Catherine L. Nesser Assistant General Counsel Legal Department



December 16, 2010

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223-1350

Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-G-1016 – Petition of The Brooklyn Union Gas Company for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program

Case 08-G-1017 – Petition of KeySpan Energy of Long Island for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Gas Energy Efficiency Program

Case 09-G-0363 – Petitions for Approval of Energy Efficiency Portfolio Standard (EEPS) Gas Energy Efficiency Programs

NOVEMBER 2010 SCORECARD REPORTS

Dear Secretary Brilling:

Pursuant to the Commission's orders in the above captioned proceedings and the Department of Public Service Staff guidelines issued September 13, 2010, attached please find the November 2010 scorecard reports for The Brooklyn Union Gas Company d/b/a National Grid NY and KeySpan Gas East Corporation d/b/a National Grid gas energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High-Efficiency Heating and Water Heating and Controls Programs;
- Industrial Programs;
- Commercial Energy Efficiency Programs;

- Gas Enhanced Home Sealing Incentives Programs;
- Residential ENERGY STAR® Gas Products Programs; and
- Multifamily Energy Efficiency Programs.

Respectfully submitted,

/s/ Catherine L. Nesser Catherine L. Nesser Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)
Steven Keller, DPS Staff (via electronic mail)
William Saxonis, DPS Staff (via electronic mail)
Kathryn Mammen, DPS Staff (via electronic mail)
Teresa Picarazzi, DPS Staff (via electronic mail)
Edward White (via electronic mail)
Janet Gail Besser (via electronic mail)

Cathy Hughto-Delzer (via electronic mail) Janet Audunson

Active Parties in Case 07-M-0548 via EEPS listserv

THE BROOKLYN UNION GAS COMPANY d/b/a NATIONAL GRID NY

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in New York City showed signs of slow growth in November 2010. The program manager has been actively collaborating with internal trade partners to assist with promoting residential heating programs to heating contractors, builders and other various trades groups. The program manager has also established active dialogs with key personnel at Con Edison and NYERDA to develop strategies on collaborating efforts to promote and grow New York City energy efficiency programs.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

In November, National Grid completed its fall marketing campaign that promoted the energy efficiency residential heating programs. This campaign was designed to assist with the growth and development of the high-efficiency residential gas heating market for New York City. Additional marketing efforts are scheduled for the first quarter of 2011 which will include e-mail blasts, direct mail, and web banner ads.

(b) Evaluation Activities

There are no evaluation activities to report.

(c) Other Activities

Contractor Events

| Date | Topic | Location | Audience Type |
|----------|------------------------------|-------------|---------------------|
| 11/17/10 | Heating Contractor Breakfast | Brooklyn, | Heating Contractors |
| 11/1//10 | Rebate Presentation | NY | |
| 11/30/10 | Con Edison's Heating and | Queens, NY | Heating Contractors |
| | Cooling Rebates Presentation | Queens, N i | |

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program/Project: Industrial Program **Reporting period:** November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Energy Products delivery team, along with energy efficiency support, continues to conduct meetings with industrial customers and to build inventory towards the 2010 and 2011 savings goals.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Efficiency, Energy Products delivery team and Marketing will commence in December and early January to discuss marketing efforts for next year. The meetings will establish the required planning for a successful effort. All brochures are being evaluated against the new consolidated Technical Manual for accuracy and will be revised along with new dates reflecting the 2011 program year.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the program manager and program staff have been completed. These interviews provide the evaluation team with an in-depth understanding of the program's inner workings. These interviews will also help the evaluation team develop the program surveys administered to program participants and nonparticipants.

(c) Other Activities

Energy Efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA"). A presentation to the AIA NY Chapter is scheduled for January 2011.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Industrial Program
Reporting period: November 2010
Report Contact person: Lynn Westerlind

5. Additional Issues

Program/Project: Commercial Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Energy Products delivery team, along with energy efficiency support, continues to conduct meetings with commercial customers and to build inventory towards the 2010 and 2011 savings goals.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. Meetings between Energy Efficiency, Energy Products delivery team and Marketing will commence in December and early January to discuss marketing efforts for next year. The meetings will establish the required planning for a successful effort. All brochures are being evaluated against the new consolidated Technical Manual for accuracy and will be revised along with new dates reflecting the 2011 program year.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the program manager and program staff have been completed. These interviews provide the evaluation team with an in-depth understanding of the program's inner workings. These interviews will also help the evaluation team develop the program surveys administered to program participants and nonparticipants.

(c) Other Activities

Energy Efficiency presentations are being scheduled with various New York professional association chapters such as AEE, ASHRAE, USGBC and AIA. A presentation to the AIA NY Chapter is scheduled for January 2011

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Commercial Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

5. Additional Issues

Program/Project: Gas Enhanced Home Sealing Incentives Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) Conservation Services Group (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services, secure contractors, and train contractors to deliver energy saving measures to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid reached out to potential customers by: 1) sending a targeted e-mail blast and direct mail campaign with custom messaging/imagery to the "Eco Warrior" customer segment (*i.e.*, customers who are environmentally conscious and motivated) and the "ROIer" customer segment (*i.e.*, customers who are seeking a return on investment); 2) sending bill inserts to residential gas heating customers starting November 1st; and 3) continuing to feature information on the Power of Action web site and promote the program at events and with the BPI contractor network.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid has attended the Building Performance Contractors Association meetings and presented information about the Gas Enhanced Home Sealing Incentives Program. National Grid is also working with the Pratt Center for Community Development on customer outreach.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

National Grid continues to seek BPI-accredited companies through various resources that include the Building Performance Contractors Association (BPCA). Currently, fourteen participating contractors have signed onto the program and contractor training has taken place.

Program/Project: Gas Enhanced Home Sealing Incentives Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

5. Additional Issues

Program/Project: Residential ENERGY STAR® Gas Products Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program rebate applications were developed and posted to the National Grid Energy Efficiency website. See link to Residential ENERGY STAR® Gas Products Program rebate application: https://www.powerofaction.com/dnyproducts/. Point of purchase advertising collateral continues to be displayed near product shelves at select New York City Home Depot retail stores. Feedback from store management was very positive.

Promotional e-mails were distributed to customers within our "EcoWarrior" customer segment (*i.e.*, customers that are environmentally focused and motivated) and "ROIer" customer segment (*i.e.*, customers that want to save money and identify benefits from their financial investments).

In November, a cover letter explaining the program along with rebate forms was mailed to numerous window contractors in National Grid's New York City service territory.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential ENERGY STAR® Gas Products Program once it has been in place for at least six months.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

Program/Project: Residential ENERGY STAR® Gas Products Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program/Project: Multifamily Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was submitted on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials are being used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Efficiency, Energy Products delivery team and Marketing will commence in December and early January to discuss marketing efforts for next year. The meetings will establish the required planning for a successful effort. All brochures are being evaluated against the new consolidated Technical Manual for accuracy and will be revised along with new dates reflecting the 2011 program year.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

(c) Other Activities

Energy Efficiency presentations are being scheduled with New York professional association chapters such as AEE, ASHRAE, USGBC and AIA. A presentation to the AIA NY Chapter is scheduled for January 2011

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Multifamily Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

5. Additional Issues

| D 41.14.4 | m p 11 H; C C 14/N; 10:1 |
|---|--|
| Program Administrator Month | The Brooklyn Union Gas Company d/b/a National Grid November 2010 |
| Filing | Expedited Fast Track Gas Energy Efficiency Programs |
| rung | Expedited Fast Track Gas Energy Efficiency Flograms |
| Program Administrator (PA) and Program ID | NGRIDGA03 |
| Program Name | Residential High-Efficiency Heating and Water Heating and Controls Program |
| Program Type | Residential Rebate |
| | |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | _ |
| | |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | 54,276 |
| Monthly Net Therm Goal | 30,944 |
| Percent of Monthly Therm Goal Acquired | 175% |
| 1 Clean of Worlding Therm Goal Acquired | 17570 |
| Net Lifecycle kWh acquired this month | - |
| | 1.007.210 |
| Net Lifecycle therms acquired this month | 1,027,319 |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | - |
| The cumulate ATT acquired to date | |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| | |
| Net first-year annual therms acquired to date | 341,331 |
| Net first-year annual therms acquired to date as a percent of annual goal | 61% |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | 37% |
| Net cumulative therms acquired to date | 341,331 |
| | |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | 6,396,557 |
| 2 | |
| Committed' Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | 54,276 |
| | |
| Costs | |
| Total program budget | \$ 3,421,717 |
| Administrative costs | \$ 45,667 |
| | \$ 5,576 |
| Program Planning | |
| Program Planning Marketing costs | \$ 15,109 |
| | \$ 15,109 \$ - |
| Marketing costs | |
| Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - \$ 176,225 |
| Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation | \$ - \$ 176,225 \$ (4,122) |
| Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation | \$ |
| Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation Total expenditures to date | \$ - 176,225 \$ (4,122) \$ 20,214 \$ 2,073,362 |
| Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation | \$ |

| Program Administrator | The Brooklyn Union Gas Company d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | Expedited Fast Track Gas Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGA03 |
| Program Name | Residential High-Efficiency Heating and Water Heating and Controls Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | 2,238 |
| Number of program applications processed to date ⁴ | 2,238 |
| Number of processed applications approved to date ⁵ | 2,238 |
| Percent of applications received to date that have been processed | 100% |

NOTES

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{\}rm 9}\,$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| Program Administrator | The Brooklyn Union Gas Company d/b/a National Grid |
|--|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| · · · · · · · · · · · · · · · · · · · | |
| Program Administrator (PA) and Program ID Program Name | NGRIDGC03 |
| Program Type | Industrial Program Commercial Retrofit |
| 110gram Type | Commercial Retroit |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | 259,824 |
| Monthly Net Therm Goal | 65,250 |
| Percent of Monthly Therm Goal Acquired | 398% |
| Net Lifecycle kWh acquired this month | |
| Not Energete k wil acquired this month | |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| | |
| Net first-year annual therms acquired to date | 290,529 |
| Net first-year annual therms acquired to date as a percent of annual goal | 37% 42% |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date | 290,529 |
| The cumulative decime to date | 270,027 |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| Commission 3 Toronto (contract commission) This Manual | |
| Committed' Impacts (not yet acquired) This Month Net First-year annual kWh committed this month | |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | 259,824 |
| | 237,024 |
| Costs | |
| Total program budget | \$ 3,573,772 |
| Administrative costs | \$ 10,590 |
| Program Planning | \$ 652 |
| Marketing costs | \$ 1,045 |
| Trade Ally Training | \$ - |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ 11,769 |
| Direct Program Implementation | \$ 3,195 |
| Evaluation | \$ 5,654 |
| Total expenditures to date | \$ 580,192 |
| Percent of total budget spent to date | 16% |
| | |
| | |

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NOTES

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{9}\,}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| Duornom Administrator | The Breeddyn Heign Coe Company d/h/s N-ti1 C-1 |
|--|---|
| Program Administrator Month | The Brooklyn Union Gas Company d/b/a National Grid November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGC06 |
| Program Administrator (PA) and Program ID Program Name | Commercial Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Acquired Impacts This Month | |
| | |
| Net first-year annual kWh ¹ acquired this month Monthly net first-year annual kWh Goal | _ |
| Percent of Monthly Net kWh Goal Acquired | - |
| reicent of Monthly Net Kwii Goal Acquired | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | 16,225 |
| Monthly Net Therm Goal | 39,319 |
| Percent of Monthly Therm Goal Acquired | 41% |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | _ |
| Net first-year annual kWh acquired to date as a percent of annual goal | 0% |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| | |
| Net first-year annual therms acquired to date | 55,821 |
| Net first-year annual therms acquired to date as a percent of annual goal Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | 13% 8% |
| Net cumulative therms acquired to date | 55,821 |
| | 55,021 |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | |
| Net Utility Peak kW committed this month Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month Net First-year annual therms acquired & committed this month | 16,225 |
| | |
| Costs | |
| Total program budget | \$ 1,889,773 |
| Administrative costs | \$ 18,152 |
| Program Planning | \$ 1,348 |
| Marketing costs | \$ 3,801 |
| Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - \$ 34,082 |
| | |
| Direct Program Implementation | \$ 2,370 \$ 8,226 |
| Evaluation Total expenditures to date | \$ 8,226 \$ 283,098 |
| * | \$ 283,098 15% |
| Percent of total budget spent to date | 15% |
| | |

| Program Administrator | The Brooklyn Union Gas Company d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGC06 |
| Program Name | Commercial Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 12 |
| Number of program applications processed to date ⁴ | 12 |
| Number of processed applications approved to date ⁵ | 12 |
| Percent of applications received to date that have been processed | 100% |

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{^{9}\,}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}\,$ 3-year goal represents goal through 2011.

| Program Administrator | The Brooklyn Union Gas Company d/b/a National Grid |
|--|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGA09 |
| Program Name | Gas Enhanced Home Sealing Incentives Program |
| Program Type | Residential Rebate |
| Acquired Invests This Month | |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | 20,777 |
| Percent of Monthly Therm Goal Acquired | 0% |
| Net Lifecycle kWh acquired this month | - |
| | |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| | |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | 0% |
| Net cumulative therms acquired to date Net cumulative therms acquired to date | - |
| The same of the sa | |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| The state of the s | |
| Costs | |
| Total program budget | \$ 1,943,577 |
| Administrative costs | \$ 17,524 |
| Program Planning | \$ 911 |
| Marketing costs | \$ 21,875 |
| Trade Ally Training | \$ - |
| | |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | - |
| Direct Program Implementation | \$ 170 |
| Evaluation | \$ 1,768 |
| Total expenditures to date | \$ 162,367 |
| Percent of total budget spent to date | 8% |
| | |

| Program Administrator | The Brooklyn Union Gas Company d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGA09 |
| Program Name | Gas Enhanced Home Sealing Incentives Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | - |
| Number of program applications processed to date ⁴ | - |
| Number of processed applications approved to date ⁵ | - |
| Percent of applications received to date that have been processed | |
| | |

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{^{\}rm 9}\,$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| | The Dreeklyn Union Coe Company d/h/s N-+:1 C-:-1 |
|---|---|
| Program Administrator Month | The Brooklyn Union Gas Company d/b/a National Grid November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGA11 |
| Program Name | Residential ENERGY STAR® Gas Products Program |
| Program Type | Residential Rebate |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| Net First-year annual therms acquired this month | 160 |
| Monthly Net Therm Goal | 1,994 |
| Percent of Monthly Therm Goal Acquired | 8% |
| Net Lifecycle kWh acquired this month | |
| | |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ¹⁰ Net cumulative kWh acquired to date | _ |
| Net cumulative kwii acquired to date | |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ Net NYISO peak kW reductions acquired to date | 0 |
| Net N 130 peak kw feductions acquired to date | U |
| Net first-year annual therms acquired to date | 271 |
| Net first-year annual therms acquired to date as a percent of annual goal | 2% |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | 1% 271 |
| Net cumulative therms acquired to date | 2/1 |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | 160 |
| | |
| Costs | |
| Total program budget | \$ 60,000 |
| Administrative costs Program Planning | \$ 4,149 \$ 98 |
| Marketing costs | \$ - |
| Trade Ally Training | \$ - |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ 85 |
| Direct Program Implementation | \$ 18 |
| Evaluation | \$ 190 |
| Total expenditures to date | \$ 26,995 |
| Percent of total budget spent to date | 45% |
| | |

| The Brooklyn Union Gas Company d/b/a National Grid |
|--|
| November 2010 |
| 90 Day Energy Efficiency Programs |
| |
| NGRIDGA11 |
| Residential ENERGY STAR® Gas Products Program |
| Residential Rebate |
| |
| 9 |
| 9 |
| 9 |
| 100% |
| |

NOTES

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{^{9}\,}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| | m p 11 v: 0 0 11/v: 10:1 |
|---|--|
| Program Administrator Month | The Brooklyn Union Gas Company d/b/a National Grid November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| rung | 70 Day Energy Efficiency Flograms |
| Program Administrator (PA) and Program ID | NGRIDGC09 |
| Program Name | Multifamily Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| | |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | _ |
| • | |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | 54,820 |
| Percent of Monthly Therm Goal Acquired | 0% |
| | 0/0 |
| Net Lifecycle kWh acquired this month | - |
| Not Lifewrole thomas acquired this month | |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | - |
| | |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| | |
| Net first-year annual therms acquired to date | - |
| Net first-year annual therms acquired to date as a percent of annual goal | 0% |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | |
| Net cumulative therms acquired to date | - |
| | |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | |
| Net Lifecycle therms acquired to date | - |
| | |
| Committed' Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month | - |
| Net utility peak kW acquired & committed this month | - |
| | |
| Net First-year annual therms acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month Costs | |
| Net First-year annual therms acquired & committed this month Costs Total program budget | \$ 2,437,783 |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs | \$ 2,437,783 \$ 1,733 |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning | \$ 2,437,783 \$ 1,733 \$ 178 |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs | \$ 2,437,783 \$ 1,733 \$ 178 \$ - |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs Trade Ally Training | \$ 2,437,783 \$ 1,733 \$ 178 \$ - \$ - |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs | \$ 2,437,783 \$ 1,733 \$ 178 \$ - |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs Trade Ally Training | \$ 2,437,783 \$ 1,733 \$ 178 \$ - \$ - |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ 2,437,783 \$ 1,733 \$ 178 \$ - \$ - \$ 160 |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation | \$ 2,437,783 \$ 1,733 \$ 178 \$ - \$ - \$ - \$ 160 \$ 6,558 \$ 345 |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation Total expenditures to date | \$ 2,437,783 \$ 1,733 \$ 178 \$ - \$ - \$ 160 \$ 6,558 \$ 345 \$ 9,551 |
| Net First-year annual therms acquired & committed this month Costs Total program budget Administrative costs Program Planning Marketing costs Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant Direct Program Implementation Evaluation | \$ 2,437,783 \$ 1,733 \$ 178 \$ - \$ - \$ - \$ 160 \$ 6,558 \$ 345 |

| The Brooklyn Union Gas Company d/b/a National Grid | |
|--|--|
| November 2010 | |
| 90 Day Energy Efficiency Programs | |
| | |
| NGRIDGC09 | |
| Multifamily Energy Efficiency Program | |
| Commercial Retrofit | |
| | |
| - | |
| - | |
| - | |
| | |
| | |

NOTES

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{^{\}rm 9}\,$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

KEYSPAN GAS EAST CORPORATION d/b/a NATIONAL GRID

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

- (a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island achieved its therm savings and spending target for the combined 2009 and 2010 goals. In 2011, the Company will implement a reservation process and reduce the prescriptive rebate amounts for eligible measures up to 20%, which is consistent with the modified rebate levels for those programs granted incremental funding as set forth in the Commission's June 24, 2010 order.
 - (b) There are no additional key aspects of program performance goals.
 - (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

There are no marketing activities to report.

(b) Evaluation Activities

There are no evaluation activities to report.

(c) Other Activities

Contractor Events

| Date | Topic | Location | Audience Type |
|----------|------------------------------|--------------|---------------------|
| 11/12/10 | Making Long Island Homes | Long Island, | Various Contractors |
| | Energy-Efficient Event | NY | |
| 11/22/10 | Heating Contractor Breakfast | Melville, | Heating Contractors |
| | Rebate Presentation | NY | |

3. Customer Complaints and/or Disputes

There are no other activities to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

1

Program/Project: Industrial Program **Reporting period:** November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Energy Products delivery team, along with energy efficiency support, continues to conduct meetings with industrial customers and to build inventory towards the 2010 and 2011 energy savings goals for the Industrial Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Industrial Program. Meetings between Energy Efficiency, Energy Products delivery team and Marketing will commence in December and early January to discuss marketing efforts for next year. The meetings will establish the required planning for a successful effort. All brochures are being evaluated against the new consolidated Technical Manual for accuracy and will be revised along with new dates reflecting the 2011 program year.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the program manager and program staff have been completed. These interviews provide the evaluation team with an in-depth understanding of the program's inner workings. These interviews will also help the evaluation team develop the program surveys administered to program participants and nonparticipants.

(c) Other Activities

Energy Efficiency presentations are being scheduled with various New York professional association chapters such as Association of Energy Engineers ("AEE"), American Society of Heating Refrigeration Air-conditioning Engineers ("ASHRAE"), United States Green Building Council ("USGBC") and American Institute of Architects ("AIA"). A presentation to the AIA NY Chapter is scheduled for January 2011.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Industrial Program **Reporting period:** November 2010 **Report Contact person:** Lynn Westerlind

5. Additional Issues

Program/Project: Commercial Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The Energy Products delivery team, along with energy efficiency support, continues to conduct meetings with commercial customers and to build inventory towards 2010 and 2011 energy savings goals for the Commercial Energy Efficiency Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Commercial Energy Efficiency Program. Meetings between Energy Efficiency, Energy Products delivery team and Marketing will commence in December and early January to discuss marketing efforts for next year. The meetings will establish the required planning for a successful effort. All brochures are being evaluated against the new consolidated Technical Manual for accuracy and will be revised along with new dates reflecting the 2011 program year.

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the program manager and program staff have been completed. These interviews provide the evaluation team with an in-depth understanding of the program's inner workings. These interviews will also help the evaluation team develop the program surveys administered to program participants and nonparticipants.

(c) Other Activities

Energy efficiency presentations are being provided to various Long Island professional association chapters such as AEE, ASHRAE, USGBC and AIA. Presentations for the AEE and ASHRAE Long Island Chapters have been completed. A presentation to the AIA LI Chapter is scheduled for January 2011

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Commercial Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

5. Additional Issues

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Gas Enhanced Home Sealing Incentives Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) Conservation Services Group (CSG) is the lead program implementation vendor for the Gas Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services, secure contractors, and train contractors to deliver energy saving measures to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid is reaching out to potential customers by: 1) sending a targeted e-mail blast and direct mail campaign with custom messaging/imagery to the "Eco Warrior" customer segment (*i.e.*, customers that are environmentally conscious and motivated) and the "ROIer" customer segment (*i.e.*, customers seeking a return on investment); 2) sending bill inserts to residential gas heating customers starting December 1st; and 3) continuing to feature information on the Power of Action web site and promote the program at events and with the BPI contractor network.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Gas Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid is working with NYSERDA and LIPA to maximize the customer benefits of energy efficiency programs across Long Island. National Grid has attended the Building Performance Contractors Association meetings and presented information about the Gas Enhanced Home Sealing Incentives Program. National Grid has also attended the Long Island Green Homes and Buildings Consortium meetings to promote the program.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Gas Enhanced Home Sealing Incentives Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

National Grid continues to seek BPI-accredited companies through various resources that include the Building Performance Contractors Association (BPCA). Currently, fourteen participating contractors have signed onto the program and contractor training has taken place.

5. Additional Issues

Program/Project: Residential ENERGY STAR® Gas Products Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program rebate applications were developed and posted to the National Grid Energy Efficiency website. See link to Residential ENERGY STAR® Gas Products Program rebate application: https://www.powerofaction.com/dnyproducts/. Point of purchase advertising collateral continues to be displayed near product shelves at select Long Island Home Depot retail stores. Feedback from store management was very positive.

Promotional e-mails were distributed to customers within our "EcoWarrior" customer segment (i.e., customers that are environmentally focused and motivated) and "ROIer" customer segment (i.e., customers that want to save money and identify benefits from their financial investments).

In November, a cover letter explaining the program along with rebate forms was mailed to numerous window contractors in National Grid's Long Island service territory.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential ENERGY STAR® Gas Products Program once it has been in place for at least six months.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Residential ENERGY STAR® Gas Products Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid

Program/Project: Multifamily Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

1. Program Status

(a) The revised implementation plan for the Multifamily Energy Efficiency Program, which incorporated program modifications set forth in the Commission's June 24, 2010 order, was filed with the Commission on August 23, 2010. On September 17, 2010 National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of the implementation plan. The Energy Products delivery team, along with energy efficiency support, has initiated meetings with multifamily customers with the intent of building inventory towards the remaining 2010 calendar year savings goal and the 2011 savings goal.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Program-specific promotional materials continue to be used to promote the Multifamily Energy Efficiency Program. Meetings between Energy Efficiency, Energy Products delivery team and Marketing will commence in December and early January to discuss marketing efforts for next year. The meetings will establish the required planning for a successful effort. All brochures are being evaluated against the new consolidated Technical Manual for accuracy and will be revised along with new dates reflecting the 2011 program year.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

(c) Other Activities

Energy efficiency presentations are being provided to Long Island professional association chapters such as AEE, ASHRAE, USGBC and AIA. Presentations for the AEE and ASHRAE Long Island Chapters have been completed. A presentation to the AIA LI Chapter is scheduled for January 2011

3. Customer Complaints and/or Disputes

No customer complaints have been received.

Program Administrator: KeySpan Gas East Corporation d/b/a National Grid

Program/Project: Multifamily Energy Efficiency Program

Reporting period: November 2010 **Report Contact person:** Lynn Westerlind

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

There are no additional issues.

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|--|--|
| Month | November 2010 |
| Filing | Expedited Fast Track Gas Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGA02 |
| Program Name | Residential High-Efficiency Heating and Water Heating and Controls Program |
| Program Type | Residential Rebate |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| Net First-year annual therms acquired this month | 75,058 |
| Monthly Net Therm Goal | 28,079 |
| Percent of Monthly Therm Goal Acquired | 267% |
| Net Lifecycle kWh acquired this month | - |
| | 1055000 |
| Net Lifecycle therms acquired this month | 1,365,230 |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 Net cumulative kWh acquired to date | _ |
| | |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date as a percent of 3-year goal | 0 |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | |
| Net first-year annual therms acquired to date | 774,664 |
| Net first-year annual therms acquired to date as a percent of annual goal | 153% |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ Net cumulative therms acquired to date | 92% 774,664 |
| | 174,004 |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | 13,956,797 |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | |
| • | |
| Overall Impacts (Achieved & Committed) | |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month | - |
| Net utility peak kw acquired & committed this month Net First-year annual therms acquired & committed this month | 75,058 |
| , | 75,000 |
| Costs | |
| Total program budget | \$ 3,155,048 |
| Administrative costs | \$ 33,978 |
| Program Planning Marketing costs | \$ 3,980 \$ 27,884 |
| Trade Ally Training | \$ 27,884 |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ 389,950 |
| Direct Program Implementation | \$ - |
| Evaluation | \$ 20,202 |
| Total expenditures to date | \$ 3,825,591 |
| Percent of total budget spent to date | 121% |
| | |
| | |

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | Expedited Fast Track Gas Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGA02 |
| Program Name | Residential High-Efficiency Heating and Water Heating and Controls Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | 6,178 |
| Number of program applications processed to date ⁴ | 6,178 |
| Number of processed applications approved to date ⁵ | 6,178 |
| Percent of applications received to date that have been processed | 100% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{9}\,}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}\,$ 3-year goal represents goal through 2011.

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGC02 |
| Program Name | Industrial Program |
| Program Type | Commercial Retrofit |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | |
| Percent of Monthly Net kWh Goal Acquired | |
| Percent of Monthly Net KWII Goal Required | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | 904 |
| Monthly Net Therm Goal | 33,750 |
| Percent of Monthly Therm Goal Acquired | 3% |
| Net Lifecycle kWh acquired this month | - |
| | |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 Net cumulative kWh acquired to date | |
| Net cumulative kwin acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ Net NYISO peak kW reductions acquired to date | 0 |
| Net N Y ISO peak kw reductions acquired to date | 0 |
| Net first-year annual therms acquired to date | 222,941 |
| Net first-year annual therms acquired to date as a percent of annual goal | 55% |
| Net first-year annual therms acquired to date as a percent of 3-year goal ¹⁰ | 28% |
| Net cumulative therms acquired to date | 222,941 |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| | |
| Committed Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| 0 11 (41: 100 34: 1) | |
| Overall Impacts (Achieved & Committed) Not first year annual kWh acquired & committed this month | |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | 904 |
| | |
| Costs | |
| Total program budget | \$ 1,875,868 |
| Administrative costs Program Planning | \$ 7,387 \$ 1,116 |
| Marketing costs | \$ 2,016 |
| Trade Ally Training | \$ 2,010 |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ 4,650 |
| Direct Program Implementation | \$ 2,709 |
| Evaluation | \$ 4,796 |
| Total expenditures to date | \$ 224,074 |
| Percent of total budget spent to date | 12% |
| | |
| | |

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGC02 |
| Program Name | Industrial Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 39 |
| Number of program applications processed to date ⁴ | 39 |
| Number of processed applications approved to date ⁵ | 39 |
| Percent of applications received to date that have been processed | 100% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

 $^{^{\}rm 9}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|--|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGC05 |
| Program Administrator (PA) and Program ID Program Name | NGRIDGC05 Commercial Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| | |
| Acquired Impacts This Month | + |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| 2 | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| Nat First year annual themse acquired this research | 71,639 |
| Net First-year annual therms acquired this month Monthly Net Therm Goal | 28,359 |
| Monthly Net Therm Goal Percent of Monthly Therm Goal Acquired | 253% |
| | |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| , , | |
| Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date | |
| Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal | <u> </u> |
| Net first-year annual kWh acquired to date as a percent of almular goal Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | <u> </u> |
| · | 0 |
| Net utility peak kW reductions acquired to date Net utility peak kW reductions acquired to date as a percent of utility annual goal | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal 100 | + |
| Net NYISO peak kW reductions acquired to date Net NYISO peak kW reductions acquired to date | 0 |
| · · · · · · · · · · · · · · · · · · · | |
| Net first-year annual therms acquired to date | 143,841 |
| Net first-year annual therms acquired to date as a percent of annual goal | 46% |
| Net first-year annual therms acquired to date as a percent of 3-year goal 10 | 35% |
| Net cumulative therms acquired to date | 143,841 |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| | |
| Committed Impacts (not yet acquired) This Month Net First-year annual kWh committed this month | + |
| Net Lifecycle kWh committed this month Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| Ownell Lawrence (A. Mary 1.0. Co., 199. D. | |
| Overall Impacts (Achieved & Committed) Net first year annual kWh acquired & committed this month | |
| Net first-year annual kWh acquired & committed this month Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | 71,639 |
| | |
| Costs | |
| Total program budget | \$ 1,228,693 |
| Administrative costs | \$ 19,771 |
| Program Planning | \$ 262 |
| Marketing costs | \$ 5,365 |
| Trade Ally Training Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - \$ 64,628 |
| Direct Program Implementation | <u> </u> |
| Direct Program Implementation Evaluation | \$ 3,812 \$ 7,295 |
| Total expenditures to date | \$ 7,295 \$ 454,906 |
| 1 | |
| Percent of total budget spent to date | 37% |
| | |

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGC05 |
| Program Name | Commercial Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 46 |
| Number of program applications processed to date ⁴ | 46 |
| Number of processed applications approved to date ⁵ | 46 |
| Percent of applications received to date that have been processed | 100% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data the cover less than one year.

 $^{^{2}\,\}mathrm{Peak}$ is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

 $^{^6}$ See CO_2 Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}\,$ 3-year goal represents goal through 2011.

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|--|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| Program Administrator (PA) and Program ID | NGRIDGA08 |
| Program Name | Gas Enhanced Home Sealing Incentives Program |
| Program Type | Residential Rebate |
| Acquired Impacts This Month | |
| Net first-year annual kWh ¹ acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | - |
| Monthly Utility Net Peak kW Goal | |
| Percent of Monthly Peak kW Goal Acquired | |
| No. The second s | |
| Net First-year annual therms acquired this month Monthly Net Therm Goal | 14,164 |
| Percent of Monthly Therm Goal Acquired | 0% |
| Telectic of Worldhy Therm Coal Acquired | 0/0 |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 10 | |
| Net cumulative kWh acquired to date | |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of 3-year goal ¹⁰ | |
| Net NYISO peak kW reductions acquired to date | 0 |
| Not Give the control of the control | _ |
| Net first-year annual therms acquired to date Net first-year annual therms acquired to date as a percent of annual goal | 0% |
| Net first-year annual therms acquired to date as a percent of almatar goal ¹⁰ | 0% |
| Net cumulative therms acquired to date | - |
| m (1) | |
| Total Acquired Lifecycle Impacts To Date Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| The Energies therms to date | |
| Committed Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month | - |
| Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| Funds committed at this point in time | - |
| Ownell Transacts (Ashirmad & Committed) | |
| Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month | _ |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 1,220,642 \$ 12,756 |
| Administrative costs Program Planning | \$ 12,756 \$ 196 |
| Marketing costs | \$ 7,015 |
| Trade Ally Training | \$ - |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - |
| Direct Program Implementation | \$ - |
| Evaluation | \$ - |
| Total expenditures to date | \$ 89,874 |
| Percent of total budget spent to date | 7% |
| | |
| | |

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGA08 |
| Program Name | Gas Enhanced Home Sealing Incentives Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | - |
| Number of program applications processed to date ⁴ | - |
| Number of processed applications approved to date ⁵ | - |
| Percent of applications received to date that have been processed | |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

 $^{^{9}\,}$ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|--|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGA10 |
| Program Name | Residential ENERGY STAR® Gas Products Program |
| Program Type | Residential Rebate |
| Acquired Impacts This Month | |
| | |
| Net first-year annual kWh acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | = |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | 39 |
| Monthly Net Therm Goal | 1,994 |
| Percent of Monthly Therm Goal Acquired | 2% |
| | 2/0 |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | _ |
| iver Enecycle diernis acquired uns monui | |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal ⁰ | |
| Net cumulative kWh acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal | |
| Net NYISO peak kW reductions acquired to date Net NYISO peak kW reductions acquired to date | 0 |
| A TO TA A TO O POUR R 11 TO GROUP DE GUILLO GUILLO | |
| Net first-year annual therms acquired to date | 916 |
| Net first-year annual therms acquired to date Net first-year annual therms acquired to date as a percent of annual goal | 5% |
| Net first-year annual therms acquired to date as a percent of annual goal | 2% |
| Net cumulative therms acquired to date | 916 |
| | |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| | |
| Committed ³ Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | |
| · | - |
| Funds committed at this point in time | |
| Overall Impacts (Askieved & Committed) | |
| Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month | |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | 39 |
| and the mount | |
| Costs | |
| Total program budget | \$ 60,000 |
| Administrative costs | \$ 4,305 |
| Program Planning | \$ 111 |
| Marketing costs | \$ 259 |
| Trade Ally Training | \$ - |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ 350 |
| | \$ - |
| Direct Program Implementation | |
| Direct Program Implementation Evaluation | |
| Evaluation | \$ 108 |
| Evaluation Total expenditures to date | \$ 108 \$ 22,877 |
| Evaluation | \$ 108 |

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGA10 |
| Program Name | Residential ENERGY STAR® Gas Products Program |
| Program Type | Residential Rebate |
| Participation | |
| Number of program applications received to date | 22 |
| Number of program applications processed to date ⁴ | 22 |
| Number of processed applications approved to date ⁵ | 22 |
| Percent of applications received to date that have been processed | 100% |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGC08 |
| Program Name | Multifamily Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Acquired Impacts This Month | |
| | |
| Net first-year annual kWh acquired this month | - |
| Monthly net first-year annual kWh Goal | - |
| Percent of Monthly Net kWh Goal Acquired | |
| | |
| Net Peak ² kW acquired this month | = |
| Monthly Utility Net Peak kW Goal | - |
| Percent of Monthly Peak kW Goal Acquired | |
| | |
| Net First-year annual therms acquired this month | - |
| Monthly Net Therm Goal | 11,000 |
| Percent of Monthly Therm Goal Acquired | 0% |
| | 0/0 |
| Net Lifecycle kWh acquired this month | - |
| Net Lifecycle therms acquired this month | _ |
| Not Enecycle diethis acquired uns monui | - |
| Total Acquired Net First-Year Impacts To Date | |
| Net first-year annual kWh acquired to date | - |
| Net first-year annual kWh acquired to date as a percent of annual goal | |
| Net first-year annual kWh acquired to date as a percent of 3-year goal 0 | |
| Net cumulative kWh acquired to date | - |
| Net utility peak kW reductions acquired to date | 0 |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal | |
| Net utility peak kW reductions acquired to date as a percent of utility annual goal Net utility peak kW reductions acquired to date as a percent of 3-year goal. | |
| Net NYISO peak kW reductions acquired to date Net NYISO peak kW reductions acquired to date | 0 |
| | |
| Net first-year annual therms acquired to date | 1,907 |
| Net first-year annual therms acquired to date as a percent of annual goal | 2% |
| Net first-year annual therms acquired to date as a percent of 3-year goal | |
| Net cumulative therms acquired to date | 1,907 |
| | |
| Total Acquired Lifecycle Impacts To Date | |
| Net Lifecycle kWh acquired to date | - |
| Net Lifecycle therms acquired to date | - |
| C | |
| Committed Impacts (not yet acquired) This Month | |
| Net First-year annual kWh committed this month | - |
| Net Lifecycle kWh committed this month | - |
| Net Utility Peak kW committed this month Net first-year annual therms committed this month | - |
| Net Lifecycle therms committed this month | - |
| · | |
| Funds committed at this point in time | - |
| Overall Impacts (Achieved & Committed) | |
| Overall Impacts (Achieved & Committed) Net first-year annual kWh acquired & committed this month | |
| Net utility peak kW acquired & committed this month | - |
| Net First-year annual therms acquired & committed this month | - |
| | |
| Costs | |
| Total program budget | \$ 435,861 |
| Administrative costs | \$ 793 |
| Program Planning | \$ 5 |
| Marketing costs | \$ 247 |
| Trade Ally Training | \$ - |
| Incentives, rebates, grants, direct install costs, and other program costs going to the participant | \$ - |
| Direct Program Implementation | \$ 4,281 |
| Evaluation | \$ 103 |
| Total expenditures to date | \$ 7,045 |
| Percent of total budget spent to date | 2% |
| recent or total budget spent to date | 2% |
| | |

| Program Administrator | KeySpan Gas East Corporation d/b/a National Grid |
|---|--|
| Month | November 2010 |
| Filing | 90 Day Energy Efficiency Programs |
| | |
| Program Administrator (PA) and Program ID | NGRIDGC08 |
| Program Name | Multifamily Energy Efficiency Program |
| Program Type | Commercial Retrofit |
| Participation | |
| Number of program applications received to date | 1 |
| Number of program applications processed to date ⁴ | 1 |
| Number of processed applications approved to date ⁵ | 1 |
| Percent of applications received to date that have been processed | 100% |
| | |

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered but not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ene

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See CO₂ Reduction Values tab.

⁷Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com

⁹ This report includes preliminary information that is subject to change.

 $^{^{\}rm 10}$ 3-year goal represents goal through 2011.