

## Management Audit Proposal for National Grid

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July 6, 2018

Records Access Officer  
State of New York Department of Public Service  
Three Empire State Plaza  
Albany, NY 12223-1350

RE: Case **18-M-0195**

Vantage Energy Consulting LLC (Vantage) is pleased to respond to the May 17, 2018 Request for Proposal (RFP) from the Department of Public Service (DPS) and New York Public Service Commission (PSC) to perform a Comprehensive Management and Operations Audit of National Grid USA's New York Electric and Gas Utilities. These utilities include Niagara Mohawk Power Corporation d/b/a National Grid, The Brooklyn Union Gas Company d/b/a National Grid NY, and KeySpan Gas East Corporation d/b/a National Grid (collectively, the Utilities).

In preparing our Proposal, we wish to emphasize our willingness to work with the Utility and the Department of Public Service (DPS) Staff to reach the required results in an efficient, cost effective and non-intrusive manner. Our firm is staffed by professional consultants who have conducted similar assignments with great success. Our contact information is:

Vantage Energy Consulting LLC  
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Cudjoe Key, FL 33042  
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All the information in this proposal is accurate. Further, Vantage is committed and able to perform all the work contained in the proposal. Vantage is in compliance with all RFP requirements, and the proposal is valid for 180 days from March 21, 2018. We agree to sign a multi-party contract with the National Grid, and the New York Department of Public Service (DPS).

Neither Vantage nor any of the employees on this assignment have any conflicts of interest with National Grid or any of their associated subsidiaries.

Please note, Vantage is a Florida State Certified Woman Business Enterprise (WBE), is self-certified with the Federal Government as a Woman Owned Small Business (WOSB), and has an MWBE application submitted with New York State - Certification Application #8004194.

Our proposal attempts to articulate, in detail, plans for the review of each audit topic provided in the RFP, along with other topics that we believe are necessary for a successful audit. Our review will be conducted in the context of an evaluation of the overall operations and management of National Grid, their operations and management in the context of their duty to set rates at the lowest level consistent with standards and procedures provided in Public Authorities Law.

Vantage Energy Consulting LLC respectfully requests that the information in the attached documents be treated by the Commission and the Department of Public Service as trade secret information and confidential commercial information pursuant to Public Officers Law §§87(2) and 89(2), and the Commission's implementing regulation, 16 NYCRR §6-1.3. The information in these documents, if made available publicly, would likely cause substantial injury to the competitive positions of Vantage Energy Consulting LLC. Accordingly, Vantage Energy Consulting LLC respectfully requests that the



**Vantage Energy Consulting, LLC**

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attached unredacted documents be treated as confidential trade secret information and afforded all of the protections against public disclosure available for such information, as provided by law.

Sincerely,

*Walter P. Drabinski*

Walter P. Drabinski,  
President and Primary Contact

*Jean A. Gormley*

Jean A. Gormley, CEO/COO



**Vantage Energy Consulting, LLC**

Management Consulting and Energy Services