



Saleeby Consulting Group

July 6, 2018

Records Access Officer  
Office of Accounting, Audits and Finance  
New York State Department of Public Service  
Three Empire State Plaza  
Albany, NY 12223-1350

Email: [RecordsAccessOfficer@DPS.NY.Gov](mailto:RecordsAccessOfficer@DPS.NY.Gov)

**RE: Comprehensive Management and Operations Audit of National Grid USA's New York Electric and Gas Utilities - CASE 18-M-0195**

Dear Records Access Officer:

Raymond G. Saleeby, L.L.C. (dba SCG) and its partner River Consulting Group, Inc. (RCG) are pleased to provide this response to the New York State Department of Public Service request for proposal to perform a Comprehensive Management and Operations Audit of **National Grid USA's New York Electric and Gas Utilities – CASE 18-M-0195** dated May 17, 2018. We declare that that all the information in the proposal is accurate, that our consulting firm is committed and able to perform all the work contained in the proposal, that our consulting firm is in compliance with all RFP requirements described throughout the RFP document and that the proposal is valid for 180 days from the date of the cover letter.

The firms and their principals are nationally recognized as leading utility industry management consultants who have conducted scores of management audits throughout the U.S and beyond for over four decades. The principals of both firms have worked together for decades with the utility industry as well as with regulatory authority clients. This partnership successfully completed its contracts with the State of Connecticut's Public Utilities Regulatory Authority to complete audits of two utilities. In addition, they were selected by the New Jersey Public Utility Commission as one of five primary consulting firms qualified to bid on their utility management audits.

Raymond G Saleeby, LLC and its partner River Consulting Group, Inc. respectfully request that the information in the attached documents be treated by the Commission and the Department of Public Service as trade secret information and confidential commercial information pursuant to Public Officers Law §§87(2) and 89(2), and the Commission's

**Raymond G Saleeby, LLC**

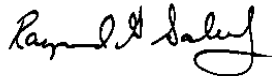
Cost Proposal to Perform a Comprehensive Management and Operations Audit of National Grid USA's New York  
Electric and Gas Utilities – CASE 18-M-0195

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implementing regulation, 16 NYCRR §6-1.3. The information in these documents, if made available publicly, would likely cause substantial injury to the competitive positions of our proposal. Accordingly, Raymond G Saleeby, LLC and its partner River Consulting Group Inc. respectfully requests that the attached unredacted documents be treated as confidential trade secret information and afforded all of the protections against public disclosure available for such information, as provided by law.

We look forward to your evaluation of our full proposal.

Yours truly,

A handwritten signature in black ink that reads "Raymond G Saleeby". The signature is written in a cursive style with a large, stylized 'S' at the end.

Raymond G Saleeby  
CEO  
Raymond G. Saleeby, LLC (dba SCG)

cc: Robert Grant, River Consulting Group Inc.

**Raymond G Saleeby, LLC**

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