# SUKENIK, SEGAL & GRAFF, P.C.

ATTORNEYS AND COUNSELORS AT LAW

450 SEVENTH AVENUE, 42ND FLOOR NEW YORK, N.Y. 10123 212-725-9300 PHONE 212-481-5520 FAX

December 22, 2017

Via Email (secretary@dps.ny.gov) and Via U.P.S. Overnight Delivery

The Honorable Kathleen H. Burgess, Secretary Public Service Commission 3 Empire State Plaza Albany, New York 12223-1350

Re:

Astral Energy, LLC

I.D. No.: PSC-52-15-00015-P

Case No.: 15-E-0556

### Dear Secretary Burgess:

The undersigned represents Coltown Properties LLC, 75 Ellwood Property LLC and a number of their affiliates (collectively, "Coltown"). Coltown respectfully requests that the Public Service Commission (the "PSC") revoke the eligibility of Astral Energy, LLC ("Astral"), an energy services company ("ESCO"), to provide ESCO services in the State of New York. Such request is based upon Astral's flagrant overbilling of Coltown, in rank disregard of the contract which Coltown entered into with Astral. Based upon available evidence, it seems clear that Astral's overbilling of Coltown was no isolated event, but part of Astral's regular business practice.<sup>1</sup>

### Relevant Procedural History:

As a result of many complaints received by the Department of Public Service against Astral, the Department issued a Notice of Apparent Failure (the "NOAF") on August 7, 2015 to Astral alleging breach of fixed price contracts, slamming and various other improper acts. As Astral's responses to the NOAF were inadequate, the PSC issued an Order Instituting Proceeding and to Show Cause dated October 15, 2015 (the "Order"), which instituted proceedings against Astral seeking consequences for violations of the Uniform Business Practices. Among numerous

<sup>&</sup>lt;sup>1</sup> This firm previously represented Sixty Hotels LLC, Allen Realty Associates NY LLC, Allen Fee Owner LLC and Cromwell Soho Operating LLC f/k/a Thompson Hotel Associates LLC (collectively, "Sixty Hotels") in connection with a claim against Astral involving the same course of conduct on the part of Astral. In 2015, Sixty Hotels both filed a complaint against Astral with the PSC and brought an action against Astral in the Supreme Court of the State of New York, County of New York, wherein Sixty Hotels obtained a default judgment as against Astral. Astral and Sixty Hotels subsequently reached a settlement as to Sixty Hotels' claims.

other alleged improper acts of Astral, the Order noted (on page 7 thereof) numerous complaints that Astral charged various customers at rates well in excess of the rates set forth in the fixed price contracts which were entered into between such customers and Astral.

On November 6, 2015, the PSC suspended Astral's authority to market to and enroll residential and non-residential customers until the PSC ordered otherwise. Since such time, Astral has represented to the PSC that it had undertaken steps to ensure that Astral complies with the Uniform Business Practices, and, in light thereof, the PSC has since permitted Astral to market to and enroll non-residential customers. However, the PSC explicitly found that "Astral's prior actions merit continued vigilance." The PSC further stated that, "should Astral fail to comply with the UBP, the PSL, or the Commission's regulations and orders, the Commission will seriously consider revoking Astral's eligibility to operate an ESCO in New York State or imposing any other consequences the Commission may deem appropriate in light of the circumstances and Astral's past performance."

### Coltown's Claim:

Coltown owns/manages various properties located in the State of New York, and, in connection therewith, entered into a contract with Astral (the "Contract," a copy of which is attached hereto as Exhibit A) whereby Astral would provide electricity in connection with such properties at the fixed rate of \$0.0983 per kilowatt hour.

At various time since the execution of the Contract, Astral charged plaintiffs greatly in excess of the fixed rate set in the Contract. To cite but one example, Astral charged plaintiffs \$0.1385 per kilowatt hour for the period from June 26, 2015 through July 28, 2015 for the Ellwood Street Property (see page 3 of the ConEdison billing statement for such period which is attached hereto as Exhibit B). This was no isolated event – Astral often shamelessly overbilled Coltown, in rank violation of the Contract.

In fact, and as already noted by the PSC, Astral has a demonstrated history of overbilling its customers. For example, and as set forth above, Astral overbilled Sixty Hotels, again in flagrant violation of a written agreement. Additionally, Coltown has reason to believe that Astral's overbilling of Coltown and Sixty Hotels were not isolated events, as other entities were similarly bilked by Astral. As such, there can be no doubt that Astral's overbilling of its customers, in flagrant violation of its fixed-rate contracts, was intentional and widespread.

### Conclusion:

As such, there is strong reason to believe that Astral's improper overbilling is intentional, widespread and goes to the heart of Astral's business practices. Accordingly, Coltown respectfully requests that the PSC revoke the eligibility of Astral to provide ESCO services in the State of New York.

The undersigned appreciates the PSC's attention to this matter.

Respectfully yours,

SUKENIK, SEGAL & GRAFF, P.C.

Douglas Segal

Enc.

 $F: \verb|WP\PAMELA| Neuman \verb|Astral| Letter to Public Service Commission' 12' 22' 17. docx$ 

# Exhibit A

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16 Tyson Place, Bergenfield, NJ 07621 Tel: 888-850-1872 • Fax: 201-387-2882

www.AstralEnergyLLC.com

Customer Energy Authorization Agreement – New York					
Select Customer Type:	Commercial	Residential			
Utility / Local Distribution (LDC):	ConEd	(Select one utility from	m the list below)		
How to find Utility Number?	Central Hudson: National Grid: O&R: NYSEG / RGE:	15-digit Account number located on P.3 of I 11-digit Account number located on P.1 of I 10-digit Account number located on P.1 of I 10-digit Account number located on P.1 of I N + 14-digit PoD ID number located on P.3	oill oill oill		
Customer's Utility Number:	Electric: At	tached accounts			
Customer's Name on Utility Bill:		operties LLC			
Customer's Billing Address:	85 Delancy	st.	(Line 1)		
			(Line 2)		
	NY NY 10	002	(City/St/Zip)		
Contact Name:	Steven Pho	one: 212-777-2060 Email: sneuman@c	coltown.com		
Terms of Contract:	3/1/15	(mm/dd/yyyy) TO 12/1/15	(mm/dd/yyyy)		
Billing Plan ( <b>√</b> one):		ate; B √ Fixed Price (see below)*; C	Custom		
	Gas: NYMEX	e" is selected, fill in information belo monthly closing price plus a fixed upcha 1983 per KWh			
Service Address:	[ (√check her	e if same as Customer's Billing Addre	es <i>s</i> )		
(If different from Billing Address)	See attache	ed service address	(Line 1)		
			(Line 2)		
			(City/St/Zip)		
		requirements for the above listed account(s). Astral E 's requirements based on the information that Astral E			
local utility. Astral Energy LLC will arrange	for the transportation of	s agent in supplying natural gas/electricity and adminis Customer's gas/electricity from the point of purchase listribution of the gas/electricity to the point of use.	stering contracts with the to the local utility city		
· - ( - )	nergy LLC's General Term	s and Conditions as listed on their website: www.Astral			
Customer:	\ 4	Astral Energy LLC – Representat	,		
Simply	- 2/20/15	O'	2/20/15		
Stoven Neuman	Date '	Signature Power for Less	Date		
Steven Neuman Print Name / Title	orthed Signatury	Print Name / Title / Rep No.			

count number	Service adress	Term	Rate
4020172556000	56 85 DELANCEY ST ENT	9 months	0.0983
45103501150004	18 418 E 115 ST 1FL	9 months	0.0983
4821391574000	53 569 ACADEMY ST HLS	9 months	0.0983
4821391574100	70 569 ACADEMY ST PLP	9 months	0.0983
4832370495000	53 75 ELLWOOD ST HLSM	9 months	0.0983
48323705000000	50 75 ELLWOOD ST SUPT	9 months	0.0983
48323706700014	45 75 ELLWOOD ST 4C	9 months	0.0983
4840351335000	34 551 W 190 ST HOBM	9 months	0.0983
48403513400004	12 551 W 190 ST BSMT	9 months	0.0983
4840351480000	38 559 W 190 ST HLS	9 months	0.0983
4840351665000	34 565 W 190 ST H&OB	9 months	0.0983
4842351390000	76 46 WADSWORTH TERR ENTM	9 months	0.0983
48423515520004	18 54 WADSWORTH TERR ENTM	9 months	0.098
4842351560000	58 54 WADSWORTH TERR OB&B	9 months	0.0983
4941512709000	L6 410 ST NICHOLAS AVE HEAT	9 months	0.098
6442602710000	16 1030 PARK PLAC HCM	9 months	0.0983
66600407980004	18 45 LINDEN BLVD PLPM	9 months	0.098
66600408080013	36 45 LINDEN BLVD 2B	9 months	0.098
6660040870000	29 55 LINDEN BLVD PLPM	9 months	0.098
6660040913001	18-55 LINDEN BLVD 1H	9 months	0.098
6660060956010	52 221 LINDEN BLVD PLAB	9 months	0.098
6660060956020	50 221 LINDEN BLVD PLCD	9 months	0.0983
6660500810811	27 2107 BEDFORD AVE HCM	9 months	0.0983
6662401895000	25 280 E 21 ST HOBE	9 months	0.0983
6662402205000	59 280 E 21 ST 1I	9 months	0.0983
and the second second second second	10 2025 REGENT PLAC HCM	9 months	0.098
and the second second second second second	91 2016 REGENT PLAC HCM	9 months	0.0983
6663601733002	14 2016 REGENT PLAC 4F	9 months	0.098
6663621250810	58 2522 BEDFORD AVE H&CM	9 months	0.0983
the permitting and appropriate the permitting of	54 2522 BEDFORD AVE 1C	9 months	0.098
	23 2516 BEDFORD AVE HCM	9 months	0.0983
and publication	11 590 OCEAN AVE HCST	9 months	0.098
production of the second control of the seco	30 666 OCEAN AVE HCM	9 months	0.0983
NAMES OF STREET	20 670 OCEAN AVE HCM	9 months	0.0983
	29 682 OCEAN AVE HLSM	9 months	0.0983
	27 5 WESTMINSTER RD HCM	9 months	0.0983
	34 816 OCEAN AVE HCM	9 months	0.0983
a contract of the contract of	23 75 E 21 ST H&CM	9 months	0.0983
	19 91 E 18 ST HCM	9 months	0.0983
1 441 A. J.	45 95 E 18 ST HCM	9 months	0.0983

# Exhibit B





Working for you 24/7.

#### 75 ELLWOOD PROPERTY LLC

Your account number: 48-3237-0495-0006-3

Service delivered to: 75 Ellwood St Hlsm Your electric rate: EL9 General Large

Next meter reading date: Wednesday, Aug 26, 2015

Avoid estimated bills - please give us access to read your meter.

### Your billing summary as of Jul 29, 2015

### Your previous charges and payments

Total new charges	\$949.45
Con Edison electricity charges	\$423.51
Esco electricity supply charges - for 32 days	\$525.94
Your new charges - details start on page 2 Billing period: Jun 26, 2015 to Jul 28, 2015	
Remaining balance	-\$1,304.07
Total charges from your last bill Payments through Jul 27	-\$1,304.07 None

### Message Center

Join our Direct Payment Plan. Just place an 'X' in the DPP enrollment box on your payment slip when you mail back your payment by check. We'll use your banking information to enroll you in the plan. Then, each month, after you've had time to review your bill, we will automatically deduct your Con Edison bill payment from your checking account. Join Now.

AN OPPORTUNITY TO SAVE Sign up for your free energy survey today. Save energy, save money, help the environment and receive financial incentives on energy-efficient lighting, heating and cooling systems for your business. For more information call 1-877-870-6118, or visit www.coned.com/energyefficiency.

YOUR DOLLAR FOR ENERGYSHARE CAN MAKE A DIFFERENCE. If you pay the total amount of this bill and exactly \$1.00 more, that dollar will go into the EnergyShare fund sponsored by Con Edison. And, Con Edison matches each contribution. EnergyShare helps eligible residential customers who are struggling to pay their bills with one-time grants of up to \$200.

### Contact us 24 hours a day, 7 days a week

To report a service problem, call 1-800-75-CONED (1-800-752-6633) or visit www.conEd.com

New York, NY 10276-0138

Con Edison

Cooper Station

P.O. Box 138



Visit www.conEd.com

For payments, visit www.conEd.com or call 1-888-925-5016

& For other information, call 1-212-243-2591 or 1-800-758-2481

Tear or Cut here

Total amount due

Say good-bye to paper bills. Go to www.conEd.com and sign up for e\*bills

None



### Payment slip

Please make checks payable to Consolidated Edison Company of N.Y. Inc.

our account number: 48-3237-0495-0006-3
otal amount due: None
<u></u>

Amount enclosed:

75 ELLWOOD PROPERTY **COLTOWN PROPERTIES** 95-04 DELANCEY ST MANHATTAN NY 10002-3165

JAF STATION P.O. BOX 1702 NEW YORK, NY 10116-1702

Mark X to enroll in DPP

483237049500063 30000094945 00000000000



Sales tax @4.5000%

Total delivery charges

Tax collected on behalf of New York City.

Con Edison electric charges

Page 2 of 3

### Your electricity charges

These charges are for the electricity you used (supply) and getting that electricity to you (delivery). Rates are based on a 30 day period. When your billing period is more or less than 30 days, we prorate your bill accordingly.

# Electricity you used during this 32 day billing period from Jun 26, 2015 to Jul 28, 2015

Rate: EL9 General Large

Meter# 7838568

We measure your electricity by how many kilowatt hours (kWh) you use. One kWh will light a 100 watt bulb for 10 hours. The meter multiplier is the factor by which the meter reading difference is multiplied to determine your usage. Demand or kW is the highest amount of electric usage in any half hour during the billing period.

Reading difference	202	0.47
Meter multiplier	<u>X18</u>	<u>X18</u>
Your electricity use	3,636 kWh	8.46 kW

### ► Your supply charges

Your electricity is supplied by ASTRAL ENERGY LLC. Your supply charges appear on page 3.

### ► Your delivery charges

Basic service charge Charge for metering.

\$7.52

Energy delivery 3,636 kWh

\$119.23

Charge for maintaining the system through which Con Edison delivers electricity to you.

Demand delivery 8.4 kW

227.39

Charge for maintaining the system through which Con Edison delivers electricity to you.

SBC/RPS charges

\$25.45

The System Benefits Charge/Renewable Portfolio Standard charges fund New York State renewable energy, environmental and other related public policy programs.

Temporary NY State Surcharge

\$6.02

Covers new fees imposed by the state.

GRT & other tax surcharges

\$19.66

Taxes on Con Edison gross receipts from sales of utility services and other tax surcharges.

### Ways to pay your Con Edison bill:

If you have a checking or savings account, the easiest way to pay your Con Edison bill is with the Direct Payment Plan (DPP). It's free, and there are no checks to write or stamps to buy. Once you set it up, it's automatic every month. Con Edison also offers Pay-by-Phone and Pay-by-Internet services. Call Payment Express at 1-888-925-5016 for DPP enrollment or to make a payment by phone, or go to <a href="https://www.conEd.com">www.conEd.com</a> to make a payment shop pay your bill by mail in the enclosed envelope. The address to mail all payments is Con Edison, JAF Station, PO Box 1702, New York, NY 10116-1702. Con Edison has a network of Authorized Payment Agents throughout the five boroughs and Westchester County. This option is also free. Go to <a href="https://www.conEd.com">www.conEd.com</a> to find a location closest to you.

### Moving?

Contact us to make sure you have service at your new address,

### Changing your mailing address?

Contact us to make sure your bills go to the right place.

#### For information about your account:

You can speak to someone in person about your Con Edison account at one of the following locations:

- · Bronx Walk-in Center 1775 Grand Concourse
- Brooklyn Walk-in Center at National Grid One Metrotech Plaza
- Manhattan 122 East 124th St.
- · Queens Walk-in Center at National Grid 89-67 162nd Street
- · Staten Island Walk-in Center 1140 Richmond Terrace
- Mount Vernon Walk-In Center at Food Bazaar 1 Bogopa Piaza

age Z or s

\$18.24

\$423.51

\$423.51





Working for you 24/7.

Name: 75 ELLWOOD PROPERTY LLC

Account number: 48-3237-0495-0006-3

Billing period ending: Jul 28, 2015

Page 3 of 3

# Your electricity supply detail

Your electricity supplier ASTRAL ENERGY LLC

16 TYSON PLACE BERGENFIELD NJ 07621

For information call: 1-201-384-5552

### ➤ Your electricity supply charges

32 day billing period from Jun 26, 2015 to Jul 28, 2015 kWh used 3636  $\,$ 

 Customer charge
 \$0.00

 Supply cost @13.8500¢ per kWh
 \$503.59

 Sales tax @4.4375%
 \$22.35

Total electricity supply charges

\$525.94

### MESSAGES from your electricity ESCO

NEW! Login to My Account at coned.com for a new ESCO bill comparison too!!