with energy efficiency programs from National Grid.

#### Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
  - a. type of equipment or measure installed
  - b. quantity installed
  - c. installer information
  - d. itemized measure and installation costs
  - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call 1-800-843-3636, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

## Measure and Incentive List

Wicasure and moentive List							
MEASURE INCENTIVE	MEASURE INCENTIVE						
Insulation	Heating and Water Heating Equipment						
Pipe (limit 500 linear feet) \$1.50/ft Roof/Attic 20% of installed cost of the Energy Efficiency Measure	For a full list of equipment and rebates, see section D of this brochure						
Wall 20% of installed cost of the Energy Efficiency Measure	Water Flow Control Devices						
Controls	Low-flow Shower Heads - (limit 1 per unit) 100% of Cost						
Programmable Thermostats (limit 5) \$25 ea Boiler Reset — One Stage (limit 2) \$150 ea Boiler Reset — Multi Stage (limit 2) \$250 ea	Aerators - (limit 2 per unit) 100% of Cost						

This program is available for installations completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction. com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm multifamily gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Use multifamily brochure to find qualifying program details and rebate information for multifamily buildings with 5 or more units. Visit our website for details on the Multifamily Program.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail **save@us.ngrid.com**.





## Multifamily Energy Efficiency Incentive Application

Incentives available to multifamily natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.

A CUSTOMER INFORMATION				
Customer:	National Grid			
Customer:(Name and address of facility where equipment was installed)				
Street:				
City: State: Zip	<ul><li>☐ Multifamily high-rise (4+ floors)*</li><li>*Total Building Square Footage</li></ul>			
Phone:	*Total Building Square Footage			
Please check one:  I'm an existing natural gas heat customer.  I'm converting from oil/propane to a natural gas heating system.				
	Email:			
Payee Name:	Payee Tax ID Number: (must provide)			
Street: (Where incentive will be mailed if different from above)	Attention:			
(Where incentive will be mailed if different from above)  City:	State:	Zip:		
National Grid Representative:				
Where did you hear about this program?  ☐ Sales Rep/Account Executive ☐ Heating Contractor ☐ Energy Auditor ☐ ☐ Internet ☐ Radio/TV ☐ Other				
Work Completion and Incentive Validation  I hereby affirm the equipment and measures indicated within this application has work verification and inspection as may be required by state and local law and the reverse side of this application and am attaching copies of itemized proofs receive an incentive from National Grid and an incentive from NYSERDA for the information to Energy Efficiency Program Sponsors (EEPS) and System Benef such information will be kept confidential and used only for the purpose of definitions.	d by National Grid. I am aware of and ag of purchase and invoices for the installa- te same equipment. I hereby authorize the it Charge (SBC) program administrators	gree to the Terms & Conditions stated on ation performed. Customers cannot he Company to release my energy use		
Customer Signature:	Date:			

Equipment installed from 01/01/2011 to 11/30/11 is eligible. Incentive form and required documentation must be postmarked by 12/10/11. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.



## Insulation and Controls Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.

B INSULATION INFORMAT	ION						
Insulation Contractor Name:							
Street:		C	tity:	State:	Zip: _		
Business Phone:							
E-Mail Address:			BPI Co	ontractor Number:		(optional)	
						(-	
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATIO (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass O	her			
☐ Roof/Attic, sq ft (R-19 min)	20% of the installed cost of the	sq ft	Bat Blown-in Othe	er e			
☐ Wall Insulation, sq ft	Energy Efficiency Improvement	sq ft	Bat Blown-in Other	er			
*Maximum of \$10,000 insulation incentiv				M. SOME RESTRICTIONS MA BJECT TO CHANGE WITHOUT		AL INCENTIVE	
Pipe Insulation - Additiona	l informati	on required	d:				
Pipe diameter (nominal)		inches	Piping mater	ial: □ Copper □ S	Steel 🗖 Otl	her	
Application:  Water Heating Water Heater or Boiler Efficien Pipe Insulation Thickness:	☐ Steam cy (Energy	Boiler <b>I</b> H Factor, AFL	ot Water Boiler   JE or Thermal Effic	Process Boiler			
© CONTROLS INFORMATION	ON						
Controls Contractor Name: _			Gas Fi	tter/Plumber License	Number:	(optional)	
Street:							
Business Phone:			Gas Pe	ermit Number:		ptional)	
					(0		
E-Mail Address:			BPI Co	ontractor Number:		(optional)	
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUM	BER	NTICIPATED INCENTIVE
☐ Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
☐ Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
☐ Boiler Reset — Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factor Not eligible if part of the original boiler.	y install. (			L ME RESTRICTIONS MAY APPL O CHANGE WITHOUT NOTICI		ENTIVE	
Heating Custom Information							
Heating System Information  ☐ Hot Water Boiler ☐ Stea		☐ Furnace	<b>.</b>				
	m Boiler			officion ou d			
Input BTU (MBH)	Efficiency (AFUE or thermal efficiency)						

#### Attachment 4\_Multifamily\_Program\_Brochure

## High-Efficiency Heating and Water Heating Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.



FOR BOTH CHARTS

D	HEATING AND WATER HEATING INFORMATION
ш.	

Heating Contractor Name:		Gas Fitter/Plumber License Number	:
Street:	City:	State:	Zip:
Business Phone:		Gas Permit Number:	
E-Mail Address:		BPI Contractor Number:	(optional)

PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIV
URNACES			CONDENSING BOIL	ERS	
up to 300 MBH input	92% AFUE* or greater	\$200	up to 300 MBH	92% AFUE* or greater	\$2,000
	92% AFUE* or greater	\$400	301 to 499 MBH	92% Thermal Efficiency <sup>1</sup>	\$3,000
vith Electronic Commuta	,		500 to 999 MBH	92% Thermal Efficiency <sup>1</sup>	\$5,000
, ,	as electronically efficient).		1000 to 1700 MBH	92% Thermal Efficiency <sup>1</sup>	\$10,000
STEAM BOILERS			1701 and larger MBH	92% Thermal Efficiency <sup>1</sup>	\$15,000
ıp to 300 MBH	82% AFUE* or greater	\$700	INDIRECT FIRED WA	TER HEATERS	
HYDRONIC BOILERS	3		up to 50 gallon storage		\$100
ip to 300 MBH	85% AFUE* or greater	\$1,000	Greater than 50 gallon s	torage	\$300
801 to 499 MBH	85% Thermal Efficiency <sup>1</sup>	\$2,000	* AFUE = Annual Fuel Utiliz	ation Efficiency	
600 to 999 MBH	85% Thermal Efficiency <sup>1</sup>	\$2,500	THERMAL EFFICIENCY =	Efficiency of heat transfer in a b	oiler
000 to 1700 MBH	85% Thermal Efficiency <sup>1</sup>	\$3,500	minus boiler radiation and	convection losses.	
701 and larger MBH	85% Thermal Efficiency <sup>1</sup>	\$5,000	' '	st meet program guidelines. given on a per-unit basis.	
			All incentives are s	subject to change without notice.	

## HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

#### HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
	TOTAL INCENTIVE							

\*Operating boiler generating hot water

Type of water heater replaced: ☐ Indirect ☐ Stand Alone

## National Grid Commercial Energy Efficiency Programs **Terms & Conditions**

- 1. Incentives Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.
- 2. Customer Eligibility Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying multifamily rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors. Used equipment is not eligible unless approved by a National Grid technical representative.
- 6. Incentive Amounts The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Efficiency Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	
Monthly net first-year annual kWh Goal	
· · · ·	-
Percent of Monthly Net kWh Goal Acquired	
N. D. 121W 141	
Net Peak <sup>2</sup> kW acquired this month  Monthly Utility Net Peak kW Goal	-
, ,	-
Percent of Monthly Peak kW Goal Acquired	
W.F. d. 1d. 1d. d.	
Net First-year annual therms acquired this month	20.044
Monthly Net Therm Goal	30,944
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	
Net Lifecycle therms acquired this month	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	211,218
Net first-year annual therms acquired to date as a percent of annual goal	23%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	23%
Net cumulative therms acquired to date	211,218
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	372,608
The Effective distributed to date	
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month  Net Lifecycle therms committed this month	-
•	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	_
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 5,702,862
Administrative costs	\$ 32,267
Program Planning	\$ 706
Marketing costs	\$ 204
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	-
Direct Program Implementation	\$ 1,565
Evaluation	\$ 761
Total expenditures to date	\$ 2,435,838
Percent of total budget spent to date	43%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	2,593
Number of program applications processed to date <sup>4</sup>	2,593
Number of processed applications approved to date <sup>5</sup>	2,593
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
	NGPIDGG03
Program Administrator (PA) and Program ID Program Name	NGRIDGC03 Industrial Program
Program Type	Commercial Retrofit
	Commercial Actions
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
The second secon	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
,	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	65,250
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	<u> </u>
Net Lifecycle therms acquired this month	-
· · · · · ·	
Total Acquired Net First-Year Impacts To Date  Not first year annual kWh acquired to data	
Net first-year annual kWh acquired to date  Net first-year annual kWh acquired to date as a percent of annual goal	-
Net first-year annual kWh acquired to date as a percent of annual goal  Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date  Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
N. C. C. A. C.	769,959
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	49%
Net first-year annual therms acquired to date as a percent of annual goal.  Net first-year annual therms acquired to date as a percent of 3-year goal.	49%
Net cumulative therms acquired to date	769,959
•	
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	957,633
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	_
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month	-
ivet i inst-year annuar merius acquireu & commuted this month	-
Costs	
Total program budget	\$ 7,147,544
Administrative costs	\$ 19,609
Program Planning	\$ 2,640
Marketing costs	\$ 1,035
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 1,338
Evaluation	\$ 871
Total expenditures to date	\$ 1,036,172
Percent of total budget spent to date	14%
	1470

January 2011 - Revised (03/01/11)
00 D E E07: D
90 Day Energy Efficiency Programs
NGRIDGC03
Industrial Program
Commercial Retrofit
9
9
9
100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

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Program Administrator Month	The Brooklyn Union Gas Company d/b/a National Grid  January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name Program Type	Commercial Energy Efficiency Program  Commercial Retrofit
1 rogram 1 ypc	Commercial Retroit
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	42,834
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
	_
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10  Net cumulative kWh acquired to date	_
Net cumulative kwiii acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	181,926
Net first-year annual therms acquired to date as a percent of annual goal	19%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	19%
Net cumulative therms acquired to date	181,926
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	
Net Lifecycle therms acquired to date	2,089,282
Not Energic thems acquired to date	2,000,202
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,988,919
Administrative costs	\$ 17,538
Program Planning	\$ 1,460
Marketing costs	\$ 541
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 2,240
Direct Program Implementation	\$ 1,962
Evaluation	\$ 2,313
Total expenditures to date	\$ 702,508
Percent of total budget spent to date	18%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	12
Number of program applications processed to date <sup>4</sup>	12
Number of processed applications approved to date <sup>5</sup>	12
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $<sup>^{\</sup>rm 9}\,$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Processor Administrator	The Bookley Hair Co. Common 4/h/s National Coid
Program Administrator  Month	The Brooklyn Union Gas Company d/b/a National Grid  January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA09
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	_
Monthly net first-year annual kWh Goal	
• •	_
Percent of Monthly Net kWh Goal Acquired	
N. D. 121W 1.1	
Net Peak <sup>2</sup> kW acquired this month  Monthly Utility Net Peak kW Goal	-
• •	-
Percent of Monthly Peak kW Goal Acquired	
North and the state of	
Net First-year annual therms acquired this month	22.67
Monthly Net Therm Goal	22,667
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	184
Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	0%
Net cumulative therms acquired to date	184
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	_
Net Lifecycle therms acquired to date	-
The Encoyers mermy acquired to date	
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,826,704
Administrative costs	\$ 25,118
Program Planning	\$ 737
Marketing costs	\$ 10,828
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 39,503
Evaluation	\$ 1,543
Total expenditures to date	\$ 460,240
Percent of total budget spent to date	12%

lanuary 2011 - Revised (03/01/11) 00 Day Energy Efficiency Programs
00 Day Energy Efficiency Programs
NGRIDGA09
Gas Enhanced Home Sealing Incentives Program
Residential Rebate
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<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

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<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

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 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

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Program Administrator Month	The Brooklyn Union Gas Company d/b/a National Grid  January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
rung	70 Day Energy Efficiency Flograms
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	_
•	
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	
Monthly Net Therm Goal	1,993
Percent of Monthly Therm Goal Acquired	0%
	0/0
Net Lifecycle kWh acquired this month	-
Not Lifeavale therms convined this month	_
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
1	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	3,333
Net first-year annual therms acquired to date as a percent of annual goal	8%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	8%
Net cumulative therms acquired to date	3,333
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	41,114
Committed Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 138,250
Administrative costs	\$ 2,155
Program Planning	\$ 56
Marketing costs	\$ 6
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 3,000
Direct Program Implementation	\$ 1,428
Evaluation	\$ 133
Total expenditures to date	\$ 47,667
Percent of total budget spent to date	34%
1 ercent of total budget spent to date	34%

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	72
Number of program applications processed to date <sup>4</sup>	72
Number of processed applications approved to date <sup>5</sup>	72
Percent of applications received to date that have been processed	100%

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

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<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

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 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

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Program Administrator  Month	The Brooklyn Union Gas Company d/b/a National Grid  January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID Program Name	NGRIDGC09  Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	_
Monthly Net Therm Goal	48,479
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
	100
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	108
Net first-year annual therms acquired to date as a percent of annual goal  Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	0%
Net cumulative therms acquired to date	108
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	2.709
Net Lifecycle therms acquired to date	2,708
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	
Funds committed at this point in time	-
Tunds committeed at this point in time	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 5,293,458
Administrative costs	\$ 14,795
Program Planning	\$ 1,772
Marketing costs	\$ 692
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	-
Direct Program Implementation	\$ 224
Evaluation	\$ 603
Total expenditures to date	\$ 169,014
Percent of total budget spent to date	3%

The Brooklyn Union Gas Company d/b/a National Grid
January 2011 - Revised (03/01/11)
90 Day Energy Efficiency Programs
NGRIDGC09
Multifamily Energy Efficiency Program
Commercial Retrofit
-
-
-

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<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

## KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

**Controls Program** 

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island is showing initial signs of strong participation levels in January 2011. The Company has implemented voluntary operational changes to help control program spending and maximize participation levels by executing a rebate reservation process. Furthermore, the Company has reduced the prescriptive rebate amounts for eligible measures up to 20%. However, based on past Long Island program performance and current rebate reservations received, program funding is expected to be depleted before the end of the second quarter 2011.

The Company will continue leveraging its existing relationships with the heating contractors, builders, developers, consumer advocacy groups and other trade partners to help achieve the 2009–2011 therm saving goals in Long Island. The Company is also exploring ways to further collaborate with NYSERDA and LIPA to promote all the energy efficiency programs.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

## (a) Marketing Activities

Due to high level of customer participation in the rebate reservation system the Company will be allocating the Marketing funds to customer rebate incentives.

There are no marketing activities planned at this time.

## (b) Evaluation Activities

Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

#### (c) Other Activities

#### **Contractor Events**

Date	Topic	Location	Audience Type
01/24/2011	Builder & Developers Meeting	Melville,	Builders and develops

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

**Program/Project:** Industrial Program **Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Solutions Delivery, along with Energy Products support, continues to conduct meetings with industrial customers and to build inventory towards the 2011 energy savings goals for the Industrial Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

## (a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Industrial Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1\_Industrial\_Program\_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Application are also being incorporated into the website. Please see Attachment 2\_EE\_Engineering\_Study and Attachment 3 Steam Survey.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

## (c) Other Activities

Energy efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA"). A presentation to the AIA LI chapter was delivered on January 20, 2011.

National Grid, LIPA, NYSERDA, Nassau and Suffolk Counties and SBDCA (Small Business Development Center) gave a joint presentation to both commercial and industrial customers on January 14, 2011.

**Program/Project:** Industrial Program Reporting period: January 2011 Report Contact person: Lynn Westerlind

## 3. Customer Complaints and/or Disputes

No customer complaints have been received.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Solutions Delivery team, along with Energy Products support, continue to conduct meetings with commercial customers and to build inventory towards the 2011 energy savings goals for the Commercial Energy Efficiency Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

## (a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Commercial Energy Efficiency Program brochure is complete and is being placed into the National Grid Power of Action website. Please see Attachment 1\_Commercial\_Program\_Brochure.

In addition, other supporting materials such as the Energy Efficiency Engineering Study and the Steam Survey/Prescriptive Incentive Applications are being incorporated into the website. Please see Attachment 2\_EE\_Engineering\_Study and Attachment 3\_Steam\_Survey.

A brochure strictly for heating and hot water rebates is near completion and will be posted on the Power of Action website as soon as it is complete. A commercial kitchen equipment brochure will be developed if approval from DPS Staff is given on the addition of ENERGY STAR® equipment.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

## (c) Other Activities

Energy efficiency presentations are being provided to various Long Island professional association chapters such as AEE, ASHRAE, USGBC and AIA. Presentations for the

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

AEE and ASHRAE Long Island chapters have been completed. A presentation to the AIA LI Chapter was delivered on January 20, 2011.

National Grid, LIPA, NYSERDA, Nassau and Suffolk Counties and SBDCA (Small Business Development Center) gave a joint presentation to both commercial and industrial customers on January 14, 2011

## 3. Customer Complaints and/or Disputes

No customer complaints have been received.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

- (a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program (EHSIP). National Grid is working closely with the vendor to develop the schedule of implementation services, secure and train contractors, and accompany the contractors on their initial visits to help ensure the proper deliver of energy saving measures to customers.
  - (b) There are no additional key aspects of program performance goals.
  - (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

## (a) Marketing Activities

A press release about EHSIP resulted in various media outreach that included newspapers, local cable news segments and live call in cable show about energy efficiency.

National Grid's Marketing Department is currently developing a marketing plan for the remaining calendar year 2011 for this program.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

## (c) Other Activities

National Grid attends the Building Performance Contractors Association (BPCA) meetings for interaction with the contractors and to receive program updates. National Grid's Government Relations and Trade Ally departments have been informed about EHSIP for their assistance to promote the program. In addition, the Company is promoting the program with various community agencies that include the United Way and local sustainability groups. The Company will continue to work with the Long Island Power Authority and New York State Energy Research Development Authority to deliver the most effective program(s) to the customer's needs.

## 3. Customer Complaints and/or Disputes

No customer complaints have been received.

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 4. Changes to Subcontractors or Staffing

National Grid continues to seek BPI-accredited companies through various resources that include the Building Performance Contractors Association (BPCA). Currently, fourteen participating contractors have signed onto the program and contractor training has taken place. Additionally, there are five contractors ready to join the program pending their background check approvals.

## 5. Additional Issues

EHSIP technicians are finding a high percentage of health and safety issues in customer's homes. These health and safety measures are in violation of BPI policies. We are aggressively working with the customers, BPI, BPCA, EHSIP contractors and our vendor (CSG) for corrective action. These health and safety measures include carbon monoxide, gas leaks, and improperly vented bathroom fans.

**Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

## (a) Marketing Activities

National Grid's Marketing Department is currently developing a marketing plan for Calendar Year 2011 for this program.

## (b) Evaluation Activities

Tetra Tech submitted draft program evaluation plan to National Grid and DPS for approval. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

## (c) Other Activities

There are no other activities to report.

## 3. Customer Complaints and/or Disputes

No customer complaints have been received.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

There are no additional issues.

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was filed with the Commission on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan. Energy Products and Energy Solutions Delivery have initiated meetings with multifamily customers with the intent of building inventory towards the 2011 savings goal.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

#### (a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Products, Energy Solutions Delivery and Marketing are ongoing and market segmented seminars are in the planning stages for March. The Multifamily brochure is near completion and will be placed into the National Grid Power of Action website upon completion. Please see Attachment 4\_Multifamily\_Program\_Brochure.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

## (c) Other Activities

Energy efficiency presentations are being provided to Long Island professional association chapters such as AEE, ASHRAE, USGBC and AIA. Presentations for the AEE and ASHRAE Long Island chapters have been completed. A presentation to the AIA LI Chapter was delivered on January 20, 2011.

#### 3. Customer Complaints and/or Disputes

No customer complaints have been received.

#### 4. Changes to Subcontractors or Staffing

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** January 2011 **Report Contact person:** Lynn Westerlind

There have been no changes to staff, subcontractors or consultants.

## **5. Additional Issues**

There are no additional issues.

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New York City and Long Island



# Use this form to apply for any of the equipment rebates listed below.



## Targeted end-uses addressed in this program include:

- Industrial process applications
- ▶ Pipe insulation and envelope improvements
- Steam traps
- Heat exchangers
- ▶ Heat recovery
- ▶ Boiler control systems and boiler upgrades
- Custom heating and water heating applications
- Other natural gas uses and applications

Energy savings will be achieved through upgrades of existing industrial end-uses or through the specification of high-efficiency equipment for new industrial expansion projects.

## Qualifying Equipment and Measures

#### PRESCRIPTIVE INCENTIVES

Upon installation, businesses may be eligible for incentives to help cover the incremental cost of qualifying high-efficiency equipment and technologies, including:

- Heating and water heating equipment
- Insulation (wall, roof/attic and pipe)
- ▶ Controls programmable thermostats and boiler reset controls
- Steam traps

Incentive amounts vary according to the size and type of the equipment or measure installed.

#### **CUSTOM PROJECTS**

For gas-saving measures not covered by prescriptive incentives, we offer custom incentives. Pre-approved projects receive a one-time incentive based on estimated first-year savings up to 50% of project costs to a maximum of \$250,000.

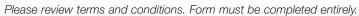
#### **ENGINEERING STUDIES**

National Grid offers financial assistance for engineering studies. Customers can take advantage of a technical analysis, which evaluates the savings associated with specialized applications. These technologies may include thermal oxidizers in manufacturing, infrared process heat applications, central plant system redesign and other complex efficiency measures. A financial incentive of up to \$10,000 is available to cover 50% of the cost of a pre-approved engineering study.

#### Who Qualifies?

- Manufacturing/Industrial customer in the National Grid territory
- Use at least 12,000 decatherms of natural gas annually
- Are on a firm gas rate

## Industrial Program Incentive Application





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PROJECT INFORMATION				
Name of Facility:		Type of Facility: _		
Street:	City:		State:	Zip:
Year of Construction	Type of Project:	□ Renovation	□ Addition	■ New Construction
Heated Square Footage of Building:				
Currently a National Grid natural gas cus				
CONTACT INFORMATION				
Name:		Date:		
Title:				
Company Name:			Phone Nur	mber:
E-mail:	Fa	x Number:		
PROPOSED MEASURES				
Place an x next to the measures you are potentially interested in installing within your facility.  CONTROLS  Boiler combustion controls Boiler reset controls Energy Management System (EMS) install Energy Management System (EMS) optimization Programmable thermostats Other,  COOLING Desiccant dehumidification Single effect gas-fired absorption Engine driven chiller Gas fired heat pump Micro channel heat  Air curtains Energy efficien Insulated over Loading dock Storm door Other,  Boiler blow do exchanger (ste Boiler tune-up Condensing bo Furnace Hydronic boile Steam boiler New steam tra Stack heat exception Other,  INSULATION		down heat steam) up boiler biler r traps exchanger e tank insulation ion sulation ion	Perfo Proce Repla Waste Waste Other  VENTIL Dedic High- Ventil Other  WINDO Energ Interic Other  OTHER Destr	ed ovens rmance optimization ess heat recovery ace thermo oxidizers e water heat recovery  ATION cated outdoor air systems (DOAS) efficiency diffuser ation heat recovery    WS gy efficient skylights gy efficient windows or windows

# National Grid Industrial Energy Efficiency Programs **Terms & Conditions**

- 1. Incentives Subject to these Terms and Conditions, this program is offered by KeySpan Gas(NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/products described in this literature and within this application.
- 2. Customer Eligibility Company customers living in New York City and Long Island are eligible for High-Efficiency Incentives listed within this application if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Gas customers must be on a firm gas rate to qualify for incentives. EEI installations must be completed between 1/1/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay incentives for the specific EEIs listed within this application. The Company does not endorse the products listed nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products. There will be no incentive payments for substitute EEIs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEI installations must be installed in conformance with state and local code requirements and by properly licensed contractors. All projects requiring 10 or more units must be pre-approved by National Grid.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEIs were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.
- 6. Incentive Amounts The Company will provide incentives for approved equipment up to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEIs. The Company will not provide incentives of more than 50% of the cost of equipment and installation and will limit the incentive amounts at \$250,000 per project.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The review of the equipment installation by the Company, Vendor, and inspector is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Savings Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

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New York City and Long Island

# Energy-Efficient Natural Gas Solutions for Commercial Buildings

This program provides technical assistance and incentives to commercial building owners and operators.

- High-efficiency natural gas heating and water heating
- Insulation—roof, wall and pipe
- **Programmable thermostats**
- **Boiler reset controls**
- **Commercial Kitchen Equipment**
- **Custom efficiency measures**



# Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your commercial building and help ensure a cleaner environment with energy efficiency programs from National Grid.

## Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
  - a. type of equipment or measure installed
  - b. quantity installed
  - c. installer information
  - d. itemized measure and installation costs
  - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.



For questions please call 1-800-843-3636, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.



Measure and Incentive List						
MEASURE	INCENTIVE	MEASURE	INCENTIVE			
Commercial Kitchen Equipment  Efficient Fryers  Efficient Convection Ovens  Efficient Steamers	\$1,000 \$1,000 \$125	Controls  Programmable Thermostats (limit 5)  Boiler Reset — One Stage (limit 2)  Boiler Reset — Multi Stage (limit 2)	\$25 ea \$150 ea \$250 ea			
Insulation Pipe (limit 500 linear feet) Roof/Attic 20% of installed cost of the Energy Wall 20% of installed cost of the Energy		Heating and Water Heating Equipment For a full list of equipment and rebates, so of this brochure				

This program is available for installations completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction. com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Multifamily buildings are not eligible to receive incentives through this program. Visit our website for more details on the multifamily program. National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail **save@us.ngrid.com**.



## Commercial Energy Efficiency Incentive Application

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

A Customer:			National Grid Gas Account Number:					
Street:	or facility where equipment was	installed)	Primary use of this facility: (please check applicable)					
City:Phone:	State: Zip		☐ Assembly ☐ Auto repair ☐ Big Box Retail ☐ Community College	☐ Heav	Heavy Industrial Hospital	☐ Primary☐ Religiou☐ Second	us dary School	
Please check one:  I'm an existing natural gas heat customer.  I'm converting from oil/propane to a natural gas heating system.		iting system.	☐ Dormitory ☐ Fast Food ☐ Full Service Restau	☐ Light rant ☐ Motel	☐ Large Office ☐ Light Industrial t ☐ Motel ☐ Multi Story Retail		Retail sity ouse	
Contact Name:								
Payee Name:		Pay	yee Tax ID Numbe	er: (must prov	ide)			
Street:			Attentio	n:				
(Where incentive will be mailed City:	if different from above)		State:		Zip:			
National Grid Representative								
Work Completion and Incel I hereby affirm the equipment and me work verification and inspection as non the reverse side of this application receive an incentive from National Ginformation to Energy Efficiency Prog such information will be kept confidence.  Customer Signature:	ntive Validation easures indicated within the nay be required by state a new an am attaching copies and an incentive from the gram Sponsors (EEPS) and ential and used only for the second second in the second second in the second second second in the second seco	and local law and by Na s of itemized proofs of I NYSERDA for the same d System Benefit Char e purpose of determini	en installed at my facilit ational Grid. I am awai purchase and invoices e equipment. I hereby ge (SBC) program adr ng eligibility and energ	ty. I acknowledge re of and agree s for the installar authorize the C ministrators and y savings. Date:	je that all work i to the Terms & tion performed. Company to rele Vor its designee	Conditions sta Customers ca asse my energy e. I understand	nnot nse that	
B HIGH-EFFICIENCY GAS-F	IRED COMMERCIAL	KITCHEN EQUIPM	ENT	AULIMPED OF			1	
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	MANUFACTURER	MODEL NUMBER	SERIAL NUMBER	NUMBER OF UNITS (OVER 5 UNITS REQUIRES PRE-APPROVAL)	INCENTIVE PER UNIT	ANTICIPATED INCENTIVE AMOUNT	REPLACED UNIT	
Commercial Fryer					\$1,000		☐ Gas ☐ Electric ☐ N/A	
Commercial Convection Oven					\$1,000		☐ Gas ☐ Electric ☐ N/A	
Commercial Steamer					\$125		☐ Gas ☐ Electric ☐ N/A	
For a list of energy efficient ENERGY STAF	R® equipment, refer to <b>www.pc</b>	owerofaction.com/kitchen	1.		TOTAL INCENTIVE			



## Insulation and Controls Equipment Incentives

Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

INSULATION INFORMAT Insulation Contractor Name:							
					7!		
Street:	City: State: Zip:						
Business Phone:							
E-Mail Address:			BPI Co	ntractor Number: (opt	tional)		
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)	INSTALLED R-VALUE	INSTALLED COST	ANTICIPATED INCENTIVE S
☐ Pipe Insulation, limit 500 lin ft (Also see below)	\$1.50/lin ft	lin ft	Foam Fiberglass Ot	her			
☐ Roof/Attic, sq ft	20% of the installed cost of the	sq ft	Bat Blown-in Othe	er			
☐ Wall Insulation, sq ft	Energy Efficiency Improvement	sq ft	Bat Blown-in Othe	er			
*Maximum of \$10,000 insulation incentiv	e per account			IM. SOME RESTRICTIONS MA BJECT TO CHANGE WITHOUT	·····	L INCENTIVE	
Pipe Insulation - Additiona	l informati	on require	d:				
Pipe diameter (nominal)		_ inches	Piping mater	al: □ Copper □ S	Steel 🗖 Othe	er	
Application:   Water Heating	☐ Steam	Boiler <b>1</b> H	ot Water Boiler	Process Boiler			
Equipment Efficiency (Energy Fac	ctor, AFUE o	or Thermal Et	ficiency)				
Pipe Insulation Thickness:	1/2 🗖 1"	<b>1</b> 1 1/2	<b>1</b> 2"				
D CONTROLS INFORMATION	ON						
Controls Contractor Name:			Coo Fit	tor/Dlumbor Licopoo N	Mumbor		
Controls Contractor Name			Gas Fil	ter/Fluitiber Licerise i	(optional)	)	
Street:		C	ity:	State:	Zip:		
Business Phone:			Gas Pe	rmit Number:	-		
E-Mail Address:			RDI Co	(optional ntractor Number:	,		
L Mail Addicss.			Bi 100	(opti	onal)		
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMB		NTICIPATED NCENTIVE
☐ Programmable Thermostats Limit 5. Must include UPC code.	\$25.00 each						
☐ Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each						
☐ Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each						
* Boiler reset must be an add on, after-factor Not eligible if part of the original boiler.	ry install.			L ME RESTRICTIONS MAY APPL TO CHANGE WITHOUT NOTIC		NTIVE	
Heating System Information	:						
	ım Boiler	☐ Furnace	9				
Input BTU (MBH)		Efficiency	(AFUE or thermal	efficiency)			

## High-Efficiency Heating and Water Heating Equipment Incentives



Incentives available to commercial natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C, D and E as applicable.

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<b>3</b> (	HEATING AND	WATER HEATING	INFORMATION
------------	-------------	---------------	-------------

Heating Contractor Nam	ne:	G	Gas Fitter/Plumber License Number:						
Street:		City:	State: Zip:						
			(required)						
E-Mail Address: BPI Contractor Number: (optional)									
PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIVE				
Furnaces  up to 300 MBH input 92% AFUE* or greater 92% AFUE* or greater with Electronic Commutated Motor (or listed on www.ahridirectory.org as electronically efficient).  Condensing Unit Heaters  151 to 400 MBH 90% Thermal Efficiency¹		\$200 \$400 \$500	Condensing Boilers  up to 300 MBH  301 to 499 MBH  500 to 999 MBH  1000 to 1700 MBH  1701 and larger MBH  92% Thermal Efficiency  92% Thermal Efficiency  1701 and larger MBH  92% Thermal Efficiency  1701 and larger MBH  92% Thermal Efficiency  1701 and larger MBH  92% Thermal Efficiency		\$2,000 \$3,000 \$5,000 \$10,000 \$15,000				
Infrared Heaters All sizes Steam Boilers	Low Intensity	\$500	up to 50 gallon storage Greater than 50 gallon st	orage	\$100 \$300				
up to 300 MBH  Hydronic Boilers  up to 300 MBH  301 to 499 MBH  500 to 999 MBH  1000 to 1700 MBH	85% AFUE* or greater 85% AFUE* or greater 85% Thermal Efficiency¹ 85% Thermal Efficiency¹	\$1,000 \$2,000 \$2,500 \$3,500	THERMAL EFFICIENCY = minus boiler radiation and NOTE: All equipment mus All incentives are g All incentives are s All MBH levels are	UE = Annual Fuel Utilization Efficiency ERMAL EFFICIENCY = Efficiency of heat transfer in a boiler nus boiler radiation and convection losses.  DTE: All equipment must meet program guidelines. All incentives are given on a per-unit basis. All incentives are subject to change without notice. All MBH levels are based on the unit input  ERESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT HANGE WITHOUT NOTICE					
1701 and larger MBH	85% Thermal Efficiency <sup>1</sup>	\$5,000							

#### HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

#### HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
*Operating boiler generating hot water						_	ICENTIVE	

CHARTS

Type of water heater replaced: ☐ Indirect ☐ Stand Alone

# National Grid Commercial Energy Efficiency Programs **Terms & Conditions**

- 1. Incentives Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.
- 2. Customer Eligibility Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors.\* Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid Technical Representative.
- 6. Incentive Amounts The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
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- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

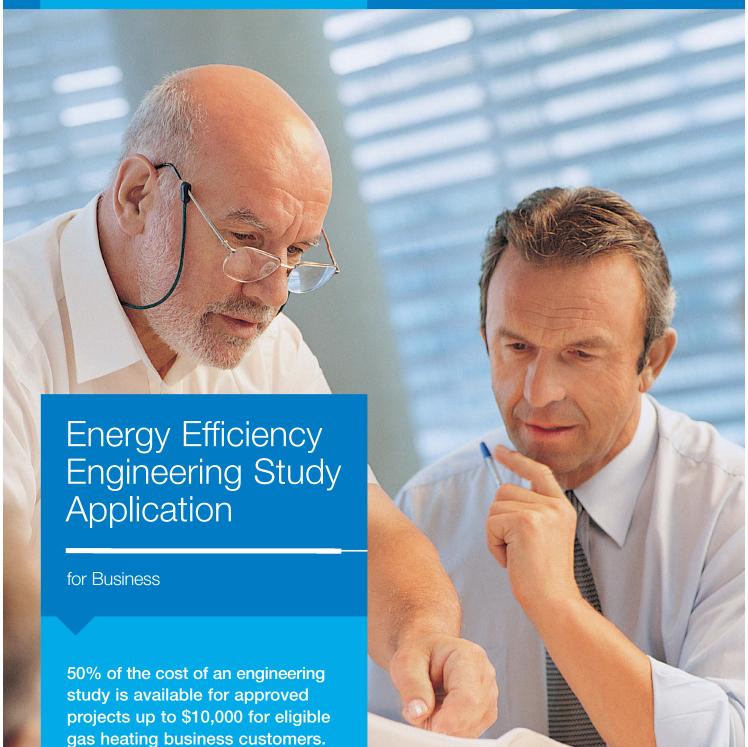
\*Used equipment is not eligible unless approved by a National Grid technical representative.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

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New York City and Long Island



# Save on energy, save on operating costs, save the environment.



## Follow these steps to participate:

- 1) The engineering study must be completed by either a certified energy manager (CEM) or a professional engineer (PE).
- A complete application must be submitted for approval. All sections must be completed or included in an attachment.
- 3) The study results need to provide the following:
  - ▶ Engineer and customer contact information
  - Executive summary including proposed Energy Efficiency Measures (EEM) and interactive gas and electric savings
  - Description of the Existing Case and Proposed Case for each EEM.
  - ▶ Study process and methodology with detailed calculations and assumptions
  - ▶ Planned facility description and usage
  - ▶ Base case and incremental project cost
  - Individual savings associated with each upgrade
- 4) Applications must be received by 12/10/2011 for consideration under the current program year.
- 5) 50% of the cost of an engineering study is available for approved projects up to \$10,000 for gas heating business customers.
- 6) One-line process drawings or hand sketches are strongly recommended.

# Example of acceptable energy study format

**Example 1:** Executive Summary Table (Recommended EEMs with interactive gas and electric savings)

==\.	==	Annual Savings		Total Cost	Incremental	Simple
EEM EEM Name		Electric (kWh)	Gas (Therms)	Reduction	Cost	Payback
Base Case	Annual Energy Usage	703,241	16,038	\$109,711		
EEM #1	Improved wall insulation	-4,131	1,172	\$1,166	\$13,161	11.3
EEM #2	Demand Control Ventilation	18,205	591	\$3,091	\$7,170	2.3
EEM #3	Heat recovery off process load	-8,341	7,543	\$9,757	\$37,500	3.8
Interactive Subtotal for all EEMs		5,733	9,306	\$14,014	\$57,831	4.1
Proposed Case Interactive Energy Use		697,468	6,732	\$95,697		

Example 2: Detail breakout of EEM #2

Base Case: Fixed ventilation based on estimated occupancy levels

**Proposed Case:** The installation of Demand Control Ventilation (DCV) will vary the amount of air delivered based on CO<sub>2</sub> levels in the space. Energy savings arise from the decrease in the amount of air handled by the HVAC units and fan boxes. By installing DCV, total air flow to the space can be reduced from 5,390 cfm to 4,353 cfm, yielding electrical savings of \$3,091/year and natural gas savings of 591 therms/year. Payback for this EEM is 2.3 years. The installation of this EEM involves installing CO<sub>2</sub> sensors that are tied into the controls for the HVAC units and fan boxes.



# Energy Efficiency Engineering Study Application

Customer/Facility Name		Account Number				
Address	City	State	Zip			
Contact Name	Phone	Email Addr	ess			
New Construction	National Grid Representative					
Existing Construction						
Project Description:						
Project Scope: Identify ga	as-saving EEM(s) that will be evaluated. Attach su	pporting documents.				
Engineering Firm (CEM/PE)	Estimated Study Co	ost				
Address	City	State	Zip			
Contact Name	Phone	Ext				
Study Start Date	Study Completion D	Pate				
Please make copayment	to: Tax ID Number must be provided for copayment	ent.				
Payee Name	Payee Tax ID Numb	er				
Address						
City	State	Zip				
Customer Signature	Customer Name (Pl	ease Print)	Date			
Where did you hear abo	out this program?					
	ECUTIVE		SUPPLIER			
Please send this completed	I application along with scope of work to:					

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

# National Grid Energy Efficiency Engineering Co-Funding Application Terms & Conditions

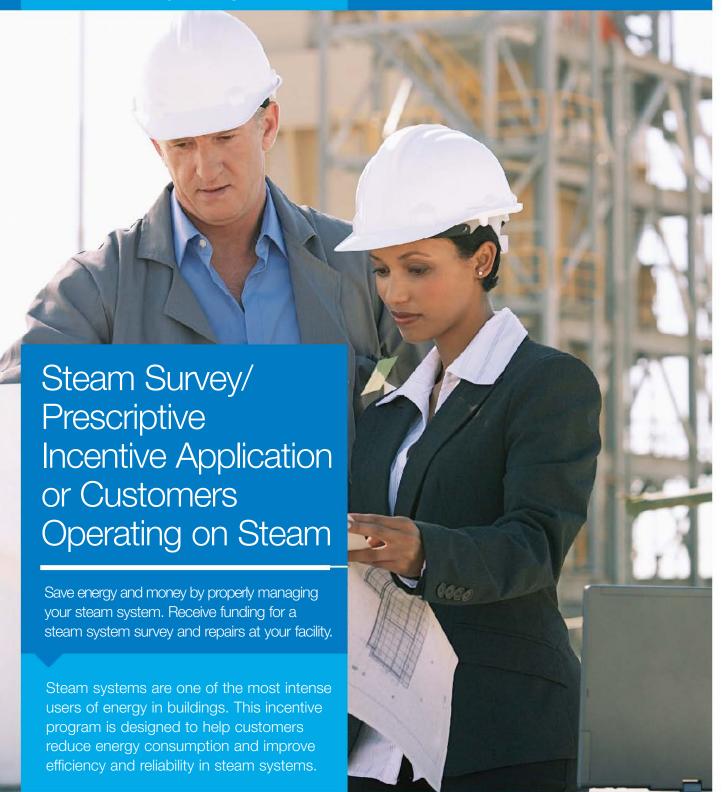
- 1. Funding for Engineering Studies Subject to these Terms & Conditions, this program is offered by KeySpan Gas (NYC/LI) d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay grants to eligible customers in the Company's Service Territory when approved projects are completed. Funding for engineering studies cannot be provided to firms who have a vested interest in deploying energy efficiency technologies, measures or practices.
- Customer Eligibility Company customers located in New York City and Long Island are eligible for incentives if they are gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Completed applications must be postmarked by 12/10/2011.
- 3. Pre-Approval Process Funding for Engineering Studies must be approved, in writing, by National Grid and/or National Grid's representative in advance. Customers wishing to participate must complete and submit this Application Form along with a scope of work to the Program. Customers will be notified in writing via a commitment letter of the approved Engineering Study and the approved grant amounts.
- 4. Participation in Other Energy Efficiency Programs Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA").
- 5. Energy Efficiency Measures (EEMs) (a) The Program will only pay grants for the pre-approved studies specified within this Application. There will be no grant payments for substitute measures unless the substitute is approved by the Program in writing and in advance of installation. (b) All installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 6. Post-Study Verification Grants for Engineering Studies completed will be paid at the sole discretion of the Company. National Grid requires two copies of the final report including supporting savings analysis. If the Company determines that the measure recommendations were not consistent with Program guidelines and applicable state and local code requirements, it may require that the Engineering Study be modified before making any grant payments. The cost of such modifications is the responsibility of the customer.
- 7. Grant Amounts The Company will provide grants for approved Engineering Studies equal to as much as 50% of the cost of the Engineering Study up to a maximum grant of \$10,000.
- 8. Proof-of-Cost of Engineering Studies The Customer must submit copies of all invoices itemizing all the costs of the Engineering Study. In addition, the Company may request any other reasonable documentation or verification of the date of completion or the cost to the customer of the Engineering Study. The documentation shall be provided with the submission of this application.
- 9. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 10. Payment The Company, through the Vendor, expects to make grant payments to eligible customers within 45 days of satisfactory work verification. The customer must refund any grant made to the extent the Engineering Study does not satisfy program requirements.
- 11. Engineering Study Cost The Company will recognize costs associated with engineering studies only to the extent that they are (i) reasonable, (ii) actually incurred by the Customer and (ii) fall within the guidelines for the Program.
- 12. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the recommended EEMs or the adequacy or safety of such measures.
- 13. Limited Scope Review The scope of review by the Company, and of the measure recommendation, is limited solely to determine whether grants are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 14. Changes in the Engineering Study Program The Program and these Terms & Conditions may be changed by the Company at any time without notice. National Grid reserves the right to close or alter the Program at any time. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 15. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program grant be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the customer directly at the address indicated in this Application.
- 16. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the grant by the customer.
- 15. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any recommended EEM. It is the responsibility of the customer to select qualified contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency

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# Steam System Survey Information

National Grid will fund 25% of the cost of a steam system survey, to a maximum of \$2,500 if recommended repairs are incented through the National Grid rebate program. A pre-approved surveyor will examine your facility's steam traps in order to uncover failed or nonoperating traps in addition to missing or damaged pipe insulation. The surveyor will recommend what measures are required to make your system more efficient.

If you opt to complete at least 50% of the recommended repairs, National Grid will pay an additional 25% of the survey cost (up to \$2,500). The maximum funding cap is \$5,000.

In return for funding from National Grid, you agree to start a comprehensive steam trap management plan following the Department of Energy's recommended steam trap management procedures at www1.eere.energy.gov/industry/bestpractices/pdfs/steam1\_traps.pdf

Incentives are available for complete steam system replacements for industrial and multifamily customers only. Commercial customers should contact National Grid. Incentives are also available for the addition of pipe insulation. To download this rebate form, visit **powerofaction.com/files/steamsystems.pdf** 

### Customer Steps to Participate

- 1) For information on pre-approved vendors, contact National Grid at 1-800-843-3636 or visit our website at www.powerofaction.com/efficiency.
- 2) Contact a pre-approved vendor for a price quote on a steam system survey.
- 3) Submit price quote to National Grid for approval. E-mail it to save@us.ngrid.com or mail it to the National Grid address below.
- 4) Upon receiving the price quote, National Grid will supply you with an offer letter detailing the funding that can be provided upon completion of the survey. Offer letter must be signed and returned within stated time frame to ensure funding availability.
- 5) When the project is completed, send a copy of the survey invoice and repair invoice, if applicable, to National Grid at the e-mail address or the National Grid address listed below.
- 6) National Grid will send you a rebate check within 45 days upon receipt of these invoice(s).

## Surveyor's Responsibilities

- 1) Locate, identify and tag all the steam traps located within the facility.
- 2) Provide a steam trap log including the following information:
  - operating status
- model number

manufacturer

- trap type
- pressure/boiler plant description
- a description of trap location

The surveyor(s) shall utilize a combination of testing methods including but not limited to: test valve method, listening device test, pyrometer method and visual observation.

- 3) Test all steam traps wherever possible and tag those traps that are not operating properly.
- 4) Instruct plant maintenance personnel in proper testing methods.
- 5) Note specific problems such as water hammer, improper sizing of condensate return systems, poorly designed piping configurations, improper or missing insulation, and any steam leaks.
- 6) Provide report of surveyed traps including: operating status, condition of each trap, those traps needing repair or replacement, and inlet and outlet pressures.
- 7) Report shall detail estimated therm losses for each trap and a cumulative site loss.
- 8) Please send a copy of the report to the customer and National Grid at the address below.

National Grid Energy Efficiency Program • 1341 Elmwood Ave • Cranston, RI 02910-3821

For more information, please e-mail save@us.ngrid.com, call 1-800-843-3636, or visit www.powerofaction.com/efficiency

# Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of the Steam System in your building and help ensure a cleaner environment with energy efficiency programs from National Grid.

### Follow these steps to receive an incentive for the measures listed below:

- 1) Have a qualified professional install qualifying measures.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
  - a. type of equipment or measure installed
  - b. quantity installed
  - c. installer information
  - d. itemized measure and installation costs
  - e. complete model number of equipment
- 4) For measures not listed in brochure or for Steam Trap replacements larger than 2", please contact National Grid Efficiency at 1-800-843-3636

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call 1-800-843-3636, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

Measure and Incentive List				
MEASURE		INCENTIVE		
Product	Rating			
Steam Boiler up to 300 MBH	82% AFUE* or greater	\$700		
Insulation				
Pipe (limit 500 linear feet)		\$1.50/ft		
Equipment				
Steam Traps (limit 100) (Both new and rebuilt Stea	ım Traps are eligible)	\$25 ea		

This program is available for installations completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction. com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm commercial gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail **save@us.ngrid.com**.



# Steam System Prescriptive Application

Incentives available to natural gas heating customers only. Please review terms and conditions.

Customer:		National Grid Gas Account Number:				
	facility where equipment was installed)					
		State:	Zip			
Phone:						
Primary use of this facility:						
□ Assembly □ Auto repair □ Big Box Retail □ Community College □ Dormitory □ Fast Food □ Full Service Restaurant  Please check one: □ I'm an existing natural ga	Grocery Heavy Industrial Hotel Hospital Industrial Refrigeration Large Office Light Industrial	☐ Motel ☐ Multifamily low-rise (1 to 3 floors) ☐ Multifamily high-rise (4 + floors) ☐ Multi Story Retail ☐ Primary School ☐ Religious ☐ Secondary School	☐ Small Office ☐ Small Retail ☐ University ☐ Warehouse ☐ Other			
		Email:				
		Payee Tax ID Number: (must prov				
Street:		Attention:				
(Where incentive will be maile City:	d if different from above)	State:				
Equipment installed from 01/01/20	011 to 11/30/11 is eligible. Incentive for	rm and required documentation must be postn fers are subject to change without notice.				
Where did you hear about	this program?   Sales Rep/Accour	nt Executive	auditor 🗖 Equipment Supplier			
	☐ Trade Show ☐ P	rint Advertising 🗖 Internet 🗖 Radio/TV 🗖 Ot	her			
work verification and inspection a the reverse side of this application receive an incentive from National information to Energy Efficiency P such information will be kept conf	I measures indicated within this applica is may be required by state and local la in and am attaching copies of itemized p I Grid and an incentive from NYSERDA Program Sponsors (EEPS) and System B	tion have been installed at my facility. I acknow w and by National Grid. I am aware of and agreeroofs of purchase and invoices for the installati for the same equipment. I hereby authorize the Benefit Charge (SBC) program administrators a of determining eligibility and energy savings.	ee to the Terms & Conditions stated on on performed. Customers cannot e Company to release my energy use nd/or its designee. I understand that			
Customer Signature:		Date:				
CONTRACTOR INFORMA	TION					
Contractor Name:		Gas Fitter/Plumber License Num	ber:			
Street:	City:	State:	Zip:			
Business Phone:		Gas Permit Number:				
E-Mail Address:		BPI Contractor Number:				
		(optional)				

### HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT (MBH)	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
Steam Boiler				82%		\$700		
* AFUE = Annual Fuel Utilization Efficiency SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.					TOTAL INCENTIVE			

NOTE: All equipment must meet program guidelines. All incentives are given on a per-unit basis. All incentives are subject to change without notice. All MBH levels are based on the unit input

### INSULATION INFORMATION

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATION (circle one)	BEGINNING R-VALUE (if known or applicable)		ALLED ALUE	INSTALLED COST	ANTICIPATED INCENTIVE \$
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass Other					
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass Other					
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass Other					
ONE ACCOUNT NUMBER PER FORM. SOME RESTRICTIONS MAY APPLY. INCENTIVE OFFERS ARE SUBJECT TO CHANGE WITHOUT NOTICE.				I	TOTAL	INCENTIVE		

Pipe Insulation — Additional information required: Pipe diameter (nominal) \_\_\_\_\_ inches Piping material: ☐ Copper ☐ Steel Other Application: ☐ Water Heating ☐ Steam Boiler ☐ Hot Water Boiler ☐ Process Boiler Water Heater or Boiler Efficiency (Energy Factor, AFUE or Thermal Efficiency) Pipe insulation thickness: □ 1/2 □ 1" □ 1 1/2 □ 2"

### **EQUIPMENT INFORMATION**

PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	MANUFACTURER	MODEL	NUMBER	ANTICIPATED TOTAL INCENTIVE
☐ Steam Traps, limit 100	\$25.00/ea					
Change transitions are available for industrial and multifornily avatament and					TOTAL	

Steam trap incentives are available for industrial and multifamily customers only. Commercial customers should contact National Grid for more information.

TOTAL INCENTIVE	

# National Grid Commercial Energy Efficiency Programs Terms & Conditions

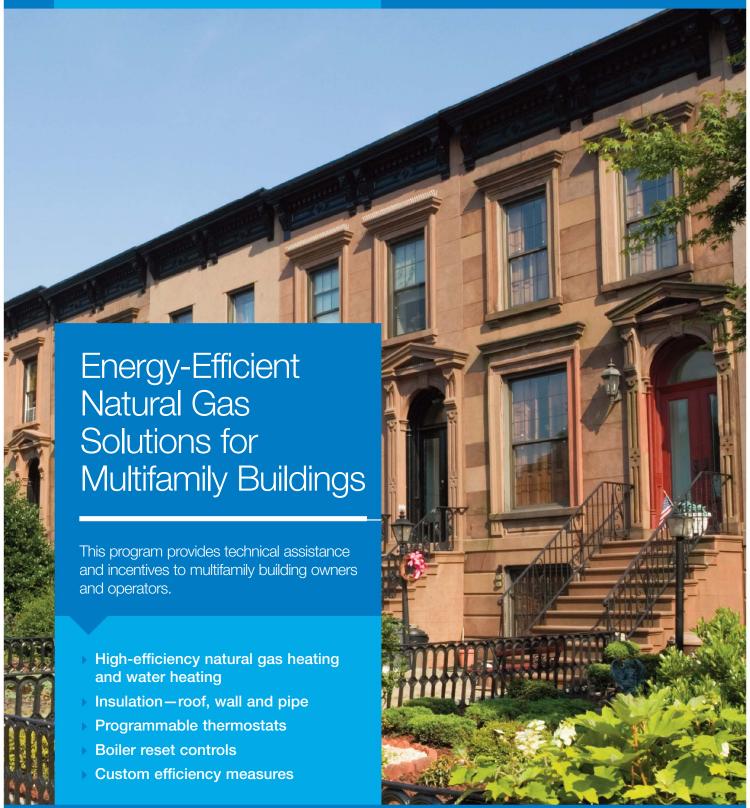
- Program Rebates Subject to these Terms & Conditions, National Grid ("the Company"), through its contractual vendor, will pay rebates
  to eligible National Grid Gas Customers for the installation of specific Energy Efficiency Improvements ("EEIs") described in the
  application.
- 2. Customer Eligibility National Grid customers are eligible if they are firm tariff gas customers on qualifying commercial rate codes and they are directly responsible for the payment of the National Grid energy bills for the facility in which they do business. EEI installations must be completed between 01/01/2011 and 11/30/2011. Applications must be received by 12/31/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions.
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay rebates for the specific EEIs listed within the Application. There will be no rebate payments for substitute EEIs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEI installations must be installed in conformance with state and local code requirements and by properly licensed contractors.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any rebate until it has performed a verification of the specified installation. If the Company determines that the EEIs were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, the Company may require that the installation be modified before making any rebate payments. The cost of such modifications is the responsibility of the Customer. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors. Customers may not receive multiple incentives for the same EEM from other SBC-Funded New York State utilities or the New York State Energy Research and Development Authority ("NYSERDA"). Used equipment is not eligible unless approved by a National Grid technical representative.
- 6. Rebate Amounts The Company will provide rebates for approved equipment, equal to the rebate amount indicated in the program literature and within this Application. Rebate for steam system survey shall not exceed \$5,000. The Company reserves the right to change its rebate amounts without notice in addition to negotiating a lower rebate amount on a per-unit basis in the case of multiple installations at the same site. The rebate may not exceed the installed cost of the EEIs. For all energy efficiency projects at one site, the Company will not provide rebates of more than 50% of the cost of equipment and installation and will limit the rebate amounts at \$250,000 per project.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory
  work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program
  requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether rebates are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Savings Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program rebate be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the rebate by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency.

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# Use this form to take advantage of energy-saving measures.



Save money, improve the efficiency of your multifamily building and help ensure a cleaner environment with energy efficiency programs from National Grid.

## Follow these steps to receive an incentive for the equipment listed below:

- 1) Have a qualified professional install qualifying equipment.
- 2) Complete this application and calculate your anticipated incentive.
- 3) Return application with a copy of your dated work order, invoice or receipt that identifies the
  - a. type of equipment or measure installed
  - b. quantity installed
  - c. installer information
  - d. itemized measure and installation costs
  - e. complete model number of equipment.
- 4) For custom measures not listed in brochure, please contact National Grid Efficiency at the phone number below.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

For questions please call 1-800-843-3636, e-mail save@us.ngrid.com or visit www.powerofaction.com/efficiency.

## Measure and Incentive List

Wicasure and meentive List						
MEASURE INCENTIVE	MEASURE INCENTIVE					
Insulation	Heating and Water Heating Equipment					
Pipe (limit 500 linear feet) \$1.50/ft Roof/Attic 20% of installed cost of the Energy Efficiency Measure	i di di idii ildi di dagaipirilari di idi i di da i da					
Wall 20% of installed cost of the Energy Efficiency Measure	Water Flow Control Devices					
Controls	Low-flow Shower Heads - (limit 1 per unit) 100% of Cost					
Programmable Thermostats (limit 5) \$25 ea Boiler Reset — One Stage (limit 2) \$150 ea Boiler Reset — Multi Stage (limit 2) \$250 ea	Aerators - (limit 2 per unit) 100% of Cost					

This program is available for installations completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Issuance of incentives for completed applications is contingent upon funding availability. Check www.powerofaction. com/efficiency frequently for program updates and installation extensions.

Qualified equipment must be connected to a National Grid meter and be on a firm multifamily gas rate paying the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

Use multifamily brochure to find qualifying program details and rebate information for multifamily buildings with 5 or more units. Visit our website for details on the Multifamily Program.

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

All incentives are given on a per-unit basis. When purchasing five (5) or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives.

All incentives are subject to change without notice.

Pre-approval is required for incentives exceeding \$25,000 or for projects that would require the purchase of 10 or more units. For questions, or for pre-approvals, please call **1-800-843-3636** or e-mail **save@us.ngrid.com**.





## Multifamily Energy Efficiency Incentive Application

Incentives available to multifamily natural gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.

A CUSTOMER INFORMATION						
Customer:(Name and address of facility where equipment was installed)	National Grid Gas Account Number:					
(Name and address of facility where equipment was installed)  Street:						
City: State: Zip	☐ Multifamily high-rise (4+ floors)*					
Phone:	,					
Please check one:  I'm an existing natural gas heat customer.  I'm converting from oil/propane to a natural gas heating system.	*Total Building Square Footage					
Contact Name:	_ Email:					
Payee Name:	Payee Tax ID Number: (must provide)					
Street:	Attention:					
(Where incentive will be mailed if different from above)  City:	State: Zip:					
National Grid Representative:						
Where did you hear about this program?  Sales Rep/Account Executive Heating Contractor Energy Auditor Energy Auditor Internet Radio/TV Other	Equipment Supplier 🗖 Trade Show 🗖 Print Advertising					
	e same equipment. I hereby authorize the Company to release my energy use it Charge (SBC) program administrators and/or its designee. I understand that					
Customer Signature:	Date:					

Equipment installed from 01/01/2011 to 11/30/11 is eligible. Incentive form and required documentation must be postmarked by 12/10/11. One account number per form. Some restrictions may apply. Incentive offers are subject to change without notice.



## Insulation and Controls Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.

B INSULATION INFORMAT	ION							
Insulation Contractor Name:								
Street:		C	ity:	State:		Zip:		
Business Phone:								
E-Mail Address:	E-Mail Address: BPI Contractor Number:(optional)							
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE	QUANTITY INSTALLED	TYPE OF INSULATIO (circle one)	N BEGINNING R-VALUE (if known or applicable			TALLED OST	ANTICIPATED INCENTIVE \$
☐ Pipe Insulation, limit 500 lin ft	\$1.50/lin ft	lin ft	Foam Fiberglass O	ther				
☐ Roof/Attic, sq ft (R-19 min)	20% of the installed cost of the	sq ft	Bat Blown-in Oth	er				
☐ Wall Insulation, sq ft	Energy Efficiency Improvement	sq ft	Bat Blown-in Oth	er				
*Maximum of \$10,000 insulation incentive				RM. SOME RESTRICTIONS M BJECT TO CHANGE WITHOU		TOTAL INCE	NTIVE	
Pipe Insulation — Additiona	l informati	on require	d:					
Pipe diameter (nominal)		-		ial: □ Copper □	Steel	☐ Other		
Application: ☐ Water Heating								
Water Heater or Boiler Efficien								
Pipe Insulation Thickness:								
• • • • • • • • • • • • • • • • • • • •								
CONTROLS INFORMATION	ON							
Controls Contractor Name: _			Gas Fi	tter/Plumber License	Number:	(0	optional)	
Street:		C	ity:	State:	State: Zip:			
Business Phone:			Gas Pe	ermit Number:		(ontional)		
				ontractor Number:				
L Mail Madicoo.				Tractor rearrisor		(optional)		
PRESCRIPTIVE ENERGY EFFICIENCY MEASURE	INCENTIVE AMOUNT	TOTAL INSTALLED	INSTALLED COST	MANUFACTURER	MODE	L NUMBER		ITICIPATED NCENTIVE
<ul> <li>Programmable Thermostats</li> <li>Limit 5. Must include UPC code.</li> </ul>	\$25.00 each							
☐ Boiler Reset—One Stage After-factory install, limit 2*	\$150.00 each							
☐ Boiler Reset—Multi-Stage After-factory install, limit 2*	\$250.00 each							
* Boiler reset must be an add on, after-factor Not eligible if part of the original boiler.				ME RESTRICTIONS MAY APP TO CHANGE WITHOUT NOTI		TAL INCENTIVE		
Heating System Information								
	m Boiler	☐ Furnace	9					
Input BTU (MBH)			(AFUE or thermal (	efficiency)				

### Attachment 4\_Multifamily\_Program\_Brochure

## High-Efficiency Heating and Water Heating Equipment Incentives

Incentives available to multifamily gas heating customers only. Please review terms and conditions. Complete section A in its entirety and sections B, C and D as applicable.



FOR BOTH CHARTS

D	HEATING AND WATER HEATING INFORMATION
ш.	

Heating Contractor Name:		Gas Fitter/Plumber License Number	:
Street:	City:	State:	Zip:
Business Phone:		Gas Permit Number:	
E-Mail Address:		BPI Contractor Number:	(optional)

PRODUCT	RATING	INCENTIVE	PRODUCT	RATING	INCENTIV
URNACES			CONDENSING BOIL	ERS	
up to 300 MBH input	92% AFUE* or greater	\$200	up to 300 MBH	92% AFUE* or greater	\$2,000
	92% AFUE* or greater	\$400	301 to 499 MBH	92% Thermal Efficiency <sup>1</sup>	\$3,000
vith Electronic Commuta	,		500 to 999 MBH	92% Thermal Efficiency <sup>1</sup>	\$5,000
, ,	as electronically efficient).		1000 to 1700 MBH	92% Thermal Efficiency <sup>1</sup>	\$10,000
STEAM BOILERS			1701 and larger MBH	92% Thermal Efficiency <sup>1</sup>	\$15,000
ıp to 300 MBH	82% AFUE* or greater	\$700	INDIRECT FIRED WA	TER HEATERS	
HYDRONIC BOILERS	3		up to 50 gallon storage		\$100
ip to 300 MBH	85% AFUE* or greater	\$1,000	Greater than 50 gallon s	torage	\$300
801 to 499 MBH	85% Thermal Efficiency <sup>1</sup>	\$2,000	* AFUE = Annual Fuel Utiliz	ation Efficiency	
600 to 999 MBH	85% Thermal Efficiency <sup>1</sup>	\$2,500	THERMAL EFFICIENCY =	Efficiency of heat transfer in a b	oiler
000 to 1700 MBH	85% Thermal Efficiency <sup>1</sup>	\$3,500	minus boiler radiation and	convection losses.	
701 and larger MBH	85% Thermal Efficiency <sup>1</sup>	\$5,000	' '	st meet program guidelines. given on a per-unit basis.	
			All incentives are s	subject to change without notice.	

## HIGH-EFFICIENCY HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	AFUE RATING (OR THERMAL EFFICIENCY)	TOTAL BTU INPUT	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE

### HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

TYPE(S) OF EQUIPMENT INSTALLED	INSTALLED COST	MANUFACTURER	MODEL NUMBER	CAPACITY (GALLONS)	AFUE RATING (OR COMBUSTION EFFICIENCY)*	INCENTIVE AMOUNT	QUANTITY INSTALLED	ANTICIPATED TOTAL INCENTIVE
						TOT4	I INICENITIVE	

\*Operating boiler generating hot water

Type of water heater replaced: ☐ Indirect ☐ Stand Alone

# National Grid Commercial Energy Efficiency Programs **Terms & Conditions**

- 1. Incentives Subject to these Terms and Conditions, this program is offered by KeySpan Gas d/b/a National Grid ("the Company" or "National Grid"). The Company, through its contractual vendor, Energy Federation Incorporated (the "Vendor"), will pay incentives to eligible customers in the Company's Service Territory, for the purchase and installation of the equipment/measures described in this literature and within this application.
- 2. Customer Eligibility Company customers located in New York City & Long Island are eligible for incentives if they are firm tariff gas customers on qualifying multifamily rate codes and they are directly responsible for the payment of the Company's energy bills for the facility in which they do business. Installations must be completed between 01/01/2011 and 11/30/2011. Applications must be postmarked by 12/10/2011. Check www.powerofaction.com/efficiency frequently for program updates or installation extensions
- 3. Energy Efficiency Improvements (EEIs) (a) The Company will only pay incentives for the specific EEMs listed on the front of the Application. A listing of qualifying heating and water heating equipment is also available at www.ahridirectory.org. Company does not endorse the products listed in the AHRI directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in this directory. There will be no incentive payments for substitute EEMs unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with state and local code requirements and by properly licensed contractors. (c) All projects requiring 10 or more units or exceeding \$25,000 in incentives must be pre-approved by National Grid. (d) I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors (EEPS) and System Benefit Charge (SBC) program administrators and/or its designee. I understand that such information will be kept confidential and used only for the purpose of determining program eligibility and energy savings.
- 4. Post-Installation Work Verification The Company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Company and/or Vendor determines that the EEMs were not installed in a manner that is consistent with program guidelines and applicable state and local code requirements, the Company and/or Vendor may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.
- 5. Installation Requirements All installations must be completed in conformance with local code requirements and by qualified contractors. Used equipment is not eligible unless approved by a National Grid technical representative.
- 6. Incentive Amounts The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the program literature and within this Application. The Company reserves the right to change its incentive amounts without notice, in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives of more than 50% of the cost of equipment and installation. Company's incentive will be capped at \$250,000 per account for both existing and new construction projects. When purchasing five or more pieces of the same equipment, your actual incentive will be less than the sum of the shown, individual incentives. Speak with your National Grid representative for more information.
- 7. Proof-of-Cost of Installation The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the equipment. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the equipment. The documentation shall be provided with the submission of this application.
- 8. Indemnification Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company's liability to Customer exceed the incentive amounts.
- 9. Payment The Company, through the Vendor, expects to make incentive payments to eligible customers within 45 days of a satisfactory work verification. The customer must refund any incentive made to the extent the contractor or equipment does not satisfy program requirements.
- 10. Installation Service Cost The Company will recognize material and installation costs only to the extent that they are reasonable and actually incurred by the Customer and fall within the guidelines of the Program.
- 11. No Warranties The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 13. Changes in the Energy Efficiency Program The Program and these Terms & Conditions may be changed by the Company at any time without notice.
- 14. Payments Assignable to a Third Party (a) The Customer may request that the Company's Energy Efficiency Program incentive be paid directly to a third party by so indicating in this application. Notification of third-party payment will be sent to customer upon submission of application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 15. No Tax Liability to the Company The Company is not responsible for any tax liability which may be imposed as a result of receipt of the incentive by the Customer.
- 16. Contractor Insurance The Company is not responsible for any damage that may be caused as a result of an installation of any equipment. It is the responsibility of the customer to select qualified Contractors who carry adequate insurance coverage.

Mail to: National Grid Efficiency DNY • 40 Washington Street, Suite 2000 • Westborough, MA 01581

Figure 1 Membrister (PA) and Program ID Program Name Program Name Residential High Efficiency Housing and Controls Program Program Name Residential High Efficiency Housing and Controls Program Program Name Residential High Efficiency Housing and Controls Program Residential High Efficiency Housing and Water Housing and Controls Program Program Name Residential High Efficiency Housing and Water Housing and Controls Program Residential High Efficiency Housing and Water Housing and Controls Program Residential High Efficiency Housing Annual Public Control Residential High Efficiency Housing A	Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Program Administrator (PA) and Program ID  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Water Monting and Controls Program  Rockstant Magh-Erfichery Menting and Controls Program  Rockstant Menting and Cont		January 2011 - Revised (03/01/11)
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Net first-year annual therms acquired to date as a percent of annual goal Net first-year annual therms acquired to date as a percent of 3-year goal 10		
Net first-year annual therms acquired to date as a percent of 3-year goal of Section 1.		545,096
Net cumulative therms acquired to date   S45.0		65%
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date  Net Lifecycle therms acquired to date  Committed Impacts (not yet acquired) This Month  Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month  Net Utility Peak kW committed this month  Net Iffist-year annual therms committed this month  Net Iffist-year annual therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net utility peak kW acquired & committed this month  Net utility peak kW acquired & committed this month  Net utility peak kW acquired & committed this month  Net Inst-year annual kWh acquired & committed this month  Solverall Impacts (Achieved & Committed this month  Net Inst-year annual therms acquired & committed this month  Total program budget  Solverall program bud		65% 545,096
Net Lifecycle thems acquired to date 1,050,7  Committed Impacts (not yet acquired) This Month		
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Committed Impacts (not yet acquired) This Month  Net Lifecycle kWh committed this month  Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month  Net Utility Peak kW committed this month  Net Lifecycle therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net First-year annual twn acquired & committed this month  Net First-year annual twn acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  South of the second of the	•	-
Net First-year annual kWh committed this month  Net Utility Peak kW committed this month  Net Utility Peak kW committed this month  Net Utility Peak kW committed this month  Net Lifecycle therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net first-year annual kWh acquired & committed this month  Net First-year annual kWh acquired & committed this month  Costs  Total program budget  Administrative costs  \$ 5,258,4  Program Planning  \$ 5,259,4  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  S 1,4  Evaluation  \$ 3,996,1	Net Lifecycle therms acquired to date	1,050,751
Net Lifecycle kWh committed this month Net Utility Peak kW committed this month Net First-year annual therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time  Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net utility peak kW acquired & committed this month Net utility peak kW acquired & committed this month Net utility peak kW acquired & committed this month  Costs  Total program budget \$ \$ 5.288,4 Administrative costs \$ \$ 25,0 Trade Ally Training \$ \$ 1,1,1 Direct Program Implementation \$ 1,4 Evaluation \$ 7 Total expenditures to date	Committed <sup>3</sup> Impacts (not yet acquired) This Month	
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Net Lifecycle therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget  Administrative costs  Forgram Planning  Forgram Planning  Frade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Evaluation  Foral expenditures to date  Sagona Sagona  Sagona  Sagona Sagona  Sagona		-
Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Total program budget  Administrative costs  Program Planning  Marketing costs  S  Trade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation  Evaluation  Total expenditures to date		-
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget  Administrative costs  Program Planning  Marketing costs  \$ 1,1  Marketing costs  \$ 2,5  Trade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation  Evaluation  Total expenditures to date	·	
Net first-year annual kWh acquired & committed this month Net trist-year annual therms acquired & committed this month  Costs  Total program budget Administrative costs Forgram Planning Amketing costs Frade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation Svaluation  Total expenditures to date  Summitted this month  Costs  Summitted this month  Summitted this mont	1 unds communed at unis point in unic	
Net utility peak kW acquired & committed this month	Overall Impacts (Achieved & Committed)	
Net First-year annual therms acquired & committed this month		-
Costs         S         5,258,4           Administrative costs         \$         25,0           Program Planning         \$         1,1           Marketing costs         \$         2           Trade Ally Training         \$         -           Incentives, rebates, grants, direct install costs, and other program costs going to the participant         \$         -           Direct Program Implementation         \$         1,4           Evaluation         \$         3,996,1           Total expenditures to date         \$         3,996,1		-
Total program budget         \$         5,258,4           Administrative costs         \$         25,0           Program Planning         \$         1,1           Marketing costs         \$         2           Trade Ally Training         \$         -           Incentives, rebates, grants, direct install costs, and other program costs going to the participant         \$         -           Direct Program Implementation         \$         1,4           Evaluation         \$         7           Total expenditures to date         \$         3,996,1	ivet rirst-year annual therms acquired & committed this month	-
Total program budget         \$         5,258,4           Administrative costs         \$         25,0           Program Planning         \$         1,1           Marketing costs         \$         2           Trade Ally Training         \$         -           Incentives, rebates, grants, direct install costs, and other program costs going to the participant         \$         -           Direct Program Implementation         \$         1,4           Evaluation         \$         7           Total expenditures to date         \$         3,996,1	Costs	
Administrative costs \$ 25,0 Program Planning \$ 1,1 Marketing costs \$ \$ 25,0 Trade Ally Training \$ \$ 1,1 Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ 1,2 Direct Program Implementation \$ 1,4 Evaluation \$ 7 Total expenditures to date \$ 3,996,1		\$ 5,258,413
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Trade Ally Training \$		· · · · · · · · · · · · · · · · · · ·
Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation  S  1,4  Evaluation  S  7  Total expenditures to date	Marketing costs	
Direct Program Implementation         \$         1,4           Evaluation         \$         7           Total expenditures to date         \$         3,996,1		
Evaluation \$ 7 Total expenditures to date \$ 3,996,1		
Total expenditures to date \$ 3,996,1		
Percent of total budget spent to date 76	-	
	Percent of total budget spent to date	76%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA02
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	6,251
Number of program applications processed to date <sup>4</sup>	6,251
Number of processed applications approved to date <sup>5</sup>	6,251
Percent of applications received to date that have been processed	100%

#### NOTES

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	
Monthly net first-year annual kWh Goal	
Percent of Monthly Net kWh Goal Acquired	
Percent of Monthly Net KWII Goal required	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	-
Monthly Net Therm Goal	33,750
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup> Net cumulative kWh acquired to date	
Net cumulative kwiii acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	0
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	340,378
Net first-year annual therms acquired to date as a percent of annual goal	42%
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	42%
Net cumulative therms acquired to date	340,378
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	870,853
Committed Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)  Not first year annual kWh acquired & committed this month	
Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget	\$ 3,930,955
Administrative costs	\$ 9,630 \$
Program Planning  Marketing costs	\$ 1,501 \$ 543
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 2,904
Evaluation	\$ 528
Total expenditures to date	\$ 659,259
Percent of total budget spent to date	17%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	39
Number of program applications processed to date <sup>4</sup>	39
Number of processed applications approved to date <sup>5</sup>	39
Percent of applications received to date that have been processed	100%

#### NOTES

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $<sup>^{\</sup>rm 9}$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

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Net first-year annual therms acquired to date as a percent of annual goal		
Net first-year annual therms acquired to date as a percent of 3-year goal of the complete the co		343,170
Net cumulative thems acquired to date		47% 47%
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Net Lifecycle kWh acquired to date  Net Lifecycle therms acquired to date  Committed Impacts (not yet acquired) This Month  Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month  Net first-year annual therms committed this month  Net Lifecycle therms committed this month  Net Lifecycle therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Sorts  Total program budget  S  Administrative costs  Frogram Planning  S  Marketing costs  Trade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  S  Direct Program Implementation  S  Evaluation  S  Total expenditures to date	Total Associated Viscoli Visco	
Net Lifecycle therms acquired to date  Committed Impacts (not yet acquired) This Month  Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month  Net Utility Peak kW committed this month  Net Lifecycle therms committed this month  Net Lifecycle therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net Utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget  Administrative costs  \$ Program Planning  Marketing costs  \$ Trade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  \$ Direct Program Implementation  \$ S Total expenditures to date		_
Committeed Impacts (not yet acquired) This Month  Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month  Net Lifecycle therms committed this month  Net Lifecycle therms committed this month  Net Lifecycle therms committed this month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget  \$ Administrative costs  \$ Program Planning  \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant  \$ Evaluation  \$ Total expenditures to date	-	4,926,582
Net First-year annual kWh committed this month Net Lifecycle kWh committed this month Net Utility Peak kW committed this month Net Grist-year annual therms committed this month Net Lifecycle therms committed this month Net Lifecycle therms committed this month Funds committed at this point in time  Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net trist-year annual therms acquired & committed this month  Costs  Total program budget \$ Administrative costs \$ Program Planning \$ Marketing costs \$ Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation \$ Evaluation \$ Total expenditures to date		,,, To,, o T
Net Lifecycle kWh committed this month  Net Utility Peak kW committed this month  Net Lifecycle therms committed this month  Net Lifecycle therms committed its month  Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net First-year annual kWh acquired & committed this month  Net First-year annual therms acquired & committed this month  Total program budget  S  Administrative costs  Program Planning  S  Trade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  S  Evaluation  S  Total expenditures to date		
Net Utility Peak kW committed this month Net First-year annual therms committed this month Funds committed at this point in time  Coverall Impacts (Achieved & Committed) Net First-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net utility peak kW acquired & committed this month Net Irist-year annual kWh acquired & committed this month Net First-year annual therms acquired & committed this month  Costs  Total program budget \$ Administrative costs \$ \$ Program Planning \$ Amkreting costs \$ \$ Irade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date		-
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Funds committed at this point in time  Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month  Net tristly peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget  \$ Administrative costs  \$ Program Planning  \$ Marketing costs  \$ Trade Ally Training  Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation  \$ Evaluation  \$ Total expenditures to date	Net first-year annual therms committed this month	
Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month  Costs  Total program budget \$ Administrative costs \$ Program Planning \$ Marketing costs \$ Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date	•	<u>-</u>
Net first-year annual kWh acquired & committed this month  Net First-year annual therms acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget \$  Administrative costs \$  Program Planning \$  Marketing costs \$  Trade Ally Training \$  Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$  Direct Program Implementation \$  Evaluation \$  Total expenditures to date \$  \$	Funds committed at this point in time	-
Net first-year annual kWh acquired & committed this month  Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month  Costs  Total program budget \$ Administrative costs \$ Program Planning \$ Marketing costs \$ Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ S Total expenditures to date	Overall Impacts (Achieved & Committed)	
Net First-year annual therms acquired & committed this month  Costs  Total program budget \$  Administrative costs \$  Program Planning \$  Marketing costs \$  Trade Ally Training \$  Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$  Direct Program Implementation \$  Evaluation \$  Total expenditures to date \$  \$	Net first-year annual kWh acquired & committed this month	-
Costs  Total program budget \$ \$ Administrative costs \$ \$ Program Planning \$ \$ Marketing costs \$ \$ Trade Ally Training \$ \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ \$ Evaluation \$ \$ Total expenditures to date		-
Total program budget \$ Administrative costs \$ Program Planning \$ Marketing costs \$ Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date \$ \$	iver rust-year annual therms acquired & committed this month	-
Administrative costs \$ Program Planning \$ Marketing costs \$ Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date \$ \$		
Program Planning \$ Marketing costs \$ Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date \$		
Marketing costs \$ Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date		
Trade Ally Training \$ Incentives, rebates, grants, direct install costs, and other program costs going to the participant \$ Direct Program Implementation \$ Evaluation \$ Total expenditures to date \$		
Incentives, rebates, grants, direct install costs, and other program costs going to the participant  S Direct Program Implementation  S Evaluation  S Total expenditures to date		
Evaluation \$ Total expenditures to date \$		
Total expenditures to date \$	Direct Program Implementation	\$ 4,095
	Evaluation	\$ 2,122
L December 1997 Annual Control of the Control of th	Total expenditures to date	\$ 1,213,261
Percent of total budget spent to date	Percent of total budget spent to date	44%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	46
Number of program applications processed to date <sup>4</sup>	46
Number of processed applications approved to date <sup>5</sup>	46
Percent of applications received to date that have been processed	100%

### NOTES:

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data the cover less than one year.

 $<sup>^{2}\,\</sup>mathrm{Peak}$  is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>&</sup>lt;sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $<sup>^6</sup>$  See  $CO_2$  Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}\,$  3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh <sup>1</sup> acquired this month	-
Monthly net first-year annual kWh Goal	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	-
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	
No. The second s	
Net First-year annual therms acquired this month  Monthly Net Therm Goal	18,155
Percent of Monthly Therm Goal Acquired	18,133
referred of Monthly Friedli Goal Acquired	0/0
Net Lifecycle kWh acquired this month	-
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal 10	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goal <sup>10</sup>	
Net NYISO peak kW reductions acquired to date	0
N. f. C. at a constant of the state of the s	889
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	0%
Net first-year annual therms acquired to date as a percent of a year goal 10	0%
Net cumulative therms acquired to date	889
Track Associated Life and Laurente Tr. Date	
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
The Energies therms we direct to date	
Committed' Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month  Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month	-
Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)  Net first-year annual kWh acquired & committed this month	_
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	-
Costs	
Total program budget  Administrative costs	\$ 3,168,010 \$ 8,133
Administrative costs Program Planning	\$ 8,133 \$ 236
Marketing costs	\$ 9,856
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ -
Direct Program Implementation	\$ 14,502
Evaluation	\$ 31
Total expenditures to date	\$ 252,726
Percent of total budget spent to date	8%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Participation Participation	
Number of program applications received to date	5
Number of program applications processed to date <sup>4</sup>	5
Number of processed applications approved to date <sup>5</sup>	5
Percent of applications received to date that have been processed	100%

#### NOTES

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>&</sup>lt;sup>5</sup> The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $<sup>^{9}\,</sup>$  This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Month	
Net first-year annual kWh acquired this month  Monthly net first year annual kWh Goal	-
Monthly net first-year annual kWh Goal  Percent of Monthly, Net kWh Goal Acquired	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	_
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	<u> </u>
Net First-year annual therms acquired this month	
Monthly Net Therm Goal	1,993
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	_
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goald	
Net NYISO peak kW reductions acquired to date	0
Net first, year annual therms acquired to data	5,161
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	5,161
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	12%
Net cumulative therms acquired to date	5,161
The state of the s	
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	
Net Lifecycle kwn acquired to date  Net Lifecycle therms acquired to date	74,225
	14,223
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month	-
Too Final your annual metris acquired & committee this month	-
Costs	
Total program budget	\$ 138,250
Administrative costs	\$ 24
Program Planning	\$ 20
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation	\$ - \$ 624
Evaluation	\$ 624
Total expenditures to date	\$ 15,154
Percent of total budget spent to date	11%
	1170

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Participation	
Number of program applications received to date	115
Number of program applications processed to date <sup>4</sup>	115
Number of processed applications approved to date <sup>5</sup>	115
Percent of applications received to date that have been processed	100%

### NOTES:

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Month	
Net first-year annual kWh acquired this month  Monthly net first year annual kWh Goal	-
Monthly net first-year annual kWh Goal  Persont of Monthly Not kWh Goal Acquired	-
Percent of Monthly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this month	_
Monthly Utility Net Peak kW Goal	-
Percent of Monthly Peak kW Goal Acquired	·
Net First-year annual therms acquired this month	
Monthly Net Therm Goal	9,375
Percent of Monthly Therm Goal Acquired	0%
Net Lifecycle kWh acquired this month	_
Net Lifecycle therms acquired this month	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal <sup>10</sup>	
Net cumulative kWh acquired to date	
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 3-year goald	
Net NYISO peak kW reductions acquired to date	0
Net first, year annual therms acquired to data	1,716
Net first-year annual therms acquired to date  Net first-year annual therms acquired to date as a percent of annual goal	1,/10
Net first-year annual therms acquired to date as a percent of 3-year goal <sup>10</sup>	1%
Net cumulative therms acquired to date	1,716
The state of the s	
Total Acquired Lifecycle Impacts To Date  Net Lifecycle kWh acquired to date	
Net Lifecycle KWh acquired to date  Net Lifecycle therms acquired to date	1,716
Not Effective metrics acquired to date	1,/10
Committed <sup>3</sup> Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	-
Net Lifecycle kWh committed this month	-
Net Utility Peak kW committed this month  Net first-year annual therms committed this month	-
Net Lifecycle therms committed this month	-
Funds committed at this point in time	-
<u> </u>	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month  Net First-year annual therms acquired & committed this month	
лост посусы аниан истив вединей с confinited this month	-
Costs	
Total program budget	\$ 871,723
Administrative costs	\$ 7,070
Program Planning	\$ 300
Marketing costs	\$ 125
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant  Direct Program Implementation	\$ -
Direct Program Implementation  Evaluation	\$ 285 \$ 223
Total expenditures to date	\$ 223
Percent of total budget spent to date	155,228
and the second of the second o	10%

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Month	January 2011 - Revised (03/01/11)
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Commercial Retrofit
Participation	
Number of program applications received to date	1
Number of program applications processed to date <sup>4</sup>	1
Number of processed applications approved to date <sup>5</sup>	1
Percent of applications received to date that have been processed	100%

### NOTES:

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup> An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> See CO<sub>2</sub> Reduction Values tab.

<sup>&</sup>lt;sup>7</sup>Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

<sup>&</sup>lt;sup>9</sup> This report includes preliminary information that is subject to change.

 $<sup>^{\</sup>rm 10}$  3-year goal represents goal through 2011.