



Agreement

Between

**Massachusetts Electric Company
Niagara Mohawk Power Corporation
New England Power Company
Granite State Electric
Narragansett Electric Company**

d/b/a

National Grid

and

**Enpro Services, Incorporated
12 Mulliken Way
Newburyport, Massachusetts 01950**

for

**EMERGENCY SPILL RESPONSE
AND
ENVIRONMENTAL SERVICES**

**Purchase Order No. 0000128610
February 1, 2011**

**Copy No. 2
Acknowledgement Copy**

AGREEMENT

This Agreement, made and entered into on the date when signed by the party signing last in time, by and between Granite State Electric Company, a New Hampshire corporation, with principal offices at 9 Lowell Road, Salem, New Hampshire 03079; Massachusetts Electric Company; Nantucket Electric Company; and New England Power Company, both Massachusetts corporations, with principal offices at 40 Sylvan Rd., Waltham, MA 02451-1120; The Narragansett Electric Company, a Rhode Island corporation with offices at 280 Melrose Street, Providence, Rhode Island, 02901; Niagara Mohawk Power Corporation, with principal offices at 300 Erie Boulevard W, Syracuse, New York 13202, each d/b/a National Grid (Owner), and Enpro Services, Incorporated, (Contractor) a Massachusetts corporation having its principal place of business at 12 Mulliken Way, Newburyport, Massachusetts 01950, for the Work identified as:

NATIONAL GRID COMPANIES EMERGENCY SPILL RESPONSE AND ENVIRONMENTAL SERVICES

ARTICLE 1 - SCOPE OF WORK

The Contractor hereby agrees to provide all materials, equipment, apparatus, tools, labor, services, facilities and supervision to provide for the following:

Emergency Response Services:

Emergency spill response services required for spill events on the electric and natural gas systems. These typically involve 1 to 100 gallons of non-PCB (<50 ppm PCB) transformer dielectric fluid (mineral oil) and hydraulic fluid spills. Less frequent spills are pad mount or substation transformer spills which can range up to 500 gallons. These spills may also impact waterways depending on equipment locations, topography and other circumstances. Emergency events may also occur on Company property including substations, operation centers and transportation garages. The Contractor will be designated as a secondary emergency response contractor on SPCC and other plans or procedures.

Spill response and services may occur on Company property, private property, public property and on rights of way (ROW). Some spills may require restoration of private or public property including landscaping, replacement of fences, vehicle detailing, etc.

In addition to transformer spills, the Contractor must be capable of responding to releases of various hazardous and non-hazardous materials, and for large events which may occur at Internal Combustion Sites, Electrical Substations, Operations Centers, Natural Gas Facilities or from storage tanks, oil filled electric cables, natural gas pipelines, construction and trenching, drum storage facilities or from vehicles and equipment.

Spill response and services required under this contract may involve hazardous materials such as fuels, natural gas pipeline fluids, PCB fluids, dielectric fluids, corrosives, flammable liquids, mercury, lead or biohazards. Certain spill events will require the contractor to provide specialized equipment, traffic control, obtain dig-safe (clearances), air monitoring, confined space and higher levels of employee training and personal protective equipment (PPE). Working at Manufactured Gas Plant (MGP) sites, substations, trenches, vaults, tunnels and waterways may also require additional site specific training and defined by Health and Safety Plans (HASPs).

For emergency response situations, the basic response at a minimum will include: A spill response vehicle containing sufficient equipment and supplies to contain and initiate the cleanup of a 1 to 100 gallon spill, a supervisor/foreman and one Haz Mat employee utilizing OSHA Level D protection.

Environmental Services:

The Contractor must be capable of providing various Company operating departments with other non-spill environmental services as directed by Environmental Management or other Company personnel.

These services include but are not limited to cleaning manholes, vaults, trench drains, oil/water separators; pumping and hauling liquids from manholes, vaults, drains, tanks, etc.; hauling non-hazardous drums / roll-off to approved locations; transport gas pipe to approved locations; general cleaning of company facilities where hazards such as lead, animal droppings and other biological agents may be present; any other activity that would require personal protective equipment or specialize equipment (i.e. vacuum truck, frac tanks, etc.) to handle. These requests for services may be of an emergency nature or a service that can be scheduled.

Restoration of a spill may be required and will be considered a scheduled event for billing purposes.

The entire body of work shall be in accordance with the final bid specifications and drawings provided by National Grid and National Grid's engineering consultant and all project plans and submittals prepared and submitted by Enpro Services, Incorporated.

ARTICLE 2 - CONTRACT DOCUMENTS

The following documents, including all attached schedules, appendices, exhibits or other attachments thereto, are incorporated by reference as if fully set forth herein, and are hereinafter referred to collectively and individually as the "Contract Documents" or the "Agreement":

1. Agreement
2. Attachment A - National Grid Companies Terms & Conditions 00700; dated 9/30/08.

3. Schedule A: Supplemental Conditions
4. Schedule B: Specification – Bid Specification for Emergency spill response and environmental services, dated October 14, 2009.
5. Schedule C: Price Schedule
 - Schedule C1:
 - Enpro Services Incorporated's' - Bid Form dated May 12, 2010 and any subsequent revisions.
6. Schedule C2: Labor Rates
7. Schedule C3: Equipment Rates
8. Schedule D: Safety Requirements
9. Schedule E: Environmental Requirements
10. Schedule F: Insurance

ARTICLE 3 – SCHEDULE

Any Work to be performed under this Agreement shall be commenced from the date of this Agreement and shall be completed on an as needed basis in accordance with the schedule developed by the Contractor and accepted by the Owner. The Contractor shall prepare any updated schedules as requested by the Owner.

ARTICLE 4 - CONTRACT PRICE

The Contract Price for the Work shall be specified in the relevant Contract Documents and in accordance with Schedule C of this agreement.

The Contract Price is based on the bid price, as detailed in Enpro Services' bid form dated May 12, 2010 and any subsequent revisions. Change orders, if needed, will be prepared in accordance with the Agreement.

ARTICLE 5 – PAYMENTS

Unless otherwise indicated in this Agreement, not later than the fifteenth day of each month, the Contractor shall submit to the Owner its invoice, in a form acceptable to the Owner, for Work completed through the last Day of the preceding month.

For time and material payments, each invoice shall include the actual verifiable quantity of labor (by classification) and equipment time (by type) expended in performing the Work, the actual verifiable quantity of materials or equipment supplied to the Project, and actual

and verifiable costs for rented equipment (by type) and Subcontractors (by labor classification, equipment type, and list of materials).

The measurement and value of the invoiced quantities and costs shall be determined in accordance with Article 5 herein and Schedule C attached hereto. Each such invoice shall include attached copies of a Daily Work Report, as described in Section 4.7 herein, for each day worked.

Send Original Invoice to:
National Grid
Accounts Payable Department
300 Erie Boulevard West
Syracuse, NY 13202

Send Copy Invoice & Backup to:
National Grid
Ms. Mae Schuelke
300 Erie Blvd. West, Bldg. C-2
Syracuse, NY 13202

All invoices shall be submitted and payments made in accordance with and subject to the Terms and Conditions. The invoice shall reference the Purchase Order Number and the name of Owner's representative, for whom the Work is being performed.

ARTICLE 6 – NOTICES

Notices required or permitted under this agreement shall be addressed to

Contractor
Enpro Services, Incorporated
Attn: ~~Ms. Beni Merse~~ *David R. Cowie*
12 Mulliken Way
Newburyport, Massachusetts 01950

Owner
National Grid
Attn: Ms. Sue Brochu
40 Sylvan Road
Waltham, Massachusetts 02451-1120

A copy of any such notice shall also be forwarded to the Procurement Agent and Project Manager.

ARTICLE 7 – SEVERAL LIABILITY

The rights and obligations of each National Grid company in connection herewith shall be several and not joint.

ARTICLE 8 - ENTIRE AGREEMENT


This Agreement, including all Contract Documents, constitutes the entire Agreement between the Owner and the Contractor, with respect to the Work specified, and all previous representations relative thereto, either written or oral are hereby annulled and superseded.

No modification of any of the provisions of this Agreement shall be binding unless in writing and signed by a duly authorized representative of each party hereto.

IN WITNESS WHEREOF, each party hereto has caused this Agreement to be executed by its duly authorized representative on the day and year set forth below.

Contractor:
Enpro Services, Incorporated

Owner:
Massachusetts Electric Company
Niagara Mohawk Power Corporation
New England Power Company
Granite State Electric Company
The Narragansett Electric Company

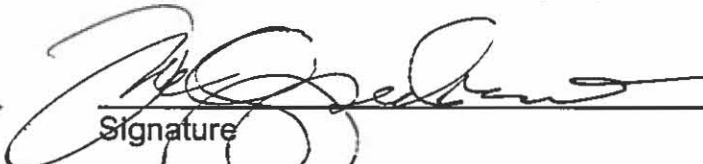


Signature
David A. Cowie

Name
Chief Operating Officer

Title
2/23/2011

Date



Signature
Joe Oppedisano

Name
Senior Buyer

Title
February 1, 2011

Date

ATTACHMENT A

**National Grid Companies Terms & Conditions 00700
dated 9/30/08**

ACCEPTANCE OF CONDITIONS

The Contractor hereby agrees that any Work (as defined in the Purchase Order) performed for Company in compliance with any order, written or verbal, shall be governed by the terms and conditions cited in the Purchase Order whether or not specific reference is made to the below noted Terms and Conditions by the Purchase Order unless the Purchase Order specifically contains terms and conditions other than those contained in said Terms and Conditions; then those terms will apply to the extent that they are different.

Receipt of the below noted Terms and Conditions is hereby acknowledged on the date executed below, and the undersigned agrees to be bound to same and the signatory represents complete authority to sign on behalf of the Contractor.

ENPRD Services, Inc
Contractor

By: David A. Luce
Chief Operating Officer

Title

Date: 2/23/2011

12 Mulliken Way
Street Address

Newburyport, MA 01950
City, State, Zip Code

Reference Terms and Conditions Document No. 00700

Revision Date 9/30/08

SCHEDULE A

SUPPLEMENTAL CONDITIONS

NOT APPLICABLE

SCHEDULE B

SPECIFICATIONS

National Grid

October 2009

BID SPECIFICATION

***EMERGENCY SPILL RESPONSE
and
ENVIRONMENTAL SERVICES***

***National Grid
ENVIRONMENTAL Management***

SCHEDULE C

PRICE SCHEDULE

(Includes Schedule C-1 through C-3)

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.3 - Pricing Labor

NG Labor Category	Regular Rates			Overtime		
	NE	NY South	NY North	NE	NY South	NY North
Hours	7:00am to 5:00pm			5:01pm to 6:59am Mon-Fri		
Days	Mon - Fri			Sat-Sun all day		
1 Project/Site Manager		n/a			n/a	
2 Site Supervisor / Foreman		n/a			n/a	
3 Field Technician		n/a			n/a	
4 Equipment Operator		n/a			n/a	
5 Jr. Field Technician (new position)*		n/a			n/a	
6 Other Equipment Operator (new position)*		n/a			n/a	

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.3 - Pricing Labor

NG Labor Category	Regular Rates			Overtime		
	NE	NY South	NY North	NE	NY South	NY North
Hours	7:00am to 5:00pm			5:01pm to 6:59am Mon-Fri		
Days	Mon - Fri			Sat-Sun all day		
1 Project/Site Manager		n/a			n/a	
2 Site Supervisor / Foreman		n/a			n/a	
3 Field Technician		n/a			n/a	
4 Equipment Operator		n/a			n/a	
5 Jr. Field Technician (new position)*		n/a			n/a	
6 Other Equipment Operator (new position)*		n/a			n/a	

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.3 - Pricing Labor

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	NE	NY South	NY North	NE	NY South	NY North
Hours	7:00am to 5:00pm			5:01pm to 6:59am Mon-Fri		
Days	Mon - Fri			Sat-Sun all day		
1 Project/Site Manager		n/a			n/a	
2 Site Supervisor / Foreman		n/a			n/a	
3 Field Technician		n/a			n/a	
4 Equipment Operator		n/a			n/a	
5 Jr. Field Technician (new position)*		n/a			n/a	
6 Other Equipment Operator (new position)*		n/a			n/a	

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.4 - Pricing Equipment

Base Scenario using NG approved VAG list disposal sites

Top 6 In Volume	Item	\$ Rate	Daily	Other Equivalent Equipment Used
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EQUIPMENT

Top 6	Air Mover Vactor		Daily rate	
Top 6	High powered vacuum truck/cusco		Daily rate	
Top 6	5800cfm air mover/guzzler		Daily rate	
Top 6	Tractor with rolloff trailer		Daily rate	
Top 6	Pickup/van/car/crew cab		Daily rate	
Top 6	Response vehicle -Box van (16' and over) w/power lift gate		Daily rate	
	Vacuum truck, straight		Daily rate	
	Lumex RA915+Hg vapor analyzer		Daily rate	
	18' containment boom ft/day		Daily rate	
	Roll off container with tarp & bows		Daily rate	
	Air compressor 175cfm		Daily rate	
	Stake body/utility truck		Daily rate	
	Level C w/CPOF1,2 or polytyvec/changeout		Daily rate	
	Box truck 10 wheel		Daily rate	
	Backhoe loader, 1 yard bucket		Daily rate	
	Bobcat loader/mini excavator		Daily rate	
	Modified level D (tyvec, gloves and boots)		Daily rate	
	10 inch swamp boom per foot per day		Daily rate	
	Dump Truck (10 wheel permitted)		Daily rate	
	Trailer, Heavy Equipment		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	

MATERIALS

	Absorbent boom, 5in x 10 ft x 4/bale		per bale	
	Pink stuff degreaser			
	55 G / 205 L steel drum, reconditioned 1A2/Y1.2/100 (17-H)			
	Duct tape		roll	
	Flex hose (6inch 100 foot roll)		100 ft roll	
	Rags, 50 lb / 23 kg		50 lb / 23 kg	
	Absorbent pad (101 grade) 100/bale		per bale	
	Polysheet 6mil 20ft x 100ft		6mil 20ft x 100ft	
	Speedl dry		bag	
	<other>			
	<other>			
	<other>			
	<other>			

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.4 - Pricing Equipment

Base Scenario using NG approved VAG list disposal sites

Top 6 In Volume	Item	\$ Rate	Daily	Other Equivalent Equipment Used
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EQUIPMENT

Top 6	Air Mover Vactor		Daily rate	
Top 6	High powered vacuum truck/cusco		Daily rate	
Top 6	5800cfm air mover/guzzler		Daily rate	
Top 6	Tractor with rolloff trailer		Daily rate	
Top 6	Pickup/van/car/crew cab		Daily rate	
Top 6	Response vehicle -Box van (16' and over) w/power lift gate		Daily rate	
	Vacuum truck, straight		Daily rate	
	Lumex RA915+Hg vapor analyzer		Daily rate	
	18" containment boom ft/day		Daily rate	
	Roll off container with tarp & bows		Daily rate	
	Air compressor 175cfm		Daily rate	
	Stake body/utility truck		Daily rate	
	Level C w/CPOF 1,2 or polytyvec/changeout		Daily rate	
	Box truck 10 wheel		Daily rate	
	Backhoe loader, 1 yard bucket		Daily rate	
	Bobcat loader/mini excavator		Daily rate	
	Modified level D (tyvec, gloves and boots)		Daily rate	
	10 inch swamp boom per foot per day		Daily rate	
	Dump Truck (10 wheel permitted)		Daily rate	
	Trailer, Heavy Equipment		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	
	<other>		Daily rate	

MATERIALS

	Absorbent boom, 5in x 10 ft x 4/bale		per bale	
	Pink stuff degreaser			
	55 G / 205 L steel drum, reconditioned 1A2/Y1.2/100 (17-H)			
	Duct tape		roll	
	Flex hose (6inch 100 foot roll)		100 ft roll	
	Rags, 50 lb / 23 kg		50 lb / 23 kg	
	Absorbent pad (101 grade) 100/bale		per bale	
	Polysheet 6mil 20ft x 100ft		6mil 20ft x 100ft	
	Speedl dry		bag	
	<other>			
	<other>			
	<other>			
	<other>			

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.5 - Pricing Waste

Top 10 in Volumes & Others	Item	Base Scenario using NO approved VAD list disposal sites			Alternative Site #1, other disposal sites	Alternative Site #2, other disposal sites
		NE \$Rate	NY \$Rate	Note	\$ Rate	\$ Rate
	Haz Waste					
	AEROSOLS			55 gal drum	\$	
	CLEANING COMPOUND			55 gal drum	\$	
	CORROSIVE LIQUID			55 gal drum	\$	
	EMCAPSEAL			55 gal drum	\$	
	FIXER/DEVELOPER			55 gal drum	\$	
	FLAMMABLE LIQUID (NON-PCB)			55 gal drum	\$	
	HYDROCHLORIC ACID SOLUTION			55 gal drum	\$	
Top 10	BENZENE CONTAMINATED WATER			55 gal drum	\$	\$
	LAB PACK			55 gal drum	\$	
Top 10	LEAD-CONTAMINATED DEBRIS			55 gal drum	\$	\$
	LEAD CONTAMINATED WATER			Cubic Yard	\$	
				55 gal drum	\$	
				Gallon	\$	
Top 10	MERCURY CONTAMINATED DEBRIS			55 gal drum	\$	
	METHANOL SOLUTION			55 gal drum	\$	
	PCB CONDENSATE (50 - 500 PPM)			55 gal drum	\$	
Top 10	PAINT RELATED MATERIAL			55 gal drum	\$	
	PCB CONDENSATE (500 PPM OR >)			55 gal drum	\$	
				Gallon	\$	
	PCB LIQUID (50 - 500 PPM)			55 gal drum	\$	
				Gallon	\$	
Top 10	PCB OIL 50-500			55 gal drum	\$	
				Gallon	\$	
Top 10	PCB OIL 500+			55 gal drum	\$	
				Gallon	\$	
Top 10	PCB SOLID DEBRIS			55 gal drum	\$	
				Cubic Yard	\$	
Top 10	PCB TRANSFORMERS (50-499 PPM)			POUND	\$	
Top 10	PCB TRANSFORMERS 500+PPM			POUND	\$	
	PETROLEUM NAPHTHA			55 gal drum	\$	
	PROPANOL/TOLUENE			55 gal drum	\$	
	MERCURY REGULATOR			55 gal drum	\$	
	ACIDIC CLEANING SOLUTION			55 gal drum	\$	
	AMMONIA WITH WATER			55 gal drum	\$	
	MIXED SOLVENTS			55 gal drum	\$	
	MIXED SOLVENTS (METH)			55 gal drum	\$	
	INK BAGS & DEBRIS			55 gal drum	\$	
	BENZENE CONTAMINATED FILTERS			55 gal drum	\$	
Top 10	PCB BALLASTS - Incineration			POUND	\$	
Top 10	PCB BALLASTS - recycle/Incineration			POUND	\$	
	COAL TAR WATER			55 gal drum	\$	
				gallon	\$	
	PCB COAL TAR WRAP SOLID			55 gal drum	\$	
	FLAMMABLE SOLID			55 gal drum	\$	
	PCB CONTAMINATED SOIL			55 gal drum	\$	
				Cubic Yard	\$	
	WASTE OIL			55 gal drum	\$	\$
				gallon	\$	\$
	OILY SOLIDS			55 gal drum	\$	\$
				Cubic Yard	\$	\$
	PCB ARTICLE 500+PPM			POUND	\$	
	COAL TAR CONTAMINATED SOIL			55 gal drum	\$	
	CARBON TETRACHLORIDE			55 gal drum	\$	
	WATER W/OIL			gallon	\$	\$
	CORROSIVE SOLID			55 gal drum	\$	
	PCB CONTAMINATED PVC PLASTIC PIPE			55 gal drum	\$	
				Cubic Yard	\$	
	CADMIUM-CONTAMINATED DEBRIS			55 gal drum	\$	
	CADMIUM WASTE WATER			55 gal drum	\$	
	WASTE PAPER INSULATED PAPER COVERED CABLE			55 gal drum	\$	
				Cubic Yard	\$	
	PETROLEUM CONTAMINATED SOIL			Cubic Yard	\$	
	Non Haz Waste					
	ETHYLENE GLYCOL WITH WATER			55 gal drum	\$	
	WASTE LATEX PAINT			55 gal drum	\$	
	NON-HAZ LOOSE PACK			55 gal drum	\$	

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.5 - Pricing Waste- Part 2 - Description of alternative sites - Optional

Description of alternative site(s) from 3.5 Waste

Alternative Site #1

ENPRO Services of Vermont, Inc. (EVI) is a fully permitted Part B RCRA facility located in Williston, VT. The facility, due to its location in VT, offers a huge transportation advantage for all New England States as well as New York North. It is one of the few facilities that can accept a wide range of RCRA codes as well as TSCA regulated PCBs. Other Companies currently shipping to EVI are: Green Mountain Power, Portsmouth Naval Shipyard, US EPA Region 1, US Drug Enforcement Agency (DEA), United States Coast Guard, Massachusetts DEP, Maine DEP, New Hampshire DES, and Vermont DEC

Alternative Site #2

ENPRO Services of Maine, Inc. (EMI) is a licensed RCRA part B facility located in South Portland, ME. Originally constructed in 1982, EMI specializes in the storage and treatment of waste oil and industrial waste water, as well as operating a hazardous waste 10 Day transfer Station. EMI compliments our Vermont facility as this facility can treat and handle both drum and bulk loads of oil and gasoline.

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.5 - Pricing Waste- Part 2 - Description of alternative sites - Optional

Description of alternative site(s) from 3.5 Waste
Other companies currently using the site are: Portsmouth Naval Shipyard, US EPA Region 1, United States Coast Guard, Fairpoint Communications, Massachusetts DEP, Maine DEP, New Hampshire DES, Clean Harbors, and Moran Environmental.

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.6 - Pricing Transport and Other

Item	\$ Rate	Billing Unit Daily/Weekly/Monthly Volume	Note
Transportation and Other			
Milk Run Mobilization -Maximum 4 Stops			
Mobilization One Stop 2 Hours			
Loading demurrage		per hour	
Transportation-Charges Per Stop			
Drop off fee			
tanker requiring PCB decon wash			Pricing dependent on PCB levels
Per diem			
TS pump time for pumping from containers into trailers or trucks			
Cleanout of rolloff, intermodal or dump trailer			
Emergency coordination / H&S review			
Roll off spot fee		per hour	
Tank cleanout		ea	
Tank wash		ea	
Tank wash for PCB		ea	Pricing dependent on PCB levels
Transportation to a supplier facility			
Washout of vacuum or sludge box		ea	
Emergency safety plan		annually per ER	
NY Transport fee		ton	
MA Transport fee		ton	
RI Transport fee		ton	
NH Transport fee		ton	billed direct to generator
VT Transport fee		ton	billed direct to generator
Other State's Transport fee		<list state>	
Other State's Transport fee		<list state>	
Markups and Fees			
	% fee		Note
Fuel surcharge			% on top of equipment
Other Recovery fee			% on total bill
Purchased services markup			cost plus x%
Analytical testing			cost plus x%
ESR Transit Fees			
	\$ Fee	Billing unit	
Mileage to ESR site for all employees	n/a	per mile	
HWR Additional Transit Fees			
	\$ Fee	Billing unit	
Mileage for transport of waste	n/a	per mile	
HWR Additional Transit Fees - Alternative Site #1			
	\$ Fee	Billing unit	Site Name
Mileage for transport of waste	n/a	per mile	
HWR Additional Transit Fees - Alternative Site #2			
	\$ Fee	Billing unit	Site Name
Mileage for transport of waste	n/a	per mile	

National Grid ESR & HWR RFP

Supplier Name

<supplier name>

Section 3.6 - Pricing Transport and Other

Item	\$ Rate	Billing Unit Daily/Weekly/Monthly Volume	Note
Transportation and Other			
Milk Run Mobilization -Maximum 4 Stops			
Mobilization One Stop 2 Hours			
Loading demurrage		per hour	
Transportation-Charges Per Stop			
Drop off fee			
tanker requiring PCB decon wash			Pricing dependent on PCB levels
Per diem			
TS pump time for pumping from containers into trailers or trucks			
Cleanout of rolloff, intermodal or dump trailer			
Emergency coordination / H&S review			
Roll off spot fee		per hour	
Tank cleanout		ea	
Tank wash		ea	
Tank wash for PCB		ea	Pricing dependent on PCB levels
Transportation to a supplier facility			
Washout of vacuum or sludge box		ea	
Emergency safety plan		annually per ER	
NY Transport fee		ton	
MA Transport fee		ton	
RI Transport fee		ton	
NH Transport fee		ton	billed direct to generator
VT Transport fee		ton	billed direct to generator
Other State's Transport fee		<list state>	
Other State's Transport fee		<list state>	
Markups and Fees			
	% fee		Note
Fuel surcharge			% on top of equipment
Other Recovery fee			% on total bill
Purchased services markup			cost plus x%
Analytical testing			cost plus x%
ESR Transit Fees			
	\$ Fee	Billing unit	
Mileage to ESR site for all employees	n/a	per mile	
HWR Additional Transit Fees			
	\$ Fee	Billing unit	
Mileage for transport of waste	n/a	per mile	
HWR Additional Transit Fees - Alternative Site #1			
	\$ Fee	Billing unit	Site Name
Mileage for transport of waste	n/a	per mile	
HWR Additional Transit Fees - Alternative Site #2			
	\$ Fee	Billing unit	Site Name
Mileage for transport of waste	n/a	per mile	

National Grid ESR & HWR RFP

Supplier Name

ENPRO Services, Inc.

Section 3.7 - Volume Discount

National Grid is seeking volume discounts on total billing when certain dollar thresholds are exceeded.

Note total billing is for all ESR & HWR items (labor, equipment, waste pickup, transport and disposal and all other associated items).

To show agreement with the tiered volume discount. Please print, sign and scan this page and attach it in Ariba.

Threshold	\$0	\$1,000,000	\$1,500,000	\$2,000,000
Additional Volume Discount				

Going forward for tracking purposes, Suppliers shall be responsible for showing on each submitted invoice, the cumulative to date labor and internal expenses. In addition, Suppliers shall provide Owner a quarterly cumulative report

Sign Name

Date

Print Name

Title

National Grid ESR & HWR RFP

Supplier Name ENPRO Services, Inc.

Section 4.4 - Financial Information

1 **Summary Balance Sheet**

	2006	2007	2008
Cash	\$		
Current Assets	\$		
Current Liabilities	\$		
Net Working Capital	\$		
Total Assets	\$		
Short Term Debt	\$		
Long Term Debt	\$		
Total Liabilities	\$		
Stockholders' Equity	\$		

Summary Profit and Loss

Revenues	\$	
Cost of Goods Sold	\$	
Operating Expenses	\$	
Interest Expenses	\$	
Net Profit before Taxes	\$	
Net Income	\$	
Retained Earning	\$	

2 Does Dun and Bradstreet ("D&B") have your company's information? (Yes/No) Yes

3 If No, briefly explain why (less than 100 words)

4 If Yes, please complete the grid below

Your company's D&B number	12-100-7264
Company name (per D&B)	ENPRO Services, Inc.
Address 1	12 Mulliken Way
Address 2	
City	Newburyport
State	MA
Phone number	978-465-1595

SCHEDULE D

SAFETY REQUIREMENTS

NO ATTACHMENT NECESSARY

**REFERENCE GRADE IN
IS NETWORLD
DATED FEBRUARY 1, 2011**

SCHEDULE E

ENVIRONMENTAL REQUIREMENTS

"Enpro must return with approved contract response"

Confirmed as not required
as per Joe Oppedisano 2/23/2011



SCHEDULE F

INSURANCE

"Enpro must return with approved contract response"