

ORANGE AND ROCKLAND UTILITIES, INC.

INSURANCE LITIGATION PANEL
UPDATE/REBUTTAL - ELECTRIC & GAS

1 Q. Would the members of the Insurance Litigation Panel
2 ("Panel") please state your names and business
3 addresses.

4 A. (**McCormick**) Maribeth McCormick, 3 Old Chester Road,
5 Goshen, New York 10924.

6 (**Jaffe**) Carolyn W. Jaffe, 4 Irving Place, New York,
7 New York 10003.

8 (**Failla**) John Failla, Eleven Times Square, New York,
9 New York 10036.

10 Q. By whom are you employed and in what capacity?

11 A. (**McCormick**) I am a Technical Manager in the
12 Environment Health and Safety ("EH&S") department of
13 Orange and Rockland Utilities, Inc. ("Orange and
14 Rockland," "O&R," or the "Company").

15 (**Jaffe**) I am an Associate General Counsel in the Law
16 Department of Orange and Rockland's corporate
17 affiliate, Consolidated Edison Company of New York,
18 Inc. ("Con Edison").

19 (**Failla**) I am a partner in the law firm of Proskauer
20 Rose LLP ("Proskauer").

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1 Q. Please describe your educational backgrounds and work
2 experiences.

3 A. (**McCormick**) I provided this information in the direct
4 testimony of the Environment Health and Safety Panel
5 that Orange and Rockland submitted in these
6 proceedings.

7 (**Jaffe**) I received an A.B. degree in Government from
8 Smith College and a J.D. from the University Of
9 Virginia School Of Law. I am a member of the Bar of
10 the State of New York. Prior to joining Con Edison in
11 2008, I was an attorney in the New York Office of
12 Morgan, Lewis & Bockius LLP where I was Of Counsel in
13 the Litigation Practice Group.

14 (**Failla**) I am a Partner in Proskauer's Insurance
15 Recovery and Counseling Group. With nearly 30 years of
16 experience focusing on insurance recovery for business
17 policyholders, I have helped clients recover more than
18 \$2 billion from their insurers through litigation,
19 alternative dispute resolution or negotiation in some
20 of the most significant insurance matters involving a
21 wide range of issues. I received a B.A. degree in

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1 Government and Politics from St. John's University in
2 1985 and a J.D. cum laude from New York University
3 School of Law in 1988.

4 Q. What is the purpose of the Panel's update and rebuttal
5 testimony?

6 A. We are submitting this testimony to address Staff of
7 the Department of Public Service's ("Staff")
8 recommended adjustment to O&R's Site Investigation and
9 Remediation ("SIR") deferral balance, as discussed in
10 the direct testimony of both the Staff Policy Panel
11 and the Staff SIR Panel in these proceedings. We
12 discuss why there should not be any disallowance of
13 \$15.2 million related to the Travelers Indemnity
14 Company ("Travelers") insurance policies because the
15 Company's actions were prudent in all respects. We
16 also discuss why the disallowance of any of the legal
17 expenses incurred by the Company during the Travelers
18 litigation is wholly inappropriate.

19 **Staff Report**

20 Q. Is the Panel familiar with the "Staff Report Regarding
21 Orange and Rockland Utilities, Inc. Insurance

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1 Litigation," ("Staff SIR Report") issued May 21, 2018,
2 in Cases 14-E-0493 and 14-G-0494.

3 A. Yes. As stated in the Staff cover letter for this
4 report, "The Staff Report sets forth a case that O&R's
5 delay in providing notice to Travelers until April
6 1995 was imprudent, shifting to O&R the burden of
7 rebutting the conclusion that a prudence adjustment to
8 O&R's SIR deferral balances is warranted, to reflect
9 the insurance proceeds O&R would have received had it
10 provided Travelers with timely notice."¹ As noted in
11 the cover letter, the Staff SIR Report concludes that
12 O&R may have acted imprudently when it failed to
13 provide Travelers with timely notice of certain
14 occurrences and claims with respect to seven former
15 manufactured gas plant ("MGP") sites. After extensive
16 litigation, a court found that this provision of late
17 notice vitiated O&R's ability to recover from
18 Travelers, under a series of comprehensive general
19 liability insurance policies ("Travelers Policies"),

¹ Case 14-E-0493 et al., May 21, 2018 Letter from Brandon F. Goodrich, Assistant Counsel, to Kathleen Burgess, Secretary to the Commission, at 1-2 (emphasis added).

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1 any portion of its \$15.2 million in primary liability
2 coverage related to the seven MGP sites. The Staff
3 SIR Report concludes that the Company had a known duty
4 to provide timely notice and it failed to do so. As a
5 result of the Company's alleged imprudent actions, the
6 Staff SIR Report concludes that an adjustment to O&R's
7 SIR deferral balance is warranted.

8 Q. Does the Company agree with the conclusion of the
9 Staff SIR Report?

10 A. The Company certainly does not. While the Company
11 agrees with Staff that the prudence standard should be
12 employed to evaluate the Company's actions in its
13 dealings with Travelers, the Staff SIR Report
14 misapplied the prudence standard.

15 Q. How did the Staff SIR Report misapply the prudence
16 standard?

17 A. As Staff correctly notes, a determination of prudence
18 requires an evaluation of the reasonableness of
19 management's decisions, *i.e.*, whether there was a
20 rational basis for them, based upon the facts and
21 circumstances that existed at the time the decisions

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1 were made. Viewed in this light, and as described in
2 more detail in the Report on Travelers Litigation and
3 Supplemental Report on Travelers Litigation submitted
4 by the Company to the Commission on December 15, 2015
5 and May 9, 2016, respectively, the Company's actions
6 were prudent.

7 Q. What facts and circumstances at the time of the
8 decisions provided a rational basis for the decisions?

9 A. First, the law that existed in the early 1990s when
10 the Company made the decisions differed in two
11 significant respects from the law later stated by the
12 courts in this case. Second, the facts regarding the
13 sites, and Travelers' claims-handling practices,
14 suggest that earlier notice would have been
15 impracticable or futile.

16 Q. What was the first significant legal change?

17 A. The law historically required an insured to give
18 notice within a reasonable time of an accident or
19 occurrence considering "all the circumstances." *Sec.*
20 *Mut. Ins. Co. of N.Y. v. Acker-Fitzsimmons Corp.*, 31
21 N.Y.2d 436, 441 (1972). Courts were required to

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1 analyze the reasonableness of an insured's timing of
2 notice "in light of the facts and circumstances of the
3 case at hand." *Mighty Midgets, Inc. v. Centennial*
4 *Ins. Co.*, 47 N.Y.2d 12, 19 (1979). This standard had
5 been applied in environmental pollution liability
6 cases to hold that insureds who did not have notice of
7 an occurrence were not required to provide notice of
8 it. *See Reynolds Metal Co. v. Aetna Cas. & Sur. Co.*,
9 259 A.D.2d 195, 203 (3d Dep't 1999) (timeliness of
10 notice depended on whether insured "had knowledge of
11 on-site contamination causing third-party property
12 damage that was subject to insurance coverage prior to
13 the service of its notices"); *see also Century Indem.*
14 *Co. v. Brooklyn Union Gas Co.*, 58 A.D.3d 573, 574 (1st
15 Dep't 2009) (requiring insured to provide notice to
16 excess insurers if occurrence was "'reasonably likely'
17 to implicate the excess coverage"). This demonstrates
18 at a minimum that O&R had a reasonable understanding
19 of the standard. Indeed, the New York State Supreme
20 Court initially applied this standard, citing *Reynolds*
21 and *Century*, in its 2009 decision regarding the *Nyack*

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1 site in which it found that O&R's notice was timely.
2 *Travelers Indem. Co. v. Orange & Rockland Utilities,*
3 *Inc.*, 2009 N.Y. Misc. Lexis 2617 (Sup. Ct. N.Y. Cty.
4 Aug. 19, 2009). In contrast, under the standard the
5 Appellate Division applied in its 2010 and 2015
6 decisions, an insured is not simply required to give
7 notice if it finds evidence of an accident or
8 occurrence, but rather if it determines that there is
9 the "possibility" of an occurrence. *Travelers Indem.*
10 *Co. v. Orange & Rockland Utilities, Inc.*, 73 A.D.3d
11 576, 577 (1st Dep't 2010). This was a significant
12 change.

13 Q. What was the second significant legal change?

14 A. The law historically recognized that an insured's lack
15 of knowledge of an accident or occurrence, if
16 reasonable, was a defense to a claim of late notice.
17 *See, e.g., Reynolds*, 259 A.D.2d at 200-01. This was
18 historically applied to mean that if an insured had
19 actual knowledge of an accident or occurrence, it was
20 obligated to investigate and report it in a reasonable
21 time. *See, e.g., White v. City of New York*, 81 N.Y.2d

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1 955, 957-58 (1993); *Mighty Midgets*, 47 N.Y.2d at 20-
2 22; *Woolverton v. Fid. & Cas. Co. of N.Y.*, 190 N.Y.
3 41, 48-50 (1907). By contrast, the First Department's
4 *Nyack* decision made "failure to investigate" a basis
5 for concluding notice was untimely even in the absence
6 of known or suspected contamination. *Travelers*, 73
7 A.D.3d at 576. This put a higher level of
8 responsibility on the insured, which was all the more
9 significant because, prior to the December 27, 1994
10 Draft Consent Order, the New York State Department of
11 Environmental Conservation ("DEC") repeatedly said it
12 did not have authority to require investigation or
13 remediation at MGP sites. In addition, the *Travelers*
14 Policies had "owned property" exclusions that barred
15 coverage for onsite contamination. Under the *Nyack*
16 rule, the Company was required to conduct full
17 environmental investigations of conditions in the
18 property of third parties even though it had no actual
19 knowledge of, or basis to suspect, offsite
20 contamination, and no basis to expect regulatory
21 activity. This was a significant change.

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1 Q. Did O&R reasonably decide not to provide earlier
2 notice in this case?

3 A. It is important to recognize the specificity of the
4 sites. Each of the seven properties at issue is
5 distinct from every other property, and facts known
6 about one property could not have provided any basis
7 to believe there had been an accident or occurrence at
8 any other property. At several of the properties, the
9 Company (1) had no actual knowledge of on-site
10 contamination (much less contamination affecting
11 neighboring property or groundwater, necessary to
12 trigger the policies); (2) faced no claim for
13 contamination by any private litigant; (3) faced no
14 contamination-related demand by any regulator; and
15 (4) did not have the information necessary to provide
16 the detailed notice required under the Travelers
17 Policies. For example, the 93B Maple site in
18 Haverstraw ceased MGP operations in 1893 and was sold
19 in 1909; the nearby Clove and Maple site ceased MGP
20 operations in 1935; and the Port Jervis site ceased
21 regular MGP operations in 1938, with demolition of the

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1 building following in 1959. There is no document or
2 testimony demonstrating that the Company had reason to
3 believe pollution likely existed at those sites; nor
4 were there any DEC inquiries regarding them. Indeed,
5 the Company did not even know it had once owned the
6 93B Maple site. Holding that the Company had a duty
7 to provide notice of occurrence regarding these sites
8 amounts to holding that anywhere an MGP site ever
9 existed, the owner or former owner is deemed to have
10 grounds to provide notice of occurrence. Furthermore,
11 Travelers' practice was to disregard insureds' notice
12 letters if they did not confirm that property damage
13 had actually occurred. At least as to these three
14 sites, the Company reasonably lacked the information
15 it would have needed to provide effective notice of
16 occurrence until years after the Draft Consent Order,
17 and providing any such notice earlier would have been
18 futile given the certainty that Travelers would have
19 rejected such notice.

20 Q. Does the Company agree with the Staff SIR Report's
21 suggestion (p. 17) that after the Company received the

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1 Draft Consent Order from the DEC on January 3, 1995,
2 it acted imprudently in providing notice of claim to
3 Travelers on April 14, 1995, *i.e.*, the Company should
4 have provided notice sooner?

5 A. No. On May 1, 1995, Travelers responded to the
6 Company's notice of claim by stating that it was
7 "premature" because the DEC had not even made a claim,
8 and the Company should submit notice when a claim was
9 made. See, Exhibit __ (ILP-1). As Travelers stated
10 when it received the Draft Consent Order:
11 "No claim for damages arising out of property damage
12 has been asserted against [O&R]. Rather, the NYDEC
13 has merely requested that [O&R] "gather and provide
14 data." The Travelers is therefore under no obligation
15 to determine its defense and/or indemnity obligations
16 until such time as a claim for damages arising out of
17 property damage is presented. Should such a claim be
18 presented, it shall be incumbent upon the policyholder
19 to provide notice to the Travelers at that time."

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1 This demonstrates that the Company acted reasonably
2 under the circumstances at that time and cannot be
3 faulted for providing late notice of claim.

4 Q. Does the Company have any further comments to make on
5 this topic?

6 A. The Staff SIR Report states (at 16) that the "Court of
7 Appeals decision[] rejected O&R arguments on" the
8 changing legal standards. However, the Court of
9 Appeals does not accept, reject, or otherwise address
10 arguments on the merits when it denies a motion for
11 leave to appeal. See
12 <https://www.nycourts.gov/ctapps/appealsfaq.htm> (noting
13 that resolution of a motion for leave to appeal does
14 not reflect "the Court's view of the merits of the
15 appeal").

16 **Adjustment to O&R's SIR Deferral Balance**

17 Q. Does Staff recommend any adjustments to O&R's SIR
18 deferral balance?

19 A. Yes, based on the Staff SIR Report, Staff recommends
20 an adjustment of \$15.2 million to reflect the
21 insurance proceeds that Staff believes the Company

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1 could have received had O&R provided timely notice of
2 its claims to Travelers.

3 Q. Does the Company agree with this adjustment?

4 A. Absolutely not. As we will discuss, Staff's
5 recommended adjustment evidences a fundamental
6 misunderstanding of insurers, like Travelers,
7 litigation strategy, as well as the results of recent
8 insurance claims litigation that also reflect changes
9 in law.

10 Q. Are you suggesting that if O&R was found by the courts
11 to have provided proper notice to Travelers, that
12 Travelers would not have willingly and promptly paid
13 the proceeds of these policies (*i.e.*, \$15.2 million)
14 to the Company?

15 A. Yes. The history of the Travelers litigation shows
16 that even without the notice issue, obtaining coverage
17 would have resulted in further litigation with an
18 uncertain result. Travelers pleaded 29 different
19 grounds for denying coverage to the Company. Putting
20 aside late notice, any one of the other defenses could
21 potentially have barred coverage. Travelers engaged

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1 in scorched earth litigation tactics, in which the
2 parties and non-parties were required to produce
3 millions of documents, over 100 depositions were
4 taken, and over 350 pleadings were filed. The
5 litigation lasted 13 years and included two trips to
6 the Appellate Division. We note that the Company
7 sought to settle this litigation with Travelers but
8 those efforts were unavailing.

9 For example, Travelers asserted a defense, based on
10 existing case law outside of New York, that damage
11 from MGP operations does not constitute an "accident"
12 or "occurrence" under these policies. Travelers
13 asserted that "every reported decision addressing this
14 issue has reached this conclusion, most on motions for
15 summary judgment." Travelers cited *EnergyNorth*
16 *Natural Gas, Inc. v. CNA*, 146 N.H. 156 (2001), in
17 which the New Hampshire Supreme Court affirmed the
18 trial court's grant of summary judgment in favor of
19 CNA holding that disposal of MGP wastes and byproducts
20 and the resulting damage was not the result of an
21 accident. This defense would have required a jury

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1 trial to adjudicate, involving dozens of fact
2 witnesses and a battery of expert witnesses on both
3 sides (who already had been retained at considerable
4 expense).

5 In any event, had the Company prevailed on its appeal
6 of the late notice defense issue, the litigation would
7 not have ended there. Travelers had indicated that it
8 would file additional summary judgment motions on many
9 of its remaining defenses. Regardless of the
10 decisions on those motions by the trial court,
11 additional appeals to the Appellate Division would
12 have resulted, as the N.Y. C.P.L.R. permits
13 interlocutory appeals to the Appellate Division for
14 both the granting and the denial of summary judgment
15 motions. As indicated above, a jury trial likely
16 lasting six to eight weeks would likely have been
17 required to decide fact issues concerning the
18 occurrence issue, some fact issues on notice, the
19 expected or intended defense, the owned property
20 exclusion and other issues. An appeal could well have
21 resulted from the trial verdict.

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1 Q. Are there other factors limiting the amount the
2 Company could have recovered from Travelers?

3 A. Yes. If coverage had been awarded, it would have been
4 only for years when Travelers was "on the risk", *i.e.*,
5 when the insurer issued policies during the relevant
6 time period of environmental loss. Under the most
7 recent decisions, if the site operations and potential
8 off-site property damage at the various former MGP
9 sites occurred over many decades, the losses claimed
10 may also be allocated over the period of time when
11 they took place. In other words, the insurance
12 policies in effect during that time period may be
13 responsible for only a portion of the losses. Because
14 it is not possible scientifically to determine the
15 exact proportion of damage that took place at a
16 specific point in time such that the loss could be
17 allocated with specificity based on scientific
18 evidence, the law sets forth a series of allocation
19 principles that may be used in such cases. Under New
20 York law, absent proof to the contrary, these costs
21 must be allocated pro rata based on a particular

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1 insurer's time on the risk, *i.e.*, when the insurer
2 issued policies during the relevant time period of
3 environmental loss.
4 Recently, the law in this area has changed
5 dramatically, to O&R's detriment. The New York Court
6 of Appeals has recently held, in a coverage case
7 involving remediation of MGP sites, that under pro
8 rata time-on-the-risk allocation, insurers are not
9 responsible for costs allocated to periods of time
10 when the policyholder did not have insurance for any
11 reason, even if insurance covering the loss was not
12 available. See *KeySpan Gas E. Corp. v. Munich Reins.*
13 *Am., Inc.*, 31 N.Y.3d 51, 63 (2018). *KeySpan* was a
14 significant change in the law, because, previously,
15 most courts recognized an "unavailability rule" under
16 which insureds were entitled to coverage for years in
17 which coverage was unavailable. See *KeySpan*, 31
18 N.Y.3d at 59-60 (reviewing authorities from multiple
19 states; majority applied an unavailability rule).
20 Although the Court characterized the issue as one of
21 first impression in New York, it noted that the

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1 unavailability rule was applied in *Stonewall Insurance*
2 *Co. v. Asbestos Claims Management Corp.*, 73 F.3d 1178,
3 1203 (2d Cir. 1995), a widely-cited Second Circuit
4 case decided under New York law. Thus, *KeySpan*
5 nullified over twenty years of jurisprudence applying
6 an unavailability rule.

7 In the present case, application of the *KeySpan* rule
8 would reduce significantly O&R's potential recovery
9 from Travelers. The costs for the three sites on which
10 O&R sought leave to appeal from the Court of Appeals
11 would have to be allocated over a long time period
12 because the sites were operated long ago but
13 contamination was only discovered and remediated
14 relatively recently. The costs at Haverstraw 93B
15 would be allocated evenly over a period of 141 years;
16 the costs at Clove and Maple over 113 years; and the
17 costs at Port Jervis over 139 years. (Similar lengthy
18 occurrence time periods applied to the other four MGP
19 sites as well: the Nyack allocation period was 148
20 years, the Middletown Fulton period was 132 years, the
21 Middletown Genung period was 82 years and the Suffern

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1 period was 98 years.) The Travelers Policies were in
2 effect for only 17 years. Applying the *Keyspan*
3 allocation formula means that the majority of costs
4 would be allocated to the uninsured time period and
5 not to Travelers.
6 Travelers also had raised an even more limiting
7 alternative allocation argument in defense of the
8 Company's claim. As set forth in its letter dated
9 September 20, 2002, a copy of which is included in
10 Exhibit __ (ILP-2), Travelers argued that its liability
11 for all seven MGP sites in total was capped at
12 \$827,273. Travelers then offered \$500,000 to settle
13 this matter. It contended that because all of the
14 environmental damage for which O&R is or may be liable
15 arises from O&R's decision on how to manage and
16 dispose of its wastes (*i.e.*, the cause of the
17 environmental damage was O&R's decision on how to
18 dispose of its waste), all of the damage from all
19 seven former MGP sites arose out of one occurrence.
20 Travelers also argued that the per occurrence limits
21 of its policies may not be "stacked" to allow O&R to

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1 recover more than one per occurrence limit.

2 Therefore, according to Travelers, its total exposure
3 for all seven former MGP sites was limited to the
4 average of Travelers' per occurrence limits, which it
5 calculated to be \$827,273. Travelers then offered
6 \$500,000 to settle this matter, see, Exhibit __ (ILP-
7 2).

8 Q. Please summarize this discussion regarding the likely
9 recovery from Travelers if the court had found that
10 notice was timely.

11 A. The Company was not imprudent because it acted
12 reasonably under the circumstances in its provision of
13 notice under the Travelers policies. Even if the
14 Company was imprudent, it would be wrong to assume
15 that its recovery would have been \$15.2 million.

16 **Attorneys' Fees**

17 Q. Does Staff recommend any adjustment to the legal
18 expenses that O&R incurred in its litigation against
19 Travelers?

20 A. No. The Staff SIR Panel states that Staff continues
21 to evaluate the reasonableness of the legal expenses

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1 and carrying costs the Company charged to the SIR
2 deferral. Staff notes that O&R spent approximately
3 \$8.8 million to pursue the Travelers litigation, which
4 is more than half of the original claim amount. The
5 Staff SIR Panel then states that the Company, in its
6 rebuttal testimony, should explain why it believes an
7 adjustment for all or a portion of these legal
8 expenses is not warranted.

9 Q. Is any such adjustment warranted?

10 A. Absolutely not.

11 Q. Would the disallowance of all or a part of the
12 Company's legal expenses be consistent with Commission
13 policy?

14 A. No, it would not. The Commission's longstanding
15 policy is that utilities should vigorously pursue the
16 recovery of SIR costs from its primary and excess
17 liability insurance carriers, including pursuing
18 litigation against those insurance carriers that deny
19 or reserve coverage for such costs. See, Case 93-G-
20 0621, *Brooklyn Union Gas Company - Deferred Accounting*
21 *Treatment*, Order Determining Cost Recovery of

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1 Environmental Site Investigation and Remediation
2 Expenses (issued February 16, 1995). Similarly, the
3 "Inventory of Best Practices for Utility SIR Programs"
4 issued March 28, 2013 in Case 11-M-0034, *Proceeding on*
5 *Motion of the Commission to Commence Review and*
6 *Evaluation of the Treatment of the State's Regulated*
7 *Utilities' Site Investigation and Remediation (SIR)*
8 *Costs*, requires utilities to pursue insurance
9 reimbursement. Disallowing the Company's litigation
10 expenses will serve to actively discourage vigorous
11 recovery efforts by the utilities.

12 It is important to remember that O&R did not commence
13 this litigation. Rather, after seven years of denying
14 coverage as premature and taking no action to
15 investigate O&R's claim, Travelers did. Faced with a
16 complaint asserting 29 reasons for denial of coverage,
17 of which late notice was only one, O&R had to either
18 give up its coverage or defend the action. O&R could
19 not know then that Travelers would engage in scorched
20 earth litigation tactics in its quest to deny coverage

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1 or that eight years later the Appellate Division would
2 change the standard for late notice.

3 Q. Please continue.

4 A. The significant majority of O&R's legal costs were
5 incurred before August 19, 2009, when O&R prevailed in
6 the trial court on the Nyack MGP site by defeating
7 Travelers' motion for summary judgment on late notice
8 and obtaining summary judgment against Travelers on
9 the late notice defense. Indeed, \$7,182,987.96, or
10 80.9 percent, of legal costs were incurred by O&R
11 prior to the time it prevailed against Travelers at
12 the trial court level. O&R incurred those costs to
13 respond to the extensive discovery that Travelers was
14 conducting, to defeat Travelers' summary judgment
15 motions, and to obtain summary judgment against
16 Travelers. This favorable trial court ruling, prior
17 to a change in the law later made by the Appellate
18 Division, supports the reasonableness and prudence of
19 O&R's efforts especially since O&R would have
20 recovered all of its legal fees from Travelers if it
21 had continued to prevail. O&R then incurred

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1 expenditures necessary to defend the appeal filed by
2 Travelers, as a result of which the Appellate Division
3 reversed the trial court decision in 2010, and to
4 address in the trial court the implications for the
5 other sites of the changes in governing legal
6 standards that the Appellate Division imposed. O&R
7 negotiated heavily discounted fee rates and capped fee
8 arrangements with counsel to litigate the remaining
9 MGP sites, to appeal to the First Department, and to
10 seek leave to appeal to the New York Court of Appeals.
11 Although these efforts proved unsuccessful based on
12 the 2010 Appellate Division decision, this work was
13 performed in a cost effective and efficient manner.

14 Q. Does this conclude your rebuttal and update testimony?

15 A. Yes, it does.