

**Central Hudson Gas & Electric Corp.
Residential Electric HVAC
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving ‘Fast Track’ Utility-Administered Electric Energy Efficiency Programs with Modifications” (Issued and Effective January 16, 2009), as directed in Ordering Paragraph #17, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Residential Electric HVAC Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson offers its residential electric HVAC program to its customers under the umbrella name “Home Energy SavingsCentral.” This name is used for marketing purposes to eliminate customer confusion. This program has been operational since May 18, 2009. Central Hudson contracted Honeywell Utility Solutions as the implementation contractor for this program. Central Hudson is offering this electric energy efficiency program as detailed below:

➤ **Home Energy SavingsCentral**

Under the Residential Electric HVAC program, Central Hudson residential electric customers can receive equipment rebates for eligible energy efficiency equipment and measures to existing homes including eligible: central air conditioners (\$400 - \$600), central air source heat pumps (\$400 - \$600), ECM furnace fans (\$200), heat pump water heaters (\$400), programmable thermostats (\$25) and duct and air sealing (up to \$600).

All efficiency eligibility levels and rebate levels are as detailed in the above referenced order.

Funding approved for 2009 and 2010 will be expended into 2011 for this program to attain cumulative 2009-2011 program goals.

2. Performance Relative to Key Goals

During the month of April, 20,426 kWh were acquired under this program. To date, this program has achieved 698,014 kWh of annual electric savings, approximately 35% of the cumulative program goal.

3. Program Implementation Activities

(a) Marketing Activities

During the month of April, marketing activities included Internet, Trade Ally outreach, customer outreach, social media and television.

Internet

There were 1,926 unique visitors to SavingsCentral.com in April.

Central Hudson sent its quarterly e-newsletter to all residential customers who have provided a valid email address. For this email blast, 280 of the recipients clicked through to SavingsCentral.com.

Trade Ally outreach

Central Hudson participated in seven “Dealer Day” and similar promotional events at HVAC distributors throughout the service area.

Customer outreach

On April 19, Central Hudson staffed a booth at Stewart International Airport’s Earth Day event in Newburgh.

On April 27, Central Hudson staffed a table and gave a presentation at the Renewable Energy Symposium at the Cary Institute in Millbrook. The Dutchess County Regional Chamber of Commerce presented this event.

Social media

Central Hudson posted information about energy efficiency and energy efficiency programs on Facebook on April 6 and during Earth Week (April 17-23).

Television and Youtube

Central Hudson premiered its 30-second television commercial on cable networks and four web videos on Youtube during April. These videos are part of the “Energy Efficiency Pays Off with Central Hudson” satisfied residential customer campaign.

Events for 2011 are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

Jan. – Apr. 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Jan. 19	Rosendale Chamber	Rosendale	Chamber members
Jan. 22	Fishkill EE Workshop	Fishkill	Homeowners
Jan. 27	Bus. Energy Savings Workshop #1	Kingston	Homeowners
Feb. 3	Ulster Chamber Business Roundtable	Kingston	chamber community
Feb. 9	Hudson Valley Home Matters	Poughkeepsie	Homeowners
Feb. 11	BPI-certified Trade Ally meeting	Poughkeepsie	Trade Allie
Mar. 1	FW Webb	Newburgh	Trade Allies
Mar. 2	Builders Association Trade Show	New Windsor	Trade Allies
Mar. 3	RE Michel Company	Poughkeepsie	Trade Allies
Mar. 15	JD Johnson	Poughkeepsie	Trade Allies
Mar. 16	Security Supply	Kingston	Trade Allies
Mar. 17	FW Webb	Newburgh	Trade Allies
Mar. 22	Security Supply	Poughkeepsie	Trade Allies
Mar. 23	RIIM Plumbing & Heating Supply	Hopewell Jcnctn	Trade Allies
Mar. 24	RE Michel Company	New Windsor	Trade Allies
Mar. 29	Ral Supply	Fishkill	Trade Allies
Mar. 30	RIIM Plumbing & Heating Supply	Newburgh	Trade Allies
Mar. 31	Ral Supply	New Windsor	Trade Allies
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, and collaborative outreach.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Residential Natural Gas HVAC
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving ‘Fast Track’ Utility-Administered Gas Energy Efficiency Programs with Modifications” (Issued and Effective April 9, 2009), as directed in Ordering Paragraph #14, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Residential Natural Gas HVAC Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering its residential natural gas program to its customers under the umbrella name “Home Energy SavingsCentral.” This name is being used for marketing purposes to eliminate customer confusion. This program has been operational since July 1, 2009. Central Hudson has contracted Honeywell Utility as the implementation contractor for this program. Central Hudson is offering this natural gas energy efficiency program as detailed below:

- **Home Energy SavingsCentral**
Under the Residential Natural Gas HVAC Program, Central Hudson residential natural gas customers can receive rebates for the installation of energy efficient natural gas equipment including efficient furnaces (\$140), furnaces with ECM fans (\$280 - \$420), steam and water boilers (\$350 to \$700), indirect water heaters (\$210), programmable thermostats (\$18), and duct and air sealing (up to \$420). All efficiency eligibility levels and rebate levels are as ordered in the “Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs” (issued and effective June 24, 2010.)

The enhanced funding portion of this program has been operational since October 1, 2010.

2. Performance Relative to Key Goals

During the month of April, 3,706 Therms were acquired under this program. To date the program has acquired 104,926 Therms, or approximately 55% of the program's cumulative natural gas savings goal.

The program has also acquired 89,635 kWh of annual electrical savings to date. This program has no electrical savings goal.

3. Program Implementation Activities

(a) Marketing Activities

During April, marketing activities included bill inserts, Internet, Chamber outreach, direct marketing and social media.

Bill inserts

Central Hudson included a rectangular advertisement promoting the commercial lighting program in the bill inserts.

Internet

There were 397 unique visitors to www.CentralHudson.com/SaveMoney during April.

Chamber outreach

Central Hudson provided energy efficient lighting presentations for the April 6 New Paltz Regional Chamber of Commerce luncheon at Wiltwyck Golf Club in Kingston. The program included information about the commercial lighting program and the experience of a chamber member who was satisfied with the program.

Central Hudson worked with the Council of Industry and satisfied industrial customer Wolf-tec in Kingston to host a commercial lighting breakfast on April 13. This was an open house where other members of the Council of Industry could see the results of an energy efficient lighting upgrade.

Central Hudson invited members of the Dutchess County Regional Chamber of Commerce to the Renewable Energy Symposium at the Cary Institute on April 27.

Direct marketing

As part of the commercial lighting program, Central Hudson's lighting partner (Alliance Energy Solutions) called individual customers and did walk-in visits to businesses throughout the service area. They offered free energy audits and passed out satisfied business customer testimonial ads.

Social media

Central Hudson posted information about the commercial lighting program on Facebook on April 28.

Events for 2011 are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

Jan. – Apr. 2011 OUTREACH AND EVENTS CALENDAR

<u>Date</u>	<u>Event/meeting</u>	<u>Location</u>	<u>Audience</u>
Jan. 19	Rosendale Chamber	Rosendale	Chamber members
Jan. 22	Fishkill EE Workshop	Fishkill	Homeowners
Jan. 27	Bus. Energy Savings Workshop #1	Kingston	Homeowners
Feb. 3	Ulster Chamber Business Roundtable	Kingston	chamber community
Feb. 9	Hudson Valley Home Matters	Poughkeepsie	Homeowners
Feb. 11	BPI-certified Trade Ally meeting	Poughkeepsie	Trade Allies
Mar. 1	FW Webb	Newburgh	Trade Allies
Mar. 2	Builders Association Trade Show	New Windsor	Trade Allies
Mar. 3	RE Michel Company	Poughkeepsie	Trade Allies
Mar. 15	JD Johnson	Poughkeepsie	Trade Allies
Mar. 16	Security Supply	Kingston	Trade Allies
Mar. 17	FW Webb	Newburgh	Trade Allies
Mar. 22	Security Supply	Poughkeepsie	Trade Allies
Mar. 23	RIIM Plumbing & Heating Supply	Hopewell Jcnctn	Trade Allies
Mar. 24	RE Michel Company	New Windsor	Trade Allies
Mar. 29	Ral Supply	Fishkill	Trade Allies
Mar. 30	RIIM Plumbing & Heating Supply	Newburgh	Trade Allies
Mar. 31	Ral Supply	New Windsor	Trade Allies
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

Central Hudson plans to perform a joint impact evaluation for this program with other program administrators in New York. This will leverage the benefit of having similar programs throughout the state and ensure the highest quality evaluation possible under the program budget.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the

other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the "Joint Utility" operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Small Business Electric
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving ‘Fast Track’ Utility-Administered Electric Energy Efficiency Programs with Modifications” (Issued and Effective January 16, 2009), as directed in Ordering Paragraph #17, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Small Business Electric Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering its electric energy efficiency program to its eligible small business customers as detailed below. This program has been operational since May 18, 2009.

➤ **Small Business Program**

As of November 1, 2010, Central Hudson’s Business energy savings program is being delivered under a Direct Install model. The customer receives a free energy audit, followed by a comprehensive proposal for an energy efficient lighting solution, and turn-key project services such that 70% of the total project cost is covered by Central Hudson incentives. Central Hudson has contracted with Alliance Energy Solutions to act as the program’s direct installer. Eligible customers include all non-residential customers below 100kW on demand¹. Eligible measures include interior lighting and lighting controls.

Funding approved for 2009 and 2010 will be expended into 2011 for this program to attain cumulative 2009-2011 program goals.

¹ Based on the most recent 12-month demand average on a rolling basis.

2. Performance Relative to Key Goals

During the month of April, 2,961,246 kWh of annual energy savings were acquired under this program. To date, 15,727,165 kWh of electrical savings have been achieved under this program, or approximately 39% of the program's cumulative savings target.

3. Program Implementation Activities

a) Marketing Activities

During April, marketing activities included bill inserts, Internet, Chamber outreach, direct marketing and social media.

Bill inserts

Central Hudson included a rectangular advertisement promoting the commercial lighting program in the bill inserts.

Internet

There were 397 unique visitors to www.CentralHudson.com/SaveMoney during April.

Chamber outreach

Central Hudson provided energy efficient lighting presentations for the April 6 New Paltz Regional Chamber of Commerce luncheon at Wiltwyck Golf Club in Kingston. The program included information about the commercial lighting program and the experience of a chamber member who was satisfied with the program.

Central Hudson worked with the Council of Industry and satisfied industrial customer Wolf-tec in Kingston to host a commercial lighting breakfast on April 13. This was an open house where other members of the Council of Industry could see the results of an energy efficient lighting upgrade.

Central Hudson invited members of the Dutchess County Regional Chamber of Commerce to the Renewable Energy Symposium at the Cary Institute on April 27

Direct marketing

As part of the commercial lighting program, Central Hudson's lighting partner (Alliance Energy Solutions) called individual customers and did walk-in visits to businesses throughout the service area. They offered free energy audits and passed out satisfied business customer testimonial ads.

Social media

Central Hudson posted information about the commercial lighting program on Facebook on April 28.

Events for 2011 are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

Jan. – Apr. 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Jan. 19	Rosendale Chamber	Rosendale	Chamber members
Jan. 22	Fishkill EE Workshop	Fishkill	Homeowners
Jan. 27	Bus. Energy Savings Workshop #1	Kingston	Homeowners
Feb. 3	Ulster Chamber Business Roundtable	Kingston	chamber community
Feb. 9	Hudson Valley Home Matters	Poughkeepsie	Homeowners
Feb. 11	BPI-certified Trade Ally meeting	Poughkeepsie	Trade Allies
Mar. 1	FW Webb	Newburgh	Trade Allies
Mar. 2	Builders Association Trade Show	New Windsor	Trade Allies
Mar. 3	RE Michel Company	Poughkeepsie	Trade Allies
Mar. 15	JD Johnson	Poughkeepsie	Trade Allies
Mar. 16	Security Supply	Kingston	Trade Allies
Mar. 17	FW Webb	Newburgh	Trade Allies
Mar. 22	Security Supply	Poughkeepsie	Trade Allies
Mar. 23	RIIM Plumbing & Heating Supply	Hopewell Jcnctn	Trade Allies
Mar. 24	RE Michel Company	New Windsor	Trade Allies
Mar. 29	Ral Supply	Fishkill	Trade Allies
Mar. 30	RIIM Plumbing & Heating Supply	Newburgh	Trade Allies
Mar. 31	Ral Supply	New Windsor	Trade Allies
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

Central Hudson has contracted with Alliance Energy Solutions to deliver this program as the commercial Direct Installer.

6. Additional Issues

There are no additional issues.

**Central Hudson Gas & Electric Corp.
Mid-Size Commercial Business Electric
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving Certain Commercial and Industrial Customer Energy Efficiency Programs with Modifications” (Issued and Effective October 23, 2009), as directed in Ordering Paragraph #4, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Mid-Size Commercial Business Electric Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering its electric energy efficiency program to its eligible mid-size commercial customers as detailed below. This program has been operational since January 1, 2010.

➤ **Mid-Size Business Program**

As of November 1, 2010, Central Hudson’s Business energy savings program is being delivered under a Direct Install model. The customer receives a free energy audit, followed by a comprehensive proposal for an energy efficient lighting solution, and turn-key project services such that 70% of the total project cost is covered by Central Hudson incentives. Central Hudson has contracted with Alliance Energy Solutions to act as the program’s direct installer. Eligible customers include all non-residential customers below 100kW on demand². Eligible measures include interior lighting and lighting controls.

Funding approved for 2009 and 2010 will be expended into 2011 for this program to attain cumulative 2009-2011 program goals.

² Based on the most recent 12-month demand average on a rolling basis.

2. Performance Relative to Key Goals

During the month of April, 1,133,893 kWh of annual energy savings were acquired under this program. To date, 5,694,397 kWh of electrical savings have been achieved under this program, or approximately 53% of the program's cumulative savings target.

3. Program Implementation Activities

a) Marketing Activities

During April, marketing activities included bill inserts, Internet, Chamber outreach, direct marketing and social media.

Bill inserts

Central Hudson included a rectangular advertisement promoting the commercial lighting program in the bill inserts.

Internet

There were 397 unique visitors to www.CentralHudson.com/SaveMoney during April.

Chamber outreach

Central Hudson provided energy efficient lighting presentations for the April 6 New Paltz Regional Chamber of Commerce luncheon at Wiltwyck Golf Club in Kingston. The program included information about the commercial lighting program and the experience of a chamber member who was satisfied with the program.

Central Hudson worked with the Council of Industry and satisfied industrial customer Wolf-tec in Kingston to host a commercial lighting breakfast on April 13. This was an open house where other members of the Council of Industry could see the results of an energy efficient lighting upgrade.

Central Hudson invited members of the Dutchess County Regional Chamber of Commerce to the Renewable Energy Symposium at the Cary Institute on April 27

Direct marketing

As part of the commercial lighting program, Central Hudson's lighting partner (Alliance Energy Solutions) called individual customers and did walk-in visits to businesses throughout the service area. They offered free energy audits and passed out satisfied business customer testimonial ads.

Social media

Central Hudson posted information about the commercial lighting program on Facebook on April 28.

Events for 2011 are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

Jan. – Apr. 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Jan. 19	Rosendale Chamber	Rosendale	Chamber members
Jan. 22	Fishkill EE Workshop	Fishkill	Homeowners
Jan. 27	Bus. Energy Savings Workshop #1	Kingston	Homeowners
Feb. 3	Ulster Chamber Business Roundtable	Kingston	chamber community
Feb. 9	Hudson Valley Home Matters	Poughkeepsie	Homeowners
Feb. 11	BPI-certified Trade Ally meeting	Poughkeepsie	Trade Allies
Mar. 1	FW Webb	Newburgh	Trade Allies
Mar. 2	Builders Association Trade Show	New Windsor	Trade Allies
Mar. 3	RE Michel Company	Poughkeepsie	Trade Allies
Mar. 15	JD Johnson	Poughkeepsie	Trade Allies
Mar. 16	Security Supply	Kingston	Trade Allies
Mar. 17	FW Webb	Newburgh	Trade Allies
Mar. 22	Security Supply	Poughkeepsie	Trade Allies
Mar. 23	RIIM Plumbing & Heating Supply	Hopewell Jcnctn	Trade Allies
Mar. 24	RE Michel Company	New Windsor	Trade Allies
Mar. 29	Ral Supply	Fishkill	Trade Allies
Mar. 30	RIIM Plumbing & Heating Supply	Newburgh	Trade Allies
Mar. 31	Ral Supply	New Windsor	Trade Allies
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

Central Hudson has contracted with Alliance Energy Solutions to deliver this program as the commercial Direct Installer.

6. Additional Issues

There are no additional issues.

**Central Hudson Gas & Electric Corp.
Expanded Residential Electric HVAC
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving Certain Commercial and Industrial; Residential; and Low-Income Residential Customer Energy Efficiency Programs with Modifications” (Issued and Effective January 4, 2010), as directed in Ordering Paragraph #4, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Expanded Residential Electric HVAC Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

This program is not operational.

According to page 64 of the above-mentioned Order, this program was approved with the following modifications:

“1) Central Hudson should conduct an assessment of each proposed project to determine whether it is cost-effective and provide incentive payments to only those projects with a TRC ratio of 1.0 or greater and

2) Only customers that heat primarily with electricity and have electric central cooling are eligible for incentives under this program.”

In reference to the second modification, Central Hudson estimates that only approximately 3% of its residential electric customer base would be eligible for this program under these new restrictions.³

Central Hudson does not expect this program to meet the approved participation levels with the aforementioned eligibility constraints.

Central Hudson submitted a petition on January 25, 2011 to further explain why this program has been suspended and to request that the

³ Central Hudson’s Residential Appliance Saturation Survey, conducted by TRC solutions in 2006, indicates that approximately 8.60% of residential electric customers heat primarily with electricity, and that only approximately 36% of those customers have Central Cooling.

program be discontinued and that Central Hudson not be held to the budget or targets for this program.

Central Hudson has paid \$23,800 in incentives to date. These incentives were committed before the program rules and eligibility protocols were fully developed, and customers performed energy efficiency upgrades based on those commitments. No additional rebates will be paid under the program at this time. Administrative costs for this program have totaled \$6,728.

2. Performance Relative to Key Goals

No energy savings have been reported under this program.

3. Program Implementation Activities

(a) Marketing Activities

During the month of April, there were no marketing activities for the Expanded Residential Electric HVAC Program.

(b) Evaluation Activities

No evaluation activities will take place.

(c) Other Activities

There have been no other activities for this program.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues.

**Central Hudson Gas & Electric Corp.
Residential Appliance Recycling
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving Certain Commercial and Industrial; Residential; and Low-Income Residential Customer Energy Efficiency Programs with Modifications” (Issued and Effective January 4, 2010), as directed in Ordering Paragraph #4, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Residential Appliance Recycling Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering the Residential Appliance Recycling program to customers. The room air conditioner portion of this program became operational May 15, 2010 and concluded on September 15, 2010. The refrigerator/freezer portion has been operational since June 21, 2010. Central Hudson is offering this electric energy efficiency program as detailed below:

- **Residential Appliance Recycling** has offered two types of incentives:

1) Room Air Conditioners. Residential customers turned in their old, operational window or through-the-wall air conditioner at a participating retailer and had it recycled at no cost. After receiving a proof of recycling certificate, they qualified for a rebate toward the purchase of a new, ENERGY STAR[®] air conditioner from any retailer. This is a mail-in rebate. The air conditioner part of this program concluded on Sept. 15, 2010. This portion of the program will not be offered in 2011.

2) Refrigerators and Freezers. Central Hudson is offering a \$50 incentive to residential customers to pick up their old, working refrigerator or freezer (sized between 10 and 30 cubic feet). Customers schedule pick-ups by phone or online at www.SavingsCentral.com or www.recyclemyappliance.com. All equipment will be properly and responsibly recycled.

2. Performance Relative to Key Goals

During the month of March, 255,518 kWh were acquired under this program. To date, this program has acquired 3,571,850 kWh of annual electrical savings, approximately 92% of the program's cumulative energy savings goal.

3. Program Implementation Activities

a) Marketing Activities

During April, Central Hudson promoted the Appliance Recycling Program through Internet, bill inserts, television, newspaper advertising, customer outreach and social media

Internet

There were 598 visits to www.RecycleMyAppliance.com during April.

Central Hudson sent its quarterly e-newsletter to all residential customers that have provided a valid email address. For this email blast, 280 of the recipients clicked through to SavingsCentral.com.

Bill inserts

Central Hudson included a rectangular advertisement promoting the refrigerator/freezer program in the bill inserts sent to customers during April.

Television and Youtube

Central Hudson continued a 30-second television commercial featuring "Lucky the Dog," which promotes refrigerator and freezer recycling.

Central Hudson premiered its 30-second television commercial on cable networks and four web videos on Youtube. These videos are part of the "Energy Efficiency Pays Off with Central Hudson" satisfied residential customer energy efficiency campaign.

Newspaper advertising

Central Hudson continued to publish advertisements about recycling refrigerators and freezers in the three daily newspapers in Central Hudson's service area.

Customer outreach

On April 19, Central Hudson staffed a booth at Stewart International Airport's Earth Day event in Newburgh.

On April 27, Central Hudson staffed a table and gave a presentation at the Renewable Energy Symposium at the Cary Institute in Millbrook. The Dutchess County Regional Chamber of Commerce presented this event.

Social media

Central Hudson posted information about energy efficiency and energy efficiency programs on Facebook on April 6 and during Earth Week (April 17-23).

Events for 2011 are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

Jan. – Apr. 2011 OUTREACH AND EVENTS CALENDAR

Date	Event/meeting	Location	Audience
Jan. 19	Rosendale Chamber	Rosendale	Chamber members
Jan. 22	Fishkill EE Workshop	Fishkill	Homeowners
Jan. 27	Bus. Energy Savings Workshop #1	Kingston	Homeowners
Feb. 3	Ulster Chamber Business Roundtable	Kingston	chamber community
Feb. 9	Hudson Valley Home Matters	Poughkeepsie	Homeowners
Feb. 11	BPI-certified Trade Ally meeting	Poughkeepsie	Trade Allies
Mar. 1	FW Webb	Newburgh	Trade Allies
Mar. 2	Builders Association Trade Show	New Windsor	Trade Allies
Mar. 3	RE Michel Company	Poughkeepsie	Trade Allies
Mar. 15	JD Johnson	Poughkeepsie	Trade Allies
Mar. 16	Security Supply	Kingston	Trade Allies
Mar. 17	FW Webb	Newburgh	Trade Allies
Mar. 22	Security Supply	Poughkeepsie	Trade Allies
Mar. 23	RIIM Plumbing & Heating Supply	Hopewell Jcnctn	Trade Allies
Mar. 24	RE Michel Company	New Windsor	Trade Allies
Mar. 29	Ral Supply	Fishkill	Trade Allies
Mar. 30	RIIM Plumbing & Heating Supply	Newburgh	Trade Allies
Mar. 31	Ral Supply	New Windsor	Trade Allies
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community

(b) Evaluation Activities

Central Hudson contracted with Applied Energy Group (AEG) to perform a process evaluation. AEG has many years of previous experience in performing process and impact evaluations of energy efficiency programs. A final evaluation plan for this program is currently being reviewed by DPS Staff. Process evaluation activities are expected to be completed in 2011.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double

dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the "Joint Utility" operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no customer complaints and/or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues

**Central Hudson Gas & Electric Corp.
Commercial Gas Program
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs Enhancing Funding and Making Other Modifications for Other EEPS Programs” (Issued and Effective June 24, 2009), as directed in Ordering Paragraph #7, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Commercial Natural Gas Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status

Central Hudson is offering this commercial natural gas energy efficiency program as detailed below:

➤ **Commercial Natural Gas Program**

Under the Residential Natural Gas HVAC Program, Central Hudson residential natural gas customers can receive rebates for the installation of energy efficient natural gas equipment including efficient furnaces (\$140), furnaces with ECM fans (\$500 - \$900), steam and water boilers (\$800 to \$1,200), indirect water heaters (\$300), and programmable thermostats (\$25). All efficiency eligibility levels and rebate levels are as ordered in the “Order Approving Three New Energy Efficiency Portfolio Standard (EEPS) Programs and Enhancing Funding and Making Other Modifications for Other EEPS Programs” (issued and effective June 24, 2010.)

This program has been operational since October 1, 2010.

2. Performance Relative to Key Goals

During the month of April, 883 therms of natural gas savings were acquired under this program. To date, this program has acquired 10,120 Therms of natural gas savings, or 31% of the cumulative program goal.

The program has also acquired 331 kWh of annual electrical savings to date. This program has no electrical savings goal.

3. Program Implementation Activities

(a) Marketing Activities

During the month of March, marketing activities included Trade Ally outreach.

Trade Ally outreach

Central Hudson participated in seven “Dealer Day” events at HVAC suppliers throughout the service area.

Events for 2011 are listed below. Public events are listed and updated regularly at www.SavingsCentral.com/events.html.

Jan. – Apr. 2011 OUTREACH AND EVENTS CALENDAR

<u>Date</u>	<u>Event/meeting</u>	<u>Location</u>	<u>Audience</u>
Jan. 19	Rosendale Chamber	Rosendale	Chamber members
Jan. 22	Fishkill EE Workshop	Fishkill	Homeowners
Jan. 27	Bus. Energy Savings Workshop #1	Kingston	Homeowners
Feb. 3	Ulster Chamber Business Roundtable	Kingston	chamber community
Feb. 9	Hudson Valley Home Matters	Poughkeepsie	Homeowners
Feb. 11	BPI-certified Trade Ally meeting	Poughkeepsie	Trade Allies
Mar. 1	FW Webb	Newburgh	Trade Allies
Mar. 2	Builders Association Trade Show	New Windsor	Trade Allies
Mar. 3	RE Michel Company	Poughkeepsie	Trade Allies
Mar. 15	JD Johnson	Poughkeepsie	Trade Allies
Mar. 16	Security Supply	Kingston	Trade Allies
Mar. 17	FW Webb	Newburgh	Trade Allies
Mar. 22	Security Supply	Poughkeepsie	Trade Allies
Mar. 23	RIIM Plumbing & Heating Supply	Hopewell Jcnctn	Trade Allies
Mar. 24	RE Michel Company	New Windsor	Trade Allies
Mar. 29	Ral Supply	Fishkill	Trade Allies
Mar. 30	RIIM Plumbing & Heating Supply	Newburgh	Trade Allies
Mar. 31	Ral Supply	New Windsor	Trade Allies
Apr. 6	New Paltz Chamber Luncheon	Kingston	Business community
Apr. 12	United distributorship	Poughkeepsie	Trade Allies
Apr. 13	Comm. Lighting Open House	Kingston	industrial customers
Apr. 14	RAL Fishkill	Fishkill	Trade Allies
Apr. 15	N&S meeting w/ CH	Fishkill	trade Allies
Apr. 18-22	Big Box Outreach Week	Hudson Valley	Home Depot, Lowes
Apr. 18-22	N&S Supply Outreach (3 stores)	Hudson Valley	Trade Allies
Apr. 19	Earth Day – Stewart Intl. Airport	Newburgh	Residential customers
Apr. 19	JD Johnson Sales	Poughkeepsie	Trade Allies
Apr. 20	USGBC - Sky Top Restaurant	Kingston	Trade Allies
Apr. 27	Renewable Energy Symposium	Millbrook	Green Community

(b) Evaluation Activities

No evaluation activities have begun for this program.

(c) Other Activities

Central Hudson is an active participant on the Energy Efficiency Program Administrator Collaborative (EEPAC) with NYSERDA and the other New York State utilities. Central Hudson is an active participant on the Steering Committee and working groups discussing double

dipping / counting, referrals, contractor qualifications, training, collaborative outreach, and web content.

Central Hudson is represented on the EEPS Implementation Advisory Group (IAG) and Evaluation Advisory Group (IAG) as well as various subcommittees committed to accomplishing tactical goals. Central Hudson has also participated in numerous conference calls and meetings with the other utilities in New York State (called the “Joint Utility” operational group) to discuss program operation and structure to minimize market confusion and promote best practices.

4. Customer Complaints and/or Disputes

There have been no complaints or disputes.

5. Changes to Subcontractors or Staffing

There have been no updates to staffing or contractors since the previous scorecard.

6. Additional Issues

There are no additional issues for this program.

**Central Hudson Gas & Electric Corp.
Commercial Financing Program
Energy Efficiency Program
Monthly Scorecard Report**

May 16, 2011

In compliance with the “Order Approving A Petition to Provide 0% Financing as Part of Small Commercial and Mid-Size Commercial Business Programs” (Issued and Effective October 14, 2010), as directed in Ordering Paragraph #1, Central Hudson Gas & Electric, Corp. (“Central Hudson”) submits the following monthly “scorecard report” and narrative.

Program Administrator:	Central Hudson Gas & Electric
Program/Project:	Commercial Financing Program
Reporting period:	April 2011
Report Contact person:	Mark S. Sclafani, Energy Efficiency msclafani@cenhud.com (845) 486-5956

1. Program Status:

Beginning November 1, 2010 Central Hudson began offering utility based financing to all customers participating in the Small or Mid Size Commercial Electric Programs. This financing is available for the 30% cost portion of projects not covered by Central Hudson incentives. Financing dollars are recovered through Sundry Billing, administered by Central Hudson

Central Hudson has issued 160 loans to date, totaling \$461,980. A total of \$407,361 is outstanding.

Utility based financing has proven to be an essential tool in generating participation in Central Hudson’s Small & Mid-Size Commercial Electric Programs. However, the company has recognized the need to maximize the incentive funding available for the commercial programs in order to generate the highest possible savings under the program budget. The company is currently implementing a process by which funding to be loaned to customers is provided by the Small & Mid Size Commercial Electric Programs’ Direct Installer so that Central Hudson’s program funds may be reserved for the payment of incentives. Under this new approach, SBC funds will no longer be used for financing projects and all SBC funds that were allocated for financing in 2011 will be used for customer incentives.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Residential Electric HVAC
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	20,426
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	64,548
Percent of Monthly Net kWh Goal Acquired	31.6%
Net Peak ⁶ kW acquired this month	3.618
Monthly Net Peak kW Goal	17.8
Percent of Monthly Peak kW Goal Acquired	20.3%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	263,116.00
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	698,014
Net first-year annual kWh acquired to date as a percent of annual goal	34.88%
Net first-year annual kWh acquired to date as a percent of 8-year goal	34.88%
Net cumulative kWh acquired to date	698,014
Net utility peak kW reductions acquired to date	233.1
Net utility peak kW reductions acquired to date as a percent of utility annual goal	42.2%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	42.2%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	4,304,384.00
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	25,328
Net Lifecycle kWh committed this month	303,936
Net Utility Peak kW committed this month	4.5
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$19,650.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	45,754
Net utility peak kW acquired & committed this month	8.10
Net First-year annual therms acquired & committed this month	N/A

Costs⁹	
Total program budget	\$2,330,505.00
General Administration	\$11,762.00
Program Planning	\$0.00
Program Marketing	\$2,924.00
Trade Ally Training	\$10,657.00
Incentives and Services	\$6,650.00
Direct Program Implementation	\$23,720.00
Program Evaluation	\$0.00
Total expenditures to date	\$1,571,245.00
Percent of total budget spent to date	67.42%
Participation	
Number of program applications received to date	1995
Number of program applications <i>processed</i> to date ¹⁰	1928
Number of processed applications <i>approved</i> to date ¹¹	1779
Percent of applications received to date that have been processed	96.64%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans.

Companies should include a "description of expenditures within each category" (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11) and separately quantify each item within each category. These expenditures must include and identify all direct and indirect costs attributable to each program category. Companies must provide the basis of allocation for all indirect costs.

Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

¹⁰An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which there are ases in which an application could be received, processed, and approved all in one day, then a "1" would be counted for each step in the tracking lifecycle.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Small Business Electric Program
Program Type²	Commercial Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	2,961,246
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	1,388,483
Percent of Monthly Net kWh Goal Acquired	213.27%
Net Peak ⁶ kW acquired this month	908.6
Monthly Net Peak kW Goal	436
Percent of Monthly Peak kW Goal Acquired	208.39%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	14,806,230
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	15,727,165
Net first-year annual kWh acquired to date as a percent of annual goal	39.06%
Net first-year annual kWh acquired to date as a percent of 8-year goal	39.06%
Net cumulative kWh acquired to date	15,727,165
Net utility peak kW reductions acquired to date	5047
Net utility peak kW reductions acquired to date as a percent of utility annual goal	50.61%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	50.61%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	78,635,825
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	3,268,323
Net Lifecycle kWh committed this month	16,341,615
Net Utility Peak kW committed this month	1,003
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$2,254,992.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	6,229,569.00
Net utility peak kW acquired & committed this month	1,911.60
Net First-year annual therms acquired & committed this month	N/A

Costs⁹	
Total program budget	\$10,889,441.00
General Administration	\$5,413.00
Program Planning	\$0.00
Program Marketing	\$0.00
Trade Ally Training	\$0.00
Incentives and Services	\$807,793.00
Direct Program Implementation	\$0.00
Program Evaluation	\$0.00
Total expenditures to date	\$5,091,005.00
Percent of total budget spent to date	46.75%
Participation	
Number of program applications received to date	686
Number of program applications <i>processed</i> to date ¹⁰	686
Number of processed applications <i>approved</i> to date ¹¹	686
Percent of applications received to date that have been processed	100.00%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. *Acquired* kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans.

Companies should include a "description of expenditures within each category" (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11) and separately quantify each item within each category. These expenditures must include and identify all direct and indirect costs attributable to each program category. Companies must provide the basis of allocation for all indirect costs.

Companies should identify whether each cost item is to be recovered through the SBC surcharge, base rates, or other recovery mechanism (e.g., monthly adjustment charges).

¹⁰An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

¹¹The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made. Also note that for programs in which there are ases in which an application could be received, processed, and approved all in one day, then a "1" would be counted for each step in the tracking lifecycle.

Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Mid-Size Commercial Electric
Program Type²	Commercial Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	1,133,893
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	444,833
Percent of Monthly Net kWh Goal Acquired	254.90%
Net Peak ⁶ kW acquired this month	298.52
Monthly Net Peak kW Goal	115
Percent of Monthly Peak kW Goal Acquired	259.96%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	5,669,465
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	5,694,397
Net first-year annual kWh acquired to date as a percent of annual goal	53.34%
Net first-year annual kWh acquired to date as a percent of 8-year goal	53.34%
Net cumulative kWh acquired to date	5,694,397
Net utility peak kW reductions acquired to date	1487
Net utility peak kW reductions acquired to date as a percent of utility annual goal	53.93%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	53.93%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	29,671,241
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	1,468,377.00
Net Lifecycle kWh committed this month	7,341,885.00
Net Utility Peak kW committed this month	61.59
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$1,013,112.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	2,602,270.00
Net utility peak kW acquired & committed this month	360.11
Net First-year annual therms acquired & committed this month	N/A

Costs⁹	
Total program budget	\$2,435,862.00
General Administration	\$17,143.00
Program Planning	\$0.00
Program Marketing	\$0.00
Trade Ally Training	\$0.00
Incentives and Services	\$330,855.00
Direct Program Implementation	\$5,508.00
Program Evaluation	\$1,000.00
Total expenditures to date	\$1,512,253.00
Percent of total budget spent to date	62.08%
Participation	
Number of program applications received to date	79
Number of program applications <i>processed</i> to date ¹⁰	79
Number of processed applications <i>approved</i> to date ¹¹	79
Percent of applications received to date that have been processed	100.00%

NOTES:

¹DPS Staff needs to work with utilities to develop a Program ID naming convention. However, a Program ID number is not required for the first report. Note that when developing program ID naming conventions, utilities would like to minimize computer programming/reporting costs that they might incur if the proposed naming conventions are complex or the utility's current naming conventions require modification to Staff's proposed format.

²There is not currently a consistent list of program types but individual categories for common use by administrators could be developed.

³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

⁶ Peak is defined uniquely for each utility.

⁷The lifecycle savings are tracked beginning in the *year* in which a given measure was installed. Over the period 2008-2015, PA's must take into account the fact that savings from measures installed early in the period will vanish at the end of their useful life before the end of 2015. Thus, the lifecycle impacts acquired to date will be different for each month as a function of adding savings from measures installed in a given month and subtracting savings from measures installed earlier in the funding cycle that have reached the end of their useful life.

⁸ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired." Staff would like to see the program administrator's best *estimate* of what they have committed. There should be some assumptions on how the administrator does that. Program administrators should forecast as accurately as possible and it should get more precise with program experience, e.g., the difference between achieved and committed should get closer over time.

⁹These are the budget categories to be used by companies when submitting the required energy efficiency program implementation plans. In its January 16, 2009 Order, the Commission directed Staff to provide definitions for the budget categories to be used in the preparation of these plans (See Order Approving "Fast Track" Utility-Administered Electric Energy Efficiency Program With Modification, at page 11). These categories are provided to promote consistency in budget construction and reporting among the utility plans.

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Expanded Residential HVAC
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	0
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	70,857
Percent of Monthly Net kWh Goal Acquired	0.0%
Net Peak ⁶ kW acquired this month	0
Monthly Net Peak kW Goal	2.9
Percent of Monthly Peak kW Goal Acquired	0.0%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	0.00
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	0
Net first-year annual kWh acquired to date as a percent of annual goal	0.00%
Net first-year annual kWh acquired to date as a percent of 8-year goal	0.00%
Net cumulative kWh acquired to date	0
Net utility peak kW reductions acquired to date	0.0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0.0%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	0.0%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	0.00
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	0
Net Lifecycle kWh committed this month	0
Net Utility Peak kW committed this month	0
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$0.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	-
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	N/A

Costs⁹	
Total program budget	\$483,500.00
General Administration	\$0.00
Program Planning	\$0.00
Program Marketing	\$0.00
Trade Ally Training	\$0.00
Incentives and Services	\$0.00
Direct Program Implementation	\$0.00
Program Evaluation	\$0.00
Total expenditures to date	\$30,528.00
Percent of total budget spent to date	6.31%
Participation	
Number of program applications received to date	14
Number of program applications <i>processed</i> to date ¹⁰	14
Number of processed applications <i>approved</i> to date ¹¹	4
Percent of applications received to date that have been processed	100.00%

NOTES:

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³First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year. **Acquired** kWh savings are defined as those savings that reported by the program administrator in program tracking databases and for which a rebate check has been sent to the participant on a specific date.

⁴Regardless of the month in which a measure is installed within a given calendar year, the program is credited with the associated savings for the entire year.

⁵Program Administrators should make best estimate of the annual goal even though the goal might in some cases cover two calendar years. Also, Staff wants administrators to try to be as accurate as possible in determining the *monthly* goals but does not want to mandate monthly goals, at least initially.

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Residential Appliance Recycling
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	255,518
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	185,524
Percent of Monthly Net kWh Goal Acquired	137.7%
Net Peak ⁶ kW acquired this month	8.17
Monthly Net Peak kW Goal	28.4
Percent of Monthly Peak kW Goal Acquired	28.7%
Net First-year annual therms acquired this month	N/A
Monthly Net Therm Goal	N/A
Percent of Monthly Therm Goal Acquired	N/A
Net Lifecycle kWh acquired this month	1,277,590.00
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	3,571,850
Net first-year annual kWh acquired to date as a percent of annual goal	91.68%
Net first-year annual kWh acquired to date as a percent of 8-year goal	91.68%
Net cumulative kWh acquired to date	3,571,850
Net utility peak kW reductions acquired to date	412.7
Net utility peak kW reductions acquired to date as a percent of utility annual goal	69.1%
Net utility peak kW reductions acquired to date as a percent of 8-year goal	69.1%
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	N/A
Net first-year annual therms acquired to date as a percent of annual goal	N/A
Net first-year annual therms acquired to date as a percent of 8-year goal	N/A
Net cumulative therms acquired to date	N/A
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	17,859,250.00
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	357,547
Net Lifecycle kWh committed this month	1,787,735
Net Utility Peak kW committed this month	11.37
Net first-year annual therms committed this month	N/A
Net Lifecycle therms committed this month	N/A
Funds committed at this point in time	\$24,650.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	613,065
Net utility peak kW acquired & committed this month	19.54
Net First-year annual therms acquired & committed this month	N/A

Costs⁹	
Total program budget	\$1,779,000.00
General Administration	\$3,951.00
Program Planning	\$0.00
Program Marketing	\$12,579.00
Trade Ally Training	\$0.00
Incentives and Services	\$5,150.00
Direct Program Implementation	\$12,074.00
Program Evaluation	\$1,000.00
Total expenditures to date	\$687,277.00
Percent of total budget spent to date	38.63%
Participation	
Number of program applications received to date	6186
Number of program applications <i>processed</i> to date ¹⁰	4652
Number of processed applications <i>approved</i> to date ¹¹	4604
Percent of applications received to date that have been processed	75.20%

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Residential Gas HVAC
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	659
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	
Percent of Monthly Net kWh Goal Acquired	
Net Peak ⁶ kW acquired this month	0.00
Monthly Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	3,706
Monthly Net Therm Goal	6,404
Percent of Monthly Therm Goal Acquired	57.9%
Net Lifecycle kWh acquired this month	13,194
Net Lifecycle therms acquired this month	51,464
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	89,635
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 8-year goal	
Net cumulative kWh acquired to date	89,635
Net utility peak kW reductions acquired to date	3.46
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 8-year goal	
Net NYISO peak kW reductions acquired to date	3.46
Net first-year annual therms acquired to date	104,926
Net first-year annual therms acquired to date as a percent of annual goal	54.6%
Net first-year annual therms acquired to date as a percent of 8-year goal	54.6%
Net cumulative therms acquired to date	104,926
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	456,107
Net Lifecycle therms acquired to date	555,395
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	1,977
Net Lifecycle kWh committed this month	29,655
Net Utility Peak kW committed this month	0.0
Net first-year annual therms committed this month	6,241
Net Lifecycle therms committed this month	93,615
Funds committed at this point in time	\$24,904.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	2,636
Net utility peak kW acquired & committed this month	0.00
Net First-year annual therms acquired & committed this month	9,947
Costs⁹	
Total program budget	\$662,426.00
General Administration	\$765.00
Program Planning	\$0.00
Program Marketing	\$816.00
Trade Ally Training	\$1,004.00
Incentives and Services	\$6,128.00
Direct Program Implementation	\$2,236.00

Program Evaluation	\$0.00
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Total expenditures to date	\$326,869.00
Percent of total budget spent to date	49.34%
Participation	
Number of program applications received to date	870
Number of program applications <i>processed</i> to date ¹⁰	758
Number of processed applications <i>approved</i> to date ¹¹	758
Percent of applications received to date that have been processed	87.1%

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Program Administrator (PA) and Program ID¹	Central Hudson Gas & Electric
Program Name	Commercial Gas
Program Type²	Residential Rebate
Total Acquired First-Year Impacts This Month³	
Net first-year annual kWh acquired this month ⁴	331
Monthly Net kWh Goal (based on net first-year <i>annual</i> ⁵ kWh Goal)	
Percent of Monthly Net kWh Goal Acquired	
Net Peak ⁶ kW acquired this month	0
Monthly Net Peak kW Goal	
Percent of Monthly Peak kW Goal Acquired	
Net First-year annual therms acquired this month	883
Monthly Net Therm Goal	2,356
Percent of Monthly Therm Goal Acquired	37.5%
Net Lifecycle kWh acquired this month	6,616.00
Net Lifecycle therms acquired this month	N/A
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	331
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 8-year goal	
Net cumulative kWh acquired to date	331
Net utility peak kW reductions acquired to date	0.0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	
Net utility peak kW reductions acquired to date as a percent of 8-year goal	
Net NYISO peak kW reductions acquired to date	
Net first-year annual therms acquired to date	10,120
Net first-year annual therms acquired to date as a percent of annual goal	31%
Net first-year annual therms acquired to date as a percent of 8-year goal	31%
Net cumulative therms acquired to date	10,120
Total Acquired Lifecycle Impacts To Date⁷	
Net Lifecycle kWh acquired to date	6,616.00
Net Lifecycle therms acquired to date	N/A
Committed⁸ Impacts (not yet acquired) This Month	
Net First-year annual kWh committed this month	0
Net Lifecycle kWh committed this month	659
Net Utility Peak kW committed this month	0
Net first-year annual therms committed this month	1,708
Net Lifecycle therms committed this month	25,620
Funds committed at this point in time	\$14,300.00
Overall Impacts (Acquired & Committed)	
Net first-year annual kWh acquired & committed this month	331
Net utility peak kW acquired & committed this month	-
Net First-year annual therms acquired & committed this month	N/A

Costs⁹	
Total program budget	\$235,350.00
General Administration	\$597.00
Program Planning	\$0.00
Program Marketing	\$0.00
Trade Ally Training	\$0.00
Incentives and Services	\$2,550.00
Direct Program Implementation	\$2,595.00
Program Evaluation	\$0.00
Total expenditures to date	\$42,093.00
Percent of total budget spent to date	17.89%
Participation	
Number of program applications received to date	84
Number of program applications <i>processed</i> to date ¹⁰	60
Number of processed applications <i>approved</i> to date ¹¹	60
Percent of applications received to date that have been processed	71.43%

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Program Administrator (PA) and Program ID	Central Hudson Gas & Electric
Program Name	Commercial Electric Financing
Program Type	Utility Based Financing
Small Commercial Program	
Number of 12-Month Term Loans Issued this Month	10
Number of 24-Month Term Loans Issued this Month	41
Total Number of Loans Issued this Month	51
Total Amount of Outstanding Financing Issued this Month	\$ 119,933.00
Number of 12-Month Term Loans Issued to Date	34
Number of 24-Month Term Loans Issued to Date	115
Total Number of Loans Issued to Date	149
Total Amount of Financing Outstanding	\$ 308,025.00
Total Number of Loans in Arrears	22
Total Amount of Financing in Arrears	\$ 1,976.29
Mid Size Commercial Program	
Number of 12-Month Term Loans Issued this Month	0
Number of 24-Month Term Loans Issued this Month	1
Total Number of Loans Issued this Month	1
Total Amount of Outstanding Financing Issued this Month	\$ 4,220.00
Number of 12-Month Term Loans Issued to Date	1
Number of 24-Month Term Loans Issued to Date	10
Total Number of Loans Issued to Date	11
Total Amount of Financing Outstanding	\$ 99,336.00
Total Number of Loans in Arrears	2
Total Amount of Financing in Arrears	\$ 1,227.39
Overall Commercial Programs	
Number of 12-Month Term Loans Issued this Month	10
Number of 24-Month Term Loans Issued this Month	42
Total Number of Loans Issued this Month	52
Total Amount of Outstanding Financing Issued this Month	\$ 124,153.00
Number of 12-Month Term Loans Issued to Date	35
Number of 24-Month Term Loans Issued to Date	125
Total Number of Loans Issued to Date	160
Total Amount of Financing Outstanding	\$ 407,361.00
Total Number of Loans in Arrears	24
Total Amount of Financing in Arrears	\$ 3,203.68