

PROCEEDING ON MOTION OF THE  
COMMISSION AS TO THE RATES,  
CHARGES, RULES AND  
REGULATIONS OF THE BROOKLYN  
UNION GAS COMPANY FOR GAS  
SERVICE

PROCEEDING ON MOTION OF THE  
COMMISSION AS TO THE RATES,  
CHARGES, RULES AND  
REGULATIONS OF KEYSpan GAS  
EAST CORPORATION FOR GAS  
SERVICE

Testimony and Exhibits of:

Kenneth D. Daly  
Elizabeth D. Arangio

Book 1

January 29, 2016

Submitted to:  
New York State Public Service Commission  
Case 16-G-\_\_\_\_  
Case 16-G-\_\_\_\_

Submitted by:  
The Brooklyn Union Gas Company and  
KeySpan Gas East Corporation

nationalgrid



**Before the Public Service Commission**

**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY  
and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID**

**Direct Testimony**

**of**

**Kenneth D. Daly, CFA**

**January 29, 2016**

## Testimony of Kenneth D. Daly

1 **Q. Please state your name and business address.**

2 A. My name is Kenneth D. Daly, and my business address is One MetroTech  
3 Center, Brooklyn, New York 11201.

4  
5 **Q. Please explain your role and principal responsibilities at National  
6 Grid.**

7 A. I am the Jurisdictional President and Chief Operating Officer for National  
8 Grid's New York business. I am responsible for the performance of The  
9 Brooklyn Union Gas Company d/b/a National Grid NY (KEDNY),  
10 KeySpan Gas East Corporation d/b/a National Grid (KEDLI) (together,  
11 the "Companies") and Niagara Mohawk Power Corporation d/b/a National  
12 Grid (Niagara Mohawk). I oversee all aspects of KEDNY, KEDLI and  
13 Niagara Mohawk's business, including gas and electric distribution  
14 operations, financial performance, customer interactions, regulatory affairs  
15 and community involvement. I also serve on the Boards of Directors for  
16 KEDNY, KEDLI and Niagara Mohawk.

17  
18 **Q. Please describe your educational background and business  
19 experience.**

20 A. I received a Bachelor of Arts in English from St. Francis College in 1988.  
21 I received a Master of Business Administration degree from St. John's

1 University in 1992 and a Master of Science degree in Human Resource  
2 Management from NYU-Polytechnic University in 1999. I achieved the  
3 Chartered Financial Analyst designation in 2002. In 2014, I completed the  
4 Advanced Management Program at Harvard Business School. I am an  
5 Adjunct Professor of Business and Finance at St. Francis College and I  
6 serve on the Boards of Directors for a number of New York energy,  
7 business, academic and non-profit organizations.

8  
9 I joined KEDNY in 1988 as a Management Trainee in the Meter Reading  
10 area in Brooklyn, and spent my early career in various roles in Customer  
11 Relations and Human Resources. In 1997-1998, I served on the  
12 integration team supporting the merger of KeySpan Corporation and the  
13 Long Island Lighting Company. In 2005, I was named Vice President,  
14 Financial and Employee Related Services, responsible for human  
15 resources, customer relations, collections and accounting. I served as a  
16 Merger Coordination Officer in the National Grid-KeySpan merger and  
17 was named the Chief Financial Officer for Global Gas Distribution in  
18 2007. In 2009, I was named the Global Financial Controller of National  
19 Grid plc. I was named President of the New York Jurisdiction in 2011, a  
20 role I have held for five years.

21

1 **Q. How have you organized your testimony?**

2 A. First, I present an overview of the Companies' rate filings. I then  
3 provide background on KEDNY and KEDLI, including their  
4 accomplishments since their last base rate cases and a review of their  
5 recent ratemaking history. Next, I address the factors driving the  
6 Companies' need for rate relief, describe the steps we took to prepare for  
7 these filings and introduce the witnesses. I highlight the important issues  
8 in these cases and, finally, I explain how the Commission's granting the  
9 relief we seek will further the objectives shared by the Companies, our  
10 customers and the State of New York.

11

12 **Q. Please provide an overview of the Companies' rate filings.**

13 A. These rate filings present comprehensive proposals for modernizing the  
14 Companies' infrastructure, enhancing safety and reliability, delivering  
15 economic and environmental benefits from gas expansion, improving our  
16 customer service capabilities, assisting our most vulnerable customers, and  
17 promoting new technology and efficiency programs that support New  
18 York State's energy vision. There is a large discrepancy between our  
19 current rate allowances and our cost of providing safe and reliable service  
20 and, as a consequence, our requested rate increases are sizable. These rate  
21 filings outline the Companies' plans to advance the important objectives

1 we share with our customers and the Commission while mitigating  
2 customer bill impacts in a period of low commodity costs.

3  
4 Over the last several years, increased customer demand for natural gas, an  
5 industry-wide focus on gas safety, and severe weather events have  
6 highlighted the need to modernize our energy infrastructure. A  
7 cornerstone of our capital investment proposals is a very significant  
8 acceleration of leak prone pipe removal, with KEDNY proposing to  
9 eliminate at least 50 miles per year, a 100 percent increase over its 2012  
10 target and KEDLI proposing to eliminate at least 115 miles per year, a 130  
11 percent increase over its 2014 target. The Companies' proposed capital  
12 investment programs also include implementing pipeline safety programs  
13 to identify and address system risks, deploying system automation to  
14 improve our ability to monitor the performance of our gas networks and  
15 hardening the systems to enhance resiliency. We propose the deployment  
16 of new technology to efficiently address system leaks and to detect excess  
17 methane levels in customer homes.

18  
19 In addition to improving safety and reliability performance, our proposed  
20 infrastructure investments will allow for the expansion of our gas  
21 networks to serve new customers and deliver the economic benefits of

1 natural gas, including lower energy costs, enhanced economic  
2 development and job creation in previously unserved areas. The  
3 Companies' filings offer several gas growth initiatives, including a  
4 proposal to extend the successful Neighborhood Expansion Program on  
5 Long Island that uses advanced data modeling to identify prospective  
6 customers and new gas conversion incentives to offset customers' upfront  
7 equipment and installation costs.

8  
9 These rate filings advance our commitments to improve the economic  
10 vitality of the communities where we live and work. We propose  
11 increasing investment in our economic development programs to promote  
12 business, job growth and clean energy technology in our service  
13 territories. To increase customer engagement, we are transforming the  
14 MetroTech Customer Office into a sustainability hub that will promote gas  
15 safety and clean energy. On Long Island, KEDLI proposes creating a  
16 customer outreach center in Brentwood to provide one-stop customer  
17 service to customers, with a focus on supporting low income and other  
18 vulnerable customers. To further support our low income customers,  
19 KEDNY and KEDLI seek to increase funding for our most effective  
20 assistance programs. In addition to low income customer conversion  
21 rebates proposed by both Companies, KEDLI seeks to offer low income



1 customers smart, programmable thermostats at no cost to them. In these  
2 filings, we discuss our efforts to support education in our communities,  
3 particularly in the area of science, technology, engineering and math  
4 (STEM) to prepare the energy workforce of the future.

5  
6 The Companies are proposing demonstration programs that support the  
7 objectives of the Commission's Reforming the Energy Vision (REV)  
8 proceeding. These include advanced metering technology for flood-prone  
9 areas in our service territories, a micro CHP program and a commercial  
10 demand response program.

11

12 **Q. Please provide the background of the Companies.**

13 A. KEDNY serves 1.2 million customers in the Boroughs of Brooklyn, Staten  
14 Island and Queens in New York City with 4,100 miles of gas distribution  
15 main. KEDLI serves 567,000 customers in Nassau and Suffolk Counties  
16 in Long Island and the Rockaways with 8,000 miles of gas distribution  
17 main. Combined, KEDNY and KEDLI have \$4.4 billion in rate base.  
18 Both Companies (and their predecessors) have served customers in these  
19 territories for over 100 years and operate gas distribution systems that are  
20 among the oldest in the United States.

21

1 While our first priority has always been the safe and reliable delivery of  
2 natural gas, we take great pride in our long history of community  
3 engagement. We have demonstrated our commitment to improving the  
4 quality of life in the communities we serve through our support for  
5 economic development, charitable and educational programs. Our legacy  
6 Cinderella program has awarded millions of dollars in grants to non-  
7 profits, community groups and developers in KEDNY's service territory  
8 and helped to spur economic revitalization in distressed areas. By  
9 investing and maintaining a strong presence in the MetroTech/Downtown  
10 Brooklyn area for decades, KEDNY has been an anchor of this now  
11 thriving area of Brooklyn. Our employees are engaged in numerous  
12 volunteer activities in communities throughout our New York service  
13 territories with the support of National Grid's "Power to Serve" program.

14  
15 In 2013-2014, our New York gas business underwent a comprehensive  
16 management audit conducted by NorthStar Consulting. We found this  
17 audit very constructive and appreciated NorthStar's finding that  
18 "National Grid generally operates a safe and reliable gas business in New  
19 York." One of NorthStar's recommendations was to strengthen our  
20 jurisdictional model to enhance accountability to the Jurisdictional  
21 President. We agreed and, as a result, more than 2,600 electric and gas

1 operations personnel supporting the New York utilities, including the  
2 vice presidents of New York electric and gas operations, now report  
3 directly to the New York Jurisdiction. The addition of these personnel to  
4 the New York Jurisdiction provided me with enhanced oversight over the  
5 operational performance of the New York operating companies.

6  
7 NorthStar made recommendations for improvement on a number of other  
8 issues, including load forecasting, gas procurement, the composition of  
9 our boards of directors and our service level agreements, among others. I  
10 am confident that NorthStar's recommendations, once fully implemented,  
11 will help make the performance of our New York operating companies  
12 even stronger.

13  
14 **Q. Please provide the recent ratemaking history for KEDNY and**  
15 **KEDLI.**

16 A. KEDLI and KEDNY last filed for base rate increases in 2006 in the  
17 context of the National Grid/KeySpan merger. The joint proposal that was  
18 adopted in 2007 provided for five-year rate plans for the Companies that  
19 commenced in calendar year (CY) 2008. Under the rate plans approved  
20 by the Commission, KEDNY received no base rate increase and KEDLI  
21 received a base rate increase of \$60 million in the first year of its rate plan

1 only, followed by a base rate freeze. Further increases in the Companies’  
 2 base rates were avoided because of ongoing operating efficiencies and  
 3 \$200 million in synergy savings from the merger that were credited to  
 4 customers before they were achieved. For a decade prior to the 2006  
 5 merger case, both KEDNY and KEDLI customers had base rate decreases  
 6 only.

	<b>Base Rate Changes From</b>		
	<b>1996-2007</b>		
7			
8			
9			
10	KEDNY	9/25/96	(\$3.8m)
11		4/14/98	(\$23.87m)
12			
13			
14	KEDLI	2/5/98	(\$12.18m)
15		5/29/98	(\$6.25m)
16			

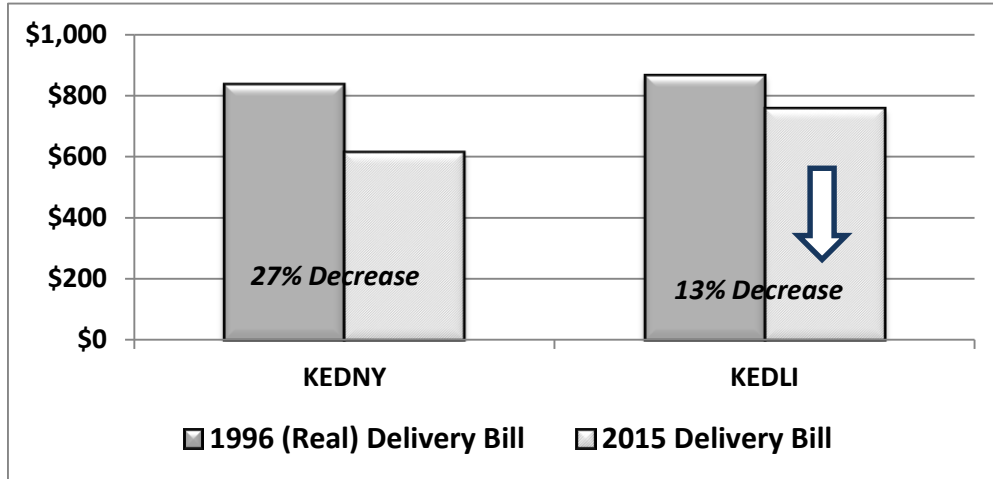
17  
 18 Thus, except for the one-time increase in KEDLI’s base rates in 2008, our  
 19 downstate customers have had two decades of decreasing or stable base  
 20 delivery rates.

21 KEDNY agreed to a two-year extension of its rate plan in 2012, and the  
 22 result was to update the capital investment plan, the allowed return and  
 23 capital structure and certain gas safety metrics, but customer rates  
 24 remained flat.

25 As shown in Table 1, in real terms, base delivery rates for KEDNY and  
 26 KEDLI’s residential heating customers have declined since 1996.

1

**Table 1: 1996 v. 2015 Delivery Bills**



2

3

4 **Q. Please describe the recent progress the Companies have made in**  
 5 **enhancing the quality of service provided to customers.**

6 A. While our customers have had a long period of rate stability, we have  
 7 made significant strides to enhance the quality of service to them. Since  
 8 2008, KEDNY and KEDLI have invested \$4.5 billion to modernize their  
 9 downstate New York gas networks. These investments, along with our  
 10 talented and dedicated work force, have allowed us to maintain strong  
 11 operational performance through increasingly severe weather events.  
 12 During the Polar Vortex of 2014 and 2015, the Companies safely and  
 13 reliably delivered unprecedented volumes of gas to our customers,  
 14 establishing nine of the top ten daily delivery records for KEDNY and all  
 15 ten of KEDLI's daily delivery records and setting peak throughput records

1 of 1,355,442 dekatherms and 1,104,278 dekatherms, respectively, on  
2 February 15, 2015. The Companies have consistently met their regulatory  
3 reliability metrics since 2008. We accelerated the rate of leak prone pipe  
4 replacement and deployed state of the art technology to address leaks in a  
5 more cost effective and efficient fashion.

6  
7 In 2015, we completed a major infrastructure project that will significantly  
8 improve the reliability of our system and support future growth. The  
9 Brooklyn Queens Interconnect is the first new gas supply delivery point in  
10 KEDNY's territory in more than 50 years and will permit both KEDNY  
11 and KEDLI to further diversify their supply sources by creating  
12 opportunities to secure additional supply from emerging gas supply basins.  
13 On Long Island, National Grid just completed construction of a state-of-  
14 the-art gas control center that will monitor and control the gas system for  
15 all of National Grid's New York gas networks. The new gas control  
16 center is connected to National Grid's New England Control Room to  
17 ensure business continuity during emergency operations.

18  
19 In 2014, the Long Island Power Authority (LIPA) selected a new  
20 manager for its electric transmission and distribution business and we  
21 worked together to transition services so that both gas and electric

1 customers on Long Island would continue to receive safe and reliable  
2 service and have the support they need. LIPA's decision required that  
3 KEDLI develop a new customer service platform for its customers, but  
4 presented opportunities to upgrade and enhance KEDLI's customer  
5 service capabilities. KEDLI advanced several significant customer  
6 service initiatives as part of the LIPA transition, including a \$30 million  
7 customer information system to replace its 40-year old legacy system, a  
8 consolidation of downstate call center operations in the high performing  
9 MetroTech Call Center and an automated meter reading (AMR) program.  
10 We have invested nearly \$50 million to install approximately 570,000  
11 AMR devices on Long Island that will eliminate three million estimated  
12 bills per year, improve meter reading accuracy, and enhance storm  
13 response. We are already seeing the benefits of these customer service  
14 initiatives, as KEDLI achieved a 2015 Customer Satisfaction score of  
15 87.5 percent (over its target of 83.4 percent). We mitigated the costs  
16 resulting from LIPA's decision to transition to a new electric system  
17 manager as much as we could, and we used it as an opportunity to  
18 improve the services we provide to our gas customers on Long Island.  
19  
20 We have prioritized the growth of gas service in our service territories.  
21 Expanding gas service in our service territories can bring significant

1 economic benefits to customers given that the cost to heat a home with  
2 natural gas is currently 47-48 percent lower than the cost of competing  
3 fuels, as well as the regional economy through job creation and increased  
4 local tax revenue. Gas growth also creates significant environmental  
5 benefits from lower emissions. Over the past five years, the Companies  
6 have converted over 53,000 customers from oil to natural gas. These  
7 conversions displaced over 130 million gallons of heating oil annually  
8 and reduced carbon emissions by more than 400,000 tons a year – the  
9 equivalent of removing over 750,000 cars from the road for a year. With  
10 a 45 percent heating saturation rate, KEDLI’s service territory in  
11 particular presents significant opportunity for growth. In 2013, KEDLI  
12 achieved its largest oil to natural gas conversion, saving the Northport  
13 VA Hospital approximately \$2.5 million a year on energy costs and  
14 displacing 1.5 million gallons of oil annually. KEDLI has used its  
15 Neighborhood Expansion Program successfully to bring gas service to  
16 more than 1,000 potential customers in the Village of East Hills. We are  
17 partnering with New York City in its Clean Heat Initiative to accelerate  
18 the phase-out of heavy oils in approximately 800 multifamily buildings,  
19 and are close to creating New York City’s first “Green Borough” on  
20 Staten Island by converting all buildings using heavy oil to natural gas.

21



1 The Companies have also dealt with a number of challenges since their  
2 last rate filings. We have seen increasingly frequent and severe weather  
3 events, including Hurricane Irene (2011), Superstorm Sandy (2012) and  
4 the Polar Vortex (2014 and 2015), which stressed our distribution  
5 systems and emphasized the need for more reliability and resiliency  
6 investments. An enormous challenge was presented by Superstorm  
7 Sandy, which tested not only the resiliency of our distribution system but  
8 our ability to coordinate resources to meet the specific needs of our  
9 customers. In October 2012, Superstorm Sandy brought record flooding  
10 that devastated many communities and caused extensive damage to our  
11 downstate gas infrastructure, resulting in the loss of gas service to  
12 thousands of customers. At peak, approximately 83,000 KEDLI and  
13 57,000 KEDNY customers were without gas service. The Companies  
14 incurred more than \$200 million to repair damaged infrastructure and  
15 restore service, which was absorbed by the Companies and their  
16 insurance coverage. Immediately after the storm, National Grid  
17 established a presence in the hardest hit neighborhoods by setting up  
18 community centers staffed with more than 100 community liaisons. We  
19 coordinated with the City of New York to replace flood damaged gas  
20 equipment and reconnect gas service to thousands of customers, and  
21 partnered with local community groups to provide food and shelter to

1 customers displaced by the storm. Having witnessed firsthand the  
2 devastating effects of the storm on our customers, National Grid  
3 launched a \$30 million Emergency Economic and Community  
4 Redevelopment Program to provide financial assistance to our customers  
5 affected by the storm. In addition to assisting more than 300 businesses  
6 and 20,000 residential customers, this program provided grants to  
7 businesses struggling to recover from the storm and helped maintain  
8 approximately 10,000 jobs on Long Island and in New York City. We  
9 appreciated the Commission's support for this emergency economic  
10 development program that provided timely and much needed assistance  
11 to our hardest hit customers and communities to recover from the storm.

12  
13 While we were challenged by the difficult implementation of a new back  
14 office system – SAP, we committed that our customers would be held  
15 harmless from the very significant costs National Grid incurred to stabilize  
16 the SAP system. Today, much of the difficulty we experienced with the  
17 implementation of the SAP system is behind us and we are confident in  
18 the cost data underlying these filings. As part of our SAP training, we  
19 reinforced with employees the importance of accurately charging costs to  
20 the appropriate companies.

21

1 To provide assurance that the costs charged to KEDNY and KEDLI are  
2 accurately reflected in these filings, the Companies retained  
3 PricewaterhouseCoopers LLC (PwC) to review the Historic Test Year  
4 costs to supplement a detailed internal review. The results of PwC's  
5 review indicate that our continuing training to employees on cost  
6 allocations has been successful.

7  
8 High profile incidents in the industry have appropriately focused  
9 attention on gas safety, and we have undertaken to improve our safety  
10 performance. National Grid is proud of our long history of safe and  
11 reliable operations in New York, but our recent compliance performance,  
12 as demonstrated by the results of the Department of Public Service  
13 Staff's (Staff) gas field and records audits, is not acceptable. We fully  
14 understand that we must do more to improve our compliance  
15 performance. The bar has been raised on safety and compliance for all  
16 gas utilities and as a leader in the industry we will do everything we can  
17 to meet the heightened expectations of our regulators and customers.  
18 Further, while our transition to new customer billing and meter reading  
19 systems on Long Island resulted in billing issues, particularly for our  
20 commercial customers, we have addressed the system issues and have  
21 worked with Staff and our customers to restore confidence in our bills.

1 KEDLI's new billing system enables it to provide enhanced bill  
2 presentation and functionality.

3

4 **Q. What has driven the timing of the Companies' rate filings?**

5 A. Our success in achieving \$200 million in synergy savings from the  
6 National Grid/KeySpan merger and another \$200 million in savings from  
7 our US Restructuring initiative and in expanding our customer base helped  
8 to defer the need for rate relief and allowed the Companies to maintain  
9 strong performance even after their five-year rate plans ended. But the  
10 current rate allowances are inadequate to cover our cost of providing safe  
11 and reliable service and this discrepancy has increasingly overshadowed  
12 KEDNY and KEDLI's continuous efforts to operate as efficiently as  
13 possible. We wanted to complete the post-Superstorm Sandy restoration  
14 of our gas networks and have the LIPA transition and the data issues from  
15 the challenging SAP implementation behind us before we developed our  
16 filings. Following consultation with Staff, we decided to wait until SAP  
17 was fully stabilized before the Historic Test Year began, which also  
18 followed the completion of our Sandy rebuild and the LIPA transition.  
19 To meet our fiduciary obligations to our investors until we could file for  
20 new rates, we implemented a number of cost efficiency measures. Some  
21 of those efficiency measures are not sustainable. Others, however, such

1 as our efforts in the Historic Test Year to negotiate new collective  
2 bargaining agreements with each of our three labor unions, as well as the  
3 renegotiation of agreements with our large paving and construction  
4 contractors, will allow us to continue to deliver high quality work in a  
5 cost-effective manner.

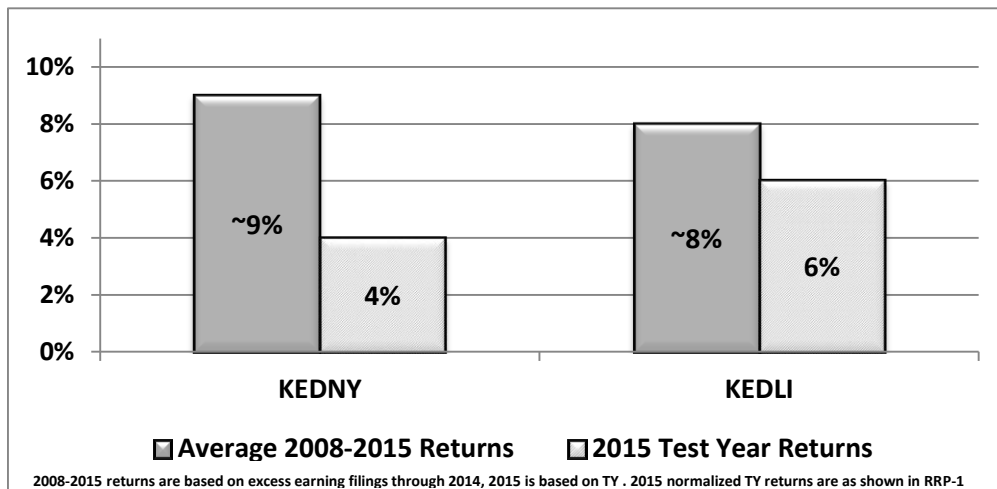
6  
7 During this period, the Commission provided significant support to the  
8 Companies. In December 2014, the Commission authorized KEDLI to  
9 recover the costs associated with its capital investment program for CY  
10 2015 and CY 2016. These investments will enhance the safety, reliability  
11 and resiliency of KEDLI's gas network on Long Island, including  
12 accelerated leak prone pipe replacement. KEDLI's approved capital plan  
13 also allowed for significant expansion of our system on Long Island to  
14 facilitate growth. In October 2015, the Commission authorized KEDNY to  
15 extend its capital investment reconciliation mechanism for two years (CY  
16 2015 and CY 2016), which also funded capital investments to accelerate  
17 the replacement of leak prone pipe, enable growth, and improve system  
18 reliability and resiliency. Also in October 2015, the Commission  
19 authorized KEDNY to increase its annual SIR surcharge to mitigate future  
20 rate impacts for KEDNY customers. While all three of these orders  
21 aligned with the Commission's policies and promoted the best interests of

1 our customers, they also provided much needed support to the Companies  
2 on a timely basis. We are appreciative of the Commission’s support and  
3 consideration of the important issues underlying these orders.

4  
5 **Q. Please explain the Companies’ need for rate relief.**

6 A. Notwithstanding our significant and continuing efforts to control costs,  
7 cost increases that are not reflected in our rates have eroded returns in our  
8 downstate gas business, as shown in Table 2.

9 **Table 2: Five Year Average v. Historic Test Year Returns**



10  
11 These equity returns in the Historic Test Year of four and six percent were  
12 below what investors expect from companies of comparable risk.  
13 Standard & Poor’s and Fitch recently downgraded KEDNY and KEDLI’s  
14 credit ratings, citing the Companies’ pressing need for rate relief and their

1 significant capital programs. Absent rate relief, returns in the Rate Year  
2 will decline further.

3  
4 For a number of reasons, including the long overdue updating of our cost  
5 of service allowances and the very substantial investments the  
6 Companies have made and must continue to make to support the  
7 reliability and resiliency of their gas distribution systems, KEDNY and  
8 KEDLI have large revenue deficiencies and these rate filings seek  
9 significant base rate increases. As set forth in the testimony of the  
10 Revenue Requirements Panel, the Companies propose to adjust their  
11 current base delivery rates to eliminate an annual revenue deficiency of  
12 \$245 million for KEDNY and of \$142 million for KEDLI in the Rate  
13 Year. These are the revenues we need to provide safe and reliable  
14 service prospectively. We recognize that these increases mean  
15 significant bill impacts for a typical residential heating customer on the  
16 delivery bill. Offsetting these increases to some extent will be natural  
17 gas prices, which are at a 14-year low. Based on the total bill, the  
18 increase for a typical residential heating customer would be 14 percent  
19 (or \$13.98 per month) for KEDNY customers and 12 percent (or \$13.40  
20 per month) for KEDLI customers compared to the Historic Test Year.  
21 As I discuss later, this comparison captures favorable commodity prices

1 and normalizes KEDNY's Historic Test Year to reflect what customers  
2 are paying today.

3  
4 It is our preference, as well as the preference of our customers, that these  
5 increases be phased in over the course of a multi-year rate plan. To  
6 facilitate the negotiation of a multi-year rate plan that would mitigate bill  
7 impacts for our customers, we are filing cost of service data for two data  
8 years beyond the Rate Year.

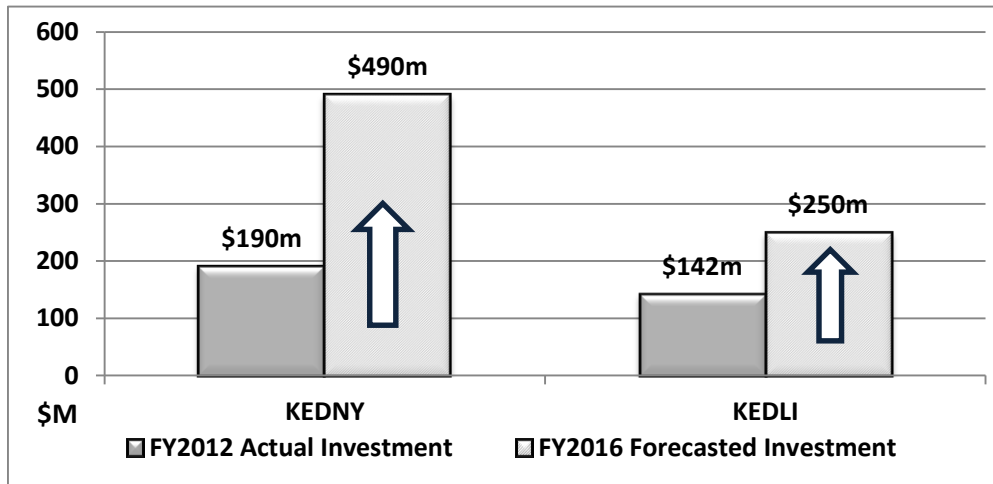
9  
10 **Q. What are the principal factors contributing to the revenue**  
11 **deficiencies that the Companies seek to recover in these filings?**

12 A. The key factor is that KEDNY and KEDLI's base rate allowances are out  
13 of date and inadequate to compensate their cost of service. As mentioned  
14 earlier, the Companies' capital expenditures have increased very  
15 significantly as the Companies have maintained and modernized their  
16 aging gas infrastructure even as customers' base delivery rates remained  
17 flat. The increased capital expenditures and operation and maintenance  
18 expense (O&M) are the principal drivers of the revenue deficiencies.  
19 Table 3 illustrates the steep increases in capital investments the  
20 Companies have made between 2012 (CY 2012 being the last year of  
21 their five-year rate plans) and 2016.



1

**Table 3: Capital Expenditures**



2

3

Similarly, O&M has increased significantly since 2012. The O&M

4

increases are driven primarily by O&M associated with increased capital

5

spending, increased workload, revised procedures on inactive accounts

6

and new safety requirements from state and federal regulators. Table 4

7

shows KEDNY and KEDLI's increased O&M spending from 2012 to the

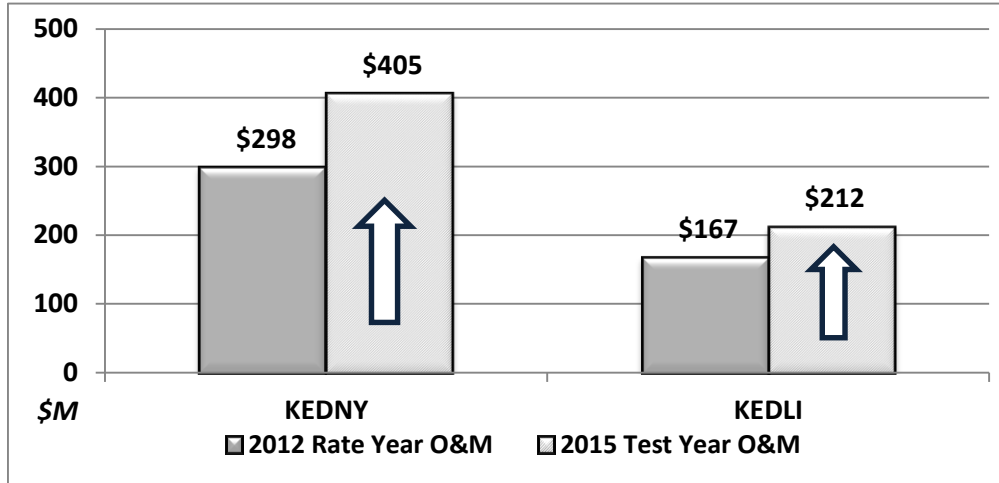
8

Test Year.

9

1

**Table 4: O&M Expenditures**



2

3

4 **Q. What are the overall objectives of the Companies' filing?**

5 A. We have several objectives that are also important to our customers.

6 First and foremost, we must adjust KEDNY and KEDLI's base rates to  
 7 compensate their cost of providing service, to fund necessary investment  
 8 in gas infrastructure, to modernize our networks and enhance service to  
 9 customers and to provide the Companies' investors reasonable returns  
 10 with a balanced rate plan that mitigates the impact on customer bills.

11 Compensatory rate plans will enable the Companies to meet our  
 12 important objectives of enhancing our safety and compliance  
 13 performance and supporting the growth and environmental goals we  
 14 share with the Commission and New York State. A balanced rate plan  
 15 will allow us to continue to support our customers, including helping

1           them manage their energy usage, making it easier for them to  
2           communicate with us, assisting our neediest customers and facilitating  
3           economic vitality in the communities we serve. The opportunity for the  
4           Companies to earn reasonable returns will allow them to attract, on  
5           favorable terms, the necessary capital to finance operations, which will  
6           lower costs for customers in the long run.

7  
8           In recognition of the impacts of these cases on our customers, we  
9           undertook significant outreach to our customers and communities to  
10          educate them about the Companies' need for rate relief and to hear from  
11          them as to their priorities and expectations of us. We found that our  
12          overall objectives align with those of our customers. In developing these  
13          cases, we have reflected much of the feedback we received from  
14          customers as to what they want from us.

15

16   **Q.    Please describe the efforts the Companies made to hear their**  
17    **customers' priorities and what you learned.**

18    A.    We had more than 300 outreach meetings, many of which I attended  
19          personally, with customers, various state agencies, local governments,  
20          school districts, hospitals, economic and community partners and elected  
21          officials throughout KEDNY and KEDLI's service territories. Our

1 outreach was welcomed. I heard directly our customers' expectations of  
2 us, what they believe we do well and where we need to improve.

3  
4 Overwhelmingly, the top priorities are the reliability, safety and  
5 expansion of our gas distribution systems and the affordability of gas  
6 service. Our customers want us to "just keep the heat on" and are  
7 particularly concerned about gas safety following serious industry  
8 incidents. Gas expansion and incentives for gas conversions were  
9 mentioned frequently.

10  
11 All constituents are very concerned about bill impacts. While customers  
12 appreciate the long period of rate stability and the continued price  
13 advantage of natural gas relative to other fuels, the affordability of gas  
14 service is important to all of our customers: residential, commercial and  
15 non-profits. A number of these stakeholders raised phasing in increases  
16 over multiple years to soften rate impacts for customers. We heard that  
17 we must do what we can to assist customers who struggle to pay their  
18 bills, and to help these and other customers wishing to convert to natural  
19 gas. We heard praise for the hard work of our consumer advocates, and  
20 were asked to add resources in this area.

21

1 We confirmed that customers want us to play a lead role in educating  
2 them on gas safety and helping them manage their energy costs.  
3 Customers want to be able to communicate with the Companies more  
4 easily. While many praised the contacts they had with the Companies,  
5 they seek more direct communications with us on issues impacting their  
6 energy usage and gas safety. From our educational partners, we heard  
7 strong support for our STEM grants, mentoring, career panels and  
8 pipeline training programs that are helping to create the engineers of  
9 tomorrow and supporting the Companies' workforce development needs.

10  
11 We heard fair criticism and frustration on issues such as billing accuracy,  
12 estimated meter reads and the frequency of planned interruptions to our  
13 Temperature Controlled service customers over the past two winters.  
14 Municipalities in the Companies' service territories are eager to  
15 coordinate with us on road repairs and on conversions from oil to natural  
16 gas.

17  
18 There was high praise for the Companies' emergency response, and our  
19 response to Superstorm Sandy in particular. Our communities remember  
20 that when their citizens and small businesses really needed help, we were  
21 there. While we heard appreciation for our economic development

1 program directed at the communities most affected by Superstorm Sandy,  
2 our communities are looking for more economic development support  
3 from us. Our economic development program for KEDNY and KEDLI's  
4 affiliate Niagara Mohawk was noted by some constituents who said they  
5 wanted a similar program downstate. There was praise for our legacy  
6 Cinderella program, and a request for more assistance in the  
7 revitalization and beautification of neighborhoods in the communities we  
8 serve.

9  
10 This feedback from our customers and constituents was very valuable to  
11 us and has guided our development of these filings.

12  
13 **Q. Please introduce the other witnesses who provide testimony in the**  
14 **Companies' filings.**

15 A. In addition to my testimony, the Companies' rate case filings are  
16 supported by the testimony of 14 witnesses or witness panels. Below I  
17 summarize the issues they address:

- 18 • The Gas Infrastructure and Operations Panel consists of Ross Turrini,  
19 Senior Vice President – Gas Process and Engineering, Johnny  
20 Johnston, Senior Vice President, Gas Enablement Project, and Laurie  
21 T. Brown, Director - Network Strategy Gas. The panel's testimony

1 discusses the Companies' plans to deliver necessary investments in  
2 gas infrastructure, including the replacement of hundreds of miles of  
3 leak prone main, programs to enhance network reliability and support  
4 gas expansion, and investments to promote the safe and reliable  
5 operation of our gas networks. The panel also discusses the  
6 Companies' operations and maintenance costs to provide service to  
7 customers.

8 • The Gas Safety and Reliability Panel consists of Robert De Marinis,  
9 Vice President – Maintenance & Construction New York Gas, Susan  
10 Fleck, Vice President – Gas Pipeline Safety & Compliance, and  
11 Annette Saxman, Director – Gas Pipeline Safety Analysis New York.  
12 The panel presents the Companies' gas safety programs, as well as  
13 our proposal on Gas Safety Performance metrics.

14 • Ann E. Bulkley of Concentric Advisors addresses the Companies'  
15 cost of equity capital.

16 • Stephen Caldwell, Director Regulatory Strategy & Integrated  
17 Analytics, addresses the the Companies' overall cost of capital and  
18 capital structure.

19 • Maureen Heaphy, Vice President of US Compensation, Benefits and  
20 Pensions, describes the Companies' compensation and benefits  
21 program and our efforts to control the costs of those programs.

- 1           • Keri Sweet Zavaglia, Vice President of New York Performance and  
2           Strategy, addresses the Companies’ implementation of the  
3           recommendations in the recent New York gas management audit.
- 4           • Paul Normand of Management Applications Consulting, Inc.  
5           presents the Companies’ gas depreciation studies and proposed gas  
6           depreciation rates for ratemaking purposes;
- 7           • Charles F. Willard, Director, Site Investigation and Remediation  
8           (SIR), discusses the Companies’ SIR programs, the Companies’  
9           efforts to control and mitigate SIR expense and the Companies’  
10          forecast SIR costs.
- 11          • The Shared Services Panel consists of Vivienne Bracken, Chief  
12          Procurement Officer, Larry Frye, Director - Credit & Collections  
13          Strategy, Paula Leaverton, Manager – Real Estate and Property Tax  
14          and David Campbell, Vice President – US Corporate Finance. The  
15          panel’s testimony sets forth our proposals relating to property tax,  
16          uncollectible expense, customer service quality metrics and low  
17          income programs.
- 18          • Sean P. Mongan, Vice President of Customer Process and  
19          Performance, presents the Companies' proposals on economic  
20          development, outreach and education, gas conversion rebates, natural  
21          gas vehicles and gas-related research and development. Mr. Mongan



1           also presents demonstration programs to deploy new technologies  
2           that will promote more resilient, safe and efficient gas networks that  
3           would facilitate the Commission’s REV goals.

- 4           • Theodore E. Poe, Manager, Gas Load Forecasting and Analysis,  
5           presents the Companies’ gas sales forecasts.
- 6           • Elizabeth D. Arangio, Director, Gas Supply Planning, discusses the  
7           Companies’ efforts to purchase natural gas supplies on a reliable,  
8           cost-efficient basis.
- 9           • The Revenue Requirements Panel consists of David B. Doxsee, Vice  
10          President & Chief Financial Officer – New York, James M. Molloy,  
11          Director Downstate New York Revenue Requirement, and Stephanie  
12          Briggs, Lead Specialist, Downstate New York Revenue  
13          Requirement. The panel’s testimony sets forth the revenue  
14          requirements for the Rate Year, and describes the Companies’ efforts  
15          to review the historic test year costs to ensure they were accurately  
16          charged. The historic test year is the twelve months ended  
17          September 30, 2015 (Historic Test Year or Test Year).
- 18          • The Rate Design Panel consists of Dawn M. Herrity, Principal  
19          Analyst, Gas Pricing New York, Pamela Dise, Director – New York  
20          Pricing, and Howard Gorman of HSG Group Inc. The panel’s  
21          testimony addresses the marginal and embedded cost of service

1 studies, the revenue forecast, revenue allocation, rate design and bill  
2 impacts.

3

4 **Q. Please address the review and presentation of the cost of service data**  
5 **in the Historic Test Year and the Rate Year.**

6 A. The Revenue Requirements Panel describes how we reviewed and  
7 prepared the cost data. To facilitate Staff's review of Historic Test Year  
8 costs, National Grid engaged PwC to review the accounting for costs  
9 charged to the Companies in the Historic Test Year. This detailed review  
10 included a comprehensive review of service company and operating  
11 company costs in the Test Year, including labor allocations, vendor  
12 charges and employee expenses, among other items. PwC's review was  
13 focused on verifying that the Historic Test Year costs were charged  
14 correctly in accordance with National Grid's cost allocation  
15 methodologies, and were appropriate to include in KEDNY and KEDLI's  
16 cost of service. In addition, the Historic Test Year and the forecast Rate  
17 Year underwent significant internal reviews. Together, these internal and  
18 external reviews should facilitate Staff's timely audit of costs included in  
19 KEDNY and KEDLI's revenue requirements.

20

1 In addition to the sustainable savings from various initiatives that are  
2 reflected in the Historic Test Year, we are proposing a productivity factor  
3 of one percent of payroll and payroll taxes to encourage the Companies  
4 to continue to seek cost efficiency measures. The Revenue Requirements  
5 Panel presents the cost data for the two additional data years that we  
6 hope will facilitate a multi-year rate settlement. This Panel also  
7 addresses cost tracker and recovery mechanisms to protect both the  
8 Companies and our customers from costs that deviate from the rate  
9 allowances.

10

11 **Q. Please explain the Companies' objectives and proposals with respect**  
12 **to gas infrastructure investment.**

13 A. While KEDNY and KEDLI operate systems with differing challenges,  
14 their common objectives with respect to their capital investment programs  
15 are maintaining safe and reliable delivery service, including improving  
16 system resiliency through extreme weather events, accelerating the  
17 removal of leak prone pipe and reinforcing their systems to maintain  
18 reliability and enable growth.

19

20 Our capital programs reflected in these filings are \$610 million for  
21 KEDNY and \$340 million for KEDLI in the Rate Year. To deliver these

1 programs and to meet increased O&M workload, KEDNY and KEDLI  
2 need an additional 199 and 110 full time equivalent (“FTE”) positions in  
3 the Rate Year, respectively. These FTEs include positions in field  
4 operations, meter services, engineering, project management, resource  
5 planning, instrumentation and regulation, damage prevention, LNG and  
6 gas control.

7  
8 These additional positions necessitated by our increasing infrastructure  
9 investments and higher volume workload will benefit the communities we  
10 serve. In the coming months, National Grid will look to recruit and train  
11 more than 300 employees needed to support our capital and O&M  
12 programs, including jobs in gas engineering, project management and field  
13 operations. These positions will provide the opportunity to develop  
14 coveted STEM work skills and experience, and offer the prospect of long  
15 term careers in the energy industry. As I discuss below, given the  
16 immediate need to hire highly skilled gas field and customer service  
17 employees and to plan for the future retirements and transition of a deeply  
18 experienced workforce, we are playing a leadership role in the industry  
19 and launching new natural gas and customer service academies and  
20 building on our school partnerships and STEM programs.

21

1 We share the Commission's objective of accelerating the removal of leak  
2 prone pipe to maximize the safety of New York's gas distribution  
3 networks. Accordingly, the Companies' filings reflect a significant  
4 acceleration of leak prone pipe replacement, with KEDNY replacing at  
5 least 50 miles of leak prone pipe per year in each year of the rate plan (a  
6 25 percent increase over its CY 2015 target and a 100 percent increase  
7 over its CY 2012 target) and KEDLI replacing at least 115 miles (a 48  
8 percent increase over its CY 2015 target and a 130 percent increase over  
9 its CY 2014 target). As discussed in the Gas Infrastructure and Operations  
10 Panel's testimony, the cost of removing leak prone pipe has increased  
11 significantly since KEDNY and KEDLI's five-year rate plans were  
12 established. The Panel enumerates the ways the Companies leverage  
13 opportunities to mitigate these and other operations costs.

14  
15 Our desire to remove all leak prone pipe from our systems must be  
16 balanced with customer bill impacts. To extend the life of leak prone  
17 mains and to enhance public safety, the Companies are utilizing  
18 technology to extend the life of leak prone mains and to protect the public  
19 until they can be replaced. KEDNY (which has more cast iron main than  
20 KEDLI) is deploying an innovative robotic joint sealing technology to  
21 improve the safety of these mains until they are replaced. The CISBOT

1 robot seals joints in large diameter leak prone mains at less than one-third  
2 of the cost of traditional joint sealing, largely because the CISBOT is able  
3 to traverse the main and access joints without requiring a pit excavation at  
4 each joint. The CISBOT seals joints while the pipe remains in service,  
5 thereby eliminating the need to interrupt service to customers.

6  
7 Both KEDNY and KEDLI are utilizing pipe lining technology that lines  
8 and seals large diameter pipe and, like CISBOT, it is a cost effective  
9 means of extending the life of the main and protecting the public until it  
10 can be replaced. Both the CISBOT and pipe lining technologies are  
11 especially efficient in congested metropolitan areas where it can be  
12 difficult to locate sufficient subsurface space to install large diameter  
13 main. Because they involve less excavation than traditional pipe  
14 replacement, they reduce construction costs, avoid damage to roads and  
15 vegetation, minimize disruptions to the public and provide environmental  
16 benefits in the form of reduced gas emissions and construction debris.

17  
18 Learning lessons from Superstorm Sandy, the Companies are proposing to  
19 invest in making their systems more resilient by installing in their service  
20 territories' flood zones automated shut-off valves with sensors that stop  
21 the flow of gas as soon as flooding is detected. These valves prevent over-

1           pressurization and stop gas from flowing to premises with damaged  
2           equipment and/or extinguished pilot lights, mitigating the risk of a  
3           potential incident. Automated valves would also provide a real-time count  
4           of services impacted by flooding to inform our storm response. The  
5           Companies also propose programs that target the retirement of leak prone  
6           mains that are susceptible to water intrusion, but would otherwise not be  
7           prioritized for replacement under the main replacement program. These  
8           storm hardening investments will protect our customers and our systems in  
9           severe weather events.

10  
11          To maintain the Companies' ability to serve peak day demand, we are  
12          upgrading our LNG facilities. The Companies' LNG facilities in  
13          Greenpoint (KEDNY) and Holtsville (KEDLI) play a critical role in  
14          maintaining system reliability by providing gas supply to meet peak  
15          demand. These facilities were placed in service in the 1970s and now  
16          require significant investment to ensure continued safe operation,  
17          including major tank upgrades at both plants. In the Rate Year, KEDNY  
18          plans to invest \$30 million and KEDLI plans to invest \$16 million to  
19          upgrade their LNG facilities and these investments will ramp up in CY  
20          2018 to assure the continued safety and reliability of these on-system  
21          supply assets.

1           The Companies are also investing in reinforcements to maintain reliable  
2           delivery and to increase capacity to meet customer demand. Below are  
3           key reinforcement projects from KEDNY and KEDLI's capital  
4           investment plans.

5           KEDNY

- 6           • The Metropolitan Reliability Infrastructure (MRI) project will  
7           reinforce the backbone of the Brooklyn gas system through the  
8           installation of approximately 34,000 feet of 30-inch transmission  
9           main. This \$189 million project will add 850,000 dekatherms of  
10          daily capacity and increase system reliability and operational  
11          flexibility.
- 12          • The Northern Queens Project, a \$100 million reinforcement and  
13          reliability project in one of the most constrained areas of KEDNY's  
14          system, will provide needed capacity to meet increasing customer  
15          demand, interruptible or Temperature Controlled to firm service  
16          requests, and additional multifamily conversions resulting from the  
17          New York City Clean Heat Initiative.

18  
19  
20



1            KEDLI

- 2            • The Northwest Nassau Transmission Project will improve safety  
3            and reliability, resolve low pressure issues and position the gas  
4            transmission system to accommodate a future supply point in  
5            Nassau County. This \$148 million project involves the installation  
6            of over five miles of 24-inch transmission main and the construction  
7            of two new regulator stations.
- 8            • Forecast customer growth on Long Island will require the  
9            installation of 307,000 feet of new main in the Rate Year, as well as  
10           new services and meters.
- 11           • Significant system reinforcement projects to serve growing demand  
12           for gas on Eastern Long Island and on the Rockaway Peninsula.

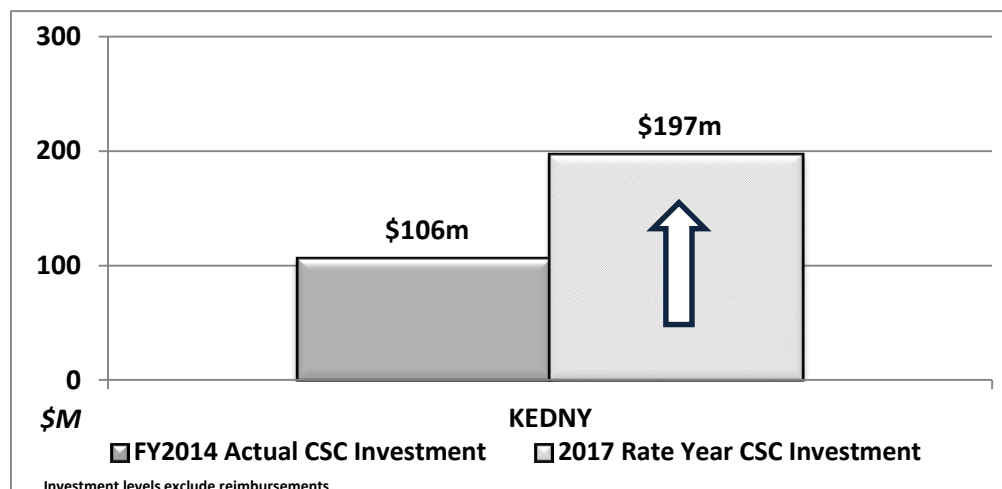
13

14           While investments to meet regulatory requirements, to remove leak prone  
15           pipe and to support reliability and growth can generally be planned and  
16           executed on our timeline, City/State Construction presents a significant  
17           variable in the Companies' forecasts of their capital expenditures.

18           Mandatory investments to comply with current and emerging pipeline  
19           safety regulations, the accelerated removal of leak prone pipe and  
20           City/State Construction account for 55 percent of KEDNY's capital  
21           program and 49 percent of KEDLI's. Of these mandatory investments,

1 City/State Construction represents 56 percent for KEDNY and six  
2 percent for KEDLI in the Rate Year. With the scope of mandatory  
3 investments expanding, the Companies have little room for unexpected  
4 projects. As shown in Table 5, City/State construction projects are on the  
5 rise in KEDNY's service territory in particular, and may reach  
6 unprecedented levels in the Rate Year.

7 **Table 5: KEDNY City/State Construction**



8  
9  
10  
11  
12  
13  
14

While KEDNY coordinates with New York City to forecast these projects as accurately as possible, recent experience indicates that there will be large, unanticipated City projects that will require KEDNY to move its facilities. While some of these projects allow KEDNY to replace leak prone pipe slated for replacement, others lack these synergies. For these reasons, we propose a mechanism to reconcile the

1 cost of City/State construction that exceeds (or falls below) the  
2 Companies' rate allowances.

3  
4 The Panel also addresses our proposed information technology  
5 investments, including investment to enhance the cybersecurity of the  
6 Companies' networks.

7

8 **Q. What do the Companies propose with respect to replacement of leak  
9 prone pipe?**

10 A. To promote public safety and system reliability and to support the  
11 Commission's goal of accelerating the elimination of leak prone  
12 pipe, KEDNY and KEDLI propose to significantly increase their removal  
13 of leak prone pipe in the Rate Year and Data Years. KEDNY will replace  
14 at least 50 miles per year and KEDLI will replace at least 115 miles per  
15 year. In addition, we propose an incentive mechanism to fund increases in  
16 leak prone pipe replacements over these ambitious baseline targets by  
17 more than five miles and 20 miles per year, respectively. If achieved,  
18 these incentive targets would allow the Companies to eliminate all leak  
19 prone pipe on their systems in approximately 20 years. Under the  
20 Companies' proposal for a Gas Safety and Reliability Surcharge, KEDNY  
21 and KEDLI would recover the cost of additional leak prone pipe

1 replacement (capped at average replacement costs) over the baseline target  
2 levels of 50 miles and 115 miles, and would earn an incentive for each  
3 mile replaced above the incentive targets. The Gas Safety and Revenue  
4 Requirements Panel addresses this mechanism and the Gas Infrastructure  
5 and Operations Panel discusses the challenges presented. As discussed by  
6 the Gas Infrastructure and Operations Panel, it will be challenging in the  
7 short term to summon the contractor resources to do this amount of work,  
8 particularly when other utilities are competing for the same resources.  
9 However, we are committed to doing all we can to meet our incentive  
10 targets for replacement of leak prone pipe in a cost-effective way.

11

12 **Q. What do the Companies propose with respect to leak repairs?**

13 A. KEDNY and KEDLI propose to reduce their backlogs of non-hazardous  
14 leaks by 100 and 500 leaks, respectively, each year. While these leaks do  
15 not present safety risks, we recognize that eliminating additional non-  
16 hazardous leaks will enhance system performance and reduce methane  
17 emissions. The Companies propose to use the Gas Reliability and Safety  
18 Surcharge to fund the repair of leaks above the base targets (100/500  
19 leaks) based on their respective average leak repair costs, capped at 50  
20 additional leaks per year. At the same time, both KEDNY and KEDLI are  
21 proposing targets for reducing their hazardous leaks that will require them

1 to improve on their strong performance in this area to assure that the non-  
2 hazardous leak metrics do not divert resources from repairing hazardous  
3 leaks.

4  
5 **Q. Please address the operation and maintenance expense presented in**  
6 **the Companies' filings.**

7 A. A much larger capital program, increased volume of leak repairs, added  
8 costs to lock inactive meters and address plastic fusions, higher materials  
9 and labor costs, expanded paving requirements and higher permitting  
10 fees have driven the Companies' O&M costs overall far above the 2012  
11 costs underlying their five-year rate plans.

12 In addition, Local Law 30 of the New York City Building Code, which  
13 requires gas utilities serving New York City to install external valves on  
14 service lines, is driving \$15 million of increased O&M for KEDNY to  
15 install 6,800 valves in the Rate Year. Local Law 30 requires that external  
16 shut off valves be installed on multifamily, commercial, governmental and  
17 industrial customer service lines prior to January 1, 2010 and at service  
18 lines to one and two family homes by January 1, 2020. We met the target  
19 for 2010 and have been installing the required valves at one and two  
20 family homes in a cost-efficient manner, largely when opportunities arose  
21 to install them in connection with another street repair or City/State

1 construction. While we believed that the approach we took was in the best  
2 interest of our customers, we now have to install the remaining valves in a  
3 fairly short timeframe. KEDNY will invest more than \$22 million in  
4 calendar year 2016 to install over 8,500 valves.

5

6 **Q. What do the Companies propose relative to recovery of their SIR**  
7 **costs?**

8 A. Our objective is to mitigate the growth of large deferral balances that  
9 could create undesirable rate impacts in the future. We propose to move  
10 most of KEDNY and KEDLI's forecast SIR costs for the Rate Year into  
11 base rates. KEDNY and KEDLI's existing surcharge mechanisms will  
12 be used to amortize their respective deferral balances and to reconcile  
13 their annual costs with their base rate allowances. For KEDNY, the  
14 reconciliation of annual costs will include the prospective costs of  
15 remediating the Gowanus Canal and Newtown Creek, two large and  
16 complex sites. While the current surcharge modified by the Commission  
17 as of November 2015 is helping to mitigate the current SIR deferral  
18 balance, KEDNY anticipates incurring significant costs relative to the  
19 remediation of the Gowanus Canal and Newtown Creek over the next  
20 several years. Our SIR recovery proposal would help to avoid a large  
21 deferral balance that would have to be reckoned with in future cases.

1 Company Witness Charles Willard addresses our SIR programs,  
2 including our cost control measures, and the status of the Gowanus Canal  
3 and Newtown Creek sites; the Revenue Requirements Panel discusses  
4 our proposals on the recovery of SIR costs.  
5

6 **Q. What are the Companies' proposals with respect to gas safety and**  
7 **compliance?**

8 A. We are committed to improving our compliance performance and are  
9 undertaking a series of measures to improve our compliance with gas  
10 safety regulations, as measured by Staff's audits. In these cases, the  
11 Companies are proposing to add seven compliance analysts and two  
12 quality assurance/quality control ("QA/QC") inspectors. These additional  
13 personnel will supplement resources in our Gas Pipeline Safety &  
14 Compliance Department. As discussed by the Gas Safety Panel, the  
15 Compliance Analysts will monitor the Companies' compliance with the  
16 Commission's safety regulations and our internal work procedures. We  
17 believe this function has already improved our safety performance and the  
18 additional personnel will drive further improvements. The QA/QC  
19 personnel will inspect field work performed by in-house crews and  
20 contractors and dig up construction jobs to assure they were performed  
21 safely and in compliance with the gas safety regulations, effectively acting

1 as an internal operations auditor. As we increase our construction  
2 workload over the next several years, these additional QA/QC resources  
3 will allow us to conduct hundreds of additional safety inspections.

4  
5 We are implementing a process safety program that adopts the American  
6 Petroleum Institute's recommended pipeline safety management system  
7 standards (Recommended Practice 1173). These standards provide a  
8 framework for identifying hazards, controlling potential risks and  
9 addressing safety and maintenance requirements throughout a pipeline's  
10 life cycle to reduce the likelihood of safety incidents. The Companies will  
11 also engage pipeline safety experts to conduct an independent assessment  
12 of our gas operations to identify any compliance gaps and to help us  
13 develop remediation plans.

14 Longer term, systems and automation are required to improve our  
15 performance, particularly on the records audits. We are in the process of  
16 designing this framework.

17 We propose to modify our gas safety performance metrics to provide more  
18 stringent performance targets in areas such as damage prevention and leak  
19 management and to adjust the safety violations metric to focus more  
20 attention on addressing compliance deficiencies going forward.

21



1 We are also implementing enhancements to our gas safety outreach  
2 program to better educate the public on the importance of recognizing and  
3 reporting gas odors, improving our training and coordination with first  
4 responders, and deploying additional damage prevention resources to  
5 protect our underground facilities. Finally, to advance residential methane  
6 detection technology, we are proposing to install up to 10,000 residential  
7 methane detectors in apartments with inside meters over a three-year  
8 period.

9  
10 **Q. What rate of return on equity and capital structure do the Companies**  
11 **propose?**

12 A. We are proposing a return on equity of 9.94 percent for the Rate Year and  
13 a capital structure with a 48 percent equity component. While the  
14 Companies' actual capital structure is higher than 48 percent equity, we  
15 are proposing a 48 percent equity structure consistent with the  
16 Commission's recent precedent, as discussed in the testimony of Company  
17 Witnesses Ann E. Bulkley of Concentric Advisors and Stephen Caldwell.  
18 The Companies' and our customers' interests will be served if the result of  
19 these rate filings are rates that compensate KEDNY and KEDLI's cost of  
20 providing service to customers and afford the Companies a reasonable  
21 opportunity to earn allowed returns on equity that are commensurate with

1 enterprises of similar risk. The Companies' ability to retain access to  
2 capital markets on terms favorable to our customers will be directly  
3 affected by the rates authorized by the Commission in this proceeding.

4  
5 Investors use the return on equity as a key benchmark in assessing  
6 investment opportunities in public utilities. A return on equity that is  
7 below what investors believe they can earn on investments in companies  
8 with similar risk would impair our ability to attract capital, both debt and  
9 equity, on reasonable terms. Over the past two years, KEDNY and  
10 KEDLI have had credit ratings downgrades from Standard & Poor's and  
11 Fitch. Both cited the Companies' continued capital investments, the fact  
12 that rates have remained unchanged for such an extended period and lower  
13 earned returns. Further downgrades could impact the Companies' credit  
14 quality and raise costs for customers as the cost of borrowing increases.

15  
16 **Q. What are the rate impacts of the Companies' filing?**

17 A. Because the Companies' revenue deficiencies are so large, the rate  
18 impacts are very significant. Table 6 shows the rate impacts of the  
19 Companies' filings on a typical residential heating customer based on a  
20 comparison of total bills in the Historic Test Year and the Rate Year.

21

1  
2

**Table 6: Bill Impacts**

<b>Total Bill Impact</b>	<b>KEDNY</b>		<b>KEDLI</b>	
	<b>Monthly \$</b>	<b>% Increase</b>	<b>Monthly \$</b>	<b>% Increase</b>
Residential Heat	13.98	14%	13.40	12%
Residential Heat Reduced Rate	10.32	11%	10.01	12%
Non Residential Heat	27.94	12%	36.86	12%
Multi Family	106.33	8%	115.52	7%

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For KEDNY, the incremental SIR surcharge approved by the Commission in October 2015 was added to the Historic Test Year rates to compare what KEDNY customers are paying today with KEDNY’s proposed rates in the Rate Year. The total bill comparison of the Historic Test Year to the Rate Year includes the impact of the change in gas commodity prices between the Historic Test Year and the Rate Year. An analysis of rate impacts is discussed in the testimony of the Rate Design Panel. Even with gas commodity prices at near historic lows, these significant bill impacts should be phased in over a multi-year rate plan to ease the impact on our customers. The Revenue Requirements Panel and the Rate Design Panel discuss and illustrate how KEDNY and KEDLI’s rate increases could be spread over a three-year rate plan. The testimony of these Panels demonstrates that distributing the revenue increases over multiple years would help to mitigate the impacts on our customers. We look forward to

1 working with Staff and the other parties to arrive at a multi-year rate plan  
2 that compensates the Companies' cost of service and mitigates the impacts  
3 for our customers.

4  
5 **Q. Please explain the Companies' low income proposals.**

6 A. We recognize that many of our customers struggle to make ends meet.  
7 The Shared Services Panel presents the Companies' proposals to enhance  
8 our low income programs and provide additional assistance to our  
9 customers most in need. KEDLI is proposing to add two consumer  
10 advocates and both Companies propose to increase the monthly discount  
11 for customers participating in their Reduced Residential Rate programs by  
12 five percent. We are working with New York City's Human Resource  
13 Administration and the Office of Temporary Disability to explore  
14 automatic enrollment for the Reduced Residential Rate, which we expect  
15 would significantly increase the pool of participating customers. We  
16 propose a collaborative to arrive at a consensus on how these automated  
17 enrollments can be prioritized to avoid burdening our other customers with  
18 a large deferral while making sure that our neediest customers have access  
19 to the reduced rates.  
20 To assist low-income customers who wish to convert to natural gas from  
21 an alternate fuel, the Companies are proposing a new low-income

1 conversion rebate program. Up to 100 customers participating in KEDNY  
2 or KEDLI's Reduced Residential Rate programs would be entitled to  
3 receive a rebate of up to \$7,500 if they convert their homes to natural gas  
4 and install efficient heating equipment. In addition, to assist low income  
5 customers in managing their energy usage, KEDLI proposes to supply  
6 them with smart, programmable thermostats at no cost to them. These  
7 programs would enable low income customers to realize ongoing fuel  
8 savings that are associated with converting to natural gas heat and provide  
9 them more control in managing their energy usage.

10  
11 We are also proposing several new initiatives to assist our customers,  
12 particularly our customers with low or fixed incomes. We propose a  
13 stand-alone customer assistance and outreach center in Brentwood  
14 (Suffolk County) to provide one-stop service for all customers, with a  
15 focus on low-income and vulnerable customers. In addition, we propose  
16 to implement expos in coordination with our consumer advocates and  
17 community partners to provide our customers facing challenges with a  
18 means of connecting immediately with the resources they need under one  
19 roof. Finally, we propose to transform a portion of our high-traffic  
20 MetroTech customer office into a sustainability hub where we can educate  
21 customers on gas safety and energy efficiency. Our Downtown Brooklyn

1 office is an ideal location because it is very accessible through public  
2 transportation, will support significant walk-in visitors, and is located in  
3 close proximity to colleges and schools that can partner with us to support  
4 the project.

5 The Shared Services Panel describes our low income customer initiatives  
6 and the planned sustainability hub at MetroTech.

7

8 **Q. Please explain the Companies' economic development proposals.**

9 A. Since 1966, KEDNY, later joined by KEDLI, has helped to revitalize local  
10 communities through the award winning Cinderella community  
11 development program. Through this program, we have provided awards  
12 for rehabilitation of abandoned buildings, new affordable housing and  
13 retail stores on commercial strips. The original concept for the Cinderella  
14 program was to demonstrate that by making a modest investment, good  
15 housing stock could be refurbished into attractive, affordable living space.  
16 We recognized that a critical component to the restoration of our service  
17 territories was the commercial strips that adjoined the housing areas. We  
18 worked with local shopping districts, encouraging owners to improve the  
19 facades of their stores with the help of Cinderella grants. Cinderella  
20 became a model that has been copied by other cities throughout the United  
21 States, and in other countries as well. In 2003, we expanded the

1 Cinderella program to award grants to encourage the innovative use  
2 of green technology and the development of the next generation of  
3 building technologies. We extended this legacy with our emergency  
4 economic development program following Superstorm Sandy to support  
5 residential and commercial customers in their recovery. We are extremely  
6 proud of this legacy and wish to build on it to continue the revitalization of  
7 the communities we serve.

8  
9 We are proposing economic development funding of \$2 million for both  
10 KEDNY and KEDLI. As part of our stakeholder engagement, we  
11 solicited feedback from customers and other stakeholders to identify areas  
12 where enhanced economic development programs would be most  
13 effective. Based on this feedback, the Companies developed a  
14 comprehensive suite of economic development programs that will support  
15 urban revitalization, infrastructure assistance, Brownfield and industrial  
16 building redevelopment, sustainable gas, manufacturing productivity and  
17 attraction of new businesses to our service territories. These programs are  
18 addressed in the testimony of Company Witness Sean Mongan.

19 Collectively, these programs will help offset customer costs for natural gas  
20 infrastructure upgrades to accommodate business expansion and economic  
21 growth, conversion to gas from an alternate fuel or new construction, and

1 promote regional economic growth through the development,  
2 demonstration and deployment of new sustainable gas technologies.

3

4 **Q. What are the Companies proposing to promote growth in their service**  
5 **territories?**

6 A. The Gas Infrastructure and Operations Panel addresses the capital  
7 investments the Companies plan to reinforce their systems and enable  
8 growth. Company Witness Sean Mongan discusses a new program to  
9 assist KEDLI customers with upfront conversion costs by offering a rebate  
10 of \$1,000 to each new customer who agrees to take service along the route  
11 of a planned main replacement. By coordinating gas connections with  
12 main replacements, this program will encourage more efficient growth by  
13 reducing the number of road openings, repaving and permitting costs and  
14 traffic disruptions compared to typical service installations. We also  
15 propose the extension of KEDLI's successful Neighborhood Expansion  
16 Program, which allows customers in neighborhoods with promising  
17 growth potential to have KEDLI expand its network to serve them without  
18 requiring contributions in aid of construction. KEDNY proposes an  
19 incentive for customers to buy natural gas vehicles to make more efficient  
20 use of existing infrastructure. Further, the Companies' proposed  
21 conversion rebate programs and KEDLI's smart, programmable



1 thermostat program for low income customers will help these customers  
2 access the benefits of conversion to natural gas and provide them a means  
3 of managing their energy use.

4  
5 **Q. How do the Companies propose to address Temperature Controlled**  
6 **Service?**

7 A. While the Temperature Controlled (TC) Service Classification has been an  
8 important tool for the Companies to leverage non-peaking capacity on  
9 their distribution systems and make incremental sales of gas in off-peak  
10 periods, we understand that TC customers are not satisfied with their  
11 service and rates. We propose a collaborative where we can discuss with  
12 TC customers and Staff how the service can be structured in a manner that  
13 meets the needs of all stakeholders. As of the date of the Commission's  
14 order resolving these rate filings, we will not add new TC customers until  
15 the collaborative has completed its work and the Commission has made a  
16 determination on the recommendations submitted by the collaborative.

17  
18 **Q. What are the Companies' proposals with respect to customer service?**

19 A. We propose various investments and programs that are needed to enhance  
20 our customers' experience. The Companies propose to improve their call  
21 center operations by utilizing new technology to increase the capabilities

1 of remote customer agents and by fully utilizing the resources of our New  
2 York contact centers to improve service levels. We will install an  
3 additional 528,000 AMR devices in KEDNY's service territory, which  
4 will complete the deployment of this important customer program  
5 downstate.

6 In addition to our proposed new customer assistance and outreach office in  
7 Brentwood and the sustainability hub at our MetroTech Office, we  
8 propose to expand the availability of third-party payment processing  
9 agents so customers can pay their bill in person more easily.

10 To measure our performance in delivering customer service, the  
11 Companies are proposing an innovative service quality program that  
12 includes the current service quality metrics (requiring a five percent  
13 improvement in the calls answered metric for KEDNY and the same  
14 stringent target for KEDLI, which is currently not subject to this metric)  
15 together with new metrics that drive customer satisfaction, including  
16 payment processing, interactive voice response system self-service rate,  
17 and percent of appointments kept. The Companies are also proposing two  
18 new incentive-only metrics on payments made through the web and  
19 mobile devices and low income outreach and assistance program  
20 engagement. We designed the proposal to target metrics over which the  
21 Companies have better control, to capture new customer communication

1 channels and to standardize the metrics across our downstate service  
2 territories. The proposed program would allow superior performance in  
3 one area to offset below-target performance in another and is designed to  
4 provide continuous opportunities for improvement.

5  
6 To assure accurate billing, the Companies' billing systems must have the  
7 requisite functionality. The Commission is aware that KEDNY had  
8 contemplated converting its CRIS system to the CSS system used by  
9 Niagara Mohawk and KEDLI. Given the complexities of KEDNY's  
10 customer billing, we questioned whether the CSS system was best suited  
11 for accurate management of these complexities, and the conversion is now  
12 paused as we consider whether CSS or another application would be the  
13 best choice for KEDNY. This pause will allow KEDNY to complete its  
14 AMR deployment before attempting to implement a new customer system,  
15 incorporating lessons learned from KEDLI's CSS conversion. We will  
16 keep Staff informed of our progress and will seek cost recovery at the  
17 appropriate time.

18

19 **Q. Please describe the Companies' proposals for demonstration**  
20 **programs that support the objectives of the REV proceeding.**

1       A. Consistent with the goals of the REV proceeding, the Company is  
2           committed to testing technologies designed to create a more resilient gas  
3           system and enabling greater customer engagement and choice. The  
4           Companies each propose three demonstration programs that will permit  
5           them to test new technologies. Company Witness Sean Mongan discusses  
6           the flood zone protection packages, the micro CHP home energy  
7           management solutions and commercial demand response demonstration  
8           programs for KEDNY and KEDLI. Under these programs, both  
9           Companies will deploy 500 flood zone protection packages, install 10  
10          micro CHP electric generating units and implement a commercial demand  
11          response program for up to 20 commercial customers. The flood zone  
12          protection packages include equipment to detect excessive methane levels  
13          and enable automatic shut off if unsafe conditions are detected, and would  
14          identify opportunities for customers to install energy efficiency measures.  
15          The micro CHP units would provide heat and hot water as well as  
16          supplemental electric power to customers in low income areas. This  
17          demonstration project has the potential to both reduce the need for future  
18          investments to serve electric load and allow customers to benefit from the  
19          price advantage of using natural gas to generate electricity. The  
20          commercial demand response program would call for voluntary  
21          participants to reduce their gas use by 10-20 percent in exchange for a

1 market-based credit for their usage reductions. As discussed by Mr.  
2 Mongan, we hope to learn valuable lessons from these demonstration  
3 programs that will help us build larger programs to assist customers in  
4 managing their energy usage and to effectively manage peak demand for  
5 the benefit of all our customers.

6

7 **Q. What are the Companies doing to hire and train the next generation**  
8 **of utility workers?**

9 A. We have more than 4,000 highly skilled, dedicated National Grid  
10 employees that support our business in New York. But National Grid, and  
11 the broader utility industry, is facing a challenge in the aging demographic  
12 of its workforce. In the coming years, many of our most experienced and  
13 skilled utility professionals will be eligible for retirement. Therefore, we  
14 must attract and retain the next generation of utility workers to support our  
15 business and operate and maintain our gas infrastructure. We are  
16 partnering with vocational schools, community colleges and veterans'  
17 associations to create a job "pipeline" into the Companies. National Grid  
18 is committed to supporting STEM education, and Engineering Our Future  
19 is our long-term plan to attract students to STEM careers. National Grid  
20 works with educators and students, from kindergarten to college, to  
21 promote STEM education. In New York City, we are collaborating with

1 education and business leaders to support the Energy Tech High School  
2 that is training students to fill the next generation of STEM and energy  
3 jobs. Students from Energy Tech have the opportunity to prepare for  
4 careers in the utility industry through unique opportunities like field visits,  
5 job shadowing, mentoring, and internships at National Grid and  
6 Consolidated Edison. Other programs in this area include a partnership  
7 with Brooklyn Tech Middle School to develop a four-year program that  
8 will support STEM education for middle school students in Brooklyn, an  
9 associate's degree program we designed with Kingsborough Community  
10 College to prepare students to enter the workforce in the customer care  
11 field (the Customer Service Academy) and the creation of a natural gas  
12 technician program at Farmingdale Community College (the Natural Gas  
13 Academy). Our efforts in this area are discussed by Company Witness  
14 Maureen P. Heaphy.

15  
16 **Q. Are the Companies' filings consistent with the New York State Energy**  
17 **Plan and the Commission's REV policies?**

18 A. Yes. We support New York State's energy policies and the policy  
19 objectives stated in the Commission's REV proceeding. As demonstrated  
20 throughout these filings, we are committed to modernizing our gas  
21 infrastructure to promote resiliency, reliability and growth, to deploying

1 new technologies to enhance gas safety and customer engagement and to  
2 assisting our customers with managing their energy usage. We look  
3 forward to working with all stakeholders to promote these policies in a  
4 manner that benefits our customers and communities.

5

6 **Q. Please summarize your testimony.**

7 With the exception of a one-time increase for KEDLI's customers in 2008,  
8 KEDNY and KEDLI customers have had two decades of base rate  
9 decreases and stability. Over this period, the Companies have invested  
10 billions of dollars in their gas infrastructure to maintain safe and reliable  
11 delivery service to customers and have also invested in the revitalization  
12 of the communities we serve. Driven by critical infrastructure investments  
13 and the fact that their rate allowances are not aligned with the cost of  
14 serving customers, KEDNY and KEDLI have very large revenue  
15 deficiencies that need to be addressed. It is our responsibility to our  
16 customers, our investors and creditors to seek base rates that fund the cost  
17 of providing safe and reliable service to our customers. The Companies  
18 need new delivery rates that compensate their cost of service to customers,  
19 maintain their financial stability by supporting advantageous access to  
20 debt capital and provide a fair opportunity to earn a reasonable return on  
21 the equity invested to improve the resiliency, safety and reliability of their

1 gas networks. The combination of gas commodity costs forecast to remain  
2 at or near historic lows and our desire, shared by our customers, to  
3 mitigate delivery rate impacts by spreading the revenue increases over  
4 multiple years should result in KEDNY and KEDLI rate plans that allows  
5 us to meet the expectations of our customers and the Commission.

6  
7 We have listened to our customers, Staff and other stakeholders and their  
8 input informed our development of these cases. We propose necessary  
9 investment in our downstate distribution systems to accelerate removal of  
10 leak prone pipe, to make sure our customers can count on us to “just keep  
11 the heat on,” to comply with existing and emerging regulations, to make  
12 our gas networks more resilient to extreme weather events and to enable  
13 growth. As the energy provider to over two million customers in New  
14 York, we are advancing clean energy solutions that further our  
15 commitment to environmental stewardship. Increasing the availability of  
16 natural gas will provide energy savings to customers and direct  
17 environmental benefits from reduced emissions of greenhouse gases as  
18 customers convert from dirtier fuels.

19 To facilitate growth in a cost-effective manner, we propose rebates to  
20 offset the initial cost of conversion to gas equipment to KEDLI customers  
21 on the path of mains scheduled for replacement and seek to extend the



1           successful Neighborhood Expansion Program that is bringing gas service  
2           to previously unserved areas.

3           We are proposing increased financial assistance and conversion rebates to  
4           our low income customers, as well as a sustainability hub at our  
5           MetroTech office and a customer outreach center in Brentwood to educate  
6           customers about gas safety and energy efficiency and to make it easier for  
7           them to talk to us. We present Rev-like demonstration programs that  
8           would equip customers in flood zones with technology that can detect  
9           excess methane levels and inform our emergency storm response, a micro  
10          CHP program and a commercial demand response program that would  
11          credit customers for not using natural gas during peak periods. We  
12          propose economic development funding to revitalize distressed  
13          communities in our service territory, to allow for business expansion that  
14          will create jobs and to promote clean energy technology.

15          We are working with educational partners to promote STEM skills and  
16          creating educational opportunities for the workforce of the future to learn  
17          the critical math, engineering and customer service skills needed in the  
18          energy industry.

19          I am confident that, with fully compensatory rates, the Companies can  
20          deliver all of these important initiatives, enhance safety and reliability, and  
21          achieve the priorities we share with our customers and the Commission to

1 create a sustainable energy future for the next generation of customers in

2 New York.

3

4 **Q. Does that conclude your testimony?**

5 A. Yes.

Testimony of  
Elizabeth D. Arangio

**Before the Public Service Commission**

**THE BROOKLYN UNION GAS COMPANY D/B/A NATIONAL GRID NY  
and KEYSpan GAS EAST CORPORATION D/B/A NATIONAL GRID**

**Direct Testimony**

**of**

**Elizabeth D. Arangio**

**Dated: January 29, 2016**

# Testimony of Elizabeth D. Arangio

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## Testimony of Elizabeth D. Arangio

1 **I. Introductions and Qualifications**

2 **Q. Please state your name and business address.**

3 A. My name is Elizabeth D. Arangio. My business address is 40 Sylvan  
4 Road, Waltham, Massachusetts 02451.

5

6 **Q. Please describe your business position and responsibilities.**

7 A. I am the Director of Gas Supply Planning with responsibility for the gas  
8 supply resource portfolios of National Grid USA's ("National Grid") local  
9 gas distribution companies ("LDCs") in New York, including The  
10 Brooklyn Union Gas Company d/b/a National Grid NY ("KEDNY") and  
11 KeySpan Gas East Corporation d/b/a National Grid ("KEDLI")  
12 (collectively the "Companies"). In addition to the New York portfolios, I  
13 am also responsible for planning the gas resource portfolios of National  
14 Grid's New England subsidiaries.

15

16 **Q. Please summarize your educational background and your  
17 professional experience.**

18 A. I graduated from the University of Massachusetts in 1991 with a Bachelor  
19 of Business Administration. In 1995, I graduated from Bentley College  
20 with a Master of Business Administration. From 1991 to 1994, I worked  
21 as a Gas Accounting Analyst in the Marketing Operations Department at

## Testimony of Elizabeth D. Arangio

1 Algonquin Gas Transmission Company. In 1994, I joined Boston Gas  
2 Company as a Gas Supply Analyst. In 1997, I was promoted to Group  
3 Leader Transportation Services, with responsibility for managing all  
4 activities associated with the customer choice program. In 1998, I was  
5 promoted to Director of Gas Acquisition and Transportation Services and  
6 assumed responsibility for the administration of Boston Gas's gas resource  
7 portfolio and customer choice program in Massachusetts and, in 2000, the  
8 resource portfolio of EnergyNorth Natural Gas, Inc. in New Hampshire.  
9 In February 2004, I assumed the additional responsibility for gas supply  
10 planning for the Companies' resource portfolios. Following the  
11 acquisition of KeySpan Corporation by National Grid, I was named to my  
12 current position and assumed added responsibility for National Grid's gas  
13 resource portfolios in Upstate New York and Rhode Island.

14

### 15 **II. Purpose of Testimony**

#### 16 **Q. What is the purpose of your testimony?**

17 A. My testimony has several purposes. First, I describe the Companies'  
18 efforts to purchase gas supply and pipeline transportation and storage  
19 services on a reliable, least-cost basis in the twelve months ended  
20 September 30, 2015 ("Historic Test Year"), the twelve months ending  
21 December 31, 2017 ("Rate Year"), and the twelve months ending

## Testimony of Elizabeth D. Arangio

1 December 31, 2018 and December 31, 2019 (“Data Years”). Second, I  
2 present the Companies’ forecast of gas costs for the Rate Year. Third, I  
3 present the results of the Companies’ marginal gas cost studies. Fourth, I  
4 discuss the Companies’ Customer Choice Program. Fifth, I discuss the  
5 Companies’ Gas Cost Volatility Management Program. Sixth, I discuss  
6 certain modifications that the Companies propose to make with respect to  
7 the treatment of revenues derived by KEDLI under a Fuel Management  
8 Agreement with the Brooklyn Navy Yard Cogeneration Partners  
9 (“BNYCP”). Finally, I discuss the status of the recommendations set forth  
10 in the Companies’ most recent management audit concerning gas supply  
11 planning and procurement.

12  
13 Pursuant to the New York State Public Service Commission’s  
14 (“Commission”) Order dated October 28, 2005 in Case 05-G-0903, as of  
15 November 2005, the Companies have combined the planning and  
16 implemented a joint dispatch of their gas supply portfolios to permit the  
17 customers of both KEDNY and KEDLI to enjoy enhanced reliability of  
18 supply and lower costs. Therefore, my testimony addresses the combined  
19 portfolios of the Companies and the material I present is identical for  
20 KEDNY and KEDLI.

21



**Testimony of Elizabeth D. Arangio**

1 **Q. Does your testimony include any exhibits?**

2 A. Yes. My testimony includes the following exhibits that were prepared  
3 under my supervision and direction:

4 Exhibit \_\_ (EDA-1) KEDNY & KEDLI Portfolio Schematics;

5

6 Exhibit \_\_ (EDA-2) KEDNY & KEDLI Pipeline Transportation

7

Contracts;

8

9 Exhibit \_\_ (EDA-3) KEDNY & KEDLI Storage Contracts;

10

11 Exhibit \_\_ (EDA-4) KEDNY/KEDLI Projected Monthly Gas Stored  
12 Volumes and Dollars for the Rate Year and Data  
13 Years Summarized by Market Area, Gulf Coast and  
14 LNG storage;

15

16 Exhibit \_\_ (EDA-5) KEDNY/KEDLI Purchased Gas Expense for the  
17 Twelve Months Ending (“TME”) September 30,  
18 2015;

19

20 Exhibit \_\_ (EDA-6) KEDNY/KEDLI Forecast of Variable Gas Expense  
21 for the TME December 31, 2017, 2018 and 2019;

22

23 Exhibit \_\_ (EDA-7) KEDNY/KEDLI Forecast of Purchased Gas  
24 Expense for the TME December 31, 2017, 2018 and  
25 2019;

26

27 Exhibit \_\_ (EDA-8) KEDNY & KEDLI Estimated Marginal Commodity  
28 Cost of Gas; and

29

30 Exhibit \_\_ (EDA-9) KEDNY & KEDLI Estimated Annualized Marginal  
31 Capacity Cost of Gas.

32

## Testimony of Elizabeth D. Arangio

1 **III. Gas Supply Portfolio**

2 **Q. Please describe the Companies' gas distribution systems.**

3 A. KEDNY's gas distribution system serves Brooklyn, Staten Island and  
4 portions of the Borough of Queens, all located within the City of New  
5 York. KEDLI's gas distribution system serves the portion of Queens not  
6 served by KEDNY, as well as Nassau and Suffolk counties on Long  
7 Island. KEDNY and KEDLI are parties to an agreement with  
8 Consolidated Edison Company of New York, Inc. concerning the  
9 ownership and operation of the New York Facilities System ("NYFS").  
10 This agreement permits the parties to contract with interstate pipelines for  
11 the transportation and receipt of gas from various interstate pipelines that  
12 interconnect with the NYFS. The NYFS has interconnections with  
13 Transcontinental Gas Pipe Line LLC ("Transco"), Texas Eastern  
14 Transmission LLC, Iroquois Gas Transmission L.P. ("Iroquois") and  
15 Tennessee Gas Pipeline LLC. KEDNY and KEDLI contract for service  
16 from each of these pipelines as well as various other upstream pipelines  
17 and storage service providers.

18

19 **Q. Please describe the Companies' gas supply planning process.**

20 A. Typically, in the spring of each year, the Gas Supply Department develops  
21 plans to meet the Companies' gas supply obligation for the annual period

## Testimony of Elizabeth D. Arangio

1 from November 1 of that year through October 31 of the following year.

2 This planning process begins with an updated ten-year demand forecast  
3 that provides the foundation for customer requirements that ultimately  
4 determine incremental pipeline, storage or peaking needs.

5

6 **Q. You mentioned that the Companies have combined the planning and**  
7 **dispatch of their supply portfolios. How does this benefit the**  
8 **Companies' customers?**

9 A. The Companies have been able to leverage the complementary nature of  
10 their demand portfolios, the geographic proximity of their service  
11 territories and their aligned capacity contracts to realize supply synergies.  
12 With a combined portfolio, the Companies have been able to plan gas  
13 capacity additions to meet firm customer growth in an efficient and cost-  
14 effective manner. In addition, by implementing combined gas  
15 dispatching, KEDNY and KEDLI have been able to achieve efficiencies  
16 and variable cost savings.

17

18 **Q. Are the Companies' supply portfolios combined for the purpose of**  
19 **determining the Gas Adjustment Charge ("GAC") that is assessed to**  
20 **customers?**

## Testimony of Elizabeth D. Arangio

1 A. The Companies currently assess separate GACs. In determining the  
2 individual GACs, the Companies assess the same commodity costs to both  
3 KEDNY and KEDLI; however, the fixed costs of the capacity are handled  
4 differently. The Companies assess separately to their respective customers  
5 the cost of capacity contracts that they had in their individual supply  
6 portfolios prior to April 2004. All costs associated with capacity contracts  
7 entered after that date are allocated to both Companies. In advance of  
8 each GAC year, a unitized fixed cost is calculated for each Company by  
9 taking its respective total demand charges, dividing them by its projected  
10 annual firm sales and transportation volumes, and applying its total annual  
11 fixed cost credits. The unitized fixed cost is then added to the commodity  
12 cost of gas each month and charged to customers for KEDNY and KEDLI,  
13 respectively. The Companies are proposing to combine their fixed costs  
14 and fixed cost credits to eliminate these separate cost assessments. Based  
15 on current costs, this proposal, which is discussed in more detail by the  
16 Rate Design Panel, would result in a 0.64 percent decrease in costs for  
17 KEDNY's customers and a 0.85 percent increase in costs for KEDLI's  
18 customers.

19

20 **Q. What is the basis for the Companies' city gate requirements?**

## Testimony of Elizabeth D. Arangio

1 A. The primary firm demand (*i.e.*, core customer load forecast) forms the  
2 basis for the Companies' gas supply portfolio. The primary firm demand  
3 is the demand imposed on the Companies by their firm customers.  
4 Pipeline and storage capacity, along with peaking assets, are used to  
5 satisfy the primary firm demand. An annual load duration curve or similar  
6 approach is utilized to structure capacity contracts to best meet the shape  
7 and frequency of the anticipated loads and to assure the Companies'  
8 ability to meet those loads. The Companies do not incorporate any reserve  
9 margin assumptions when developing their design weather forecasts and  
10 capacity requirement determinations.

11

12 **Q. Does the primary firm demand include the requirements of customers**  
13 **who purchase gas commodity from retail marketers?**

14 A. Yes. The Companies determine their total primary firm demand for their  
15 core customers regardless of whether they purchase gas commodity from  
16 the Companies or from retail marketers ("Retail Marketers" or  
17 "Marketers").

18

19 **Q. What contracts or assets are included in the Companies' existing**  
20 **portfolio?**

## Testimony of Elizabeth D. Arangio

1 A. Exhibits \_\_ (EDA-1) sets forth schematics of the Companies' gas  
2 portfolios and provides their maximum delivery entitlements from various  
3 sources of supply, including underground storage contracts.

4

5 **Q. Please describe Exhibit \_\_ (EDA-2) – Pipeline Transportation**  
6 **Contracts.**

7 A. Exhibit \_\_ (EDA-2) summarizes the firm pipeline transportation capacity  
8 and bundled peaking assets in the portfolio for the 2015-2016 winter  
9 season (November 1, 2015 to March 31, 2016). Listed for each contract is  
10 information concerning the service provider (pipeline or supplier), tariff  
11 rate schedule, contract volume and contract expiration date.

12

13 **Q. Please describe Exhibit \_\_ (EDA-3) – Storage Contracts.**

14 A. Exhibit \_\_ (EDA-3) summarizes the Companies' firm storage contracts  
15 and the transportation contracts used to deliver storage withdrawal  
16 volumes to the city gate for the 2015-2016 winter season. Listed for each  
17 contract is information concerning the name of the storage service  
18 provider or pipeline, tariff rate schedule, contract volume and contract  
19 expiration date.

20

**Testimony of Elizabeth D. Arangio**

1 **Q. What are the sources of gas supply purchased by the Companies for**  
2 **their distribution customers?**

3 A. KEDNY and KEDLI purchase gas supplies from the Northeast producing  
4 region, which includes the Marcellus and Utica shale supply basins, from  
5 the onshore and offshore Gulf of Mexico region, and from suppliers  
6 located along Canadian transportation paths originating at Dawn, in  
7 Ontario, Canada and also including the Vector Pipeline, which originates  
8 near Chicago, Illinois. During the 2014-2015 winter period, the  
9 Companies purchased approximately 79 billion cubic feet (“Bcf”) of gas  
10 from the Northeast region, approximately 20 Bcf from the Gulf Coast  
11 region and approximately 11 Bcf from suppliers along the Canadian  
12 transportation paths.

13

14 **Q. What is the role of underground storage in satisfying customer**  
15 **requirements?**

16 A. Approximately 37 percent of the Companies’ normal winter supply  
17 obligation and 31 percent of their design day demand requirement are met  
18 by deliveries of gas withdrawn from storage. Under the Companies’  
19 storage contracts, storage deliverability typically declines as inventory  
20 decreases. The provisions of the contracts or tariffs that provide for these  
21 declines are known as withdrawal ratchets. Once reached, these ratchets

## Testimony of Elizabeth D. Arangio

1 cannot be reversed until the following year. The Companies' storage  
2 withdrawal plan (a/k/a storage rule curve) is established prior to the winter  
3 season to maintain inventories at levels that allow sufficient storage  
4 deliverability to meet forecast winter peak conditions.

5  
6 Market area storage provides the Companies with services that cannot be  
7 easily duplicated with other assets. The most important attribute these  
8 assets provide is flexibility, which is vital to meet fluctuating customer  
9 requirements. KEDLI and KEDNY's Transco storage service contracts  
10 provide end-of-day balancing that minimizes the risk of balancing  
11 penalties. Storage allows enhanced flexibility for customer load changes  
12 on weekends and holidays. In contrast, typical supply purchases are  
13 ratable, meaning they must be called on at the same volume for each day  
14 of a weekend or holiday. Most of the Companies' storage contracts can be  
15 turned off and on intraday to meet changing conditions. In addition,  
16 storage improves the load factor of flowing pipeline assets and is critical  
17 to the Companies' efforts to meet design weather conditions. The  
18 Companies use a least cost dispatch to fill storage. Where Northeast  
19 region supplies present an opportunity to displace long haul supplies for  
20 storage refill, the Companies will take advantage of this economically  
21 priced supply.



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1 KEDNY and KEDLI also have contracted for approximately 21.4 Bcf of  
2 Gulf Coast storage that is used to (1) maintain supply reliability during  
3 *force majeure* supply outages in the Gulf of Mexico producing region, (2)  
4 balance on-system loads, (3) support the Companies' price volatility  
5 management program, and (4) make off-system Gulf Coast area sales.  
6

7 **Q. What is the role of liquefied natural gas in the Companies' portfolio?**

8 A. The Companies maintain two on-system liquefied natural gas ("LNG")  
9 facilities that are located in Greenpoint, Brooklyn and Holtsville, Long  
10 Island. The Greenpoint LNG facility allows KEDNY to store  
11 approximately 1.6 Bcf of gas and has a peak day vaporization capacity of  
12 approximately 291,000 dt/d. The Holtsville LNG facility allows KEDLI  
13 to store approximately 0.6 Bcf of gas and has a vaporization capacity of  
14 103,000 dt/d. Collectively, the Greenpoint and Holtsville LNG facilities  
15 provide the Companies with approximately 15 percent of their peak day  
16 gas supplies.  
17

18 LNG provides the Companies with services that cannot be easily  
19 duplicated with other assets. Because these resources can be brought on  
20 line quickly, these plants can be used to meet hourly fluctuations in  
21 demand, maintain deliveries to customers and balance pressures across

## Testimony of Elizabeth D. Arangio

1 portions of the distribution system during periods of high demand. Most  
2 importantly, these resources are vital in preserving delivery pressures in  
3 the event that an off-system resource becomes unavailable.

4 **Q. What are the projected monthly beginning and ending volumes and**  
5 **dollar balances for gas stored through the end of the Rate Year and**  
6 **Data Years summarized by Market Area, Gulf Coast and LNG**  
7 **storage?**

8 A. Exhibit \_\_ (EDA-4) provides the projected monthly volume and cost of  
9 injections and withdrawals for the Companies' underground and LNG  
10 storage facilities for the Rate Year and Data Years.

11  
12 **Q. Do the Companies have plans to add any incremental pipeline**  
13 **capacity to meet forecast design day load requirements?**

14 A. The Companies have entered into the following precedent agreements for  
15 new pipeline capacity:

16  
17 • An agreement with Dominion Transmission, Inc. ("DTI") for  
18 82,000 dt/day from Leidy, Pennsylvania ("PA") to an  
19 interconnection with Iroquois at Canajoharie, New York. This  
20 capacity will replace a like quantity of existing capacity from  
21 Union Gas Pipeline and TransCanada Pipeline from Dawn, Ontario  
22 into Iroquois at Waddington, New York. Service is expected to  
23 commence on November 1, 2016.

## Testimony of Elizabeth D. Arangio

- 1           • An agreement with Transco for 115,000 dekatherms (“dt”)/day of  
2 incremental firm capacity from Transco’s station 195 in Southeast,  
3 PA. The agreement will provide for deliveries of up to 50,000  
4 dt/day to the existing Narrows Delivery Point on Staten Island and  
5 up to 65,000 dt/day to the inlet of the existing Rockaway Lateral.  
6 Service is expected to commence on November 1, 2017.

7           In addition to the 115,000 dt/day Transco expansion, the Companies are  
8 currently evaluating an expansion of up to 400,000 dt/day of incremental  
9 firm capacity from Transco’s station 195 to the Rockaway transfer point.  
10 If the Companies move forward with this expansion, it will include a fully  
11 looped pipeline segment from the discharge side of Transco’s station 207  
12 to a sub-sea interconnect with the existing delivery lateral in New York  
13 Bay, further enhancing reliability of the system. This expansion could be  
14 in service as early as November 1, 2019.

15  
16           Until incremental projects come on line, the Companies will continue to  
17 purchase available citygate supplies to meet design day and design season  
18 customer requirements.

19  
20 **IV. Portfolio Management**

21 **Q. Please describe the Companies’ gas supply planning goals.**

22 A. The Companies’ primary gas supply planning goals are to:

## Testimony of Elizabeth D. Arangio

- 1) ensure gas supplies are adequate to reliably meet projected primary firm demand;
- 2) maintain a flexible, diversified portfolio of firm pipeline transportation capacity, storage, gas supply, and peaking assets; and
- 3) minimize gas costs to the extent possible without compromising reliability.

7  
8 In addition to the development of a reliable, least cost portfolio, the  
9 Companies also seek to minimize price volatility in accordance with the  
10 Commission's policy statement regarding gas purchasing practices that  
11 was issued in Case 97-G-0600 and updated by letter issued March 31,  
12 2011.

13 **Q. What is the Companies' strategy for achieving these goals?**

14 A. The Companies' strategy for achieving these goals is to contract only for  
15 that capacity needed to maintain reliability to firm customers consistent  
16 with the Commission's Policy Statement in Case 97-G-1380, and to meet  
17 the price diversity and volatility mitigation guidelines set forth in the  
18 Commission's Policy Statement in Case 97-G-0600, as updated by letter  
19 issued on March 31, 2011.

20

21 **Q. Please describe how that strategy is put into practice.**

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1 A. Reliability is maintained by contracting for pipeline capacity that enables  
2 the Companies to arrange for the delivery of gas from reliable and diverse  
3 supply points to the Companies' city gates in quantities sufficient to meet  
4 forecast design day and design hour primary firm load and near term  
5 growth in that load.

6  
7 **Q. Please describe the Companies' gas purchasing process.**

8 A. The Companies contract for a quantity of gas to ensure sufficient supply to  
9 reliably meet the primary firm demand under design conditions, as well as  
10 to account for daily and seasonal variation in loads caused by weather. A  
11 combination of term and spot contracts provides pricing diversity and  
12 necessary flexibility with respect to volume so that the Companies are able  
13 to respond to fluctuations in demand. Both term and spot contracts are  
14 firm (not interruptible) to ensure reliability.

15  
16 Term contracts have durations of more than one month and, in general,  
17 have a specified fixed daily baseload quantity. Most term contracts have  
18 base load quantities necessary to satisfy requirements under a "warm  
19 winter" scenario. Contract durations are generally limited to one year or  
20 less, typically a winter season.

21

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1 Term contracts are generally priced monthly. Although First-of-the-  
2 Month indices are published for locations at which the Companies buy  
3 term gas supplies, monthly prices for term contracts also consist of the  
4 NYMEX (Henry Hub) settlement price for each delivery month plus a  
5 competitively bid location basis differential. Monthly pricing ensures the  
6 effectiveness of the NYMEX futures contracts entered as a part of the  
7 Companies' hedging strategy.

8  
9 Spot purchases of gas supplies for a term of one month or less are made  
10 throughout the year to supplement term contract supplies, to manage  
11 demand variations and to maintain storage inventory targets. North  
12 American Energy Standards Board form standard contracts have been  
13 established with a number of qualified and reliable gas suppliers. In this  
14 way, the Companies are able to spread acquisition and performance risk  
15 among many counterparties, thus improving reliability. Soliciting bids  
16 from multiple counterparties also produces more competitive pricing.  
17 Spot purchases are priced at reliable, daily published indices or at a  
18 negotiated short-term (daily) fixed price.

19

## Testimony of Elizabeth D. Arangio

1 **Q. Do the Companies' supply purchasing strategy enable them to benefit**  
2 **from the increased production from the Marcellus and Utica shale**  
3 **regions?**

4 A. Yes. As I mentioned previously, the Companies purchased approximately  
5 79 Bcf of gas from the Northeast producing region in the 2014-2015  
6 winter and will follow a similar purchasing strategy in the 2015-2016  
7 winter. In addition, as I also mentioned previously, the Companies are  
8 planning to replace a portion of their current Canadian capacity contracts  
9 with capacity purchased from DTI. This will enable the Companies to  
10 purchase even greater quantities of supplies from the Northeast producing  
11 regions. Based on the Companies' initial analysis, the substitution of the  
12 DTI capacity for the Canadian capacity could save customers as much as  
13 \$10 million per year.

14

15 **Q. Do the Companies engage in off-system sales, capacity release and**  
16 **other arrangements to reduce their total gas costs?**

17 A. Yes. The Companies constantly monitor their gas resource portfolio to  
18 ensure that the appropriate mix of pipeline transportation capacity, market  
19 area storage, bundled city gate supply, and peaking resources are available  
20 to serve projected firm design requirements. To further minimize costs,  
21 the Companies seek to optimize portfolio assets when they are not being

## Testimony of Elizabeth D. Arangio

1 utilized for the benefit of firm customers. Except with respect to Gulf  
2 Coast storage, for the Rate Year and beyond, the Companies have no plans  
3 to enter any pre-arranged off-system sales, capacity release, or streaming  
4 arrangements that would encumber its upstream assets. As in years past,  
5 once the winter heating season begins, the Companies will actively pursue  
6 opportunities to sell available supply and/or capacity in a manner that does  
7 not diminish overall supply adequacy, reliability or operational flexibility  
8 to firm customers. For example, on warm days in shoulder months when  
9 pipeline capacity is not fully utilized, the Companies will seek to sell  
10 excess capacity to off-system customers. Under this type of transaction,  
11 the Companies will purchase supply and transport gas on available  
12 pipeline capacity and then assess the associated variable costs plus a  
13 negotiated margin to the off-system customers. The Companies will also  
14 look for opportunities to execute physical pipeline trades where available.  
15 Under such trades, the Companies would purchase firm supply delivered  
16 to the citygate on one interstate pipeline and sell a like amount of supply  
17 to another third party at a higher price on a different interstate pipeline.  
18  
19 With respect to Gulf Coast storage services, the Companies plan to use  
20 approximately 15 Bcf of that capacity for prearranged off-system sales  
21 transactions in the Rate Year.



**Testimony of Elizabeth D. Arangio**

1 **Q. Do the Companies enter asset management agreements to assist them**  
2 **in maximizing the value of their supply portfolio and reducing their**  
3 **overall supply costs?**

4 A. Yes. The Companies currently have seven such agreements in place for  
5 the 2015/16 period. These arrangements permit the Companies to benefit  
6 from the expertise of marketers/suppliers who are more familiar with  
7 market conditions and opportunities in particular regions or on particular  
8 pipeline systems while still maintaining access to essential firm supply  
9 sources. The terms of these arrangements do not exceed one year. The  
10 Companies will explore beneficial opportunities to enter asset  
11 optimization agreements in the future as current agreements expire.

12  
13 **Q. Do the Companies have any plans to make significant changes to their**  
14 **off-system sales practices?**

15 A. No. However, KEDLI proposes a change in the treatment of revenues  
16 received under the BNYCP Fuel Management Agreement. Under this  
17 Agreement, KEDLI acts as BNYCP's asset manager and fuel purchasing  
18 agent. This Agreement has been in place since October 1, 1996 and the  
19 initial term will expire on September 30, 2017. Although BNYCP has the  
20 contractual right to extend the Agreement through September 30, 2026, it  
21 is not clear at this time whether the Agreement will remain in place.

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1 While revenue from the BNYCP Agreement is presently reflected in  
2 KEDLI's base rates, the first \$3.0 million of net revenue derived from the  
3 Agreement is applied to the recovery of Site Investigation and  
4 Remediation Costs and the remaining net revenue is accounted for as  
5 Other Gas Revenue.

6  
7 KEDLI's proposed revenue requirement does not reflect the BNYCP  
8 Agreement revenue. Instead, KEDLI proposes to simplify the accounting  
9 and flow 100 percent of the revenue from the BNYCP Agreement through  
10 the off-system sales/capacity release mechanism under the GAC and share  
11 it with customers on an 85 percent/15 percent basis as it does other off-  
12 system sales. This change is appropriate for two reasons. First, the  
13 BNYCP Agreement is an off-system transaction and all revenue from the  
14 Agreement should be treated as such. Second, it is not clear at this time  
15 whether this Agreement will continue through the Rate Year.

16 **Q. What are the revenues received over the last five fiscal years (April**  
17 **2010 –March 2015) from releases to shippers other than on-system**  
18 **customers that have migrated from bundled sales to transportation**  
19 **service?**

## Testimony of Elizabeth D. Arangio

1 A. Over the five year period (April 2010 – March 2015), the revenues  
2 received from such capacity releases totaled \$26.4 million, of which \$22.5  
3 million (85%) was credited to customers and the remaining \$4.0 million  
4 (15%) was retained by the Companies.

5

6 **Q. What are the revenues received over the last five fiscal years (April**  
7 **2010 –March 2015) from off-system sales transactions, Washington**  
8 **Storage Service (“WSS”) transactions and Asset Management**  
9 **Arrangements (“AMAs”)?**

10 A. Over the five year period (April 2010 – March 2015), the revenues  
11 received from off-system sales transactions, WSS transactions and AMAs  
12 totaled \$358.8 million, of which \$306.5 million (85%) was credited to  
13 customers and the remaining \$52.4 million (15%) was retained by the  
14 Companies.

15

16 **Q. Please describe Exhibit \_\_ (EDA-5) – Purchased Gas Expense.**

17 A. Exhibit \_\_ (EDA-5) shows the Companies’ purchased gas expense for the  
18 Historic Test Year. This expense includes the purchased cost of gas minus  
19 the cost of storage injections plus the cost of storage withdrawals, and all  
20 pipeline fixed and variable charges.

21

**Testimony of Elizabeth D. Arangio**

1 **Q. Please describe Exhibit \_\_ (EDA-6) – Forecast of Variable Gas**  
2 **Expense TME December 31, 2017, 2018 and 2019.**

3 A. Exhibit \_\_ (EDA-6) shows the projected commodity prices of the various  
4 natural gas supplies that are forecast to be purchased and delivered to the  
5 Companies for the Rate Year and the Data Years to serve the estimated  
6 requirements of the Companies' firm customers under the assumption of  
7 normal weather. This commodity price projection serves as the basis for  
8 the forecast of purchased gas expense developed for these periods. A least  
9 cost dispatch analysis was performed to determine the mix of flowing  
10 supplies and storage withdrawals that would be dispatched to the city gate  
11 each month to serve estimated normal firm customer demand.

12  
13 **Q. Please describe Exhibit \_\_ (EDA-7) – Forecast of Purchased Gas**  
14 **Expense TME December 31, 2017, 2018 and 2019.**

15 A. Exhibit \_\_ (EDA-7) shows a forecast of purchased gas expense for the  
16 Rate Year and Data Years. This expense includes the purchased cost of  
17 gas minus the cost of storage injections plus the cost of storage  
18 withdrawals, and all pipeline fixed and variable charges.

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1 V. Marginal Cost Studies

2 Q. Please describe Exhibit \_\_ (EDA-8) – Estimated Marginal Commodity  
3 Cost of Gas For Period: November 1, 2016 through March 31, 2017.

4 A. Exhibit \_\_ (EDA-8) shows the projected marginal gas commodity costs  
5 for the period beginning November 1, 2016 and ending March 31, 2017.  
6 By running two dispatch simulations, the marginal gas supply sources that  
7 would be dispatched to serve an incremental increase in customer demand  
8 were identified. A base line dispatch on the simulation model was  
9 prepared first to establish the least-cost mix of gas supplies that would be  
10 dispatched to serve firm sales customer demand under normal weather.  
11 The simulation model was then rerun with an increased customer demand  
12 of 1,000 Dt per day over the winter months (November through March) to  
13 identify those marginal supplies that would be dispatched to serve the  
14 increased demand. The exhibit reflects the average monthly commodity  
15 cost of the marginal supplies that were dispatched.

16  
17 Q. Please describe Exhibit \_\_ (EDA-9) – Estimated Annualized Marginal  
18 Capacity Cost of Gas for Period November 1, 2016 through March 31,  
19 2017.

20 A. Exhibit \_\_ (EDA-9) shows the projected annualized marginal gas capacity  
21 cost for the period beginning November 1, 2016 and ending March 31,

## Testimony of Elizabeth D. Arangio

1           2017. This study incorporates the fixed costs of new capacity that the  
2           Companies would acquire for the Rate Year to reliably meet projected  
3           design demand growth. Based on this calculation, the annualized marginal  
4           capacity cost was determined to be \$1.12 per dt, as set forth on Exhibit \_\_  
5           (EDA-9).

### 7   **VI.   Customer Choice Program**

#### 8   **Q.   Describe the Companies' Customer Choice Program.**

9   A.   The Companies' Customer Choice Program provides customers the option  
10       to purchase their supplies from Marketers. There are two service options,  
11       Daily and Monthly Balancing. The Companies currently assign to  
12       Marketers at maximum rates such interstate pipeline transportation and  
13       storage capacity as is necessary to meet migrating firm customers' load.  
14       This practice is consistent with the Commission's August 30, 2007 Order  
15       in Case 07-G-0299. City gate pipeline and storage capacity contracted for  
16       core customers is assigned to Retail Marketers for migrating customers in  
17       proportion to the anticipated design day load of the customers. All  
18       migrating firm customers are required to participate in the Companies'  
19       mandatory assignment program.

20

## Testimony of Elizabeth D. Arangio

1 **Q. Are the Companies proposing any changes to their Customer Choice**  
2 **Program?**

3 A. Not in these proceedings. While the Companies are proposing to make  
4 certain changes to the Customer Choice Program as of May 1, 2016, those  
5 changes are being examined in Cases 14-G-0330 and 14-G-0331. No  
6 further changes are planned.

7

### 8 **VII. Gas Cost Volatility Management**

9 **Q. What steps do the Companies take to mitigate the impact of gas cost**  
10 **volatility on their customers?**

11 A. The Companies mitigate volatility in the gas commodity markets in  
12 several ways. First, they maintain a balanced portfolio that includes  
13 contract storage. This allows the Companies to inject gas during the  
14 summer for withdrawal during the winter, which enables the Companies to  
15 mitigate price volatility during the winter when demand is greatest.

16 Second, the Companies maintain a geographically diverse gas supply  
17 portfolio that helps to reduce exposure to volatility in any single supply  
18 region. Third, the portfolio incorporates pricing diversity that minimizes  
19 exposure to volatility at a single pricing point or market index. Finally,  
20 the Companies mitigate price volatility with a formal hedging program.

21

## Testimony of Elizabeth D. Arangio

1 **Q. Please describe the Companies' hedging program.**

2 A. The Companies' overall pricing diversity and volatility mitigation plan is  
3 to protect prices for approximately 50%, but no more than 60%, of  
4 forecast winter firm sales and to allow prices to float with the market for  
5 the remaining forecast winter sales. For this purpose, the "winter period"  
6 is defined as November through March. Prices are fixed through a  
7 combination of planned storage withdrawals, which provide a natural  
8 hedge at the average price of summer period injections, and financial  
9 hedging using NYMEX gas futures contracts or NYMEX Over the  
10 Counter ("OTC") financial settled swaps and options using bilateral  
11 master agreements. Beginning in the 2015-2016 winter, the Companies  
12 are also using basis hedges for forecast purchases in the Northeast  
13 producing region. Locational basis swaps in conjunction with NYMEX  
14 hedges are being used because of an observed disconnect between prices  
15 in the Marcellus and Utica supply basins and NYMEX prices. The use of  
16 these locational basis swaps ensures that the Companies are mitigating  
17 volatility in the markets where they purchase supplies.

18

19 To determine the quantity to be hedged, the Companies forecast firm sales  
20 for each month November through March, assuming normal winter  
21 weather conditions, and multiply the results by 50% (Step 1). Next,



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1 monthly storage withdrawals to meet system operational needs are  
2 forecast and subtracted from the result obtained in Step 1 (Step 2). The  
3 results from Step 2 equal the quantity of gas to be financially hedged to  
4 achieve the 50% target in each month.

5  
6 Once the volume of gas to be financially hedged each month is known, a  
7 monthly hedging plan is created. The purchases are spread evenly over 16  
8 months starting 18 months prior to the start of each November. Each  
9 financial transaction is settled against the expiring month's last day  
10 settlement price and the applicable Inside FERC "First of the Month"  
11 index price. The gross settlement payout or gain is included in the gas  
12 cost for that month.

13

14 **Q. Have the Companies' hedging practices changed in the past year?**

15 A. Yes. As I discussed above, the Companies have begun incorporating basis  
16 hedges for forecast production in the Northeast producing region, which  
17 encompasses the Marcellus and Utica supply basins. The Companies will  
18 continue to monitor the effectiveness of hedging at NYMEX prices at  
19 various receipt points to determine the most appropriate hedging location.

20

21 **Q. Please explain how the Companies calculate gas price volatility.**

## Testimony of Elizabeth D. Arangio

1 A. Gas price volatility is measured as the standard deviation of the lognormal  
2 of the ratio of the monthly hedged price change through the winter,  
3 November through March. This standard deviation is compared against a  
4 similar calculation for the NYMEX Natural Gas monthly settlement prices  
5 for the same November through March period.

6 **Q. Discuss how the Companies determine the success or failure of their**  
7 **gas price mitigation program.**

8 A. The success of the mitigation program is assessed based on its proper  
9 execution and the more subjective reduction in volatility. A hedging  
10 schedule is established based on the forecast normal sales. The hedging  
11 schedule is then documented and approved and monitored by the  
12 Companies' middle office. Weekly reports on the planned hedging  
13 schedule and actual hedge transactions are generated to ensure compliance  
14 with the plan. The goal of the hedging plan is to have the hedging plan  
15 noticeably reduce volatility in periods of high volatility. The goal of the  
16 hedging plan is to reduce the volatility of the hedged portfolio more than a  
17 portfolio with an unhedged portfolio in periods of high volatility.

18

19 **Q. Please discuss internal reporting, oversight, and the audit structure of**  
20 **the Companies' gas price mitigation program.**

## Testimony of Elizabeth D. Arangio

1 A. The Companies have in place formalized hedging strategy internal  
2 authorization and oversight requirements. Each hedging strategy is  
3 documented and authorized prior to implementation. Prior to execution, a  
4 hedging strategy must be documented, explaining the risks to be hedged,  
5 volume, timing and types of instruments to be used. The documentation is  
6 then reviewed and approved by National Grid's Commodity Management  
7 Committee ("CMC") prior to going to National Grid's Energy  
8 Procurement Risk Management Committee ("EPRMC") for approval and  
9 authorization. The CMC, which consists of the senior members of various  
10 departments such as accounting, legal, credit, regulatory, marketing  
11 services and risk management, ensures that the strategy meets all internal  
12 and external requirements. The EPRMC, which consists of senior  
13 executives of National Grid, gives ultimate authorization for any hedging  
14 activities. National Grid's internal auditing department has performed  
15 audits on the gas price mitigation program. National Grid employs the  
16 industry standard best practice of a three office model. The front office  
17 develops and executes the strategy, the middle office confirms and  
18 monitors the risk of the deals, as well as compliance with the approved  
19 strategy, and the back office is responsible for invoicing and reporting on  
20 financial statements. Weekly reports are used to help monitor execution  
21 of the strategy; monthly reports are used to ensure proper allocation of the

**Testimony of Elizabeth D. Arangio**

1 hedging gains and losses; and quarterly reports are used to prepare the  
 2 Companies' financial statements on any forward positions on behalf of  
 3 customers.

4  
 5 **Q. Please provide the actual price hedging performance versus planned  
 6 price hedging performance for the 2014-2015 winter season.**

7 A. For the 2014-2015 winter, the table below shows the Companies' planned  
 8 price hedging performance and actual price hedging performance:

9

<b>Hedge Portfolio</b>	<b>Planned</b>		<b>Actual</b>	
	<b>Amount (dt)</b>	<b>Price Commodity Only</b>	<b>Amount (dt)</b>	<b>Price Commodity Only</b>
<b>Physical Hedges</b>				
Northeast Storage	43,650,000	\$3.09	25,281,000	\$3.12
Gulf Coast Storage	1,500,000	\$3.09	1,500,000	\$3.12
<b>Financial Hedges</b>				
NYMEX Futures or Swaps	8,200,000	\$4.38	8,200,000	\$3.31
Collars	240,000	\$4.35	240,000	\$3.06
Calls	9,680,000	\$4.47	9,680,000	\$2.73
Puts				
<b>Flowing or Floating Price Gas</b>				
Monthly Index	50,485,000	\$3.81	25,633,000	\$2.69
Spot/Daily Price			59,880,000	\$3.73

## Testimony of Elizabeth D. Arangio

1 **Q. What percentage of the Companies' gas supply is physically hedged?**

2 A. As a result of planned storage withdrawals, which are based on normal  
3 weather, 33% of the forecast November through March firm sales demand  
4 is physically hedged. The Companies do not hedge storage injections.  
5 The Companies do not have any physical supply contracts with fixed price  
6 terms.

7

8 **Q. How do the Companies use swaps/futures?**

9 A. The Companies use OTC swaps to execute fixed price hedged  
10 transactions. OTC swaps do not have any execution, transaction or  
11 commission fees. The Companies rely on credit thresholds in their  
12 bilateral master agreements to limit the amount and frequency of margin  
13 calls associated with the daily mark-to-market valuation of each hedge  
14 transaction. When the mark-to-market with each OTC counterparty  
15 exceeds the credit threshold, the Companies use their various credit  
16 facilities to meet the cash collateral margin calls.

17

18 **Q. What types of options do the Companies use?**

19 A. The Companies use calls, puts and collars.

20

21 **Q. Describe how the Companies decide which types of options to use.**

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1 A. When the underlying futures price is expected to fall, then call options are  
2 preferred over swaps. Collars may be purchased instead to reduce the  
3 premiums paid or when the underlying futures prices are expected to be  
4 stable.

5

6 **Q. Do the Companies place a limit on what they spend on options in any**  
7 **year?**

8 A. The Companies cap their option premiums at \$13 million per year.

9

10 **Q. Do the Companies participate before FERC to minimize the cost of**  
11 **upstream pipeline capacity?**

12 A. Yes. The Companies participate actively before FERC in pipeline rate and  
13 certificate proceedings and generic rulemaking proceedings. The  
14 Companies' efforts are directed at managing their cost of capacity and  
15 obtaining the best possible terms of service.

16

17 **VIII. Management Audit**

18 **Q. Did the Management Audit report prepared by NorthStar Consulting**  
19 **Group in Case 13-G-0009 contain any recommendations concerning**  
20 **supply procurement?**

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1 A. Yes. The Management Audit report contained six recommendations that  
2 related to supply procurement.

3

4 **Q. What is the status of these recommendations?**

5 A. The status of these recommendations is discussed by Company Witness  
6 Keri Sweet Zavaglia.

7

8 **IX. Conclusion**

9 **Q. Does this conclude your testimony?**

10 A. Yes it does.

Exhibits of  
Elizabeth D. Arangio



## Testimony of Elizabeth D. Arangio

### Index of Exhibits

- Exhibit \_\_ (EDA-1) KEDNY & KEDLI Portfolio Schematics
- Exhibit \_\_ (EDA-2) KEDNY & KEDLI Pipeline Transportation Contracts
- Exhibit \_\_ (EDA-3) KEDNY & KEDLI Storage Contracts
- Exhibit \_\_ (EDA-4) KEDNY/KEDLI Projected Monthly Gas Stored Volumes and Dollars for the Rate Year and Data Years Summarized by Market Area, Gulf Coast and LNG storage
- Exhibit \_\_ (EDA-5) KEDNY/KEDLI Purchased Gas Expense for the Twelve Months Ending (“TME”) September 30, 2015
- Exhibit \_\_ (EDA-6) KEDNY/KEDLI Forecast of Variable Gas Expense for the TME December 31, 2017, 2018 and 2019
- Exhibit \_\_ (EDA-7) KEDNY/KEDLI Forecast of Purchased Gas Expense for the TME December 31, 2017, 2018 and 2019
- Exhibit \_\_ (EDA-8) KEDNY & KEDLI Estimated Marginal Commodity Cost of Gas
- Exhibit \_\_ (EDA-9) KEDNY & KEDLI Estimated Annualized Marginal Capacity Cost of Gas



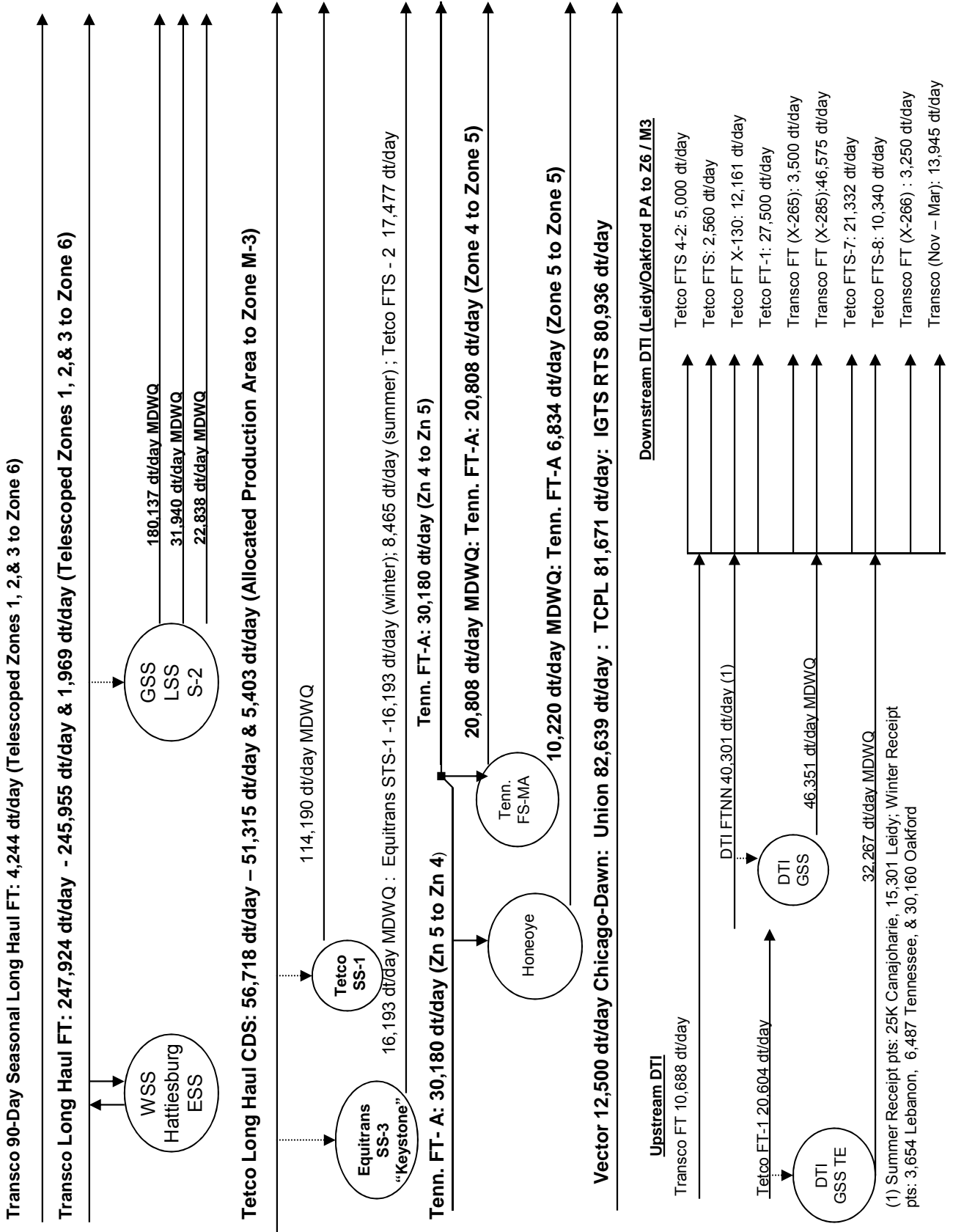
**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-1)

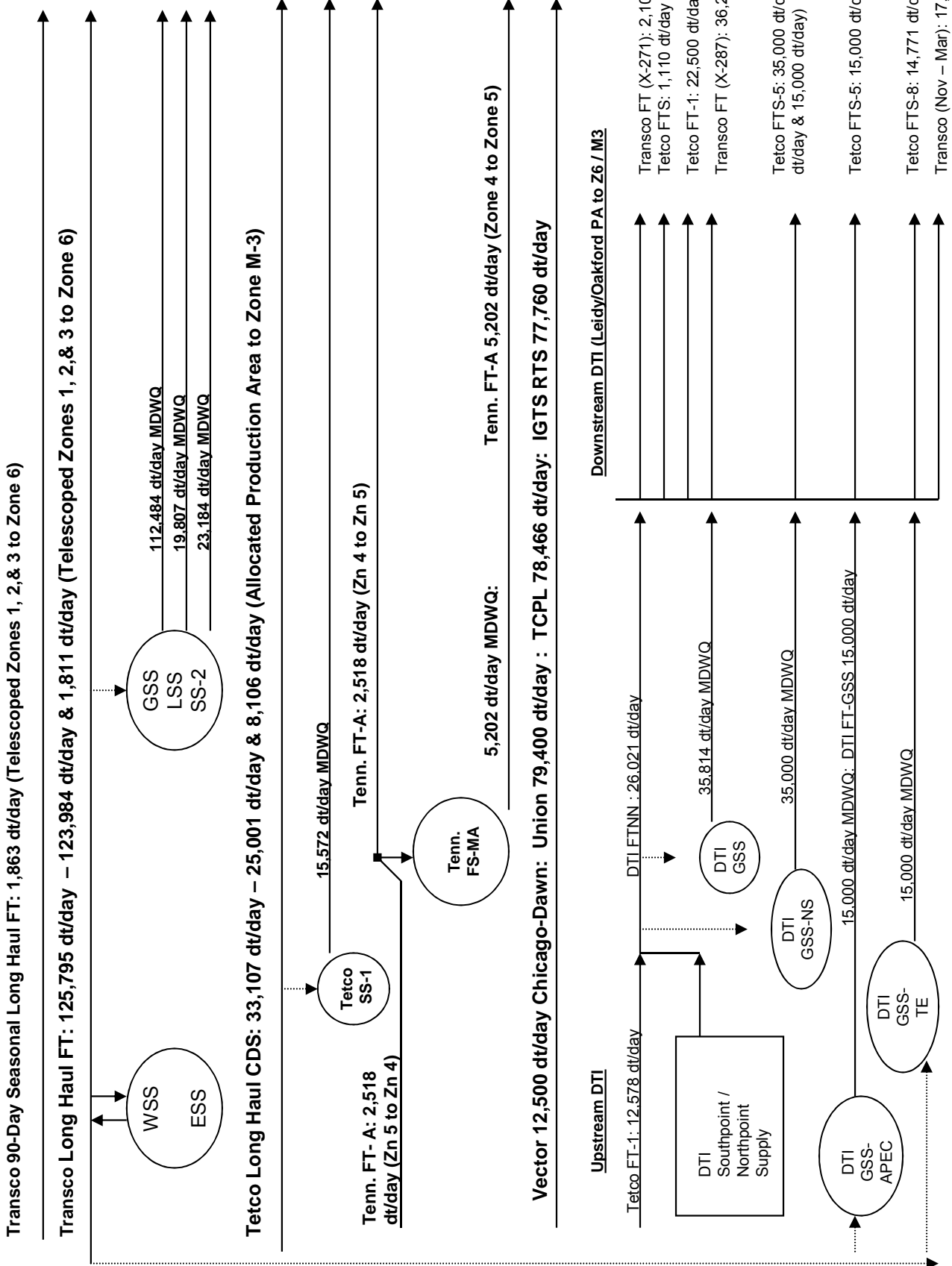
**KEDNY & KEDLI Portfolio Schematics**

# THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY

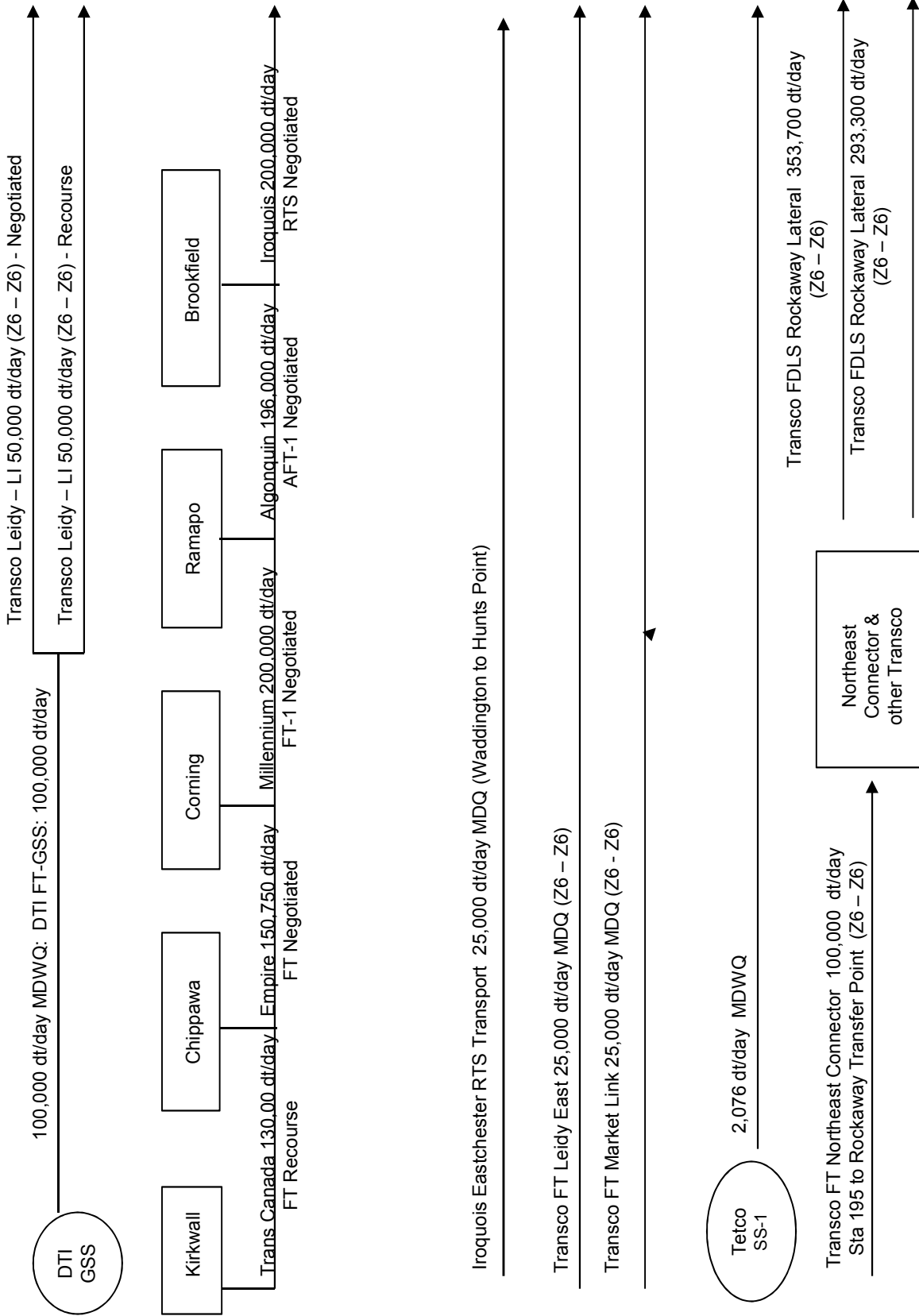
## KEDNY Portfolio Schematic



# KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID KEDLI Portfolio Schematic



**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and  
KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY & KEDLI (Shared Assets) Portfolio Schematic**





**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-2)

KEDNY & KEDLI Pipeline Transportation Contracts



**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY  
KEDNY Pipeline Transportation Contracts**

Pipeline Company Name	Rate Schedule	MDQ Dth/day	Expiration Date	Shared Asset
<b>Flowing Gas To Citygate</b>				
Transco Year-Round *	FT	245,955	6/1/2016	
Transco Year-Round *	FT	1,969	3/20/1998	
Transco Seasonal - 90 Day*	FT	4,244	7/31/2011	
Texas Eastern	CDS	51,315	10/31/2017	
Texas Eastern	CDS	5,403	10/31/2017	
Tennessee	FT-A	30,180	5/31/2017	
Iroquois	RTS	80,936	11/1/2017	
Transco*	FT (X-265)	3,500	1/1/2014	
Transco*	FT (X-266)	3,250	1/1/2014	
Texas Eastern *	FTS	2,560	10/31/2014	
Texas Eastern	FT-1	27,500	11/30/2015	
Texas Eastern *	FTS-4-2	5,000	12/1/2008	
Texas Eastern *	X-130	12,161	10/31/2009	
Transco (avail Nov - Mar)*	FT	13,945	4/1/2013	
Transco 2/	FDLS	353,700	5/14/2030	Yes
Transco 2/	FT	100,000	5/14/2030	Yes
<b>Upstream Pipeline Support <sup>1</sup></b>				
Transco*	FT	10,688	10/31/2012	
Texas Eastern *	FT-1	20,604	10/31/2008	
Dominion	FTNN	40,301	3/31/2018	
Vector US (Alliance to St. Clair)	FT-1	12,500	10/31/2017	
Vector Canada (St. Clair to Dawn)	FT-1	12,500	10/31/2017	
TransCanada (Dawn to Wad)	FT	12,142	10/31/2022	
TransCanada (Dawn to Wad)	FT	28,326	10/31/2022	
TransCanada (Parkway to Wad)	FT	33,831	10/31/2022	
TransCanada (Parkway to Wad)	FT	7,372	10/31/2022	
Union (Dawn to Parkway)	M12	28,640	10/31/2018	
Union (Dawn to Parkway)	M12	12,277	10/31/2017	
Union (Dawn to Parkway)	M12	41,722	10/31/2017	
Tennessee	FT-A	30,180	5/31/2017	
Equitrans Keystone SS-3 Storage, Winter * 3/	STS-1	16,193	4/1/2002	
Equitrans Keystone SS-3 Storage, Summer * 3/	STS-1	8,465	4/1/2002	
<b>Deliveries from Storage</b>				
Dominion GSS Storage*	FT (X-285)	46,575	12/14/2009	
Transco GSS Market Area Storage 4/	GSS	180,137	3/31/2023	
Transco LSS Market Area Storage 4/	LSS	31,940	3/31/2023	
Transco S-2 Market Area Storage* 4/	S-2	22,838	4/16/2001	
Equitrans Keystone SS-3 Storage *	FTS-2	17,477	3/31/2014	
Texas Eastern SS-1 Market Area Storage* 4/	SS-1	114,190	4/30/2012	
Dominion GSS-TE Storage*	FTS-7	21,332	4/15/2015	
Dominion GSS-TE Storage *	FTS-8	10,340	3/31/2006	
Tennessee FT-A Transport - Honeoye Storage 5/	FT-A	6,834	10/31/2019	
Tennessee FT-A Transport - Tenn FS-MA Storage	FT-A	20,808	10/31/2019	
<b>Total (Flowing Gas to City Gate, Deliveries from Storage)</b>				
		<b>1,060,389</b>		

<sup>1</sup> Capacity used to deliver gas to pipelines that deliver to the citygate.

\* Contract in evergreen.

1/ Capacity used to deliver gas to pipelines that deliver to the citygate.

2/ Transco Rockaway Lateral & Northeast Connector Projects, in service date is 05/15/2015.

3/ Transportation associated with Keystone Storage.

4/ Bundled Transportation and Storage contracts.

5/ Transportation associated with Honeoye Storage does not allow max withdrawals from Honeoye Storage.

**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY  
KEDNY 2015 - 2016 Winter Peaking, Co Gen, & Miscellaneous Services**

<b>Supplier Transporter</b>	<b>Daily Quantity (DT)</b>	<b>Expiration Date</b>	<b>Shared Supply</b>
<b>Winter Peaking Service</b>			
Emera - Iroquois	10,000	2/29/2016	Yes
Emera - Iroquois	10,000	2/29/2016	Yes
Freepoint - Iroquois	25,548	2/29/2016	Yes
Freepoint - Iroquois	5,468	2/29/2016	Yes
Mercuria - Iroquois	15,000	2/29/2016	Yes
EQT - Tetco	5,000	2/29/2016	Yes
NJR - Tetco	10,000	2/29/2016	Yes
NJR - Tetco	10,000	2/29/2016	Yes
NJR - Tetco	20,000	2/29/2016	Yes
BNP Paribas - Transco	15,000	2/29/2016	Yes
MMGS - Transco	16,000	2/29/2016	Yes
Direct Energy - Transco	15,000	2/29/2016	Yes
Direct Energy - Transco	15,000	2/29/2016	Yes
Pacific Summit Energy - Transco	25,000	2/29/2016	Yes
<b>Co Gen Peaking Service</b>			
BNY (1)	25,253	9/30/2016	
<b>Miscellaneous</b>			
City of New York Landfill Plant (2)	6,500	6/30/2008	
<b>Total</b>	<b>228,769</b>		

(1) After 8th year and prior to 14th year, may be extended for 5 years.

(2) 6,500 is the max capability of the Landfill Plant

KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDLI Pipeline Transportation Contracts

Pipeline Company Name	Rate Schedule	MDQ Dth/day	Expiration Date	Shared Asset
<b>Flowing Gas To Citygate</b>				
Transco Year-Round 2/	FT	123,984	6/1/2016	
Transco Year-Round *	FT	1,811	2/25/1998	
Transco Seasonal - 90 Day *	FT	1,863	7/31/2006	
Texas Eastern	CDS	8,106	10/31/2017	
Texas Eastern	CDS	25,001	10/31/2017	
Tennessee	FT-A	2,518	5/31/2017	
Iroquois	RTS	65,760	11/1/2018	
Iroquois	RTS	12,000	11/1/2018	Yes
Iroquois to Hunts Point	RTS	25,000	11/1/2018	Yes
Iroquois NE07	RTS	200,000	10/31/2019	Yes
Transco*	FT (X-271)	2,100	2/1/2014	
Transco * 3/	FT (X-287)	526	10/31/2007	
Texas Eastern*	FTS	1,110	10/31/2014	
Texas Eastern	FT-1	22,500	11/30/2015	
Transco (avail Nov - Mar)*	FT	17,433	4/1/2013	
Transco Leidy East*	FT	25,000	11/1/2012	Yes
Transco Market Link*	FT	25,000	12/1/2011	Yes
Transco 4/	FDLS	293,300	5/14/2030	Yes
<b>Upstream Pipeline Support <sup>1</sup></b>				
Texas Eastern*	FT-1	12,578	10/31/2008	
Dominion	FTNN	26,021	3/31/2018	
Vector US (Alliance to St. Clair)	FT-1	12,500	10/31/2017	
Vector Canada (St. Clair to Dawn)	FT-1	12,500	10/31/2017	
TransCanada (Dawn to Wad)	FT	16,086	10/31/2022	
TransCanada (Dawn to Wad)	FT	21,347	10/31/2022	
TransCanada (Parkway to Wad)	FT	7,202	10/31/2022	
TransCanada (Parkway to Wad)	FT	33,831	10/31/2022	
Union (Dawn to Parkway)	M12	21,584	10/31/2018	
Union (Dawn to Parkway)	M12	16,266	10/31/2017	
Union (Dawn to Parkway)	M12	41,550	10/31/2017	
Transcanada	FT	130,000	10/31/2018	Yes
Empire	FT	150,750	1/1/2019	Yes
Millennium	FT-1	150,000	12/31/2023	Yes
Millennium 5/	FT-1	50,000	12/31/2023	Yes
Millennium	FT-1	50,000	12/31/2023	Yes
Algonquin	AFT-1	196,000	11/1/2023	Yes
Tennessee	FT-A	2,518	5/31/2017	
<b>Deliveries from Storage</b>				
Dominion GSS Storage * 3/	FT (X-287)	35,699	10/31/2007	
Leidy to Long Island for Dominion DTI GSS	FT	50,000	12/12/2027	Yes
Leidy to Long Island for Dominion DTI GSS	FT	50,000	12/12/2027	Yes
Transco GSS Market Area Storage 6/	GSS	112,484	3/31/2023	
Transco LSS Market Area Storage 6/	LSS	19,807	3/31/2023	
Transco SS-2 Market Area Storage* 6/	SS-2	23,184	3/31/2009	
Texas Eastern SS-1 Market Area Storage 6/	SS-1	2,076	4/30/2017	
Texas Eastern SS-1 Market Area Storage* 6/	SS-1	15,572	4/30/2000	
Dominion GSS N. Summit*	FTS-5	20,000	3/31/2012	
Dominion GSS N. Summit*	FTS-5	15,000	3/31/2012	
Dominion GSS Apec*	FTS-5	15,000	3/31/2012	
Dominion GSS-TE Storage *	FTS-8	14,771	3/31/2006	
Tennessee FT-A Transport - Tenn FS-MA Storage	FT-A	5,202	10/31/2019	
GSS "Apec"	FT-GSS	15,000	3/31/2017	
DTI GSS	FT-GSS	100,000	10/31/2017	
<b>Total (Flowing Gas to City Gate, Deliveries from Storage)</b>				
		<b>1,231,807</b>		

<sup>1</sup> Capacity used to deliver gas to pipelines that deliver to the citygate.

\* Contract in evergreen.

1/ Capacity used to deliver gas to pipelines that deliver to the citygate.

2/ The actual max daily contract volume is 154,287 dth per day, 30,303 dt per day is released to the Brooklyn Navy Yard.

3/ MDQ is 36,225 Dth/day

4/ Transco Rockaway Latera Project, in service date is 05/15/2015.

5/ This contract replaced the back haul contract, and is technically a back haul contract.

6/ Bundled Transportation and Storage contracts.

**KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDLI 2015 - 2016 Winter Peaking, Co Gen, & Miscellaneous Services**

Supplier Transporter	Daily Quantity (DT)	Expiration Date	Shared Supply
<b>Winter Peaking Service</b>			
Direct - Iroquois	20,000	2/29/2016	Yes
Direct - Iroquois	10,000	2/29/2016	Yes
NJR - Iroquois	10,000	2/29/2016	Yes
<b>Co Gen Peaking Service</b>			
Nissequoque (NCP) (1)	9,500	4/5/2015	
NYPA	30,840	3/31/2017	
BNY	30,303	10/1/2017	
<b>Miscellaneous</b>			
	<b>110,643</b>		

(1) 5-year periods, upon 12 months notice and per Article III of Agreement.



**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-3)

KEDNY & KEDLI Storage Contracts

**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY  
KEDNY Storage Contracts**

<b>Storage Company Name</b>	<b>Rate Schedule</b>	<b>MDQ or MDWQ Dth/Day</b>	<b>Expiration Date</b>	<b>Shared Asset</b>
<b>Market Area Storage</b>				
Transco	GSS	180,137	3/31/2023	
Transco	LSS(1)	31,940	3/31/2023	
Transco**	S-2	22,838	4/16/2001	
Texas Eastern	SS-1	114,190	4/30/2012	
Equitrans-Keystone**	SS-3/STS-1	16,193	4/1/2002	
Tennessee	FS-MA (6)	20,808	10/31/2019	
Honeoye** (8)	SS-NY	10,220	4/1/1995	
Dominion	GSS(3)	46,351	3/31/2018	
Dominion**	GSS-TE(4)	32,267	3/31/2013	
<b>Total</b>		<b>474,944</b>		
<b>Gulf Coast Storage</b>				
Transco**	WSS (2)	162,680	8/31/2006	
Transco** (7)	ESS	32,884	10/31/2013	
Transco** (7)	ESS	54,855	4/11/2010	
Hattiesburg (5)	FSS	20,000	2/28/2016	
<b>Total</b>		<b>270,419</b>		

\*\* Deliveries do not reflect fuel losses at the Citygate

- (1) Extended term of LSS from March 31, 1994 to March 31, 2013 by amendment dated March 31, 2008.
- (2) Quantity reduced to 162,680 from 181,819 by amendment dated 5/1/2011.
- (3) Extended term of GSS to March 31, 2013 by amendment dated July 20, 2006.
- (4) Extended term of GSS-TE from March 31, 2006 to March 31, 2013 by amendment dated July 20, 2006.
- (5) Contract volumes and expiration dates reflect the merger of Hattiesburg into Petal Gas Storage, effective 5/1/2013. As of 6/4/2014, only 1 contract remains.
- (6) Extended term of FS-MA to October 31, 2014 by amendment dated August 1, 2008.
- (7) Contract volumes reduced to reflect the abandonment of ESS caverns 1-4
- (8) The Company cannot withdraw maximum amount from Honeoye Storage due to transportation MDQ

**KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDLI Storage Contracts**

<b>Storage Company Name</b>	<b>Rate Schedule</b>	<b>MDQ or MDWQ Dth/Day</b>	<b>Expiration Date</b>	<b>Shared Asset</b>
<b>Market Area Storage</b>				
Transco	GSS	112,484	3/31/2023	
Transco	LSS(1)	19,807	3/31/2023	
Transco**	SS-2	23,184	3/31/2009	
Texas Eastern	SS-1	15,572	4/30/2000	
Texas Eastern	SS-1	2,076	4/30/2017	Yes
Tennessee	FS-MA	5,202	10/31/2019	
Dominion	GSS	35,814	3/31/2018	
Dominion**	GSS-TE(3)	15,000	3/31/2011	
Dominion	GSS-N Sumr	35,000	3/31/2017	
Dominion	GSS-APEC	15,000	3/31/2017	
Dominion	GSS	100,000	3/31/2017	Yes
<b>Total</b>		<b>379,139</b>		
<b>Gulf Coast Storage</b>				
Transco**	WSS(2)	46,939	8/31/2006	
Transco** (4)	ESS	35,934	10/31/2013	
Transco** (4)	ESS	33,074	3/4/2015	
<b>Total</b>		<b>115,947</b>		

\*\* Deliveries do not reflect fuel loss at the Citygate

- (1) Extended term of LSS from March 31, 1994 to March 31, 2013 by amendment dated March 31, 2008.
- (2) Quantity reduced to 46,939 from 52,461 by amendment dated 5/1/2011.
- (3) Extended term of GSS-TE from March 31, 2006 to March 31, 2011 by amendment dated August 20, 2004.
- (4) Contract volumes reduced to reflect the abandonment of ESS caverns 1-4





**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-4)

KEDNY/KEDLI Projected Monthly Gas Stored Volumes and Dollars  
for the Rate Year and Data Years Summarized by Market Area,  
Gulf Coast and LNG storage

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID

KEDNY / KEDLI

Projected Gas Storage Inventory

Twelve Months Ended December 2017

Market Area	Forecast Jan-2017	Forecast Feb-2017	Forecast Mar-2017	Forecast Apr-2017	Forecast May-2017	Forecast Jun-2017	Forecast Jul-2017	Forecast Aug-2017	Forecast Sep-2017	Forecast Oct-2017	Forecast Nov-2017	Forecast Dec-2017
<b>Dth</b>												
Beginning Inventory	43,168,693	26,470,116	9,865,353	7,298,884	9,608,454	18,226,036	27,128,314	35,523,595	44,156,476	52,550,573	58,724,533	55,281,303
Injections	-	16,594	259,350	4,076,132	8,617,582	8,902,278	8,395,280	8,632,882	8,394,096	6,173,960	760,370	-
Withdrawals	16,698,578	16,621,357	2,825,820	1,766,562	-	-	-	-	-	-	4,203,599	12,373,825
EndingBalance	26,470,116	9,865,353	7,298,884	9,608,454	18,226,036	27,128,314	35,523,595	44,156,476	52,550,573	58,724,533	55,281,303	42,907,478
<b>\$</b>												
Beginning Inventory	\$ 75,229,577	\$ 46,583,509	\$ 17,865,789	\$ 13,325,463	\$ 18,921,780	\$ 36,178,164	\$ 54,063,283	\$ 71,611,715	\$ 88,821,185	\$ 104,025,343	\$ 115,533,937	\$ 109,004,327
Injections	\$ -	\$ 28,204	\$ 603,143	\$ 8,774,056	\$ 17,256,384	\$ 17,885,120	\$ 17,548,431	\$ 17,209,471	\$ 15,204,156	\$ 11,508,596	\$ 1,546,556	\$ -
Withdrawals	\$ 28,646,069	\$ 28,745,923	\$ 5,143,469	\$ 3,177,739	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,076,166	\$ 24,283,851
EndingBalance	\$ 46,583,509	\$ 17,865,789	\$ 13,325,463	\$ 18,921,780	\$ 36,178,164	\$ 54,063,283	\$ 71,611,715	\$ 88,821,185	\$ 104,025,343	\$ 115,533,937	\$ 109,004,327	\$ 84,720,476
Average Rate	\$ 1.7599	\$ 1.8110	\$ 1.8257	\$ 1.9693	\$ 1.9850	\$ 1.9929	\$ 2.0159	\$ 2.0115	\$ 1.9795	\$ 1.9674	\$ 1.9718	\$ 1.9745

Market Area	Forecast Jan-2017	Forecast Feb-2017	Forecast Mar-2017	Forecast Apr-2017	Forecast May-2017	Forecast Jun-2017	Forecast Jul-2017	Forecast Aug-2017	Forecast Sep-2017	Forecast Oct-2017	Forecast Nov-2017	Forecast Dec-2017
<b>Gulf Coast</b>												
<b>Dth</b>												
Beginning Inventory	5,518,106	5,518,106	5,518,106	4,128,687	4,743,427	5,378,657	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106
Injections	-	-	-	614,739	635,231	139,449	-	-	-	-	-	-
Withdrawals	-	-	1,389,419	-	-	-	-	-	-	-	-	-
EndingBalance	5,518,106	5,518,106	4,128,687	4,743,427	5,378,657	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106
<b>\$</b>												
Beginning Inventory	\$ 13,057,819	\$ 13,057,819	\$ 13,057,819	\$ 9,695,092	\$ 11,524,602	\$ 13,381,644	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206
Injections	\$ -	\$ -	\$ -	\$ 1,829,510	\$ 1,857,041	\$ 416,563	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Withdrawals	\$ -	\$ -	\$ 3,362,727	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EndingBalance	\$ 13,057,819	\$ 13,057,819	\$ 9,695,092	\$ 11,524,602	\$ 13,381,644	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206
Average Rate	\$ 2.3664	\$ 2.3664	\$ 2.3482	\$ 2.4296	\$ 2.4879	\$ 2.5005	\$ 2.5005	\$ 2.5005	\$ 2.5005	\$ 2.5005	\$ 2.5005	\$ 2.5005

Market Area	Forecast Jan-2017	Forecast Feb-2017	Forecast Mar-2017	Forecast Apr-2017	Forecast May-2017	Forecast Jun-2017	Forecast Jul-2017	Forecast Aug-2017	Forecast Sep-2017	Forecast Oct-2017	Forecast Nov-2017	Forecast Dec-2017
<b>LNG</b>												
<b>Dth</b>												
Beginning Inventory	2,016,312	1,979,623	1,946,485	1,909,797	1,874,292	1,850,921	1,820,953	1,791,406	1,763,922	2,051,816	2,051,816	2,025,918
Injections	-	33,138	36,689	35,505	36,689	35,505	36,689	36,689	35,505	36,689	35,505	36,689
Withdrawals	36,689	1,946,485	1,909,797	1,874,292	1,850,921	1,820,953	1,791,406	1,763,922	2,051,816	2,051,816	2,025,918	1,989,230
EndingBalance	1,979,623	1,946,485	1,909,797	1,874,292	1,850,921	1,820,953	1,791,406	1,763,922	2,051,816	2,051,816	2,025,918	1,989,230
<b>\$</b>												
Beginning Inventory	\$ 3,766,988	\$ 3,698,370	\$ 3,636,391	\$ 3,567,773	\$ 3,501,368	\$ 3,458,773	\$ 3,403,008	\$ 3,348,875	\$ 3,298,083	\$ 3,803,991	\$ 3,803,991	\$ 3,755,555
Injections	\$ -	\$ -	\$ -	\$ -	\$ 26,033	\$ 10,663	\$ 14,508	\$ 17,866	\$ 572,046	\$ 67,682	\$ 17,844	\$ -
Withdrawals	\$ 68,619	\$ 61,978	\$ 68,619	\$ 66,405	\$ 68,628	\$ 66,418	\$ 68,641	\$ 68,658	\$ 66,138	\$ 68,078	\$ 65,884	\$ 68,088
EndingBalance	\$ 3,698,370	\$ 3,636,391	\$ 3,567,773	\$ 3,501,368	\$ 3,458,773	\$ 3,403,008	\$ 3,348,875	\$ 3,298,083	\$ 3,803,991	\$ 3,803,991	\$ 3,755,555	\$ 3,687,467
Average Rate	\$ 1.8682	\$ 1.8682	\$ 1.8681	\$ 1.8681	\$ 1.8687	\$ 1.8688	\$ 1.8694	\$ 1.8697	\$ 1.8540	\$ 1.8538	\$ 1.8538	\$ 1.8537

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID

KEDNY / KEDLI

Projected Gas Storage Inventory

Twelve Months Ended December 2018

Market Area	Forecast Jan-2018	Forecast Feb-2018	Forecast Mar-2018	Forecast Apr-2018	Forecast May-2018	Forecast Jun-2018	Forecast Jul-2018	Forecast Aug-2018	Forecast Sep-2018	Forecast Oct-2018	Forecast Nov-2018	Forecast Dec-2018
<b>Dth</b>												
Beginning Inventory	42,907,478	26,182,790	8,697,502	5,027,793	8,696,377	17,700,337	26,604,178	34,600,813	43,016,283	51,481,388	58,865,667	55,546,221
Injections	-	-	142,447	4,438,675	9,003,959	8,903,842	7,996,635	8,415,470	8,465,105	7,384,278	678,946	-
Withdrawals	16,724,688	17,485,287	3,812,156	770,090	-	-	-	-	-	-	3,998,392	12,574,693
EndingBalance	26,182,790	8,697,502	5,027,793	8,696,377	17,700,337	26,604,178	34,600,813	43,016,283	51,481,388	58,865,667	55,546,221	42,971,528
<b>\$</b>												
Beginning Inventory	\$ 84,720,476	\$ 51,970,898	\$ 17,712,335	\$ 10,510,326	\$ 19,763,844	\$ 40,631,854	\$ 61,310,536	\$ 80,290,380	\$ 99,421,361	\$ 117,112,254	\$ 132,822,998	\$ 125,448,367
Injections	\$ -	\$ -	\$ 367,346	\$ 10,820,497	\$ 20,868,009	\$ 20,678,683	\$ 18,979,842	\$ 19,130,982	\$ 17,690,892	\$ 15,710,744	\$ 1,444,216	\$ -
Withdrawals	\$ 32,749,578	\$ 34,258,564	\$ 7,569,355	\$ 1,566,978	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,818,845	\$ 28,339,558
EndingBalance	\$ 51,970,898	\$ 17,712,335	\$ 10,510,326	\$ 19,763,844	\$ 40,631,854	\$ 61,310,536	\$ 80,290,380	\$ 99,421,361	\$ 117,112,254	\$ 132,822,998	\$ 125,448,367	\$ 97,108,809
Average Rate	\$ 1.9849	\$ 2.0365	\$ 2.0904	\$ 2.2727	\$ 2.2955	\$ 2.3045	\$ 2.3205	\$ 2.3112	\$ 2.2748	\$ 2.2564	\$ 2.2585	\$ 2.2598

Market Area	Forecast Jan-2018	Forecast Feb-2018	Forecast Mar-2018	Forecast Apr-2018	Forecast May-2018	Forecast Jun-2018	Forecast Jul-2018	Forecast Aug-2018	Forecast Sep-2018	Forecast Oct-2018	Forecast Nov-2018	Forecast Dec-2018
<b>Dth</b>												
Beginning Inventory	5,518,106	5,518,106	5,518,106	4,128,687	4,743,427	5,378,657	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106
Injections	-	-	-	614,739	635,231	139,449	-	-	-	-	-	-
Withdrawals	-	-	1,389,419	-	-	-	-	-	-	-	-	-
EndingBalance	5,518,106	5,518,106	4,128,687	4,743,427	5,378,657	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106
<b>\$</b>												
Beginning Inventory	\$ 13,798,206	\$ 13,798,206	\$ 13,798,206	\$ 10,191,502	\$ 12,049,027	\$ 13,940,164	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624
Injections	\$ -	\$ -	\$ -	\$ 1,857,525	\$ 1,891,137	\$ 425,460	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Withdrawals	\$ -	\$ -	\$ 3,606,704	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EndingBalance	\$ 13,798,206	\$ 13,798,206	\$ 10,191,502	\$ 12,049,027	\$ 13,940,164	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624
Average Rate	\$ 2.5005	\$ 2.5005	\$ 2.4685	\$ 2.5402	\$ 2.5918	\$ 2.6034	\$ 2.6034	\$ 2.6034	\$ 2.6034	\$ 2.6034	\$ 2.6034	\$ 2.6034

Market Area	Forecast Jan-2018	Forecast Feb-2018	Forecast Mar-2018	Forecast Apr-2018	Forecast May-2018	Forecast Jun-2018	Forecast Jul-2018	Forecast Aug-2018	Forecast Sep-2018	Forecast Oct-2018	Forecast Nov-2018	Forecast Dec-2018
<b>Dth</b>												
Beginning Inventory	1,989,230	1,952,541	1,919,403	1,882,715	1,847,210	1,810,521	1,775,016	1,738,328	1,701,639	2,006,844	2,051,816	2,025,918
Injections	36,689	33,138	36,689	35,505	36,689	35,505	36,689	36,689	340,710	81,661	9,607	-
Withdrawals	1,952,541	1,919,403	1,882,715	1,847,210	1,810,521	1,775,016	1,738,328	1,701,639	2,006,844	2,051,816	2,025,918	1,989,230
EndingBalance	1,989,230	1,952,541	1,919,403	1,882,715	1,847,210	1,810,521	1,775,016	1,738,328	1,701,639	2,006,844	2,051,816	2,025,918
<b>\$</b>												
Beginning Inventory	\$ 3,687,467	\$ 3,619,379	\$ 3,557,880	\$ 3,489,792	\$ 3,423,901	\$ 3,355,813	\$ 3,289,921	\$ 3,221,833	\$ 3,153,745	\$ 3,784,380	\$ 3,886,028	\$ 3,837,262
Injections	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 697,152	\$ 171,023	\$ 18,536	\$ -
Withdrawals	\$ 68,088	\$ 61,499	\$ 68,088	\$ 65,892	\$ 68,088	\$ 65,892	\$ 68,088	\$ 68,088	\$ 66,517	\$ 69,375	\$ 67,303	\$ 69,557
EndingBalance	\$ 3,619,379	\$ 3,557,880	\$ 3,489,792	\$ 3,423,901	\$ 3,355,813	\$ 3,289,921	\$ 3,221,833	\$ 3,153,745	\$ 3,784,380	\$ 3,886,028	\$ 3,837,262	\$ 3,767,705
Average Rate	\$ 1.8537	\$ 1.8536	\$ 1.8536	\$ 1.8536	\$ 1.8535	\$ 1.8535	\$ 1.8534	\$ 1.8534	\$ 1.8857	\$ 1.8939	\$ 1.8941	\$ 1.8941

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID

KEDNY / KEDLI

Projected Gas Storage Inventory

Twelve Months Ended December 2019

Market Area	Forecast Jan-2019	Forecast Feb-2019	Forecast Mar-2019	Forecast Apr-2019	Forecast May-2019	Forecast Jun-2019	Forecast Jul-2019	Forecast Aug-2019	Forecast Sep-2019	Forecast Oct-2019	Forecast Nov-2019	Forecast Dec-2019
<u>Dth</u>												
Beginning Inventory	42,971,528	25,329,970	8,984,299	7,246,482	8,852,000	17,807,099	26,706,424	34,618,840	42,872,377	51,337,962	58,639,236	55,918,574
Injections	-	-	206,816	2,819,665	8,955,099	8,899,325	7,912,416	8,253,537	8,465,586	7,301,272	478,930	-
Withdrawals	17,641,558	16,345,670	1,944,634	1,214,147	-	-	-	-	-	-	3,199,590	12,752,369
EndingBalance	25,329,970	8,984,299	7,246,482	8,852,000	17,807,099	26,706,424	34,618,840	42,872,377	51,337,962	58,639,236	55,918,574	43,166,205
\$												
Beginning Inventory	\$ 97,108,809	\$ 57,466,283	\$ 20,835,816	\$ 16,924,230	\$ 21,569,323	\$ 44,786,408	\$ 67,438,224	\$ 87,303,661	\$ 107,782,110	\$ 127,430,023	\$ 144,589,137	\$ 137,941,499
Injections	\$ -	\$ -	\$ 549,161	\$ 7,458,961	\$ 23,217,086	\$ 22,651,815	\$ 19,865,438	\$ -	\$ -	\$ 17,159,113	\$ 1,065,283	\$ -
Withdrawals	\$ 39,642,527	\$ 36,630,465	\$ 4,460,748	\$ 2,813,868	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,712,918	\$ 31,416,251
EndingBalance	\$ 57,466,283	\$ 20,835,816	\$ 16,924,230	\$ 21,569,323	\$ 44,786,408	\$ 67,438,224	\$ 87,303,661	\$ 107,782,110	\$ 127,430,023	\$ 144,589,137	\$ 137,941,499	\$ 106,525,252
Average Rate	\$ 2,2687	\$ 2,3191	\$ 2,3355	\$ 2,4367	\$ 2,5151	\$ 2,5252	\$ 2,5219	\$ 2,5140	\$ 2,4822	\$ 2,4657	\$ 2,4668	\$ 2,4678

Market Area	Forecast Jan-2019	Forecast Feb-2019	Forecast Mar-2019	Forecast Apr-2019	Forecast May-2019	Forecast Jun-2019	Forecast Jul-2019	Forecast Aug-2019	Forecast Sep-2019	Forecast Oct-2019	Forecast Nov-2019	Forecast Dec-2019
<u>Dth</u>												
Beginning Inventory	5,518,106	5,518,106	5,518,106	4,128,687	4,743,427	5,378,657	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106
Injections	-	-	-	614,739	635,231	139,449	-	-	-	-	-	-
Withdrawals	-	-	1,389,419	-	-	-	-	-	-	-	-	-
EndingBalance	5,518,106	5,518,106	4,128,687	4,743,427	5,378,657	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106	5,518,106
\$												
Beginning Inventory	\$ 14,365,624	\$ 14,365,624	\$ 14,365,624	\$ 10,571,941	\$ 12,468,065	\$ 14,399,087	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021
Injections	\$ -	\$ -	\$ -	\$ 1,896,124	\$ 1,931,022	\$ 433,933	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Withdrawals	\$ -	\$ -	\$ 3,793,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EndingBalance	\$ 14,365,624	\$ 14,365,624	\$ 10,571,941	\$ 12,468,065	\$ 14,399,087	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021	\$ 14,833,021
Average Rate	\$ 2,6034	\$ 2,6034	\$ 2,5606	\$ 2,6285	\$ 2,6771	\$ 2,6881	\$ 2,6881	\$ 2,6881	\$ 2,6881	\$ 2,6881	\$ 2,6881	\$ 2,6881

Market Area	Forecast Jan-2019	Forecast Feb-2019	Forecast Mar-2019	Forecast Apr-2019	Forecast May-2019	Forecast Jun-2019	Forecast Jul-2019	Forecast Aug-2019	Forecast Sep-2019	Forecast Oct-2019	Forecast Nov-2019	Forecast Dec-2019
<u>Dth</u>												
Beginning Inventory	1,989,230	1,952,541	1,919,403	1,882,715	1,847,210	1,810,521	1,775,016	1,740,406	1,703,717	2,008,922	2,036,249	2,010,351
Injections	-	-	-	-	36,689	35,505	2,078	36,689	340,710	64,016	9,607	-
Withdrawals	36,689	33,138	36,689	35,505	36,689	35,505	36,689	36,689	35,505	36,689	35,505	36,689
EndingBalance	1,952,541	1,919,403	1,882,715	1,847,210	1,810,521	1,775,016	1,740,406	1,703,717	2,008,922	2,036,249	2,010,351	1,973,663
\$												
Beginning Inventory	\$ 3,767,705	\$ 3,698,148	\$ 3,635,322	\$ 3,565,765	\$ 3,498,452	\$ 3,428,895	\$ 3,361,581	\$ 3,296,400	\$ 3,228,835	\$ 3,928,896	\$ 4,002,611	\$ 3,952,125
Injections	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,379	\$ -	\$ 770,561	\$ 145,674	\$ 19,364	\$ -
Withdrawals	\$ 69,557	\$ 62,826	\$ 69,557	\$ 67,313	\$ 69,557	\$ 67,313	\$ 69,560	\$ 69,565	\$ 68,500	\$ 71,958	\$ 69,850	\$ 72,190
EndingBalance	\$ 3,698,148	\$ 3,635,322	\$ 3,565,765	\$ 3,498,452	\$ 3,428,895	\$ 3,361,581	\$ 3,296,400	\$ 3,228,835	\$ 3,928,896	\$ 4,002,611	\$ 3,952,125	\$ 3,879,935
Average Rate	\$ 1,8940	\$ 1,8940	\$ 1,8939	\$ 1,8939	\$ 1,8939	\$ 1,8938	\$ 1,8940	\$ 1,8940	\$ 1,9557	\$ 1,9657	\$ 1,9659	\$ 1,9659



**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-5)

KEDNY/KEDLI Purchased Gas Expense for the Twelve Months Ending  
("TME") September 30, 2015

**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID**

KEDNY / KEDLI

**Purchased Gas Expense**

**Twelve Months Ended September 30, 2015**

(in thousands of dollars)

	Oct-2014	Nov-2014	Dec-2014	Jan-2015	Feb-2015	Mar-2015	Apr-2015	May-2015	Jun-2015	Jul-2015	Aug-2015	Sep-2015	Total TME Sep 2015
<b>Purchased Take - MDT</b>	13,673	16,587	20,624	25,514	26,304	24,120	19,324	16,244	15,693	14,575	12,902	11,238	216,797
<b>Variable Cost</b>	\$ 32,713	\$ 49,150	\$ 59,098	\$ 73,028	\$ 140,325	\$ 53,029	\$ 31,807	\$ 25,696	\$ 24,630	\$ 21,688	\$ 18,409	\$ 12,673	\$ 542,245
<b>Fixed Costs</b>	\$ 23,049	\$ 20,037	\$ 22,965	\$ 22,142	\$ 21,023	\$ 20,445	\$ 19,923	\$ 23,335	\$ 26,382	\$ 26,088	\$ 25,717	\$ 25,213	\$ 276,320
<b>Total Invoice Cost</b>	\$ 55,762	\$ 69,188	\$ 82,063	\$ 95,170	\$ 161,348	\$ 73,474	\$ 51,730	\$ 49,031	\$ 51,012	\$ 47,777	\$ 44,126	\$ 37,886	\$ 818,566
<b>Minus Injections to Storage &amp; LNG</b>	\$ (19,972)	\$ (4,037)	\$ (2,568)	\$ (329)	\$ (836)	\$ (3,072)	\$ (11,443)	\$ (18,867)	\$ (17,510)	\$ (15,620)	\$ (12,648)	\$ (7,378)	\$ (114,279)
<b>Plus Withdrawals from Storage &amp; LNG</b>	\$ 42	\$ 16,486	\$ 37,068	\$ 57,176	\$ 45,864	\$ 25,429	\$ 415	\$ 194	\$ 118	\$ 168	\$ 161	\$ 1,183	\$ 184,306
<b>Total Purchased Gas Expense</b>	\$ 35,832	\$ 81,637	\$ 116,563	\$ 152,018	\$ 206,376	\$ 95,831	\$ 40,702	\$ 30,358	\$ 33,620	\$ 32,324	\$ 31,639	\$ 31,691	\$ 888,592
<b>WACOG per Dth</b>													
Unitized Variable Gas Cost	\$ 2.39	\$ 2.96	\$ 2.87	\$ 2.86	\$ 5.33	\$ 2.20	\$ 1.65	\$ 1.58	\$ 1.57	\$ 1.49	\$ 1.43	\$ 1.13	
Underground Storage "In Ground" WACOG	\$ 3.09	\$ 3.08	\$ 3.08	\$ 3.08	\$ 3.09	\$ 3.08	\$ 2.88	\$ 2.46	\$ 2.24	\$ 2.07	\$ 1.97	\$ 1.88	
LNG WACOG	\$ 3.59	\$ 3.53	\$ 3.49	\$ 3.48	\$ 3.48	\$ 3.48	\$ 3.36	\$ 3.36	\$ 3.14	\$ 3.06	\$ 2.94	\$ 2.64	

**Note:** No hedging costs/credits included.





**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-6)

**KEDNY/KEDLI Forecast of Variable Gas Expense  
for the TME December 31, 2017, 2018 and 2019**

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY / KEDLI

Forecast of Variable Gas Expense

Twelve Months Ended December 2017  
(in thousands of dollars)

	Jan-2017	Feb-2017	Mar-2017	Apr-2017	May-2017	Jun-2017	Jul-2017	Aug-2017	Sep-2017	Oct-2017	Nov-2017	Dec-2017	Total TME Dec 2017
<b>Purchased "Wellhead" Volume - MDT</b>	40,224	35,220	27,636	20,829	19,489	17,011	15,401	15,864	17,315	19,195	22,237	34,879	285,290
<b>Delivered Volume - MDT</b>	39,514	34,618	27,226	20,428	19,032	16,588	14,985	15,429	16,869	18,748	21,860	34,219	279,514
HH NYMEX (8/27/15)	\$ 3.27	\$ 3.26	\$ 3.20	\$ 2.97	\$ 2.96	\$ 2.98	\$ 3.01	\$ 3.03	\$ 3.02	\$ 3.04	\$ 3.12	\$ 3.28	
Total "Wellhead" Cost of Purchased Gas	\$ 70,809	\$ 52,517	\$ 60,100	\$ 41,473	\$ 38,538	\$ 32,777	\$ 30,681	\$ 30,129	\$ 30,163	\$ 35,392	\$ 42,195	\$ 61,897	\$ 526,673
Total Pipeline Variable Cost	\$ 7,402	\$ 6,696	\$ 6,566	\$ 6,450	\$ 760	\$ 6,420	\$ 6,635	\$ 6,634	\$ 6,408	\$ 6,605	\$ 6,433	\$ 7,182	\$ 74,192
Total Variable Cost	\$ 78,211	\$ 59,213	\$ 66,666	\$ 47,923	\$ 39,299	\$ 39,197	\$ 37,317	\$ 36,764	\$ 36,572	\$ 41,997	\$ 48,628	\$ 69,079	\$ 600,865
"Wellhead" WACOG per Dth	\$ 1.76	\$ 1.49	\$ 2.17	\$ 1.99	\$ 1.98	\$ 1.93	\$ 1.99	\$ 1.90	\$ 1.74	\$ 1.84	\$ 1.90	\$ 1.77	
<b>Delivered Unit Cost of Total Flowing Supply Purchases</b>	\$ 1.98	\$ 1.71	\$ 2.45	\$ 2.35	\$ 2.06	\$ 2.36	\$ 2.49	\$ 2.38	\$ 2.17	\$ 2.24	\$ 2.22	\$ 2.02	

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY / KEDLI

Forecast of Variable Gas Expense

Twelve Months Ended December 2018  
(in thousands of dollars)

	Jan-2018	Feb-2018	Mar-2018	Apr-2018	May-2018	Jun-2018	Jul-2018	Aug-2018	Sep-2018	Oct-2018	Nov-2018	Dec-2018	Total TME
<b>Purchased "Wellhead" Volume - MDT</b>	41,062	35,888	28,046	21,436	19,991	17,107	15,075	15,714	17,512	20,669	22,473	35,397	290,369
<b>Delivered Volume - MDT</b>	40,331	35,310	27,709	21,044	19,553	16,685	14,668	15,294	17,066	20,207	22,110	34,735	284,711
HH NYMEX (8/27/15)	\$ 3.40	\$ 3.38	\$ 3.33	\$ 3.02	\$ 3.01	\$ 3.05	\$ 3.08	\$ 3.10	\$ 3.09	\$ 3.11	\$ 3.19	\$ 3.34	
Total "Wellhead" Cost of Purchased Gas	\$ 79,440	\$ 56,786	\$ 62,585	\$ 50,923	\$ 46,020	\$ 38,468	\$ 34,233	\$ 34,074	\$ 35,357	\$ 43,768	\$ 45,432	\$ 65,111	\$ 592,197
Total Pipeline Variable Cost	\$ 7,425	\$ 6,679	\$ 6,402	\$ 6,360	\$ 701	\$ 6,418	\$ 6,599	\$ 6,618	\$ 6,403	\$ 6,633	\$ 6,411	\$ 7,191	\$ 73,839
Total Variable Cost	\$ 86,865	\$ 63,465	\$ 68,987	\$ 57,283	\$ 46,721	\$ 44,886	\$ 40,832	\$ 40,691	\$ 41,760	\$ 50,401	\$ 51,843	\$ 72,301	\$ 666,036
"Wellhead" WACOG per Dth	\$ 1.93	\$ 1.58	\$ 2.23	\$ 2.38	\$ 2.30	\$ 2.25	\$ 2.27	\$ 2.17	\$ 2.02	\$ 2.12	\$ 2.02	\$ 1.84	
<b>Delivered Unit Cost of Total Flowing Supply Purchases</b>	\$ 2.15	\$ 1.80	\$ 2.49	\$ 2.72	\$ 2.39	\$ 2.69	\$ 2.78	\$ 2.66	\$ 2.45	\$ 2.49	\$ 2.34	\$ 2.08	

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY / KEDLI

Forecast of Variable Gas Expense

Twelve Months Ended December 2019  
(in thousands of dollars)

	Jan-2019	Feb-2019	Mar-2019	Apr-2019	May-2019	Jun-2019	Jul-2019	Aug-2019	Sep-2019	Oct-2019	Nov-2019	Dec-2019	Total TME
Purchased "Wellhead" Volume - MDT	41,681	36,433	28,521	19,969	19,996	17,186	15,088	15,644	17,601	20,764	22,582	35,928	291,392
Delivered Volume - MDT	40,941	35,834	28,210	19,683	19,657	16,787	14,679	15,228	17,180	20,314	22,247	35,255	286,014
HH NYMEX (8/27/15)	\$ 3.46	\$ 3.44	\$ 3.38	\$ 3.07	\$ 3.07	\$ 3.10	\$ 3.14	\$ 3.15	\$ 3.15	\$ 3.17	\$ 3.24	\$ 3.41	
Total "Wellhead" Cost of Purchased Gas	\$ 82,573	\$ 63,460	\$ 70,245	\$ 51,206	\$ 50,977	\$ 42,236	\$ 35,470	\$ 36,737	\$ 39,419	\$ 47,918	\$ 49,824	\$ 68,682	\$ 638,747
Total Pipeline Variable Cost	\$ 7,427	\$ 6,676	\$ 6,303	\$ 6,180	\$ 668	\$ 6,363	\$ 6,598	\$ 6,594	\$ 6,346	\$ 6,616	\$ 6,340	\$ 7,207	\$ 73,319
Total Variable Cost	\$ 90,000	\$ 70,136	\$ 76,548	\$ 57,386	\$ 51,645	\$ 48,599	\$ 42,068	\$ 43,331	\$ 45,765	\$ 54,534	\$ 56,164	\$ 75,889	\$ 712,066
"Wellhead" WACOG per Dth	\$ 1.98	\$ 1.74	\$ 2.46	\$ 2.56	\$ 2.55	\$ 2.46	\$ 2.35	\$ 2.35	\$ 2.24	\$ 2.31	\$ 2.21	\$ 1.91	
Delivered Unit Cost of Total Flowing Supply Purchases	\$ 2.20	\$ 1.96	\$ 2.71	\$ 2.92	\$ 2.63	\$ 2.90	\$ 2.87	\$ 2.85	\$ 2.66	\$ 2.68	\$ 2.52	\$ 2.15	



**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-7)

KEDNY/KEDLI Forecast of Purchased Gas Expense  
for the TME December 31, 2017, 2018 and 2019

**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY / KEDLI**

**Forecast of Purchased Gas Expense**

Twelve Months Ended December 2017  
(in thousands of dollars)

	Jan-2017	Feb-2017	Mar-2017	Apr-2017	May-2017	Jun-2017	Jul-2017	Aug-2017	Sep-2017	Oct-2017	Nov-2017	Dec-2017	Total TIME Dec 2017
<b>Delivered Volume - MDT</b>													
Variable Cost	\$ 39,514	\$ 34,618	\$ 27,226	\$ 20,428	\$ 19,032	\$ 16,588	\$ 14,985	\$ 15,429	\$ 16,869	\$ 18,748	\$ 21,860	\$ 34,219	\$ 279,514
Fixed Costs	\$ 78,211	\$ 59,213	\$ 66,666	\$ 47,923	\$ 39,299	\$ 39,197	\$ 37,317	\$ 36,764	\$ 36,572	\$ 41,997	\$ 48,628	\$ 69,079	\$ 600,865
Total Invoice Cost	\$ 121,551	\$ 100,314	\$ 109,818	\$ 88,781	\$ 80,893	\$ 80,055	\$ 78,911	\$ 78,358	\$ 77,430	\$ 83,592	\$ 92,886	\$ 121,868	\$ 1,114,456
Minus Injections to Storage	\$ -	\$ (28)	\$ (603)	\$ (10,604)	\$ (19,139)	\$ (18,312)	\$ (17,563)	\$ (17,227)	\$ (15,776)	\$ (11,576)	\$ (1,564)	\$ -	\$ (112,394)
Plus Withdrawals from Storage	\$ 28,715	\$ 28,808	\$ 8,575	\$ 3,244	\$ 69	\$ 66	\$ 69	\$ 69	\$ 66	\$ 68	\$ 8,142	\$ 24,352	\$ 102,242
Total Purchased Gas Expense	\$ 150,266	\$ 129,094	\$ 117,790	\$ 81,422	\$ 61,822	\$ 61,809	\$ 61,416	\$ 61,199	\$ 61,719	\$ 72,083	\$ 99,464	\$ 146,220	\$ 1,104,304
<b>WACOG per Dth</b>													
Delivered Unit Cost of Total Flowing Supply Purchases	\$ 1.98	\$ 1.71	\$ 2.45	\$ 2.35	\$ 2.06	\$ 2.36	\$ 2.49	\$ 2.38	\$ 2.17	\$ 2.24	\$ 2.22	\$ 2.02	
Underground Storage "In Ground" WACOG	\$ 1.86	\$ 2.01	\$ 2.01	\$ 2.12	\$ 2.10	\$ 2.08	\$ 2.08	\$ 2.07	\$ 2.03	\$ 2.01	\$ 2.02	\$ 2.03	
LNG WACOG	\$ 1.87	\$ 1.87	\$ 1.87	\$ 1.87	\$ 1.87	\$ 1.87	\$ 1.87	\$ 1.87	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.85	



THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY / KEDLI

Forecast of Purchased Gas Expense  
Twelve Months Ended December 2018  
(in thousands of dollars)

	Jan-2018	Feb-2018	Mar-2018	Apr-2018	May-2018	Jun-2018	Jul-2018	Aug-2018	Sep-2018	Oct-2018	Nov-2018	Dec-2018	Total TME Dec-2018
<b>Delivered Volume - MDT</b>	40,331	35,310	27,709	21,044	19,553	16,685	14,668	15,294	17,066	20,207	22,110	34,735	284,711
Variable Cost	\$ 86,865	\$ 63,465	\$ 68,987	\$ 57,283	\$ 46,721	\$ 44,886	\$ 40,832	\$ 40,691	\$ 41,760	\$ 50,401	\$ 51,843	\$ 72,301	\$ 666,036
Fixed Costs	\$ 45,317	\$ 42,872	\$ 45,129	\$ 42,766	\$ 43,571	\$ 42,766	\$ 43,571	\$ 43,571	\$ 42,766	\$ 43,571	\$ 43,334	\$ 53,408	\$ 532,642
Total Invoice Cost	\$ 132,182	\$ 106,337	\$ 114,115	\$ 100,050	\$ 90,292	\$ 87,653	\$ 84,403	\$ 84,262	\$ 84,526	\$ 93,972	\$ 95,177	\$ 125,710	\$ 1,198,678
Minus Injections to Storage	\$ -	\$ -	\$ (367)	\$ (12,678)	\$ (22,759)	\$ (21,104)	\$ (18,980)	\$ (19,131)	\$ (18,388)	\$ (15,882)	\$ (1,463)	\$ -	\$ (130,752)
Plus Withdrawals from Storage	\$ 32,818	\$ 34,320	\$ 11,244	\$ 1,633	\$ 68	\$ 66	\$ 68	\$ 68	\$ 67	\$ 69	\$ 8,886	\$ 28,409	\$ 117,716
Total Purchased Gas Expense	\$ 165,000	\$ 140,657	\$ 124,992	\$ 89,004	\$ 67,601	\$ 66,614	\$ 65,491	\$ 65,199	\$ 66,205	\$ 78,160	\$ 102,601	\$ 154,119	\$ 1,185,642
<b>WACOG per Dth</b>													
Delivered Unit Cost of Total Flowing Supply Purchases	\$ 2.15	\$ 1.80	\$ 2.49	\$ 2.72	\$ 2.39	\$ 2.69	\$ 2.78	\$ 2.66	\$ 2.45	\$ 2.49	\$ 2.34	\$ 2.08	
Underground Storage "In Ground" WACOG	\$ 2.07	\$ 2.22	\$ 2.26	\$ 2.37	\$ 2.36	\$ 2.36	\$ 2.36	\$ 2.34	\$ 2.31	\$ 2.29	\$ 2.29	\$ 2.30	
LNG WACOG	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.85	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY and KEYSpan GAS EAST CORPORATION d/b/a NATIONAL GRID  
KEDNY / KEDLI

Forecast of Purchased Gas Expense  
Twelve Months Ended December 2019  
(in thousands of dollars)

	Jan-2019	Feb-2019	Mar-2019	Apr-2019	May-2019	Jun-2019	Jul-2019	Aug-2019	Sep-2019	Oct-2019	Nov-2019	Dec-2019	Total TME Dec-2019
<b>Delivered Volume - MDT</b>	40,941	35,834	28,210	19,683	19,657	16,787	14,679	15,228	17,180	20,314	22,247	35,255	286,014
Variable Cost	\$ 90,000	\$ 70,136	\$ 76,548	\$ 57,386	\$ 51,645	\$ 48,599	\$ 42,068	\$ 43,331	\$ 45,765	\$ 54,534	\$ 56,164	\$ 75,889	\$ 712,066
Fixed Costs	\$ 44,331	\$ 39,823	\$ 42,080	\$ 40,543	\$ 41,347	\$ 40,543	\$ 41,347	\$ 41,347	\$ 40,543	\$ 41,347	\$ 40,543	\$ 41,347	\$ 485,141
Total Invoice Cost	\$ 134,331	\$ 109,959	\$ 118,628	\$ 97,929	\$ 92,993	\$ 89,142	\$ 83,416	\$ 84,678	\$ 86,308	\$ 95,881	\$ 96,707	\$ 117,236	\$ 1,207,207
Minus Injections to Storage	\$ -	\$ -	\$ (549)	\$ (9,355)	\$ (25,148)	\$ (23,086)	\$ (19,870)	\$ (20,478)	\$ (20,418)	\$ (17,305)	\$ (1,085)	\$ -	\$ (137,294)
Plus Withdrawals from Storage	\$ 39,712	\$ 36,693	\$ 8,324	\$ 2,881	\$ 70	\$ 67	\$ 70	\$ 70	\$ 68	\$ 72	\$ 7,783	\$ 31,488	\$ 127,298
Total Purchased Gas Expense	\$ 174,043	\$ 146,652	\$ 126,403	\$ 91,455	\$ 67,914	\$ 66,123	\$ 63,615	\$ 64,269	\$ 65,958	\$ 78,648	\$ 103,405	\$ 148,724	\$ 1,197,211
<b>WACOG per Dth</b>													
Delivered Unit Cost of Total Flowing Supply Purchases	\$ 2.20	\$ 1.96	\$ 2.71	\$ 2.92	\$ 2.63	\$ 2.90	\$ 2.87	\$ 2.85	\$ 2.66	\$ 2.68	\$ 2.52	\$ 2.15	
Underground Storage "In Ground" WACOG	\$ 2.33	\$ 2.43	\$ 2.42	\$ 2.50	\$ 2.55	\$ 2.55	\$ 2.54	\$ 2.53	\$ 2.50	\$ 2.48	\$ 2.49	\$ 2.49	
LNG WACOG	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.96	\$ 1.97	\$ 1.97	\$ 1.97	



**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-8)

KEDNY & KEDLI Estimated Marginal Commodity Cost of Gas

**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY**

**KEDNY**

**Estimated Marginal Commodity Cost of Gas  
For Period: November 1, 2016 through March 31, 2017  
( \$ / dt )**

<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<b>Winter (Nov-Mar) Average</b>
\$ 3.50	\$ 3.65	\$ 6.56	\$ 5.75	\$ 3.69	\$4.63

**KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID**

**KEDLI**

**Estimated Marginal Commodity Cost of Gas  
For Period: November 1, 2016 through March 31, 2017  
( \$ / dt )**

<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<b>Winter (Nov-Mar) Average</b>
\$ 3.50	\$ 3.65	\$ 6.56	\$ 5.75	\$ 3.69	\$4.63



**Testimony of Elizabeth D. Arangio**

Exhibit \_\_ (EDA-9)

KEDNY & KEDLI Estimated Annualized Marginal Capacity Cost of Gas



**THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY**

**KEDNY**

**Estimated Annualized Marginal Capacity Cost of Gas  
For Period: November 1, 2016 through March 31, 2017**

Units (\$ per dt)

Marginal Supplies	Peak Day Quantity dt/day	Annual Capacity Costs		Peak Day Capacity Costs \$/dt	
		Cost \$	Quantity dt		Unitized \$/dt
DTI New Market Project	82,000	\$ 18,855,900	29,930,000	\$0.63	\$229.95
15 Day City Gate Peaking Supplies	263,000	\$ 9,665,250	3,945,000	\$2.45	\$36.75
Grand Total	345,000	28,521,150	33,875,000	\$0.84	\$82.67

**Annualized Marginal Capacity Cost of Gas**

Peak Day Capacity Cost \$82.67 per dt  
 Ratio: Peak Day Requirements to Annual Normalized Firm Sales 1 to 74 dt  
 Annual Marginal Capacity Cost \$1.12 per dt

**KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID**

**KEDLI**

**Estimated Annualized Marginal Capacity Cost of Gas  
For Period: November 1, 2016 through March 31, 2017**

Units (\$ per dt)

Marginal Supplies	Peak Day	Annual Capacity Costs		Peak Day
	Quantity dt/day	Cost \$	Quantity dt	Capacity Costs \$/dt
DTI New Market Project	82,000	\$ 18,855,900	29,930,000	\$0.63
15 Day City Gate Peaking Supplies	263,000	\$ 9,665,250	3,945,000	\$2.45
Grand Total	345,000	28,521,150	33,875,000	\$0.84
<b>Annualized Marginal Capacity Cost of Gas</b>				

Peak Day Capacity Cost \$82.67 per dt  
Ratio: Peak Day Requirements to Annual Normalized Firm Sales 1 to 74 dt  
Annual Marginal Capacity Cost \$1.12 per dt