



# Zero Money Down

keeping some of that money next year.

With no money down and low monthly payments, you'll never be surprised by your solar bill. Greater control over your budget means you'll be able to plan that vacation you've always dreamed about.



# Comprehensive Warranty<sup>1</sup>

Sunnova's panel-to-panel warranty covers the whole system — from the fuse in your electrical panel to the solar panels on the roof, for 25 years. It's the kind of peace of mind that can't be beat.



## Guaranteed Production

Your system is our responsibility. We actively monitor your system's production and guarantee it will produce the power we say it will. If we notice a drop in performance, we fix your system as part of the warranty and credit you for any lost production.



## Transferable Agreement

A solar system shouldn't make selling your home harder. With Sunnova, it's easy to transfer your system<sup>3</sup>. The new homeowner will thank you for making a smart decision.

<sup>&</sup>lt;sup>3</sup> The EZ Own service plan can be transferred to the new homeowner at Sunnova's discretion. Some restrictions apply.



<sup>&</sup>lt;sup>1</sup> Refer to the Warranty Agreement for complete warranty terms and limitations.

<sup>&</sup>lt;sup>2</sup> You may be eligible for a federal Investment Tax Credit (ITC) with the purchase of a solar system. To receive the full federal tax credit, you must have federal income tax liability at least equal to the value of the tax credit. Additional tax credits may also be available for homeowners in certain states. Sunnova makes no guarantees regarding customer eligibility for tax benefits or SRECs. Sunnova does not provide tax advice. Contact your personal tax advisor for eligibility requirements.

### How It Works

Months 1 – 17: Make your regular monthly payment

Month 18: 1. Make your regular monthly payment

and

2. Make an additional optional payment equal to 30% of your solar system cost

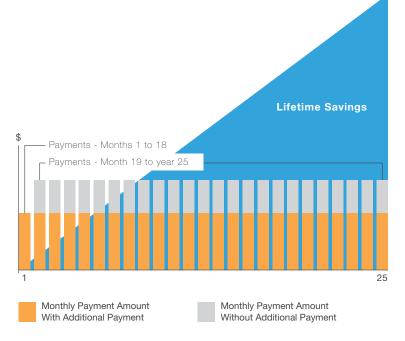
Month 19:

- If you made the additional 30% payment, your monthly bill will stay the same.
- If you didn't make the additional payment, your monthly bill will increase.

The illustration shows how EZ Own payments work throughout the life of your agreement.<sup>1</sup>

## About Sunnova

Sunnova is a different kind of power company, offering rooftop solar service to homeowners within and outside the United States through our network of local sales and installation partners. Our mission is to change the energy industry by providing the choice of low-cost, worry-free solar power that generates long-term savings for our customers and continued business growth for partners.



# Lifetime Savings

When your system starts generating power, it starts generating savings. With \$0 down and state and federal tax credits<sup>2</sup>, your savings should start right away<sup>3</sup>. And, with a fixed, low monthly cost for power, those savings keep building for the life of your system. Now that makes financial sense.



 $<sup>^1</sup>$  With a 5.99% interest rate (when you enroll in ACH payment), your monthly payment amount will be around \$34.00 to \$45.00 per each \$10,000 financed.

<sup>&</sup>lt;sup>2</sup> You may be eligible for a federal Investment Tax Credit (ITC) with the purchase of a solar system. To receive the full federal tax credit, you must have federal income tax liability at least equal to the value of the tax credit. Additional tax credits may also be available for homeowners in certain states. Sunnova makes no guarantees regarding customer eligibility for tax benefits or SRECs. Sunnova does not provide tax advice. Contact your personal tax advisor for eligibility requirements.

<sup>&</sup>lt;sup>3</sup> Utility rates and utility rate structures are subject to change and cannot be accurately predicted. Your electricity usage may also vary from month to month. Projected savings from your solar system are therefore subject to change. Tax incentives are subject to change or termination by executive, legislative or regulatory action.



Going solar with Sunnova can save you money by simply providing a lower rate per kWh than you receive from your current electricity provider. Even better, you'll continue to enjoy a lower rate for the life of your 25-year service agreement, locking in long-term savings and peace of mind.

# How It Works

With the EZ Pay PPA (Power Purchase Agreement), your solar energy bill will be the same amount each month. However, your solar energy production will vary based on the weather and time of year. In the sunny summer months, your system will produce more energy. In the winter and on cloudy days, your system will produce less. We will evaluate your system's production each year. If your system generates less energy than estimated, Sunnova will pay you the difference and may lower your monthly payment to more accurately match your annual production. If your system generates more energy than estimated, your monthly bill may be adjusted to reflect no more than a 10% increase. Your total cost over 12 months will represent savings compared to your previous annual electric costs.

# Benefits of Solar as a Service



### **Monitoring and Performance Guarantee:**

We monitor your system production, so you don't have to.



## **Service and Maintenance:**

If your system ever needs to be repaired or replaced, we will handle it at no cost to you.



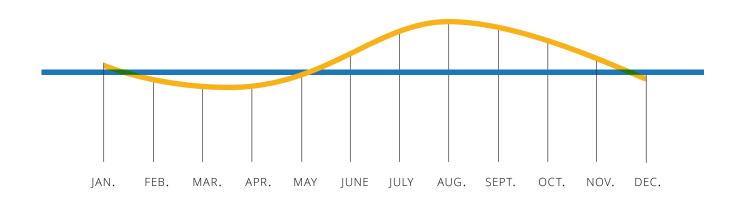
#### **Predictability:**

Your savings are locked in for 25 years with a predictable rate to help you budget and plan.



## **Move Any Time:**





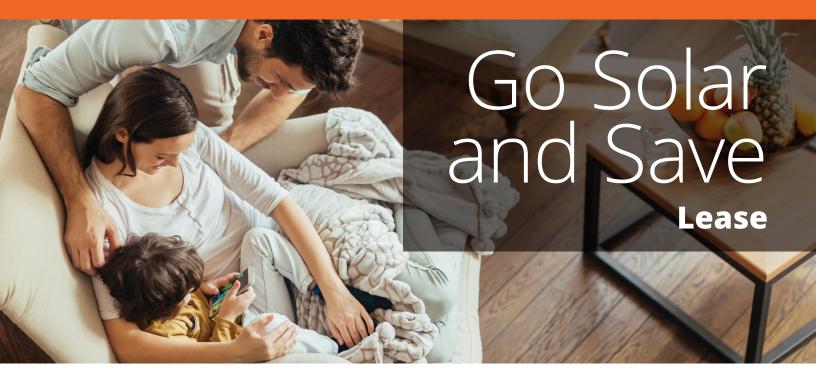


After interconnection of your system, you'll still be connected to the electric grid and will continue to receive a monthly bill from your electricity provider, in addition to your Sunnova bill. Since your utility company will only bill you for the energy you use when your system isn't generating solar power, your bill amount will be less than before. The amount will vary from month to month based on your solar production, weather conditions, the time of year and electricity usage. However, your monthly utility bill, combined with your fixed monthly solar bill from Sunnova, should still represent significant savings on your total energy costs than before going solar.

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Going solar with Sunnova can save you money by simply providing a lower rate per kWh than you currently have with your electricity provider. You'll continue to enjoy a lower rate for the life of your 25-year service agreement, locking in long-term savings and peace of mind.

## How It Works

With the lease, your solar energy bill will be the same amount each month. However, your solar energy production will vary based on the weather and time of year. In the sunny summer months, your system will produce more energy. In the winter and on cloudy days, your system will produce less. We will evaluate your system's cumulative production each year, beginning on the third anniversary of your service agreement, and pay you the difference if your system generates less energy than the guaranteed production amount. If your system generates more energy than guaranteed, the surplus energy is yours at no cost. This helps ensure that your total solar cost over 12 months will be lower than your previous annual electric costs.

# Benefits of Solar as a Service



### **Monitoring and Performance Guarantee:**

We monitor your system production, so you don't have to.



## **Service and Maintenance:**

If your system ever needs to be repaired or replaced, we will handle it at no cost to you.



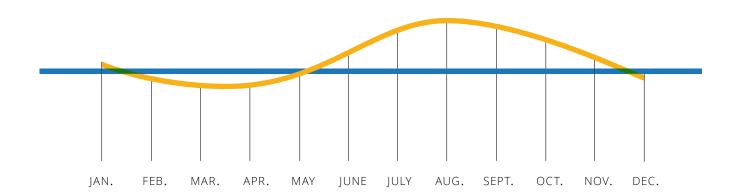
### **Predictability:**

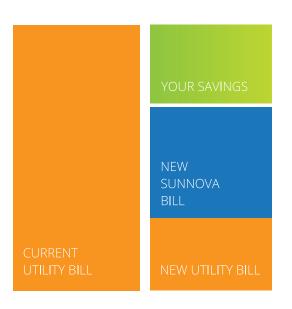
Your savings are locked in for 25 years with a predictable rate to help you budget and plan.



## **Move Any Time:**







After interconnection of your system, you'll still be connected to the electric grid. In addition to your Sunnova bill, you will continue to receive a monthly utility bill from your current electricity provider. However, your utility bill amount will be lower than before since it will only include charges for the energy you use when your system isn't generating solar power. The actual amount will vary from month to month based on your solar energy production, weather conditions, the time of year and electricity usage. Your monthly utility bill, combined with your fixed monthly solar bill from Sunnova, should represent significant savings on your total energy costs than before going solar.

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Going solar with Sunnova can save you money by simply providing a lower rate per kWh than you currently have with your electricity provider. Even better, you'll continue to enjoy a lower rate for the life of your 25-year service agreement, locking in long-term savings and peace of mind.

# How It Works

With the PPA, your solar energy bill will vary from month to month depending on your solar energy production. You lock in a low rate per kWh and only pay for the energy your home produces. Your solar energy production will vary based on the weather and time of year. In the sunny summer

months, your system will produce more. In the winter and on cloudy days, your system will produce less. However, your total cost over 12 months will represent a savings compared to your previous annual electric costs.

# Benefits of Solar as a service



#### **Monitoring and Performance Guarantee:**

We monitor your system production, so you don't have to.



## **Service and Maintenance:**

If your system ever needs to be repaired or replaced, we will handle it at no cost to you.

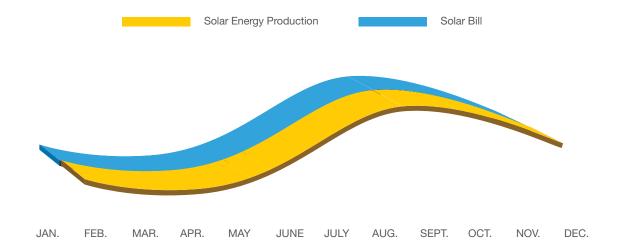


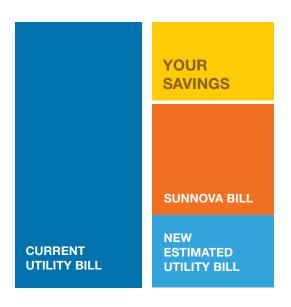
### **Predictability:**

Your savings are locked in for 25 years with a predictable rate to help you budget and plan.



#### **Move Any Time:**





After interconnection of your system, you'll still be connected to the electric grid. In addition to your Sunnova bill, you will continue to receive a monthly utility bill from your current electricity provider. However, your utility bill amount will be lower than before since it will only include charges for the energy you use when your system isn't generating solar power. The actual amount will vary from month to month based on your solar energy production, weather conditions, the time of year and electricity usage. Your monthly utility bill, combined with your monthly solar bill from Sunnova, should represent significant savings on your total energy costs than before going solar.

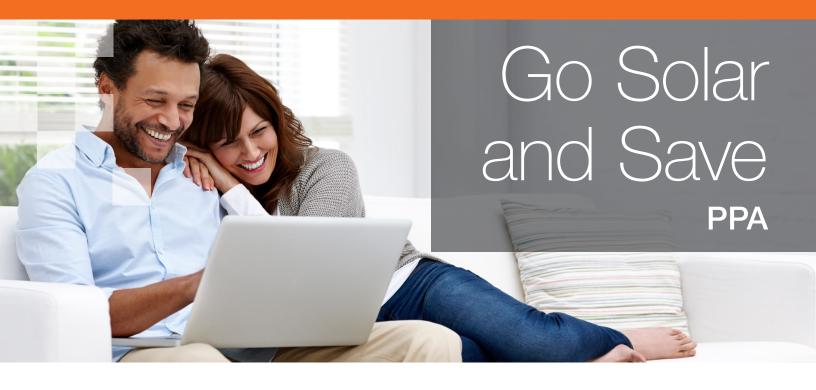
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NY, Putnam County, Lic. PC7158 NY, Rockland County, Lic. H-12677 NY, Suffolk County, Lic. 58390-H

PA Lic. 129306 PR Lic. SJ-16558-CN RI Lic. 39710 SC Lic. 49755



Going solar with Sunnova can save you money by simply providing a lower rate per kWh than you currently have with PREPA. Even better, you'll continue to enjoy a lower rate for the life of your 25-year service agreement, locking in long-term savings and peace of mind.

## How It Works

With the PPA, your solar energy bill will vary from month to month depending on your solar energy production. You lock in a low rate per kWh and only pay for the energy your system produces. Your solar energy production will vary based on the weather and time of year. In the sunny summer months, your system will produce more. In the winter and on cloudy days, your system will produce less. However, your total cost over 12 months will represent a savings compared to your previous annual electric costs.\*

## Benefits of Solar as a Service



### Monitoring and Performance Guarantee:

We monitor your system production, so you don't have to.



### Service and Maintenance:

If your system ever needs to be repaired or replaced, we will handle it at no cost to you.



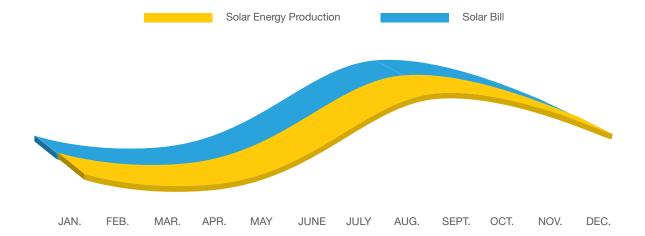
### Predictability:

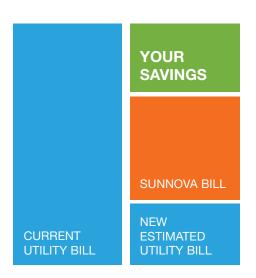
Your savings are locked in for 25 years with a predictable rate to help you budget and plan.



#### Move Any Time:







After interconnection of your system, you'll still be connected to the PREPA grid. In addition to your Sunnova bill, you will continue to receive a monthly utility bill from PREPA. However, your PREPA bill amount will be lower than before since it will only include charges for the energy you use when your system isn't generating solar power. The actual amount will vary from month to month based on your solar energy production, weather conditions, the time of year and electricity usage. Your monthly PREPA bill, combined with your monthly solar bill from Sunnova, should represent significant savings on your total energy costs than before going solar.

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