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1 STATE OF NEW YORK
2 PUBLIC SERVICE COMMISSION

2009 APR 27 PM 2:20

3 Case 06-T-0650 - Application of New York Regional
4 Interconnect Inc. For a Certificate of Environmental
5 Compatibility and Public Need Pursuant to Article VII
6 for a High Voltage Direct Current Electric Transmission
7 Line Running Between National Grid's Edic Substation in
8 the Town of Marcy, and Central Hudson Gas & Electric's
9 Rock Tavern Substation Located in the Town of New
10 Windsor

8 Evidentiary Hearing
9 3 Empire State Plaza
10 19th Floor
11 Albany, New York

12
13 April 3, 2009
14 8:30 a.m.

15 BEFORE: MICHELLE L. PHILLIPS,
16 Administrative Law Judge

17 JEFFREY STOCKHOLM,
18 Administrative Law Judge
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24

1 (Exhibits 326 through 344 marked for
2 identification.)

3 JUDGE STOCKHOLM: Let's go on the record. I
4 call case 06-T-0650, petition of NYRI for a certificate
5 of environmental compatibility and public need under
6 Article VII of the Public Service Law.

7 Let's begin with appearance of counsel,
8 please.

9 MR. SINGER: New York Regional Interconnect,
10 the law firm of Couch White, by Leonard Singer, Garrett
11 Bissell, and William McCarthy.

12 MS. COLLELA: For Communities Against
13 Regional Interconnect, the law firm of Gilberti,
14 Stinziano, Heintz & Smith, P.C., by John Klucsik,
15 Gregory Brown and Brenda Collela.

16 MR. DEWAAL MALEFYT: For staff of the
17 Department of Public Service, Steven Blow and Anthony
18 Belsito.

19 MR. MALONE: For the New York Power
20 Authority, Sarah Barish-Straus and Mark Malone.

21 MR. LANIADO: For the Long Island Power
22 Authority, Read and Laniado, by Sam Laniado.

23 MS. WILKINSON: For Department of
24 Environmental Conservation, Lisa Wilkinson and David

1 Sampson.

2 JUDGE STOCKHOLM: Thank you.

3 Are there any matters on the record before
4 we proceed with the witnesses?

5 I should inform the record that following
6 the hearings yesterday, as I think I explained, I met
7 with the company, staff witnesses, DEC, and some others,
8 and went through all of the requests that had been made
9 with regard to stops along the on-site visit.

10 I don't recall any decisions with regard to
11 taking stops off the list. It's also clear from what we
12 saw that this will be at least six days.

13 In addition, I have asked the applicant and
14 staff to work together to put together a final set of
15 maps, locations and ultimately a brief description. And
16 what I mean by that is it doesn't even have to be a
17 sentence. It could just be an opportunity to see steep
18 slope -- but in any event, that level of detail so a
19 little bit of a head's up.

20 And close of business Monday the applicant
21 has promised to get us maps and at least some initial
22 descriptions of stops with their best guess as to timing
23 and where we are going to be when.

24 As you can imagine, that is a somewhat

1 intricate calculation, how to get from point A to point
2 B with 32 stops at the following locations. So, it does
3 take some work to put that together.

4 In any event, that's what you should expect.
5 Once we get those maps on Monday, we are going to put
6 out a formal ruling, with or without changes, after we
7 get a chance to review what they have done. And that
8 should set the schedule for our on-site views.

9 Any questions about that? It will involve a
10 train ride. It will not involve kayaks.

11 Okay, I think, Counselor, your witnesses
12 this morning, NYRI's witnesses.

13 JONATHAN A. LESSER and NICHOLAS PUGA, after
14 first having been duly sworn, were examined and
15 testified as follows:

16 JUDGE STOCKHOLM: Please be seated and give
17 your full names to the reporter.

18 (Lesser) Jonathan A. Lesser.

19 (Puga) Nicholas Puga.

20 MR. SINGER: Thank you, Your Honor.

21 DIRECT EXAMINATION

22 BY MR. SINGER:

23 Q. Gentlemen, do you have before you a document
24 entitled, "Rebuttal Testimony of Jonathan Lesser and

1 Nicholas Puga on behalf of New York Regional
2 Interconnect, Inc." consisting of 106 pages of written
3 questions and answers?

4 A. (Panel) Yes.

5 Q. Do you have any changes or corrections to the
6 testimony?

7 A. (Panel) No, we do not.

8 Q. If I were to ask you the questions stated in the
9 testimony would you provide the answers set forth
10 therein?

11 A. (Panel) Yes.

12 Q. Do you adopt the rebuttal testimony of Jonathan
13 Lesser and Nicholas Puga as your testimony in this case?

14 A. (Panel) Yes.

15 MR. SINGER: Your Honor, I request that
16 testimony be entered into the record as if given orally.

17 JUDGE STOCKHOLM: Granted.

18 MR. LANIADO: Objection, Your Honor.

19 JUDGE STOCKHOLM: Take that granted back.

20 Go ahead.

21 MR. LANIADO: I am basically reading the
22 reference from the staff motion to strike.

23 JUDGE STOCKHOLM: I appreciate that, but I
24 would appreciate the numbers, too.

1 MR. LANIADO: Page 37, line 16 through page
2 38, line 8; page 97, line 4 through page 106, line 16.

3 And I am cognizant of the rulings you made
4 to date. And I guess what I would suggest is that you
5 grant the motion with respect to all the other testimony
6 and for that excerpt you hold your ruling in abeyance
7 until the conclusion of cross-examination.

8 MR. BELSITO: Staff supports LIPA's
9 position.

10 MR. SINGER: I have a little bit of
11 confusion with regard to the request. I thought he said
12 grant the motion with respect to everything except what
13 you hold into abeyance.

14 And I thought it was that the motions with
15 respect to issues other than the Aurora modelling were
16 denied and that you allowed the parties who raised the
17 objections to that particular portion of their testimony
18 to renew their motions at some point in time.

19 JUDGE STOCKHOLM: And in a sense I think
20 Counsel is trying to protect his interest in being able
21 to renew the motion without prejudice.

22 My first concern is what is the official
23 record going to look like? If the testimony is
24 physically stricken from the record, there is no record

1 on which an appeal can be taken because nobody has a
2 copy of it. It's not in the record.

3 This is what I am going to do. I am going
4 to grant the motion to copy the testimony into the
5 record as though given orally. I am going to continue
6 to reserve on the issue of striking the testimony, which
7 I can do after having copied it into the record. I
8 think that's the way we ought to do it.

9 I will make it clear that in directing it be
10 copied into the record that is without prejudice to any
11 argument is ought to be stricken. That presupposes
12 nothing with regard to that claim.

13 MR. LANIADO: Thank you.

14 JUDGE STOCKHOLM: We will rule on that
15 motion after cross-examination just so that you know.
16 Testimony is in.

17 (The following is the prefiled testimony of
18 Nicholas Puga and Jonathan Lesser:)

19

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Case No. 06-T-0650

Lesser/Puga

**BEFORE THE
NEW YORK STATE PUBLIC SERVICE COMMISSION
NEW YORK REGIONAL INTERCONNECT, INC.
CASE NO. 06-T-0650**

NEW YORK REGIONAL INTERCONNECT INC.

**REBUTTAL TESTIMONY OF
JONATHAN A. LESSER AND J. NÍCOLAS PUGA
ON BEHALF OF
NEW YORK REGIONAL INTERCONNECT, INC.**

MARCH 2, 2009

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1 I INTRODUCTION, QUALIFICATIONS AND PURPOSE

2 A. Witnesses and qualifications

3 Q PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS

4 A My name is Jonathan A. Lesser. I am a Partner with Bates White,
5 LLC (Bates White or "the firm"), an economic and litigation consulting
6 firm. My business address is 1300 Eye Street, N.W., Suite 600,
7 Washington, DC 20005.

8 Q PLEASE SUMMARIZE YOUR QUALIFICATIONS.

9 A I have 25 years of experience in the energy industry. I have worked
10 for electric utilities, government agencies, and as an economic consultant.
11 I have addressed numerous economic and regulatory issues that affect the
12 energy industry; these include: wholesale market design, gas and electric
13 utility structure and operations, cost-benefit analysis of utility mergers,
14 cost-benefit studies of transmission development, cost allocation and rate
15 design, resource investment decision strategies, cost of capital,
16 depreciation, risk management, incentive regulation, economic impact
17 studies, and general regulatory policy. I have prepared expert testimony
18 and reports in cases before public utility commissions in numerous states,
19 the Federal Energy Regulatory Commission (FERC or "the Commission");
20 before regulators in Belize, Guatemala, Mexico, and Puerto Rico; in

1 commercial litigation cases; and before legislative committees in
2 Connecticut, Maryland, Texas, Vermont, and Washington. I am also the
3 coauthor of *Fundamentals of Energy Regulation*, which was published in
4 August 2007 by Public Utilities Reports, Inc. A copy of my curriculum
5 vitae is attached as Exhibit No. JAL/JNP-1.

6 Before joining Bates White, I served as Director of Regulated
7 Planning for the Vermont Department of Public Service. Previously, I had
8 been employed as Senior Managing Economist by Navigant Consulting.
9 Prior to that, I was the Manager, Economic Analysis, for Green Mountain
10 Power Corporation. I also spent seven years as an Energy Policy Specialist
11 with the Washington State Energy Office and also worked for Idaho
12 Power Corporation and the Pacific Northwest Utilities Conference
13 Committee, an industry trade group, where I specialized in load
14 forecasting.

15 I hold M.A. and Ph.D. degrees in economics from the University of
16 Washington and a B.S. in mathematics and economics from the University
17 of New Mexico.

18 **Q HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE NEW YORK**
19 **PUBLIC SERVICE COMMISSION ("NYPSC" OR "THE**
20 **COMMISSION")?**

21 **A** No, I have not.

1 Q PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS

2 A My name is J. Nicolas Puga. I am also a Partner with Bates White,
3 LLC (Bates White or "the firm"), an economic and litigation consulting
4 firm. My business address is 1300 Eye Street, N.W., Suite 600,
5 Washington, DC 20005.

6 Q PLEASE SUMMARIZE YOUR QUALIFICATIONS.

7 A. I have a B.S. in Electrical Engineering from Universidad de
8 Guanajuato in Salamanca, Mexico. I also obtained an M.S. in energy
9 engineering from the University of Arizona. I have over 28 years of
10 experience in electric and natural gas market analysis and supply and
11 demand-side resource planning and have advised various electric and gas
12 utilities as well as other entities. I was employed by the Comisión Federal
13 de Electricidad (CFE), the Mexican Government's vertically integrated
14 utility, in Special Projects from 1975 to 1977. I served as a Research
15 Engineer for the Instituto de Investigaciones Eléctricas, the Mexican
16 Government's Electrical Research Institute, from 1977 through 1980. Since
17 1984, I have worked as a consultant in the U.S. and various other
18 countries. From 1984 until 1990, I was Vice President of ANCO Engineers,
19 an energy technology consulting firm located in 3 Culver City, California,
20 where I worked on the design and implementation of several large-scale

1 utility demand-side management programs in the U.S. and Australia. I
2 joined Resource Management International, Inc. (RMI), an international
3 energy consulting firm in 1990, where I served as Vice President, Demand-
4 Side Management. During my employment with RMI, I worked on a
5 variety of energy efficiency and demand-side management consulting
6 projects in the U.S., Canada, the Philippines and Indonesia. From 1996 to
7 1999, I worked as resident advisor to the Philippine Government and
8 electric distribution utilities in demand-side management and integrated
9 resource planning. RMI was acquired by and subsequently merged into
10 Navigant Consulting, Inc. in 1999, where I worked until 2005. From 2005
11 to 2007, I worked as an independent consultant advising the California
12 Energy Commission on the potential for energy efficiency and combined
13 heat and power in the California, Mexico border maquiladora industry. In
14 2007 I joined the energy practice of Bates White, LLC. A copy of my
15 curriculum vitae is attached as Exhibit No. JAL/JNP-2.

16 **Q. PLEASE DESCRIBE OTHER REPRESENTATIVE CONSULTING**
17 **PROJECTS RELEVANT TO THIS PROCEEDING THAT YOU HAVE**
18 **WORKED ON.**

19 **A.** I have worked on due diligence for independent power project
20 developers seeking to build generation facilities and for financial
21 institutions involved in financing privately owned generation and

1 transmission projects. I performed studies concerning generation dispatch
2 protocols and issues relating to transmission constraints associated with
3 the interconnection of new generation projects. Representative clients
4 include the United States Agency for International Development, the
5 California Energy Commission, Credit Agricôle Indosuez, Electricité de
6 France, Mizuho Corporate Bank, the Japan Bank for International
7 Cooperation, and other entities. I testified in front of the Public Utility
8 Commission of Texas (PUCT) in the application for a Certificate of
9 Convenience and Necessity (CCN) for the first high voltage direct current
10 open access transmission interconnection between Texas and Northeast
11 México, as to the economic benefits of the tie. More recently, I appeared in
12 front of the Virginia State Corporation Commission to explain some of the
13 results of an independent reliability needs assessment of a proposed 265-
14 mile 502 Junction-Mt. Storm-Meadow Brook-Loudoun 500 kV
15 Transmission Line conducted under my direction. I testified as to the
16 ability of PJM's RPM demand response programs to provide the same
17 level of long-term reliability as that of the proposed line.

18 **Q HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE NYPSC?**

19 **A** No, I have not.

1 **B. Purpose of Testimony**

2 **Q WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

3 **A**First, our testimony discusses how the NYRI project will help the
4 State of New York meet three important state energy policy goals. These
5 include: (1) meeting the state's Renewable Portfolio Standard (RPS),
6 primarily by building new wind-power generating plants in western and
7 northern New York; (2) increasing fuel and locational supply diversity to
8 combat a recognized over-reliance on gas-fired generation in southeastern
9 New York ("SENY"); and (3) reducing greenhouse gas emission consistent
10 with the state's participation in the Regional Greenhouse Gas Initiative
11 ("RGGI").

12 Second, our testimony rebuts the conclusions of a number of
13 intervenor witnesses. In general, New York Department of Public Service
14 Staff ("NYDPS") and intervenors' witnesses have ignored the energy
15 policy benefits the NYRI project would stimulate, and instead focused on
16 an inappropriately narrow evaluation of the project. Moreover,
17 intervenors are inconsistent among themselves as to how even these
18 narrow benefits should be defined. Some argue the benefits of the project
19 should be based solely on production cost savings, whereas others argue
20 that one cannot base benefits on production cost savings. Taken together,

1 the intervenors' testimony means the benefits of additional transmission
2 capacity cannot be measured at all.

3 DPS Staff and intervenors have assumed away key issues and
4 uncertainties. For example, they assume, without any evidence, that the
5 current NYISO load forecast cannot be wrong, that forecast loads, which
6 have decreased, in part, because of the economic downturn, cannot
7 possibly increase. They assume the goals of the state's Energy Efficiency
8 Portfolio Standard (EEPS), also known as "15x15" because it is supposed
9 to achieve a 15% reduction in electric consumption by 2015, will be met
10 simply because the goals has been established, ignoring the fact that the
11 necessary programs are in their infancy. Moreover, they assume that such
12 energy efficiency programs will be almost "too cheap to meter" and can
13 obviate the need for any new transmission investment.

14 Some parties recommend that generators be built in New York City,
15 even though doing so will exacerbate SENY's exposure to volatile fuel
16 prices, in contrast to state policy goals. They also assume that generating
17 plants that were cancelled years ago will nevertheless be built and,
18 moreover, will be better alternatives than NYRI. They also assume that,
19 even though there is insufficient transmission capacity to provide
20 deliverability for the amount of wind resources that will be needed to

1 meet the state's RPS goal, these wind resources will nevertheless be
 2 developed. They assume that converting an existing NYPA transmission
 3 line to DC is preferable to building NYRI, despite the lack of any
 4 supporting evidence and even though NYPA witness O'Connor himself
 5 admits that there are currently no plans to develop this line in the future.

6 **Q PLEASE IDENTIFY THE SPECIFIC WITNESSES WHOSE**
 7 **TESTIMONY YOU ARE REBUTTING.**

8 **A** We rebut the testimony of the following witnesses:

- 9 ▪ New York Department of Public Service ("NYDPS") witnesses James
 10 de Waal Malefyt, Leka Gjonaj and David Wheat, Thomas Paynter, and
 11 Edward Schrom; and
- 12 ▪ Communities Against Regional Interconnect ("CARI") witness Richard
 13 Spellman

14 **II. SUMMARY OF FINDINGS**

15 **A. There is a demonstrated need for additional transmission**
 16 **capacity from UPNY to SENY, and throughout the Mid-Atlantic**
 17 **Region**

18 **Q PLEASE DISCUSS THE U.S. DEPARTMENT OF ENERGY'S ("DOE")**
 19 **DESIGNATION OF A MID-ATLANTIC AREA NATIONAL**
 20 **TRANSMISSION CORRIDOR**

21 **A** On May 7, 2007, DOE issued its draft report (attached as Exhibit
 22 No. JAL/JNP-3) regarding two recommended transmission corridors and
 23 opening dockets to review its findings ("DOE Draft Report").¹

¹ 72 Fed. Reg. 25838.

1 Subsequently, after taking comments on this draft report and holding
2 several public hearings, on October 5, 2007, DOE issued its final "National
3 Electric Transmission Congestion Report" ("DOE Final Report"). The
4 DOE Report designated two National Interest Transmission Corridors.²
5 One of those was the "Mid-Atlantic Area National Interest Electric
6 Transmission Corridor," which extends from upstate New York to
7 Maryland. Exhibit No. JAL/JNP-4 provides a map of the Mid-Atlantic
8 Corridor. As stated in the report, DOE's designation of such a corridor
9 takes into account a number of policy criteria, including the following:

10 (A) the economic vitality and development of
11 the corridor, or the end markets served by the
12 corridor, may be constrained by lack of
13 adequate or reasonably priced electricity;

14 (B)(i) economic growth in the corridor, or the
15 end markets served by the corridor, may be
16 jeopardized by reliance on limited sources of
17 energy; and (ii) a diversification of supply is
18 warranted;

19 (C) the energy independence of the United
20 States would be served by the designation;

21 (D) the designation would be in the interest of
22 national energy policy; and

23 (E) the designation would enhance national
24 defense and homeland security.³

² 72 Fed. Reg. 56992, Rehearing Den'd, March 6, 2008.

³ 72 Fed. Reg. 56992-3.

1 The DOE notes that the Congestion Study identified the Mid-Atlantic
2 Area "based on evidence of historical, persistent congestion caused by
3 numerous well known constraints that are projected to continue and
4 worsen unless addressed through remedial measures"⁴ and that it had
5 "documented the existence of persistent congestion through regional
6 differences in generation capacity factors within the footprints of the PJM
7 Interconnection, LLC, (PJM) and the New York Independent System
8 Operator (NYISO)."⁵

9 **Q HOW DID DOE DEFINE CONGESTION IN THE REPORT?**

10 A The DOE Report defined congestion as "as the condition that
11 occurs when transmission capacity is not sufficient to enable safe delivery
12 of all scheduled or desired wholesale electricity transfers simultaneously.
13 This definition was based on common usage within electric system
14 operations and spurred little dissent among commenters on the
15 Congestion Study."⁶

16 **Q DID DOE FIND THAT UPSTATE GENERATION IN NEW YORK WAS**
17 **PREVENTED FROM BEING USED EFFICIENTLY BECAUSE OF**
18 **TRANSMISSION CONSTRAINTS?**

19 A Yes. For example, the DOE Draft Report states that,

⁴ 72 Fed. Reg. 56995.

⁵ Id. (fn. omitted).

⁶ Id., at 57003 (fn. omitted).

1
2 “The effects of transmission congestion start to become
3 apparent in the \$60–70/MW class, where lower-cost capacity
4 in Upstate East is available but its output is not always
5 deliverable to Downstate. Downstate has more than 14,250
6 MW of capacity with production costs of \$70/MW or higher
7 (up to more than \$200/MW), whereas Upstate East and
8 Upstate West combined have only about 5100 MW at
9 \$70/MW or higher. Further, according to both historical data
10 and DOE’s projections for 2008, the units in Downstate in all
11 classes with production costs above \$70/MW almost always
12 operate at higher capacity factors than in the other two
13 areas.”⁷

14
15 In other words, because of the transmission constraints, lower-cost
16 generation in upstate New York cannot always be dispatched. As a result,
17 higher cost generation in southeastern New York (“SENY”) is dispatched
18 instead. This reduces economic efficiency and increases the prices New
19 Yorkers pay for electricity.

20 **Q DID DOE FIND THAT THIS LOSS OF GENERATION PLANT**
21 **EFICIENCY HAS ECONOMIC CONSEQUENCES?**

22 **A Yes.** The DOE Draft Report stated that,

23
24 “For the area served by NYISO, historical electricity price
25 data from 2004 through 2006 show a persistent pattern of
26 substantially lower wholesale electricity prices in the day-
27 ahead market for the western and upstate zones than in New
28 York City and Long Island. (See Figure VIII–12.) As a result
29 of this persistent disparity, electricity consumers in the area
30 north of New York City, the City itself, and on Long Island
31 end up paying higher electricity bills than consumers in the

⁷ 72 Fed. Reg. 25876 (emph. added).

1 rest of the State of New York ... As one might expect, the
2 price disparity widened considerably when the electricity
3 supply system was working close to its physical limits, as on
4 hot summer days.”⁸
5

6 **Q WHAT IS AN ECONOMICALLY RATIONAL APPROACH TO PRICE**
7 **DISPARITIES SUCH AS THOSE IDENTIFIED IN THE DOE DRAFT**
8 **REPORT?**

9 **A** From a strict economic standpoint – and not addressing any of the
10 other public policy issues, such as increased fuel diversity, increased
11 renewable resource development, and reductions of greenhouse gases –
12 the logical economic response to transmission constraints that cause
13 generation dispatch inefficiency and high localized market prices is to
14 either build new transmission capacity to address the existing
15 transmission constraints or add new generating and load management
16 capacity in the areas where prices are highest. The findings of the DOE
17 Draft Report, which DOE affirmed in its Final Report and subsequent
18 denial of a request for rehearing on its findings, affirmed that significant
19 transmission constraints exist in New York State that prevent the
20 economic flow of electricity from lower-cost Upstate regions to the higher-
21 cost SENY region.

⁸ 72 Fed. Reg. 25888-91 (emph. added).

1 B. The NYRI Project will help the State of New York achieve
2 established state policy goals, and allow development of lower
3 cost generation in UPNY.

4 Q PLEASE SUMMARIZE THE STATE'S ENERGY POLICY GOALS.

5 A New York State has three major energy policy goals. First, the state
6 has established a Renewable Portfolio Standard ("RPS") under which 25%
7 of total electric generation is to be derived from renewable resources (e.g.,
8 wind, solar, and hydro) by the year 2013, just four years from now. In his
9 January 7, 2009, "State of the State" address, Governor Patterson
10 suggested that this goal should be increased further to 30% by 2015, plus
11 the current goal of a 15% reduction in electricity usage achieved through
12 energy conservation.⁹ The Governor also stated that, "It is time to make
13 New York more energy independent and more energy efficient, to develop
14 our own sources of clean and renewable energy, and to build new
15 statewide systems for energy generation, transmission, and
16 distribution."¹⁰

17

18

⁹ The text of Governor Patterson's address can be found at:
http://www.state.ny.us/governor/keydocs/speech_0107091.html. The 15 percent
energy conservation goal is the same as the existing "15x15" program put into place
by the New York Public Service Commission.

¹⁰ Id.

1 Q WHAT IS THE SECOND ENERGY POLICY GOAL?

2 A The second state energy policy goal is to reduce greenhouse gas
3 emissions. New York State is a member of the RGGI and recently held its
4 first auction of carbon allowances. Under the Memorandum of
5 Understanding issued in 2005, the governors of ten Northeastern and
6 Mid-Atlantic States have committed to state regulations that will cap and
7 then reduce the amount of the greenhouse gas carbon dioxide (CO₂) that
8 power plants are allowed to emit.¹¹ Specifically, electric power plants in
9 New York will be required to reduce greenhouse gas emissions by 10% by
10 the year 2018. These emissions reductions increase the cost of fossil fuel
11 generation, thus making development of renewable generation in New
12 York more cost-effective.

13 Q WHAT IS THE THIRD STATE ENERGY POLICY GOAL?

14 A The third energy policy goal is to increase fuel and resource
15 diversity. For example, in the 2002 New York State Energy Plan, one of the
16 policy goals outlined was "Increasing energy diversity in all sectors of the
17 State's economy through greater use of energy efficiency technologies, and
18 alternative energy resources, including renewable-based energy."¹²

¹¹ Available at: <http://www.rggi.org/about/history/mou>.

¹² New York State Energy Plan 2002, at S-2. Available at:
<http://www.nyserda.org/sep/sepexecsummary.pdf>.

1 Governor Patterson's April 9, 2008 Executive Order establishing
2 development of a new State Energy Plan in 2009 also highlighted energy
3 diversity.¹³

4 **Q WILL THE NYRI PROJECT HELP THE STATE ACHIEVE THESE**
5 **THREE ENERGY POLICY GOALS?**

6 **A** Yes. The NYRI project will increase transmission capacity into
7 SENY and provide a needed link to connect upstate wind generation,
8 where wind resources can be developed at a lower cost than, for example,
9 building offshore, with the major load centers in SENY. Thus, NYRI will
10 promote what Governor Patterson called for in his State-of-the State
11 address. Moreover, NYRI will allow lower-cost additional gas-fired
12 generation to be built sooner in upstate New York ("UPNY"). This will
13 benefit consumers because land and labor costs are lower than in SENY
14 and, especially, lower than New York City and Long Island. Additional
15 energy resource development in upstate New York will also provide much
16 needed jobs and economic development opportunities.

17 As the DOE Study found, existing transmission constraints from
18 West-to-East and North-to-South currently prevent full dispatch of lower-
19 cost generation in UPNY. The most prevalent and most cost-effective

¹³ Executive Order No. 2, April 9, 2008, at 2. Available at:
<http://www.nysenergyplan.com/presentations/NYS%20Energy%20Plan%20Framework%20Document2.pdf>.

1 wind resources are located in UPNY. Without added transmission
2 capacity, however, new wind generation will be constrained from
3 delivering power to SENY. Since the state's RPS is not based on installed
4 capacity (i.e., "iron in the ground"), but rather actual generation of
5 renewable electricity, it is critical to relieve existing UPNY transmission
6 constraints.

7 **Q HAS THE FEDERAL ENERGY COMMISSION ("FERC") ISSUED ANY**
8 **RULINGS ABOUT THE NYRI PROJECT?**

9 **A** Yes. The NYRI project is precisely the type of innovative
10 transmission project FERC encouraged to be developed under the
11 guidelines it developed in Order No. 679 and Order No. 679-A.¹⁴
12 Recognizing the innovative nature and advanced technology to be used
13 by the NYRI project, as well as the inherent financial risks, the
14 Commission increased the authorized return for the project by a total of
15 275 basis points ("bp").¹⁵ Specifically, the Commission Order stated that,
16 "The Commission has recognized and encouraged the proven track record
17 of Transco investment in transmission infrastructure and the need for

¹⁴ *Promoting Transmission Investment through Pricing Reform*, Order No. 679, FERC Stats. & Regs. ¶ 31,222 (2006), *order on reh'g*, Order No. 679-A, FERC Stats. & Regs. ¶ 31,236 (2006) *order on reh'g*, 119 FERC ¶ 61,062 (2007).

¹⁵ *New York Regional Interconnect, Inc.*, 124 FERC ¶ 61,259 (2008). A basis point equals 1/100th of one percent. The incentives include 50 bp for membership in a RTO, 100 bp for independent ownership, and 125 bp for advanced technology.

1 increased transmission in general,"¹⁶ and that "[t]he advanced
2 technologies proposed will improve capacity, efficiency and reliability for
3 the Project."¹⁷ From a policy perspective, it makes little sense to have
4 federal energy regulators promoting innovative transmission projects like
5 NYRI, while state energy regulators discourage, or impose impossible
6 regulatory hurdles on those same projects.

7 **Q DOES NYISO'S COMPREHENSIVE RELIABILITY PLANNING**
8 **PROCESS INCLUDE MEETING STATE OR FEDERAL ENERGY**
9 **POLICY GOALS?**

10 **A** No. NYISO's Comprehensive Reliability Planning Process
11 ("CRPP") is focused solely on ensuring that NYISO meets established
12 reliability standards, and nothing else. According to NYISO witness John
13 Buechler, "NYISO is not a government agency, and its does not take
14 public policy considerations into account when analyzing the impact of
15 proposed facilities on reliability needs it identifies."¹⁸

16 **Q DOES THE NEW NYISO CONGESTION ASSESSMENT AND**
17 **RESOURCE INTEGRATION STUDY ADDRESS ANY OF THE STATE**
18 **ENERGY POLICY GOALS YOU PREVIOUSLY SUMMARIZED?**

¹⁶ 124 FERC ¶ 61,259, Par 41.

¹⁷ 124 FERC ¶ 61,259, Par 52.

¹⁸ New York Independent System Operator, Direct Testimony of John P. Buechler, January 9, 2009 ("Buechler Testimony"), at 26, lines 2-4.

1 A No. As stated by NYISO witness Buechler, NYISO will begin
2 implementing its Comprehensive Assessment and Resource Integration
3 Study ("CARIS") this year.¹⁹ CARIS is a part of the larger CRPP and
4 entails an economic assessment of the costs and benefits of investments
5 that reduce transmission system congestion. Under CARIS, proposed
6 transmission system investments that are financed by ratepayers must
7 pass a cost-benefit test. According to the relevant language contained in
8 the NYISO tariff and provided in Exhibit JPB-1,

9 "The principal benefit metric for the CARIS analysis will be
10 expressed as the present value of the NYCA-wide
11 production cost reduction that would result from each
12 potential solution. Additional benefit metrics shall include
13 estimates of reductions in losses, LBMP load costs, generator
14 payments, ICAP costs, Ancillary Services costs, emission
15 costs, and TCC payments."²⁰

16 Thus, NYISO does not envision that its CARIS process will address any
17 public policy benefits in its cost-benefit analyses of investments that
18 reduce transmission system congestion.

19 Furthermore, the NYISO CRPP favors projects proposed by the
20 "Responsible Transmission Owners" ("RTOs"), i.e., the local distribution
21 utilities, over other projects. Only if projects submitted by the RTOs are

¹⁹ Id., at 9, line 10.

²⁰ Exhibit JPB-1, at 33.

1 insufficient to meet NYISO's reliability needs will independent
2 developers' projects be considered as "regulated solutions" paid for by
3 ratepayers.

4 **Q ARE PROJECTS THAT DO NOT PROVIDE RELIABILITY BENEFITS,**
5 **BUT DO PROVIDE PUBLIC POLICY BENEFITS, SUCH AS**
6 **ALLOWING GREATER DELIVERABILITY OF RENEWABLE**
7 **GENERATION, ELIGIBLE TO BE CONSIDERED UNDER CARIS?**

8 **A** No. As NYISO witness Buechler testifies, NYISO "does not take
9 public policy considerations into account when analyzing the impact of
10 proposed facilities on reliability needs it identifies. The decision whether
11 there is a public need for the NYRI line is up to the PSC" [Buechler
12 Testimony, at 27, lines 2-5].

13 **C. The alternatives to the NYRI project identified by intervenors are**
14 **not consistent with the state's policy goals, and will not relieve**
15 **existing transmission constraints.**

16 **Q WHAT ALTERNATIVES TO NYRI HAVE BEEN PROPOSED BY**
17 **WITNESSES ON BEHALF OF THE NYDPS?**

18 **A** Several NYDPS witnesses propose building gas-fired generating
19 units in lieu of NYRI. NYDPS witnesses Gjonaj and Wheat evaluated a
20 hypothetical 1,200 MW gas-fired generating plant located either in UPNY,
21 SENY, or New York City.²¹ NYDPS witness de Waal Malefyt proposed a

²¹ New York Department of Public Service, Prepared Testimony of Leka P. Gjonaj and David V. Wheat, January 9, 2009, ("Gjonaj and Wheat Testimony"), at 26; lines 17-21.

1 1,200 MW gas-fired generating plant (or two, 600MW plants) in the
2 Hudson Valley, near the proposed terminus of the NYRI project.²² Mr. de
3 Waal Malefyt also favorably referred to several generating projects that
4 were cancelled years ago: Mirant Bowline L.L.C. for a 750 MW natural
5 gas-fired plant in the Town of Haverstraw, Rockland County, and to
6 Calpine Construction Finance Company, L.P. for a 540 MW natural gas-
7 fired plant in the Town of Wawayanda, Orange County. He also referred
8 to a 580MW gas-fired plant that may be built by CPV Valley LLC near the
9 Wawayanda site where the cancelled Calpine plant would have been
10 located.²³ NYDPS witness Schrom recommended either a generating plant
11 in SENY or investments in energy efficiency sufficient to avoid the need
12 for either new transmission or generation.²⁴ Mr. Schrom also testified that
13 a proposal that NYPA “suggested”, to change one of its two existing
14 Marcy South Circuits to HVDC, would be preferable to NYRI,²⁵ but
15 provided no supporting evidence other than his “opinion.” Furthermore,

²² New York Department of Public Service, Prepared Testimony of James J. de Waal Malefyt, January 9, 2009, (“de Waal Malefyt Testimony”), at 26, lines 8-22.

²³ *Id.*, at 27, lines 20-23.

²⁴ New York Department of Public Service, Prepared Testimony of Edward Schrom, January 9, 2009, (“Schrom Testimony”), at 16, lines 8-23.

²⁵ *Id.*, at 17, lines 2-13.

1 NYPA witness O'Connor stated that NYPA has no plans to develop the
2 Marcy South alternative at this time.²⁶

3 **Q WHAT ALTERNATIVES HAVE BEEN PROPOSED BY WITNESSES ON**
4 **BEHALF OF CARI?**

5 **A** CARI witness Lanzalotta proposed two alternative transmission
6 projects. The first is to follow the Marcy South route evaluated by NYRI
7 but have the line be entirely underground. The second is an alternative
8 HVDC facility that would follow a much different route from Marcy
9 South directly into New York City. Specifically, it would follow the route
10 that had been proposed for the Empire Connection Project, which was
11 cancelled in 2004 because no subscribers for that line's capacity could be
12 found.²⁷ However, we understand that a January 26, 2009 ruling by
13 NYPSC Administrative Law Judges Philips and Stockholm held that the
14 alternative routing proposed by Mr. Lanzalotta could not be considered in
15 this case, as this alternative "is not a reasonable alternate route to NYRI's
16 proposal, but is rather a fundamentally different project."²⁸

²⁶ New York Power Authority, Direct Testimony of Mark D. O'Connor, January 9, 2009 ("O'Connor Testimony"), at 5.

²⁷ Communities Against Regional Interconnect, Prepared Testimony of Peter J. Lanzalotta, January 9, 2009 ("Lanzalotta Testimony"), at 9, lines 5-18. See also, Communities Against Regional Interconnect, Response to Procedural Ruling of December 2, 2008, December 8, 2008, at 1-2.

²⁸ Application of New York Regional Interconnect, Inc. for a Certificate of Environmental Compatibility and Public Need Pursuant to Article VII for a High

1 CARI witness Spellman, on the other hand, testifies that
2 comprehensive DSM programs in SENY can eliminate the need for NYRI
3 entirely.²⁹

4 **Q ARE YOU AWARE OF ANY OTHER TRANSMISSION OR**
5 **GENERATION ALTERNATIVES TO THE NYRI PROJECT THAT**
6 **HAVE BEEN PROPOSED BY INTERVENORS?**

7 **A No we are not.**

8 **Q PLEASE EXPLAIN WHY THE NATURAL GAS-FIRED GENERATING**
9 **UNITS PROPOSED ARE NOT REASONABLE ALTERNATIVES TO**
10 **THE NYRI PROJECT.**

11 **A All of the generation alternatives proposed are gas-fired. As**
12 discussed in a November 2008 White Paper issued by the New York
13 Independent System Operator ("NYISO"), which is attached as Exhibit
14 No. JAL/JNP-5, building new gas-fired units in southeastern New York
15 will further exacerbate the region's reliance on gas-fired generation, which
16 already sets the market price in 90% of all hours.³⁰ Therefore, rather than
17 increasing energy resource diversity, these generation alternatives will

Voltage Direct Current Electric Transmission Line Running Between National Grid's Edic Substation in the Town of Marcy, and Central Hudson Gas & Electric's Rock Tavern Substation Located in the Town of New Windsor, Case No. 06-T-0650, Ruling on Scope, Hearing Procedures, and Schedule, January 26, 2009, at 5.

²⁹ Communities Against Regional Interconnect, Prepared Testimony of Richard F. Spellman, January 9, 2009 ("Spellman Testimony"), at 4, lines 2-6.

³⁰ New York Independent System Operator, "Transmission Expansion in New York State," White Paper, November 2008 ("NYISO Transmission White Paper"), p. 4-5.

1 exacerbate an already existing over-reliance on gas-fired generation,
2 contrary to state policy. Also, the inability of the natural gas pipeline
3 system to deliver firm service in some area of SENY, could force new gas-
4 fired generators to burn oil during peak load periods, increasing pollutant
5 emissions.

6 Moreover, building generation in SENY and New York City will do
7 nothing to relieve the long-standing West-to-East and North-to-South
8 transmission constraints in NYISO and, as a result, will not provide any
9 solution to the current inability to deliver the quantity of renewable power
10 that is required under the state's RPS mandates. Again, that is contrary to
11 state policy. As the NYISO Transmission White Paper states,

12 "Without investment in additional transmission
13 infrastructure to balance and move wind energy to the load
14 centers in the southeastern regions of the state, it may
15 become difficult for New York to meet its state RPS targets.³¹

16 Under Governor Patterson's call to increase that RPS target to 30% of total
17 electric generation by 2015, it will become still more difficult for the state
18 to meet its RPS targets without new transmission projects like NYRI.

19 **Q PLEASE EXPLAIN WHY THE ALL-UNDERGROUND**
20 **TRANSMISSION PROJECT PROPOSED BY CARI WITNESS**
21 **LANZALOTTA IS NOT A REASONABLE ALTERNATIVE TO THE**
22 **NYRI PROJECT.**

³¹ NYISO Transmission White Paper, p. 4-3.

1 A First, in our opinion the CARI all-underground option is a “red-
2 herring” designed to further delay and lead to the eventual cancellation of
3 the NYRI project. The CARI proposal would cost far more than the NYRI
4 project, but would have a lower transmission capacity. Since several
5 NYDPS witnesses, as well as ConEd witness Forte, have based their
6 objections to the NYRI project because the proposed construction costs
7 would be greater than the direct benefits (as measured by production cost
8 savings), a more expensive but lower capacity alternative would
9 obviously fail the same cost-benefit test.

10 As for the NYPA project to reconfigure one of its existing Marcy
11 South circuits into an HVDC line, NYPA witness O’Connor states there are
12 no current plans to develop the project. The project is not in the NYISO’s
13 transmission and generation “queue,” and none of the required studies
14 necessary to obtain approval from NYISO for the project have been
15 submitted to NYISO. We assume that, if the NYPA project were as
16 superior an alternative as NYDPS witness Schrom states, that either NYPA
17 or an independent transmission developer would have submitted the
18 project to the NYISO long ago.

19

1 Q HAVE THERE BEEN ANY MAJOR TRANSMISSION PROJECTS
2 THAT HAVE BEEN BUILT IN NEW YORK IN THE RECENT PAST?

3 A We are aware of the Neptune Project, an undersea HVDC cable
4 from New Jersey to Long Island and the cross sound cable running
5 between Connecticut and Long Island – both of which sold their capacity
6 to LIPA under long-term contracts. A number of proposed merchant
7 transmission projects have been cancelled. We understand that the last
8 such proposed project was the Empire State Transmission Project, which
9 failed to receive any subscribers for the transmission capacity it would
10 have provided if built. As a result, the project was withdrawn in 2004 by
11 its developer, Conjunction, LLC. Some similar projects have been
12 permitted within a utility's own service area including Con Ed's M-29
13 project. Although construction on that project was started, we understand
14 that the project has now been caught up in a criminal investigation of Con
15 Ed's contracting practices. Given the public good nature of transmission
16 investment, it is not surprising that there has been no successful
17 development of merchant transmission upgrades in the state.

18

19

1 Q PLEASE EXPLAIN WHY CARI WITNESS SPELLMAN'S TESTIMONY
2 THAT ENERGY EFFICIENCY CAN OBTAIN THE NEED FOR THE
3 NYRI PROJECT IS NOT REASONABLE.

4 A First, Mr. Spellman's energy efficiency study, which is presented as
5 his Exhibit RFS-2, is riddled with errors. Mr. Spellman's assumed cost-
6 effectiveness criterion of seven cents per kilowatt-hour ($\$0.07/\text{kWh}$)³² is
7 irrelevant, as it is not based on any type of recognized cost-effectiveness
8 methodology, but it rather relies on a comparison to LBMP estimates of
9 questionable validity. Moreover, Mr. Spellman assumes that the reliability
10 benefits of energy efficiency measures are equivalent to those of new
11 generation and transmission facilities. Whereas transmission and
12 generation facilities are dispatchable by transmission system operators,
13 energy efficiency measures, unlike generation, transmission and demand
14 response, are not, thus reducing their reliability benefits.

15 Second, Mr. Spellman's approach to estimating the amount of cost-
16 effective energy efficiency savings layers erroneous assumption upon
17 erroneous assumption, resulting in a study whose results are neither
18 credible nor economically sound.

19 Third, nowhere does Mr. Spellman address how his energy
20 efficiency proposal, as an alternative to the NYRI transmission line, would

³² Exhibit RFS-2, at 56-57.

1 deliver the public benefits of the proposed line, such as helping meet the
2 state's RPS requirement by enabling the power from renewable resources
3 developed in UPNY to be delivered to consumers in SENY. DSM
4 measures installed in SENY will do nothing to relieve the existing
5 transmission system constraints and inability of existing generation, much
6 less the thousands of MW of new renewable generation that will be
7 needed to meet the RPS, to obtain unfettered access to the transmission
8 system.

9 **Q PLEASE SUMMARIZE THE ERRONEOUS ASSUMPTIONS MADE IN**
10 **WITNESS SPELLMAN'S ENERGY EFFICIENCY STUDY.**

11 **A** First, Mr. Spellman failed to carry out any appliance saturation
12 surveys for specific energy efficiency measures in his proposal. Without
13 knowing how many appliances are in place, called "saturation," it is
14 impossible to determine potential energy savings from a specific
15 appliance-related measure, such as targeting second refrigerators.

16 Second, Mr. Spellman relied on generic energy savings estimates
17 that do not capture the inherent variability associated with different
18 climate conditions, the ages of buildings and equipment, the relative size
19 of homes and apartments, or the demographics affecting customers'
20 willingness to participate in energy efficiency programs, even when such
21 measures are offered "free" to those customers.

1 Third, Mr. Spellman failed to consider the risks inherent in any
2 programmatic effort to capture energy-efficiency, both in achieving the
3 goals of what in essence are marketing programs, and also in the actual
4 persistence of those energy savings. This is another key reason why
5 generic energy efficiency measures, such as installing compact fluorescent
6 light bulbs and other "efficient lighting" measures, do not provide the
7 same level of reliability as new transmission or generation investments.

8 **Q MR. PUGA, DO YOU CONSIDER YOURSELF AN EXPERT IN**
9 **ENERGY EFFICIENCY ANALYSIS?**

10 **A** Yes. A significant part of my professional focus since 1982 has been
11 the analysis of applications of energy efficiency technologies to diverse
12 end-uses of energy by residential, commercial and industrial energy
13 consumers, and the often necessary incentives and programs to advance
14 their adoption, has been. In the course of my 25-plus year career, I have
15 worked extensively in the modeling of building energy use, the design
16 and implementation of commercial and industrial customer surveys and
17 energy auditing of residential, commercial and industrial facilities. I have
18 also worked in most aspects of the design, implementation and evaluation
19 of utility energy efficiency and demand-management programs, including
20 the engineering, installation and performance monitoring of energy-
21 efficient end-use technologies. As a matter of fact, utility demand-side

1 management was at the core of my professional employment through
2 1999.

3 **Q MR. PUGA, DO YOU HAVE ANY OTHER CONCERNS ABOUT MR.**
4 **SPELLMAN'S ENERGY EFFICIENCY NON-ROUTE ALTERNATIVE?**

5 **A** Yes. The concept of full equivalency between what amounts to
6 vaguely sketched proposals for energy-efficiency programs and the
7 proposed NYRI transmission line is fatally flawed for a number of
8 reasons. First, energy efficiency programs are marketing programs
9 designed to produce their impacts over a number of years with significant
10 uncertainty as to their ultimate ability to achieve their participation goals,
11 unlike a transmission line that, once built, is likely to operate close to its
12 design capacity for the physical life of its components. Second, as already
13 mentioned by Dr. Lesser, energy efficiency resources are not dispatchable,
14 in contrast to the controllable nature of the proposed NYRI DC
15 transmission line, nor offer the flexibility to provide access to diverse
16 resources to serve load. Third, energy efficiency measure retention and
17 persistence of energy savings over a period comparable to the life of the
18 proposed transmission line have never been demonstrated.

19 **Q CAN YOU PLEASE ELABORATE?**

20 **A** Yes. While the literature cited by Mr. Spellman focuses on the most
21 successful energy efficiency programs ever fielded, a more comprehensive

1 literature review reveals many energy efficiency programs that have not
2 fully met their goals. For example, in 2001, the Florida investor-owned
3 utilities reported to the Florida PSC that they missed their Summer MW
4 reduction goals of 213.6 MW by 31%. This is not an isolated case; in the
5 1990's, during the peak activity era of utility funded energy efficiency
6 programs, many utilities missed their goals.³³ And more recently, a meta-
7 analysis carried out in 2004 by the American Council for an Energy
8 Efficient Economy³⁴ showed that while potential studies at the time
9 showed a median achievable annual savings potential of 1.2% of electric
10 sales per year, there were only a few recorded examples of actual
11 electricity savings above 1% per year. Thus, while the effective transfer
12 capacity of the proposed line will become available from the moment it is
13 energized, as permitted by the operating limits of the transmission
14 infrastructure beyond its two interconnection points, the effective energy
15 and demand reductions of the energy-efficiency "alternative" will only be
16 known at the end of the ten-year life of its programs. This, in of itself,

³³ Renz Jennings, Martin Pasqualetti, Merrilee Harrigan, and Robert Boscamp, "DSM Programs Must Target Consumers, Not Just Technology," *Public Utilities Fortnightly*, January 15, 1995, pp. 23-26.

³⁴ Steven Nadel, Anna Shipley and R. Neal Elliott, *The Technical, Economic and Achievable Potential for Energy-Efficiency in the U.S. – A Meta-Analysis of Recent Studies*, Proceedings of the 2004 ACEEE Summer Study on Energy Efficiency in Buildings, American Council for an Energy-Efficient Economy. Available at: <http://www.fypower.org/pdf/ACEEEstudy.pdf>.

1 represents a high risk to the reliability of service to the consumers of New
2 York.

3 As I mentioned before, energy efficiency measures do not offer the
4 operational flexibility or the ability to access different remote sources of
5 energy or ancillary services. Finally, the durability of the impacts of
6 energy efficiency programs, known as persistence, has always been a
7 source of concern to program evaluators and resource planners. This is
8 particularly true for the programs proposed by Mr. Spellman, which rely
9 on energy efficient lighting and space conditioning technologies that are
10 relatively easy to impair by changes of tenancy and/or space remodeling.
11 I will revisit these three irreconcilable differences in my rebuttal of the
12 many flawed assumptions made by Mr. Spellman in his estimation of
13 potential energy savings.

14 **D. The NYRI project should not be evaluated solely by comparing**
15 **the project's estimated annual revenue requirement with the**
16 **estimated generation production cost savings that it will make**
17 **possible.**

18 **Q DR. LESSER, DO YOU CONSIDER YOURSELF AN EXPERT IN COST-**
19 **BENEFIT ANALYSIS?**

20 **A** Yes. I have specific expertise in applied cost-benefit analysis
21 ("CBA" or "C/B analysis"). First, I studied the theory and application of
22 cost-benefit analysis as part of my doctoral program in economics at the

1 University of Washington, and my doctoral dissertation was an exercise in
2 applied cost-benefit analysis. Second, I have published scholarly articles
3 on aspects of cost-benefit analysis. Third, I have previously provided
4 expert testimony on CBA studies I have performed. For example, on
5 behalf of the New Jersey Board of Public Utilities, I testified on the costs
6 and benefits of a proposed (and subsequently withdrawn) merger
7 between Exelon Corporation and Public Service Enterprise Group. I also
8 testified on behalf of the Electric Power Supply Association (EPSA)
9 regarding a cost-benefit analysis prepared by the MISO Independent
10 Market Monitor with respect to implementing wholesale energy price
11 mitigation measures in what are called Broad Constrained Areas. And, I
12 testified on behalf of Dogwood Energy, LLC regarding the costs and
13 benefits of Aquila Corporation joining the Midwest Independent System
14 Operator or the Southwest Power Pool.

15 **Q DR. LESSER, GIVEN YOUR EXPERTISE IN COST-BENEFIT**
16 **ANALYSIS, IS IT APPROPRIATE TO BASE APPROVAL OF THE NYRI**
17 **PROJECT BASED SOLELY ON A COMPARISON OF THE NYRI**
18 **PROJECT'S ESTIMATED COST AND THE ESTIMATED**
19 **PRODUCTION COST SAVINGS THAT IT WILL PROVIDE?**

20 **A** No. First, it is unlikely that market-based transmission system
21 investments will secure funding because the regional price differences
22 such investments are intended to exploit will decrease after such projects

1 are built. Similarly, regulated transmission projects are unlikely to pass
2 narrow cost-benefit tests based solely on production cost savings
3 compared with revenue requirements. Third, even if a transmission
4 project like NYRI does pass such a narrow cost-benefit test, such projects
5 will still be evaluated based on broader non-price siting issues. It is
6 inconsistent to require any proposed transmission project to pass a narrow
7 cost-benefit test and not impose non-price public policy costs (e.g.,
8 environmental impacts), but at the same time not consider public policy
9 benefits, such as increased energy resource diversity, reduced greenhouse
10 gas emissions, and helping the state meet its RPS requirement. Therefore,
11 to the extent that all transmission project siting reviews include
12 evaluations of public policy costs as well as estimated production cost
13 savings, it is only reasonable that the non-price policy benefits such
14 projects provide all be considered.

15 **Q DR. LESSER, CAN THE STATE'S POLICY GOALS BE EVALUATED IN**
16 **A COST-BENEFIT FRAMEWORK?**

17 **A** In theory, they can be. However, in practice they are not. To my
18 knowledge, meeting the state's 25% RPS mandate, reducing greenhouse
19 gas emissions as required under RGGI, and increasing resource diversity
20 are not state policy goals that have been developed based on strict cost-
21 benefit accounting. Whereas the costs of such public policy goals can be

1 measured, it is extremely difficult to measure the benefits of such goals
2 with any sense of accuracy.

3 Moreover, such goals are typically imposed because they do not
4 meet narrow cost-benefit criteria. For example, wind and solar generation
5 are typically more costly and less reliable (because the sun doesn't shine at
6 night and the wind doesn't always blow) than fossil-fuel generation. If
7 wind and solar resources were less costly and provided the same
8 availability as fossil-fuel generation, there would be no need for a RPS
9 mandate, since the least-cost solution would be to build renewable
10 generation in any case.

11 Similarly, gas-fired generation facilities have been proposed and
12 been built in New York State because other types of generation are less
13 acceptable from a public policy standpoint. Given concerns about
14 greenhouse gas emissions, and, given existing state and federal air
15 pollution regulations. Natural gas is a likely choice of fuel. However,
16 building new gas-fired generation, as several NYDPS witnesses
17 recommend, will exacerbate the existing over-reliance on gas-fired
18 generation. As the NYISO Transmission White Paper states in regard to
19 SENY,

20 "Over two-thirds of the MWh produced in this region are
21 subject to significant fuel price volatility. Transmission can

1 provide significant fuel diversity benefits to this region by
2 providing access to non-gas-fired resources located
3 elsewhere.”³⁵

4 If a more diverse resource portfolio were also the least-cost
5 alternative, again, there would be no need for specific policy goals to
6 achieve greater resource diversity. Instead, that energy resource diversity
7 would occur in any case.

8 Finally, requirements to reduce greenhouse gas emissions and the
9 state’s participation in RGGI are clearly not based on cost-benefit tests.
10 The benefits, in terms of reduced climate change, to New York from
11 reducing in-state greenhouse gas emissions will be *de minimis*; global
12 climate change is a global issue. Requiring electric generating plants to
13 purchase carbon offsets necessarily increase overall generating costs and
14 the prices New York ratepayers pay for their electricity. Yet, state policy
15 makers believe that reducing greenhouse gas emissions is an important
16 policy goal. It makes no sense to require a transmission project like NYRI
17 to meet a cost-benefit test based solely on production cost savings when
18 the project will also help the state achieve broader public policy goals.

19 Finally, as the NYISO Transmission White Paper also states,

20 “While congestion and energy price differentials can drive
21 investment, they may be insufficient to support the

³⁵ NYISO Transmission White Paper, at 4-5.

1 development of a transmission project on market price
2 differentials alone. Intra-pool point-to-point merchant
3 transmission projects have failed to develop due in part to
4 the uncertainties concerning price differentials after the
5 construction of a project. Most projects will destroy the
6 spread they are intended to capture by reducing
7 congestion.³⁶

8 This means that it is doubtful any new transmission project will ever pass
9 a cost-benefit test solely based on production cost savings. That is why
10 transmission is viewed as a "public good," much like the Interstate
11 Highway system provides benefits to everyone.

12 **Q ARE MERCHANT TRANSMISSION PROJECTS, I.E., THOSE THAT**
13 **ARE FUNDED BY TRANSMISSION SYSTEM DEVELOPERS**
14 **THEMSELVES, REQUIRED TO PASS A COST-BENEFIT TEST FOR**
15 **NYISO APPROVAL?**

16 **A** No. However, such projects must still complete all of the required
17 interconnection studies to determine their impact on the NYISO system.

18 **Q DR. LESSER, IN THE CURRENT FINANCIAL ENVIRONMENT, IS IT**
19 **LIKELY THAT MERCHANT TRANSMISSION PROJECTS WILL BE**
20 **FINANCED AND BUILT?**

21 **A** I think it highly unlikely that merchant transmission projects will
22 be independently financed in the current financial environment, for a
23 number of reasons. First, the state of flux in the electric industry,
24 including proposals to re-regulate the industry, evolving transmission

³⁶ NYISO Transmission White Paper, at 4-8.

1 market designs, and the potential for new environmental regulations,
2 introduce significant regulatory uncertainty for transmission projects,
3 which typically have long economic lives. Second, as NYISO itself has
4 pointed out in its Transmission White Paper and discussed previously,
5 most transmission projects, by reducing congestion will eliminate the
6 price spread on which their economic justification is based, destroying the
7 economic rationale for independently financing such investments in the
8 first place. That, in fact, is common to all public goods: markets supply
9 too little of them.

10 **Q HAVE ANY OF THE REGIONAL TRANSMISSION OWNERS IN**
11 **NYISO (RTOS) PROPOSED TRANSMISSION PROJECTS THAT**
12 **WOULD PROVIDE SIMILAR PRODUCTION COST SAVINGS AND**
13 **PUBLIC POLICY BENEFITS AS THE NYRI PROJECT?**

14 **A** To our knowledge, none of the other RTOs have submitted any
15 such projects to NYISO.

16 **Q WILL THE NYRI PROJECT RESULT IN ANY PRODUCTION COST**
17 **SAVINGS?**

18 **A** Yes. We prepared an independent analysis of projected production
19 cost savings with the NYRI project. We estimate those savings to be \$191
20 million (2006\$) in 2012, when the project is assumed to be in service. The
21 savings increase to \$197 million (2006\$) in 2015, and then increase
22 significantly to \$315 million (2006\$) by 2018. Thus, whereas the estimated

1 production cost savings are not greater than the project's anticipated
2 annual revenue requirement in the first few years, we estimate the
3 production cost savings will be greater than the revenue requirement by
4 2018. The reason for this is that NYRI will create significant economic
5 incentives to build new renewable and gas-fired generating facilities in
6 UPNY by providing a new transmission conduit to SENY. Thus, in
7 addition to helping the state meet its energy policy goals, we find that
8 NYRI will provide a net reduction in energy costs by the year 2018.

9 **Q IS THE NYPSC REQUIRED TO BASE APPROVAL OR DISAPPROVAL**
10 **OF THE NYRI PROJECT SOLELY ON THE BASIS OF PRODUCTION**
11 **COST SAVINGS?**

12 **A** We assume the NYPSC takes into account public policy goals when
13 determining whether to grant approvals, as well as non-monetary issues
14 such as environmental impacts.

15 **Q DO YOU RECOMMEND THE NYPSC GRANT A CERTIFICATE OF**
16 **PUBLIC NEED AND CONVEYANCE TO THE NYRI PROJECT?**

17 **A** Yes. First, it is unlikely that any merchant transmission projects
18 linking UPNY to SENY will be built, especially in the current financial
19 environment. Second, there are no other planned transmission projects
20 that will enable the new renewable generation that will be needed to meet
21 the state's RPS requirement and reduce greenhouse gas emissions, as

1 required by the state's participation in RGGI. Nor are there any other
2 planned transmission projects that will allow for increased energy
3 resource diversity, which is another state policy goal.

4 The alternatives recommended by the NYDPS consist of new gas-
5 fired generation, which will reduce energy resource diversity, or
6 reconfiguring an existing NYPA circuit into a DC line, even though NYPA
7 itself states it has no plans to develop that project. The alternatives
8 recommended by CARI are: (1) an underground, route for the NYRI
9 project that will cost significantly more but have a lower capacity to wheel
10 power, and (2) installing energy efficiency measures in SENY based on a
11 utterly flawed analysis that also ignores the reliability benefits of
12 transmission investments and is based on untenable assumptions.

13 NYRI will help the state meet its public policy goals. It will
14 improve development of wind and other renewable generation in upstate
15 New York. It will help reduce existing transmission constraints and allow
16 for lower-cost generation in UPNY to more easily meet growing demand
17 in SENY, thus lowering New York ratepayers' electric bills. NYRI will also
18 encourage greater energy resource diversity and help to reduce
19 greenhouse gas emissions. There are no other transmission projects in the
20 NYISO queue that will provide these benefits. Nor will any of the

1 generation alternatives proposed by NYDPS staff, as those proposed
2 projects are all gas-fired.

3 **III. THE NYRI PROJECT WILL HELP THE STATE MEET ITS ENERGY**
4 **POLICY GOALS**

5 **A. Transmission system investments like NYRI are a public good**
6 **that will help the state meet its public policy goals and promote**
7 **development of lower-cost generation in UPNY.**

8 **Q CAN A TRANSMISSION SYSTEM INVESTMENT PROVIDE**
9 **BENEFITS THAT OUTWEIGH ITS COSTS, BUT FOR WHICH SUCH**
10 **BENEFITS MAY NOT BE DIRECTLY CAPTURED BY THE OWNERS?**

11 **A** Yes. One of the key benefits that high-voltage transmission
12 provides is to reduce the costs of providing electricity to ratepayers. It
13 does so in two ways. First, by connecting local consumers with distant
14 and geographically diverse generating resources, transmission increases
15 access to lower cost generating resources. Moreover, by interconnecting
16 many generators, transmission increases system reliability for all
17 consumers, or alternatively, allows for a chosen level of reliability to be
18 provided at a lower cost than would otherwise be possible. The NYISO
19 Transmission White Paper states that,

20 The real value of transmission is in enabling and improving
21 competitive markets for generation, particularly when the
22 strategic value and benefit far outweighs the cost of the
23 transmission itself. The premise is that transmission is a
24 public good, not a competitive product. For example, the
25 interstate highway system has provided immense benefits to

1 consumers in the form of increased competition for all sorts
2 of goods and services, benefits universally acknowledged to
3 exceed the cost of building the interstate system. Likewise,
4 transmission should be allowed to provide benefits in the
5 form of enhanced competition for energy and capacity
6 generation services.³⁷

7 In addition to providing enhanced competition, in the case of New York,
8 new transmission investment is required if development of new
9 renewable generating resources, which under the state's RPS are required
10 to provide 25% of all electric generation in 2013, just four years from now,
11 and, under Governor Patterson's recently announced goal, 30% by 2015.

12 **Q CAN YOU EXPLAIN WHAT YOU MEAN BY A PUBLIC GOOD?**

13 **A** Yes. Public goods have several general characteristics. The two
14 most important are called *nonexclusivity* and *nonrivalry*. Nonexclusivity
15 just means that providing the good for one provides it for everybody.
16 Central Park in Manhattan is a public good; anyone can go walk through it
17 and enjoy the park. The interstate highway system, as the NYISO White
18 Paper pointed out, is another. Anyone is free to drive on an interstate
19 highway.³⁸

20 The electric transmission grid has many characteristics of a public
21 good, as do local distribution networks. For example, if the transmission

³⁷ NYISO Transmission White Paper pp.4-8 – 4-9, fn. omitted.

³⁸ Toll roads like the New York State Thruway are different, since you have to pay to use them.

1 system is upgraded, everyone benefits from the improved reliability;
2 customer A's reliability will not be improved while customer B next door's
3 reliability remains the same. Furthermore, by providing greater access to
4 competitively priced generation, all customers benefit, for the same reason
5 that unfettered trade between two countries benefits both.

6 **Q WHAT EVIDENCE DO YOU HAVE THAT BUILDING NEW**
7 **GENERATION IN UPNY COSTS LESS THAT BUILDING NEW**
8 **GENERATION IN SENY AND NEW YORK CITY?**

9 **A** In 2007, NYISO commissioned NERA Economic Consulting to
10 estimate the costs of building new gas-fired peaking generators in
11 different regions of the state.³⁹ These cost estimates form the basis of the
12 installed capacity ("ICAP") demand curves used by NYISO to determine
13 how much all generators are paid for providing capacity resources.
14 Having sufficient generating capacity, including a capacity reserve above
15 projected peak loads is necessary to ensure overall system reliability.

16 NYISO divides the state into three zones for ICAP markets: New
17 York City, Long Island, and "Rest-of-State." New York City and Long
18 Island have their own separate ICAP markets because existing

³⁹ NERA, "Independent Study to Establish Parameters of the ICAP Demand Curve for the New York Independent System Operator," August 15, 2007 (NERA Report"). Available at: http://www.nyiso.com/public/webdocs/committees/bic_icapwg/meeting_materials/2007-08-24/ICAPWG_Demand_Curve_Study_Report_final_82407.pdf

1 transmission constraints into those two areas requires that much of the
2 generating capacity needed to meet peak demand be local. For example,
3 80% of the generation needed to meet peak demand in New York City
4 must be physically located in the city. Similarly, 99% of the generation
5 needed to meet peak demand in Long Island must be located there.

6 The NERA study evaluated the cost of building new generating
7 units in UPNY, the Capital Region, the Lower Hudson Valley, New York
8 City, and Long Island. For example, NERA estimated that labor costs
9 associated with constructing new generating plants in New York City
10 would be almost double those in UPNY.⁴⁰ In total, NERA estimated that
11 constructing a generating plant in NYC or on Long Island would cost
12 almost 40% more than building the same plant in UPNY.⁴¹ NERA also
13 estimated property taxes to be only one-fourth as high in UPNY as in New
14 York City. Similarly, the cost to lease sites is far lower in UPNY than in
15 New York City or Long Island. Moreover, labor and capital costs to
16 maintain those same generating plants were also less in UPNY. For a 45
17 MW generating plant, the difference in capital costs alone amounted to
18 about \$45 million, or about \$1,000/kW.

⁴⁰ NERA Report, at 75.

⁴¹ Id.

1 Q IF UPSTATE GENERATION COSTS ARE LOWER THAN
2 DOWNSTATE COSTS, WHY DON'T DEVELOPERS FINANCE NEW
3 TRANSMISSION PROJECTS THEMSELVES, RATHER THAN
4 REQUEST RATE-BASE TREATMENT FOR THOSE PROJECTS?

5 A The problem is that, by adding new transmission capacity, the price
6 differentials will often disappear because of the transmission investment
7 itself. This was pointed out recently by NYISO in its Transmission White
8 Paper:

9 While congestion and energy price differentials can drive
10 investment, they may be insufficient to support the
11 development of a transmission project on market price
12 differentials alone. Intra-pool point-to-point merchant
13 transmission projects have failed to develop due in part to
14 the uncertainties concerning price differentials after the
15 construction of a project. Most projects will destroy the
16 spread they are intended to capture by reducing
17 congestion.⁴²

18 This is one reason that private funding of transmission projects is rare. If
19 the transmission projects are built and, as a result, eliminate the price
20 differentials they were predicated upon, then those projects will have no
21 market value. No investors will want to fund such investments.

22 For example, the proposed Empire State Transmission Project, a
23 2000 MW HVDC line that would have run from just outside Albany, New
24 York, to New York City, was cancelled because no subscribers signed up

⁴² NYISO Transmission White Paper, p.4-8 (emph. added).

1 for the line, even though it was recognized that the line would allow
2 lower-cost power from upstate New York to be transferred downstate,
3 where electric prices are higher. We are not aware of any other planned
4 merchant transmission projects linking upstate New York to downstate
5 markets.

6 **Q DID THE NYISO TRANSMISSION WHITE PAPER ALSO ADDRESS**
7 **ISSUES AFFECTING TRANSMISSION LINES NEEDED FOR PUBLIC**
8 **POLICY REASONS?**

9 **A** Yes. The White Paper recognizes that the existing NYISO
10 transmission planning regime is inconsistent with state energy policy
11 goals. Specifically,

12 "The history and characteristics of the New York bulk power
13 transmission system present additional drivers for (as well
14 as obstacles to) transmission investment. Importantly,
15 several of these drivers reflect New York's policy choices for
16 the future of its electric system. These policy choices
17 effectively create new criteria and objectives for transmission
18 planning in New York. It is increasingly clear, however, that
19 the development of these new environmental and public
20 policy mandates did not fully take into account the existing
21 transmission planning framework."⁴³

22 The Transmission White Paper also states that,

23 "transmission upgrades driven by environmental and
24 public policy reasons are typically not needed to 'keep the
25 lights on' and will likely fail traditional cost-benefit analyses
26 that focus on production costs (LMPs) and congestion/uplift
27 costs. For example, transmission projects needed to develop

⁴³ Id., at 4-1 (emph. added).

1 renewable resources are often uneconomic because the
2 resources are in remote locations, far from load centers and
3 any other significant electric infrastructure. To date, no
4 transmission planning regime (reliability or economic)
5 explicitly includes public policy objectives as essential goals
6 for transmission planning. It is becoming harder to reconcile
7 existing transmission planning frameworks with various
8 public policy mandates being enacted by state (and possibly
9 federal) policymakers.”⁴⁴

10 New York State has enacted just the sort of public policy mandates that
11 the white paper references. Despite that, however, intervenors, including
12 NYDPS witnesses, have based large portions of their objections to the
13 NYRI project on narrow cost-benefit analyses that compare the estimated
14 benefits in the form of production cost savings the project will create with
15 the project’s cost, completely ignoring the public policy benefits the NYRI
16 project will provide.

17 **Q WHAT ARE THE PUBLIC POLICY GOALS THAT THE NYRI PROJECT**
18 **WILL PROMOTE?**

19 **A** NYRI will promote three interrelated state policy goals. These are:
20 (1) increasing renewable generation, most likely wind generation, through
21 the state’s RPS goal of meeting 25% of the state’s electric energy
22 requirements with renewable resources by the year 2013 and, as set out by
23 Governor Patterson in his “State of the State” address on January 8, 2009,
24 meeting 30% of the state’s electric energy requirements with renewable

⁴⁴ Id., at 4-2.

1 resources by the year 2015; (2) reducing greenhouse gas emissions from
2 fossil-fuel generating plants, reflected by the state's membership in the
3 Regional Greenhouse Gas Initiative (RGGI); and (3) increasing energy
4 resource diversity, which was set out as a policy goal in the 2002 State
5 Energy Plan and, most recently in the governor's aforementioned "State of
6 the State" address.

7 **Q WILL THE NYRI PROJECT HELP THE STATE MEET THESE PUBLIC**
8 **POLICY GOALS?**

9 **A** Yes. NYRI will help foster development of renewable resources
10 upstate and improve the ability to wheel generation from such renewable
11 resources to downstate utilities and consumers.

12 **Q WHY IS ADDITIONAL TRANSMISSION INFRASTRUCTURE**
13 **NEEDED TO MEET THE STATE'S RPS GOAL?**

14 **A** As the NYISO Transmission White Paper explains,
15 "Building wind plants alone, however, will not achieve
16 compliance with the State's RPS targets. Many of the
17 proposed wind plants are seeking to interconnect in
18 concentrated clusters located in the northern and western
19 regions of the State. These regions' existing transmission
20 network was not designed to deliver all the potential wind
21 plant output to the loads in the southeastern portion of the
22 State. NYSERDA's long-term contracts only provide revenue
23 to wind plants that generate energy that is ultimately used to
24 meet New York's retail load. Without investment in
25 additional transmission infrastructure to balance and move
26 wind energy to the load centers in the southeastern regions

1 of the state, it may become difficult for New York to meet its
2 state RPS targets."⁴⁵

3 Similarly, an October 2008 White Paper prepared for the NYISO on
4 fuel diversity (attached as Exhibit No. JAL/JNP-6) states,

5 "Without enhancements to the transmission grid in the state
6 that will allow greater transfers of power from north to
7 south, the wind resources may do little to reduce energy
8 prices and diversify the downstate mix. Moreover, without
9 transmission enhancements enabling greater delivery of
10 wind, wind turbines may be required to dispatch down even
11 when the wind is blowing because the grid would otherwise
12 become overloaded with too much power for the local
13 region to absorb."⁴⁶

14 **Q PLEASE EXPLAIN WHAT IS MEANT BY THE STATEMENT THAT**
15 **"WIND TURBINES MAY BE REQUIRED TO DISPATCH DOWN."**

16 **A** NYISO has stated that thousands of MW of new wind generation
17 will need to be built to meet the state's RPS requirement. Without enough
18 transmission capacity, however, all of this wind generation would
19 overload the existing transmission system. It is as if one is trying to drain
20 a bathtub when the faucets are running on full and the drain is partially
21 clogged. There are only two solutions to the problem: unplug the drain
22 (i.e., increase transmission deliverability or turn down the faucets (i.e.,
23 dispatch down wind turbines.) Without new transmission capacity, the

⁴⁵ Id., at 4-3.

⁴⁶ NYISO, "Fuel Diversity in the New York Electricity Market," White Paper, October 2008 ("NYISO Fuel Diversity White Paper"), at 4-9 (fn. omitted).

1 NYISO system will be incapable of delivering all of the wind generation.
2 This means that many wind generators will be told to reduce their output
3 or, at times, even shut down completely so as not to overload the
4 transmission system.

5 **Q WILL THE NYRI PROJECT ELIMINATE THIS ISSUE?**

6 **A** The NYRI project will help by increasing transmission capacity
7 from UPNY to SENY, but clearly will not solve every transmission
8 capacity problem in the state. Other transmission upgrades are needed to
9 address those issues.

10 As we discuss in the next section of our testimony, NYDPS
11 witnesses appear to be applying a standard that requires the NYRI project
12 be rejected precisely because it does not solve all of these long-standing
13 transmission constraints. This is an impossible standard for any
14 transmission development to meet.

15 **B.** The NYDPS is using NYISO's existing transmission constraints
16 to impose an impossible hurdle on transmission system
17 infrastructure development, including NYRI.

18 **Q DOES NYDPS WITNESS SCHROM AGREE THAT THE NYRI**
19 **PROJECT WILL INCREASE THE ABILITY OF RENEWABLES TO**
20 **DELIVER THEIR GENERATION AS YOU HAVE DISCUSSED?**

21 **A** No. In his testimony, Mr. Schrom states

22 "There are currently no proposed renewable energy projects
23 near the proposed NYRI facility or the transmission system

1 next to the interconnect at Edic. Most of the existing and
2 proposed renewable generation is located to the extreme
3 north and western part of the state and is already
4 experiencing bottled capacity problems. To deliver the
5 capacity to NYRI's proposed facility would require
6 additional transmission lines to be constructed from the
7 renewable generators to the Edic Station. There is currently
8 insufficient transmission capacity to make those deliveries to
9 NYRI's proposed facility."

10 [Schrom Testimony, at 18, line 13 – 19, line 2]. Although Mr.
11 Schrom's statement is not entirely correct – there is significant wind
12 capacity north of Edic – it reveals one of the most significant
13 planning and policy limitations of NYISO itself. Specifically, unlike
14 other RTOs, until last year, NYISO did not require the transmission
15 system to be able to absorb all of the generation supplied by new
16 generators interconnecting to the NYISO transmission grid.

17

18

19 **Q WHY IS THIS A PROBLEM?**

20 **A** As explained in an October 2008 Whitepaper prepared by NYISO
21 on integrating wind resources into the NYISO system,

22 "Proposed generation projects are required to comply with
23 the applicable NYISO interconnection procedures. The
24 interconnection study process identifies any adverse
25 reliability impacts of the proposed project and identifies
26 facilities required in order for the project to interconnect in a
27 manner consistent with applicable reliability standards. The

1 interconnection study process assesses the reliability of the
2 system while providing the project access to the
3 transmission system; however, it does not assure delivery
4 service across the network."⁴⁷

5 The NYISO Wind Integration White Paper goes on to say that this "may
6 lead to sub-optimal reductions of wind plant output during periods of
7 transmission limitations."⁴⁸

8 In other words, while a new generator may be able to
9 connect to the NYISO transmission system, it may be forced to
10 reduce the amount of generation, even if the marginal cost of that
11 generation is low, or zero in the case of wind energy, because there
12 is too little transmission to deliver the power generated to where it
13 is needed. If there is too little transmission capacity, a generator can
14 be required to operate at a diminished level, or even be forced to
15 shut down, because there is too little transmission capacity
16 available to allow the generator to operate. As Mr. Schrom points
17 out, this is already occurring today in NYISO, and is what he refers
18 to as "bottled capacity."

19 **Q HOW DOES THIS AFFECT EXISTING WIND GENERATORS?**

20 **A** The NYISO Fuel Diversity White Paper states that,

⁴⁷ NYISO, "Integration of Wind into System Dispatch," White Paper, October 2008 ("NYISO Wind Integration White Paper"), at 2-4 (fn. omitted).

⁴⁸ Id.

1 "Typically, the NYISO cannot fully dispatch all low-priced
2 power production facilities (such as wind) in the upstate
3 region to meet downstate loads because of electrical
4 overloading of the transmission system that would occur
5 with the north-to south flows on the system. As a result,
6 more expensive plants (gas-fired peaking plants, oil plants)
7 must be physically located downstate, and then operated
8 locally to keep the lights on in New York City and Long
9 Island."⁴⁹

10 Thus, today, New York consumers, especially in New York City and Long
11 Island, pay more for their electricity than necessary, because lower cost
12 generation in UPNY cannot always be delivered to SENY. As a result,
13 higher-cost generation must be dispatched in New York City and Long
14 Island. That raises costs to consumers.

15 **Q WOULD THE UNDERGROUND TRANSMISSION ALTERNATIVE**
16 **PROPOSED BY CARI WITNESS LANZALOTTA SOLVE THE**
17 **"BOTTLED CAPACITY" ISSUE FOR WIND RESOURCES LOCATED**
18 **IN THE NORTHERN AND WESTERN PARTS OF THE STATE?**

19 **A No.**

20 **Q WOULD DEVELOPING THE NYPA TRANSMISSION ALTERNATIVE**
21 **AS RECOMMENDED BY MR. SCHROM SOLVE THE "BOTTLED**
22 **CAPACITY" ISSUE FOR WIND RESOURCES LOCATED IN THE**
23 **NORTHERN AND WESTERN PARTS OF THE STATE?**

24 **A No.**

25 **Q DOES NYISO ITSELF BELIEVE THAT THE STATE'S RPS**
26 **REQUIREMENT CAN BE MET WITHOUT BUILDING ADDITIONAL**
27 **TRANSMISSION INFRASTRUCTURE THAT LINKS UPNY TO SENY?**

⁴⁹ NYISO Fuel Diversity White Paper, at 1-2.

1 A No. The NYISO Wind Integration White Paper states that,
2 "Just meeting New York State's 25% renewable energy
3 mandate may require as much as 4,000 MW of wind capacity
4 to be built in New York ... With wind plants continuing to
5 locate in the northern and western portions of the state it
6 will become difficult to meet state RPS targets without
7 additional transmission infrastructure"⁵⁰

8 Q ARE OTHER REGIONS OF THE COUNTRY ADDRESSING THESE
9 SAME SORTS OF TRANSMISSION INFRASTRUCTURE ISSUES?

10 A Yes. As the NYISO Wind Integration White Paper states, several
11 states have embarked on large public policy initiatives to ensure that
12 renewable generation can be integrated into their power systems. For
13 example, the State of California established a Renewable Energy
14 Transmission Initiative (RETI) in order to identify the necessary
15 transmission projects required to facilitate the state's renewable energy
16 goals. Just in December 2008, the California Public Utilities Commission
17 approved the Sunrise Power Link, which is designed to enable
18 transmission of renewable generation from the Imperial Valley into the
19 San Diego area.

20 Similarly, in July 2008, the Public Utility Commission of Texas
21 awarded contracts worth almost \$5 billion to fund a series of transmission
22 projects to deliver wind energy from areas known as "Competitive

⁵⁰ Id., at 5-1 (fn. omitted).

1 Renewable Energy Zones" (CREZ). CREZ are "zones that can develop
2 large amounts of energy from renewable resources in a cost effective and
3 environmentally benign manner."⁵¹ The goal is to interconnect over 18,000
4 MW of wind generation. The NYISO Wind Integration White Paper also
5 notes that other such efforts are underway, including the Midwest
6 Independent Transmission System Operator, which is "coordinating
7 efforts to evaluate the transmission needed to support integration of 20%
8 wind generation within Minnesota, Wisconsin, Illinois and Iowa."⁵²

9 **Q DOES NYISO HAVE ANY SIMILAR POLICY INITIATIVES**
10 **UNDERWAY?**

11 **A** No. Not only does NYISO have no such policy initiatives
12 underway, it has none planned. Thus, whereas NYISO itself admits that
13 new transmission infrastructure must be developed in order to meet the
14 state's RPS goal, it does not even consider the existing transmission
15 infrastructure's ability to deliver that renewable energy in its planning
16 process. Worse, the NYDPS, which is a state government entity and is
17 clearly aware of the state's RPS goals, opposes the NYRI project even
18 though NYRI represents a key component of the transmission
19 infrastructure that is needed. In essence, NYDPS witness Schrom

⁵¹ Id. at 5-3.

⁵² Id.

1 recommends that NYRI be penalized for the NYISO's lack of adequate
2 transmission capacity. In other words, since there is too little transmission
3 capacity in NYISO to enable lower-cost generation in UPNY, including
4 renewable generation, to be dispatched efficiently, Mr. Schrom argues
5 there is no point in building NYRI, even if NYRI will add new
6 transmission capacity and, as such, address some of those existing
7 transmission constraints in NYISO.

8 Mr. Schrom essentially is imposing an almost insurmountable
9 economic hurdle and "Catch-22" on any proposed transmission
10 development in the state, including NYRI, designed to foster renewable
11 generation development and increased use of lower-cost generating
12 resources upstate. Accepting his logic means that transmission
13 infrastructure like NYRI will not be built to meet the state's renewable
14 generation requirements because there are other constraints on the NYISO
15 system that prevent existing renewable generation from being fully
16 dispatched, much less an additional 4,000 MW of renewable generation.
17 Of course, new renewable generating plants will not be built or financed if
18 the additional transmission infrastructure needed to sell those plants'
19 generation is not allowed to be developed. Mr. Schrom's "Catch-22"
20 approach is clearly wholly inconsistent with state energy policy that

1 wishes to promote renewable generation, reduced greenhouse gas
2 emissions and greater energy resource diversity.

3 **Q DR. LESSER, YOU HAVE SIGNIFICANT EXPERIENCE IN ENERGY**
4 **POLICY DEVELOPMENT BASED ON YOUR TENURE AT THE**
5 **WASHINGTON STATE ENERGY OFFICE AND, MORE RECENTLY,**
6 **AS THE DIRECTOR OF PLANNING AT THE VERMONT**
7 **DEPARTMENT OF PUBLIC SERVICE. DO YOU CONSIDER THIS**
8 **"CATCH-22" SITUATION THAT NYDPS WITNESS SCHROM IS**
9 **IMPOSING TO BE GOOD PUBLIC POLICY?**

10 **A** Of course not. Not only do such "Catch-22" situations undermine
11 infrastructure development – even when NYISO itself recognizes the need
12 for such development – it also increases costs, as investors will require
13 greater compensation for the additional regulatory uncertainty in the form
14 of higher expected returns.

15 **Q IGNORING THE FACT THAT NYPA WITNESS O'CONNOR HAS**
16 **TESTIFIED THAT THERE ARE NO CURRENT PLANS TO BUILD THE**
17 **TRANSMISSION PROJECT PREFERRED BY NYDPS WITNESS**
18 **SCHROM, WOULD THAT PROJECT "SOLVE" THE "BOTTLED**
19 **CAPACITY" PROBLEM?**

20 **A** No. Moreover, it is odd that Mr. Schrom concludes the NYPA
21 project is preferable to the NYRI project without having performed or
22 even reviewed any studies of that project, as he admits in his response to
23 Interrogatory NYRI-56 (attached as Exhibit No. JAL/JNP-7).

1 Q WOULD THE ALL-UNDERGROUND ALTERNATIVE LINE
2 PROPOSED BY CARI WITNESS LANZALOTTA "SOLVE" THE
3 "BOTTLED CAPACITY" PROBLEM?

4 A No. In fact, given that Mr. Lanzalotta's all-underground alternative
5 would have a lower capacity than the NYRI project, it would provide
6 access for even less Upstate generation.

7 C. NYRI will enable greater energy resource diversity in the state by
8 allowing more generation that is not gas-fired to be developed.

9 Q WHY IS ENERGY RESOURCE DIVERSITY IMPORTANT?

10 A The reason energy resource diversity is important is because the
11 state is already highly exposed to volatile fossil-fuel prices. As the NYISO
12 Transmission White Paper notes, natural gas-fired and oil-fired generating
13 resources are "on the margin" – and thus set market prices – about 90% of
14 all hours.⁵³ By increasing resource diversity, consumers in southern New
15 York, where the demand for electricity continues to grow, will not have to
16 rely as heavily on natural gas-fired and oil-fired generating resources nor
17 be as exposed to volatile natural gas prices.

18 Q ARE THERE ANY OTHER REASONS TO DEVELOP NEW
19 GENERATING RESOURCES IN UPSTATE NEW YORK?

20 A Yes. Although new gas pipeline capacity into the southern Hudson
21 Valley can be developed, prices are likely to be higher in the south than in

⁵³ Id.

1 northern NY, as was also recognized in the NYISO Fuel Diversity White
2 Paper. Building new gas-fired units in southern New York, as has been
3 recommended by several NYDPS witnesses, will further exacerbate the
4 region's reliance on gas-fired generation.

5 **Q WHAT DOES THE NYISO FUEL DIVERSITY WHITE PAPER STATE**
6 **ABOUT THE EFFECTS OF LIMITED FUEL DIVERSITY IN SENY?**

7 **A** The NYISO Fuel Diversity White Paper states that

8 "The comparatively limited downstate fuel diversity poses
9 certain risks for the New York City and Long Island areas.
10 For obvious reasons, the wholesale prices in these areas are
11 inextricably tied in the short run to price conditions in the
12 natural gas market. Without changes in the transmission
13 infrastructure allowing power from other fuel technologies
14 to become available to the downstate regions, prices will
15 continue to be shaped by relatively expensive fossil fuels in
16 the downstate area."⁵⁴

17 **Q WHAT OTHER FUEL TECHNOLOGIES IS THE NYISO FUEL**
18 **DIVERSITY WHITE PAPER MOST LIKELY REFERENCING?**

19 **A** The NYISO queue shows several large pumped-storage hydro
20 resources located upstate, which use low-cost off-peak generation to
21 provide high-value generation in peak hours. It is also possible that the
22 state's existing nuclear units may see their generation increased through
23 capacity uprates. And, of course, thousands of MWs of new wind
24 generation are in the NYISO queue and will need to be developed for the

⁵⁴ NYISO Fuel Diversity White Paper, at 3-6 (emph. added).

1 state to meet the RPS requirement. As NYISO itself states, new
2 transmission infrastructure will be required to ensure that power from
3 other fuel technologies located upstate can be delivered to meet growing
4 SENY demand.

5 **Q IN THEIR EVALUATION OF GENERATION ALTERNATIVES TO**
6 **NYRI, DID ANY NYDPS WITNESSES CONSIDER DEVELOPMENT**
7 **OF OTHER FUEL TECHNOLOGIES BESIDES NATURAL GAS?**

8 **A** No. NYDPS witnesses Gjonaj and Wheat, Schrom, de Waal
9 Malefyt, or Davis all either modeled or assumed gas-fired generating
10 plants as generation alternatives to NYRI.

11 **Q DID NYDPS WITNESSES GJONAJ AND WHEAT STATE THAT**
12 **BUILDING 1,200 MW OF NEW GAS-FIRED GENERATION IN SENY**
13 **OR NEW YORK CITY WOULD INCREASE CONSUMERS' EXPOSURE**
14 **TO VOLATILE NATURAL GAS PRICES?**

15 **A** Yes. In response to Interrogatory Request NYRI-58(f) (attached as
16 Exhibit No. JAL/JNP-8), witnesses Gjonaj and Wheat state that building
17 new gas-fired generation would increase consumers' exposure to volatile
18 natural gas prices.

19 **Q IS THAT INCREASED CONSUMER EXPOSURE TO VOLATILE**
20 **NATURAL GAS PRICES ADMITTED BY NYDPS WITNESSES**
21 **GJONAJ AND WHEAT CONSISTENT WITH STATE ENERGY**
22 **POLICY?**

1 A No. It is directly contrary to state energy policy, which calls for
2 greater energy resource diversity, not less. One of the goals of greater
3 energy resource diversity is to reduce exposure to volatile fuel prices.

4 Q DID NYDPS WITNESS SCHROM STATE THAT BUILDING NEW
5 GAS-FIRED GENERATION WOULD INCREASE CONSUMERS'
6 EXPOSURE TO VOLATILE NATURAL GAS PRICES?

7 A No. Instead, Mr. Schrom avoided answering a direct question
8 posed to him about the issue. Specifically, in response to Interrogatory
9 Request NYRI-54(c) (attached as Exhibit No. JAL/JNP-9), Mr. Schrom
10 stated that he had "not taken into account the affect [sic] of fuel process on
11 the cost of generation."

12 Q WHAT DOES "THE AFFECT [SIC] OF FUEL PROCESS ON THE COST
13 OF GENERATION" MEAN?

14 A It is not clear from Mr. Schrom's response. In general terms, the
15 cost of fossil-fuel generation is affected by both the average level of fuel
16 prices and the volatility of fuel prices. As volatility increases, it is possible
17 to hedge that volatility by signing long-term contracts at fixed prices or by
18 purchasing call options that are triggered at certain price levels. However,
19 as volatility increases, so does the cost of hedging against that volatility.
20 By building more gas-fired generating resources that increasingly set the
21 market price of power in most hours, consumer exposure to volatile gas

1 prices increases, as the NYISO Fuel Diversity White Paper states.
2 Reducing that exposure in the face of more natural gas-fired generation
3 would require greater use of hedging mechanisms, which always have a
4 net cost (insurance is never free, lest the insurer go out of business). Thus,
5 building additional natural gas-fired generation necessarily increases costs
6 to consumers, unless the State abandons its goal of greater energy
7 resource diversity, in which case no money would be spent to reduce such
8 exposure.

9 **D. NYISO's assumptions regarding the need for new investment to**
10 **maintain reliability are fraught with uncertainty.**

11 **Q IN ITS 2009 "RELIABILITY NEEDS ASSESSMENT" (2009 RNA), DOES**
12 **NYISO STATE THAT THERE IS NO NEED FOR NEW**
13 **TRANSMISSION SYSTEM INVESTMENT TO MEET RELIABILITY**
14 **STANDARDS THROUGH THE YEAR 2018?**

15 **A** Yes. The 2009 RNA states that, "the forecasted baseline system
16 meets applicable reliability criteria for the next 10 years, from 2009
17 through 2018, without any additional resource needs."⁵⁵

18 **Q JUST TO CLARIFY, HOWEVER, THE 2009 RNA DOES NOT**
19 **CONSIDER INVESTMENTS THAT MAY BE NEEDED TO FURTHER**
20 **STATE ENERGY POLICY GOALS, SUCH AS THE RPS. IS THAT**
21 **TRUE?**

⁵⁵ 2009 RNA, at i.

1 A Yes. NYISO witness Buechler stated in his testimony that NYISO
2 does not account for any public policy goals in its RNA process [Buechler
3 Testimony, at 27, lines 2-5].

4 **Q HOW DID NYISO DETERMINE THAT NO NEW INVESTMENT WAS**
5 **NEEDED TO MEET RELIABILITY STANDARDS THROUGH THE**
6 **YEAR 2018?**

7 A According to the 2009 RNA, there is no need for new reliability
8 investments because it assumes three things will happen with certainty:⁵⁶

- 9 1. 1,714 MW of new generation, including 800 MW of new wind
10 power, will be added by generation developers and fewer
11 retirements of older, inefficient generators;
- 12 2. The state will realize its policy goal of a 15% reduction in total
13 electric demand, known as the "15 x 15" energy efficiency portfolio
14 standard ("EEPS"). NYISO assumes this will provide a 5%
15 reduction in forecast peak loads by 2015, or 2,100 MW;
- 16 3. Increased registration of so-called "Special Case Resources"
17 (SCRs), from 761 MW in the 2008 RNA to 2,084 MW in the 2009
18 RNA. SCRs are contracts with firms that agree to reduce their
19 electricity use when asked by NYISO.

⁵⁶ Id., at i-ii.

1 Q DOES NYISO RECOGNIZE ANY UNCERTAINTIES OR OTHER
2 ISSUES THAT COULD CHANGE ITS CONCLUSION ABOUT THE
3 LACK OF NEED FOR NEW INVESTMENT IN THE 2009 RNA?

4 A Yes. NYISO discusses seven potential factors that could change its
5 conclusions. These include the 15x15 EEPS program not producing the
6 expected peak load reductions; higher load growth and extreme weather
7 that increases peak demand on hot summer days; compliance with new
8 environmental laws requiring reductions in emissions of oxides of
9 nitrogen, which could cause some generating units to shut down because
10 the required pollution control investments would not be economical;
11 increased greenhouse gas allowance prices resulting from the state's
12 continued participation in RGGI could lead to coal-plant shutdowns;
13 unexpected generating plant retirements, such as may occur if a
14 generating plant is unexpectedly faced with significant repair costs;
15 increased loads of 750 MW in the Lower Hudson Valley or in New York
16 City above the forecast. Clearly, there are numerous factors that may
17 change the NYISO's Base Case projection in the 2009 RNA regarding
18 reliability.

19 Q DOES THE NYISO HAVE ANY CONTINGENCY PLANS TO
20 ADDRESS THESE ISSUES, SUCH AS IDENTIFIED PROJECTS THAT
21 ARE "WAITING IN THE WINGS" IN CASE OF CHANGING
22 CONDITIONS?

1 A No. As NYISO states in its 2009 RNA,
2 "Should the NYISO determine that conditions have changed,
3 it will determine whether market-based solutions that are
4 currently progressing are sufficient to meet the resource
5 adequacy and system security needs of the New York power
6 grid. If not, the NYISO will address any newly identified
7 reliability need in the subsequent RNA or, if necessary, issue
8 a request for a Gap solution."⁵⁷

9 In essence, NYISO's contingency planning boils down to "monitoring" the
10 situation and then, if conditions change, beginning the process to acquire
11 a regulated solution.

12 **Q IS THERE ANYTHING WRONG WITH MONITORING THE SYSTEM**
13 **FOR CHANGES FROM THE BASE CASE.**

14 A Of course not. However, whereas monitoring is necessary, it may
15 not be sufficient. It is easy to tell if generators are suddenly retired, a new
16 law has been passed that requires environmental retrofits, or if a
17 nationwide carbon tax or cap-and-trade system is passed.

18 In some cases, however, it may not be easy to determine if there
19 has been a fundamental shift, such as changes in peak load growth. Load
20 growth is always volatile and load forecasts always change. It can be
21 difficult to determine when peak load growth has changed fundamentally
22 versus when it is being affected by random effects of weather and market

⁵⁷ Id., at iv.

1 prices. Thus, just as the NYISO's 2009 load forecast dropped from 2008, it
2 could just as easily increase again in 2010 or 2011. However, NYISO relies
3 solely on a point load forecast that does not account for the inherent
4 uncertainty of future load growth.

5 The problem with failing to address uncertainty regarding future
6 peak load growth is that, by relying almost exclusively on market-based
7 solutions, NYISO is presuming that such solutions will have no problems
8 obtaining the necessary funds for development. In the current capital
9 market, this is unlikely to be the case. Moreover, as NYISO Transmission
10 White Paper itself states,

11 "The CRPP's all-source nature, its preference for market
12 solutions, and the compression of the timeframe for
13 regulated backstop solutions make it less likely that
14 transmission will be chosen as a solution to address
15 reliability needs in New York."⁵⁸

16 Again, therefore, we have the specter of NYISO saying that new
17 transmission investment will be needed if the state is to meet its public
18 policy goals, while admitting that its own procedures make it unlikely
19 that market-based transmission will be built. Moreover, if market
20 solutions cannot obtain the necessary funding, one is inexorably left with
21 regulatory "Gap" solutions.

⁵⁸ NYISO Transmission White Paper, at 6-1.

1 Q WHY IS A "WAIT AND SEE" APPROACH TO DETERMINE IF
2 MARKET SOLUTIONS WILL BE SUFFICIENT PROBLEMATIC?

3 A The problem with a "wait and see" approach is best explained by
4 the previous quote from the NYISO Transmission White Paper: by the
5 time one discovers that market solutions may not work, there may be too
6 little time to develop transmission alternatives. Not only does that mean
7 that a regulated transmission alternative may not be forthcoming even if it
8 is the least-cost regulatory solution, but also that the other state policy
9 goals will not be realized.

10 Additionally, in an uncertain investment climate such as today's,
11 relying on market solutions will be increasingly costly and speculative,
12 compared to regulatory solutions. Market projects may be delayed or
13 cancelled suddenly, such as the ill-fated Empire State transmission project,
14 because investors are afraid to commit. Yet, the 2009 RNA does not
15 account for this timing uncertainty.

16 Q ARE YOU AWARE OF ANY GENERATING PROJECTS IN THE
17 CURRENT NYISO PROJECT QUEUE THAT HAVE BEEN DELAYED
18 OR CANCELLED OUTRIGHT?

19 A Yes. Table 1 below (also attached as Exhibit No. JAL/JNP-10)
20 provides a list of generation projects in SENY (Zones H - K) that have
21 been withdrawn from the NYISO interconnection queue just since 2006.

1 As can be seen from the exhibit, these plants have a combined capacity of
 2 over 10,700 MW.⁵⁹ The list does not include projects whose on-line dates
 3 have slipped, in some cases by years, from their originally planned on-line
 4 dates.

5 **TABLE 1: Cancelled Generating Power Plants in SENY Since 2006**

Generation Projects Withdrawn from the NYISO Interconnection Queue in SENY (Zones H, I, J, and K) Since 2006									
Queue	Pos. Owner/Developer	Project Name	Date of IR	SP (MW)	Type	Location County/State	Zone	Interconnection Point	Utility
	13 East Coast Power, LLC	Linden 7	3/25/99	100	ST-NG	Richmond, NY-NJ	J	Goethals 345kV	ConEd
	16 Oak Point Property, LLC	Oak Point Yard	4/15/99	500	CC-NG	Bronx, NY	J	Hell Gate/Bruckner 138kV	ConEd
	22 Calpine Eastern Corporation	Wawayanda Energy Center	6/10/99	500	CC-NG	Orange, NY	H	Coop Corn-Rock Tav Lines 345kV	NYPA
	24 Reliant Energy	Astoria Repowering-Phase 1	7/13/99	367	CC-NG	Queens, NY	J	Astoria 138kV	ConEd
	23 Calpine Eastern Corporation	Sullivan County Power Project	6/25/99	1080	CC-NG	Sullivan, NY	H	Coop Corn-Rock Tav Lines 345kV	NYPA
	29 Mirant	Bowline Point Unit 3	10/13/99	750	CC-NG	Rockland, NY	H	W. Haverstraw 345kV	ConEd
	35 Gotham Power Zerega, LLC	Gotham Power - Bronx I	1/12/00	79.9	CT-NG	Bronx, NY	J	Parkchester/Tremont 138kV	ConEd
	70 Reliant Energy	Astoria Repowering-Phase 2	8/18/00	173	CT-NG	Queens, NY	J	Astoria 138kV	ConEd
	93 In-City I, LLC	Cross Hudson Project	5/11/01	550	CC-NG	New York, NY-NJ	J	W49th Street 345kV	ConEd
	96 Calpine Eastern Corporation	CPN 3rd Turbine, Inc. (JFK)	5/29/01	45	CT-NG	Queens, NY	J	Jamalca 138kV	ConEd
	105 Calpine Eastern Corporation	Titan Smith Street	10/5/01	79.9	CT-NG	Kings, NY	J	Gowanus 138 or 345 kV	ConEd
	106 TransGas Energy, LLC	TransGas Energy	10/5/01	1100	CC-NG	Kings, NY	J	E13St, Rainey, or Farragut-345kV	ConEd
	110 PG&E/Liberty Gen. Co., LLC	Liberty Generation	2/4/02	400	CT-NG	Richmond, NY-NJ	J	Goethals 345kV	ConEd
	194 Calpine Energy Services	Bayonne	5/26/05	300	ST-NG	New York, NY	J	World Trade Center 138kV	ConEd
	200 Cavallo Power	Linden Power I	8/16/05	845	CC	NY, NY - Union, NJ	J	Goethal Substation	ConEd
	202 Liberty Generating Co.	130 MW Uprate	8/25/05	130	CT-NG	NY, NY - Union, NJ	J	Goethal 345kV	ConEd
	209 SUEZ Energy Generating NA, Inc	Nassau Generating	2/10/06	86	CT	Nassau, NY	K	Garden City Substation 138kV	LIPA
	226 Cavallo Power	Linden	9/8/06	1200	CC	NY, NY - Union, NJ	J	East 13th, West 49th	ConEd
	255 In-City, LLC	Cross Hudson	8/23/07	550	CC-NG	New York, NY-NJ	J	W49th Street 345kV	ConEd
	268 NRG Energy, Inc.	Arthur Kill	12/7/07	800	CC	New York, NY	J	Gowanus Substation	ConEd
	274 In City I, LLC	PSEG Fossil Bergen Unit 2	1/23/08	100	CC-NG	New York, NY-NJ	J	W49th Street 345kV	ConEd
	283 Riverbank Power Corporation	Riverbank Power J	3/3/08	1000	H	Queens, NY	J	Polatti Substation 345kV	NYPA

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6
 7 **Q WHY DO PROJECT DELAYS AND CANCELLATIONS MATTER?**

8 **A** Project delays and cancellations matter because they can affect the
 9 reliability of the NYISO system. Moreover, they call into question NYDPS
 10 witnesses' recommendations that gas-fired generating plants are preferred
 11 alternatives to NYRI for reliability purposes. If merchant generating
 12 projects are delayed or cancelled, either because of changing market

⁵⁹ This list does not include the 1,100 MW TransGas Energy, LLC gas-fired plant located in Kings, NY. Although this plant remains in the NYISO queue, it is our understanding that it is unlikely to be built.

1 conditions or difficulties in securing financing, then, as NYISO has stated,
2 the compressed time frame for selecting Gap projects limits transmission
3 alternatives. It is clear from Table 1 that many merchant projects suffer
4 this fate.

5 **Q HOW REASONABLE IS NYISO'S DEMAND RESPONSE**
6 **ASSUMPTION, SPECIFICALLY THAT OVER 2,000 MW OF PEAK**
7 **LOAD REDUCTIONS WILL BE ACHIEVED THROUGH THE STATE'S**
8 **15X15 EEPS PORTFOLIO REQUIREMENT?**

9 **A** NYISO's assumption, which itself assumes that only 30% of the
10 15x15 program savings will be achieved, may be overly aggressive, based
11 on the findings of a report prepared by the New York PSC - NYISO
12 Working Group VIII. This working group was charged with addressing
13 peak demand reductions in the 15x15 program through demand response
14 programs. The Working Group VIII Final Report, dated October 15, 2008,
15 states that

16 "a [demand response] provider may be willing to accept
17 prices below the market price at any one given point in time,
18 if over the longer term, the revenue derived from their
19 investment provide a sufficient return. The current market
20 for DR in the state provides neither of these things – price
21 stability nor revenue assurance. Absent long-term revenue
22 certainty, WG VIII expects demand response to remain static
23 or decline, creating potential capacity shortfalls and eroding
24 system load factors."⁶⁰

⁶⁰ CASE 07-M-0548, Energy Efficiency Portfolio Proceeding, Working Group VIII, "Demand Response and Peak Reduction," Final Report, October 15, 2008, p. 15 (emph. added).

1 This statement appears to conflict with the assumption made by NYISO in
2 the 2009 RNA that demand response resources will more than double to
3 over 2000 MW and, importantly, remain available through 2018.
4 Companies that sign up to provide demand response are not bound to
5 long-term contracts, and may decide to no longer participate in the future.

6 Furthermore, the energy efficiency programs under development
7 jointly by utilities and NYSERDA under the EEPS portfolio standard have
8 almost no discussions as to how to achieve the mandated 15% reduction in
9 peak demand, even though that reduction in peak demand will be a
10 critical component to reducing the need for new transmission system
11 investments needed for maintaining reliability standards.

12 None of the Working Group reports provide any analysis of the
13 cost of achieving the 15x15 goal. Instead, the Working Group VIII Final
14 Report recommends development of new methodologies to estimate the
15 costs and benefits of proposed programs.⁶¹ Without such information, one
16 cannot state that the 15x15 goals, even if they can be achieved at all, can be
17 achieved cost-effectively.

18 Finally, implementing the EEPS Portfolio Standard does nothing to
19 address the need identified by NYISO to build new transmission facilities

⁶¹ Id., at 3.

1 so as to interconnect the additional renewable generation required under
2 the 25% RPS.

3 **IV. SPECIFIC REBUTTAL OF INTERVENOR WITNESSES**

4 **Q HOW IS THIS SECTION OF YOUR TESTIMONY ORGANIZED?**

5 A We begin with our rebuttal of the testimony of NYDPS witnesses
6 Gjonaj and Wheat, Paynter, Schrom, and de Waal Malefyt. Next, we rebut
7 the testimony of CARI witness Spellman.

8 **A. Rebuttal of NYDPS Witnesses Gjonaj and Wheat**

9 **Q WHAT IS THE FOCUS OF THE TESTIMONY OF NYDPS WITNESSES**
10 **GJONAJ AND WHEAT?**

11 A Their testimony evaluates the costs and benefits of the NYRI
12 project. They measure the short-term benefits as the reduction in
13 production costs made possible by NYRI and the long-term benefits "as
14 the difference between the cost of new entry in SENY and the cost of new
15 entry in UPNY" [Gjonaj and Wheat Testimony, page 8, lines 14-16]. Based
16 on their definition of benefits, they conclude the cost of the NYRI project
17 exceeds its benefits.

18 **Q DID WITNESSES GJONAJ AND WHEAT ATTEMPT TO MEASURE**
19 **THE BENEFITS OF THE NYRI PROJECT STEMMING FROM**
20 **PROVIDING GREATER DELIVERABILITY FOR RENEWABLE**
21 **GENERATING RESOURCES REQUIRED UNDER THE STATE'S RPS?**

22 A No.

1 Q DID WITNESSES GJONAJ AND WHEAT ACCOUNT FOR THE
2 IMPACTS OF RELYING ON ADDITIONAL GAS-FIRED
3 GENERATION ON ENERGY RESOURCE DIVERSITY?

4 A No. In response to Interrogatory NYRI-38 (attached as Exhibit No.
5 JAL/JNP-11-2), they stated no such study was performed by the NYDPS.
6 Furthermore, in response to Interrogatory Request NYRI-58(f) (previously
7 attached as Exhibit No. JAL/JNP-8), witnesses Gjonaj and Wheat state that
8 building new gas-fired generation would increase consumers' exposure to
9 volatile natural gas prices, contrary to the state's policy goal of increased
10 energy resource diversity.

11 Q DID WITNESSES GJONAJ AND WHEAT STUDY THE FEASIBILITY
12 OF BUILDING A 1,200 MW GAS-FIRED GENERATING PLANT IN
13 NEW YORK CITY (ZONE J)?

14 A No. Also in response to Interrogatory NYRI-38 (previously attached
15 as Exhibit No. JAL/JNP-11), they stated no such study was performed by
16 the NYDPS. Interestingly, a similar sized plant, the 1,100 MW generating
17 plant proposed by TransGas Energy, LLC, whose in-service date was
18 originally 2007, was denied a Certificate of Environmental Compatibility
19 and Public Need by the New York State Board on Electric Generation
20 Siting and the Environment in a March 21, 2008 Order.⁶²

⁶² Case No. 01-F-1276, *TransGas Energy Systems LLC*, Opinion and Order Dismissing and Denying Application, March 21, 2008, Order on Rehearing, July 15, 2008.

1 Q ON PAGE 19, LINES 9-13 OF THEIR DIRECT TESTIMONY,
2 WITNESSES GJONAJ AND WHEAT STATE THAT BECAUSE THE
3 FORECAST PRODUCTION SAVINGS IN NYRI ARE A RESULT OF
4 ADDING IN THE NYRI LINE PLUS CHANGES IN THE ASSUMED
5 SUPPLY MIX, IT IS DIFFICULT TO ISOLATE THE IMPACTS SOLELY
6 ATTRIBUTABLE TO THE NYRI LINE. DO YOU AGREE WITH THIS
7 STATEMENT?

8 A No. The referenced statement by NYDPS witnesses Gjonaj and
9 Wheat reveals a basic misunderstanding of cost-benefit analysis. They
10 assume that, to measure correctly the benefits and costs to the NYISO
11 system with and without the NYRI line, there can be no other differences
12 between the scenarios. For example, if 4,000 MW of wind generation is
13 added under a with-NYRI scenario, the same 4,000 MW must be added in
14 the without-NYRI scenario to identify the benefits of NYRI. This is an
15 incorrect characterization of the cost-benefit analysis framework.

16 The problem with their framework assumption is that it eliminates
17 one of the key benefits of the NYRI project: allowing more renewable
18 generating resources and fossil-fuel resources to be built in UPNY and
19 have their output delivered to SENY load centers. There are existing
20 transmission constraints in New York that limit the deliverability of
21 power from UPNY to SENY and NYC. One of the benefits of the NYRI
22 project is that it will help reduce those constraints and thus create an
23 incentive for additional generation to be developed in UPNY for delivery

1 into SENY and NYC. The framework adopted by Gjonaj and Wheat
2 eliminates consideration of that benefit, thus biasing the results of their
3 short-term analysis of the benefits of the NYRI project downwards.

4 Moreover, in describing their short-term impact analysis of
5 generation alternatives to NYRI, witnesses Gjonaj and Wheat make the
6 same mistake for which they had criticized the NYRI analysis.

7 **Q ON PAGE 28, LINES 9-27, OF THEIR TESTIMONY, GJONAJ AND**
8 **WHEAT DESCRIBE THEIR LONG-TERM ANALYSIS FRAMEWORK.**
9 **DO YOU AGREE THAT THEIR LONG-TERM FRAMEWORK IS AN**
10 **ACCURATE MEASURE OF THE BENEFITS OF THE NYRI PROJECT?**

11 **A** No. Gjonaj and Wheat state that,

12 "The premise underlying the approach is that the NYRI
13 transmission line would be reasonable to build if its cost
14 plus the costs of building and running a new upstate
15 generation facility is less than the costs of building and
16 running a new downstate generation facility"

17 [Gjonaj and Wheat Testimony, page 28, lines 9-14]. Their approach, which
18 they state is based on that developed by NYDPS witness Thomas Paynter,
19 is overly simplistic and inaccurate.

20 **Q PLEASE EXPLAIN WHY THE FRAMEWORK USED BY GJONAJ AND**
21 **WHEAT IS SIMPLISTIC AND INACCURATE.**

22 **A** In his testimony, NYDPS witness Paynter states that, "Ultimately,
23 wholesale prices in each location should end up reflecting the local cost of
24 building and operating new generation" [Paynter Testimony, page 5, lines

1 10-12]. Mr. Paynter's statement is wrong. In the long run, if there are no
2 transmission constraints between UPNY and SENY, wholesale prices will
3 not reflect differences in the costs of building generation, they will differ
4 only by the actual cost of wheeling the power from one region to the
5 other.

6 To understand this basic economic concept, suppose that power
7 can be transmitted between UPNY and SENY, but that the cost of building
8 and operating generation in UPNY is one cent per kilowatt-hour lower
9 than in SENY. In that case, generators in UPNY will want to sell power
10 into SENY, where the market price is higher. They will continue to do so
11 until the market price of power in SENY equals the market price in UPNY.
12 If generation costs more in SENY than UPNY, then generators in SENY
13 will be forced to "back down" their plants because of the imports from
14 UPNY.

15 Moreover, even if, *arguendo*, generation costs were lower in UPNY
16 than in SENY in the short-run, the cost of the inputs that make up those
17 generating costs would increase because of the increased demand to build
18 new generating capacity until the cost of building and operating plants in
19 both regions was the same. In fact, in the absence of any transmission

1 constraints, there would be no meaningful distinction between UPNY and
2 SENY as there is today.

3 The NYISO Transmission White Paper recognized the limitations of
4 this framework for analyzing the benefits of transmission investment. If a
5 transmission investment eliminates the deliverability constraint between
6 two disparate regions, then the initial price difference between the regions
7 that provides the incentive for the transmission investment will vanish,
8 making private merchant funding of such transmission impossible.⁶³

9 Second, the framework presupposes that there are no restrictions
10 whatsoever on building downstate generation facilities, which is clearly
11 not the case. If there were not restrictions on building downstream
12 generating capacity, the persistent price differences between UPNY and
13 SENY would not exist, for the reasons discussed above. Moreover, Gjonaj
14 and Wheat implicitly assume that transmission and generation provide
15 identical reliability benefits, but they fail to provide any basis for such an
16 assumption.

17 Ultimately, therefore, the benefit-cost ratios used by Gjonaj and
18 Wheat to demonstrate that the NYRI project is not cost-effective on a long-

⁶³ NYISO Transmission White Paper, at 4-8. "Intra-pool point-to-point merchant transmission projects have failed to develop due in part to the uncertainties concerning price differentials after the construction of a project. Most projects will destroy the spread they are intended to capture by reducing congestion."

1 term basis are irrelevant. First, the theoretical premise of Mr. Paynter's
2 long-run framework, on which Gjonaj and Wheat base their conclusions,
3 is wrong. Second, it presupposes no restrictions on building new
4 generating plants in SENY, thus "assuming away" one of primary reasons
5 for building the NYRI project. Third, it ignores all public policy benefits
6 associated with NYRI that will not be achieved by building additional gas-
7 fired generation in SENY and, in fact, will exacerbate the lack of energy
8 resource diversity, contrary to state policy. Fourth, it fails to account for
9 any differences in the reliability benefits provided by NYRI compared with
10 building generation.

11 **B. Rebuttal of NYDPS Witness Schrom**

12 **Q WHAT IS THE FOCUS OF NYDPS WITNESS SCHROM'S**
13 **TESTIMONY?**

14 **A** Mr. Schrom focuses on the reliability impacts of the NYRI project.
15 He concludes that NYRI would adversely affect reliability and lead to
16 reduced operation of the Roseton and Danskammer generating units in
17 SENY, and possibly their retirement [Schrom Testimony, page 8, lines 9-
18 15].

19 **Q DID MR. SCHROM PREPARE ANY ANALYSIS ON WHICH HE**
20 **BASED HIS CONCLUSIONS ABOUT POSSIBLE GENERATION**
21 **RETIREMENTS?**

1 A No. According to Mr. Schrom's response to Interrogatory NYRI-119
2 (attached as Exhibit No. JAL/JNP-12), Mr. Schrom states that he
3 conducted no analysis in support of his statement.

4 **Q DID MR. SCHROM STATE THAT GENERATION LOCATED IN SENY**
5 **WOULD PROVIDE GREATER RELIABILITY BENEFITS THAN**
6 **TRANSMISSION ALTERNATIVES LIKE NYRI?**

7 A Yes. Mr. Schrom also states that new generation in SENY would
8 provide greater reliability benefits than NYRI because

9 "It is best to have generation located close to the load center.
10 A generator close to the load center has lower delivery losses
11 than a generator that is far away and dependent upon the
12 transmission system to deliver it"

13 [Schrom Testimony, page 16, lines 12-16].

14 **Q DID MR. SCHROM PREPARE ANY ANALYSIS TO SUPPORT HIS**
15 **CLAIM THAT GENERATION LOCATED IN SENY WOULD PROVIDE**
16 **GREATER RELIABILITY BENEFITS THAN TRANSMISSION**
17 **ALTERNATIVES?**

18 A No. In his response to Interrogatory NYRI-54 (previously attached
19 as Exhibit No. JAL/JNP-9), Mr. Schrom states he prepared no analysis of
20 the relative reliability benefits of generation and transmission. He simply
21 relies on statements in the NYISO Comprehensive Reliability Plan that
22 building generation close to load centers can reduce electrical losses
23 compared with generators located further away. While this is true, it
24 completely ignores the question.

1 Q DO YOU AGREE WITH MR. SCHROM THAT LOCATING
2 GENERATION NEAR A LOAD CENTER PROVIDES GREATER
3 RELIABILITY THAN DISTANT GENERATION DEPENDENT ON THE
4 TRANSMISSION SYSTEM FOR DELIVERY?

5 A No. Mr. Schrom's statement grossly oversimplifies system
6 reliability issues. The logical extension of his argument is that all
7 generation should be located adjacent to or within load centers to provide
8 maximum reliability. Such a conclusion, however, flies in the face of why
9 power pools and high voltage transmission systems were developed in the
10 first place.

11 Q PLEASE EXPLAIN.

12 A There are two main reasons for interconnecting generating units
13 with high-voltage transmission systems. The first is to increase system
14 reliability, not reduce it as Mr. Schrom implies. The second is to provide
15 access to lower-cost generating resources, thus providing consumers with
16 more economical electricity supplies.

17 To achieve the same 1-in-10 year "loss of load expectation" (LOLE)
18 standard using just local generating units, one must have sufficient excess
19 generating capacity to ensure that forced generator outages do not result
20 in blackouts. For example, if the electric demand in a local area can be
21 met with just one generating unit, ensuring a 1-in-10 year LOLE would

1 require that many other generating units were standing by in case the one
2 generator suffered a forced outage. Moreover, additional generation
3 would be required when the one generating unit was shutdown for
4 routine maintenance. Having access to a broad array of generating units
5 reduces the likelihood that a forced outage at a generator will cause a local
6 blackout.

7 The "installed reserve margin" in NYISO, for example, is
8 determined by the New York State Reliability Council (NYRSC) based on
9 the available pool of generating resources that can meet load, as well as
10 forced outage rates for generators, and the mix of generating resources.⁶⁴
11 The NYRSC also determine the minimum percentage of local generating
12 resources that must be located in the New York City and Long Island
13 zones because of existing constraints on transmission capacity into those
14 zones. If there was no transmission capacity into New York City, for

⁶⁴ Installed reserve margin (IRM) for New York State, as well as minimum locational capacity requirements (MLCRs) for New York City and Long Island, are determined by the New York State Reliability Council (NYSRC). For the 2009 planning year, which begins on May 1, 2009, the NYRSC increased the statewide IRM from 15 percent in 2008 to 16.2% in 2009. According to the NYRSC, one of the main reasons for the increase was an increase in generator forced outages, which the NYSRC stated "was particularly significant for units located in NYC." See, NYSRC, New York Control Area Installed Capacity Requirements for the Period May 2009 through April 2010, Technical Study Report, December 5, 2008, at 3. The full report is available at: <http://www.nysrc.org/pdf/Reports/2009%20IRM%20Report%20-%20Final%2012%2005%2008%20V1.pdf>.

1 example, far more generation would need to be built in the city, not only
2 to meet electric demand, but to ensure that there was enough generation
3 to address forced outages.

4 **Q DID MR. SCHROM CONSIDER THESE ISSUES IN SUPPORT OF HIS**
5 **STATEMENT THAT BUILDING GENERATION NEAR LOAD**
6 **CENTERS PROVIDES GREATER RELIABILITY THAN ADDITIONAL**
7 **TRANSMISSION CAPACITY?**

8 **A No.**

9 **Q DID MR. SCHROM PREPARE ANY STUDIES OF GENERATING**
10 **RESOURCES IN SENY AS THE BASIS FOR HIS STATEMENT THAT**
11 **BUILDING GENERATION IN SENY WOULD BE PREFERABLE TO**
12 **BUILDING TRANSMISSION?**

13 **A No.** According to his response to Interrogatory NYRI-107 (attached
14 as Exhibit No. JAL/JNP-13), Mr. Schrom states that he conducted no
15 studies.

16 **Q DID MR. SCHROM STUDY THE TYPES OF GENERATION THAT**
17 **COULD BE BUILT IN SENY OR NEW YORK CITY?**

18 **A No.** Also in response to Interrogatory NYRI-54 (previously
19 attached as Exhibit No. JAL/JNP-9), Mr. Schrom stated he did not take that
20 into consideration. However, in response to Interrogatory NYRI-58,
21 NYDPS (previously attached as Exhibit No. JAL/JNP-8), witnesses state
22 that they believe it unlikely that either new nuclear or coal-fired
23 generation would be built in New York State "due to siting concerns."

1 This leaves gas-fired generation as the only reasonable fossil-fuel
2 alternative.

3 Q DID MR. SCHROM CONSIDER THE IMPACTS OF SITING NEW
4 GENERATION IN SENY OR NEW YORK CITY ON ENERGY
5 RESOURCE DIVERSITY?

6 A No. Again, in response to Interrogatory NYRI-54, Mr. Schrom
7 states that he did not consider that issue.

8 Q IN HIS RESPONSE TO PART (B) OF THAT INTERROGATORY NYRI-
9 54, MR. SCHROM REFERS TO PAGE 8 OF THE NYISO 2008
10 COMPREHENSIVE RELIABILITY PLAN ("2008 CRP") AS EVIDENCE
11 THAT LOCAL GENERATION PROVIDES BOTH RESOURCE
12 ADEQUACY AND SYSTEM SECURITY. DOES PAGE 8 OF THE 2008
13 CRP STATE THAT?

14 A No. The specific question and response of Mr. Schrom are as
15 follows:

16 Please state whether "closeness" to load centers provides
17 resource adequacy or system security or both.

18 **Response:**

19 Closeness to the load center helps to meet resource adequacy
20 and system security. It also reduces the delivery loss to
21 deliver the power from the generating facility. (See the 2008
22 CRP, p.8.)

23 Page 8 of the 2008 CRP is attached as Exhibit No. JAL/JNP-14. As
24 can be seen from the exhibit, there is no such statement on page 8 of
25 the 2008 CRP.

26 Q CAN YOU PROVIDE SIMPLE DEFINITIONS OF "RESOURCE
27 ADEQUACY" AND "SYSTEM SECURITY?"

1 A Yes. The NYISO 2008 Comprehensive Reliability Plan ("CRP")
2 defines adequacy and security as follows:

3 "Adequacy, which encompasses both generation and
4 transmission adequacy, refers to the ability of the bulk power
5 system to supply the aggregate requirements of consumers
6 at all times, accounting for scheduled and unscheduled
7 outages of system components. Security refers to the ability
8 of the bulk power system to withstand disturbances such as
9 electric short circuits or unanticipated loss of system
10 components."⁶⁵

11 Thus, resource adequacy can be thought of as a long-run requirement:
12 there must be sufficient generating capacity installed to meet forecast peak
13 loads plus an extra "cushion" to account for unexpected changes, such as
14 generator forced outages.

15 System security is more of an instantaneous concept. Since
16 electricity demand fluctuates constantly, NYISO must always be able to
17 instantly balance supply and demand. Doing so requires that NYISO be
18 able to instantly ramp up and ramp down certain generating resources
19 (typically called "automatic generation control"), as well as maintain
20 resources "in reserve" that can be available immediately or within a few
21 minutes' time (typically called "spinning reserve" and "non-spinning
22 reserve").

⁶⁵ 2008 CRP, at 2-6.

1 Q DO YOU AGREE THAT GENERATING RESOURCES CAN PROVIDE
2 RESOURCE ADEQUACY AND SYSTEM SECURITY?

3 A Yes, depending on the type of generator. Generation that is not
4 schedulable, such as wind generation, will typically provide less resource
5 adequacy and system security than generation that is schedulable, such as
6 fossil-fuel generation. However, it is simply not true that a generator that
7 is "close" to a load center necessarily provides greater amounts of
8 resource adequacy and system security than a generator that is "less
9 close." The equivalent resource adequacy and system security will
10 depend on numerous factors, including the type of generator, its forced
11 outage rate, the generator's location in NYISO, and so forth.

12 Q ON PAGE 16, LINES 17-23, MR. SCHROM STATES THAT ENERGY
13 EFFICIENCY PROVIDES GREATER RELIABILITY BENEFITS THAN
14 EITHER GENERATION OR TRANSMISSION. DO YOU AGREE?

15 A No. Mr. Schrom answers that, "While I am not an energy efficiency
16 specialist, a reduction in load demand of several hundreds of MW would
17 reduce the need for new generation and transmission" [Schrom
18 Testimony, at 16, lines 20-23]. Mr. Schrom's answer belies two facts. First,
19 he admits he has insufficient knowledge to answer the question. Second,
20 as with his statement regarding the greater reliability benefits of local
21 generation, Mr. Schrom has grossly oversimplified numerous issues.

1 Q WHAT ARE SOME OF THE ISSUES AFFECTING THE RELIABILITY
2 BENEFITS OF ENERGY EFFICIENCY RESOURCES?

3 A Although energy efficiency programs can reduce electricity
4 demand, the amount of the reduction can be highly uncertain, depending
5 on the program. For example, demand response resources, in which
6 customers agree to reduce their electricity use when called on by NYISO,
7 provide a known quantity of demand reduction at a given time (assuming
8 the demand response resource complies with NYISO requirements).
9 However, general energy efficiency measures, such as installing compact
10 fluorescent lights in people's homes, are not controllable. Thus, all things
11 equal, they provide much less reliability benefits than controllable
12 resources like demand response, generation or transmission. Second,
13 whereas some energy efficiency resources can contribute to long-term
14 resource adequacy, they may not contribute whatsoever to system security
15 for the simple reason they are not controllable at all. NYISO does not
16 know which individuals in which homes have their lights turned on or off
17 at a given moment, who are using their home computers, washing
18 laundry, and so forth. Thus, it is not possible for NYISO to control that
19 energy use.

20 Q HOW DID MR. SCHROM RESPOND WHEN ASKED WHETHER THE
21 RELIABILITY BENEFITS OF ENERGY EFFICIENCY WERE GREATER

1 **THAN THAT OF ADDITIONAL GENERATION OR**
2 **TRANSMISSION?**

3 A In his response to Interrogatory NYRI-55 (attached as Exhibit No.
4 JAL/JNP-15), Mr. Schrom states that "Energy efficiency can reduce the
5 peak load experience [sic] by the NYISO, and therefore reduce the need to
6 have more generation. See the 2009-2010 IRM study done by the NYSRC."
7 Thus, Mr. Schrom failed to answer the question. Similarly, when asked
8 whether NYISO considers the per-MW reliability benefits of energy
9 efficiency resources to be the same as, more than, or less than the per MW
10 reliability benefits of generation or transmission, Mr. Schrom provides an
11 undocumented quote, apparently from the 2009 Reliability Needs
12 Assessment. Again, he failed to answer the question.

13 **Q ON PAGE 17, LINES 2-13 OF HIS TESTIMONY, MR. SCHROM**
14 **STATED THAT A BETTER TRANSMISSION ALTERNATIVE TO THE**
15 **NYRI PROJECT WOULD BE AN HVDC LINE PROPOSED BY NYPA.**
16 **WAS MR. SCHROM'S RESPONSE BASED ON HIS REVIEW OF THE**
17 **PLANNING STUDIES BY NYPA FOR THAT TRANSMISSION LINE?**

18 A No. According to Mr. Schrom's response to Interrogatory NYRI-56
19 (previously attached as Exhibit No. JAL/JNP-7), the NYPA project is not
20 even in the NYISO queue. Mr. Schrom also states that he has not reviewed
21 any studies of the proposed NYPA line.

1 Q DID MR. SCHROM CONDUCT ANY STUDIES OF THE NYPA HVDC
2 LINE TO REACH HIS CONCLUSION ABOUT ITS PREFERABILITY
3 TO THE NYRI PROJECT?

4 A No. In response to Interrogatory NYRI-56, Mr. Schrom states that
5 he conducted no such studies.

6 Q SINCE THE NYPA PROJECT IS NOT EVEN IN THE NYISO QUEUE
7 AT THIS TIME, DO YOU CONSIDER IT A BETTER TRANSMISSION
8 ALTERNATIVE THAN THE NYRI PROJECT?

9 A No. First, NYPA witness O'Connor has stated that NYPA has no
10 current plans to develop this alternative. Second, since the NYPA project
11 is not even in the NYISO queue, it has not submitted any of the required
12 planning studies. Thus, there is no information for Mr. Schrom to base his
13 conclusion that the NYPA project is preferable to the NYRI project. Third,
14 Mr. Schrom is once again introducing an impossible burden on NYRI or
15 any developer of any project, to wit, that a proposed project must be
16 found to be superior to any potential alternative, regardless of whether
17 such alternatives have even been proposed as market-based or Gap
18 solutions.

19 C. Rebuttal of NYDPS Witness de Waal Malefyt

20 Q WHAT WAS THE SUBJECT OF NYDPS WITNESS DE WAAL
21 MALEFYT'S TESTIMONY?

22 A Mr. de Waal Malefyt's testimony appears to address environmental
23 issues associated with the NYRI project as well as compare the

1 environmental impacts of NYRI with those of gas-fired generation units in
2 SENY.

3 **Q ON PAGE 25, LINE 22 – PAGE 30, LINE 16, MR. DE WAAL MALEFYT**
4 **DISCUSSES THE LOWER ENVIRONMENTAL IMPACTS OF GAS-**
5 **FIRED GENERATION ALTERNATIVES IN SENY COMPARED TO**
6 **THE ENVIRONMENTAL IMPACTS OF THE NYRI PROJECT. DID**
7 **MR. DE WAAL MALEFYT ADDRESS THE STATE’S ENERGY**
8 **RESOURCE DIVERSITY POLICY GOAL IN HIS**
9 **RECOMMENDATIONS?**

10 **A** No. In his response to Interrogatory NYRI-17 (attached as Exhibit
11 No. JAL/JNP-16), Mr. de Waal Malefyt stated that the NYDPS did not
12 analyze the impacts on energy resource diversity.

13 **Q DID MR. DE WAAL MALEFYT ADDRESS THE IMPLICATIONS OF**
14 **THE STATE’S MEMBERSHIP IN RGGI ON THE FEASIBILITY OF**
15 **BUILDING NEW GAS-FIRED GENERATION IN SENY?**

16 **A** No. In his response to Interrogatory NYRI-18 (attached as Exhibit
17 No. JAL/JNP-17), Mr. de Waal Malefyt stated that the NYDPS did not
18 analyze the impacts on energy resource diversity.

19 **Q DR. LESSER, ON PAGE 58, LINES 1-3, MR. DE WAAL MALEFYT**
20 **STATES THAT THE SOCIETAL COSTS OF THE NYRI PROJECT**
21 **EXCEEDS IT BENEFITS. DO YOU AGREE?**

22 **A** No. Mr. de Waal Malefyt provided no basis for his statement. For
23 example, he failed to address the reduction in energy resource diversity
24 that would occur if his recommended gas-fired generation alternatives
25 were constructed. He failed to address NYISO’s statement that new

1 transmission must be built if the state is to meet its RPS requirement. He
2 failed to address the implications of the state's membership in RGGI.

3 To perform a societal cost-benefit analysis correctly, one needs to
4 address not only private costs and benefits, such as production cost
5 changes, but also non-market costs and benefits. Mr. de Waal Malefyt, for
6 example, provided a qualitative (but not quantitative) assessment of the
7 relative environmental costs of the NYRI project. For example in response
8 to Interrogatory NYRI-62 (attached as Exhibit No. JAL/JNP-18), Mr. de
9 Waal Malefyt stated that he performed no analytical studies that are
10 commonly used to estimate environmental costs, but instead based his
11 conclusions "on his experience."

12 Furthermore, Mr. de Waal Malefyt failed to address any of the
13 potential environmental benefits, such as the project's allowing for greater
14 deliverability of renewable generation to meet the state's RPS requirement
15 and reduce greenhouse gas emissions, as required under RGGI. Nor did
16 he attempt to evaluate the benefits of greater energy resource diversity (or,
17 alternatively, the costs of reduced energy resource diversity caused by
18 even greater reliance on gas-fired generation in SENY.)

1 D. **Rebuttal of CARI Witness Spellman**

2 **Q PLEASE DESCRIBE THE SIGNIFICANT FLAWS IN MR. SPELLMAN'S**
3 **ASSESSMENT OF THE ENERGY EFFICIENCY POTENTIAL IN**
4 **SOUTH EAST NEW YORK.**

5 A Perhaps the most significant flaw of Mr. Spellman's assessment of
6 the potential for energy efficiency improvements in eight counties of
7 down-state New York is the lack of a credible baseline. In Exhibit RFS-2 of
8 his direct testimony, Mr. Spellman fails to provide evidence of having
9 carried out, and/or relied on, any customer appliance saturation surveys
10 or other primary research to obtain the detailed information relating to the
11 current saturation of electric energy efficiency measures in the SENY
12 region. Further he fails to provide evidence of having carried out
13 segmentation analyses of building stocks by size construction type, age,
14 etc. or of appliance stocks by type, age, efficiency, etc.

15 As is well documented in the energy efficiency literature, these are
16 essential first steps in ascertaining the technical feasibility of each energy
17 efficiency measure from an engineering perspective.⁶⁶ Mr. Spellman states
18 that the technical potential determined is based on 100% penetration of all
19 the energy efficiency measures identified [Exhibit RFS-2, page 19]. This is
20 problematic, to say the least, since the economic and achievable potential

⁶⁶ J. Chamberlin and C. Gellings, Demand-Side Management: Concepts & Methods,
2nd ed., (New York: Fairmont Press, 1993).

1 at the core of his non-route alternative are based on this inaccurate first
2 step of his analysis.

3 Q PLEASE CONTINUE.

4 A Another significant concern about Mr. Spellman's analysis in
5 Exhibit RFS-2 is that it relies on energy savings estimates from diverse
6 sources, including baseline data and assumptions corresponding to
7 demographic, economic, building construction and climatic conditions
8 different from those found at SENY. Thus, the baseline energy use for
9 those measures must be adjusted to reflect local SENY conditions likely to
10 be encountered in the field at the time of adopting the energy savings
11 measures. These conditions include, but are not limited to, building size,
12 construction characteristics, operating hours, weather, etc. The only
13 reliable source for this information would be recent building stock and
14 customer surveys which Mr. Spellman does not report using in the
15 analysis as presented in Exhibit RFS-2. Some of the baseline electric
16 consumption estimates were attributed to the 2001 EIA Residential Energy
17 Consumption Survey, but some were based on energy consumption
18 surveys carried out in other U.S. regions with different housing
19 characteristics, weather, etc. For example, the base electric use for single
20 family residence central air-conditioning measures was taken from a 2003

1 residential survey carried out by Mr. Spellman's firm for Brazos Electric
2 Cooperative, near Waco, Texas.⁶⁷

3 **Q DO YOU AGREE WITH MR. SPELLMAN'S METHODOLOGY TO**
4 **ESTIMATE THE TECHNICAL, ECONOMIC AND ACHIEVABLE**
5 **ENERGY SAVINGS POTENTIAL?**

6 **A** No. As explained earlier in my testimony, while the methodology
7 adopted by Mr. Spellman to find the technical potential is in principle
8 correct, his use of inaccurate proxy data, in lieu of area-specific building
9 and appliance saturation survey data, introduces great uncertainty to their
10 potential estimate. Furthermore, the cost-effectiveness criterion adopted
11 by Mr. Spellman to establish the economic potential ignores the cost-
12 effectiveness tests prescribed by both the NYPSC and NYSEERDA.

13 **Q WHAT COST-EFFECTIVENESS CRITERIA DID MR. SPELLMAN**
14 **ADOPT AND HOW IS IT DIFFERENT THAN THOSE SANCTIONED**
15 **BY THE NYPSC AND NYSEERDA?**

16 **A** In order to estimate the economic potential of energy-efficiency,
17 that is, the portion of the technical potential that is deemed economic
18 under some criteria, Mr. Spellman's analysis considers cost-effective all
19 energy efficiency measures with an estimated cost below that of the
20 weighted average locational marginal price for SENY, equal to \$0.07/kWh
21 (2009\$).

⁶⁷ RFS-2, Appendix A-3, page A-15.

1 Mr. Spellman assumes this will be the average cost of the energy
2 delivered by the NYRI transmission line, although that estimate was
3 determined in large part by an assumption made with respect to the
4 amount of new and efficient gas fired combined cycle generation and
5 wind likely to be built to take advantage of the existence of NYRI, and the
6 access to high price SENY markets that the line will provide. The selection
7 of this "threshold" is arbitrary, as well as contrary to well-established
8 regulatory principles of cost-effectiveness for demand-side resources.

9 In reality, an energy efficiency program aspiring to New York State
10 and or rate payer funding, is required by NYSERDA and the PSC to
11 demonstrate its cost-effectiveness by applying a test called the "Total
12 Resource Cost" (TRC). This test compares the total cost of installing an
13 energy efficiency measure including those incurred by the energy end-
14 user and the program administrator including equipment, installation,
15 O&M and removal and disposal; against the benefits it captures,
16 including the price of the energy and water saved and any tax credits
17 received. Mr. Spellman's criteria, however, simply compares the marginal
18 costs of his proposed energy efficiency measures with the average price of
19 energy in different zones.

1 Q PLEASE DESCRIBE OTHER UNRELIABLE ASSUMPTIONS MADE BY
2 MR. SPELLMAN IN THE ANALYSIS PRESENTED IN EXHIBIT RFS-2.

3 A Mr. Spellman extrapolates unrealistically high upper limits on
4 program measure penetration.⁶⁸ To do this, he cites to penetration rates
5 that have been achieved by a select group of energy efficiency programs in
6 the U.S. However, these programs have involved energy efficiency
7 technologies far different than those proposed, and Mr. Spellman fails to
8 provide any evidence that those programmatic levels can be achieved in
9 SENY.

10 To prove that the extremely high market penetration levels at the
11 core of CARI's Non-Route Alternative [Exhibit RFS-2, page 34] are
12 achievable, Mr. Spellman lists ten U.S. Energy Efficiency programs with
13 very high market penetrations. The list includes: programs that have taken
14 three decades to achieve 80% penetration (e.g., Central Maine Power –
15 residential water heater bundle-up program); one residential multi-
16 family/low income program for new construction in Vermont that reached
17 90% penetration (not highly applicable in the current real estate climate);
18 three high-efficiency gas furnace programs (not comparable to the high
19 efficiency space conditioning technologies proposed); and, one statistic on

⁶⁸ The term "penetration" in this context represents the percentage of the technically and economically feasible applications of a specific energy efficiency measure that is ultimately achieved.

1 the 75% market share achieved by Energy Star windows in the US
2 Northwest by 2002 (different demographics, building stock, and
3 economic growth). The programs listed and the measures whose
4 adoption they promoted, are either not among the ones considered in Mr.
5 Spellman's programs (high-efficiency gas furnaces), or represent a
6 relatively small share of the total energy savings projected by Mr.
7 Spellman (DHW bundle, multi-family new construction, and Energy Star
8 windows).

9 **Q DOES MR. SPELLMAN PRESENT ANY OTHER EVIDENCE OF THE**
10 **FEASIBILITY OF ACHIEVING SUCH UNCOMMON LEVELS OF**
11 **ENERGY EFFICIENCY PROGRAM PENETRATION?**

12 **A** Yes. In Exhibit RFS-2, pages 36-38, as evidence of the feasibility of
13 achieving unrealistically high penetration rates, Mr. Spellman presents,
14 the results of his single-question survey of eight energy efficiency
15 "experts." Mr. Spellman's "survey" is laughable in its design.

16 First, Mr. Spellman's survey question,

17 "Based on your experience and knowledge, and given the
18 assumptions of implementation of very aggressive energy
19 efficiency programs for the next 10 years and unlimited
20 funding, what maximum penetration do you believe could
21 be achieved for electric energy efficiency measures ten years
22 from now?"⁶⁹

⁶⁹ Exhibit RFS-2, page 36.

1 is vague, biased, and unrealistic. Depending on how one defines "very
2 aggressive," the results may be anything. Second, framing a question
3 based on "unlimited funding" is clearly inappropriate, as funding is
4 always limited, if for nothing else that EE programs in New York must
5 pass established cost-effectiveness criteria. The answers he provides from
6 his energy efficiency "experts" are highly varied (as one would expect)
7 nor quantifiable. Thus, the responses of these "experts" has no probative
8 value in supporting Mr. Spellman's extravagant claims of achievable
9 program penetrations.

10 **Q** **BASED ON YOUR EXPERIENCE, DO YOU THINK THE**
11 **PROGRAMMATIC APPROACHES PROPOSED BY MR. SPELLMAN**
12 **ARE LIKELY TO PRODUCE THE AMBITIOUS GOALS DESCRIBED**
13 **IN EXHIBIT RFS-2?**

14 **A** No. It's highly unlikely that the loosely sketched programmatic
15 approaches described by Mr. Spellman in its report, if implemented,
16 would reach in 10 years the "achievable" energy savings potential
17 estimated by Mr. Spellman. First, contrary to prudent programming
18 practice, Mr. Spellman's proposed program schedule doesn't consider a
19 pilot stage to vet marketing approaches, but assumes direct full-scale
20 implementation, increasing the risk of adopting ineffective marketing
21 approaches. Second, the programs proposed by Mr. Spellman intend to

1 capture the same annual energy savings from year one, ignoring the
2 characteristic "S"-shaped uptake pattern of technology diffusion
3 [adoption] programs. Mr. Spellman's self-proclaimed "aggressive"
4 assumptions ignores the typically slower participation rates observed in
5 the beginning phase of demand-side management programs. Thus, it is
6 highly unlikely that Mr. Spellman's estimates of "achievable" energy
7 savings will occur materialize in the time he proposes.

8 **Q CAN YOU POINT TO ANY OTHER PARTIES THAT HAVE**
9 **CONCLUDED THAT ACHIEVING THE LEVELS OF ENERGY**
10 **EFFICIENCY SAVINGS PROJECTED BY MR. SPELLMAN IS**
11 **UNREALISTIC?**

12 **A** Yes. NYISO's 2009 RNA load forecast conservatively assumes that
13 only 30% of the 15x15 EEPS goals will be met. Since Mr. Spellman's
14 achievable potential estimate by 2015 is commensurate with the goals of
15 the 15x15 EEPS,⁷⁰ NYISO's conclusion supports my own.

16 **Q HOW MUCH WEIGHT SHOULD BE GIVEN TO MR. SPELLMAN'S**
17 **NON-ROUTE ALTERNATIVE TO NYRI?**

18 **A** None. Mr. Spellman's potential analysis is riddled with inaccurate
19 and poorly supported assumptions and, as a consequence, has no
20 probative value. His penetration goals across all programs are

⁷⁰ RFS-2, Table 1-2, page 7, shows an achievable impact 14% of electric energy sales in downstate New York.

1 unrealistically high and not adequately supported by evidence of
2 comparable programs with similar technologies, financial incentives,
3 market conditions, marketing techniques and timelines.

4 **V. INDEPENDENT ANALYSIS OF THE NYRI PROJECT'S ECONOMIC**
5 **BENEFITS**

6 **Q DID YOU PERFORM AN INDEPENDENT ANALYSIS OF THE**
7 **ECONOMIC BENEFITS OF THE NYRI PROJECT?**

8 A Yes. We performed an analysis using the AuroraXMP® ("Aurora")
9 hourly model developed by EPIS, Inc. Aurora has been in use since 1997.
10 Like the GE-MAPS model used in the CRA, NYDPS, and Consolidated
11 Edison analyses, Aurora is an hourly model that determines a least-cost
12 dispatch of available generating plants to meet forecast loads. We
13 prepared an analysis of product cost savings that would be made possible
14 by NYRI in the years 2012, 2015, and 2018, as did other witnesses in this
15 proceeding.

16 **Q WHY DIDN'T YOU PERFORM AN ANALYSIS USING GE-MAPS?**

17 A We do not have an operating license for GE-MAPS. Our firm has
18 an operating license for Aurora because we determined the model best
19 met our client needs. There are, of course, many other production
20 simulation models available in the market.

1 Q WHAT LOAD FORECAST DID YOU BASE YOUR ANALYSIS OF
2 PRODUCTION COST SAVINGS STEMMING FROM THE NYRI
3 PROJECT ON?

4 A We used the load forecasts for peak demand and annual electric
5 consumption that was published in the 2009 RNA. This is the most
6 current forecast NYISO has available and includes NYISO's assumptions
7 regarding the impacts of the state's 15x15 EEPS portfolio standard on
8 forecast peak loads and energy consumption.

9 Q DID YOUR ANALYSIS ACCOUNT FOR THE IMPACTS OF THE
10 RECENT RGGI AUCTION IN NEW YORK ON GENERATOR COSTS
11 AND DISPATCH?

12 A Yes. We assumed an allowance price of \$3.07 per ton, based on the
13 results of the December 2008 RGGI auction.

14 Q DID YOU PERFORM A NODAL ANALYSIS LIKE THE ANALYSES
15 PERFORMED USING GE-MAPS?

16 A No. Although Aurora can perform nodal-level analysis just as GE-
17 MAPS, we performed our analysis at the zonal level. In other words, we
18 evaluated the production cost changes occurring in each zone as a result
19 of NYRI. Our zonal analysis assumes that intra-zonal constraints are not
20 binding and thus allows for more efficient dispatch of generating units
21 within each zone. We believe this approach, while obviously providing a
22 less detailed analysis than the nodal analyses performed using GE-MAPS,

1 provides a better indication of the production cost benefits provided by
2 NYRI because it does not hold NYRI hostage to existing transmission
3 constraints and reliability issues within individual zones, such as New
4 York City (Zone J). Instead, the purpose of the NYRI project is to increase
5 transmission capacity between UPNY and SENY, enable greater transfers
6 of lower-cost generation from UPNY to SENY, and facilitate development
7 of new renewable generating resources. The NYRI project is not intended
8 to solve within-zone transmission constraints. Thus, by performing a
9 zonal analysis that assumes existing within-zone transmission constraints
10 have been addressed, we obtain a more reasonable estimate of the
11 production cost savings that could be realized with the NYRI project.

12 **Q ON PAGE 19, LINES 9-16 OF THEIR TESTIMONY, NYDPS**
13 **WITNESSES GJONAJ AND WHEAT CRITICIZED THE ANALYSIS**
14 **PERFORMED BY CRA, STATING THAT DIFFERENCES IN THE**
15 **"WITH-NYRI" AND "WITHOUT-NYRI" GENERATION MIXES**
16 **"MAKE IT DIFFICULT TO ISOLATE THE IMPACTS THAT ARE**
17 **ATTRIBUTABLE SOLELY TO THE ADDITION OF THE NYRI LINE."**
18 **DO YOU AGREE?**

19 **A** No. By holding the generation mix constant in their with-NYRI
20 and without-NYRI cases, NYDPS witnesses Gjonaj and Wheat eliminate
21 one of the key reasons for building NYRI in the first place, which is to
22 encourage greater development of renewable and other generating
23 resources in UPNY. As we discussed earlier in our testimony, the 2007

1 NERA analysis of new capacity costs that was prepared for NYISO
2 determined that the costs of building new generation in UPNY were far
3 lower than those in NYC or Long Island.⁷¹ From an economic standpoint,
4 therefore, it is appropriate to assume a different generating resource mix
5 in UPNY with NYRI than without NYRI.

6 **Q WHAT GENERATION ADDITIONS IN UPNY DID YOU ASSUME IN**
7 **THE WITH NYRI CASE?**

8 **A** First, we assumed that NYRI would allow for additional
9 development of renewable resource generation in UPNY. As the NYISO
10 Transmission White Paper stated, without new transmission capacity, it
11 will be impossible to meet the state's RPS requirement. Moreover, as we
12 discussed previously in our testimony, renewable generation developers
13 will have no economic incentive to build new generation if they cannot
14 sell the output from that generation because it is "bottled up." We
15 therefore assumed that all of the wind generation shown in the February
16 2009 NYISO queue with a LFIP status of 5 or higher would be developed if
17 NYRI is developed. We also assumed that other projects in the NYISO
18 interconnection queue with a status of 9 or higher would be completed.

⁷¹ In fact, Gjonaj and Wheat also cited to that same study as the basis for the cost of new gas-fired generation in their GE-MAPS analysis [Gjonaj and Wheat Testimony, page 30, line 18 – page 31, line 9].

1 Second, in order to meet future load growth, even with the 15x15
2 EEPS program, and expected generator retirements, in 2018 we added
3 several gas-fired generating units in SENY, specifically in zones E, G, I and
4 J.

5 **Q PLEASE SUMMARIZE THE GENERATION ADDITIONS YOU MADE**
6 **IN THE WITH-NYRI AND WITHOUT-NYRI CASES.**

7 **A**Our generation addition assumptions began with the February
8 2009 NYISO interconnection queue. Specifically, in the with-NYRI case,
9 we added all new wind generating resources with a status of 5 or above in
10 the queue, based on proposed generation in the current NYISO queue that
11 are shown as having on-line dates prior to 2012 and a current LFIP status
12 of 5. Consistent with the conclusions of the NYISO Transmission White
13 Paper discussed infra, we assumed that, in the absence of new
14 transmission capacity, it will not be possible to install enough wind
15 generation to meet the state's 25% RPS requirement by 2013.

16 In terms of fossil generation, we assumed that all fossil-fuel
17 generating resources having a status number of nine or above in the
18 current queue would also be developed and operating at the current in-
19 service dates shown in the queue. These are shown in Table 2 (also
20 attached as Exhibit No. JAL/JNP-19). We also assumed that in the absence
21 of NYRI one new 1,000 MW gas-fired combined cycle unit to be built near

1 Marcy with an assumed on-line date of 2018. This is somewhat later than
 2 the time frame that NYDPS witnesses Gjonaj and Wheat assumed,
 3 although they assumed a slightly larger plant capacity of 1,200 MW would
 4 be built [Gjonaj and Wheat, page 26, lines 17-19]. Additionally, the
 5 elimination of load curtailment hours in our model required the addition
 6 of one 600 MW CC facility in Zone G and two 230 MW GT peakers in
 7 Zone J.

8 **TABLE 2**

NYISO Added Resources

Resource Name	Heat Rate	Capacity (kW)	Fuel Type	Zone	2012 with NYRI	2012 without NYRI	2015 with NYRI	2015 without NYRI	2018 with NYRI	2018 without NYRI
Gas-fired Generation										
New 1000 CC in Zone E	7,000	1,000,000	NG	E					X	X
New 230 GT 1 in Zone G	9,000	230,000	NG	G					X	
New 230 GT 2 in Zone G	9,000	230,000	NG	G					X	
New 230 GT 1 in Zone I	9,000	230,000	NG	I					X	
New 230 GT 1 in Zone J	9,000	230,000	NG	J					X	X
New 230 GT 2 in Zone J	9,000	230,000	NG	J					X	X
New 600 CC in Zone G	7,000	600,000	NG	G					X	X
Total New Gas-fired Generation									1,920,000	2,060,000
Wind Generation										
Windhorse Beekmantown	0	19,500	WND	D	X		X		X	
Alabama Ledge Wind Farm	0	79,200	WND	A	X		X		X	
Allegany Windpark	0	100,500	WND	A	X		X		X	
Ball Hill Windpark	0	90,000	WND	A	X		X		X	
GenWy Wind Farm	0	478,500	WND	A	X		X		X	
New Grange Wind Farm	0	79,200	WND	A	X		X		X	
Steel Winds II	0	45,000	WND	A	X		X		X	
Armenia Mountain II	0	75,000	WND	C	X		X		X	
Hartsville Wind Farm	0	50,000	WND	C	X		X		X	
Prattsburgh Wind Park	0	55,500	WND	C	X		X		X	
Ellensburg II Windfield	0	21,000	WND	D	X		X		X	
Noble Burke Windpark	0	120,000	WND	D	X		X		X	
Cape Vincent	0	210,000	WND	E	X		X		X	
Cherry Valley Wind Power	0	70,000	WND	E	X		X		X	
Jericho Rise Wind Farm	0	79,200	WND	E	X		X		X	
Moresville Energy Center	0	99,000	WND	E	X		X		X	
Orion Energy NY I	0	100,000	WND	E	X		X		X	
Tug Hill	0	78,000	WND	E	X		X		X	
SII Rotterdam Junction	0	9,300	WND	F	X		X		X	
Total New Wind Generation					1,858,900	0	1,858,900	0	1,858,900	0

9

10 **Q WHY DID YOU ASSUME THAT, WITHOUT NYRI, A 1,000 MW GAS-**
 11 **FIRED COMBINED CYCLE UNIT WOULD NOT BE BUILT IN UPNY**
 12 **UNTIL 2018?**

1 A With or without NYRI, by 2018 there will be a need for additional
 2 generation by the year 2018, based on the 2009 RNA forecast. Since
 3 building generation in UPNY is less costly than in SENY, we added 1,000
 4 MW of new combined-cycle generation in UPNY, rather than a similar
 5 unit in SENY. Moreover, as shown in Table 1 above, despite the addition
 6 of this 1,000 MW unit, we also added two 230 MW generation turbines
 7 (GTs) in Zone G, one such GT in Zone I, and two more such units in Zone
 8 J. In the without-NYRI case, we added the same two 230 MW GTs in Zone
 9 J to avoid load curtailments, and a 600 MW combined-cycle unit in Zone
 10 G.

11 Q PLEASE SUMMARIZE THE RESULTS OF YOUR PRODUCTION
 12 COST SAVINGS ANALYSIS.

13 A The results of our production cost savings analysis for the years
 14 2012, 2015, and 2018 are summarized in Table 3, below.

15 TABLE 3

Impact of NYRI on Production Costs in 2006\$ (Millions)			
	Year		
	2012	2015	2018
Base Case	\$ 5,640.4	\$ 6,282.3	\$ 7,120.3
With NYRI	\$ 5,449.0	\$ 6,085.5	\$ 6,805.6
Difference	\$ 191.3	\$ 196.8	\$ 314.8

16

1 Q HOW DO THESE PRODUCTION COST SAVINGS COMPARE WITH
2 THE PRODUCTION COST SAVINGS PREVIOUSLY ESTIMATED BY
3 NYDPS WITNESSES GJONAJ AND WHEAT?

4 A DPS witnesses Gjonaj and Wheat estimated production cost savings for
5 2012, 2015, and 2018 of \$128 million (2006\$) in 2012, \$83 million (2006\$) in
6 2015, and \$99 million (2006\$) in 2018. Again, however, as we discussed
7 previously, those witnesses artificially constrained the production cost
8 benefits of the NYRI project by constraining the generation mix in the
9 with- and without-NYRI cases to be identical.

10 Q YOUR RESULTS SHOW A SIGNIFICANT INCREASE IN THE
11 ESTIMATED SAVINGS FROM THE NYRI PROJECT IN 2018
12 COMPARED WITH THE ESTIMATED SAVINGS IN 2012 AND 2015.
13 CAN YOU EXPLAIN WHY?

14 A Yes. The NYISO 2009 RNA forecasts increasing load growth,
15 despite the 15x15 program. Loads grow most in SENY. Without added
16 generation from UPNY, more new generation must be built in SENY to
17 meet that growing load. As more generation is added, the potential cost
18 savings provided by NYRI grow, because the wind generation afforded by
19 NYRI allows for greater production cost savings.

20 In essence, our modeling shows that by 2018, the NYISO reaches a
21 "tipping point" where, despite the lower 2009 RNA load forecast and the
22 assumptions of 15x15 savings made by NYISO, significant new generating

1 capacity will be required. This is also consistent with the sensitivity
2 studies performed by NYISO in its 2009 RNA, which showed that
3 additional load growth of just 750 MW or an equivalent quantity of
4 additional generation retirements in New York City would lead to
5 violations of reliability standards.⁷²

6 **Q CAN YOU EXPLAIN WHY DIFFERENT MODELS ESTIMATE**
7 **PRODUCTION COST SAVINGS ESTIMATES THAT DIFFER?**

8 **A** Yes. All models are abstractions from reality and modeling a
9 highly complex system like the NYISO is particularly challenging. No
10 model can account for every single facet of how generation is dispatched,
11 the terms of every bilateral contract, the exact quantities of electricity that
12 can flow over a transmission line at any instant, how NYISO system
13 operators will account for unplanned events, and so forth. Nor can these
14 models perfectly predict the precise timing of new generation additions
15 and retirements, when new legislation may be passed, and so forth.

16 Every modeler, therefore, must make reasoned assumptions, and
17 every assumption can always be challenged. For example, NYISO's 2009
18 RNA forecasts lower peak loads in 2018 than its 2008 RNA. Yet, nobody
19 can predict with certainty what may happen in the intervening 10 years.

⁷² A description of the scenarios modeled by NYISO for the 2009 RNA and the impacts of those scenarios on LOLE are discussed on pp. 4-6 – 4-23 of the 2009 RNA.

1 And, while NYISO developed a variety of planning scenarios in the 2009
2 RNA, it did not assign specific probabilities to certain events, such as the
3 potential impacts of new environmental regulations.

4 What is important, therefore, is to ensure the overall modeling
5 framework is reasonable and that assumptions are consistent. To take but
6 one example, as we discussed previously, we assume that building NYRI
7 will provide greater incentives for new wind generation to be developed
8 in UPNY than without NYRI, because existing wind generation is already
9 "bottled up" there and there is little economic incentive for new wind
10 generation to be developed if developers cannot access the transmission
11 system in order to sell the output of their projects. We made that
12 assumption because, in our view, it is consistent with the NYISO
13 Transmission White Paper, which has stated that new transmission
14 capacity must be added if New York is to meet its RPS goals. We have
15 attempted to develop assumptions that are defensible, given the
16 information we have today.

17 Q DOES THIS CONCLUDE YOUR TESTIMONY?

18 A Yes.

1 BY MR. SINGER:

2 Q. Gentlemen, did you also attach exhibits to your
3 rebuttal testimony and those exhibits have been marked
4 as -- for identification as Exhibits 326 through 344?

5 A. (Panel) Yes, we did.

6 Q. Were those exhibits either prepared by you or
7 referred to by you in your rebuttal testimony?

8 A. Yes, they were.

9 JUDGE STOCKHOLM: The documents counsel just
10 discussed with the witnesses have been marked for
11 identification as Exhibits 326 through 344.

12 MR. SINGER: Thank you, Your Honor. The
13 witnesses are available for cross-examination.

14 JUDGE STOCKHOLM: I believe Ms. Collela.

15 MS. COLLELA: Thank you, Your Honor.

16 CROSS EXAMINATION

17 BY MS. COLLELA:

18 Q. Dr. Lesser, good morning. Have you ever prepared
19 what is known as an energy efficiency potential study?

20 A. (Lesser) You will have to be a little more
21 specific as to what you mean.

22 Q. Let me give you a definition and see what you
23 think about that. It's been defined as a quantitative
24 analysis of the amount of energy savings that either

1 exists as cost-effective or could be realized the
2 implementation of energy efficiency programs and
3 policies.

4 Does that sound like something you have prepared?

5 A. (Lesser) Yes, as a matter of fact.

6 Q. Do you have a lot of experience in preparing
7 those kind of studies?

8 A. (Lesser) I have some experience. I am not sure I
9 could characterize it as a lot of experience. That's a
10 relative term, obviously.

11 Q. How many of those kinds of studies have you
12 prepared?

13 A. (Lesser) In the context of energy efficiency
14 studies, I have done a number of them with respect to
15 the ability of energy efficiency to delay or obviate the
16 need for transmission upgrades and distribution system
17 upgrades.

18 I have also evaluated cost-effectiveness of
19 energy efficiency programs. I am not the person that
20 would go out and design the type of program in terms of,
21 do we insulate this house or what sort of light bulb do
22 we put in this fixture. That's not what I would do.

23 I am an economist. I would evaluate the
24 cost-effectiveness of those measures based on someone

1 else's engineering recommendations.

2 Q. Have you conducted an energy efficiency potential
3 study for the southeastern New York area?

4 A. (Lesser) No, Ma'am.

5 Q. How about any area within New York?

6 A. (Lesser) No, Ma'am.

7 Q. Have you conducted such a study for any area
8 within the northeastern part of the United States?

9 A. (Lesser) Yes, I have.

10 Q. Where would that have been?

11 A. (Lesser) In Vermont.

12 Q. So you yourself performed the study?

13 A. (Lesser) I have done the analysis, yes.

14 Again, I have not been the one to design a
15 specific program in terms of designing the programmatic
16 measures or selecting them based on engineering
17 concerns.

18 What I have done is evaluate cost-effectiveness.

19 Q. Did your study result in a written report?

20 A. (Lesser) Well, I have testified on it so there is
21 -- I have submitted written testimony.

22 Q. Okay. Is it fair to say in your 25 years of
23 experience that you have primarily been involved with
24 the development of transmission and generation projects?

1 A. (Lesser) No. I have done quite a wide variety of
2 things as my resume indicates. I have experience in
3 generation transmission development, yes, but I've done
4 a lot of other things.

5 I wouldn't characterize my experience as solely
6 being those two.

7 Q. Mr. Puga.

8 A. (Puga) Yes.

9 Q. You have also worked on a fair number of
10 transmission and generation projects; isn't that
11 correct?

12 A. (Puga) Yes.

13 Q. But you do have experience in working in the
14 energy efficiency field?

15 A. (Puga) I would say more than I have in generation
16 and transmission.

17 Q. Have you conducted energy efficiency potential
18 studies?

19 A. (Puga) Yes.

20 Q. Have you conducted any such studies for the
21 southeastern New York region of New York?

22 A. (Puga) I worked extensively on the design of the
23 early 19 -- mid-1980s programs for Consolidated Edison
24 New York.

1 Q. That was during what time period?

2 A. (Puga) 1984 through 1986 or '7, I presume.

3 Q. That was specifically a study of the potential
4 for energy efficiency programs?

5 A. (Puga) Yes. There was an analysis all the way
6 down to the individual savings for each type of
7 technology, each type of lamp, and water, and adding all
8 the savings, and looking at the technical, economic
9 potential and creating a gigantic spreadsheet at the
10 time to come up with potential impacts, yes.

11 Q. But to be clear, you have not conducted your own
12 study of the southeastern New York region to determine
13 the potential of an energy efficiency non-route
14 alternative to the NYRI project; is that correct?

15 A. (Puga) No, I have not.

16 Q. Are you familiar with the National Action Plan
17 for Energy Efficiency?

18 A. (Puga) Vaguely.

19 Q. This was initially developed in July of 2006 by a
20 group of 60 leading organizations in the energy
21 efficiency field, including governmental entities,
22 utilities and other stakeholders?

23 A. (Puga) Yes. I am aware of this.

24 Q. And that was facilitated by the US Department of

1 Energy and US Environmental Protection Agency; is that
2 correct?

3 A. (Puga) I believe so.

4 Q. Are you also familiar with the guidance document
5 that was developed by a leadership group among the 60
6 organizations called, "The Guide for Conducting Energy
7 Efficiency Potential Studies"?

8 A. (Puga) I have seen the document. I never studied
9 it in detail.

10 Q. But you have seen it?

11 A. (Puga) Yes.

12 Q. Would you agree that this guidance document -- I
13 will just call it that for the sake of not having to
14 repeat the whole title -- sets forth in general the
15 typical methodology used within the energy efficiency
16 field for conducting energy efficiency potential
17 studies?

18 A. (Puga) I haven't read in detail to make a
19 judgment as to whether is in my opinion adequately
20 addressing the limitations of those methodologies. I
21 haven't studied the document, no.

22 Q. But on your -- upon your knowledge of the
23 document and what you have looked at, would you agree
24 that it sets forth in general the framework for these

1 types of studies?

2 A. (Puga) I guess limited by the parties that were
3 involved and the amount of effort spent on the document,
4 my guess would be that it is, yes.

5 MS. COLLELA: I am going to mark a document
6 for identification.

7 JUDGE STOCKHOLM: Is the document you are
8 proposing, Counsel, the same document you were just
9 questioning the witnesses about?

10 MS. COLLELA: Yes, it is.

11 JUDGE STOCKHOLM: It doesn't strike me you
12 have a very firm foundation for this document based on
13 the very limited knowledge the witnesses have.

14 MS. COLLELA: Well, Your Honor --

15 JUDGE STOCKHOLM: I am not going to not mark
16 it. I am just pointing out to you that while the
17 witnesses recognize the document as a document, their
18 testimony suggested that they were not familiar with it.

19 And the last question you asked was answered
20 with the witness saying that they guessed. I just
21 advise you that's where things stand right now.

22 MS. COLLELA: Thank you, Your Honor.

23 (Exhibit 345 marked for identification.)

24 JUDGE STOCKHOLM: The document we have been

1 discussing has been marked for identification as Exhibit
2 345. The title is, "Guide for Conducting Energy
3 Efficiency Potential Studies," dated November 2007.

4 MS. COLLELA: Your Honor, you said that was
5 marked for identification as Exhibit 345.

6 JUDGE STOCKHOLM: Yes, Ma'am.

7 MS. COLLELA: Okay, thank you.

8 Q. Mr. Puga and Mr. Lesser, you have before you the
9 document marked as Exhibit 345.

10 Mr. Puga, does this refresh your recollection as
11 to the document that we have been discussing?

12 A. (Puga) Yes, and I remember having thought that it
13 was a very general guidance on the very general
14 principals on how to prepare a potential analysis of
15 demand side management, but that based on this document
16 you are more than likely to be able to prepare such a
17 potential study. It would require a lot of additional
18 knowledge and information.

19 Q. Could you turn to page 1 of 3 of that document,
20 please -- 1-3. Can you take a look at the paragraph in
21 column one starting after the bullet points, and the
22 sentence -- the paragraph starts out with, "The guide
23 is."

24 Do you see that?

1 A. (Panel) Yes.

2 Q. Can you read that second sentence for me, Mr.
3 Puga?

4 A. (Puga) "The guide lays out a basic potential
5 study structure methodology with flag issues that need
6 to be addressed in specific circumstances."

7 Q. So would you agree with that statement as far as
8 what this guide represents?

9 MR. SINGER: Your Honor, I object. I don't
10 see how he can answer that question. He hasn't read the
11 entire document.

12 MS. COLLELA: Your Honor, he just testified
13 that he was familiar with it as a general --

14 JUDGE STOCKHOLM: And having a copy in his
15 hands refreshed his recollection, and he went on to
16 describe it in more detail than he had under previous
17 questioning, his view of this document.

18 I will allow the question.

19 MS. COLLELA: Thank you.

20 A. (Puga) Could you rephrase the question again.

21 Q. I will restate it. Would you agree that this
22 statement -- would you agree with this statement that
23 this is what this guide represents?

24 JUDGE STOCKHOLM: This statement is the

1 second sentence in the paragraph below the bullets in
2 the document identified for identification as 345.

3 MR. SINGER: Your Honor, I think in order to
4 answer the question he's going to have to read the
5 entire document.

6 JUDGE STOCKHOLM: No. I don't want him to
7 read the document. I don't mind him taking some time to
8 refresh his recollection.

9 However, if he doesn't know whether or not
10 he can agree with that sentence, he can certainly so
11 respond.

12 (Puga) Give me one second, please.

13 JUDGE STOCKHOLM: Absolutely.

14 A. (Puga) My response would be that I never really
15 studied the document to try to determine whether it was
16 -- it gave sufficient structure and sufficient clarity
17 on the methodologies to be followed to be a guide.

18 I guess even if it was incomplete it could be
19 considered a guide. I don't know if it would be a
20 satisfactory guide or something that only someone could
21 provide a structure and guidance on the methodology to
22 conduct studies because I have not studied the document
23 in detail.

24 (Lesser) In fact, if I might add, on top of the

1 second column on that same page it specifically says,
2 and I quote, "Note that this guide is not" -- and not is
3 emphasized -- "intended to give the general reader
4 enough information to conduct a potential study on their
5 own."

6 Q. Okay. Let's turn to section three of the
7 document and that's starting on page 3-1. Do you see
8 the italicized text at the top of the page?

9 A. (Puga) Yes.

10 Q. Can you read for me that first sentence, please.

11 A. (Puga) "This chapter of the guide describes
12 general concepts to completing a potential study and
13 breaks the process down into five broader steps. One,
14 identify the objective on the audience. Two, select the
15 potential types to analyze. Three, determine the
16 appropriate level of detail. Four, select and define
17 the methodology, and, five, present the results. The
18 specifics of these five steps need to be explored with
19 or communicated to the entity performing the study."

20 Q. That's good.

21 Based on your experience in conducting these
22 types of studies, would you disagree with the statement
23 that these are the five broad steps that you would use
24 in conducting an energy efficiency potential study?

1 A. (Puga) They are broad enough that anything would
2 fit under those categories, yes.

3 Q. So these are not the steps that you would take --
4 broad steps you would take in completing the study?

5 A. (Puga) Well, I mean, step four, select and define
6 the methodology. I mean practically anything would fit
7 under that.

8 Q. Okay. We are going to put this aside for now and
9 revisit in a little while.

10 Mr. Puga, you state in your testimony that you
11 have worked in the design and implementation of
12 commercial and industrial customer surveys. That's on
13 page 28 of your testimony; is that correct?

14 A. (Puga) Yes, that is correct.

15 Q. Would these have included appliance saturation
16 surveys?

17 A. (Puga) Yes.

18 Q. Would you agree in general that an appliance
19 saturation survey is one in which you collect data on
20 the number of certain appliances that can be found in a
21 defined area of households?

22 A. (Puga) Yes.

23 Q. And you haven't conducted any appliance
24 saturation surveys for the southeastern New York region;

1 is that correct?

2 A. (Puga) No.

3 Q. How many of these saturation surveys have you
4 completed?

5 A. (Puga) Without recalling the exact number I would
6 believe that probably approximately a dozen, I would
7 say.

8 Q. On average how long did these surveys take to
9 complete?

10 A. (Puga) Well, they were very different durations
11 clearly because the scope and the size of the samples
12 and methodologies were slightly different, but anywhere
13 from three to eight months.

14 Q. Have you ever completed a survey for an area as
15 populated as the area that we are referencing now as
16 southeastern New York?

17 A. (Puga) What do you mean by "populated,"
18 population density or population number of inhabitants?

19 Q. Number of inhabitants?

20 A. (Puga) Yes, I have. I managed the design and
21 implementation and evaluation of appliance saturation
22 surveys for commercial and industrial sectors of
23 Southern California Edison and Southern California Gas
24 Company Los Angeles metropolitan area.

1 Q. About how long did saturation surveys take to
2 complete?

3 A. (Puga) From the point of conceptualizing the
4 design and sampling methodology, collecting the data and
5 announcing the result, probably close to a year.

6 Q. Would you agree that the performance of the
7 saturation surveys would be considered primary research
8 data in the context of conducting the study for the
9 potential for energy efficiency programs?

10 A. (Puga) Yes.

11 Q. And the use of data collected by others would be
12 considered secondary research data?

13 A. (Puga) Yes.

14 Q. Have you ever completed the study of a potential
15 energy efficiency program using secondary research data
16 as opposed to primary data?

17 A. (Puga) Well, if you refer to whether I have
18 relied on the surveys conducted on the same area or in
19 other areas that were not the same as the study I was
20 conducting.

21 Q. Let's start first with the same area?

22 A. (Puga) I have conducted the studies that relied
23 on surveys conducted in the same area by other parties.

24 Q. How about information collected for other areas

1 but with adjustments made for differences that might
2 have occurred?

3 A. (Puga) No. I don't consider that the appropriate
4 methodology. There are so many variables, if I may say,
5 involved in adjusting the -- ultimately the appliance
6 saturation reflects customer choice.

7 And customer choice is a topic influenced by many
8 factors and very hard to adjust for from one area to
9 another.

10 Q. When you are conducting your potential studies
11 you have always used data that was collected just for
12 the area that you were studying?

13 A. (Puga) Inasmuch as possible, yes.

14 Q. Inasmuch as possible. So there may have been
15 some areas where you had to use data that was collected
16 for other areas?

17 A. (Puga) If you are talking about appliance
18 saturation, no.

19 Q. What about other aspects of the study?

20 A. (Puga) Well, you are talking about the
21 characteristics of a technology or how technology
22 responds to climate, cost of the technology adjusted for
23 regional cost of labor and other factors, yes.

24 Q. So, you would agree then that it is considered

1 acceptable within the field of energy efficiency studies
2 to use reliable secondary data as long as it either
3 corresponds to the area that's studied or it can be
4 adjusted to account for differences?

5 A. (Puga) It depends on the adjustment that you
6 make.

7 Q. But you would agree if it's correctly adjusted
8 that it would be acceptable?

9 A. (Puga) If it's correctly adjusted by using
10 information that reflects the characteristics of the
11 area that you were studying, yes.

12 Q. Are you familiar with the American Housing Survey
13 conducted by the US Department of Housing and Urban
14 Development in the US Census Bureau in the New York City
15 metro region in 2003?

16 A. (Puga) Vaguely. I never spent any time studying
17 the statistics or data, but I know of its existence,
18 yes.

19 MS. COLLELA: I am going to mark another
20 document for identification.

21 JUDGE STOCKHOLM: Counsel has identified --
22 I hesitate to say how many pages in this document.

23 MS. COLLELA: It's around 350.

24 (Exhibit 346 marked for identification.)

1 JUDGE STOCKHOLM: Around 350. Thank you.
2 How apropos. Marked for identification as Exhibit 346.
3 It is a report of the US Department of Housing and Urban
4 Development and US Department of Commerce. My
5 assumption is that you want to do cross-examination on
6 this document.

7 MS. COLLELA: Yes.

8 JUDGE STOCKHOLM: So, therefore, we are
9 going to need it anyway. We put it in the record. As a
10 general matter, however, we will take official notice of
11 official government documents.

12 MS. COLLELA: Thank you.

13 Q. We have handed you a document marked as Exhibit
14 346.

15 A. (Puga) Yes.

16 Q. We have handed you a document marked as Exhibit
17 346. Can you read me the title of that document.

18 A. (Puga) "American Housing Survey for the New York
19 Nassau-Suffolk-Orange metropolitan area 2003, Current
20 Housing Reports."

21 Q. Does this appear to be the document that I was
22 just discussing with you?

23 A. (Puga) By the cover, yes, I assume it is.

24 Q. Can you please turn to page iv of the document.

1 In column one, the paragraph, the heading are you on --
2 I am sorry. Not iv, vi.

3 In column one, you see the paragraph with the
4 heading "Contents of Books"?

5 A. (Puga) Yes.

6 Q. Can you read that aloud for me.

7 A. (Puga) "This book presents data on apartment
8 single-family homes, manufactured mobile homes, vacant
9 housing units, age, sex, and housing, householder's
10 income and neighborhood quality, housing costs,
11 equipment and fuels and size of the housing units. The
12 book also presents data on mortgages, rent control, rent
13 sources, previous units, resources for moving.

14 Q. Thank you.

15 Can we turn to page 1-1. I am sorry, it's page
16 1, Table 1-1. If you could take a moment to look at the
17 information listed there on the left-hand side of the
18 table under the heading Characteristics.

19 A. (Lesser) Could you be more specific as to where
20 you would like us to look.

21 Q. Just look in general at the heading at the type
22 of information that's listed there and then take a look
23 at the headings going across the top column of the table
24 or top row of the table.

1 A. (Lesser) Okay.

2 Q. Would you agree that this table appears to
3 provide a summary of housing characteristics data for
4 the housing units that were surveyed?

5 A. (Puga) Yes.

6 Q. Now let's turn to page 5. This is Table 1-4.
7 Will you take a look at the type of information in the
8 left-hand column entitled "Characteristics",
9 particularly under the first heading, "Equipment."
10 Familiarize yourself with that.

11 A. (Puga) Okay.

12 Q. Would you agree that this table appears to
13 provide a summary of the type of equipment found in each
14 of the housing units surveyed including, among other
15 things, household appliances, lights, refrigerators,
16 dishwashers and washing machines?

17 A. (Puga) By general type of appliance, yes.

18 Q. Are you aware that GDS Associates, which is
19 CARI's consultant in this proceeding, utilized appliance
20 saturation data and housing characteristics data for the
21 New York City metro area from this survey for its energy
22 efficiency potential analysis in this proceeding?

23 A. (Puga) Yes.

24 Q. Besides this survey that we have just discussed,

1 are you aware of the other New York specific information
2 that GDS relied upon in its analysis, including survey
3 dated collected by Consolidated Edison for purposes of a
4 filing before this Public Service Commission in
5 September of 2007? Are you aware of that?

6 A. (Puga) Was that reported in their exhibit?

7 Q. Yes, it was. It was reported in Appendix A3 to
8 that exhibit.

9 A. (Lesser) We don't have a copy of that exhibit
10 with us on -- with us today. Could you show us a copy
11 so we could take another look at that.

12 Q. Sure. Let me see if we can do it another way.
13 You have reviewed the report that was prepared by GDS
14 Associates, correct?

15 A. (Puga) Yes.

16 Q. You reviewed the appendices in that report,
17 correct?

18 A. (Panel) Yes.

19 Q. Can you accept, subject to check, that in
20 Appendix A3 to that report they did include data
21 collected by Consolidated Edison in this saturation
22 data?

23 A. (Lesser) Subject to check.

24 (Puga) Yes.

1 Q. Are you aware that GDS Associates also utilized
2 New York specific data collected by the Energy
3 Information Administration residential energy
4 consumption survey that was conducted in 2001?

5 A. (Puga) Yes.

6 Q. Are you aware that GDS Associates conducted
7 special building simulation analyses for typical homes
8 in the New York City metro area to derive estimates of
9 electricity savings for weatherization and installation
10 programs?

11 A. (Puga) That was briefly noted in one of their
12 appendices, yes.

13 Q. At page 89 of your rebuttal testimony, line 12,
14 you indicate that Mr. Spellman did not provide evidence
15 of having carried out segmentation analyses of the data
16 used in the GDS Associates study; is that correct?

17 A. (Puga) That is correct.

18 Q. Are you aware that GDS Associates did, in fact,
19 segment the residential sector of its energy efficiency
20 potential analysis by building type by looking at
21 appliance data for single-family and multi-family market
22 segments separately?

23 A. (Puga) From my reading of this report I did not
24 conclude that.

1 MS. COLLELA: Your Honor, could I have a
2 moment to get that report for them. Thank you.

3 Your Honor, may I approach the witnesses and
4 provide them a copy of the Spellman testimony and
5 exhibits.

6 JUDGE STOCKHOLM: Yes, Ma'am.

7 Q. Can you turn to the second exhibit to
8 Mr. Spellman's testimony.

9 JUDGE STOCKHOLM: Has that been entered in
10 the record, Counsel?

11 MS. COLLELA: No, it hasn't, but it will be.

12 JUDGE STOCKHOLM: It's coming, okay.

13 Q. Can you look at page 50 of that report, please.

14 A. (Puga) Yes.

15 Q. Would you read that first sentence of the first
16 paragraph under section 5.1.

17 A. (Puga) "34 residential electric energy efficiency
18 measures, including various permutations of energy
19 supplies, fuel source and installations in both
20 single-family and multi-family housing units, were
21 included in the analysis for the residential sector.
22 The list of energy efficiency measures" --

23 Q. Just the first sentence, thank you.

24 So, would you agree there that it does refer to

1 measures in both single-family and multi-family housing
2 units?

3 A. (Puga) I did read the statement in my analysis.
4 I just couldn't really find proof that he had carried it
5 out.

6 Q. Would you turn to Appendix A3 -- actually A2 of
7 the report.

8 A. (Puga) What was the number?

9 Q. Turn to page A10 of Appendix A2.

10 A. (Lesser) I think you are going to have to help
11 us. It's not obvious to us where this is.

12 MS. COLLELA: Can I approach.

13 JUDGE STOCKHOLM: Yes, sure.

14 Not that document?

15 MS. COLLELA: Unfortunately, Your Honor,
16 when this was originally filed some of the exhibits were
17 left out and we filed a revised copy.

18 I am going to provide him a page out of my
19 book, if that's okay.

20 JUDGE STOCKHOLM: I worry about confusion in
21 the record now. Is the page that you are going to show
22 the witness a page that will be offered for evidence by
23 CARI?

24 MS. COLLELA: This is part of the revised

1 exhibit, Your Honor.

2 JUDGE STOCKHOLM: That's fine. Thank you.

3 MS. COLLELA: This is page A10 of Appendix
4 A2.

5 JUDGE STOCKHOLM: It also seems to me, I
6 would like to know if this page appears identically in
7 the original filing.

8 MS. COLLELA: Your Honor, in the original
9 filing it was inadvertently left out.

10 JUDGE STOCKHOLM: Omitted, okay.

11 MS. COLLELA: In the revised filing it was
12 just to include that.

13 JUDGE STOCKHOLM: What was the date of the
14 revised filing?

15 MS. COLLELA: January 25, 2009.

16 JUDGE STOCKHOLM: Thank you.

17 BY MS. COLLELA:

18 Q. Sirs, if you could look at the -- this Table A2,
19 and I believe you have A2A in front of you. If you
20 would look at the third column over on that table. Can
21 you tell me what the heading of that column is.

22 A. (Puga) Home type.

23 Q. And can you tell me what the indication is in
24 that column for row 49, what the abbreviation there is?

1 A. (Puga) There is no row 49 on this table.

2 Q. Row one.

3 A. (Puga) You the mean the measure name? SF.

4 Q. Do you know what SF would indicate there?

5 A. (Puga) My guess would be single-family.

6 Q. And if you go down to -- just tell me, do you see
7 in that column for any of those rows a different
8 abbreviation?

9 A. (Puga) Yes.

10 Q. What would that be?

11 A. (Puga) MF.

12 Q. Would you agree that stands for multi-family?

13 A. (Puga) My best guess would be that, yes.

14 Q. So would you agree then for these residential
15 energy efficiency measures listed here in this table
16 that they are segmented by home type?

17 A. (Lesser) We would certainly agree with that, but
18 I point out that, A, we have never seen this table
19 before because it was not included in the original
20 testimony.

21 And, secondly, there is no sourcing for this data
22 shown on this page. And, therefore, there is no way for
23 us to even validate any of the data here.

24 Q. You were not provided a copy of the revised

1 exhibit with the appendices included?

2 A. (Puga) I recall seeing a copy of the revised
3 study. I don't know if I recall seeing this table and
4 appendices that were filed different file.

5 Q. Are you aware then that GDS Associates also
6 segmented their analysis with respect to construction
7 type looking at data with respect to both existing
8 buildings and new construction?

9 A. (Puga) I can see this table that you showed me
10 and I can see the statement in the result.

11 I don't know what the source of the segmentation
12 analysis was. If it was some of the housing surveys
13 from the federal government that were cited, I didn't
14 have the opportunity to cross reference the data that
15 was used by Mr. Spellman against the data on the survey.

16 JUDGE STOCKHOLM: Gentlemen, just to
17 clarify, when you prepared your rebuttal testimony in
18 this case, is it your testimony here today that that
19 rebuttal testimony was not based on any knowledge of
20 this table or was done -- I hate to use this word, but
21 was done in ignorance of this table? You had no
22 knowledge of this table when you prepared your rebuttal
23 testimony, is that true?

24 (Puga) When I reviewed the study, Your

1 Honor, I looked at the statements made in the body of
2 the report and I looked for the appendices.

3 And in some cases the appendices were either
4 not legible or missing. So I never had a chance to -- I
5 did look at some of the data that showed the -- the
6 savings attributed to certain equipment, certain
7 appliances. They were very hard to read and I looked at
8 the references. I am not sure that I reviewed this
9 table in detail if it was available.

10 JUDGE STOCKHOLM: Thank you.

11 BY MS. COLLELA:

12 Q. Do you recall if you reviewed the next table that
13 was included in Appendix A3, which you don't have in
14 front of you. I am asking if you recall if you had
15 reviewed that?

16 A. (Puga) Is Exhibit 3 the one that lists the
17 savings of each individual appliance?

18 Q. Appendix A3, which includes Table A3, entitled,
19 "Residential Energy Efficiency Measures Data Sources"?

20 A. (Puga) Yes, I reviewed that one.

21 Q. We are going to move to another topic.

22 You state in your rebuttal testimony at pages 89
23 through 90, starting at line 17 on page 89, that the
24 fact that Mr. Spellman's determination of technical

1 potential was based on 100 penetration -- 100 percent
2 penetration is problematic; is that correct?

3 A. (Puga) That is correct.

4 Q. Let's turn back to the National Action Plan Guide
5 that was marked as Exhibit 345, page 2-4, please. Do
6 you see the paragraph with the heading "Technical
7 Potential"?

8 A. (Puga) Yes.

9 Q. Can you read that aloud for me, please.

10 A. (Puga) "Technical potential is the theoretical
11 maximum amount of energy use that could be displaced by
12 efficiency. It's regarding all non-engineering
13 constraints such as cost-effectiveness and the
14 willingness of end users to adopt the efficiency
15 measures. It is often estimated to continue as a
16 snapshot in time assuming immediate implementation of
17 all technically feasible energy saving measures with
18 additional efficiency opportunities assumed as they
19 arise from activities such as new construction."

20 Q. So, would you agree that this definition that you
21 just read contemplates that all technologically feasible
22 energy efficiency measures will be put immediately into
23 place?

24 A. (Puga) Yes, but my problem with the statement, if

1 I may add, was that the available information from
2 secondary sources that were five years old do not
3 constitute a proper basis to determine technical
4 feasibility from an engineering perspective.

5 Home surveys that Mr. Spellman refers to do not
6 substitute for further analysis of the specific
7 construction types and engineering challenges even among
8 different builders that represent the replacement of
9 windows and energy efficiency or sealing of ducts and
10 other changes to housing units, commercial units, that
11 have to be determined from local knowledge about
12 construction techniques used in a given area.

13 Q. So, you do not take issue with the use of a
14 hundred percent penetration rate for technical
15 potential, then, assuming that technical potential is
16 accurately derived?

17 A. (Puga) Yes, except that it's a bit of circular
18 definition because the question is how do you determine
19 the technical potential?

20 The technical potential is determined from an
21 engineering standpoint, determined which are all the
22 opportunities that are technically feasible in a given
23 sample.

24 Q. So you first determine all of the measures that

1 are technically -- technologically feasible, correct?

2 A. (Puga) Correct.

3 Q. Then you apply the hundred percent penetration
4 rate?

5 A. (Puga) That is correct.

6 Q. Let's turn back. Let's take a look at that page
7 again, page 2-4. You see there that under that
8 paragraph entitled "Technical Potential" there are three
9 other terms that are discussed there; is that correct,
10 the next three paragraphs?

11 A. (Puga) Yes.

12 Q. And that would be economic potential, achievable
13 potential and program potential; is that correct?

14 A. (Puga) That is correct.

15 Q. Would you agree that when you are determining the
16 potential for these energy efficiency measures that
17 technical potential is your starting point?

18 A. (Puga) Yes.

19 Q. And that economic potential is a subset of the
20 technical potential in that it's the portion of the
21 technical potential that is economically cost-effective?

22 A. (Puga) That is correct.

23 Q. And would you agree that achievable potential,
24 then, is that portion of the economic potential that can

1 realistically be expected be put in place assuming the
2 most aggressive program scenario possible?

3 A. (Puga) Yes. If I may say, achievable potential
4 refers to the programmatic efficiency or the ability of
5 your marketing campaigns and your program procedures and
6 protocols to capture that potential.

7 Q. Would you agree that the conclusions that were
8 reached in the GDS analysis regarding energy savings
9 that could be achieved were based on an achievable
10 potential and not technical potential?

11 A. (Puga) I am not sure I understand your question.
12 Can you --

13 Q. Would you agree that the conclusions that were
14 reached in the GDS report regarding the energy savings
15 that could be achieved by putting certain energy
16 efficiency measures into place were based on the
17 achievable potential rather than the technical
18 potential?

19 A. (Puga) What you are asking me is that if I agree
20 that Mr. Spellman followed sieve methodology to go from
21 technical potential than pertaining what the economic
22 potential within that potential is and ascertaining what
23 the achievable potential would be.

24 Those three steps were taken, but I strongly

1 disagreed with the application of economic criteria to
2 determine economic potential. And then there was no way
3 for me to ascertain the achievable potential because Mr.
4 Spellman's report was lacking in any kind of definition
5 about problematic approaches.

6 Q. But you would agree that his conclusion as to
7 energy savings was not based on the assumption of a
8 hundred percent penetration; is that correct?

9 A. (Puga) My statement was that I had a problem in
10 believing that with the information available to him
11 through secondary sources he could determine accurately
12 what the technical potential was because the engineering
13 feasibility of a wide variety of buildings and
14 technologies in that area could not be ascertained to a
15 degree by basing the research on secondary research, by
16 example, in the home surveys.

17 Q. Are you finished?

18 Can you answer my question, though? Would you
19 agree that his conclusion as to the energy savings that
20 could be achieved was not based on one hundred percent
21 penetration rate? It was based on something less than
22 that, correct?

23 A. (Puga) Again, what I stated in my testimony was
24 that Mr. Spellman stated that the technical potential

1 was determined based on a hundred percent penetration of
2 all the energy efficiency measures identified.

3 I did not believe he stated potential was
4 correctly carried out and; therefore, that hundred
5 percent of those measures may not be a hundred percent.
6 The technical potential would have been inflated by not
7 having considered the proper technical barriers for
8 implementation.

9 Q. Okay. I am going to move on. On page 92 of your
10 rebuttal testimony you indicate that Mr. Spellman should
11 have used the total resource cost test to demonstrate
12 the cost-effectiveness of the potential energy
13 efficiency program; is that correct?

14 A. (Puga) Yes.

15 Q. Would you agree that the total resources cost, or
16 TRC test, measured the net costs of a demand side
17 management program as compared against the benefits of
18 the program?

19 A. (Lesser) Define what you mean by "net cost,"
20 please.

21 Q. It would include the costs of both those
22 customers participating and not participating in the
23 program; is that correct?

24 A. (Puga) No.

1 (Lesser) In our testimony on lines 12 through 15
2 of that same page we define what the total resources
3 test is.

4 Would you like us to read that into the record.

5 Q. Just a second. Let me get there.

6 JUDGE STOCKHOLM: What page are we on,
7 Counsel?

8 MS. COLLELA: Page 12 of the testimony.

9 MR. BISSELL: I believe the original
10 question was page 92, line 12.

11 MS. COLLELA: I am sorry, thank you.

12 Q. You said that the TRC test compares the total
13 cost of installing energy efficiency measures, including
14 those incurred by the energy end user and program
15 administrator, including equipment installation and O&M
16 and removal and disposal, correct?

17 A. (Puga) Correct.

18 Q. And against it you compared the benefits that it
19 captures, including the price of energy and water saved
20 and tax credits received?

21 A. (Puga) That is correct.

22 Q. The TRC test in the end results in a ratio; is
23 that correct?

24 A. (Puga) Yes.

1 Q. And the ratio is the total benefits divided by
2 the total costs?

3 A. (Puga) Yes.

4 JUDGE STOCKHOLM: In the costs in this test
5 do you include externalities, any external costs?

6 (Panel) No.

7 (Lesser) Your Honor, that would fall under
8 what's known as the societal test.

9 JUDGE STOCKHOLM: Thank you.

10 BY MS. COLLELA:

11 Q. Isn't it generally true within the energy
12 efficiency field -- see if you agree with me -- that if
13 the resulting TRC test result is -- the ratio from the
14 test is greater than 1.0 that the measure of the program
15 is considered to be cost-effective?

16 A. (Puga) According to the definitions of the test
17 by the California Public Utilities Commission that is
18 correct. By the creators of the test, that was the
19 criteria.

20 In practice, other commissions and other
21 utilities have set the threshold a little bit higher by
22 requiring it be 1.2 or whatever, that depends.

23 (Lesser) Moreover, if I may add to that, if you
24 in the context of, say, least cost planning or

1 integrated resources planning, if you prefer, if one is
2 looking for a least cost portfolio of resources, then
3 applying the -- essentially implementing all measures
4 down to a cost/benefit ratio of 1.0, you end up not
5 saving any money.

6 So it's the wrong economic approach because it's
7 looking at average costs and benefits versus marginal
8 costs and benefits.

9 Q. In your testimony, I believe it's page 92,
10 starting at line 9 and going through line 10, you state
11 that "The PSC requires the use of the total resources
12 cost test," correct?

13 A. (Lesser) Yes.

14 Q. By PSC, who were you referring to?

15 A. (Lesser) New York Public Service Commission.

16 Q. And what were you referring to there?

17 A. (Puga) I will tell you exactly. It has been --
18 the test has been used for many years now and in New
19 York in proceedings in front of the New York PSC.

20 However, the reason this is not footnoted as to
21 where the test was adopted is that I could not find it,
22 but it has been in use in proceedings.

23 Q. Are you familiar with proceedings before the
24 Public Service Commission entitled "The Energy

1 Efficiency Portfolio Standard Proceeding"?

2 I can give you a case number if that helps.

3 A. (Lesser) I think we are generally familiar with
4 the proceeding. I don't recall the case number.

5 JUDGE STOCKHOLM: That's all right. This
6 record will be decipherable by the Commission. We don't
7 need the case number.

8 MS. COLLELA: Case number 07-M-0548.

9 Q. You are familiar with this proceeding?

10 A. (Panel) Yes.

11 Q. Sometimes referred to as the EEPS proceeding?

12 A. (Panel) Yes.

13 Q. Are you familiar with the order that came out of
14 that proceeding dated June 23, 2008, which established
15 an energy efficiency portfolio standard?

16 A. (Puga) Generally, yes.

17 MS. COLLELA: Mark a document for
18 identification.

19 JUDGE STOCKHOLM: Is it the Commission
20 order?

21 MS. COLLELA: It is.

22 JUDGE STOCKHOLM: Not necessary. You can
23 show it to the witnesses. Otherwise it's in the
24 Commission's records.

1 MS. COLLELA: Thank you.

2 JUDGE STOCKHOLM: The effective date of the
3 order.

4 MS. COLLELA: June 23, 2008.

5 JUDGE STOCKHOLM: Thank you.

6 Q. Can you turn to page 16, please, and look at the
7 second sentence -- first full paragraph, second
8 sentence, starting with the word "because."

9 Can you read that for me.

10 A. (Lesser) Sentence says, "Because, with minor
11 exceptions, programs will not be considered for approval
12 unless they have a score of at least 1.0 on the total
13 resources cost test, systemwide program benefits are
14 expected to exceed costs."

15 Q. So, would you agree that that indicates that in
16 this proceeding they considered 1.0 to be a cutoff point
17 for using the TRC test?

18 A. (Panel) Yes.

19 Q. Going back to GDS's study in this proceeding.
20 GDS did employ a TRC test in its analysis, albeit a
21 simplified TRC test; isn't that correct?

22 A. (Puga) I seen the statement by GDS talking about
23 a simplified test. I have no knowledge of any sanction
24 of any Commission of that test.

1 Q. Do you recall that the result of that test was
2 cost/benefit ratio of 2.3?

3 A. (Lesser) Could you refer us to the page in the
4 Spellman study, please.

5 Q. Page 9 of his report, Exhibit 2 to his testimony.

6 A. (Puga) I see it.

7 Q. There is a table on the page, Table 1-3; is that
8 correct?

9 A. (Puga) That is correct.

10 Q. What is the title of that Table?

11 A. (Puga) Summary of Total Resource Benefits and
12 Costs of Maximum Achievable Potential Electricity
13 Savings Scenario.

14 Q. And do you see the bottom row of that table, what
15 does it state there?

16 A. (Puga) Total resources cost has benefit to cost
17 ratio.

18 Q. What is the amount of the ratio that's assigned
19 to that?

20 A. (Puga) 2.3.

21 Q. Assuming that GDS were to conduct a more detailed
22 TRC test and determined that the TRC benefit/cost ratio
23 for the overall portfolio of measures that were studied
24 is even higher than 2.3, would that indicate to you that

1 the program study could be considered cost-effective?

2 A. (Lesser) Let me see if I understand your
3 question. You are asking us a hypothetical as to
4 whether if GDS conducted a study and they used the
5 actual -- what is the agreed upon definition of the
6 total resources cost test, and that total resources cost
7 test -- and ignoring any issues over what are the
8 appropriate costs, all the inputs to that test --

9 Q. Ignoring the inputs?

10 A. (Lesser) -- that the cost/benefit ratio was
11 greater than 2.3, whether it would be cost-effective,
12 all those measures, then under your hypothetical that is
13 true.

14 Unfortunately, of course, that's not what Mr.
15 Spellman did.

16 Q. Okay. You are familiar with the inputs that
17 typically go into the TRC test?

18 A. (Panel) Yes.

19 Q. In considering the benefits of the measures is
20 one of those inputs the avoidance supply costs that the
21 measure achieves?

22 A. (Lesser) One of the typical benefits is avoided
23 energy cost, that is correct.

24 MS. COLLELA: I am going to mark another

1 document for identification. .

2 MR. SINGER: Could we take our morning break
3 soon.

4 JUDGE STOCKHOLM: Yes. Would this be a good
5 time?

6 MS. COLLELA: Yes. Great time.

7 JUDGE STOCKHOLM: We will take maybe 15
8 minutes. We will get back at ten after.

9 (Recess taken.)

10 JUDGE STOCKHOLM: Come back to order,
11 please. One preliminary thing. This is just to inform
12 the record as much as anything else. I suspect
13 everybody here already knows.

14 We had cross-examination earlier in this
15 case with regard to requests that were pending at FERC
16 concerning NYRI's petition for rehearing and also its
17 request for expedition.

18 Because that proceeding -- FERC has now
19 issued a ruling in that proceeding, I wanted you all to
20 know that, issued March 31 in docket OA08-52-003.

21 So, some of the issues that were discussed
22 on the record were decided by FERC in that. I wanted
23 the record and you all to know that. And we will in
24 fact take administrative notice of that ruling.

1 Okay, I think, Ms. Collela, you have
2 circulated a document entitled "New York State Energy
3 Smart Program Evaluation and Status Report" year ending
4 December 31, 2008 report to the Public Service
5 Commission. And that document has been marked for
6 identification as Exhibit 347.

7 (Exhibit 347 marked for identification.)

8 MS. COLLELA: Thank you.

9 BY MS. COLLELA:

10 Q. You have before you what's been marked as Exhibit
11 347?

12 A. (Lesser) Yes, we do.

13 Q. And Judge Stockholm already read the title into
14 the record. Are you familiar with the study?

15 A. (Lesser) I have never seen this report before.

16

17 A. (Puga) Neither have I.

18 Q. Does this appear to be a study of the New York
19 State Energy Research and Development Authorities Energy
20 Smart Program, at least a status report about that
21 program?

22 A. (Lesser) That's what the title says. Again, we
23 have never seen this report and so we really can't
24 comment on what it is.

1 JUDGE STOCKHOLM: I think that's a fair
2 observation from the witnesses. This is a report that
3 was at the earliest issued March 1st, I mean I don't
4 know when in March it was issued, and the testimony
5 that's being cross-examined here was prepared well in
6 advance of this report.

7 The report, at least on its face, is
8 relevant, and I don't have problems with you asking the
9 witnesses about it, but how much about it is a relative
10 matter. And don't forget, you can always cite to this
11 report unless there is objections to it.

12 My assumption is this is a copy of a formal
13 report served with the Commission and is in the
14 Commission's files.

15 MS. COLLELA: Right.

16 JUDGE STOCKHOLM: And is now also marked for
17 identification, but in any event, if the witnesses have
18 not seen the report I don't know how much you can get
19 out of them about it, but I will allow you to proceed.

20 MS. COLLELA: Thank you, Your Honor.

21 Q. Can you turn to page 2-23 of the report, please.

22 A. (Lesser) All right.

23 Q. Actually, I am going to step back from that page
24 first to page 2-1. You agree there it states, "This is

1 section two of the report portfolio level reporting"?

2 A. (Lesser) Yes.

3 Q. And if you look at the first paragraph, the
4 second sentence, you agree that this indicates that this
5 section presents findings and results for the portfolio
6 of New York Energy Smart Programs?

7 A. (Lesser) That's what it says, yes.

8 A. (Puga) Yes.

9 Q. Now let's turn to page 2-23. If you look at the
10 first sentence under introduction, do you see where I am
11 there?

12 A. (Lesser) Yes.

13 Q. Do you agree it says, "This section presents the
14 portfolio level benefit/cost analysis of the New York
15 Energy Smart Program?"

16 A. (Lesser) That's what it says, yes.

17 Q. If you look at the last sentence on that page
18 under methods, do you agree it says that, "This section
19 provides definitions of benefit/cost terms and describes
20 how certain concepts were applied to this year's
21 analysis"?

22 A. (Panel) Yes.

23 Q. Thank you.

24 Let's turn to the next page. You see the first

1 three terms there at the top of the page in bold
2 starting with "Avoided electric energy costs" and ending
3 with "Avoided transmission and distribution costs"?

4 A. (Panel) Yes.

5 Q. Would you mind taking just a few minutes to look
6 at that, please.

7 A. (Puga) Okay.

8 Q. Would you agree, based on your reading here, that
9 these bolded terms and descriptions appear to present a
10 description of the avoided energy costs NYSERDA used in
11 its cost/benefit analysis in this report?

12 A. (Lesser) Do you mean it says that electric energy
13 costs, electric capacity costs and avoided transmission
14 and distribution costs, and that's what you mean by
15 collectively avoided energy costs?

16 Q. Yes, that's what I mean.

17 A. (Lesser) That's what it says.

18 A. (Puga) Yes.

19 Q. Are these typical of the supply costs that are
20 considered in a total resources cost test as far as the
21 kind of the benefits that are considered?

22 A. (Puga) Initially, yes.

23 (Lesser) Initially, yes. I would point out
24 certainly the avoided transmission distribution cost,

1 the approach that has been used apparently in this
2 document with that number is completely wrong because
3 from a marginal standpoint it's incorrect.

4 And I can refer you to several papers I have
5 published in peer-reviewed journals in my resume
6 attached as Exhibit 1, I believe, that talk about what
7 is wrong with this approach.

8 Q. But you would agree that in general these are the
9 type of costs that are typically considered as benefits?

10 A. (Lesser) I would agree with that, yes.

11 JUDGE STOCKHOLM: If you are leaving that
12 page, Counselor, before you do, if I could ask the
13 panel.

14 I noticed under the topic discount rate, you
15 were not asked about that, but it is on that page.

16 (Lesser) Yes, it is.

17 JUDGE STOCKHOLM: Would you read those
18 sentences just to familiarize.

19 My question is how reasonable in March 2009
20 is it to look at a discount rate of 5.5 percent
21 especially in comparison to discount rates that
22 apparently were applied in various reports of 3 percent?

23 I am not a financial expert, but it does
24 seem to me that that's moving in the wrong direction,

1 isn't it, going from 3 to five-and-a-half, given current
2 economic conditions?

3 (Lesser) Well, first off, this is a real
4 discount rate, which means it's not accounting for
5 inflation.

6 Secondly, what it would -- it appears the 3
7 percent ratio or discount rate that has been used in the
8 past is consistent with typical estimates of what is
9 known as societal discount rate.

10 Now, why they chose five-and-a-half percent
11 real discount rate, I can't tell you. Under a TRC --
12 and that's different from the societal test I mentioned
13 earlier --

14 JUDGE STOCKHOLM: Understood.

15 (Lesser) Under societal test it would
16 probably be appropriate to use a societal discount rate,
17 but for TRC you are going to want to use more of a
18 private market discount rate, in my opinion.

19 And you can have endless debates on what the
20 discount rate would be. I would tend to argue it's in
21 fact higher in terms of nominal discount rate and then
22 you have to determine what the appropriate inflation
23 rate is for that.

24 But it's -- again, without knowing what's

1 the background of why did they choose five-and-a-half
2 and why did they go from 3 to five-and-a-half.
3 Five-and-a-half is a -- from a historic standpoint has
4 an extremely high real discount rate from a societal
5 standpoint.

6 So, it may be going previously from societal
7 to more of a private type of discount rate. I just
8 don't know.

9 JUDGE STOCKHOLM: I really am not trying to
10 ask you what their logic was, just your view of what the
11 numbers were.

12 Let me ask you this question: If the
13 discount rate is higher, how does that impact the
14 ultimate conclusions on costs and benefits? Does it
15 make more things cost beneficial than otherwise would be
16 or does it work the other way?

17 (Lesser) Unfortunately, in typical economist
18 parlance I am going to say it depends.

19 JUDGE STOCKHOLM: Now you are going to give
20 me assumptions, right?

21 (Lesser) I guess I will. I have two hands,
22 Your Honor. It depends on how the relative discounting
23 of the cost side and the benefit side. So, if you just
24 have, say, you had all your costs just today and you

1 increased the discount rate, that will reduce the
2 cost-effectiveness of efficiency measures, but if you
3 are spreading the costs over time, then it really
4 depends.

5 JUDGE STOCKHOLM: Then it could actually
6 balance out?

7 (Lesser) It's possible.

8 JUDGE STOCKHOLM: I just wanted to
9 understand how the math worked.

10 BY MS. COLLELA:

11 Q. Mr. Puga and Mr. Lesser, did you conduct total
12 resource cost tests with respect to the study that GDS
13 Associates performed?

14 A. (Puga) No.

15 (Lesser) Just to add, GDS Associates did not
16 conduct a total resources cost test either.

17 Q. Not a detailed total --

18 A. (Lesser) What they called a simplified TRC test,
19 which we would argue is not a TRC test.

20 A. (Puga) They avoided including the full costs of
21 the program, the participant cost of the programs.

22 Q. Let's turn to page 93 through 94 of your
23 rebuttal. Here you discuss Mr. Spellman's use of an 80
24 percent long-term market penetration rate for the

1 maximum achievable potential, correct?

2 A. (Puga) Yes.

3 Q. Let's flip to page 29 through 30 of your rebuttal
4 testimony. At the bottom of page 29, going on to page
5 30, you refer to a more comprehensive literature review
6 regarding energy efficiency programs; is that correct?

7 A. (Puga) Yes.

8 Q. Did you, in fact, undertake a comprehensive
9 literature review regarding other energy efficiency
10 potential studies?

11 A. (Puga) It all depends on your definition of
12 comprehensive. For this particular engagement I looked
13 at evidence of programs that have achieved 80 percent
14 penetration.

15 Q. Did you actually do a review of potential
16 studies?

17 A. (Puga) I did a review of documents that --
18 reporting of the findings of potential studies.

19 Q. Documents that reported the findings?

20 A. (Puga) Actually, yes. Documents or papers that
21 report on what are the penetration, maximum penetration
22 levels that are -- have been achieved in the past by
23 other programs, which is what Mr. Spellman used to
24 validate his assumptions as to the penetration of his

1 programs.

2 Q. How many of those reports did you study, did you
3 look at?

4 A. (Puga) Probably from between a dozen, I don't
5 know, papers, yes.

6 Q. Did you in this review look at a study performed
7 by Optimal Energy on behalf of the New York State Energy
8 and Research Development Authority, otherwise known as
9 NYSERDA, for the State of New York in 2003?

10 A. (Puga) No, I did not.

11 MS. COLLELA: I am going to mark a document
12 for identification.

13 JUDGE STOCKHOLM: Counsel has asked a
14 document entitled, "Energy Efficiency and Renewable
15 Energy Resources Development Potential in New York State
16 Final Report Volume 3 August 2003 for NYSERDA", that
17 multi page document is marked for identification as
18 Exhibit 348.

19 (Exhibit 348 marked for identification.)

20 MS. COLLELA: Thank you.

21 Q. You have Exhibit 348 in front of you?

22 A. (Lesser) Yes, we do.

23 Q. And this is -- appears to be the study performed
24 by Optimal Energy on behalf of NYSERDA; is that correct?

1 A. (Puga) That's what the cover reads.

2 Q. Can you take a look at page 328 -- 3-28, please.

3 You see a table on that page identified as Table 3.2.12?

4 A. (Lesser) Yes.

5 A. (Puga) Yes.

6 Q. It's entitled, "Achievable Penetration Rates for
7 Key Residential Measures"; is that correct?

8 A. (Puga) Yes, the name of the title, yes.

9 Q. You would agree that on the left-hand side of the
10 table it indicates end uses -- specified certain end
11 uses; is that correct?

12 A. (Lesser) Yes.

13 (Puga) Yes.

14 Q. The next column identifies specific measures?

15 A. (Panel) That's correct.

16 Q. And then it gives a percentage for over a time
17 range; is that correct?

18 A. (Puga) That is correct.

19 Q. So, if you look at the long-term penetration rate
20 that the farthest year out, 2022, and out of the
21 measures there, which I count as nine, would you agree
22 that all but two show penetration rates at 80 percent
23 and higher at year 2022?

24 A. (Lesser) That's what the table shows. Again,

1 these are just assumptions.

2 Now, I have never seen this report before, so,
3 the key issue is you could put 100 percent. You could
4 put 110 --

5 Q. But it's true that's what they assumed in the
6 study, correct?

7 A. (Puga) That's what they studied, yes.

8 (Lesser) But the critical issue is how realistic
9 is that assumption. Moreover, is that assumption due to
10 natural replacement levels or specific programmatic
11 effects?

12 Q. We can agree that it's based on assumptions that
13 are made, but these were the assumptions made here,
14 correct?

15 A. (Lesser) In 2003, yes.

16 Q. Even at ten years out, at 2012, would you agree
17 that it shows four, five out of those nine measures
18 penetration rate of 75 percent and higher?

19 A. (Lesser) That's what it assumes, yes.

20 (Puga) That's what it shows, yes.

21 JUDGE STOCKHOLM: Are those assumptions or
22 calculations?

23 A. (Puga) They are calculations, conclusions --

24 JUDGE STOCKHOLM: Based on other

1 assumptions?

2 A. (Puga) Assumptions they made in 2003, which are
3 basically -- you always go back to data from prior
4 years. So they had to use -- they did primary research.
5 They had to be based on federal appliance saturation
6 survey that probably dated a few years back.

7 You are talking about projections made in 2003
8 based on data that was several years old projected to
9 2022.

10 MS. COLLELA: Thank you for the
11 clarification, Your Honor.

12 JUDGE STOCKHOLM: I understand the witness'
13 point with regard to the time frame of the testimony. I
14 have also been around the Commission long enough to know
15 if you can predict the price of oil next week you should
16 be in that business.

17 MS. COLLELA: Mr. Lesser?

18 (Lesser) Your Honor, I just want to point
19 out one thing, the previous page of the report, if you
20 look at it, their assumptions they state, "We assume
21 that such programs would provide incentives up to one
22 hundred percent of the incremental measures costs for
23 the measures for which high cost currently appears to be
24 a barrier to consumer purchase."

1 So, in other words, they give away the stuff
2 for free. That's one of the underlying assumptions for
3 their penetration --

4 BY MS. COLLELA:

5 Q. You are saying the assumption is a hundred
6 percent incentives. Is that what you are referring to?

7 A. (Lesser) Yes, I am just reading from the report.

8 Q. Okay, thank you.

9 Dr. Lesser, you formerly worked for the Vermont
10 Department of Public Service, correct?

11 A. (Lesser) Yes, I did.

12 Q. Are you aware -- did you include this in your
13 literature review the study performed by the Vermont --
14 for the Vermont Department of Public Service in January
15 2007 regarding the achievable cost-effective potential
16 for energy efficiency in the State of Vermont?

17 A. (Lesser) You will have to refresh my memory. I
18 don't have the report with me. If you could show it to
19 me.

20 MS. COLLELA: I am going to have this marked
21 for identification, as well.

22 JUDGE STOCKHOLM: Counsel circulated a
23 document entitled Vermont Energy Efficiency Potential
24 Study Final Report January 2007 for the Vermont

1 Department of Public Service. That document has been
2 marked for identification as Exhibit 349.

3 (Exhibit 349 marked for identification.)

4 MS. COLLELA: Thank you.

5 Q. You now have this document marked as Exhibit 349
6 before you?

7 A. (Lesser) Yes, I do.

8 Q. Does this refresh your recollection as to the
9 study?

10 A. (Lesser) Yes. Even though I was not working at
11 the Department of Public Service at the time I am
12 familiar with the study.

13 Q. You worked at the DPS after the study was
14 performed?

15 A. (Lesser) No, no, no. I worked at DPS from 2003
16 to 2004.

17 Q. That's right. Thank you.

18 Can you take a look at page 40, please.

19 Point you to section 4.3, first paragraph, last
20 sentence. Does that indicate there that the study used
21 an achievable penetration rate of 80 percent?

22 A. (Lesser) Yes, it is.

23 Q. Thank you.

24 So, was this study included in your literature

1 review?

2 A. (Puga) Not in mine, no.

3 (Lesser) I actually can comment a little more on
4 the study because I was hired by some of the industrial
5 consumers in the State of Vermont to review the study
6 and comment on it as part of a -- I believe it was a
7 proceeding, although I cannot recall the number of the
8 proceeding.

9 As part of the study, my review, I was able to go
10 through the detailed electronic spreadsheet analysis
11 that was supplied by GDS Associates and I found numerous
12 errors in that study and concluded that the
13 reasonableness of the study was extremely limited, if
14 any. It was just full of errors.

15 Q. You were working for whom when you did this?

16 A. (Lesser) I was working for Coalition of
17 Industrial Customers in Vermont.

18 Q. This study, as far as you know, was accepted by
19 the Vermont Department of Public Service, correct?

20 A. (Lesser) I don't know whether it was formally
21 accepted or not in the proceeding. I don't know.

22 All I know is my review and report pointed out
23 deficiencies in the study and the methodology used and
24 some of the basic assumptions.

1 A. (Puga) May I point out from a couple of questions
2 ago and this one, I would like to clarify a
3 misunderstanding. My analysis of the achievable
4 potential figure used by Mr. Spellman was based on
5 historical achievements of DSM programs.

6 So, it wasn't other potential studies. I don't
7 believe that the proper validation for a forecast is
8 other forecasts but a back cast.

9 Q. You know what? That's a perfect segue to where I
10 was going next.

11 Just so I can clarify, what you are saying is you
12 did not actually do a literature review of other studies
13 for the potential energy efficiency. You looked at
14 actual programs that had been implemented?

15 A. (Puga) That's correct. I looked at some papers
16 and studies that summarized -- and the tables that
17 Mr. Spellman provided himself comparing his findings of
18 his potential assessment to other potential assessments
19 in other jurisdictions.

20 Q. Are you referring to the 2004 analysis that you
21 cited in your testimony at page 30 published by the
22 American Council For Energy Efficient Economy?

23 A. (Puga) That was one of them, yes.

24 Q. One of them, okay.

1 A. (Puga) That was a review not of potential studies
2 but of achievements by programs that were implemented.

3 Q. It wasn't a review of potential studies?

4 A. (Puga) No. It's a review of what were the
5 achievements of various -- which reference are you --

6 Q. Let's turn to page 30 of your rebuttal testimony.
7 If you look at your testimony there starting at line 6.

8 A. (Puga) That is a review of the potential studies.

9 Q. It looked at potential studies?

10 A. (Puga) I looked at another review ACEEE document
11 that referred to achievements of programs in the field.

12 Q. And this particular analysis you indicated some
13 meta analysis?

14 A. (Puga) Yes.

15 Q. Is that indicating that it's a study of other
16 studies?

17 A. (Puga) That is correct.

18 Q. Do you recall how many studies they included in
19 this analysis?

20 A. (Puga) Not really.

21 Q. Do you recall interrogatory response in which you
22 indicated it was 11 studies?

23 A. (Puga) I probably -- if I responded that to the
24 interrogatory I probably went back and looked at the

1 document and cited from the document, yes.

2 JUDGE STOCKHOLM: We will take that answer
3 as subject to check.

4 MS. COLLELA: Thank you.

5 Q. Do you also recall seeing a response to a NYRI
6 interrogatory? The response was from CARI witness,
7 Mr. Spellman, regarding the potential studies that he
8 had looked at?

9 A. (Lesser) Could you show us the response, please.

10 MS. COLLELA: Sure. I think I am going to
11 have this marked for identification.

12 JUDGE STOCKHOLM: What is the document
13 again, Counselor?

14 MS. COLLELA: Response to NYRI
15 interrogatory.

16 JUDGE STOCKHOLM: Okay. That's fine.

17 NYRI interrogatory request number 270
18 directed to witness Spellman and consisting of 31 pages
19 has been marked for identification as Exhibit 350.

20 (Exhibit 350 marked for identification.)

21 Q. Looking at this document, Exhibit 350, do you
22 recall seeing this?

23 A. (Panel) Yes.

24 Q. And does it indicate in the response to

1 subsection A that Mr. Spellman had looked at 195 studies
2 for the potential of energy efficiency?

3 A. (Puga) That's what it says, yes.

4 Q. He attached a table listing those studies,
5 correct?

6 A. (Puga) That is correct.

7 Q. Would you agree that 11 is quite a small portion
8 of 195 studies?

9 A. (Puga) Since all I have is the evidence of the
10 table that Mr. Spellman claims he reviewed, I have no
11 idea to the extent of his review. I have no idea what
12 conclusions of each report and what he used the
13 citations for.

14 (Lesser) I think I should also point out if you
15 look at Appendix A it begins with -- he includes some of
16 his documents, load forecasting reports. So, for
17 example, study number one is northeast utility system
18 1996 forecasts of loads and resources for the period
19 1996 through 2015.

20 I mean when I was at Green Mountain Power I
21 prepared studies like this. In terms of those such
22 studies, providing some sort of definition or
23 documentation of energy efficiency potential, it is
24 rather limited.

1 Q. You are saying that the universe of potential
2 studies of energy efficiency is limited?

3 A. (Lesser) No, no, no. I am not saying that.

4 I am saying that some of the studies he includes
5 as ones he's looking at are essentially forecasts of
6 loads.

7 Q. But can you agree, though, that 11 is a small
8 portion of the amount of studies of potential for energy
9 efficiency that have been done in the past 20 years?

10 A. (Lesser) I think if you are referring to the 11
11 studies in the ACEEE study, if that's correct, then I
12 think there is a bit of confusion because the ACEEE,
13 what that report looked at was a comparison of actual
14 realized savings compared to estimates of the potential.

15 And what the ACEEE found was that the actual
16 realized savings in almost all cases fell far short of
17 the potential studies.

18 Q. That study was based on what year data, do you
19 recall, the 2004 ACEEE study? Do you recall what data
20 they were relying on?

21 A. (Puga) Actually relied on, obviously the
22 potential studies were probably many years before the
23 evaluation documents of impacts that they compare to
24 because obviously the potential estimates are made at

1 the onset.

2 The programs are designed. They are filled over
3 a number of years and then have to wait until the
4 evaluation results come in and then compare what we say
5 we are going to achieve versus what was the actual
6 achievements.

7 Q. The data for the actual achievements would have
8 been 2004 or earlier, correct?

9 A. (Puga) Yes.

10 Q. Have you ever used the Energy Information
11 Administration website to look at data on energy?

12 A. (Lesser) I frequently use that website.

13 Q. You are familiar with the form 861 data available
14 on that website?

15 A. (Panel) Yes.

16 Q. You agree the form 861 is the annual electric
17 power industry report?

18 A. (Panel) Yes.

19 Q. It provides information on the current status and
20 trends of the electric power industry?

21 A. (Puga) Yes.

22 Q. It includes data on the annual electricity
23 savings for the top electric efficiency utilities within
24 the United States?

1 A. (Puga) Yes.

2 Q. Have you attempted to collect data from that
3 database on the annual electricity savings for the top
4 energy efficiency utilities for purposes of this
5 proceeding?

6 A. (Puga) I have seen the reports provided by
7 Mr. Spellman and I went to the website and looked at
8 some of the data. I didn't do substantive search. I
9 did it to satisfy myself that the degree of detail in
10 the programatic savings was reported was not enough to
11 conclude the programs Mr. Spellman is proposing are
12 analogous or similar enough to the programs reported
13 that you could actually draw a conclusion that my
14 programs will achieve the same levels of savings as
15 these programs that are reported.

16 The fact there is a lighting program with
17 such-and-such savings or even a specific technology
18 program, like CFL program, with such-and-such savings,
19 in the reporting forms there is not enough documentation
20 to explain what were the levels of incentives, what were
21 marketing campaigns, the methods to approach the
22 customer.

23 Q. You did look at the statistics for the savings
24 cited for the utilities?

1 A. (Puga) Yes.

2 Q. Do you recall that the data shows that the top 20
3 energy efficiency utilities saved on average about 1
4 percent of their annual kilowatt sales in years 2004,
5 2005 and 2006?

6 A. (Puga) Yes. The top 20.

7 Q. That's right.

8 JUDGE STOCKHOLM: Was New York in the top
9 20? Were any utilities in New York in the top 20?

10 A. (Puga) You got me, Your Honor, I don't remember.

11 JUDGE STOCKHOLM: I am just curious. Never
12 mind.

13 BY MS. COLLELA:

14 Q. Let's turn to page 96 of your rebuttal testimony.
15 On page 96 you talk about Mr. Spellman's assumptions
16 being aggressive; is that correct?

17 A. (Puga) He said it himself.

18 Q. You take issue with the aggressiveness of his
19 assumptions; is that correct?

20 A. (Puga) I think they aren't realistic.

21 Q. We will say unrealistic?

22 A. (Lesser) If you go back to page 94 of our
23 testimony where we discuss Mr. Spellman's presentation
24 of his evidence of the feasibility of achieving high --

1 what I call unrealistically high penetration rates, he
2 justifies those penetration rates by the results of his
3 single question survey.

4 Q. He also justified that based on other items
5 beside the survey, didn't he?

6 A. (Lesser) But the survey also assumed unlimited
7 funding potential, which is simply unrealistic.

8 (Puga) I didn't make a blanket statement in this
9 part of my testimony as to his assumptions. I
10 specifically referred to the fact that Mr. Spellman
11 assumes that a new program hasn't been tested because he
12 doesn't believe in pilots.

13 Launch in the street is going to achieve the same
14 level of savings every year for the life of the program.
15 I mean even -- it's not -- it has never been found to be
16 the case for any kind of customer take up of any kind of
17 marketing or new product or new technology or adoption
18 across anywhere from aviation technology, telephony,
19 consumer products, et cetera.

20 There is always an S-shape curve where you start
21 it slowly and ramp up. And when everybody has that
22 product or nobody wants one anymore, there is a better
23 product available, the update tapers off.

24 Q. Are you familiar, either one of you, with

1 Efficiency Vermont?

2 A. (Lesser) I am very familiar with Efficiency
3 Vermont.

4 Q. You are familiar with when that got started?

5 A. (Lesser) Yes, I am.

6 Q. When was that?

7 A. (Lesser) Subject to check, I believe it was 1992
8 or '3.

9 Q. It wasn't more like 2000?

10 A. (Lesser) I am sorry. Correction. The mass of
11 it, efficiency program, started early 1990s. You are
12 right. Efficiency Vermont as an entity started around
13 2000.

14 MS. COLLELA: I have a document to mark for
15 identification.

16 JUDGE STOCKHOLM: Counsel handed out a
17 document, "Efficiency Vermont, year 2008, Preliminary
18 Savings Claim" dated March 23, 2009. And it has been
19 marked for identification as Exhibit 351.

20 (Exhibit 351 marked for identification.)

21 MS. COLLELA: Thank you.

22 Q. You have before you a document marked Exhibit
23 351?

24 A. (Lesser) Yes, we do.

1 Q. And it is a report appears to be prepared by
2 Efficiency Vermont regarding year 2008 preliminary
3 savings claim?

4 A. (Lesser) Yes, it is.

5 Q. Let's turn to page 3 of the document.

6 A. (Lesser) I would point out for the record we have
7 never seen this study.

8 Q. I assumed not since it's dated March 23, 2009.

9 JUDGE STOCKHOLM: What page, Counsel?

10 MS. COLLELA: Page 3.

11 Q. Actually I think I have my page numbers wrong.
12 Just give me a moment. Please. Sorry, page 1.

13 The first sentence there states, "The 2008
14 savings claim summary provides an overview of the
15 important characteristics of the 2008 electric savings
16 claim and total resources benefit information submitted
17 by Efficiency Vermont to the Vermont Public Service
18 Board," correct?

19 A. (Lesser) That's what it says.

20 (Puga) Yes.

21 Q. Let's turn to page 2 and look at the last
22 paragraph on the page under the title "Load Growth
23 Continues to be Offset by Efficiency."

24 Can you read that for me.

1 A. (Lesser) Sure. It says, "In 2007, Vermont became
2 the first state to offset its projected underline load
3 growth through increased energy efficiency. It also
4 offset load growth in 2008 when new efficiency savings
5 as a percentage of statewide resource requirements (2.5
6 percent) exceeded the Department of Public Service's
7 long-term projected increase and underlying load growth
8 (1.42 percent)."

9 I would actually take issue with the accuracy of
10 the conclusion, but that's what it says.

11 Q. Okay. This was for a program that just began in
12 2000, correct?

13 A. (Lesser) Well, Efficiency Vermont really is not
14 beginning -- didn't begin those programs. They
15 essentially were created to administer programs, many of
16 which had been going on before then since the early
17 1990s and initially started and performed by the
18 utilities themselves.

19 Q. You would disagree that this program has been
20 aggressively implemented? Would you disagree with that?

21 A. (Lesser) I would disagree with Efficiency Vermont
22 has tried to be very aggressive about its
23 implementation. What I would disagree with is how the
24 cost-effectiveness of the implementation, because I

1 don't consider it to be cost-effective.

2 I also disagree with their savings claim and I
3 would disagree with the statement because, not having
4 read the report, there is no evidence of how they
5 evaluated the other factors, such as Vermont's slowly
6 dying economy, that contributed to load growth
7 reductions. Now --

8 Q. But you would --

9 A. (Lesser) Let me continue, if I may.

10 In a response to one of the interrogatory
11 requests -- I don't recall the number -- Mr. Spellman
12 cited a number of utilities that had achieved negative
13 sales or zero sales growth between 2005 and 2006. And
14 he cited those as evidence of utilities with successful
15 energy efficiency programs because sales growth fail.

16 What he failed to note is that what all the other
17 possible reasons, such as weather adjustments and total
18 electric sales, since weather affects sales, he failed
19 to note that in the US as a whole, loads did not grow
20 between 2005 and 2006.

21 He failed to know anything about the economic
22 conditions of those utilities --

23 Q. Well, let's --

24 A. (Lesser) He failed to notice anything about the

1 demographics.

2 Q. Let's put aside the assumptions and inputs you
3 may disagree with, but can we agree that Efficiency
4 Vermont has been aggressively implemented? Can we agree
5 on that?

6 A. (Lesser) Very aggressively implemented and have
7 been generously funded by the state or ratepayers. I
8 think it's not worth it --

9 Q. Can we agree then that aggressive implementation
10 is possible?

11 A. (Lesser) Well, sure. Aggressive implementation
12 is possible, but what's key is not whether the
13 implementation is aggressive or not.

14 The key is what are the results and what are the
15 costs to achieve them? That is the most important
16 thing. That's where we take issue with Mr. Spellman's
17 study and we certainly -- I would take issue with the
18 Efficiency Vermont.

19 JUDGE STOCKHOLM: Let me interrupt here for
20 a second and ask the witnesses if either of you have
21 seen efficiency calculations done in regard to GDP?

22 So, kilowatt hours per GDP measured, which
23 eliminates the economic piece of it. I have heard
24 people say we have got very aggressive energy efficiency

1 goals in New York, but all we need is the recession to
2 meet them.

3 And I wonder if you have seen studies that
4 have looked at efficiency per GDP weather normalized, if
5 you have noticed?

6 (Lesser) I have. In fact, I have done some
7 of the calculations in the past. What they show is that
8 our country as a whole has become more energy efficient
9 over time. That's not necessarily due to any
10 programmatic specific conservation programs, but it has
11 to do with technology marching on.

12 If you look, for example, automobiles. Your
13 typical 1970 automobile was not overly efficient.

14 JUDGE STOCKHOLM: Yeah, but it was fun.

15 (Lesser) It was a lot of fun.

16 And you see now we have far higher
17 efficiency levels. The same is true of many different
18 types of appliances. Industrial processes are far more
19 efficient because those commercial enterprises are more
20 efficient. Plus, we have less manufacturing, which is
21 less energy intensive.

22 So, even if nothing had changed in terms of
23 its per kilowatt hour efficiency, just because you have
24 less energy intensity in the industry, you would say,

1 a-ha, the country has become more energy efficient.

2 JUDGE STOCKHOLM: Have you seen the kinds of
3 studies done in terms of setting goals for programs or
4 judging programs? For example, in response to a
5 question from Counsel you said one of the things that --
6 acknowledging you haven't read the report, but one of
7 the things may not be considered in this report is a
8 falling economy in Vermont.

9 (Lesser) That is correct.

10 JUDGE STOCKHOLM: Are you familiar with any
11 reports that would look or that have looked at energy
12 efficiency in response to -- not in response to energy
13 efficiency results adjusted for GDP?

14 And I guess my question is: Why haven't we
15 heard more about that? It seems to me -- let me go
16 back. It's highly theoretical and I apologize to all of
17 you, but I do want to ask this question. It seems to me
18 bluntly that we don't have the right targets because we
19 can achieve them without achieving what we are trying to
20 achieve.

21 A. (Puga) You make the wrong assumptions. That
22 probably would be correct. One of the things I note
23 about the paragraph on the bottom of page 2 is that he
24 talks about it also said load growth, et cetera, but he

1 also talks about in 2007 Vermont became the first state
2 to offset its projected underline load growth. So the
3 forecast is off.

4 You can remember, Your Honor, back in 2006 nobody
5 dreamt of the bottomless pit recession we are in right
6 now. So the projections throughout the country that
7 we're feeling in sales is in some case are steady and
8 some cases dropping.

9 So if you are measuring against forecast that
10 project the continued load growth and sales reduction is
11 not considered in this study, I presume that's because
12 of the date of publication of this study, which was an
13 effort probably carried out towards the latter part of
14 last year, even the results in the study may not have
15 taken into consideration the depth of the recession.

16 (Lesser) As a former load forecaster, I can tell
17 you that load forecaster's creed is give them a number
18 or give them a date. Don't give them both.

19 JUDGE STOCKHOLM: I think we had a projected
20 price of oil estimated in 1989 at over \$100 a barrel by
21 the year 2000.

22 (Lesser) That was the basis for the PURPLA
23 contract.

24 JUDGE STOCKHOLM: Exactly. And then when we

1 got to 2000 we said, that was such a ridiculous
2 estimate. We will never see \$100 barrel. So forecasts
3 go.

4 Sorry, Ms. Collela.

5 MS. COLLELA: That's okay.

6 BY MS. COLLELA:

7 Q. Let's turn to page 2-4 of the National Action
8 Plan Guide.

9 JUDGE STOCKHOLM: Is that 345, Exhibit?

10 MS. COLLELA: Yes.

11 JUDGE STOCKHOLM: Thank you.

12 Q. We talked earlier about these different terms,
13 technical potential, economic potential, achievable
14 potential. And I think we agreed on the basic way they
15 work.

16 Can you read for me the sentence beginning
17 "Achievable potential."

18 A. (Lesser) Sure. "Achievable potential is the
19 amount of energy use that efficiency can realistically
20 be expected to displace assuming the most aggressive
21 program scenario possible (e.g., providing end users
22 with payments for the entire of incremental cost of more
23 efficiency equipment).

24 Q. Thank you.

1 So it does refer there to the most aggressive
2 programs scenario possible, correct?

3 A. (Puga) Yes.

4 (Lesser) Correct.

5 Q. That's the typical definition used for achievable
6 potential, correct?

7 A. (Puga) The proper terminology would be maximum
8 achievable potential.

9 Q. Thank you.

10 I just want to go back to a couple of statements
11 you made earlier and just make sure we are clear on the
12 record.

13 I believe, Mr. Puga, you talked about the
14 programmatic description that was included in the GDS
15 study saying it was --

16 A. (Puga) Sketchy at best, yes.

17 Q. Somewhat lacking.

18 Let's turn to the GDS report. I will give you a
19 page number here in just a second. Turn to page 48.

20 Maybe you recall after having reviewed the study,
21 isn't it true that page 48 through 95 gives a
22 description of the programs that are being studied here?

23 A. (Puga) Are we talking about page -- the page
24 starting on section five.

1 Q. Yes. So it would be all of section five and
2 section six. You did review this part of the report?

3 A. (Puga) Yes, I did.

4 Q. You would agree in general this is the
5 description of the programs, right, page 48 through 95
6 of the report?

7 A. (Puga) My problem is I couldn't find much program
8 description. I found the numeration of the technologies
9 that the program were going to cover, the residential
10 of the programs would be targeting, but there was
11 nothing programmatic about it.

12 There was nothing that talked about how the
13 marketing campaign would be assembled, whether people
14 were going to be approached in one way or the other. I
15 don't recall seeing that.

16 Q. If you go to page 65, starting with section 5.71,
17 Energy Star Residential Lighting Program, do you see
18 there is a description of the measure the program
19 incentives, projected CFL sales, program design and
20 implementation on the next page? And it goes on for
21 three more pages.

22 Do you see that there?

23 A. (Puga) Yes.

24 Q. Wouldn't you agree then that he performed -- GDS

1 performed the same kind of description in the following
2 pages for the other programs that are there -- that were
3 studied? Wouldn't you agree with that?

4 A. (Puga) Well, in my testimony I referred to the
5 sketchiness of his program descriptions. And the
6 problem is that he talks in general terms what the
7 technologies would be, what the level of incentives
8 would be.

9 He talks about potential trade alliance that
10 might be involved, but there is really no -- when you
11 have a program design on the street you have to describe
12 who the trade allies are specifically. I don't know of
13 the trade allies that he describes, for example,
14 actually exist in the counties that he's addressing with
15 his programs.

16 Q. So he did, in fact, describe the programs. You
17 just take issue with the level of detail?

18 A. (Puga) Absolutely. He is reaching a conclusion
19 that these programs will achieve certain levels of
20 savings. And all those levels of savings are all
21 predicated on the marketing campaigns and how they are
22 carried out.

23 You can have two programs that on the surface
24 might seem completely homologous. One would be very

1 successful because of a very successful marketing
2 campaign and approach to market.

3 May have another program that may not be. And as
4 I say, the devil is in the details. I have no way to
5 ascertain by the description Mr. Spellman provides
6 whether his very aggressive programs would be aggressive
7 enough to reach the 80 percent or high savings potential
8 that he predicates.

9 (Lesser) The other thing I want to point out
10 that, for example, if you go back to his -- in his
11 report, Table 1.3, he shows a 10-year cumulative effect
12 of maximum achievable cost-effective annual cumulative
13 megawatt hour savings from energy efficiency programs
14 with 80 percent market penetration (load zones H, I, J
15 and K). And he shows a number in 2018 of 18,596,880
16 megawatt hours.

17 Now, if you go to the next page, Table 1.4, and
18 Table 1.4 is sources of maximum achievable energy
19 efficiency megawatt hour savings potential. He has a
20 sum, the fourth column of that table, sum of residential
21 and commercial and industrial end use savings. This is
22 maximum achievable. And these are all in megawatt
23 hours. 3,231,539,074 megawatt hours.

24 So, in Table 1.3 he says the maximum achievable

1 savings are 18,597,000 approximately megawatt hours, but
2 then in Table 1.4 he now says they are over 3.2 billion
3 megawatt hours.

4 Q. I think this must have been another item that was
5 revised in the revised report because my table does not
6 say that in the revised report.

7 A. (Lesser) You must have handed us the wrong --

8 Q. I did. I apologize. What we had in our files
9 over there was not the revised report. That was an
10 error. It wasn't a mathematical error. It was just an
11 inadvertent error that was corrected in the revised
12 report.

13 You also stated earlier, when talking about the
14 total resources cost test, that the test that was
15 employed by GDS did not include participant costs.

16 Did you say that?

17 A. (Lesser) That is correct.

18 Q. In fact, on page 10 of the GDS report, RFS-2?

19 JUDGE STOCKHOLM: Is that the report -- do
20 the witnesses have in front of them the report that is
21 in the record?

22 MS. COLLELA: They did not have the revised
23 report that's in the record.

24 MR. BISSELL: Can I request the witnesses be

1 given the correct copy of the report if you are going to
2 reference it and going to ask them questions about it?

3 JUDGE STOCKHOLM: Seems like a reasonable
4 request, Counselor.

5 MS. COLLELA: Yes, Your Honor. I will give
6 them the page I have here.

7 JUDGE STOCKHOLM: Ms. Collela, how much
8 longer do you think?

9 MS. COLLELA: Not very much longer. Maybe
10 15 minutes. Give me a moment to pull that page up.

11 JUDGE STOCKHOLM: Take your time.

12 MS. COLLELA: Thank you.

13 Q. If you look at the second full paragraph there,
14 where the total resources cost test is discussed, does
15 it not say that the costs in this test are the program
16 costs paid by the utility and the participant?

17 A. (Lesser) That's what the total resources cost
18 test is, but in one of the discovery responses
19 Mr. Spellman stated categorically he did not use the
20 total resource cost test. He used a simplified total
21 resource cost test. That excluded participant costs.

22 Q. Just a couple of more questions.

23 A. (Lesser) Would you like to see the discovery
24 response where he says that?

1 Q. No. I think I am going to move on to another
2 line of questioning, thank you.

3 Let's move to page 226 and 27 of your rebuttal
4 testimony -- I am sorry, 26 to 27. On those pages you
5 compare the reliability benefits of a transmission
6 project like NYRI's to an energy efficiency program like
7 that analyzed by GDS in this proceeding, correct?

8 A. (Panel) Yes.

9 Q. Isn't it the case that in recent years energy
10 efficiency programs have, in fact, been considered as an
11 alternative to generation or transmission projects and
12 in effect in the case where reliability constraints are
13 a concern?

14 A. (Lesser) Can you be a little more specific as to
15 where they have been considered and what sorts of
16 programs.

17 Q. Let's take a look back at our National Action
18 Plan guide. Can we go to page 2-2, section 2.3. The
19 heading there is "Potential Studies as a Policy Tool"?

20 A. (Lesser) I see that, yes.

21 Q. If we go to the next page, 2.3.2, section 2.3.2,
22 "Identifying Alternatives to Supply Side Investments."
23 Can you read that first sentence there for me.

24 A. (Lesser) Sure. Says, "Energy efficiency is

1 increasingly being considered as an alternative to
2 supply side investment in generation or transmission
3 resources especially in the context of reliability
4 constraints."

5 Q. So, in fact, studies are performed of energy
6 efficiency programs to determine whether they can be an
7 alternative to supply side projects?

8 A. (Lesser) Yes. I have performed those studies
9 and, in fact, some of the results are published in some
10 of the articles I mentioned previously.

11 There is really several problems. One is that
12 the -- when you are looking at cost-effectiveness and
13 it's typically more in a -- of the studies we were
14 doing, which is the distribution level for addressing
15 radial feeders. When you start looking at avoided T&D
16 cost savings and you put those into a dollars per
17 megawatt basis and then translate those into dollars per
18 megawatt hours, that's simply the wrong comparison.

19 That's why I worked with the Electric Power
20 Research Institute to develop what's called the area
21 investment planning model. And what we did with that is
22 we put energy efficiency and we used the correct
23 economic framework, looking at the lumpiness of
24 transmission distribution investments.

1 Then, to do the comparisons using a dynamic
2 programming approach taking into account load
3 uncertainty. The other thing you need to understand
4 about energy efficiency programs is that there is --
5 it's more common in, say, PJM as well as NYISO and ISO
6 New England, the RTOs that they are using and demand
7 response programs can participate in the capacity
8 auctions.

9 So, they are as alternatives to new generating
10 capacity, but there is a big, big difference between
11 demand response that is callable when the operator wants
12 it, and energy efficiency.

13 Q. Would you agree, though, that in some of these
14 auctions energy efficiency programs are also being
15 allowed to participate?

16 A. (Lesser) PJM is allowing energy efficiency to
17 participate, although their payments for energy
18 efficiency declined to zero over a four-year period.

19 And those energy efficiency programs can only
20 receive payments when their -- after their measurement
21 and verification protocols are affected. And that's the
22 real number of the energy efficiency issue. And I mean
23 I am a believer in energy efficiency.

24 I don't want to spend more for the electric

1 utility than necessary, but when you are talking about
2 using these programs to meet reliability-specific NERC
3 reliability standards, it's -- the measurement and
4 verification issue is absolutely critical because you
5 have to know what savings will you achieve and when.

6 And there is a big, big problem if you can't
7 guarantee that. That's why the RTOs were so hesitant
8 with demand response because they were concerned about
9 the controllability of those resources.

10 MS. COLLELA: Thank you. That's all I have,
11 but my colleague, Mr. Brown, has some questions, too.

12 JUDGE STOCKHOLM: Mr. Brown, I am going to
13 jump in ahead of you for a couple of questions.

14 A couple of questions ago Counsel asked you
15 about that first sentence on page 2-3 under 2.3.2.

16 (Lesser) We have it.

17 JUDGE STOCKHOLM: In response to questions
18 that Counsel asked you about this sentence, Dr. Lesser,
19 you gave two different answers.

20 The first answer was, if I understood
21 correctly, you had a methodological issue and you then
22 worked with and testified a little about that.

23 Would you explain to me what the
24 methodological problem was.

1 (Lesser) Sure. The problem is that the
2 typical approach in looking at energy efficiency
3 investments in the context of reliability planning was
4 that they -- the crux was not what are the energy
5 savings and how does that compare to the generation
6 savings. It's how does it compare to the avoided -- and
7 that's what they used, the term avoided transmission and
8 distribution costs.

9 The idea being that with energy efficiency
10 investments you could either delay or perhaps even
11 entirely obviate the need for transmission distribution
12 to upgrades because as the loads grow ultimately you
13 need bigger circuits and the like.

14 The problem with transmission distribution
15 upgrades -- and they would look at it and compute it on
16 a dollars per megawatt or dollars per kw basis. T&D
17 investments are quite lumpy. You can't build a 1 kw
18 substation or a 1 kw transmission line. At least not to
19 my knowledge. I would look to my esteemed engineering
20 colleague for that, if it's possible.

21 When you start using the wrong margins, when
22 you essentially want to perform, like economists do, to
23 look at marginal costs versus marginal benefits, when
24 you start looking at the wrong margins and assuming they

1 are 1 kw margins, but when the investments are actually
2 much lumpier than that you have a problem.

3 So, what we did is we said, look, let's get
4 rid of the avoided cost approach. Let's look at the
5 actual total costs and compare them over time. And
6 accounting for both uncertainty of load growth --

7 JUDGE STOCKHOLM: The economic community
8 didn't shoot you for doing that, looking at actual cost?

9 (Lesser) Don't tell anyone, Your Honor.

10 We applied that. We looked at the
11 uncertainty of load growth because we found that was the
12 key driver. This is when I was working at Green
13 Mountain Power and we were planning how to serve the ski
14 area's loads when the ski areas were saying, well, we
15 may expand significantly. We may delay a year or two.

16 And we have an obligation to serve. So, we
17 developed this model using what's called the dynamic
18 programming approach, which is similar to a decision
19 tree. And we did that and looked at both costs of the
20 T&D upgrades in the sequence needed that the engineers
21 would tell me, we must have this for reliability.

22 So, if you do this first investment or can't
23 do -- can't replace this feeder unless you replace this
24 substation first. We did those and compared the energy

1 efficiency savings estimates and costs of those programs
2 based on the uncertainty of future load growth.

3 And then essentially we do that with the
4 decision tree, roll the tree back and solve what is the
5 truly least cost alternative given the uncertainty as we
6 understand it. That's the entire premise of that
7 approach.

8 JUDGE STOCKHOLM: Are you aware of any
9 regulatory commissions that have adopted that kind of an
10 approach?

11 (Lesser) I am not aware of any. I have
12 testified in Vermont several times with that approach,
13 but I am not -- specifically I can't tell you whether
14 anyone really adopted it or not.

15 JUDGE STOCKHOLM: Thank you.

16 Yes, Mr. Puga.

17 A. (Puga) I would like to add that I actually fully
18 agree with the full extent of 2.3.2 except that we only
19 agree with the first sentence. In following down says,
20 To answer a potential study can answer the question can
21 efficiency displace needed investments and supply side
22 or transmission resources. Investment decisions,
23 especially those regarding investments to meet future
24 reliability, may require a more detailed potential study

1 than under the previous scenario, which discloses the
2 type of study that Mr. Spellman carried out, very
3 generic, broad area studies.

4 These studies typically focus on specific set of
5 conditions, for example, geographic area and customer
6 loads, to facilitate comparison with alternative
7 solutions.

8 Ideally, the methodologies based on detailed
9 site-specific data to support investment grade analysis.
10 Such a potential study is designed to produce estimates
11 of what can be accomplished from a specific program
12 design rather than on generally aggressively efficiency
13 investments.

14 That's precisely to our point. I participate
15 personally with Con Ed in the design and implementation
16 of selected area network program, which was an effort to
17 replace lighting and chillers in large high rise
18 buildings in a given area served by given transformer in
19 some station.

20 Basically, those programs were predicated on a
21 hundred percent replacement costs. Conde Nast building
22 replaced their chiller based on full cost of the
23 replacement. That eliminated the need to replace the
24 substation, basically digging out the volume and bigger

1 switch gear, et cetera.

2 It's much more cost-effective than the case of
3 Con Edison on a specific selected area than generic
4 energy efficiency programs.

5 JUDGE STOCKHOLM: Completely different.
6 question -- well, not completely different, but when you
7 looked at CARI's submittal did you make any assumption
8 with regard to the program they described as being
9 incremental to, overlapping with, or equivalent to the
10 energy efficiency programs that have been adopted and
11 are being implemented by the New York Public Service
12 Commission?

13 Let me ask the question in a slightly
14 different way so you understand what I am asking. I
15 will use the word incremental, I am sure.

16 Did you have any assumptions from
17 reading Mr. Spellman's study or the GDS study whether
18 the achievements being discussed there and programs
19 being discussed there were incremental to programs that
20 are currently ongoing?

21 A. (Puga) I could not ascertain from reading
22 Mr. Spellman's studies as to who would implement his
23 programs. I think we raised that in interrogatories.

24 Clearly, we asked that question of him in

1 interrogatories. The response was that he had
2 considered the programs at Con Edison and another
3 utility were implemented, but he did not say how that
4 had been considered.

5 So, it's not clear to me to this day whether
6 these programs are incremental or if they include the
7 utilities' programs.

8 (Lesser) It would seem to be the case that since
9 he relied on 2003 and 2001 saturation data, and to the
10 extent that some of these programs such as the EEPS have
11 been adopted subsequent to that, that he may not have
12 really accounted for how these programs would work in
13 conjunction with other existing programs.

14 A. (Puga) Because the saturation data he based the
15 studies on does not distinguish between homes that have
16 or been targeted by Con Edison or by the other
17 utilities, so it's --

18 JUDGE STOCKHOLM: Are you saying basically
19 that his study, in your view at least, might be counting
20 energy efficiency improvements that have already been
21 accomplished?

22 (Lesser) Yes. That's very possible.

23 JUDGE STOCKHOLM: That, I think, is what the
24 question was in my mind, really. Sorry it took me three

1 or four questions to get it.

2 Mr. Brown.

3 MS. COLLELA: I want to follow up on that,
4 Your Honor.

5 JUDGE STOCKHOLM: Okay, fine.

6 BY MS. COLLELA:

7 Q. Actually, isn't it true that when Mr. Spellman
8 looked at the measures that he was going to include in
9 his study and he looked at the households that were
10 using certain appliances, he excluded those households
11 that were already using energy efficiency measures?

12 A. (Puga) That's true, but that was 2003 data. He
13 did not update his saturation numbers for update of
14 existing programs and natural adoption of the measures
15 in the period of five years or --

16 (Lesser) And change of the housing stock, as
17 well.

18 Q. And assuming that the most recent survey was 2003
19 for that area that has been collected by other people,
20 you are suggesting he would have had to collect that
21 data himself?

22 A. (Puga) If you are going to be trying to eliminate
23 transmission in the area on the assumption that your
24 alternative based on efficiency is going to be there,

1 certainly as the construction of the line would take
2 place if it was permitted, then I would say yes.

3 The uncertainties build layer upon layer of
4 assumption. Mr. Spellman's study gives me a great
5 degree of discomfort in order to be able to say, yeah,
6 this is enough to eliminate the load the line would have
7 served. And also have other disagreements as to the
8 attribute comparison between energy efficiency and
9 transmission infrastructure.

10 Q. You are aware that his saturation data did
11 include 2008 data?

12 A. (Puga) Not for everything he did.

13 Q. But for some of the measures. And you also -- go
14 ahead. I am sorry.

15 A. (Lesser) Please, go ahead and finish.

16 Q. And you did testify earlier that to complete a
17 saturation survey for an area as big in population as
18 the southeastern New York area could take up to a year?

19 A. (Puga) I mean on the outset that would be the
20 maximum time, but, see, the utilities which have been in
21 the business of energy efficiency for all these years,
22 you will see that they routinely carry out these types
23 of surveys because they know that the generic available
24 surveys data is not good enough.

1 So perhaps if you went back and looked at all the
2 surveys that Con Ed and other utilities have carried out
3 you could perhaps design targeted surveys that would be
4 carried out in less time.

5 Q. We did establish that he did include Con Ed data
6 in his saturation data, correct?

7 A. (Puga) At this point, to the best of my
8 recollection, I can't recall what he did or didn't.

9 Q. Subject to check?

10 A. (Puga) Subject to check.

11 (Lesser) If you go to corrected Table 1-4 in his
12 report of the 18,600,000 megawatt hours of cumulative
13 savings he is projecting, over fourteen-and-a-half
14 million megawatt hours of those savings or roughly
15 three-quarters are in the commercial and industrial
16 sectors.

17 Now, if you look at Mr. Spellman's report, the --
18 his report is almost entirely devoted to discussions of
19 those residential programs. There is almost no
20 discussion whatsoever of the commercial and industrial
21 programs, yet he's assuming three-quarters of those
22 savings will come from commercial industrial sectors.

23 There is a couple of problems with that. One is
24 those sectors are most likely to implement measures

1 themselves because they are really trying to achieve
2 bottom line savings and because larger users tend to
3 have more sophisticated knowledge about energy
4 efficiency investments than, say, your typical
5 residential person.

6 And also the commercial industrial stock can
7 change very rapidly. For example, you may have an
8 office building and the tenant goes out of business and
9 somebody else comes in and completely guts the building.

10 All the measures you had put in, all the
11 efficient lighting, et cetera, are suddenly gone because
12 instead of, say, an office, now it's going to be a
13 beauty parlor, art gallery, whatever.

14 It concerned both of us greatly that he's
15 projected most of his savings from these commercial and
16 industrial programs but devotes almost no time to
17 discussing how do these programs get implemented. What
18 are the potentials? What are they based on? What are
19 the assumptions? None of that.

20 A. (Puga) In the estimation of the potential savings
21 in the industrial sector is the one sector where he did
22 a top down approach and analysis of potential as opposed
23 to bottom up, which you could argue that he had done it
24 right for residential sector, be more valid, but doing

1 top down approach for estimation of potential savings
2 for industry, which is the thorniest sector to attack
3 with energy efficiency, it is, to me, very uncertain.

4 MS. COLLELA: Thank you. I am going to turn
5 it over to Mr. Brown, now.

6 BY MR. BROWN:

7 Q. Good morning, still.

8 A. (Lesser) Are you going to give us any more paper?

9 Q. Dr. Lesser, most of my questions are directed to
10 you. I'll be fairly brief. I just want a little help
11 understanding some of your rebuttal testimony here, in
12 particular as it relates to the cost/benefit analysis.

13 On page 88 you refer to a societal cost/benefit
14 analysis. Earlier you mentioned that includes
15 externalities?

16 A. (Lesser) Yes, external costs and benefits, sure.

17 Q. Is this sort of the same notion of trying to
18 understand who the client is for the purpose of doing a
19 cost/benefit analysis, so if you are looking at it from
20 the perspective of, say, individual company or
21 individual town versus the state you might consider a
22 different --

23 A. (Lesser) Sure, absolutely.

24 Q. So, when we are saying societal cost/benefit

1 analysis to do something like that, what kinds of --
2 what procedures would you go through? What are the
3 general steps?

4 A. (Lesser) To perform a societal cost/benefit
5 analysis?

6 Q. Yeah.

7 A. (Lesser) The first thing you want to do,
8 obviously, is determine what are the alternatives you
9 are going to be comparing and what's your base case.
10 The second alternative -- I'm sorry, not alternative.

11 Once you have your alternative, then you want to
12 go through and identify the different costs and
13 benefits. Those are both going to include private costs
14 and public or social costs. So, for example, if you are
15 looking at a new transmission line, obviously the
16 private costs are what does it cost to build it.

17 Some of the public benefits are going to be,
18 well, does it, in fact, improve reliability and, if so,
19 by how much? And you can actually come up with a value
20 of improved reliability. It's difficult, but can be
21 done.

22 You might want to look at, well, it's going to
23 lead to -- that transmission line will lead to more
24 efficient dispatch of generation and greater access by

1 lower cost generation, which is going to lead to lower
2 environmental emissions, fewer emissions of SO₂, Nox,
3 that sort of thing, mercury. And those have social
4 benefits, but they would not be considered private
5 benefits.

6 In the case of NYRI, we testified that building
7 NYRI will allow far greater development of renewable
8 resources upstate and that's a social benefit --

9 Q. I don't want to cut you off, but do want to move
10 it along.

11 One of the things you identified is measuring the
12 alternatives. You want to consider the alternatives if
13 doing a societal cost/benefit analysis?

14 A. (Lesser) In any cost/benefit analysis you
15 obviously have to start with what are the alternatives.
16 Otherwise, this is cost-effective compared to what?

17 Q. Including the no action alternative?

18 A. (Lesser) Exactly.

19 Q. You want to identify the potential benefits and
20 costs and put those into some type of cash value,
21 discount them, depending on particular benefit or cost
22 you are looking at you might have different discount
23 rate?

24 A. (Lesser) Typically, we use the same discount

1 rates for benefits and costs. Whether it's a private
2 benefit/cost test or a social benefit/cost test, you may
3 use a different discount rate.

4 That was my discussion earlier with Your Honor
5 about what's the real discount rate, 5.5 percent, et
6 cetera.

7 Q. And then you reduce that to present value so you
8 could do a comparison?

9 A. (Lesser) Yes. In fact, that's a better approach
10 than using benefit/cost ratios.

11 Q. Then, there is some evaluation criteria used
12 sometimes or you sort of stop there and leave it to
13 decision makers or apply some type of criteria for
14 determining whether or not it's a good project?

15 A. (Lesser) Depending on what you are asked to do,
16 yes. You may say there are net present value benefits
17 to this project and this alternative has the highest net
18 present value of all the alternatives considered.

19 That's typically how you would approach it, but
20 you can -- or you can say, well, because if you are
21 doing societal tests there may be other social costs and
22 benefits that are just simply impossible to identify
23 with a degree of accuracy that you may say, well, this
24 is -- here's from what we can identify, this has a

1 positive benefit or it doesn't.

2 You know, actually a renewable portfolio standard
3 is a wonderful example. We impose renewable portfolio
4 standards recognizing that it's a higher cost to build
5 renewables than alternative fossil fuel generation.
6 Otherwise, if the renewables were less costly, you would
7 build them anyway.

8 So, because they are more costly we say, well, we
9 think that benefits, the other societal benefits or
10 renewables are worth that additional cost so we have a
11 policy to do that.

12 Q. I will get to that in a second once we finish up
13 here.

14 You have done this now -- have you done this kind
15 of cost/benefit or benefit/cost -- is there a difference
16 between cost/benefit analysis and benefit/cost analysis?

17 A. (Lesser) Depends who you ask. My former
18 dissertation chairman says yes. He thinks of
19 cost/benefit analysis as the more mechanical tallying up
20 the costs and benefits, but he says benefit/cost
21 analysis is something a bit lost here.

22 I think for the purposes of this proceeding let's
23 call them the same thing.

24 Q. And you mentioned some of the things that are

1 non-market things. I am trying to estimate that are --
2 sometimes hard to agree on how to estimate.

3 For a project like a transmission line you might
4 want to look at impacts on property values, correct?

5 A. (Lesser) That would probably be more considered
6 private. It's an external cost, but it's --

7 JUDGE STOCKHOLM: Some of it's internal.
8 Some of it's external, I think, because in some cases
9 you take the land and taking the land is part of the
10 base project cost.

11 (Lesser) Right.

12 JUDGE STOCKHOLM: In some cases we have seen
13 testimony here where land not taken is still imposed
14 upon.

15 (Lesser) With a visual impact. And there's
16 discussions, debate over what's the effect of seeing the
17 transmission line from a certain distance on a property
18 value.

19 BY MR. BROWN:

20 Q. There is a visual impact but also market impact
21 on the property value apart from the visual impact as
22 well that could be measured, right?

23 A. (Lesser) In theory, sure. You can measure -- if
24 the property sold for \$100,000 before the transmission

1 line and property sold for \$90,000 after the
2 transmission line, and you accounted for all the other
3 potential impacts, the junked cars put on the property
4 during that year, et cetera, that was the measured
5 effect on the property.

6 Q. You could do some type of estimation technique to
7 account for that and then the visual impact might be a
8 separate technique to try to isolate that attribute?

9 A. (Lesser) Yes.

10 Q. So on down the list?

11 A. (Lesser) Yes.

12 Q. How about non-use, might that be an attribute you
13 might want to put some value on?

14 A. (Lesser) Non-use of the affected property?

15 Q. Yeah.

16 A. (Lesser) Do you mean existence value of the
17 property?

18 Q. Yes, existence value of the property. Say it's a
19 really nice state park nearby the proposed project. Not
20 everyone goes to the state park. Some people might
21 value the fact it's there?

22 A. (Lesser) There is a possible impact. If there
23 is, in fact, an impact on the state park. Now, I don't
24 know if -- I would kind of doubt the line is being sited

1 through a state park. I don't know. So --

2 JUDGE STOCKHOLM: There are parties who
3 agree with that, yes.

4 Q. Have you done what we have just been describing
5 as a benefit/cost analysis or cost/benefit analysis for
6 the purpose of the NYRI project?

7 A. (Lesser) We did not. In terms of what we have
8 been discussing in terms of a full societal cost/benefit
9 analysis, no, we were not asked to do that.

10 Q. Do you know: Was that included in the
11 application by anyone, any other consultant, CRA?

12 A. (Lesser) I am not -- I will confess to not having
13 read the entire record or all the documents submitted,
14 so I haven't seen a study. I have seen certainly
15 references in testimony to staff talking about different
16 effects on pollution levels and references to river
17 crossings and that sort of thing, but nowhere did I find
18 all in one place this is the societal cost/benefit
19 analysis.

20 Q. Then in your testimony you mentioned this
21 earlier, too. You used the phrase of -- turn to 18.
22 You used the phrase public policy benefits?

23 A. (Lesser) Yes, I see that.

24 Q. Is that sort of defined in the sense of

1 cost/benefit analysis we were just talking about?

2 A. (Lesser) It can be.

3 Q. Now, because you could evaluate that public
4 policy under cost/benefit analysis?

5 A. (Lesser) Yeah, you could do it several ways. One
6 is, you could attempt to directly calculate the benefits
7 using, for example, if it was reduced greenhouse gas
8 emissions, it might be possible -- difficult, but might
9 be possible to estimate the present value benefits from
10 reduced greenhouse gas emissions through lower sea level
11 impacts. You know the drill.

12 Or you could do it indirectly and say, well, if
13 we perform this policy -- let's say build lots of
14 renewables, we can estimate the increment of cost that
15 will require relative to what we would consider to be a
16 least cost plan of coal plants.

17 Q. Cost-effective approach?

18 A. (Lesser) Establish lower bound on if we impose
19 this policy in any way then we must be assigning at
20 least a value of that cost difference to the policy.

21 Q. That would be where you already decided you are
22 going to implement a policy and trying to decide the
23 most cost-effective way to do it?

24 A. (Lesser) No. It's more if you are deciding to

1 implement a policy. You could say, well, if we did
2 this, what would it cost?

3 Well, it's going to cost us an extra billion
4 dollars. Do we, in fact, value this at more than a
5 billion dollars?

6 JUDGE STOCKHOLM: Is it your testimony that
7 that's actually the order in which decisions are
8 ordinarily made by the government?

9 (Lesser) No, sir.

10 BY MR. BROWN:

11 Q. So, in terms --

12 JUDGE STOCKHOLM: Nor mine.

13 Q. In terms of notion of the public policy benefits
14 being considered, say, within this whole universe of net
15 costs and benefits for the NYRI project, would it make
16 more sense to say there is a benefit to increased
17 generation of renewables that you would say, okay, what
18 are the costs and benefits for that component and add
19 that into the ledgers for costs and benefits for the
20 NYRI transmission line?

21 A. (Lesser) I am not sure I entirely follow you. I
22 think what you are asking -- correct me if I am wrong --
23 is whether you essentially have here the costs and
24 benefits of NYRI are nice and narrowly defined.

1 Q. Societal.

2 A. (Lesser) Societal would also include the other
3 things, like what are we getting from the renewables,
4 that sort of thing.

5 Q. If you had done the cost/benefit analysis,
6 societal cost/benefit analysis, you would include the
7 effects of if they were related?

8 A. (Lesser) Yeah, sure.

9 Q. Of other consequences?

10 A. (Lesser) Yeah. So, if you decided and argue, as
11 we do in our testimony, that without NYRI New York will
12 be unable to develop the wind generation that NYISO has
13 indicated or -- not ISO, the state wants to acquire to
14 meet the RPS, and NYISO has indicated you need
15 transmission to do that, then you would incorporate
16 that. That would be part of the societal benefit, the
17 public policy benefit.

18 Q. There is no, like, separate hurrah benefit. You
19 are not trying to measure the willingness to pay because
20 someone is happy that a policy is about to be met
21 irrespective of what the policy is?

22 A. (Lesser) Um.

23 Q. It's not the policy of being achieved on its own
24 that you are measuring and saying there is a benefit, it

1 is the underlying, okay, there is a benefit?

2 JUDGE STOCKHOLM: Counselor, could I ask you
3 to start that thought again. I am having a hard time
4 following it.

5 (Lesser) I am familiar with many kinds of
6 costs and benefits, societal and private. Hurrah
7 benefit is not in my lexicon.

8 BY MR. BROWN:

9 Q. Now, if you were trying to look at related
10 consequences of you say NYRI's you would include in
11 societal cost/benefit analysis?

12 A. (Lesser) Yes.

13 Q. Say you assume that there was no renewable
14 portfolio standard?

15 A. (Lesser) Okay.

16 Q. Assume there are no added extra tariffs or tax
17 benefits for producing wind power or favoring it over
18 other generation. And you had NYRI there. NYRI is put
19 in place.

20 What kind of generation would sprout up in the
21 upstate region?

22 A. (Lesser) Well, it depends what other sorts of
23 restrictions the state might impose.

24 Q. All else held constant?

1 A. (Lesser) Where are we starting from, Counselor?
2 We might build more nuclear generation. We might build
3 more coal-fired power or gas.

4 Given the responses to that I reviewed from the
5 Department of Public Service witnesses who indicated
6 that they kind of doubted that new coal and nuclear
7 plants would be built in the state, okay, if you take
8 away that, it's probably gasified. Maybe it's pump
9 storage hydro.

10 Q. Basically you are looking for the most
11 cost-efficient?

12 A. (Lesser) Yeah, depending on if it's regulated.
13 Is it regulated? Do you have an open market for --
14 that's going to stay the same for wholesale generation,
15 sure.

16 Q. If we remove the renewable portfolio standard and
17 any subsidies, incentives, we just left it as pure
18 economic efficiency and put the NYRI line down, we
19 wouldn't necessarily see any more wind generation?

20 A. (Lesser) We might not, no. If there is no RPS
21 and wind is more expensive, unless people are really
22 willing to pay for wind on sort of an individual basis
23 or because utilities happen to offer programs -- I am
24 sorry. Wind might be developed if it's the lowest cost

1 resource regardless of an RPS or not.

2 Q. Is that -- in your experience, is wind the lowest
3 cost resource?

4 A. (Lesser) It hasn't been in my experience, no.

5 Q. You have written articles on creating some type
6 of system to help promote renewables, correct?

7 A. (Lesser) Yes.

8 Q. That's because they need something to help
9 sponsor their development?

10 A. (Lesser) Yes.

11 Q. So now looking into two of the public policy
12 benefits that you have identified. One was renewable,
13 encouraging the development of the renewable portfolio
14 standard, achieving the goal.

15 Another was reducing greenhouse gas emissions?

16 A. (Lesser) Yes, and the third was increased energy
17 and resources diversity.

18 Q. Would you agree that a transmission line, one of
19 the reasons you put a transmission line in is if you
20 take advantage of different prices in different markets
21 and help equate those prices?

22 A. (Lesser) Yes.

23 Q. In this case we might be saying --

24 A. (Lesser) That's one reason for building

1 transmission, can be.

2 Q. So that the lower cost transmission generation
3 has the opportunity to take advantage of some higher
4 prices?

5 A. (Lesser) Yeah. You would get -- you would --
6 essentially you are transferring some transaction and
7 increasing economic efficiency because you are moving
8 lower cost generation to a higher use value.

9 Q. I am talking about the generators, the producers'
10 response. They get a higher price. They are going to
11 want to generate more. They can take advantage of that,
12 move it down market, downstate?

13 A. (Lesser) That is correct.

14 Q. That would include coal generators?

15 A. (Lesser) To the extent that they are not fully
16 generating right now, that's possible, yes.

17 Q. And natural gas, right?

18 A. (Lesser) Yes.

19 Q. If we were doing a societal cost/benefit analysis
20 and looking at the effects of NYRI, would you want to
21 then consider the potential for increased greenhouse gas
22 emissions from increased generation of coal?

23 A. (Lesser) You would to the extent that -- but you
24 would also want to look at is that lower cost generation

1 displacing higher cost, less efficient generation in
2 downstate, which it presumably would be.

3 In fact, that's one of the things that the DPS
4 staff says --

5 Q. Let me cut you off right there. You are talking
6 about less efficiency, right? I was talking about
7 greenhouse gas emissions.

8 A. (Lesser) We are talking about the same thing.

9 Q. Not necessarily.

10 A. (Lesser) Let me finish.

11 Let's say we have a generator that's in New York
12 City that has to run a lot, or southern New York, and
13 it's at a heat rate of 10,000 BTUs per kilowatt hour and
14 we can replace that because now with new transmission
15 there is a new more efficient generator of 7,000 BTUs
16 per kilowatt hour that can replace that, that older
17 inefficient will actually come up with -- will have
18 lower greenhouse gases as a result.

19 Q. I mean so you have to basically calculate it all
20 out. You would have to consider --

21 A. (Lesser) You would want to calculate it all out,
22 absolutely.

23 And also consider what are the existing policies.
24 For example, you may have a policy that says we will not

1 build any more coal resources period.

2 Again, so you calculate it within all the other
3 constraints that exist.

4 Q. Whether there is a legal limit, legal
5 restriction?

6 A. (Lesser) Or even if it wasn't a legal
7 restriction, I don't believe New York State has, subject
8 to check, has a legal restriction that says section
9 such-and-such of the losses you cannot build any new
10 coal power plants.

11 But from a realistic standpoint if someone -- I
12 presume if someone proposed a nice new coal plant in
13 upstate New York or downstate or New York City that it
14 would be met with disfavor.

15 JUDGE STOCKHOLM: An understatement.

16 Q. Getting back to what started this line, if you
17 are doing societal cost/benefit for NYRI and there was
18 no renewable portfolio standard, then, you wouldn't
19 count wind power generation as one of its benefits,
20 would you?

21 A. (Lesser) Unless if you determined that, in fact,
22 over time wind generation was, in fact, less costly and
23 it would promote more development because wind
24 generators thought we have a real competitive

1 opportunity here because of the wind resources in
2 upstate New York, et cetera. Then you would count.

3 Q. If wind generation was less costly?

4 A. (Lesser) Yeah, and depending on obviously the
5 alternatives.

6 JUDGE STOCKHOLM: Time check.

7 MR. BROWN: Maybe ten minutes, Your Honor.

8 JUDGE STOCKHOLM: Go ahead.

9 Q. Dr. Lesser, you haven't done any cost/benefit
10 analysis for determining whether the RPS standard is a
11 good policy?

12 A. (Lesser) No, we did not do that.

13 Q. And you haven't done benefit/cost analysis on
14 determining whether RGGI is a good policy?

15 A. (Lesser) No. Nor have we done a study whether
16 increased energy resource diversity is good or not. We
17 took those established public policy goals by the State
18 of New York to achieve that.

19 Q. So, when you call them benefit, it's only in
20 stated policy goals. It's not in the sense of you have
21 done a cost/benefit analysis?

22 A. (Lesser) That is correct.

23 JUDGE STOCKHOLM: In preparing your
24 testimony did either of you look at December 2007 --

1 December 24, 2007 Commission policy statement in the
2 long range planning case?

3 (Lesser) I haven't seen that document, Your
4 Honor.

5 JUDGE STOCKHOLM: Thank you.

6 MR. BROWN: I have got one for you.

7 JUDGE STOCKHOLM: Document circulated by
8 counsel from Energy and the Environment, an article
9 entitled "Blowing in the Wind Renewable Energy Mandates,
10 Electric Rates, and Environmental Quality" with that
11 October 2007 date has been marked as Exhibit 352.

12 (Exhibit 352 marked for identification.)

13 Q. Dr. Lesser, I take it it's your article. It's
14 got your name and photograph on it?

15 A. (Lesser) I neither confirm nor deny that. Yes.
16 It's my article.

17 Q. Dr. Lesser, if you could refer to your
18 conclusion. I would ask if you just read your
19 conclusion into the record.

20 JUDGE STOCKHOLM: From page 3.

21 Q. Page 28 under "Is there any room for realism"?

22 A. (Lesser) "Renewable energy clearly can provide
23 some benefits. However, it has been oversold as a world
24 redeeming panacea. Policymakers who continue to create

1 RPS mandates that are devoid of realism are not doing
2 their constituents any favors.

3 Instead, they are needlessly raising costs for
4 all of us while providing little, if any, of renewable
5 energy's promised benefits. A bit more economic rigor
6 could go a long way not only in evaluating the costs and
7 benefits of renewables, but also in determining the
8 least cost approaches to achieving non-economic goals
9 which, contrary to the beliefs of some, neither
10 economics nor economists disdain."

11 Q. Dr. Lesser, in evaluating NYRI on societal
12 cost/benefit basis, promoting renewable portfolio
13 standard goal, I take it from your opinion of those
14 standards it wouldn't be considered much of a benefit?

15 A. (Lesser) Not necessarily. First off, we weren't
16 asked to do that valuation. And I certainly stand by
17 what I say that there can be -- I think there has been
18 an over emphasis on renewable energy as a panacea, but
19 one of the tenets of cost/benefit analysis, in fact, if
20 there is an established goal -- and in the State of New
21 York there is a requirement to meet a renewable
22 portfolio standard and to achieve certain levels of
23 that, then that's part of the policy.

24 And, therefore, the idea behind that is what is

1 the least cost way of achieving the goal. I may happen
2 to disagree with the goal. Someone else may vehemently
3 disagree with me and think this is great, yes, there are
4 extensive benefits.

5 Q. Again, it's the least cost sort of a different
6 type of analysis, that's the cost-effectiveness
7 analysis?

8 A. (Lesser) No, not really. Least cost, you can't
9 maximize benefits less costs without having least cost.

10 Q. But the idea you already selected the policy?

11 A. (Lesser) That is correct.

12 MR. BROWN: One more document and --

13 JUDGE STOCKHOLM: This is down to three
14 pages.

15 While it's being handed out, Dr. Lesser, I
16 assume this is kind of a general article. It's not
17 aimed at any specific state or Commission policy?

18 (Lesser) Not at all, Your Honor.

19 JUDGE STOCKHOLM: Do you know enough about
20 the RPS program in New York to be able to give me an
21 opinion as to whether or not policymakers in this state
22 continue to create RPS mandates that are devoid of
23 realism?

24 In other words, do the mandates in New York

1 fall within that category or do you not know enough
2 about it?

3 (Lesser) I think the realism of the New York
4 RPS will, in fact -- and achieving it will depend on
5 whether there is sufficient new transmission capacity
6 put in like NYRI.

7 Without any new transmission capacity -- and
8 this is not my opinion. It's NYISO's opinion. It won't
9 be achieved. So, in that sense it's not realistic.

10 JUDGE STOCKHOLM: Are you making the
11 assumption the policymakers assume there will be no new
12 transmission, in that sense they are being unrealistic?

13 (Lesser) That's what the NYISO transmission
14 white paper says, that without this transmission this
15 goal cannot be achieved.

16 JUDGE STOCKHOLM: My question to you is a
17 little bit different. Are the policymakers that are
18 establishing RPS mandates in New York, which is, well,
19 without excluding others, certainly the Public Service
20 Commission, are those mandates which I read here,
21 correct me as you will, as 25 percent of our power being
22 renewable, are those mandates devoid of realism?

23 (Lesser) I don't have enough information to
24 make a statement or conclusion one way or another.

1 JUDGE STOCKHOLM: That was exactly my
2 question. Thank you.

3 Could you identify the document you
4 circulated.

5 (Exhibit 353 marked for identification.)

6 MR. BROWN: Document here marked as Exhibit
7 353, and it's an article from Public Utility
8 Fortnightly. The AG Global Warming Suits Regulation by
9 Litigation October 2004.

10 I believe that was authored by you, Doctor.

11 A. (Lesser) Yes, it was.

12 Q. Dr. Lesser, in this article you are talking about
13 a lawsuit brought by State Attorney General against five
14 of the largest electronic utilities in the nation?

15 A. (Lesser) Yes, sir.

16 Q. And one point you write on page 2, the suit deems
17 these plant emissions said to account for 10 percent of
18 all carbon dioxide emissions in the United States a
19 public nuisance.

20 So I take it you went off of relying on the fact
21 there is about 10 percent of the United States carbon
22 dioxide emissions at issue in this litigation?

23 A. (Lesser) That's according to the allegations of
24 the lawsuit. That was correct.

1 Q. And you relied on that allegation in --

2 A. (Lesser) I didn't independently tally the
3 emissions for all these utilities and compare it to the
4 entire nation's emissions, no.

5 Q. If you turn to the fourth page.

6 A. (Lesser) That would be one there is a heading
7 tallying the benefits.

8 Q. Exactly. Could you read the first bulleted point
9 on that page.

10 A. (Lesser) Yes. The first bulleted point says,
11 "Would a 3 percent annual reduction in CO2 emissions by
12 each of these utilities measurably reduce the impacts of
13 global climate change?"

14 Q. And then if you turn the page above tallying the
15 cost you have a conclusion there. Would you read that.

16 A. "Thus, the answer to the first question of the
17 prudence determination is that the benefits of the
18 lawsuit are likely to be negligible, at least from the
19 standpoint of global climate change and CO2 emissions
20 reductions. This in itself would suggest the lawsuit
21 would not pass a prudence review."

22 Q. What's a prudence review?

23 A. (Lesser) My understanding of it -- and this is
24 as an economist and non-attorney -- is that a prudence

1 review is designed to evaluate the reasonableness of
2 actions taken by a party or parties given their current
3 knowledge at the time and determining whether would a
4 reasonable person have made the same decision.

5 Q. Cost/benefit analysis?

6 A. (Lesser) It's -- I couldn't characterize it as a
7 cost/benefit analysis, no.

8 Q. Now, for NYRI there is -- you are claiming some
9 benefits of added wind generation, increased wind
10 generation, that would be a benefit for greenhouse gas
11 emissions replacing other types of generation, correct?

12 A. (Lesser) Yes.

13 Q. You haven't done any analysis of the benefits of
14 that?

15 A. (Lesser) In terms of the dollar benefits of that,
16 no, I did not.

17 Again, I took that as this is established state
18 policy and so I looked at would NYRI help the state meet
19 its policy goal.

20 Q. I take it from this article, which involved 10
21 percent of the nation's greenhouse gas emissions, you
22 consider this a negligible benefit?

23 A. (Lesser) That would be my conclusion, yes.

24 Q. If we were doing societal cost/benefit analysis

1 for NYRI, two of the projects, the public policy
2 benefits you have identified, probably pretty dubious on
3 the benefit side?

4 A. (Lesser) No. I see where you are going,
5 Counselor, and I think you are being a bit disingenuous
6 about it in that -- hard to believe an attorney being
7 disingenuous, sorry.

8 JUDGE STOCKHOLM: Or in my experience
9 economists, of course.

10 (Lesser) They are worse, Your Honor. If
11 one --

12 MR. BROWN: I don't even have a question.
13 So, I am all done.

14 JUDGE STOCKHOLM: A question or two, if I
15 may.

16 Dr. Lesser, are you aware that the NYISO in
17 New York is looking at a production cost savings,
18 cost/benefit type analysis with regard to the NYRI line?

19 (Lesser) That's my understanding, Your
20 Honor.

21 JUDGE STOCKHOLM: And do you understand that
22 analysis to be limited to a ten-year future time period?

23 (Lesser) That's my understanding, Your
24 Honor. And also from reading some of NYISO witnesses'

1 testimony they say they explicitly do not consider any
2 broader public policy benefits but rather consider that
3 the purview of the Public Service Commission.

4 JUDGE STOCKHOLM: Understood.

5 I don't know if this is factually true so I
6 am going to pose this to you as a hypothetical. I will
7 tell you the way I was informed of the story.

8 That is, Robert Moses. Are you familiar
9 with Robert Moses.

10 (Lesser) No, I am not, Your Honor.

11 JUDGE STOCKHOLM: Robert Moses was one of
12 the leaders that built the Niagara hydro project some
13 hundred years or so ago. And as I have no proof of
14 this, this is hypothetical as far as the record is
15 concerned.

16 But my understanding is that once that
17 project -- the hydro project was built, whatever date
18 that might have been, that Mr. Moses had a serious
19 problem because he couldn't produce electricity as
20 cheaply as it was otherwise available at that time.

21 If you made the assumption, if you made
22 those factual assumptions, wouldn't it -- wouldn't the
23 cost/benefit analysis of a project that was priced above
24 the market necessarily result in a determination that

1 the project is not economic?

2 (Lesser) From a strict private cost and
3 benefit standpoint, that's correct.

4 JUDGE STOCKHOLM: Yes, and I am trying to
5 keep these questions simple.

6 (Lesser) Okay. I won't go --

7 JUDGE STOCKHOLM: Go ahead if you want to
8 expand.

9 (Lesser) The plants on the Niagara River, as
10 well as in the west with the Bonneville Power, certainly
11 with the case of Bonneville Power, those projects were
12 built primarily to stimulate the economy and provide
13 people with jobs.

14 And then the government passed legislation,
15 I believe, under the Bonneville Project Act. And
16 earlier -- I am not sure of the legislation affecting
17 the resources on the Niagara resources. That was around
18 1909, 1910, I believe.

19 The idea was to take the federally generated
20 hydropower and distribute it using what they said within
21 economic transmission distance. It was specifically
22 designed to share the benefits of this, all this nice
23 new cheap hydropower.

24 By the time in the Bonneville case it was

1 far less costly based on -- the government was
2 essentially giving away to everyone for free as well as
3 using it to develop irrigation in the Pacific northwest.

4 JUDGE STOCKHOLM: That project really was
5 very heavily tied to economic development?

6 (Lesser) Yes.

7 JUDGE STOCKHOLM: Let me go back and explain
8 my question. I suspect that there are projects. I
9 suspect one might have been the Niagara Project. I
10 suspect another one may well have been Marcy South.

11 But there are long-term infrastructures of
12 lives of 50, 60 years or longer that when built are
13 marginally cost-effective, maybe even slightly not
14 cost-effective in the short-term, but the value of the
15 Niagara hydropower today is so far beyond I suspect what
16 Robert Moses and the people who built the project ever
17 thought it would be, that it seems to me that a ten-year
18 limited test in terms of determining what is in the
19 long-term public interest is not sufficient.

20 That's a proposition from my head and I'd
21 like to ask you to comment on that.

22 (Lesser) I would agree with that. And I
23 also suggest that when you are dealing with long-lived
24 projects attempting to use a point forecast of both

1 costs and benefits, unless, of course, the costs are all
2 up front and you know this is what it's going to cost,
3 that it makes much more sense to look at some sort of
4 probabilistic approach that tries to account for the
5 fact that none of us can possibly know what the world
6 will look like, I would say, ten years from now.
7 Certainly not 50 years from now, 40 years from now.

8 I testified in a case ten years ago and on
9 the opposite side was Mr. Singer's company, in fact, in
10 Vermont. And it had to do with the prudence of Hydro
11 Quebec and Vermont signing long-term 25-year agreement
12 with Hydro Quebec.

13 At the time the finding was made that this
14 power will never be cost-effective. And we trotted out
15 various people saying, this power is far more expensive
16 than the market will ever be. I argued that yes, it is
17 cost-effective, but lost.

18 What it turns out now that power is
19 extremely cost-effective because no one predicted what
20 was going to happen to fuel costs.

21 I would agree it's critical to incorporate
22 some sort of overall range of possible outcomes that can
23 give you a better idea. Even then, there are simply
24 things you just can't predict.

1 JUDGE STOCKHOLM: How do you address the
2 criticism I have often heard of trying to look at
3 benefits over a 50-year period?

4 If you go much beyond ten years, although
5 you could argue 15 maybe, but if you go much beyond
6 that, when you present value the benefits, the value of
7 the benefits 50 years from now may look like a big
8 number in 50 years but today it's worth a penny.

9 How do you deal with that kind of criticism
10 of looking at longer term benefits?

11 (Lesser) There are several approaches you
12 can take. Some people like to use -- essentially not
13 discount those benefits at all and say, in these kinds
14 of public policy situations, including greenhouse gases,
15 we should not discount the future at all.

16 In fact, I have seen some people apply
17 negative discount rates, which taken to its logical
18 conclusion leads to results that are completely bizarre.

19 You know, it's really hard. Unless you are
20 going to say, we are not going to discount the future as
21 much as the present, or we're not going to discount the
22 future at all, or we are going to create some sort of
23 scenarios where we think that this investment has a
24 tremendous potential, that's -- but we really don't know

1 what it is yet. It's very difficult.

2 JUDGE STOCKHOLM: Thank you. We will take
3 our lunch break. Be back at 20 to 2:00. Thank you.

4 (Recess taken.)

5 JUDGE STOCKHOLM: Judge Phillips and I have
6 been informed of what I will call a momentous
7 announcement. We want to talk about it and think about
8 it and go back on the record. We will take a ten-minute
9 recess.

10 (Recess taken.)

11 JUDGE STOCKHOLM: Mr. Singer.

12 MR. SINGER: Yes, Your Honor.

13 JUDGE STOCKHOLM: Do you have an
14 announcement?

15 MR. SINGER: Yes. As I said off the record,
16 we have discussed a couple of times in the last two days
17 the FERC order that came out, I believe it was on
18 March 31st, rejecting New York Regional Interconnect's
19 request for rehearing with respect to the New York ISO
20 CARIS process.

21 Based on that order from the FERC, the
22 investors have decided that the financial risks of cost
23 recovery are too great at this point in time, and as a
24 result they are withdrawing their Article VII

1 application.

2 JUDGE STOCKHOLM: Thank you.

3 We have discussed the implications of that
4 statement with regard to this record in this case, and
5 have reached the following conclusions.

6 Number one, I believe we should enter into
7 the record before we close the record the exhibits that
8 have been identified today, numbered 326 through 353. I
9 will consider the motion has been made to enter those
10 into the record. Is there any objection?

11 Hearing none, those exhibits will be taken
12 into the record.

13 (Exhibits 326 through 353 received in
14 evidence.)

15 We also are going to adjourn today. I
16 wouldn't expect any hearings to go forward under all the
17 circumstances, and we will probably simply close this
18 case, but I don't think that that's advisable until two
19 things happen.

20 First, I would like to ask NYRI if they
21 would please file a letter with the Secretary
22 withdrawing the case; however you want to say that.
23 Circulate that letter to the parties and then we will
24 give the parties one week -- can you do that by Monday,

1 Mr. Singer?

2 MR. SINGER: Yes.

3 JUDGE STOCKHOLM: One week from Monday.

4 If any of the parties believe for any reason
5 that this case needs to remain open for any purpose, the
6 parties should advise us. If we get no one who suggests
7 -- no one who argues that this case ought not to be
8 closed, anybody argues this case should be -- unless
9 someone argues this case should be continued, we fully
10 expect to close this case and will do so in a ruling or
11 a Secretary notice, I am not sure which, a week from
12 Monday.

13 Anything from the parties on this?

14 Ms. Wilkinson.

15 MS. WILKINSON: Mr. Blow can go.

16 JUDGE STOCKHOLM: Mr. Blow, okay, fine.

17 MR. BLOW: Your Honor, I have sort of been
18 -- watched this unfold in another case, in 01-T-1474,
19 the Cross Hudson case, where an arguably somewhat
20 ambiguous letter came into the Secretary withdrawing or
21 relinquishing a certificate or whatever -- relinquishing
22 a certificate of whatever.

23 Then there was new investors that came,
24 purchased the rights -- it's a little different, but I

1 think it's analogous enough to bring up the point.

2 And then there was an argument at the ISO
3 and ultimately at FERC as to what queue position that
4 new -- the new company had, and FERC ultimately decided
5 that the new company should -- the ISO should have
6 bumped them from their queue position and ultimately put
7 them back into a different queue position.

8 In any case, just my suggestion, that NYRI
9 make very clear what its intentions are with respect to
10 related processes, too, if that's at all possible, only
11 because it's one of the things that can be problematic
12 down the road as to how to handle things.

13 JUDGE STOCKHOLM: I understand your point,
14 and I will ask, Mr. Singer, to the extent that you can,
15 to advise in your letter to the Secretary what your
16 intent is with regard to this project in the NYISO's
17 process.

18 MR. SINGER: Yes, we will do that.

19 JUDGE STOCKHOLM: Thank you, sir.

20 Ms. Wilkinson.

21 MS. WILKINSON: Your Honor, I think I echo
22 some of Mr. Blow's concerns. Our concern is this: This
23 is a voluntary withdrawal and, first of all, any future
24 Article VII application, it's our position, would start

1 from ground zero, day zero, with respect to its filing
2 and review by the Commission. If this is withdrawn,
3 that it wouldn't be picked up somewhere in the middle of
4 the record and continued.

5 But the other concern we have is with
6 potential impacts, if the investors decide to bypass New
7 York State and go directly to FERC, that the state may
8 have an incomplete record here, that we have other
9 panels and other witnesses who are going to go and on
10 which a record was going to be developed.

11 And if NYRI decides it's going to create or
12 make a legal argument that the state -- it couldn't get
13 process in the state, and go on to FERC and bypass the
14 state, it would be an incomplete record and it may
15 disadvantage the state, and particularly with the
16 question of need.

17 JUDGE STOCKHOLM: Okay. A couple of
18 different questions you asked.

19 First, with regard to picking up this record
20 in the middle, I find that highly unlikely that anything
21 like that would happen. What may happen, however, is
22 that the record made in this case may be deemed
23 appropriate, or sufficiently relevant and material, to
24 be included in a future record, whether it's witnesses'

1 testimony or exhibits or maps or whatever it may be may,
2 may well in the future be relevant in another Article
3 VII proceeding as, in fact, the Conjunction exhibits and
4 I think testimony was included in that filing as well,
5 but I wouldn't swear to that.

6 But, in any event, materials from the
7 Conjunction record are in this record and do have some
8 degree of relevance to what we are doing here, not
9 withstanding the fact that their environmental studies
10 at this point are somewhat aged.

11 MS. WILKINSON: That's not my -- that wasn't
12 my concern.

13 JUDGE STOCKHOLM: I understand.

14 I think your concern in terms of starting
15 this in the middle is extremely unlikely. The only
16 reason I would say it would never happen is because
17 obviously there are those above me who could order that
18 it happen.

19 But, in my opinion, I don't think that will
20 ever happen. It wouldn't go back in the middle of the
21 case. There would be an argument at most, I think,
22 about how relevant what we have in the record today may
23 be to another case with another applicant.

24 However, lest it was not clear the way I

1 phrased this earlier, Mr. Singer, one of the things that
2 I would appreciate it, if you can, to address in your
3 letter is whether NYRI has any intention of seeking
4 certification from FERC.

5 Sounds to me like the answer to that would
6 be no, but I leave that up to you to decide how to
7 address.

8 MR. LANIADO: Your Honor.

9 JUDGE STOCKHOLM: Yes, Mr. Laniado.

10 MR. LANIADO: I know NYRI should be able to
11 withdraw an application with all the heartache we tried
12 to cause them right now. I have a problem admitting the
13 testimony of Lesser and Puga.

14 JUDGE STOCKHOLM: Subject to the outstanding
15 motions.

16 MR. LANIADO: Not only that. I was about to
17 cross and then the application was withdrawn, for fear
18 of my cross, of course.

19 MS. BARISH STRAUS: I had cross, too, Your
20 Honor. I was planning to do that, too.

21 JUDGE STOCKHOLM: So, it's really in fear of
22 the authorities in New York that this application is
23 withdrawn?

24 MS. BARISH STRAUS: We did plan this during

1 lunch. We were ready.

2 JUDGE STOCKHOLM: Then I must admit that I
3 should have put you at the front table if you had that
4 much power.

5 MR. LANIADO: I only bring this up what you
6 said the Conjunction record was used for.

7 MR. BLOW: I would echo Mr. Laniado's
8 concern. We have serious concerns.

9 JUDGE STOCKHOLM: I will solve this problem
10 very easily. Hang on just one second.

11 We will grant staff's motion to strike the
12 testimony of this panel to the extent that staff
13 identified that testimony in its motion. That should
14 solve that problem.

15 Is there anything else we need to discuss on
16 the record?

17 Yes, Mr. Klucsik.

18 MR. KLUCSIK: By comparison a pedestrian
19 matter, your Honor.

20 The bench has outstanding a request for
21 additional information on EMF to CARI. Does the bench
22 intend to persist in that request in light of recent
23 developments?

24 JUDGE STOCKHOLM: No. In terms of getting

1 that answer in writing, no, I don't think the record
2 needs that, but the bench out of curiosity would like to
3 know generally what your witness found if you know.

4 MR. KLUCSIK: I do, your Honor.

5 The short answer is that undergrounding
6 provides minimal shielding from magnetic fields, and
7 that the proximity of the cables one to another does
8 have an effect on magnetic field strength.

9 I think your third question was what would
10 be the required setback in order to achieve a 0.2
11 milligauss field strength level with underground cables
12 at 36 inches one from another. And based on our
13 expert's calculation, that answer is about 400 feet.

14 JUDGE STOCKHOLM: That would be an
15 interesting issue to pursue on this record, in any
16 event, but thank you for that. I appreciate that.

17 MR. KLUCSIK: You're welcome, Your Honor.

18 JUDGE STOCKHOLM: Is there anything else
19 that we need to do on the formal record?

20 MR. BLOW: Your Honor.

21 JUDGE STOCKHOLM: Yes, Mr. Blow.

22 MR. BLOW: It just hit me that exhibits 285
23 and 286 were marked but not received in evidence.

24 JUDGE STOCKHOLM: That's correct. There's

1 no foundation for them.

2 MR. BLOW: Subject to Mr. Laniado's --

3 JUDGE STOCKHOLM: Besides, your motion was
4 granted. Moot.

5 MR. BLOW: That's fine.

6 JUDGE STOCKHOLM: I should have started that
7 quickly in the first week, right?

8 All I can say is the last thing on the
9 record is when we walked in here three weeks ago I asked
10 the parties -- I advised parties that we had a very
11 large task in front of us, a lot of which we have
12 accomplished, and I asked you all to do so in an
13 efficient and professional manner. I compliment you all
14 on having achieved that goal, at least.

15 I regret missing the on site visit, but
16 beyond that, at least, if NYRI would get a letter to the
17 Secretary and parties on Monday. The parties have one
18 week if they want to respond in any way to that letter.

19 If there are no responses, I expect that
20 this case will be closed, I am going to guess actually
21 by the Secretary, a week from Monday.

22 Thank you all very much, and have an
23 enjoyable weekend.

24 (Hearing adjourned.)

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